TRANS WORLD ENTERTAINMENT CORP Form 10-Q June 12, 2008

of the Exchange Act). Yes [ ] No [ $\underline{X}$ ]

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### **FORM 10-Q**

X	QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTER MAY 3, 2008	
	OR	
_	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d SECURITIES EXCHANGE ACT FOR THE TRANSITION PERIOD	
	COMMISSION FILE NUMBER: 0-14818	
	TRANS WORLD ENTERTAINMENT CORPORATE (Exact name of registrant as specified in its chart	
(State or	New York other jurisdiction of incorporation or organization)	14-1541629 (I.R.S. Employer Identification Number)
	38 Corporate Circle <u>Albany, New York 12203</u> (Address of principal executive offices, including zi	o code)
	(518) 452-1242 (Registrant's telephone number, including area c	ode)
by Sec month	te by a check mark whether the Registrant (1) has filed all repetions 13 or 15 (d) of the Securities Exchange Act of 1934 design to some solutions of the Registrant was required to fill the subject to such filing requirements for the past 90 days. Yes	uring the preceding 12 le such reports), and (2)
filer, a accele Excha Large	te by check mark whether the registrant is a large accelerate a non-accelerated filer or a smaller reporting company. See trated filer", "accelerated filer" and "smaller reporting confige Act.  accelerated filer [ ] Accelerated filer [ X ] Non-accelerating company [ ]	e the definition of "large
Indica	te by check mark whether the registrant is a shell company (a	as defined in Rule 12b-2

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, \$.01 par value, 31,197,419 shares outstanding as of May 30, 2008

## TRANS WORLD ENTERTAINMENT CORPORATION AND SUBSIDIARIES QUARTERLY REPORT ON FORM 10-Q INDEX TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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## TRANS WORLD ENTERTAINMENT CORPORATION AND SUBSIDIARIES PART 1. FINANCIAL INFORMATION

# Item 1 - Financial Statements CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands, except share amounts) (unaudited)

	May 3, 2008	February 2, 2008	May : 2007
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	\$ 13,092	\$ 74,655	\$ 13
Merchandise inventory	417,004	440,241	494
Income taxes receivable, net	5,036	5,216	1
Deferred taxes, net			8
Other current assets	12,430	26,210	26
Total current assets	447,562	546,322	543
NET FIXED ASSETS	75,315	82,248	131
DEFERRED TAXES, net			34
OTHER ASSETS	10,261	10,423	12
TOTAL ASSETS	\$ 533,138	\$ 638,993	\$ 721
LIABILITIES			
CURRENT LIABILITIES:			
Accounts payable	\$ 128,055	\$ 237,774	\$ 171
Borrowings under line of credit	22,711		55
Accrued expenses and other current liabilities	48,084	53,540	51
Current portion of long-term debt	545	537	
Current portion of capital lease obligations	3,016	2,964	2
Total current liabilities	202,411	294,815	280
LONG-TERM DEBT, less current portion	3,414	3,552	3
CAPITAL LEASE OBLIGATIONS, less current portion	8,262	9,036	11
OTHER LONG-TERM LIABILITIES	32,564	33,441	38
TOTAL LIABILITIES	246,651	340,844	334
SHAREHOLDERS' EQUITY			
Preferred stock (\$0.01 par value; 5,000,000 shares authorized; none issued)			
Common stock (\$0.01 par value; 200,000,000 shares authorized; 56,300,409, 56,288,637 and 56,175,449			
shares issued, respectively)	563	563	
Additional paid-in capital	304,524	303,998	302
Treasury stock at cost (25,102,990, 25,102,990 and			
25,102,990 shares, respectively)	(217,555)	(217,555)	(217
Accumulated other comprehensive loss	(1,625)	(1,625)	(1
Retained earnings	200,580	212,768	303
TOTAL SHAREHOLDERS' EQUITY	286,487	298,149	386
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 533,138	\$ 638,993	\$ 721

See Accompanying Notes to Condensed Consolidated Financial Statements.

# TRANS WORLD ENTERTAINMENT CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands, except per share amounts) (unaudited)

	Thirteen Weeks Ended			
		May 3, 2008		May 5, 2007
Net sales	\$	232,551	\$	286,307
Cost of sales	Ψ	149,563	Ψ	181,926
Gross profit		82,988		104,381
Selling, general and administrative expenses		93,798		118,799
Loss from operations		(10,810)		(14,418)
Interest expense, net		893		1,403
Loss before income tax expense (benefit)		(11,703)		(15,821)
Income tax expense (benefit)		123		(6,752)
Net loss	\$	(11,826)	\$	(9,069)
LOSS PER SHARE:				
Basic and diluted loss per share	\$	(0.38)	\$	(0.29)
Weighted average number of common shares – basic and diluted		31,164		30,956

See Accompanying Notes to Condensed Consolidated Financial Statements.

# TRANS WORLD ENTERTAINMENT CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands) (unaudited)

	Thirteen Weeks Ended			
	May 3,			May 5,
	:	2008		2007
Net cash used by operating activities	\$	(87,289)	\$	(155,958)
Cash flows from investing activities:				
Purchases of fixed assets		(2,328)		(3,601)
Net proceeds from sale of distribution facility		6,193		
Net cash provided by (used by) investing activities		3,865		(3,601)
Cash flows from financing activities:				
Proceeds from line of credit		22,711		55,000
Payments of long-term debt		(130)		(123)
Payments of capital lease obligations		(722)		(795)
Proceeds from the exercise of stock awards		2		535
Net cash provided by financing activities		21,861		54,617
Net decrease in cash and cash equivalents		(61,563)		(104,942)
Cash and cash equivalents, beginning of period		74,655		118,630
Cash and cash equivalents, end of period	\$	13,092	\$	13,688
Supplemental disclosure of non-cash investing and financing activities:				
Issuance of treasury stock under incentive stock programs	\$		\$	6
Issuance of deferred shares		160		160

See Accompanying Notes to Condensed Consolidated Financial Statements.

## TRANS WORLD ENTERTAINMENT CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited) May 3, 2008 and May 5, 2007

#### **Note 1. Nature of Operations**

Trans World Entertainment Corporation and subsidiaries ("the Company") is one of the largest specialty retailers of entertainment software, including music, video, video games and related products in the United States. The Company operates a chain of retail entertainment stores, primarily under the names f.y.e. for your entertainment and Suncoast Motion Pictures, and e-commerce sites, www.fye.com, www.wherehouse.com, www.secondspin.com, www.samgoody.com and www.suncoast.com in a single industry segment. As of May 3, 2008, the Company operated 799 stores totaling approximately 5.0 million square feet in the United States, the District of Columbia, the Commonwealth of Puerto Rico and the U.S. Virgin Islands.

#### Seasonality:

The Company's business is seasonal in nature, with the fourth fiscal quarter constituting the Company's peak selling period. In 2007, the fourth fiscal quarter accounted for approximately 36% of annual sales. In anticipation of increased sales activity during these months, the Company purchases additional inventory and hires additional, temporary employees to supplement its permanent store sales staff. If, for any reason, the Company's net sales were below seasonal norms during the fourth quarter (which the Company had experienced during its most recent fourth quarter of fiscal year 2007), the Company's operating results, particularly operating and net income, could be adversely affected. Additionally, quarterly sales results, in general, are affected by the timing of new product releases, new store openings or closings and the performance of existing stores.

#### **Note 2: Basis of Presentation**

The accompanying unaudited condensed consolidated financial statements consist of Trans World Entertainment Corporation, its wholly-owned subsidiary, Record Town, Inc. ("Record Town"), and Record Town's subsidiaries, all of which are wholly-owned. All significant intercompany accounts and transactions have been eliminated.

The interim condensed consolidated financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. The information furnished in these unaudited condensed consolidated financial statements reflects all normal, recurring adjustments which, in the opinion of management, are necessary for the fair presentation of such financial statements. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Certain information and footnote disclosures normally included in the financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to rules and regulations applicable to interim financial statements.

The information presented in the accompanying unaudited condensed consolidated balance sheet as of February 2, 2008 has been derived from the Company's February 2, 2008 audited consolidated financial statements. All other information has been derived from the Company's unaudited condensed

consolidated financial statements as of and for the thirteen weeks ended May 3, 2008 and May 5, 2007. These unaudited condensed consolidated financial statements should be read in conjunction with the audited financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended February 2, 2008.

The Company's significant accounting policies are the same as those described in Note 1 to the Company's Consolidated Financial Statements on Form 10-K for the fiscal year ended February 2, 2008.

#### **Note 3. Recently Adopted Accounting Pronouncements**

Effective February 3, 2008, the Company adopted Statement of Financial Accounting Standards No. 157, Fair Value Measurements ("SFAS 157"). This Statement defines fair value as used in numerous accounting pronouncements, establishes a framework for measuring fair value under US GAAP and expands disclosure related to the use of fair value measures in financial statements. SFAS 157 does not expand the use of fair value measures in financial statements, but standardizes its definition and guidance in GAAP. SFAS 157 establishes a fair value hierarchy with observable market data as the highest level and fair value based on an entity's own fair value assumptions as the lowest level. The adoption of SFAS 157 did not have a material impact on the Company's consolidated financial statements. In February 2008, the FASB delayed the effective date of SFAS 157 for all nonrecurring fair value measurements of nonfinancial assets and liabilities. The adoption of SFAS 157 as it relates to nonfinancial assets and liabilities is not expected to have a material impact on the Company's consolidated financial statements.

Effective February 3, 2008, the Company adopted SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* ("SFAS 159"), which permits entities to choose to measure certain financial assets and liabilities at fair value. The Company did not choose the fair value option for any financial instruments upon the adoption of this statement.

#### **Note 4. Stock Based Compensation**

Total stock-based compensation expense recognized in the condensed consolidated statements of operations for the thirteen weeks ended May 3, 2008 and May 5, 2007 was \$0.5 million and \$0.4 million, respectively, before income taxes. No deferred tax benefit was recorded against stock-based compensation expense for the thirteen weeks ended May 3, 2008. Deferred tax benefit of \$0.2 million was recorded for the thirteen weeks ended May 5, 2007.

As of May 3, 2008, there was approximately \$3.0 million of unrecognized compensation cost related to stock award awards that is expected to be recognized as expense over a weighted average period of 2.1 years.

Stock awards authorized for issuance under the Company's plans total 20.6 million. As of May 3, 2008, of the awards authorized for issuance, 8.8 million were granted and are outstanding, 6.9 million of which were vested and exercisable. Awards available for future grants at May 3, 2008 were 3.2 million. During the thirteen weeks ended May 3, 2008, the Company did not issue any SSARS (Stock-Settled Appreciation Rights), or other derivative securities, requiring use of the Black-Scholes award valuation model.

The following table summarizes stock award activity during the thirteen weeks ended May 3, 2008:

	<b>Employee and Director Stock Award Plans</b>						
	Number of Shares Subject	Weighted Average	Weighted Average Remaining				
	To Award	Exercise Price	Contractual Term				
Balance February 2, 2008	9,020,395	\$8.26	5.3				
Granted							
Grant of director deferred							
shares	120,000	0.00*					
Exercised	(600)	3.50					
Vested deferred shares							
issued to directors	(11,172)	0.00*					
Forfeited or expired (1)	(321,250)	13.33					
Balance May 3, 2008	8,807,373	7.97	5.2				
Exercisable at May 3, 2008	6,934,485	\$8.88	4.4				

<sup>(1)</sup> During the thirteen weeks ended May 3, 2008, 162,700 of these awards were forfeited and 158,550 expired.

The intrinsic value of stock awards exercised was \$41,000 during the thirteen weeks ended May 3, 2008. The intrinsic value of stock awards outstanding and exercisable as of May 3, 2008 was \$1,898,000 and \$623,000, respectively.

#### **Note 5. Defined Benefit Plans**

The Company maintains a non-qualified Supplemental Executive Retirement Plan ("SERP") for certain executive officers of the Company. The SERP, which is unfunded, provides eligible executives defined pension benefits that supplement benefits under other retirement arrangements.

The Company had previously provided the Board of Directors with a noncontributory, unfunded retirement plan ("Director Retirement Plan") that paid retired directors an annual retirement benefit. Directors who were not yet vested in their retirement benefits as of June 1, 2003 had the present value of benefits already accrued as of the effective date converted to deferred shares of the Company's Common Stock. Directors that were fully or partially vested in their retirement benefits were given a one time election to continue to participate in the current retirement program or convert the present value of their benefits to deferred shares.

The measurement date for the SERP and Director Retirement Plan is fiscal year end, using actuarial techniques which reflect estimates for mortality, turnover and expected retirement. In addition, management makes assumptions concerning future salary increases. Discount rates are generally established as of the measurement date using theoretical bond models

<sup>\*</sup> Director deferred shares are exchangeable for common share on a 1:1 basis and therefore have an exercise price of \$0.

that select high-grade corporate bonds with maturities or coupons that correlate to the expected payouts of the applicable liabilities.

The Company accounts for the SERP and the Director Retirement Plan in accordance with the provisions of SFAS No. 158, *Employers' Accounting for Defined Benefit Pension and Other* 

Postretirement Plans. Effective February 3, 2008, the Company adopted the measurement date provisions of SFAS No. 158 and, in accordance with the requirements of SFAS No. 158, recorded a reduction in retained earnings of \$362 thousand during the first quarter of Fiscal 2008, representing the increase in accrued benefits between the old measurement date of November 1, 2007 and February 2, 2008.

The following represents the components of the net periodic pension cost related to the Company's SERP and Director Retirement Plan for the respective periods:

	Thi	Thirteen weeks ended				
		May 3, 2008		y 5, <b>0</b> 7		
	(\$ in thousan					
Service cost	\$	54	\$	54		
Interest cost		223		191		
Amortization of prior service cost		86		85		
Amortization of net gain		(1)				
Net periodic pension cost	\$	362	\$	329		

During the thirteen weeks ended May 3, 2008, the Company did not make any cash contributions to the SERP or the Director Retirement Plan, and presently expects to pay approximately \$35,000 in benefits relating to the SERP and \$16,000 in benefits relating to the Director Retirement Plan during Fiscal 2008.

#### Note 6. Line of Credit

The Company has a five-year, \$150 million secured revolving credit facility with Bank of America, N.A. that expires in January 2011. The revolving credit facility contains provisions governing additional indebtedness and acquisitions and is secured by the Company's eligible inventory, proceeds from the sale of inventory and by the stock of the Company's subsidiaries. The Company anticipates the amount of the revolving credit facility being fully available to the Company through its term, and does not anticipate any difficulty in obtaining a replacement facility upon its expiration. As of May 3, 2008, the Company had borrowed \$22.7 million under the revolving credit facility, had \$0.1 million in outstanding letter of credit obligations under the revolving credit facility and \$127.2 million was available for borrowing. The weighted average interest rate on outstanding borrowings for the thirteen weeks ended May 3, 2008 was 4.13% ..

As of May 5, 2007, the Company had borrowed \$55.0 million, under the revolving credit facility, had no outstanding letter of credit obligations under the revolving credit facility and \$95.0 million was available for borrowing. The weighted average interest rate on outstanding borrowings for the thirteen weeks ended May 5, 2007 was 6.41%.

#### **Note 7. Comprehensive Loss**

Other accumulated comprehensive loss that the Company reports in the condensed consolidated balance sheets represents the excess of accrued pension liability over accrued benefit cost, net of taxes, associated with the Company's defined benefit plans. Comprehensive loss was equal to net loss for the thirteen weeks ended May 3, 2008 and May 5, 2007.

#### Note 8. Depreciation and Amortization and Gain on Sale of Fixed Assets

During the thirteen weeks ended May 3, 2008, the Company sold its Canton, Ohio distribution facility, receiving net proceeds of approximately \$6.2 million, and resulting in a gain of approximately \$3.1 million, which has been recorded in selling, general and administrative expenses in the Condensed Consolidated Statement of Operations.

Depreciation and amortization of fixed assets included in the condensed consolidated statements of operations is as follows:

	Thirteen weeks ended			
	•		May 5, 2007	
		(in thous	sands)	
Cost of sales	\$ 4	03	\$	679
Selling, general and administrative expenses	5,5	17		9,241
Total	\$ 5.9	20	\$	9.920

The \$4.0 million decline in depreciation expense during the thirteen weeks ended May 3, 2008, compared to the same period last year, is primarily due to lower store count and the write-down of fixed assets at underperforming locations during the fourth quarter of 2007.

#### **Note 9. Loss Per Share**

Basic loss per share is calculated by dividing net loss by the weighted average common shares outstanding for the period. Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock (net of any assumed repurchases) that then shared in the earnings of the Company, if any, computed by dividing net earnings by the sum of the weighted average shares outstanding and additional common shares that would have been outstanding if the dilutive potential common shares had been issued for the Company's common stock awards from the Company's Stock Award Plans.

Weighted average shares are calculated as follows:

	Thirteen weeks ended		
	May 3, 2008	May 5, 2007	
	(in thousands)		
Weighted average common shares outstanding -			
basic	31,164	30,956	
Dilutive effect of outstanding stock awards			
Weighted average common shares outstanding-			
diluted	31,164	30,956	
Antidilutive stock awards	5,509	6,949	

For the thirteen week periods ended May 3, 2008, and May 5, 2007, the impact of outstanding stock awards was not considered because the Company reported a net loss and such impact would be antidilutive. Accordingly, basic and diluted loss per share is the same.

### TRANS WORLD ENTERTAINMENT CORPORATION AND SUBSIDIARIES PART 1. FINANCIAL INFORMATION

## Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations May 3, 2008 and May 5, 2007

#### **Overview**

Management's Discussion and Analysis of Financial Condition and Results of Operations provides information that the Company's management believes necessary to achieve an understanding of its financial statements and results of operations. To the extent that such analysis contains statements which are not of a historical nature, such statements are forward-looking statements, which involve risks and uncertainties. These risks include, but are not limited to, changes in the competitive environment for the Company's merchandise, including the entry or exit of non-traditional retailers of the Company's merchandise to or from its markets; releases by the music, home video and video games industries of an increased or decreased number of "hit releases"; general economic factors in markets where the Company's merchandise is sold; and other factors discussed in the Company's filings with the Securities and Exchange Commission. The following discussion and analysis of the Company's financial condition and results of operations should be read in conjunction with the unaudited condensed consolidated financial statements and related notes included elsewhere in this report and the audited financial statements included in the Company's Annual Report on Form 10-K for the fiscal year ended February 2, 2008.

At May 3, 2008, the Company operated 799 stores totaling approximately 5.0 million square feet in the United States, the District of Columbia, the Commonwealth of Puerto Rico and the U.S. Virgin Islands. The Company's stores offer predominantly entertainment software, including music, video and video games and related products. In total, these categories represented 86% of the Company's sales in the thirteen weeks ended May 3, 2008. The balance of categories, including software accessories, electronics and trend products represented 14% of the Company's sales in the thirteen weeks ended May 3, 2008.

The Company's success has been, and will continue to be, contingent upon management's ability to understand general economic and business trends and to manage the business in response to those trends. Management monitors a number of key performance indicators to evaluate its performance, including:

**Sales:** The Company measures the rate of comparable store sales change. A store is included in comparable store sales calculations at the beginning of its thirteenth full month of operation. Mall stores relocated in the same shopping center after being open for at least thirteen months are considered comparable stores. Closed stores that were open for at least thirteen months are included in comparable store sales through the month immediately preceding the month of closing. The Company further analyzes sales by store format and by product category. In evaluating sales within a category, the Company may analyze Top 50 (sales from the top 50 selling new releases from a specified period) and catalog (older releases) sales.

**Cost of Sales and Gross Profit:** Gross profit is impacted primarily by the mix of products sold, by discounts negotiated with vendors and discounts offered to customers. The Company records its

distribution and product shrink expenses in cost of sales. Distribution expenses include those costs associated with purchasing, receiving, shipping, inspecting and warehousing product and costs associated with product returns to vendors. Cost of sales further includes obsolescence costs and is reduced by the benefit of vendor allowances, net of direct reimbursements of expense.

**Selling, General and Administrative ("SG&A") Expenses:** Included in SG&A expenses are payroll and related costs, occupancy charges, general operating and overhead expenses and depreciation charges (excluding those related to distribution operations, as disclosed in Note 8 to the condensed consolidated financial statements). SG&A expenses also include asset impairment charges and write-offs, if any, and miscellaneous items, other than interest.

**Balance Sheet and Ratios:** The Company views cash, net inventory investment (merchandise inventory less accounts payable) and working capital (current assets less current liabilities) as indicators of its financial position. See Liquidity and Capital Resources for further discussion of these items.

#### **RESULTS OF OPERATIONS**

#### Thirteen Weeks Ended May 3, 2008 Compared to the Thirteen Weeks Ended May 5, 2007

The following table sets forth a period over period comparison of the Company's net sales by category:

	end May 3, 2008	May 5, 2007	Change ot store data)	%	Comparable Store Net Sales
Net sales:	\$232,551	\$286,307	(\$53,756)	(19)%	(6)%
As a percentage of net					
sales:					
Music	37%	44%			(23)%
Video	41%	38%			4%
Video Games	8%	7%			11%
Other	14%	11%			17%
Store Count:	799	972	(173)	(18)%	

**Net sales.** The 19% decrease in net sales during the thirteen weeks ended May 3, 2008, as compared to the same period last year, resulted from a comparable store net sales decline of 6% along with the decrease in store count.

#### Music:

The Company's stores and Internet websites offer a wide range of compact discs ("CDs") and music DVDs across most music genres, including new releases from current artists as well as an extensive catalog of music from past periods and artists. The CD category represented 94% of total music net sales for the thirteen weeks ended May 3, 2008.

Comparable store net sales in the CD category decreased 25% during the thirteen weeks ended May 3, 2008. The decrease corresponded with continued industry declines. According to Soundscan, total CD unit sales were down 16% during the period corresponding to the Company's first fiscal quarter.

#### Video:

The Company offers DVDs and high definition DVDs in all of its stores. Comparable store net sales in the video category increased 4% during the first quarter, despite a 12% comparable store net sale decrease in Top 50, based on the continued strength of the Company's catalog business.

#### Video Games:

The Company offers video game hardware and software in approximately half of its stores. Comparable store net sales increased 11% on the strength of a 12% increase in Top 50 comparable store net sales, which was primarily driven by the release of Grand Theft Auto IV in April 2008. During the third quarter of 2007, the Company reduced the number of stores carrying video games to approximately 400 from approximately 600, with the strategy to build this business on the allocations of product to fewer stores.

#### Other:

The Company offers accessory items for the use, care and storage of entertainment software, along with electronics and trend products. For the thirteen weeks ended May 3, 2008, comparable store net sales on a combined basis increased 17% for these categories, driven primarily by strong sales of trend items. In addition, on a combined basis, these categories represented 14% of total net sales during the thirteen weeks ended May 3, 2008 compared to 11% for the thirteen weeks ended May 5, 2007 as the Company continues to dedicate increased inventory and store square footage allocations to support growth in these categories.

**Gross Profit.** The following table sets forth a period over period comparison of the Company's gross profit:

	Thirteen weeks ended		Change		
	(in thou	sands)			
	May 3, 2008	May 5, 2007	\$	%	
Gross Profit	\$82,988	\$104,381	\$(21,393)	(20)%	
As a percentage of net sales	35.7%	36.5%			

The decline in gross profit as a percentage of net sales is due, in part, to the net realization of capitalized distribution costs in cost of sales associated with the reduction of inventory from year end, as well as clearance markdowns taken during the first guarter.

**SG&A Expenses.** The following table sets forth a period over period comparison of the Company's SG&A expenses:

	Thirteen weeks ended		Change	
	(in thou			
	May 3, 2008	May 5, 2007	\$	%
SG&A Expenses	\$93,798	\$118,799	\$(25,001)	(21)%
As a percentage of net sales	40.3%	41.5%		

SG&A expenses decreased \$25.0 million, or 21% on the net sales decline of 19%. The decrease is primarily due to lower overhead expenses associated with the decrease in store count, lower depreciation expense due to lower store count and the write-down of fixed assets at underperforming locations during the fourth quarter of 2007 and lower variable selling expenses on the sales decline. During the thirteen weeks ended May 3, 2008, the

Company sold its Canton, Ohio distribution facility, resulting in a net gain of 3.1 million which is included as an offset to SG&A expenses and favorably impacts the rate to net sales by approximately 130 basis points.

**Interest Expense, Net.** Net interest expense was \$0.9 million during the thirteen weeks ended May 3, 2008 compared to \$1.4 million for the thirteen weeks ended May 5, 2007. The decrease is due to lower average borrowings and lower interest rates on the Company's revolving credit facility.

**Income Tax Expense (Benefit).** The following table sets forth a period over period comparison of the Company's income tax expense (benefit):

	Thirteen weeks ended (in thousands)	
	May 3, 2008	May 5, 2007
Income tax expense (benefit) before impact of quarter-specific items	\$0	\$(7,189)
Effective tax rate before impact of quarter specific items	0%	45.4%
Tax expense of quarter-specific items	123	437
Income tax expense (benefit)	\$123	\$(6,752)

As of February 2, 2008, the Company had incurred a cumulative three-year loss. Based on the cumulative three-year loss and other available objective evidence, management concluded that a full valuation allowance should be recorded against the Company's deferred tax assets. In light of the recognition of a full valuation allowance as of February 2, 2008, the projected net loss for the year ended January 31, 2009 and the net loss incurred for the thirteen weeks ended May 3, 2008, the Company did not provide a current tax benefit for the net loss incurred for the thirteen weeks ended May 3, 2008.

For the thirteen weeks ended May 3, 2008, the tax expense associated with quarter-specific items is primarily attributable to FIN 48 interest and state taxes based on modified gross receipts recorded during the period. For the thirteen weeks ended May 5, 2007, the tax benefit is due to the net loss incurred, while the tax expense associated with quarter-specific items is primarily attributable to changes in state tax laws enacted during the period.

**Net Loss.** The following table sets forth a period over period comparison of the Company's net loss:

	Thirteen weeks ended		
	(in thousands)		
	May 3, 2008	May 5, 2007	
Loss before income tax			
expense (benefit)	\$(11,703)	\$(15,821)	
Income tax expense (benefit)	123	(6,752)	
Net loss	\$(11,826)	\$(9,069)	

For the thirteen weeks ended May 3, 2008, the Company's net loss increased \$2.7 million to \$11.8 million from \$9.1 million for the thirteen weeks ended May 5, 2007, however, loss before income taxes improved \$4.1 million to \$11.7 million for the first quarter of 2008, from \$15.8 million last year. This improvement was primarily driven by the gain on the sale of the Canton, Ohio distribution facility, combined with overall lower SG&A and interest expense.

#### LIQUIDITY AND CAPITAL RESOURCES

**Liquidity and Cash Flows.** The Company's primary sources of working capital are cash provided by operations and borrowings under its revolving credit facility. The Company's cash flows fluctuate from quarter to quarter due to various items, including the seasonality of sales and results from operations, merchandise inventory purchases and the related terms on the purchases, tax payments, capital expenditures, and store acquisitions. Management believes it will have adequate resources to fund its cash needs for the foreseeable future.

The following table sets forth a summary of key components of cash flow and working capital for each of the thirteen weeks ended May 3, 2008 and May 5, 2007:

	Thirteen weeks ended		Change
(in thousands)	<b>May 3</b> ,	May 5,	\$
	2008	2007	
Operating Cash Flows	\$(87,289)	\$(155,958)	\$68,669
Financing Cash Flows	21,861	54,617	(32,756)
Sale of distribution facility	6,193		6,193
Capital Expenditures	(2,328)	(3,601)	1,273
Cash and Cash			
Equivalents	13,092	13,688	(596)
Merchandise Inventory	417,004	494,687	(77,683)
Working Capital	245,151	263,245	(18,094)

The Company had cash and cash equivalents of \$13.1 million at May 3, 2008, compared to \$74.7 million at February 2, 2008 and \$13.7 million at May 5, 2007. Merchandise inventory was \$83 per square foot at May 3, 2008, compared to \$84 per square foot at May 5, 2007.

Cash used by operating activities was \$87.3 million for the thirteen weeks ended May 3, 2008. The primary use of cash was a seasonal reduction of accounts payable, resulting in an \$86.5 million increase in net inventory (inventory less accounts payable). The Company's merchandise inventory and accounts payable are heavily influenced by the seasonality of its business. A significant reduction of accounts payable occurs annually in the fiscal first quarter, reflecting payments for merchandise inventory sold during the prior year's holiday season.

During the thirteen weeks ended May 3, 2008, the Company sold its Canton, Ohio distribution facility, receiving net proceeds of \$6.2 million.

Cash provided by financing activities was \$21.9 million for the thirteen weeks ended May 3, 2008. The primary source of cash of \$22.7 million was from borrowings under the Company's revolving credit facility.

The Company has a five-year, \$150 million secured revolving credit facility with Bank of America, N.A. that expires in January 2011. The revolving credit facility contains provisions governing additional indebtedness and acquisitions and is secured by the Company's eligible inventory, proceeds from the sale of inventory and by the stock of the Company's subsidiaries. The Company anticipates the amount of the revolving credit facility being fully available to the Company through its term, and does not

anticipate any difficulty in obtaining a replacement facility upon its expiration. As of May 3, 2008, the Company had borrowed \$22.7 million under the revolving credit facility, had \$0.1 million in outstanding letter of credit obligations under the revolving credit facility and \$127.2 million was available for borrowing. The weighted average interest rate on outstanding borrowings for the thirteen weeks ended May 3, 2008 was 4.13%.

**Capital Resources.** During the thirteen weeks ended May 3, 2008, the Company made capital expenditures of \$2.3 million. The Company plans to spend approximately \$15 million for capital expenditures in 2008.

#### CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The preparation of financial statements and related disclosures in conformity with accounting principles generally accepted in the United States requires that management apply accounting policies and make estimates and assumptions that affect results of operations and the reported amounts of assets and liabilities in the financial statements. Management continually evaluates its estimates and judgments including those related to merchandise inventory and return costs, valuation of long-lived assets, income taxes, stock-based compensation and accounting for gift card liability. Management bases its estimates and judgments on historical experience and other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates under different assumptions or conditions.

Note 1 of Notes to the Consolidated Financial Statements on Form 10-K for the year ended February 2, 2008 includes a summary of the significant accounting policies and methods used by the Company in the preparation of its condensed consolidated financial statements. There have been no material changes or modifications to the policies since February 2, 2008.

#### **Recently Issued Accounting Pronouncements:**

In December 2007, the Financial Accounting Standards Board ("FASB") issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements—an amendment of Accounting Research Bulletin No. 51" ("SFAS 160"). This new standard establishes accounting and reporting standards for ownership interests in subsidiaries held by parties other than the parent, the amount of consolidated net income attributable to the parent and to the noncontrolling interest, changes in a parent's ownership interest and the valuation of retained noncontrolling equity investments when a subsidiary is deconsolidated. The statement also establishes reporting requirements that provide sufficient disclosures that clearly identify and distinguish between the interests of the parent and the interests of the noncontrolling owners. This standard is effective for fiscal years beginning after December 15, 2008. The Company plans to adopt SFAS 160 on February 1, 2009 and will apply the provisions to prospective transactions.

In December 2007, the FASB issued SFAS No. 141 (Revised 2007), "Business Combinations," ("SFAS 141R"). This new standard applies to all transactions or other events in which an entity obtains control of one or more businesses, including those sometimes referred to as "true mergers" or "mergers of equals" and combinations achieved without the transfer of consideration. This standard replaces FASB Statement No. 141 and applies to all business entities, including mutual entities that previously used the pooling-of-interests method of accounting for some business combinations. The Company plans to adopt SFAS 141R on February 1, 2009 and will apply the provisions to prospective transactions.

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities*, ("SFAS 161"). SFAS 161 provides companies with requirements for enhanced disclosures about derivative instruments and hedging activities to enable investors to better understand their effects on a company's financial position, financial performance and cash flows. These requirements include the disclosure of the fair values of derivative instruments and their gains and losses in a tabular format. SFAS 161 is effective for fiscal years beginning after November 15, 2008. The adoption of SFAS 161 is not expected to impact the Company's consolidated financial statements.

#### TRANS WORLD ENTERTAINMENT CORPORATION AND SUBSIDIARIES

#### PART I - FINANCIAL INFORMATION

#### Item 3 - Quantitative and Qualitative Disclosures about Market Risk

To the extent the Company borrows under its revolving credit facility, the Company is subject to risk resulting from interest rate fluctuations since interest on the Company's borrowings under its revolving credit facility can be variable. Interest on the revolving credit facility is payable monthly in arrears at a variable rate of either the prime rate or LIBOR plus 0.75%. If interest rates on the Company's revolving credit facility were to increase by 25 basis points, and to the extent borrowings were outstanding, for every \$1,000,000 outstanding on the facility, income before income taxes would be reduced by \$2,500 per year. For a discussion of the Company's accounting policies for financial instruments and further disclosures relating to financial instruments, see "Nature of Operations and Summary of Significant Accounting Policies" in the Notes to Consolidated Financial Statements in the Company's Annual Report on Form 10-K for the year ended February 2, 2008. The Company does not hold any derivative instruments and does not engage in hedging activities.

#### **Item 4 - Controls and Procedures**

- (a) Evaluation of disclosure controls and procedures. The Company's Chief Executive Officer and Chief Financial Officer, after evaluating the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in the Securities Exchange Act of 1934 Rules 13a-15(e) and 15d-15(e)) as of May 3, 2008, have concluded that as of such date the Company's disclosure controls and procedures were adequate and effective and designed to ensure that material information relating to the Company and its subsidiaries would be made known to such officers on a timely basis.
- (b) Changes in internal controls. There have been no changes in the Company's internal controls over financial reporting that occurred during the fiscal quarter covered by this quarterly report that have materially affected, or are reasonably likely to materially affect, the Company's internal controls over financial reporting.

#### TRANS WORLD ENTERTAINMENT CORPORATION AND SUBSIDIARIES

#### **PART II - OTHER INFORMATION**

#### **Item 1 - Legal Proceedings**

The Company is subject to legal proceedings and claims that have arisen in the ordinary course of its business and have not been finally adjudicated. Although there can be no assurance as to the ultimate disposition of these matters, it is management's opinion, based upon the information available at this time, that the expected outcome of these matters, individually and in the aggregate, will not have a material adverse effect on the results of operations and financial condition of the Company.

#### **Item 1A - Risk Factors**

Risks relating to the Company's business and Common Stock are described in detail in Item 1A of the Company's most recently filed Annual Report on Form 10-K for the year ended February 2, 2008.

### **Item 2 - Unregistered Sales of Equity Securities and Use of Proceeds** None.

#### **Item 3 - Defaults Upon Senior Securities**

None.

### **Item 4 - Submissions of Matters to a Vote of Security Holders** None.

Item 5 - Other Information

None.

#### Item 6 - Exhibits

#### (A) Exhibits

Exhibit No. 31.1	<b>Description</b> Chief Executive Officer certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Chief Financial Officer certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32	Certification pursuant to 18 U.S.C Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

#### **SIGNATURES**

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### TRANS WORLD ENTERTAINMENT CORPORATION

June 12, 2008 By: /s/ Robert J. Higgins

Robert J. Higgins

Chairman and Chief Executive Officer

(Principal Executive Officer)

June 12, 2008 By: /s/ John J. Sullivan

John J. Sullivan

Executive Vice President and Chief Financial Officer (Principal Financial

and Chief Accounting Officer)