

Edgar Filing: AARON RENTS INC - Form 8-K

AARON RENTS INC  
Form 8-K  
January 28, 2004

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

-----

FORM 8-K

-----

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): January 28, 2004

-----

AARON RENTS, INC.

-----  
(Exact name of Registrant as Specified in its Charter)

|  |                                      |   |
|--|--------------------------------------|---|
| Georgia  | 0-12385                              | 58-0687630                                    |
| -----<br>(State or other Jurisdiction of<br>Incorporation or Organization) | -----<br>(Commission File<br>Number) | -----<br>(IRS Employer<br>Identification No.) |
| 309 E. Paces Ferry Road, N.E.<br>Atlanta, Georgia                          |                                      | 30305-2377                                    |
| -----<br>(Address of principal executive offices)                          |                                      | -----<br>(Zip code)                           |

Registrant's telephone number, including area code: (404) 231-0011

Not Applicable

-----  
(Former name or former address, if changed since last report)

ITEM 7. FINANCIAL STATEMENTS, PRO FORMA INFORMATION AND EXHIBITS

(a) Financial Statements of Businesses Acquired:

None.

(b) Pro Forma Financial Information:

None.

(c) Exhibits:

| Exhibit No. | Description  |
|-------------|--|
| -----       | -----  |
| 99.1        | Aaron Rents, Inc. press release dated January 28, 2004<br>(furnished pursuant to Item 12 of Form 8-K). |

ITEM 12. RESULTS OF OPERATIONS AND FINANCIAL CONDITION

## Edgar Filing: AARON RENTS INC - Form 8-K

On January 28, 2004, Aaron Rents, Inc. (the "Company") issued a press release to confirm earnings guidance for the fourth quarter and full fiscal year 2003, and updating fiscal 2004 guidance. A copy of the press release is attached as Exhibit 99.1.

The press release presents the Company's systemwide revenues, along with the most directly comparable financial measure calculated and presented in accordance with GAAP, which the Company determined to be Company revenues, and a reconciliation of Company revenues to systemwide revenues. Non-GAAP systemwide revenues are calculated by adding Company revenues determined in accordance with GAAP to the revenues of the Company's franchisees and subtracting the Company's royalty revenues. Franchisee revenues, however, are not revenues of Aaron Rents, Inc.

Management believes that presentation of non-GAAP financial measures such as systemwide revenues is useful because it allows investors and management to evaluate and compare the overall growth and penetration of the Aaron's brand in a more meaningful manner than relying exclusively on GAAP financial measures. Non-GAAP financial measures, however, should not be considered in isolation or as an alternative to financial measures calculated and presented in accordance with GAAP. Because systemwide revenues is not a measurement determined in accordance with GAAP and is thus susceptible to varying calculations, systemwide revenues as used in the press release may not be comparable to other similarly titled measures used by other companies.

As used herein, "GAAP" refers to accounting principles generally accepted in the United States.

The information in this Report, including the Exhibit attached hereto, is furnished solely pursuant to Item 12 of this Form 8-K. Consequently, it is not deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liabilities of that section. It may only be incorporated by reference in another filing under the Exchange Act or Securities Act of 1933 if such subsequent filing specifically references this Form 8-K.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

AARON RENTS, INC.

By: /s/ Gilbert L. Danielson

-----  
Gilbert L. Danielson  
Executive Vice President,  
Chief Financial Officer

Date: January 28, 2004