ALLIANCEBERNSTEIN HOLDING L.P.

Form 10-Q July 28, 2016

**UNITED STATES** 

SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  $^{\rm x}$  1934

For the quarterly period ended June 30, 2016

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  $^{\rm o}$  1934

For the transition period from to

Commission File No. 001-09818

ALLIANCEBERNSTEIN HOLDING L.P.

(Exact name of registrant as specified in its charter)

Delaware 13-3434400

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

1345 Avenue of the Americas, New York, NY 10105

(Address of principal executive offices)

(Zip Code)

(212) 969-1000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yesx Noo

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yesx Noo

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "accelerated filer," "large accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x

Accelerated filer o

Non-accelerated filer o (Do not check if a smaller reporting company) Smaller reporting company o Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yeso Nox

The number of units representing assignments of beneficial ownership of limited partnership interests outstanding as of June 30, 2016 was 96,534,649.\*

\*includes 100,000 units of general partnership interest having economic interests equivalent to the economic interests of the units representing assignments of beneficial ownership of limited partnership interests.

## ALLIANCEBERNSTEIN HOLDING L.P.

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Part I

### FINANCIAL INFORMATION

Item 1. Financial Statements

### ALLIANCEBERNSTEIN HOLDING L.P.

Condensed Statements of Financial Condition

(in thousands, except unit amounts)

ASSETS	June 30, 2016 (unaudited)	December 31, 2015
Investment in AB	¢1 519 693	\$ 1,589,965
Other assets	\$1,310,003	\$ 1,369,903 \$—
Total assets		\$ 1,589,965
Total assets	ψ1,510,700	ψ 1,505,505
LIABILITIES AND PARTNERS' CAPITAL		
Liabilities:		
Other liabilities	\$159	\$ 274
Total liabilities	159	274
Commitments and contingencies (See Note 8)		
Partners' capital:		
General Partner: 100,000 general partnership units issued and outstanding	1,378	1,370
Limited partners: 96,434,649 and 99,944,485 limited partnership units issued and outstanding	1,561,107	1,633,673
AB Holding Units held by AB to fund long-term incentive compensation plans	(9,854	(10,669)
Accumulated other comprehensive loss	(33,884	(34,683)
Total partners' capital	1,518,747	1,589,691
Total liabilities and partners' capital	\$1,518,906	\$1,589,965

See Accompanying Notes to Condensed Financial Statements.

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## ALLIANCEBERNSTEIN HOLDING L.P.

Condensed Statements of Income (in thousands, except per unit amounts) (unaudited)

(unaudited)	Three Months Ended June 30.		Six Months Ended	
	2016	2015	June 30, 2016	2015
Equity in net income attributable to AB Unitholders	\$45,489	\$54,409	\$106,621	\$106,025
Income taxes	5,585	6,185	11,170	12,216
Net income	\$39,904	\$48,224	\$95,451	\$93,809
Net income per unit:				
Basic	\$0.41	\$0.48	\$0.97	\$0.93
Diluted	\$0.41	\$0.48	\$0.97	\$0.93

See Accompanying Notes to Condensed Financial Statements.

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## ALLIANCEBERNSTEIN HOLDING L.P.

Condensed Statements of Comprehensive Income (in thousands) (unaudited)

(unauditeu)	Three Months Ended June 30,		Six Months Ended June 30,		
	2016	2015	2016	2015	
Net income	\$39,904	\$48,224	\$95,451	\$93,809	
Other comprehensive income (loss):					
Foreign currency translation adjustments, before reclassification and tax	(1,635	) 2,736	395	(1,685	)
Less: reclassification adjustment for gains included in net income upon liquidation	_	563	_	563	
Foreign currency translation adjustments, before tax	(1,635	) 2,173	395	(2,248	)
Income tax benefit (expense)	30	(6	57	1	
Foreign currency translation adjustments, net of tax	(1,605	) 2,167	452	(2,247	)
Unrealized (losses) on investments:					
Unrealized (losses) arising during period	(5	) (191	) (7	(124	)
Less: reclassification adjustments for losses included in net income			(1)	· —	
Changes in unrealized (losses) on investments	(5	) (191	) (6	(124	)
Income tax benefit	3	58	4	102	
Unrealized (losses) on investments, net of tax	(2	) (133	) (2	(22	)
Changes in employee benefit related items:					
Amortization of prior service cost	7		36		
Recognized actuarial gain	330	44	343	177	
Changes in employee benefit related items	337	44	379	177	
Income tax expense	(3	) (1	) (30	(24	)
Employee benefit related items, net of tax	334	43	349	153	
Other comprehensive (loss) income		) 2,077	799	(2,116	)
Comprehensive income		\$50,301	\$96,250	\$91,693	

See Accompanying Notes to Condensed Financial Statements.

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## ALLIANCEBERNSTEIN HOLDING L.P.

Condensed Statements of Cash Flows (in thousands) (unaudited)

	Six Months Ended	
	June 30,	2015
	2016	2015
Cash flows from operating activities:	<b></b>	<b></b>
Net income	\$95,451	\$93,809
Adjustments to reconcile net income to net cash provided by operating activities:		
Equity in net income attributable to AB Unitholders		(106,025)
Cash distributions received from AB	99,720	114,498
Changes in assets and liabilities:		
(Increase) decrease in other assets	` ,	152
(Decrease) increase in other liabilities	,	213
Net cash provided by operating activities	88,212	102,647
Cook flows from investing activities		
Cash flows from investing activities:  Investments in AP with precede from everying of compensatory entires to buy AP Holding		
Investments in AB with proceeds from exercise of compensatory options to buy AB Holding Units	(2,377)	(8,979 )
Net cash used in investing activities	(2,377)	(8,979 )
Cash flows from financing activities:		
Cash distributions to Unitholders	(88 855)	(102,511)
Capital contributions from (to) AB	643	(136)
Proceeds from exercise of compensatory options to buy AB Holding Units	2,377	8,979
Net cash used in financing activities	,	(93,668)
Net cash used in inhaheng activities	(65,655)	(93,008)
Change in cash and cash equivalents	_	
Cash and cash equivalents as of beginning of period	_	_
Cash and cash equivalents as of end of period	<b>\$</b> —	\$—

See Accompanying Notes to Condensed Financial Statements.

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ALLIANCEBERNSTEIN HOLDING L.P. Notes to Condensed Financial Statements June 30, 2016 (unaudited)

The words "we" and "our" refer collectively to AllianceBernstein Holding L.P. ("AB Holding") and AllianceBernstein L.P. and its subsidiaries ("AB"), or to their officers and employees. Similarly, the word "company" refers to both AB Holding and AB. Where the context requires distinguishing between AB Holding and AB, we identify which of them is being discussed.

1. Business Description, Organization and Basis of Presentation

#### **Business Description**

AB Holding's principal source of income and cash flow is attributable to its investment in AB limited partnership interests. The condensed financial statements and notes of AB Holding should be read in conjunction with the condensed consolidated financial statements and notes of AB included as an exhibit to this quarterly report on Form 10-Q and with AB Holding's and AB's audited financial statements included in AB Holding's Form 10-K for the year ended December 31, 2015.

AB provides research, diversified investment management and related services globally to a broad range of clients. Its principal services include:

Institutional Services – servicing its institutional clients, including private and public pension plans, foundations and endowments, insurance companies, central banks and governments worldwide, and affiliates such as AXA and its subsidiaries, by means of separately-managed accounts, sub-advisory relationships, structured products, collective investment trusts, mutual funds, hedge funds and other investment vehicles.

Retail Services – servicing its retail clients, primarily by means of retail mutual funds sponsored by AB or an affiliated company, sub-advisory relationships with mutual funds sponsored by third parties, separately-managed account programs sponsored by financial intermediaries worldwide and other investment vehicles.

Private Wealth Management Services – servicing its private clients, including high-net-worth individuals and families, trusts and estates, charitable foundations, partnerships, private and family corporations, and other entities, by means of separately-managed accounts, hedge funds, mutual funds and other investment vehicles.

Bernstein Research Services – servicing institutional investors, such as pension fund, hedge fund and mutual fund managers, seeking high-quality fundamental research, quantitative services and brokerage-related services in equities and listed options.

AB also provides distribution, shareholder servicing, transfer agency services and administrative services to the mutual funds it sponsors.

AB's high-quality, in-depth research is the foundation of its business. AB's research disciplines include economic, fundamental equity, fixed income and quantitative research. In addition, AB has experts focused on multi-asset strategies, wealth management and alternative investments.

AB provides a broad range of investment services with expertise in:

Actively-managed equity strategies, with global and regional portfolios across capitalization ranges and investment strategies, including value, growth and core equities;

Actively-managed traditional and unconstrained fixed income strategies, including taxable and tax-exempt strategies;

Passive management, including index and enhanced index strategies;

Alternative investments, including hedge funds, fund of funds and private equity (e.g., direct real estate investing); and

Multi-asset solutions and services, including dynamic asset allocation, customized target-date funds and target-risk funds.

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AB's services span various investment disciplines, including market capitalization (e.g., large-, mid- and small-cap equities), term (e.g., long-, intermediate- and short-duration debt securities), and geographic location (e.g., U.S., international, global, emerging markets, regional and local), in major markets around the world.

#### Organization

As of June 30, 2016, AXA, a société anonyme organized under the laws of France and the holding company for the AXA Group, a worldwide leader in financial protection, through certain of its subsidiaries ("AXA and its subsidiaries") owns approximately 1.5% of the issued and outstanding units representing assignments of beneficial ownership of limited partnership interests in AB Holding ("AB Holding Units").

As of June 30, 2016, the ownership structure of AB, expressed as a percentage of general and limited partnership interests, is as follows:

AXA and its subsidiaries 63.2 % AB Holding 35.6 Unaffiliated holders 1.2 100.0%

AllianceBernstein Corporation (an indirect wholly-owned subsidiary of AXA, "General Partner") is the general partner of both AB Holding and AB. AllianceBernstein Corporation owns 100,000 general partnership units in AB Holding and a 1% general partnership interest in AB. Including both the general partnership and limited partnership interests in AB Holding and AB, AXA and its subsidiaries have an approximate 63.8% economic interest in AB as of June 30, 2016.

#### **Basis of Presentation**

The interim condensed financial statements have been prepared in accordance with the instructions to Form 10-Q pursuant to the rules and regulations of the U.S. Securities and Exchange Commission ("SEC"). In the opinion of management, all adjustments, consisting only of normal recurring adjustments, necessary for a fair statement of the interim results, have been made. The preparation of the condensed financial statements requires management to make certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the condensed financial statements and the reported amounts of revenues and expenses during the interim reporting periods. Actual results could differ from those estimates. The condensed statement of financial condition as of December 31, 2015 was derived from audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States of America.

AB Holding records its investment in AB using the equity method of accounting. AB Holding's investment is increased to reflect its proportionate share of income of AB and decreased to reflect its proportionate share of losses of AB and cash distributions made by AB to its Unitholders. In addition, AB Holding's investment is adjusted to reflect its proportionate share of certain capital transactions of AB.

#### 2. Cash Distributions

AB Holding is required to distribute all of its Available Cash Flow, as defined in the Amended and Restated Agreement of Limited Partnership of AB Holding ("AB Holding Partnership Agreement"), to its Unitholders pro rata in accordance with their percentage interests in AB Holding. Available Cash Flow is defined as the cash distributions AB Holding receives from AB minus such amounts as the General Partner determines, in its sole discretion, should be retained by AB Holding for use in its business or plus such amounts as the General Partner determines, in its sole

discretion, should be released from previously retained cash flow.

On July 28, 2016, the General Partner declared a distribution of \$0.40 per unit, representing a distribution of Available Cash Flow for the three months ended June 30, 2016. Each general partnership unit in AB Holding is entitled to receive distributions equal to those received by each AB Holding Unit. The distribution is payable on August 25, 2016 to holders of record at the close of business on August 8, 2016.

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#### 3. Long-term Incentive Compensation Plans

AB maintains several unfunded, non-qualified long-term incentive compensation plans, under which the company grants awards of restricted AB Holding Units and options to buy AB Holding Units to its employees and members of the Board of Directors, who are not employed by AB or by any of AB's affiliates ("Eligible Directors").

AB funds its restricted AB Holding Unit awards either by purchasing AB Holding Units on the open market or purchasing newly-issued AB Holding Units from AB Holding, and then keeping all of these AB Holding Units in a consolidated rabbi trust until delivering them or retiring them. In accordance with the AB Holding Partnership Agreement, when AB purchases newly-issued AB Holding Units from AB Holding, AB Holding is required to use the proceeds it receives from AB to purchase the equivalent number of newly-issued AB Units, thus increasing its percentage ownership interest in AB. AB Holding Units held in the consolidated rabbi trust are corporate assets in the name of the trust and are available to the general creditors of AB.

During the second quarter and first six months of 2016, AB purchased 1.9 million and 3.8 million AB Holding Units for \$44.3 million and \$84.0 million, respectively (on a trade date basis). These amounts reflect open-market purchases of 1.9 million and 3.7 million AB Holding Units for \$43.9 million and \$82.0 million, respectively, with the remainder relating to purchases of AB Holding Units from employees to allow them to fulfill statutory tax withholding requirements at the time of distribution of long-term incentive compensation awards. During the second quarter and first six months of 2015, AB purchased 0.1 million and 0.8 million AB Holding Units for \$4.3 million and \$21.3 million, respectively (on a trade date basis). These amounts reflected open-market purchases of 0.1 million and 0.7 million AB Holding Units for \$4.0 million and \$19.0 million, respectively, with the remainder relating to purchases of AB Holding Units from employees to allow them to fulfill statutory tax withholding requirements at the time of distribution of long-term incentive compensation awards.

Each quarter, AB implements plans to repurchase AB Holding Units pursuant to Rule 10b5-1 under the Securities Exchange Act of 1934, as amended ("Exchange Act"). A Rule 10b5-1 plan allows a company to repurchase its shares at times when it otherwise might be prevented from doing so because of self-imposed trading blackout periods or because it possesses material non-public information. Each broker selected by AB has the authority under the terms and limitations specified in the plan to repurchase AB Holding Units on AB's behalf in accordance with the terms of the plan. Repurchases are subject to regulations promulgated by the SEC as well as certain price, market volume and timing constraints specified in the plan. The plan adopted during the second quarter of 2016 expired at the close of business on July 27, 2016. AB may adopt additional Rule 10b5-1 plans in the future to engage in open-market purchases of AB Holding Units to help fund anticipated obligations under its incentive compensation award program and for other corporate purposes.

During the first six months of both 2016 and 2015, AB granted to employees and Eligible Directors 0.3 million restricted AB Holding Unit awards. AB used AB Holding Units repurchased during the period and newly-issued AB Holding Units to fund the restricted AB Holding Unit awards.

During the first six months of 2016 and 2015, AB Holding issued 0.1 million and 0.5 million AB Holding Units, respectively, upon exercise of options to buy AB Holding Units. AB Holding used the proceeds of \$2.4 million and \$9.0 million, respectively, received from employees as payment in cash for the exercise price to purchase the equivalent number of newly-issued AB Units.

#### 4. Net Income per Unit

Basic net income per unit is derived by dividing net income by the basic weighted average number of units outstanding for each period. Diluted net income per unit is derived by adjusting net income for the assumed dilutive

effect of compensatory options ("Net income – diluted") and dividing by the diluted weighted average number of units outstanding for each period.

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Three Six
Months Months
Ended Ended
June 30, June 30,