NORTHEAST COMMUNITY BANCORP INC
Form 10-Q
August 15, 2011

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549
FORM 10-Q
(Mark One)
ýQUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2011
OR
oTRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF
1934
For the transition period from $\qquad$ to $\qquad$
Commission file number: 0-51852
Northeast Community Bancorp, Inc.
(Exact name of registrant as specified in its charter)
$\left.\begin{array}{cc}\begin{array}{c}\text { United States of America } \\ \text { (State or other jurisdiction of incorporation or } \\ \text { organization) }\end{array} & \begin{array}{c}\text { 06-1786701 } \\ \text { (I.R.S. Employer Identification No.) }\end{array} \\ 325 \text { Hamilton Avenue, White Plains, New } \\ \text { York }\end{array}\right] 10601$
(914) 684-2500
(Registrant's telephone number, including area code)
N/A
(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes T No $£$

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during

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the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes T No $£$

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one)

Large Accelerated Filer $£$
Non-accelerated Filer £

Accelerated Filer $£$<br>Smaller Reporting Company T

(Do not check if a smaller reporting company)
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes £ No T

As of August 11,2011, there were 12,644,752 shares of the registrant's common stock outstanding.

# NORTHEAST COMMUNITY BANCORP, INC. 

Table of Contents
Page ..... No.
Part I-Financial Information
Item 1. $\quad$ Financial Statements (Unaudited)
Consolidated Statements of Financial Condition at June 30, 2011 ..... 1and December 31, 2010
Consolidated Statements of Income for the Three and Six ..... 2Months Ended June 30, 2011 and 2010
Consolidated Statements of Stockholders' Equity for the Six ..... 3
Months Ended June 30, 2011 and 2010
Consolidated Statements of Cash Flows for the Six Months ..... 4
Ended June 30, 2011 and 2010
Notes to Consolidated Financial Statements ..... 5
Item 2. Management's Discussion and Analysis of Financial Condition ..... 20 and Results of Operations
Item 3. Quantitative and Qualitative Disclosures about Market Risk ..... 33
Item 4. Controls and Procedures ..... 34
Part II-Other Information
Item 1. Legal Proceedings ..... 35
Item 1A. Risk Factors ..... 35
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds ..... 35
Item 3. Defaults Upon Senior Securities ..... 35
Item 4. [Removed and Reserved] ..... 35
Item 5. Other Information ..... 35
Item 6. $\quad$ Exhibits ..... 36
Signatures ..... 37

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## Table of Contents

## PART I. FINANCIAL INFORMATION

Item 1. Financial Statements
CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (UNAUDITED)

| ASSETS | (In thousands, except share and per share data) |  |
| :---: | :---: | :---: |
|  |  |  |
| Cash and amounts due from depository institutions | \$ 1,459 | \$ 2,494 |
| Interest-bearing deposits | 19,125 | 41,959 |
| Cash and cash equivalents | 20,584 | 44,453 |
| Certificates of deposit | 2,988 | 2,988 |
| Securities available-for-sale | 156 | 162 |
| Securities held-to-maturity | 19,106 | 19,858 |
| Loans receivable, net of allowance for loan losses of \$7,600 and $\$ 7,647$, respectively | 367,862 | 364,798 |
| Premises and equipment, net | 6,927 | 6,784 |
| Federal Home Loan Bank of New York stock, at cost | 1,858 | 1,884 |
| Bank owned life insurance | 16,438 | 16,145 |
| Accrued interest receivable | 1,616 | 1,704 |
| Goodwill | 1,310 | 1,310 |
| Intangible assets | 497 | 527 |
| Real estate owned | 922 | 933 |
| Other assets | 3,929 | 4,462 |
| Total assets | \$ 444,193 | \$ 466,008 |

## LIABILITIES AND STOCKHOLDERS’ EQUITY

## Liabilities

Deposits:

| Non-interest bearing | $\$ 10,032$ | $\$ 9,839$ |
| :--- | :--- | :--- |
| Interest bearing | 296,063 | 316,991 |
| Total deposits | 306,095 | 326,830 |
| Advance payments by borrowers for taxes and insurance | 2,608 | 3,384 |
| Federal Home Loan Bank advances | 25,000 | 25,000 |
| Accounts payable and accrued expenses | 2,820 | 2,487 |
| Note payable | 171 | 168 |
| Total liabilities | 336,694 | 357,869 |

Stockholders' equity:

| Preferred stock, $\$ 0.01$ par value; $1,000,000$ shares authorized, none issued | - | - |
| :--- | :--- | :--- |
| Common stock, $\$ 0.01$ par value; $19,000,000$ shares authorized; |  |  |
| $13,225,000$ shares issued; outstanding: $12,797,437$ shares in 2011 and $13,114,800$ |  | 132 |
| shares in 2010 | 132 | 57,342 |
| Additional paid-in capital | $(3,759$ | ) |
| Unearned Employee Stock Ownership Plan ("ESOP") shares | 56,578 | 5,891 |
| Retained earnings |  | 55,335 |

$\left.\begin{array}{lccc}\text { Treasury stock }- \text { at cost, } 427,563 \text { shares and } 110,200 \text { shares respectively } & (2,683 & ) & (664\end{array}\right)$

See Notes to Consolidated Financial Statements

1

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## Table of Contents

## CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

| Three Months Ended | Six Months Ended <br> June 30, |
| :---: | :---: |
| 2011June 30, |  |
| (In thousands, except per share data) |  |



| Income before Provision (Benefit) for |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Income Taxes | 1,086 | 81 | 2,429 | 850 |  |
| PROVISION (BENEFIT) FOR INCOME TAXES | 362 | $(45$ | $)$ | 870 | 201 |
|  | $\$ 724$ | $\$ 126$ | $\$ 1,559$ | $\$ 649$ |  |
| Net Income | $\$ 0.06$ | $\$ 0.01$ | $\$ 0.12$ | $\$ 0.05$ |  |
| Net Income per Common Share - Basic | 12,562 | 12,820 | 12,641 | 12,817 |  |
| Weighted Average Number of Common <br> Shares Outstanding - Basic | $\$ 0.03$ | $\$ 0.03$ | $\$ 0.06$ | $\$ 0.06$ |  |

See Notes to Consolidated Financial Statements

2

## Table of Contents

CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (UNAUDITED)
Six Months Ended June 30, 2011 and 2010 (in thousands)

|  | $\begin{aligned} & \text { Common } \\ & \text { Stock } \end{aligned}$ | Additional Paid- in Capital | Unearned <br> ESOP <br> Shares | Retained <br> Earnings |  Accumulated <br> Other  <br> Treasury Comprehensive  <br> Stock $\quad$ Loss  |  |  |  | Total Equity | Comprehensive Income |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at December 31, 2009 | \$132 | \$ 57,496 | \$(4,147 ) | \$54,121 |  | \$ | (154 |  | \$ 107,448 |  |  |  |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | - | - | - | 649 | - |  | - |  | 649 | \$ |  |  |
| Unrealized gain on securities available for sale, net of taxes of \$1 | - | - | - | - - |  |  | 2 |  | 2 |  | 2 |  |
| Pension liability DRP, net of taxes of \$11 | - | - | - | - |  |  | (8) |  | (8 | ) | (8 | ) |
| Cash dividend declared ( $\$ .06$ per share) | - | - | - | (332 ) |  |  | - |  | (332 | ) |  |  |
| $\begin{aligned} & \text { ESOP shares } \\ & \text { earned } \end{aligned}$ | - | (50 ) | 129 | - | - |  | - |  | 79 |  |  |  |
| Total Comprehensive Income |  |  |  |  |  |  |  |  |  | \$ |  |  |
| $\begin{aligned} & \text { Balance - June 30, } \\ & 2010 \end{aligned}$ | \$132 | \$ 57,446 | \$(4,018 ) | \$54,438 | - | \$ | (160 |  | \$ 107,838 |  |  |  |
| Balance at <br> December 31, 2010 | \$132 | \$ 57,391 | \$(3,888 ) | \$55,335 | \$(664 ) | \$ | (167 | \$ | \$ 108,139 |  |  |  |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | - | - | - | 1,559 | - |  | - |  | 1,559 | \$ | 1,55 |  |
| Unrealized loss on securities available for sale, net of taxes of \$0 | - | - | - | - |  |  | (1 | ) | (1 | ) | (1 | ) |
| Pension liability DRP, net of taxes of \$14 |  | - | - | - |  |  | 57 |  | 57 |  | 57 |  |
| Purchase of 317,363 shares of treasury |  |  |  |  |  |  |  |  |  |  |  |  |
| stock | - | - | - | - | (2,019 ) |  | - |  | (2,019 | ) |  |  |
|  | - | - | - | (316 |  |  | - |  | (316 |  |  |  |

Cash dividend
declared ( $\$ .06$ per share)


See Notes to Consolidated Financial Statements

3

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## Table of Contents

CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)


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| Cash and Cash Equivalents - Ending | $\$ 20,584$ | $\$ 71,492$ |
| :--- | :---: | :---: |
| SUPPLEMENTARY CASH FLOWS INFORMATION |  |  |
| Income taxes paid | $\$ 705$ | $\$-$ |
| Interest paid | $\$ 2,622$ | $\$ 4,531$ |
| SUPPLEMENTAL DISCLOSURE OF NON-CASH INVESTING ACTIVITIES | $\$-$ | $\$ 350$ |
| Loan transferred to real estate owned | $\$$ |  |

See Notes to Consolidated Financial Statements

4

# NORTHEAST COMMUNITY BANK NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 

## NOTE 1 - BASIS OF PRESENTATION

Northeast Community Bancorp, Inc. (the "Company") is a Federally-chartered corporation organized as a mid-tier holding company for Northeast Community Bank (the "Bank"), in conjunction with the Bank's reorganization from a mutual savings bank to the mutual holding company structure on July 5, 2006. The accompanying unaudited consolidated financial statements include the accounts of the Company, the Bank and the Bank's wholly owned subsidiary, New England Commercial Properties, LLC ("NECP"). All significant intercompany accounts and transactions have been eliminated in consolidation.

NECP, a New York limited liability company, was formed in October 2007 to facilitate the purchase or lease of real property by the Bank. As of June 30, 2011, NECP had title to two multi-family properties. The Bank accepted a deed-in-lieu of foreclosure and transferred the first property to NECP on November 19, 2008. In addition, the Bank accepted a deed-in-lieu of foreclosure and transferred the second property to NECP on November 30, 2010.

The accompanying unaudited consolidated financial statements were prepared in accordance with generally accepted accounting principles for interim financial information as well as instructions for Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information or footnotes necessary for the presentation of financial position, results of operations, changes in stockholders' equity and cash flows in conformity with accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments (consisting only of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the six-month period ended June 30, 2011 are not necessarily indicative of the results that may be expected for the full year or any other interim period. The December 31, 2010 consolidated statement of financial condition data was derived from audited consolidated financial statements, but does not include all disclosures required by U.S. generally accepted accounting principles. That data, along with the interim financial information presented in the consolidated statements of financial condition, income, stockholders' equity, and cash flows should be read in conjunction with the consolidated financial statements and notes thereto, included in the Company's annual report on Form 10-K for the year ended December 31, 2010.

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain recorded amounts and disclosures. Accordingly, actual results could differ from those estimates. The most significant estimate pertains to the allowance for loan losses. In preparing these consolidated financial statements, the Company evaluated the events that occurred after June 30, 2011 and through the date these consolidated financial statements were issued.

## Loans

Loans are stated at unpaid principal balances plus net deferred loan origination fees and costs less an allowance for loan losses. Interest on loans receivable is recorded on the accrual basis. An allowance for uncollected interest is established on loans where management has determined that the borrowers may be unable to meet contractual principal and/or interest obligations or where interest or principal is 90 days or more past due, unless the loans are well secured and in the process of collection. When a loan is placed on nonaccrual, an allowance for uncollected interest is established and charged against current income. Thereafter, interest income is not recognized unless the financial condition and payment record of the borrower warrant the recognition of interest income. Interest on loans that have been restructured is accrued according to the renegotiated terms. Net loan origination fees and costs are deferred and amortized into income over the contractual lives of the related loans by use of the level yield method. Past due status of loans is based upon the contractual due date.

Allowance for Loan Losses
The allowance for loan losses represents management's estimate of losses inherent in the loan portfolio as of the balance sheet date and is recorded as a reduction to loans. The allowance for loan losses is increased by the provision for loan losses, and decreased by charge-offs, net of recoveries. Loans deemed to be uncollectible are charged against the allowance for loan losses, and subsequent recoveries, if any, are credited to the allowance. All, or part, of the principal balance of loans receivable are charged off to the allowance as soon as it is determined that the repayment of all, or part, of the principal balance is highly unlikely.

The allowance for loan losses is maintained at a level considered adequate to provide for losses that can be reasonably anticipated. Management performs a quarterly evaluation of the adequacy of the allowance. The allowance is based on the Bank's past loan loss experience, known and inherent risks in the portfolio, adverse situations that may affect the borrower's ability to repay, the estimated value of any underlying collateral, composition of the loan portfolio, current economic conditions, and other relevant factors.

5

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## Table of Contents

## NOTE 1 - BASIS OF PRESENTATION (Continued)

## Allowance for Loan Losses (Continued)

This evaluation is inherently subjective as it requires material estimates that may be susceptible to significant revision as more information becomes available

The allowance consists of specific and general reserves. The specific component relates to loans that are classified as impaired. For loans that are classified as impaired, a specific allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. A loan is considered impaired when, based on current information and events, it is probable that the Bank will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan-by-loan basis.

The Bank does not evaluate consumer loans for impairment, unless such loans are part of a larger relationship that is impaired, or are classified as a troubled debt restructuring.

Loans whose terms are modified are classified as troubled debt restructurings if the Bank grants such borrowers concessions and it is deemed that those borrowers are experiencing financial difficulty. Concessions granted under a troubled debt restructuring generally involve a temporary reduction in interest rate, a below market rate, or an extension of a loan's stated maturity date. Adversely classified, non-accrual troubled debt restructurings may be reclassified if principal and interest payments, under the modified terms, are current for six consecutive months after modification.

The estimated fair values of substantially all of the Bank's impaired loans are measured based on the estimated fair value of the loan's collateral or discounted cash flows.

For loans secured by real estate, estimated fair values are determined primarily through in-house or third-party appraisals. When a real estate secured loan becomes impaired, a decision is made regarding whether an updated certified appraisal of the real estate is necessary. This decision is based on various considerations, including the age of the most recent appraisal, the loan-to-value ratio based on the original appraisal and the condition of the property. Appraised values are discounted to arrive at the estimated selling price of the collateral, which is considered to be the estimated fair value. The discounts also include estimated costs to sell the property.

For loans secured by non-real estate collateral, such as accounts receivable, inventory and equipment, estimated fair values are determined based on the borrower's financial statements, inventory reports, accounts receivable aging or equipment appraisals or invoices. Indications of value from these sources are generally discounted based on the age of the financial information or the quality of the assets.

The general component covers pools of loans by loan class including loans not considered impaired, as well as smaller balance homogeneous loans, such as residential real estate and consumer loans. These pools of loans are evaluated for loss exposure based upon historical loss rates and expected loss given default derived from the Bank's internal risk rating process for each of these categories of loans, adjusted for qualitative factors. These qualitative risk factors

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include:

1. Changes in policies and procedures in underwriting standards and collections.
2. 
3. 
4. 
5. Changes in past due loan volume and severity of classified assets.
6. 
7. 

Collateral values in general throughout lending territory.

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## Table of Contents

## NOTE 1 - BASIS OF PRESENTATION (Continued)

Allowance for Loan Losses (Continued)
8. Concentrations of credit.
9.
Competition, legal and regulatory issues.

Each factor is assigned a value to reflect improving, stable or declining conditions based on management's best judgment using relevant information available at the time of the evaluation. Adjustments to the factors are supported through documentation of changes in conditions in a narrative accompanying the allowance for loan loss calculation.

The allowance calculation for a pool of loans is also based on the loss factors that reflect the Bank's historical charge-off experience adjusted for current economic conditions applied to loan groups with similar characteristics or classifications in the current portfolio. To help ensure that risk ratings are accurate and reflect the present and future capacity of borrowers to repay a loan as agreed, the Bank has a structured loan rating process which allows for a periodic review of its loan portfolio and the early identification of potential impaired loans. Such system takes into consideration, among other things, delinquency status, size of loans, type of collateral and financial condition of the borrowers. The Bank's President is ultimately responsible for the timely and accurate risk rating of the loan portfolio.

The allowance calculation methodology includes further segregation of loan classes into risk rating categories. The borrower's overall financial condition, repayment sources, guarantors and value of collateral, if appropriate, are evaluated annually for commercial loans or when credit deficiencies arise, such as delinquent loan payments, for commercial, residential and consumer loans. Credit quality risk ratings include regulatory classifications of pass, special mention, substandard, doubtful and loss. Loans criticized as special mention have potential weaknesses that deserve management's close attention. If uncorrected, the potential weaknesses may result in deterioration of the repayment prospects. Loans classified substandard have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They include loans that are inadequately protected by the current sound net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans classified doubtful have all the weaknesses inherent in loans classified substandard with the added characteristic that collection or liquidation in full, on the basis of current conditions and facts, is highly improbable. Loans classified as a loss are considered uncollectible and are charged to the allowance for loan losses. Loans not classified are rated pass.

In addition, federal regulatory agencies, as an integral part of their examination process, periodically review the Bank's allowance for loan losses and may require the Bank to recognize additions to the allowance based on their judgments about information available to them at the time of their examination, which may not be currently available to management. Based on management's comprehensive analysis of the loan portfolio, management believes the allowance for loan losses is adequate as of June 30, 2011.

## NOTE 2 - EARNINGS PER SHARE

Basic earnings per common share is calculated by dividing the net income available to common stockholders by the weighted-average number of common shares outstanding during the period. Diluted earnings per common share is computed in a manner similar to basic earnings per common share except that the weighted average number of common shares outstanding is increased to include the incremental common shares (as computed using the treasury stock method) that would have been outstanding if all potentially dilutive common stock equivalents were issued during the period. Common stock equivalents may include restricted stock awards and stock options. Anti-dilutive shares are common stock equivalents with weighted-average exercise prices in excess of the weighted-average market value for the periods presented. The Company has not granted any restricted stock awards or stock options and, during the six-month periods ended June 30, 2011 and 2010, had no potentially dilutive common stock

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equivalents. Unallocated common shares held by the Employee Stock Ownership Plan ("ESOP") are not included in the weighted-average number of common shares outstanding for purposes of calculating both basic and diluted earnings per common share until they are committed to be released.

NOTE 3 - EMPLOYEE STOCK OWNERSHIP PLAN
As of December 31, 2010 and June 30, 2011, the ESOP trust held 518,420 shares of the Company's common stock, which represents all allocated and unallocated shares held by the plan. As of December 31, 2010, the Company had allocated 103,684 shares to participants, and an additional 25,921 shares had been committed to be released. As of June 30, 2011, the Company had allocated 129,605 shares to participants, and an additional 12,960 shares had been committed to be released.

## Table of Contents

## NOTE 3 - EMPLOYEE STOCK OWNERSHIP PLAN (Continued)

The Company recognized compensation expense of $\$ 40,000$ and $\$ 37,000$ during the three-month periods ended June 30, 2011 and 2010, respectively, and $\$ 80,000$ and $\$ 79,000$ during the six-month periods ended June 30, 2011 and 2010, respectively, which equals the fair value of the ESOP shares when they became committed to be released.

## NOTE 4 - OUTSIDE DIRECTOR RETIREMENT PLAN ("DRP")

Periodic expenses for the Company's DRP were as follows:

|  | Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (In thousands) |  |  |  |  |
|  | 2011 |  | 2010 |  | 2011 |  | 2010 |  |
| Service cost | \$ | 14 | \$ | 14 | \$ | 28 | \$ | 28 |
| Interest cost |  | 10 |  | 10 |  | 20 |  | 20 |
| Amortization of prior service cost |  | 5 |  | 5 |  | 11 |  | 10 |
| Amortization of actuarial |  |  |  |  |  |  |  |  |
| loss |  | 1 |  | 2 |  | 2 |  | 4 |
| Total | \$ | 30 | \$ | 31 | \$ | 61 | \$ | 62 |

This plan is a non-contributory defined benefit pension plan covering all non-employee directors meeting eligibility requirements as specified in the plan document. The amortization of prior service cost and actuarial loss in the six-month periods ended June 30, 2011 and 2010 is also reflected as a reduction in other comprehensive income during those periods.

## NOTE 5 - INVESTMENTS

The following table sets forth the amortized cost and fair values of our securities portfolio at the dates indicated (in thousands):

|  | Gross <br> Amortized <br> Cost |  |  |  |  | UnrealizedUnrealized <br> Gains |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Losses |  |  |  |  |  |  |$\quad$| Fair |
| :---: |
| Value |

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| Federal Home Loan Mortgage |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Corporation | 320 | 8 | - | 328 |
| $\quad$ Federal National Mortgage Association | 322 | 8 | - | 330 |
| $\quad$ Collateralized mortgage obligations-GSE | 4,142 | 117 | - | 4,259 |
| $\quad$ Other |  |  |  |  |
| $\quad$ Total Mortgage-backed securities - | 1 | - | - | 1 |
| residential | 18,120 | 554 | - | 18,674 |
| U.S. Government <br> agencies <br> $\quad$ Total | 986 | 14 | - | 1,000 |

## Table of Contents

NOTE 5 - INVESTMENTS (Continued)

|  | Amortized Cost | Gross Gross <br> UnrealizedUnrealized  <br> Gains Losses |  |  |  | Fair <br> Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2010 |  |  |  |  |  |  |
| Securities available for sale: |  |  |  |  |  |  |
| Mortgage-backed securities - residential: |  |  |  |  |  |  |
| Federal Home Loan Mortgage |  |  |  |  |  |  |
| Corporation | \$ 102 |  | \$ | - | \$ | 106 |
| Federal National Mortgage Association | 55 | 1 |  | - |  | 56 |
| Total | \$ 157 | \$ 5 | \$ | - | \$ | 162 |
| Securities held to maturity: |  |  |  |  |  |  |
| Mortgage-backed securities - residential: |  |  |  |  |  |  |
| Government National Mortgage Association | \$ 14,521 | \$ 355 | \$ |  | \$ | 14,876 |
| Federal Home Loan Mortgage |  |  |  |  |  |  |
| Corporation | 345 | 11 |  | - |  | 356 |
| Federal National Mortgage Association | 352 | 9 |  | - |  | 361 |
| Collateralized mortgage obligations-GSE | 4,639 | 109 |  | - |  | 4,748 |
| Other | 1 | - |  | - |  | 1 |
| Total | \$ 19,858 | \$ 484 | \$ | - | \$ | 20,342 |

Contractual final maturities of mortgage-backed securities available for sale were as follows:
June 30, 2011
Amortized
Cost Fair Value
(In thousands)
Due after ten years \$ 152 \$ 156
\$ 152 \$ 156

Contractual final maturities of mortgage-backed securities held to maturity were as follows:
June 30, 2011
Amortized
Cost Fair Value
(In thousands)

| Due after one but <br> within five years | $\$$ | 4 | $\$$ |
| :--- | :--- | :--- | :--- |
| Due after five but <br> within ten years | 271 |  | 276 |
| Due after ten years | 17,845 |  | 18,394 |
|  | $\$$ | 18,120 | $\$$ |

The maturities shown above are based upon contractual final maturity. Actual maturities will differ from contractual maturities due to scheduled monthly repayments and due to the underlying borrowers having the right to prepay their obligations.

Contractual final maturities of U.S. Government agency securities held to maturity were as follows:
June 30, 2011
Amortized
Cost Fair Value
(In thousands)

| Due after five but <br> within ten years | $\$ 986$ | $\$$ | 1,000 |
| :--- | :--- | :--- | :--- | :--- |
|  | $\$ 986$ | $\$$ | 1,000 |

The maturities shown above are based upon contractual final maturity. Actual maturities will differ from contractual maturities due to potential calling of these securities by the issuers.

9

## Table of Contents

## NOTE 6 - FAIR VALUE DISCLOSURES

The Company uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. The Company's securities available for sale are recorded at fair value on a recurring basis. Additionally, from time to time, we may be required to record at fair value other assets and liabilities on a non-recurring basis, such as securities held to maturity, impaired loans and other real estate owned. U.S. GAAP has established a fair value hierarchy that prioritizes the inputs to valuation methods used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

Level Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, 1: unrestricted assets or liabilities.

Level Quoted prices in markets that are not active, or inputs that are observable either directly or indirectly, for 2 : substantially the full term of the asset or liability.

Level Prices or valuation techniques that require inputs that are both significant to the fair value measurement and 3: unobservable (i.e., supported with little or no market activity).

An asset's or liability's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

For financial assets measured at fair value on a recurring basis, the fair value measurements by level within the fair value hierarchy used are as follows:

| June 30, 2011: Description | Total |  |  | evel 1) <br> Quoted <br> Prices <br> Active <br> rkets for <br> dentical <br> Assets <br> (In | san | evel 2) <br> nificant <br> Other <br> servable <br> nputs <br> s) |  | (Level 3) Significant nobservable Inputs |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage-backed securities - residential: |  |  |  |  |  |  |  |  |
| Federal Home Loan Mortgage Corporation | \$ | 101 | \$ | - | \$ | 101 | \$ | - |
| Federal National Mortgage Association |  | 55 |  | - |  | 55 |  | - |
| December 31, 2010: |  |  |  |  |  |  |  |  |
| Mortgage-backed securities - residential: |  |  |  |  |  |  |  |  |
| Federal Home Loan Mortgage Corporation | \$ | 106 | \$ | - | \$ | 106 | \$ | - |
| Federal National Mortgage Association |  | 56 |  | - |  | 56 |  | - |

## Table of Contents

## NOTE 6 - FAIR VALUE DISCLOSURES (Continued)

Certain financial assets and financial liabilities are measured at fair value on a nonrecurring basis; that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). Financial assets and financial liabilities measured at fair value on a non-recurring basis at June 30, 2011 and December 31, 2010 are as follows:

| Description |  | Total |  | Level 1) <br> Quoted <br> Prices <br> Active <br> arkets for <br> dentical <br> Assets <br> (In th | Si <br> Ob <br> ands |  | (Level 3) ignificant nobservable Inputs |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 30, 2011: |  |  |  |  |  |  |  |
| Impaired loans | \$ | 6,455 | \$ | - | \$ | \$ | 6,455 |
| December 31, 2010: |  |  |  |  |  |  |  |
| Impaired loans | \$ | 10,953 | \$ | - | \$ |  | 10,953 |

Management uses its best judgment in estimating the fair value of the Company's financial instruments; however, there are inherent weaknesses in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates herein are not necessarily indicative of the amounts the Company could have realized in a sales transaction on the dates indicated. The estimated fair value amounts have been measured as of their respective year-ends and have not been re-evaluated or updated for purposes of these financial statements subsequent to those respective dates. As such, the estimated fair values of these financial instruments subsequent to the respective reporting dates may be different than the amounts reported at each year-end.

The following information should not be interpreted as an estimate of the fair value of the entire Company since a fair value calculation is only provided for a limited portion of the Company's assets and liabilities. Due to a wide range of valuation techniques and the degree of subjectivity used in making the estimates, comparisons between the Company's disclosures and those of other companies may not be meaningful. The following methods and assumptions were used to estimate the fair values of the Company's financial instruments at June 30, 2011 and December 31, 2010:

Cash and Cash Equivalents, Certificates of Deposit and Accrued Interest Receivable and Payable
For these short-term instruments, the carrying amount is a reasonable estimate of fair value.

## Securities

Fair values for securities available for sale and held to maturity are determined utilizing Level 2 inputs. For these securities, the Company obtains fair value measurements from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayments speeds, credit information and the security's terms and conditions, among other things.

Loans

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Fair values are estimated for portfolios of loans with similar financial characteristics. The total loan portfolio is first divided into performing and non-performing categories. Performing loans are then segregated into adjustable and fixed rate interest terms. Fixed rate loans are segmented by type, such as construction and land development, other loans secured by real estate, commercial and industrial loans, and loans to individuals. Certain types, such as commercial loans and loans to individuals, are further segmented by maturity and type of collateral.

For performing loans, fair value is calculated by discounting scheduled future cash flows through estimated maturity using a current market rate. The discounted value of the cash flows is reduced by a credit risk adjustment based on internal loan classifications.

For non-performing loans, fair value is calculated by first reducing the carrying value by a credit risk adjustment based on internal loan classifications, and then discounting the estimated future cash flows from the remaining carrying value at a market rate.

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## Table of Contents

## NOTE 6 - FAIR VALUE DISCLOSURES (Continued)

For impaired loans which the Company has measured and recorded impairment generally based on the fair value of the loan's collateral, fair value is generally determined based upon independent third-party appraisals of the properties, or discounted cash flows based upon the expected proceeds. These assets are typically included as Level 3 fair values, based upon the lowest level of input that is significant to the fair value measurements.

## FHLB of New York Stock

The carrying amount of the FHLB of New York stock is equal to its fair value, and considers the limited marketability of this security.

## Deposit Liabilities

The fair value of deposits with no stated maturity, such as non-interest-bearing demand deposits, money market accounts, interest checking accounts, and savings accounts is equal to the amount payable on demand. Time deposits are segregated by type, size, and remaining maturity. The fair value of time deposits is based on the discounted value of contractual cash flows. The discount rate is based on rates currently offered in the market.

## FHLB of New York Advances

The fair value of the FHLB advances is estimated based on the discounted value of future contractual payments. The discount rate is equivalent to the estimated rate at which the Company could currently obtain similar financing.

Note Payable
The fair value of the note payable is estimated based on the discounted value of future contractual payments. The discount rate is equivalent to the estimated rate at which the Company could currently obtain similar financing.

## Off-Balance- Sheet Financial Instruments

The fair value of commitments to extend credit is estimated based on an analysis of the interest rates and fees currently charged to enter into similar transactions, considering the remaining terms of the commitments and the credit-worthiness of the potential borrowers. At June 30, 2011 and December 31, 2010, the estimated fair values of these off-balance-sheet financial instruments were immaterial.

The carrying amounts and estimated fair value of our financial instruments are as follows:

|  | At |  | At |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying <br> Amount | Estimated Fair Value (In th | Carrying <br> Amount sands) | Estimated Fair Value |
| Financial assets: |  |  |  |  |
| Cash and cash equivalents | \$20,584 | \$20,584 | \$44,453 | \$44,453 |
| Certificates of deposit | 2,988 | 2,988 | 2,988 | 2,988 |
| Securities available for sale | 156 | 156 | 162 | 162 |
| Securities held to maturity | 19,106 | 19,674 | 19,858 | 20,342 |
| Loans receivable | 367,862 | 375,008 | 364,798 | 372,322 |

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| FHLB stock | 1,858 | 1,858 | 1,884 | 1,884 |
| :--- | :--- | :--- | :--- | :--- |
| Accrued interest receivable | 1,616 | 1,616 | 1,704 | 1,704 |
| Financial liabilities: |  |  |  |  |
| Deposits, including accrued interest | 306,095 | 308,983 | 326,830 | 330,471 |
| FHLB advances | 25,000 | 25,894 | 25,000 | 26,759 |
| Note payable | 171 | 171 | 168 | 173 |

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## Table of Contents

## NOTE 7 - LOANS RECEIVABLE AND THE ALLOWANCE FOR LOAN LOSSES

The following is a breakdown of the loan portfolio by segment, and classes under those segments where applicable:

|  |  | une 30 , <br> 2011 <br> (In | D | ember 31 <br> 2010 |
| :---: | :---: | :---: | :---: | :---: |
| Residential real estate: |  |  |  |  |
| One-to-four family | \$ | 195 | \$ | 211 |
| Multi-family |  | 203,131 |  | 190,042 |
| Mixed use |  | 50,179 |  | 55,244 |
|  |  | 253,505 |  | 245,497 |
| Non-residential real estate |  | 94,920 |  | 100,925 |
| Construction |  | 10,420 |  | 12,913 |
| Commercial |  | 15,690 |  | 12,140 |
| Consumer |  | 75 |  | 63 |
| Total Loans |  | 374,610 |  | 371,538 |
| Allowance for loan losses |  | (7,600 ) |  | (7,647 |
| Deferred loan fees and costs |  | 852 |  | 907 |
| Net Loans | \$ | 367,862 | \$ | 364,798 |

The following is an analysis of the allowance for loan losses:
Allowance for Loan Losses as of and for the Six Months Ended June 30, 2011 (in thousands)

|  | Residential <br> Real <br> Estate | Nonresidential Real Estate | Construction | Commercial | Consumer | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses: |  |  |  |  |  |  |
| Beginning balance | \$3,924 | \$1,560 | \$ 2,083 | \$80 | \$- | \$7,647 |
| Charge-offs | (767 | - | - | - | - | (767 |
| Recoveries | - | - | - | - | - | - |
| Provision | 736 | (251 | 237 | (2 | - | 720 |
| Ending balance | \$3,893 | \$1,309 | \$ 2,320 | \$ 78 | \$- | \$7,600 |
| Ending balance: individually evaluated for impairment | \$306 | \$- | \$ 2,179 | \$ - | \$- | \$2,485 |
| Ending balance: collectively evaluated for impairment | \$3,587 | \$1,309 | \$ 141 | \$78 | \$- | \$5,115 |
| Loan receivables: |  |  |  |  |  |  |
| Ending balance | \$253,505 | \$94,920 | \$ 10,420 | \$ 15,690 | \$75 | \$374,610 |
|  | \$8,789 | \$8,512 | \$ 7,593 | \$ - | \$- | \$24,894 |

Ending balance: individually evaluated for impairment

Ending balance: collectively $\begin{array}{lllllll}\text { evaluated for impairment } & \$ 244,716 & \$ 86,408 & \$ 2,827 & \$ 15,690 & \$ 75 & \$ 349,716\end{array}$

13

## Table of Contents

## NOTE 7 - LOANS RECEIVABLE AND THE ALLOWANCE FOR LOAN LOSSES (Continued)

Allowance for Loan Losses as of and for the Three Months Ended June 30, 2011 (in thousands)

|  | Residential Real Estate | Nonresidential Real Estate | Construction | Commercial | Consumer | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses: |  |  |  |  |  |  |
| Beginning balance | \$4,305 | \$1,421 | \$ 2,132 | \$50 | \$- | \$7,908 |
| Charge-offs | (701 | - | - | - | - | (701 |
| Recoveries | - | - | - | - | - | - |
| Provision | 289 | (112 | ) 188 | 28 | - | 393 |
| Ending balance | \$3,893 | \$1,309 | \$ 2,320 | \$78 | \$- | \$7,600 |

Allowance for Loan Losses as of and for the Year Ended December 31, 2010 (in thousands)

|  | Residential <br> Real <br> Estate | Nonresidential Real Estate | Construction | Commercial | Consumer | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses: |  |  |  |  |  |  |
| Beginning balance | \$3,948 | \$2,495 | \$ 186 | \$ 104 | \$- | \$6,733 |
| Charge-offs | (1,211 | (1,407 | - | - | - | (2,618 |
| Recoveries | 45 | - | - | - | - | 45 |
| Provision | 1,142 | 472 | 1,897 | (24 | - | 3,487 |
| Ending balance | \$3,924 | \$ 1,560 | \$ 2,083 | \$80 | \$- | \$7,647 |
| Ending balance: individually evaluated for impairment | \$368 | \$82 | \$ 1,756 | \$ - | \$- | \$2,206 |
| Ending balance: collectively evaluated for impairment | \$3,556 | \$1,478 | \$ 327 | \$ 80 | \$- | \$5,441 |
| Loan receivables: |  |  |  |  |  |  |
| Ending balance | \$245,497 | \$ 100,925 | \$ 12,913 | \$ 12,140 | \$63 | \$371,538 |
| Ending balance: individually evaluated for impairment | \$7,696 | \$ 10,399 | \$ 11,575 | \$ - | \$- | \$29,670 |
| Ending balance: collectively evaluated for impairment | \$237,801 | \$90,526 | \$ 1,338 | \$ 12,140 | \$63 | \$341,868 |

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## Table of Contents

## NOTE 7 - LOANS RECEIVABLE AND THE ALLOWANCE FOR LOAN LOSSES (Continued)

The following is an analysis of the Company's impaired loans.
Impaired Loans as of June 30, 2011 (in thousands)

| 2011 | Recorded <br> Investment | Unpaid <br> Principal <br> Balance | Related <br> Allowance | Average <br> Recorded <br> Investment | Interest <br> Income <br> Recognized |
| :--- | :---: | :---: | :---: | :---: | :---: |
| With no related allowance recorded: | $\$ 7,442$ | $\$ 7,442$ | $\$-$ | $\$ 7,406$ | $\$ 115$ |
| Residential real estate-Multi-family | 8,512 | 8,512 | - | 8,515 | 58 |
| Non-residential real estate | - | - | - | - | - |
| Construction | 15,954 | 15,954 | - | 15,921 | 173 |
| Subtotal |  |  |  |  |  |
| With an allowance recorded: | 1,347 | 1,347 | 306 | 1,328 | - |
| $\quad$ Residential real estate-Multi-family | - | - | - | - | - |
| Non-residential real estate | 7,593 | 7,593 | 2,179 | 7,532 | 4 |
| Construction | 8,940 | 8,940 | 2,485 | 8,860 | 4 |
| Subtotal |  |  |  |  |  |
|  |  |  |  |  |  |
| Total: | 8,789 | 8,789 | 306 | 8,734 | 115 |
| Residential real estate-Multi-family | 8,512 | 8,512 | - | 8,515 | 58 |
| Non-residential real estate | 7,593 | 7,593 | 2,179 | 7,532 | 4 |
| Construction | $\$ 24,894$ | $\$ 24,894$ | $\$ 2,485$ | $\$ 24,781$ | $\$ 177$ |
| Total |  |  |  |  |  |

Impaired Loans as of December 31, 2010 (in thousands)

|  | Recorded <br> Investment | Unpaid <br> Principal <br> Balance | Related <br> Allowance | Average <br> Recorded <br> Investment | Interest <br> Income <br> Recognized |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 2010 | $\$ 6,608$ | $\$ 6,608$ | $\$-$ | $\$ 6,505$ | $\$ 246$ |
| With no related allowance recorded: | 9,903 | 9,903 | - | 10,086 | 268 |
| Residential real estate-Multi-family | - | - | - | - | - |
| Non-residential real estate | 16,511 | 16,511 | - | 16,591 | 514 |
| Construction |  |  |  |  |  |
| Subtotal | 1,088 | 1,088 | 368 | 1,147 | - |
| With an allowance recorded: | 496 | 496 | 82 | 414 | 5 |
| $\quad$ Residential real estate-Multi-family | 11,575 | 11,575 | 1,756 | 11,696 | 464 |
| Non-residential real estate | 13,159 | 13,159 | 2,206 | 13,257 | 469 |
| Construction |  |  |  |  |  |
| Subtotal | 7,696 | 7,696 | 368 | 7,652 | 246 |
| Total: | 10,399 | 10,399 | 82 | 10,500 | 273 |
| Residential real estate-Multi-family |  |  |  |  |  |

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| Construction | 11,575 | 11,575 | 1,756 | 11,696 | 464 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Total | $\$ 29,670$ | $\$ 29,670$ | $\$ 2,206$ | $\$ 29,848$ | $\$ 983$ |

## Table of Contents

## NOTE 7 - LOANS RECEIVABLE AND THE ALLOWANCE FOR LOAN LOSSES (Continued)

The following table provides information about delinquencies in our loan portfolio at the dates indicated.
Age Analysis of Past Due Loans as of June 30, 2011 (in thousands)

|  |  |  |  |  | Recorded <br> Investment |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30-59 Days <br> Past Due | $60-89$ <br> Days Past <br> Due | Greater <br> Than 90 <br> Days | Total Past <br> Due | Current | Total <br> Loans <br> Receivable | Days <br> Accruing |
| Residential real <br> estate: |  |  |  |  |  |  |  |
| One- to <br> four-family | $\$-$ | $\$-$ | $\$-$ | $\$-$ | $\$ 195$ | $\$ 195$ | $\$-$ |
| Multi-family | - | - | 5,229 | 5,229 | 197,902 | 203,131 | 1,194 |
| Mixed-use | - | - | 647 | 647 | 49,532 | 50,179 | - |
| Non-residential <br> real estate | - | 1,629 | 5,462 | 7,091 | 87,829 | 94,920 | - |
| Construction loans | - | - | 7,593 | 7,593 | 2,827 | 10,420 | - |
| Commercial loans <br> Consumer | - | - | - | - | 15,690 | 15,690 | - |
| Total loans | $\$-$ | - | - | - | 75 | 75 | - |

Age Analysis of Past Due Loans as of December 31, 2010 (in thousands)
$\left.\begin{array}{llcccccc} & & & & & \begin{array}{c}\text { Recorded } \\ \text { Investment }\end{array} \\ & \begin{array}{c}\text { 30-59 Days } \\ \text { Past Due }\end{array} & \begin{array}{c}60-89 \\ \text { Days Past } \\ \text { Due }\end{array} & \begin{array}{c}\text { Greater } \\ \text { Than } 90 \\ \text { Days }\end{array} & \begin{array}{c}\text { Total Past } \\ \text { Due }\end{array} & \text { Current } & & \begin{array}{c}\text { Total } \\ \text { Loans } \\ \text { Receivable }\end{array} \\ \text { and } \\ \text { Accruing }\end{array}\right]$

## Table of Contents

NOTE 7 - LOANS RECEIVABLE AND THE ALLOWANCE FOR LOAN LOSSES (Continued)

The following tables provide certain information related to the credit quality of the loan portfolio.
Credit Quality Indicators as of June 30, 2011 (in thousands)
Credit Risk Profile by Internally Assigned Grade

|  | Residential <br> Real Estate |  | Nonresidential Real Estate |  | Construction |  | Commercial |  | Consumer |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Grade: |  |  |  |  |  |  |  |  |  |  |  |  |
| Pass | \$ | 244,716 | \$ | 86,408 | \$ | 2,827 | \$ | 15,690 | \$ | 75 | \$ | 349,716 |
| Special |  |  |  |  |  |  |  |  |  |  |  |  |
| Mention |  | 2,333 |  | 535 |  | - |  | - |  | - |  | 2,868 |
| Substandard |  | 6,456 |  | 7,977 |  | 7,593 |  | - |  | - |  | 22,026 |
| Total | \$ | 253,505 | \$ | 94,920 | \$ | 10,420 | \$ | 15,690 | \$ | 75 | \$ | 374,610 |

Credit Quality Indicators as of December 31, 2010 (in thousands)
Credit Risk Profile by Internally Assigned Grade

|  | Residential Real Estate |  | Nonresidential Real Estate |  | Construction |  | Commercial |  | Consumer |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Grade: |  |  |  |  |  |  |  |  |  |  |  |  |
| Pass | \$ | 237,801 | \$ | 90,526 | \$ | 1,338 | \$ | 12,140 | \$ | 63 | \$ | 341,868 |
| Special |  |  |  |  |  |  |  |  |  |  |  |  |
| Mention |  | 2,625 |  | 4,942 |  | - |  | - |  | - |  | 7,567 |
| Substandard |  | 5,071 |  | 5,457 |  | 11,575 |  | - |  | - |  | 22,103 |
| Total | \$ | 245,497 | \$ | 100,925 | \$ | 12,913 | \$ | 12,140 | \$ | 63 | \$ | 371,538 |

17

## Table of Contents

## NOTE 7 - LOANS RECEIVABLE AND THE ALLOWANCE FOR LOAN LOSSES (Continued)

The following table sets forth the composition of our nonaccrual loans at the dates indicated.
Loans Receivable on Nonaccrual Status as of June 30, 2011 and December 31, 2010 (in thousands)

|  | 2011 | 2010 |
| :--- | ---: | :---: |
| Residential real estate-Multi-family | $\$ 4,682$ | $\$ 2,219$ |
| Non-residential real estate | 5,462 | 5,457 |
| Construction loans | 7,593 | 11,575 |
| Total | $\$ 17,737$ | $\$ 19,251$ |

## NOTE 8 - EFFECT OF SALE OF OUR NEW YORK CITY BRANCH OFFICE

On June 29, 2007, the Company completed the sale of its branch office building located at 1353-55 First Avenue, New York, New York (the "Property"). The sale price for the Property was $\$ 28.0$ million. At closing, the Company received $\$ 10.0$ million in cash and an $\$ 18.0$ million zero coupon promissory note recorded at its then present value of $\$ 16.3$ million (the "Original Note"). The Original Note was payable in two $\$ 9.0$ million installments due on the first and second anniversaries of the Original Note. On July 31, 2008, as payment of the first installment due under the Original Note, the Company received $\$ 2.0$ million in cash and a new $\$ 7.0$ million note bearing interest at $7 \%$ per annum and payable over a five-month period ending on December 31, 2008 (the "New Note"). On December 31, 2008, the Original Note and the remaining $\$ 1.9$ million balance on the New Note were rolled into a new $\$ 10.9$ million note payable on July 31, 2009 (the "Combined Note"). On July 29, 2009, prior to the due date, the $\$ 10.9$ million Combined Note was extended to January 31, 2010. The amount due on such date included interest and expenses. The Company and the borrower agreed in December 2010 to extend the term of the Combined Note to June 30, 2011 after the borrower paid $\$ 1.9$ million in cash to the Company in the fourth quarter of 2010. The payment represents $\$ 1.5$ million in interest income for 2009 and 2010 and $\$ 377,000$ in pre-paid interest for the six months ending June 30, 2011. The Combined Note is secured by $100 \%$ of the interests in the companies owning the Property. In addition, the Combined Note is secured by a first mortgage on the Property. Based on a current appraisal, the loan to value is approximately $35 \%$. The Company recognized interest income of $\$ 377,000$ during the six months ended June 30, 2011 and $\$ 1.5$ million in interest income in 2010 since it believes the collection of the principal balance is assured. The Company and the borrower agreed on June 30, 2011 to further extend the term of the Combined Note to September 30, 2011 after the borrower paid $\$ 363,000$ in cash to the Company on June 30, 2011. The payment represents $\$ 192,000$ in pre-paid interest for the three months ending September 30, 2011 and a reimbursement of $\$ 171,000$ in expenses incurred by the Company in connection with the Property during 2011. This note is not treated as a loan or extension of credit for purposes of the regulatory limits on loans to one borrower.

In connection with the sale of the branch office building, the Company entered into a 99 -year lease agreement to enable the Company to retain a branch office at 1353-55 First Avenue. This lease will be effective upon the completion of the renovation of the property. The Company has temporarily relocated our First Avenue branch office to 1470 First Avenue while 1353-55 First Avenue is being renovated.

## NOTE 9 - EFFECT OF RECENT ACCOUNTING PRONOUNCEMENTS

The FASB has issued Accounting Standards Update ("ASU") 2011-02, A Creditor's Determination of Whether a Restructuring is a Troubled Debt Restructuring, to clarify the accounting principles applied to loan modifications, as defined by FASB ASC Subtopic 310-40, Receivables - Troubled Debt Restructurings by Creditors. This ASU clarifies

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guidance on a creditor's evaluation of whether or not a concession has been granted, with an emphasis on evaluating all aspects of the modification rather than a focus on specific criteria, such as the effective interest rate test, to determine a concession. This ASU provides guidance on specific types of modifications such as changes in the interest rate of the borrowing, and insignificant delays in payments, as well as guidance on the creditor's evaluation of whether or not a debtor is experiencing financial difficulties. For public entities, the amendments in this ASU are effective for the first interim or annual periods beginning on or after June 15, 2011, and should be applied retrospectively to the beginning of the annual period of adoption. The entity should also disclose information required by ASU 2010-20, Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses, which had previously been deferred by ASU 2011-01, Deferral of the Effective Date of Disclosures about Troubled Debt Restructurings in Update No. 2010-20, for interim and annual periods beginning on or after June 15, 2011. Early adoption is permitted. The Company is currently reviewing the effect on the Company's consolidated financial statements.

## Table of Contents

## NOTE 9 - EFFECT OF RECENT ACCOUNTING PRONOUNCEMENTS (Continued)

ASU 2011-04: This ASU amends FASB ASC Topic 820, Fair Value Measurements, to bring U.S. GAAP for fair value measurements in line with International Accounting Standards. The ASU clarifies existing guidance for items such as: the application of the highest and best use concept to non-financial assets and liabilities; the application of fair value measurement to financial instruments classified in a reporting entity's stockholder's equity; and disclosure requirements regarding quantitative information about unobservable inputs used in the fair value measurements of level 3 assets. The ASU also creates an exception to Topic 820 for entities which carry financial instruments within a portfolio or group, under which the entity is now permitted to base the price used for fair valuation upon a price that would be received to sell the net asset position or transfer a net liability position in an orderly transaction. The ASU also allows for the application of premiums and discounts in a fair value measurement if the financial instrument is categorized in level 2 or 3 of the fair value hierarchy. Lastly, the ASU contains new disclosure requirements regarding fair value amounts categorized as level 3 in the fair value hierarchy such as: disclosure of the valuation process used; effects of and relationships between unobservable inputs; usage of nonfinancial assets for purposes other than their highest and best use when that is the basis of the disclosed fair value; and categorization by level of items disclosed at fair value, but not measured at fair value for financial statement purposes. For public entities, this ASU is effective for interim and annual periods beginning after December 15, 2011. For nonpublic entities, the ASU is effective for annual periods beginning after December 15, 2011. Early adoption is not permitted. The Company is still evaluating the impact the new pronouncement may have on its consolidated financial statements.

ASU 2011-05 The provisions of this ASU amend FASB ASC Topic 220, Comprehensive Income, to facilitate the continued alignment of U.S. GAAP with International Accounting Standards. The ASU prohibits the presentation of the components of comprehensive income in the statement of stockholder's equity. Reporting entities are allowed to present either: a statement of comprehensive income, which reports both net income and other comprehensive income; or separate, but consecutive, statements of net income and other comprehensive income. Under previous GAAP, all 3 presentations were acceptable. Regardless of the presentation selected, the Reporting Entity is required to present all reclassifications between other comprehensive and net income on the face of the new statement or statements. The provisions of this ASU are effective for fiscal years and interim periods beginning after December 31, 2011 for public entities. For nonpublic entities, the provisions are effective for fiscal years ending after December 31, 2012, and for interim and annual periods thereafter. As the two remaining options for presentation existed prior to the issuance of this ASU, early adoption is permitted. The Company is still evaluating the impact the new pronouncement may have on its consolidated financial statements.

## NOTE 10 - STOCK REPURCHASE

On July 22, 2010, the Company announced that the Company's Board of Directors approved the repurchase for up to 297,563 shares, or approximately $5.0 \%$ of the Company's outstanding common stock held by persons other than NorthEast Community Bancorp MHC (the "MHC"). This repurchase program was completed on May 12, 2011 under which the last of the 297,563 shares were purchased. These repurchases were conducted solely through a Rule 10b5-1 repurchase plan. Repurchased shares are held in treasury. The total cost of the 187,363 shares purchased under the plan for the six months ended June 30, 2011 was $\$ 1,159,000$.

On May 20, 2011 the Company announced that the Company's Board of Directors approved a second repurchase plan for up to 282,685 shares, or approximately $5.0 \%$ of the Company's outstanding common stock held by persons other than the MHC. These repurchase will be conducted solely through a Rule 10b5-1 repurchase plan. Repurchased shares will be held in treasury. Pursuant to the second repurchase plan, the Company has purchased 130,000 shares at a total cost of $\$ 860,000$ or $\$ 6.62$ per share as of June 30, 2011. The repurchase plan was completed on July 7, 2011.

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In the aggregate, the Company has purchased 427,563 shares at a cost of $\$ 2.7$ million or $\$ 6.28$ per share through June 30, 2011.

## NOTE 11 - DIVIDEND RESTRICTION

The MHC held $7,273,750$ shares, or $56.8 \%$, of the Company's issued and outstanding common stock, and the minority public shareholders held $43.2 \%$ of outstanding stock, at June 30, 2011. The MHC filed notice with, and received approval by, the Office of Thrift Supervision ("OTS") to waive its right to receive cash dividends for the four fiscal quarters ending June 30, 2011.

The MHC has waived receipt of past dividends paid by the Company. The dividends waived are considered as a restriction on the retained earnings of the Company. As of June 30, 2011 and December 31, 2010, the aggregate retained earnings restricted for cash dividends waived were $\$ 3,491,000$ and $\$ 3,055,000$, respectively.

19

## Table of Contents

## NOTE 12 - SUBSEQUENT EVENT

In July 2011 the Company acquired a building in Danvers, Massachusetts for its lending operations. The cost of the building was $\$ 875,000$, and the Company was committed to this amount at June 30, 2011.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## FORWARD-LOOKING STATEMENTS

This quarterly report contains forward-looking statements that are based on assumptions and may describe future plans, strategies and expectations of the Company. These forward-looking statements are generally identified by use of the words "believe," "expect," "intend," "anticipate," "estimate," "project" or similar expressions. The Company's abi predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse effect on the operations of the Company include, but are not limited to, changes in interest rates, national and regional economic conditions, legislative and regulatory changes, monetary and fiscal policies of the U.S. government, including policies of the U.S. Treasury and the Federal Reserve Board, the quality and composition of the loan or investment portfolios, demand for loan products, deposit flows, competition, demand for financial services in the Company's market area, changes in real estate market values in the Company's market area, and changes in relevant accounting principles and guidelines. Additional factors that may affect the Company's results are discussed in the Company's Annual Report on Form 10-K under "Item 1A. Risk Factors." These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Except as required by applicable law or regulation, the Company does not undertake, and specifically disclaims any obligation, to release publicly the result of any revisions that may be made to any forward-looking statements to reflect events or circumstances after the date of the statements or to reflect the occurrence of anticipated or unanticipated events.

## CRITICAL ACCOUNTING POLICIES

We consider accounting policies involving significant judgments and assumptions by management that have, or could have, a material impact on the carrying value of certain assets or on income to be critical accounting policies. We consider the following to be our critical accounting policies: allowance for loan losses and deferred income taxes.

Allowance for Loan Losses. The allowance for loan losses is the amount estimated by management as necessary to cover probable credit losses in the loan portfolio at the statement of financial condition date. The allowance is established through the provision for loan losses, which is charged to income. Determining the amount of the allowance for loan losses necessarily involves a high degree of judgment. Among the material estimates required to establish the allowance are: loss exposure at default; the amount and timing of future cash flows on impacted loans; value of collateral; and determination of loss factors to be applied to the various elements of the portfolio. All of these estimates are susceptible to significant change. Management reviews the level of the allowance on a quarterly basis and establishes the provision for loan losses based upon an evaluation of the portfolio, past loss experience, current economic conditions and other factors related to the collectibility of the loan portfolio. Although we believe that we use the best information available to establish the allowance for loan losses, future adjustments to the allowance may be necessary if economic conditions differ substantially from the assumptions used in making the evaluation. In addition, the Office of Thrift Supervision, as an integral part of its examination process, periodically reviews our allowance for loan losses. As of July 21, 2011, the Office of the Comptroller of the Currency (OCC) assumed responsibility from the Office of Thrift Supervision for the ongoing examination, supervision, and regulation of federal savings associations and rulemaking for all savings associations, state and federal. In addition, the supervision of savings and loan holding companies ("SLHCs"), such as the Company, and their non-depository subsidiaries transferred to the Board of Governors of the Federal Reserve (the "Board") on July 21, 2011. The OCC or Board could

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require us to recognize adjustments to the allowance based on their judgments about information available to them at the time of their examinations. A large loss or a series of losses could deplete the allowance and require increased provisions to replenish the allowance, which would negatively affect earnings. For additional discussion, see note 1 of the notes to the consolidated financial statements included in the Company's annual report on Form 10-K for 2010.

Deferred Income Taxes. We use the asset and liability method of accounting for income taxes. Under this method, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. If current available information raises doubt as to the realization of the deferred tax assets, a valuation allowance is established. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. We exercise significant judgment in evaluating the amount and timing of recognition of the resulting tax liabilities and assets.

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## Table of Contents

These judgments require us to make projections of future taxable income. The judgments and estimates we make in determining our deferred tax assets, which are inherently subjective, are reviewed on a continual basis as regulatory and business factors change. Any reduction in estimated future taxable income may require us to record a valuation allowance against our deferred tax assets. A valuation allowance would result in additional income tax expense in the period, which would negatively affect earnings.

## Second Quarter Performance Highlights

The Company's earnings for the quarter ended June 30, 2011 increased by $\$ 598,000$ over the same period in 2010. Net interest income increased from period to period primarily as a result of the cost of our interest-bearing liabilities decreasing more than the corresponding decrease in the yield on our interest-earning assets.

Non-performing loans decreased by $\$ 2.9$ million, or $13.2 \%$, to $\$ 18.9$ million as of June 30,2011 from $\$ 21.8$ million as of December 31, 2010. The decrease in non-performing loans is primarily attributable to the resolution of three multi-family mortgage loans and three construction mortgage loans totaling $\$ 6.1$ million that were satisfied or became performing as of June 30, 2011, offset by the addition of four non-performing multi-family mortgage loans and one non-performing mixed-use mortgage loan totaling $\$ 3.2$ million.

We will continue to monitor these loans closely and adjust the level of allowance for loan losses appropriately as updated information becomes available. In this regard, the Company's Special Assets Group reviews all non-performing loans, potential non-performing loans, and restructured loans each month. The monitoring of these loans by the Special Assets Group allows the Company to adjust its level of loan loss allowances quickly in response to even modest changes in the loan portfolio's performance.

In an effort to reduce our loan concentration and risk exposure, we discontinued offering new nonresidential real estate loans and construction loans effective the first quarter of 2009 and are not currently offering such loans.

In light of recent consolidation in the banking industry in Massachusetts and consistent with the Company's business plan, the Company intends to aggressively pursue opportunities to expand its business in Massachusetts, particularly in and around the I-495 corridor. In 2009, NorthEast Community Bank opened two branches in Massachusetts, one in Danvers and one in Plymouth, and we continue to look for other branch sites within our Massachusetts market area. At this time, the Company is also focusing on opportunities to increase its loan production in Massachusetts in the areas of multi-family real estate lending and commercial and industrial lending in a manner consistent with our conservative underwriting standards. We are also expanding our product offerings to include one- to four- family lending within our market area in Massachusetts. To support the expansion of its lending operations in Massachusetts, the Company has hired additional employees for its operations in Massachusetts and has purchased an office building located in Danvers, Massachusetts. There is no assurance that we will be successful in implementing our expansion plans or that we will be able to hire the employees necessary to implement our plans.

Comparison of Financial Condition at June 30, 2011 and December 31, 2010
Total assets decreased by $\$ 21.8$ million, or $4.7 \%$, to $\$ 444.2$ million at June 30, 2011 from $\$ 466.0$ million at December 31, 2010. The decrease in total assets was due to decreases of $\$ 23.9$ million in cash and cash equivalents, $\$ 752,000$ in securities held-to-maturity, and $\$ 533,000$ in other assets, offset by an increase of $\$ 3.1$ million in loans receivable, net, $\$ 293,000$ in bank owned life insurance, and $\$ 143,000$ in premises and equipment, net. The decrease in total assets primarily resulted from decreases of $\$ 20.7$ million in deposits, $\$ 776,000$ in advance payments by borrowers for taxes and insurance, and $\$ 640,000$ in stockholders' equity, partially offset by an increase of $\$ 333,000$ in accounts payable and accrued expenses.

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Cash and cash equivalents decreased by $\$ 23.9$ million, or $53.7 \%$, to $\$ 20.6$ million at June 30,2011 , from $\$ 44.5$ million at December 31, 2010. The decrease in short-term liquidity resulted primarily from a decrease of $\$ 20.7$ million in deposits.

Securities held-to-maturity decreased by $\$ 752,000$, or $3.8 \%$, to $\$ 19.1$ million at June 30,2011 from $\$ 19.9$ million at December 31, 2010 due primarily to repayments.

Loans receivable, net, increased by $\$ 3.1$ million, or $0.8 \%$, to $\$ 367.9$ million at June 30,2011 from $\$ 364.8$ million at December 31, 2010 due primarily to loan originations of $\$ 22.5$ million that exceeded loan repayments totaling $\$ 19.4$ million.

Bank owned life insurance increased by $\$ 293,000$, or $1.8 \%$, to $\$ 16.4$ million at June 30,2011 from $\$ 16.1$ million at December 31, 2010 due primarily to earnings during the six months ended June 30, 2011. Premises and equipment increased by $\$ 143,000$, or $2.1 \%$, to $\$ 6.9$ million at June 30, 2011 from $\$ 6.8$ million at December 31, 2010 due primarily to security deposits placed on the purchases of buildings for the expansion of operations in Massachusetts.

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## Table of Contents

Other assets decreased by $\$ 533,000$, or $11.9 \%$, to $\$ 3.9$ million at June 30,2011 from $\$ 4.5$ million at December 31, 2010 due primarily to reductions in various income tax accounts and the amortization of prepaid FDIC premiums during the first six months of 2011.

Deposits decreased by $\$ 20.7$ million, or $6.3 \%$, to $\$ 306.1$ million at June 30, 2011 from $\$ 326.8$ million at December 31, 2010. The decrease in deposits was primarily attributable to decreases of $\$ 14.9$ million in certificates of deposits, and $\$ 9.1$ million in our NOW and money market accounts, offset by increases of $\$ 3.1$ million in our regular savings accounts and $\$ 194,000$ in non-interest bearing accounts.

Advance payments by borrowers for taxes and insurance decreased by $\$ 776,000$, or $22.9 \%$, to $\$ 2.6$ million at June 30 , 2011 from $\$ 3.4$ million at December 31, 2010 due primarily to remittances of taxes for our borrowers.

Stockholders' equity decreased by $\$ 640,000$, or $0.6 \%$, to $\$ 107.5$ million at June 30, 2011, from $\$ 108.1$ million at December 31, 2010. This decrease was primarily the result of treasury stock purchases of $\$ 2.0$ million and cash dividends of $\$ 316,000$, offset by comprehensive net income of $\$ 1.6$ million and $\$ 80,000$ for ESOP shares earned for the period.

Comparison of Operating Results for the Three Months Ended June 30, 2011 and 2010
General. Net income increased by $\$ 598,000$, or $474.6 \%$, to $\$ 724,000$ for the quarter ended June 30 , 2011, from $\$ 126,000$ for the quarter ended June 30, 2010. The increase was primarily the result of an increase of $\$ 490,000$ in net interest income, a decrease of $\$ 467,000$ in provision for loan losses, and a decrease of $\$ 68,000$ in non-interest expense, offset by a decrease of $\$ 20,000$ in non-interest income and an increase of $\$ 407,000$ in income taxes.

Net Interest Income. Net interest income increased by $\$ 490,000$, or $13.0 \%$, to $\$ 4.3$ million for the three months ended June 30, 2011 from $\$ 3.8$ million for the three months ended June 30, 2010. The increase in net interest income resulted primarily from a decrease of $\$ 962,000$ in interest expense that exceeded a decrease of $\$ 472,000$ in interest income. The increase in net interest income occurred also due to an increase of $\$ 7.9$ million in average net interest-earning assets that resulted from decreases of $\$ 66.7$ million in average deposits and borrowings that exceeded decreases of $\$ 58.8$ million in average loans, securities, and other interest-earning assets.

The net interest spread increased by 96 basis points to $3.62 \%$ for the three months ended June 30, 2011 from $2.66 \%$ for the three months ended June 30, 2010. The net interest margin increased by 89 basis points between these periods from $3.10 \%$ for the quarter ended June 30, 2010 to $3.99 \%$ for the quarter ended June 30, 2011. The increase in the interest rate spread and the net interest margin in the second quarter of 2011 compared to the same period in 2010 was due to an increase in the yield on our interest-earning assets coupled with a decrease in the cost of our interest-bearing liabilities.

The average yield on our interest-earning assets increased by 24 basis points to $5.17 \%$ for the three months ended June 30,2011 from $4.93 \%$ for the three months ended June 30, 2010 and the cost of our interest-bearing liabilities decreased by 72 basis points to $1.55 \%$ for the three months ended June 30, 2011 from $2.27 \%$ for the three months ended June 30, 2010. The increase in the average yield on our interest-earning assets was due to the decrease in the average interest-earning assets exceeding the decrease in interest income. In this regard, the average balance of interest-earning assets decreased by $\$ 58.8$ million, or $12.1 \%$, to $\$ 427.7$ million for the three months ended June 30, 2011 from $\$ 486.5$ million for the three months ended June 30, 2010, whereas total interest income decreased by $\$ 472,000$, or $7.9 \%$, to $\$ 5.5$ million for the three months ended June 30 , 2011, from $\$ 6.0$ million for the three months ended June 30, 2010. The decrease in the cost of our interest-bearing liabilities was due to the low interest rate

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environment in 2010 which continued into the second quarter of 2011.

22

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## Table of Contents

The following table summarizes average balances and average yields and costs of interest-earning assets and interest-bearing liabilities for the three months ended June 30, 2011 and 2010.

Three Months Ended June 30,

|  | 2011 <br> Interest |  |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Average | and <br> Balance | Yield/ | Average | Interest | and |$\quad$ Yield/

Assets:
Interest-earning
assets:

| Loans | $\$ 372,537$ | $\$$ | 5,338 | $5.73 \%$ | $\$ 390,751$ | $\$ 5,658$ | $5.79 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Securities <br> (including FHLB <br> stock) | 21,554 | 178 | 3.30 | 33,214 | 315 | 3.79 |  |
| Other <br> interest-earning <br> assets | 33,567 | 12 | 0.14 | 62,502 | 27 | 0.17 |  |
| Total |  |  |  |  |  |  |  |
| interest-earning <br> assets | 427,658 | 5,528 | 5.17 | 486,467 | 6,000 | 4.93 |  |
| Allowance for loan <br> losses | $(7,832$ |  |  | $(5,817$ | ) |  |  |

Liabilities and
equity:
Interest-bearing
liabilities:

| Interest-bearing <br> demand | $\$ 74,778$ | $\$ 149$ | $0.80 \%$ | $\$ 79,571$ | $\$ 280$ | $1.41 \%$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Savings and club <br> accounts | 58,042 | 87 | 0.60 | 60,913 | 106 | 0.70 |  |
| Certificates of <br> deposit | 167,159 | 880 | 2.11 | 216,024 | 1,538 | 2.85 |  |
| Total <br> interest-bearing <br> deposits | 299,979 | 1,116 | 1.49 | 356,508 | 1,924 | 2.16 |  |
| Borrowings | 25,170 | 147 | 2.34 | 35,333 | 301 | 3.41 |  |
| Total | 325,149 | 1,263 | 1.55 | 391,841 | 2,225 | 2.27 |  |
| interest-bearing <br> liabilities |  |  |  |  |  |  |  |

Noninterest-bearing
demand
10,986
10,111

| Other liabilities | 8,164 |  |  |  | 7,314 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Total liabilities | 344,299 |  |  |  |  |

Total interest income decreased by $\$ 472,000$, or $7.9 \%$, to $\$ 5.5$ million for the three months ended June 30, 2011, from $\$ 6.0$ million for the three months ended June 30, 2010. Interest income on loans decreased by $\$ 320,000$, or $5.7 \%$, to $\$ 5.3$ million for the three months ended June 30, 2011 from $\$ 5.7$ million for the three months ended June 30, 2010. The average balance of the loan portfolio decreased by $\$ 18.2$ million, or $4.7 \%$, to $\$ 372.5$ million for the three months ended June 30, 2011 from $\$ 390.8$ million for the three months ended June 30, 2010 as repayments outpaced originations. The average yield on loans decreased by 6 basis points to $5.73 \%$ for the three months ended June 30, 2011 from $5.79 \%$ for the three months ended June 30, 2010.

Interest income on securities decreased by $\$ 137,000$, or $43.5 \%$, to $\$ 178,000$ for the three months ended June 30, 2011 from $\$ 315,000$ for the three months ended June 30, 2010. The decrease was primarily due to a decrease of $\$ 11.7$ million, or $35.1 \%$, in the average balance of securities to $\$ 21.6$ million for the three months ended June 30, 2011 from $\$ 33.2$ million for the three months ended June 30, 2010. The decrease in the average balance was due to the principal repayments on investment securities and a decrease in FHLB New York stock. The decrease in interest income on securities was also due to the re-pricing of the yield of our adjustable rate investment securities and to the decline in interest rates from June 30, 2010 to June 30, 2011. As a result, the average yield on securities decreased by 49 basis points to $3.30 \%$ for the three months ended June 30, 2011 from $3.79 \%$ for the three months ended June 30, 2010.

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## Table of Contents

Interest income on other interest-earning assets (consisting solely of interest-earning deposits) decreased by $\$ 15,000$, or $55.6 \%$ to $\$ 12,000$ for the three months ended June 30,2011 from $\$ 27,000$ for the three months ended June 30 , 2009. The decrease was primarily due to a decrease of $\$ 28.9$ million, or $46.3 \%$, in the average balance of interest-earning assets to $\$ 33.6$ million for the three months ended June 30,2011 from $\$ 62.5$ million for the three months ended June 30, 2010. The decrease in the average balance of other interest-earning assets was due to the decrease in cash and cash equivalents, offset by an increase in certificates of deposit.

Total interest expense decreased by $\$ 962,000$, or $43.2 \%$, to $\$ 1.3$ million for the three months ended June 30,2011 from $\$ 2.2$ million for the three months ended June 30, 2010. Interest expense on deposits decreased by $\$ 808,000$, or $42.0 \%$, to $\$ 1.1$ million for the three months ended June 30,2011 from $\$ 1.9$ million for the three months ended June 30, 2010. During this same period, the average cost of deposits decreased by 67 basis points to $1.49 \%$ for the three months ended June 30, 2011 from $2.16 \%$ for the three months ended June 30, 2010.

Due to an effort by the Company to decrease reliance on high cost certificates of deposits, the average balance of certificates of deposits decreased by $\$ 48.9$ million, or $22.6 \%$, to $\$ 167.2$ million for the three months ended June 30 , 2011 from $\$ 216.0$ million for the three months ended June 30, 2010. As a result of the decrease in the average balance of certificates of deposits, interest expense on our certificates of deposits decreased by $\$ 658,000$, or $42.8 \%$, to $\$ 880,000$ for the three months ended June 30,2011 from $\$ 1.5$ million for the three months ended June 30 , 2010. The decrease in interest expense on our certificates of deposits was also due to a decrease of 74 basis points in the average cost of our certificates of deposits to $2.11 \%$ for the three months ended June 30, 2011 from $2.85 \%$ for the three months ended June 30, 2010.

Interest expense on our other deposit products decreased by $\$ 150,000$, or $38.9 \%$, to $\$ 236,000$ for the three months ended June 30, 2011 from $\$ 386,000$ for the three months ended June 30, 2010. The decrease was due to a decrease of 61 basis points in the cost of our interest-bearing demand deposits to $0.80 \%$ for the three months ended June 30,2011 from $1.41 \%$ for the three months ended June 30, 2010 and a decrease of 10 basis points in the cost of our savings and holiday club deposits to $0.60 \%$ for the three months ended June 30, 2011 from $0.70 \%$ for the three months ended June 30, 2010. The decrease in interest expense was also due to a decrease of $\$ 4.8$ million, or $6.0 \%$, in the average balance of interest-bearing demand deposits to $\$ 74.8$ million for the three months ended June 30,2011 from $\$ 79.6$ million for the three months ended June 30,2010 and a decrease of $\$ 2.9$ million, or $4.7 \%$, in the average balance of our savings and holiday club deposits to $\$ 58.0$ million for the three months ended June 30,2011 from $\$ 60.9$ million for the three months ended June 30, 2010.

Interest expense on borrowings decreased by $\$ 154,000$, or $51.2 \%$, to $\$ 147,000$ for the three months ended June 30 , 2011 from $\$ 301,000$ for the three months ended June 30, 2010. The decrease was primarily due to a decrease of $\$ 10.2$ million, or $28.8 \%$, in the average balance of borrowed money to $\$ 25.2$ million for the three months ended June 30 , 2011 from $\$ 35.3$ million for the three months ended June 30, 2010. The decrease in interest expense on borrowings was also due to a decrease of 107 basis points in the cost of borrowed money to $2.34 \%$ for the three months ended June 30, 2011 from $3.41 \%$ for the three months ended June 30, 2010.

Interest expense on borrowed money for the three months ended June 30, 2011 was comprised of $\$ 145,000$ in interest expense on an average balance of $\$ 25.0$ million in FHLB advances and $\$ 2,000$ in interest expense on an average balance of $\$ 170,000$ on a note payable incurred in connection with the acquisition of the operating assets of Hayden Financial Group LLC (now operating as Hayden Wealth Management Group, the Bank's investment advisory and financial planning service division) in the fourth quarter of 2007. This compared to interest expense from FHLB advances of $\$ 297,000$ on an average balance of $\$ 35.0$ million in FHLB advances and $\$ 4,000$ in interest expense on an average balance of $\$ 333,000$ on the Hayden acquisition note for the three months ended June 30, 2010.

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## Table of Contents

Provision for Loan Losses. The following table summarizes the activity in the allowance for loan losses and provision for loan losses for the three months ended June 30, 2011 and 2010.
$\left.\begin{array}{lcc} & \begin{array}{c}\text { Three Months } \\ \text { Ended June 30, } \\ 2011 \\ \text { (Dollars in }\end{array} \\ \text { thousands) }\end{array}\right]$

The allowance to non-performing loans ratio increased to $40.15 \%$ at June 30, 2011 from $17.51 \%$ at June 30, 2010 due primarily to the decrease in non-performing loans to $\$ 18.9$ million at June 30, 2011 from $\$ 31.4$ million at June 30, 2010. The decrease in non-performing loans was due to the identification, monitoring and resolution of several non-performing loans that eventually were paid-off or became performing as of June 30, 2011.

The allowance for loan losses was $\$ 7.6$ million at June 30, 2011, $\$ 7.65$ million at December 31, 2010, and $\$ 5.50$ million at June 30, 2010. We recorded provisions for loan losses of $\$ 393,000$ for the three month period ended June 30, 2011 compared to a provision for loan losses of $\$ 860,000$ for the three month period ended June 30, 2010.

We charged-off $\$ 701,000$ against six non-performing multi-family mortgage loans during the three months ended June 30,2011 compared to charge-offs of $\$ 1.7$ million against seven non-performing multi-family mortgage loans, two non-performing non-residential mortgage loans and two performing multi-family mortgage loans during the three months ended June 30, 2010. We did not have any recoveries during the three months ended June 30, 2011 compared to recoveries of $\$ 3,000$ during the three months ended June 30, 2010.

Non-interest Income. Non-interest income decreased by $\$ 20,000$, or $4.4 \%$, to $\$ 434,000$ for the three months ended June 30, 2011 from $\$ 454,000$ for the three months ended June 30, 2010. The decrease was primarily due to a decrease of $\$ 11,000$ in earnings on bank owned life insurance, a decrease of $\$ 6,000$ in other loan fees and service charges, and a $\$ 5,000$ loss on the disposition of a fixed asset, offset by an increase of $\$ 2,000$ in other non-interest income.

Non-interest Expense. Non-interest expense decreased by $\$ 68,000$, or $2.1 \%$, to $\$ 3.2$ million for the three months ended June 30, 2011 from $\$ 3.3$ million for the three months ended June 30, 2010. The decrease resulted primarily from decreases of $\$ 145,000$ in salaries and employee benefits, $\$ 25,000$ in outside data processing expense, $\$ 12,000$ in

FDIC insurance expense, $\$ 9,000$ in real estate owned expenses, and $\$ 4,000$ in occupancy expense, offset by increases of $\$ 90,000$ in other non-interest expense, $\$ 28,000$ in advertising expense, and $\$ 9,000$ in equipment expense.

Salaries and employee benefits, which represented $50.6 \%$ of the Company's non-interest expense during the quarter ended June 30, 2011, decreased by $\$ 145,000$, or $8.2 \%$, to $\$ 1.6$ million in 2011 from $\$ 1.78$ million in 2010 due to decrease in the number of full time equivalent employees to 87 at June 30, 2011 from 95 at June 30, 2010. The decrease was due to the sale of the Brooklyn branch office in December 2010 and a reduction in staff in various departments.

Outside data processing expense decreased by $\$ 25,000$, or $11.1 \%$, to $\$ 200,000$ in 2011 from $\$ 225,000$ in 2010 due to the sale of the Brooklyn branch office and several one-time additional services provided in 2010 by the Company's core data processing vendor.

FDIC insurance expense decreased by $\$ 12,000$, or $11.0 \%$, to $\$ 97,000$ in 2011 from $\$ 109,000$ in 2010 due to a decrease in insured deposits from 2010 to 2011. Real estate owned expense decreased by $\$ 9,000$, or $69.2 \%$, to $\$ 4,000$ in 2011 from $\$ 13,000$ in 2010 due to increased rental income and decreased operating expenses during the current period. Occupancy expense decreased by $\$ 4,000$, or $1.3 \%$, to $\$ 300,000$ in 2011 from $\$ 304,000$ in 2010 due to the sale of the Brooklyn branch office.

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## Table of Contents

Other non-interest expense increased by $\$ 90,000$, or $12.7 \%$, to $\$ 797,000$ in 2011 from $\$ 707,000$ in 2010 due mainly to increases of $\$ 77,000$ in miscellaneous non-interest expenses, $\$ 44,000$ in directors, officers and employee expenses, and $\$ 5,000$ in legal fees. These increases were partially offset by decreases of $\$ 18,000$ in audit and accounting fees, $\$ 10,000$ in office supplies and stationery, $\$ 4,000$ in telephone expenses, and $\$ 3,000$ in insurance expenses.

Advertising expense increased by $\$ 28,000$, or $200.0 \%$, to $\$ 42,000$ in 2011 from $\$ 14,000$ in 2010 due to an increase in marketing efforts to expand our Massachusetts operations. Equipment expense increased by $\$ 9,000$, or $6.4 \%$, to $\$ 150,000$ in 2011 from $\$ 141,000$ in 2010 due to purchases of additional equipment to support our Massachusetts expansion.

Income Taxes. Income taxes increased by $\$ 407,000$, or $904.4 \%$, to $\$ 362,000$ for the three months ended June 30, 2011 from a benefit of $\$ 45,000$ for the three months ended June 30,2010 . The increase resulted primarily from a $\$ 1.0$ million increase in pre-tax income in 2011 compared to 2010 . The effective tax rate was $33.3 \%$ for the three months ended June 30, 2011 and a benefit of $55.6 \%$ for the three months ended June 30, 2010.

Comparison of Operating Results For The Six Months Ended June 30, 2011 and 2010
General. Net income increased by $\$ 910,000$, or $140.2 \%$, to $\$ 1.6$ million for the six months ended June 30,2011 from $\$ 649,000$ for the six months ended June 30, 2010. The increase was primarily the result of an increase of $\$ 1.2$ million in net interest income, a decrease of $\$ 173,000$ in provision for loan losses, an increase of $\$ 13,000$ in non-interest income, and a decrease of $\$ 182,000$ in non-interest expense, offset by an increase of $\$ 669,000$ in the provision for income taxes.

Net Interest Income. Net interest income increased by $\$ 1.2$ million, or $16.2 \%$, to $\$ 8.7$ million for the six months ended June 30, 2011 from $\$ 7.5$ million for the six months ended June 30, 2010. The increase in net interest income resulted primarily from a decrease of $\$ 1.9$ million in interest expense that exceeded a decrease of $\$ 699,000$ in interest income. The increase in net interest income was also due to an increase of $\$ 7.3$ million in average net interest-earning assets that resulted from decreases of $\$ 65.5$ million in average deposits and borrowings that exceeded decreases of $\$ 58.3$ million in average loans, securities, and other interest-earning assets.

The net interest spread increased by 105 basis points to $3.68 \%$ for the six months ended June 30, 2011 from $2.63 \%$ for the six months ended June 30, 2010. The net interest margin increased by 98 basis points between these periods from $3.07 \%$ for the six months ended June 30,2010 to $4.05 \%$ for the six months ended June 30, 2011. The increase in the interest rate spread and the net interest margin in 2011 compared to 2010 was due to an increase in the yield on our interest-earning assets coupled with a decrease in the cost of our interest-bearing liabilities.

The average yield on our interest-earning assets increased by 35 basis points to $5.27 \%$ for the six months ended June 30, 2011 from $4.92 \%$ for the six months ended June 30, 2010 and the average cost of our interest-bearing liabilities decreased by 70 basis points to $1.59 \%$ for the six months ended June 30,2011 from $2.29 \%$ for the six months ended June 30, 2010. The increase in the average yield on our interest-earning assets was due to an increase in the average yield on loans as a result of a $\$ 12.5$ million, or $39.7 \%$, decrease in total non-performing loans to $\$ 18.9$ million as of June 30, 2011 from $\$ 31.4$ million as of June 30 , 2010. The decrease in the cost of our interest-bearing liabilities was due to the low interest rate environment in 2010 which continued through the second quarter of 2011.

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## Table of Contents

The following table summarizes average balances and average yields and costs of interest-earning assets and interest-bearing liabilities for the six months ended June 30, 2011 and 2010.

Six Months Ended June 30,

|  | 2011 |  |  | 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Interest |  |  | Interest |  |
| Average | and | Yield/ | Average | and | Yield/ |
| Balance | Dividends | Cost | Balance | Dividends | Cost | (Dollars in thousands)

Assets:
Interest-earning assets:

| Loans | $\$ 371,732$ | $\$ 10,936$ | $5.88 \%$ | $\$ 392,552$ | $\$ 11,425$ | $5.82 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\quad$ Securities | 21,816 | 363 | 3.33 | 28,431 | 517 | 3.64 |
| Other interest-earning <br> assets | 36,190 | 19 | 0.11 | 67,037 | 75 | 0.22 |
| Total interest-earning <br> assets | 429,738 | 11,318 | 5.27 | 488,020 | 12,017 | 4.92 |
| Allowance for loan <br> losses | $(7,736 \quad)$ |  |  | $(6,272)$ |  |  |


| Non-interest-earning |  |  |  |
| :--- | :---: | :---: | :---: |
| assets | 33,634 | 37,961 |  |
| Total assets | $\$$ | 455,636 | $\$$ |

Liabilities and equity:
Interest-bearing
liabilities:

| Interest-bearing | $\$ 77,628$ | $\$ 309$ | $0.80 \%$ | $\$ 76,816$ | $\$ 519$ | $1.35 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| demand | Savings and club | 57,388 | 171 | 0.60 | 60,505 | 213 |


| Noninterest-bearing demand | 10,251 |  |  | 9,732 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Other liabilities | 6,994 |  |  | 6,327 |  |
| Total liabilities | 346,770 |  |  | 349,879 |  |
| Stockholders' equity | 108,866 |  |  | 108,585 |  |
| Total liabilities and Stockholders' |  |  |  |  |  |
| equity | \$ 455,636 |  | \$ | 519,709 |  |
| Net interest income |  | \$ 8,696 |  |  | \$ 7,485 |



Total interest income decreased by $\$ 699,000$, or $5.8 \%$, to $\$ 11.3$ million for the six months ended June 30, 2011, from $\$ 12.0$ million for the six months ended June 30, 2010. Interest income on loans decreased by $\$ 489,000$, or $4.3 \%$, to $\$ 10.9$ million for the six months ended June 30, 2010 from $\$ 11.4$ million for the six months ended June 30, 2010. The average balance of the loan portfolio decreased by $\$ 20.8$ million to $\$ 371.7$ million for the six months ended June 30, 2011 from $\$ 392.6$ million for the six months ended June 30, 2010 as repayments outpaced originations. The average yield on loans increased by 6 basis points to $5.88 \%$ for the six months ended June 30, 2011 from $5.82 \%$ for the six months ended June 30,2010 as a result of a $\$ 12.5$ million, or $39.7 \%$, decrease in non-performing loans to $\$ 18.9$ million as of June 30, 2011 from \$31.4 million as of June 30, 2010.

Interest income on securities decreased by $\$ 154,000$, or $29.8 \%$, to $\$ 363,000$ for the six months ended June 30,2011 from $\$ 517,000$ for the six months ended June 30,2010 . The decrease was primarily due to a decrease of $\$ 6.6$ million, or $23.3 \%$, in the average balance of securities to $\$ 21.8$ million for the six months ended June 30, 2011 from $\$ 28.4$ million for the six months ended June 30, 2010. The decrease in the average balance was due to principal repayments on investment securities and a decrease in FHLB New York stock. The decrease in interest income on securities was also due to a decrease of 31 basis points in the average yield on securities to $3.33 \%$ for the six months ended June 30, 2011 from $3.64 \%$ for the six months ended June 30, 2010. The decline in the yield was due to the re-pricing of the yield of our adjustable rate investment securities and the decline in interest rates from June 30, 2010 to June 30, 2011.

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## Table of Contents

Interest income on other interest-earning assets (consisting solely of interest-earning deposits) decreased by $\$ 56,000$, or $74.7 \%$, to $\$ 19,000$ for the six months ended June 30,2011 from $\$ 75,000$ for the six months ended June 30 , 2010. The decrease was primarily the result of a decrease of $\$ 30.8$ million, or $46.0 \%$, in the average balance of other interest-earning assets to $\$ 36.2$ million for the six months ended June 30,2011 from $\$ 67.0$ million for the six months ended June 30, 2010. The decrease in the average balance of other interest-earning assets was due to decreased levels of cash and cash equivalents, offset by an increase in certificates of deposit. The decrease in interest income on other interest-earning assets was also due to a decrease of 11 basis points in the yield to $0.11 \%$ for the six months ended June 30, 2011 from $0.22 \%$ for the six months ended June 30, 2010.

Total interest expense decreased by $\$ 1.9$ million, or $42.1 \%$, to $\$ 2.6$ million for the six months ended June 30,2011 from $\$ 4.5$ million for the six months ended June 30, 2010. Interest expense on deposits decreased by $\$ 1.6$ million, or $41.5 \%$, to $\$ 2.3$ million for the six months ended June 30,2011 from $\$ 3.9$ million for the six months ended June 30 , 2010. During this same period, the average interest cost of deposits decreased by 68 basis points to $1.51 \%$ for the six months ended June 30, 2011 from 2.19\% for the six months ended June 30, 2010.

Due to a decreased reliance on certificates of deposits, the average balance of certificates of deposits decreased by $\$ 51.7$ million, or $23.3 \%$, to $\$ 170.7$ million for the six months ended June 30,2011 from $\$ 222.4$ million for the six months ended June 30, 2010. As a result, interest expense on our certificates of deposit decreased by $\$ 1.4$ million, or $43.1 \%$, to $\$ 1.8$ million for the six months ended June 30 , 2011 from $\$ 3.2$ million for the six months ended June 30 , 2010. The decrease in interest expense on our certificates of deposits was also due to a decrease of 75 basis points to $2.13 \%$ for the six months ended June 30, 2011 from $2.88 \%$ for the six months ended June 30, 2010.

Interest expense on our other deposit products decreased by $\$ 252,000$, or $34.4 \%$, to $\$ 480,000$ for the six months ended June 30, 2011 from $\$ 732,000$ for the six months ended June 30, 2010. The decrease was due to a decrease of 55 basis points in the cost of our interest-bearing demand deposits to $0.80 \%$ for the six months ended June 30,2011 from $1.35 \%$ for the six months ended June 30,2010 and a decrease of 10 basis points in the cost of our savings and holiday club deposits to $0.60 \%$ for the six months ended June 30,2011 from $0.70 \%$ for the six months ended June 30 , 2010. The decrease in interest expense was also due to a decrease of $\$ 3.1$ million, or $5.2 \%$, in the average balance of our savings and holiday club deposits to $\$ 57.4$ million for the six months ended June 30,2011 from $\$ 60.5$ million for the six months ended June 30,2010 , offset by an increase of $\$ 812,000$, or $1.1 \%$, in the average balance of interest-bearing demand deposits to $\$ 77.6$ million for the six months ended June 30,2011 from $\$ 76.8$ million for the six months ended June 30, 2010.

Interest expense on borrowings decreased by $\$ 277,000$, or $46.3 \%$, to $\$ 321,000$ for the six months ended June 30,2011 from $\$ 598,000$ for the six months ended June 30,2010 . The decrease was primarily due to a decrease of $\$ 11.5$ million, or $32.6 \%$, in the average balance of borrowed money to $\$ 23.8$ million for the six months ended June 30,2011 from $\$ 35.3$ million for the six months ended June 30,2010 . The decrease in interest expense on borrowings was also due to a decrease of 70 basis points in the cost of borrowed money to $2.69 \%$ for the six months ended June 30,2011 from $3.39 \%$ for the six months ended June 30, 2010.

Interest expense on borrowed money for the six months ended June 30, 2011 was comprised of $\$ 317,000$ in interest expense on an average balance of $\$ 23.6$ million in FHLB advances and $\$ 4,000$ in interest expense on an average balance of $\$ 169,000$ on a note payable incurred in connection with the acquisition of the operating assets of Hayden Financial Group LLC (now operating as Hayden Wealth Management Group, the Bank's investment advisory and financial planning service division) in the fourth quarter of 2007. This compared to interest expense from FHLB advances of $\$ 590,000$ on an average balance of $\$ 35.0$ million in FHLB advances and $\$ 8,000$ in interest expense on an average balance of $\$ 331,000$ on the note incurred in connection with the acquisition of Hayden Financial Group LLC during the six months ended June 30, 2010.

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## Table of Contents

Allowance for Loan Losses. The following table summarizes the activity in the allowance for loan losses for the six months ended June 30, 2011 and 2010.

|  | $\begin{array}{c}\text { Six Months } \\ \text { Ended June 30, } \\ 2011 \\ \text { (Dollars in }\end{array}$ |  |
| :--- | :---: | :---: |
| thousands) |  |  |$]$

We recorded provisions for loan losses of $\$ 720,000$ and $\$ 893,000$ for the six-month periods ended June 30, 2011 and 2010 , respectively. We charged-off $\$ 767,000$ against seven non-performing multi-family mortgage loans during the six months ended June 30, 2011 compared to charge-offs of $\$ 2.1$ million against thirteen non-performing multi-family mortgage loans, six non-performing non-residential mortgage loans and two performing multi-family mortgage loans during the six months ended June 30, 2010. We recorded no recoveries during the six months ended June 30, 2011 compared to recoveries of $\$ 3,000$ during the six months ended June 30, 2010.

Non-interest Income. Non-interest income increased by $\$ 13,000$, or $1.5 \%$, to $\$ 854,000$ for the six months ended June 30,2011 from $\$ 841,000$ for the six months ended June 30, 2010. The increase was primarily due to an increase of $\$ 30,000$ in fee income generated by Hayden Wealth Management Group, the Bank's investment advisory and financial planning services division, offset by a decrease of $\$ 18,000$ in earnings on bank owned life insurance.

Non-interest Expense. Non-interest expense decreased by $\$ 182,000$, or $2.8 \%$, to $\$ 6.4$ million for the six months ended June 30,2011 from $\$ 6.6$ million for the six months ended June 30, 2010. The decrease resulted primarily from decreases of $\$ 238,000$ in salaries and employee benefits, $\$ 60,000$ in occupancy expense, $\$ 25,000$ in outside data processing expense, and $\$ 14,000$ in FDIC insurance expense, offset by increases of $\$ 120,000$ in other non-interest expense, $\$ 27,000$ in advertising expense, $\$ 7,000$ in equipment expense, and $\$ 1,000$ in real estate owned expenses.

Salaries and employee benefits, which represented $51.9 \%$ of the Company's non-interest expense during the six months ended June 30, 2011, decreased by $\$ 238,000$, or $6.7 \%$, to $\$ 3.3$ million in 2011 from $\$ 3.6$ million in 2010 due to a decrease in the number of full time equivalent employees to 87 at June 30, 2011 from 95 at June 30, 2010. The decrease was primarily due to the sale of the Brooklyn branch office in December 2010 and a reduction in staff in various departments.

Occupancy expense decreased by $\$ 60,000$, or $9.4 \%$, to $\$ 577,000$ in 2011 from $\$ 637,000$ in 2010 due to the sale of the Brooklyn branch office. Outside data processing expense decreased by $\$ 25,000$, or $5.8 \%$, to $\$ 408,000$ in 2011 from $\$ 433,000$ in 2010 due to the sale of the Brooklyn branch office and several one-time additional services provided in 2010 by the Company's core data processing vendor. FDIC insurance expense decreased by $\$ 14,000$, or $5.8 \%$, to $\$ 229,000$ in 2011 from $\$ 243,000$ in 2010 due to a decrease in insured deposits from 2010 to 2011.

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Other non-interest expense increased by $\$ 120,000$, or $8.7 \%$, to $\$ 1.5$ million in 2011 from $\$ 1.4$ million in 2010 due mainly to increases of $\$ 61,000$ in miscellaneous non-interest expenses, $\$ 61,000$ in legal fees, and $\$ 41,000$ in directors, officers and employee expenses. These increases were partially offset by decreases of $\$ 27,000$ in office supplies and stationery, $\$ 10,000$ in insurance expenses, $\$ 4,000$ in directors compensation, $\$ 2,000$ in telephone expenses, and $\$ 2,000$ in service contracts.

Advertising expense increased by $\$ 27,000$, or $75.0 \%$, to $\$ 63,000$ in 2011 from $\$ 36,000$ in 2010 due to an increase in marketing efforts to expand our Massachusetts operations. Equipment expense increased by $\$ 7,000$, or $2.5 \%$, to $\$ 285,000$ in 2011 from $\$ 278,000$ in 2010 due to purchases of additional equipment to support our Massachusetts expansion. Real estate owned expense increased by $\$ 1,000$, or $8.3 \%$, to $\$ 13,000$ in 2011 from $\$ 12,000$ in 2010 due to increased rental income and decreased operating expenses during the current period.

Income Taxes. Income tax expense increased by $\$ 669,000$, or $332.8 \%$, to $\$ 870,000$ for the six months ended June 30 , 2011 from $\$ 201,000$ for the six months ended June 30 , 2010. The increase resulted primarily from a $\$ 1.6$ million increase in pre-tax income in 2011 compared to 2010. The effective tax rate was $35.8 \%$ for the six months ended June 30,2011 and $23.6 \%$ for the six months ended June 30, 2010. The decrease in effective tax rate was primarily due to the increased portion of pre-tax income during 2010 from tax-exempt earnings on bank-owned life insurance.

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## Table of Contents

## NON PERFORMING ASSETS

The following table provides information with respect to our non-performing assets at the dates indicated.


Non-accrual loans at June 30, 2011 consisted of fourteen loans in the aggregate - six multi-family mortgage loans, one mixed-use mortgage loan, three non-residential mortgage loans and four construction mortgage loans.

The six non-accrual multi-family mortgage loans totaled $\$ 4.0$ million at June 30, 2011, consisting of the following mortgage loans:
(1) A delinquent loan with an outstanding balance of $\$ 1.5$ million secured by an apartment building. The Company filed a foreclosure action and the court has granted the Company's request for the appointment of a receiver for the property. The receiver's managing agent is in place and collecting the rents and paying operating expenses and taxes. We do not anticipate a loss on this loan.
(2) A delinquent loan with an outstanding balance of $\$ 1.2$ million secured by an apartment building. The delinquency is the result of a lawsuit claiming a title defect that affects the property, filed by the previous owner, claiming that the debtor never owned record title to the mortgaged property. The Company filed a lawsuit seeking a declaration that the mortgage is a valid encumbrance against the property. A ruling on the Company's motion for Preliminary

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Injunction and Motion for Lis Pendens is expected shortly. No trial date has been set, but we do not expect a trial date until early 2012. We do not anticipate a loss on this loan.
(3) An outstanding balance of $\$ 375,000$ secured by an apartment building. Our foreclosure action is in the final stages of completion. We are currently negotiating with the borrower and his attorney for a loan modification, however if the modification discussions with the borrower are not successful in the short term, we will complete our foreclosure action. Based on a current appraisal and projected cash flow analysis, the Company established a specific allowance of $\$ 85,000$ against the loan.
(4)Three mortgage loans with an aggregate outstanding balance of $\$ 972,000$ secured by three separate apartment buildings. The Company was in the process of filing foreclosure actions which were stayed by the debtor filing for bankruptcy. During the second quarter of 2011, the court expunged the note. As such, the properties are no longer subject to the bankruptcy stay. The Company has filed foreclosure actions on all three mortgages. Based on current appraisals and projected cash flow analyses, the Company established specific allowances of $\$ 221,000$ against the loans.

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## Table of Contents

The one non-accrual mixed-use mortgage loan totaled $\$ 647,000$ at June 30, 2011, consisting of the following mortgage loan:
(1) An outstanding balance of $\$ 647,000$ secured by a mixed-use apartment building. The Company filed a foreclosure summons and complaint and a motion to appoint a receiver. Subsequent to June 30, 2011 the court appointed a receiver who then hired a managing agent. Notices have been delivered to all tenants as required by law. Summary judgment / default papers have been served. Based on existing information no loss is anticipated.

The three non-accrual non-residential mortgage loans, net of charge-offs of $\$ 400,000$, totaled $\$ 5.5$ million at June 30 , 2011, consisting of the following mortgage loans:
(1) An outstanding balance of $\$ 4.5$ million secured by an office building. The managing member of the borrowing entity is the same individual as the managing member of the borrowing entity of the hotel construction loan referenced below. We have recently negotiated an agreement with the borrower to begin making partial payments during the foreclosure action and the suit on the personal guaranty. In return, the Company has agreed to forbear from collecting any judgment obtained in the pending lawsuits until December 31, 2011 (the maturity date) in the absence of a settlement agreement. Also under this agreement, the obligor will be required to make additional monthly payments equal to $100 \%$ of the net income from the property during the term of this agreement. While the foreclosure action is progressing, we will monitor the cash flow and require several capital improvements be made to the building to allow it to better compete in its office market. Based on a current appraisal and projected cash flow analysis, at this time, we do not anticipate losses on this loan.
(2) An outstanding balance of $\$ 515,000$ secured by a restaurant with 23 boat slips and a general guarantee of the borrower. We have received a Judgment of Foreclosure and Sale which was scheduled for June 24, 2011. However, based on a request from the borrower's attorney, the Company agreed to adjourn the foreclosure sale without prejudice for 60 days to allow the borrower to complete his refinancing. Based on a current appraisal, management anticipates full recovery of all outstanding amounts due on this loan.
(3) An outstanding balance of $\$ 430,000$, net of a charge-off of $\$ 400,000$, secured by a strip shopping center and warehouse. The property was severely damaged by fire and the Company and borrower are currently suing the insurance company and the borrower's insurance agent as part of the Company's collection efforts. The borrower is making monthly escrow payments. We do not anticipate any additional losses on this loan and expect to recover all legal and court fees upon resolution of the suit.

The four non-accrual construction mortgage loans, net of loans in process of $\$ 85,000$, totaled $\$ 7.6$ million at June 30, 2011, consisting of the following mortgage loans:
(1)Four construction mortgage loans with an aggregate outstanding balance of $\$ 7.6$ million (net of loans in process of $\$ 85,000$ ), representing a $25 \%$ interest in a participation loan, secured by a newly completed boutique hotel. Additional security consists of a general guarantee of the two principals and an assignment of LLC interests in two other properties. The managing member of the borrowing entity is the same individual as the managing member of the borrowing entity of the office building loan referenced above. The loan was restructured in 2010 and was current under the terms of a restructure agreement until October 2010. Although the hotel is now complete and in full operation, the poor economy has adversely affected the cash flow and the borrower has been unable to continue to meet its obligations based on the restructure agreement. At this time we are evaluating all of the available information, and in concert with the other participants, have been negotiating with several potential purchasers who have expressed an interest in purchasing the notes and mortgages. During the fourth quarter of 2010 and first half of 2011, the Company recorded specific allowances in the amount of $\$ 2.4$ million to cover the anticipated loss on the sale of the notes and mortgages. We will continue to negotiate with the interested parties

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and monitor the operations of the hotel.
The one loan that is 90 days or more and still accruing is a multi-family mortgage loan consisting of the following:
(1) A delinquent loan with an outstanding balance of $\$ 1.2$ million secured by an apartment building. The borrower and all the borrower's related properties are operating under Chapter 11 bankruptcy protection and are making regularly scheduled payments as approved by the Trustee. The borrower failed to timely file a third amended disclosure statement and a plan of reorganization which lead the court to request the borrower to show cause why the case could not be converted to Chapter 7 or dismissed. The borrower then requested an extension to file a plan of reorganization and the court granted the extension. Based on the current appraisal and the reorganization plan before the Court, we expect repayment of all principal and interest due on this loan. We do not anticipate a loss on this loan.

## Edgar Filing: NORTHEAST COMMUNITY BANCORP INC - Form 10-Q

## Table of Contents

Except for the above-mentioned second non-performing, non-accrual multi-family mortgage loan, we are in the process of foreclosing on all of the multi-family, mixed-use, non-residential loans, and construction properties discussed above. Based on recent fair value analyses of these properties, the Company does not expect any losses beyond the amounts already charged off or reserved for. Except for the above-mentioned second non-performing, non-accrual multi-family mortgage loan, all the above-mentioned fourteen loans have been classified as substandard. The Company did not classify the above-mentioned second non-performing, non-accrual multi-family mortgage loan because the asset is well protected by the current net worth and paying capacity of the borrower and there is no evidence of potential weaknesses or deterioration of the asset.

At June 30, 2011, we owned foreclosed properties with a net balance of $\$ 922,000$, consisting of a six unit multi-family building (net balance of $\$ 629,000$ ) located in Newark, New Jersey and a 27 unit in three multi-family buildings (net balance of $\$ 293,000$ ) located in Herkimer, New York. We renovated the Newark, New Jersey property and have leased five of the six units, with the eventual goal of marketing the property when the real estate market has stabilized. The Herkimer property is currently listed for sale with a local real estate broker.

The troubled debt restructured loans consisted of 17 loans, all of which are current under their restructured terms, totaling $\$ 21.5$ million. The largest troubled debt restructured loan had an outstanding balance of $\$ 6.0$ million and is secured by a multi-family building located in Brooklyn, New York.

Liquidity Management. Liquidity is the ability to meet current and future financial obligations of a short-term nature. Our primary sources of funds consist of deposit inflows, loan repayments, maturities and sales of securities, and borrowings from the Federal Home Loan Bank of New York. While maturities and scheduled amortization of loans and securities are predictable sources of funds, deposit flows and loan prepayments are greatly influenced by general interest rates, economic conditions and competition.

We regularly adjust our investments in liquid assets based upon our assessment of: (1) expected loan demands; (2) expected deposit flows; (3) yields available on interest-earning deposits and securities; and (4) the objectives of our asset/liability management policy.

Our most liquid assets are cash and cash equivalents. The levels of these assets depend on our operating, financing, lending, and investing activities during any given period. Cash and cash equivalents totaled $\$ 20.6$ million at June 30, 2011 and consist primarily of interest-bearing deposits at other financial institutions and miscellaneous cash items. The Company can also borrow an additional $\$ 62.4$ million from the FHLB of New York to provide additional liquidity.

At June 30, 2011, we had $\$ 24.0$ million in loan commitments outstanding, consisting of $\$ 13.8$ million in unused commercial business lines of credit, $\$ 6.6$ million of real estate loan commitments, $\$ 3.2$ million in unused real estate equity lines of credit, $\$ 187,000$ in unused loans in process, and $\$ 154,000$ in consumer lines of credit. Certificates of deposit due within one year of June 30, 2011 totaled $\$ 132.4$ million. This represented $81.5 \%$ of certificates of deposit at June 30, 2011. We believe a large percentage of certificates of deposit that mature within one year reflects customers' hesitancy to invest their funds for long periods in the current interest rate environment. If these maturing deposits do not remain with us, we will be required to seek other sources of funds, including other certificates of deposit and borrowings. Depending on market conditions, we may be required to pay higher rates on such deposits or other borrowings than we paid on the certificates of deposit due on or before June 30, 2011. We believe, however, based on past experience, a significant portion of our certificates of deposit will remain with us. We have the ability to attract and retain deposits by adjusting the interest rates offered.

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Our primary investing activities are the origination of loans and the purchase of securities. Our primary financing activities consist of deposit accounts and FHLB advances. At June 30, 2011, we had the ability to borrow $\$ 62.4$ million, net of $\$ 25.0$ million in outstanding advances, from the FHLB of New York. At June 30, 2011, we had no overnight advances outstanding. Deposit flows are affected by the overall level of interest rates, the interest rates and products offered by us and our local competitors and other factors. We generally manage the pricing of our deposits to be competitive and to maintain or increase our core deposit relationships depending on our level of real estate loan commitments outstanding. Occasionally, we offer promotional rates on certain deposit products to attract deposits or to lengthen repricing time frames.

The Company is a separate legal entity from the Bank and must provide for its own liquidity. In addition to its operating expenses, the Company is responsible for paying any dividends declared to its shareholders and for the repurchase, if any, of its shares of common stock. At June 30, 2011, the Company had liquid assets of $\$ 15.8$ million.

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## Table of Contents

Capital Management. The Bank is subject to various regulatory capital requirements administered by the Office of Thrift Supervision, including a risk-based capital measure. The risk-based capital guidelines include both a definition of capital and a framework for calculating risk-weighted assets by assigning balance sheet assets and off-balance sheet items to broad risk categories. At June 30, 2011, the Bank exceeded all regulatory capital requirements. The Bank is considered "well capitalized" under regulatory guidelines.

Off-Balance Sheet Arrangements. In the normal course of operations, we engage in a variety of financial transactions that, in accordance with U.S. generally accepted accounting principles, are not recorded in our financial statements. These transactions involve, to varying degrees, elements of credit, interest rate and liquidity risk. Such transactions are used primarily to manage customers' requests for funding and take the form of loan commitments, letters of credit and lines of credit.

For the six months ended June 30, 2011 and the year ended December 31, 2010, we engaged in no off-balance sheet transactions reasonably likely to have a material effect on our financial condition, results of operations or cash flows.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.
Qualitative Aspects of Market Risk. The Company's most significant form of market risk is interest rate risk. We manage the interest rate sensitivity of our interest-bearing liabilities and interest-earning assets in an effort to minimize the adverse effects of changes in the interest rate environment. Deposit accounts typically react more quickly to changes in market interest rates than mortgage loans because of the shorter maturities of deposits. As a result, sharp increases in interest rates may adversely affect our earnings while decreases in interest rates may beneficially affect our earnings. To reduce the potential volatility of our earnings, we have sought to improve the match between asset and liability maturities and rates, while maintaining an acceptable interest rate spread.

Our strategy for managing interest rate risk emphasizes: originating mortgage real estate loans that re-price to market interest rates in three to five years; purchasing securities that typically re-price within a three year time frame to limit exposure to market fluctuations; and, where appropriate, offering higher rates on long term certificates of deposit to lengthen the re-pricing time frame of our liabilities. We currently do not participate in hedging programs, interest rate swaps or other activities involving the use of derivative financial instruments.

We have an Asset/Liability Committee, comprised of our Chief Executive Officer, Chief Financial Officer, Chief Mortgage Officer, Chief Retail Banking Officer and Treasurer, whose function is to communicate, coordinate and control all aspects involving asset/liability management. The committee establishes and monitors the volume, maturities, pricing and mix of assets and funding sources with the objective of managing assets and funding sources to provide results that are consistent with liquidity, growth, risk limits and profitability goals.

Our goal is to manage asset and liability positions to moderate the effects of interest rate fluctuations on net interest income and net income.

Quantitative Aspects of Market Risk. We use an interest rate sensitivity analysis prepared by the Office of Thrift Supervision to review our level of interest rate risk. This analysis measures interest rate risk by computing changes in the net portfolio value of our cash flows from assets, liabilities and off-balance sheet items in the event of a range of assumed changes in market interest rates. Net portfolio value represents the market value of portfolio equity and is equal to the market value of assets minus the market value of liabilities, with adjustments made for off-balance sheet items. These analyses assess the risk of loss in market risk-sensitive instruments in the event of a sudden and sustained 50 to 300 basis point increase or 50 and 100 basis point decrease in market interest rates with no effect given to any steps that we might take to counter the effect of that interest rate movement.

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## Table of Contents

The following table presents the change in our net portfolio value at June 30, 2011 that would occur in the event of an immediate change in interest rates based on Office of Thrift Supervision assumptions, with no effect given to any steps that we might take to counteract that change.

| Basis Point ("bp") <br> Change in Rates | Net Portfolio Value (Dollars in thousands) |  |  | Net Portfolio Value as \% of Portfolio Value of Assets NPV |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | \$ | \% |  |  |
|  | Amount | Change | Change | Ratio | Change |
| 300 \$ | \$ 87,731 | \$ (6,432 ) | (7 )\% | 20.31 \% | (86) bp |
| 200 | 90,116 | (4,047 | (4)\% | 20.65 \% | (52 ) bp |
| 100 | 92,219 | (1,944 | (2)\% | 20.93 \% | (24) bp |
| 50 | 93,160 | (1,003 ) | (1)\% | 21.04 \% | (12) bp |
| 0 | 94,163 |  |  | 21.17 \% |  |
| (50) | 95,259 | 1,096 | 1 \% | 21.31 \% | 15 bp |
| (100) | 95,478 | 1,315 | 1 \% | 21.32 \% | 16 bp |

We and the Office of Thrift Supervision use various assumptions in assessing interest rate risk. These assumptions relate to interest rates, loan prepayment rates, deposit decay rates and the market values of certain assets under differing interest rate scenarios, among others. As with any method of measuring interest rate risk, certain shortcomings are inherent in the methods of analyses presented in the foregoing tables. For example, although certain assets and liabilities may have similar maturities or periods to repricing, they may react in different degrees to changes in market interest rates. Also, the interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types may lag behind changes in market rates.

Additionally, certain assets, such as adjustable-rate mortgage loans, have features that restrict changes in interest rates on a short-term basis and over the life of the asset. Further, in the event of a change in interest rates, expected rates of prepayments on loans and early withdrawals from certificates could deviate significantly from those assumed in calculating the table. Prepayment rates can have a significant impact on interest income. Because of the large percentage of loans we hold, rising or falling interest rates have a significant impact on the prepayment speeds of our earning assets that in turn affect the rate sensitivity position. When interest rates rise, prepayments tend to slow. When interest rates fall, prepayments tend to rise. Our asset sensitivity would be reduced if prepayments slow and vice versa. While we believe these assumptions to be reasonable, there can be no assurance that assumed prepayment rates will approximate actual future loan repayment activity.

Item 4. Controls and Procedures
The Company's management, including the Company's principal executive officer and principal financial officer, have evaluated the effectiveness of the Company's "disclosure controls and procedures," as such term is defined in Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended, (the "Exchange Act"). Based upon their evaluation, the principal executive officer and principal financial officer concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures were effective for the purpose of ensuring that the information required to be disclosed in the reports that the Company files or submits under the Exchange Act with the Securities and Exchange Commission (the "SEC") (1) is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and (2) is accumulated and communicated to the Company's management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure.

There were no changes in the Company's internal control over financial reporting during the three months ended June 30, 2011 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

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## Table of Contents

PART II.
OTHER INFORMATION

Item 1.
Legal Proceedings
From time to time, we may be party to various legal proceedings incident to our business. At June 30, 2011, we were not a party to any pending legal proceedings that we believe would have a material adverse effect on our financial condition, results of operations or cash flows.

Item 1A.

## Risk Factors

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2010, which could materially affect our business, financial condition or future results. The risks described in our Annual Report on Form $10-\mathrm{K}$ are not the only risks that we face. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially affect our business, financial condition and/or operating results.

Item 2.
Unregistered Sales of Equity Securities and Use of Proceeds

## Purchases of Equity Securities

The following table presents information regarding the Company's stock repurchases during the three months ended June 30, 2011.

|  |  |  | (c) | (d) |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Total Number of | Maximum Number |
|  |  | (b) | Shares | of |
|  | (a) |  | Purchased | Shares that May |
|  |  |  | as Part of | Yet |
|  | Total | Average | Publicly | Be Purchased |
|  | Number of | Price | Announced | Under |
|  | Shares | Paid | Plans | the Plans or |
| Period | Purchased | per Share | or Programs | Programs |
| April 1 to |  |  |  |  |
| April 30 | 67,300 | \$ 6.15 | 67,300 | 76,665 |
| May 1 to |  |  |  |  |
| May 31 | 101,665 | 6.37 | 101,665 | 257,685 |
| June 1 to |  |  |  |  |
| June 30 | 105,000 | 6.63 | 105,000 | 152,685 |
| Total | 273,965 | 6.42 | 273,965 | 152,685 |

On July 22, 2010, the Board of Directors of the Company approved the repurchase of up to 297,563 shares of the Company's outstanding common stock held by persons other than NorthEast Community Bancorp MHC. This repurchase program was completed on May 12, 2011 under which 297,563 shares were purchased at a total cost of approximately $\$ 1.8$ million or $\$ 6.13$ per share.

On May 20, 2011, the Board of Directors of the Company approved the repurchase of up to 282,685 shares of the Company's outstanding common stock held by persons other than NorthEast Community Bancorp MHC. This repurchase program was completed on July 7, 2011 under which 282,685 shares were purchased at a total cost of approximately $\$ 1.9$ million or $\$ 6.68$ per share.

Item 3.
Not applicable
Item 4.
Item 5.
None

Defaults Upon Senior Securities
[Removed and Reserved]
Other Information

## Table of Contents

Item 6.
Exhibits
31.1 CEO certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2 CFO certification pursuant to Section 302 of the Sarbanes Oxley Act of 2002.
32.1 CEO and CFO certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.0* The following materials from the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2011, formatted in XBRL (Extensible Business Reporting Language): (i) the Consolidated Statements of Financial Condition, (ii) the Consolidated Statements of Income, (iii) the Consolidated Statements of Stockholders' Equity, (iv) the Consolidated Statements of Cash Flows and (v) the Notes to the Consolidated Financial Statements, tagged as blocks of text.

[^0]
## Table of Contents

## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Northeast Community Bancorp, Inc.

Date: August 15, 2011
By:
/s/ Kenneth A. Martinek
Kenneth A. Martinek
President and Chief Executive Officer

Date: August 15, 2011
By:
/s/ Salvatore Randazzo
Salvatore Randazzo
Executive Vice President, Chief Operating
Officer and Chief Financial Officer


[^0]:    * Furnished, not filed.

