

FIRST INDUSTRIAL REALTY TRUST INC

Form 10-Q

May 02, 2011

**Table of Contents**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**Form 10-Q**

- þ** **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**  
**For the quarterly period ended March 31, 2011**
- o** **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**  
**For the transition period from        to**

**Commission file number 1-13102**

**First Industrial Realty Trust, Inc.**  
*(Exact Name of Registrant as Specified in its Charter)*

**Maryland**  
*(State or Other Jurisdiction of  
Incorporation or Organization)*

**36-3935116**  
*(I.R.S. Employer  
Identification No.)*

**311 S. Wacker Drive, Suite 3900, Chicago, Illinois 60606**  
*(Address of Principal Executive Offices)*

**(312) 344-4300**  
*(Registrant's telephone number, including area code)*

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Edgar Filing: FIRST INDUSTRIAL REALTY TRUST INC - Form 10-Q

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer       Accelerated filer       Non-accelerated filer       Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Number of shares of Common Stock, \$.01 par value, outstanding as of April 29, 2011: 77,994,437.

---

**FIRST INDUSTRIAL REALTY TRUST, INC.**

**Form 10-Q**

**For the Period Ended March 31, 2011**

**INDEX**

	<b>Page</b>	
<b><u>PART I: FINANCIAL INFORMATION</u></b>		
<u>Item 1.</u>	<u>Financial Statements</u>	2
	<u>Consolidated Balance Sheets as of March 31, 2011 and December 31, 2010</u>	2
	<u>Consolidated Statements of Operations for the Three Months Ended March 31, 2011 and March 31, 2010</u>	3
	<u>Consolidated Statements of Comprehensive Income for the Three Months Ended March 31, 2011 and March 31, 2010</u>	4
	<u>Consolidated Statement of Changes in Stockholders' Equity for the Three Months Ended March 31, 2011</u>	5
	<u>Consolidated Statements of Cash Flows for the Three Months Ended March 31, 2011 and March 31, 2010</u>	6
	<u>Notes to Consolidated Financial Statements</u>	7
<u>Item 2.</u>	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	19
<u>Item 3.</u>	<u>Quantitative and Qualitative Disclosures About Market Risk</u>	28
<u>Item 4.</u>	<u>Controls and Procedures</u>	28
<b><u>PART II: OTHER INFORMATION</u></b>		
<u>Item 1.</u>	<u>Legal Proceedings</u>	29
<u>Item 1A.</u>	<u>Risk Factors</u>	29
<u>Item 2.</u>	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	29
<u>Item 3.</u>	<u>Defaults Upon Senior Securities</u>	29
<u>Item 4.</u>	<u>(Removed and Reserved)</u>	29
<u>Item 5.</u>	<u>Other Information</u>	29
<u>Item 6.</u>	<u>Exhibits</u>	30
	<b><u>SIGNATURE</u></b>	31
	<b><u>EXHIBIT INDEX</u></b>	32
	<u>EX-31.1</u>	
	<u>EX-31.2</u>	
	<u>EX-32.1</u>	

---

Table of Contents**PART I: FINANCIAL INFORMATION****Item 1. Financial Statements****FIRST INDUSTRIAL REALTY TRUST, INC.****CONSOLIDATED BALANCE SHEETS**

	<b>March 31, 2011</b>	<b>December 31, 2010</b>
	<b>(Unaudited)</b>	
	<b>(In thousands except share and per share data)</b>	
<b>ASSETS</b>		
Assets:		
Investment in Real Estate:		
Land	\$ 573,670	\$ 554,829
Buildings and Improvements	2,061,931	2,061,266
Construction in Progress	4,757	2,672
Less: Accumulated Depreciation	(526,159)	(509,634)
Net Investment in Real Estate	2,114,199	2,109,133
Real Estate Held for Sale, Net of Accumulated Depreciation and Amortization of \$151,170 and \$165,211 at March 31, 2011 and December 31, 2010, respectively	359,421	392,291
Cash and Cash Equivalents	13,513	25,963
Restricted Cash	12	117
Tenant Accounts Receivable, Net	4,070	3,064
Investments in Joint Ventures	2,494	2,451
Deferred Rent Receivable, Net	40,158	37,878
Deferred Financing Costs, Net	13,687	15,351
Deferred Leasing Intangibles, Net	37,060	39,718
Prepaid Expenses and Other Assets, Net	119,402	124,088
Total Assets	\$ 2,704,016	\$ 2,750,054
<b>LIABILITIES AND EQUITY</b>		
Liabilities:		
Mortgage and Other Loans Payable, Net	\$ 451,010	\$ 486,055
Senior Unsecured Notes, Net	880,136	879,529
Unsecured Credit Facility	286,108	376,184
	944	1,014

Edgar Filing: FIRST INDUSTRIAL REALTY TRUST INC - Form 10-Q

Mortgage Loan Payable on Real Estate Held for Sale, Net, Inclusive of \$0 and \$6 of Accrued Interest at March 31, 2011 and December 31, 2010, respectively		
Accounts Payable, Accrued Expenses and Other Liabilities, Net	56,815	67,326
Deferred Leasing Intangibles, Net	17,898	18,519
Rents Received in Advance and Security Deposits	25,637	27,367
Leasing Intangibles Held for Sale, Net of Accumulated Amortization of \$1,708 and \$2,668 at March 31, 2011 and December 31, 2010, respectively	1,687	1,916
<b>Total Liabilities</b>	<b>1,720,235</b>	<b>1,857,910</b>
<b>Commitments and Contingencies</b>		
<b>Equity:</b>		
<b>First Industrial Realty Trust, Inc.'s Stockholders' Equity:</b>		
Preferred Stock (\$0.01 par value, 10,000,000 shares authorized, 500, 250, 600, and 200 shares of Series F, G, J, and K Cumulative Preferred Stock, respectively, issued and outstanding at March 31, 2011 and December 31, 2010, having a liquidation preference of \$100,000 per share (\$50,000), \$100,000 per share (\$25,000), \$250,000 per share (\$150,000), and \$250,000 per share (\$50,000), respectively)		
Common Stock (\$0.01 par value, 100,000,000 shares authorized, 82,289,276 and 73,165,410 shares issued and 77,965,162 and 68,841,296 shares outstanding at March 31, 2011 and December 31, 2010, respectively)	823	732
Additional Paid-in-Capital	1,706,881	1,608,014
Distributions in Excess of Accumulated Earnings	(615,284)	(606,511)
Accumulated Other Comprehensive Loss	(14,827)	(15,339)
Treasury Shares at Cost (4,324,114 shares at March 31, 2011 and December 31, 2010)	(140,018)	(140,018)
<b>Total First Industrial Realty Trust, Inc.'s Stockholders' Equity</b>	<b>937,575</b>	<b>846,878</b>
Noncontrolling Interest	46,206	45,266
<b>Total Equity</b>	<b>983,781</b>	<b>892,144</b>
<b>Total Liabilities and Equity</b>	<b>\$ 2,704,016</b>	<b>\$ 2,750,054</b>

The accompanying notes are an integral part of the consolidated financial statements.

Table of Contents**FIRST INDUSTRIAL REALTY TRUST, INC.****CONSOLIDATED STATEMENTS OF OPERATIONS**

	<b>Three Months Ended March 31, 2011</b>	<b>Three Months Ended March 31, 2010</b>
	<b>(Unaudited)</b>	
	<b>(In thousands except per share data)</b>	
Revenues:		
Rental Income	\$ 54,276	\$ 54,775
Tenant Recoveries and Other Income	17,621	19,296
Construction Revenues		270
Total Revenues	71,897	74,341
Expenses:		
Property Expenses	25,249	25,430
General and Administrative	5,269	8,917
Restructuring Costs	1,160	264
Impairment of Real Estate	(913)	
Depreciation and Other Amortization	27,379	27,421
Construction Expenses		209
Total Expenses	58,144	62,241
Other Income (Expense):		
Interest Income	980	1,075
Interest Expense	(26,789)	(27,677)
Amortization of Deferred Financing Costs	(1,085)	(821)
Mark-to-Market Gain (Loss) on Interest Rate Protection Agreements	44	(134)
(Loss) Gain from Early Retirement of Debt	(1,026)	355
Total Other Income (Expense)	(27,876)	(27,202)
Loss from Continuing Operations Before Equity in Income (Loss) of Joint Ventures and Income Tax Benefit (Provision)	(14,123)	(15,102)
Equity in Income (Loss) of Joint Ventures	36	(459)
Income Tax Benefit (Provision)	289	(111)
Loss from Continuing Operations	(13,798)	(15,672)
Income (Loss) from Discontinued Operations (Including Gain on Sale of Real Estate of \$3,804 and \$4,008 for the Three Months Ended March 31, 2011 and March 31, 2010, respectively)	10,135	(3,817)

Edgar Filing: FIRST INDUSTRIAL REALTY TRUST INC - Form 10-Q

Provision for Income Taxes Allocable to Discontinued Operations (Including \$516 allocable to Gain on Sale of Real Estate for the Three Months Ended March 31, 2011)	(720)	
Loss Before Gain on Sale of Real Estate	(4,383)	(19,489)
Gain on Sale of Real Estate		1,073
Provision for Income Taxes Allocable to Gain on Sale of Real Estate		(394)
Net Loss	(4,383)	(18,810)
Less: Net Loss Attributable to the Noncontrolling Interest	653	1,896
Net Loss Attributable to First Industrial Realty Trust, Inc.	(3,730)	(16,914)
Less: Preferred Stock Dividends	(4,927)	(4,960)
Net Loss Available to First Industrial Realty Trust, Inc.'s Common Stockholders and Participating Securities	\$ (8,657)	\$ (21,874)
Basic and Diluted Earnings Per Share:		
Loss from Continuing Operations Available to First Industrial Realty Trust, Inc.'s Common Stockholders	\$ (0.25)	\$ (0.30)
Income (Loss) From Discontinued Operations Attributable to First Industrial Realty Trust, Inc.'s Common Stockholders	\$ 0.12	\$ (0.06)
Net Loss Available to First Industrial Realty Trust, Inc.'s Common Stockholders	\$ (0.12)	\$ (0.35)
Weighted Average Shares Outstanding	70,639	61,797

The accompanying notes are an integral part of the consolidated financial statements.



Table of Contents**FIRST INDUSTRIAL REALTY TRUST, INC.****CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

	<b>Three Months Ended March 31, 2011</b>	<b>Three Months Ended March 31, 2010</b>
	<b>(Unaudited)</b>	
	<b>(In thousands)</b>	
Net Loss	\$ (4,383)	\$ (18,810)
Mark-to-Market on Interest Rate Protection Agreements, Net of Income Tax Provision of \$414 for the Three Months Ended March 31, 2010		(567)
Amortization of Interest Rate Protection Agreements	556	505
Write-off of Unamortized Settlement Amounts of Interest Rate Protection Agreements		(145)
Foreign Currency Translation Adjustment, Net of Income Tax Benefit of \$169 and \$468 for the Three Months Ended March 31, 2011 and March 31, 2010, respectively	131	688
Comprehensive Loss	(3,696)	(18,329)
Comprehensive Loss Attributable to Noncontrolling Interest	605	1,858
Comprehensive Loss Attributable to First Industrial Realty Trust, Inc.	\$ (3,091)	\$ (16,471)

The accompanying notes are an integral part of the consolidated financial statements.

Table of Contents**FIRST INDUSTRIAL REALTY TRUST, INC.****CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS EQUITY**

	Common Stock	Additional Paid-in Capital	Treasury Shares At Cost	Distributions in Excess of Earnings (Unaudited) (In thousands)	Accumulated Other Comprehensive Loss	Noncontrolling Interest	Total
Balance as of December 31, 2010	\$ 732	\$ 1,608,014	\$ (140,018)	\$ (606,511)	\$ (15,339)	\$ 45,266	\$ 892,144
Issuance of Common Stock, Net of Issuance Costs	89	100,199					100,288
Stock Based Compensation Activity	2	86		(116)			(28)
Reallocation Additional Paid in Capital		(1,418)				1,418	
Preferred Dividends Other Comprehensive Loss:				(4,927)			(4,927)
Net Loss				(3,730)		(653)	(4,383)
Reallocation Other Comprehensive Loss					(127)	127	
Other Comprehensive Income					639	48	687
Total Other Comprehensive Loss							(3,696)
Balance as of March 31, 2011	\$ 823	\$ 1,706,881	\$ (140,018)	\$ (615,284)	\$ (14,827)	\$ 46,206	\$ 983,781

The accompanying notes are an integral part of the consolidated financial statements.

Table of Contents**FIRST INDUSTRIAL REALTY TRUST, INC.****CONSOLIDATED STATEMENTS OF CASH FLOWS**

	<b>Three Months Ended March 31, 2011</b>	<b>Three Months Ended March 31, 2010</b>
	<b>(Unaudited)</b>	
	<b>(In thousands)</b>	
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net Loss	\$ (4,383)	\$ (18,810)
Adjustments to Reconcile Net Loss to Net Cash Provided by Operating Activities:		
Depreciation	21,537	26,883
Amortization of Deferred Financing Costs	1,085	821
Other Amortization	8,558	9,628
Impairment of Real Estate, Net	(52)	9,155
Provision for Bad Debt	196	645
Mark-to-Market (Gain) Loss on Interest Rate Protection Agreements	(44)	134
Loss (Gain) on Early Retirement of Debt	1,026	(355)
Prepayment Premiums Associated with Early Retirement of Debt	(446)	
Equity in (Income) Loss of Joint Ventures	(36)	459
Distributions from Joint Ventures		500
Gain on Sale of Real Estate	(3,804)	(5,081)
Increase in Tenant Accounts Receivable, Prepaid Expenses and Other Assets, Net	(4,978)	(3,959)
Increase in Deferred Rent Receivable	(2,547)	(2,731)
Decrease in Accounts Payable, Accrued Expenses, Other Liabilities, Rents Received in Advance and Security Deposits	(9,730)	(10,633)
Decrease in Restricted Cash	105	3
Repayments of Discount on Senior Unsecured Notes		(1,775)
Net Cash Provided by Operating Activities	6,487	4,884
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchases of and Additions to Investment in Real Estate and Lease Costs	(13,383)	(13,486)
Net Proceeds from Sales of Investments in Real Estate	17,153	43,515
Contributions to and Investments in Joint Ventures	(4)	(225)
Distributions from Joint Ventures		725
Repayments of Notes Receivable	8,739	228
Increase in Restricted Cash and Escrows	(13)	(22,732)
Net Cash Provided by Investing Activities	12,492	8,025
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Offering Costs	(108)	(4)
Proceeds from the Issuance of Common Stock	100,570	5,970

Edgar Filing: FIRST INDUSTRIAL REALTY TRUST INC - Form 10-Q

Repurchase and Retirement of Restricted Stock	(673)	(268)
Preferred Stock Dividends	(5,379)	(5,412)
Payments on Interest Rate Swap Agreement	(194)	(152)
Costs Associated with Early Retirement of Debt		(877)
Proceeds from Origination of Mortgage Loans Payable		27,530
Repayments on Mortgage Loans Payable	(35,084)	(1,273)
Debt Issuance Costs		(493)
Repayments on Senior Unsecured Notes		(155,124)
Proceeds from Unsecured Credit Facility	10,000	51,500
Repayments on Unsecured Credit Facility	(100,590)	(10,341)
Net Cash Used in Financing Activities	(31,458)	(88,944)
Net Effect of Exchange Rate Changes on Cash and Cash Equivalents	29	284
Net Decrease in Cash and Cash Equivalents	(12,479)	(76,035)
Cash and Cash Equivalents, Beginning of Period	25,963	182,943
Cash and Cash Equivalents, End of Period	\$ 13,513	\$ 107,192

The accompanying notes are an integral part of the consolidated financial statements.

**Table of Contents**

**FIRST INDUSTRIAL REALTY TRUST, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(In thousands except share and per share data)**

**(Unaudited)**

**1. Organization and Formation of Company**

First Industrial Realty Trust, Inc. (the Company) was organized in the state of Maryland on August 10, 1993. The Company is a real estate investment trust ( REIT ) as defined in the Internal Revenue Code of 1986 (the Code ). Unless the context otherwise requires, the terms Company, we, us, and our refer to First Industrial Realty Trust, Inc., First Industrial, L.P. and their other controlled subsidiaries. We refer to our operating partnership, First Industrial, L.P., as the Operating Partnership.

We began operations on July 1, 1994. Our operations are conducted primarily through the Operating Partnership, of which we are the sole general partner with an approximate 93.6% ownership interest at March 31, 2011 and through our taxable REIT subsidiaries. We also conduct operations through other partnerships and limited liability companies, the operating data of which, together with that of the Operating Partnership and the taxable REIT subsidiaries, is consolidated with that of the Company as presented herein. Noncontrolling interest at March 31, 2011 of approximately 6.4% represents the aggregate partnership interest in the Operating Partnership held by the limited partners thereof.

We also own noncontrolling equity interests in, and provide various services to, two joint ventures (the 2003 Net Lease Joint Venture and the 2007 Europe Joint Venture ). During 2010, we provided various services to, and ultimately disposed of our equity interests in, five joint ventures (the 2005 Development/Repositioning Joint Venture, the 2005 Core Joint Venture, the 2006 Net Lease Co-Investment Program, the 2006 Land/Development Joint Venture, and the 2007 Canada Joint Venture; together with the 2003 Net Lease Joint Venture and the 2007 Europe Joint Venture, the Joint Ventures ). The Joint Ventures are accounted for under the equity method of accounting. Accordingly, the operating data of our Joint Ventures is not consolidated with that of the Company as presented herein. The 2007 Europe Joint Venture does not own any properties. See Note 4 for more information on the Joint Ventures.

As of March 31, 2011, we owned 762 industrial properties located in 27 states in the United States and one province in Canada, containing an aggregate of approximately 67.9 million square feet of gross leasable area ( GLA ).

**2. Summary of Significant Accounting Policies**

The accompanying unaudited interim financial statements have been prepared in accordance with the accounting policies described in the financial statements and related notes included in our Annual Report on Form 10-K for the year ended December 31, 2010 ( 2010 Form 10-K ) and should be read in conjunction with such financial statements and related notes. The 2010 year end consolidated balance sheet data included in this Form 10-Q filing was derived from the audited financial statements in our 2010 Form 10-K, but does not include all disclosures required by accounting principles generally accepted in the United States of America ( GAAP ). The following notes to these interim financial statements highlight significant changes to the notes included in the December 31, 2010 audited financial statements included in our 2010 Form 10-K and present interim disclosures as required by the Securities and Exchange Commission. In order to conform with GAAP, we, in preparation of our financial statements, are required to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of March 31, 2011 and December 31, 2010, and the reported amounts of revenues and expenses for the three months ended March 31, 2011 and March 31, 2010. Actual results could differ from those

estimates. In our opinion, the accompanying unaudited interim financial statements reflect all adjustments necessary for a fair statement of our financial position as of March 31, 2011 and December 31, 2010, and the results of our operations and comprehensive income for each of the three months ended March 31, 2011 and March 31, 2010, and our cash flows for each of the three months ended March 31, 2011 and March 31, 2010, and all adjustments are of a normal recurring nature.

**Table of Contents****FIRST INDUSTRIAL REALTY TRUST, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****3. Investment in Real Estate*****Sales and Discontinued Operations***

During the three months ended March 31, 2011, we sold 13 industrial properties comprising approximately 0.7 million square feet of GLA. Gross proceeds from the sales of the 13 industrial properties were approximately \$18,617. The gain on sale of real estate was approximately \$3,804, all of which is shown in discontinued operations. The 13 sold industrial properties meet the criteria to be included in discontinued operations. Therefore the results of operations and gain on sale of real estate for the 13 sold industrial properties are included in discontinued operations.

At March 31, 2011, we had 177 industrial properties comprising approximately 14.9 million square feet of GLA and several land parcels held for sale. The results of operations of the 177 industrial properties held for sale at March 31, 2011 are included in discontinued operations. There can be no assurance that such industrial properties or land parcels held for sale will be sold.

Income from discontinued operations, net of income taxes, for the three months ended March 31, 2010 reflects the results of operations of the 13 industrial properties that were sold during the three months ended March 31, 2011, the results of operations of 13 industrial properties and one land parcel that received ground rental revenues that were sold during the year ended December 31, 2010, the results of operations of the 177 industrial properties identified as held for sale at March 31, 2011 and the gain on sale of real estate relating to three industrial properties and one land parcel that received ground rental revenues that were sold during the three months ended March 31, 2010.

The following table discloses certain information regarding the industrial properties included in our discontinued operations for the three months ended March 31, 2011 and March 31, 2010:

	<b>Three Months Ended March 31, 2011</b>	<b>Three Months Ended March 31, 2010</b>
Total Revenues	\$ 14,442	\$ 15,790
Property Expenses	(6,196)	(7,367)
Impairment of Real Estate, Net	(861)	(9,155)
Depreciation and Amortization	(1,041)	(7,075)
Interest Expense	(13)	(18)
Gain on Sale of Real Estate	3,804	4,008
Provision for Income Taxes	(720)	
Income (Loss) from Discontinued Operations	\$ 9,415	\$ (3,817)

At March 31, 2011 and December 31, 2010, we had notes receivables outstanding of approximately \$51,109 and \$58,803, net of a discount of \$367 and \$383, respectively, which are included as a component of Prepaid Expenses and Other Assets, Net. At March 31, 2011 and December 31, 2010, the fair values of the notes receivables were

\$53,590 and \$60,944, respectively. The fair values of our notes receivables were determined by discounting the future cash flows using the current rates at which similar loans with similar remaining maturities would be made to other borrowers.

***Impairment Charges***

On October 22, 2010, we amended our unsecured revolving credit facility (as amended, the Unsecured Credit Facility ). In conjunction with the amendment, management identified a pool of real estate assets (the Non-Strategic Assets ) that it intends to market and sell.



**Table of Contents**

**FIRST INDUSTRIAL REALTY TRUST, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

At March 31, 2011, the Non-Strategic Assets consisted of 182 industrial properties comprising approximately 15.7 million square feet of GLA and land parcels comprising approximately 600 acres. The Non-Strategic Assets (except six industrial properties comprising approximately 0.8 million square feet of GLA) were classified as held for sale as of March 31, 2011. During the three months ended March 31, 2011, we recorded a net non-cash impairment charge of \$861 relating to certain of the Non-Strategic Assets held for sale. The \$861 net impairment charge was calculated as the difference of the carrying value of the properties over the fair value less costs to sell due to their classification as held for sale at March 31, 2011. The net impairment charge of \$861 is due to updated fair market values for certain of the Non-Strategic Assets whose estimated fair market values have changed since December 31, 2010. The fair market values were determined using widely accepted valuation techniques including discounted cash flow analyses on expected cash flows, internal valuations of real estate and third party offers.

The net impairment charge of \$861 relating to the Non-Strategic Assets held for sale is offset by \$913 of reversal of impairment charges related to certain industrial properties and land parcels that were classified as held for sale at December 31, 2010 but no longer qualify to be classified as held for sale at March 31, 2011. If an asset no longer qualifies to be classified as held for sale, the carrying value must be reestablished at the lower of the estimated fair market value of the asset or the carrying value of the asset prior to held for sale classification, adjusted for any depreciation and amortization that would have been recorded if the asset had not been classified as held for sale. There are nine industrial properties comprising approximately 0.7 million square feet of GLA and two land parcels comprising approximately 95 acres that were previously classified as held for sale but no longer meet the criteria for held for sale classification at March 31, 2011. We recorded catch-up depreciation and amortization on the nine industrial properties as that resulted in a lower value than the fair market value of each of these assets at March 31, 2011. We reversed impairment of \$913 that was previously recorded while we held for sale six industrial properties comprising approximately 0.3 million square feet of GLA and one land parcel comprising approximately 58 acres. While the assets were classified as held for sale, we had recorded impairment in order to adjust the carrying value of the assets to fair market value less costs to sell. We reversed impairment previously recorded because the carrying value of each asset, adjusted for depreciation and amortization, was greater than the fair market value less costs to sell.

During the three months ended March 31, 2010, we recorded an impairment charge in the amount of \$9,155 related to a certain property comprised of 0.3 million square feet of GLA located in Grand Rapids, Michigan ( Grand Rapids Property ) in connection with the negotiation of a new lease. The non-cash impairment charge related to the Grand Rapids Property was based upon the difference between the fair value of the property and its carrying value. The valuation of the Grand Rapids Property was determined based upon a discounted cash flow analysis on expected cash flows and the income capitalization approach considering prevailing market capitalization rates. The \$9,155 impairment loss is included in discontinued operations for the three months ended March 31, 2010.

The guidance for the fair value measurement provisions for the impairment of long lived assets recorded at fair value establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include: Level 1, defined as observable inputs such as quoted prices in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions.

Table of Contents**FIRST INDUSTRIAL REALTY TRUST, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The following tables present information about our assets that were measured at fair value on a non-recurring basis during the three months ended March 31, 2011 and 2010. The tables indicate the fair value hierarchy of the valuation techniques we utilized to determine fair value.

Description	Three Months Ended March 31, 2011	Fair Value Measurements on a Non-Recurring Basis Using:			Total Gains (Losses)
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)	
Long-lived Assets Held for Sale	\$ 138,065			\$ 138,065	\$ (861)

Description	Three Months Ended March 31, 2010	Fair Value Measurements on a Non-Recurring Basis Using:			Total Gains (Losses)
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)	
Long-lived Assets Held and Used	\$ 4,122			\$ 4,122	\$ (9,155)

**4. Investments in Joint Ventures**

At March 31, 2011, the 2003 Net Lease Joint Venture owned nine industrial properties comprising approximately 4.9 million square feet of GLA. The 2003 Net Lease Joint Venture is considered a variable interest entity in accordance with the Financial Accounting Standards Board's (the FASB) guidance on the consolidation of variable interest entities. However, we continue to conclude that we are not the primary beneficiary of this venture. As of March 31, 2011, our investment in the 2003 Net Lease Joint Venture is \$2,494. Our maximum exposure to loss is equal to our investment plus any future contributions we make to the venture. We continue to hold our 10% equity interest in the 2007 Europe Joint Venture. As of March 31, 2011, the 2007 Europe Joint Venture did not own any properties.

Edgar Filing: FIRST INDUSTRIAL REALTY TRUST INC - Form 10-Q

At March 31, 2011 and December 31, 2010, we have receivables from the Joint Ventures (and/or our former Joint Venture partners) in the aggregate amount of \$3,033 and \$2,857, respectively. These receivable amounts are included in Prepaid Expenses and Other Assets, Net. During the three months ended March 31, 2011 and March 31, 2010, we invested the following amounts in, as well as received distributions from, our Joint Ventures and recognized fees from our Joint Ventures (and/or our former Joint Venture partners) in the following amounts:

	<b>Three Months Ended March 31, 2011</b>	<b>Three Months Ended March 31, 2010</b>
Contributions	\$ 4	\$ 225
Distributions	\$	\$ 1,225
Fees	\$ 310	\$ 2,067

Table of Contents**FIRST INDUSTRIAL REALTY TRUST, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****5. Indebtedness**

The following table discloses certain information regarding our indebtedness:

	<b>Outstanding Balance at</b>		<b>Interest Rate at</b>	<b>Effective Interest Rate at</b>	<b>Maturity Date</b>
	<b>March 31, 2011</b>	<b>December 31, 2010</b>	<b>March 31, 2011</b>	<b>March 31, 2011</b>	<b>January 2012 -</b>
<b>Mortgage and Other Loans Payable, Net*</b>	\$ 451,010	\$ 486,055	5.00% - 9.25%	4.93% -9.25%	October 2020
<i>Unamortized Premiums*</i>	(336)	(358)			
<b>Mortgage and Other Loans Payable, Gross</b>	\$ 450,674	\$ 485,697			
<b>Senior Unsecured Notes, Net</b>					
2016 Notes	\$ 159,913	\$ 159,899	5.750%	5.91%	01/15/16
2017 Notes	87,197	87,195	7.500%	7.52%	12/01/17
2027 Notes	13,559	13,559	7.150%	7.11%	05/15/27
2028 Notes	189,871	189,869	7.600%	8.13%	07/15/28
2012 Notes	61,784	61,774	6.875%	6.85%	04/15/12
2032 Notes	34,671	34,667	7.750%	7.87%	04/15/32
2014 Notes	87,105	86,792	6.420%	6.54%	06/01/14
2011 Exchangeable Notes	128,391	128,137	4.625%	5.53%	09/15/11
2017 II Notes	117,645	117,637	5.950%	6.37%	05/15/17
<b>Subtotal</b>	\$ 880,136	\$ 879,529			
<i>Unamortized Discounts</i>	6,373	6,980			
<b>Senior Unsecured Notes, Gross</b>	\$ 886,509	\$ 886,509			
<b>Unsecured Credit Facility</b>	\$ 286,108	\$ 376,184	3.480%	3.480%	09/28/12

\* Excludes \$944 and \$1,008, respectively, of Mortgage Loan Payable on Real Estate Held for Sale and \$45 and \$48, respectively, of unamortized premiums as of March 31, 2011 and December 31, 2010.

On February 10, 2011, we paid off and retired prior to maturity our secured mortgage loan originally maturing in September 2012 in the amount of \$14,520. On March 9, 2011, we paid off and retired prior to maturity our secured mortgage loan originally maturing in December 2014 in the amount of \$18,662. In connection with the early payoffs, we recorded a loss on early retirement of debt of \$1,026 related to prepayment premiums and the write-off of unamortized loan fees.

Included in Mortgage and Other Loans Payable is a \$5,040 loan payable related to a non-recourse mortgage loan that matured on March 1, 2011. We are currently working with the lender to transfer title of the industrial building that serves as collateral in satisfaction of the loan. However, there can be no assurance that we will be successful in these efforts.

As of March 31, 2011, Mortgage and Other Loans Payable are collateralized by, and in some instances cross-collateralized by, industrial properties with a net carrying value of \$621,445 and one letter of credit in the amount of \$889.

**Table of Contents****FIRST INDUSTRIAL REALTY TRUST, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The following is a schedule of the stated maturities and scheduled principal payments as of March 31, 2011 of our indebtedness, inclusive of maturities and scheduled principal payments of Mortgage Loan Payable on Real Estate Held for Sale and exclusive of premiums and discounts, for the next five years ending December 31, and thereafter:

	<b>Amount</b>
Remainder of 2011	\$ 139,732
2012	358,519
2013	8,781
2014	191,361
2015	65,271
Thereafter	860,526
<b>Total</b>	<b>\$ 1,624,190</b>

The Unsecured Credit Facility and the indentures under which our senior unsecured indebtedness is, or may be, issued contain certain financial covenants, including, among other things, coverage ratios and limitations on our ability to incur total indebtedness and secured and unsecured indebtedness. Consistent with our prior practice, we will, in the future, continue to interpret and certify our performance under these covenants in a good faith manner that we deem reasonable and appropriate. However, these financial covenants are complex and there can be no assurance that these provisions would not be interpreted by our noteholders or lenders in a manner that could impose and cause us to incur material costs. Any violation of these covenants would subject us to higher finance costs and fees, or accelerated maturities. In addition, our credit facilities and senior debt securities contain certain cross-default provisions, which are triggered in the event that our other material indebtedness is in default. Under the Unsecured Credit Facility, an event of default can also occur if the lenders, in their good faith judgment, determine that a material adverse change has occurred which could prevent timely repayment or materially impair our ability to perform our obligations under the loan agreement. We believe that we were in compliance with our financial covenants as of March 31, 2011, and we anticipate that we will be able to operate in compliance with our financial covenants throughout 2011.

***Fair Value***

At March 31, 2011 and December 31, 2010, the fair values of our indebtedness were as follows:

	<b>March 31, 2011</b>		<b>December 31, 2010</b>	
	<b>Carrying Amount</b>	<b>Fair Value</b>	<b>Carrying Amount</b>	<b>Fair Value</b>
Mortgage and Other Loans Payable	\$ 451,954	\$ 502,987	\$ 487,063	\$ 548,696
Senior Unsecured Notes	880,136	874,912	879,529	851,771
Unsecured Credit Facility	286,108	286,108	376,184	376,184
<b>Total</b>	<b>\$ 1,618,198</b>	<b>\$ 1,664,007</b>	<b>\$ 1,742,776</b>	<b>\$ 1,776,651</b>

The fair values of our mortgage and other loans payable were determined by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities. The fair value of the senior unsecured notes was determined by quoted market prices for the same or similar issuances. The fair value of the Unsecured Credit Facility was determined by discounting the future cash flows using current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining term, assuming no repayment until maturity.

**Table of Contents****FIRST INDUSTRIAL REALTY TRUST, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****6. Stockholders Equity*****Shares of Common Stock and Noncontrolling Interest:***

On March 3, 2011, we sold in an underwritten public offering, 8,900,000 shares of the Company's common stock at a price of \$11.40 per share to the public. Gross offering proceeds from the issuance were \$101,460 in the aggregate. Proceeds to us, net of underwriters' discount of \$890 and total expenses of \$166, were approximately \$100,404.

On February 28, 2011, we entered into distribution agreements with sales agents to sell up to 10,000,000 shares of the Company's common stock, for up to \$100,000 aggregate gross sale proceeds, from time to time in at-the-market offerings (the ATM). During the three months ended March 31, 2011, we did not issue any shares under the ATM. Under the terms of the ATM, sales are to be made primarily in transactions that are deemed to be at-the-market offerings, including sales made directly on the New York Stock Exchange or sales made through a market maker other than on an exchange or by privately negotiated transactions.

The following table summarizes the changes in Noncontrolling Interest for the three months ended March 31, 2011 and March 31, 2010:

	<b>March 31, 2011</b>	<b>March 31, 2010</b>
Noncontrolling Interest, Beginning of Period	\$ 45,266	\$ 64,806
Net Loss	(653)	(1,896)
Other Comprehensive Income	48	38
Comprehensive Loss	(605)	(1,858)
Conversion of Units to Common Stock		(18)
Reallocation - Additional Paid In Capital	1,418	(773)
Reallocation - Other Comprehensive Income	127	34
Noncontrolling Interest, End of Period	\$ 46,206	\$ 62,191

***Restricted Stock:***

During the three months ended March 31, 2011 and March 31, 2010, we awarded 292,339 and 573,198 shares, respectively, of restricted common stock to certain employees. The restricted common stock had a fair value of approximately \$3,248 and \$3,336, respectively, on the date of approval by the Compensation Committee of the Board of Directors. The restricted common stock vests over a three year period. Compensation expense will be charged to earnings over the vesting period for the shares expected to vest.

We recognized \$645 and \$1,499 for the three months ended March 31, 2011 and March 31, 2010, respectively, in compensation expense related to restricted stock/unit awards. At March 31, 2011, we have \$8,439 in unrecognized



compensation related to unvested restricted stock/unit awards. The weighted average period that the unrecognized compensation is expected to be recognized is 1.11 years.

***Dividend/Distributions:***

The coupon rate of our Series F Preferred Stock resets every quarter at 2.375% plus the greater of (i) the 30 year U.S. Treasury rate, (ii) the 10 year U.S. Treasury rate or (iii) 3-month LIBOR. For the first quarter of 2011, the new coupon rate was 6.795%. See Note 10 for additional derivative information related to the Series F Preferred Stock coupon rate reset.

Table of Contents**FIRST INDUSTRIAL REALTY TRUST, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The following table summarizes dividends/distributions accrued during the three months ended March 31, 2011:

	<b>Three Months Ended March 31, 2011</b>	
	<b>Dividend/ Distribution per Share</b>	<b>Total Dividend</b>
Series F Preferred Stock	\$ 1,698.75	\$ 850
Series G Preferred Stock	\$ 1,809.00	\$ 452
Series J Preferred Stock	\$ 4,531.30	\$ 2,719
Series K Preferred Stock	\$ 4,531.30	\$ 906

**7. Supplemental Information to Statements of Cash Flows**

Supplemental disclosure of cash flow information:

	<b>Three Months Ended March 31, 2011</b>	<b>Three Months Ended March 31, 2010</b>
Supplemental schedule of non-cash investing and financing activities:		
Exchange of Units for common stock:		
Noncontrolling interest	\$	\$ (18)
Common stock		
Additional paid-in-capital		18
	\$	\$
Write-off of fully depreciated assets	\$ (13,514)	\$ (14,058)
In conjunction with certain property sales, we provided seller financing:		
Mortgage notes receivable	\$ 1,029	\$

Table of Contents**FIRST INDUSTRIAL REALTY TRUST, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****8. Earnings Per Share ( EPS )**

The computation of basic and diluted EPS is presented below:

	<b>Three Months Ended March 31, 2011</b>	<b>Three Months Ended March 31, 2010</b>
<b>Numerator:</b>		
Loss from Continuing Operations, Net of Income Tax	\$ (13,798)	\$ (15,672)
Noncontrolling Interest Allocable to Continuing Operations	1,312	1,645
Gain on Sale of Real Estate, Net of Income Tax		679
Noncontrolling Interest Allocable to Gain on Sale of Real Estate		(54)
Preferred Stock Dividends	(4,927)	(4,960)
Loss from Continuing Operations Available to First Industrial Realty Trust, Inc. s Common Stockholders	\$ (17,413)	\$ (18,362)
Income (Loss) from Discontinued Operations, Net of Income Tax	\$ 9,415	\$ (3,817)
Noncontrolling Interest Allocable to Discontinued Operations	(659)	305
Discontinued Operations Attributable to First Industrial Realty Trust, Inc.	\$ 8,756	\$ (3,512)
Net Loss Available to First Industrial Realty Trust, Inc. s Common Stockholders	\$ (8,657)	\$ (21,874)
<b>Denominator:</b>		
Weighted Average Shares Basic and Diluted	70,638,598	61,796,683
<b>Basic and Diluted EPS:</b>		
Loss from Continuing Operations Available to First Industrial Realty Trust, Inc. s Common Stockholders	\$ (0.25)	\$ (0.30)
Discontinued Operations Attributable to First Industrial Realty Trust, Inc. s Common Stockholders	\$ 0.12	\$ (0.06)
Net Loss Available to First Industrial Realty Trust, Inc. s Common Stockholders	\$ (0.12)	\$ (0.35)

Participating securities include unvested restricted stock awards outstanding that participate in non-forfeitable dividends of the Company.

	<b>Unvested Awards Outstanding at March 31, 2011</b>	<b>Allocation of Net Income Available to Participating Securities For the Three Months Ended March 31, 2011</b>	<b>Unvested Awards Outstanding at March 31, 2010</b>	<b>Allocation of Net Income Available to Participating Securities For the Three Months Ended March 31, 2010</b>
<b>Participating Securities:</b>				
Restricted Stock Awards	696,360	\$	773,034	\$

Participating security holders are not obligated to share in losses. Therefore, none of the loss was allocated to participating securities for the three months ended March 31, 2011 and March 31, 2010.

**Table of Contents****FIRST INDUSTRIAL REALTY TRUST, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The number of weighted average shares diluted is the same as the number of weighted average shares basic for the three months ended March 31, 2011 and March 31, 2010, as the effect of stock options and restricted stock unit awards (that do not participate in non-forfeitable dividends of the Company) was excluded as its inclusion would have been antidilutive to the loss from continuing operations available to First Industrial Realty Trust, Inc.'s common stockholders. The following awards were anti-dilutive and could be dilutive in future periods:

	<b>Number of Awards Outstanding At March 31, 2011</b>	<b>Number of Awards Outstanding At March 31, 2010</b>
<b>Non-Participating Securities:</b>		
Restricted Stock Unit Awards	993,250	1,218,800
Options	41,901	139,700

The 2011 Exchangeable Notes are convertible into shares of common stock of the Company at a price of \$50.93 and were not included in the computation of diluted EPS as our average stock price did not exceed the strike price of the conversion feature.

**9. Restructuring Costs**

We committed to a plan to reduce organizational and overhead costs in October 2008 and have subsequently modified that plan with the goal of further reducing these costs. For the three months ended March 31, 2011, we recorded as restructuring costs a pre-tax charge of \$1,160 to provide for costs associated with the termination of a certain office lease (\$1,044) and other costs (\$116) associated with implementing the restructuring plan. For the three months ended March 31, 2010, we recorded as restructuring costs a pre-tax charge of \$264 to provide for costs associated with the termination of certain office leases (\$75) and other costs (\$189) associated with implementing the restructuring plan.

At March 31, 2011 and December 31, 2010, we have \$2,830 and \$1,574, respectively, included in Accounts Payable, Accrued Expenses and Other Liabilities, Net primarily related to remaining payments under certain lease obligations.

**10. Derivatives**

Our objectives in using interest rate derivatives are to add stability to interest expense and to manage our cash flow volatility and exposure to interest rate movements. To accomplish this objective, we primarily use interest rate swaps as part of our interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for fixed-rate payments over the life of the agreements without exchange of the underlying notional amount.

Our Series F Preferred Stock is subject to a coupon rate reset. The coupon rate resets every quarter at 2.375% plus the greater of i) the 30 year U.S. Treasury rate, ii) the 10 year U.S. Treasury rate or iii) 3-month LIBOR. For the first quarter of 2011 the new coupon rate was 6.795%. In October 2008, we entered into an interest rate swap agreement with a notional value of \$50,000 to mitigate our exposure to floating interest rates related to the forecasted reset rate of

the coupon rate of our Series F Preferred Stock (the Series F Agreement ). The Series F Agreement fixes the 30-year U.S. Treasury rate at 5.2175%. Accounting guidance for derivatives does not permit hedge accounting treatment related to equity instruments and therefore the mark to market gains or losses related to this agreement are recorded in the statement of operations. For the three months ended March 31, 2011 and March 31, 2010, \$44 and \$(134), respectively, is recognized as Mark-to-Market Gain (Loss) on Interest Rate Protection Agreements. Quarterly payments or receipts are treated as a component of the mark to market gains or losses and for the three months ended March 31, 2011 and March 31, 2010, totaled \$99 and \$76, respectively.

**Table of Contents****FIRST INDUSTRIAL REALTY TRUST, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The effective portion of changes in the fair value of derivatives designated and that qualify as cash flow hedges is recorded in Other Comprehensive Income ( OCI ) and is subsequently reclassified to earnings through interest expense over the life of the derivative or over the life of the debt. In the next 12 months, we will amortize approximately \$2,313 into net income by increasing interest expense for interest rate protection agreements we settled in previous periods.

The following is a summary of the terms of our derivatives and their fair values, which are included in Accounts Payable, Accrued Expenses and Other Liabilities, Net on the accompanying consolidated balance sheets:

<b>Hedge Product</b>	<b>Notional Amount</b>	<b>Strike</b>	<b>Trade Date</b>	<b>Maturity Date</b>	<b>Fair Value As of March 31, 2011</b>	<b>Fair Value As of December 31, 2010</b>
Derivatives not designated as hedging instruments:						
Series F Agreement*	\$ 50,000	5.2175%	October 2008	October 1, 2013	\$ (380)	\$ (523)

\* Fair value excludes quarterly settlement payment due on Series F Agreement. As of March 31, 2011 and December 31, 2010, the outstanding payable was \$99 and \$194, respectively.

The following is a summary of the impact of the derivatives in cash flow hedging relationships on the statement of operations and the statement of OCI for the three months ended March 31, 2011 and March 31, 2010:

<b>Interest Rate Products</b>	<b>Location on Statement</b>	<b>Three Months Ended March 31, 2011</b>	<b>Three Months Ended March 31, 2010</b>
	Mark-to-Market on Interest Rate		
Loss Recognized in OCI (Effective Portion)	Protection Agreements (OCI)	\$	\$ (567)
Amortization Reclassified from OCI into Income	Interest Expense	\$ (556)	\$ (505)

Our agreements with our derivative counterparties contain provisions where if we default on any of our indebtedness, then we could also be declared in default on our derivative obligations subject to certain thresholds.

The guidance for fair value measurement of financial instruments includes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include: Level 1, defined as observable inputs such as quoted prices in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions.

The following table sets forth our financial liabilities that are accounted for at fair value on a recurring basis as of March 31, 2011 and December 31, 2010:

Description	Fair Value Measurements at March 31, 2011 Using:			
	March 31, 2011	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)
<b>Liabilities:</b>				
Series F Agreement	\$ (380)			\$ (380)



Table of Contents**FIRST INDUSTRIAL REALTY TRUST, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Description	December 31, 2010	Fair Value Measurements at December 31, 2010 Using:		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)
<b>Liabilities:</b>				
Series F Agreement	\$ (523)			\$ (523)

The valuation of the Series F Agreement is determined using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of the instrument. This analysis reflects the contractual terms of the agreements including the period to maturity. In adjusting the fair value of the interest rate protection agreements for the effect of nonperformance risk, we have considered the impact of netting and any applicable credit enhancements. To comply with the provisions of fair value measurement, we incorporated a credit valuation adjustment ( CVA ) to appropriately reflect both our own nonperformance risk and the respective counterparty s nonperformance risk in the fair value measurements. However, assessing significance of inputs is a matter of judgment that should consider a variety of factors. One factor we consider is the CVA and its materiality to the overall valuation of the derivatives on the balance sheet and to their related changes in fair value. We consider the Series F Agreement to be classified as Level 3 in the fair value hierarchy due to a significant number of unobservable inputs. The Series F Agreement swaps a fixed rate 5.2175% for floating rate payments based on 30-year Treasury. No market observable prices exist for long-dated Treasuries past 30 years. Therefore, we have classified the Series F Agreement in its entirety as a Level 3.

The following table presents a reconciliation of our liabilities classified as Level 3 at March 31, 2011:

	Fair Value Measurements Using Significant Unobservable Inputs (Level 3) Derivatives	
Beginning liability balance at December 31, 2010	\$	(523)
Total unrealized gains:		
Mark-to-Market of the Series F Agreement		143
Ending liability balance at March 31, 2011	\$	(380)

**11. Commitments and Contingencies**

In the normal course of business, we are involved in legal actions arising from the ownership of our industrial properties. In our opinion, the liabilities, if any, that may ultimately result from such legal actions are not expected to have a materially adverse effect on our consolidated financial position, operations or liquidity.

## **12. Subsequent Events**

From April 1, 2011 to April 29, 2011, we sold three industrial properties for approximately \$11,616. There were no industrial properties acquired during this period.

On April 1, 2011, we paid off and retired a secured mortgage loan originally maturing in October 2014 in the amount of \$27,389.

On May 2, 2011, we obtained eight secured mortgage loans aggregating to \$178,300. The mortgage loans are cross-collateralized by 32 industrial properties totaling approximately 5.9 million square feet of GLA. The mortgage loans bear interest at a fixed rate of 4.45%, are amortized over 30 years and mature in June 2018. Prepayments are prohibited for twelve months after loan origination, after which prepayment premiums are calculated at the greater of yield maintenance or 1% of the outstanding loan balance.

**Table of Contents**

**Item 2. *Management's Discussion and Analysis of Financial Condition and Results of Operations***

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with the financial statements and notes thereto appearing elsewhere in this Form 10-Q.

This report contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, and Section 21E of the Securities Exchange Act of 1934 (the Exchange Act). We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, and are including this statement for purposes of complying with those safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe future plans, strategies and expectations of the Company, are generally identifiable by use of the words believe, expect, intend, anticipate, estimate, project, seek, target, potential, focus, may, should or similar expressions. Our actual results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a materially adverse effect on our operations and future prospects include, but are not limited to: changes in national, international, regional and local economic conditions generally and real estate markets specifically; changes in legislation/regulation (including changes to laws governing the taxation of real estate investment trusts) and actions of regulatory authorities (including the Internal Revenue Service); our ability to qualify and maintain our status as a real estate investment trust; the availability and attractiveness of financing (including both public and private capital) to us and to our potential counterparties; the availability and attractiveness of terms of additional debt repurchases; interest rates; our credit agency ratings; our ability to comply with applicable financial covenants; competition; changes in supply and demand for industrial properties (including land, the supply and demand for which is inherently more volatile than other types of industrial property) in the Company's current and proposed market areas; difficulties in consummating acquisitions and dispositions; risks related to our investments in properties through joint ventures; environmental liabilities; slippages in development or lease-up schedules; tenant creditworthiness; higher-than-expected costs; changes in asset valuations and related impairment charges; changes in general accounting principles, policies and guidelines applicable to real estate investment trusts; international business risks and those additional factors described under the heading Risk Factors and elsewhere in the Company's annual report on Form 10-K for the year ended December 31, 2010 (2010 Form 10-K), and in this quarterly report. We caution you not to place undue reliance on forward looking statements, which reflect our analysis only and speak only as of the date of this report or the dates indicated in the statements. We assume no obligation to update or supplement forward-looking statements. Unless the context otherwise requires, the terms Company, we, us, and our refer to First Industrial Realty Trust, Inc., First Industrial, L.P. and their controlled subsidiaries. We refer to our operating partnership, First Industrial, L.P., as the Operating Partnership.

**GENERAL**

The Company was organized in the state of Maryland on August 10, 1993. We are a real estate investment trust (REIT) as defined in the Internal Revenue Code of 1986 (the Code).

We began operations on July 1, 1994. Our operations are conducted primarily through the Operating Partnership, of which we are the sole general partner with an approximate 93.6% ownership interest at March 31, 2011 and through our taxable REIT subsidiaries. We also conduct operations through other partnerships and limited liability companies, the operating data of which, together with that of the Operating Partnership and the taxable REIT subsidiaries, is consolidated with that of the Company as presented herein. Noncontrolling interest at March 31, 2011 of approximately 6.4% represents the aggregate partnership interest in the Operating Partnership held by the limited partners thereof.

We also own noncontrolling equity interests in, and provide services to, two joint ventures (the 2003 Net Lease Joint Venture and the 2007 Europe Joint Venture). During 2010, we provided various services to, and ultimately disposed

of our equity interests in, five joint ventures (the 2005 Development/Repositioning Joint Venture, the 2005 Core Joint Venture, the 2006 Net Lease Co-Investment Program, the 2006 Land/Development Joint Venture and the 2007 Canada Joint Venture; together with the 2003 Net Lease Joint Venture and the 2007 Europe Joint Venture, the Joint Ventures ). The Joint Ventures are accounted for under the equity method of accounting. Accordingly, the operating data of our Joint Ventures is not consolidated with that of the Company as

**Table of Contents**

presented herein. The 2007 Europe Joint Venture does not own any properties. See Note 4 to the Consolidated Financial Statements for more information on the Joint Ventures.

As of March 31, 2011, we owned 762 industrial properties located in 27 states in the United States and one province in Canada, containing an aggregate of approximately 67.9 million square feet of gross leasable area ( GLA ).

We maintain a website at [www.firstindustrial.com](http://www.firstindustrial.com). Information on this website shall not constitute part of this Form 10-Q. Copies of our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to such reports are available without charge on our website as soon as reasonably practicable after such reports are filed with or furnished to the Securities and Exchange Commission. In addition, our Corporate Governance Guidelines, Code of Business Conduct and Ethics, Audit Committee Charter, Compensation Committee Charter, Nominating/Corporate Governance Committee Charter, along with supplemental financial and operating information prepared by us, are all available without charge on our website or upon request to us. Amendments to, or waivers from, our Code of Business Conduct and Ethics that apply to our executive officers or directors will also be posted to our website. We also post or otherwise make available on our website from time to time other information that may be of interest to our investors. Please direct requests as follows:

First Industrial Realty Trust, Inc.  
311 S. Wacker, Suite 3900  
Chicago, IL 60606  
Attn: Investor Relations

**MANAGEMENT S OVERVIEW**

We believe our financial condition and results of operations are, primarily, a function of our performance in four key areas: leasing of industrial properties, acquisition and development of additional industrial properties, disposition of industrial properties and debt reduction and access to external capital.

We generate revenue primarily from rental income and tenant recoveries from long-term (generally three to six years) operating leases of our industrial properties. Such revenue is offset by certain property specific operating expenses, such as real estate taxes, repairs and maintenance, property management, utilities and insurance expenses, along with certain other costs and expenses, such as depreciation and amortization costs and general and administrative and interest expenses. Our revenue growth is dependent, in part, on our ability to (i) increase rental income, through increasing either or both occupancy rates and rental rates at our properties, (ii) maximize tenant recoveries and (iii) minimize operating and certain other expenses. Revenues generated from rental income and tenant recoveries are a significant source of funds, in addition to income generated from gains/losses on the sale of our properties (as discussed below), for our liquidity. The leasing of property, in general, and occupancy rates, rental rates, operating expenses and certain non-operating expenses, in particular, are impacted, variously, by property specific, market specific, general economic and other conditions, many of which are beyond our control. The leasing of property also entails various risks, including the risk of tenant default. If we were unable to maintain or increase occupancy rates and rental rates at our properties or to maintain tenant recoveries and operating and certain other expenses consistent with historical levels and proportions, our revenue would decline. Further, if a significant number of our tenants were unable to pay rent (including tenant recoveries) or if we were unable to rent our properties on favorable terms, our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our common stock would be adversely affected.

Our revenue growth is also dependent, in part, on our ability to acquire existing, and acquire and develop new, additional industrial properties on favorable terms. The Company seeks to identify opportunities to acquire existing industrial properties on favorable terms, and, when conditions permit, also seeks to identify opportunities to acquire

and develop new industrial properties on favorable terms. Existing properties, as they are acquired, and acquired and developed properties, as they are leased, generate revenue from rental income, tenant recoveries and fees, income from which, as discussed above, is a source of funds for our distributions. The acquisition and development of properties is impacted, variously, by property specific, market specific, general economic and other conditions, many of which are beyond our control. The acquisition and development of properties also entails various risks,

## **Table of Contents**

including the risk that our investments may not perform as expected. For example, acquired existing and acquired and developed new properties may not sustain and/or achieve anticipated occupancy and rental rate levels. With respect to acquired and developed new properties, we may not be able to complete construction on schedule or within budget, resulting in increased debt service expense and construction costs and delays in leasing the properties. Also, we face significant competition for attractive acquisition and development opportunities from other well-capitalized real estate investors, including both publicly-traded REITs and private investors. Further, as discussed below, we may not be able to finance the acquisition and development opportunities we identify. If we were unable to acquire and develop sufficient additional properties on favorable terms, or if such investments did not perform as expected, our revenue growth would be limited and our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our common stock would be adversely affected.

We also generate income from the sale of our properties (including existing buildings, buildings which we have developed or re-developed on a merchant basis and land). The gain/loss on, and fees from, the sale of such properties are included in our income and can be a significant source of funds, in addition to revenues generated from rental income and tenant recoveries, for our operations. Currently, a significant portion of our proceeds from sales are being used to repay outstanding debt. Market conditions permitting, however, a portion of our proceeds from such sales may also be used to fund the acquisition of existing, and the acquisition and development of new, industrial properties. The sale of properties is impacted, variously, by property specific, market specific, general economic and other conditions, many of which are beyond our control. The sale of properties also entails various risks, including competition from other sellers and the availability of attractive financing for potential buyers of our properties. Further, our ability to sell properties is limited by safe harbor rules applying to REITs under the Code which relate to the number of properties that may be disposed of in a year, their tax bases and the cost of improvements made to the properties, along with other tests which enable a REIT to avoid punitive taxation on the sale of assets. If we were unable to sell properties on favorable terms, our income growth would be limited and our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our common stock would be adversely affected.

We utilize a portion of the net sales proceeds from property sales, borrowings under our unsecured credit facility (the Unsecured Credit Facility ) and proceeds from the issuance, when and as warranted, of additional debt and equity securities to refinance debt and finance future acquisitions and developments. Access to external capital on favorable terms plays a key role in our financial condition and results of operations, as it impacts our cost of capital and our ability and cost to refinance existing indebtedness as it matures and to fund acquisitions and developments or through the issuance, when and as warranted, of additional equity securities. Our ability to access external capital on favorable terms is dependent on various factors, including general market conditions, interest rates, credit ratings on our capital stock and debt, the market's perception of our growth potential, our current and potential future earnings and cash distributions and the market price of our capital stock. If we were unable to access external capital on favorable terms, our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our common stock would be adversely affected.

## **RESULTS OF OPERATIONS**

### **Comparison of Three Months Ended March 31, 2011 to Three Months Ended March 31, 2010**

Our net loss available to First Industrial Realty Trust, Inc.'s common stockholders and participating securities was \$8.7 million and \$21.9 million for the three months ended March 31, 2011 and March 31, 2010, respectively. Basic and diluted net loss available to First Industrial Realty Trust, Inc.'s common stockholders were \$0.12 per share for the three months ended March 31, 2011 and \$0.35 per share for the three months ended March 31, 2010.

The tables below summarize our revenues, property expenses and depreciation and other amortization by various categories for the three months ended March 31, 2011 and March 31, 2010. Same store properties are properties

owned prior to January 1, 2010 and held as an operating property through March 31, 2011, and developments and redevelopments that were placed in service prior to January 1, 2010 or were substantially completed for 12 months prior to January 1, 2010. Properties which are at least 75% occupied at acquisition are placed in service. All other properties are placed in service as they reach the earlier of a) stabilized occupancy



**Table of Contents**

(generally defined as 90% occupied), or b) one year subsequent to acquisition or development completion. Acquired properties are properties that were acquired subsequent to December 31, 2009 and held as an operating property through March 31, 2011. Sold properties are properties that were sold subsequent to December 31, 2009.

(Re)Developments and land are land parcels and developments and redevelopments that were not a) substantially complete 12 months prior to January 1, 2010 or b) placed in service prior to January 1, 2010. Other revenues are derived from the operations of our maintenance company, fees earned from our Joint Ventures and other miscellaneous revenues. Construction revenues and expenses represent revenues earned and expenses incurred in connection with certain subsidiaries of the Company acting as development manager to construct industrial properties. Other expenses are derived from the operations of our maintenance company and other miscellaneous regional expenses.

Our future financial condition and results of operations, including rental revenues, may be impacted by the future acquisition and sale of properties. Our future revenues and expenses may vary materially from historical rates.

For the three months ended March 31, 2011 and March 31, 2010, the occupancy rates of our same store properties were 84.5% and 81.2%, respectively.

	<b>Three Months Ended March 31, 2011</b>	<b>Three Months Ended March 31, 2010</b>	<b>\$ Change</b>	<b>% Change</b>
		(\$ in 000 s)		
<b>REVENUES</b>				
Same Store Properties	\$ 83,760	\$ 84,942	\$ (1,182)	(1.4)%
Acquired Properties	512		512	
Sold Properties	493	1,409	(916)	(65.0)%
(Re)Developments and Land, Not Included				
Above	141	86	55	64.0%
Other	1,433	3,424	(1,991)	(58.1)%
	\$ 86,339	\$ 89,861	\$ (3,522)	(3.9)%
Discontinued Operations	(14,442)	(15,790)	1,348	(8.5)%
Subtotal Revenues	\$ 71,897	\$ 74,071	\$ (2,174)	(2.9)%
Construction Revenues		270	(270)	(100.0)%
Total Revenues	\$ 71,897	\$ 74,341	\$ (2,444)	(3.3)%

Revenues from same store properties decreased \$1.2 million due primarily to a decrease in rental rates, offset by an increase in occupancy. Revenues from acquired properties increased \$0.5 million due to the three industrial properties acquired subsequent to December 31, 2009 totaling approximately 0.5 million square feet of GLA. Revenues from sold properties decreased \$0.9 million due to the 26 industrial properties and one leased land parcel sold subsequent to December 31, 2009 totaling approximately 1.8 million square feet of GLA. Revenues from (re)developments and land remained relatively unchanged. Other revenues decreased \$2.0 million due primarily to a decrease in asset

management and property management fees earned from our Joint Ventures due to the disposition of our equity interests in five of our Joint Ventures. Construction revenues decreased \$0.3 million

**Table of Contents**

primarily due to the substantial completion prior to March 31, 2010 of certain development projects for which we were acting in the capacity of development manager.

	<b>Three Months Ended March 31, 2011</b>	<b>Three Months Ended March 31, 2010</b>	<b>\$ Change (\$ in 000 s)</b>	<b>% Change</b>
<b>PROPERTY AND CONSTRUCTION EXPENSES</b>				
Same Store Properties	\$ 28,561	\$ 28,534	\$ 27	0.1%
Acquired Properties	96		96	
Sold Properties	84	608	(524)	(86.2)%
(Re)Developments and Land, Not Included Above	345	344	1	0.3%
Other	2,359	3,311	(952)	(28.8)%
	\$ 31,445	\$ 32,797	\$ (1,352)	(4.1)%
Discontinued Operations	(6,196)	(7,367)	1,171	(15.9)%
Total Property Expenses	\$ 25,249	\$ 25,430	\$ (181)	(0.7)%
Construction Expenses		209	(209)	(100.0)%
Total Property and Construction Expenses	\$ 25,249	\$ 25,639	\$ (390)	(1.5)%

Property expenses include real estate taxes, repairs and maintenance, property management, utilities, insurance and other property related expenses. Property expenses from same store properties remained relatively unchanged. Property expenses from acquired properties increased \$0.1 million due to properties acquired subsequent to December 31, 2009. Property expenses from sold properties decreased \$0.5 million due to properties sold subsequent to December 31, 2009. Property expenses from (re)developments and land remained relatively unchanged. The \$1.0 million decrease in other expense is primarily attributable to a decrease in compensation resulting from a reduction in employee headcount. Construction expenses decreased \$0.2 million primarily due to the substantial completion prior to March 31, 2010 of certain development projects for which we were acting in the capacity of development manager.

General and administrative expense decreased \$3.6 million, or 40.9%, due primarily to a decrease in lawsuit settlement expense and a decrease in compensation expense resulting from the reduction in employee headcount that occurred during 2010.

For the three months ended March 31, 2011, we incurred \$1.2 million in restructuring charges to provide for costs associated with the termination of a certain office lease (\$1.1 million) and other costs (\$0.1 million) associated with implementing our restructuring plan. Due to the timing of certain related expenses, we expect to record a total of approximately \$0.3 million of additional restructuring charges in subsequent quarters.

For the three months ended March 31, 2010, we incurred \$0.3 million in restructuring charges to provide for costs associated with the termination of certain office leases (\$0.1 million) and other costs (\$0.2 million) associated with implementing our restructuring plan.

On October 22, 2010, we amended our Unsecured Credit Facility. In conjunction with the amendment, management identified a pool of real estate assets (the Non-Strategic Assets ) that it intends to market and sell. During the three months ended March 31, 2011, we recorded a net non-cash impairment charge of \$0.8 million relating to certain of the Non-Strategic Assets held for sale. The net impairment charge is due to updated fair market values based upon recent market information, including receipt of third party offers. The net impairment charge of \$0.8 million relating to the Non-Strategic Assets held for sale is offset by \$0.9 million of reversal of impairment related to six industrial properties comprising approximately 0.3 million square feet of GLA and one land parcel comprising approximately 58 acres that no longer qualify to be classified as for held for sale. While these assets were classified as held for sale, we had recorded impairment in order to adjust the carrying value of the assets to fair market value less costs to sell. We reversed impairment previously recorded because the carrying value of each asset, adjusted for depreciation and amortization, was greater than the fair market value less costs to sell.

**Table of Contents**

In connection with our periodic review of the carrying values of our properties and the negotiation of a new lease, we determined in the first quarter of 2010 that an impairment loss in the amount of \$9.2 million should be recorded on one property in Grand Rapids, Michigan. The \$9.2 million impairment loss is included in discontinued operations for the three months ended March 31, 2010.

	<b>Three Months Ended March 31, 2011</b>	<b>Three Months Ended March 31, 2010</b>	<b>\$ Change (\$ in 000 s)</b>	<b>% Change</b>
<b>DEPRECIATION and OTHER AMORTIZATION</b>				
Same Store Properties	\$ 27,656	\$ 33,338	\$ (5,682)	(17.0)%
Acquired Properties	244		244	
Sold Properties	9	553	(544)	(98.4)%
(Re)Developments and Land, Not Included Above and Other	106	99	7	7.1%
Corporate Furniture, Fixtures and Equipment	405	506	(101)	(20.0)%
	\$ 28,420	\$ 34,496	\$ (6,076)	(17.6)%
Discontinued Operations	(1,041)	(7,075)	6,034	(85.3)%
Total Depreciation and Other Amortization	\$ 27,379	\$ 27,421	\$ (42)	(0.2)%

Depreciation and other amortization for same store properties decreased \$5.7 million primarily due to the cessation of depreciation and amortization of the Non-Strategic Assets that qualified for held for sale classification during the first quarter of 2011. Depreciation and other amortization from acquired properties increased \$0.2 million due to properties acquired subsequent to December 31, 2009. Depreciation and other amortization from sold properties decreased \$0.5 million due to properties sold subsequent to December 31, 2009. Depreciation and other amortization for (re)developments and land and other remained relatively unchanged. Depreciation and other amortization for corporate furniture, fixtures and equipment decreased \$0.1 million primarily due to assets becoming fully depreciated.

Interest income remained relatively unchanged.

Interest expense, inclusive of \$0.01 million and \$0.02 million of interest expense included in discontinued operations for the three months ended March 31, 2011 and March 31, 2010, respectively, decreased \$0.9 million, or 3.2%, primarily due to a decrease in the weighted average debt balance outstanding for the three months ended March 31, 2011 (\$1,712.8 million), as compared to the three months ended March 31, 2010 (\$1,953.9 million), partially offset by an increase in the weighted average interest rate for the three months ended March 31, 2011 (6.35%), as compared to the three months ended March 31, 2010 (5.75%).

Amortization of deferred financing costs increased \$0.3 million, or 32.2%, primarily due an increase in financing costs related to the amendment of our Unsecured Credit Facility in October 2010 and the origination of mortgage financings during 2010, partially offset by a reduction in deferred financing costs due to the write-off of loan fees related to the retirement of certain of our mortgage loans payable during 2011 and our unsecured notes during 2010.

In October 2008, we entered into an interest rate swap agreement (the Series F Agreement ) to mitigate our exposure to floating interest rates related to the coupon reset of the Company's Series F Preferred Stock. The Series F Agreement has a notional value of \$50.0 million and is effective from April 1, 2009 through October 1, 2013. The Series F Agreement fixes the 30-year U.S. Treasury rate at 5.2175%. We recorded \$0.04 million in mark to market gain, inclusive of the reset payment, which is included in Mark-to-Market Gain (Loss) on Interest Rate Protection Agreements for the three months ended March 31, 2011, as compared to \$0.1 million in mark to market loss, which is included in Mark-to-Market Gain (Loss) on Interest Rate Protection Agreements, for the three months ended March 31, 2010.

For the three months ended March 31, 2011, we recognized a net loss from early retirement of debt of \$1.0 million due to prepayment penalties and the write off of unamortized loan costs associated with the early

**Table of Contents**

payoff of certain mortgage loans. For the three months ended March 31, 2010, we recognized a net gain from early retirement of debt of \$0.4 million due to the partial repurchase of certain series of our senior unsecured notes.

For the three months ended March 31, 2011, Equity in Income of Joint Ventures was \$0.04 million, as compared to Equity in Loss of Joint Ventures of \$0.5 million for the three months ended March 31, 2010. The variance of \$0.5 million is due primarily to the sale of our interest in certain Joint Ventures during 2010.

Income tax provision of \$0.4 million (included in continuing operations and discontinued operations ) for the three months ended March 31, 2011 and \$0.5 million (included in continuing operations and gain on sale of real estate) for the three months ended March 31, 2010, primarily relates to the gain on sale of real estate in our taxable REIT subsidiaries.

The following table summarizes certain information regarding the industrial properties included in our discontinued operations for the three months ended March 31, 2011 and March 31, 2010.

	<b>Three Months Ended March 31, 2011</b>	<b>Three Months Ended March 31, 2010</b>
	(\$ in 000 s)	
Total Revenues	\$ 14,442	\$ 15,790
Property Expenses	(6,196)	(7,367)
Impairment of Real Estate, Net	(861)	(9,155)
Depreciation and Amortization	(1,041)	(7,075)
Interest Expense	(13)	(18)
Gain on Sale of Real Estate	3,804	4,008
Provision for Income Taxes	(720)	
Income (Loss) from Discontinued Operations	\$ 9,415	\$ (3,817)

Income from discontinued operations for the three months ended March 31, 2011 reflects the results of operations and gain on sale of real estate relating to 13 industrial properties that were sold during the three months ended March 31, 2011 and the results of operations of 177 industrial properties that were identified as held for sale at March 31, 2011.

Loss from discontinued operations for the three months ended March 31, 2010 reflects the gain on sale of real estate relating to three industrial properties and one land parcel that received ground rental revenues that were sold during the three months ended March 31, 2010 and reflects the results of operations of the 13 industrial properties and one land parcel that received ground rental revenues that were sold during the year ended December 31, 2010, 13 industrial properties that were sold during the three months ended March 31, 2011 and 177 industrial properties identified as held for sale at March 31, 2011.

The \$1.1 million gain on sale of real estate for the three months ended March 31, 2010 resulted from the sale of several land parcels that do not meet the criteria for inclusion in discontinued operations.

**LIQUIDITY AND CAPITAL RESOURCES**

At March 31, 2011, our cash and cash equivalents was approximately \$13.5 million. We also had \$112.6 million available for additional borrowings under our Unsecured Credit Facility, subject to certain restrictions.

We have considered our short-term (through March 31, 2012) liquidity needs and the adequacy of our estimated cash flow from operations and other expected liquidity sources to meet these needs. Our 4.625% Notes due in 2011, in the aggregate principal amount of \$128.9 million, are due on September 15, 2011 (the 2011 Exchangeable Notes ). We expect to satisfy the payment obligations on the 2011 Exchangeable Notes with proceeds from property dispositions, the issuance of additional secured debt (see Subsequent Events) and the issuance of common equity, subject to market conditions. With the exception of the 2011 Exchangeable Notes, we believe that our principal short-term liquidity needs are to fund normal recurring expenses, property acquisitions, developments, renovations, expansions and other nonrecurring capital improvements, debt service requirements,



**Table of Contents**

mortgage financing maturities and the minimum distributions required to maintain our REIT qualification under the Code. We anticipate that these needs will be met with cash flows provided by operating and investing activities, including the disposition of select assets. In addition, we plan to retain capital by distributing the minimum amount of dividends required to maintain our REIT status. We have not paid a common stock dividend to date in 2011 and may not pay common stock dividends in future quarters in 2011 depending on our taxable income. If we are required to pay common stock dividends in 2011, we may elect to satisfy this obligation by distributing a combination of cash and shares of common stock.

We expect to meet long-term (after March 31, 2012) liquidity requirements such as property acquisitions, developments, scheduled debt maturities, major renovations, expansions and other nonrecurring capital improvements through the disposition of select assets, long-term unsecured and secured indebtedness and the issuance of additional equity securities, subject to market conditions.

We also have financed the development or acquisition of additional properties through borrowings under our Unsecured Credit Facility and may finance the development or acquisition of additional properties through such borrowings, to the extent capacity is available, in the future. At March 31, 2011, borrowings under the Unsecured Credit Facility bore interest at a weighted average interest rate of 3.480%. Our Unsecured Credit Facility is comprised of a \$200.0 million term loan and a \$200.0 million revolving credit facility. The interest rate on the term loan is LIBOR plus 325 basis points or a base rate plus 225 basis points, at our election. The revolving credit facility currently bears interest at a floating rate of LIBOR plus 275 basis points or a base rate plus 175 basis points, at our election. As of April 29, 2011, we had approximately \$59.9 million available for additional borrowings under the Unsecured Credit Facility, subject to certain restrictions. Our Unsecured Credit Facility contains certain financial covenants including limitations on incurrence of debt and debt service coverage. Our access to borrowings may be limited if we fail to meet any of these covenants. We believe that we were in compliance with our financial covenants as of March 31, 2011, and we anticipate that we will be able to operate in compliance with our financial covenants for the remainder of 2011.

Our senior unsecured notes have been assigned credit ratings from Standard & Poor's, Moody's and Fitch Ratings of BB-/Ba3/BB-, respectively. In the event of a downgrade, we believe we would continue to have access to sufficient capital; however, our cost of borrowing would increase and our ability to access certain financial markets may be limited.

**Three Months Ended March 31, 2011**

Net cash provided by operating activities of approximately \$6.5 million for the three months ended March 31, 2011 was comprised primarily of the non-cash adjustments of approximately \$25.9 million, offset by net loss before noncontrolling interest of approximately \$4.4 million, prepayment premiums associated with the early retirement of debt of approximately \$0.4 million and the net change in operating assets and liabilities of approximately \$14.6 million. The adjustments for the non-cash items of approximately \$25.9 million are primarily comprised of depreciation and amortization of approximately \$31.2 million, the provision for bad debt of approximately \$0.2 million and the loss on the early retirement of debt of approximately \$1.0 million, offset by the reversal of impairment of \$0.1 million, the mark to market gain related to the Series F Agreement and the equity in income of Joint Ventures of approximately \$0.1 million, the gain on sale of real estate of approximately \$3.8 million and the effect of the straight-lining of rental income of approximately \$2.5 million.

Net cash provided by investing activities of approximately \$12.5 million for the three months ended March 31, 2011 was comprised primarily of net proceeds from the sale of real estate and the repayments on our mortgage loan receivables, offset by capital expenditures related to the improvement of existing real estate and payments related to leasing activities.

During the three months ended March 31, 2011, we sold 13 industrial properties comprising approximately 0.7 million square feet of GLA. Proceeds from the sales of the 13 industrial properties, net of closing costs and seller financing, were approximately \$17.2 million.

Net cash used in financing activities of approximately \$31.5 million for the three months ended March 31, 2011 was comprised primarily of repayments on our mortgage loans payable, net repayments on our Unsecured

## **Table of Contents**

Credit Facility, preferred stock dividends, the repurchase and retirement of restricted stock and payments on the interest rate swap agreement offset by the net proceeds from the issuance of common stock.

During the three months ended March 31, 2011, we issued 8,900,000 shares of the Company's common stock through a public offering, resulting in net proceeds of approximately \$100.6 million.

## **Market Risk**

The following discussion about our risk-management activities includes forward-looking statements that involve risk and uncertainties. Actual results could differ materially from those projected in the forward-looking statements. Our business subjects us to market risk from interest rates, and to a much lesser extent, foreign currency fluctuations.

## **Interest Rate Risk**

In the normal course of business, we also face risks that are either non-financial or non-quantifiable. Such risks principally include credit risk and legal risk and are not represented in the following analysis.

At March 31, 2011, approximately \$1,332.1 million (approximately 82.3% of total debt at March 31, 2011) of our debt was fixed rate debt and approximately \$286.1 million (approximately 17.7% of total debt at March 31, 2011) was variable rate debt.

For fixed rate debt, changes in interest rates generally affect the fair value of the debt, but not our earnings or cash flows. Conversely, for variable rate debt, changes in the base interest rate used to calculate the all-in interest rate generally do not impact the fair value of the debt, but would affect our future earnings and cash flows. The interest rate risk and changes in fair market value of fixed rate debt generally do not have a significant impact on us until we are required to refinance such debt. See Note 5 to the Consolidated Financial Statements for a discussion of the maturity dates of our various fixed rate debt.

Based upon the amount of variable rate debt outstanding at March 31, 2011, a 10% increase or decrease in the interest rate on our variable rate debt would decrease or increase, respectively, future net income and cash flows by approximately \$1.0 million per year. The foregoing calculation assumes an instantaneous increase or decrease in the rates applicable to the amount of borrowings outstanding under our Unsecured Credit Facility at March 31, 2011. Changes in LIBOR could result in a greater than 10% increase to such rates. In addition, the calculation does not account for our option to elect the lower of two different interest rates under our borrowings or other possible actions, such as prepayment, that we might take in response to any rate increase.

The use of derivative financial instruments allows us to manage risks of increases in interest rates with respect to the effect these fluctuations would have on our earnings and cash flows. As of March 31, 2011, we had one outstanding derivative with a notional amount of \$50.0 million which mitigates our exposure to floating interest rates related to the reset rate of our Series F Preferred Stock (see Note 10 to the Consolidated Financial Statements).

## **Foreign Currency Exchange Rate Risk**

Owning, operating and developing industrial property outside of the United States exposes us to the possibility of volatile movements in foreign exchange rates. Changes in foreign currencies can affect the operating results of international operations reported in U.S. dollars and the value of the foreign assets reported in U.S. dollars. The economic impact of foreign exchange rate movements is complex because such changes are often linked to variability in real growth, inflation, interest rates, governmental actions and other factors. At March 31, 2011, we owned several land parcels for which the U.S. dollar was not the functional currency. These land parcels are located in Ontario,

Canada and we use the Canadian dollar as their functional currency.

**Subsequent Events**

From April 1, 2011 to April 29, 2011, we sold three industrial properties for approximately \$11.6 million. There were no industrial properties acquired during this period.

**Table of Contents**

On April 1, 2011, we paid off and retired a secured mortgage loan originally maturing in October 2014 in the amount of \$27.4 million.

On May 2, 2011, we obtained eight secured mortgage loans aggregating to \$178.3 million. The mortgage loans are cross-collateralized by 32 industrial properties totaling approximately 5.9 million square feet of GLA. The mortgage loans bear interest at a fixed rate of 4.45%, are amortized over 30 years and mature in June 2018. Prepayments are prohibited for twelve months after loan origination, after which prepayment premiums are calculated at the greater of yield maintenance or 1% of the outstanding loan balance.

**Item 3. *Quantitative and Qualitative Disclosures About Market Risk***

Response to this item is included in Item 2, Management's Discussion and Analysis of Financial Condition and Results of Operations above.

**Item 4. *Controls and Procedures***

Our principal executive officer and principal financial officer, in evaluating the effectiveness of our disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) as of the end of the period covered by this report, based on the evaluation of these controls and procedures required by Exchange Act Rules 13a-15(b) or 15d-15(b), have concluded that as of the end of such period our disclosure controls and procedures were effective.

There has been no change in our internal control over financial reporting that occurred during the fiscal quarter covered by this report that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**Table of Contents**

**PART II: OTHER INFORMATION**

**Item 1. *Legal Proceedings***

None.

**Item 1A. *Risk Factors***

None.

**Item 2. *Unregistered Sales of Equity Securities and Use of Proceeds***

None.

**Item 3. *Defaults Upon Senior Securities***

None.

**Item 4. *(Removed and Reserved)***

Not Applicable.

**Item 5. *Other Information***

None.

**Table of Contents**

**Item 6. Exhibits**

<b>Exhibit Number</b>	<b>Description</b>
10.1	Distribution Agreement among the Company, First Industrial, L.P. and Wells Fargo Securities, LLC dated February 28, 2011 (incorporated by reference to Exhibit 10.1 of the Form 8-K of the Company filed February 28, 2011, File No. 1-13102). In accordance with Item 601 of Regulation S-K, the Company has omitted substantially identical Distribution Agreements entered into on February 28, 2011 with each of J.P. Morgan Securities LLC, Morgan Keegan & Company, Inc., Piper Jaffray & Co., Lazard Capital Markets LLC and Macquarie Capital (USA) Inc.
31.1*	Certification of the Principal Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended.
31.2*	Certification of the Principal Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended.
32.1**	Certification of the Principal Executive Officer and the Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

\* Filed herewith

\*\* Furnished herewith

**Table of Contents**

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FIRST INDUSTRIAL REALTY TRUST, INC.

By: /s/ Scott A. Musil

Scott A. Musil  
Chief Financial Officer  
(Principal Financial Officer)

Date: May 2, 2011



**Table of Contents**

**EXHIBIT INDEX**

<b>Exhibit Number</b>	<b>Description</b>
10.1	Distribution Agreement among the Company, First Industrial, L.P. and Wells Fargo Securities, LLC dated February 28, 2011 (incorporated by reference to Exhibit 10.1 of the Form 8-K of the Company filed February 28, 2011, File No. 1-13102). In accordance with Item 601 of Regulation S-K, the Company has omitted substantially identical Distribution Agreements entered into on February 28, 2011 with each of J.P. Morgan Securities LLC, Morgan Keegan & Company, Inc., Piper Jaffray & Co., Lazard Capital Markets LLC and Macquarie Capital (USA) Inc.
31.1*	Certification of the Principal Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended.
31.2*	Certification of the Principal Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended.
32.1**	Certification of the Principal Executive Officer and the Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

\* Filed herewith

\*\* Furnished herewith