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PULTE HOMES INC/MI/  
Form 8-K  
October 31, 2001

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549

FORM 8-K

CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (date of earliest event reported): October 31, 2001  
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PULTE HOMES, INC  
-----

(Exact name of registrant as specified in its Chapter)

Michigan  
-----  
(State or other jurisdiction  
of incorporation)

001-09804  
-----  
(Commission  
File Number)

38-27666  
-----  
(IRS Emp  
Identificat

33 Bloomfield Hills Parkway, Suite 200, Bloomfield Hills, Michigan 48304  
-----  
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code (248) 647-2750  
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(Former name or former address, if changed since last report)

ITEM 5. OTHER EVENTS.

The audited Financial Statements of Del Webb Corporation for the fiscal year ended June 30, 2001 appear after the signature page of this report.

SIGNATURES

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Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PULTE HOMES, INC.

Date: October 31, 2001

By: /s/ John R. Stoller

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Name: John R. Stoller  
Title: Senior Vice President,  
General Counsel and  
Secretary

Independent Auditors' Consent

The Board of Directors  
Del Webb Corporation

We consent to the incorporation by reference the registration statements (No. 33-71742 and No. 33-54978) on Form S-3, (No. 333-70786 and No. 33-36814) on Form S-4, and (No. 333-66286, No. 333-66284, No. 333-66322, No. 33-40102, No. 33-98944, No. 33-99218, and No. 33-51019) on Form S-8 of Pulte Homes, Inc., of our report dated July 31, 2001, with respect to the consolidated balance sheets of Del Webb Corporation as of June 30, 2001 and 2000, and the related consolidated statements of earnings, shareholders' equity, and cash flows for each of the years in the three-year period ended June 30, 2001, which report appears in the Form 8-K of Pulte Homes, Inc. dated October 31, 2001.

/s/ KPMG LLP

Phoenix, Arizona  
October 29, 2001

INDEPENDENT AUDITORS' REPORT

The Board of Directors  
Del Webb Corporation:

We have audited the accompanying consolidated balance sheets of Del Webb Corporation and subsidiaries as of June 30, 2001 and 2000, and the related consolidated statements of earnings, shareholders' equity and cash flows for each of the years in the three-year period ended June 30, 2001. These consolidated financial statements are the responsibility of the Company's

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management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Del Webb Corporation and subsidiaries as of June 30, 2001 and 2000, and the results of their operations and their cash flows for each of the years in the three-year period ended June 30, 2001 in conformity with accounting principles generally accepted in the United States of America.

As noted in Note 14 to the consolidated financial statements, effective July 31, 2001, Pulte Homes, Inc. acquired all of the outstanding stock of Del Webb Corporation.

/s/KPMG LLP

Phoenix, Arizona  
July 31, 2001

### DEL WEBB CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS JUNE 30, 2001 AND 2000

|                                                      |              | IN THOUSANDS<br>Except Share |
|------------------------------------------------------|--------------|------------------------------|
|                                                      |              |                              |
|                                                      | 2001         |                              |
| ASSETS                                               |              |                              |
|                                                      |              |                              |
| Real estate inventories (Notes 2, 6 and 12)          | \$ 1,758,697 |                              |
| Cash and short-term investments                      | 10,906       |                              |
| Receivables (Note 3)                                 | 40,564       |                              |
| Property and equipment, net (Note 4)                 | 98,640       |                              |
| Other assets (Note 5)                                | 72,554       |                              |
|                                                      | \$ 1,981,361 |                              |
| LIABILITIES AND SHAREHOLDERS' EQUITY                 |              |                              |
|                                                      |              |                              |
| Notes payable, senior and subordinated debt (Note 6) | \$ 899,598   |                              |
| Contractor and trade accounts payable                | 106,220      |                              |
| Accrued liabilities and other payables               | 168,902      |                              |
| Home sale deposits                                   | 146,746      |                              |

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|                                                                                                                                                                     |              |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|
| Deferred income taxes (Note 8)                                                                                                                                      | 68,802       |
| Income taxes payable (Note 8)                                                                                                                                       | 9,432        |
| -----                                                                                                                                                               |              |
| Total liabilities                                                                                                                                                   | 1,399,700    |
| -----                                                                                                                                                               |              |
| Commitments, contingencies and subsequent events (Notes 6, 9, 10, 14 and 15)                                                                                        |              |
| Shareholders' equity:                                                                                                                                               |              |
| Common stock, \$.001 par value. Authorized 30,000,000 shares;<br>issued 18,927,199 shares and 18,360,213 shares at<br>June 30, 2001 and 2000, respectively (Note 9) | 19           |
| Additional paid-in capital                                                                                                                                          | 181,968      |
| Retained earnings (Note 6)                                                                                                                                          | 407,419      |
| -----                                                                                                                                                               |              |
|                                                                                                                                                                     | 589,406      |
| Less deferred compensation (Note 9)                                                                                                                                 | (7,745)      |
| -----                                                                                                                                                               |              |
| Total shareholders' equity                                                                                                                                          | 581,661      |
| -----                                                                                                                                                               |              |
|                                                                                                                                                                     | \$ 1,981,361 |
| =====                                                                                                                                                               |              |

See accompanying notes to consolidated financial statements.

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DEL WEBB CORPORATION AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF EARNINGS  
YEARS ENDED JUNE 30, 2001, 2000 AND 1999

|                                                         | IN THOUSAND<br>EXCEPT PER SHARE |              |
|---------------------------------------------------------|---------------------------------|--------------|
|                                                         | 2001                            | 2000         |
| -----                                                   |                                 |              |
| Revenues (Note 11)                                      | \$ 1,936,117                    | \$ 2,040,000 |
| -----                                                   |                                 |              |
| Costs and expenses (Note 11):                           |                                 |              |
| Home construction, land and other                       | 1,465,381                       | 1,575,000    |
| Selling, general and administrative                     | 258,007                         | 269,000      |
| Interest (Note 12)                                      | 73,386                          | 85,000       |
| -----                                                   |                                 |              |
|                                                         | 1,796,774                       | 1,930,000    |
| -----                                                   |                                 |              |
| Earnings before income taxes                            | 139,343                         | 109,000      |
| Income taxes (Note 8)                                   | 48,164                          | 35,000       |
| -----                                                   |                                 |              |
| Net earnings                                            | \$ 91,179                       | \$ 74,000    |
| =====                                                   |                                 |              |
| Weighted average shares outstanding - basic             | 18,542                          | 18,000       |
| =====                                                   |                                 |              |
| Weighted average shares outstanding - assuming dilution | 19,051                          | 18,000       |
| =====                                                   |                                 |              |

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|                                                     |    |      |    |   |
|-----------------------------------------------------|----|------|----|---|
| Net earnings per share - basic (Note 7)             | \$ | 4.92 | \$ | 4 |
| Net earnings per share - assuming dilution (Note 7) | \$ | 4.79 | \$ | 4 |

See accompanying notes to consolidated financial statements.

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DEL WEBB CORPORATION AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY  
YEARS ENDED JUNE 30, 2001, 2000 AND 1999

IN THOUSANDS, except per share

|                                                                                                  | COMMON<br>SHARES<br>OUTSTANDING | COMMON<br>STOCK | ADDITIONAL<br>PAID-IN<br>CAPITAL | RETAINED<br>EARNINGS | DEFERRED<br>COMPE |
|--------------------------------------------------------------------------------------------------|---------------------------------|-----------------|----------------------------------|----------------------|-------------------|
| Balances at June 30, 1998                                                                        | 18,108                          | \$ 18           | \$ 166,328                       | \$ 184,890           | \$                |
| Shares issued and retired for<br>stock option and restricted stock<br>plans, net of amortization | 184                             | -               | 3,982                            | -                    |                   |
| Shares repurchased and retired                                                                   | (71)                            | -               | (1,445)                          | -                    |                   |
| Cash dividends (\$0.05 per share)                                                                | -                               | -               | -                                | (905)                |                   |
| Net earnings                                                                                     | -                               | -               | -                                | 58,090               |                   |
| Balances at June 30, 1999                                                                        | 18,221                          | 18              | 168,865                          | 242,075              |                   |
| Shares issued and retired for<br>stock option and restricted stock<br>plans, net of amortization | 139                             | -               | 1,250                            | -                    |                   |
| Shares repurchased and retired                                                                   | -                               | -               | (3)                              | -                    |                   |
| Net earnings                                                                                     | -                               | -               | -                                | 74,165               |                   |
| Balances at June 30, 2000                                                                        | 18,360                          | 18              | 170,112                          | 316,240              |                   |
| Shares issued and retired for<br>stock option and restricted stock<br>plans, net of amortization | 567                             | 1               | 11,861                           | -                    |                   |
| Shares repurchased and retired                                                                   | -                               | -               | (5)                              | -                    |                   |
| Net earnings                                                                                     | -                               | -               | -                                | 91,179               |                   |

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Balances at June 30, 2001 18,927 \$ 19 \$ 181,968 \$ 407,419 \$

See accompanying notes to consolidated financial statements.

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DEL WEBB CORPORATION AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
YEARS ENDED JUNE 30, 2001, 2000 AND 1999  
(IN THOUSANDS)

|                                                                                | 2001         | 2000         |
|--------------------------------------------------------------------------------|--------------|--------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>                                   |              |              |
| Cash received from customers related to operating community home sales         | \$ 1,781,720 | \$ 1,945,796 |
| Cash received from commercial land and facility sales at operating communities | 79,956       | 75,989       |
| Cash paid for costs related to home construction at operating Communities      | (1,155,475)  | (1,167,392)  |
| Net cash provided by operating community sales activities                      | 706,201      | 854,393      |
| Cash paid for land acquisitions at operating communities                       | (19,595)     | (41,895)     |
| Cash paid for lot development at operating communities                         | (283,927)    | (296,993)    |
| Cash paid for amenity development at operating communities                     | (104,490)    | (223,425)    |
| Net cash provided by operating communities                                     | 298,189      | 292,080      |
| Cash paid for costs related to communities in the pre-operating stage          | (17,918)     | (14,716)     |
| Cash received from (paid for) mortgage operations                              | 258          | 2,114        |
| Cash received from (paid for) residential land development project             | 3,019        | (1,465)      |
| Cash paid for corporate activities                                             | (91,432)     | (76,535)     |
| Interest paid                                                                  | (96,444)     | (103,116)    |
| Cash paid for income taxes                                                     | (23,148)     | (10,945)     |
| Net cash provided by (used for) operating activities                           | 72,524       | 87,417       |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>                                   |              |              |
| Purchases of property and equipment                                            | (12,434)     | (17,014)     |
| Investments in life insurance policies                                         | (2,560)      | (1,905)      |
| Net cash used for investing activities                                         | (14,994)     | (18,919)     |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>                                   |              |              |
| Borrowings                                                                     | 384,072      | 426,009      |
| Repayments of debt                                                             | (459,850)    | (497,060)    |
| Stock repurchases                                                              | (5)          | (3)          |
| Proceeds from exercise of common stock options                                 | 8,121        | 925          |
| Dividends paid                                                                 | -            | -            |
| Net cash provided by (used for) financing activities                           | (67,662)     | (70,129)     |

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|                                                            |           |           |
|------------------------------------------------------------|-----------|-----------|
| Net increase (decrease) in cash and short-term investments | (10,132)  | (1,631)   |
| Cash and short-term investments at beginning of year       | 21,038    | 22,669    |
| -----                                                      |           |           |
| CASH AND SHORT-TERM INVESTMENTS AT END OF YEAR             | \$ 10,906 | \$ 21,038 |
| =====                                                      |           |           |

See accompanying notes to consolidated financial statements.

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DEL WEBB CORPORATION AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED)  
YEARS ENDED JUNE 30, 2001, 2000 AND 1999  
(IN THOUSANDS)

|                                                                                            | 2001      | 2000      |
|--------------------------------------------------------------------------------------------|-----------|-----------|
| -----                                                                                      |           |           |
| Reconciliation of net earnings to net cash provided by (used for)<br>operating activities: |           |           |
| Net earnings                                                                               | \$ 91,179 | \$ 74,165 |
| Amortization of non-cash common costs in costs and expenses,<br>excluding interest         | 443,705   | 496,734   |
| Amortization of capitalized interest in costs and expenses                                 | 73,386    | 85,623    |
| Deferred compensation amortization                                                         | 1,336     | 4,196     |
| Depreciation and other amortization                                                        | 11,107    | 10,538    |
| Deferred income taxes                                                                      | 21,772    | 24,520    |
| Net decrease (increase) in home construction costs                                         | (7,772)   | 4,578     |
| Land acquisitions                                                                          | (32,050)  | (41,895)  |
| Lot development                                                                            | (284,080) | (296,993) |
| Amenity development                                                                        | (104,693) | (238,650) |
| Net change in other assets and liabilities                                                 | (141,366) | (35,399)  |
| -----                                                                                      |           |           |
| Net cash provided by (used for) operating activities                                       | \$ 72,524 | \$ 87,417 |
| =====                                                                                      |           |           |

See accompanying notes to consolidated financial statements.

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DEL WEBB CORPORATION AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2000, 1999 AND 1998

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation

The consolidated financial statements include the accounts of Del Webb Corporation and its subsidiaries (the "Company"). All significant intercompany transactions and accounts have been eliminated in

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consolidation.

### Operations

The Company conducts its operations in two primary segments in Arizona, California, Florida, Illinois, Nevada, South Carolina and Texas. The Company's active adult communities (primarily its Sun City communities) are generally large-scale, master planned communities with extensive amenities for people age 55 and over. The Company's family and country club communities are open to people of all ages and are generally developed in metropolitan or market areas in which the Company is developing active adult communities.

The Company's operations are subject to a number of risks and uncertainties, including, but not limited to, risks associated with: the cyclical nature of real estate operations; land acquisition, entitlement and development; the ability to successfully implement new strategic initiatives; governmental regulation; growth management and environmental considerations; geographic concentration; financing and leverage; interest rate fluctuations; construction labor and material costs; energy sources; future communities and new geographic markets; legal matters; and natural risks that exist in certain of the Company's market areas.

### Real Estate Inventories

Real estate inventories include undeveloped land, partially improved land, amenities and homes on finished lots, in various stages of completion. These assets include direct construction costs for homes and common costs. Common costs include: land general and subdivision land development costs; model home, vacation home and owned golf course costs in excess of normal direct construction costs; costs of community sales centers; costs of assets (such as golf courses and recreation centers) contributed to certain of the community associations; costs of subsidizing the community associations; development period interest; and other costs. All of these common costs are capitalized and, along with estimated future common costs, are allocated on a community-by-community basis to residential and commercial lots using the relative sales value method. Home construction, land and other costs includes the direct construction costs of the home and an allocation of common costs. Sales commissions and advertising expenses are included in selling, general and administrative expenses. The Company recognizes revenue at the close of escrow.

The Company values its real estate inventories to be developed or under development in accordance with Statement of Financial Accounting Standards ("SFAS") No. 121, Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of. The Company has no significant recorded value for completed real estate projects.

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(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

SFAS No. 121 requires that long-lived assets to be developed or under development, such as real estate inventories, be reviewed for impairment whenever events or changes in circumstances indicate that the book value of the asset may not be recoverable. If the sum of the expected future net cash flows (undiscounted and without interest



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charges) from an asset to be held and used is less than the book value of the asset, an impairment loss must be recognized in the amount of the difference between the book value and fair value. For long-term assets like active adult communities, the determination of whether there is an impairment loss is dependent primarily on the Company's estimate of completion costs and annual home closings over the life of the community, which involves numerous assumptions and judgments as to future events over a period of many years. Long-lived assets to be disposed of, such as real estate inventories held for sale, are reported at the lower of book value or fair value less costs to sell.

### Cash and Short-Term Investments

The Company's policy is to invest its cash in high-grade, income-producing short-term investments. Accordingly, uninvested cash balances are generally kept at minimum levels. Short-term investments are valued at the lower of cost or market and principally include overnight repurchase agreements, certificates of deposit and commercial paper with an original maturity of less than 90 days.

### Depreciation

Depreciation is computed using principally the straight-line method for financial statement purposes and accelerated methods for tax purposes over the estimated useful lives of the assets ranging from 3 to 20 years.

### Income Taxes

The Company accounts for income taxes using the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in future years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in the consolidated statement of earnings in the period that includes the enactment date.

### Earnings Per Share

Earnings per share-basic is determined by dividing net earnings by the weighted average number of common shares outstanding during the year. Computing earnings per share-diluted is similar to basic earnings per share, except the denominator is increased to include the dilutive effects of options, warrants and convertible securities. Any options that have an exercise price greater than the average market price are excluded from the diluted earnings per share calculation.

### Consolidated Statements of Cash Flows

In the Consolidated Statements of Cash Flows, the Company defines operating communities as communities generating revenues from home closings. Communities in the pre-operating stage are those not yet generating revenues from home closings.

### Warranty Costs

Estimated future warranty costs are charged to home construction, land and other costs when the revenues from home closings are recognized.

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Comprehensive Income

The Company adopted SFAS No. 130, Reporting Comprehensive Income, during fiscal 1999. SFAS No. 130 requires that an enterprise (a) classify items of other comprehensive income by their nature in a financial statement and (b) display the accumulated balance of other comprehensive income separately from retained earnings and additional paid-in capital in the equity section of its balance sheet. The Company had no items of other comprehensive income in any period presented in these consolidated financial statements

Goodwill

Goodwill is included in other assets and represents the unamortized excess of the purchase price of two active adult communities in central Florida over the fair value of net assets acquired in fiscal 1998 (see Note 5). This goodwill is being amortized on a straight-line basis over a period of 15 years.

The Company assesses the recoverability of this intangible asset by determining whether the amortization of the goodwill balance over its remaining life can be recovered through undiscounted future operating cash flows of the acquired operation. The amount of goodwill impairment, if any, is measured based on projected discounted future operating cash flows using a discount rate reflecting the Company's average cost of funds. The assessment of the recoverability of goodwill will be impacted if estimated future operating cash flows are not achieved.

Financial Instruments

In the normal course of business, the Company may invest in various financial assets and incur various financial liabilities. The Company does not trade in derivative financial instruments, although it occasionally enters into agreements involving derivative financial instruments for purposes other than trading. At June 30, 2001 the Company had no significant derivative financial instruments.

The fair value estimates of financial instruments presented in Note 6 have been determined by the Company using available market information and valuation methodologies deemed appropriate by the Company. Considerable judgment is required in interpreting market data to develop the estimates of fair value. Accordingly, these fair value estimates are not necessarily indicative of the amounts the Company might pay or receive in actual market transactions. Potential taxes and other transaction costs have not been considered in estimating fair value.

The fair values of the Company's publicly held debt are estimated based on the quoted bid prices for these debt instruments on June 30, 2001. The carrying amounts of the Company's remaining debt approximate the estimated fair values because they are at interest rates comparable to rates currently available to the Company for debt with similar terms and remaining maturities. For all other financial instruments, the carrying amounts approximate their fair values because of the short

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maturity of these instruments and in some cases because they bear interest at market rates. As substantially all of the Company's assets (including real estate inventories and property and equipment) are not financial instruments, these disclosures, along with those in Note 6, do not reflect the value of the Company as a whole.

Stock-Based Compensation

In accordance with the provisions of Accounting Principals Board Opinion No. 25, Accounting for Stock Issued to Employees, the Company measures employee stock-based compensation expense as the excess of the market price at the grant date over the amount the employee must pay for the stock. The Company's general policy is to grant stock options at fair market value at the date of grant, so no compensation expense is recognized. As permitted, the Company has elected to adopt only the disclosure provisions of SFAS No. 123, Accounting for Stock-Based Compensation (see Note 9).

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Use of Estimates

The preparation of the Company's consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions, particularly those previously discussed for real estate inventories, that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ materially from those estimates.

(2) REAL ESTATE INVENTORIES

The components of real estate inventories are as follows:

|                                                         | In Thousands<br>at June 30, |              |
|---------------------------------------------------------|-----------------------------|--------------|
|                                                         | 2001                        |              |
| Home construction costs                                 | \$ 268,562                  | \$ 1,060,248 |
| Unamortized improvement and amenity costs               |                             | 130,064      |
| Unamortized capitalized interest                        |                             | 195,480      |
| Land held for housing                                   |                             | 104,343      |
| Land and facilities held for future development or sale |                             |              |
|                                                         | \$ 1,758,697                | \$ 1,758,697 |

At June 30, 2001, the Company had 446 completed homes and 484 homes under construction that were not subject to a sales contract. These homes represented \$65.7 million of home construction costs at June 30, 2001. At June 30, 2000 the Company had 358 completed homes and 492

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homes under construction (representing \$55.5 million of home construction costs) that were not subject to a sales contract.

Included in land and facilities held for future development or sale at June 30, 2001 were 1,138 acres of commercial land that are currently being marketed for sale at the Company's active adult communities and 558 acres of commercial land that are currently being marketed for sale at the Company's Anthem Arizona project. Included in land and facilities held for future development or sale at June 30, 2000 were 241 acres of commercial land that were being marketed for sale at the Company's active adult communities and 617 acres of commercial land that were being marketed for sale at the Company's Anthem Arizona project. Also, included in land and facilities held for future development or sale at June 30, 2000 were 1,075 lots in the Company's Nevada family communities.

(3) RECEIVABLES

Receivables are summarized as follows:

|                                            | In Thousands<br>at June 30, |    |
|--------------------------------------------|-----------------------------|----|
|                                            | 2001                        |    |
| Mortgage loans held for sale or investment | \$ 22,722                   | \$ |
| Notes from sales of land and facilities    | 9,140                       |    |
| Escrow funds from home and land sales      | 2,507                       |    |
| Other                                      | 6,195                       |    |
|                                            | \$ 40,564                   | \$ |
|                                            |                             |    |

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(4) PROPERTY AND EQUIPMENT, NET

Property and equipment, stated at cost, and related accumulated depreciation are summarized as follows:

|                            | In Thousands<br>at June 30, |    |
|----------------------------|-----------------------------|----|
|                            | 2001                        |    |
| Buildings and improvements | \$ 34,230                   | \$ |
| Equipment                  | 81,890                      |    |
| Land and improvements      | 26,387                      |    |
|                            | 142,507                     |    |

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|                               |  |           |    |
|-------------------------------|--|-----------|----|
| Less accumulated depreciation |  | 43,867    |    |
|                               |  |           |    |
|                               |  | \$ 98,640 | \$ |

(5) OTHER ASSETS

Other assets are summarized as follows:

|                                                 | In Thousands<br>at June 30, |    |
|-------------------------------------------------|-----------------------------|----|
|                                                 | 2001                        |    |
| Pre-acquisition costs                           | \$ 2,614                    | \$ |
| Cash surrender value of life insurance policies | 29,414                      |    |
| Utility costs and deposits                      | 4,259                       |    |
| Prepaid expenses                                | 9,967                       |    |
| Goodwill, net                                   | 7,694                       |    |
| Water right costs                               | 3,716                       |    |
| Other                                           | 14,890                      |    |
|                                                 | \$ 72,554                   | \$ |

Cash surrender values of life insurance policies relate to policies acquired in connection with certain executive benefit plans.

(6) NOTES PAYABLE, SENIOR AND SUBORDINATED DEBT

Notes payable, senior and subordinated debt consists of the following:

|                                                                                                                                                           | In Thousands<br>at June 30, |      |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|------|
|                                                                                                                                                           | 2001                        |      |
| 9 3/4% Senior Subordinated Debentures due 2003, net, unsecured                                                                                            | \$ 99,315                   | \$   |
| 9% Senior Subordinated Debentures due 2006, net, unsecured                                                                                                | 98,723                      |      |
| 9 3/4% Senior Subordinated Debentures due 2008, net, unsecured                                                                                            | 146,822                     |      |
| 9 3/8% Senior Subordinated Debentures due 2009, net, unsecured                                                                                            | 196,346                     |      |
| 10 1/4% Senior Subordinated Debentures due 2010, net, unsecured                                                                                           | 144,824                     |      |
| Notes payable to banks under a senior revolving credit facility and short-term lines of credit, unsecured                                                 | 175,000                     |      |
| Real estate and other notes, variable interest rates from prime to prime plus 1% and fixed rates from 6.9% to 9.8%, maturities to 2025, primarily secured | 38,568                      |      |
|                                                                                                                                                           | \$ 899,598                  | \$ 1 |

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### (6) NOTES PAYABLE, SENIOR AND SUBORDINATED DEBT (CONTINUED)

In March 1993 the Company completed a public offering of \$100 million of Senior Subordinated Debentures, which are shown net of unamortized deferred financing costs and discount. These Debentures are due on March 1, 2003 and have a stated interest rate of 9 3/4 percent per year. Interest is payable semi-annually on March 1 and September 1. The annual effective interest rate of the Debentures, after giving effect to the amortization of deferred financing costs and discount, is 10.2 percent. The Debentures may be redeemed by the Company at 100 percent of the principal amount of the Debentures redeemed, plus accrued and unpaid interest to the redemption date.

In February 1994 the Company completed a public offering of \$100 million of Senior Subordinated Debentures, which are shown net of unamortized deferred financing costs. These Debentures are due on February 15, 2006 and have a stated interest rate of 9 percent per year. Interest is payable semi-annually on February 15 and August 15. The annual effective interest rate of the Debentures, after giving effect to the amortization of deferred financing costs, is 9.3 percent. The Debentures may be redeemed by the Company on or after February 15, 2000, 2001, 2002 and 2003 at 103.375, 102.250, 101.125 and 100 percent, respectively, of the principal amount of the Debentures redeemed, plus accrued and unpaid interest to the redemption date.

In January 1997 the Company completed a public offering of \$150 million of Senior Subordinated Debentures, which are shown net of unamortized deferred financing costs and discount. These Debentures are due on January 15, 2008 and have a stated interest rate of 9 3/4 percent per year. Interest is payable semi-annually on January 15 and July 15. The annual effective interest rate of the Debentures, after giving effect to the amortization of deferred financing costs and discount, is 10.1 percent. The Debentures may be redeemed by the Company on or after January 15, 2002, 2003, 2004 and 2005 at 104.875, 103.250, 101.625 and 100 percent, respectively, of the principal amount of the Debentures redeemed, plus accrued and unpaid interest to the redemption date.

In May 1998 the Company completed a public offering of \$200 million of Senior Subordinated Debentures, which are shown net of unamortized deferred financing costs. These Debentures are due on May 1, 2009 and have a stated interest rate of 9 3/8 percent per year. Interest is payable semi-annually on May 1 and November 1. The annual effective interest rate of the Debentures, after giving effect to the amortization of deferred financing costs, is 9.6 percent. The Debentures may be redeemed by the Company on or after May 1, 2003, 2004, 2005 and 2006 at 104.688, 103.125, 101.563 and 100 percent, respectively, of the principal amount of the Debentures redeemed, plus accrued and unpaid interest to the redemption date.

In February 1999 the Company completed a public offering of \$150 million of Senior Subordinated Debentures, which are shown net of unamortized deferred financing costs. These Debentures are due on February 15, 2010 and have a stated interest rate of 10 1/4 percent per year. Interest is payable semi-annually on February 15 and August 15. The annual effective interest rate of the Debentures, after giving effect to the amortization of deferred financing costs, is 10.7 percent. The Debentures may be redeemed by the Company on or after February 15, 2004, 2005, 2006, 2007 and 2008 at 105.125, 103.844, 102.563, 101.281 and 100 percent, respectively, of the principal amount

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of the Debentures redeemed, plus accrued and unpaid interest to the redemption date.

The Company has a \$500 million senior unsecured revolving credit facility (the "Credit Facility"). If the Credit Facility is not further amended, it will mature in October 2004. Borrowings under the Credit Facility currently bear interest at the prime rate or, if the Company selects, at the London interbank offered rate plus 1.45 to 1.70 percent, depending on the Company's ratio of debt to tangible net worth. The effective interest rate on borrowings outstanding under the Credit Facility at June 30, 2001 and 2000 was 5.7 percent and 8.6 percent, respectively.

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### (6) NOTES PAYABLE, SENIOR AND SUBORDINATED DEBT (CONTINUED)

The Credit Facility and the indentures for the Company's publicly-held debt contain covenants which, taken together and among other things, limit investments in unentitled land and unsold homes, dividends, stock repurchases, incurrence of indebtedness and certain acquisitions and which could, depending on the circumstances, affect the Company's ability to borrow in the future. At June 30, 2001 the Company had \$175.0 million outstanding under the Credit Facility and no amount outstanding under its \$5 million of short-term line of credit (together with the Credit Facility, the "Credit Facilities"). At that date, the entire \$330 million of unused capacity under the Credit Facilities was available to the Company.

At June 30, 2001, under the most restrictive of the covenants in the Company's debt agreements, \$76.0 million of the Company's retained earnings was available for payment of cash dividends and acquisition of stock.

The estimated fair values at June 30, 2001 of the Company's 9 3/4% Senior Subordinated Debentures due 2003, 9% Senior Subordinated Debentures due 2006, 9 3/4% Senior Subordinated Debentures due 2008, 9 3/8% Senior Subordinated Debentures due 2009 and 10 1/4% Senior Subordinated Debentures due 2010 were \$100.3 million, \$104.0 million, \$154.1 million, \$203.0 million and \$158.3 million, respectively. Their estimated fair values at June 30, 2000 were \$99.0 million, \$89.6 million, \$130.9 million \$168.3 million and \$140.6 million, respectively.

The principal payment requirements (in thousands) on debt for the next five years ended June 30 are as follows:

|      |    |         |
|------|----|---------|
| 2002 | \$ | 14,678  |
| 2003 | \$ | 101,961 |
| 2004 | \$ | 10,954  |
| 2005 | \$ | 177,113 |
| 2006 | \$ | 100,905 |

### (7) EARNINGS PER SHARE

A summary of the reconciliation from basic earnings per share to

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diluted earnings per share for the years ended June 30, follows:

|                                                        | IN THOUSAND<br>(EXCEPT PER SHARE<br>AT JUNE 30, |          |
|--------------------------------------------------------|-------------------------------------------------|----------|
|                                                        | 2001                                            | 2000     |
| Net earnings                                           | \$ 91,179                                       | \$ 74,16 |
| Basic EPS - Weighted average shares outstanding        | 18,542                                          | 18,28    |
| Basic earnings per share                               | \$ 4.92                                         | \$ 4.0   |
| Basic EPS - Weighted average shares outstanding        | 18,542                                          | 18,28    |
| Effect of dilutive securities:                         |                                                 |          |
| Stock options                                          | 509                                             | 26       |
| Dilutive EPS - Weighted average shares outstanding     | 19,051                                          | 18,55    |
| Diluted earnings per share                             | \$ 4.79                                         | \$ 4.0   |
| Antidilutive stock options not included in diluted EPS | 175                                             | 1,26     |

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(8) INCOME TAXES

The components of income taxes are:

|           | In Thousands<br>Year Ended June 30, |           |    |
|-----------|-------------------------------------|-----------|----|
|           | 2001                                | 2000      | 19 |
| Current:  |                                     |           |    |
| Federal   | \$ 24,600                           | \$ 10,020 | \$ |
| State     | 1,792                               | 928       |    |
|           | 26,392                              | 10,948    |    |
| Deferred: |                                     |           |    |
| Federal   | 19,756                              | 23,554    |    |
| State     | 2,016                               | 966       |    |



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|  |           |           |    |
|--|-----------|-----------|----|
|  | 21,772    | 24,520    |    |
|  | \$ 48,164 | \$ 35,468 | \$ |

Deferred tax assets and liabilities have been recognized in the consolidated balance sheets due to temporary differences and carryforwards as follows:

|                                                                        | In Thousands<br>at June 30, |         |    |
|------------------------------------------------------------------------|-----------------------------|---------|----|
|                                                                        | 2001                        |         |    |
| Deferred tax assets:                                                   |                             |         |    |
| Net operating loss carryforwards                                       | \$                          | 1,348   | \$ |
| Tax credit carryforwards                                               |                             | 3,476   |    |
| Property and equipment, principally due to differences in depreciation |                             | 9,813   |    |
| State income taxes                                                     |                             | 552     |    |
| Deferred compensation                                                  |                             | 7,805   |    |
| Accruals                                                               |                             | 17,387  |    |
| Deferred income                                                        |                             | 5,566   |    |
| Other                                                                  |                             | 2,134   |    |
|                                                                        |                             | 48,081  |    |
| Valuation allowance                                                    |                             | 3,389   |    |
|                                                                        |                             | 44,692  |    |
| Deferred tax liabilities:                                              |                             |         |    |
| Real estate, principally due to basis differences                      |                             | 112,620 |    |
| Other                                                                  |                             | 874     |    |
|                                                                        |                             | 113,494 |    |
| Net deferred income tax liability                                      | \$                          | 68,802  | \$ |

(8) INCOME TAXES (CONTINUED)

Income taxes differ from the amounts computed using the federal statutory income tax rate as a result of the following:

|  | In Thousands<br>Year Ended June 30, |      |      |
|--|-------------------------------------|------|------|
|  | 2001                                | 2000 | 1999 |
|  |                                     |      |      |

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|                                                                      |    |         |    |         |    |
|----------------------------------------------------------------------|----|---------|----|---------|----|
| Expected taxes at current federal statutory income tax rate          | \$ | 48,770  | \$ | 38,372  | \$ |
| State income taxes, net of federal benefit                           |    | 3,804   |    | 3,656   |    |
| Federal and state tax credits                                        |    | (2,595) |    | (2,367) |    |
| Adjustments due to the settlement of audits and resolution of issues |    | (2,000) |    | (4,000) |    |
| Other                                                                |    | 184     |    | (193)   |    |
|                                                                      |    |         |    |         |    |
| Income taxes                                                         | \$ | 48,164  | \$ | 35,468  | \$ |
|                                                                      |    |         |    |         |    |

At June 30, 2001 the Company had a state net operating loss carryforward of \$27.0 million that begins to expire in fiscal 2010.

There were no net changes in the total valuation allowance for the years ended June 30, 2001 and 2000. Management believes it is more likely than not that the results of future operations will generate sufficient taxable income to realize the deferred tax assets as reduced by the valuation allowance.

(9) COMMON STOCK RESERVED

The Company has six employee stock option plans: the 1981 Stock Option Plan (under which no grants can be made subsequent to December 31, 1991); the 1986 Stock Option and Stock Appreciation Rights (SAR) Plan (under which no grants can be made subsequent to December 31, 1995); and the 1991, 1993, 1995 and 1998 Executive Long-Term Incentive Plans (ELTIPs), which cover both options and restricted stock grants. Options under each of these plans are granted to key employees to purchase shares of the Company's common stock at a price not less than the current market price at the date of the grant. The options are exercisable over a ten-year period from the date of the grant. Shares authorized for grant under the 1991 ELTIP total 750,000. Shares authorized for grant under the 1993 ELTIP total 1,200,000, of which no more than 450,000 may be used for restricted stock grants. Shares authorized for grant under the 1995 ELTIP total 1,200,000, of which no more than 100,000 may be used for restricted stock grants. Shares authorized for grant under the 1998 ELTIP total 1,000,000, of which no more than 100,000 may be used for time-based restricted stock grants and no more than 100,000 may be used for performance-based restricted stock grants.

The Company also has the 1991 Directors' Stock Plan, the 1995 Director Stock Plan and the 1998 Director Stock Plan, under which options may be granted to the Directors of the Company to purchase shares of the Company's common stock at a price not less than the current market price at the date of grant. Under these plans the Directors may elect to defer some or all of their annual retainers and receive restricted stock or stock options at prices that, when combined with the amounts of deferred retainers, equal the current market price at the date of the grant. Shares authorized under these plans total 75,000 per plan (225,000 shares in the aggregate).

The Company has adopted the disclosure requirements of SFAS No. 123, Accounting for Stock-Based Compensation. As permitted under SFAS No. 123, the Company measures employee stock-based compensation expense as the excess of the market price at the grant date over the amount the employee must pay for the stock.

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(9) COMMON STOCK RESERVED (CONTINUED)

SFAS No. 123 requires disclosure of pro forma net earnings and pro forma net earnings per share as if the fair value based method had been applied in measuring employee compensation expense for awards granted in fiscal 1996 through fiscal 2001. Management believes that the fiscal 1999 and 1998 pro forma amounts may not be representative of the effects of stock-based awards on future pro forma net earnings and pro forma net earnings per share because, among other reasons, those pro forma amounts exclude the pro forma employee compensation expense related to unvested stock options granted before fiscal 1996.

Reported and such pro forma net earnings, in thousands, and net earnings per share amounts for the years ended June 30, 2001, 2000 and 1999 are set forth below:

|                                            | 2001      | 2000      | 1999 |
|--------------------------------------------|-----------|-----------|------|
| -----                                      |           |           |      |
| Reported:                                  |           |           |      |
| Net earnings                               | \$ 91,179 | \$ 74,165 | \$   |
| Net earnings per share - basic             | 4.92      | 4.06      |      |
| Net earnings per share - assuming dilution | 4.79      | 4.00      |      |
| Pro forma:                                 |           |           |      |
| Net earnings                               | 89,588    | 72,550    |      |
| Net earnings per share - basic             | 4.83      | 3.97      |      |
| Net earnings per share - assuming dilution | 4.70      | 3.91      |      |
| -----                                      |           |           |      |

The fair values of employee stock options granted were estimated on the dates of their grant using the Black-Scholes option pricing model based on the following weighted average assumptions:

|                          | 2001  | 2000  | 1999  |
|--------------------------|-------|-------|-------|
| -----                    |       |       |       |
| Risk free interest rate  | 5.33% | 6.70% | 5.33% |
| Expected life (in years) | 7.3   | 7.5   | 7.3   |
| Expected volatility      | 39%   | 33%   | 39%   |
| Expected dividend yield  | 0.45% | 0.68% | 0.45% |
| -----                    |       |       |       |

Stock option activity for the years ended June 30, 2001, 2000, and 1999 is summarized as follows:

|       | 2001    |                  | 2000    |                  | 1999    |
|-------|---------|------------------|---------|------------------|---------|
|       | Options | Weighted Average | Options | Weighted Average | Options |
| ----- |         |                  |         |                  |         |

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|                                                            |           | Exercise Price |           | Exercise Price |           |
|------------------------------------------------------------|-----------|----------------|-----------|----------------|-----------|
| Options outstanding, beginning of year                     | 2,072,601 | \$ 19.60       | 1,932,821 | \$ 18.21       | 1,807,632 |
| Granted                                                    | 338,000   | 25.45          | 415,500   | 22.70          | 372,879   |
| Exercised                                                  | (634,035) | 17.43          | (195,530) | 11.36          | (138,570) |
| Canceled                                                   | (75,850)  | 22.85          | (80,190)  | 22.16          | (109,120) |
| Options outstanding at end of year                         | 1,700,716 | \$ 21.43       | 2,072,601 | \$ 19.60       | 1,932,821 |
| Options exercisable at end of year                         | 833,441   | \$ 18.87       | 1,176,002 | \$ 17.28       | 1,098,619 |
| Weighted average fair value of options granted during year |           | \$12.62        |           | \$ 10.73       | \$        |

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(9) COMMON STOCK RESERVED (CONTINUED)

Stock options outstanding at June 30, 2001 were as follows:

| Range of Exercise Price | Options   | Options Outstanding                         |                                 | Weighted Average Exercise Price | Options Exercisable |
|-------------------------|-----------|---------------------------------------------|---------------------------------|---------------------------------|---------------------|
|                         |           | Weighted Average Remaining Contractual Life | Weighted Average Exercise Price |                                 |                     |
| \$ 8.00 - \$ 9.89       | 16,000    | 0.1                                         | Years                           | \$ 9.13                         | 16,000              |
| \$10.97 - \$14.53       | 130,285   | 1.5                                         |                                 | 13.72                           | 130,285             |
| \$15.71 - \$18.10       | 292,911   | 4.0                                         |                                 | 16.40                           | 259,861             |
| \$20.56 - \$29.20       | 1,261,520 | 7.6                                         |                                 | 23.55                           | 427,295             |
|                         | 1,700,716 | 6.4                                         | Years                           | \$ 21.43                        | 833,441             |

Shares granted, net of cancellations, under the Company's restricted stock plans during the years ended June 30, 2001, 2000 and 1999 aggregated 117,930 shares, 120,335 shares and 96,930 shares, respectively. The Company recognized compensation expense of \$1.5 million, \$4.4 million and \$2.4 million related to shares granted under the restricted stock plans for the years ended June 30, 2001, 2000 and 1999, respectively.

(10) DEFINED CONTRIBUTION PLAN

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The Company sponsors a defined contribution retirement savings plan that covers substantially all employees of the Company after completion of six months of service. Company contributions to this plan, which can include amounts based on a percentage of employee contributions as well as discretionary contributions, were \$4.0 million, \$3.2 million and \$1.3 million for the years ended June 30, 2001, 2000 and 1999, respectively.

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(11) REVENUES AND COSTS AND EXPENSES

The components of revenues and costs and expenses:

|                                                         | In Thousands<br>Year Ended June 30, |              |              |
|---------------------------------------------------------|-------------------------------------|--------------|--------------|
|                                                         | 2001                                | 2000         | 1999         |
| Revenues:                                               |                                     |              |              |
| Homebuilding:                                           |                                     |              |              |
| Active adult communities                                | \$ 1,257,888                        | \$ 1,318,092 | \$ 1,318,092 |
| Family and country club communities                     | 545,710                             | 583,744      | 583,744      |
|                                                         | 1,803,598                           | 1,901,836    | 1,901,836    |
| Models/vacation getaway homes with long-term leaseback* | -                                   | 31,435       | 31,435       |
| Total homebuilding                                      | 1,803,598                           | 1,933,271    | 1,933,271    |
| Land and facility sales                                 | 102,197                             | 76,237       | 76,237       |
| Other                                                   | 30,322                              | 30,495       | 30,495       |
|                                                         | \$ 1,936,117                        | \$ 2,040,003 | \$ 2,040,003 |

\* For the fiscal year ended June 30, 2000, revenues (in thousands) from the sale of models/vacation getaway homes with long-term leasebacks are net of deferred profits of \$14,174. These deferred profits are being amortized as reductions of selling, general and administrative expenses over the leaseback periods.

Costs and expenses:

|                                                        |            |            |            |
|--------------------------------------------------------|------------|------------|------------|
| Home construction and land:                            |            |            |            |
| Active adult communities                               | \$ 933,338 | \$ 997,487 | \$ 997,487 |
| Family and country club communities                    | 429,484    | 463,454    | 463,454    |
|                                                        | 1,362,822  | 1,460,941  | 1,460,941  |
| Models/vacation getaway homes with long-term leaseback | -          | 31,435     | 31,435     |
| Total homebuilding                                     | 1,362,822  | 1,492,376  | 1,492,376  |

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|                                         |              |              |    |
|-----------------------------------------|--------------|--------------|----|
| Cost of land and facility sales         | 78,020       | 59,765       |    |
| Other cost of sales                     | 24,539       | 22,902       |    |
| -----                                   |              |              |    |
| Total home construction, land and other | 1,465,381    | 1,575,043    |    |
| Selling, general and administrative     | 258,007      | 269,704      |    |
| Interest                                | 73,386       | 85,623       |    |
| -----                                   |              |              |    |
|                                         | \$ 1,796,774 | \$ 1,930,370 | \$ |
| =====                                   |              |              |    |

(12) INTEREST

The following table shows the components of interest:

|                                                                                  | In Thousands        |            |    |
|----------------------------------------------------------------------------------|---------------------|------------|----|
|                                                                                  | Year Ended June 30, |            |    |
|                                                                                  | 2001                | 2000       | 1  |
| -----                                                                            |                     |            |    |
| Interest incurred and capitalized                                                | \$ 98,237           | \$ 105,829 | \$ |
| =====                                                                            |                     |            |    |
| Amortization of capitalized interest in costs and expenses                       | \$ 73,386           | \$ 85,623  | \$ |
| =====                                                                            |                     |            |    |
| Unamortized capitalized interest included in real estate inventories at year end | \$ 130,064          | \$ 105,213 | \$ |
| =====                                                                            |                     |            |    |
| Interest income                                                                  | \$ 1,202            | \$ 849     | \$ |
| =====                                                                            |                     |            |    |

Interest income is included in other revenues.

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(13) SEGMENT INFORMATION

The Company conducts its operations in two primary segments in Arizona, California, Florida, Illinois, Nevada, South Carolina and Texas. The Company's active adult communities (primarily its Sun City communities) are generally large-scale, master planned communities with extensive amenities for people age 55 and over. The Company's family and country club communities are open to people of all ages and are generally developed in metropolitan or market areas in which the Company is developing active adult communities. Within all of its communities, the Company is usually the exclusive builder of homes.

Both of the Company's primary segments generate their revenues through the sale of homes (and, to a much lesser extent, land and facilities) to external customers in the United States. The Company is not dependent on any major customer.

Information as to the operations of the Company in different business segments is set forth below based on the nature of the Company's communities and their customers. Certain information has not been

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included by segment due to the immateriality of the amount to the segments or in total. The Company evaluates segment performance based on several factors, of which the primary financial measure is earnings before interest and taxes ("EBIT"). The accounting policies of the business segments are the same as those described in Note 1 for the Company. There are no significant intersegment transactions.

|                                                  | In Thousands        |              |    |
|--------------------------------------------------|---------------------|--------------|----|
|                                                  | Year Ended June 30, |              |    |
|                                                  | 2001                | 2000         | 1  |
| <b>Revenues:</b>                                 |                     |              |    |
| Active adult communities                         | \$ 1,291,008        | \$ 1,375,776 | \$ |
| Family and country club communities              | 615,887             | 659,343      |    |
| Corporate and other                              | 29,222              | 4,884        |    |
|                                                  | \$ 1,936,117        | \$ 2,040,003 | \$ |
| <b>EBIT:</b>                                     |                     |              |    |
| Active adult communities                         | \$ 210,202          | \$ 194,921   | \$ |
| Family and country club communities              | 90,806              | 79,920       |    |
| Corporate and other                              | (88,279)            | (79,585)     |    |
|                                                  | \$ 212,729          | \$ 195,256   | \$ |
| <b>Amortization of Capitalized Interest:</b>     |                     |              |    |
| Active adult communities                         | \$ 48,224           | \$ 60,713    | \$ |
| Family and country club communities              | 25,162              | 24,910       |    |
| Corporate and other                              | -                   | -            |    |
|                                                  | \$ 73,386           | \$ 85,623    | \$ |
| <b>Assets at Year End:</b>                       |                     |              |    |
| Active adult communities                         | \$ 1,329,630        | \$ 1,367,608 | \$ |
| Family and country club communities              | 380,434             | 468,080      |    |
| Corporate and other                              | 271,297             | 145,069      |    |
|                                                  | \$ 1,981,361        | \$ 1,980,757 | \$ |
| <b>Expenditures for Real Estate Inventories:</b> |                     |              |    |
| Active adult communities                         | \$ 958,249          | \$ 1,050,587 | \$ |
| Family and country club communities              | 395,272             | 495,115      |    |
| Corporate and other                              | -                   | 11,573       |    |
|                                                  | \$ 1,353,521        | \$ 1,557,275 | \$ |
| <b>Purchases of Property and Equipment:</b>      |                     |              |    |
| Active adult communities                         | \$ 920              | \$ 5,237     | \$ |
| Family and country club communities              | 1,228               | 1,923        |    |
| Corporate and other                              | 10,286              | 9,854        |    |
|                                                  | \$ 12,434           | \$ 17,014    | \$ |

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(13) SEGMENT INFORMATION (CONTINUED)

|                                      | In Thousands        |           |      |
|--------------------------------------|---------------------|-----------|------|
|                                      | Year Ended June 30, |           |      |
|                                      | 2001                | 2000      | 1999 |
| -----                                |                     |           |      |
| Depreciation and Other Amortization: |                     |           |      |
| Active adult communities             | \$ 3,754            | \$ 3,797  | \$   |
| Family and country club communities  | 1,779               | 768       |      |
| Corporate and other                  | 5,574               | 5,973     |      |
| -----                                |                     |           |      |
|                                      | \$ 11,107           | \$ 10,538 | \$   |
| =====                                |                     |           |      |

(14) Subsequent Events

On July 31, 2001, Del Webb Corporation merged with Pulte Homes, Inc. Pulte Homes acquired all of the outstanding shares of Del Webb in a tax-free stock-for-stock transaction. Each outstanding share of Del Webb common stock has been converted into 0.894 Pulte Homes common shares. The exchange ratio was based upon the average price of Pulte Homes stock as determined by the closing stock price for a 15 trading-day period from July 3 to July 24, 2001. The merger was voted on and approved at a special Del Webb shareholders' meeting on July 27, 2001.

(15) CONTINGENT LIABILITIES AND COMMITMENTS

The Company is a party to various legal proceedings arising in the ordinary course of business. While it is not feasible to predict the ultimate disposition of these matters, it is the opinion of management that their outcome will not have a material adverse effect on the financial statements of the Company taken as a whole.

The Company has issued surety bonds and standby letters of credit aggregating \$222.7 million at June 30, 2001.

The Company leases from third parties, under operating leases, office space, model homes, apartment units which it rents to prospective customers at its large-scale active adult communities, automobiles, computers, office equipment, golf course equipment, heavy machinery and certain other equipment. The leases are generally renewable at the Company's option for additional periods. Total rent expense incurred by the Company was \$16.3 million, \$19.4 million and \$13.6 million for the years ended June 30, 2001, 2000 and 1999, respectively. Minimum lease payments (in thousands) to be made by the Company under non-cancelable lease agreements are as follows:

|             |           |
|-------------|-----------|
| 2002        | \$ 12,494 |
| 2003        | 7,255     |
| 2004        | 2,573     |
| 2005        | 1,755     |
| 2006        | 1,435     |
| Later years | 4,075     |



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 \$ 29,587  
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(16) QUARTERLY FINANCIAL INFORMATION (UNAUDITED)

Quarterly financial information for the years ended June 30, 2001 and 2000 is presented below. The sum of the individual quarterly data may not equal the annual data due to rounding and fluctuations in weighted average shares outstanding on a quarter-to-quarter basis.

|                                            | In Thousands Except Per Share D<br>Three Months Ended |                   |                      |
|--------------------------------------------|-------------------------------------------------------|-------------------|----------------------|
|                                            | June 30,<br>2001                                      | March 31,<br>2001 | December 31,<br>2000 |
| Revenues                                   | \$ 602,289                                            | \$ 429,217        | \$ 486,953           |
| Net earnings                               | 30,966                                                | 21,098            | 22,634               |
| Net earnings per share - basic             | 1.66                                                  | 1.13              | 1.22                 |
| Net earnings per share - assuming dilution | 1.59                                                  | 1.10              | 1.20                 |
|                                            | June 30,<br>2000                                      | March 31,<br>2000 | December 31,<br>1999 |
| Revenues                                   | \$ 635,029                                            | \$ 499,799        | \$ 495,613           |
| Net earnings                               | 30,706                                                | 15,986            | 13,689               |
| Net earnings per share - basic             | 1.67                                                  | .87               | .75                  |
| Net earnings per share - assuming dilution | 1.67                                                  | .86               | .73                  |

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