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FFLC BANCORP INC  
Form 10-Q  
October 29, 2003

U.S. SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2003

OR

---- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-22608

FFLC BANCORP, INC.  
-----

(Exact Name of Registrant as Specified in Its Charter)

Delaware  
-----  
(State or Other Jurisdiction  
of Incorporation or Organization)

59-3204891  
-----  
(I.R.S. Employer  
Identification No.)

800 North Boulevard West, Post Office Box 490420, Leesburg, Florida 34749-0420  
-----  
(Address of Principal Executive Offices) (Zip Code)

Registrant's Telephone Number, Including Area Code (352) 787-3311  
-----

Former Name, former Address and Former Fiscal Year, if Changed Since Last Report.

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days: Yes  No [ ]

Indicate by check mark whether the Registrant is an accelerated filer (as defined in Rule 12B-2 of the Exchange Act): Yes [ ] No

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

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Common stock, par value \$.01 per share  
-----

5,393,880 shares outstanding at October 28, 2003  
-----

CONFORMED COPY

FFLC BANCORP, INC.

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FFLC BANCORP, INC.

Part I. FINANCIAL INFORMATION

Item 1. Financial Statements

Condensed Consolidated Balance Sheets  
(\$ in thousands, except per share amounts)

	At September 30, ----- 2003 ----- (unaudited)	
Assets		
Cash and due from banks	\$ 33,590	
Interest-earning deposits	41,926	
	-----	
Cash and cash equivalents	75,516	
Securities available for sale	78,601	
Loans, net of allowance for loan losses of \$5,411 in 2003 and \$5,181 in 2002	737,430	7
Accrued interest receivable	3,454	
Premises and equipment, net	20,730	
Foreclosed assets	727	
Federal Home Loan Bank stock, at cost	6,900	
Deferred income taxes	962	
Other assets	1,364	
	-----	
Total	\$ 925,684	9
	=====	=====
Liabilities and Stockholders' Equity		
Liabilities:		
Noninterest-bearing demand deposits	26,402	
NOW and money-market accounts	153,888	1
Savings accounts	26,023	
Certificates	479,186	4
	-----	
Total deposits	685,499	6
Advances from Federal Home Loan Bank	133,000	1
Other borrowed funds	15,152	
Guaranteed preferred beneficial interest in junior subordinated debentures	5,000	
Accrued expenses and other liabilities	11,151	

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Total liabilities	849,802	8
Stockholders' equity:		
Preferred stock, \$.01 par value, 1,000,000 shares authorized, none outstanding	-	
Common stock, \$.01 par value, 15,000,000 shares authorized, 6,393,928 in 2003 and 4,574,944 in 2002 shares issued	64	
Additional paid-in-capital	31,811	
Retained income	63,638	
Accumulated other comprehensive income	283	
Treasury stock, at cost (1,000,048 shares in 2003 and 991,669 shares in 2002)	(19,914)	(
Total stockholders' equity	75,882	
Total	\$ 925,684	9

See accompanying Notes to Condensed Consolidated Financial Statements.

FFLC BANCORP, INC.

Condensed Consolidated Statements of Income (Unaudited)  
(\$ in thousands, except per share amounts)

	Three Months Ended September 30,		Nine Mont Septemb
	2003	2002	2003
Interest income:			
Loans	\$ 12,264	13,300	37,576
Securities	482	782	1,607
Other interest-earning assets	160	298	629
Total interest income	12,906	14,380	39,812
Interest expense:			
Deposits	3,916	5,225	12,561
Borrowed funds	2,010	2,352	6,224
Total interest expense	5,926	7,577	18,785
Net interest income	6,980	6,803	21,027

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Provision for loan losses	330	399	1,124
	-----	-----	-----
Net interest income after provision for loan losses	6,650	6,404	19,903
	-----	-----	-----
Noninterest income:			
Deposit account fees	276	245	762
Other service charges and fees	670	430	1,956
Net gain on sales of loans held for sale	381	73	1,011
Other	138	114	451
	-----	-----	-----
Total noninterest income	1,465	862	4,180
	-----	-----	-----
Noninterest expense:			
Salaries and employee benefits	2,624	2,254	7,570
Occupancy expense	704	630	2,054
Data processing expense	333	238	886
Professional services	123	115	346
Advertising and promotion	111	105	364
Other	540	432	1,600
	-----	-----	-----
Total noninterest expense	4,435	3,774	12,820
	-----	-----	-----
Income before income taxes	3,680	3,492	11,263
Income taxes	1,387	1,315	4,250
	-----	-----	-----
Net income	\$ 2,293	2,177	7,013
	=====	=====	=====
Basic income per share	\$ .42	.41	1.30
	=====	=====	=====
Weighted-average number of shares outstanding for basic	5,389,768	5,365,227	5,383,140
	=====	=====	=====
Diluted income per share	\$ .42	.40	1.28
	=====	=====	=====
Weighted-average number of shares outstanding for diluted	5,482,560	5,471,244	5,481,431
	=====	=====	=====
Dividends per share	\$ .13	.09	.33
	=====	=====	=====

See accompanying Notes to Condensed Consolidated Financial Statements

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FFLC BANCORP, INC.

Condensed Consolidated Statements of Changes in Stockholders' Equity (Unaudited)

Nine Months Ended September 30, 2003 and 2002  
(\$ in thousands)

	Common Stock		Additional Paid-In Capital	Treasury Stock	Retain Inco
	Number of Shares	Amount			
Balance at December 31, 2001	4,542,953	\$ 45	31,355	(19,347)	51,
Comprehensive income:					
Net income (unaudited)	--	--	--	--	6,
Change in unrealized gains on securities available for sale, net of income taxes of \$111 (unaudited)	--	--	--	--	
Change in unrealized loss on derivative instrument, net of income tax benefit of \$27 (unaudited)	--	--	--	--	
Comprehensive income (unaudited)					
Net proceeds from the issuance of common stock, stock options exercised (unaudited)	28,741	1	249	--	
Dividends paid (unaudited)	--	--	--	--	(1,
Purchase of treasury stock, 11,871 shares (unaudited)	--	--	--	(298)	
Balance at September 30, 2002 (unaudited)	4,571,694	\$ 46	31,604	(19,645)	56,

(continued)

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FFLC BANCORP, INC.

Condensed Consolidated Statements of Changes in Stockholders' Equity  
(Unaudited), Continued

Nine Months Ended September 30, 2003 and 2002  
(\$ in thousands)

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	Common Stock		Additional Paid-In Capital	Treasury Stock	Retain Inco
	Number of Shares	Amount			
Balance at December 31, 2002	4,574,944	\$ 46	31,638	(19,667)	58
Comprehensive income:					
Net income (unaudited)	--	--	--	--	7,0
Change in unrealized gains on securities available for sale, net of income tax benefit of \$203 (unaudited)	--	--	--	--	
Change in unrealized loss on derivative instrument, net of income tax benefit of \$10 (unaudited)	--	--	--	--	
Comprehensive income (unaudited)					
Net proceeds from the issuance of common stock, stock options exercised (unaudited)	26,715	--	191	--	
Dividends paid (unaudited)	--	--	--	--	(1,
Purchase of treasury stock, 8,379 shares (unaudited)	--	--	--	(247)	
Three-for-two stock split (unaudited)	1,792,269	18	(18)	--	
Balance at September 30, 2003 (unaudited)	6,393,928	\$ 64	31,811	(19,914)	63

See accompanying Notes to Condensed Consolidated Financial Statements.

FFLC BANCORP, INC.

Condensed Consolidated Statements of Cash Flows (Unaudited)  
(In thousands)

Nine Months En  
September 30

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	2003	2002
	-----	-----
Cash flows from operating activities:		
Net income	\$ 7,013	6,013
Adjustments to reconcile net income to net cash provided by operations:		
Provision for loan losses	1,124	1,124
Depreciation and amortization	989	989
Credit for deferred income taxes	(262)	(262)
Net amortization of premiums and discounts on securities	912	912
Net amortization of deferred loan fees and costs	216	216
Net gain on sales of loans held for sale	(1,011)	(1,011)
Loans originated for sale	(69,173)	(69,173)
Proceeds from sales of loans held for sale	71,767	71,767
Decrease in accrued interest receivable	727	727
Decrease (increase) in other assets	38	38
Increase in accrued expenses and other liabilities	2,726	2,726
	-----	-----
Net cash provided by operating activities	15,066	15,066
	-----	-----
Cash flows from investing activities:		
Proceeds from principal repayments and maturities on securities available for sale	27,754	27,754
Purchase of securities available for sale	(30,482)	(30,482)
Loan disbursements	(186,426)	(186,426)
Principal repayments on loans	180,129	180,129
Purchase of premises and equipment, net	(2,350)	(2,350)
Redemption (purchase) of Federal Home Loan Bank stock	800	800
Net proceeds from sales of foreclosed assets	1,181	1,181
	-----	-----
Net cash used in investing activities	(9,394)	(9,394)
	-----	-----

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FFLC BANCORP, INC.

Condensed Consolidated Statements of Cash Flows (Unaudited), Continued  
(In thousands)

	Nine Months September
	-----
	2003
	-----
Cash flows from financing activities:	
Net increase in deposits	\$ 17,441
Net (decrease) increase in advances from Federal Home Loan Bank	(16,000)
Net increase in other borrowed funds	849
Increase in guaranteed preferred beneficial interest in junior subordinated debentures	--
Issuance of common stock	191
Purchase of treasury stock	(247)
Cash dividends paid	(1,784)
	-----



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Net cash provided by financing activities	450 -----
Net increase in cash and cash equivalents	6,122
Cash and cash equivalents at beginning of period	69,394 -----
Cash and cash equivalents at end of period	\$ 75,516 =====
Supplemental disclosures of cash flow information-	
Cash paid during the period for:	
Interest	\$ 18,891 =====
Income taxes	\$ 4,908 =====
Noncash investing and financing activities:	
Accumulated other comprehensive income:	
Net change in unrealized gain on securities available for sale, net of tax	\$ (336) =====
Net change in unrealized loss on derivative instrument, net of tax	\$ (17) =====
Transfers from loans to foreclosed assets	\$ 1,418 =====
Loans originated on sales of foreclosed assets	\$ 136 =====
Loans funded by and sold to correspondent	\$ 12,264 =====

See accompanying Notes to Condensed Consolidated Financial Statements.

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FFLC BANCORP, INC.

Notes to Condensed Consolidated Financial Statements (Unaudited)

1. **Basis of Presentation.** In the opinion of the management of FFLC Bancorp, Inc. (the "Holding Company"), the accompanying condensed consolidated financial statements contain all adjustments (consisting of normal recurring accruals) necessary to present fairly the financial position at September 30, 2003 and the results of operations for the three- and nine-month periods ended September 30, 2003 and 2002 and cash flows for the nine-month periods ended September 30, 2003 and 2002. The results of operations for the three- and nine-month periods ended September 30, 2003 are not necessarily indicative of results that may be expected for the year ending December 31, 2003.

The condensed consolidated financial statements include the accounts of the Holding Company and its three subsidiaries, First Federal Savings Bank of Lake County (the "Bank"), First Alliance Title, LLC and FFLC Statutory Trust I and the Bank's wholly-owned subsidiary,

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Lake County Service Corporation (together, the "Company"). All significant intercompany accounts and transactions have been eliminated in consolidation.

2. Loans. The following table sets forth the composition of the Company's loan portfolio in dollar amounts and percentages at the dates indicated (in thousands):

	At September 30, 2003		At December 31, 2002	
	Amount	% of Total	Amount	% of Total
Mortgage loans:				
One-to-four-family residential *	\$ 378,163	49.33%	\$ 395,116	52.23%
Construction and land	38,978	5.08	30,792	4.07
Multi-family units	12,202	1.59	22,796	3.01
Commercial real estate, churches and other	155,824	20.32	140,770	18.61
Total mortgage loans	585,167	76.32	589,474	77.92
Consumer loans	150,179	19.59	138,202	18.26
Commercial loans	31,338	4.09	28,879	3.82
Total loans (1)	766,684	100.00%	756,555	100.00%
Undisbursed portion of loans in process	(24,570)		(16,770)	
Net deferred loan costs	727		734	
Allowance for loan losses (2)	(5,411)		(5,181)	
Loans, net	\$ 737,430		\$ 735,338	

\* Includes \$12.9 million and \$14.4 million of loans held for sale at September 30, 2003 and December 31, 2002, respectively.

- (1) Total loans outstanding by department consists of the following (in thousands):

	At			
	September 30, 2003		December 31, 2002	
	Amount	% of Total	Amount	% of Total
Residential	\$ 368,821	48.10%	\$ 385,711	50.98%
Commercial	244,697	31.92	229,930	30.39
Consumer	153,166	19.98	140,914	18.63
	\$ 766,684	100.00%	\$ 756,555	100.00%

(continued)

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FFLC BANCORP, INC.

Notes to Condensed Consolidated Financial Statements (Unaudited), Continued

2. Loans, Continued.

(2) Total allowance for loan losses by department consist of the following (in thousands):

	At			
	September 30, 2003		December 31, 2002	
	Amount	% to Gross Loans	Amount	% to Gross Loans
Residential	\$ 1,094	.30%	\$ 1,175	.30%
Commercial	3,109	1.27	2,949	1.28
Consumer	1,208	.79	1,057	.75
	\$ 5,411	.71%	\$ 5,181	.68%

Total gross loans originated by department, including unfunded construction and line of credit loans, consist of the following (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2003	2002	2003	2002
Residential	\$ 57,583	34,290	154,174	105,243
Commercial	22,238	18,322	75,174	72,432
Consumer	24,381	19,626	71,628	62,107
	\$ 104,202	72,238	300,976	239,782

3. Loan Impairment and Loan Losses. The Company prepares a quarterly review of the adequacy of the allowance for loan losses to identify and value impaired loans in accordance with guidance in the Statements of Financial Accounting Standards No. 114 and 118.

An analysis of the change in the allowance for loan losses was as follows (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2003	2002	2003	2002
Beginning balance	\$ 5,426	4,701	5,181	4,289
Provision for loan losses	330	399	1,124	1,270
Net loans charged-off	(345)	(319)	(894)	(778)
Ending balance	\$ 5,411	4,781	5,411	4,781

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FFLC BANCORP, INC.

Notes to Condensed Consolidated Financial Statements (Unaudited), Continued

3. Loan Impairment and Loan Losses, Continued. The following summarizes the amount of impaired loans, all of which were collateral dependent (in thousands):

	----- September 30, ----- 2003 ----
Loans identified as impaired:	
Gross loans with no related allowance for losses	\$ 2,966
Gross loans with related allowance for losses recorded	-
Less: Allowances on these loans	-
	-----
Net investment in impaired loans	\$ 2,966 =====

The average net investment in impaired loans and interest income recognized and received on impaired loans was as follows (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2003	2002	2003	2002
	-----	-----	-----	-----
Average net investment in impaired loans	\$ 3,149	170	1,742	50
	=====	=====	=====	=====
Interest income recognized on impaired loans	\$ 64	5	73	5
	=====	=====	=====	=====
Interest income received on impaired loans	\$ 64	5	73	5
	=====	=====	=====	=====

Nonaccrual and past due loans were as follows (in thousands):

	At	
	----- September 30, ----- 2003	----- December 31, ----- 2002

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	----	----
Nonaccrual loans	\$ 5,181	2,592
Accruing loans past due ninety days or more	-	-
	-----	-----
Total	\$ 5,181	2,592
	=====	=====

The increase in impaired and nonaccrual loans during 2003 mainly resulted from two loans to an agricultural borrower being identified as impaired and placed on nonaccrual status. Management estimates that equity in the related collateral is sufficient and no loss is anticipated on these two loans.

(continued)

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FFLC BANCORP, INC.

Notes to Condensed Consolidated Financial Statements (Unaudited), Continued

4. Income Per Share of Common Stock. Basic income per share of common stock has been computed by dividing the net income for the period by the weighted-average number of shares outstanding. Shares of common stock purchased by the RRP incentive plans are only considered outstanding when the shares are released or committed to be released for allocation to participants. Diluted income per share is computed by dividing net income by the weighted-average number of shares outstanding including the dilutive effect of stock options computed using the treasury stock method. All per share amounts reflect the three-for-two stock split declared on February 14, 2003. The following table presents the calculation of basic and diluted income per share of common stock:

	Three Months Ended September 30,		
	----- 2003	2002	-----
Weighted-average shares of common stock issued and outstanding before adjustments for RRP and common stock options	5,393,871	5,369,330	5,
Adjustment to reflect the effect of unallocated RRP shares	(4,103)	(4,103)	-----
Weighted-average shares for basic income per share	5,389,768	5,365,227	5,
Basic income per share of common stock	\$ .42	.41	==
Total weighted-average common shares and equivalents outstanding for basic income per share computation	5,389,768	5,365,227	5,

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Additional dilutive shares using the average market value for the period utilizing the treasury stock method regarding stock options	92,792	106,017	
	-----	-----	-----
Weighted-average shares and equivalents outstanding for diluted income per share	5,482,560	5,471,244	5,
	=====	=====	=====
Diluted income per share of common stock	\$ .42	.40	=
	=====	=====	=====

5. Stock Split. On February 14, 2003, the Board of Directors declared a three-for-two stock split on all outstanding common shares for shareholders of record on February 28, 2003, which were distributed on March 14, 2003. Stockholders received cash in lieu of fractional shares resulting from the split based on the closing price on the record date.

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FFLC BANCORP, INC.

Notes to Condensed Consolidated Financial Statements (Unaudited), Continued

6. Stock Option Plans. During 2002, the Company adopted a new stock option plan (the "2002 Plan") which authorizes the Company to issue up to 375,000 shares (adjusted) in connection with options granted to directors, officers or employees of the Company. The terms and vesting periods will be determined as each option is granted, but the option price cannot be less than the then current market value of the common stock at the grant date. No options have been granted under the 2002 Plan through September 30, 2003.

The Company also has a 1993 stock option plan (the "1993 Plan") under which common shares are authorized to be issued in connection with options granted to directors, officers and employees of the Company. Options granted under the Plan are exercisable at the market price of the common stock at the date of grant. Incentive stock options granted to officers and employees are exercisable in three equal annual installments, with the first installment becoming exercisable one year from the date of grant. Options granted to outside directors are exercisable immediately, but any common shares obtained from exercise of the options may not be sold prior to one year from the date of grant. All options expire at the earlier of ten years for officers and employees or twenty years for directors from the date of grant or one year following the date which the outside director, officer or employee ceases to serve in such capacity. At September 30, 2003, 50,571 options (adjusted) remain available under the 1993 Plan for future grant to directors, officers and employees.

The following is a summary of stock option transactions during the nine-month periods ended September 30, 2003 and 2002 (All options and option price per share information has been adjusted to reflect the three-for-two stock split in 2003):

Range of	Weighted-Average
----------	------------------

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1993 Plan: -----	Number of Options -----	Per Share Option Price -----	Per Share Price -----
Outstanding, December 31, 2001	200,312	\$ 4.00-14.17	6.01
Exercised	(43,111)	4.00-10.83	4.77
-----	-----	-----	-----
Outstanding, September 30, 2002	157,201	\$ 4.00-14.17	6.53
-----	=====	=====	=====
Outstanding, December 31, 2002	152,327	4.00-14.17	6.61
Exercised	(28,828)	4.00-11.75	6.03
-----	-----	-----	-----
Outstanding, September 30, 2003	123,499	\$ 4.00-14.17	6.99
	=====	=====	=====

(continued)

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FFLC BANCORP, INC.

Notes to Condensed Consolidated Financial Statements (Unaudited), Continued

6. Stock Option Plans, Continued

No stock options were granted under the plans during the nine-month periods ended September 30, 2003 or 2002. SFAS No. 123 requires pro forma fair value disclosures if the intrinsic value method is being utilized to value stock-based compensation awards. For purposes of pro forma disclosures, the estimated fair value of stock options granted is included in expense in the period vesting occurs. The proforma information has been determined as if the Company had accounted for its stock options under the fair value method of SFAS No. 123. The Company accounts for their stock option plans under the recognition and measurement principles of APB No. 25. No stock-based employee compensation cost is reflected in net income during the periods presented, as all stock options granted under the plans had an exercise price equal to the market value of the underlying common stock on the date of grant. The following table illustrates the effect on net income and basic and diluted income per share as if the Company had applied the fair value recognition provisions of SFAS No. 123 to stock-based employee compensation (in thousands, except per share amounts):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2003	2002	2003	2002
	-----	-----	-----	-----
Net income, as reported	\$ 2,293	2,177	7,013	6,598
Deduct: Total stock-based employee compensation determined under the fair value based method for all awards, net of related tax benefit	-	(2)	-	(7)
Proforma net income	\$ 2,293	2,175	7,013	6,591

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Basic income per share:				
As reported	\$ .42	.41	1.30	1.23
Proforma	\$ .42	.41	1.30	1.23
Diluted income per share:				
As reported	\$ .42	.40	1.28	1.21
Proforma	\$ .42	.40	1.28	1.21

7. Reclassifications. Certain amounts in the 2002 condensed consolidated financial statements have been reclassified to conform to the 2003 presentation.

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FFLC BANCORP, INC.

Review by Independent Certified Public Accountants

Hacker, Johnson & Smith PA, the Company's independent certified public accountants, have made a limited review of the financial data as of September 30, 2003, and for the three- and nine-month periods ended September 30, 2003 and 2002 presented in this document, in accordance with standards established by the American Institute of Certified Public Accountants.

Their report furnished pursuant to Article 10 of Regulation S-X is included herein.

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Report on Review by Independent Certified Public Accountants

The Board of Directors  
FFLC Bancorp, Inc.  
Leesburg, Florida:

We have reviewed the accompanying condensed consolidated balance sheet of FFLC Bancorp, Inc. and Subsidiaries (the "Company") as of September 30, 2003, the related condensed consolidated statements of income for the three- and nine-month periods ended September 30, 2003 and 2002 and the related condensed consolidated statements of changes in stockholders' equity and cash flows for the nine-month periods ended September 30, 2003 and 2002. These financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with standards established by the



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American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with auditing standards generally accepted in the United States of America, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the condensed consolidated financial statements referred to above for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with auditing standards generally accepted in the United States of America, the consolidated balance sheet as of December 31, 2002, and the related consolidated statements of income, changes in stockholders' equity and cash flows for the year then ended (not presented herein); and in our report dated January 15, 2003 we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 2002, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

HACKER, JOHNSON & SMITH PA  
Orlando, Florida  
October 10, 2003

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FFLC BANCORP, INC.

Management's Discussion and Analysis  
of Financial Condition and Results of Operations

### General

FFLC Bancorp, Inc., (the "Holding Company") is the holding company for its three subsidiaries, First Federal Savings Bank of Lake County (the "Bank"), First Alliance Title, LLC and FFLC Statutory Trust I and the Bank's wholly-owned subsidiary, Lake County Service Corporation ("LCSC") (together, the "Company"). The Company's consolidated results of operations are primarily those of the Bank.

The Bank's principal business continues to be attracting retail deposits from the general public and investing those deposits, together with principal repayments on loans and investments and funds generated from operations, primarily in mortgage loans secured by one-to-four-family, owner-occupied homes, commercial loans, consumer loans and, to a lesser extent, construction loans, other loans, and multi-family residential mortgage loans. In addition, the Bank holds investments permitted by federal laws and regulations including securities issued by the U.S. Government and agencies thereof. The Bank's revenues are derived principally from interest on its loan and mortgage-backed securities portfolios and interest and dividends on its investment securities. The Bank is a member of the Federal Home Loan Bank ("FHLB") system and its deposits are insured up to the applicable limits by the Savings Association Insurance Fund ("SAIF") of the Federal Deposit Insurance Corporation (the "FDIC"). The Bank is

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subject to regulation by the Office of Thrift Supervision (the "OTS") as its chartering agency, and the FDIC as its deposit insurer.

The Bank has 14 full-service banking facilities in Lake, Sumter, Citrus and Marion Counties, Florida. The Bank is in the process of constructing two new branches, one in Citrus County and the other in Sumter County.

The Company's results of operations depend primarily on net interest income, which is the difference between the interest income earned primarily on its loan and securities portfolios, and its cost of funds, consisting of the interest paid on its deposits and borrowings. The Company's operating results are also affected, to a lesser extent, by fee income. The Company's operating expenses consist primarily of salaries and employee benefits, occupancy expenses, and other general and administrative expenses. The Company's results of operations are also significantly affected by general economic and competitive conditions, particularly changes in market interest rates, government policies, and actions of regulatory authorities.

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### FFLC BANCORP, INC.

#### Capital Resources

The Company's primary sources of funds include proceeds from payments and prepayments on mortgage loans and mortgage-backed securities, proceeds from maturities of investment securities, and increases in deposits and advances from the Federal Home Loan Bank. While maturities and scheduled amortization of loans and investment securities are predictable sources of funds, deposit inflows and mortgage prepayments are greatly influenced by local conditions, general interest rates, and regulatory changes.

The Company is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. The Company's exposure to credit loss in the event of nonperformance by the other party to the off-balance-sheet financial instrument is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments as it does for on-balance-sheet instruments. A summary of the contractual amounts of the Company's financial instruments with off-balance-sheet risk at September 30, 2003 follows (in thousands):

Commitments to extend credit	\$ 31,923
	=====
Unused lines of credit	\$ 58,783
	=====
Undisbursed portion of loans in process	\$ 24,570
	=====
Standby letters of credit	\$ 3,600
	=====

The Company believes that it will have sufficient funds available to meet its commitments. At September 30, 2003, certificates of deposit which were scheduled to mature in one year or less totaled \$273.8 million. Based on

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past experience, management believes, that a significant portion of those funds will remain with the Company.

The Bank is subject to various regulatory capital requirements administered by the Federal banking agencies. Failure to meet minimum capital requirements can require regulators to initiate certain mandatory- and possibly additional discretionary-actions that, if undertaken, could have a direct material effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgements by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts (set forth in the table) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined). Management believes that, as of September 30, 2003, the Bank meets all capital adequacy requirements to which it is subject.

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FFLC BANCORP, INC.

As of September 30, 2003, the most recent notification from the OTS categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Bank must maintain minimum tangible, Tier I (core), Tier I (risk-based) and total risk-based capital percentages as set forth in the table. There are no conditions or events since that notification that management believes have changed the institution's category.

The Bank's actual capital amounts and percentages at September 30, 2003 are also presented in the table.

	Actual		Minimum For Capital Adequacy Purposes		To Be Well Capitalized For Prompt Corrective Action Provisions	
	%	Amount	%	Amount	%	Amount
Stockholders' equity, and ratio to total assets	8.4%	\$ 78,149				
Less: investment in nonincludable subsidiary		(254)				
Less: unrealized gain on securities available for sale		(451)				
		-----				

(\$ in thousands)

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Tangible capital, and ratio to adjusted total assets	8.4%	\$ 77,444 =====	1.5%	\$ 13,875 =====	
Tier 1 (core) capital, and ratio to adjusted total assets	8.4%	\$ 77,444 =====	3.0%	\$ 27,750 =====	5.0% \$ 46,250 =====
Tier 1 capital, and ratio to risk-weighted assets	12.6%		4.0%	\$ 24,619 =====	6.0% \$ 36,928 =====
Tier 2 capital (allowance for loan losses)		5,296 -----			
Total risk-based capital, and ratio to risk- weighted assets	13.4%	\$ 82,740 =====	8.0%	\$ 49,237 =====	10.0% \$ 61,547 =====
Total assets		\$925,713 =====			
Adjusted total assets		\$925,004 =====			
Risk-weighted assets		\$615,467 =====			

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FFLC BANCORP, INC.

The following table shows selected ratios for the periods ended or at the dates indicated:

	Nine Months Ended September 30, 2003 -----	Year Ended December 31, 2002 -----	Nine Months Ended September 30 2002 -----
Average equity as a percentage of average assets	7.96%	7.67%	7.70%
Total equity to total assets at end of period	8.20%	7.76%	7.52%
Return on average assets (1)	1.01%	1.00%	1.01%
Return on average equity (1)	12.63%	13.05%	13.16%
Noninterest expense to average assets (1)	1.84%	1.68%	1.66%
Nonperforming assets to total assets at end of period	.64%	.35%	.28%
Operating efficiency ratio (1)	50.86%	48.23%	47.82%

(1) Annualized for the nine months ended September 30, 2003 and 2002.

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	At September 30, 2003 -----	At December 31, 2002 -----	At September 30, 2002 -----
Weighted-average interest rates:			
Interest-earning assets:			
Loans	6.57%	7.10%	7.24%
Securities	3.90%	4.45%	4.63%
Other interest-earning assets	1.32%	1.77%	2.50%
Total interest-earning assets	6.03%	6.52%	6.76%
Interest-bearing liabilities:			
Interest-bearing deposits	2.37%	2.78%	3.05%
Borrowed funds	5.13%	5.38%	5.15%
Total interest-bearing liabilities	2.80%	3.29%	3.51%
Interest-rate spread	3.23%	3.23%	3.25%

Changes in Financial Condition

Total assets increased \$9.9 million or 1.1%, from \$915.8 million at December 31, 2002 to \$925.7 million at September 30, 2003 primarily as a result of a \$2.1 million increase in net loans, an increase in securities available for sale of \$1.3 million and an increase in cash and cash equivalents of \$6.1 million. Deposits increased \$17.4 million from \$668.1 million at December 31, 2002 to \$685.5 million at September 30, 2003. Advances from the Federal Home Loan Bank decreased \$16.0 million from \$149.0 million at December 31, 2002 to \$133.0 million at September 30, 2003. The \$4.8 million net increase in stockholders' equity during the nine months ended September 30, 2003 resulted from net income of \$7.0 million and proceeds of \$191,000 from stock options exercised, partially offset by repurchases of the Company's stock of \$247,000, dividends paid of \$1.8 million and a \$353,000, net of tax benefit decrease in accumulated other comprehensive income.

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FFLC BANCORP, INC.

Results of Operations

The following table sets forth, for the periods indicated, information regarding (i) the total dollar amount of interest and dividend income of the Company from interest-earning assets and the resultant average yields; (ii) the total dollar amount of interest expense on interest-bearing liabilities and the resultant average costs; (iii) net interest/dividend income; (iv) interest-rate spread; and (v) net interest margin. Yields and costs were derived by dividing annualized income or expense by the average balance of assets or liabilities, respectively, for the periods shown. The average balance of loans includes loans on which the Company has discontinued accruing interest. The yields and costs include certain fees which are considered to constitute adjustments to yields.

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	Three Month			
	----- 2003 -----			
	Average Balance	Interest and Dividends	Average Yield/ Cost	Average Balance
	----- (\$ in Thousands) -----			
Interest-earning assets:				
Loans	\$ 736,183	12,264	6.66%	\$ 738,259
Securities	87,031	482	2.22	84,316
Other interest-earning assets (1)	42,478	160	1.51	45,206
	-----	-----		-----
Total interest-earning assets	865,692	12,906	5.96	867,781
	-----	-----		-----
Noninterest-earning assets	57,500			46,971
	-----			-----
Total assets	\$923,192			\$ 914,752
	=====			=====
Interest-bearing liabilities:				
NOW and money-market accounts	150,907	163	.43	129,895
Savings accounts	25,804	37	.57	24,051
Certificates	478,979	3,716	3.10	484,962
Federal Home Loan Bank advances	133,000	1,891	5.69	164,000
Other borrowed funds	21,944	119	2.17	16,914
	-----	-----		-----
Total interest-bearing liabilities	810,634	5,926	2.92	819,822
	-----	-----		-----
Noninterest-bearing deposits	26,059			17,284
Noninterest-bearing liabilities	10,902			9,437
Stockholders' equity	75,597			68,209
	-----			-----
Total liabilities and stockholders' equity	\$ 923,192			\$ 914,752
	=====			=====
Net interest income		\$ 6,980		
		=====		
Interest-rate spread (2)			3.04%	
			=====	
Net interest-earning assets, net margin (3)	\$ 55,058		3.23%	\$ 47,959
	=====		=====	=====
Ratio of interest-earning assets to interest-bearing liabilities	1.07			1.06
	=====			=====

- (1) Includes interest-bearing deposits and Federal Home Loan Bank stock.
- (2) Interest-rate spread represents the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities.
- (3) Net margin is annualized net interest income divided by average interest-earning assets.

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FFLC BANCORP, INC.

The following table sets forth, for the periods indicated, information regarding (i) the total dollar amount of interest and dividend income of the Company from interest-earning assets and the resultant average yields; (ii) the total dollar amount of interest expense on interest-bearing liabilities and the resultant average cost; (iii) net interest and dividend income; (iv) interest-rate spread; and (v) net interest margin. Yields and costs were derived by dividing annualized income or expense by the average balance of assets or liabilities, respectively, for the periods shown. The average balance of loans includes loans on which the Company has discontinued accruing interest. The yields and costs include certain fees which are considered to constitute adjustments to yields.

	2003			Nine Mon
	Average Balance	Interest and Dividends	Average Yield/ Cost	Average Balance
	(\$ in Thousands)			
Interest-earning assets:				
Loans	\$ 738,253	37,576	6.79%	\$ 715,48
Securities	89,478	1,607	2.39	78,06
Other interest-earning assets (1)	47,718	629	1.76	31,88
	-----	-----		-----
Total interest-earning assets	875,449	39,812	6.06	825,44
		-----		
Noninterest-earning assets	54,377			42,55
	-----			-----
Total assets	\$ 929,826			\$ 867,99
	=====			=====
Interest-bearing liabilities:				
NOW and money-market accounts	147,798	617	.56	125,24
Savings accounts	25,789	118	.61	23,11
Certificates	485,195	11,826	3.25	453,25
Federal Home Loan Bank advances	141,136	5,856	5.53	159,38
Other borrowed funds	21,117	368	2.32	15,57
	-----	-----		-----
Total interest-bearing liabilities	821,035	18,785	3.05	776,57
		-----		
Noninterest-bearing deposits	24,006			16,10
Noninterest-bearing liabilities	10,738			8,49
Stockholders' equity	74,047			66,82
	-----			-----
Total liabilities and stockholders' equity	\$ 929,826			\$ 867,99
	=====			=====

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Net interest income	\$ 21,027		=====
Interest-rate spread (2)		3.01%	=====
Net interest-earning assets, net margin (3)	\$ 54,414	3.20%	\$ 48,866 =====
Ratio of interest-earning assets to interest-bearing liabilities	1.07		1.0 =====

- (1) Includes interest-bearing deposits and Federal Home Loan Bank stock.
- (2) Interest-rate spread represents the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities.
- (3) Net margin is annualized net interest income divided by average interest-earning assets.

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### FFLC BANCORP, INC.

#### Comparison of the Three-Month Periods Ended September 30, 2003 and 2002

General Operating Results. Net income for the three-month period ended September 30, 2003 was \$2.3 million, or \$.42 per basic and diluted share, compared to \$2.2 million, or \$.41 per basic share and \$.40 per diluted share, for the comparable period in 2002. All per share information has been adjusted to reflect the three-for-two stock split in 2003. The increase in net income was primarily a result of an increase of \$177,000 in net interest income, an increase of \$603,000 in noninterest income and a decrease in the provision for loan losses of \$69,000, partially offset by an increase of \$661,000 in noninterest expense.

Interest Income. Interest income decreased \$1.5 million to \$12.9 million for the three-month period ended September 30, 2003. The decrease was due to a decrease in the average yield earned on interest-earning assets from 6.63% for the three months ended September 30, 2002 to 5.96% for the three months ended September 30, 2003 and a \$2.1 million decrease in average interest-earning assets outstanding for the three months ended September 30, 2003 compared to the 2002 period.

Interest Expense. Interest expense decreased \$1.7 million or 21.8%, from \$7.6 million for the three-month period ended September 30, 2002 to \$5.9 million for the three-month period ended September 30, 2003. The decrease was primarily due to a decrease in the average cost of interest-bearing liabilities from 3.70% for the three months ended September 30, 2002 to 2.92% for the comparable 2003 period and a decrease of \$9.2 million in average interest-bearing liabilities outstanding. Average interest-bearing deposits increased \$16.8 million from \$638.9 million outstanding during the three months ended September 30, 2002 to \$655.7 million outstanding during the comparable period for 2003. Average borrowings decreased \$26.0 million from \$180.9 million during the three months ended September 30, 2002 to \$154.9 million for the comparable 2003 period.



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Provision for Loan Losses. The provision for loan losses is charged to income to increase the total allowance to a level deemed appropriate by management. It is based upon the volume and type of lending conducted by the Company, the Company's charge-off experience, industry standards, the amount of nonperforming loans, general economic conditions, particularly as they relate to the Company's market area, and other factors related to the collectibility of the Company's loan portfolio. The Company recorded provisions for loan losses for the three-month periods ended September 30, 2003 and 2002 of \$330,000 and \$399,000, respectively. Net loans charged off for the three-month periods ended September 30, 2003 and 2002 were \$345,000 and \$319,000, respectively. Management believes that the allowance for loan losses, which was \$5.4 million or .71% of gross loans at September 30, 2003 is adequate.

Noninterest Income. Noninterest income increased \$603,000 or 70.0% from \$862,000 during the 2002 period to \$1.5 million during the 2003 period. The increase was partly due to a \$308,000 increase in gain on sales of loans held for sale. The Company has decided to sell an increased number of fixed-rate residential mortgage loans it originates in the secondary market due to the low interest-rate environment.

Noninterest Expense. Noninterest expense increased by \$661,000 or 17.5% from \$3.8 million for the three-month period ended September 30, 2002 to \$4.4 million for the three-month period ended September 30, 2003. The increase was primarily due to increases of \$370,000 in salaries and employee benefits, \$74,000 in occupancy expense and \$95,000 in data processing expense related to the overall growth of the Company.

Income Taxes. The income tax provision increased from \$1.3 million for the three-month period ended September 30, 2002 (an effective tax rate of 37.7%) to \$1.4 million (an effective tax rate of 37.7%) for the corresponding period in 2003.

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### FFLC BANCORP, INC.

#### Comparison of the Nine-Month Periods Ended September 30, 2003 and 2002

General Operating Results. Net income for the nine-month period ended September 30, 2003 was \$7.0 million, or \$1.30 per basic share and \$1.28 per diluted share, compared to \$6.6 million, or \$1.23 per basic share and \$1.21 per diluted share, for the comparable period in 2002. All per share information has been adjusted to reflect the three-for-two stock split in 2003. The increase in net income was primarily a result of an increase of \$1.0 million in net interest income and an increase of \$1.6 million in noninterest income, partially offset by an increase of \$2.0 million in noninterest expense.

Interest Income. Interest income decreased \$2.5 million to \$39.8 million for the nine-month period ended September 30, 2003. The decrease was due to a decrease in the average yield earned on interest-earning assets from 6.84% for the nine months ended September 30, 2002 to 6.06% for the nine months ended September 30, 2003, partially offset by a \$50.0 million or 6.1% increase in average interest-earning assets outstanding for the nine months ended September 30, 2003 compared to the 2002 period.

Interest Expense. Interest expense decreased \$3.6 million or 16.0%, from \$22.4 million for the nine-month period ended September 30, 2002 to \$18.8 million

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for the nine-month period ended September 30, 2003. The decrease was primarily due to a decrease in the average cost of interest-bearing liabilities from 3.84% for the nine months ended September 30, 2002 to 3.05% for the comparable 2003 period, partially offset by an increase of \$44.5 million in average interest-bearing liabilities outstanding. Average interest-bearing deposits increased \$57.2 million from \$601.6 million outstanding during the nine months ended September 30, 2002 to \$658.8 million outstanding during the comparable period for 2003. Average borrowings decreased \$12.7 million from \$175.0 million during the nine months ended September 30, 2002 to \$162.3 million for the comparable 2003 period.

**Provision for Loan Losses.** The provision for loan losses is charged to income to increase the total allowance to a level deemed appropriate by management. It is based upon the volume and type of lending conducted by the Company, the Company's charge-off experience, industry standards, the amount of nonperforming loans, general economic conditions, particularly as they relate to the Company's market area, and other factors related to the collectibility of the Company's loan portfolio. The Company recorded provisions for loan losses for the nine-month periods ended September 30, 2003 and 2002 of \$1.1 million and \$1.3 million, respectively. Net loans charged off for the nine-month periods ended September 30, 2003 and 2002 were \$894,000 and \$778,000, respectively. Management believes that the allowance for loan losses, which was \$5.4 million or .71% of gross loans at September 30, 2003 is adequate.

**Noninterest Income.** Noninterest income increased \$1.6 million or 58.9% from \$2.6 million during the 2002 period to \$4.2 million during the 2003 period. The increase was mainly due to a \$786,000 increase in gain on sale of loans held for sale. The Company has decided to sell an increased number of fixed-rate residential mortgage loans it originates in the secondary market due to the low interest-rate environment.

**Noninterest Expense.** Noninterest expense increased by \$2.0 million or 18.5% from \$10.8 million for the nine-month period ended September 30, 2002 to \$12.8 million for the nine-month period ended September 30, 2003. The increase was primarily due to increases of \$1.2 million in salaries and employee benefits, \$266,000 in occupancy expense and \$156,000 in data processing expense related to the overall growth of the Company.

**Income Taxes.** The income tax provision increased from \$3.9 million for the nine-month period ended September 30, 2002 (an effective tax rate of 37.3%) to \$4.3 million (an effective tax rate of 37.7%) for the corresponding period in 2003.

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FFLC BANCORP, INC.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

Market risk is the risk of loss from adverse changes in market prices and rates. The Company's market risk arises primarily from interest-rate risk inherent in its lending and deposit taking activities. The Company has little or no risk related to trading accounts, commodities or foreign exchange.

Management actively monitors and manages its interest rate risk exposure. The primary objective in managing interest-rate risk is to limit, within

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established guidelines, the adverse impact of changes in interest rates on the Company's net interest income and capital, while adjusting the Company's asset-liability structure to obtain the maximum yield-cost spread on that structure. Management relies primarily on its asset-liability structure to control interest rate risk. However, a sudden and substantial increase in interest rates could adversely impact the Company's earnings, to the extent that the interest rates borne by assets and liabilities do not change at the same speed, to the same extent, or on the same basis. There have been no significant change in the Company's market risk exposure since December 31, 2002. The Company does not believe that the interest rate swap entered into in September 2002 exposes the Company to significant interest rate risk.

### Item 4. Controls and Procedures

a. Evaluation of disclosure controls and procedures. The Company maintains -----  
controls and procedures designed to ensure that information required to be disclosed in the reports that the Company files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission. Based upon their evaluation of those controls and procedures performed within 90 days of the filing date of this report, the Chief Executive and Chief Financial officers of the Company concluded that the Company's disclosure controls and procedures were adequate.

b. Changes in internal controls. The Company made no significant changes in -----  
its internal controls or in other factors that could significantly affect these controls subsequent to the date of the evaluation of those controls by the Chief Executive and Chief Financial officers.

## Part II - OTHER INFORMATION

### Item 1. Legal Proceedings

There are no material pending legal proceeding to which FFLC Bancorp, Inc. or any of its subsidiaries is a party or to which any of their property is subject.

### Item 2. Changes in Securities

The Holding Company has the right at one or more times, unless an event of default exists under the floating rate junior subordinated deferrable interest debentures due September 26, 2032 (the "Debentures"), to defer interest payments on the Debentures for up to twenty consecutive quarterly periods. During that time, the Holding Company will be prohibited from declaring or paying cash dividends on its common stock.

### Item 3. Defaults upon Senior Securities

Not applicable

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Item 4. Submission of Matters to a Vote of Security Holders

Not applicable

Item 5. Other Information

Not applicable

Item 6. Exhibits and Reports on Form 8-K

(a) The following exhibits are filed as part of this report.

- 3.1 Certificate of Incorporation of FFLC Bancorp, Inc.\*
- 3.2 Bylaws of FFLC Bancorp, Inc. \*\*\*
- 4.0 Stock Certificate of FFLC Bancorp, Inc.\*
- 10.1 First Federal Savings Bank of Lake County Recognition and Retention Plan\*\*
- 10.2 First Federal Savings Bank of Lake County Recognition and Retention Plan for Outside Directors\*\*
- 10.3 FFLC Bancorp, Inc. Incentive Stock Option Plans for Officers and Employees\*\*
- 10.4 FFLC Bancorp, Inc. Stock Option Plan for Outside Directors\*\*
- 31.1 Certification of Chief Executive Officer required by Rule 13a-14(a)/15d-14(a) under the Exchange Act
- 31.2 Certification of Chief Financial Officer required by Rule 13a-14(a)/15d-14(a) under the Exchange Act
- 32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of Sarbanes-Oxley Act of 2002
- 32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of Sarbanes-Oxley Act of 2002

\* Incorporated herein by reference into this document from the Exhibits to Form S-1, Registration Statement, initially filed on September 27, 1993, Registration No. 33-69466.

\*\* Incorporated herein by reference into this document from the Proxy Statement for the Annual Meeting of Stockholders held on May 12, 1994.

\*\*\* Incorporated herein by reference into this document from the September 30, 1999 FFLC Bancorp, Inc. Form 10-Q filed November 3, 1999.

(b) The following Forms 8-K's filed during the three-month period ended September 30, 2003:

On July 11, 2003, the Company filed a Form 8-K to disclose that the Company had issued three press releases to announce (i) the Company joined the Russell 3000 Index, (ii) the Company's second quarter earnings and (iii) declaration of a dividend.

On July 28, 2003, the Company filed a Form 8-K to disclose that the Company was participating in a community bank investor conference in New York.

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FFLC BANCORP, INC.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: October 28, 2003

FFLC Bancorp Inc.  
By: /s/ Stephen T. Kurtz  
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Name: Stephen T. Kurtz  
Title: President and  
Chief Executive Officer

By: /s/ Paul K. Mueller  
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Name: Paul K. Mueller  
Title: Executive Vice President  
and Chief Financial Officer