HARRIS PREFERRED CAPITAL CORP
Form 10-K
March 31, 2010

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

## Form 10-K

## ANNUAL REPORT UNDER SECTION 13 or 15(d) <br> OF THE SECURITIES EXCHANGE ACT OF 1934 <br> For the fiscal year ended December 31, 2009

Commission file number 1-13805
Harris Preferred Capital Corporation
(Exact name of registrant as specified in its charter)

| Maryland | \# 36-4183096 |
| :---: | :---: |
| (State or other jurisdiction | (I.R.S. Employer |
| of incorporation or organization) | Identification No.) |
| 111 West Monroe Street, Chicago, Illinois | $\mathbf{6 0 6 0 3}$ |
| (Address of principal executive offices) | (Zip Code) |

Registrant s telephone number, including area code:
(312) 461-2121

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class
73/8\% Noncumulative Exchangeable
Preferred Stock, Series A, par value
$\$ 1.00$ per share

Name of Each Exchange on Which Registered
New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes o No p

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes o No p

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes p No o

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (229.405 of this chapter) is not contained herein, and will not be contained to the best of registrant s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. p

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer o Non-accelerated filer p Smaller reporting company o (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes o No p The number of shares of Common Stock, $\$ 1.00$ par value, outstanding on March 31, 2010 was 1,180 . No common equity is held by nonaffiliates.

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## PART I

## Forward-Looking Information

This Annual Report on Form 10-K ( Report ) of Harris Preferred Capital Corporation (the Company ) includes certain forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, including (without limitation) statements with respect to the Company s expectations, intentions, beliefs or strategies regarding the future. Forward-looking statements include the Company s statements regarding tax treatment as a real estate investment trust, liquidity, provision for loan losses, capital resources and investment activities. In addition, in those and other portions of this document, the words anticipate, believe, estimate, expect, intend and other similar expressions, as they relate to Company or the Company s management, are intended to identify forward-looking statements. Such statements reflect the current views of the Company with respect to future events and are subject to certain risks, uncertainties and assumptions. It is important to note that the Company s actual results could differ materially from those described herein as anticipated, believed, estimated or expected. Among the factors that could cause the results to differ materially are the risks discussed in Risk Factors below (Item 1A of this Report). The Company assumes no obligation to update any such forward-looking statements.

## ITEM 1. BUSINESS

## General

Harris Preferred Capital Corporation is a Maryland corporation incorporated on September 24, 1997 pursuant to the Maryland General Corporation Law. The Company s principal business objective is to acquire, hold, finance and manage qualifying real estate investment trust ( REIT ) assets (the Mortgage Assets ), consisting of mortgage-backed securities, notes issued by Harris N.A. (the Bank ) secured by Securing Mortgage Loans (defined below) and other obligations secured by real property, as well as certain other qualifying REIT assets. The Company s assets are held in a Maryland real estate investment trust subsidiary, Harris Preferred Capital Trust. The Company has elected to be treated as a REIT under the Internal Revenue Code of 1986 (the Code ), and will generally not be subject to federal income tax if it distributes $90 \%$ of its adjusted REIT ordinary taxable income and meets all of the qualifications necessary to be a REIT. All of the shares of the Company s common stock, par value $\$ 1.00$ per share (the Common Stock ), are owned by Harris Capital Holdings, Inc. ( HCH ), a wholly owned subsidiary of the Bank. The Company was formed by the Bank to provide investors with the opportunity to invest in residential mortgages and other real estate assets and to provide the Bank with a cost-effective means of raising capital for federal regulatory purposes.
Beginning January 1, 2009, Illinois requires a captive REIT to increase its state taxable income by the amount of dividends paid. Under this law, a captive REIT includes a REIT of which $50 \%$ of the voting power or value of the beneficial interest or shares is owned by a single person. Management believes that the Company is classified as a captive REIT under Illinois law, in light of the fact that (1) all of the Common Stock are held by HCH, a wholly owned subsidiary of the Bank and (2) the Common Stock represent more than $50 \%$ of the voting power of the Company s equity securities and (3) the Common Stock is not listed for trading on an exchange. The current Illinois statutory tax rate is $7.3 \%$. Management believes that the state tax expense to be incurred by the Company in future years should not have a material adverse effect upon the Company s ability to declare and pay future dividends on the preferred shares. This belief is based upon the ownership interest of the Company, whereby any tax expense incurred is expected to primarily reduce the net earnings available to the holder of our Common Stock.

On February 11, 1998, the Company, through a public offering (the Offering ), issued 10,000,000 shares of its 73/8\% Noncumulative Exchangeable Preferred Stock, Series A (the Preferred Shares ), \$1.00 par value. The Offering raised

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$\$ 250$ million less $\$ 7.9$ million of underwriting fees. The Preferred Shares are traded on the New York Stock Exchange under the symbol HBC Pr A. Holders of Preferred Shares are entitled to receive, if declared by the Company s Board of Directors, noncumulative dividends at a rate of $73 / 8 \%$ per annum of the $\$ 25$ per share liquidation preference (an amount equivalent to $\$ 1.8438$ per share per annum). Dividends on the Preferred Shares, if authorized and declared, are payable quarterly in arrears on March 30, June 30, September 30 and December 30 of each year, provided that, if any interest payment date on the Preferred Shares ( Interest Payment Date ) would otherwise fall on a day that is not a Business Day the Interest Payment Date will be on the following Business Day.

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The Preferred Shares may be redeemed for cash at the option of the Company, in whole or in part, at any time and from time to time, at the liquidation preference thereof, plus the quarterly accrued and unpaid dividends, if any, thereon. The Company may not redeem the Preferred Shares without prior approval from the Office of the Comptroller of the Currency (the OCC ) or the appropriate successor or other federal regulatory agency.

Each Preferred Share will be automatically exchanged (the Automatic Exchange ) for one newly issued preferred share of the Bank ( Bank Preferred Share ) in the event (i) the Bank becomes less than adequately capitalized under regulations established pursuant to the Federal Deposit Insurance Corporation Improvement Act of 1991, as amended, (ii) the Bank is placed into conservatorship or receivership, (iii) the OCC directs such exchange in writing because, in its sole discretion and even if the Bank is not less than adequately capitalized, the OCC anticipates that the Bank may become less than adequately capitalized in the near term, or (iv) the OCC in its sole discretion directs in writing an exchange in the event that the Bank has a Tier 1 risk-based capital ratio of less than 5\% (each an Exchange Event ). As a result of an Exchange Event, the Bank Preferred Shares would constitute a new series of preferred shares of the Bank, would have the same dividend rights, liquidation preference, redemption options and other attributes as the Preferred Shares, except that the Bank Preferred Shares would not be listed on the New York Stock Exchange and would rank pari passu in terms of cash dividend payments and liquidation preference with any outstanding shares of preferred stock of the Bank.

Concurrent with the issuance of the Preferred Shares, the Bank contributed additional capital of $\$ 241$ million, net of acquisition costs, to the Company. The Company and the Bank undertook the Offering for two principal reasons: (i) the qualification of the Preferred Shares as Tier 1 capital of the Bank for U.S. banking regulatory purposes under relevant regulatory capital guidelines, as a result of the treatment of the Preferred Shares as a minority interest in a consolidated subsidiary of the Bank, and (ii) lack of federal income tax on the Company s earnings used to pay the dividends on the Preferred Shares, as a result of the Company s qualification as a REIT. On December 30, 1998, the Bank contributed the Common Stock of the Company to HCH, a newly-formed and wholly-owned subsidiary of the Bank. The Bank is an indirect wholly-owned U.S. subsidiary of Bank of Montreal. The Bank is required to maintain direct or indirect ownership of at least $80 \%$ of the outstanding Common Stock of the Company for as long as any Preferred Shares are outstanding.

The Company used the Offering proceeds and the additional capital contributed by the Bank to purchase $\$ 356$ million of notes (the Notes ) from the Bank and $\$ 135$ million of mortgage-backed securities at their estimated fair value. The Notes are obligations issued by the Bank that are recourse only to the underlying mortgage loans (the Securing Mortgage Loans ) and were acquired pursuant to the terms of a loan agreement with the Bank. The principal amount of the Notes equals approximately $80 \%$ of the principal amounts of the Securing Mortgage Loans.

On March 4, 2009, the Company amended its Articles of Incorporation to increase the number of authorized shares of Common Stock from 1,000 shares to 5,000 shares. On March 5, 2009, the Company entered into a contribution agreement with HCH pursuant to which the Company agreed to issue and sell 180 shares of Common Stock to HCH for a purchase price of $\$ 444,444.44$ per share, or $\$ 80,000,000$ in cash. HCH acquired the shares on March 5, 2009 and continues to own $100 \%$ of the shares of the Common Stock. The Company utilized proceeds from the Common Stock issuance to acquire assets in a manner consistent with Company investment guidelines.

## Business

The Company was formed for the purpose of raising capital for the Bank. One of the Company s principal business objectives is to acquire, hold, finance and manage Mortgage Assets. These Mortgage Assets generate interest income for distribution to stockholders. A portion of the Mortgage Assets of the Company consists of Notes issued by the Bank that are recourse only to Securing Mortgage Loans that are secured by real property. The Notes mature on October 1, 2027 and pay interest at $6.4 \%$ per annum. Payments of interest are made to the Company from payments
made on the Securing Mortgage Loans. Pursuant to an agreement between the Company and the Bank, the Company, through the Bank as agent, receives all scheduled payments made on the Securing Mortgage Loans, retains a portion of any such payments equal to the amount due on the Notes and remits the balance, if any, to the Bank. The Company also retains approximately $80 \%$ of any prepayments of principal in respect of the Securing Mortgage Loans and applies such amounts as a prepayment on the Notes. The Company has a security interest in the

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real property securing the Securing Mortgage Loans and will be entitled to enforce payment on the loans in its own name if a mortgagor should default. In the event of such default, the Company would have the same rights as the original mortgagee to foreclose the mortgaged property and satisfy the obligations of the Bank out of the proceeds.

The Company may from time to time acquire fixed-rate or variable-rate mortgage-backed securities representing interests in pools of mortgage loans. The Bank may have originated a portion of any such mortgage-backed securities by exchanging pools of mortgage loans for the mortgage-backed securities. The mortgage loans underlying the mortgage-backed securities will be secured by single-family residential properties located throughout the United States. The Company intends to acquire only investment grade mortgage-backed securities issued by agencies of the federal government or government sponsored agencies, such as the Federal Home Loan Mortgage Corporation ( FHLMC ), the Federal National Mortgage Association ( Fannie Mae ) and the Government National Mortgage Association ( GNMA ). The Company does not intend to acquire any interest-only, principal-only or similar speculative mortgage-backed securities.

The Bank may from time to time acquire or originate both conforming and nonconforming residential mortgage loans. Conventional conforming residential mortgage loans comply with the requirements for inclusion in a loan guarantee program sponsored by either FHLMC or Fannie Mae. Nonconforming residential mortgage loans are residential mortgage loans that do not qualify in one or more respects for purchase by Fannie Mae or FHLMC under their standard programs. The nonconforming residential mortgage loans that the Company purchases will be nonconforming because they have original principal balances which exceed the limits for FHLMC or Fannie Mae under their standard programs. The Company believes that all residential mortgage loans will meet the requirements for sale to national private mortgage conduit programs or other investors in the secondary mortgage market. As of December 31, 2009 and 2008 and for each of the years then ended, the Company did not directly hold any residential mortgage loans.

The Company may from time to time acquire commercial mortgage loans secured by industrial and warehouse properties, recreational facilities, office buildings, retail space and shopping malls, hotels and motels, hospitals, nursing homes or senior living centers. The Company scurrent policy is not to acquire any interest in a commercial mortgage loan if commercial mortgage loans would constitute more than $5 \%$ of the Company s Mortgage Assets at the time of its acquisition. Unlike residential mortgage loans, commercial mortgage loans generally lack standardized terms. Commercial real estate properties themselves tend to be unique and are more difficult to value than residential real estate properties. Commercial mortgage loans may also not be fully amortizing, meaning that they may have a significant principal balance or balloon payment due on maturity. Moreover, commercial properties, particularly industrial and warehouse properties, are generally subject to relatively greater environmental risks than non-commercial properties, generally giving rise to increased costs of compliance with environmental laws and regulations. There is no requirement regarding the percentage of any commercial real estate property that must be leased at the time the Bank acquires a commercial mortgage loan secured by such commercial real estate property, and there is no requirement that commercial mortgage loans have third party guarantees. The credit quality of a commercial mortgage loan may depend on, among other factors, the existence and structure of underlying leases, the physical condition of the property (including whether any maintenance has been deferred), the creditworthiness of tenants, the historical and anticipated level of vacancies and rents on the property and on other comparable properties located in the same region, potential or existing environmental risks, the availability of credit to refinance the commercial mortgage loan at or prior to maturity and the local and regional economic climate in general. Foreclosures of defaulted commercial mortgage loans are generally subject to a number of complicated factors, including environmental considerations, which are generally not present in foreclosures of residential mortgage loans. As of December 31, 2009 and 2008 and for each of the years then ended, the Company did not hold any commercial mortgage loans.

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The Company may invest in assets eligible to be held by REITs other than those described above. In addition to commercial mortgage loans and mortgage loans secured by multi-family properties, such assets could include cash, cash equivalents and securities, including shares or interests in other REITs and partnership interests. At December 31, 2009, the Company held $\$ 22$ million of short-term money market assets and $\$ 40$ million of U.S. Treasury securities. At December 31, 2008, the Company held $\$ 6$ million of short-term money market assets and no U.S. Treasury Securities.

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The Company intends to continue to acquire Mortgage Assets from the Bank and/or affiliates of the Bank on terms that are comparable to those that could be obtained by the Company if such Mortgage Assets were purchased from unrelated third parties. The Company may also from time to time acquire Mortgage Assets from unrelated third parties.

The Company intends to maintain a substantial portion of its portfolio in Bank-secured obligations and mortgage-backed securities. The Company may, however, invest in other assets eligible to be held by a REIT. The Company s current policy and the Servicing Agreement (defined below) prohibit the acquisition of any Mortgage Asset constituting an interest in a mortgage loan (other than an interest resulting from the acquisition of mortgage-backed securities), which mortgage loan (i) is delinquent (more than 30 days past due) in the payment of principal or interest at the time of proposed acquisition; (ii) is or was at any time during the preceding 12 months (a) on nonaccrual status or (b) renegotiated due to financial deterioration of the borrower; or (iii) has been, more than once during the preceding 12 months, more than 30 days past due in payment of principal or interest. Loans that are on nonaccrual status are generally loans that are past due 90 days or more in principal or interest. The Company maintains a policy of disposing of any mortgage loan which (i) falls into nonaccrual status, (ii) has to be renegotiated due to the financial deterioration of the borrower, or (iii) is more than 30 days past due in the payment of principal or interest more than once in any 12 month period. The Company may choose, at any time subsequent to its acquisition of any Mortgage Assets, to require the Bank (as part of the Servicing Agreement) to dispose of the mortgage loans for any of these reasons or for any other reason.

The Bank services the Securing Mortgage Loans and the other mortgage loans purchased by the Company on behalf of, and as agent for, the Company and is entitled to receive fees in connection with the servicing thereof pursuant to a servicing agreement (the Servicing Agreement ). The Bank receives a fee equal to $0.25 \%$ per annum on the principal balances of the loans serviced. Payment of such fees is subordinate to payments of dividends on the Preferred Shares. The Servicing Agreement requires the Bank to service the loans in a manner generally consistent with accepted secondary market practices, with any servicing guidelines promulgated by the Company and, in the case of residential mortgage loans, with Fannie Mae and FHLMC guidelines and procedures. The Servicing Agreement requires the Bank to service the loans solely with a view toward the interest of the Company and without regard to the interest of the Bank or any of its affiliates. The Bank will collect and remit principal and interest payments, administer mortgage escrow accounts, submit and pursue insurance claims and initiate and supervise foreclosure proceedings on the loans it services. The Bank may, with the approval of a majority of the Company s Board of Directors, as well as a majority of the Company s Independent Directors (as defined in Item 13 (c) below), subcontract all or a portion of its obligations under the Servicing Agreement to unrelated third parties. The Bank will not, in connection with the subcontracting of any of its obligations under the Servicing Agreement, be discharged or relieved in any respect from its obligations under the Servicing Agreement. The Company may terminate the Servicing Agreement upon the occurrence of such events as they relate to the Bank s proper and timely performance of its duties and obligations under the Servicing Agreement. As long as any Preferred Shares remain outstanding, the Company may not terminate, or elect to renew, the Servicing Agreement without the approval of a majority of the Company s Independent Directors (as defined in Item 13 (c) below).

The Bank administers the day-to-day operations of the Company, pursuant to an advisory agreement (the Advisory Agreement ). The Bank is responsible for (i) monitoring the credit quality of Mortgage Assets held by the Company, (ii) advising the Company with respect to the reinvestment of income from and payments on, and with respect to the acquisition, management, financing and disposition of the Mortgage Assets held by the Company, and (iii) monitoring the Company s compliance with the requirements necessary to qualify as a REIT, and other financial and tax-related matters. The Bank may from time to time subcontract all or a portion of its obligations under the Advisory Agreement to one or more of its affiliates. The Bank may, with the approval of a majority of the Company s Board of Directors, as well as a majority of the Company s Independent Directors, subcontract all or a portion of its obligations under the Advisory Agreement to unrelated third parties. The Bank will not, in connection with the subcontracting of any of its

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obligations under the Advisory Agreement, be discharged or relieved in any respect from its obligations under the Advisory Agreement. The Advisory Agreement is renewed annually. The Company may terminate the Advisory Agreement at any time upon 60 days prior written notice. As long as any Preferred Shares remain outstanding, any decision by the Company either to renew the Advisory Agreement or to

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terminate the Advisory Agreement must be approved by a majority of the Board of Directors, as well as by a majority of the Company s Independent Directors (as defined in Item 13 (c) below).

The Advisory Agreements in effect in 2009 and 2008 entitled the Bank to receive advisory fees of $\$ 196$ thousand and $\$ 208$ thousand, respectively. It is expected that 2010 advisory fees will be approximately $\$ 180$ thousand.

The Company may from time to time purchase additional Mortgage Assets out of proceeds received in connection with the repayment or disposition of Mortgage Assets, the issuance of additional shares of preferred stock or additional capital contributions with respect to the Common Stock. The Company may also issue additional series of preferred stock. However, pursuant to the Company s Articles of Incorporation, as amended (the Charter ), the Company may not issue additional shares of preferred stock senior to the Series A preferred shares either in the payment of dividends or in the distribution of assets on liquidation without the consent of holders of at least $67 \%$ of the outstanding shares of preferred stock at that time or without approval of a majority of the Company s Independent Directors. The Company does not currently intend to issue any additional shares of preferred stock unless it simultaneously receives additional capital contributions from HCH or other affiliates sufficient to support the issuance of such additional shares of preferred stock.

## Employees

As of December 31, 2009, the Company had no paid employees. All officers of the Company were employed by the Bank.

## Environmental Matters

In the event that the Company is forced to foreclose on a defaulted Securing Mortgage Loan to recover its investment in such loan, the Company may be subject to environmental liabilities in connection with the underlying real property, which could exceed the value of the real property. Although the Company intends to exercise due diligence to discover potential environmental liabilities prior to the acquisition of any property through foreclosure, hazardous substances or wastes, contaminants, pollutants or sources thereof (as defined by state and federal laws and regulations) may be discovered on properties during the Company s ownership or after a sale thereof to a third party. If such hazardous substances are discovered on a property which the Company has acquired through foreclosure or otherwise, the Company may be required to remove those substances and clean up the property. There can be no assurance that in such a case the Company would not incur full recourse liability for the entire costs of any removal and clean-up, that the cost of such removal and clean-up would not exceed the value of the property or that the Company could recoup any of such costs from any third party. The Company may also be liable to tenants and other users of neighboring properties. In addition, the Company may find it difficult or impossible to sell the property prior to or following any such clean-up. The Company has not foreclosed on any Securing Mortgage Loans during 2009 and 2008.

## Qualification as a REIT

The Company elected to be taxed as a REIT commencing with its taxable year ended December 31, 1998 and intends to comply with the provisions of the Code with respect thereto. The Company will not be subject to Federal income tax to the extent it distributes $90 \%$ of its adjusted REIT ordinary taxable income to stockholders and as long as certain assets, income and stock ownership tests are met. For 2009 as well as 2008, the Company met all Code requirements for a REIT, including the asset, income, stock ownership and distribution tests. Beginning January 1, 2009, Illinois requires a captive REIT to increase its state taxable income by the amount of dividends paid. Under this law, a captive REIT includes a REIT of which $50 \%$ of the voting power or value of the beneficial interest or shares is owned by a single corporation. Management believes that the Company would be classified as a captive REIT under Illinois law, in light of the fact that (1) all of the outstanding Common Stock is held by HCH, a wholly owned subsidiary of the

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Bank and (2) the Company s Common Stock represents more than $50 \%$ of the voting power of the Company s equity securities and (3) the Common Stock is not listed for trading on an exchange. Management believes that the state tax expense to be incurred by the Company in future years should not have a material adverse effect upon the Company s ability to declare and pay future dividends on the preferred shares. This belief is based

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upon the ownership interest of the Company, whereby any tax expense incurred is expected to primarily reduce the net earnings available to the holder of our Common Stock. The current Illinois statutory tax rate is $7.3 \%$.

The following tables sets forth selected dividend information:

Year Ended December 31, 2009

|  | Price per share |  | \# of Shares | $\begin{aligned} & \text { Declared } \\ & \text { Date } \end{aligned}$ | Record Date | Paid Date | Amount in <br> Thousands |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Preferred Dividends | \$ | . 46094 | 10,000,000 | 03/05/2009 | 03/15/2009 | 03/30/2009 | \$ | 4,609 |
|  |  | . 46094 | 10,000,000 | 06/11/2009 | 06/15/2009 | 06/30/2009 |  | 4,609 |
|  |  | . 46094 | 10,000,000 | 09/02/2009 | 09/15/2009 | 09/30/2009 |  | 4,610 |
|  |  | . 46094 | 10,000,000 | 12/02/2009 | 12/15/2009 | 12/30/2009 |  | 4,610 |

\$ 18,438

## Common Stock

Dividends
\$ 221

| 1,695 | 1,180 | $12 / 02 / 2009$ | $12 / 15 / 2009$ | $12 / 30 / 2009$ |
| :--- | :--- | :--- | :--- | :--- |

\$ 2,261

Year Ended December 31, 2008

|  | Price <br> per <br> share |  | \# of Shares | Declared Date | Record Date | Paid Date | Amount in <br> Thousands |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Preferred Dividends | \$ | . 46094 | 10,000,000 | 03/05/2008 | 03/15/2008 | 03/30/2008 | \$ | 4,609 |
|  |  | . 46094 | 10,000,000 | 05/29/2008 | 06/15/2008 | 06/30/2008 |  | 4,609 |
|  |  | . 46094 | 10,000,000 | 09/03/2008 | 09/15/2008 | 09/30/2008 |  | 4,609 |
|  |  | . 46094 | 10,000,000 | 12/02/2008 | 12/15/2008 | 12/30/2008 |  | 4,611 |
|  |  |  |  |  |  |  | \$ | 18,438 |
| Common Stock |  |  |  |  |  |  |  |  |
| Dividends | \$ | 650 | 1,000 | 09/03/2008 | 09/01/2008 | 09/15/2008 | \$ | 650 |
|  |  | 2,000 | 1,000 | 12/02/2008 | 12/15/2008 | 12/30/2008 |  | 2,000 |
|  |  |  |  |  |  |  | \$ | 2,650 |

## ITEM 1A. RISK FACTORS

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Set forth below and elsewhere in this Report and in other documents filed with the SEC (including the February 5, 1998 Prospectus (the 1998 Prospectus ) for the Offering (SEC File No. 333-40257)), are risks and uncertainties with respect to the Company, the Preferred Shares and the Bank. This Report contains forward-looking statements that involve risks and uncertainties. The Company s actual results may differ significantly from the results discussed in the forward-looking statements. Factors that might cause such differences include those discussed below.

## Declining interest rates will reduce earnings of the Company

The Company s income will consist primarily of interest payments on the earning assets held by it. If there is a decline in interest rates during a period of time when the Company must reinvest payments of interest and principal in respect of its earning assets, the Company may find it difficult to purchase additional earning assets that generate sufficient income to support payment of dividends on the Preferred Shares.

Because the rate at which dividends, if, when and as authorized and declared, are payable on the Preferred Shares is fixed, there can be no assurance that an interest rate environment in which there is a decline in interest rates would not adversely affect the Company s ability to pay dividends on the Preferred Shares.

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## Dividends may not be authorized quarterly by our Board of Directors and dividends not authorized will not be paid

Dividends on the Preferred Shares are not cumulative. Consequently, if the Board of Directors does not authorize a dividend on the Preferred Shares for any quarterly period, the holders of the Preferred Shares would not be entitled to recover such dividend whether or not funds are or subsequently become available. Quarterly dividends may not always be paid on the Preferred Shares. The Board of Directors may determine, in its business judgment, that it would be in the best interests of the Company to pay less than the full amount of the stated dividend on the Preferred Shares or no dividend for any quarter, notwithstanding that funds are available. Factors that may be considered by the Board of Directors in making this determination are the Company s financial condition and capital needs, the impact of legislation and regulations as then in effect or as may be proposed, economic conditions, and such other factors as the Board of Directors may deem relevant. To remain qualified as a REIT, the Company must distribute annually at least $90 \%$ of its REIT taxable income (not including capital gains) to stockholders. See Tax Risks.

## Dividends and operations of the Company restricted by regulation

Because the Company is a subsidiary of the Bank, banking regulatory authorities will have the right to examine the Company and its activities. Under certain circumstances, including any determination that the Bank s relationship to the Company results in an unsafe and unsound banking practice, such regulatory authorities will have the authority to restrict the ability of the Company to transfer assets, to make distributions to its stockholders (including dividends to the holders of Preferred Shares, as described below), or to redeem Preferred Shares, or even to require the Bank to sever its relationship with, or divest its ownership of, the Company. Such actions could potentially result in the Company s failure to qualify as a REIT.

Payment of dividends on the Preferred Shares could also be subject to regulatory limitations if the Bank became less than adequately capitalized for purposes of the Federal Deposit Insurance Corporation Improvement Act of 1991 ( FDICIA ). Less than adequately capitalized is currently defined as having (i) a total risk-based capital ratio of less than $8.0 \%$, (ii) a Tier 1 risk-based capital ratio of less than $4.0 \%$, or (iii) a Tier 1 leverage ratio of less than $4.0 \%$ (or $3.0 \%$ under certain circumstances not currently applicable to the Bank). At December 31, 2009, the Bank s Total risk-based capital ratio was $13.55 \%$, Tier 1 risk-based capital ratio was $11.46 \%$ and the Tier 1 leverage ratio was $8.82 \%$. Consequently, the Bank was categorized as well-capitalized by its regulator at December 31, 2009.

In addition, the National Bank Act requires all national banks, including the Bank, to obtain prior approval from the OCC if dividends declared by the national bank (including subsidiaries of the national bank (except for dividends paid by such subsidiary to the national bank)) in any calendar year, will exceed its net income for that year, combined with its retained income (as defined in the applicable regulations) for the preceding two years. These provisions apply to a national bank and its subsidiaries on a consolidated basis, notwithstanding the earnings of any subsidiary on a stand-alone basis. Beginning in 2009, the Bank no longer had sufficient capacity to declare and pay dividends without prior regulatory approval of the OCC. As a result, the Company, as an indirect subsidiary of the Bank, became subject to the provisions relating to dividend approval, and the Bank must receive prior approval from the OCC before the Company declares dividends on the Preferred Shares. Prior approval from the OCC was received for the dividend declaration in September and December of 2009 and the most recent dividend declaration in March 2010. The Company anticipates the need to request similar approvals from the OCC in 2010. At this time, the Company has no reason to expect that such approvals will not be received. There is no assurance that the Bank and the Company will not be subject to the requirement to receive prior regulatory approvals for Preferred Shares dividend payments in the future or that, if required, such approvals will be obtained.

## Automatic exchange for Bank Preferred Shares could occur when value of Bank Preferred Shares is impaired

An investment in the Preferred Shares involves risk with respect to the performance and capital levels of the Bank. A decline in the performance and capital levels of the Bank or the placement of the Bank into conservatorship or receivership could result in the automatic exchange of the Preferred Shares for Bank Preferred Shares, which

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would be an investment in the Bank and not in the Company. As a result, holders of Preferred Shares would become preferred stockholders of the Bank at a time when the Bank sfinancial condition was deteriorating or when the Bank had been placed into conservatorship or receivership. If an Exchange Event occurs, the Bank would likely be unable to pay dividends on the Bank Preferred Shares.

An investment in the Bank is also subject to certain risks that are distinct from the risks associated with an investment in the Company. For example, an investment in the Bank would involve risks relating to the capital levels of, and other federal regulatory requirements applicable to, the Bank, and the performance of the Bank s loan portfolio. An investment in the Bank is also subject to the general risks inherent in equity investments in depository institutions. In the event of a liquidation of the Bank, the claims of depositors and secured, senior, general and subordinated creditors of the Bank would be entitled to a priority of payment over the claims of holders of equity interests such as the Bank Preferred Shares. As a result, if the Bank were to be placed into receivership, the holders of the Bank Preferred Shares likely would receive, if anything, substantially less than they would have received had the Preferred Shares not been exchanged for Bank Preferred Shares.

## Bank Preferred Shares will not be listed on any exchange and markets may not be liquid

Although the Preferred Shares are listed on the New York Stock Exchange, the Bank does not intend to apply for listing of the Bank Preferred Shares on any national securities exchange. Consequently, there can be no assurance as to the liquidity of the trading markets for the Bank Preferred Shares, if issued, or that an active public market for the Bank Preferred Shares would develop or be maintained.

## Adverse consequences of failure to qualify as a REIT

The Company intends to operate so as to qualify as a REIT under the Code. No assurance can be given that the Company will be able to continue to operate in a manner so as to qualify as a REIT. Qualification as a REIT involves the application of highly technical and complex Code provisions for which there are only limited judicial or administrative interpretations. The determination of various factual matters and circumstances, not entirely within the Company s control, may affect the Company s ability to continue to qualify as a REIT. Although the Company is not aware of any proposal in Congress to amend the tax laws in a manner that would materially and adversely affect the Company s ability to operate as a REIT, no assurance can be given that new legislation or new regulations, administrative interpretations or court decisions will not significantly change the tax laws in the future with respect to qualification as a REIT or the federal income tax consequences of such qualification.

If, in any taxable year the Company fails to qualify as a REIT, the Company would not be allowed a deduction for distributions to stockholders in computing its taxable income and would be subject to federal income tax (including any applicable alternative minimum tax) on its taxable income at regular corporate rates. As a result, the amount available for distribution to the Company s stockholders including the holders of the Preferred Shares, would be reduced for the year or years involved. In addition, unless entitled to relief under certain statutory provisions, the Company would be disqualified from treatment as a REIT for the four taxable years following the year during which qualification was lost. A failure of the Company to qualify as a REIT would not necessarily give the Company the right to redeem the Preferred Shares, nor would it give the holders of the Preferred Shares the right to have their shares redeemed. Notwithstanding that the Company currently intends to operate in a manner designed to enable it to qualify as a REIT, future economic, market, legal, tax or other considerations may cause the Company to determine that it is in the best interest of the Company and the holders of its Common Stock and Preferred Shares to revoke the REIT election. As long as any Preferred Shares are outstanding, any such determination by the Company may not be made without the approval of a majority of the Independent Directors. The tax law prohibits the Company from electing treatment as a REIT for the four taxable years following the year of such revocation.

## REIT requirements with respect to stockholder distributions

To qualify as a REIT under the Code, the Company generally will be required each year to distribute as dividends to its stockholders at least $90 \%$ of its REIT taxable income (excluding capital gains). Failure to comply with this requirement would result in the Company s income being subject to tax at regular corporate rates. In addition, the Company will be subject to a $4 \%$ nondeductible excise tax on the amount, if any, by which certain

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distributions considered as paid by it with respect to any calendar year are less than the sum of $85 \%$ of its ordinary income for the calendar year, $95 \%$ of its capital gains net income for the calendar year and any undistributed taxable income from prior periods. Under certain circumstances, banking regulatory authorities may restrict the ability of the Company, as a subsidiary of the Bank, to make distributions to its stockholders. Such a restriction could subject the Company to federal income and excise tax and result in the Company s failure to meet REIT requirements with respect to stockholder distributions.

## Redemption upon occurrence of a Tax Event

At any time following the occurrence of a Tax Event (as defined under Description of Series A Preferred Shares Redemption in the 1998 Prospectus), the Company will have the right to redeem the Preferred Shares in whole but not in part. The occurrence of a Tax Event will not, however, give the holders of the Preferred Shares any right to have such shares redeemed.

## Illinois Tax Law Change

Beginning January 1, 2009, Illinois required a captive REIT to increase its state taxable income by the amount of dividends paid. Under this law, a captive REIT includes a REIT of which $50 \%$ of the voting power or value of the beneficial interest or shares is owned by a single corporation. Management believes that the Company is classified as a captive REIT under Illinois law, in light of the fact that (1) all of the outstanding Common Stock are held by HCH, a wholly owned subsidiary of the Bank and (2) the Common Stock represents more than $50 \%$ of the voting power of the Company s equity securities and (3) the Common Stock is not listed for trading on an exchange. The current Illinois statutory tax rate is $7.3 \%$. Management believes that the Illinois state tax expense to be incurred by the Company has not and in future years should not have a material adverse effect upon the Company s ability to declare and pay future dividends on the preferred shares. This belief is based upon the ownership interest of the Company, whereby any tax expense incurred is expected to primarily reduce the net earnings available to the holder of the Company s Common Stock.

## Automatic exchange upon occurrence of the Exchange Event

Upon the occurrence of the Exchange Event, the outstanding Preferred Shares will be automatically exchanged on a one-for-one basis into Bank Preferred Shares. Assuming, as is anticipated to be the case, that the Bank Preferred Shares are nonvoting, the Automatic Exchange will be taxable, and each holder of Preferred Shares will have a gain or loss, as the case may be, measured by the difference between the basis of such holder in the Preferred Shares and the fair market value of the Bank Preferred Shares received in the Automatic Exchange. Assuming that such holder s Preferred Shares were held as capital assets prior to the Automatic Exchange, any gain or loss will be capital gain or loss.

## Relationship with the Bank and its affiliates; conflicts of interest

The Bank and its affiliates are involved in virtually every aspect of the Company s existence. The Bank is the sole holder of the Common Stock of the Company and will administer the day-to-day activities of the Company in its role as Advisor under the Advisory Agreement. The Bank will also act as servicer of the Mortgage Loans on behalf of the Company under the Servicing Agreement. In addition, other than the Independent Directors and Non Bank Directors (each as defined in Item 10), all of the officers and directors of the Company are also officers and/or directors of the Bank and/or affiliates of the Bank. Their compensation is paid by the Bank, and they have substantial responsibilities in connection with their work as officers of the Bank. As the holder of all of the outstanding voting stock of the Company, the Bank will have the right to elect all directors of the Company, including the Independent Directors.

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The Bank and its affiliates may have interests which are not identical to those of the Company. Consequently, conflicts of interest may arise with respect to transactions, including without limitation, future acquisitions of Mortgage Assets from the Bank and/or affiliates of the Bank; servicing of Mortgage Loans; future dispositions of Mortgage Assets to the Bank; and the renewal, termination or modification of the Advisory Agreement or the Servicing Agreement. It is the intention of the Company and the Bank that any agreements and transactions between

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the Company, on the one hand, and the Bank and/or its affiliates, on the other hand, are fair to all parties and consistent with market terms, including prices paid and received for the Initial Mortgage Assets, on the acquisition or disposition of Mortgage Assets by the Company or in connection with the servicing of Mortgage Loans. The requirement in the terms of the Preferred Shares that certain actions of the Company be approved by a majority of the Independent Directors is also intended to ensure fair dealings between the Company and the Bank and its affiliates. However, there can be no assurance that such agreements or transactions will be on terms as favorable to the Company as those that could have been obtained from unaffiliated third parties.

## Risk of future revisions in policies and strategies by Board of Directors

The Board of Directors has established the investment policies and operating policies and strategies of the Company, all material aspects of which are described in this report. These policies may be amended or revised from time to time at the discretion of the Board of Directors (in certain circumstances subject to the approval of a majority of the Independent Directors) without a vote of the Company s stockholders, including holders of the Preferred Shares. The ultimate effect of any change in the policies and strategies of the Company on a holder of Preferred Shares may be positive or negative.

## Possible leverage

Although the Company does not currently intend to incur any indebtedness in connection with the acquisition and holding of Mortgage Assets, the Company may do so at any time (although indebtedness in excess of $25 \%$ of the Company statal stockholders equity may not be incurred without the approval of a majority of the Independent Directors of the Company). To the extent the Company were to change its policy with respect to the incurrence of indebtedness, the Company would be subject to risks associated with leverage, including, without limitation, changes in interest rates and prepayment risk.

## Additional issuances of preferred stock could have dilutive effect

The Charter of the Company authorizes $20,000,000$ shares of preferred stock, $10,000,000$ shares of which have been issued. The Company could issue additional preferred shares that rank equal to the Preferred Shares in the payment of dividends or in the distribution of assets on liquidation without the approval of the holders of the Preferred Shares. Such future issuances could have the effect of diluting the holders of the Preferred Shares.

## RISK FACTORS RELATING TO THE BANK

Because of the possibility of the Automatic Exchange, an investment in Preferred Shares involves a high degree of risk with respect to the performance and capital levels of the Bank. Investors in the Preferred Shares should carefully consider the following risk factors and other considerations relating to the Bank before deciding whether to invest in such shares.

## Possible adverse effects of economic conditions

Economic conditions beyond the Bank s control may have a significant impact on the Bank s operations, including changes in net interest income. Examples of such conditions include: (i) the strength of credit demand by customers; (ii) the introduction and growth of new investment instruments and transaction accounts by nonbank financial competitors; (iii) changes in the general level of interest rates, including changes resulting from the monetary activities of the Board of Governors of the Federal Reserve System; (iv) adverse changes in the economic net worth of loan customers; (v) decline in the general level of employment; and (vi) increased levels of Federal government support and equity infusions intended for banks and other commercial enterprises. Economic growth in the Bank s

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market areas is dependent upon the local economy. Continued adverse changes in the economy of the Chicago metropolitan area and other market areas would likely reduce the Bank s growth rate and could otherwise have a negative effect on its business, including the demand for new loans, the ability of customers to repay loans and the value of the collateral pledged as security. Additionally, current conditions in credit and funding markets serving both corporate and consumer segments have remained weak, thereby causing a material contraction in the availability of credit as a result of more stringent underwriting standards. The Bank shousing sector loan portfolio

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and related losses have primarily been concentrated in its commercial residential developer portfolio, in higher loan-to-value and broker sourced home equity loans as well as in its residential mortgage loan portfolio. The Bank has no significant exposures to sub-prime or ALT-A mortgages. The reduction in credit availability has contributed to reduced demand for new and existing homes, exacerbating an environment characterized by declining home prices and rising rates of foreclosure. A similar credit dynamic has adversely impacted the cost and availability of credit to corporate borrowers, notably in the highly leveraged lower rated credits. The ultimate severity and duration of these developments remain subject to considerable uncertainty and the attendant adverse feedback effects could deepen and exacerbate exposures to the general economic risk factors to which the Bank is exposed.

## Increase in interest rates may adversely affect operating results

The Bank s operating results depend to a large extent on its net interest income, which is the difference between the interest the Bank receives from its loans, securities and other assets and the interest the Bank pays on its deposits and other liabilities. Interest rates are highly sensitive to many factors, including governmental monetary policies and domestic and international economic and political conditions. Conditions such as inflation, recession, unemployment, money supply, international disorders and other factors beyond the control of the Bank may affect interest rates. If generally prevailing interest rates increase, the net interest spread of the Bank, which is the difference between the rates of interest earned and the rates of interest paid by the Bank, is likely to contract, resulting in less net interest income. The Bank s liabilities generally have shorter terms and are more interest-sensitive than its assets. There can be no assurance that the Bank will be able to adjust its asset and liability positions sufficiently to offset any negative effect of changing market interest rates.

## Competition

The Bank faces strong direct competition for deposits, loans and other financial services from other commercial banks, thrifts, credit unions, stockbrokers and finance divisions of auto and farm equipment companies. Some of the competitors are local, while others are statewide or nationwide. Several major multibank holding companies currently operate in the Chicago metropolitan area. Some of these financial institutions are larger than the Bank and have greater access to capital and other resources. Some of the financial institutions and financial services organizations with which the Bank competes are not subject to the same degree of regulation as that imposed on bank holding companies, and federally insured, state-chartered banks and national banks. As a result, such nonbank competitors have advantages over the Bank in providing certain services. The banking industry is undergoing rapid technological changes with frequent introductions of new technology-driven products and services. In addition to better serving customers, the effective use of technology increases efficiency and enables financial institutions to reduce costs. The Bank s future success will depend in part on its ability to address the needs of its customers by using technology to provide products and services that will satisfy customer demands for convenience as well as to create additional efficiencies in the Bank s operations. Some of the Bank s competitors have greater resources to invest in technological improvements. There can be no assurance that the Bank will be able to effectively implement such products and services or be successful in marketing such products and services to its customers.

## Government regulation

The Bank is subject to extensive federal and state legislation, regulation and supervision. Recently enacted, proposed and future legislation and regulations have had, will continue to have or may have significant impact on the financial services industry. Some of the legislative and regulatory changes may benefit the Bank; others, however, may increase its costs of doing business and assist competitors of the Bank. There can be no assurance that state or federal regulators will not, in the future, impose further restriction or limits on the Bank s activities.

ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

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## ITEM 2. PROPERTIES

None as of December 31, 2009.

## ITEM 3. LEGAL PROCEEDINGS

The Company is not currently involved in any material litigation nor, to the Company s knowledge is any material litigation currently threatened against the Company or the Bank other than routine litigation arising in the ordinary course of business. See Note 10 to Consolidated Financial Statements.

ITEM 4. RESERVED

## PART II

## ITEM 5. MARKET FOR THE REGISTRANT S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

HCH presently owns all 1,180 shares of the Common Stock of the Company, which are not listed or traded on any securities exchange. On March 4, 2009, the Company amended its Articles of Incorporation to increase the number of authorized shares of Common Stock from 1,000 shares to 5,000 shares. On March 5, 2009, the Company sold 180 shares of Common Stock to HCH for a purchase price of $\$ 444,444.44$ per share, or $\$ 80,000,000$ in cash, the proceeds of which was used to purchase Mortgage Assets. HCH continues to own $100 \%$ of the shares of the Common Stock. On December 30, 2009, the Company paid a cash dividend of $\$ 2$ million (declared on December 2, 2009), on the outstanding common shares to the stockholder of record on December 15, 2009. Part of this dividend $(\$ 17,291)$ will be considered a return of capital to the Company s common shareholder rather than ordinary income. This has no impact on holders of the Preferred Stock. On June 22, 2009, the Company paid a cash dividend of $\$ 261$ thousand (declared on May 28, 2009), on the outstanding common shares to the stockholders of record on June 15, 2009. On December 15, 2008, the Company paid a cash dividend of $\$ 2$ million (declared on December 2, 2008), on the outstanding common shares to the stockholder of record on December 15, 2008. These dividends completed the 2008 REIT tax compliance requirements regarding income distributions. On September 15, 2008, the Company paid a cash divided of $\$ 650$ thousand (declared on September 2, 2008), on the outstanding common shares to the stockholders of record on September 1, 2008. These dividends completed the 2007 REIT tax compliance requirements regarding income distributions.

The Preferred Shares are traded on the New York Stock Exchange under the symbol HBC Pr A . During 2009, the Company declared and paid $\$ 18.4$ million in preferred dividends to preferred stockholders. During 2008, the Company declared and paid $\$ 18.4$ million in preferred dividends to preferred stockholders. Although the Company declared cash dividends on the Preferred Shares for 2009 and 2008, no assurances can be made as to the declaration of, or if declared, the amount of, future distributions since such distributions are subject to the Company sfinancial condition and capital needs; the impact of legislation and regulations as then in effect or as may be proposed; economic conditions; and such other factors as the Board of Directors may deem relevant. Notwithstanding the foregoing, to remain qualified as a REIT, the Company must distribute annually at least $90 \%$ of its ordinary taxable income to preferred and /or common stockholders.

The Company did not repurchase or redeem any Common Stock or Preferred Shares during 2009 or 2008. The Company did not authorize for issuance any securities of the Company under any equity compensation plans.

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## ITEM 6. SELECTED FINANCIAL DATA

The following table sets forth selected financial data for the Company and should be read in conjunction with the Consolidated Financial Statements and notes thereto and Management s Discussion and Analysis of Financial Condition and Results of Operations contained in this Report.

|  | 2009 |  | For the Years Ended December 31 200820072006 |  |  |  |  |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Statement of Operations Data: Interest income | \$ | 22,635 | \$ | 21,296 | \$ | 22,524 | \$ | 21,442 | \$ | 19,458 |
| Non-interest income |  |  |  |  |  |  |  |  |  |  |
| Operating expenses: |  |  |  |  |  |  |  |  |  |  |
| Loan servicing fees paid to Harris N.A. |  | 12 |  | 15 |  | 18 |  | 23 |  | 31 |
| Advisory fees paid to Harris N.A. |  | 196 |  | 208 |  | 119 |  | 127 |  | 122 |
| General and administrative |  | 399 |  | 374 |  | 300 |  | 342 |  | 287 |
| Total operating expenses | \$ | 607 | \$ | 597 | \$ | 437 | \$ | 492 | \$ | 440 |
| Applicable state income taxes | \$ | 1,608 | \$ |  | \$ |  | \$ |  | \$ |  |
| Net income |  | 20,420 |  | 20,699 |  | 22,087 |  | 20,950 |  | 19,018 |
| Preferred stock dividends |  | 18,438 |  | 18,438 |  | 18,438 |  | 18,438 |  | 18,438 |
| Net income available to common stockholder | \$ | 1,982 | \$ | 2,261 | \$ | 3,649 | \$ | 2,512 | \$ | 580 |
| Basic and diluted earnings per common share | \$ | 1,680 | \$ | 2,261 | \$ | 3,649 | \$ | 2,512 | \$ | 580 |
| Distributions per preferred share | \$ | 1.8438 | \$ | 1.8438 | \$ | 1.8438 | \$ | 1.8438 | \$ | 1.8438 |
| Balance Sheet Data (end of period): <br> Total assets | \$ | 583,574 | \$ | 501,130 | \$ | 492,923 | \$ | 487,340 | \$ | 479,875 |
| Total liabilities | \$ | 1,084 | \$ | 886 | \$ | 3,129 | \$ | 4,731 | \$ | 129 |
| Total stockholders equity | \$ | 582,490 | \$ | 500,244 | \$ | 489,794 | \$ | 482,609 | \$ | 479,746 |
| Cash Flows Data: <br> Net cash provided by operating activities | \$ | 20,419 | \$ | 20,326 | \$ | 22,235 | \$ | 20,760 | \$ | 19,152 |
| Net Cash (used in) provided by investing activities | \$ | $(63,483)$ | \$ | $(6,424)$ | \$ | $(3,603)$ | \$ | 232 | \$ | (421) |
| Net cash proivided by (used in) financing activities | \$ | 59,301 |  | $(24,088)$ | \$ | $(23,560)$ | \$ | $(16,408)$ | \$ | $(18,438)$ |

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## ITEM 7. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the Consolidated Financial Statements and notes thereto appearing later in this Report.

## Summary

## Year Ended December 31, 2009 Compared to December 31, 2008

The Company s net income for 2009 was $\$ 20.4$ million. This represented a $1.3 \%$ decrease from 2008 net income of $\$ 20.7$ million. Earnings decreased primarily because of the imposition of Illinois state income taxes on the Company beginning in 2009.

Interest income on securities purchased under agreement to resell for the year ended December 31, 2009 was $\$ 31$ thousand on an average balance of $\$ 33$ million with an average yield of $.09 \%$ compared to interest income of $\$ 1$ million on an average balance of $\$ 42$ million with an average yield of $2.3 \%$ for 2008. Interest income on the Notes for 2009 totaled $\$ 247$ thousand and yielded $6.4 \%$ on $\$ 3.9$ million of average principal outstanding compared to $\$ 302$ thousand and a $6.4 \%$ yield on $\$ 4.7$ million average principal outstanding for 2008. The decrease in interest income from the Notes was attributable to a reduction in the Note balance because of customer payoffs in the Securing Mortgage Loans. The average outstanding balance of the Securing Mortgage Loans was $\$ 5$ million for 2009 and $\$ 6$ million for 2008. Interest income on securities available-for-sale for 2009 was $\$ 22.4$ million, resulting in a yield of $4.3 \%$ on an average balance of $\$ 518$ million compared to interest income of $\$ 20$ million with a yield of $4.5 \%$ on an average balance of $\$ 444$ million for 2008. There were no Company borrowings during either year.

Operating expenses for the year ended December 31, 2009 totaled $\$ 607$ thousand compared to $\$ 597$ thousand a year ago. Loan servicing expenses for 2009 totaled $\$ 12$ thousand, a decrease of $\$ 3$ thousand from 2008. This decrease was attributable to the reduction in the principal balance of the Notes. Advisory fees for the year ended December 31, 2009 were $\$ 196$ thousand compared to $\$ 208$ thousand, a $5.8 \%$ decrease from 2008, primarily due to certain charges for treasury services being assessed directly rather than as part of advisory fees in the current year. General and administrative expenses totaled $\$ 399$ thousand for 2009 and $\$ 374$ thousand for 2008, a $6.7 \%$ increase from 2008 primarily as a result of increased costs for legal and director fees and also due to change in assessing treasury costs.

## Year Ended December 31, 2008 Compared to December 31, 2007

The Company s net income for 2008 was $\$ 20.7$ million. This represented a $6.3 \%$ decrease from 2007 net income of $\$ 22.1$ million. Earnings decreased primarily because of lower interest income on earning assets.

Interest income on securities purchased under agreement to resell for the year ended December 31, 2008 was $\$ 1$ million on an average balance of $\$ 42$ million with an average yield of $2.3 \%$ compared to interest income of $\$ 3.9$ million on an average balance of $\$ 84$ million with an average yield of $4.7 \%$ for 2007. Interest income on the Notes for 2008 totaled $\$ 302$ thousand and yielded $6.4 \%$ on $\$ 4.7$ million of average principal outstanding compared to $\$ 364$ thousand and a $6.4 \%$ yield on $\$ 5.7$ million average principal outstanding for 2007. The decrease in interest income from the Notes was attributable to a reduction in the Note balance because of customer payoffs in the Securing Mortgage Loans. The average outstanding balance of the Securing Mortgage Loans was $\$ 6$ million for 2008 and $\$ 7$ million for 2007. Interest income on securities available-for-sale for 2008 was $\$ 20$ million, resulting in a yield of $4.5 \%$ on an average balance of $\$ 444$ million compared to interest income of $\$ 18.2$ million with a yield of $4.6 \%$ on an average balance of $\$ 395$ million for 2007. There were no Company borrowings during either year.

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Operating expenses for the year ended December 31, 2008 totaled $\$ 597$ thousand compared to $\$ 437$ thousand a year ago. Loan servicing expenses for 2008 totaled $\$ 15$ thousand, a decrease of $\$ 3$ thousand from 2007. This decrease was attributable to the reduction in the principal balance of the Notes. Advisory fees for the year ended December 31, 2008 were $\$ 208$ thousand compared to $\$ 119$ thousand, a $75 \%$ increase from 2007, primarily due to increased costs for processing and management services. General and administrative expenses totaled $\$ 374$ thousand for 2008 and $\$ 300$ thousand for 2007, a $25 \%$ increase from 2007 primarily as a result of increased costs for printing and insurance.

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## Quarter Ended December 31, 2009 Compared to Quarter Ended December 31, 2008

The Company s net income for the fourth quarter of 2009 and 2008 was $\$ 5.1$ million.
Interest income on securities available-for-sale for the current quarter was $\$ 5.6$ million resulting in a yield of $4.3 \%$ on an average balance of $\$ 523$ million, compared to interest income of $\$ 5.1$ million with a yield of $4.6 \%$ on an average balance of $\$ 447$ million for the same period a year ago. The increase in these assets largely reflected the use of proceeds from the capital infusion from HCH in March 2009. Interest income on securities purchased under agreement to resell for the current quarter was $\$ 7$ thousand on an average balance of $\$ 41$ million resulting in an average yield of $0.007 \%$ compared to interest income of $\$ 53$ thousand on an average balance of $\$ 40$ million with an average yield of $.05 \%$ for the same period in the year-ago quarter.

There were no Company borrowings during the fourth quarter of 2009 or 2008.
Fourth quarter 2009 operating expenses totaled $\$ 176$ thousand, a decrease of $\$ 17$ thousand from the fourth quarter of 2008. Advisory fees for the fourth quarter of 2009 were $\$ 60$ thousand compared to $\$ 54$ thousand in the prior year s fourth quarter due to increased costs for investment advisory services and administration. General and administrative expenses totaled $\$ 113$ thousand in the current quarter compared to $\$ 136$ thousand for the same period in 2008, reflecting decreased costs for printing and expert services.

## Allowance for Loan Losses

The Company does not currently maintain an allowance for loan losses due to the over-collateralization of the Securing Mortgage Loans and the prior and expected credit performance of the collateral pool and because the Company can, under certain conditions, require the Bank to dispose of nonperforming Mortgage Loans.

## Concentrations of Credit Risk

The MBS portfolio securities currently held by the Company are all various issues of federal agency guaranteed conventional pass-through securities. The credit guarantees extended by the Federal National Mortgage Association and Federal Home Loan Mortgage Association are characterized as full modification guarantees whereby the timely payment of both interest and principal is assured by the respective sponsoring federal agency.

A majority of the collateral underlying the Securing Mortgage Loans is located in Illinois. The financial viability of customers in this state is, in part, dependent on the state s economy. The collateral may be subject to a greater risk of default than other comparable loans in the event of adverse economic, political or business developments or natural hazards that may affect such region and the ability of property owners in such region to make payments of principal and interest on the underlying mortgages. The Company s maximum risk of accounting loss, should all customers in Illinois fail to perform according to contract terms and all collateral prove to be worthless, was approximately $\$ 2.9$ million at December 31, 2009 and $\$ 3.2$ million at December 31, 2008.

## Interest Rate Risk

The Company s income consists primarily of interest payments on the Mortgage Assets and the securities it holds. If there is a decline in interest rates during a period of time when the Company must reinvest payments of interest and principal with respect to its Mortgage Assets and other interest earning assets, the Company may find it difficult to purchase additional earning assets that generate sufficient income to support payment of dividends on the Preferred Shares. Because the rate at which dividends, if, when and as authorized and declared, are payable on the Preferred Shares is fixed, there can be no assurance that an interest rate environment in which there is a decline in interest rates
would not adversely affect the Company s ability to pay dividends on the Preferred Shares.

## Competition

The Company does not engage in the business of originating mortgage loans. While the Company may acquire additional Mortgage Assets, it anticipates that such assets will be acquired from the Bank, affiliates of the Bank or unaffiliated parties. Accordingly, the Company does not expect to compete with mortgage conduit programs,

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investment banking firms, savings and loan associations, banks, thrift and loan associations, finance companies, mortgage bankers or insurance companies in originating Mortgage Assets.

## Liquidity Risk Management

The objective of liquidity management is to ensure the availability of sufficient cash flows to meet all of the Company s financial commitments. In managing liquidity, the Company takes into account various legal limitations placed on a REIT.

The Company sprincipal liquidity needs are to maintain the current portfolio size through the acquisition of additional qualifying assets and to pay dividends to its stockholders after satisfying obligations to creditors. The acquisition of additional qualifying assets is funded with the proceeds obtained from repayment of principal balances by individual mortgages or maturities of securities held for sale on a reinvested basis. The payment of dividends on the Preferred Shares will be made from legally available funds, principally arising from operating activities of the Company. The Company $s$ cash flows from operating activities principally consist of the collection of interest on short term qualifying investments, the Notes and mortgage-backed securities. The Company does not have and does not anticipate having any material capital expenditures.

In order to remain qualified as a REIT, the Company must distribute annually at least $90 \%$ of its adjusted REIT ordinary taxable income, as provided for under the Code, to its common and preferred stockholders. The Company currently expects to distribute dividends annually equal to $90 \%$ or more of its adjusted REIT ordinary taxable income.

The Company anticipates that cash and cash equivalents on hand and the cash flow from the Notes, short-term investments and mortgage-backed securities will provide adequate liquidity for its operating, investing and financing needs including the capacity to continue preferred dividend payments on an uninterrupted basis.

As presented in the accompanying Statement of Cash Flows, the primary sources of funds in addition to $\$ 20.4$ million provided from operations during 2009 were $\$ 272.5$ million from the maturities and sales of securities available-for-sale 2009 and $\$ 80$ million from the purchase of the Company s common stock by HCH. In 2008, the primary sources of funds other than $\$ 20.3$ million provided from operations were $\$ 257.8$ million from the maturities and sales of securities available-for-sale. The primary uses of funds for 2009 were $\$ 336.7$ million in purchases of securities available-for-sale and $\$ 18.4$ million and $\$ 2.3$ million in Preferred Share dividends and Common Stock dividends paid, respectively. In 2008, the primary uses of funds were $\$ 265.2$ million in purchases of securities available-for-sale and $\$ 18.4$ million and $\$ 5.6$ million in Preferred Share dividends and Common Stock dividends paid, respectively.

## Accounting Pronouncements

The Company adopted SFAS No. 165, Subsequent Events, (FASB ASC 855, Subsequent Events) as of June 30, 2009. The Statement establishes recognition and disclosure standards for events that occur after the balance sheet date but before the financial statements are issued or are available to be issued. The adoption of the Statement had no impact on the Company s financial position or results of operations.

The Financial Accounting Standards Board ( FASB ) issued Statement of Financial Accounting Standards ( SFAS ) No. 166, Accounting for Transfers of Financial Assets an amendment of FASB Statement No. 140, (FASB ASC 860, Transfers and Servicing) in June 2009. The standard removes the concept of a qualifying special-purpose entity ( QSPE ). It also creates more stringent conditions for reporting a transfer of a portion of a financial asset as a sale. The standard was effective January 1, 2010. The adoption of the standard did not impact the Company s financial position or results of operations.

The FASB issued SFAS No. 167, Amendments to FASB Interpretation No. 46(R) (FASB ASC 810, Consolidations) in June 2009. The standard changes the criteria by which an enterprise determines whether it must consolidate a variable interest entity ( VIE ). It amends the existing guidance to require an enterprise to consolidate a VIE if it has both the power to direct the activities that most significantly impact the VIE s economic performance and the obligation to absorb losses or the right to receive benefits from the VIE. Existing guidance requires an enterprise to consolidate a VIE if it absorbs a majority of the expected losses or residual returns, or both. A

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continuous assessment of which party must consolidate a VIE will be required, rather than an assessment only when certain trigger events occur. In addition, the new standard requires an enterprise to assess if VIEs that were previously QSPEs must be consolidated by the enterprise. The standard was effective January 1, 2010. The adoption of this standard did not impact the Company s financial position or results of operations.

The Company adopted SFAS No. 168, The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles a replacement of FASB Statement No. 162, (ASC 105, Generally Accepted Accounting Principles) as of September 30, 2009. The codification creates a single source of authoritative nongovernmental U.S. generally accepted accounting principles ( GAAP ). The Statement does not change existing GAAP. The adoption of this statement had no impact on the Company s financial position or results of operations.

The FASB issued Accounting Standards Update ( ASU ) 2009-05, Measuring Liabilities at Fair Value (ASU 2009-05) in August 2009. ASU 2009-05 reiterates the definition of fair value for a liability as the price that would be paid to transfer it in an orderly transaction between market participants at the measurement date and requires a company to consider its own nonperformance risk, including its own credit risk, in fair-value measurements of liabilities. The update is effective for interim and annual reporting periods that begin after August 27, 2009 and applies to all fair value measurements of liabilities required by FASB ASC 820 Fair Value Measurements and Disclosure. No new fair value measurements are required by the new guidance. The adoption of ASU 2009-05 as of October 1, 2009 did not have a material impact on the Company s financial position or results of operations.

## Tax Matters

As of December 31, 2009, the Company believes that it is in full compliance with the REIT federal income tax rules, and expects to qualify as a REIT under the provisions of the Code. The Company expects to meet all REIT requirements regarding the ownership of its stock and anticipates meeting the annual distribution requirements. Beginning January 1, 2009, Illinois requires a captive REIT to increase its state taxable income by the amount of dividends paid. Under this law, a captive REIT includes a REIT of which $50 \%$ of the voting power or value of the beneficial interest or shares is owned by a single corporation. Management believes that the Company is classified as a captive REIT under Illinois law, in light of the fact that (1) all of the outstanding Common Stock is held by HCH., a wholly-owned subsidiary of the Bank, (2) the Common Stock represents more than $50 \%$ of the voting power of the Company s equity securities and (3) the Common Stock is not listed for trading on an exchange. Management believes that the future state tax expense to be incurred by the Company in future years should not have a material adverse effect upon the Company s ability to declare and pay future dividends on the preferred shares. This belief is based upon the ownership interest of the Company, whereby any tax expense incurred is expected to primarily reduce the net earnings available to the holder of the Company s Common Stock. The current Illinois statutory tax rate is $7.3 \%$. For the fourth quarter and twelve months of 2009, $\$ 399$ thousand and $\$ 1.6$ million of Illinois income tax expense was recorded.

## Subsequent Events

On January 22, 2010, Moody s Investors Services, Inc. ( Moody s ) downgraded its long-term ratings for Bank of Montreal ( BMO ) (the Company s ultimate parent). BMO s deposit rating dropped to Aa2 from Aal and its bank financial strength rating (BFSR) fell to B- from B. Further, Moody s downgraded BMO s preferred stock securities (which include non-cumulative preferred shares and other hybrid capital instruments) four notches to Baal from Aa3. The first notch reflected the BFSR downgrade. The other three notches were a consequence of Moody simplementing a revised methodology for rating bank hybrid securities. At that time, Moody s downgraded the bank financial strength rating of the Bank to C+ from B-. In addition, Moody s lowered its rating for the Company s Preferred Stock from A2 to Baal and described this action as reflecting both the BFSR downgrade and Moody s implementation of the aforementioned revised methodology. Prior to the most recent downgrade, as reported in our Form 10-Q for the period
ending September 30, 2009, on October 22, 2009, Moody s downgraded the Company s Preferred Stock from A1 to A2.

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## ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

As of December 31, 2009, the Company had $\$ 3.6$ million invested in Notes, a decrease of $\$ 700$ thousand from December 31, 2008. The decline was attributable to customer payoffs in the Securing Mortgage Loans. At December 31, 2009, the Company held $\$ 515$ million in residential mortgage-backed securities compared to $\$ 488$ million at December 31, 2008. At December 31, 2009, the Company had $\$ 40$ million in U.S. Treasury Securities. The Company did not have any U.S. Treasury Securities at December 31, 2008. At December 31, 2009, the Company held an investment of $\$ 22$ million in securities purchased from the Bank under agreement to resell compared to $\$ 6$ million at December 31, 2008. The Company is subject to exposure for fluctuations in interest rates. Adverse changes in interest rates could impact negatively the value of mortgage-backed securities, as well as the levels of interest income to be derived from these assets.

The following table stratifies the Company s available-for-sale securities as of December 31, 2009 by maturity date (in thousands of dollars):

|  | Year Ending December 31 |  |  |  |  |  |  |  |  |  |  | $\begin{gathered} \text { Fair Value } \\ \text { at } \\ \text { December 31, } \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2011 | 2012 |  | 2013 |  | 2014 |  | ereafter |  | Total |  |  |
| Residential mortgage-backed |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Amortized cost | \$ 10,641 | \$ 14,839 | \$ | \$ | 12,449 | \$ | 7,248 | \$ | 456,685 | \$ | 501,862 | \$ | 515,190 |
| Average Yield | 4.06\% | 4.00\% |  |  | 4.00\% |  | 4.00\% |  | 4.52\% |  | 4.52\% |  |  |
| US Treasuries |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Amortized cost | \$ 40,000 |  |  |  |  |  |  |  |  | \$ | 40,000 | \$ | 39,999 |

The Company s investments held in residential mortgage-backed securities are secured by adjustable and fixed interest rate residential mortgage loans. The yield to maturity on each security depends on, among other things, the price at which each such security is purchased, the rate and timing of principal payments (including prepayments, repurchases, defaults and liquidations), the pass-through rate and interest rate fluctuations. Changes in interest rates could impact prepayment rates as well as default rates, which in turn would impact the value and yield to maturity of the Company s residential mortgage-backed securities.

The Company currently has no outstanding borrowings.

## ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

Refer to the Index to Consolidated Financial Statements for the required information.

## ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

There have been no disagreements with accountants on any matter of accounting principles, practices or financial statement disclosure.

## ITEM 9A. CONTROLS AND PROCEDURES

## Disclosure Controls and Procedures

As of December 31, 2009, Paul R. Skubic, the Chairman of the Board, Chief Executive Officer and President of the Company, and Pamela C. Piarowski, the Chief Financial Officer of the Company, evaluated the effectiveness of the disclosure controls and procedures of the Company (as defined in the Exchange Act Rules 13a-15(e) and 15d-15(e)) and concluded that these disclosure controls and procedures are effective to ensure that material information for the Company required to be included in this Report has been made known to them in a timely fashion.

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## Management s Report on Internal Control over Financial Reporting

The management of Harris Preferred Capital Corporation is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rule 13a-15(f). Our internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. Our internal control over financial reporting includes those policies and procedures that: (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of our assets; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with U.S. generally accepted accounting principles, and that our receipts and expenditures are being made only in accordance with authorizations of our management and directors, and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition our assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Harris Preferred Capital Corporation s management, including the Chief Executive Officer and Chief Financial Officer, have evaluated the effectiveness of our internal control over financial reporting using the framework and criteria established in Internal Control Integrated Framework, issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this evaluation, management has concluded that internal control over financial reporting was effective as of December 31, 2009.

This report does not include an attestation report of the Company s registered public accounting firm regarding internal control over financial reporting. Management s report was not subject to attestation by the Company s registered public accounting firm pursuant to temporary rules (229.308T) of the Securities and Exchange Commission that permit the Company to provide only management s report in this annual report.

## Changes in Internal Control over Financial Reporting

There were no changes in the Company s internal controls over financial reporting identified in connection with such evaluations that occurred during the quarter ended December 31, 2009 that have materially affected or are reasonably likely to materially affect, the Company s internal control over financial reporting.

## ITEM 9B. OTHER INFORMATION

Not applicable.

## PART III

## ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

The Company s Board of Directors consists of five members. The Company does not anticipate that it will require any employees because it has retained the Bank to perform certain functions pursuant to the Advisory Agreement described above. Each officer of the Company currently is also an officer of the Bank and/or affiliates of the Bank. The Company maintains corporate records and audited financial statements that are separate from those of the Bank or any of the Bank saffiliates. None of the officers, directors or employees of the Company will have a direct or indirect

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pecuniary interest in any Mortgage Asset to be acquired or disposed of by the Company or in any transaction in which the Company has an interest or will engage in acquiring, holding and managing Mortgage Assets.

Pursuant to terms of the Preferred Shares, the Company s Independent Directors (as defined in Item 13 (c) below) will consider the interests of the holders of both the Preferred Shares and the Common Stock in determining whether any proposed action requiring their approval is in the best interests of the Company.

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The persons who are directors and executive officers of the Company are as follows:

## Name

Paul R. Skubic
Pamela C. Piarowski
Margaret M. Sulkin
Delbert J. Wacker
David J. Blockowicz
Forrest M. Schneider
Frank M. Novosel

## Age <br> Position and Offices Held

61 Chairman of the Board, President
50 Chief Financial Officer, Treasurer
51 Assistant Treasurer
78 Director
67 Director
62 Director
63 Director

The following is a summary of the business experience of the directors of the Company:
Mr. Skubic has been a director of the Company since inception, January 2, 1998. Mr. Skubic has been Vice President and Controller of the Bank and Chief Accounting Officer for Harris Bankcorp, Inc. and the Bank since 1990. Prior to joining Harris Bankcorp, Inc., Mr. Skubic was employed by Arthur Andersen \& Co. He is a certified public accountant. Based primarily upon Mr. Skubic s extensive 20 year management and leadership experience as the Vice President and Controller of a national banking association and as the Chief Accounting Officer for Harris Bankcorp, Inc.; strong strategic planning, accounting, financial, banking and risk analysis skills and experience; and tenure and contributions as a current officer, Board member and Board committee member, the Board determined that Mr. Skubic should serve as a director of the Company at the time of filing of this Annual Report on Form 10-K.

Mr. Wacker has been a director of the Company since inception, January 2, 1998. Mr. Wacker has been a retired partner from Arthur Andersen \& Co. since 1987 after 34 years. From July 1988 to November 1990, he was Vice President -Treasurer, Parkside Medical Services, a subsidiary of Lutheran General Health System. From November 1990 to September 1993, he completed various financial consulting projects for Lutheran General. He is a Certified Public Accountant. Based primarily upon Mr. Wacker s extensive 40-year management and leadership experience as a former partner of a national accounting firm and as former Vice President-Treasurer and financial consultant for a health care system; strong accounting, financial and risk analysis skills and experience; and tenure and contributions as a current Board member and Board committee member, the Board determined that Mr. Wacker should serve as a director of the Company at the time of filing of this Annual Report on Form 10-K.

Mr. Blockowicz has been a director of the Company since inception, January 2, 1998. Mr. Blockowicz is a Certified Public Accountant and is a partner with Blockowicz \& Tognocchi LLC. Prior to forming his firm, Mr. Blockowicz was a partner with Arthur Andersen \& Co. through 1990. Blockowicz \& Tognnocchi LLC is a professional tax consulting firm and is not a parent, subsidiary or other affiliate of the Company. Based primarily upon Mr. Blockowicz s extensive 33 -year management and leadership experience as a former partner of a national accounting firm and as a partner of a professional tax consulting firm; strong taxation, accounting and financial skills and experience; and tenure and contributions as a current Board member and Board committee chairperson, the Board determined that Mr. Blockowicz should serve as a director of the Company at the time of filing of this Annual Report on Form 10-K.

Mr. Schneider has been a director of the Company since 2000. Mr. Schneider is President and Chief Executive Officer of Lane Industries, Inc. Mr. Schneider has been a director of Lane Industries, a diversified holding company since 2000. He has been employed by Lane Industries since 1976. Lane Industries is not a parent, subsidiary or other affiliate of the Company. He is a graduate of the University of Illinois at Chicago, where he received his B.S. in Finance. He also holds a M.S. in Finance from the University of Illinois at Urbana, Champaign. Mr. Schneider served
as a director of General Binding Corporation (NASDAQ) from 2000 until 2005 and served on the governance and compensation committees. Mr. Schneider served as a director of ACCO Brands Corporation (NYSE) from 2005 until 2006. Based primarily upon Mr. Schneider s extensive 10 year executive management and leadership experience as a President, Chief Executive Officer and director of a diversified holding company; strong strategic planning, financial, risk analysis and administrative skills and experience; and tenure and contributions as a current Board member and Board committee member, the Board determined that Mr. Schneider should serve as a director of the Company at the time of filing of this Annual Report on Form 10-K.

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Mr. Novosel has been a director of the Company since inception, January 2, 1998. Mr. Novosel was a Vice President in the Treasury Group of the Bank from 1995 and served as Treasurer of the Company until his retirement from the Bank in November, 2008. Previously, he served as Treasurer of Harris Bankcorp, Inc. Mr. Novosel is a Chartered Financial Analyst and a member of the CFA Society of Chicago. Based primarily upon Mr. Novosel s extensive 25-year management and leadership experience as a former Vice President of the Bank and former Treasurer of the Company; strong strategic planning, financial, banking and risk analysis skills and experience; and tenure and contributions as a current Board member and Board committee member, the Board determined that Mr. Novosel should serve as a director of the Company at the time of filing of this Annual Report on Form 10-K.

The following is a summary of the business experience of the executive officers who are not directors of the Company:

Ms. Piarowski has been Chief Financial Officer of the Company since May 31, 2006 and Treasurer since 2008, although she previously served as Chief Financial Officer of the Company and Senior Vice-President and Chief Financial Officer of Harris Bankcorp, Inc. from June 2001 through July 2003. In 2003, she was appointed Vice-President, Financial Performance Management, Bank of Montreal. In April, 2006 she was appointed Vice-President and Chief Financial Officer, BMO US. She is a certified public accountant.

Ms. Sulkin has been a Vice President in the Taxation Department of the Bank since 1992. Ms. Sulkin has been employed by the Bank since 1984. Prior to joining the Bank, she was employed by KPMG LLP. She is a certified public accountant.

## Independent Directors

The terms of the Preferred Shares require that, as long as any Preferred Shares are outstanding, certain actions by the Company be approved by a majority of the Company s Independent Directors (as defined in Item 13 (c) below). Delbert J. Wacker, David J. Blockowicz and Forrest M. Schneider are the Company s Independent Directors.

If at any time the Company fails to declare and pay a quarterly dividend payment on the Preferred Shares, the number of directors then constituting the Board of Directors of the Company will be increased by two at the Company s next annual meeting and the holders of Preferred Shares, voting together with the holders of any other outstanding series of preferred stock as a single class, will be entitled to elect two additional directors to serve on the Company s Board of Directors. Any member of the Board of Directors elected by holders of the Company s Preferred Shares will be deemed to be an Independent Director for purposes of the actions requiring the approval of a majority of the Independent Directors.

## Audit Committee

The Board of Directors of the Company has established an Audit Committee, with an approved Audit Committee Charter, which will review the engagement of an independent registered public accounting firm and review their independence. The Audit Committee will also review the adequacy of the Company s internal accounting controls. The Audit Committee is comprised of Delbert J. Wacker, David J. Blockowicz and Forrest M. Schneider. David J.Blockowicz is the chairperson of the Audit Committee. The Company s Board of Directors has determined that each member of the Audit Committee is an Audit Committee financial expert as defined in rules of the Securities and Exchange Commission. Each Audit Committee member is an Independent Director (as defined in Item 13 (c) below).

## Investment Committee

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In November 2008, the Board of Directors of the Company established an Investment Committee, with an approved Investment Committee Charter, which will assist the Board of Directors in discharging its oversight responsibilities in reviewing the Company s investment policies, strategies, transactions and performance, and in overseeing the Company s capital and financial resources. The Investment Committee is required to be composed of at least two members of the Board of Directors, with one appointed chairperson. The Investment Committee is comprised of the Committee chairperson, Frank M. Novosel and Paul R. Skubic.

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## Compensation of Directors

The Company pays directors who are not currently officers of the Bank or its affiliates ( Non Bank Director ) and Independent Directors (as defined in Item 13 (c) below) fees for their services as directors. For the Company s 2009 fiscal year, Non Bank Directors and Independent Directors received a fee of $\$ 3,000$ per quarter, and $\$ 4,000$ per quarter for services to the Investment Committee. Directors also received $\$ 1,000$ for each meeting of the Board of Directors and Audit Committee that they attended. The following table shows the compensation received in 2009. The Company has not paid and does not currently intend to pay any compensation to directors who are not Independent Directors or to Non Bank Directors or who are active Bank officers.


* Represents $\$ 17,000$ in compensation received as Independent Director and $\$ 4,000$ in compensation received as an Audit Committee Member.
** Represents $\$ 17,000$ in compensation received as a Non Bank Director and $\$ 16,000$ in compensation received as an Investment Committee Member following his retirement from the Company and the Bank in November, 2008.

The Company has adopted a code of ethics for its senior officers, including the executive officers, which is filed as an Exhibit hereto.

## Section 16(a) Beneficial Ownership Reporting Compliance

Based on a review of reports filed with respect to the year ended December 31, 2009, the Company believes that all ownership reports were filed on a timely basis.

## ITEM 11. EXECUTIVE COMPENSATION

The Company has not paid and does not currently intend to pay any compensation to its officers or employees or to directors who are not Independent Directors or Non Bank Directors or who are active Bank officers.

## ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

## (a) Security ownership of certain beneficial owners

No person owns of record or is known by the Company to own beneficially more than 5\% of the outstanding 73/8\% Noncumulative Exchangeable Preferred Stock, Series A.

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## (b) Security Ownership of Management

The following table shows the ownership as of March 31, 2010 of 73/8\% Noncumulative Exchangeable Preferred Stock, Series A, by the officers or directors who own any such shares.

| Title of Class | Name of <br> Beneficial Owner | Amount of <br> Beneficial Ownership | Percent <br> of Class |
| :--- | :--- | :--- | ---: |
| Preferred Stock | Paul R. Skubic | 8,625 Shares | $.032 \%$ |
| Preferred Stock | Forrest Schneider | 8,965 Shares | $.033 \%$ |
| Preferred Stock | David J. Blockowicz | 2,900 Shares | $.011 \%$ |
| Preferred Stock | Frank M. Novosel | 3,500 Shares | $.013 \%$ |
| Preferred Stock | Delbert Wacker | 3,000 Shares | $.011 . \%$ |

## ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

## (a) Transactions with Related Persons

The Bank, through its wholly-owned subsidiary, HCH , indirectly owns $100 \%$ of the Common Stock of the Company. Paul R. Skubic, Chairman of the Board of the Company, its executive officers, Pamela C. Piarowski, and Margaret M. Sulkin, are also officers of the Bank.

A substantial portion of the assets of the Company initially consisted of Notes issued by the Bank. The Notes mature on October 1, 2027 and pay interest at $6.4 \%$ per annum. During 2009, the Company received repayments on the Notes of $\$ 700$ thousand compared to 2008 repayments of $\$ 1.1$ million. In years ended December 31, 2009, 2008 and 2007, the Bank paid interest on the Notes in the amount of $\$ 246$ thousand, $\$ 302$ thousand and $\$ 364$ thousand, respectively, to the Company.

The Company purchases U.S. Treasury and Federal agency securities from the Bank under agreements to resell identical securities. At December 31, 2009, the Company held $\$ 22$ million of such assets and had earned $\$ 31$ thousand of interest from the Bank during 2009. At December 31, 2008, the Company held $\$ 6$ million of such assets and earned $\$ 1$ million of interest for 2008. The Company receives rates on these assets comparable to the rates that the Bank offers to unrelated counterparties under similar circumstances.

The Bank and the Company have entered into a Servicing Agreement and an Advisory Agreement, the terms of which are described in further detail on page 5 of this report. In 2009, the Bank received payments of $\$ 12$ thousand and $\$ 196$ thousand, respectively, compared to $\$ 15$ thousand and $\$ 208$ thousand for 2008, under the terms of these agreements.

## (b) Review, Approval or Ratification of Transactions with Related Persons

The terms of the Preferred Shares require that, as long as any Preferred Shares are outstanding, certain actions by the Company, including transactions with the Bank and other related persons, be approved by a majority of the Independent Directors (as defined in the following paragraph). Each of the transactions described in Item 13(a) above was approved by a majority of the Independent Directors.

## (c) Director Independence

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The Articles of Incorporation (the Charter ) of the Company defines an Independent Director as one who is not a current officer or employee of the Company or a current director, officer or employee of the Bank or of its affiliates. In addition, pursuant to the Charter, so long as the Preferred Shares are listed for trading on the New York Stock Exchange, a director shall not be deemed to be an Independent Director unless he or she meets the applicable requirements for independence as set forth under New York Stock Exchange rules and regulations.

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## ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES

## Audit Fees

For the years ended December 31, 2009 and 2008, the Company s principal accountant billed $\$ 67$ thousand and $\$ 65$ thousand, respectively for the audit of the Company s annual financial statements and review of financial statements included in Form 10-Q filings.

## Audit-Related Fees

There were no fees billed for services reasonably related to the performance of the audit or review of the Company s financial statements outside of those fees disclosed above under Audit Fees for the years ended December 31, 2009 and 2008.

## Tax Fees

There were no fees billed for tax-related services for the years ended December 31, 2009 and 2008.

## All Other Fees

There were no other fees billed to the Company by the Company s principal accountants other than those disclosed above for the years ended December 31, 2009 and 2008.

## Pre-Approval Policies and Procedures

Prior to engaging accountants to perform a particular service, the Board of Directors obtains an estimate for the service to be performed. All of the services described above were approved by the Audit Committee and Board of Directors in accordance with its procedures.

## PART IV

## ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES

(a) Documents filed with Report:
(1) Consolidated Financial Statements (See page 27 for a listing of all financial statements included in Item 8)
(2) Financial Statement Schedules

All schedules normally required by Form 10-K are omitted since they are either not applicable or because the required information is shown in the financial statements or notes thereto.
(3) Exhibits:
*3(a)(I) Articles of Incorporation of the Company, as amended
**3(b) Bylaws of the Company
***4 Specimen of certificate representing Series A Preferred Shares
***10(a) Form of Servicing Agreement between the Company and the Bank

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***10(b) Form of Advisory Agreement between the Company and the Bank
***10(c) Form of Bank Loan Agreement between the Company and the Bank
***10(d) Form of Mortgage Loan Assignment Agreement between the Company and the Bank
14 Code of Ethics for Senior Officers (Incorporated by reference to Exhibit 14 to the Company s Annual Report on Form 10-K for the year ended December 31, 2003)

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24 Power of attorney
31.1 Certification of Pamela C. Piarowski pursuant to Rule 13a 14(a)
31.2 Certification of Paul R. Skubic pursuant to Rule 13a 14(a)
$32.1 \quad$ Certification pursuant to 18 U.S.C. Section 1350

* Incorporated by reference to Exhibit 3.1 filed with the Company s Form 8-K dated March 4, 2009.
** Incorporated by reference to Exhibit 3.1 filed on the Company s Form 8-K dated August 31, 2007.
*** Incorporated by reference to the exhibit of the same number filed with the Company s Registration Statement on Form S-11 (Securities and Exchange Commission file number 333-40257)


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## Index to Consolidated Financial Statements

The following consolidated financial statements are included in Item 8 of this Annual Report on Form 10-K:

## Harris Preferred Capital Corporation

Consolidated Financial Statements
Report of Independent Registered Public Accounting Firm
Consolidated Balance Sheets
Consolidated Statements of Income and Comprehensive Income
Consolidated Statements of Changes in Stockholders Equity
Consolidated Statements of Cash Flows
Notes to Consolidated Financial Statements
Harris N.A.
Financial Review
Consolidated Financial Statements
Independent Auditors Report
Consolidated Statements of Condition
Consolidated Statements of Operations
Consolidated Statements of Comprehensive Income (Loss)
Consolidated Statements of Changes in Stockholder s Equity
Consolidated Statements of Cash Flows
Notes to Consolidated Financial Statements
All schedules are omitted since the required information is not present or is not present in amounts sufficient to require submission of the schedule or because the information required is included in the consolidated financial statements and notes hereof.

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## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, Harris Preferred Capital Corporation has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized on the 31st day of March, 2010.
/s/ PAUL R. SKUBIC
Paul R. Skubic
Chairman of the Board and President
/s/ PAMELA C. PIAROWSKI
Pamela C. Piarowski
Chief Financial Officer
Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed by Paul R. Skubic, Chairman of the Board and President of the Company, as attorney-in-fact for the following Directors on behalf of Harris Preferred Capital Corporation of the 31st day of March 2010.

David J. Blockowicz
Frank M. Novosel
Paul R. Skubic
Attorney-In-Fact
Supplemental Information
No proxy statement will be sent to security holders in 2010.

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## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Stockholders and Board of Directors
of Harris Preferred Capital Corporation:
We have audited the accompanying consolidated balance sheets of Harris Preferred Capital Corporation and subsidiary (the Company) as of December 31, 2009 and 2008, and the related consolidated statements of income and comprehensive income, changes in stockholders equity, and cash flows for each of the years in the three-year period ended December 31, 2009. These consolidated financial statements are the responsibility of the Company s management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Harris Preferred Capital Corporation and subsidiary as of December 31, 2009 and 2008, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2009, in conformity with U.S. generally accepted accounting principles.

March 31, 2010
Chicago, Illinois

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## Harris Preferred Capital Corporation

## Consolidated Balance Sheets

|  | $\begin{array}{c}\text { December 31 } \\ \text { 2009 }\end{array}$ |  |
| :--- | ---: | ---: | ---: | ---: |
| (In thousands, except |  |  |
| share data) |  |  |$)$

The accompanying notes are an integral part of these financial statements.

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## Harris Preferred Capital Corporation

## Consolidated Statements of Income and Comprehensive Income

|  | 2009 |  | For the Years Ended December 31 2008 (In thousands) |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income: |  |  |  |  |  |  |
| Securities purchased from Harris N.A. under agreement to resell | \$ | 31 | \$ | 963 | \$ | 3,950 |
| Notes receivable from Harris N.A. |  | 246 |  | 302 |  | 364 |
| Securities available-for-sale: |  |  |  |  |  |  |
| Mortgage-backed |  | 22,356 |  | 20,011 |  | 17,929 |
| U.S. Treasury |  | 2 |  | 20 |  | 281 |
| Total interest income | \$ | 22,635 | \$ | 21,296 | \$ | 22,524 |
| Operating expenses: |  |  |  |  |  |  |
| Loan servicing fees paid to Harris N.A. |  | 12 |  | 15 |  | 18 |
| Advisory fees paid to Harris N.A. |  | 196 |  | 208 |  | 119 |
| General and administrative |  | 399 |  | 374 |  | 300 |
| Total operating expenses | \$ | 607 | \$ | 597 | \$ | 437 |
| Income before income taxes | \$ | 22,028 | \$ | 20,699 | \$ | 22,087 |
| Applicable state income taxes |  | 1,608 |  |  |  |  |
| Net Income | \$ | 20,420 | \$ | 20,699 | \$ | 22,087 |
| Preferred stock dividends |  | 18,438 |  | 18,438 |  | 18,438 |
| Net income available to common stockholder | \$ | 1,982 | \$ | 2,261 | \$ | 3,649 |
| Basic and diluted earnings per common share | \$ | 1,680 | \$ | 2,261 | \$ | 3,649 |
| Average number of common shares outstanding |  | 1,148 |  | 1,000 |  | 1,000 |
| Net income | \$ | 20,420 | \$ | 20,699 | \$ | 22,087 |
| Other comprehensive income: |  |  |  |  |  |  |
| Available-for-sale securities: |  |  |  |  |  |  |
| Unrealized holding gains arising during the period, net of state taxes | \$ | 2,525 | \$ | 10,839 | \$ | 7,047 |
| Less reclassification adjustment for realized gains included in net income | \$ |  | \$ |  | \$ |  |
| Comprehensive income | \$ | 22,945 | \$ | 31,538 | \$ | 29,134 |

The accompanying notes are an integral part of these financial statements.

## Table of Contents

## Harris Preferred Capital Corporation <br> Consolidated Statements of Changes in Stockholders Equity For the Years Ended December 31, 2009, 2008 and 2007

## (Distributions

in
Excess of Accumulated Earnings)

| Preferred | Common | Additional <br> Paid-in | Earnings <br> in Excess of | Other <br> Comprehensive <br> Income | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Stock | Stock | Capital <br> (In thousands | Distributions | except per share data) | Equity |

(In thousands except per share data)

| Net income | \$ |  | \$ |  | \$ |  | \$ | 22,087 | \$ |  | \$ | 22,087 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other comprehensive income |  |  |  |  |  |  |  |  |  | 7,047 |  | 7,047 |
| Dividends declared on common stock ( $\$ 3,511$ per share) |  |  |  |  |  |  |  | $(3,511)$ |  |  |  | $(3,511)$ |
| Dividends declared on preferred stock (\$1.8438 per share) |  |  |  |  |  |  |  | $(18,438)$ |  |  |  | $(18,438)$ |
| Balance at December 31, 2007 | \$ | 250,000 | \$ | 1 | \$ | 240,733 | \$ | 67 | \$ | $(1,007)$ | \$ | 489,794 |
| Net income | \$ |  | \$ |  | \$ |  | \$ | 20,699 | \$ |  | \$ | 20,699 |
| Other comprehensive income |  |  |  |  |  |  |  |  |  | 10,839 |  | 10,839 |
| Dividends declared on common stock (\$2,650 per share) |  |  |  |  |  |  |  | $(2,650)$ |  |  |  | $(2,650)$ |
| Dividends declared on preferred stock ( $\$ 1.8438$ per share) |  |  |  |  |  |  |  | $(18,438)$ |  |  |  | $(18,438)$ |
| Balance at December 31, 2008 | \$ | 250,000 | \$ | 1 | \$ | 240,733 | \$ | (322) | \$ | 9,832 | \$ | 500,244 |
| Net income | \$ |  | \$ |  | \$ |  | \$ | 20,420 | \$ |  | \$ | 20,420 |
| Other comprehensive income |  |  |  |  |  |  |  |  |  | 2,525 |  | 2,525 |
| Capital contribution and issuance of common stock |  |  |  |  |  | 80,000 |  |  |  |  |  | 80,000 |

Dividends declared on
common stock ( $\$ 2,261$ per share)
Dividends declared on
preferred stock ( $\$ 1.8438$ per share)

$$
\begin{equation*}
(18,438) \tag{18,438}
\end{equation*}
$$

Balance at December 31, 2009

$$
\begin{array}{lllllllllll}
\$ 250,000 & \$ & 1 & \$ & 320,733 & \$ & (601) & \$ & 12,357 & \$ & 582,490
\end{array}
$$

The accompanying notes are an integral part of these financial statements.

## Table of Contents

## Harris Preferred Capital Corporation

## Consolidated Statements of Cash Flows

| For the |  |  |
| :---: | :---: | :---: |
| 2009 | 2008 | 2007 |
|  | (In thousands) |  |


| Operating Activities: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income | \$ | 20,420 | \$ | 20,699 | \$ | 22,087 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |  |  |
| Net (increase) decrease in other assets |  |  |  | (356) |  | 139 |
| Net (decrease) increase in accrued expenses |  | (1) |  | (17) |  | 9 |
| Net cash provided by operating activities | \$ | 20,419 | \$ | 20,326 | \$ | 22,235 |
| Investing Activities: |  |  |  |  |  |  |
| Repayments of notes receivable from Harris N.A. |  | 700 |  | 1,051 |  | 1,177 |
| Purchases of securities available-for-sale |  | $(336,736)$ |  | $(265,238)$ |  | $(358,745)$ |
| Proceeds from maturities/redemptions of securities available-for-sale |  | 272,553 |  | 257,763 |  | 360,620 |
| Net cash (used in) provided by investing activities | \$ | $(63,483)$ | \$ | $(6,424)$ | \$ | 3,052 |
| Financing Activities: |  |  |  |  |  |  |
| Cash dividends paid on preferred stock | \$ | $(18,438)$ | \$ | $(18,438)$ | \$ | $(23,049)$ |
| Cash dividends paid on common stock |  | $(2,261)$ |  | $(5,650)$ |  | (511) |
| Capital contribution and issuance of common stock |  | 80,000 |  |  |  |  |
| Net cash provided by (used in) financing activities | \$ | 59,301 | \$ | $(24,088)$ | \$ | $(23,560)$ |
| Net increase (decrease) in cash on deposit with Harris N.A. | \$ | 16,237 | \$ | $(10,186)$ | \$ | 1,727 |
| Cash and cash equivalents with Harris N.A. at beginning of year |  | 6,679 |  | 16,865 |  | 15,138 |
| Cash and cash equivalents with Harris N.A. at end of year | \$ | 22,916 | \$ | 6,679 | \$ | 16,865 |

The accompanying notes are an integral part of these financial statements.

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## Harris Preferred Capital Corporation

## Notes to consolidated Financial Statements

## 1. Organization and Basis of Presentation

Harris Preferred Capital Corporation (the Company ) is a Maryland corporation whose principal business objective is to acquire, hold, finance and manage qualifying real estate investment trust ( REIT ) assets (the Mortgage Assets ), consisting of a limited recourse note or notes (the Notes ) issued by Harris N.A. (the Bank ) secured by real estate mortgage assets (the Securing Mortgage Loans ) and other obligations secured by real property, as well as certain other qualifying REIT assets. The Company holds its assets through a Maryland real estate investment trust subsidiary, Harris Preferred Capital Trust. The Company has elected to be a REIT under sections 856 through 860 of the Internal Revenue Code of 1986, as amended (the Code ), and will generally not be subject to Federal income tax to the extent that it meets all of the REIT requirements in the Code Sections $856-860$. All of the 1,180 shares of the Company s common stock, par value $\$ 1.00$ per share (the Common Stock ), are owned by Harris Capital Holdings, Inc. ( HCH ), a wholly-owned subsidiary of the Bank. On December 30, 1998, the Bank transferred its ownership of the common stock of the Company to HCH . The Bank is required to maintain direct or indirect ownership of at least $80 \%$ of the outstanding Common Stock of the Company for as long as any $73 / 8 \%$ Noncumulative Exchangeable Preferred Stock, Series A (the Preferred Shares ), $\$ 1.00$ par value, is outstanding. The Company was formed to provide the opportunity to invest in residential mortgages and other real estate assets and to provide the Bank with a cost-effective means of raising capital for federal regulatory purposes.

On February 11, 1998, the Company completed an initial public offering (the Offering ) of 10,000,000 shares of the Company s Preferred Shares, receiving proceeds of $\$ 242,125,000$, net of underwriting fees. The Preferred Shares are traded on the New York Stock Exchange. Concurrent with the issuance of the Preferred Shares, the Bank contributed additional capital of $\$ 250$ million to the Company.

On March 4, 2009, the Company amended its Articles of Incorporation to increase the number of authorized shares of Common Stock from 1,000 shares to 5,000 shares. On March 5, 2009, the Company entered into a contribution agreement with HCH pursuant to which the Company agreed to issue and sell 180 shares of Common Stock to HCH for a purchase price of $\$ 444,444.44$ per share, or $\$ 80,000,000$ in cash. HCH acquired the shares on March 5, 2009 and continues to own $100 \%$ of the shares of the Common Stock. The Company utilized proceeds from the Common Stock issuance to acquire assets in a manner consistent with Company investment guidelines.

Events occurring subsequent to the date of the balance sheet have been evaluated for potential recognition or disclosure in the consolidated financial statements through March 31, 2010, the date of the filing of the consolidated financial statements with the Securities and Exchange Commission.

## 2. Summary of Significant Accounting Policies

## Cash and Cash Equivalents

Cash and cash equivalents include cash on deposit with the Bank and securities purchased from the Bank under agreement to resell.

## Allowance for Loan Losses

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The allowance for probable loan losses is maintained at a level considered adequate to provide for probable loan losses. The allowance is increased by provisions charged to operating expense and reduced by net charge-offs. Known losses of principal on impaired loans are charged off. The provision for loan losses is based on past loss experience, management s evaluation of the loan portfolio securing the Mortgage Assets under current economic conditions and management $s$ estimate of anticipated, but as yet not specifically identified, loan losses. Such estimates are reviewed periodically and adjustments, if necessary, are recorded during the periods in which they become known. At December 31, 2009 and 2008, no allowance for loan losses was recorded under this policy.

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## Harris Preferred Capital Corporation

## Notes to consolidated Financial Statements (Continued)

## Income Taxes

The Company has elected to be taxed as a REIT commencing with its taxable year ended December 31, 1998 and intends to comply with the provisions of the Code with respect thereto. The Company does not expect to be subject to Federal income tax because assets, income distribution and stock ownership tests in Code Sections 856-860 are met. Accordingly, no provision for federal income taxes is included in the accompanying financial statements. Beginning January 1, 2009 the Company is classified as a captive REIT for Illinois tax purposes. As a captive REIT, the Company will not claim a deduction for dividends paid and will accrue Illinois income tax on Illinois taxable income. At December 31, 2009 the Company has provided $\$ 973,000$ of deferred Illinois taxes on unrealized holdings gains recognized in comprehensive income. At December 31, 2008 the Company provided $\$ 774,000$ of deferred Illinois taxes on unrealized holdings gains recognized in comprehensive income.

The REIT Modernization Act, which took effect on January 1, 2001, modified certain provisions of the Code with respect to the taxation of REITs. A key provision of this tax law change reduced the required level of distributions by a REIT from $95 \%$ to $90 \%$ of ordinary taxable income.

At December 31, 2009, the Company recorded deferred state income taxes related to unrealized holding gains in its investment portfolio. These taxes would be payable in future periods, assuming such gains were realized.

## Securities

The Company classifies all securities as available-for-sale, even if the Company has no current plans to divest. Available-for-sale securities are reported at fair value with unrealized gains and losses included as a separate component of stockholders equity net of related tax effects.

Interest income on securities, including amortization of discount or premium on an effective yield basis, is included in earnings. Realized gains and losses, as a result of securities sales, are included in gain or loss on sale of securities in the consolidated statement of income, with the cost of securities sold determined on the specific identification basis.

The Company purchases U.S. Treasury and Federal agency securities from the Bank under agreements to resell identical securities. The amounts advanced under these agreements represent short-term assets and are reflected as securities purchased under agreement to resell in the consolidated balance sheet. Securities purchased under agreement to resell totaled $\$ 22$ million at December 31, 2009 compared to $\$ 6$ million at December 31, 2008. The securities underlying the agreements are book-entry securities. Securities are transferred by appropriate entry into the Company s account with the Bank under a written custodial agreement with the Bank that explicitly recognizes the Company s interest in these securities.

The Company s investment securities are exposed to various risks such as interest rate, market and credit. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in risks in the near term would materially affect the carrying value of investments in securities available-for-sale currently reported in the consolidated balance sheet.

In making a determination of temporary vs. other-than-temporary impairment of an investment, a major consideration of management is whether the Company will be able to collect all amounts due according to the contractual terms of
the investment. Such a determination involves estimation of the outcome of future events as well as knowledge and experience about past and current events. Factors considered include the following: whether the fair value is significantly below cost and the decline is attributable to specific adverse conditions in an industry or geographic area; the period of time the decline in fair value has existed; if an outside rating agency has downgraded the investment; if dividends have been reduced or eliminated; if scheduled interest payments have not

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## Harris Preferred Capital Corporation

## Notes to consolidated Financial Statements (Continued)

been made and finally, whether the financial condition of the issuer has deteriorated. In addition, it may be necessary for the Company to demonstrate its ability and intent to hold a debt security to maturity.

## New Accounting Pronouncements

The FASB issued ASC 105, Generally Accepted Accounting Principles, which established the FASB Accounting Standards Codification as the sole source of authoritative nongovernmental U.S. generally accepted accounting principles ( GAAP ) in June 2009. The Statement does not change existing GAAP. Pursuant to the provisions of FASB ASC 105, the Company has updated references to GAAP in its financial statements for the period ended December 31, 2009.

The FASB issued ASC 855, Subsequent Events (formerly referred to as SFAS No. 165) in May 2009. The pronouncement establishes recognition and disclosure standards for events that occur after the balance sheet date but before the financial statements are issued or are available to be issued. This guidance is effective on a prospective basis for interim periods ending after June 15, 2009. The Company adopted the guidance as of June 30, 2009 and it had no impact on the Company s financial position or results of operations.

The FASB issued Accounting Standards Update ( ASU ) 2009-05, Measuring Liabilities at Fair Value ( ASU 2009-05 ) in August 2009. ASU 2009-05 reiterates the definition of fair value for a liability as the price that would be paid to transfer it in an orderly transaction between market participants at the measurement date and requires a company to consider its own nonperformance risk, including its own credit risk, in fair-value measurements of liabilities. The update is effective for interim and annual reporting periods that begin after August 27, 2009 and applies to all fair value measurements of liabilities required by FASB ASC 820 Fair Value Measurements and Disclosure. No new fair value measurements are required by the new guidance. The adoption of ASU 2009-05 as of October 1, 2009 did not have a material impact on the Company s consolidated financial position or results of operations.

## Management s Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## 3. Notes Receivable from the Bank

On February 11, 1998, proceeds received from the Offering were used in part to purchase $\$ 356$ million of Notes at a fixed rate of $6.4 \%$. The Notes are secured by mortgage loans originated by the Bank. The principal amount of the Notes equals approximately $80 \%$ of the aggregate outstanding principal amount of the Securing Mortgage Loans. During 2009, the Company received repayments on the Notes of $\$ 700$ thousand compared to 2008 repayments of $\$ 1.1$ million. For years ended December 31, 2009, 2008 and 2007, the Bank paid interest on the Notes in the amount of $\$ 246$ thousand, $\$ 302$ thousand and $\$ 364$ thousand, respectively, to the Company.

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The Notes are recourse only to the Securing Mortgage Loans that are secured by real property. The Notes mature on October 1, 2027. Payments of principal and interest on the Notes are recorded monthly from payments received on the Securing Mortgage Loans. The Company has a security interest in the real property securing the underlying mortgage loans and is entitled to enforce payment on the Securing Mortgage Loans in its own name if a mortgagor should default. In the event of default, the Company has the same rights as the original mortgagee to foreclose the mortgaged property and satisfy the obligations of the Bank out of the proceeds. The Securing Mortgage Loans are serviced by the Bank, as agent of the Company.

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## Harris Preferred Capital Corporation

## Notes to consolidated Financial Statements (Continued)

The Company intends that each mortgage loan securing the Notes will represent a first lien position and will be originated in the ordinary course of the Bank s real estate lending activities based on the underwriting standards generally applied (at the time of origination) for the Bank s own account. The Company also intends that all Mortgage Assets held by the Company will meet market standards, and servicing guidelines promulgated by the Company, and Federal National Mortgage Association ( Fannie Mae ) and Federal Home Loan Mortgage Corporation ( FHLMC ) guidelines and procedures.

The balance of Securing Mortgage Loans at December 31, 2009 and 2008 was $\$ 4.7$ million and $\$ 5.4$ million, respectively. The weighted average interest rate on those loans at December 31, 2009 and 2008 was $5.9 \%$ and $6.7 \%$, respectively.

None of the Securing Mortgage Loans collateralizing the Notes were on nonaccrual status at December 31, 2009 or 2008.

A majority of the collateral securing the underlying mortgage loans is located in Illinois. The financial viability of customers in Illinois is, in part, dependent on that state s economy. The Company s maximum risk of accounting loss, should all customers in Illinois fail to perform according to contract terms and all collateral prove to be worthless, was approximately $\$ 2.9$ million at December 31, 2009 and $\$ 3.2$ million at December 31, 2008.

## 4. Securities

The Company adopted guidance from the Financial Accounting Standards Board ( FASB ) Accounting Standards Codification ( ASC ), as of April 1, 2009. FASB ASC 320 Investments, ASC 320-10-65-1 Transition related to FSP FAS 115-2 and FAS 124-2 Recognition and Presentation of Other-Than Temporary Impairments provides guidance on the evaluation of other-than-temporary impairment ( OTTI ) for debt securities classified as available-for-sale or held-to-maturity, the identification of credit and noncredit components of impairment and the recognition of impairment in earnings or OCI. There was no cumulative effect of initially applying the pronouncement in 2009 and there was no OTTI expense recorded during 2009, 2008 or 2007.

The amortized cost and estimated fair value of securities available-for-sale were as follows:

Available-for-Sale Securities
Residential mortgage-backed U.S. Treasury Bills

Total Securities

December 31, 2009
Amortized UnrealizedUnrealized Fair
Cost

| \$ | $\begin{array}{r} 501,861 \\ 40,000 \end{array}$ | \$ | 14,214 | \$ | $\begin{array}{r} 885 \\ 1 \end{array}$ |  | $\begin{array}{r} 515,190 \\ 39,999 \end{array}$ | \$ | 477,678 | \$ | 10,720 | \$ |  |  | 82 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 541,861 | \$ | 14,214 | \$ | 886 | \$ | 555,189 | \$ | 477,678 | \$ | 10,720 | \$ | 116 | \$ | 488,28 |

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The following table summarizes residential mortgage-backed securities with unrealized losses as of December 31, 2009 and 2008, the amount of the unrealized loss and the related fair value of the securities with unrealized losses. The unrealized losses have been further segregated by residential mortgage-backed securities that have been in a continuous unrealized loss position for less than 12 months and those that have been in a continuous unrealized loss position for 12 or more months. As of December 31, 2009 there was no securities that were in a loss position for 12 or more months. Management believes that all of the unrealized losses are temporary, due to the unrealized losses on investments in mortgage-backed securities and U.S. Treasuries being caused by interest rate increases rather than credit deterioration. The contractual cash flows of these securities are guaranteed by a U.S. government-sponsored enterprise. It is expected that the securities would not be settled at a price less than the amortized cost of the investment. Because the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company has the ability and intent to hold these investments until a market price

# Harris Preferred Capital Corporation 

## Notes to consolidated Financial Statements (Continued)

recovery or maturity, these investments are not considered other-than-temporarily impaired. There were no reclassification adjustments to other comprehensive income during, 2009, 2008 or 2007.

December 31, 2009


December 31, 2008

Length of Continuous Unrealized Loss Position


| Residential <br> mortgage-backed | $\$ 35,618$ | $\$$ | 112 | $\$ 16,937$ | $\$$ | 4 | $\$ 52,555$ | $\$$ | 116 |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Total | $\$ 35,618$ | $\$$ | 112 | $\$$ | 16,937 | $\$$ | 4 | $\$ 52,555$ | $\$$ | 116 |

The amortized cost and estimated fair value of total available-for-sale securities at December 31, 2009, by contractual maturity, are shown below. Expected maturities can differ from contractual maturities since borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

December 31, 2009
Amortized Fair
Cost Value
(In thousands)

Maturities:

| Within 1 year | \$ | 50,641 | \$ | 50,760 |
| :---: | :---: | :---: | :---: | :---: |
| 1 to 5 years |  | 34,535 |  | 35,276 |
| 5 to 10 years |  | 129,541 |  | 135,046 |
| Over 10 years |  | 327,144 |  | 334,107 |
| Total Securities | \$ | 541,861 | \$ | 555,189 |

## 5. Fair Value Measurements

The Company adopted three related pronouncements from the FASB ASC, as of April 1, 2009. FASB ASC 820-10 Transition Related to FASB Staff Position FAS 157-4 Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly provides guidance on determining fair value when there is no active market and requires additional disaggregated disclosures. FASB ASC 825-10 Transition Related to FSP FAS 107-1 and APB 28-1, Interim Disclosures about Fair Value of Financial Instruments provides guidance on fair value disclosures for financial instruments that are not currently reflected on the balance sheet at fair value and requires disclosures on a quarterly basis rather than the current annual basis. As noted in Note 3, FASB ASC 320-10 Transition Related to FSP

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## Harris Preferred Capital Corporation

## Notes to consolidated Financial Statements (Continued)

FAS 115-2 and FAS 124-2 Recognition and Presentation of Other-Than-Temporary Impairments provides guidance on the evaluation of OTTI for debt securities classified as available-for-sale or held-to-maturity, the identification of credit and noncredit components of impairment, the recognition of impairment in earnings or OCI and require significant expanded disclosures on a quarterly basis. The application of these pronouncements did not have a material effect on the Company s financial position or results of operations.

The Company uses a fair value hierarchy to categorize the inputs used in valuation techniques to measure fair value. Level 1 relies on the use of quoted market prices. Level 2 relies on internal models using observable market information as inputs and Level 3 relies on internal models without observable market information. The Company has investments in U.S. government sponsored mortgage-backed securities that are classified in Level 2 of the fair value hierarchy. External vendors typically use pricing models to determine fair values for the securities. Standard market inputs include benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets and additional market reference data.

The valuations of assets that are measured at fair value on a recurring basis at December 31, 2009 are presented in the following table.

|  | Fair Value | Fair Value Measurements Using |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Level |  |  |  |  |

## 6. Fair Value of Financial Instruments

Generally accepted accounting principles require the disclosure of estimated fair values for both on and off-balance-sheet financial instruments. The Company s fair values are based on quoted market prices when available.

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For financial instruments not actively traded, fair values have been estimated using various valuation methods and assumptions. Although management used its best judgment in estimating these values, there are inherent limitations in any estimation methodology. In addition, accounting pronouncements require that fair values be estimated on an item-by-item basis, thereby ignoring the impact a large sale would have on a thin market and intangible values imbedded in established lines of business. Therefore, the fair value estimates presented herein are not necessarily indicative of the amounts the Company could realize in an actual transaction. The fair value estimation methodologies employed by the Company were as follows:

The carrying amounts for cash and demand balances due from banks along with short-term money market assets and liabilities (including securities purchased under agreement to resell) and accrued interest receivable and payable reported on the Company s Consolidated Balance Sheets were considered to be the best estimates of fair value for these financial instruments due to their short term nature.

The fair value of notes receivable from the Bank was estimated using a discounted cash flow calculation utilizing current market rates offered by the Bank as the discount rates.

## Harris Preferred Capital Corporation

## Notes to consolidated Financial Statements (Continued)

The fair value of securities available-for-sale and the methods used to determine fair value are provided in Notes 3 and 4 to the Consolidated Financial Statements.

The estimated fair values of the Company s financial instruments at December 31, 2009 and 2008 are presented in the following table:

| December 31, | 2009 | December 31, 2008 |  |
| :---: | :---: | :---: | :---: |
| Carrying | Fair | Carrying | Fair |
| Value | Value | Value | Value |
|  | (In thousands) |  |  |


| Assets |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Cash on deposit with Harris N.A. | 916 | $\$$ | 916 | $\$$ | 816 | $\$$ | 816 |
| Securities purchased from Harris N.A. under agreement |  |  |  |  |  |  |  |
| to resell | 22,000 |  | 22,000 |  | 5,863 |  | 5,863 |
| Notes receivable from Harris N.A. | 3,584 | 4,908 |  | 4,284 | 8,592 |  |  |
| Securities available-for-sale | 555,189 | 555,189 | 488,282 | 488,282 |  |  |  |
| Accrued interest receivable | 1,885 | 1,885 |  | 1,885 | 1,885 |  |  |
|  |  |  |  |  |  |  |  |
| Total on-balance-sheet financial assets | $\$ 583,574$ | $\$ 584,898$ | $\$ 501,130$ | $\$ 505,438$ |  |  |  |

## 7. Common and Preferred Stock

On February 11, 1998, the Company issued $10,000,000$ Preferred Shares, Series A, at a price of $\$ 25$ per share pursuant to its Registration Statement on Form S-11. Proceeds from this issuance, net of underwriting fees, totaled $\$ 242,125,000$. The liquidation value of each Preferred Share is $\$ 25$ plus any authorized, declared and unpaid dividends. The Preferred Shares are redeemable at the option of the Company, in whole or in part, at the liquidation preference thereof, plus the quarterly accrued and unpaid dividends, if any, to the date of redemption. The Company may not redeem the Preferred Shares without prior approval from the Office of the Comptroller of the Currency or the appropriate successor or other federal regulatory agency. Except under certain limited circumstances, as defined, the holders of the Preferred Shares have no voting rights. The Preferred Shares are automatically exchangeable for a new series of preferred stock of the Bank upon the occurrence of certain events.

Holders of Preferred Shares are entitled to receive, if declared by the Board of Directors of the Company, noncumulative dividends at a rate of $73 / 8 \%$ per annum of the $\$ 25$ per share liquidation preference (an amount equivalent to $\$ 1.84375$ per share per annum). Dividends on the Preferred Shares, if authorized and declared, are payable quarterly in arrears on March 30, June 30, September 30, and December 30 each year. Dividends declared to the holders of the Preferred Shares for the years ended December 31, 2009 and 2008 were $\$ 18,438,000$ in both years. The allocations of the distributions declared and paid for income tax purposes for the year ended December 31, 2009 and 2008 were $100 \%$ of ordinary income.

On December 30, 1998, the Bank contributed the Common Stock of the Company to HCH. The Bank is required to maintain direct or indirect ownership of at least $80 \%$ of the outstanding Common Stock of the Company for as long as any Preferred Shares are outstanding. Dividends on Common Stock are paid if and when authorized and declared by the Board of Directors out of funds legally available after all preferred dividends have been paid. On March 4, 2009, the Company amended its Articles of Incorporation to increase the number of authorized shares of Common Stock from 1,000 shares to 5,000 shares. On March 5, 2009, the Company sold 180 shares of Common Stock to HCH for a purchase price of $\$ 444,444.44$ per share, or $\$ 80,000,000$ in cash bring the number of shares outstanding to 1180 . On December 30, 2009, the Company paid a cash dividend of $\$ 2$ million (declared on December 2, 2009), on the outstanding common shares to the stockholder of record on December 15, 2009. Part of this dividend $(\$ 17,291)$ will be considered a return of capital to the Company s common shareholder rather than ordinary income. This has no impact on holders of the Preferred Stock. On June 22, 2009, the Company paid a cash dividend of $\$ 261$ thousand (declared on May 28, 2009), on the outstanding common shares to the stockholders of

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## Harris Preferred Capital Corporation

## Notes to consolidated Financial Statements (Continued)

record on June 15, 2009. The Company made the election under Internal Revenue Code Section 858(a) to treat this dividend as having been paid in 2008. On September 15, 2008, the Company paid a cash dividend of $\$ 650$ thousand declared on September 3, 2008 on the outstanding common shares to the stockholder of record on September 15, 2008. The Company made the election under Internal Revenue Code Section 858(a) to treat this dividend as having been paid in 2007. On December 30, 2008, the Company paid a cash dividend of $\$ 2$ million declared on December 2, 2008 on the outstanding common shares to the stockholder of record on December 15, 2008.

## 8. Transactions with Affiliates

The Company entered into an advisory agreement (the Advisory Agreement ) with the Bank pursuant to which the Bank administers the day-to-day operations of the Company. The Bank is responsible for (i) monitoring the credit quality of Mortgage Assets held by the Company; (ii) advising the Company with respect to the reinvestment of income from and payments on, and with respect to, the acquisition, management, financing, and disposition of the Mortgage Assets held by the Company; and (iii) monitoring the Company s compliance with the requirements necessary to qualify as a REIT.

The Advisory Agreement in effect for 2009, 2008 and 2007 entitled the Bank to receive advisory fees of $\$ 196$ thousand, \$208 thousand, and \$119 thousand, respectively for processing, recordkeeping, legal, management and other services.

The Securing Mortgage Loans are serviced by the Bank pursuant to the terms of a servicing agreement (the Servicing Agreement ). The Bank receives a fee equal to $0.25 \%$ per annum on the principal balances of the loans serviced. The Servicing Agreement requires the Bank to service the mortgage loans in a manner generally consistent with accepted secondary market practices, and servicing guidelines promulgated by the Company and with Fannie Mae and FHLMC guidelines and procedures. In 2009, 2008, and 2007 the Bank received payments of $\$ 12$ thousand, $\$ 15$ thousand and $\$ 18$ thousand, respectively.

The Company purchases U.S. Treasury and Federal agency securities from the Bank under agreements to resell identical securities. At December 31, 2009, the Company held $\$ 22$ million of such assets and had earned $\$ 31$ thousand of interest from the Bank during 2009. At December 31, 2008, the Company held $\$ 6$ million of such assets and earned $\$ 963$ thousand of interest for 2008. The Company receives rates on these assets comparable to the rates that the Bank offers to unrelated counterparties under similar circumstances.

## 9. Operating Segment

The Company s operations consist of monitoring and evaluating the investments in mortgage assets. Accordingly, the Company operates in only one segment. The Company has no external customers and transacts most of its business with the Bank.

## 10. Commitments and Contingencies

Legal proceedings in which the Company is a defendant may arise in the normal course of business. At December 31, 2009 and 2008, there was no pending litigation against the Company.

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## Harris Preferred Capital Corporation

## Notes to consolidated Financial Statements (Continued)

## 11. Quarterly Financial Information (unaudited)

The following table sets forth selected quarterly financial data for the Company:

Year Ended December 31, 2009
Year Ended December 31, 2008

| First | Second | Third | Fourth | First | Second | Third | Fourth |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Quarter | Quarter | Quarter | Quarter | Quarter | Quarter | Quarter | Quarter |

$\begin{array}{lllllllllllll}\text { Total interest income } & \$ 5,456 & \$ 5,683 & \$ 5,860 & \$ 5,636 & \$ 5,406 & \$ 5,367 & \$ 5,274 & \$ 5,249\end{array}$
Total operating $\begin{array}{llllllllll}\text { expenses } & 179 & 118 & 134 & 176 & 141 & 129 & 134 & 193\end{array}$

Net income before $\begin{array}{lllllllllllll}\text { income taxes } & \$ 5,277 & \$ 5,565 & \$ & 5,726 & \$ & 5,460 & \$ & 5,265 & \$ & 5,238 & \$ 5,140 & \$ 5,056\end{array}$ Applicable state $\begin{array}{lllll}\text { income taxes } & 385 & 406 & 418 & 399\end{array}$

| Net Income | $\$ 4,892$ | $\$ 5,159$ | $\$ 5,308$ | $\$ 5,061$ | $\$ 5,265$ | $\$$ | 5,238 | $\$ 5,140$ | $\$$ | 5,056 |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Preferred dividends | 4,609 |  | 4,609 |  | 4,610 |  | 4,610 |  | 4,609 |  | 4,609 |  | 4,610 |  | 4,610 |

Net income available to common stockholder $\begin{array}{llllllllllllllll} & \$ & 283 & \$ & 550 & \$ & 698 & \$ & 451 & \$ & 656 & \$ & 629 & \$ & 530 & \$ \\ 446\end{array}$

Basic and diluted earnings per common $\begin{array}{lllllllllllllllll}\text { share } & \$ & 268 & \$ & 466 & \$ & 593 & \$ & 381 & \$ & 656 & \$ & 629 & \$ & 530 & \$ & 447\end{array}$

## Financial Statements of Harris N.A.

The following unaudited financial information and audited financial statements for the Bank are included because the Preferred Shares are automatically exchangeable for a new series of preferred stock of the Bank upon the occurrence of certain events.

Financial statements are presented for the Bank using the historical cost basis for all combining entities, similar to pooling-of-interests accounting.

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## MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## 2009 Compared to 2008

## Summary

For 2009, Harris N.A. and subsidiaries ( Bank ) reported a net loss of $\$ 112.8$ million, $\$ 9.6$ million more than the 2008 loss of $\$ 103.2$ million. The Bank s results continue to be affected by higher levels of provision for loan losses reflecting the challenging credit environment.

Net interest income was $\$ 892.8$ million, down $\$ 111.7$ million or 11.1 percent from a year ago, largely due to a 27 basis point decline in the net interest margin to 2.29 percent from 2.56 percent for 2008 . The lower margin reflects reduced income due to a higher level of non-accrual loans, a lower rate of return on securities available-for-sale and an increase in low-yield deposits placed at the Federal Reserve Bank. Average earning assets of $\$ 40.2$ billion in 2009 were essentially unchanged from 2008, as a $\$ 3.1$ billion decrease in loan balances and a $\$ 1.8$ billion decline in securities and money market assets were offset by a $\$ 4.9$ billion increase in interest bearing deposits placed at the Federal Reserve Bank.

Provision for loan losses for 2009 was $\$ 544.4$ million, a decrease of $\$ 44.7$ million from last year. The decline is attributed to decreases in reserves for specific commercial credits, partially offset by increases in general reserves in the retail portfolio as well as elevated retail charge-offs. Net loan charge-offs for the year were $\$ 437.9$ million compared to $\$ 414.1$ million in the same period last year primarily due to higher retail charge-offs. In 2009, Harris N.A. sold $\$ 503$ million (net of $\$ 110$ million in charge-offs) of commercial non-performing loans to psps Holdings, LLC ( psps ), a subsidiary of Harris Financial Corp. The provision for loan losses is based on past loss experience, management s evaluation of the loan portfolio under current economic conditions and management sestimate of losses inherent in the portfolio.

Noninterest income for 2009 was $\$ 483.0$ million, an increase of $\$ 19.7$ million or 4.3 percent from 2008. This reflects higher gains on sale of loans ( $\$ 26.7$ million), increased trading income ( $\$ 12.5$ million) and letter of credit fees ( $\$ 4.6$ million) partially offset by decreases in net gains on equity securities and securities other than trading ( $\$ 14,2$ million), trust fees ( $\$ 8.4$ million), and bank-owned life insurance income ( $\$ 7.0$ million) during the year.

Noninterest expenses were $\$ 1,042.2$ million during 2009, a decrease of $\$ 17.5$ million or 1.7 percent from 2008. While 2009 included an increase in FDIC insurance costs of $\$ 45.8$ million and a $\$ 3.0$ million reversal of Visa indemnification charges, 2008 reflected charges of $\$ 21.8$ million related to auction rate securities and a $\$ 16.3$ million reversal of Visa indemnification charges. Excluding these items, expenses decreased $\$ 54.8$ million or 5.3 percent year over year primarily as a result of lower charges for intercompany services ( $\$ 21.9$ million), professional fees ( $\$ 14.9$ million), marketing costs ( $\$ 6.2$ million) and outside information processing, database and network fees ( $\$ 5.1$ million). Total income tax benefit increased $\$ 20.3$ million for the year, primarily due to the increase in the level of pre-tax loss.

Nonperforming loans at December 31, 2009 totaled $\$ 486$ million or 2.20 percent of total loans, up from $\$ 318$ million or 1.21 percent of total loans at December 31, 2008. At December 31, 2009, the allowance for loan losses was $\$ 680.8$ million, equal to 2.94 percent of loans outstanding compared to $\$ 574.2$ million or 2.18 percent of loans outstanding at December 31, 2008. Coverage of nonperforming loans by the allowance for loan losses decreased from 181 percent at December 31, 2008 to 140 percent at December 31, 2009. Ratios reflect the sale of loans in 2008 and 2009 to BMO Chicago Branch and psps in the amount of $\$ 472$ million and $\$ 503$ million respectively.

At December 31, 2009 consolidated stockholder s equity of the Bank amounted to $\$ 4.3$ billion, up $\$ 150$ million from December 31, 2008, mainly due to a capital contribution from Harris Bankcorp of $\$ 150$ million in 2009. Loss on equity was (2.94) percent for the year, compared to (2.51) percent last year. Loss on assets was ( 0.25 ) percent compared to ( 0.23 ) percent a year ago. The Bank did not declare any dividends on common stock in 2009; $\$ 38$ million was declared and paid in 2008.

At December 31, 2009, Tier 1 capital of the Bank amounted to $\$ 3.5$ billion, down $\$ 0.1$ billion from a year ago, while risk-weighted assets declined by $\$ 3.2$ billion to $\$ 30.7$ billion. The Bank s December 31, 2009 Tier 1 and total risk-based capital ratios were 11.46 percent and 13.55 percent compared to respective ratios of 10.57 percent and

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12.69 percent at December 31, 2008. The regulatory leverage capital ratio was 8.82 percent as of December 31, 2009 and 7.24 percent at year-end 2008. The Bank s capital ratios significantly exceed the prescribed regulatory minimum for well-capitalized banks.

## 2008 Compared to 2007

## Summary

For 2008 the Bank reported a net loss of $\$ 103.2$ million, a decrease of $\$ 246.4$ million from 2007 s net income of $\$ 143.2$ million, reflecting a higher provision for credit losses and the impact of credit markets.

Net interest income was $\$ 1,004.5$ million, up $\$ 150.5$ million or 17.6 percent, driven by the positive impact of the declining interest rate environment on borrowing costs, improvement in interest rate sensitive businesses, and the additional revenue from the acquisition of Wisconsin based Ozaukee Bank and Merchants and Manufacturers Bancorporation, Inc. in February 2008 (Note 23). Excluding the $\$ 50.2$ million of net interest income associated with the Wisconsin acquisitions, net interest income was up $\$ 101.9$ million or 12 percent. Average earning assets grew 5.0 percent or $\$ 2.0$ billion from $\$ 38.2$ billion in 2007 to $\$ 40.2$ billion in the current year, primarily attributable to an increase of $\$ 1.8$ billion in average Federal Reserve Bank deposits as higher loan balances from the Wisconsin acquisitions and organic loan growth were more than offset by a decrease of $\$ 1.9$ billion in the investment securities portfolio. Net interest margin increased to 2.56 percent in 2008 from 2.30 percent in 2007, primarily reflecting the decline in short-term market interest rates and the resulting cost for certain interest bearing deposits. This was partially offset by growth in lower-yield interest bearing deposits at the Federal Reserve Bank.

The provision for loan losses was $\$ 589.1$ million in 2008 compared to $\$ 90.0$ million in 2007. This reflects higher economic impairment primarily attributable to the impact of a worsening economic environment, particularly the residential real estate related sectors. Net loan charge-offs during the current year were $\$ 414.1$ million compared to $\$ 49.6$ million in the same period last year.

Noninterest income was $\$ 463.3$ million, an increase of $\$ 51.1$ million or 12.4 percent. This was primarily attributable to a $\$ 44.8$ million increase in equity security gains due largely due to our participation in the Visa initial public offering (Note 26), $\$ 11.1$ million additional income from the Wisconsin acquisitions, and a $\$ 9.7$ million increase in deposit service charges and fees. This was partially offset by decreases of $\$ 8.7$ million in net loan sales gains (losses) and $\$ 5.7$ million in trust and investment management fees.

Noninterest expenses were $\$ 1,059.7$ million, an increase of $\$ 67.2$ million or 6.8 percent, largely driven by $\$ 76.8$ million of operating and integration costs associated with the Wisconsin acquisitions and $\$ 21.8$ million of charges related to auction rate securities held by customers (Note 2). These costs were partially offset by $\$ 21.4$ million related to the 2007 restructuring charge (Note 25) and a $\$ 16.3$ million net reversal of Visa indemnification charges in 2008 compared to a $\$ 34$ million charge in 2007 (Note 26). Excluding all of these items, expenses increased $\$ 40.3$ million or 4.3 percent from 2007, reflecting growth to support increased business activities.

Nonperforming loans at December 31, 2008 totaled $\$ 318$ million or 1.21 percent of total loans, compared to $\$ 292$ million or 1.15 percent a year earlier. At December 31, 2008, the allowance for loan losses was $\$ 574$ million, equal to 2.18 percent of loans outstanding compared to $\$ 368$ million or 1.44 percent of loans outstanding at the end of 2007. The ratio of the allowance for loan losses to nonperforming loans was 181 percent at December 31, 2008 compared to 126 percent at December 31, 2007.

At December 31, 2008, consolidated stockholder s equity of the Bank amounted to $\$ 4.1$ billion, up slightly from $\$ 4.0$ billion at December 31, 2007. In 2008, the Bank issued $\$ 16.3$ million of common stock while $\$ 12.1$ million was

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issued in 2007. Return (loss) on equity was (2.51) percent for the year, compared to 4.56 percent last year. Return (loss) on assets was ( 0.23 ) percent compared to 0.39 percent a year ago. The Bank declared and paid $\$ 38.0$ million in dividends on common stock in 2008 compared to $\$ 75.0$ million declared and paid in 2007.

At December 31, 2008, Tier 1 capital of the Bank amounted to $\$ 3.6$ billion, up from $\$ 3.5$ billion one year earlier. The Bank s December 31, 2008 Tier 1 and total risk-based capital ratios were 10.57 percent and 12.69 percent compared to respective ratios of 10.66 percent and 12.66 percent at December 31, 2007. The regulatory leverage capital ratio was 7.24 percent at December 31, 2008 compared to 8.41 percent at December 31, 2007. The Bank s capital ratios exceed the prescribed regulatory minimum for banks and meet the criteria of well capitalized under the regulatory framework.

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## Independent Auditors Report

The Stockholder and Board of Directors Harris N.A.:

We have audited the accompanying consolidated statements of condition of Harris N.A. (an indirect wholly-owned subsidiary of Bank of Montreal) and subsidiaries (the Company) as of December 31, 2009 and 2008, and the related consolidated statements of income, comprehensive income (loss), changes in stockholder s equity, and cash flows for each of the years in the three-year period ended December 31, 2009. These consolidated financial statements are the responsibility of Harris N.A. s management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company s internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Harris N.A. and subsidiaries as of December 31, 2009 and 2008, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2009, in conformity with U.S. generally accepted accounting principles.

Chicago, Illinois
March 31, 2010

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Harris N.A. and Subsidiaries

## Consolidated Statements of Condition

## December 31 20092008 (In thousands except share date)

| Assets |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and demand balances due from banks | \$ | 904,865 | \$ | 1,072,255 |
| Money market assets: |  |  |  |  |
| Interest-bearing deposits at banks (\$8.4 billion and \$24.7 billion held at Federal |  |  |  |  |
| Reserve Bank at December 31, 2009 and 2008, respectively) |  | 9,231,581 |  | 26,031,291 |
| Federal funds sold and securities purchased under agreement to resell |  | 174,979 |  | 182,063 |
| Total cash and cash equivalents | \$ | 10,311,425 | \$ | 27,285,609 |
| Securities available-for-sale at fair value |  | 5,898,831 |  | 9,031,048 |
| Trading account assets and derivative instruments |  | 1,353,509 |  | 1,367,833 |
| Loans, net of unearned income |  | 23,175,717 |  | 26,396,381 |
| Allowance for loan losses |  | $(680,782)$ |  | $(574,224)$ |
| Net loans | \$ | 22,494,935 | \$ | 25,822,157 |
| Loansheld for sale |  | 29,974 |  | 29,544 |
| Premises and equipment |  | 526,623 |  | 533,516 |
| Bank-owned insurance |  | 1,339,657 |  | 1,304,315 |
| Goodwill and other intangible assets |  | 817,507 |  | 779,444 |
| Other assets |  | 1,199,166 |  | 1,152,589 |
| Total assets | \$ | 43,971,627 | \$ | 67,306,055 |
| Liabilities |  |  |  |  |
| Deposits in domestic offices noninterest-bearing interest-bearing (includes $\$ 707.4$ and $\$ 77.7$ million | \$ | 9,704,773 |  | S 28,059,575 |
| measured at fair value at December 31, 2009 and 2008, respectively) |  | 18,968,058 |  | 24,374,034 |
| Deposits in foreign offices interest-bearing |  | 1,622,410 |  | 920,235 |
| Total deposits | \$ | 30,295,241 | \$ | 53,353,844 |
| Federal funds purchased |  | 236,099 |  | 78,525 |
| Securities sold under agreement to repurchase |  | 2,512,490 |  | 3,501,758 |
| Short-term borrowings |  | 717,050 |  | 359,476 |
| Short-term senior notes |  |  |  | 75,000 |
| Accrued interest, taxes and other expenses |  | 172,618 |  | 247,825 |
| Accrued pension and post-retirement |  | 58,393 |  | 171,933 |
| Other liabilities |  | 643,289 |  | 631,487 |
| Long-term notes senior/unsecured |  | 2,396,500 |  | 2,096,500 |
| Long-term notes senior/secured |  | 2,375,000 |  | 2,375,000 |
| Long-term notes subordinated |  | 292,750 |  | 292,750 |

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## Total liabilities

\$ 39,699,430 \$ 63,184,098

## Stockholder s Equity

Common stock ( $\$ 10$ par value); authorized $40,000,000$ shares; issued and outstanding $17,534,512$ and $17,149,512$ shares at December 31, 2009 and December 31, 2008, respectively Surplus
Retained earnings
Accumulated other comprehensive loss

| $\$$ | 175,345 | $\$$ | 171,495 |
| :--- | ---: | ---: | ---: |
|  | $2,322,917$ |  | $2,172,029$ |
|  | $1,621,719$ |  | $1,734,472$ |
|  | $(97,784)$ |  | $(206,039)$ |



The accompanying notes to consolidated financial statements are an integral part of these statements.

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Harris N.A. and Subsidiaries

## Consolidated Statements of Operations

| For The Years Ended December 31 |  |  |
| :---: | :---: | :---: |
| 2009 | 2008 | 2007 |
|  | (In |  |
|  | thousands) |  |

## Interest Income

| Loans | \$ | 1,152,281 | \$ | 1,452,034 | \$ | 1,627,545 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Money market assets: |  |  |  |  |  |  |
| Deposits at banks |  | 19,418 |  | 30,469 |  | 21,839 |
| Federal funds sold and securities purchased under agreements to resell |  | 151 |  | 16,326 |  | 41,554 |
| Trading account assets |  | 9,009 |  | 20,338 |  | 8,473 |
| Securities available-for-sale: |  |  |  |  |  |  |
| U.S. Treasury and federal agency |  | 100,689 |  | 246,674 |  | 447,558 |
| State and municipal |  | 54,174 |  | 52,387 |  | 37,162 |
| Other |  | 15,427 |  | 19,473 |  | 25,837 |
| Total interest income | \$ | 1,351,149 | \$ | 1,837,701 | \$ | 2,209,968 |
| Interest Expense |  |  |  |  |  |  |
| Deposits | \$ | 307,166 | \$ | 609,830 | \$ | 978,470 |
| Short-term borrowings |  | 7,982 |  | 61,295 |  | 238,924 |
| Short-term senior notes |  | 1,726 |  | 15,483 |  | 21,251 |
| Long-term notes senior/unsecured |  | 88,276 |  | 68,190 |  | 86,400 |
| Long-term notes senior/secured |  | 49,183 |  | 67,621 |  | 13,825 |
| Long-term notes subordinated |  | 4,005 |  | 10,795 |  | 17,154 |
| Total interest expense | \$ | 458,338 | \$ | 833,214 | \$ | 1,356,024 |
| Net Interest Income | \$ | 892,811 | \$ | 1,004,487 | \$ | 853,944 |
| Provision for loan losses |  | 544,413 |  | 589,108 |  | 90,000 |
| Net Interest Income after Provision for Loan Losses | \$ | 348,398 | \$ | 415,379 | \$ | 763,944 |
| Noninterest Income |  |  |  |  |  |  |
| Trust and investment management fees | \$ | 78,724 | \$ | 87,164 | \$ | 92,827 |
| Net money market and bond trading income, including derivative activity |  | 20,270 |  | 7,737 |  | 10,422 |
| Foreign exchange trading gains, net |  | 11,462 |  | 6,900 |  | 3,750 |
| Service charges and fees |  | 202,156 |  | 202,362 |  | 187,099 |
| Equity securities gains, net |  | 8,365 |  | 49,884 |  | 5,067 |
| Net securities gains, other than trading |  | 35,037 |  | 10,956 |  | 1,271 |
| Other-than-temporary impairment on securities |  | $(1,350)$ |  | $(4,571)$ |  |  |
| Bank-owned insurance |  | 45,047 |  | 52,054 |  | 53,808 |


| Letter of credit fees |  | 20,674 |  | 16,035 |  | 18,682 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net gains on loans held for sale |  | 21,680 |  | 4,471 |  | 3,689 |
| Net losses on loan sales to affiliates |  |  |  | $(9,453)$ |  |  |
| Other |  | 40,971 |  | 39,794 |  | 35,579 |
| Total noninterest income | \$ | 483,036 | \$ | 463,333 | \$ | 412,194 |
| Noninterest Expenses |  |  |  |  |  |  |
| Salaries and other compensation | \$ | 407,958 | \$ | 409,751 | \$ | 364,110 |
| Pension, profit sharing and other employee benefits |  | 103,006 |  | 103,887 |  | 110,490 |
| Net occupancy |  | 100,651 |  | 99,149 |  | 86,304 |
| Equipment |  | 68,055 |  | 69,137 |  | 64,525 |
| Marketing |  | 41,411 |  | 47,655 |  | 37,915 |
| Communication and delivery |  | 29,546 |  | 31,458 |  | 27,648 |
| Professional fees |  | 90,855 |  | 105,724 |  | 81,057 |
| Outside information processing, database and network fees |  | 34,803 |  | 39,927 |  | 34,548 |
| FDIC Insurance |  | 61,977 |  | 16,165 |  | 3,404 |
| Intercompany services, net |  | $(1,503)$ |  | 20,384 |  | 39,672 |
| Restructuring (reversal) charge |  | (702) |  | $(2,664)$ |  | 18,760 |
| Visa indemnification (reversal) charge |  | $(3,000)$ |  | $(16,300)$ |  | 34,000 |
| Auction rate security charge |  |  |  | 21,825 |  |  |
| Amortization of intangibles |  | 25,409 |  | 27,865 |  | 25,627 |
| Other |  | 83,780 |  | 85,772 |  | 64,391 |
| Total noninterest expenses | \$ | 1,042,246 | \$ | 1,059,735 | \$ | 992,451 |
| (Loss) income before income tax (benefit) expense | \$ | $(210,812)$ | \$ | $(181,023)$ | \$ | 183,687 |
| Applicable income tax (benefit) expense |  | $(116,497)$ |  | $(96,219)$ |  | 22,024 |
| Net (loss) income | \$ | $(94,315)$ | \$ | $(84,804)$ | \$ | 161,663 |
| Less: noncontrolling interest dividends on preferred stock of subsidiary |  | 18,438 |  | 18,438 |  | 18,438 |
| Net (Loss) Income Available for Common Stockholder | \$ | $(112,753)$ | \$ | $(103,242)$ | \$ | 143,225 |

The accompanying notes to consolidated financial statements are an integral part of these statements.

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## Harris N.A. and Subsidiaries

## Consolidated Statements of Comprehensive Income (Loss)

Net (loss) income
For The Years Ended December 31
2009
2008
2007
(In thousands)

Other comprehensive income (loss):
Cash flow hedges:
Net unrealized gain (loss) on derivative instruments, net of tax expense (benefit) of $\$ 31,935$ in 2009, $(\$ 68,427)$ in 2008 and $(\$ 11,936)$ in 2007
Reclassification adjustment for realized loss included in net (loss) income, net of tax benefit of $\$ 3,447$ in 2009, $\$ 5,090$ in 2008 and $\begin{array}{llll}\$ 4,787 \text { in } 2007 & 6,402 & 9,452 & 8,889\end{array}$
Pension and postretirement medical benefit plans:
Net gain (loss) and net prior service cost, net of tax expense (benefit) of $\$ 18,182$ in 2009, $(\$ 54,953)$ in 2008 and $\$ 26,774$ in 2007
Reclassification adjustment for amortization included in net (loss) income, net of tax benefit of $\$ 1,466$ in 2009, $\$ 431$ in 2008 and $\$ 2,865$ in 2007
Unrealized gains on available-for-sale securities:
Unrealized holding gains arising during the period, net of tax expense of $\$ 9,844$ in 2009, $\$ 24,931$ in 2008, and $\$ 15,814$ in 2007
Reclassification adjustment for realized gains included in net (loss) income, net of tax expense of $\$ 12,263$ in $2009, \$ 3,835$ in 2008, and \$445 in 2007

| Other comprehensive income (loss) | $\$ 108,255$ | $\$(178,917)$ | $\$ 0,317$ |  |
| :--- | :---: | :---: | :---: | :---: |
| Comprehensive (loss) income | 13,940 | $(263,721)$ | 231,980 |  |
| Comprehensive income related to noncontrolling interest | 18,438 | 18,438 | 18,438 |  |
|  |  |  |  |  |
| Comprehensive (loss) income available for common stockholder | $(4,498)$ | $(282,159)$ | 213,542 |  |

The accompanying notes to consolidated financial statements are an integral part of these statements.

Harris N.A. and Subsidiaries

## Consolidated Statements of Changes in Stockholder s Equity

| Common |  | Accumulated Noncontrolling |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Retained | Other | Interest - | Total |
|  |  |  | Comprehensive | Preferred | Stockholder |
|  | Surplus |  | Comprehensive | of |  |
| Stock |  | Earnings (In thousands except per share data) | Loss | Subsidiary | Equity |
|  |  |  |  |  |  |
|  |  |  |  |  |  |

## Balance at

December 31, 2006 \$ 143,034 $\$ 1,489,521 \quad \$ \quad 1,811,497 \quad \$ \quad(97,639) ~ \$ ~ 250,000 ~ \$ ~ 3,596,413$
Stock option
exercise $\quad 1,601$
1,601
Tax benefit from
stock option
exercise 7,464
7,464
$\begin{array}{llll}\text { Net income } & 143,225 & 18,438 & 161,663\end{array}$
Dividends (\$4.84
per common share) $\quad(75,000) \quad(75,000)$
Dividends
preferred stock of subsidiary
$(18,438)$
Other
comprehensive
$\begin{array}{lll}\text { income } & 70,317 & 70,317\end{array}$
Issuance of
common stock and contribution to capital surplus 12,114 280,286 292,400
Adoption to initially apply FASB ASC 740

1,737
185
1,922

## Balance at

December 31, 2007 \$ 155,148 \$ 1,780,609 $\$ \quad 1,879,907$ \$ $\quad(27,322) \quad \$ \quad 250,000 \quad \$ 4,038,342$
Stock option exercise

1,972
1,972
Tax benefit from
stock option
exercise
1,779
1,779
Net (loss) income
Dividends (\$2.37
per common share)
$(38,000)$
$(38,000)$

Dividends
preferred stock of
subsidiary $\quad(18,438)$
Other
comprehensive loss
$(178,917)$
$(18,438)$

Issuance of
common stock and contribution to $\begin{array}{lll}\text { capital surplus } \quad 16,347 & 387,669 & 404,016\end{array}$ Adoption to initially apply FASB ASC 715-60
Adoption of measurement date provisions of FASB ASC 715, net of tax of $\$ 2,090 \quad(3,880)$

Balance at
December 31, 2008 \$ 171,495 \$ 2,172,029 \$ $1,734,472$ \$ (206,039) $\$$
Stock option
exercise
1,824
1,824
Tax benefit from
stock option
exercise 2,914
$\begin{array}{llll}\text { Net (loss) income } & (112,753) & 18,438 & (94,315)\end{array}$
Dividends
preferred stock of
subsidiary
$(18,438)$
$(18,438)$
Other
comprehensive
income 108,255 108,255

Issuance of common stock and contribution to $\begin{array}{lll}\text { capital surplus } & 3,850 & 146,150 \\ 150,000\end{array}$

## Balance at

December 31, $2009 \quad \$ 175,345 \quad \$ 2,322,917 \quad \$ \quad 1,621,719 \quad \$ \quad(97,784) \quad \$ \quad 250,000 \quad \$ 4,272,197$

> The accompanying notes to consolidated financial statements are an integral part of these statements.

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Harris N.A. and Subsidiaries

## Consolidated Statements of Cash Flows

| For The Years Ended December 31 |  |  |
| :---: | :---: | :---: |
| 2009 | 2008 | 2007 |

## Cash Flows from Operating Activities:

Net (loss) income $\quad \$ \quad(94,315) \quad \$ \quad(84,804) \quad \$ \quad 161,663$
Less: noncontrolling interest dividends on preferred stock of subsidiary

Net (loss) income available for common stockholder
Adjustments to determine net cash flows provided by (used in)
operating activities:
Provision for loan losses
Depreciation and amortization, including intangibles
Deferred tax expense (benefit)
Tax benefit from stock options exercise
Other-than-temporary impairment on securities
Net gains on securities, other than trading
Net equity investment gains
Increase in bank-owned insurance

$$
544,413
$$

99,123
33,256
2,914
1,350
$(35,037)$

Net increase in trading securities
Decrease in accrued interest receivable
(Increase) decrease in prepaid expenses
$(8,365)$
$(35,342)$
$(6,367)$
42,958
$(111,301)$
(Decrease) increase in accrued interest payable
(62,672)
88,556
$(57,405)$
$(1,379,863)$
1,401,113
$(21,680)$
Net (gains) losses on sale of premises and equipment
$(2,605)$
589,108
90,000
-
18,438
$(112,753)$
$(103,242)$
143,225

Increase (decrease) in other accrued expenses
Net change in pension and post retirement benefits
Origination of loans held for sale
Proceeds from sale of loans held for sale
Net gains on loans held for sale
Net losses on loan sales to affiliates
9,453

Recoveries on charged-off loans

| 72,918 | 48,160 | 32,039 |
| :---: | :---: | :---: |
| 3,845 | 741 | 3,909 |
| $(3,000)$ | $(16,300)$ | 34,000 |
| $(68,358)$ | 15,763 | $(44,584)$ |

Net change in due from parent
Visa indemnification (reversal) charge
Other, net
$(68,358) \quad 15,763$
$(44,584)$
Net cash provided by (used in) operating activities
$\$ \quad 385,698 \quad \$ \quad(726,834) \quad \$ \quad(47,367)$
Cash Flows from Investing Activities:
Proceeds from sales of securities available-for-sale \$

| $3,454,572$ | $\$$ | $1,263,951$ | $\$$ |
| :---: | :---: | :---: | :---: |
| $4,469,289$ | $10,869,711$ |  | $19,651,799$ |
| $(4,777,802)$ | $(11,805,326)$ |  | $(28,908,032)$ |
| $2,911,334$ | $(220,773)$ |  | 651,383 |
| 502,711 | 472,477 |  |  |


| Purchases of premises and equipment |  | $(84,782)$ |  | $(84,062)$ |  | $(77,849)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales of premises and equipment |  | 28,699 |  | 15,154 |  | 27,308 |
| Proceeds from Visa redemption |  |  |  | 37,800 |  |  |
| Acquisitions, net of cash acquired |  | $(681,442)$ |  | $(285,214)$ |  | $(222,852)$ |
| Net cash provided by investing activities | \$ | 5,822,579 | \$ | 263,718 | \$ | 2,190,728 |
| Cash flows from Financing Activities: |  |  |  |  |  |  |
| Net (decrease) increase in deposits | \$ | $(23,695,855)$ | \$ | 22,182,025 | \$ | $(1,539,038)$ |
| Net increase in deposits measured at fair value |  | 629,767 |  |  |  |  |
| Net (decrease) increase in Federal funds purchased and securities sold under agreement to repurchase |  | $(831,694)$ |  | 1,784,129 |  | (2,371,213) |
| Net increase (decrease) in other short-term borrowings |  | 357,574 |  | $(584,916)$ |  | $(554,139)$ |
| Net decrease in short-term senior notes |  | $(75,000)$ |  | $(5,000)$ |  | $(20,000)$ |
| Proceeds from issuance long-term notes senior/unsecured |  | 550,000 |  |  |  | 1,100,000 |
| Repayment of long-term notes senior/unsecured |  | $(250,000)$ |  |  |  |  |
| Proceeds from issuance long-term notes senior/secured |  |  |  | 375,000 |  | 2,000,000 |
| Net proceeds from stock options exercise |  | 1,824 |  | 1,972 |  | 1,601 |
| Excess tax expense from stock options exercise |  | (639) |  | $(1,183)$ |  | $(7,638)$ |
| Capital contributions for acquisitions |  | 150,000 |  | 404,016 |  | 292,400 |
| Cash dividends paid on common stock |  |  |  | $(38,000)$ |  | $(75,000)$ |
| Cash dividends paid on preferred stock |  | $(18,438)$ |  | $(18,438)$ |  | $(23,049)$ |
| Net cash (used in) provided by financing activities | \$ | $(23,182,461)$ | \$ | 24,099,605 | \$ | $(1,196,076)$ |
| Net (decrease) increase in cash and cash equivalents | \$ | $(16,974,184)$ | \$ | 23,636,489 | \$ | 947,285 |
| Cash and cash equivalents at January 1 |  | 27,285,609 |  | 3,649,120 |  | 2,701,835 |
| Cash and cash equivalents at December 31 | \$ | 10,311,425 | \$ | 27,285,609 | \$ | 3,649,120 |

## Table of Contents

## Harris N.A. and Subsidiaries <br> Consolidated Statements of Cash Flows (Continued)

$\begin{array}{ccc}\text { For The } & \text { Years Ended December } 31 \\ 2009 & 2008 & 2007\end{array}$

## Supplemental Disclosures of Cash Flow Information:

Cash paid (received) during the year for:

| Interest | $\$ 821,010$ | $\$$ | 825,709 | $\$$ | $1,350,610$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Income taxes | $\$(167,848)$ | $\$$ | 92,410 | $\$$ | 99,710 |

Financing activity affecting assets and liabilities but not resulting in cash flows:
Net increase in assets and liabilities due to contribution of parent s banking assets $\quad \$$ 681,442 $\quad \$ 285,214 \quad \$ \quad 222,852$

## Supplemental Disclosures of Noncash Activities:

In 2009, the fair values of noncash assets acquired and liabilities assumed were $\$ 0.4$ million and zero, respectively, in the acquisition of Givens, $\$ 710$ million and $\$ 94.1$ million, in the acquisition of Diners Club.
In 2008, the fair values of noncash assets acquired and liabilities assumed were $\$ 1.4$ billion and $\$ 1.3$ billion, respectively, in the acquisition of Merchants and Manufacturers Bancorporation, $\$ 812.8$ million and $\$ 681.6$ million, respectively, in the acquisition of Ozaukee Bank.
In 2007, the fair values of noncash assets acquired and liabilities assumed in the acquisition of First National Bank and Trust were $\$ 1.4$ billion and $\$ 1.2$ billion, respectively.
Noncash transfers to OREO totaled $\$ 7.8$ million, $\$ 10.0$ million and $\$ 13.6$ million in 2009, 2008 and 2007, respectively.

The accompanying notes to consolidated financial statements are an integral part of these statements.

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## HARRIS N.A AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

## 1. Summary of Significant Accounting Policies

## Principles of consolidation and nature of operations

Harris N.A. ( HNA ) is a wholly-owned subsidiary of Harris Bankcorp, Inc. ( Bankcorp ), a Delaware corporation which is a wholly-owned subsidiary of Harris Financial Corp. ( HFC ), a Delaware corporation which is a wholly-owned subsidiary of Bank of Montreal ( BMO ). Throughout these Notes to Consolidated Financial Statements, the term Bank refers to Harris N.A. and subsidiaries.

The consolidated financial statements include the accounts of the Bank and its wholly-owned subsidiaries. Significant intercompany accounts and transactions have been eliminated. Certain reclassifications were made to conform prior years financial statements to the current year s presentation. See Note 23 to the Consolidated Financial Statements for additional information on business combinations and Note 24 to the Consolidated Financial Statements for additional information on related party transactions.

The Bank provides banking, trust and other services domestically and internationally through the main banking facility and five active nonbank subsidiaries. The Bank provides a variety of financial services to commercial and industrial companies, financial institutions, governmental units, not-for-profit organizations and individuals throughout the U.S., primarily the Midwest, and abroad. Services rendered and products sold to customers include demand and time deposit accounts and certificates; various types of loans; sales and purchases of foreign currencies; interest rate management products; cash management services; underwriting of municipal bonds; financial consulting; and personal trust and trust-related services.

## Basis of accounting

The accompanying consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles ( GAAP ) and conform to practices within the banking industry.

## Noncontrolling interest in subsidiary preferred stock

The Bank adopted Financial Accounting Standards Board ( FASB ) Statement of Financial Accounting Standards ( SFAS ) No. 160, Noncontrolling Interests in Consolidated Financial Statements-An Amendment of ARB 51, (subsequently codified in Accounting Standards Codification ( ASC ) Topic 810-10-65) on January 1, 2009. The standard requires noncontrolling interests held by parties other than the parent to be reported as equity in the consolidated financial statements. The Bank has a subsidiary that is less than wholly-owned and the noncontrolling interest in the preferred stock of the subsidiary is held by third parties. The Bank reclassified the noncontrolling interest in the subsidiary s preferred stock from liabilities to a component of stockholder s equity in the Consolidated Statements of Condition. Net income (loss) attributable to the noncontrolling interest is separately presented in the Consolidated Statements of Operations, outside of net (loss) income.

## Foreign currency and foreign exchange contracts

Assets and liabilities denominated in foreign currencies have been translated into United States dollars at respective period-end rates of exchange. Foreign exchange trading positions are revalued monthly using prevailing market rates.

Exchange adjustments are included with noninterest income in the Consolidated Statements of Operations.

## Derivative financial instruments

All derivative instruments are recognized at fair value in the Bank s Consolidated Statements of Condition. All derivative instruments are designated either as hedging or trading.

Trading derivatives are marked to fair value. Realized and unrealized gains and losses are recognized in trading noninterest income in the Bank s Consolidated Statements of Operations. Unrealized gains on trading derivatives

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## HARRIS N.A AND SUBSIDIARIES

## Notes to Consolidated Financial Statements (Continued)

are recorded as assets and unrealized losses are recorded as liabilities in the Bank s Consolidated Statements of Condition.

Derivative instruments that are used in the management of the Bank s risk strategy may qualify for hedge accounting if the derivatives are designated as hedges and applicable hedge criteria are met. In order for a derivative to qualify as an accounting hedge, the hedging relationship must be designated and formally documented at its inception, detailing the particular risk management objective and strategy for the hedge and the specific asset, liability or cash flow being hedged, as well as how its effectiveness is being assessed. Changes in the fair value of the derivative must be highly effective in offsetting either changes in the fair value of on-balance sheet items caused by the risk being hedged or changes in the amount of future cash flows.

Hedge effectiveness is evaluated at the inception of the hedging relationship and on an ongoing basis, retrospectively and prospectively, primarily using quantitative statistical measures of correlation. Any ineffectiveness in the hedging relationship is recognized in other noninterest income in the Banks s Consolidated Statements of Operations as it arises.

The Bank records interest receivable or payable on the derivative as an adjustment to interest income/expense in the Bank s Consolidated Statements of Operations over the life of the hedge.

For cash flow hedges, to the extent that changes in the fair value of the derivative offset changes in the fair value of the hedged item, they are recorded in other comprehensive income. Any portion of the change in fair value of the derivative that does not offset changes in the fair value of the hedged item (the ineffectiveness of the hedge) is recorded directly in other noninterest income in the Bank s Consolidated Statements of Operations.

For cash flow hedges that are discontinued before the end of the original hedge term, the unrealized gain or loss in other comprehensive income is amortized to interest income/expense in the Bank s Consolidated Statements of Operations as the hedged item affects earnings. If the hedged item is sold or settled, the entire unrealized gain or loss is recognized in interest income/expense in the Bank s Consolidated Statements of Operations.

For fair value hedges, not only is the hedging derivative recorded at fair value but fixed rate assets and liabilities that are part of a hedging relationship are adjusted for the changes in value of the risk being hedged. To the extent that the change in the fair value of the derivative does not offset changes in the fair value of the hedged item (the ineffectiveness of the hedge), the net amount is recorded directly in other noninterest income in the Bank s Consolidated Statements of Operations.

For fair value hedges that are discontinued, the Bank stops adjusting the hedged item for changes in fair value that are attributable to the hedged risk. The carrying amount of the hedged item, including the fair value adjustments from hedge accounting, is accounted for in accordance with applicable generally accepted accounting principles. For a hedged loan, the fair value adjustment is amortized to interest income/expense over its remaining term to maturity. If the hedged item is sold or settled, any remaining fair value adjustment is included in the determination of the gain or loss on sale or settlement.

## Securities

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The Bank classifies marketable securities as either trading account assets or available-for-sale. Trading account assets include securities acquired as part of trading activities and are typically purchased with the expectation of near-term profit on disposition. These assets consist primarily of municipal bonds and U.S. government securities. Available-for-sale securities consist of debt and equity securities that may be sold in response to or in anticipation of changes in interest rates, changes in foreign currency risk, changes in funding sources or terms, or to meet liquidity needs. Nonmarketable securities are classified as other assets on the Bank s Consolidated Statements of Condition. See Note 27 to the Consolidated Financial Statements for additional information on other assets.

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## HARRIS N.A AND SUBSIDIARIES

## Notes to Consolidated Financial Statements (Continued)

Trading account assets are reported at fair value with unrealized gains and losses included in trading account income, which also includes realized gains and losses from closing such positions.

Available-for-sale securities are reported at fair value with unrealized gains and losses included, on an after-tax basis, in a separate component of stockholder s equity. Purchase premiums and discounts are recognized in interest income using the interest method over the terms to maturity of the securities. Realized gains and losses, as a result of securities sales, are included in net securities gains (losses) in the Consolidated Statements of Operations, with the cost of securities sold determined on the specific identification basis.

Available-for-sale securities and other investments are subject to ongoing other-than-temporary impairment reviews. In determining whether a loss is temporary, factors considered include the extent of the unrealized loss, the length of time that the security has been in an unrealized loss position, the financial condition and near-term prospects of the issuer, and the Bank s intention or obligation to sell the investment before any anticipated recovery. Management s determination of impairment includes consideration of recent guidance from the Securities and Exchange Commission ( SEC ) and the FASB regarding clarification on fair value accounting. If a decline is considered not to be temporary, a write-down is recorded in the Consolidated Statements of Operations as other-than-temporary impairment on securities, and a new cost basis is established.

The Bank adopted FASB Staff Position ( FSP ) FAS 115-2 and FAS 124-2, Recognition and Presentation of Other-Than-Temporary Impairments, (subsequently codified in FASB ASC 320-10-65) as of April 1, 2009. The FSP relates to the evaluation of other-than-temporary impairment for debt securities classified as available-for-sale or held-to-maturity, the identification of credit and noncredit components of impairment, and the recognition of impairment in earnings or other comprehensive income ( OCI ). The adoption of the FSP did not have a material effect on the Bank sfinancial position or results of operations.

## Loans

Loans held for investment are recorded at the principal amount outstanding, net of unearned income, deferred fees and deferred origination costs. Origination fees collected and origination costs incurred on commercial loans, loan commitments, mortgage loans, consumer loans and standby letters of credit (except loans held for sale) are generally deferred and amortized over the life of the related facility. Other loan-related fees that are not the equivalent of yield adjustments are recognized as income when received or earned. The Bank s Consolidated Statements of Condition included approximately $\$ 22$ million of deferred loan-related fees net of deferred origination costs at December 31, 2009 and $\$ 38$ million at December 31, 2008.

In conjunction with its mortgage and commercial banking activities, the Bank will originate loans with the intention of selling them in the secondary market. These loans are classified as held for sale and are included in Loans held for sale on the Bank s Consolidated Statements of Condition. The loans are carried at the lower of cost or current fair value, on a portfolio basis. Deferred origination fees and costs associated with these loans are not amortized and are included as part of the basis of the loan at time of sale. Realized gains and unrealized and realized losses are included in other noninterest income.

The Bank engages in the servicing of mortgage loans and acquires mortgage servicing rights ( MSR ) by originating mortgage loans and then selling those loans with servicing rights retained. See Note 6 to the Consolidated Financial

Statements for additional information on mortgage servicing rights.
Written loan commitments on mortgage loans that the Bank intends to sell are accounted for as derivative instruments and recorded at fair value through earnings. The expected net future cash flows related to loan servicing are included in the fair value measurement of the written loan commitments. See Note 12 to the Consolidated Financial Statements for additional information on derivative instruments.

Commercial and commercial real estate loans are placed on nonaccrual status when the collection of interest is doubtful or when principal or interest is 90 days past due, unless the credit is adequately collateralized and the loan

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## HARRIS N.A AND SUBSIDIARIES

## Notes to Consolidated Financial Statements (Continued)

is in process of collection. Consumer real estate secured loans are generally placed on nonaccrual status when principal or interest is 90 days past due. When a loan is placed on nonaccrual status, all interest accrued but not yet collected which is deemed uncollectible is charged against interest income in the current year. Interest on nonaccrual loans is recognized as income only when cash is received and the Bank expects to collect the entire principal balance of the loan. Loans are returned to accrual status when all principal and interest amounts contractually due are brought current and future payments are reasonably assured.

Commercial and commercial real estate loans are charged off when, in management s opinion, the loan is deemed uncollectible. Consumer installment loans are charged off when 120 days past due. Consumer revolving loans, including credit card loans, and consumer real estate secured loans are charged off when 180 days past due. Consumer installment and consumer revolving loans, including credit card loans, are not normally placed on non-accrual status. Accrued interest on these loans is charged against interest income at the time of charge-off.

Commercial loan commitments and letters of credit are executory contracts and the notional balances are not reflected on the Bank s Consolidated Statements of Condition. Fees collected are earned over the life of the facility.

Impaired loans (primarily commercial credits) are measured based on the present value of expected future cash flows (discounted at the loan seffective interest rate) or, alternatively, at the loan s observable market price or the fair value of supporting collateral. Impaired loans are defined as those where it is probable that amounts due for principal or interest according to contractual terms will not be collected. Nonaccrual and certain restructured loans meet this definition. Large groups of smaller-balance, homogeneous loans, primarily residential real estate and consumer installment loans, are excluded from this definition of impairment. The Bank determines loan impairment when assessing the adequacy of the allowance for loan losses.

The Bank accounts for impaired loans that are acquired in a transfer or business combination in accordance with FASB ASC 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality. Acquired impaired loans exhibit a deterioration of credit quality from their origination date to the acquisition date and a probability at acquisition that the Bank will be unable to collect all contractually required payments due according to the contractual terms of the loan agreements. Impaired loans that the Bank acquires in a business combination are initially recorded at fair value which is based on the fair value of supporting collateral or the present value of expected cash flows. Expected cash flows include consideration of prepayments and estimations of the amount and timing of principal and interest. Any allowance for loan losses related to the impaired loans is not carried over at acquisition. Undiscounted expected cash flows in excess of the initial valuation are accreted into interest income. If the Bank cannot reasonably estimate the timing and amount of expected cash flows, then the loan is placed on nonaccrual status. If it is probable, upon subsequent evaluation, that the Bank will be unable to collect the expected cash flows, then the loan is considered further impaired and probable losses are recorded through the allowance for loan losses.

## Allowance for loan losses / Losses on commitments

The allowance for loan losses recorded in the Consolidated Statements of Condition is maintained at a level considered adequate to absorb probable losses. The allowance is increased by charges to the provision for loan losses and reduced by net charge-offs. Known losses of principal on impaired loans are charged off. The provision for loan losses is based on past loss experience, management s evaluation of the loan portfolio under current economic conditions and management s estimate of losses inherent in the portfolio. Such estimates are reviewed periodically and

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adjustments, if necessary, are recorded during the periods in which they become known.
Letters of credit and commitments to extend credit are reviewed periodically for probable losses. A liability for probable losses on letters of credit and commitments to extend credit is recorded in other liabilities on the Bank s Consolidated Statements of Condition. The liability is increased or decreased by changes in estimates through other noninterest expense.

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## HARRIS N.A AND SUBSIDIARIES

## Notes to Consolidated Financial Statements (Continued)

## Premises and Equipment

Premises and equipment are stated at cost less accumulated depreciation and amortization. Depreciation and amortization are computed on the straight-line basis over the estimated useful lives of the assets. Estimated useful lives range from 3 years to 39 years. Certain costs of internally developed software are capitalized and depreciated over an estimated useful life of 5 years. Leasehold improvements are amortized over the lesser of the lease term or the useful life of the asset, not to exceed a maximum that ranges from 10 years to 39 years depending on the type of improvement. The maximum estimated useful life for buildings is 39 years.

## Leases

Rental expense associated with operating leases is recognized on a straight-line basis over the lease term. Escalation clauses that specify scheduled rent increases over the lease term are recognized on a straight-line basis over the lease term.

## Bank-owned insurance

The Bank has purchased life insurance coverage for certain officers. The one-time premiums paid for the policies, which coincide with the initial cash surrender value, are recorded as assets on the Consolidated Statements of Condition. Increases or decreases in cash surrender value (other than proceeds from death benefits) are recorded as bank-owned insurance income. Proceeds from death benefits first reduce the cash surrender value attributable to the individual policy and any additional proceeds are recorded as noninterest income.

The Bank adopted Emerging Issues Task Force ( EITF ) Issue No. 06-04, Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements, (subsequently codified in FASB ASC 715-60) on January 1, 2008, which requires recognition of a liability and related compensation costs for endorsement split-dollar life insurance arrangements that provide employee benefits in postretirement periods. The Bank acquired endorsement split-dollar life insurance arrangements for certain employees through various bank acquisitions. Upon adoption of the EITF, the Bank recognized a $\$ 0.5$ million increase in the liability for deferred compensation; recorded a $\$ 0.3$ million decrease in retained earnings and a $\$ 0.2$ million increase in deferred taxes.

## Intangible Assets

Intangible assets with finite lives are amortized on either an accelerated or straight-line basis depending on the character of the acquired asset. Original lives range from 5 to 19 years. Intangible assets subject to amortization are reviewed for impairment when events or future assessments of profitability indicate that the carrying value may not be recoverable. If the carrying value is not expected to be recovered and the carrying value exceeds the fair value, an impairment loss is recognized. Intangible assets with indefinite useful lives are not amortized and are reviewed for impairment annually or more frequently if events indicate impairment. The excess of carrying value over fair value, if any, is recorded as an impairment loss.

## Income Taxes

The Bank is included in the consolidated Federal income tax return of HFC. Federal income tax return liabilities or benefits for all the consolidated entities are not materially different than they would have been if computed on a separate return basis.

The Bank files separate state tax returns in certain states and is included in combined state tax returns with other affiliates in other states.

Deferred tax assets and liabilities, as determined by the temporary differences between financial reporting and tax bases of assets and liabilities, are computed using enacted tax rates and laws. The effect on deferred tax assets

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## HARRIS N.A AND SUBSIDIARIES

## Notes to Consolidated Financial Statements (Continued)

and liabilities of a change in tax rates or law is recognized as income or expense in the period including the enactment date. In addition, the Bank assesses the likelihood that deferred tax assets will be realized in future periods and recognizes a valuation allowance for those assets unlikely to be realized. Management s assessment of the Bank s ability to realize these deferred tax assets includes the use of management $s$ judgment and estimates of items such as future taxable income, future reversal of existing temporary differences, carrybacks to prior years and, if appropriate, the use of future tax planning strategies.

## Cash flows

In the Consolidated Statements of Cash Flows, cash and cash equivalents include cash and demand balances due from banks, interest-bearing deposits at banks and federal funds sold and securities purchased under agreement to resell as these generally meet the definition of cash and cash equivalents.

## Management s estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The areas requiring significant management judgment include provision and allowance for loan losses, income taxes, pension cost, postretirement and postemployment benefits, valuation of goodwill and intangible assets, fair values of derivatives, mortgage servicing rights, and securities, and temporary vs. other-than-temporary impairment of securities.

## Recent accounting standards

The FASB issued Statement of Financial Accounting Standards (SFAS ) No. 166, Accounting for Transfers of Financial Assets an amendment of FASB Statement No. 140, (subsequently codified in FASB ASC 860) in June 2009. The standard removes the concept of a qualifying special-purpose entity ( QSPE ). It also creates more stringent conditions for reporting a transfer of a portion of a financial asset as a sale. The standard is effective January 1, 2010. The adoption of the standard did not impact the Bank s financial position or results of operations.

The FASB issued SFAS No. 167, Amendments to FASB Interpretation No. 46(R), (subsequently codified in FASB ASC 810) in June 2009. The standard changes the criteria by which an enterprise determines whether it must consolidate a variable interest entity (VIE ). It amends the existing guidance to require an enterprise to consolidate a VIE if it has both the power to direct the activities that most significantly impact the VIE s economic performance and the obligation to absorb losses or the right to receive benefits from the VIE. Existing guidance requires an enterprise to consolidate a VIE if it absorbs a majority of the expected losses or residual returns, or both. A continuous assessment of which party must consolidate a VIE will be required, rather than an assessment only when certain trigger events occur. In addition, the new standard requires an enterprise to assess if VIEs that were previously QSPEs must be consolidated by the enterprise. The standard is effective January 1, 2010. The adoption of this standard did not impact the Bank s financial position or results of operations.

The Bank adopted SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities An Amendment of FASB Statement No. 133, (subsequently codified in FASB ASC 815) as of January 1, 2009. The Statement requires

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additional disclosure information on derivatives. The adoption of the Statement had no impact on the Bank sfinancial position or results of operations. See Note 12 to the Consolidated Financial Statements for additional information on derivatives.

The Bank adopted SFAS No. 165, Subsequent Events, (subsequently codified in FASB ASC 855) as of June 30, 2009. The Statement establishes recognition and disclosure standards for events that occur after the balance sheet date but before the financial statements are issued or are available to be issued. The adoption of the Statement had no impact on the Bank sfinancial position or results of operations.

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## HARRIS N.A AND SUBSIDIARIES

## Notes to Consolidated Financial Statements (Continued)

The Bank adopted SFAS No. 168, The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles a replacement of FASB Statement No. 162, (subsequently codified in FASB ASC 105) as of September 30, 2009. The codification creates a single source of authoritative nongovernmental U.S. GAAP. The Statement does not change existing GAAP. The adoption of this statement had no impact on the Bank sfinancial position or results of operations.

The FASB issued FSP FAS 132R-1, Employer s Disclosures about Postretirement Benefit Plan Assets, (subsequently codified in FASB ASC 715-20-65) in December 2008. The FSP amends ASC 715 and provides guidance on an employer s disclosures about plan assets of a defined benefit pension or other postretirement plan. The disclosure requirements were effective for the Bank for the year ended December 31, 2009. The adoption of the FSP had no impact on the Bank sfinancial position or results of operations. See Note 14 to the Consolidated Financial Statements for additional information on employee benefit plans.

## 2. Securities

The amortized cost and estimated fair value of securities available-for-sale were as follows:

|  |  | December 31, 2009 |  |  |  | December 31, 2008 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Unrealized Gains | Unrealized Losses |  | Fair <br> Value (In th | A | mortized Cost ands) |  | nrealized Gains | Unrealized Losses |  | Fair <br> Value |
| U.S. Treasury | \$ 40,250 | \$ | \$ (1) | \$ | 40,249 | \$ | 172,602 | \$ | 27,901 | \$ | \$ | 200,503 |
| U.S. government agency | 2,869,073 | 15,850 | (494) |  | 2,884,429 |  | 3,830,904 |  | 34,355 | $(4,907)$ |  | 3,860,352 |
| U.S. government sponsored |  |  |  |  |  |  |  |  |  |  |  |  |
| mortgage-backed | 712,912 | 21,629 | (894) |  | 733,647 |  | 2,856,034 |  | 52,541 | (619) |  | 2,907,956 |
| State and municipal | 1,549,003 | 44,685 | $(2,996)$ |  | 1,590,692 |  | 1,547,327 |  | 24,555 | $(12,337)$ |  | 1,559,545 |
| Non-mortgage asset backed | 36,489 | 8,237 |  |  | 44,726 |  | 238,293 |  |  | $(3,747)$ |  | 234,546 |
| Foreign government debt |  |  |  |  |  |  |  |  |  |  |  |  |
| securities | 500,499 | 1,441 |  |  | 501,940 |  | 200,746 |  | 4 |  |  | 200,750 |
| Other | 103,148 |  |  |  | 103,148 |  | 67,396 |  |  |  |  | 67,396 |
| Total securities | \$ 5,811,374 | \$ 91,842 | \$ (4,385) | \$ | 5,898,831 | \$ | 8,913,302 | \$ | 139,356 | \$ $(21,610)$ | \$ | 9,031,048 |

The following table summarizes, for available-for-sale securities with unrealized losses as of December 31, 2009 and 2008, the amount of the unrealized loss and the related fair value of the securities with unrealized losses. As of December 31, 2009, the Bank had 413 available-for-sale securities ( 1,175 in 2008) with unrealized losses totaling

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$\$ 4.4$ million (unrealized losses of $\$ 21.6$ million in 2008). Of these available-for-sale securities, 101 have been in an unrealized loss position continuously for more than twelve months ( 92 in 2008), amounting to an unrealized loss position of $\$ 1.7$ million (unrealized loss position of $\$ 4.1$ million in 2008). These unrealized losses are primarily attributable to changes in interest rates and not from deterioration in the creditworthiness of the issuers. It is the Bank s intention to not sell and it does not believe it will be required to sell these securities before any anticipated recovery of their amortized cost basis. Based on these factors, management has determined that the

## HARRIS N.A AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)
unrealized losses are temporary in nature. However, due to market and economic conditions there is the potential for other-than-temporary impairment charges in future periods.

| Length of Continuous Unrealized Loss Position |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Less than 12 months |  | 12 | nths or long | ger | Total |  |
|  |  | Number |  |  |  |  |
|  | Unrealized |  | Unrealized | of |  | Unrealized |
| Fair Value | Losses | Fair Value |  | Securities | Fair Value | Losses |
|  |  |  | thousands) |  |  | Loss |

December 31, 2009


## December 31, 2008

U.S. Treasury
\$ \$
\$
$\$$
\$ \$
\$ \$
U.S. government agency
$1,052,155$
$(2,238) \quad 267,125$
$(2,669)$
2 1,319,280
$(4,907)$
U.S. government sponsored mortgage-backed State and municipal Non-mortgage asset backed

| 92,858 | $(506)$ | 4,814 | $(113)$ | 5 | 97,672 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 241,543 | $(10,975)$ | 25,637 | $(1,362)$ | 85 | 267,180 |
|  |  |  |  |  | 234,492 |

$(3,747)$
Temporarily impaired securities
available-for-sale $\$ 1,621,048 \quad \$(17,466) \quad \$ 297,576 \quad \$(4,144) \quad 92 \quad \$ 1,918,624 \quad \$(21,610)$

The amortized cost and estimated fair value of available-for-sale securities at December 31, 2009, by contractual maturity, are shown below. Expected maturities can differ from contractual maturities since borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

December 31, 2009 Amortized Fair Cost Value (In thousands)

Maturities:

| Within 1 year | $\$ 2,391,465$ | $\$ 2,401,224$ |
| :--- | ---: | ---: |
| 1 to 5 years | $1,949,326$ | $1,978,147$ |
| 5 to 10 years | 669,660 | 691,153 |
| Over 10 years | 637,137 | 651,546 |
| Other securities without stated maturity | 163,786 | 176,761 |
| Total securities | $\$ 5,811,374$ | $\$ 5,898,831$ |

Auction-rate securities (ARS) are typically short-term notes issued in the United States to fund long-term, fixed rate debt instruments (corporate or municipal bonds primarily issued by municipalities, student loan authorities and other sponsors). The interest rate on ARS is regularly reset every 7 to 35 days through auctions managed by financial institutions. A disruption in the market for ARS occurred in the early part of 2008. Certain customer-managed portfolios held these securities, which were no longer liquid. Certain of the Bank s subsidiaries voluntarily offered to purchase such securities from customers, at par value.

In addition, in 2008 a settlement with the Financial Industry Regulatory Authority ( FINRA ) required Harris Investor Services, Inc. ( HIS ), an affiliate of the Bank, to purchase specific holdings of ARS from certain client accounts at par value plus accrued interest and levied a penalty of $\$ 150$ thousand on HIS. In addition to what was required by the FINRA settlement, management of HIS and three other legal entities within HFC offered to

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## HARRIS N.A AND SUBSIDIARIES

## Notes to Consolidated Financial Statements (Continued)

purchase certain other customer ARS holdings under similar terms. For the ARS holdings purchased by the Bank, the gross par value of ARS holdings purchased was $\$ 93.1$ million plus accrued interest. A discounted cash flow valuation methodology was applied to estimate the fair value of the securities. The methodology included management assumptions about future cash flows, discount rates, market liquidity and credit spreads. The difference between the estimated fair values and the par values paid by the Bank resulted in a pre-tax charge of $\$ 21.8$ million for the year ended December 31, 2008 in addition to the legal costs of $\$ 185$ thousand. The charge was recorded in noninterest expense on the Consolidated Statements of Operations. As of December 31, 2008, the remaining liability relating to the purchase of ARS included in the Consolidated Statements of Condition was $\$ 2.0$ million.

The ARS purchased are classified as available-for-sale and are included within the state and municipal and non-mortgage asset backed categories.

Remaining ARS were purchased during 2009 and had a gross par value of $\$ 8.6$ million. A minimal pre-tax charge was recorded for the year ended December 31, 2009 for the difference between the estimated fair values and the par values paid by the Bank. The charge was recorded in noninterest expense in the Consolidated Statements of Operations. The liability relating to the purchase of ARS included in the Consolidated Statements of Condition was zero as of December 31, 2009.

For the year ended December 31, 2009, gains of $\$ 3.3$ million were recorded on ARS securities held as available-for-sale which were called either at par or at amounts that exceeded carrying value. Redemptions of ARS totaled $\$ 12.2$ million for the year ended December 31, 2009. The carrying value of ARS was $\$ 73.6$ million as of December 31, 2009.

At December 31, 2009, 2008 and 2007, available-for-sale and trading account securities having a carrying amount of $\$ 3.3$ billion, $\$ 4.6$ billion and $\$ 3.5$ billion, respectively, were pledged as collateral for certain liabilities, securities sold under agreement to repurchase, public and trust deposits, trading account activities and for other purposes where permitted or required by law. The Bank maintains effective control over the securities sold under agreement to repurchase and accounts for the transactions as secured borrowings.

In 2009, 2008 and 2007, proceeds from the sale of securities available-for-sale amounted to $\$ 3.5$ billion, $\$ 1.3$ billion, and $\$ 11.1$ billion, respectively. Gross gains of $\$ 36.8$ million and gross losses of $\$ 1.8$ million were realized on these sales in 2009, gross gains of $\$ 11.5$ million and gross losses of $\$ 0.6$ million were realized in 2008, while gross gains of $\$ 13.2$ million and gross losses of $\$ 11.9$ million were realized in 2007. Net realized and unrealized gains on trading securities during 2009, 2008 and 2007 were $\$ 20.3$ million, $\$ 9.3$ million, and $\$ 10.4$ million, respectively. Net unrealized losses of $\$ 1.3$ million and $\$ 1.7$ million were related to trading securities still held as of December 31, 2009 and 2008, respectively.

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## HARRIS N.A AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

## 3. Loans

The following table summarizes loan balances by category:

|  | December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  |
|  | (In thousands) |  |  |  |
| Domestic loans: |  |  |  |  |
| Commercial, financial, agricultural, brokers and dealers | \$ | 3,360,579 | \$ | 4,717,846 |
| Real estate construction |  | 561,351 |  | 1,116,379 |
| Real estate mortgages |  | 13,985,641 |  | 15,574,352 |
| Installment |  | 4,517,429 |  | 4,789,295 |
| Credit card |  | 704,604 |  | 2,060 |
| Lease financing, net (unearned discount of \$0.1 million and \$0.2 million at |  |  |  |  |
| December 31, 2009 and December 31, 2008, respectively) |  | 15,603 |  | 18,386 |
| Foreign loans: |  |  |  |  |
| Other, primarily commercial and industrial |  | 30,637 |  | 178,357 |
| Total loans | \$ | 23,175,844 | \$ | 26,396,675 |
| Less unearned income |  | 127 |  | 294 |
| Loans, net of unearned income | \$ | 23,175,717 | \$ | 26,396,381 |
| Less allowance for loan losses |  | 680,782 |  | 574,224 |
| Loans, net of allowance for loan losses | \$ | 22,494,935 |  | 25,822,157 |

Nonaccrual loans, restructured loans and other nonperforming assets are summarized below:

|  | December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2009 |  | 2008 |
|  | (In thousands) |  |  |  |
| Nonaccrual loans | \$ | 485,996 | \$ | 317,986 |
| Nonperforming restructured loans |  | 22,070 |  |  |
| Total nonperforming loans | \$ | 508,066 | \$ | 317,986 |
| Other real estate owned |  | 10,868 |  | 9,921 |
| Total nonperforming assets | \$ | 518,934 | \$ | 327,907 |
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| Gross amount of interest income that would have been recorded if year-end |  |  |  |
| :--- | ---: | ---: | ---: |
| nonperforming loans had been accruing interest at their original terms | $\$ 23,660$ | $\$$ | 15,059 |
| Interest income actually recognized | 4,743 | 8,048 |  |
| Interest shortfall | $\$$ | 18,917 | $\$$ |
|  |  | 7,011 |  |
| 90-day past due loans, still accruing interest (all domestic) | $\$ 116,107$ | $\$$ | 75,045 |
|  |  | $2.20 \%$ | $1.21 \%$ |
| Nonperforming loans to total loans at year-end | $2.25 \%$ | 1.25 |  |

At December 31, 2009 and 2008, the Bank had no aggregate public or private sector outstandings to any single foreign country experiencing liquidity problems which exceeded one percent of the Bank s consolidated assets. At December 31, 2009 and 2008 commercial loans with a carrying value of $\$ 2.9$ billion and $\$ 4.2$ billion, respectively, were pledged to secure potential borrowings with the Federal Reserve. At December 31, 2009 and 2008, first

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## HARRIS N.A AND SUBSIDIARIES

## Notes to Consolidated Financial Statements (Continued)

mortgage loans on 1-4 family homes with a carrying value of $\$ 4.5$ billion and $\$ 5.6$ billion, respectively, were pledged to secure borrowings from the Federal Home Loan Bank.

Loans that are acquired with evidence of deterioration of credit quality between origination date and acquisition date and where it is probable that not all amounts due according to contractual terms will be collected are subject to certain recognition and reporting requirements in accordance with ASC 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality. On December 31, 2009, BMO and the Bank completed the acquisition of the net cardholder receivables of the Diners Club North American franchise from Citigroup. The cardholder receivables within the scope of ASC 310-30 were not material to the Bank s financial statements and, as a result, are not included in the following information about purchased impaired loans.

On February 29, 2008, the Bank completed the acquisitions of Merchants and Manufacturers Bancorporation and Ozaukee Bank. As part of these acquisitions, the Bank acquired certain loans within the scope of ASC 310-30. As of February 29, 2008, the loans had contractually required payments receivable of $\$ 142.3$ million, cash flows expected to be collected of $\$ 90.4$ million and fair value of $\$ 90.4$ million.

The carrying amount of purchased impaired loans from the acquisitions of Merchants and Manufacturers Bancorporation and Ozaukee Bank together with those from prior acquisitions was included in the total nonaccrual loan balance at December 31, 2009 and 2008, as applicable. The contractual outstanding balance and carrying amount of the loans are as follows:

## December 31

## 2009 <br> 2008 <br> (In thousands)

| Contractual outstanding balance | $\$ 42,372$ | $\$ 86,006$ |
| :--- | ---: | ---: |
| Carrying amount | 29,170 | 59,761 |

Any allowance for loan losses related to purchased impaired loans is not carried over at acquisition and is not recorded by the Bank. The Bank records an allowance for loan losses related to these loans when there is a change in the estimate of credit losses subsequent to acquisition. The allowance for loan losses was $\$ 6.7$ million and $\$ 6.8$ million at December 31, 2009 and 2008, respectively.

## 4. Allowance for Loan Losses

The changes in the allowance for loan losses are as follows:

## Years Ended December 31 2009 <br> 2008

(In thousands)
Balance, beginning of year

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| Charge-offs | $(510,773)$ | $(462,256)$ |
| :--- | :---: | :---: |
| Recoveries | 72,918 | 48,160 |
| Net charge-offs | $(437,855)$ | $\$(414,096)$ |
| Provisions charged to expense | 544,413 | 589,108 |
| Acquired reserves from acquisition | $\$ 680,687$ |  |
| Balance, end of year | $\$ 482$ | $\$ 574,224$ |

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## HARRIS N.A AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)
Details on impaired loans and related allowance are as follows:

| Impaired Loans | Impaired Loans |  |
| :---: | :---: | :---: |
| for Which | for Which |  |
| There | There | Total |
| is a Related | is No Related | Impaired |
| Allowance | Allowance | Loans |
|  | (In thousands) |  |
|  |  |  |


| December 31, 2009 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance | \$ | 128,665 | \$ | 130,260 | \$ | 258,925 |
| Related allowance |  | 58,479 |  |  |  | 58,479 |
| Balance, net of allowance | \$ | 70,186 | \$ | 130,260 | \$ | 200,446 |
| December 31, 2008 |  |  |  |  |  |  |
| Balance | \$ | 130,746 | \$ | 187,240 | \$ | 317,986 |
| Related allowance |  | 14,242 |  |  |  | 14,242 |
| Balance, net of allowance | \$ | 116,504 | \$ | 187,240 | \$ | 303,744 |


|  | $\begin{array}{c}\text { Years Ended } \\ \text { December 31 }\end{array}$ |  |  |
| :--- | :---: | :---: | :---: |
| 2009 |  |  |  |
| (In thousands) |  |  |  |$]$

The changes in the liability for off-balance-sheet credit losses are as follows:

|  | Years Ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 2009 \\ \text { (In thousands) } \end{gathered}$ |  |  |  |
|  |  |  |  |  |
| Balance, beginning of year |  | 4,923 | \$ | 4,592 |
| Provisions charged to expense |  | 1,053 |  | 331 |

Balance, end of year
\$ 5,976
\$ 4,923

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## HARRIS N.A AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

## 5. Premises and Equipment

Premises and equipment are stated at cost less accumulated depreciation and amortization. A summary of these accounts is set forth below:

|  | December 31 |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 0 9}$ |  | 2008 |  |
|  | (In thousands) |  |  |  |
| Land | $\$ 104,370$ | $\$$ | 105,368 |  |
| Buildings | 325,559 | 319,062 |  |  |
| Computer equipment and software | 501,767 | 467,871 |  |  |
| Other equipment | 111,514 | 112,071 |  |  |
| Leasehold improvements | 99,035 | 96,008 |  |  |
|  |  |  |  |  |
| Total | $\$ 1,142,245$ | $\$$ | $1,100,380$ |  |
| Accumulated depreciation and amortization |  | 615,622 | 566,864 |  |
|  | $\$$ | 526,623 | $\$$ | 533,516 |

Depreciation and amortization expense was $\$ 67.2$ million in 2009 and $\$ 69.9$ million in 2008.
The Bank recognized gains in noninterest revenue of $\$ 2.6$ million in 2009 and losses in noninterest revenue of $\$ 0.4$ million in 2008 from the sale of property previously held for use. Property held for sale is recorded in other assets at the lower of cost or fair value less estimated selling costs. See Note 27 to the Consolidated Financial Statements for additional information on other assets.

## 6. Goodwill and Other Intangible Assets

The Bank uses the acquisition method to account for acquisitions. The purchase price paid is allocated to the assets acquired, including identifiable intangible assets and the liabilities assumed based on their fair values at the date of acquisition. Any excess of the amount paid over the fair value of those net assets is considered to be goodwill.

Goodwill is not amortized; however, it is assessed for impairment at least annually. The impairment test consists of allocating goodwill to the Bank $s$ reporting units (groups of businesses with similar characteristics) and then comparing the book value of the reporting units, including goodwill, to their fair values. Fair value is determined primarily using discounted cash flows. If the excess of carrying value is determined to be in excess of fair value, a second test is required to measure the amount of impairment.

In 2007 and years prior, the annual impairment test was performed at December 31. In 2008, the Bank changed the annual test date from December 31 to October 31 in order to align the date of the annual impairment analysis with

BMO and align forecasted information from capital planning activities with cash flow analysis used for evaluating fair value. The change did not impact the Bank s financial statements. The tests did not identify potential impairment of goodwill and no impairment loss was recognized in 2009, 2008 or 2007.

The valuation of goodwill requires significant management judgment. Management makes estimates and assumptions in performing goodwill impairment analyses and actual results could differ from the estimates. While the potential impact from a noncash goodwill impairment loss could be material, such a charge would not affect the ongoing operation of the Bank, its liquidity or its regulatory Tier 1 capital or total capital ratios since goodwill is generally excluded from regulatory capital.

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## HARRIS N.A AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)
Changes in the carrying amount of the Bank s goodwill for the years ended December 31, 2009 and 2008 are included in the following table:

| Goodwill at beginning of year | $\$ 689,158$ | $\$ 449,097$ |
| :--- | ---: | ---: |
| Acquisitions during the year | 17,807 | 238,746 |
| Other(1) | $(1,674)$ | 1,315 |
|  |  |  |
| Goodwill at end of year | $\$ 705,291$ | $\$ 689,158$ |

(1) Includes the effect of accounting adjustments related to non-current year acquisitions.

There were no write-downs of intangible assets due to impairment during the years ended December 31, 2009, 2008 and 2007.

The weighted average amortization period for branch networks is 1.5 years, core deposits is 6.6 years, purchased credit card relationships is 15.0 years and customer relationships is 4.1 years.

As of December 31, 2009 and 2008, the gross carrying amount and accumulated amortization of the Bank s amortizable intangible assets are included in the following table:

## December 31

| December 31, 2009 | 2009 | 2008 |  |
| :---: | :---: | :---: | :---: |
| Gross |  | Net | Net |
| Carrying | Accumulated | Carrying | Carrying |
| Amount | Amortization | Value | Value |
|  | (In thousands) |  |  |
|  |  |  |  |


| Branch network | $\$$ | 145,000 | $\$$ | $(130,500)$ | $\$$ | 14,500 | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Core deposits |  | 124,924 |  | $(73,631)$ |  | 51,293 |  |
| Purchased credit card relationships |  | 44,340 |  |  | 66,045 |  |  |
| Customer relationships | 3,000 |  | $(917)$ |  | 44,340 |  |  |
| Other |  | 1,310 |  | $(1,310)$ |  |  |  |
|  |  |  |  |  |  |  |  |
| Total finite life intangibles | $\$$ | 318,574 | $\$$ | $(206,358)$ | $\$$ | 112,216 | $\$$ |

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Total amortization expense for the Bank s intangible assets was $\$ 25.4$ million, $\$ 27.9$ million and $\$ 25.6$ million in 2009, 2008 and 2007, respectively.

At December 31, 2009, estimated intangible asset amortization expense for exisiting intangible assets, excluding mortgage servicing rights, in each of the next five years and thereafter is as follows:

| Year | Amount <br> (In thousands) |  |
| :--- | ---: | ---: |
|  | $\$$ | 25,540 |
| 2010 | 20,383 |  |
| 2011 | 15,267 |  |
| 2012 | 13,297 |  |
| 2013 | 10,489 |  |
| 2014 | 27,240 |  |
| Thereafter | $\$$ | 112,216 |

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## HARRIS N.A AND SUBSIDIARIES

## Notes to Consolidated Financial Statements (Continued)

## Mortgage servicing rights

The Bank engages in the servicing of mortgage loans and acquires mortgage servicing rights ( MSR ) by purchasing or originating mortgage loans and then selling those loans with servicing rights retained. The Bank initially records MSR at estimated fair value and then measures the MSR using the amortization method. Fair value of MSR is estimated using discounted cash flow analyses. The analyses consider portfolio characteristics, servicing fees, prepayment assumptions, delinquency rates, late charges, other ancillary revenues, costs to service and other economic factors such as levels of supply and demand for servicing and interest rate trends. The estimated fair value of MSR is sensitive to changes in interest rates, including their effect on prepayment speeds. Prepayment assumptions are based on dealer consensus prepayment estimates and adjusted for geographical factors. The Bank stratifies its portfolio on the basis of market interest rates, loan type and repricing interval. MSR are amortized in proportion to, and over the period of, estimated net servicing income. MSR are periodically evaluated for impairment (and subsequent write-down) based on the fair value of those rights.

Serviced loans were $\$ 3.6$ billion and $\$ 3.1$ billion at year-end 2009 and 2008, respectively. Servicing fees, late fees and ancillary fees are recorded in other noninterest income and totaled $\$ 7.9$ million, $\$ 6.5$ million and $\$ 5.5$ million in 2009, 2008 and 2007, respectively. Additions to MSR from loan sales are recorded to other noninterest income. Amortization of MSR is recorded to other noninterest expense. MSR impairment is recognized as other noninterest expense through a valuation allowance to the extent that the carrying value exceeds estimated fair value.

Changes in the carrying amount of the Bank s MSR for the years ended December 31, 2009 and 2008 are included in the following table:

MSR carrying amount at beginning of year
Originations 14,309

Acquired in acquisitions
Disposals
Amortization

MSR carrying amount at end of year
\$ 30,598

Fair value at beginning of year
Fair value at end of year
\$ 26,129 \$ 22,721
31,210 26,129

## 7. Deposits

The following table summarizes deposit balances by category:

|  | $\mathbf{2 0 0 9}$ |  | $\mathbf{2 0 0 8}$ |  |
| :--- | ---: | ---: | ---: | :---: |
|  | (In thousands) |  |  |  |
|  |  |  |  |  |
| Demand deposits | $\$ 9,704,773$ | $\$ 28,059,575$ |  |  |
| Interest-bearing checking deposits | 236,172 | 346,981 |  |  |
| Money market accounts | $10,728,563$ | $8,909,751$ |  |  |
| Statement savings accounts | $2,233,326$ | $2,347,111$ |  |  |
| Savings certificates | $5,003,757$ | $7,287,605$ |  |  |
| Time deposits | 766,240 | $5,482,586$ |  |  |
| Deposits in foreign offices | $1,622,410$ | 920,235 |  |  |
|  |  |  |  |  |
| Total deposits | $\$ 30,295,241$ | $\$ 53,353,844$ |  |  |

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## HARRIS N.A AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)
At December 31, 2009, the scheduled maturities of total time deposits are as follows:

## Year

| 2010 | $\$ 4,441,841$ |
| :--- | ---: |
| 2011 | $1,715,189$ |
| 2012 | 184,041 |
| 2013 | 349,118 |
| 2014 | 225,640 |
| Thereafter | 476,578 |

Total
\$ 7,392,407

Time deposits, including certificates of deposit, in denominations of $\$ 100,000$ or more issued by domestic offices totaled $\$ 2.9$ billion and $\$ 9.0$ billion at December 31, 2009 and 2008, respectively. All time deposits in foreign offices were in denominations of $\$ 100,000$ or more and totaled $\$ 1.6$ billion and $\$ 0.9$ billion at December 31, 2009 and 2008, respectively.

The Bank adopted SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities Including an Amendment of FASB Statement No. 115, (subsequently codified in FASB ASC 825-10) as of January 1, 2008. The Bank did not elect to adopt the fair value option for any financial instruments on adoption date. Subsequent to adoption, the Bank issued structured interest rate certificates of deposit and entered into interest rate derivatives which manage exposure to changes in the fair value of structured certificates of deposit caused by changes in interest rates. Structured interest rate certificates of deposit may have callable features that provide for higher returns to the investor, step-up features that provide for one or more increases in the interest rate, adjustments to the interest rate based on a predetermined benchmark rate or a link to the performance of a reference index. The Bank has also issued structured certificates of deposit that are equity-linked and foreign currency-linked and the Bank holds equity derivatives and foreign exchange derivatives in order to economically hedge changes in the fair value of the structured certificates of deposit. The Bank elected the fair value option for all of the structured certificates of deposit in order to align the economic impact of changes in fair value of the structured certificates of deposit with the related derivative instruments. See Note 10 to the Consolidated Financial Statements for additional information on fair value measurements. The structured certificates of deposit are classified as deposits and interest is measured based on contractual interest rates and recorded as interest expense. At December 31, 2009, the fair value and principal balance of the structured certificates of deposit were $\$ 707.4$ million and $\$ 706.9$ million, respectively. At December 31, 2008, the fair value and principal balance of the structured certificates of deposit were $\$ 77.7$ million and $\$ 76.1$ million, respectively. The impact of recording the structured certificates of deposit at fair value was a decrease in noninterest revenue of $\$ 1.2$ million for the year ended December 31, 2009 and an increase in noninterest revenue of $\$ 1.5$ million for year ended December 31, 2008. There was no change in fair value attributable to changes in the Bank scredit risk for the years ended December 31, 2009 and 2008.

## 8.

## Securities Purchased Under Agreement to Resell, Securities Sold Under Agreement to Repurchase, Federal Funds, Commercial Paper and Securities Lending Activities

The Bank enters into purchases of U.S. Treasury and Federal agency securities under agreements to resell identical securities. The amounts advanced under these agreements represent short-term loans and are reflected as assets in the Consolidated Statements of Condition. Securities purchased under agreement to resell totaled $\$ 145.0$ million and $\$ 182.1$ million at December 31, 2009 and 2008, respectively.

The Bank also enters into sales of U.S. Treasury and Federal agency securities under agreements to repurchase identical securities. The amounts received under these agreements represent short-term borrowings and are

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## HARRIS N.A AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)
reflected as liabilities in the Consolidated Statements of Condition. Securities sold under agreement to repurchase totaled $\$ 2.5$ billion and $\$ 3.5$ billion at December 31, 2009 and 2008, respectively.

The Bank monitors the market value of the securities on a daily basis and adjusts the level of collateral, as appropriate. The Bank s policy is to take possession of securities purchased under agreements to resell.

The Bank purchases and sells federal funds to other banks, typically in unsecured transactions. Federal funds sold are recorded as assets and federal funds purchased are recorded as liabilities in the Consolidated Statements of Condition. Federal funds sold totaled $\$ 30.0$ million and $\$ 0$ at December 31, 2009 and 2008, respectively. Federal funds purchased totaled $\$ 236.1$ million and $\$ 78.5$ million at December 31, 2009 and 2008, respectively.

## 9. Senior Notes and Long-Term Notes

The following table summarizes the Bank s long-term notes:

|  | December 31 |  |  |  | Rate | Reprice |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2009 |  | 2008 |  |  |
|  | (In thousands) |  |  |  |  |  |
| Floating rate senior note to BMO subsidiary due June 15, 2010 | \$ |  | \$ | 250,000 | $12 \mathrm{bps}+90 \text { day }$ <br> LIBOR | Quarterly |
| Floating rate senior note to BMO subsidiary due June 13, 2011 |  | 746,500 |  | 746,500 | $14 \mathrm{bps}+90 \text { day }$ <br> LIBOR | Quarterly |
| Floating rate senior note to BMO subsidiary due August 14, 2012 |  | 1,100,000 |  | 1,100,000 | $14 \mathrm{bps}+90 \text { day }$ <br> LIBOR | Quarterly |
| Floating rate senior note to BMO subsidiary due September 29, 2011 |  | 550,000 |  |  | $\begin{aligned} & 14 \mathrm{bps}+90 \text { day } \\ & \text { LIBOR } \end{aligned}$ | Quarterly |
| Total long-term notes senior/ unsecured | \$ | 2,396,500 | \$ | 2,096,500 |  |  |
| Floating rate secured note to FHLB due |  |  |  |  |  |  |
| October 30, 2017 | \$ | 1,000,000 | \$ | 1,000,000 | 30 day LIBOR | Monthly |
| Floating rate secured note to FHLB due |  |  |  |  |  |  |
| November 13, 2017 |  | 500,000 |  | 500,000 | 30 day LIBOR | Monthly |
| Floating rate secured note to FHLB due |  |  |  |  |  |  |
| November 28, 2017 |  | 500,000 |  | 500,000 | 30 day LIBOR | Monthly |
| Floating rate secured note to FHLB due |  |  |  |  |  |  |
| February 20, 2018 |  | 375,000 |  | 375,000 | 30 day LIBOR | Monthly |
| Total long-term notes senior/ secured | \$ | 2,375,000 | \$ | 2,375,000 |  |  |
| Floating rate subordinated note to Bankcorp due December 23, 2012 | \$ | 28,500 | \$ | 28,500 | $\begin{aligned} & 50 \mathrm{bps}+90 \text { day } \\ & \text { LIBOR } \end{aligned}$ | Quarterly |
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| Floating rate subordinated note to Bankcorp due May 30, 2013 |  | 34,000 |  | 34,000 | $50 \mathrm{bps}+90 \text { day }$ <br> LIBOR | Quarterly |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Floating rate subordinated note to Bankcorp due November 26, 2013 |  | 24,000 |  | 24,000 | $\begin{aligned} & 50 \mathrm{bps}+90 \text { day } \\ & \text { LIBOR } \end{aligned}$ | Quarterly |
| Floating rate subordinated note to Bankcorp due February 26, 2014 |  | 6,250 |  | 6,250 | $\begin{aligned} & 50 \mathrm{bps}+90 \text { day } \\ & \text { LIBOR } \end{aligned}$ | Quarterly |
| Floating rate subordinated note to Bankcorp due May 31, 2014 |  | 100,000 |  | 100,000 | $35 \mathrm{bps}+90 \text { day }$ <br> LIBOR | Quarterly |
| Floating rate subordinated note to Bankcorp due May 31, 2016 |  | 100,000 |  | 100,000 | $\begin{aligned} & 38 \mathrm{bps}+90 \text { day } \\ & \text { LIBOR } \end{aligned}$ | Quarterly |
| Total long-term notes -subordinated | \$ | 292,750 | \$ | 292,750 |  |  |
| Total long-term notes subordinated,senior and secured | \$ | ,064,250 | \$ | 764,250 |  |  |

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## HARRIS N.A AND SUBSIDIARIES

## Notes to Consolidated Financial Statements (Continued)

At December 31, 2009 and 2008, there was no portion of total long-term notes due within one year.
The Bank s subordinated notes are unsecured obligations, ranking on parity with all unsecured and subordinated indebtedness of the Bank. The Bank s notes are prepayable at any time at the option of the Bank, subject to regulatory approval. In addition, both the Bank and the notes holder may extend maturity of the notes for up to five years subject to approval. At year-end 2009, 30 day and 90 day LIBOR rates were 0.23 percent and 0.25 percent, respectively.

The interest rate on the long-term secured notes due from HNA to the Federal Home Loan Bank of Chicago ( FHLB ) reprices monthly at 30 day LIBOR, with a weighted average rate of 0.37 percent at December 31, 2009. The notes are not prepayable. At December 31, 2009, first mortgage loans on 1-4 family homes with a carrying value of $\$ 4.5$ billion were pledged to secure these borrowings. At December 31, 2008, first mortgage loans on 1-4 family homes with a carrying value of $\$ 5.6$ billion were pledged to secure borrowings from the FHLB.

The scheduled principal payment on long-term notes for the years ending December 31, 2010, 2011, 2012, 2013, 2014 and thereafter is $\$ 0, \$ 1.3$ billion, $\$ 1.1$ billion, $\$ 58$ million, $\$ 106$ million and $\$ 2.5$ billion, respectively.

The Bank offers to institutional investors from time to time, unsecured short-term and medium-term bank notes in an aggregate principal amount of up to $\$ 1.5$ billion outstanding at any time. The term of each note could range from 14 days to 15 years. These senior notes are subordinated to deposits and rank on parity as per above with all other unsecured senior indebtedness of the Bank. As of December 31, 2009, there were no outstanding notes. As of December 31, 2008, a $\$ 75$ million senior short-term note was outstanding with an original maturity of 120 days (remaining maturity of 2 days) and a stated interest rate of 2.85 percent.

## 10. Fair Value of Financial Instruments and Fair Value Measurements

## Fair Value of Financial Instruments

FASB ASC 825, Financial Instruments, requires the disclosure of estimated fair values for both on and off-balance-sheet financial instruments. The Bank s fair values are based on quoted market prices when available. For financial instruments not actively traded, such as certain loans, deposits, off-balance-sheet transactions and long-term borrowings, fair values have been estimated using various valuation methods and assumptions. The fair value estimates presented herein are not necessarily indicative of the amounts the Bank could realize in an actual transaction. The fair value estimation methodologies employed by the Bank were as follows:

Fair value was assumed to equal carrying value for cash and demand balances due from banks along with short-term money market assets and liabilities (including interest-bearing deposits at banks, Federal funds sold, Federal funds purchased, securities purchased under agreement to resell and securities sold under agreement to repurchase), securities borrowed and loaned, accrued interest receivable and payable, commercial paper outstanding, short-term borrowings and short-term senior notes due to their short term nature.

The fair value of trading account assets and liabilities, securities available-for-sale, and derivative assets and liabilities and the methods used to determine fair value are provided in the Fair Value Measurements section of this Note.

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Changes in estimated fair value of loans reflect changes in credit risk and general interest rates which have occurred since the loans were originated. Fair value of floating rate loans was assumed to equal carrying value since the loans interest rates automatically reprice to market. Fair value of residential mortgages was based on current prices for securities backed by similar loans. For other fixed rate loans, fair value was estimated based on future cash flows discounted at current market rates. This method of estimating fair value does not incorporate the exit price concept of fair value prescribed by ASC 820 for fair value measurement. Additionally, management considered estimated values of collateral for nonperforming loans secured by real estate.

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## HARRIS N.A AND SUBSIDIARIES

## Notes to Consolidated Financial Statements (Continued)

The fair value of loans held for sale was based on current mortgage-backed security prices corresponding to the mortgage loan pools. See the Fair Value Measurements section of this Note for additional information on the methods used to determine fair value.

The fair value of demand deposits, savings accounts, interest-bearing checking deposits, and money market accounts was the amount payable on demand at the reporting date, or the carrying amount. The fair value of time deposits was estimated using a discounted cash flow calculation at current market rates offered by the Bank. See the Fair Value Measurements section of this Note for information on the fair value of structured certificates of deposits for which the fair value option has been elected.

The fair value of floating rate long-term notes was assumed to equal carrying value since the notes interest rates automatically reprice to market. The fair value of fixed rate junior subordinated notes was estimated using a discounted cash flow calculation at current market rates.

The fair values of loan commitments and standby letters of credit approximates their carrying value (i.e. deferred income) or estimated cost that would be incurred to induce third parties to assume these commitments.

The estimated fair values of the Bank s financial instruments at December 31, 2009 and 2008 are presented in the following table. See Note 11 to the Consolidated Financial Statements for additional information regarding fair

## HARRIS N.A AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)
values of off-balance-sheet financial instruments, Note 12 for additional information regarding fair values of derivatives and Note 7 for additional information on the fair value option elected for certain certificates of deposits.

|  | December 31 |  |  |
| :---: | :---: | :---: | :---: |
| 2009 | 2008 |  |  |
| Farrying <br> Value | Failue <br> (In thousands) | Carrying <br> Value | Fair |
|  |  |  |  |


| Assets |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and demand balances due from banks | \$ | 904,865 | \$ | 904,865 | \$ | 1,072,255 | \$ | 1,072,255 |
| Money market assets: |  |  |  |  |  |  |  |  |
| Interest-bearing deposits at banks |  | 9,231,581 |  | 9,231,581 |  | 26,031,291 |  | 26,031,291 |
| Federal funds sold and securities purchased |  |  |  |  |  |  |  |  |
| Securities available-for-sale |  | 5,898,831 |  | 5,898,831 |  | 9,031,048 |  | 9,031,048 |
| Trading account assets |  | 1,113,460 |  | 1,113,460 |  | 1,095,699 |  | 1,095,699 |
| Loans, net of unearned income and |  |  |  |  |  |  |  |  |
| Loans held for sale |  | 29,974 |  | 30,553 |  | 29,544 |  | 30,742 |
| Accrued interest receivable |  | 105,169 |  | 105,169 |  | 148,127 |  | 148,127 |
| Derivative instruments |  | 254,417 |  | 254,417 |  | 286,631 |  | 286,631 |
| Total on-balance-sheet financial assets | \$ | 40,208,211 | \$ | 40,375,373 | \$ | 63,698,815 | \$ | 63,740,188 |
| Liabilities |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |
| Demand deposits | \$ | 22,902,834 | \$ | 22,902,834 | \$ | 39,638,890 | \$ | 39,638,890 |
| Time deposits |  | 7,392,407 |  | 7,507,644 |  | 13,714,954 |  | 13,813,865 |
| Federal funds purchased |  | 236,099 |  | 236,099 |  | 78,525 |  | 78,525 |
| Securities sold under agreement to |  |  |  |  |  |  |  |  |
| Short-term borrowings |  | 717,050 |  | 717,050 |  | 359,476 |  | 359,476 |
| Short-term senior notes |  |  |  |  |  | 75,000 |  | 75,000 |
| Derivative instruments |  | 387,517 |  | 387,517 |  | 484,179 |  | 484,179 |
| Trading account liabilities |  | 144,657 |  | 144,657 |  | 177,797 |  | 177,797 |
| Accrued interest payable |  | 24,681 |  | 24,681 |  | 87,352 |  | 87,352 |
| Long-term notes senior/unsecured |  | 2,396,500 |  | 2,396,500 |  | 2,096,500 |  | 2,096,500 |
| Long-term notes senior/secured |  | 2,375,000 |  | 2,375,000 |  | 2,375,000 |  | 2,375,000 |
| Long-term notes subordinated |  | 292,750 |  | 292,750 |  | 292,750 |  | 292,750 |
| Total on-balance-sheet financial liabilities | \$ | 39,381,985 | \$ | 39,497,222 | \$ | 62,882,181 | \$ | 62,981,092 |

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Off-Balance-Sheet Credit Facilities (positive positions/(obligations))

| Loan commitments | $\$$ | 24,063 <br> $(1,775)$ | $\$$ | 24,063 <br> $(1,775)$ | $\$$ | 39,565 <br> $(1,720)$ | $\$$ | 39,565 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Standby letters of credit |  |  |  |  |  |  |  |  |
| Total off-balance-sheet credit facilities | $\$$ | 22,288 | $\$$ | 22,288 | $\$$ | 37,845 | $\$$ | 37,845 |

## Fair Value Measurements

The Bank adopted the guidance within ASC 820 Fair Value Measurements and Disclosures, as of January 1, 2008. The pronouncement provides guidance for using fair value to measure assets and liabilities. It clarifies the methods for measuring fair value, establishes a fair value hierarchy and requires expanded disclosure. It applies when other standards require or permit assets or liabilities to be measured at fair value. The Bank adopted ASC 820-10-55 upon issuance in February 2008. The pronouncement delayed the effective date of ASC 820 for non-financial assets and liabilities that are measured at fair value on a nonrecurring basis to fiscal years beginning after

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## HARRIS N.A AND SUBSIDIARIES

## Notes to Consolidated Financial Statements (Continued)

November 15, 2008. As a result, the Bank delayed adopting the provisions of ASC 820 for non-financial assets and liabilities that are measured at fair value on a nonrecurring basis, including goodwill and other intangible assets, until January 1, 2009. The Bank adopted ASC 820-10-35 upon issuance in October 2008. The pronouncement clarifies the application of the Statement in a market that is not active and identifies key considerations. The FASB issued Accounting Standards Update ( ASU ) 2009-05, Measuring Liabilities at Fair Value ( ASU 2009-05 ) in August 2009. ASU 2009-05 reiterates the definition of fair value for a liability as the price that would be paid to transfer it in an orderly transaction between market participants at the measurement date and requires a company to consider its own nonperformance risk, including its own credit risk, in fair-value measurements of liabilities. The Bank adopted ASU 2009-05 as of October 1, 2009.

Fair value represents the estimate of the proceeds to be received, or paid in the case of a liability, in a current transaction between willing parties. ASC 820 establishes a fair value hierarchy to categorize the inputs used in valuation techniques to measure fair value. Inputs are either observable or unobservable in the marketplace. Observable inputs are based on market data from independent sources and unobservable inputs reflect the reporting entity $s$ assumptions about market participant assumptions used to value an asset or liability. Level 1 includes quoted prices in active markets for identical instruments. Level 2 includes quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in inactive markets; and model-derived valuations using observable market information for significant inputs. Level 3 includes valuation techniques where one or more significant inputs are unobservable. Financial instruments are classified according to the lowest level input that is significant to their valuation. A financial instrument that has a significant unobservable input along with significant observable inputs may still be classified Level 3.

The Bank records securities, derivatives and certain financial assets and liabilities at fair value on a recurring basis and uses the following inputs and valuation methodologies to measure fair value. While the Bank believes the valuation methodologies for its financial instruments carried at fair value are appropriate and consistent with other market participants, the use of different assumptions or methodologies, particularly as applied to Level 3 financial instruments, could have a material effect on their estimated fair values.

Level 1 primarily includes U.S. Treasury securities, exchange-traded debt and equity securities and exchange-traded derivatives.

Level 2 includes U.S. government agency securities, state and municipal bonds, corporate debt securities, structured rate certificates of deposit and over-the-counter derivatives. External vendors typically use pricing models to determine fair values for securities. Standard market inputs include benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets and additional market reference data. Certain securities are priced based on quotes from brokers. Fair values for over-the-counter derivatives are determined using multi-contributor prices or zero coupon valuation techniques further adjusted for credit, model and liquidity risks. Inputs are based on the type of derivative instrument and include interest rate yield curves, foreign exchange rates and contract terms. Fair values of derivative liabilities also include a credit risk component for both the counterparty and the Bank. The Bank s methodology for derivative valuation is also used to estimate the fair values for structured certificates of deposit.

Level 3 includes auction-rate securities and mortgage derivatives. A discounted cash flow valuation methodology is applied to value the auction-rate securities and includes management assumptions about future cash flows, discount rates, market liquidity and credit spreads. Mortgage derivatives include rate lock commitments for residential
mortgage loans and forward sales of those loans.

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## HARRIS N.A AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)
Assets and liabilities measured at fair value on a recurring basis are presented in the following table:

December 31, 2009
Fair Value Measurements Using
Level 1 Level 2 Level 3 Fair Value
(In thousands)

## Assets

Securities available-for-sale

| U.S. Treasury | $\$ 40,249$ | $\$$ | $\$ 0,249$ |  |
| :--- | ---: | ---: | ---: | ---: |
| U.S. government agency |  | $2,884,429$ |  | $\$ 2,884,429$ |
| U.S. government sponsored mortgage-backed |  | 733,647 |  | 733,647 |
| State and municipal |  | $1,561,800$ | 28,892 | $1,590,692$ |
| Non-mortgage asset backed | 5 | 44,721 | 44,726 |  |
| Foreign government debt securities |  | 501,940 |  | 501,940 |
| Other |  | 103,148 |  | 103,148 |


| Total securities available-for-sale | 40,249 | $5,784,969$ | 73,613 | $5,898,831$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Trading account assets |  | $1,113,460$ |  | $1,113,460$ |  |
| Derivative instruments |  | 253,010 | 1,407 | 254,417 |  |
|  |  |  |  |  |  |
| Total assets | $\$ 40,249$ | $\$ 7,151,439$ | $\$ 75,020$ | $\$ 7,266,708$ |  |

Liabilities

| Structured CDs (included in interest-bearing deposits) | \$ |  | \$ | 707,435 | \$ |  | \$ | 707,435 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Trading account liabilities (included in other |  |  |  |  |  |  |  |  |
| liabilities) |  | 144,657 |  |  |  |  |  | 144,657 |
| Derivative instruments (included in other liabilities) |  |  |  | 387,414 |  | 103 |  | 387,517 |
| Total liabilities | \$ | 144,657 | \$ | 1,094,849 | \$ | 103 | \$ | 239,609 |

December 31, 2008
Fair Value Measurements Using
Level 1 Level 2 Level 3 Fair Value

| Assets |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities available-for-sale |  |  |  |  |  |  |  |
| U.S. Treasury | \$ | 200,503 | \$ |  | \$ | \$ | 200,503 |
| U.S. government agency |  |  |  | 3,860,352 |  |  | 3,860,352 |
| U.S. government sponsored mortgage-backed |  |  |  | 2,907,956 |  |  | 2,907,956 |

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| State and municipal |  |  |  | 1,534,163 |  | 25,382 |  | 1,559,545 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-mortgage asset backed |  |  |  | 204,868 |  | 29,678 |  | 234,546 |
| Foreign government debt securities |  |  |  | 200,750 |  |  |  | 200,750 |
| Other |  |  |  | 67,396 |  |  |  | 67,396 |
| Total securities available-for-sale |  | 200,503 |  | 8,775,485 |  | 55,060 |  | 9,031,048 |
| Trading account assets |  |  |  | 1,095,699 |  |  |  | 1,095,699 |
| Derivative instruments |  |  |  | 284,198 |  | 2,433 |  | 286,631 |
| Total assets | \$ | 200,503 | \$ | 10,155,382 | \$ | 57,493 | \$ | 10,413,378 |
| Liabilities |  |  |  |  |  |  |  |  |
| Structured CDs (included in interest-bearing deposits) | \$ |  | \$ | 77,668 | \$ |  | \$ | 77,668 |
| Trading account liabilities (included in other |  |  |  |  |  |  |  |  |
| liabilities) |  | 177,797 |  |  |  |  |  | 177,797 |
| Derivative instruments (included in other liabilities) |  |  |  | 483,327 |  | 852 |  | 484,179 |
| Commitment to purchase ARS (included in other |  |  |  |  |  |  |  |  |
| liabilities) |  |  |  |  |  | 2,015 |  | 2,015 |
| Total liabilities | \$ | 177,797 | \$ | 560,995 | \$ | 2,867 | \$ | 741,659 |

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## HARRIS N.A AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)
The following table presents changes in Level 3 assets and liabilities:

|  | Trading Account Assets | Securities <br> Available-for-sale | Derivative Assets |  | Derivative Liabilities sands) |  | Commitment to Purchase ARS |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fair value at January 1, 2008 | \$ |  | \$ |  | \$ | 396 | \$ |  |
| Realized and unrealized (losses) gains included in earnings(1) |  | $(19,184)$ |  | 2,433 |  | 2,377 |  | $(10,804)$ |
| Unrealized losses included in OCI |  | $(7,731)$ |  |  |  |  |  |  |
| Purchases, sales, issuances, settlements |  | 81,975 |  |  |  | $(1,921)$ |  | 12,819 |
| Fair value at December 31, 2008 | \$ | 55,060 | \$ | 2,433 | \$ | 852 | \$ | 2,015 |
| Gains (losses) included in earnings relating to assets and liabilities held at December 31, 2008 | \$ | 19,184 | \$ | 2,433 | \$ | 852 | \$ |  |
| Fair value at January 1, 2009 | \$ | 55,060 | \$ | 2,433 | \$ | 852 | \$ | 2,015 |
| Realized and unrealized gains included in earnings(1) |  | 1,397 |  | 12,055 |  | 749 |  |  |
| Unrealized gains included in OCI |  | 20,706 |  |  |  |  |  |  |
| Purchases, sales, issuances, settlements |  | $(3,550)$ |  | 13,081) |  |  |  | $(2,015)$ |
| Fair value at December 31, 2009 | \$ | 73,613 | \$ | 1,407 | \$ | 103 | \$ |  |
| Gains (losses) included in earnings relating to assets and liabilities held at |  |  |  |  |  |  |  |  |
| December 31, 2009 | \$ | 1,796 | \$ | 1,407 | \$ | 103 | \$ |  |

(1) Included in trading income for trading account assets; net securities gains (losses) for AFS securities; other noninterest income for derivative assets and liabilities; ARS charge for commitment to purchase ARS.

Certain assets and liabilities are measured at fair value on a nonrecurring basis. This category includes assets carried at lower of cost or market such as loans held for sale, mortgage servicing rights, nonmarketable securities, certain impaired loans, other real estate owned and goodwill. During 2009, the Bank recorded adjustments to fair value for nonmarketable securities, certain impaired loans and other real estate owned. The fair values of nonmarketable securities are generally estimated using financial performance results and forecasts and are classified Level 3. Fair value adjustments are not recorded for these securities if there are not identified events or changes in circumstances that may have a significant adverse effect on their fair value. The fair values of certain impaired loans, including those

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acquired in business combinations, are based on appraised values of supporting collateral and management s estimates of realizable value and are classified Level 3. The fair values of other real estate owned are based on appraised values less estimated selling costs and are classified Level 3 . The fair value of contingent consideration from recent business combinations is estimated using cash flow analyses and market growth assumptions and is classified as Level 3.

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## HARRIS N.A AND SUBSIDIARIES

## Notes to Consolidated Financial Statements (Continued)

The fair value measurements recorded at December 31, 2009 for financial instruments and non-financial assets and liabilities measured at fair value on a nonrecurring basis are presented in the following table:

## December 31, 2009 <br> Fair Value Measurements Using <br> Level <br> 1 Level 2 Level 3 Losses (In thousands)

## Assets

| Nonmarketable securities | $\$$ | $\$$ | $\$ 18,322$ | $\$ 1,350$ |  |
| :--- | :--- | :--- | ---: | ---: | ---: |
| Collateral-dependent impaired loans |  |  | 58,047 | 39,083 |  |
| Other real estate owned |  |  | 9,240 | 603 |  |
|  |  | $\$$ | $\$$ | $\$ 85,609$ | $\$ 41,036$ |

## 11. Financial Instruments with Off-Balance-Sheet Risk

The Bank utilizes various financial instruments with off-balance-sheet risk in the normal course of business to meet its customers financing and risk management needs. The Bank s major categories of financial instruments with off-balance-sheet risk include credit facilities, financial guarantees and various securities-related activities.

## Credit facilities

Credit facilities with off-balance-sheet risk include commitments to extend credit and commercial letters of credit.

Commitments to extend credit are contractual agreements to lend to a customer as long as contract terms have been met. They generally require payment of a fee and have fixed expiration dates or other termination clauses. The Bank s commitments serve both business and individual customer needs, and include commercial loan commitments, home equity lines, commercial real estate loan commitments, mortgage loan commitments and credit card lines. The maximum potential amount of undiscounted future payments the Bank could be required to make is represented by the total contractual amount of commitments, which was $\$ 17.1$ billion and $\$ 10.0$ billion at December 31, 2009 and 2008, respectively. Since only a portion of commitments will ultimately be drawn down, the Bank does not expect to provide funds for the total contractual amount. Risks associated with certain commitments are reduced by participations to third parties, which totaled $\$ 0.1$ billion and $\$ 0.4$ billion at December 31, 2009 and 2008, respectively.

Qualifying residential mortgage loan commitments are considered derivative instruments and are recorded at fair value on the Bank s Consolidated Statements of Condition. See Note 12 to the Consolidated Financial Statements for additional information on derivative instruments.

Commercial letters of credit are commitments to make payments on behalf of customers when letter of credit terms have been met. Maximum risk of accounting loss is represented by total commercial letters of credit outstanding. The

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letters of credit outstanding were $\$ 7.9$ million at December 31, 2009 and $\$ 9.8$ million at December 31, 2008.
Credit risks associated with all of these facilities are mitigated by reviewing customers creditworthiness on a case-by-case basis, obtaining collateral, limiting loans to individual borrowers, setting restrictions on long-duration maturities and establishing stringent covenant terms outlining performance expectations which, if not met, may

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## HARRIS N.A AND SUBSIDIARIES

## Notes to Consolidated Financial Statements (Continued)

cause the Bank to terminate the contract. Credit risks are further mitigated by monitoring and maintaining portfolios that are well-diversified.

Collateral is required to support certain of these credit facilities when they are drawn down and may include equity and debt securities, commodities, inventories, receivables, certificates of deposit, savings instruments, fixed assets, real estate, life insurance policies and memberships on national or regional stock and commodity exchanges. Requirements are based upon the risk inherent in the credit and are more stringent for firms and individuals with greater default risks. The Bank monitors collateral values and appropriately perfects its security interest.

Letters of credit and commitments to extend credit are reviewed periodically for probable loss. Accruals for probable credit losses on letters of credit and commitments to extend credit are recorded in other liabilities on the Bank s Consolidated Statements of Condition. The liability is increased or decreased by changes in estimates through noninterest expense and reduced by net charge-offs. The liability balance at December 31, 2009 is $\$ 6.0$ million and $\$ 4.9$ million at December 31, 2008. See Note 4 to the Consolidated Financial Statements for additional information on the liability for off-balance-sheet credit losses.

The fair value of credit facilities (i.e. deferred income net of deferred expense) approximates their carrying value of $\$ 24.1$ million at December 31, 2009 and $\$ 39.6$ million at December 31, 2008.

## Financial Guarantees

Financial guarantees with off-balance-sheet risk include standby letters of credit loans sold with recourse and written put options.

Standby letters of credit are unconditional commitments which guarantee the obligation of a customer to a third party should that customer default. They are issued to support financial and performance-related obligations. At December 31, 2009 and 2008, the Bank s maximum risk of accounting loss for these items is represented by the total commitments outstanding of $\$ 2.8$ billion and $\$ 2.9$ billion, respectively. Risks associated with standby letters of credit are reduced by participations to third parties which totaled $\$ 0.9$ billion and $\$ 0.9$ billion at December 31, 2009 and 2008, respectively. In most cases, these commitments expire within three years without being drawn upon. The fair value of standby letters of credit (i.e. deferred income) approximates their carrying value of $\$ 1.8$ million at December 31, 2009 and $\$ 1.7$ million at December 31, 2008.

The Bank sells residential mortgage loans with limited recourse. The recourse provisions require the Bank to reimburse the buyer upon the occurrence of certain credit-related events that typically include delinquency or foreclosure within certain time periods and losses based on pre-determined rates. The maximum amount payable under the limited recourse provisions is $\$ 166.9$ million at December 31, 2009 and $\$ 111.4$ million at December 31, 2008. The carrying amount of the recourse liability was $\$ 0.3$ million at both December 31, 2009 and December 31, 2008.

Written put options are contracts that provide the buyer the right (but not the obligation) to sell a financial instrument at a specified price, either within a specified period of time or on a certain date. The Bank writes put options, providing the buyer the right to require the Bank to buy the specified assets per the contract terms. The maximum amount payable for the written put options is equal to their notional amount of $\$ 835.7$ million and $\$ 709.3$ million at

December 31, 2009 and 2008, respectively. The fair value of the derivative liability is $\$ 36.0$ million at December 31, 2009 and $\$ 21.3$ million at December 31, 2008.

## Securities activities

The Bank s securities activities that have off-balance-sheet risk include municipal bond underwriting and when-issued securities.

Through its municipal bond underwriting activities, the Bank commits to buy and offer for resale newly issued bonds. The Bank is exposed to market risk because it may be unable to resell its inventory of bonds profitably as a

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## Notes to Consolidated Financial Statements (Continued)

result of unfavorable market conditions. In syndicate arrangements, the Bank is obligated to fulfill syndicate members commitments should they default. The syndicates of which the Bank was a member had no underwriting commitments at December 31, 2009 and $\$ 6.1$ million at December 31, 2008.

The Bank trades securities that have been authorized for issuance but have not actually been issued ( when-issued securities). Since market values are subject to change, the Bank is exposed to market and credit risk because it may incur a loss to replace a position if a counterparty defaults and market values have changed unfavorably for the counterparty. Changes in the fair value of commitments to purchase and sell when-issued securities are recognized in the current period. There was no commitment to purchase or sell securities on a when-issued basis at both December 31, 2009 and 2008.

## Commitments to Invest in Equity Securities

The Bank s commitments to invest in equity securities have off-balance-sheet risk related to the uncalled capital commitments. The Bank s commitment to invest in equity securities was $\$ 37.1$ million at December 31, 2009 and $\$ 41.5$ million at December 31, 2008.

## 12. Derivative Financial Instruments

Derivative instruments are financial contracts that derive their value from underlying changes in interest rates, foreign exchange ( FX ) rates or other financial or commodity prices or indices. Derivative instruments are either regulated exchange-traded contracts or negotiated over-the-counter contracts. The Bank uses various derivative financial instruments, primarily interest rate and foreign exchange derivative contracts, as part of its trading activities or in the management of its risk strategy.

All derivative instruments are recognized at fair value in the Consolidated Statements of Condition. Fair value represents point-in-time estimates that may change in subsequent reporting periods due to market conditions or other factors. See Note 10 for additional information on fair value measurement. All derivative instruments are designated either as hedging or trading.

The Bank enters into derivative contracts with BMO to facilitate a more efficient use of combined resources and to better serve customers. See Note 24 for additional information on related party transactions.

## Types of Derivatives

## Swaps

Swaps are contractual agreements between two parties to exchange a series of cash flows. The various swap agreements that the Bank may enter into are as follows:

Interest rate swaps counterparties generally exchange fixed and floating rate interest payments based on a notional value in a single currency.

Cross-currency swaps fixed rate interest payments and principal amounts are exchanged in different currencies.

Cross-currency interest rate swaps fixed and floating rate interest payments and principal amounts are exchanged in different currencies.

Commodity swaps counterparties generally exchange fixed and floating rate payments based on a notional value of a single commodity.

Equity swaps counterparties exchange the return on an equity security or a group of equity securities for the return based on a fixed or floating interest rate or the return on another equity security or a group of equity securities.

## HARRIS N.A AND SUBSIDIARIES

## Notes to Consolidated Financial Statements (Continued)

Total return swaps one counterparty agrees to pay or receive from the other cash amounts based on changes in the value of a reference asset or group of assets, including any returns such as interest earned on these assets, in exchange for amounts that are based on prevailing market funding rates.

The main risks associated with these instruments are related to exposure to movements in interest rates, foreign exchange rates, credit quality, securities values or commodities prices, as applicable, and the possible inability of counterparties to meet the terms of the contracts.

## Forwards and Futures

Forwards and futures are contractual agreements to either buy or sell a specified amount of a currency, commodity, interest-rate-sensitive financial instrument or security at a specific price and at a specific future date. Forwards are customized contracts transacted in the over-the-counter market. Futures are transacted in standardized amounts on regulated exchanges and are subject to daily cash margining.

The main risks associated with these instruments arise from the possible inability of over-the-counter counterparties to meet the terms of the contracts and from movements in commodities prices, securities values, interest rates and foreign exchange rates, as applicable.

## Options

Options are contractual agreements that convey to the buyer the right but not the obligation to either buy or sell a specified amount of a currency, commodity, interest-rate-sensitive financial instrument or security at a fixed future date or within a fixed future period. As a writer of options, the Bank receives a premium from the purchaser for accepting market risk. As a purchaser of options, the Bank pays a premium for the right to exercise the option. Since the Bank has no obligation to exercise the option, its primary exposure to risk is the potential credit risk if the writer of an over-the-counter contract fails to meet the terms of the contract.

Caps, collars and floors are specialized types of written and purchased options. They are contractual agreements where the writer agrees to pay the purchaser, based on a specified notional amount, the difference between the market rate and the prescribed rate of the cap, collar or floor. The writer receives a premium for selling this instrument.

## Derivative-Related Risks

Over-the-counter derivative instruments are subject to credit risk arising from the possibility that counterparties may default on their obligations. The credit risk associated with derivatives is normally a small fraction of the notional amount of the derivative instrument. Derivative contracts generally expose the Bank to potential credit loss if changes in market rates affect a counterparty s position unfavorably and the counterparty defaults on payment. Credit risk is represented by the positive fair value of the derivative instrument. Replacement risk, the primary component of credit risk, is the risk of loss should a counterparty default following unfavorable market movements and represents the Bank s cost of replacing contracts that have a positive fair value using current market rates. The Bank strives to limit credit risk by dealing with counterparties that are considered to be creditworthy, and by managing credit risk for derivatives using the same credit risk process that is applied to loans. Netting agreements provide for netting of contractual receivables and payables and apply to situations where the Bank is engaged in more than one outstanding

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derivative transaction with the same counterparty and also has a legally enforceable master netting agreement with that counterparty. Netting agreements also provide for the application of cash collateral received or paid against derivative assets or liabilities. The Bank s derivative contracts with BMO are transacted under the terms of a master netting agreement. Cash collateral was not exchanged for the year ended December 31, 2009. At December 31, 2008, the Bank had the right to reclaim cash collateral of $\$ 6.8$ million; however, none was applied against derivative liabilities under the terms of the master netting agreement. Exchange-traded derivatives have no potential for credit exposure as they are settled net with each exchange.

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## Notes to Consolidated Financial Statements (Continued)

Derivative instruments are subject to market risk. Market risk arises from the potential for loss resulting from adverse changes in the value of derivative instruments as a result of changes in certain market variables. These variables include interest rates, foreign exchange rates, equity and commodity prices and their implied volatilities, as well as credit spreads, credit migration and default. The Bank strives to limit market risk by employing comprehensive governance and management processes for all market risk-taking activities.

## Uses of Derivatives

## Trading Derivatives

Trading derivatives include derivatives entered into with customers to accommodate their risk management needs, derivatives transacted to generate trading income from the Bank strading positions and certain derivatives that do not qualify as hedges for accounting purposes ( economic hedges ).

Trading derivatives are marked to fair value. Realized and unrealized gains and losses are recognized in trading noninterest income in the Bank s Consolidated Statements of Operations. Unrealized gains on trading derivatives are recorded as assets and unrealized losses are recorded as liabilities in the Bank s Consolidated Statements of Condition.

The Bank and BMO combine their U.S. FX revenues. Under this arrangement, FX net profit is shared by the Bank and BMO in accordance with a specific formula set forth in an agreement between them. This agreement expires on September 30, 2011 but may be extended at that time. Either party may terminate the arrangement at its option. FX revenues are reported net of expenses. Net gains from dealer/trading foreign exchange contracts, for the years ended December 31, 2009, December 31, 2008, and December 31, 2007 totaled $\$ 11.5$ million, $\$ 6.9$ million, and $\$ 3.8$ million respectively, of net profit under the aforementioned agreement with BMO.

At December 31, 2009 and 2008, approximately 95 and 97 percent, respectively, of the Bank s gross notional positions in foreign currency contracts are represented by seven currencies: Euro, Canadian dollar, British pound, Australian dollar, Swedish krona, Japanese yen and the Mexican peso.

The Bank enters into risk participation agreements whereby it assumes credit risk on behalf of unrelated counterparties that arises from interest rate and foreign currency swap transactions. In a risk participation agreement, one counterparty pays the other a fee in exchange for that other counterparty agreeing to make a payment if a credit event, that is contingent on a swap transaction, occurs. The amount payable under an agreement is based on the market value of the swap at the time of the credit event. The notional amount of the risk participation agreements was $\$ 148.1$ million and $\$ 405.4$ million at December 31, 2009 and December 31, 2008, respectively. The terms of the contracts range from 181 days to 5 years. The fair value of the derivative liabilities is $\$ 0.2$ at December 31, 2009 and $\$ 11.1$ million at December 31, 2008.

Certain customers enter into lending transactions and derivative transaction with the Bank. BMO bears the risk of loss associated with the derivative obligations of those customers in the event of default.

The Bank issues certain financial instruments containing embedded derivatives. The embedded derivatives are separated from the host contracts and recorded at fair value when the economic characteristics of the derivatives are not clearly and closely related to those of the host contracts. Embedded derivatives in certain of the Bank s equity

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linked certificates of deposit are accounted for separately from the host instruments.

## Hedging Derivatives

In accordance with its risk management strategy, the Bank enters into various derivative contracts to hedge its interest rate exposures.

The Bank uses interest rate contracts, primarily swaps, to reduce the level of financial risk inherent in mismatches between the interest rate sensitivities of certain assets and liabilities. The risk management strategy

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## Notes to Consolidated Financial Statements (Continued)

incorporates the use of derivative instruments to minimize significant unplanned fluctuations in earnings that may be caused by interest rate volatility. The Bank manages interest rate sensitivity by modifying the repricing or maturity characteristics of certain assets and liabilities so that net interest margin is not adversely affected, on a material basis, by movements in interest rates. As a result of interest rate fluctuations, fixed rate assets will appreciate or depreciate in market value. The effect of the unrealized appreciation or depreciation will generally be offset by the gains or losses on the derivative instruments.

The following derivatives are used in the management of the Bank s risk strategy but do not qualify as hedges for accounting purposes.

The Bank has qualifying mortgage loan commitments that are intended to be sold in the secondary market. These loan commitments are derivatives and are recorded at fair value. The Bank enters into forward sales of mortgage-backed securities to minimize its exposure to interest rate volatility. These forward sales of mortgage-backed securities are also derivatives and are accounted for at fair value. Changes in fair value are recognized in other noninterest income in the Bank s Consolidated Statements of Operations.

The Bank uses total return swaps to minimize exposure to currency exchange rate and equity price fluctuations associated with certain obligations under the mid-term incentive plan which is a share-based compensation plan. The swap contracts are derivatives and are accounted for at fair value. Changes in fair value are recognized in compensation expense in the Bank s Consolidated Statements of Operations. See Note 15 for additional information on stock-based compensation plans.

The Bank issues structured interest rate, equity linked and foreign currency linked certificates of deposit under the fair value option and enters into interest rate, equity and foreign exchange derivatives to manage exposure to changes in the fair value of structured certificates of deposit. Changes in fair value of the certificates of deposit and the derivatives are recognized in trading noninterest income in the Bank s Consolidated Statements of Operations. See Note 7 for additional information on structured certificates of deposit.

## Hedge Accounting

## Cash Flow Hedges

Cash flow hedges modify exposure to variability in cash flows for variable rate interest bearing instruments. The Bank s cash flow hedges, which have a maximum term of 8.2 years at December 31, 2009, are hedges of floating rate loans, available-for-sale securities and long-term debt obligations.

To the extent that changes in the fair value of the derivative offset changes in the fair value of the hedged item, they are recorded in other comprehensive income. Any portion of the change in fair value of the derivative that does not offset changes in the fair value of the hedged item (the ineffectiveness of the hedge) is recorded directly in other noninterest income in the Bank s Consolidated Statements of Operations.

For cash flow hedges that are discontinued before the end of the original hedge term, the unrealized gain or loss in other comprehensive income is amortized to interest income/expense in the Bank s Consolidated Statements of Operations as the hedged item affects earnings. If the hedged item is sold or settled, the entire unrealized gain or loss
is recognized in interest income/expense in the Bank s Consolidated Statements of Operations. At December 31, 2009, the amount of other comprehensive income that is expected to be reclassified to interest income/expense in the Bank s Consolidated Statements of Operations over the next 12 months is $\$ 4.1$ million.

## Fair Value Hedges

Fair value hedges modify exposure to changes in a fixed rate instrument $s$ fair value caused by changes in interest rates. The hedges convert fixed rate assets and liabilities to floating rate. The Bank s fair value hedges include hedges of fixed rate available-for-sale securities and deposits.

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## Notes to Consolidated Financial Statements (Continued)

For fair value hedges, not only is the hedging derivative recorded at fair value but fixed rate assets and liabilities that are part of a hedging relationship are adjusted for the changes in value of the risk being hedged. To the extent that the change in the fair value of the derivative does not offset changes in the fair value of the hedged item (the ineffectiveness of the hedge), the net amount is recorded directly in other noninterest income in the Bank s Consolidated Statements of Operations.

For fair value hedges that are discontinued, the Bank stops adjusting the hedged item for changes in fair value that are attributable to the hedged risk. The carrying amount of the hedged item, including the fair value adjustments from hedge accounting, is accounted for in accordance with applicable generally accepted accounting principles. For a hedged security or deposit, the fair value adjustment is amortized to interest income/expense over its remaining term to maturity. If the hedged item is sold or settled, any remaining fair value adjustment is included in the determination of the gain or loss on sale or settlement.

The following table presents the impact of fair value hedges on the Bank sfinancial results.

> Pretax Gain (loss) Recorded in Other Noninterest Income $2009 \quad 2008$
(In thousands)
Hedging derivatives:
Interest rate contracts
Hedged items:
Fixed rate AFS securities
$(2,701)$
20,844
Fixed rate deposits
1,370
Other assets
The following table presents the impact of cash flow hedges on the Bank sfinancial results.

|  | Effective Portion of | Ineffective Portion of <br> Gain (Loss) <br> Recorded in | Reclassification of Gain |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | Pre-Tax Gain (Loss) | (Loss) from AOCI to net |  |
| Other Noninterest |  |  |  |

The revenue from trading derivative instruments recorded in net money market and bond trading income (losses) and foreign exchange trading gains non-interest income is presented below.

|  | $\mathbf{2 0 0 9}$ <br> (In thousands) |  |  |  |  |
| :--- | ---: | ---: | ---: | :---: | :---: |
|  | $\mathbf{2 0 0 8}$ |  |  |  |  |
| Interest rate contracts | $\$ 1,713$ | $\$ 30,047$ |  |  |  |
| Foreign exchange contracts | 11,462 | 6,900 |  |  |  |
| Equity contracts | 10,165 | 310 |  |  |  |
| Total | $\$ 23,340$ | $\$ 37,257$ |  |  |  |

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## HARRIS N.A AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)
The fair value of the Bank s derivative instruments are as follows at December 31:

|  | Gross Assets <br> $\mathbf{2 0 0 9}$ <br> (In thousands) |  | Gross Liabilities |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  | 2009 <br> (In thousands) |  |  |
|  |  |  |  |  |  |
| Trading derivatives(1): | $\$ 288,830$ | $\$ 497,457$ | $\$ 294,733$ | $\$ 469,838$ |  |
| Interest rate contracts | 12,435 | 41,894 | 12,176 | 41,856 |  |
| Foreign exchange contracts | 36,176 | 1,954 | 25,482 | 1,424 |  |
| Equity contracts |  |  |  |  |  |
| Hedging derivatives(2): | 12,960 | 6,913 | 153,040 | 206,212 |  |
| Interest rate contracts/cash flow hedges |  | 5,150 |  | 38,181 |  |
| Interest rate contracts/fair value hedges | $\$ 350,401$ | $\$ 553,368$ | $\$ 485,431$ | $\$ 757,511$ |  |

(1) Trading derivatives are recorded in trading assets and other liabilities.
(2) Hedging derivatives are recorded in other assets and other liabilities.

The notional amounts of the Bank s derivative instruments are as follows at December 31:

|  | $\mathbf{2 0 0 9}$ |  | $\mathbf{2 0 0 8}$ |
| :--- | ---: | ---: | ---: |
| (In thousands) |  |  |  |

## 13. Concentrations of Credit Risk in Financial Instruments

The Bank had one major concentration of credit risk arising from financial instruments at December 31, 2009 and 2008. This concentration was the Midwest geographic area. This concentration exceeded 10 percent of the Bank s total
credit exposure, which is the total potential accounting loss should all customers and counterparties fail to perform according to contract terms and all collateral prove to be worthless.

## Midwestern Geographic Area

A majority of the Bank s customers and counterparties are located in the Midwestern region of the United States, defined here to include Illinois, Indiana, Iowa, Michigan, Minnesota, Missouri, Ohio and Wisconsin. The Bank has credit exposure to these customers and counterparties through a broad array of banking and trade financing products including loans, loan commitments, standby and commercial letters of credit, investment securities and banker s acceptances. The financial viability of customers and counterparties in the Midwest is, in part, dependent on the region s economy. The Midwestern concentration was approximately $\$ 41.5$ billion or 69 percent of the Bank s total credit exposure at December 31, 2009 and $\$ 60.0$ billion or 78 percent of the Bank stotal credit exposure at December 31, 2008.

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## HARRIS N.A AND SUBSIDIARIES

## Notes to Consolidated Financial Statements (Continued)

The Bank manages this exposure by continually reviewing local market conditions and customers and counterparties, adjusting individual and industry exposure limits within the region and by obtaining or closely monitoring collateral values. See Note 11 to the Consolidated Financial Statements for information on collateral supporting credit facilities.

## 14. Employee Benefit Plans

The Bank sponsors noncontributory defined benefit pension plans covering virtually all the Bank s employees as of December 31, 2009. Most of the employees participating in retirement plans are included in one primary plan ( plan ). The plan is a multiple-employer plan covering the Bank s employees as well as persons employed by certain affiliated entities.

Certain employees participating in the primary plan are also covered by a supplemental unfunded retirement plan. The purpose of the supplemental plan is to extend full retirement benefits to individuals without regard to statutory limitations for qualified funded plans.

Effective January 1, 2002, the plan s benefit formula for new employees was changed to an account-based formula from a final average pay formula. The account-based benefit formula is based upon eligible pay, age and length of service. Prior to January 1, 2002, the plan s benefit formula is a final average pay formula, based upon length of service and an employee $s$ highest qualifying compensation during five consecutive years of active employment less an amount determined by formula using an estimated Social Security benefit. For employees who were employed as of December 31, 2001 and leave the Bank on or after January 1, 2002, benefits are initially calculated two ways: under the account-based formula for service beginning January 1, 2002 and under the final average pay formula for all service. This latter group of employees will receive that retirement benefit which yields the highest return.

The policy for this plan is to have the participating entities, at a minimum, fund annually an amount necessary to satisfy the requirements under the Employee Retirement Income Security Act ( ERISA ), without regard to prior years contributions in excess of the minimum. For 2010 (plan year 2010), the estimated pension contribution is approximately $\$ 17.3$ million. The total consolidated pension expense of the Bank, including the supplemental unfunded retirement plan, for 2009, 2008 and 2007 was $\$ 16.8$ million, $\$ 24.6$ million and $\$ 33.1$ million, respectively. Those amounts include settlement gains for the supplemental unfunded retirement plan of $\$ 0.7$ million recorded in 2009, settlement losses of $\$ 0.3$ million recorded in 2008 and no settlement gain or loss was recorded in 2007. The qualified pension accumulated benefit obligation as of December 31, 2009, 2008 and 2007 was $\$ 395.1$ million, $\$ 350.2$ million and $\$ 361.8$ million, respectively.

The FASB issued SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans An Amendment of FASB Statements No. 87, 88, 106 and 132(R), (subsequently codified in FASB ASC 715) in September 2006. The Statement requires recognition in the statement of condition of an asset for a plan s overfunded status or a liability for a plan $s$ underfunded status and measurement of a plan $s$ assets and obligations that determine its funded status as of fiscal year-end. The requirement to recognize the funded status of a benefit plan was adopted by the Bank as of December 31, 2006. The requirement to measure a plan s assets and obligations as of fiscal year-end was effective for the Bank as of December 31, 2008. The Bank changed its measurement date from September 30 to December 31 in 2008. The Bank recorded the transition adjustment to accumulated other comprehensive income and end of period retained earnings.

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The FASB issued FSP FAS 132R-1, Employer s Disclosures about Postretirement Benefit Plan Assets, (subsequently codified in FASB ASC 715-20-65) in December 2008. The FSP amends ASC 715 and provides guidance on an employer s disclosures about plan assets of a defined benefit pension or other postretirement plan. The disclosure requirements were effective for the Bank for the year ended December 31, 2009.

In addition to pension benefits, the Bank sponsors a postretirement medical plan that provides medical care benefits for the Bank s retirees (and their dependents) who have attained age 55 and have at least 10 years of service.

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## HARRIS N.A AND SUBSIDIARIES

## Notes to Consolidated Financial Statements (Continued)

The Bank also provides medical care benefits for disabled employees and widows of former employees (and their dependents). The Bank provides these medical care benefits through a self-insured plan. Under the terms of the plan, the Bank contributes to the cost of coverage based on employees length of service. Cost sharing with plan participants is accomplished through deductibles, coinsurance and out-of-pocket limits. Funding for the plan largely comes from the general assets of the Bank supplemented by contributions to a trust fund created under Internal Revenue Code Section 401(h). Effective December 31, 2007 the plan was changed to reflect expanded coverage available through Medicare and supplemental plans for retirees age 65 and older. Post- 65 benefits for new hires and employees under age 35 were eliminated and corporate contributions for post- 65 benefits for certain other employees were reduced.

Under the Medicare Prescription Drug, Improvement, and Modernization Act of 2003, an employer is eligible for a federal subsidy if the prescription drug benefit available under its postretirement medical plan is actuarially equivalent to the Medicare Part D benefit. The Bank recorded a reduction to postretirement medical expense in the amount of $\$ 1.9$ million in 2009, $\$ 2.0$ million in 2008, and $\$ 1.5$ million in 2007, as determined by the Bank s actuarial consultants. Based on their analysis, the Bank s postretirement benefit medical plan passes the test for actuarial equivalence and qualifies for the subsidy.

The Bank has a defined contribution plan that is available to virtually all employees. The 401(k) matching contribution is based on the amount of eligible employee contributions. The Bank s total expense for the plan was $\$ 13.9$ million, $\$ 14.1$ million and $\$ 13.3$ million in 2009, 2008 and 2007, respectively.

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## HARRIS N.A AND SUBSIDIARIES

## Notes to Consolidated Financial Statements (Continued)

The following tables set forth the change in benefit obligation and plan assets for the pension and postretirement medical care benefit plans for the Bank:

|  | Pension Benefits |  | Postretirement Medical Benefits |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $2009 * *$ | $2008 * *$ | $2007 * *$ | $2009 * *$ | $2008 * *$ | $2007 * *$ |

(In thousands)

## Change in benefit obligation*

Benefit obligation at beginning
of year
Service cost
Interest cost
Transfer adjustment
Plan amendments
Benefits paid
Medicare drug legislation
Actuarial (gain) loss
Change in measurement date
Benefit obligation at end of year

## Change in plan assets

Fair value of plan assets at beginning of year
Actual return on plan assets
Transfer adjustment
Employer contribution
Benefits paid
Change in measurement date
Fair value of plan assets at end of

| year | *** | $\$ 416,832$ | $\$$ | 309,712 | $\$ 380,294$ | $\$$ | 53,502 | $\$$ | 43,051 | $\$$ | 64,979 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Funded Status at end of year $\quad \$(4,962) \quad \$(105,322) \quad \$(50,597) \quad \$(15,229) \quad \$(16,672) \quad \$ \quad 3,991$
Assets (liabilities) recognized in the Statements of Condition consist of:
Other assets
Accrued pension and
post-retirement liabilities
$\begin{array}{lllllllllll}\$ & 24,906 & \$ & 24,906 & \$ & 24,906 & \$ & 4,587 & \$ & 4,587 & \$\end{array} 4,587$
$(29,868) \quad(130,228) \quad(75,503) \quad(19,816) \quad(21,259)$
Net as sets (liabilities)
recognized
\$ $(4,962) \quad \$(105,322) \$(50,597) \quad \$(15,229) \quad \$(16,672) \quad \$ 3,991$

| Amounts recognized in |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accumulated Other <br> Comprehensive Income (Loss) consist of: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net loss or (gain) | \$ | 107,584 | \$ | 153,771 | \$ | 27,563 | \$ | 4,506 | \$ | 4,843 | \$ | $(18,022)$ |
| Prior service cost |  | 1,791 |  | 2,255 |  | 2,835 |  |  |  |  |  |  |
| Transition obligation |  |  |  |  |  |  |  | 1,329 |  | 1,858 |  | 2,585 |
| Amounts recognized in AOCI | \$ | 109,375 | \$ | 156,026 | \$ | 30,398 | \$ | 5,835 | \$ | 6,701 | \$ | $(15,437)$ |

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## HARRIS N.A AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

|  | Pension Benefits |  | Postretirement Medical Benefits |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2009** | 2008** | 2007** | 2009** | 2008** | 2007** |
|  | (In thousands) |  |  |  |  |


| Components of net periodic benefit cost |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Service cost | \$ | 19,020 | \$ | 21,897 | \$ | 21,800 | \$ | 1,920 | \$ | 1,994 | \$ | 3,392 |
| Interest cost |  | 24,916 |  | 25,071 |  | 24,996 |  | 3,586 |  | 3,639 |  | 4,182 |
| Expected return on plan assets |  | $(31,477)$ |  | $(25,941)$ |  | $(22,436)$ |  | $(3,444)$ |  | $(5,013)$ |  | $(4,406)$ |
| Amortization of prior service cost |  | 464 |  | 464 |  | 461 |  |  |  |  |  | 169 |
| Amortization of transition obligation |  |  |  |  |  |  |  | 529 |  | 525 |  | 1,743 |
| Amortization of actuarial loss or (gain) |  | 3,546 |  | 1,530 |  | 5,998 |  |  |  | (958) |  |  |
| Net periodic benefit cost | \$ | 16,469 | \$ | 23,021 | \$ | 30,819 | \$ | 2,591 | \$ | 187 | \$ | 5,080 |
| Other Changes in Plan Assets and |  |  |  |  |  |  |  |  |  |  |  |  |
| Benefit Obligations recognized in Other Comprehensive Income |  |  |  |  |  |  |  |  |  |  |  |  |
| Net (gain) loss | \$ | $(42,641)$ | \$ | 128,120 | \$ | $(72,662)$ | \$ | (337) | \$ | 21,667 | \$ | $(22,313)$ |
| Amortization of (loss) gain |  | $(3,546)$ |  | $(1,912)$ |  | $(5,998)$ |  |  |  | 1,198 |  |  |
| Prior service cost (credit) arising during period |  |  |  |  |  |  |  |  |  |  |  | (319) |
| Amortization of prior service (cost) credit |  | (464) |  | (580) |  | (461) |  |  |  |  |  | (169) |
| Transition (obligation) arising during period |  |  |  |  |  |  |  |  |  |  |  | $(5,708)$ |
| Amortization of transition obligation |  |  |  |  |  |  |  | (529) |  | (656) |  | $(1,743)$ |
| Total recognized in OCI | \$ | $(46,651)$ | \$ | 125,628 | \$ | $(79,121)$ | \$ | (866) | \$ | 22,209 | \$ | $(30,252)$ |

[^0]| Pension |  |  |  | Postretirement Medical |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2009 | 2008 | 2007 | 2009 | 2008 | 2007 |  |


| Equity securities | $50 \%$ | $54 \%$ | $73 \%$ | $50 \%$ | $54 \%$ | $73 \%$ |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- |
| Fixed income securities | $49 \%$ | $32 \%$ | $27 \%$ | $49 \%$ | $32 \%$ | $27 \%$ |
| Cash Equivalents | $1 \%$ | $14 \%$ |  | $1 \%$ | $14 \%$ |  |

At December 31, 2009 approximately $44 \%$ of the plan assets consisted of investments in funds administered by Virtus Investment Partners, Inc. ( Virtus ). Virtus is a provider of investment management products and services to individuals and institutions. Bankcorp owns convertible preferred shares in Virtus that represent $23 \%$ ownership in the company.

Investment objectives include the achievement of a total account return that meets or exceeds the expected return on plan assets, the inflation rate, and peer balanced funds over a market cycle. The Bank s assumption for the expected long-term (in excess of 20 years) rate of return on plan assets is based on the target allocation of plan assets by category and the estimated rates of return for each asset category. The assumption includes management s review

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## HARRIS N.A AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)
of the current rate environment, historical trend analysis and the mix of asset categories represented in the Plan $s$ portfolio. The current portfolio target allocation is as follows:
Equity securities ..... 50\%
Fixed income securities ..... 50\%

| Pension Benefits |  |  |  | Postretirement Medical |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2009 | 2008 | 2007 | 2009 | 2008 | 2007 |  |

## Weighted-average assumptions used to

determine benefit obligation as of December 31
Discount rate
Rate of compensation increase
Weighted-average assumptions used to determine net benefit cost for years ended December 31
Discount rate
Expected return on plan assets
Rate of compensation increase

| $5.90 \%$ | $6.20 \%$ | $6.00 \%$ | $5.90 \%$ | $6.20 \%$ | $6.00 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $2.00 \%$ | $3.80 \%$ | $3.80 \%$ | N/A | N/A | N/A |

The Bank s pension and postretirement plan assets are measured at fair value on a recurring basis. See Note 10 to the Consolidated Financial Statements for information on the hierarchy of inputs and the primary valuation methodologies used to measure fair value.

Level 1 plan assets primarily include exchange-traded equity securities, exchange-traded mutual funds, exchange-traded derivatives, U.S. Treasury securities and money market funds. Money market funds are stated at cost plus accrued interest. Mutual funds are valued at quoted market prices. Level 2 plan assets include U.S. government agency securities and corporate debt securities. There are no plan assets classified Level 3 at December 31, 2009.

While the Bank believes the valuation methodologies for its plan assets are appropriate and consistent with other market participants, the use of different assumptions or methodologies could have a material effect on their estimated fair values.

The fair value of the pension and postretirement benefit plan assets by asset category are presented in the following tables:

$$
\begin{array}{lcc}
\text { Pension Plan Assets at December } & \text { 31, } 2009 \\
\text { Fair Value Measurements Using } & \text { Total at } \\
\text { Level } 1 & \text { Level } 2 & \text { Fair Value }
\end{array}
$$

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|  |  | $\begin{array}{c}\text { Level } \\ \mathbf{3}\end{array}$ |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
|  |  |  |  |  |
| (In thousands) |  |  |  |  |$]$

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## HARRIS N.A AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

| Postretirement | Plan Assets at December 31, 2009 |  |  |
| :---: | :---: | :---: | :---: |
| Fair Value Measurements | Using | Total at |  |
|  |  | Level |  |
| Level 1 | Level 2 | 3 | Fair Value |
|  | (In thousands) |  |  |

## Asset category

| Cash and money market funds | $\$ 1530$ | $\$$ |  | $\$$ | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Equity securities | 15,284 |  |  |  | 15,284 |
| U.S. Treasury securities | 283 |  |  | 283 |  |
| U.S. government agency securities |  | 1,047 |  | 1,047 |  |
| Corporate bonds and notes |  | 12,851 | 12,851 |  |  |
| Mutual funds | 23,457 |  | 23,457 |  |  |
| Derivative instruments | $(50)$ |  | $(50)$ |  |  |

Total plan assets at fair value
\$ 39,604 \$ 13,898 \$ \$
53,502

For measurement purposes, an 8.2 percent annual rate of increase for pre 65 and a 8.1 percent annual rate of increase for post 65 in the per capita cost of covered health care benefits were assumed for 2009. The rate will be graded down to 4.5 percent for pre 65 and 4.5 percent for post 65 in 2029 and remain level thereafter.

Assumed health care cost trend rates have a significant effect on the amounts reported for the health care plans. A one percentage point change in assumed health care cost trend rates would have the following effects.

| 2009 | 1 Percentage <br> Point Increase <br> (In thousands) | 1 Percentage <br> Point <br> Decrease |
| :--- | :---: | :---: | :---: |
| Effect on total of service and interest cost components | $\$ 636$ | $\$(545)$ |
| Effect on postretirement benefit obligation | $\$ 8,310$ | $\$(7,059)$ |

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## HARRIS N.A AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)
The following table sets forth the status of the supplemental unfunded retirement plan:

| Benefit obligation at beginning of year | \$ | 10,360 | \$ | 12,781 | \$ | 18,969 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Service cost |  | 845 |  | 997 |  | 1,560 |
| Interest cost |  | 540 |  | 636 |  | 911 |
| Benefits paid |  | $(3,491)$ |  | $(3,273)$ |  | $(3,073)$ |
| Actuarial gain |  | $(3,309)$ |  | (724) |  | $(5,586)$ |
| Change in measurement date |  |  |  | (57) |  |  |
| Benefit obligation at end of year | \$ | 4,945 | \$ | 10,360 | \$ | 12,781 |
| Change in plan assets |  |  |  |  |  |  |
| Fair value of plan assets at beginning of year | \$ |  | \$ |  | \$ |  |
| Employer contribution |  | 3,491 |  | 3,738 |  | 3,073 |
| Benefits paid |  | $(3,491)$ |  | $(3,273)$ |  | $(3,073)$ |
| Change in measurement date |  |  |  | (465) |  |  |


| Fair value of plan assets at end of year | $\$$ | $\$$ | $\$$ |
| :--- | :--- | :--- | :--- |
| Funded Status at end of year <br> Contributions made between measurement date (September 30) and <br> end of year | $\$(4,945)$ | $\$(10,360)$ | $\$(12,781)$ |
| Liabilities recognized in the Statements of Condition consist of: <br> Accrued pension and post-retirement liabilities | $\$(4,945)$ | $\$(10,360)$ | $\$(12,316)$ |
| Net liabilities recognized | $\$(4,945)$ | $\$(10,360)$ | $\$(12,316)$ |


| Amounts recognized in Accumulated Other Comprehensive |  |  |  |  |  |  |
| :--- | ---: | :---: | :---: | :---: | :---: | :---: |
| Income (Loss) consist of: | $\$(2,468)$ | $\$$ | 157 | $\$$ | 1,181 |  |
| Net (gain) or loss |  | $(1,269)$ |  | $(1,599)$ |  | $(2,011)$ |
| Prior service cost | $\$(3,737)$ | $\$$ | $(1,442)$ | $\$$ | $(830)$ |  |
|  |  |  |  |  |  |  |
| Amounts recognized in AOCI | $\$$ | 845 | $\$$ | 997 | $\$$ | 1,560 |
|  |  | 540 |  | 636 |  | 911 |

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| Amortization of prior service cost | (330) |  | (330) |  | (330) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amortization of actuarial loss |  |  |  | 102 |
| Net periodic benefit cost | \$ | 1,055 |  |  | \$ | 1,303 | \$ | 2,243 |
| Other Changes in Plan Assets and Benefit Obligations recognized in Other Comprehensive Income |  |  |  |  |  |  |
| Net gain | \$ | $(2,625)$ | \$ | $(1,024)$ | \$ | $(5,581)$ |
| Amortization of loss |  |  |  |  |  | (102) |
| Amortization of prior service credit |  | 330 |  | 412 |  | 330 |
| Total recognized in OCI | \$ | $(2,295)$ | \$ | (612) | \$ | $(5,353)$ |

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## HARRIS N.A AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

| Supplemental Unfunded <br> Retirement <br> Benefits <br> 200 |  |  |
| :---: | :---: | :---: |
| 2009 | 2007 |  |

Weighted-average assumptions used to determine benefit obligation as of December 31

| Discount rate | $5.20 \%$ | $5.50 \%$ | $5.25 \%$ |
| :--- | :--- | :--- | :--- |
| Rate of compensation increase | $2.00 \%$ | $3.80 \%$ | $3.80 \%$ |
| Weighted-average assumptions used to determine net benefit cost for |  |  |  |
| years ended December 31 |  |  |  |
| Discount rate | $5.50 \%$ | $5.25 \%$ | $5.00 \%$ |
| Rate of compensation increase | $3.80 \%$ | $3.80 \%$ | $3.80 \%$ |

The estimated net loss and prior service cost for the defined benefit pension plan that will be amortized from accumulated other comprehensive income into net periodic benefit cost over the next calendar year are $\$ 7.2$ million and $\$ 0.5$ million, respectively. The estimated net loss and transition obligation for the postretirement medical plan that will be amortized from accumulated other comprehensive income into net periodic benefit cost over the next calendar year are zero and $\$ 0.5$ million, respectively. The estimated net gain and prior service cost for the supplemental unfunded retirement benefit plan that will be amortized from accumulated other comprehensive income into net periodic benefit cost over the next calendar year are $\$ 0.3$ million and $\$ 0.3$ million, respectively.

The benefits expected to be paid in each of the next five years and the aggregate for the five years thereafter are as follows:

| Year | Postretirement Medical Benefits |  |  |  |  |  | Supplemental <br> Retirement Benefits |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Pension <br> Benefits |  | Before <br> Medicare <br> Subsidy |  | Medicare <br> Subsidy(1) <br> nds) |  |  |  |
| 2010 | \$ | 28,059 | \$ | 4,096 | \$ | 389 | \$ | 1,024 |
| 2011 |  | 29,557 |  | 4,373 |  | 438 |  | 1,080 |
| 2012 |  | 31,288 |  | 4,536 |  | 504 |  | 1,039 |
| 2013 |  | 30,763 |  | 4,770 |  | 564 |  | 790 |
| 2014 |  | 33,110 |  | 5,056 |  | 638 |  | 892 |
| Thereafter |  | 173,331 |  | 29,873 |  | 4,518 |  | 4,240 |

(1) Medicare subsidies expected to be received.

## 15. Stock-Based Compensation Plans

The Bank has three types of stock-based compensation plans: a stock option program, a mid-term incentive plan and an employee share purchase plan. The Bank determines expense based on the fair value of stock-based compensation. Stock-based compensation expense is recognized based on the estimated number of shares for which service is expected to be rendered and over the period during which employees are required to provide service in exchange for the shares. Stock-based compensation granted to retirement-eligible employees is expensed fully at the time of grant.

## Stock Option Program

The HFC Stock Option Program was established under the BMO Stock Option Plan for certain designated executives and other employees of the Bank and affiliated companies in order to provide incentive to attain long-term strategic goals and to attract and retain services of key employees.

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## HARRIS N.A AND SUBSIDIARIES

## Notes to Consolidated Financial Statements (Continued)

Options to acquire BMO stock are granted at an exercise price equal to the closing price of BMO s common shares on the day prior to the grant date. Options vest $25 \%$ per year over a four-year period starting from their grant date. The vesting portion of the options granted is subject to achieving certain performance targets. All options expire 10 years from their grant date.

The expense recorded for this program is adjusted for estimated forfeitures. Cash flows resulting from realized tax deductions in excess of recognized compensation cost are financing cash flows.

The compensation expense related to this program totaled $\$ 1.8$ million, $\$ 2.0$ million and $\$ 1.4$ million in 2009, 2008 and 2007, respectively. The related tax benefits recognized for the years ended 2009, 2008 and 2007 were $\$ 0.7$ million, $\$ 0.7$ million and $\$ 0.5$ million, respectively. At December 31, 2009 and 2008, the total unrecognized compensation cost related to nonvested stock option awards was $\$ 1.9$ million and $\$ 2.1$ million, respectively, and the weighted average period over which it is expected to be recognized is approximately 3.0 years and 2.9 years, respectively.

The fair value of the stock options granted has been estimated using a trinomial option pricing model. The weighted average per share fair value of options granted during 2009, 2008 and 2007 were $\$ 9.48, \$ 4.50$ and $\$ 8.33$, respectively. The total intrinsic value of stock options exercised during the years ended December 31, 2009, 2008 and 2007 was $\$ 9.6$ million, $\$ 3.7$ million and $\$ 22.0$ million, respectively. Cash proceeds from options exercised under the plan totaled $\$ 24.3$ million, $\$ 15.0$ million and $\$ 23.3$ million for the years ended December 31, 2009, 2008 and 2007, respectively. The excess tax benefits realized during 2009, 2008 and 2007 were $\$ 2.9$ million, $\$ 1.8$ million and $\$ 9.2$ million, respectively.

The following table summarizes the stock option activity for 2009 and 2008 and provides details of stock options outstanding at December 31, 2009 and 2008:

| Options | Year Ended December 31, 2009 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares | Wtd. Avg. Exercise Price |  | Aggregate Intrinsic | $\begin{aligned} & \text { Value } \\ & \text { millions) } \end{aligned}$ | Wtd. Avg. <br> Remaining Contractual Life |
| Outstanding at beginning of year | 2,494,946 | \$ | 35.34 | \$ | 1.1 | 4.62 years |
| Granted | 174,653 |  | 50.90 |  |  |  |
| Exercised | $(541,535)$ |  | 29.16 |  |  |  |
| Forfeited, cancelled |  |  |  |  |  |  |
| Transferred (1) | 22,527 |  | 41.40 |  |  |  |
| Outstanding at December 31, 2009 | 2,150,591 |  | 43.64 | \$ | 23.5 | 4.63 years |
|  | 1,452,407 | \$ | 40.85 | \$ | 19.4 | 3.05 years |

Options exercisable at December 31, 2009
(1) Transferred shares represent the net impact of employees moving between BMO and the Bank.

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## HARRIS N.A AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

Year Ended December 31, 2008

| Options | Shares |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Wtd. Avg. Exercise Price |  | Aggregate Intrinsic |  | Wtd. Avg. <br> Remaining <br> Contractual Life |
| Outstanding at beginning of year | 2,751,938 | \$ | 43.57 | \$ | 155.0 | 4.75 years |
| Granted | 234,701 |  | 27.88 |  |  |  |
| Exercised | $(348,728)$ |  | 27.77 |  |  |  |
| Forfeited, cancelled | $(63,733)$ |  | 24.65 |  |  |  |
| Transferred (1) | $(79,232)$ |  | 49.31 |  |  |  |
| Outstanding at December 31, 2008 | 2,494,946 |  | 35.34 | \$ | 1.1 | 4.62 years |
| Options exercisable at December 31 2008 | 1,769,740 | \$ | 32.51 | \$ | 1.1 | 3.19 years |

(1) Transferred shares represent the net impact of employees moving between BMO and the Bank.

The following table summarizes the nonvested stock option activity for 2009:

|  |  | Wtd. Avg. <br> Grant Date <br> Fair Value <br> per Share |  |
| :--- | ---: | ---: | ---: |
| Options | Shares |  | 6.87 |
| Nonvested at beginning of year | 725,206 | $\$$ | 9.48 |
| Granted | 174,653 | 7.05 |  |
| Vested | $(198,757)$ | 7.45 |  |
| Transferred(1) | $(2,918)$ | 7.31 |  |
| Nonvested at December 31, 2009 | 698,184 | $\$$ |  |

(1) Transferred shares represent the net impact of employees moving between BMO and the Bank.

The following table summarizes the nonvested stock option activity for 2008:
\(\left.$$
\begin{array}{lrr} & \begin{array}{c}\text { Wtd. Avg. } \\
\text { Grant Date }\end{array}
$$ <br>
Fair Value <br>

per Share\end{array}\right]\)| Shares |  | 7.98 |
| :---: | :---: | :---: |
| Nonvested at beginning of year | 665,917 | $\$$ |
| Granted | 234,701 | 4.50 |
| Vested | $(158,434)$ | 8.44 |
| Transferred(1) | $(16,978)$ | 7.82 |
| Nonvested at December 31, 2008 | 725,206 | $\$$ |

(1) Transferred shares represent the net impact of employees moving between BMO and the Bank.

The following weighted-average assumptions were used to determine the fair value of options on the date of grant:

|  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ |
| :--- | :---: | :---: | :---: |
| Risk-free interest rate |  |  |  |
| Expected life, in years |  | $6.86 \%$ | $2.61 \%$ |
| Expected volatility |  | $27.48 \%$ | $23.84 \%$ |
| Expected dividend yield | 91 | $6.59 \%$ | $5.85 \%$ |

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## HARRIS N.A AND SUBSIDIARIES

## Notes to Consolidated Financial Statements (Continued)

## Mid-Term Incentive Plan

The Bank maintains mid-term incentive plans in order to enhance the Bank s ability to attract and retain high quality employees and to provide a strong incentive to employees to achieve BMO s governing objective of maximizing value for its shareholders.

The mid-term incentive plans have a three year performance cycle. The right to receive distributions under the plans depends on the achievement of specific performance criteria that are set at the grant date such as the current market value of BMO s common shares and BMO s total shareholder return compared with that of its competitors. Distribution rights are subject to either cliff vesting at the end of the three year period or graded vesting of one-third per year over the three year period. Depending on the plan, participants receive either a single cash payment at the end of the three year period or three annual cash payments over the three year period.

The Bank was party to agreements made between BMO and third parties to assume a portion of the Bank s obligations related to the 2007 and 2008 mid-term incentive plans. The Bank was not party to a similar agreement for the 2009 mid-term incentive plan. The Bank s share of the payments for the third parties assumption of risk was $\$ 2.4$ million in 2007 and $\$ 3.7$ million in 2008. Amounts paid by the Bank under the agreements were capitalized and recognized as compensation expense over the performance cycles of the plans on a straight-line basis. Amounts related to units granted to employees who are eligible to retire are expensed at the time of grant. Any future obligations to participants required under these plans will be the responsibility of the third parties.

For the remaining obligations relating to the plans for which BMO has not entered into agreements with third parties, the amount of compensation expense is amortized over the service period to reflect the current estimate of ultimate employer liability which is a function of the current market value of BMO s common shares and BMO stotal shareholder return compared with that of its competitors. Adjustments for changes in estimates of ultimate payments to participants are recognized in current and future periods. The Bank enters into certain total return swap contracts to minimize exposure to currency exchange rate and equity price fluctuations. The contracts are derivative instruments accounted for at fair value and do not qualify for hedge accounting.

The compensation expense related to the plans totaled $\$ 23.2$ million, $\$ 8.1$ million and $\$ 16.5$ million for the years ended December 31, 2009, 2008 and 2007, respectively. The related tax benefits recognized for the years ended December 31, 2009, 2008 and 2007 totaled $\$ 8.8$ million, $\$ 3.1$ million and $\$ 6.3$ million, respectively. The total unrecognized compensation cost related to nonvested awards was $\$ 2.8$ million, $\$ 4.9$ million and $\$ 7.7$ million at December 31, 2009, 2008 and 2007 respectively. The weighted average period over which it is expected to be recognized is approximately 2.0 years.

## Employee Share Purchase Plan

The BMO Employee Share Purchase Plan offers employees the opportunity to purchase BMO common shares at a discount of 15 percent from market value. Full-time and part-time employees of the Bank are eligible to participate in the plan. Employees can elect to contribute up to 15 percent of their salary toward the purchase of BMO common shares. The Bank contributes the difference between the employee cost and the market price. The shares in the plan are purchased on the open market and the plan reinvests all cash dividends in additional common shares. The Bank s contribution is recorded as compensation expense over each three-month offering period. Compensation expense for

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the employee share purchase plan totaled $\$ 0.8$ million, $\$ 0.6$ million and $\$ 0.7$ million in 2009, 2008 and 2007, respectively.

## 16. Lease Expense and Obligations

Rental expense for all operating leases was $\$ 42.8$ million in 2009 , $\$ 41.5$ million in 2008, and $\$ 33.7$ million in 2007. These amounts include real estate taxes, maintenance and other rental-related operating costs of $\$ 7.6$ million, $\$ 6.9$ million, and $\$ 6.6$ million, for 2009, 2008, and 2007, respectively, paid under net lease arrangements. Lease commitments are primarily for office space.

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## Notes to Consolidated Financial Statements (Continued)

On March 1, 2005, the Bank sold to a third party the land and building located at 111 West Monroe Street, Chicago, Illinois. Upon sale, the Bank entered into a leaseback agreement for approximately 50 percent of the building space with an average lease term of 16 years. The leaseback agreement meets the criteria to be recorded as an operating lease. The sale resulted in a gain which was deferred and is being amortized into income over the term of the leaseback. The remaining deferred gain resulting from the sale was $\$ 41.4$ million and $\$ 44.6$ million at December 31, 2009 and 2008, respectively. $\$ 3.2$ million, of deferred gain was amortized into income in 2009, 2008 and 2007.

On December 17, 2001, the Bank closed on the sale of its operations center containing approximately 415,000 gross square feet located at 311 West Monroe Street, Chicago, Illinois, and leased back approximately 259,000 rentable square feet. The lease is recorded as an operating lease and the term ends on December 31, 2011. The Bank has rights of first offering to lease additional space and options to extend to December 31, 2026. The remaining deferred gain resulting from the sale, which is being amortized into income over the remaining life of the lease, was $\$ 3.5$ million, $\$ 5.2$ million, and $\$ 7.0$ million as of December 31, 2009, 2008 and 2007, respectively. $\$ 1.7$ million of deferred gain was amortized into income in 2009, 2008 and 2007.

In addition, the Bank and other subsidiaries own or lease premises at other locations to conduct branch banking activities.

Minimum rental commitments as of December 31, 2009 for all non-cancelable operating leases are as follows:

| Year | Amount <br> (In thousands) |  |
| :--- | ---: | ---: |
|  | $\$$ | 33,293 |
| 2010 | 32,093 |  |
| 2011 | 27,817 |  |
| 2012 | 26,749 |  |
| 2013 | 26,108 |  |
| 2014 | 264,834 |  |
| Thereafter | $\$$ | 410,894 |

Occupancy expenses for 2009, 2008, and 2007 have been reduced by $\$ 3.4$ million, $\$ 3.4$ million, and $\$ 3.2$ million, respectively, for rental income from leased premises.

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## HARRIS N.A AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

## 17. Income Taxes

The 2009, 2008 and 2007 applicable income tax expense (benefit) were as follows:

|  | Federal $\begin{gathered}\text { State } \\ \text { (In thousands) }\end{gathered}$ |  |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2009: |  |  |  |  |  |  |
| Current | \$ | $(153,525)$ | \$ | 3,772 | \$ | $(149,753)$ |
| Deferred |  | 38,888 |  | $(5,632)$ |  | 33,256 |
| Total | \$ | $(114,637)$ | \$ | $(1,860)$ | \$ | $(116,497)$ |
| 2008: |  |  |  |  |  |  |
| Current | \$ | $(96,539)$ | \$ | $(1,185)$ | \$ | $(97,724)$ |
| Deferred |  | $(14,021)$ |  | 15,526 |  | 1,505 |
| Total | \$ | $(110,560)$ | \$ | 14,341 | \$ | $(96,219)$ |
| 2007: |  |  |  |  |  |  |
| Current | \$ | 71,549 | \$ | $(1,907)$ | \$ | 69,642 |
| Deferred |  | $(41,123)$ |  | $(6,495)$ |  | $(47,618)$ |
| Total | \$ | 30,426 | \$ | $(8,402)$ | \$ | 22,024 |

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## HARRIS N.A AND SUBSIDIARIES

## Notes to Consolidated Financial Statements (Continued)

Net deferred tax assets are comprised of the following at December 31, 2009, 2008 and 2007:

2009 | December 31 |  |  |
| :---: | :---: | :---: |
|  | 2008 | 2007 |
|  | (In thousands) |  |

Deferred tax assets:

| Allowance for loan losses | $\$ 264,377$ | $\$ 233,062$ | $\$ 153,868$ |
| :--- | ---: | ---: | ---: | ---: |
| Deferred expense and prepaid income | 18,613 | 22,586 | 34,812 |
| Deferred employee compensation | 25,179 | 21,979 | 24,811 |
| Pension and medical trust |  |  | 15,597 |
| Amortizable intangibles |  |  | 3,951 |
| State tax loss carryforward | 29,479 | 11,971 |  |
| Federal tax credit carryforward | 1,947 |  |  |
| Oher | 5,615 | 6,532 | 14 |


| Gross deferred tax assets | \$ | 345,210 | \$ | 296,130 | 233,053 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Valuation Allowance |  | $(37,241)$ |  | $(26,285)$ |  |  |
| Deferred tax assets, net of valuation allowance | \$ | 307,969 | \$ | 269,845 | \$ | 233,053 |
| Deferred tax liabilities: |  |  |  |  |  |  |
| Depreciable assets | \$ | $(47,457)$ | \$ | $(48,769)$ | \$ | $(60,836)$ |
| Pension and medical trust |  | $(80,035)$ |  | $(10,113)$ |  |  |
| Amortizable intangibles |  | $(9,993)$ |  | $(5,036)$ |  |  |
| Other liabilities |  | $(1,373)$ |  | $(1,332)$ |  | $(1,262)$ |
| Gross deferred tax liabilities | \$ | $(138,858)$ | \$ | $(65,250)$ | \$ | $(62,098)$ |
| Net deferred tax assets | \$ | 169,111 | \$ | 204,595 | \$ | 170,955 |
| Tax effect of fair value adjustments on available-for-sale securities, pension liabilities and hedging transactions recorded directly to stockholder s equity |  | 58,323 |  | 111,480 |  | 14,716 |
| Net deferred tax assets | \$ | 227,434 | \$ | 316,075 | \$ | 185,671 |

A valuation allowance of $\$ 37.2$ million and $\$ 26.3$ million exists at December 31, 2009 and 2008, respectively to offset deferred tax assets related to the Bank s state tax loss carryforwards and certain state deferred tax assets. The valuation allowance increased by $\$ 10.9$ million in 2009, and is due to an increase in state operating losses and valuation allowances established on certain current year deferred tax assets. Management believes that the realization of the deferred tax assets, with the exception of certain state deferred tax assets and state tax loss carryforwards, is more likely than not based on existing carryback ability, available tax planning strategies and expectations of future taxable income.

State tax loss carryforwards at December 31, 2009 of approximately $\$ 613.4$ million will expire in varying amounts in the years 2013 through 2029.

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## HARRIS N.A AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)
A reconciliation of the U.S. federal statutory income tax rate to the actual income tax rate is provided as follows:

|  | Years Ended December 31 |  |  |
| :--- | :---: | :---: | :---: |
|  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ |
| Federal statutory rate: | $35.0 \%$ | $35.0 \%$ | $35.0 \%$ |
| Increase (reduction) in income taxes due to: | 6.8 | 9.1 | $(11.4)$ |
| Bank-owned insurance | $(4.8)$ | $(13.2)$ | $(3.3)$ |
| Valuation allowance change for state deferred taxes, net of federal effect | 5.3 | 8.5 | $(7.6)$ |
| State income taxes, excluding valuation allowance, net of federal effect | 7.7 | 8.8 | 0.6 |
| Tax-exempt municipal income | 0.8 |  |  |
| Other, net | $50.8 \%$ | $48.2 \%$ | $13.3 \%$ |
| Actual income tax rate |  |  |  |

The balance of gross unrecognized tax benefits may decrease between zero and $\$ 1.8$ million during the next twelve months depending upon the settlement of federal, state and local audits.

With few exceptions, the Bank is no longer subject to U.S. federal, state or local income tax exams for years prior to 2005. An examination of the Bank s 2006, 2007 and 2008 tax returns was initiated by the Internal Revenue Service and is anticipated to be completed by the end of 2010. The Bank is also currently under examination by various state taxing authorities, which are anticipated to be completed by the end of 2010. As of December 31, 2009, no significant adjustments have been proposed for the Bank s federal or state tax positions.

The Bank recognizes penalties and the accrual of interest related to unrecognized tax benefits in its income tax expense. During the years ended December 31, 2009, 2008 and 2007, the interest and penalties recognized by the Bank were not significant and did not affect the annual effective tax rate. The Bank had approximately $\$ 0.2$ million, $\$ 0.1$ million and $\$ 0.7$ million accrued for the payment of interest and penalties at December 31, 2009, 2008 and 2007, respectively.

## 18. Regulatory Capital

The Bank, as a federally-chartered bank, must adhere to the capital adequacy guidelines of the Federal Reserve Board (the Board ) and the Office of the Comptroller of the Currency ( OCC ), respectively. The guidelines specify minimum ratios for Tier 1 capital to risk-weighted assets of 4 percent and total regulatory capital to risk-weighted assets of 8 percent.

Risk-based capital guidelines define total capital to consist primarily of Tier 1 (core) and Tier 2 (supplementary) capital. In general, Tier 1 capital is comprised of stockholder s equity, including certain types of preferred stock, less goodwill and certain other intangibles. Core capital must comprise at least 50 percent of total capital. Tier 2 capital basically includes subordinated debt (less a discount factor during the five years prior to maturity), other types of preferred stock and the allowance for loan losses. The portion of the allowance for loan losses includable in Tier 2
capital is limited to 1.25 percent of risk-weighted assets.
The board and OCC also requires an additional measure of capital adequacy, the Tier 1 leverage ratio, which is evaluated in conjunction with risk-based capital ratios. The Tier 1 leverage ratio is computed by dividing period-end Tier 1 capital by adjusted quarterly average assets. The board and OCC established a minimum ratio of 3 percent applicable only to the strongest banking organizations having, among other things, excellent asset quality, high liquidity, good earnings and no undue interest rate risk exposure. Other institutions are expected to maintain a minimum ratio of 4 percent.

The Federal Deposit Insurance Corporation Improvement Act of 1991 contains prompt corrective action provisions that established five capital categories for all Federal Deposit Insurance Corporation ( FDIC )-insured

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## HARRIS N.A AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)
institutions ranging from well capitalized to critically undercapitalized. Classification within a category is based primarily on the three capital adequacy measures.

Noncompliance with minimum capital requirements may result in regulatory corrective actions that could have a material effect on the Bank s financial statements.

As of December 31, 2009 and 2008, the most recent notification from the FDIC categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. Management is not aware of any conditions or events since December 31, 2009 that have changed the capital category of the Bank.

At December 31, 2009 and 2008, the Bank had $\$ 250$ million of minority interest in preferred stock of a subsidiary. The preferred stock is noncumulative, exchangeable Series A preferred stock with dividends payable at the rate of $7.375 \%$ per annum. During 2009 and 2008, $\$ 18.4$ million of dividends were declared and paid on the preferred stock, respectively. The preferred stock qualifies as Tier 1 capital for the Bank under U.S. banking regulatory guidelines.

The following table summarizes the Bank s risk-based capital ratios and Tier 1 leverage ratio for the past two years as well as the minimum amounts and ratios as per capital adequacy guidelines and FDIC prompt corrective action provisions.

|  |  | Minimum Requirements |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | For Capital | Minimum Requirements |  |  |
| Actual |  |  | Adequacy Purposes | To Be Well Capitalized |  |
| Capital | Capital | Capital | Capital | Capital | Capital |
| Amount | Ratio | Amount | Ratio | Amount | Ratio |

As of December 31, 2009
Total Capital to
Risk-Weighted
Assets
Tier 1 Capital to
Risk-Weighted
Assets
Average Assets
As of December 31, 2008
Total Capital to Risk-Weighted

|  | Assets | $\$ 4,309,774$ | $12.69 \%$ | ${ }^{3} \$$ | $2,716,958$ | ${ }^{3} 8.00 \%$ | ${ }^{3} \$$ | $3,396,197$ | ${ }^{3} 10.00 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

$\begin{array}{llllllllll}\text { Tier 1 Capital to } & \$ 3,590,854 & 10.57 \% & { }^{3} \$ & 1,358,885 & 34.00 \% & { }^{3} \$ & 2,038,328 & { }^{3} 6.00 \% \\ \text { Risk-Weighted } & & & & & & & \end{array}$
Risk-Weighted

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Assets
Tier 1 Capital to
$\begin{array}{llllllll}\text { Average Assets } & \$ 3,590,854 & 7.24 \% & { }^{3} \text { S 1,983,897 } & 34.00 \% & 3\end{array}$

## 19. Investments in Subsidiaries and Statutory Restrictions

HNA s investment in the combined net assets of its wholly-owned subsidiaries was $\$ 1.2$ billion and $\$ 1.1$ billion at December 31, 2009 and 2008, respectively.

Provisions of Federal banking laws place restrictions upon the amount of dividends that can be paid to Bankcorp by its bank subsidiaries. The National Bank Act requires all national banks to obtain prior approval from the OCC if dividends declared by the national bank (including subsidiaries of the national bank, except for dividends paid by such subsidiary to the national bank), in any calendar year, will exceed its net income for that year, combined with its retained net income (as defined in the applicable regulations) for the preceding two years. These provisions apply to a national bank and its subsidiaries on a consolidated basis, notwithstanding the earnings of any subsidiary on a stand-alone basis. Beginning in 2009, HNA no longer had sufficient capacity to declare and pay dividends without prior regulatory approval of the OCC. As a result, Harris Preferred Capital Corporation, as an

## HARRIS N.A AND SUBSIDIARIES

## Notes to Consolidated Financial Statements (Continued)

indirect subsidiary of HNA, became subject to the provisions relating to dividend approval and HNA must receive prior approval from the OCC before Harris Preferred Capital Corporation declares dividends on the Preferred Shares. Prior approval from the OCC was received for the dividend declarations in September and December of 2009 and the most recent dividend declaration in March 2010. Harris Preferred Capital Corporation anticipates the need to request similar approvals from the OCC in 2010. At this time, Harris Preferred Capital Corporation has no reason to expect that such approvals will not be received. There is no assurance that HNA and Harris Preferred Capital Corporation will not be subject to the requirement to receive prior regulatory approvals for Preferred Shares dividend payments in the future or that, if required, such approvals will be obtained. Based on these and certain other prescribed regulatory limitations, HNA could not have declared dividends, without regulatory approval at December 31, 2009. Actual dividends paid could be subject to further restrictions related to regulatory capital adequacy guidelines. There were no cash dividends paid to Bankcorp by HNA in 2009 and $\$ 38.0$ million were paid in 2008.

The Bank is required by the Federal Reserve Act to maintain reserves against certain of their deposits. Reserves are held either in the form of vault cash or balances maintained with the Federal Reserve Bank. Required reserves are essentially a function of daily average deposit balances and statutory reserve ratios prescribed by type of deposit. During 2009 and 2008, daily average reserve balances of $\$ 522.5$ million and $\$ 302.7$ million, respectively, were required for HNA. At year-end 2009 and 2008, balances on deposit at the Federal Reserve Bank totaled $\$ 8.4$ billion and $\$ 24.7$ billion, respectively. Interest income recognized in the year ended December 31, 2009 and 2008 was $\$ 15.8$ million and $\$ 12.9$ million, respectively. The Federal Reserve Bank started paying interest in October 2008.

## 20. Contingent Liabilities and Litigation

HNA and certain of its subsidiaries are party to legal proceedings in the ordinary course of their businesses. While there is inherent difficulty in predicting the outcome of these proceedings, management does not expect the outcome of any of these proceedings, individually or in the aggregate, to have a material adverse effect on the Corporation s consolidated financial position or results of operations.

## 21. Accumulated Other Comprehensive Loss

The following table summarizes the components of Accumulated other comprehensive loss shown in stockholder s equity, net of tax:

|  | Unrealized Gain on Available-ForSale Securities | Unrealized Loss on Pension and Postretirement Medical Plans <br> (In thous | Unrealized Loss on Hedge Activity ands) | Accumulated Other <br> Comprehensive <br> Loss |
| :---: | :---: | :---: | :---: | :---: |
| Balance at December 31, 2009 | 60,522 | $(74,904)$ | \$ $(83,402)$ | \$ $(97,784)$ |
| Balance at December 31, 2008 | 54,463 | $(111,391)$ | \$ (149,111) | $(206,039)$ |

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## HARRIS N.A AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

## 22. Foreign Activities (by Domicile of Customer)

Income and expenses identifiable with foreign and domestic operations are summarized in the table below:

|  | Foreign |  | Domestic(In thousands) |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2009 |  |  |  |  |  |  |
| Total operating income | \$ | 26,788 | \$ | 1,807,397 | \$ | 1,834,185 |
| Total expenses |  | 32,196 |  | 2,012,801 |  | 2,044,997 |
| Loss before taxes | \$ | $(5,408)$ | \$ | $(205,404)$ | \$ | $(210,812)$ |
| Applicable income tax benefit |  | $(2,149)$ |  | $(114,348)$ |  | $(116,497)$ |
| Net loss | \$ | $(3,259)$ | \$ | $(91,056)$ | \$ | $(94,315)$ |
| Identifiable assets at year-end | \$ | 1,434,674 | \$ | 42,536,953 | \$ | 43,971,627 |
| 2008 |  |  |  |  |  |  |
| Total operating income | \$ | 36,075 | \$ | 2,264,959 | \$ | 2,301,034 |
| Total expenses |  | 93,673 |  | 2,388,384 |  | 2,482,057 |
| Loss before taxes | \$ | $(57,598)$ | \$ | $(123,425)$ | \$ | $(181,023)$ |
| Applicable income tax benefit |  | $(22,892)$ |  | $(73,327)$ |  | $(96,219)$ |
| Net loss | \$ | $(34,706)$ | \$ | $(50,098)$ | \$ | $(84,804)$ |
| Identifiable assets at year-end | \$ | 1,757,762 | \$ | 65,548,293 | \$ | 67,306,055 |
| 2007 |  |  |  |  |  |  |
| Total operating income | \$ | 38,631 | \$ | 2,583,531 | \$ | 2,622,162 |
| Total expenses |  | 156,493 |  | 2,281,982 |  | 2,438,475 |
| (Loss) income before taxes | \$ | $(117,862)$ | \$ | 301,549 | \$ | 183,687 |
| Applicable income taxes |  | $(46,844)$ |  | 68,868 |  | 22,024 |
| Net (loss) income | \$ | $(71,018)$ | \$ | 232,681 | \$ | 161,663 |
| Identifiable assets at year-end | \$ | 1,133,241 | \$ | 40,347,042 | \$ | 41,480,283 |

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Determination of rates for foreign funds generated or used is based on the actual external costs of specific interest-bearing sources or uses of funds for the periods. Internal allocations for certain unidentifiable income and expenses were distributed to foreign operations based on the percentage of identifiable foreign income to total income. As of December 31, 2009, 2008 and 2007 identifiable foreign assets accounted for 3.3 percent, 2.6 percent, and 2.7 percent, respectively, of total consolidated assets. Assets and liabilities denominated in foreign currencies have been translated into United States dollars at respective year-end rates of exchange. Monthly translation gains or losses are computed at rates prevailing at month-end. There were no material translation gains or losses during any year presented.

## 23. Business Combinations

On December 31, 2009, BMO and the Bank completed the acquisition of the net cardholder receivables and other assets and obligations of the Diners Club North American franchise from Citigroup for initial cash consideration of $\$ 678$ million, subject to a post-closing adjustment based on all parties final agreement of the net asset value transferred. Final settlement is scheduled after March 31, 2010. The Bank expects assets values, primarily for loans, intangible assets and computer software, to be finalized in 2010. The acquisition of the net

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## HARRIS N.A AND SUBSIDIARIES

## Notes to Consolidated Financial Statements (Continued)

cardholder receivables of Diners Club gives the Bank the right to issue Diners Club cards to corporate and professional clients in the United States and will accelerate the Bank s initiative to expand in the travel-and-entertainment card sector. As part of this acquisition, the Bank recorded a purchased credit card relationship intangible asset estimated at $\$ 44.3$ million which will be amortized on an accelerated basis over 15 years. The Bank recorded goodwill of $\$ 17.8$ million which is expected to be deductible for tax purposes. The gross contractual amount of receivables was $\$ 743.2$ million. Acquisition-related costs of $\$ 0.6$ million for the year ended December 31, 2009 were recorded to noninterest expense. The results of the operations of Diners Club will be included in the Bank s consolidated financial statements effective January 1, 2010.

On February 13, 2009, the Bank completed the acquisition of selected assets of Pierce, Givens \& Associates, LLC ( Pierce Givens ) for cash consideration of $\$ 3.4$ million. The Bank acquired a customer relationship intangible asset estimated at $\$ 3.0$ million with an expected life of 5 years. No goodwill was recorded in the transaction. Acquisition-related costs of $\$ 0.4$ million for the year-ended December 31, 2009 were recorded to noninterest expense. The acquisition provides the Bank with the opportunity to expand its tax planning and compliance capabilities in the ultra high-net-worth market. The results of Pierce Givens operations have been included in the Bank s consolidated financial statements since February 14, 2009.

On February 29, 2008, Bankcorp completed the acquisition of Merchants and Manufacturers Bancorporation, Inc. ( Merchants and Manufacturers ), for a purchase price of $\$ 136.7$ million. Of this amount, $\$ 112.0$ million was recorded as goodwill and $\$ 11.0$ million was recorded as a core deposit premium intangible with an expected life of ten years. Bankcorp recorded additional goodwill of $\$ 3.4$ million for related acquisition costs. Goodwill and other intangibles related to this acquisition are not deductible for tax purposes. The results of Merchants and Manufacturers operations have been included in Bankcorp s consolidated financial statements since March 1, 2008. The acquisition of Merchants and Manufacturers provides Bankcorp with the opportunity to expand banking services in the Wisconsin market.

On February 29, 2008, BMO completed the acquisition of Ozaukee Bank ( Ozaukee ), for a purchase price of $\$ 183.3$ million consisting of $3,283,190$ BMO common shares with a market value of $\$ 55.84$ per share. BMO immediately contributed Ozaukee to HFC in exchange for HFC common shares. HFC immediately contributed Ozaukee to Bankcorp in exchange for Bankcorp common shares. Of the purchase price amount, $\$ 125.0$ million was recorded as goodwill and $\$ 11.7$ million was recorded as a core deposit premium intangible with an expected life of ten years. Bankcorp recorded additional goodwill of $\$ 1.8$ million for related acquisition costs. Goodwill and other intangibles related to this acquisition are not deductible for tax purposes. The results of Ozaukee s operations have been included in Bankcorp s consolidated financial statements since March 1, 2008. The acquisition of Ozaukee provides Bankcorp with the opportunity to expand banking services in the Wisconsin market.

On September 6, 2008, Bankcorp merged Merchants and Manufacturers with and into the Bank and merged Ozaukee with and into the Bank. Each transaction was recorded at its respective carrying value on that date and had no impact on the consolidated results of the Bank.

On January 4, 2007, Bankcorp completed the acquisition of First National Bank and Trust ( First National ) for a purchase price, including the costs of acquisition, of $\$ 291.4$ million. Of this amount $\$ 143.8$ million was recorded as goodwill and $\$ 31.2$ million was recorded as a core deposit premium intangible with an expected life of ten years. The acquisition of First National s operations was included in Bankcorp s consolidated financial statements since that date. Bankcorp recorded additional goodwill of $\$ 3.6$ million for related acquisition costs. The acquisition of First National

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provides Bankcorp with the opportunity to expand banking services in the Indianapolis, Indiana market. Goodwill and other intangibles related to this acquisition are deductible for tax purposes.

On May 12, 2007, Bankcorp merged First National with and into the Bank. This transaction was recorded at its carrying value on that date and had no impact on the consolidated results of the Bank.

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## HARRIS N.A AND SUBSIDIARIES

## Notes to Consolidated Financial Statements (Continued)

The following table summarizes the estimated fair value of the assets acquired and liabilities assumed of Pierce Givens, Diners Club, Merchants and Manufacturers, Ozaukee, and First National at the dates of acquisition:

|  | 2009 |  |  | 2008 |  |  |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Pierce <br> Givens |  | Diners Club |  | erchants and nufacturers n thousands) |  | Ozaukee |  | First <br> National |
| Cash and cash equivalents | \$ | \$ |  | \$ | 36,223 | \$ | 52,125 | \$ | 68,514 |
| Securities |  |  |  |  | 135,116 |  | 116,404 |  | 295,021 |
| Loans, net |  |  | 704,605 |  | 1,031,275 |  | 532,507 |  | 856,270 |
| Premises and equipment |  |  | 4,547 |  | 35,162 |  | 14,297 |  | 25,327 |
| Bank owned life insurance |  |  |  |  | 9,221 |  | 9,579 |  |  |
| Goodwill |  |  | 17,807 |  | 112,049 |  | 125,022 |  | 143,813 |
| Indentifiable intangible assets | 3,000 |  | 44,340 |  | 10,985 |  | 11,736 |  | 31,200 |
| Other assets | 423 |  | 848 |  | 46,063 |  | 9,723 |  | 44,691 |
| Total assets | \$ 3,423 | \$ | 772,147 | \$ | 1,416,094 | \$ | 871,393 | \$ | 1,464,836 |
| Deposits | \$ | \$ | 7,485 | \$ | 1,047,570 | \$ | 595,461 | \$ | 952,919 |
| Borrowings |  |  |  |  | 154,399 |  | 82,453 |  | 215,528 |
| Accrued expenses |  |  |  |  | 19,746 |  | 5,541 |  | 5,023 |
| Note payable |  |  |  |  | 53,611 |  |  |  |  |
| Other liabilities |  |  | 86,643 |  | 4,071 |  | 4,594 |  |  |
| Total liabilities | \$ | \$ | 94,128 | \$ | 1,279,397 | \$ | 688,049 | \$ | 1,173,470 |
| Purchase price | \$ 3,423 | \$ | 678,019 | \$ | 136,697 | \$ | 183,344 | \$ | 291,366 |

## 24. Related Party Transactions

During 2009, 2008 and 2007, the Bank engaged in various transactions with BMO and its subsidiaries. These transactions included the payment and receipt of service fees and occupancy expenses; purchasing and selling Federal funds; repurchase and reverse repurchase agreements; short and long-term borrowings; interest rate and foreign exchange rate contracts. The purpose of these transactions was to facilitate a more efficient use of combined resources and to better serve customers. Fees for these services were determined in accordance with applicable banking regulations. During 2009, 2008 and 2007, the Bank received from BMO approximately $\$ 27.4$ million, $\$ 24.5$ million, and $\$ 20.6$ million respectively, primarily for data processing, other operations support and corporate support provided by the Bank. Excluding interest expense payments disclosed below, the Bank made payments for services to BMO of approximately $\$ 85.2$ million, $\$ 89.8$ million, and $\$ 84.8$ million, in 2009, 2008, and 2007, respectively. During 2009, 2008 and 2007, the Bank received from HFC approximately $\$ 51.4$ million $\$ 39.8$ million, and $\$ 29.0$ million,
respectively, primarily for data processing, other operations support and corporate support provided by the Bank. Excluding interest expense payments disclosed below, the Bank made payments for services to HFC of approximately $\$ 6.9$ million, $\$ 10.5$ million, and $\$ 18.7$ million in 2009, 2008 and 2007, respectively. During 2009, 2008 and 2007, the Bank received from Bankcorp approximately $\$ 15.1$ million, $\$ 15.9$ million, and $\$ 14.5$ million, respectively, primarily for data processing, other operations support and corporate support provided by the Bank. Excluding interest expense payments disclosed below, the Bank made payments for services to Bankcorp of approximately $\$ 0.1$ million, $\$ 0.1$ million, and $\$ 0.2$ million, in 2009, 2008 and 2007, respectively.

During 2009, the Bank sold $\$ 503$ million of nonperforming loans to psps Holdings, LLC ( psps ). psps was formed in December 2008 to hold and manage nonperforming loans. Loans were sold at fair value. For nonperforming loans sold, credit losses were recorded at the Bank and psps, as required, to reflect any credit deterioration. Credit-related write-downs were reflected in the provision for credit losses and/or as write-downs

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## HARRIS N.A AND SUBSIDIARIES

## Notes to Consolidated Financial Statements (Continued)

against the allowance for loan losses. For these loans, the carrying value after any required write-downs was considered by management to represent estimated fair value. No gain or loss was recognized in the Consolidated Statements of Operations on sale of loans from the Bank to psps.

In December 2008, the Bank and BMO Capital Markets Financing, Inc. ( CMFI ) sold performing and nonperforming loans to BMO Chicago Branch and to psps. psps purchased approximately $\$ 362$ million in nonaccrual loans from the Bank. Approximately $\$ 110$ million of nonperforming loans were sold from the Bank to BMO Chicago Branch. Loans were sold at fair value. For performing and nonperforming loans sold, credit losses were recorded at the Bank, as required, to reflect any credit deterioration. Credit-related write-downs were reflected in the provision for credit losses and/or as write-downs against the allowance for loan losses. For these loans, the carrying value after any required write-downs was considered by management to represent estimated fair value. In addition, each performing loan sold was assessed to determine whether its fair value had declined below carrying value due to interest/credit spread changes from the time of origination. Pricing to reflect current interest/credit spreads was based on secondary market quotes. A $\$ 9.5$ million pretax loss on sale of loans from the Bank to BMO Chicago Branch was recorded to loan sale losses in the Consolidated Statements of Operations.

At December 31, 2009, derivative contracts with BMO represent $\$ 350.4$ million and $\$ 485.4$ million of unrealized gains and unrealized losses, respectively. At December 31, 2008, derivative contracts with BMO represented $\$ 325.4$ million and $\$ 512.4$ million of unrealized gains and unrealized losses, respectively. At December 31, 2007, derivative contracts with BMO represented $\$ 103.0$ million and $\$ 125.9$ million of unrealized gains and unrealized losses, respectively.

On June 18, 2007 the Bank amended the leaseback agreement for the building located at 111 West Monroe Street, Chicago, Illinois. The Bank received from BMO Chicago Branch a payment of $\$ 6.1$ million as compensation for the extension of the original lease termination dates and a payment of $\$ 5.8$ million as compensation for the vacancy anticipated on the original lease. The payments were deferred and are amortized on a straight-line basis over the remaining term of the lease. Deferred revenue recognized of $\$ 0.7$ million was recognized in both 2009, 2008 and $\$ 0.3$ million in 2007.

The Bank and BMO combine their U.S. foreign exchange ( FX ) activities. Under this arrangement, the Bank and BMO share FX net profit in accordance with a specific formula set forth in the agreement. This agreement expires in October 2011 but may be extended at that time. Either party may terminate the arrangement at its option. FX revenues are reported net of expenses. During 2009, 2008 and 2007 foreign exchange revenues were $\$ 11.5$ million, $\$ 6.9$ million, and $\$ 3.8$ million, respectively, under this agreement.

The Bank has loans outstanding to certain executive officers and directors. These loans totaled $\$ 1.2$ million and $\$ 3.0$ million at December 31, 2009 and 2008, respectively.

During 2009 and 2008 the Bank held demand deposits on behalf of BMO and its subsidiaries. At December 31, 2009 and 2008, the Bank had $\$ 353.1$ million, $\$ 330.9$ million of such deposits, respectively.

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## HARRIS N.A AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)
The following table summarizes the Bank s related party transactions for long-term notes (senior and subordinated) and certificates of deposit:

|  |  | Interest Expense Year Ended December 31 |  |  | Loan Balance <br> December 31 |  |  |  | Rate | Reprice |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (In thousands) |  |  |  | $\begin{array}{r} 2009 \\ \text { sands) } \end{array}$ |  | 2008 |  |  |
| Long-term notes senior/unsecured |  |  |  |  |  |  |  |  |  |  |
| Floating rate senior note to BMO subsidiary due June 15 , |  |  |  |  |  |  |  |  | $\begin{aligned} & 12 \mathrm{bps}+ \\ & 90 \text { day } \end{aligned}$ |  |
| 2010 | . $\$$ | 2,526 | \$ | 8,362 | \$ |  | \$ | 250,000 | LIBOR | Quarterly |
| Floating rate senior note to <br> BMO subsidiary due June 13 |  |  |  |  |  |  |  |  | 14bps + 90 day |  |
| BMO subsidiary due June 13, 2011 |  | 12,096 |  | 25,469 |  | 746,500 |  | 746,500 | 90 day <br> LIBOR | Quarterly |
| Floating rate senior note to BMO subsidiary due |  |  |  |  |  |  |  |  | $\begin{gathered} \text { 14bps + } \\ 90 \text { day } \end{gathered}$ |  |
| August 14, 2012 |  | 8,722 |  | 34,359 |  | 1,100,000 |  | 1,100,000 | LIBOR | Quarterly |
| Floating rate senior note to |  |  |  |  |  |  |  |  | 14bps + |  |
| BMO subsidiary due |  |  |  |  |  |  |  |  | 90 day |  |
| September 29, 2011 |  | 7,092 |  |  |  | 550,000 |  |  | LIBOR | Quarterly |
| Total long-term notes senior/unsecured | \$ | 30,436 | \$ | 68,190 | \$ | 2,396,500 | \$ | 2,096,500 |  |  |
| Long-term notes subordinated |  |  |  |  |  |  |  |  |  |  |
| Floating rate subordinated note to Bankcorp due |  |  |  |  |  |  |  |  | 50bps + 90 day |  |
| December 23, 2012 | . $\$$ | 424 | \$ | 1,108 | \$ | 28,500 | \$ | 28,500 | LIBOR | Quarterly |
| Floating rate subordinated note to Bankcorp due May 30, |  |  |  |  |  |  |  |  | 50bps + 90 day |  |
| 2013 - |  | 498 |  | 1,261 |  | 34,000 |  | 34,000 | LIBOR | Quarterly |
| Floating rate subordinated note to Bankcorp due |  |  |  |  |  |  |  |  | 50bps + 90 day |  |
| November 26, 2013 |  | 347 |  | 879 |  | 24,000 |  | 24,000 | LIBOR | Quarterly |
| Floating rate subordinated note to Bankcorp due |  |  |  |  |  |  |  |  | $\begin{gathered} 50 \mathrm{bps}+ \\ 90 \text { day } \end{gathered}$ |  |
| February 26, 2014 |  | 91 |  | 229 |  | 6,250 |  | 6,250 | LIBOR | Quarterly |
| Floating rate subordinated note to Bankcorp due May 31, |  |  |  |  |  |  |  |  | $\begin{gathered} 35 \text { bps + } \\ 90 \text { day } \end{gathered}$ |  |
| 2014 |  | 1,310 |  | 3,557 |  | 100,000 |  | 100,000 | LIBOR | Quarterly |

Floating rate subordinated

| note to Bankcorp due May 31, <br> 2016 | 1,335 |  | 3,583 |  | 100,000 |  | 100,000 | $38 \mathrm{bps}+90$ <br> day LIBOR | Quarterly |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Total long-term notes <br> subordinated | $\$$ | 4,005 | $\$ 10,617$ | $\$$ | 292,750 | $\$$ | 292,750 |  |  |
| Total long-term notes | $\$$ | 34,441 | $\$ 78,807$ | $\$$ | $2,689,250$ | $\$$ | $2,389,250$ |  |  |


| Interest Expense Year | Certificate of Deposit |  |  |
| :---: | :---: | :---: | :---: |
| Ended | Balance |  |  |
| December 31 | December 31 |  |  |
| 2009 | $\mathbf{2 0 0 8}$ | 2009 | 2008 |
|  | (In thousands) |  |  |

Certificates of deposit
Certificate of deposit to BMO subsidiary due on March 18, 2008 (18)
Certificate of deposit to BMO subsidiary due on June 30, 2008
Certificate of deposit to BMO subsidiary due on March 31,

| 2009 | 4,534 | 18,713 | 427,655 | 4.30\% | Fixed |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 35bps + |  |
| Certificate of deposit to BMO subsidiary due on May 29, 2009 |  |  |  | 90 day |  |
| subsidiary due on May 29,2009 Certificate of deposit to BMO | 632 | 1,038 | 100,000 | $\begin{gathered} \text { LIBOR } \\ 35 \mathrm{bps}+90 \end{gathered}$ | Quarterly |
| subsidiary due on June 30, 2009 | 484 | 1,300 | 100,000 | day LIBOR | Quarterly |
|  |  |  |  | 38bps + |  |
| Certificate of deposit to BMO subsidiary due on July 31, 2009 | 696 | 1,190 | 100,000 | 90 day <br> LIBOR | Quarterly |
|  | 696 | 1,190 | 100,000 |  | Quarterly |

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## HARRIS N.A AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

| Interest Expense Year | Certificate of Deposit |  |
| :---: | :---: | :---: |
| Ended | Balance |  |
| December 31 | December 31 |  |
| 2009 | 2008 | 2009 |


| Certificate of deposit to BMO subsidiary due on |  |  |  |  | 38bps + 90 day |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| August 28, 2009 | 1,281 | 2,096 |  | 200,000 | LIBOR | Quarterly |
| Certificate of deposit to |  |  |  |  | $6 \mathrm{bps}+$ |  |
| BMO subsidiary due on |  |  |  |  | 90 day |  |
| September 28, 2009 | 7,016 | 36,205 |  | 1,000,000 | LIBOR | Quarterly |
| Certificate of deposit to |  |  |  |  |  |  |
| BMO subsidiary due on |  |  |  |  |  |  |
| April 6, 2010 | 17 |  | 1,300 |  | 0.50\% | Fixed |
| Certificate of deposit to |  |  |  |  |  |  |
| BMO subsidiary due on |  |  |  |  |  |  |
| October 10, 2010 | 2 |  | 125 |  | 0.25\% | Fixed |
| Certificate of deposit to |  |  |  |  |  |  |
| BMO subsidiary due on |  |  |  |  |  |  |
| January 28, 2010 | 2 |  | 3,121 |  | 0.12\% | Fixed |
| Certificate of deposit to |  |  |  |  | 93bps + |  |
| BMO subsidiary due on |  |  |  |  | 90 day |  |
| July 29, 2011 | 11,804 | 16,170 | 950,000 | 950,000 | LIBOR | Quarterly |
| Certificate of deposit to |  |  |  |  | 145bps + |  |
| BMO subsidiary due on |  |  |  |  | 90 day |  |
| September 29, 2011 | 9,468 | 12,609 |  | 950,000 | LIBOR | Quarterly |
| Total certificates of deposit | \$ 35,936 | \$ 108,502 | \$ 954,546 | 3,827,655 |  |  |

## 25. Restructuring Charge

During 2007, the Bank recorded a restructuring charge of $\$ 18.8$ million in the Consolidated Statements of Operations. The objectives of the restructuring were to enhance customer service by directing spending and resources to front-line sales and service improvements, creating more efficient processes and systems and continuing to accelerate the pace of growth.

The charge related to the elimination of positions in primarily non-customer-facing areas of the Bank across all support functions and business groups, lease cancellation payments for those locations where the Bank has legally extinguished its lease obligations as well as costs associated with the carrying value of abandoned assets in excess of their fair market value.

During the years ended December 31, 2009 and 2008, the Bank changed its estimate for restructuring, resulting in a $\$ 0.7$ million reduction and a $\$ 2.7$ million reduction, respectively, in the original accrual due primarily to lower severance payments than originally estimated.

The actions under the restructuring program were completed in 2009.

|  | Severance-Related Charges |  | Premises-Related Charges <br> (In thousands) |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at December 31, 2007 | \$ | 7,050 | \$ |  | \$ | 7,050 |
| Restructuring reversals during the year |  | $(2,649)$ |  | (15) |  | $(2,664)$ |
| (Paid), reversed during the year |  | $(3,539)$ |  | 15 | \$ | $(3,524)$ |
| Balance at December 31, 2008 | \$ | 862 | \$ |  | \$ |  |
| Restructuring reversals during the year |  | (702) |  |  |  | (702) |
| (Paid), reversed during the year |  | (160) |  |  |  | (160) |
| Balance at December 31, 2009 | \$ |  | \$ |  | \$ |  |

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## HARRIS N.A AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Continued)

## 26. Visa Indemnification Charge

HNA was a member of Visa U.S.A. Inc. ( Visa U.S.A. ) and in 2007 received shares of restricted stock in Visa, Inc. ( Visa ) as a result of its participation in the global restructuring of Visa U.S.A., Visa Canada Association, and Visa International Service Association in preparation for an initial public offering by Visa. HNA and other Visa U.S.A. member banks are obligated to share in potential losses resulting from certain indemnified litigation involving Visa that has been settled.

A member bank such as HNA is also required to recognize the contingent obligation to indemnify Visa under Visa $s$ bylaws (as those bylaws were modified at the time of the Visa restructuring on October 3, 2007) for potential losses arising from the other indemnified litigation that has not yet settled at its estimated fair value. HNA is not a direct party to this litigation and does not have access to any specific, non-public information concerning the matters that are the subject of the indemnification obligations. While the estimation of any potential losses is highly judgmental, as of December 31, 2007, HNA recorded a liability and corresponding charge of $\$ 34$ million (pretax) for the remaining litigation.

The initial public offering (IPO) occurred on March 25, 2008 followed by a mandatory partial redemption of Harris restricted stock in Visa that took place in two parts: exchange for cash and funding of the covered litigation escrow account. During the first quarter of 2008, HNA received $\$ 37.8$ million in cash in conjunction with the mandatory partial redemption which was recognized as an equity security gain in the Consolidated Statements of Operations since there was no basis in the stock. In addition, Visa funded the U.S. litigation escrow account with IPO proceeds. Harris share of the U.S. litigation escrow account funding was $\$ 17$ million which was recognized as a reversal to the litigation reserve and as a decrease to non-interest expense.

On October 27, 2008, Visa announced the settlement of the litigation involving Discover Financial Services. As a result, HNA recorded an additional reserve for this matter of $\$ 7$ million (pretax) during the third quarter as an increase to non-interest expense.

In July 2009 and December 2008 HNA recorded decreases to non-interest expense of $\$ 3.0$ million and $\$ 6.3$ million, respectively, as a reduction in the Visa litigation reserve to reflect Visa s use of a portion of the Bank s restricted Visa stock to fund the escrow account available to settle certain litigation matters. Visa s funding of amounts required beyond the current escrow, if any, will be obtained via additional mandatory redemptions of restricted shares. As of December 31, 2009 and 2008, the recorded reserve relating to the Visa litigation matter included in the Consolidated Statements of Condition was $\$ 14.8$ million and $\$ 17.8$ million, respectively.

## 27. Other Assets

Other securities are recorded in Other Assets on the Bank s Consolidated Statements of Condition and primarily include Federal Reserve stock, Federal Home Loan Bank stock, and Community Reinvestment Act ( CRA ) investments. Other securities totaled $\$ 269.2$ million at December 31, 2009 and $\$ 252.2$ million at December 31, 2008.

Federal Reserve stock totaled $\$ 70.4$ million at year end 2009 and 2008, and FHLB stock totaled $\$ 155.0$ million at year end 2009 and 2008. The Bank is required to own these securities as a member of both the Federal Reserve System and

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the FHLB, and in amounts as required by these financial institutions. These securities are restricted in that they can only be sold back to the respective institutions or another member institution at par. Therefore, their fair value is considered to be equal to amortized cost unless there is an identified event that may have a significant adverse effect on their fair value. No other-than-temporary impairment was recorded for Federal Reserve stock or FHLB stock during 2009 or 2008.

The FHLB of Chicago announced in October 2007 that it was under a consensual cease and desist order with its regulator, which among other things, restricts various future activities of the FHLB of Chicago. Such restrictions may limit or stop the FHLB from paying dividends or redeeming stock without prior approval. The FHLB of

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## HARRIS N.A AND SUBSIDIARIES

## Notes to Consolidated Financial Statements (Continued)

Chicago last paid a dividend in the third quarter of 2007. Based on evaluations of this investment as of December 31, 2009 and 2008, the Bank believes the cost of the investment will be recovered.

At December 31, 2009, no FHLB stock was pledged as collateral for FHLB advances.
Investments in companies where the Bank does not have significant influence are recorded at cost. Investments in companies where the Bank exerts significant influence are initially recorded at cost and adjusted for the Bank s proportionate share of the net income or loss of the companies. CRA investments are subject to ongoing impairment reviews.

During 2009, the Bank recorded other-than-temporary impairment of $\$ 1.3$ million on 27 CRA investments. During 2008, the Bank recorded other-than-temporary impairment of $\$ 4.6$ million on six CRA investments. Losses related to declines in the estimated fair value of the CRA investments were recorded in the Consolidated Statements of Operations to other-than-temporary impairment losses in 2009 and 2008.

Securities received in satisfaction of debt are recorded at fair value. Fair value is determined using exchange traded prices where available. Otherwise, fair value is determined using other methods such as third party valuations or analysis of discounted cash flows. Securities that are not designated trading or available-for-sale are recorded in other assets.

Other real estate owned ( OREO ) received in satisfaction of debt is included in Other Assets and recorded at the lower of the recorded investment in the loan or the fair value of the real estate received, less estimated selling costs. Any write-down to the fair value of OREO at the time of acquisition is charged to the allowance for loan losses. Losses to OREO arising from subsequent write-downs to fair value are charged to noninterest expense and recognized as a valuation allowance against the OREO. The valuation allowance is increased or decreased (but not below zero) through charges or credits to noninterest expense for changes in the OREO fair value less estimated selling costs.

At December 31, 2009, OREO totaled $\$ 10.9$ million which was net of the valuation allowance of $\$ 0.6$ million. The OREO carrying value at December 31, 2008 was $\$ 9.9$ million, net of the valuation allowance of $\$ 1.7$ million.

## 28. Subsequent Events

The consolidated financial statements have been prepared by management from the books and records of the Corporation and audited by independent certified public accountants. The statements reflect all adjustments and disclosures which, in the opinion of management, are necessary for a fair presentation of the results for the periods presented. Events occurring subsequent to the date of the balance sheet have been evaluated for potential recognition or disclosure in the consolidated financial statements through March 31, 2010.


[^0]:    * Benefit obligation is projected for Pension Benefits and accumulated for Postretirement Medical Benefits.
    ** Plan assets and obligation measured as of December 31
    *** The actual allocation of plan assets by category is as follows:

