

CONOCOPHILLIPS  
Form 10-Q  
July 30, 2008

**Table of Contents**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended June 30, 2008**

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission file number: 001-32395**

**ConocoPhillips**

*(Exact name of registrant as specified in its charter)*

**Delaware**

*(State or other jurisdiction of  
incorporation or organization)*

**01-0562944**

*(I.R.S. Employer  
Identification No.)*

**600 North Dairy Ashford, Houston, TX 77079**

*(Address of principal executive offices) (Zip Code)*

**281-293-1000**

*(Registrant's telephone number, including area code)*

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No   
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

The registrant had 1,519,804,610 shares of common stock, \$.01 par value, outstanding at June 30, 2008.

**CONOCOPHILLIPS  
TABLE OF CONTENTS**

	Page
<u>Part I Financial Information</u>	
<u>Item 1. Financial Statements</u>	
<u>Consolidated Income Statement</u>	1
<u>Consolidated Balance Sheet</u>	2
<u>Consolidated Statement of Cash Flows</u>	3
<u>Notes to Consolidated Financial Statements</u>	4
<u>Supplementary Information Condensed Consolidating Financial Information</u>	22
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	31
<u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u>	52
<u>Item 4. Controls and Procedures</u>	52
<u>Part II Other Information</u>	
<u>Item 1. Legal Proceedings</u>	53
<u>Item 1A. Risk Factors</u>	55
<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	55
<u>Item 4. Submission of Matters to a Vote of Security Holders</u>	56
<u>Item 6. Exhibits</u>	57
<u>Signature</u>	58
<u>Amended and Restated Certificate of Incorporation</u>	
<u>Amended and Restated By-Laws</u>	
<u>First and Second Amendments to Director's Charitable Gift Program</u>	
<u>Computation of Ratio of Earnings to Fixed Charges</u>	
<u>Certification of CEO Pursuant to Rule 13a-14(a)</u>	
<u>Certification of CFO Pursuant to Rule 13a-14(a)</u>	
<u>Certifications Pursuant to Section 1350</u>	

---

Table of Contents**PART I. FINANCIAL INFORMATION****Item 1. FINANCIAL STATEMENTS****Consolidated Income Statement****ConocoPhillips**

Millions of Dollars

	Three Months Ended June 30		Six Months Ended June 30	
	<b>2008</b>	2007	<b>2008</b>	2007
<b>Revenues and Other Income</b>				
Sales and other operating revenues*	\$ <b>71,411</b>	47,370	<b>126,294</b>	88,690
Equity in earnings of affiliates	<b>1,812</b>	1,506	<b>3,171</b>	2,435
Other income	<b>130</b>	521	<b>440</b>	1,139
Total Revenues and Other Income	<b>73,353</b>	49,397	<b>129,905</b>	92,264
<b>Costs and Expenses</b>				
Purchased crude oil, natural gas and products	<b>51,214</b>	30,820	<b>89,034</b>	57,535
Production and operating expenses	<b>3,111</b>	2,557	<b>5,802</b>	5,049
Selling, general and administrative expenses	<b>629</b>	604	<b>1,155</b>	1,131
Exploration expenses	<b>288</b>	259	<b>597</b>	521
Depreciation, depletion and amortization	<b>2,178</b>	2,016	<b>4,387</b>	4,040
Impairment expropriated assets		4,588		4,588
Impairments	<b>19</b>	98	<b>25</b>	97
Taxes other than income taxes*	<b>5,796</b>	4,697	<b>10,951</b>	9,071
Accretion on discounted liabilities	<b>96</b>	81	<b>200</b>	160
Interest and debt expense	<b>210</b>	319	<b>417</b>	626
Foreign currency transaction gains		(179)	<b>(43)</b>	(178)
Minority interests	<b>17</b>	19	<b>36</b>	40
Total Costs and Expenses	<b>63,558</b>	45,879	<b>112,561</b>	82,680
Income before income taxes	<b>9,795</b>	3,518	<b>17,344</b>	9,584
Provision for income taxes	<b>4,356</b>	3,217	<b>7,766</b>	5,737
<b>Net Income</b>	\$ <b>5,439</b>	301	<b>9,578</b>	3,847
<b>Net Income Per Share of Common Stock</b>				
<i>(dollars)</i>				
Basic	\$ <b>3.54</b>	.18	<b>6.18</b>	2.34
Diluted	<b>3.50</b>	.18	<b>6.11</b>	2.31

**Dividends Paid Per Share of Common Stock**

<i>(dollars)</i>	\$	<b>.47</b>	.41	<b>.94</b>	.82
------------------	----	------------	-----	------------	-----

**Average Common Shares Outstanding** *(in thousands)*

Basic	<b>1,534,975</b>	1,635,848	<b>1,548,587</b>	1,641,569
Diluted	<b>1,555,447</b>	1,657,999	<b>1,568,867</b>	1,663,618

\* *Includes excise taxes on petroleum products sales:*

	\$	<b>4,091</b>	4,069	<b>7,948</b>	7,910
--	----	--------------	-------	--------------	-------

*See Notes to Consolidated Financial Statements.*

1

---

**Table of Contents****Consolidated Balance Sheet****ConocoPhillips**

	Millions of Dollars	
	<b>June 30</b>	December
	<b>2008</b>	31 2007
<b>Assets</b>		
Cash and cash equivalents	\$ 787	1,456
Accounts and notes receivable (net of allowance of \$62 million in 2008 and \$58 million in 2007)	17,474	14,687
Accounts and notes receivable related parties	2,987	1,667
Inventories	6,757	4,223
Prepaid expenses and other current assets	5,510	2,702
<b>Total Current Assets</b>	<b>33,515</b>	24,735
Investments and long-term receivables	33,814	31,457
Loans and advances related parties	1,981	1,871
Net properties, plants and equipment	89,990	89,003
Goodwill	29,227	29,336
Intangibles	873	896
Other assets	755	459
<b>Total Assets</b>	<b>\$ 190,155</b>	177,757
<b>Liabilities</b>		
Accounts payable	\$ 21,319	16,591
Accounts payable related parties	2,042	1,270
Short-term debt	385	1,398
Accrued income and other taxes	6,699	4,814
Employee benefit obligations	681	920
Other accruals	3,721	1,889
<b>Total Current Liabilities</b>	<b>34,847</b>	26,882
Long-term debt	21,539	20,289
Asset retirement obligations and accrued environmental costs	7,330	7,261
Joint venture acquisition obligation related party	5,985	6,294
Deferred income taxes	21,044	21,018
Employee benefit obligations	3,043	3,191
Other liabilities and deferred credits	2,825	2,666
<b>Total Liabilities</b>	<b>96,613</b>	87,601
<b>Minority Interests</b>	<b>1,144</b>	1,173

**Common Stockholders Equity**

Common stock (2,500,000,000 shares authorized at \$.01 par value)

Issued (2008 1,727,212,141 shares; 2007 1,718,448,829 shares)

Par value	<b>17</b>	17
Capital in excess of par	<b>43,261</b>	42,724
Grantor trusts (at cost: 2008 42,397,731 shares; 2007 42,411,331 shares)	<b>(716)</b>	(731)
Treasury stock (at cost: 2008 165,009,800 shares; 2007 104,607,149 shares)	<b>(12,978)</b>	(7,969)
Accumulated other comprehensive income	<b>4,304</b>	4,560
Unearned employee compensation	<b>(115)</b>	(128)
Retained earnings	<b>58,625</b>	50,510
 Total Common Stockholders Equity	 <b>92,398</b>	 88,983
 Total	 <b>\$ 190,155</b>	 177,757

*See Notes to Consolidated Financial Statements.*

**Table of Contents**

<b>Consolidated Statement of Cash Flows</b>	<b>ConocoPhillips</b>	
	Millions of Dollars	
	Six Months Ended June 30	
	<b>2008</b>	2007
<b>Cash Flows From Operating Activities</b>		
Net income	\$ <b>9,578</b>	3,847
Adjustments to reconcile net income to net cash provided by operating activities		
Nonworking capital adjustments		
Depreciation, depletion and amortization	<b>4,387</b>	4,040
Impairment expropriated assets		4,588
Impairments	<b>25</b>	97
Dry hole costs and leasehold impairments	<b>281</b>	281
Accretion on discounted liabilities	<b>200</b>	160
Deferred taxes	<b>11</b>	180
Undistributed equity earnings	<b>(1,988)</b>	(1,235)
Gain on asset dispositions	<b>(213)</b>	(927)
Other	<b>(81)</b>	88
Working capital adjustments*		
Decrease (increase) in accounts and notes receivable	<b>(3,625)</b>	210
Increase in inventories	<b>(2,537)</b>	(271)
Decrease (increase) in prepaid expenses and other current assets	<b>(2,349)</b>	285
Increase in accounts payable	<b>5,481</b>	1,097
Increase (decrease) in taxes and other accruals	<b>2,851</b>	(801)
<b>Net Cash Provided by Operating Activities</b>	<b>12,021</b>	11,639
<b>Cash Flows From Investing Activities</b>		
Capital expenditures and investments	<b>(6,720)</b>	(5,347)
Proceeds from asset dispositions	<b>441</b>	2,215
Long-term advances/loans related parties	<b>(154)</b>	(326)
Collection of advances/loans related parties	<b>4</b>	66
Other	<b>7</b>	19
<b>Net Cash Used in Investing Activities</b>	<b>(6,422)</b>	(3,373)
<b>Cash Flows From Financing Activities</b>		
Issuance of debt	<b>2,065</b>	765
Repayment of debt	<b>(1,841)</b>	(5,121)
Issuance of company common stock	<b>185</b>	181
Repurchase of company common stock	<b>(5,008)</b>	(2,000)



Dividends paid on company common stock	(1,449)	(1,342)
Other	(240)	(153)
Net Cash Used in Financing Activities	(6,288)	(7,670)
<b>Effect of Exchange Rate Changes on Cash and Cash Equivalents</b>	<b>20</b>	<b>(2)</b>
<b>Net Change in Cash and Cash Equivalents</b>	<b>(669)</b>	<b>594</b>
Cash and cash equivalents at beginning of period	1,456	817
Cash and Cash Equivalents at End of Period	\$ 787	1,411

*\*Net of acquisition  
and disposition of  
businesses.*

*See Notes to Consolidated Financial Statements.*

**Table of Contents****Notes to Consolidated Financial Statements****ConocoPhillips****Note 1 Interim Financial Information**

The interim-period financial information presented in the financial statements included in this report is unaudited and includes all known accruals and adjustments, in the opinion of management, necessary for a fair presentation of the consolidated financial position of ConocoPhillips and its results of operations and cash flows for such periods. All such adjustments are of a normal and recurring nature. To enhance your understanding of these interim financial statements, see the consolidated financial statements and notes included in our 2007 Annual Report on Form 10-K.

**Note 2 Changes in Accounting Principles****SFAS No. 157**

Effective January 1, 2008, we implemented Financial Accounting Standards Board (FASB) Statement of Financial Accounting Standards (SFAS) No. 157, Fair Value Measurements, which defines fair value, establishes a framework for its measurement and expands disclosures about fair value measurements. We elected to implement this Statement with the one-year deferral permitted by FASB Staff Position (FSP) 157-2 for nonfinancial assets and nonfinancial liabilities measured at fair value, except those that are recognized or disclosed on a recurring basis (at least annually). The deferral applies to nonfinancial assets and liabilities measured at fair value in a business combination; impaired properties, plants and equipment; intangible assets and goodwill; and initial recognition of asset retirement obligations and restructuring costs for which we use fair value. We do not expect any significant impact to our consolidated financial statements when we implement SFAS No. 157 for these assets and liabilities.

Due to our election under FSP 157-2, for 2008, SFAS No. 157 applies to commodity and foreign currency derivative contracts and certain nonqualified deferred compensation and retirement plan assets that are measured at fair value on a recurring basis in periods subsequent to initial recognition. The implementation of SFAS No. 157 did not cause a change in the method of calculating fair value of assets or liabilities, with the exception of incorporating the impact of our nonperformance risk on derivative liabilities which was not material. The primary impact from adoption was additional disclosures.

SFAS No. 157 requires disclosures that categorize assets and liabilities measured at fair value into one of three different levels depending on the observability of the inputs employed in the measurement. Level 1 inputs are quoted prices in active markets for identical assets or liabilities. Level 2 inputs are observable inputs other than quoted prices included within Level 1 for the asset or liability, either directly or indirectly through market-corroborated inputs. Level 3 inputs are unobservable inputs for the asset or liability reflecting our assumptions about pricing by market participants.

We value our exchange-cleared derivatives using unadjusted closing prices provided by the exchange as of the balance sheet date, and these are classified as Level 1 in the fair value hierarchy. Over the counter (OTC) financial swaps and physical commodity purchase and sale contracts are generally valued using quotations provided by brokers and price index developers such as Platts and Oil Price Information Service. These are classified as Level 2. In certain less liquid markets or for longer-term contracts, forward prices are not as readily available. In these circumstances, OTC swaps and physical commodity purchase and sale contracts are valued using internally developed methodologies that consider historical relationships among various commodities that result in management's best estimate of fair value. These contracts are classified as Level 3.

Exchange-cleared financial options are valued using exchange closing prices and are classified as Level 1. Financial OTC and physical commodity options are valued using industry-standard models that consider various assumptions, including quoted forward prices for commodities, time value, volatility factors, and

**Table of Contents**

contractual prices for the underlying instruments, as well as other relevant economic measures. The degree to which these inputs are observable in the forward markets determines whether the option is classified as Level 2 or 3. As permitted under SFAS No. 157, we use a mid-market pricing convention (the mid-point price between bid and ask prices). When appropriate, valuations are adjusted to reflect credit considerations, generally based on available market evidence.

The fair value hierarchy for our financial assets and liabilities accounted for at fair value on a recurring basis at June 30, 2008, was:

	Millions of Dollars			
	Level 1	Level 2	Level 3	Total
<b>Assets</b>				
Commodity derivatives	\$ 7,990	4,310	40	12,340
Foreign exchange derivatives		50		50
Nonqualified benefit plans	412			412
Total assets	8,402	4,360	40	12,802
<b>Liabilities</b>				
Commodity derivatives	(7,887)	(4,565)	(96)	(12,548)
Foreign exchange derivatives		(43)		(43)
Total liabilities	(7,887)	(4,608)	(96)	(12,591)
Net assets (liabilities)	\$ 515	(248)	(56)	211

The derivative values above are based on analysis of each contract as the fundamental unit of account as required by SFAS No. 157. Derivative assets and liabilities with the same counterparty are not netted where the legal right of offset exists, which is different than the net presentation basis in Note 13 Financial Instruments and Derivative Contracts. Gains or losses from contracts in one level may be offset by gains or losses on contracts in another level or by changes in values of physical contracts or positions that are not reflected in the table above.

**Table of Contents**

Changes in the fair value of net commodity derivatives classified as Level 3 in the fair value hierarchy during the three- and six-month periods ended June 30, 2008, were:

	Millions of Dollars	
	Three Months Ended June 30	Six Months Ended June 30
<b>Fair Value Measurements Using Significant Unobservable Inputs (Level 3)</b>		
Beginning balance	\$ (53)	(34)
Total gains (losses), realized and unrealized Included in earnings	(11)	(53)
Included in other comprehensive income		
Purchases, issuances and settlements		24
Transfers in and/or out of Level 3	8	7
Balance at June 30, 2008	\$ (56)	(56)

The amount of total gains (losses) for the three- and six-month periods included in earnings attributable to the change in unrealized gains (losses) relating to assets and liabilities held at June 30, 2008, were:

	Millions of Dollars	
	Three Months Ended June 30	Six Months Ended June 30
Related to assets	\$ 14	17
Related to liabilities	(25)	(61)

Gains and losses, realized and unrealized, included in earnings for the three- and six-month periods ending June 30, 2008, were:

	Millions of Dollars					
	Three Months Ended June 30			Six Months Ended June 30		
	Other	Purchased Crude Oil, Natural Gas and Products	Total	Other	Purchased Crude Oil, Natural Gas and Products	Total
	Operating Revenues			Operating Revenues		
Total gains (losses) included in earnings	\$ (14)	3	(11)	(57)	4	(53)

Change in unrealized gains (losses) relating to assets held at June 30, 2008	\$ 10	4	14	13	4	17
Change in unrealized gains (losses) relating to liabilities held at June 30, 2008	\$ (25)		(25)	(61)		(61)
		6				

---

**Table of Contents****SFAS No. 159**

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities Including an amendment of FASB Statement No. 115. This Statement permits the election to carry financial instruments and certain other items similar to financial instruments at fair value on the balance sheet, with all changes in fair value reported in earnings. By electing the fair value option in conjunction with a derivative, an entity can achieve an accounting result similar to a fair value hedge without having to comply with complex hedge accounting rules. We adopted this Statement effective January 1, 2008, but did not make a fair value election at that time or during the first six months of 2008 for any financial instruments not already carried at fair value in accordance with other accounting standards. Accordingly, the adoption of SFAS No. 159 did not impact our consolidated financial statements.

**Note 3 Variable Interest Entities (VIEs)**

We have a 24 percent interest in West2East Pipeline LLC (West2East), a company holding a 100 percent interest in Rockies Express Pipeline LLC (Rockies Express). West2East is a VIE, but we are not the primary beneficiary. We use the equity method of accounting for our investment. In 2007, we issued a guarantee for 24 percent of the \$2 billion in credit facilities of Rockies Express. In addition, we have a guarantee for 24 percent of \$600 million of Floating Rate Notes due 2009 issued by Rockies Express. At June 30, 2008, the book value of our investment in West2East was \$249 million. See Note 11 Guarantees, for additional information.

We have a 30 percent ownership interest with a 50 percent governance interest in the OOO Naryanmarneftegaz (NMNG) joint venture to develop resources in the Timan-Pechora province of Russia. The NMNG joint venture is a VIE because we and our related party, OAO LUKOIL, have disproportionate interests. We are not the primary beneficiary of the VIE and we use the equity method of accounting for this investment. At June 30, 2008, the book value of our investment in the venture was \$2,063 million.

**Note 4 Inventories**

Inventories consisted of the following:

	Millions of Dollars	
	<b>June 30 2008</b>	December 31 2007
Crude oil and petroleum products	<b>\$ 5,854</b>	3,373
Materials, supplies and other	<b>903</b>	850
	<b>\$ 6,757</b>	4,223

Inventories valued on the last-in, first-out (LIFO) basis totaled \$5,513 million and \$2,974 million at June 30, 2008, and December 31, 2007, respectively. The remaining inventories were valued under various methods, including first-in, first-out and weighted average. The excess of current replacement cost over LIFO cost of inventories amounted to \$12,234 million and \$6,668 million at June 30, 2008, and December 31, 2007, respectively.

**Table of Contents****Note 5 Assets Held for Sale**

Noncurrent assets and noncurrent liabilities classified as current assets and current liabilities under the held for sale provisions of SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, totaled \$1,092 million and \$159 million, respectively, at December 31, 2007. During the first six months of 2008, a portion of these held-for-sale assets were sold, and additional assets met the held-for-sale criteria. As a result, at June 30, 2008, we classified \$1,179 million of noncurrent assets as Prepaid expenses and other current assets on our consolidated balance sheet and we classified \$303 million of noncurrent liabilities as current liabilities, consisting of \$164 million in Accrued income and other taxes and \$139 million in Other accruals. Contingent upon necessary regulatory approvals, we expect the disposal of these assets to be substantially completed by the end of 2008.

The major classes of noncurrent assets and noncurrent liabilities held for sale and classified as current were:

	Millions of Dollars	
	<b>June 30 2008</b>	December 31 2007
<b>Assets</b>		
Investments and long-term receivables	\$ 7	48
Net properties, plants and equipment	973	946
Goodwill	188	89
Intangibles	2	2
Other assets	9	7
<b>Total assets</b>	<b>\$ 1,179</b>	1,092
Exploration and Production	\$ 432	189
Refining and Marketing	747	903
	<b>\$ 1,179</b>	1,092
<b>Liabilities</b>		
Asset retirement obligations and accrued environmental costs	\$ 108	23
Deferred income taxes	164	133
Other liabilities and deferred credits	31	3
<b>Total liabilities</b>	<b>\$ 303</b>	159
Exploration and Production	\$ 191	35
Refining and Marketing	112	124
	<b>\$ 303</b>	159

**Table of Contents**

**Note 6 Investments, Loans and Long-Term Receivables**

**LUKOIL**

Our ownership interest in LUKOIL was 20 percent at June 30, 2008, based on 851 million shares authorized and issued. For financial reporting under U.S. generally accepted accounting principles, treasury shares held by LUKOIL are not considered outstanding for determining our equity-method ownership interest in LUKOIL. Our ownership interest, based on estimated shares outstanding, was also 20 percent at June 30, 2008, compared with 20.6 percent at December 31, 2007.

At June 30, 2008, the book value of our ordinary share investment in LUKOIL was \$12,393 million. Our share of the net assets of LUKOIL was estimated to be \$9,900 million. This basis difference of \$2,493 million is primarily being amortized on a unit-of-production basis. On June 30, 2008, the closing price of LUKOIL shares on the London Stock Exchange was \$98.60 per share, making the total market value of our LUKOIL investment \$16,773 million.

**Loans to Related Parties**

As part of our normal ongoing business operations and consistent with industry practice, we invest and enter into numerous agreements with other parties to pursue business opportunities, which share costs and apportion risks among the parties as governed by the agreements. Included in such activity are loans made to certain affiliated companies. The long-term portion of these loans are included in the Loans and advances related parties balance sheet line item, while the short-term portion is included in Accounts and notes receivable related parties. Significant loans to affiliated companies at June 30, 2008, included the following:

\$644 million in loan financing and an additional \$116 million of accrued interest to Freeport LNG Development, L.P. for the construction of a liquefied natural gas (LNG) facility. We expect to provide loan financing of approximately \$678 million, excluding accrued interest, for the construction of the facility. The terminal became operational late in the second quarter of 2008.

\$359 million in loan financing and an additional \$46 million of accrued interest to Varandey Terminal Company associated with the costs of a terminal expansion. We expect our total financing obligation for the terminal expansion to be approximately \$390 million at current exchange rates, excluding interest to be accrued during construction.

\$787 million of project financing and an additional \$60 million of accrued interest to Qatargas 3, an integrated project to produce and liquefy natural gas from Qatar's North field. Our maximum exposure to this financing structure is \$1.2 billion, excluding accrued interest.



**Table of Contents****Note 7 Properties, Plants and Equipment**

The company's investment in properties, plants and equipment (PP&E), with accumulated depreciation, depletion and amortization (Accum. DD&A), was:

	Millions of Dollars					
	June 30, 2008		December 31, 2007			
	Gross PP&E	Accum. DD&A	Net PP&E	Gross PP&E	Accum. DD&A	Net PP&E
E&P	\$ 107,053	34,675	72,378	102,550	30,701	71,849
Midstream	114	66	48	267	103	164
R&M	20,764	5,112	15,652	19,926	4,733	15,193
LUKOIL Investment Chemicals						
Emerging Businesses	1,308	181	1,127	1,204	138	1,066
Corporate and Other	1,499	714	785	1,414	683	731
	\$ 130,738	40,748	89,990	125,361	36,358	89,003

**Suspended Wells**

The company's capitalized cost of suspended wells at June 30, 2008, was \$694 million, an increase of \$105 million from \$589 million at year-end 2007. For the category of exploratory well costs capitalized for a period greater than one year as of December 31, 2007, \$12 million was charged to dry hole expense during the first six months of 2008.

**Note 8 Impairments****Expropriated Assets**

In the second quarter of 2007, we recorded a noncash impairment, including allocable goodwill, of \$4,588 million before-tax (\$4,512 million after-tax) related to our investments in the Petrozuata and Hamaca heavy-oil ventures and the offshore Corocoro oil development project in Venezuela. See Note 13 Impairments, in our 2007 Annual Report on Form 10-K, for additional information.

**Other Impairments**

During the first six months of 2008 and 2007, we recognized the following net impairments:

	Millions of Dollars			
	Three Months Ended June 30		Six Months Ended June 30	
	2008	2007	2008	2007
E&P				
United States	\$	1		1
International	1	81	3	175
R&M				
United States	18	16	22	49
Increase in fair value of previously impaired assets				(128)
	\$ 19	98	25	97

**Table of Contents**

During the second quarter and six-month period of 2008, property impairments were primarily associated with planned asset dispositions.

During the second quarter and six-month period of 2007, we recorded property impairments for:

The write-down of held-for-sale assets to fair value, less cost to sell.

Changes in asset retirement obligations for properties at the end of their economic life.

The write-down of abandoned properties or projects.

In addition and in accordance with SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, the six-month period of 2007 included a \$128 million gain for the subsequent increase in the fair value of certain assets impaired in the prior year to reflect finalized sales agreements. This gain was netted with write-downs into the Impairments line of the consolidated income statement.

**Note 9 Debt**

In January 2008, we reduced our Floating Rate Five-Year Term Note due 2011 from \$3 billion to \$2 billion, with a subsequent reduction in June 2008 to \$1.5 billion. In March 2008, we redeemed our \$300 million 7.125% Debentures due 2028 at a premium of \$8 million, plus accrued interest.

In May 2008, we issued notes consisting of \$400 million of 4.40% Notes due 2013, \$500 million of 5.20% Notes due 2018 and \$600 million of 5.90% Notes due 2038. The proceeds from the offering were used to reduce commercial paper and for general corporate purposes.

At June 30, 2008, we had a \$7.5 billion revolving credit facility, which expires in September 2012. The facility may be used as direct bank borrowings, as support for the ConocoPhillips \$7.5 billion commercial paper program, as support for the ConocoPhillips Qatar Funding Ltd. \$1.5 billion commercial paper program, or as support for issuances of letters of credit totaling up to \$750 million. At June 30, 2008, and December 31, 2007, we had no outstanding borrowings under the credit facility, but \$40 million and \$41 million, respectively, in letters of credit had been issued. Under both commercial paper programs, \$1,314 million of commercial paper was outstanding at June 30, 2008, compared with \$725 million at December 31, 2007.

Also at June 30, 2008, we classified \$2,264 million of short-term debt as long-term debt, based on our ability and intent to refinance the obligations on a long-term basis under our revolving credit facilities.

**Note 10 Joint Venture Acquisition Obligation**

On January 3, 2007, we closed on a business venture with EnCana Corporation. As part of this transaction, we are obligated to contribute \$7.5 billion, plus interest, over a ten-year period, which began in 2007, to the upstream business venture, FCCL Oil Sands Partnership, which was formed as a result of the transaction.

Quarterly principal and interest payments of \$237 million began in the second quarter of 2007, and will continue until the balance is paid. Of the principal obligation amount, approximately \$609 million is short-term and is included in the Accounts payable related parties line on our June 30, 2008, consolidated balance sheet. The principal portion of these payments, which totaled \$293 million in the first six months of 2008, is presented on our consolidated statement of cash flows as an other financing activity. Interest accrues at a fixed annual rate of 5.3 percent on the unpaid principal balance. Fifty percent of the quarterly interest payment is reflected as a capital contribution and is included in the Capital expenditures and investments line on our consolidated statement of cash flows.

**Table of Contents****Note 11 Guarantees**

At June 30, 2008, we were liable for certain contingent obligations under various contractual arrangements as described below. We recognize a liability, at inception, for the fair value of our obligation as a guarantor for newly issued or modified guarantees. Unless the carrying amount of the liability is noted below, we have not recognized a liability either because the guarantees were issued prior to December 31, 2002, or because the fair value of the obligation is immaterial.

**Construction Completion Guarantees**

In December 2005, we issued a construction completion guarantee for 30 percent of the \$4.0 billion in loan facilities of Qatargas 3, which will be used to construct an LNG train in Qatar. Of the \$4.0 billion in loan facilities, ConocoPhillips has committed to provide \$1.2 billion. The maximum potential amount of future payments to third-party lenders under the guarantee is estimated to be \$850 million, which could become payable if the full debt financing is utilized and completion of the Qatargas 3 project is not achieved. The project financing will be nonrecourse to ConocoPhillips upon certified completion, currently expected in 2010. At June 30, 2008, the carrying value of the guarantee to the third-party lenders was \$11 million. For additional information, see Note 6 Investments, Loans and Long-Term Receivables.

**Guarantees of Joint-Venture Debt**

In June 2006, we issued a guarantee for 24 percent of the \$2 billion in credit facilities of Rockies Express Pipeline LLC (Rockies Express), which will be used to construct a natural gas pipeline across a portion of the United States. At June 30, 2008, Rockies Express had \$740 million outstanding under the credit facilities, with our 24 percent guarantee equaling \$178 million. The maximum potential amount of future payments to third-party lenders under the guarantee is estimated to be \$480 million, which could become payable if the credit facility is fully utilized and Rockies Express fails to meet its obligations under the credit agreement. In addition, we also have a guarantee for 24 percent of \$600 million of Floating Rate Notes due 2009 issued by Rockies Express in September 2007. It is anticipated final construction completion will be achieved in 2009, and refinancing will take place at that time, making the debt nonrecourse to ConocoPhillips. At June 30, 2008, the total carrying value of these guarantees to third-party lenders was \$12 million. See Note 3 Variable Interest Entities (VIEs), for additional information.

At June 30, 2008, we had other guarantees outstanding for our portion of joint-venture debt obligations, which have terms of up to 17 years. The maximum potential amount of future payments under the guarantees is approximately \$90 million. Payment would be required if a joint venture defaults on its debt obligations.

**Other Guarantees**

The Mery Sweeny, L.P. (MSLP) joint-venture project agreement requires the partners in the venture to pay cash calls to cover operating expenses in the event the venture does not have enough cash to cover operating expenses after setting aside the amount required for debt service over the next 16 years. Although there is no maximum limit stated in the agreement, the intent is to cover short-term cash deficiencies should they occur. Our maximum potential future payments under the agreement are currently estimated to be \$100 million, assuming such a shortfall exists at some point in the future due to an extended operational disruption.

In February 2003, we entered into two agreements establishing separate guarantee facilities of \$50 million each for two LNG ships. Subject to the terms of each such facility, we will be required to make payments should the charter revenue generated by the respective ship fall below certain specified minimum thresholds, and we will receive payments to the extent that such revenues exceed those thresholds. The net maximum future payments that we may have to make over the 20-year terms of the two agreements could be up to \$100 million in total.

To the extent we receive any such payments, our

**Table of Contents**

actual gross payments over the 20 years could exceed that amount. In the event either ship is sold or a total loss occurs, we also may have recourse to the sales or insurance proceeds to recoup payments made under the guarantee facilities.

We have guarantees of the residual value of leased corporate aircraft. The maximum potential payment under these guarantees at June 30, 2008, was \$150 million.

In December 2007, we acquired a 50 percent equity interest in the Keystone Oil Pipeline (Keystone) to form a 50/50 joint venture with TransCanada Corporation. Keystone plans to construct a crude oil pipeline originating in Hardisty, Alberta, with delivery points at Wood River and Patoka, Illinois, and Cushing, Oklahoma. In connection with certain planning and construction activities, agreements were put in place with third parties to guarantee the payments due. Our maximum potential amount of future payments under those agreements are estimated to be \$400 million, which could become payable if Keystone fails to meet its obligations under the agreements noted above and the obligation cannot otherwise be mitigated. Payments under the guarantees are contingent upon the partners not making necessary equity contributions into Keystone; therefore, it is considered unlikely that payments would be required. All but \$15 million of the guarantees will terminate after construction is completed, currently estimated to be in 2010.

We have other guarantees with maximum future potential payment amounts totaling \$200 million, which consist primarily of dealer and jobber loan guarantees to support our marketing business, guarantees to fund the short-term cash liquidity deficits of certain joint ventures, one small construction completion guarantee, guarantees relating to the startup of a refining joint venture, and guarantees of the lease payment obligations of a joint venture. These guarantees generally extend up to 10 years or life of the venture and payment would be required only if the dealer, jobber or lessee goes into default, if the joint ventures have cash liquidity issues, if a construction project is not completed, or if a guaranteed party defaults on lease payments.

**Indemnifications**

Over the years, we have entered into various agreements to sell ownership interests in certain corporations and joint ventures and have sold several assets, including downstream and midstream assets, certain exploration and production assets, and downstream retail and wholesale sites that gave rise to qualifying indemnifications. Agreements associated with these sales include indemnifications for taxes, environmental liabilities, permits and licenses, employee claims, real estate indemnity against tenant defaults, and litigation. The terms of these indemnifications vary greatly. The majority of these indemnifications are related to environmental issues, the term is generally indefinite and the maximum amount of future payments is generally unlimited. The carrying amount recorded for these indemnifications at June 30, 2008, was \$454 million. We amortize the indemnification liability over the relevant time period, if one exists, based on the facts and circumstances surrounding each type of indemnity. In cases where the indemnification term is indefinite, we will reverse the liability when we have information the liability is essentially relieved or amortize the liability over an appropriate time period as the fair value of our indemnification exposure declines. Although it is reasonably possible future payments may exceed amounts recorded, due to the nature of the indemnifications, it is not possible to make a reasonable estimate of the maximum potential amount of future payments. Included in the carrying amount recorded were \$256 million of environmental accruals for known contamination that is included in asset retirement obligations and accrued environmental costs at June 30, 2008. For additional information about environmental liabilities, see Note 12 Contingencies and Commitments.

**Note 12 Contingencies and Commitments**

In the case of all known non-income-tax-related contingencies, we accrue a liability when the loss is probable and the amount is reasonably estimable. If a range of amounts can be reasonably estimated and no amount within the range is a better estimate than any other amount, then the minimum of the range is accrued. We do not reduce these liabilities for potential insurance or third-party recoveries. If applicable, we accrue

**Table of Contents**

receivables for probable insurance or other third-party recoveries. In the case of income-tax-related contingencies, we adopted FIN 48, effective January 1, 2007. FIN 48 requires a cumulative probability-weighted loss accrual in cases where sustaining a tax position is less than certain.

Based on currently available information, we believe it is remote that future costs related to known contingent liability exposures will exceed current accruals by an amount that would have a material adverse impact on our consolidated financial statements. As we learn new facts concerning contingencies, we reassess our position both with respect to accrued liabilities and other potential exposures. Estimates that are particularly sensitive to future changes include contingent liabilities recorded for environmental remediation, tax and legal matters. Estimated future environmental remediation costs are subject to change due to such factors as the uncertain magnitude of cleanup costs, the unknown time and extent of such remedial actions that may be required, and the determination of our liability in proportion to that of other responsible parties. Estimated future costs related to tax and legal matters are subject to change as events evolve and as additional information becomes available during the administrative and litigation processes.

**Environmental**

We are subject to federal, state and local environmental laws and regulations. These may result in obligations to remove or mitigate the effects on the environment of the placement, storage, disposal or release of certain chemical, mineral and petroleum substances at various sites. When we prepare our consolidated financial statements, we record accruals for environmental liabilities based on management's best estimates, using all information that is available at the time. We measure estimates and base liabilities on currently available facts, existing technology, and presently enacted laws and regulations, taking into account stakeholder and business considerations. When measuring environmental liabilities, we also consider our prior experience in remediation of contaminated sites, other companies' cleanup experience, and data released by the U.S. Environmental Protection Agency (EPA) or other organizations. We consider unasserted claims in our determination of environmental liabilities and we accrue them in the period that they are both probable and reasonably estimable.

Although liability of those potentially responsible for environmental remediation costs is generally joint and several for federal sites and frequently so for state sites, we are usually only one of many companies cited at a particular site. Due to the joint and several liabilities, we could be responsible for all of the cleanup costs related to any site at which we have been designated as a potentially responsible party. If we were solely responsible, the costs, in some cases, could be material to our, or one of our segments', results of operations, capital resources or liquidity. However, settlements and costs incurred in matters that previously have been resolved have not been material to our results of operations or financial condition. We have been successful to date in sharing cleanup costs with other financially sound companies. Many of the sites at which we are potentially responsible are still under investigation by the EPA or the state agencies concerned. Prior to actual cleanup, those potentially responsible normally assess the site conditions, apportion responsibility and determine the appropriate remediation. In some instances, we may have no liability or may attain a settlement of liability. Where it appears that other potentially responsible parties may be financially unable to bear their proportional share, we consider this inability in estimating our potential liability and we adjust our accruals accordingly.

As a result of various acquisitions in the past, we assumed certain environmental obligations. Some of these environmental obligations are mitigated by indemnifications made by others for our benefit and some of the indemnifications are subject to dollar limits and time limits. We have not recorded accruals for any potential contingent liabilities that we expect to be funded by the prior owners under these indemnifications.

We are currently participating in environmental assessments and cleanups at numerous federal Superfund and comparable state sites. After an assessment of environmental exposures for cleanup and other costs, we make accruals on an undiscounted basis (except for those acquired in a purchase business combination, which we record on a discounted basis) for planned investigation and remediation activities for sites where it is probable that future costs will be incurred and these costs can be reasonably estimated. At June 30, 2008, our balance

**Table of Contents**

sheet included a total environmental accrual of \$1,046 million, compared with \$1,089 million at December 31, 2007. We expect to incur the majority of these expenditures within the next 30 years. We have not reduced these accruals for possible insurance recoveries. In the future, we may be involved in additional environmental assessments, cleanups and proceedings.

**Legal Proceedings**

Our legal organization applies its knowledge, experience, and professional judgment to the specific characteristics of our cases, employing a litigation management process to manage and monitor the legal proceedings against us. Our process facilitates the early evaluation and quantification of potential exposures in individual cases. This process also enables us to track those cases which have been scheduled for trial, as well as the pace of settlement discussions in individual matters. Based on professional judgment and experience in using these litigation management tools and available information about current developments in all our cases, our legal organization believes there is a remote likelihood future costs related to known contingent liability exposures will exceed current accruals by an amount that would have a material adverse impact on our consolidated financial statements.

**Other Contingencies**

We have contingent liabilities resulting from throughput agreements with pipeline and processing companies not associated with financing arrangements. Under these agreements, we may be required to provide any such company with additional funds through advances and penalties for fees related to throughput capacity not utilized. In addition, at June 30, 2008, we had performance obligations secured by letters of credit of \$1,967 million (of which \$40 million was issued under the provisions of our revolving credit facility, and the remainder was issued as direct bank letters of credit) and various purchase commitments for materials, supplies, services and items of permanent investment incident to the ordinary conduct of business.

**Note 13 Financial Instruments and Derivative Contracts**

Derivative assets and liabilities were:

	Millions of Dollars	
	<b>June</b>	December
	<b>30</b>	31
	<b>2008</b>	2007
<b>Derivative Assets</b>		
Current	<b>\$ 1,641</b>	453
Long-term	<b>322</b>	89
	<b>\$ 1,963</b>	542
<b>Derivative Liabilities</b>		
Current	<b>\$ 1,913</b>	493
Long-term	<b>251</b>	67
	<b>\$ 2,164</b>	560

These derivative assets and liabilities appear as prepaid expenses and other current assets, other assets, other accruals, or other liabilities and deferred credits on the balance sheet.

**Table of Contents****Note 14 Comprehensive Income**

ConocoPhillips comprehensive income was as follows:

	Millions of Dollars			
	Three Months Ended		Six Months Ended	
	June 30		June 30	
	2008	2007	2008	2007
Net income	\$ 5,439	301	9,578	3,847
After-tax changes in:				
Defined benefit pension plans				
Net prior service cost	(14)	5	(10)	10
Net actuarial loss	(2)	14	7	30
Nonsponsored plans	2		4	(3)
Foreign currency translation adjustments	178	1,145	(257)	1,276
Hedging activities	2	(2)		(3)
Comprehensive income	\$ 5,605	1,463	9,322	5,157

Accumulated other comprehensive income in the equity section of the balance sheet included:

	Millions of Dollars	
	June	December
	30	31
	2008	2007
Defined benefit pension plans	\$ (464)	(465)
Foreign currency translation adjustments	4,776	5,033
Deferred net hedging loss	(8)	(8)
Accumulated other comprehensive income	\$ 4,304	4,560

**Note 15 Cash Flow Information**

	Millions of Dollars	
	Six Months Ended	
	June 30	
	2008	2007
<b>Noncash Investing and Financing Activities</b>		
Investment in an upstream business venture through issuance of an acquisition obligation	\$	7,313
Investment in a downstream business venture through contribution of noncash assets and liabilities		2,415
<b>Cash Payments</b>		
Interest	\$ 398	532

Income taxes

**6,405**

5,525

16

---



**Table of Contents****Note 16 Employee Benefit Plans  
Pension and Postretirement Plans**

Components of Net Periodic Benefit Cost	Millions of Dollars					
	Pension Benefits				Other Benefits	
	June 30		June 30		June 30	
	2008		2007		2008	2007
	U.S.	Int l.	U.S.	Int l.		
<u>Three Months Ended</u>						
Service cost	\$ 47	24	44	24	4	4
Interest cost	62	46	57	41	16	11
Expected return on plan assets	(56)	(45)	(51)	(37)		
Amortization of prior service cost	2		2	2	2	4
Recognized net actuarial loss (gain)	17	3	16	12	(6)	(6)
Net periodic benefit costs	\$ 72	28	68	42	16	13
<u>Six Months Ended</u>						
Service cost	\$ 94	47	88	48	7	7
Interest cost	124	90	114	79	28	22
Expected return on plan assets	(112)	(89)	(102)	(72)		
Amortization of prior service cost	4		5	4	5	7
Recognized net actuarial loss (gain)	33	6	31	23	(10)	(10)
Net periodic benefit costs	\$ 143	54	136	82	30	26

During the first six months of 2008, we contributed \$222 million to our domestic qualified and nonqualified plans and \$92 million to our international benefit plans. We currently expect to contribute a total of \$460 million to our domestic plans and \$180 million to our international plans in 2008.

**Note 17 Related Party Transactions**

Significant transactions with related parties were:

	Millions of Dollars			
	Three Months Ended		Six Months Ended	
	June 30		June 30	
	2008	2007	2008	2007
Operating revenues (a)	\$ 4,001	2,884	7,172	5,502
Purchases (b)	5,693	4,089	10,092	7,299
Operating expenses and selling, general and administrative expenses (c)	127	98	243	206
Net interest income (d)	19	26	40	56

(a) We sold natural gas to DCP Midstream and crude oil to the

Malaysian Refining Company Sdn. Bhd. (MRC), among others, for processing and marketing. Natural gas liquids, solvents and petrochemical feedstocks were sold to Chevron Phillips Chemical Company LLC (CPChem), gas oil and hydrogen feedstocks were sold to Excel Paralubes and refined products were sold primarily to CFJ Properties and LUKOIL. Natural gas, crude oil, blendstock and other intermediate products were sold to WRB Refining LLC. In addition, we charged several of our affiliates including CPChem, Merey Sweeny L.P. (MSLP)

**Table of Contents**

and Hamaca Holding LLC (until expropriation on June 26, 2007) for the use of common facilities, such as steam generators, waste and water treaters, and warehouse facilities.

- (b) We purchased refined products from WRB Refining. We purchased natural gas and natural gas liquids from DCP Midstream and CPChem for use in our refinery processes and other feedstocks from various affiliates. We purchased crude oil from LUKOIL, upgraded crude oil from Petrozuata C.A. (as a related party until expropriation on June 26, 2007) and refined products from MRC. We also paid fees to various pipeline equity companies for transporting

finished refined products and natural gas, and a price upgrade to MSLP for heavy crude oil processing. We purchased base oils and fuel products from Excel Paralubes for use in our refinery and specialty businesses.

- (c) We paid processing fees to various affiliates. Additionally, we paid crude oil transportation fees to pipeline equity companies.
- (d) We paid and/or received interest to/from various affiliates, including FCCL Oil Sands Partnership. See Note 6 Investments, Loans and Long-Term Receivables, for additional information on loans to affiliated companies.

**Note 18 Segment Disclosures and Related Information**

We have organized our reporting structure based on the grouping of similar products and services, resulting in six operating segments:

- 1) E&P This segment primarily explores for, produces, transports and markets crude oil, natural gas and natural gas liquids on a worldwide basis.

Edgar Filing: CONOCOPHILLIPS - Form 10-Q

- 2) **Midstream** This segment gathers, processes and markets natural gas produced by ConocoPhillips and others, and fractionates and markets natural gas liquids, primarily in the United States and Trinidad. The Midstream segment primarily consists of our 50 percent equity investment in DCP Midstream.
- 3) **R&M** This segment purchases, refines, markets and transports crude oil and petroleum products, mainly in the United States, Europe and Asia Pacific.
- 4) **LUKOIL Investment** This segment represents our investment in the ordinary shares of LUKOIL, an international, integrated oil and gas company headquartered in Russia. At June 30, 2008, our ownership interest was 20 percent based on both issued shares and estimated shares outstanding.
- 5) **Chemicals** This segment manufactures and markets petrochemicals and plastics on a worldwide basis. The Chemicals segment consists of our 50 percent equity investment in CPChem.
- 6) **Emerging Businesses** This segment represents our investment in new technologies or businesses outside our normal scope of operations.

Corporate and Other includes general corporate overhead, most interest income and expense, restructuring charges, and various other corporate activities. Corporate assets include all cash and cash equivalents. We evaluate performance and allocate resources based on net income. Intersegment sales are at prices that approximate market.

**Table of Contents****Analysis of Results by Operating Segment**

	Millions of Dollars			
	Three Months Ended		Six Months Ended	
	June 30		June 30	
	2008	2007	2008	2007
<b>Sales and Other Operating Revenues</b>				
E&P				
United States	\$ 15,964	9,465	27,511	17,737
International	8,471	5,480	16,912	11,493
Intersegment eliminations U.S.	(2,525)	(1,496)	(4,637)	(2,652)
Intersegment eliminations international	(3,550)	(1,476)	(5,847)	(2,917)
E&P	18,360	11,973	33,939	23,661
Midstream				
Total sales	2,100	1,109	3,742	2,214
Intersegment eliminations	(30)	(45)	(119)	(104)
Midstream	2,070	1,064	3,623	2,110
R&M				
United States	37,250	24,614	64,211	44,653
International	13,969	9,793	24,895	18,428
Intersegment eliminations U.S.	(285)	(119)	(504)	(263)
Intersegment eliminations international	(13)	(3)	(20)	(5)
R&M	50,921	34,285	88,582	62,813
LUKOIL Investment				
Chemicals	3	3	6	6
Emerging Businesses				
Total sales	230	131	488	300
Intersegment eliminations	(179)	(91)	(356)	(205)
Emerging Businesses	51	40	132	95
Corporate and Other	6	5	12	5
Consolidated sales and other operating revenues	\$ 71,411	47,370	126,294	88,690
<b>Net Income (Loss)</b>				
E&P				
United States	\$ 1,852	1,055	3,201	1,971
International	2,147	(3,459)	3,685	(2,046)
Total E&P	3,999	(2,404)	6,886	(75)

Midstream	<b>162</b>	102	<b>299</b>	187
R&M				
United States	<b>587</b>	1,879	<b>1,022</b>	2,775
International	<b>77</b>	479	<b>162</b>	719
Total R&M	<b>664</b>	2,358	<b>1,184</b>	3,494
LUKOIL Investment	<b>774</b>	526	<b>1,484</b>	782
Chemicals	<b>18</b>	68	<b>70</b>	150
Emerging Businesses	<b>8</b>	(12)	<b>20</b>	(13)
Corporate and Other	<b>(186)</b>	(337)	<b>(365)</b>	(678)
Consolidated net income	<b>\$ 5,439</b>	301	<b>9,578</b>	3,847

**Table of Contents**

	Millions of Dollars	
	<b>June 30</b>	December
	<b>2008</b>	31 2007
<b>Total Assets</b>		
E&P		
United States	<b>\$ 38,338</b>	35,160
International	<b>60,102</b>	59,412
Goodwill	<b>25,460</b>	25,569
<b>Total E&amp;P</b>	<b>123,900</b>	120,141
Midstream	<b>2,070</b>	2,016
R&M		
United States	<b>29,207</b>	24,336
International	<b>12,464</b>	9,766
Goodwill	<b>3,767</b>	3,767
<b>Total R&amp;M</b>	<b>45,438</b>	37,869
LUKOIL Investment	<b>12,697</b>	11,164
Chemicals	<b>2,265</b>	2,225
Emerging Businesses	<b>1,308</b>	1,230
Corporate and Other	<b>2,477</b>	3,112
<b>Consolidated total assets</b>	<b>\$ 190,155</b>	177,757

**Note 19 Income Taxes**

Our effective tax rate for the second quarter and first six months of 2008 was 44 percent and 45 percent, respectively, compared with 91 percent and 60 percent for the same two periods of 2007. The change in the effective tax rate for the second quarter and six months of 2008, versus the same periods of 2007, was primarily due to the impact of the expropriation of our oil interests in Venezuela on 2007 results (see the Expropriated Assets section of Note 13 Impairments, in our 2007 Annual Report on Form 10-K, for additional information), partially offset by the impact of a higher proportion of income in higher tax-rate jurisdictions in 2008. The effective tax rate in excess of the domestic federal statutory rate of 35 percent was primarily due to the impact of foreign taxes.

**Note 20 New Accounting Standards**

In December 2007, the FASB issued SFAS No. 141 (Revised), Business Combinations (SFAS No. 141(R)). This Statement will apply to all transactions in which an entity obtains control of one or more other businesses. In general, SFAS No. 141(R) requires the acquiring entity in a business combination to recognize the fair value of all the assets acquired and liabilities assumed in the transaction; establishes the acquisition-date as the fair value measurement point; and modifies the disclosure requirements. This Statement applies prospectively to business combinations for which the acquisition date is on or after January 1, 2009. However, starting January 1, 2009, accounting for changes in valuation allowances for acquired deferred tax assets and the resolution of uncertain tax positions for prior business combinations will impact tax expense instead of impacting goodwill. We are currently evaluating the changes provided for in this Statement.

Also in December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB No. 51, which changes the classification of noncontrolling interests, sometimes



called a minority interest, in the consolidated financial statements. Additionally, this Statement establishes a single method of accounting for changes in a parent company's ownership interest that do not result in deconsolidation and requires a parent company to recognize a gain or loss when a subsidiary is deconsolidated. This Statement is effective January 1, 2009, and will be applied prospectively with the

**Table of Contents**

exception of the presentation and disclosure requirements which must be applied retrospectively for all periods presented. We are currently evaluating the impact of this Statement on our consolidated financial statements. In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities an amendment of FASB No. 133. This Statement expands the annual and interim disclosure requirements of SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, for derivative instruments within the scope of that Statement. We must adopt SFAS No. 161 no later than January 1, 2009, but it will not have any impact on our consolidated financial statements, other than the additional disclosures.

**Table of Contents**

**Supplementary Information Condensed Consolidating Financial Information**

We have various cross guarantees among ConocoPhillips, ConocoPhillips Company, ConocoPhillips Australia Funding Company, ConocoPhillips Canada Funding Company I, and ConocoPhillips Canada Funding Company II, with respect to publicly held debt securities. ConocoPhillips Company is wholly owned by ConocoPhillips. ConocoPhillips Australia Funding Company is an indirect, wholly owned subsidiary of ConocoPhillips Company. ConocoPhillips Canada Funding Company I and ConocoPhillips Canada Funding Company II are indirect, wholly owned subsidiaries of ConocoPhillips. ConocoPhillips and ConocoPhillips Company have fully and unconditionally guaranteed the payment obligations of ConocoPhillips Australia Funding Company, ConocoPhillips Canada Funding Company I, and ConocoPhillips Canada Funding Company II, with respect to their publicly held debt securities. Similarly, ConocoPhillips has fully and unconditionally guaranteed the payment obligations of ConocoPhillips Company with respect to its publicly held debt securities. In addition, ConocoPhillips Company has fully and unconditionally guaranteed the payment obligations of ConocoPhillips with respect to its publicly held debt securities. All guarantees are joint and several. The following condensed consolidating financial information presents the results of operations, financial position and cash flows for:

ConocoPhillips, ConocoPhillips Company, ConocoPhillips Australia Funding Company, ConocoPhillips Canada Funding Company I, and ConocoPhillips Canada Funding Company II (in each case, reflecting investments in subsidiaries utilizing the equity method of accounting).

All other nonguarantor subsidiaries of ConocoPhillips.

The consolidating adjustments necessary to present ConocoPhillips results on a consolidated basis. This condensed consolidating financial information should be read in conjunction with the accompanying consolidated financial statements and notes.

**Table of Contents**

Millions of Dollars									
Three Months Ended June 30, 2008									
	ConocoPhillips		ConocoPhillips		ConocoPhillips		All Other Subsidiaries	Consolidating Adjustments	Total Consolidated
	ConocoPhillips Company	Funding Company	ConocoPhillips Company	Funding Company	ConocoPhillips Company	Funding Company			
<b>Income Statement</b>	ConocoPhillips Company	Funding Company	ConocoPhillips Company	Funding Company	ConocoPhillips Company	Funding Company			
<b>Revenues and Other Income</b>									
Sales and other operating revenues	\$	47,793					23,618		71,411
Equity in earnings of affiliates	5,466	3,796					1,446	(8,896)	1,812
Other income	(1)	182					(51)		130
Intercompany revenues	15	915	19	22	13		9,693	(10,677)	
<b>Total Revenues and Other Income</b>	<b>5,480</b>	<b>52,686</b>	<b>19</b>	<b>22</b>	<b>13</b>		<b>34,706</b>	<b>(19,573)</b>	<b>73,353</b>
<b>Costs and Expenses</b>									
Purchased crude oil, natural gas and products		44,038					17,540	(10,364)	51,214
Production and operating expenses		1,337					1,807	(33)	3,111
Selling, general and administrative expenses	5	466					171	(13)	629
Exploration expenses		45					243		288
Depreciation, depletion and amortization		379					1,799		2,178
Impairments		17					2		19
Taxes other than income taxes		1,285					4,569	(58)	5,796
Accretion on discounted liabilities		14					82		96
Interest and debt expense	51	104	18	20	13		213	(209)	210
Foreign currency transaction losses		2		58	66		(126)		
Minority interests							17		17

Edgar Filing: CONOCOPHILLIPS - Form 10-Q

Total Costs and Expenses	56	47,687	18	78	79	26,317	(10,677)	63,558
Income (loss) before income taxes	5,424	4,999	1	(56)	(66)	8,389	(8,896)	9,795
Provision for income taxes	(15)	550		(17)	(21)	3,859		4,356
<b>Net Income (Loss)</b>	<b>\$ 5,439</b>	<b>4,449</b>	<b>1</b>	<b>(39)</b>	<b>(45)</b>	<b>4,530</b>	<b>(8,896)</b>	<b>5,439</b>

**Table of Contents**

Millions of Dollars										
Three Months Ended June 30, 2007										
	ConocoPhillips		ConocoPhillips		ConocoPhillips		All Other Subsidiaries	Consolidating Adjustments	Total Consolidated	
	ConocoPhillips Company	Funding Company	Australia Company	Canada Company	Canada Company	I				II
<b>Income Statement</b>	ConocoPhillips Company	Company	Company	Company	Company	I	II	Subsidiaries	Adjustments	Consolidated
<b>Revenues and Other Income</b>										
Sales and other operating revenues	\$	30,915						16,455		47,370
Equity in earnings of affiliates	329	632						780	(235)	1,506
Other income	4	(70)						587		521
Intercompany revenues	58	791	30	20	12			4,754	(5,665)	
<b>Total Revenues and Other Income</b>	391	32,268	30	20	12			22,576	(5,900)	49,397
<b>Costs and Expenses</b>										
Purchased crude oil, natural gas and products		25,780						9,989	(4,949)	30,820
Production and operating expenses		1,109						1,469	(21)	2,557
Selling, general and administrative expenses	6	375						235	(12)	604
Exploration expenses		24						235		259
Depreciation, depletion and amortization		361						1,655		2,016
Impairment expropriated assets		1,925						2,663		4,588
Impairments								98		98
Taxes other than income taxes		1,295						3,472	(70)	4,697
Accretion on discounted liabilities		14						67		81
Interest and debt expense	99	291	28	19	13			482	(613)	319
Foreign currency transaction (gains) losses		10		91	67			(347)		(179)
Minority interests								19		19
	105	31,184	28	110	80			20,037	(5,665)	45,879

Total Costs and Expenses

Income (loss) before income taxes	286	1,084	2	(90)	(68)	2,539	(235)	3,518
Provision for income taxes	(15)	1,090	1	5	6	2,130		3,217
<b>Net Income (Loss)</b>	<b>\$ 301</b>	<b>(6)</b>	<b>1</b>	<b>(95)</b>	<b>(74)</b>	<b>409</b>	<b>(235)</b>	<b>301</b>

**Table of Contents**

Millions of Dollars  
Six Months Ended June 30, 2008

	ConocoPhillips Company	ConocoPhillips Company	Australia Company	Canada Company I	Canada Company II	All Other Subsidiaries	Consolidating Adjustments	Total Consolidated
<b>Income Statement</b>								
<b>Revenues and Other Income</b>								
Sales and other operating revenues	\$	82,596				43,698		126,294
Equity in earnings of affiliates	9,651	6,857				2,754	(16,091)	3,171
Other income	(1)	487				(46)		440
Intercompany revenues	24	1,632	43	45	27	15,743	(17,514)	
<b>Total Revenues and Other Income</b>	<b>9,674</b>	<b>91,572</b>	<b>43</b>	<b>45</b>	<b>27</b>	<b>62,149</b>	<b>(33,605)</b>	<b>129,905</b>
<b>Costs and Expenses</b>								
Purchased crude oil, natural gas and products		75,530				30,183	(16,679)	89,034
Production and operating expenses		2,447				3,425	(70)	5,802
Selling, general and administrative expenses	7	785				396	(33)	1,155
Exploration expenses		100				497		597
Depreciation, depletion and amortization		751				3,636		4,387
Impairments		21				4		25
Taxes other than income taxes		2,539				8,531	(119)	10,951
Accretion on discounted liabilities		29				171		200
Interest and debt expense	128	325	40	39	26	472	(613)	417
Foreign currency transaction losses		(2)		(14)	(7)	(20)		(43)
Minority interests						36		36



Edgar Filing: CONOCOPHILLIPS - Form 10-Q

Total Costs and Expenses	135	82,525	40	25	19	47,331	(17,514)	112,561
Income before income taxes	9,539	9,047	3	20	8	14,818	(16,091)	17,344
Provision for income taxes	(39)	987	1	(13)	(13)	6,843		7,766
<b>Net Income</b>	<b>\$ 9,578</b>	<b>8,060</b>	<b>2</b>	<b>33</b>	<b>21</b>	<b>7,975</b>	<b>(16,091)</b>	<b>9,578</b>

25

---

**Table of Contents**

Millions of Dollars								
Six Months Ended June 30, 2007								
	ConocoPhillips	ConocoPhillips	ConocoPhillips	ConocoPhillips	ConocoPhillips	All		
	Company	Company	Company	Company	Company	Other	Consolidating	Total
<b>Income Statement</b>	ConocoPhillips	Company	Company	I	II	Subsidiaries	Adjustment	Consolidated
<b>Revenues and Other Income</b>								
Sales and other operating revenues	\$	56,892				31,798		88,690
Equity in earnings of affiliates	3,892	3,654				1,325	(6,436)	2,435
Other income	4	(180)				1,315		1,139
Intercompany revenues	147	1,489	60	39	24	8,567	(10,326)	
<b>Total Revenues and Other Income</b>	<b>4,043</b>	<b>61,855</b>	<b>60</b>	<b>39</b>	<b>24</b>	<b>43,005</b>	<b>(16,762)</b>	<b>92,264</b>
<b>Costs and Expenses</b>								
Purchased crude oil, natural gas and products		47,802				18,620	(8,887)	57,535
Production and operating expenses		2,195				2,896	(42)	5,049
Selling, general and administrative expenses	9	688				464	(30)	1,131
Exploration expenses		46				475		521
Depreciation, depletion and amortization		723				3,317		4,040
Impairment expropriated assets		1,925				2,663		4,588
Impairments		(24)				121		97
Taxes other than income taxes		2,798				6,410	(137)	9,071
Accretion on discounted liabilities		28				132		160
Interest and debt expense	211	646	56	38	26	879	(1,230)	626
Foreign currency transaction (gains) losses		10		98	77	(363)		(178)
Minority interests						40		40
<b>Total Costs and Expenses</b>	<b>220</b>	<b>56,837</b>	<b>56</b>	<b>136</b>	<b>103</b>	<b>35,654</b>	<b>(10,326)</b>	<b>82,680</b>
<b>Income (loss) before income taxes</b>	<b>3,823</b>	<b>5,018</b>	<b>4</b>	<b>(97)</b>	<b>(79)</b>	<b>7,351</b>	<b>(6,436)</b>	<b>9,584</b>

Edgar Filing: CONOCOPHILLIPS - Form 10-Q

Provision for income taxes	(24)	1,674	2	(2)	(2)	4,089		5,737
<b>Net Income (Loss)</b>	<b>\$ 3,847</b>	<b>3,344</b>	<b>2</b>	<b>(95)</b>	<b>(77)</b>	<b>3,262</b>	<b>(6,436)</b>	<b>3,847</b>

26

---

**Table of Contents**

Millions of Dollars  
At June 30, 2008

	ConocoPhillips							Consolidating Adjustment	Total Consolidated
	ConocoPhillips Company	Australia Company	Canada Company	Canada Company	Funding Company I	Funding Company II	All Other Subsidiaries		
<b>Balance Sheet</b>	ConocoPhillips	Company	Company						
<b>Assets</b>									
Cash and cash equivalents	\$	366			12	1	408		787
Accounts and notes receivable		18	13,189	8			23,323	(16,077)	20,461
Inventories			4,102				2,764	(109)	6,757
Prepaid expenses and other current assets		5	2,342		2	1	3,160		5,510
Total Current Assets		23	19,999	8	14	2	29,655	(16,186)	33,515
Investments, loans and long-term receivables*		93,749	66,090	1,700	1,421	964	37,876	(166,005)	35,795
Net properties, plants and equipment			18,852				71,136	2	89,990
Goodwill			12,730				16,497		29,227
Intangibles			792				81		873
Other assets		14	288	3	4	4	660	(218)	755
Total Assets	\$	93,786	118,751	1,711	1,439	970	155,905	(182,407)	190,155
<b>Liabilities and Stockholders Equity</b>									
Accounts payable	\$	1	21,851		6	3	17,577	(16,077)	23,361
Short-term debt			298	950			87	(950)	385
Accrued income and other taxes			198			(1)	6,502		6,699
Employee benefit obligations			412				268	1	681
Other accruals		27	1,494	15	15	10	2,163	(3)	3,721
Total Current Liabilities		28	24,253	965	21	12	26,597	(17,029)	34,847
Long-term debt		4,878	5,390	749	1,250	848	7,474	950	21,539
Asset retirement obligations and accrued environmental costs			1,127				6,203		7,330
Joint venture acquisition obligation							5,985		5,985
Deferred income taxes		(3)	3,524		8	2	17,529	(16)	21,044
			2,206				837		3,043

Edgar Filing: CONOCOPHILLIPS - Form 10-Q

Employee benefit obligations								
Other liabilities and deferred credits*	3,155	19,458		121	97	18,550	(38,556)	2,825
Total Liabilities	8,058	55,958	1,714	1,400	959	83,175	(54,651)	96,613
Minority interests		(15)				1,159		1,144
Retained earnings (deficit)	52,112	32,012	(3)	(114)	(86)	27,512	(52,808)	58,625
Other stockholders equity	33,616	30,796		153	97	44,059	(74,948)	33,773
Total	\$ 93,786	118,751	1,711	1,439	970	155,905	(182,407)	190,155

*\*Includes intercompany loans.*

**Table of Contents**Millions of Dollars  
At December 31, 2007

	ConocoPhillips		ConocoPhillips		ConocoPhillips		All Other Subsidiaries	Consolidating Adjustment	Total Consolidated
	Company	Australia Company	Canada Company	Canada Company	Company	Company			
<b>Balance Sheet</b>	ConocoPhillips	Company	Company	I	I	Subsidiaries			
<b>Assets</b>									
Cash and cash equivalents	\$	195		7	1	1,626	(373)		1,456
Accounts and notes receivable		40	12,421	15	12	4	19,548	(15,686)	16,354
Inventories			2,043				2,190	(10)	4,223
Prepaid expenses and other current assets		9	578		1		2,114		2,702
Total Current Assets		49	15,237	15	20	5	25,478	(16,069)	24,735
Investments, loans and long-term receivables*		86,942	57,936	1,700	1,470	997	18,972	(134,689)	33,328
Net properties, plants and equipment			17,677				71,317	9	89,003
Goodwill			12,746				16,590		29,336
Intangibles			808				88		896
Other assets		8	153	3	5	4	520	(234)	459
Total Assets	\$	86,999	104,557	1,718	1,495	1,006	132,965	(150,983)	177,757
<b>Liabilities and Stockholders Equity</b>									
Accounts payable	\$	6	18,792		10	4	15,108	(16,059)	17,861
Short-term debt		1,000	309				89		1,398
Accrued income and other taxes			601			(1)	4,117	97	4,814
Employee benefit obligations			509				411		920
Other accruals		21	594	20	16	11	1,230	(3)	1,889
Total Current Liabilities		1,027	20,805	20	26	14	20,955	(15,965)	26,882
Long-term debt		3,402	5,694	1,699	1,250	848	7,396		20,289
Asset retirement obligations and accrued environmental costs			1,167				6,094		7,261
Joint venture acquisition obligation							6,294		6,294
Deferred income taxes		(3)	3,050		32	18	17,907	14	21,018
			2,292				899		3,191

Edgar Filing: CONOCOPHILLIPS - Form 10-Q

Employee benefit obligations								
Other liabilities and deferred credits*	42	16,447		132	102	15,489	(29,546)	2,666
Total Liabilities	4,468	49,455	1,719	1,440	982	75,034	(45,497)	87,601
Minority interests		(19)				1,194	(2)	1,173
Retained earnings (deficit)	43,988	23,952	(1)	(147)	(107)	20,738	(37,913)	50,510
Other stockholders equity	38,543	31,169		202	131	35,999	(67,571)	38,473
Total	\$ 86,999	104,557	1,718	1,495	1,006	132,965	(150,983)	177,757

*\*Includes intercompany loans.*

**Table of Contents**

Millions of Dollars

Six Months Ended June 30, 2008

	ConocoPhillips	ConocoPhillips	ConocoPhillips	ConocoPhillips	All Other	Consolidating	Total	
	Company	Company	Company	Company	Subsidiaries	Adjustment	Consolidated	
<b>Statement of Cash Flows</b>	ConocoPhillips	Company	Company	I	I	Subsidiaries	Adjustment	Consolidated
Net Cash Provided by Operating Activities	\$ 5,815	189	4	5	6,830	(822)	12,021	
<b>Cash Flows From Investing Activities</b>								
Capital expenditures and investments		(2,462)			(4,611)	353	(6,720)	
Proceeds from asset dispositions		73			372	(4)	441	
Long-term advances/loans related parties		(53)			(2,523)	2,422	(154)	
Collection of advances/loans related parties		212			9	(217)	4	
Other		10			(3)		7	
Net Cash Used in Investing Activities		(2,220)			(6,756)	2,554	(6,422)	
<b>Cash Flows From Financing Activities</b>								
Issuance of debt	1,967	2,412			108	(2,422)	2,065	
Repayment of debt	(1,500)	(338)			(220)	217	(1,841)	
Issuance of company common stock	185						185	
Repurchase of company common stock	(5,008)						(5,008)	
Dividends paid on common stock	(1,449)		(4)		(1,191)	1,195	(1,449)	
Other	(10)	128			(9)	(349)	(240)	
Net Cash Provided by (Used in) Financing Activities	(5,815)	2,202	(4)		(1,312)	(1,359)	(6,288)	
					20		20	



**Effect of Exchange Rate  
Changes on Cash and  
Cash Equivalents**

<b>Net Change in Cash and Cash Equivalents</b>	171	5		(1,218)	373	(669)
Cash and cash equivalents at beginning of year	195	7	1	1,626	(373)	1,456
Cash and Cash Equivalents at End of Period	\$ 366	12	1	408		787

**Table of Contents**

Millions of Dollars

Six Months Ended June 30, 2007

	ConocoPhillips Company	ConocoPhillips Funding Company	ConocoPhillips Australia	ConocoPhillips Canada	ConocoPhillips Canada Funding Company	All Other Subsidiaries	Consolidating Adjustments	Total Consolidated
<b>Statement of Cash Flows</b>								
Net Cash Provided by (Used in) Operating Activities	\$ 7,762	(777)	5			4,755	(106)	11,639
<b>Cash Flows From Investing Activities</b>								
Capital expenditures and investments		(1,148)				(4,301)	102	(5,347)
Proceeds from asset dispositions		951				1,679	(415)	2,215
Long-term advances/loans related parties		(118)				(1,137)	929	(326)
Collection of advances/loans related parties		811					(745)	66
Other	1	18						19
Net Cash Provided by (Used in) Investing Activities	1	514				(3,759)	(129)	(3,373)
<b>Cash Flows From Financing Activities</b>								
Issuance of debt	(36)	929				801	(929)	765
Repayment of debt	(4,564)	(547)				(755)	745	(5,121)
Issuance of company common stock	181							181
Repurchase of company common stock	(2,000)							(2,000)
Dividends paid on common stock	(1,342)		(5)			(316)	321	(1,342)
Other	(2)	50				(513)	312	(153)
Net Cash Provided by (Used in) Financing Activities	(7,763)	432	(5)			(783)	449	(7,670)

<b>Effect of Exchange Rate Changes on Cash and Cash Equivalents</b>				(2)	(2)
<b>Net Change in Cash and Cash Equivalents</b>	169		211	214	594
Cash and cash equivalents at beginning of year	116	1	1,042	(342)	817
Cash and Cash Equivalents at End of Period	\$ 285	1	1,253	(128)	1,411

**Table of Contents****Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

*Management's Discussion and Analysis contains forward-looking statements including, without limitation, statements relating to our plans, strategies, objectives, expectations, and intentions, that are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. The words intends, believes, expects, plans, scheduled, should, anticipates, estimates, and similar expressions identify forward-looking statements. We do not undertake to update, revise or correct any of the forward-looking information. Readers are cautioned that such forward-looking statements should be read in conjunction with the disclosures under the heading: CAUTIONARY STATEMENT FOR THE PURPOSES OF THE SAFE HARBOR PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995 beginning on page 51.*

**BUSINESS ENVIRONMENT AND EXECUTIVE OVERVIEW**

Our Exploration and Production (E&P) segment had net income of \$3,999 million in the second quarter of 2008, which accounted for 74 percent of our total net income in the quarter. This compares with E&P net income of \$2,887 million in the first quarter of 2008, and a loss of \$2,404 million in the second quarter of 2007. In the second quarter of 2007, we recorded a noncash impairment of \$4,588 million before-tax (\$4,512 million after-tax) related to the expropriation of our oil interests in Venezuela. For additional information, see the Expropriated Assets section of Note 13 Impairments, in our 2007 Annual Report on Form 10-K.

E&P net income in the second quarter of 2008 benefited from an increase in commodity prices. Industry crude oil prices for West Texas Intermediate averaged \$123.98 per barrel in the second quarter of 2008, or \$26.04 per barrel higher than the first quarter of 2008, and \$59.09 per barrel higher than in the same period a year earlier. Crude oil prices were influenced by higher demand in developing economies; geopolitical supply risks; and a financial sector rotation into commodities due to fears about the falling value of the U.S. dollar, inflation and risk in credit markets. Industry natural gas prices for Henry Hub increased during the second quarter of 2008 to \$10.94 per million British thermal units (MMBTU), up \$2.91 per MMBTU from the first quarter of 2008. Natural gas prices trended higher during the second quarter due to the outage of a natural gas hub in the Gulf of Mexico for a significant portion of the quarter, low storage levels, and a low level of liquefied natural gas (LNG) imports into the United States. Along with these supply issues, demand in the United States for natural gas remained in line with year-ago levels despite the increased prices.

Our Refining and Marketing (R&M) segment had net income of \$664 million in the second quarter of 2008, compared with \$520 million in the first quarter of 2008, and \$2,358 million in the second quarter of 2007. The increase in net income from the previous quarter was primarily due to higher worldwide realized refining margins and improved refining operations in the U.S. Gulf Coast and United Kingdom. This improvement in realized margins was partially offset by a lower net benefit from asset rationalization efforts, as well as higher turnaround and utility costs. The decrease in net income from the second quarter of 2007 was primarily due to significantly lower U.S. refining and marketing margins, a lower net benefit from the company's asset rationalization efforts and higher turnaround and utility costs.

**Table of Contents****RESULTS OF OPERATIONS**

*Unless otherwise indicated, discussion of results for the three- and six-month periods ending June 30, 2008, is based on a comparison with the corresponding periods of 2007.*

**Consolidated Results**

A summary of net income (loss) by business segment follows:

	Millions of Dollars			
	Three Months Ended		Six Months Ended	
	June 30		June 30	
	2008	2007	2008	2007
Exploration and Production (E&P)	\$ 3,999	(2,404)	6,886	(75)
Midstream	162	102	299	187
Refining and Marketing (R&M)	664	2,358	1,184	3,494
LUKOIL Investment	774	526	1,484	782
Chemicals	18	68	70	150
Emerging Businesses	8	(12)	20	(13)
Corporate and Other	(186)	(337)	(365)	(678)
Net income	\$ 5,439	301	9,578	3,847

Net income was \$5,439 million in the second quarter of 2008, compared with \$301 million in the second quarter of 2007. For the six-month periods ended June 30, 2008 and 2007, net income was \$9,578 million and \$3,847 million, respectively. The higher results in both 2008 periods were primarily the result of a complete impairment in 2007 (\$4,512 million after-tax) of our oil interests in Venezuela, resulting from their expropriation on June 26, 2007.

In addition, the results in both 2008 periods benefited from:

Significantly higher crude oil, natural gas and natural gas liquids prices in our E&P segment.

Increased earnings from our LUKOIL investment, primarily due to higher estimated realized prices, partially offset by higher estimated taxes.

These items were partially offset by a decrease in net income from our R&M segment, primarily due to lower domestic realized refining and marketing margins, and a reduced net benefit from asset rationalization efforts. In addition, net income decreased due to higher taxes in our E&P segment.

See the Segment Results section for additional information on our segment results.

**Income Statement Analysis**

Sales and other operating revenues increased 51 percent in the second quarter of 2008 and 42 percent in the six-month period, while purchased crude oil, natural gas and products increased 66 percent and 55 percent, respectively. These increases were mainly the result of higher petroleum product prices, and higher prices for crude oil, natural gas and natural gas liquids.

**Table of Contents**

Equity in earnings of affiliates increased 20 percent in the second quarter of 2008 and 30 percent in the six-month period, reflecting improved results from:

LUKOIL, primarily reflecting higher estimated realized prices, partially offset by higher estimated taxes.

DCP Midstream, our midstream joint venture, primarily due to higher realized natural gas liquids prices and volumes.

These increases were partially offset by lower earnings from WRB Refining LLC, primarily due to lower refining margins.

Other income decreased 75 percent and 61 percent during the second quarter and first six months of 2008, respectively. The decrease was primarily due to higher 2007 net gains on asset dispositions associated with asset rationalization efforts.

Production and operating costs increased 22 percent and 15 percent during the second quarter and first six months of 2008, respectively. Contributing to the increase were higher maintenance, well workover and repair costs in E&P and higher turnaround and utility costs in R&M.

Impairment expropriated assets reflects a second-quarter 2007 noncash impairment of \$4,588 million before-tax related to the expropriation of our oil interests in Venezuela. For additional information, see the Expropriated Assets section of Note 13 Impairments, in our 2007 Annual Report on Form 10-K.

Taxes other than income taxes increased 23 percent and 21 percent during the second quarter and first six months of 2008, respectively, primarily due to increased production taxes in Alaska.

Interest and debt expense decreased 34 percent and 33 percent during both periods of 2008, respectively, primarily due to lower average debt levels.

**Table of Contents****Segment Results  
E&P**

	Three Months Ended June 30		Six Months Ended June 30	
	2008	2007	2008	2007
	Millions of Dollars			
<b>Net Income (Loss)</b>				
Alaska	\$ 700	535	1,303	1,042
Lower 48	1,152	520	1,898	929
United States	1,852	1,055	3,201	1,971
International	2,147	(3,459)	3,685	(2,046)
	\$ 3,999	(2,404)	6,886	(75)

## Dollars Per Unit

**Average Sales Prices**

Crude oil (per barrel)				
United States	\$ 118.66	61.91	106.51	57.86
International	119.75	67.16	107.94	61.16
Total consolidated	119.24	64.55	107.27	59.61
Equity affiliates*	93.20	47.74	76.86	44.24
Worldwide E&P	118.01	61.97	105.68	57.53
Natural gas (per thousand cubic feet)				
United States	9.69	6.49	8.67	6.34
International	10.02	6.42	9.15	6.46
Total consolidated	9.87	6.45	8.94	6.41
Equity affiliates*		.30		.30
Worldwide E&P	9.87	6.44	8.94	6.40
Natural gas liquids (per barrel)				
United States	65.96	44.17	62.31	41.04
International	71.40	45.64	66.86	42.30
Total consolidated	68.42	44.80	64.40	41.60
Equity affiliates*				
Worldwide E&P	68.42	44.80	64.40	41.60

## Millions of Dollars

**Worldwide Exploration Expenses**

General administrative; geological and geophysical; and lease rentals	\$ 161	126	316	240
Leasehold impairment	59	59	119	145
Dry holes	68	74	162	136
	\$ 288	259	597	521

\*Excludes our equity share of LUKOIL,

*which is reported in  
the LUKOIL  
Investment segment.*



**Table of Contents**

	Three Months Ended		Six Months Ended	
	June 30		June 30	
	2008	2007	2008	2007
	Thousands of Barrels Daily			
<b>Operating Statistics</b>				
Crude oil produced				
Alaska	<b>244</b>	267	<b>249</b>	272
Lower 48	<b>95</b>	105	<b>96</b>	104
United States	<b>339</b>	372	<b>345</b>	376
Europe	<b>194</b>	193	<b>198</b>	214
Asia Pacific	<b>86</b>	93	<b>88</b>	95
Canada	<b>24</b>	19	<b>23</b>	20
Middle East and Africa	<b>78</b>	73	<b>80</b>	84
Other areas	<b>10</b>	10	<b>10</b>	10
Total consolidated	<b>731</b>	760	<b>744</b>	799
Equity affiliates*				
Canada	<b>25</b>	28	<b>27</b>	26
Russia and Caspian	<b>16</b>	15	<b>16</b>	15
Venezuela		85		83
	<b>772</b>	888	<b>787</b>	923
Natural gas liquids produced				
Alaska	<b>17</b>	18	<b>18</b>	20
Lower 48	<b>76</b>	71	<b>73</b>	70
United States	<b>93</b>	89	<b>91</b>	90
Europe	<b>19</b>	11	<b>21</b>	12
Asia Pacific	<b>17</b>	15	<b>15</b>	13
Canada	<b>25</b>	28	<b>26</b>	30
Middle East and Africa	<b>2</b>	2	<b>2</b>	2
	<b>156</b>	145	<b>155</b>	147
Millions of Cubic Feet Daily				
Natural gas produced**				
Alaska	<b>98</b>	100	<b>99</b>	111
Lower 48	<b>2,034</b>	2,219	<b>1,998</b>	2,205
United States	<b>2,132</b>	2,319	<b>2,097</b>	2,316
Europe	<b>880</b>	921	<b>952</b>	1,003
Asia Pacific	<b>616</b>	603	<b>602</b>	601
Canada	<b>1,055</b>	1,133	<b>1,078</b>	1,142
Middle East and Africa	<b>116</b>	127	<b>110</b>	134
Other areas	<b>19</b>	21	<b>20</b>	22

Total consolidated	<b>4,818</b>	5,124	<b>4,859</b>	5,218
Equity affiliates*				
Venezuela		9		9
	<b>4,818</b>	5,133	<b>4,859</b>	5,227

Thousands of Barrels Daily

Mining operations				
Syncrude produced	<b>19</b>	21	<b>20</b>	22

*\*Excludes our equity share of LUKOIL, which is reported in the LUKOIL Investment segment.*

*\*\*Represents quantities available for sale. Excludes gas equivalent of natural gas liquids shown above.*

**Table of Contents**

The E&P segment explores for, produces, transports and markets crude oil, natural gas and natural gas liquids on a worldwide basis. It also mines deposits of oil sands in Canada to extract the bitumen and upgrade it into a synthetic crude oil. At June 30, 2008, our E&P operations were producing in the United States, Norway, the United Kingdom, the Netherlands, Canada, Nigeria, Ecuador, Argentina, offshore Timor-Leste in the Timor Sea, Australia, China, Indonesia, Algeria, Libya, Vietnam, and Russia.

The E&P segment reported net income of \$3,999 million in the second quarter of 2008, compared with a net loss of \$2,404 million in the second quarter of 2007. In the second quarter of 2007, we recorded a noncash impairment of \$4,588 million before-tax (\$4,512 million after-tax) related to the expropriation of our oil interests in Venezuela. For additional information, see the *Expropriated Assets* section of Note 13 *Impairments*, in our 2007 Annual Report on Form 10-K. In addition to the impact of the impairment, results for the second quarter of 2008 reflect higher crude oil, natural gas and natural gas liquids prices, partially offset by higher production taxes, lower volumes and higher operating costs.

Net income for the E&P segment for the first six months of 2008 was \$6,886 million, compared with a net loss of \$75 million for the corresponding period of 2007. In addition to the impact of the impairment noted above, the 2008 period benefited from higher crude oil, natural gas and natural gas liquids prices, partially offset by higher production taxes, lower volumes, higher operating costs, and a reduced net benefit from asset rationalization efforts. See the

*Business Environment and Executive Overview* section for additional information on industry crude oil and natural gas prices.

**U.S. E&P**

Net income from our U.S. E&P operations increased 76 percent and 62 percent in the second quarter and six months of 2008, respectively, primarily due to higher crude oil, natural gas and natural gas liquids prices. The increases were partially offset by higher production taxes in Alaska, lower crude oil and natural gas volumes and higher operating costs.

U.S. E&P production on a barrel-of-oil-equivalent (BOE) basis averaged 787,000 BOE per day in the second quarter of 2008, a decrease of 7 percent from 848,000 BOE per day in the second quarter of 2007. The production decrease was primarily due to normal field decline, as well as unplanned downtime.

We have a long-term terminal use agreement with Freeport LNG Development, L.P. (Freeport) for 0.9 billion cubic feet per day of capacity at Freeport's 1.5-billion-cubic-foot-per-day liquefied natural gas (LNG) receiving terminal in Quintana, Texas. The terminal became operational late in the second quarter of 2008. Due to present market conditions, which favor the flow of LNG to European and Asian markets, our near-to-mid-term utilization of the terminal is expected to be limited. Due to the process-or-pay nature of the terminal use agreement, we are responsible for monthly payments to Freeport irrespective of whether we are utilizing the terminal for regasification. However, the financial impact of this capacity underutilization is not expected to be material to our future earnings or cash flows.

**International E&P**

Net income from our international E&P operations was \$2,147 million and \$3,685 million in the second quarter and first six months of 2008, respectively, compared with a net loss of \$3,459 million and \$2,046 million in the corresponding periods of 2007. In addition to the impact of the impairment of our oil interests in Venezuela, the 2008 periods benefited from higher crude oil, natural gas and natural gas liquids prices, partially offset by lower crude oil and natural gas volumes, lower foreign currency gains, and higher operating costs and taxes. The first six months of 2008 were also negatively impacted by a lower net benefit from asset rationalization efforts.

**Table of Contents**

International E&P production averaged 944,000 BOE per day in the second quarter of 2008, a decrease of 9 percent from 1,041,000 BOE per day in the second quarter of 2007. Production decreased primarily due to the expropriation of our Venezuelan oil projects and normal field decline. These decreases were partially offset by production from new developments in Indonesia, Norway, the United Kingdom, and Canada.

Our Syncrude mining operations produced 19,000 barrels per day in the second quarter of 2008, compared with 21,000 barrels per day in the second quarter of 2007.

**Midstream**

	Three Months Ended June 30		Six Months Ended June 30	
	<b>2008</b>	2007	<b>2008</b>	2007
	Millions of Dollars			
<b>Net Income*</b>	<b>\$ 162</b>	102	<b>299</b>	187
<i>*Includes DCP Midstream-related net income:</i>	<i>\$ 137</i>	<i>76</i>	<i>255</i>	<i>126</i>
	Dollars Per Barrel			
<b>Average Sales Prices</b>				
U.S. natural gas liquids*				
Consolidated	<b>\$ 68.21</b>	45.19	<b>64.15</b>	41.46
Equity	<b>62.53</b>	44.30	<b>59.51</b>	40.43

*\*Prices are based on index prices from the Mont Belvieu and Conway market hubs that are weighted by natural gas liquids component and location mix.*

	Thousands of Barrels Daily			
<b>Operating Statistics</b>				
Natural gas liquids extracted*	<b>196</b>	211	<b>197</b>	204
Natural gas liquids fractionated**	<b>162</b>	176	<b>158</b>	175

*\*Includes our share of equity affiliates, except LUKOIL, which is included in the LUKOIL Investment segment.*

*\*\*Excludes DCP*

*Midstream.*

The Midstream segment purchases raw natural gas from producers and gathers natural gas through an extensive network of pipeline gathering systems. The natural gas is then processed to extract natural gas liquids from the raw gas stream. The remaining residue gas is marketed to electrical utilities, industrial users, and gas marketing companies. Most of the natural gas liquids are fractionated separated into individual components like ethane, butane and propane and marketed as chemical feedstock, fuel, or blendstock. The Midstream segment consists of our 50 percent equity investment in DCP Midstream, LLC, as well as our other natural gas gathering and processing operations, and natural gas liquids fractionation and marketing businesses, primarily in the United States and Trinidad. Net income from the Midstream segment increased 59 percent and 60 percent in the second quarter and first six months of 2008. The increase in both periods was primarily due to higher realized natural gas liquids prices, slightly offset by lower natural gas liquids extraction volumes in our consolidated operations.

**Table of Contents****R&M**

	Three Months Ended		Six Months Ended	
	June 30		June 30	
	<b>2008</b>	2007	<b>2008</b>	2007
	Millions of Dollars			
<b>Net Income</b>				
United States	\$ <b>587</b>	1,879	<b>1,022</b>	2,775
International	<b>77</b>	479	<b>162</b>	719
	\$ <b>664</b>	2,358	<b>1,184</b>	3,494

**U.S. Average Sales Prices\***

	Dollars Per Gallon			
Gasoline				
Wholesale	\$ <b>3.23</b>	2.50	<b>2.89</b>	2.19
Retail	<b>3.36</b>	2.68	<b>3.01</b>	2.36
Distillates wholesale	<b>3.73</b>	2.24	<b>3.33</b>	2.09

*\*Excludes excise taxes.*

**Operating Statistics**

	Thousands of Barrels Daily			
Refining operations*				
United States				
Crude oil capacity	<b>2,008</b>	2,033	<b>2,008</b>	2,033
Crude oil runs	<b>1,891</b>	1,896	<b>1,848</b>	1,917
Capacity utilization (percent)	<b>94%</b>	93	<b>92</b>	94
Refinery production	<b>2,095</b>	2,087	<b>2,043</b>	2,119
International				
Crude oil capacity	<b>670</b>	696	<b>670</b>	696
Crude oil runs	<b>589</b>	650	<b>583</b>	637
Capacity utilization (percent)	<b>88%</b>	93	<b>87</b>	92
Refinery production	<b>592</b>	664	<b>583</b>	654
Worldwide				
Crude oil capacity	<b>2,678</b>	2,729	<b>2,678</b>	2,729
Crude oil runs	<b>2,480</b>	2,546	<b>2,431</b>	2,554
Capacity utilization (percent)	<b>93%</b>	93	<b>91</b>	94
Refinery production	<b>2,687</b>	2,751	<b>2,626</b>	2,773

*\*Includes our share of equity affiliates, except for our share of LUKOIL, which is reported in the LUKOIL*

*Investment  
segment.*

Petroleum products sales volumes

United States

Gasoline	<b>1,127</b>	1,300	<b>1,098</b>	1,279
Distillates	<b>912</b>	827	<b>890</b>	845
Other products	<b>404</b>	503	<b>394</b>	491

	<b>2,443</b>	2,630	<b>2,382</b>	2,615
International	<b>683</b>	739	<b>650</b>	726

	<b>3,126</b>	3,369	<b>3,032</b>	3,341
--	--------------	-------	--------------	-------

**Table of Contents**

The R&M segment's operations encompass refining crude oil and other feedstocks into petroleum products (such as gasoline, distillates and aviation fuels); buying, selling and transporting crude oil; and buying, selling, transporting, distributing and marketing petroleum products. R&M has operations mainly in the United States, Europe and Asia Pacific.

Net income from the R&M segment decreased 72 percent during the second quarter of 2008 and 66 percent in the first six months of 2008. The decrease in both periods was primarily due to significantly lower domestic realized refining and marketing margins. Contributing to the lower refinery margins in the second quarter of 2008 were decreases in margins for secondary products, such as fuel oil, natural gas liquids and petroleum coke. Both periods were also impacted by higher turnaround and utility costs. The results for the six-month period of 2008 also included a lower net benefit from asset rationalization efforts.

**U.S. R&M**

Net income from our U.S. R&M operations decreased 69 percent in the second quarter of 2008 and 63 percent in the first six months of 2008. The decrease was primarily the result of lower refining and marketing margins and higher turnaround and utility costs.

Our U.S. refining capacity utilization rate was 94 percent in the second quarter of 2008, compared with 93 percent in the second quarter of 2007. The current year rate benefited from lower unplanned downtime.

**International R&M**

Net income from our international R&M operations decreased 84 percent in the second quarter of 2008 and 77 percent for the first six months of 2008. Contributing to the decrease in both periods were lower realized refining margins and a reduced net benefit from our asset rationalization efforts.

Our international refining capacity utilization rate was 88 percent in the second quarter of 2008, compared with 93 percent in the same quarter of 2007. The utilization rate was primarily impacted by reduced crude throughput at our Wilhelmshaven, Germany, refinery due to economic conditions, and planned maintenance at the Humber refinery in the United Kingdom.

**LUKOIL Investment**

	Millions of Dollars			
	Three Months Ended		Six Months Ended	
	June 30		June 30	
	<b>2008</b>	2007	<b>2008</b>	2007
<b>Net Income</b>	<b>\$ 774</b>	526	<b>1,484</b>	782

**Operating Statistics\***

Net crude oil production (thousands of barrels daily)	<b>387</b>	427	<b>390</b>	411
Net natural gas production (millions of cubic feet daily)	<b>363</b>	278	<b>383</b>	293
Net refinery crude oil processed (thousands of barrels daily)	<b>215</b>	184	<b>218</b>	202

*\*Represents our net share of our estimate of LUKOIL's production and processing.*

This segment represents our investment in the ordinary shares of LUKOIL, an international, integrated oil and gas company headquartered in Russia, which we account for under the equity method. As of June 30, 2008, our ownership interest in LUKOIL was 20 percent based on issued shares. Our ownership interest based on estimated shares outstanding, used for equity-method accounting, was also 20 percent at June 30, 2008. During the second quarter of 2008, our equity-method accounting ownership percentage was reduced from 20.6 to 20 percent as a result of LUKOIL's issuance of treasury shares in connection with an acquisition.



**Table of Contents**

Since LUKOIL's accounting cycle close and preparation of U.S. generally accepted accounting principles financial statements occur subsequent to our reporting deadline, our equity earnings and statistics for our LUKOIL investment are estimated, based on current market indicators, publicly available LUKOIL operating results, and other objective data. Once the difference between actual and estimated results is known, an adjustment is recorded. This estimate-to-actual adjustment will be a recurring component of future period results. The adjustment to first-quarter 2008 estimates, recorded in the second quarter of 2008, decreased net income \$120 million. This compares with a decrease to net income of \$44 million in the second quarter of 2007.

In addition to our estimate of our equity share of LUKOIL's earnings, this segment reflects the amortization of the basis difference between our equity interest in the net assets of LUKOIL and the historical cost of our investment in LUKOIL, and also includes the costs associated with our employees seconded to LUKOIL.

Net income from the LUKOIL Investment segment increased 47 percent in the second quarter of 2008 and 90 percent in the first six months of 2008. The increase in net income from the second quarter of 2007 was primarily due to higher estimated realized prices, partially offset by higher estimated taxes and operating costs, as well as the net impact from the alignment of estimated net income to LUKOIL's reported results. The increase in the first six months of 2008 was primarily due to higher estimated realized prices, partially offset by higher estimated taxes and operating costs.

**Chemicals**

	Millions of Dollars			
	Three Months Ended		Six Months Ended	
	June 30		June 30	
	<b>2008</b>	2007	<b>2008</b>	2007
<b>Net Income</b>	<b>\$ 18</b>	68	<b>70</b>	150

The Chemicals segment consists of our 50 percent interest in Chevron Phillips Chemical Company LLC (CPChem), which we account for under the equity method. CPChem uses natural gas liquids and other feedstocks to produce petrochemicals. These products are then marketed and sold, or used as feedstocks to produce plastics and commodity chemicals.

Net income from the Chemicals segment decreased 74 percent and 53 percent in the second quarter of 2008 and first six months of 2008, respectively. The decrease in both periods was due to lower benzene and polyethylene margins as the result of significant increases in feedstock costs, as well as higher utility and turnaround costs. This decrease was partially offset by an asset retirement in 2007. Business conditions in the chemicals and plastics industry are expected to remain challenging in the near term.

**Table of Contents****Emerging Businesses**

	Millions of Dollars			
	Three Months Ended		Six Months Ended	
	June 30		June 30	
	2008	2007	2008	2007
<b>Net Income (Loss)</b>				
Power	\$ 26	(1)	53	12
Other	(18)	(11)	(33)	(25)
	\$ 8	(12)	20	(13)

The Emerging Businesses segment represents our investment in new technologies or businesses outside our normal scope of operations. Activities within this segment are currently focused on power generation and other items, such as carbon-to-liquids, technology solutions, and alternative energy and programs, such as advanced hydrocarbon processes, energy conversion technologies, new petroleum-based products, and renewable fuels.

The Emerging Businesses segment reported net income of \$8 million in the second quarter of 2008, compared with a net loss of \$12 million in the same quarter of 2007. Net income for the first six months of 2008 was \$20 million, compared with a net loss of \$13 million for the same period a year ago. The improvement for both periods primarily reflects improved international power generation results. The improvements were partially offset by lower domestic power results and increased technology spending.

**Corporate and Other**

	Millions of Dollars			
	Three Months Ended		Six Months Ended	
	June 30		June 30	
	2008	2007	2008	2007
<b>Net Income (Loss)</b>				
Net interest	\$ (119)	(224)	(227)	(468)
Corporate general and administrative expenses	(68)	(54)	(112)	(77)
Acquisition/merger-related costs		(16)		(29)
Other	1	(43)	(26)	(104)
	\$ (186)	(337)	(365)	(678)

Net interest consists of interest and financing expense, net of interest income and capitalized interest, as well as premiums incurred on the early retirement of debt. Net interest decreased 47 percent in the second quarter of 2008 and 51 percent in the first six months of 2008. The decrease in both periods was primarily due to lower average debt levels, as well as higher amounts of interest being capitalized. The first six months of 2008 also benefited from higher interest income.

Corporate general and administrative expenses increased 26 percent and 45 percent in the second quarter and first six months of 2008, respectively. The increase in both periods was primarily due to higher corporate staff costs and benefit-related expenses.

Acquisition-related costs in 2007 included transition costs associated with the Burlington Resources acquisition.

**Table of Contents**

The category Other includes certain foreign currency transaction gains and losses, and environmental costs associated with sites no longer in operation. Included in the improved results from Other in the second quarter and first six months of 2008 were foreign currency gains in 2008, compared with losses in 2007, as well as lower environmental costs.

**Table of Contents****CAPITAL RESOURCES AND LIQUIDITY****Financial Indicators**

	Millions of Dollars	
	At June <b>30</b> <b>2008</b>	At December 31 2007
Short-term debt	\$ 385	1,398
Total debt*	\$ 21,924	21,687
Minority interests	\$ 1,144	1,173
Common stockholders' equity	\$ 92,398	88,983
Percent of total debt to capital**	19%	19
Percent of floating-rate debt to total debt	20%	25

*\*Total debt includes short-term and long-term debt, as shown on our consolidated balance sheet.*

*\*\*Capital includes total debt, minority interests and common stockholders equity.*

To meet our short- and long-term liquidity requirements, we look to a variety of funding sources. Cash generated from operating activities is the primary source of funding. In addition, during the first six months of 2008, we raised \$441 million in proceeds from asset dispositions. During the first six months, available cash was used to support our ongoing capital expenditures and investments program, repurchase shares of our common stock, provide loan financing to certain equity affiliates, pay dividends, and meet the funding requirements to FCCL Oil Sands Partnership (FCCL). Total dividends paid on our common stock during the first six months were \$1,449 million. During the first half of 2008, cash and cash equivalents decreased \$669 million to \$787 million.

In addition to cash flows from operating activities and proceeds from asset sales, we rely on our cash balance, commercial paper and credit facility programs, and our shelf registration statements, to support our short- and long-term liquidity requirements. We anticipate these sources of liquidity will be adequate to meet our funding requirements in the near- and long-term, including our capital spending program, our share repurchase programs, dividend payments, required debt payments and the funding requirements to FCCL.

**Significant Sources of Capital**Operating Activities

During the first six months of 2008, cash of \$12,021 million was provided by operating activities, a 3 percent increase from cash from operations of \$11,639 million in the corresponding period of 2007. Contributing to the increase were higher commodity prices in our E&P segment, partially offset by lower U.S. refining and marketing margins, as well as higher volumetric inventory builds in our R&M segment.

While the stability of our cash flows from operating activities benefits from geographic diversity and the effects of upstream and downstream integration, our short- and long-term operating cash flows are highly dependent upon prices for crude oil, natural gas and natural gas liquids, as well as refining and marketing margins. During the first six months of 2008 and 2007, we benefited from favorable crude oil and natural gas prices. Prices and margins are driven by market conditions over which we have no control. Absent other mitigating factors, as these prices and margins fluctuate, we would expect a corresponding change in our operating cash flows.

**Table of Contents**

The level of our production volumes of crude oil, natural gas and natural gas liquids also impacts our cash flows. These production levels are impacted by such factors as acquisitions and dispositions of fields, field production decline rates, new technologies, operating efficiency, weather conditions, the addition of proved reserves through exploratory success, and the timely and cost-effective development of those proved reserves. While we actively manage these factors, production levels can cause variability in cash flows, although historically this variability has not been as significant as that experienced with commodity prices.

In addition, the level and quality of output from our refineries impacts our cash flows. The output at our refineries is impacted by such factors as operating efficiency, maintenance turnarounds, feedstock availability and weather conditions. We actively manage the operations of our refineries and, typically, any variability in their operations has not been as significant to cash flows as that experienced with refining margins.

**Asset Sales**

Proceeds from asset sales during the first half of 2008 were \$441 million, compared with \$2,215 million in the same period of 2007. Proceeds for both periods primarily reflect our ongoing efforts to dispose of assets that no longer fit into our strategic plans or those that could bring more value by being monetized in the near term.

**Commercial Paper and Credit Facilities**

At June 30, 2008, we had a \$7.5 billion revolving credit facility, which expires in September 2012. This facility may be used as direct bank borrowings, as support for the ConocoPhillips \$7.5 billion commercial paper program, as support for the ConocoPhillips Qatar Funding Ltd. \$1.5 billion commercial paper program, or as support for issuances of letters of credit totaling up to \$750 million. The facility is broadly syndicated among financial institutions and does not contain any material adverse change provisions or any covenants requiring maintenance of specified financial ratios or ratings. The credit agreement contains a cross-default provision relating to the failure to pay principal or interest on other debt obligations of \$200 million or more by ConocoPhillips, or by any of its consolidated subsidiaries. At June 30, 2008 and December 31, 2007, we had no outstanding borrowings under the credit facility, but \$40 million and \$41 million, respectively, in letters of credit had been issued. Under both commercial paper programs, \$1,314 million of commercial paper was outstanding at June 30, 2008, compared with \$725 million at December 31, 2007.

At June 30, 2008, our primary funding source for short-term working capital needs was the ConocoPhillips \$7.5 billion commercial paper program. Commercial paper maturities are generally limited to 90 days. The ConocoPhillips Qatar Funding Ltd. \$1.5 billion commercial paper program is used to fund commitments relating to the Qatargas 3 project. Since we had \$1,314 million of commercial paper outstanding and had issued \$40 million of letters of credit, we had access to \$6.1 billion in borrowing capacity under our revolving credit facility at June 30, 2008.

**Shelf Registrations**

We have a universal shelf registration statement on file with the U.S. Securities and Exchange Commission (SEC) under which we, as a well-known seasoned issuer, have the ability to issue and sell an indeterminate amount of various types of debt and equity securities. Under this shelf, in May 2008, we issued notes consisting of \$400 million of 4.40% Notes due 2013, \$500 million of 5.20% Notes due 2018 and \$600 million of 5.90% Notes due 2038. The proceeds from the offering were used to reduce commercial paper and for general corporate purposes.

We also have on file with the SEC a shelf registration statement under which ConocoPhillips Canada Funding Company I and ConocoPhillips Canada Funding Company II, both wholly owned subsidiaries, could issue an indeterminate amount of senior debt securities, fully and unconditionally guaranteed by ConocoPhillips and ConocoPhillips Company.

**Table of Contents****Minority Interests**

At June 30, 2008, we had outstanding \$1,144 million of equity in less than wholly owned consolidated subsidiaries held by minority interest owners, including a minority interest of \$505 million in Ashford Energy Capital S.A. The remaining minority interest amounts are primarily related to operating joint ventures we control. The largest of these, \$620 million, was related to the Darwin LNG project located in northern Australia.

**Off-Balance Sheet Arrangements**

As part of our normal ongoing business operations and consistent with normal industry practice, we enter into numerous agreements with other parties to pursue business opportunities, which share costs and apportion risks among the parties as governed by the agreements. At June 30, 2008, we were liable for certain contingent obligations under the following contractual arrangements:

**Qatargas 3:** We own a 30 percent interest in Qatargas 3, an integrated project to produce and liquefy natural gas from Qatar's North field. Our interest is held through a jointly owned company, Qatar Liquefied Gas Company Limited (3), for which we use the equity method of accounting. Qatargas 3 secured project financing of \$4 billion in December 2005, consisting of \$1.3 billion of loans from export credit agencies (ECA), \$1.5 billion from commercial banks, and \$1.2 billion from ConocoPhillips. The ConocoPhillips loan facilities have substantially the same terms as the ECA and commercial bank facilities. Prior to project completion certification, all loans, including the ConocoPhillips loan facilities, are guaranteed by the participants, based on their respective ownership interests. Accordingly, our maximum exposure to this financing structure is \$1.2 billion, excluding accrued interest. Upon completion certification, currently expected in 2010, all project loan facilities, including the ConocoPhillips loan facilities, will become nonrecourse to the project participants. At June 30, 2008, Qatargas 3 had \$2.6 billion outstanding under all the loan facilities, of which ConocoPhillips provided \$787 million, and an additional \$60 million of accrued interest.

**Rockies Express Pipeline LLC:** In June 2006, we issued a guarantee for 24 percent of \$2.0 billion in credit facilities issued to Rockies Express Pipeline LLC (Rockies Express). Rockies Express intends to construct a natural gas pipeline across a portion of the United States. The maximum potential amount of future payments to third-party lenders under the guarantee is estimated to be \$480 million, which could become payable if the credit facility is fully utilized and Rockies Express fails to meet its obligations under the credit agreement. At June 30, 2008, Rockies Express had \$740 million outstanding under the credit facilities, with our 24 percent guarantee equaling \$178 million. In addition, we have a 24 percent guarantee on \$600 million of Floating Rate Notes due 2009. It is anticipated that construction completion will be achieved in 2009, and refinancing will take place at that time, making the debt nonrecourse.

**Keystone Oil Pipeline:** We own a 50 percent equity interest in the Keystone Oil Pipeline (Keystone), a joint venture with TransCanada Corporation. Keystone plans to construct a crude oil pipeline originating in Alberta, with delivery points in Illinois and Oklahoma. In connection with certain planning and construction activities, agreements were put in place with third parties to guarantee the payments due under those agreements. Our maximum potential amount of future payments under those agreements are estimated to be \$400 million, which could become payable if Keystone fails to meet its obligations under the agreements noted above and the obligation cannot otherwise be mitigated. Payments under the guarantees are contingent upon the partners not making necessary equity contributions into Keystone; therefore, it is considered unlikely that payments would be required. All but \$15 million of the guarantees will terminate after construction is completed, currently estimated to be in 2010.

For additional information about guarantees, see Note 11 Guarantees, in the Notes to Consolidated Financial Statements, which is incorporated herein by reference.

**Table of Contents****Capital Requirements**

For information about our capital expenditures and investments, see the **Capital Spending** section.

Our debt balance at June 30, 2008, was \$21.9 billion, a slight increase from the balance at December 31, 2007.

In January 2008, we reduced our Floating Rate Five-Year Term Note due 2011 from \$3 billion to \$2 billion, with a subsequent reduction in June 2008 to \$1.5 billion. In March 2008, we redeemed our \$300 million 7.125% Debentures due 2028 at a premium of \$8 million, plus accrued interest.

On January 3, 2007, we closed on a business venture with EnCana. As part of this transaction, we are obligated to contribute \$7.5 billion, plus interest, over a ten-year period, which began in 2007, to the upstream business venture, FCCL, formed as a result of the transaction. Quarterly principal and interest payments of \$237 million began in the second quarter of 2007, and will continue until the balance is paid. Of the principal obligation amount, approximately \$609 million is short-term and is included in the **Accounts payable related parties** line on our June 30, 2008, consolidated balance sheet. The principal portion of these payments, which totaled \$293 million in the first six months of 2008, is presented on our consolidated statement of cash flows as an other financing activity. Interest accrues at a fixed annual rate of 5.3 percent on the unpaid principal balance. Fifty percent of the quarterly interest payment is reflected as a capital contribution and is included in the **Capital expenditures and investments** line on our consolidated statement of cash flows.

At year-end 2007, approximately \$10.1 billion remained authorized for share repurchases in 2008 for our share repurchase programs announced in 2007. During the first six months of 2008, we repurchased 60.4 million shares of our common stock at a cost of \$5.0 billion. We anticipate third-quarter 2008 share repurchases to be \$2 billion to \$3 billion.

In December 2005, we entered into a credit agreement with Qatargas 3, whereby we will provide loan financing of approximately \$1.2 billion for the construction of an LNG train in Qatar. This financing will represent 30 percent of the project's total debt financing. Through June 30, 2008, we had provided \$787 million in loan financing, and an additional \$60 million of accrued interest. See the **Off-Balance Sheet Arrangements** section for additional information on Qatargas 3.

In 2004, we finalized our transaction with Freeport to participate in a proposed LNG receiving terminal in Quintana, Texas. We entered into a credit agreement with Freeport to provide loan financing of approximately \$678 million, excluding accrued interest, for the construction of the facility. The terminal became operational late in the second quarter of 2008. Through June 30, 2008, we had provided \$644 million in loan financing, and an additional \$116 million of accrued interest.

In the fall of 2004, ConocoPhillips and LUKOIL agreed to the expansion of the Varandey terminal as part of our investment in the OOO Naryanmarneftegaz (NMNG) joint venture. We have an obligation to provide loan financing to Varandey Terminal Company for 30 percent of the costs of the terminal expansion, but we will have no governance or ownership interest in the terminal. We estimate our total loan obligation for the terminal expansion to be approximately \$390 million at current exchange rates, excluding interest to be accrued during construction. This amount will be adjusted as the project's cost estimate and schedule are updated and the ruble exchange rate fluctuates. Through June 30, 2008, we had provided \$359 million in loan financing, and an additional \$46 million of accrued interest.

The long-term portion of our loans to Qatargas 3, Freeport and Varandey Terminal Company are included in the **Loans and advances related parties** line on the balance sheet, while the short-term portion is in **Accounts and notes receivable related parties**.



**Table of Contents****Contractual Obligations**

Our contractual purchase obligations at June 30, 2008, were estimated to be \$166 billion, an increase of \$40 billion from the amount reported at December 31, 2007, of \$126 billion. The increase primarily results from higher crude oil, natural gas and natural gas liquids prices.

**Capital Spending****Capital Expenditures and Investments**

	Millions of Dollars	
	Six Months Ended	
	June 30	
	2008	2007
E&P		
United States Alaska	\$ 890	324
United States Lower 48	1,735	1,392
International	2,999	3,002
	<b>5,624</b>	4,718
Midstream		2
R&M		
United States	677	388
International	196	88
	<b>873</b>	476
LUKOIL Investment		
Chemicals		
Emerging Businesses	112	65
Corporate and Other	111	86
	<b>\$ 6,720</b>	5,347
United States	<b>\$ 3,413</b>	2,191
International	<b>3,307</b>	3,156
	<b>\$ 6,720</b>	5,347

**E&P**

Capital expenditures and investments for E&P during the first six months of 2008 totaled \$5.6 billion. The expenditures supported key exploration and development projects including:

Significant U.S. lease acquisitions in the Chukchi Sea federal waters, offshore Alaska, as well as acquisitions in the deepwater Gulf of Mexico.

Other Alaska activities related to development drilling in the Greater Kuparuk Area, including West Sak; the Greater Prudhoe Bay Area; the Alpine field, including satellite field prospects; the Cook Inlet Area; as well as exploration activities.

Edgar Filing: CONOCOPHILLIPS - Form 10-Q

Oil and natural gas developments in the Lower 48 states, including New Mexico, Texas, Louisiana, Oklahoma, Montana, North Dakota, Colorado, Wyoming, and offshore in the Gulf of Mexico.

Investment in the West2East Pipeline LLC (West2East), a company holding a 100 percent interest in Rockies Express Pipeline LLC (Rockies Express).

The development of the Surmont heavy-oil project, investments related to FCCL, and development of conventional oil and gas reserves, all in Canada.

Development drilling and facilities projects in the Greater Ekofisk Area and Alvheim project in the Norwegian North Sea.

**Table of Contents**

The Britannia satellite developments in the U.K. North Sea.

An integrated project to produce and liquefy natural gas from Qatar's North field.

The Kashagan field in the Caspian Sea, offshore Kazakhstan.

Development of the Yuzhno Khylochuyu (YK) field in the northern part of Russia's Timan-Pechora province through the NMNG joint venture with LUKOIL.

The Peng Lai 19-3 development in China's Bohai Bay.

The Gumusut-Kakap development offshore Sabah, Malaysia.

Projects offshore Block B and onshore South Sumatra in Indonesia.

During the second quarter of 2008, affiliates of ConocoPhillips and BP Plc formed a limited liability company to progress the pipeline project named Denali - The Alaska Gas Pipeline. The project, which would move approximately four billion cubic feet per day of Alaska natural gas to North American markets, consists of a gas treatment plant on Alaska's North Slope and a large-diameter pipeline through Alaska to Alberta, Canada. Should it be required to transport gas from Alberta, the project also could include a large-diameter pipeline from Alberta to the Lower 48 states. Summer fieldwork related to the project began in late May, primarily in eastern Alaska, and involves route reconnaissance and environmental studies. In late June 2008, the Federal Regulatory Commission (FERC) approved the Denali project to use the FERC's pre-filing process.

In July 2008, we announced the signing of an interim agreement with the Abu Dhabi National Oil Company (ADNOC) to develop the Shah gas field in Abu Dhabi. Final project agreements are expected to be completed by year-end 2008. ADNOC will have a 60 percent interest and we will have a 40 percent interest in the project.

**R&M**

Capital spending for R&M during the first six months of 2008 totaled \$873 million and included projects to meet environmental standards and improve the operating integrity, safety and energy efficiency of processing units. Capital also was spent on pipeline development and refinery upgrade projects to increase crude oil capacity, expand conversion capability and increase clean product yield.

Major project activities in progress include:

Expansion of a hydrocracker at the Rodeo facility of our San Francisco refinery.

Investment in the Keystone Oil Pipeline.

U.S. programs aimed at air emission reductions.

Through our joint ventures with TransCanada, we plan to expand the Keystone crude oil pipeline system and provide additional capacity of 500,000 barrels per day from western Canada to the U.S. Gulf Coast. Targeted for completion in 2012, this expansion would increase the capacity of the Keystone pipeline system to approximately 1.1 million barrels per day.

In May 2008, we and the Saudi Arabian Oil Company announced the two companies had approved continued funding for the development of the Yanbu Export Refinery project. Each company would be responsible for marketing one-half of the refinery's production. The refinery is targeted to start up in 2013.

**Table of Contents**

**Contingencies**

**Legal and Tax Matters**

We accrue for non-income-tax-related contingencies when a loss is probable and the amounts can be reasonably estimated. If a range of amounts can be reasonably estimated and no amount within the range is a better estimate than any other amount, then the minimum of the range is accrued. In the case of income-tax-related contingencies, we adopted Financial Accounting Standards Board (FASB) Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109 (FIN 48), effective January 1, 2007. FIN 48 requires a cumulative probability-weighted loss accrual in cases where sustaining a tax position is less than certain. Based on currently available information, we believe it is remote that future costs related to known contingent liability exposures will exceed current accruals by an amount that would have a material adverse impact on our consolidated financial statements.

**Environmental**

We are subject to the same numerous international, federal, state, and local environmental laws and regulations, as are other companies in the petroleum exploration and production, refining and crude oil and refined product marketing and transportation businesses. For a discussion of the most significant of these environmental laws and regulations, including those with associated remediation obligations, see the Environmental section in Management's Discussion and Analysis of Financial Condition and Results of Operations on pages 81 through 84 of our 2007 Annual Report on Form 10-K.

We, from time to time, receive requests for information or notices of potential liability from the Environmental Protection Agency and state environmental agencies alleging that we are a potentially responsible party under the Federal Comprehensive Environmental Response, Compensation and Liability Act (CERCLA) or an equivalent state statute. On occasion, we also have been made a party to cost recovery litigation by those agencies or by private parties. These requests, notices and lawsuits assert potential liability for remediation costs at various sites that typically are not owned by us, but allegedly contain wastes attributable to our past operations. As of December 31, 2007, we reported we had been notified of potential liability under CERCLA and comparable state laws at 68 sites around the United States. At June 30, 2008, we reopened and closed one site, resolved and closed four sites, and received two new notices of potential liability, leaving 66 unresolved sites where we have been notified of potential liability.

At June 30, 2008, our balance sheet included a total environmental accrual of \$1,046 million, compared with \$1,089 million at December 31, 2007. We expect to incur a substantial majority of these expenditures within the next 30 years.

Notwithstanding any of the foregoing, and as with other companies engaged in similar businesses, environmental costs and liabilities are inherent in our operations and products, and there can be no assurance that material costs and liabilities will not be incurred. However, we currently do not expect any material adverse effect on our results of operations or financial position as a result of compliance with environmental laws and regulations.

**Table of Contents**

**NEW ACCOUNTING STANDARDS**

In December 2007, the FASB issued Statement of Financial Accounting Standards (SFAS) No. 141 (Revised), Business Combinations (SFAS No. 141(R)). This Statement will apply to all transactions in which an entity obtains control of one or more other businesses. In general, SFAS No. 141(R) requires the acquiring entity in a business combination to recognize the fair value of all the assets acquired and liabilities assumed in the transaction; establishes the acquisition-date as the fair value measurement point; and modifies the disclosure requirements. This Statement applies prospectively to business combinations for which the acquisition date is on or after January 1, 2009. However, starting January 1, 2009, accounting for changes in valuation allowances for acquired deferred tax assets and the resolution of uncertain tax positions for prior business combinations will impact tax expense instead of impacting goodwill. We are currently evaluating the changes provided for in this Statement.

Also in December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB No. 51, which changes the classification of noncontrolling interests, sometimes called a minority interest, in the consolidated financial statements. Additionally, this Statement establishes a single method of accounting for changes in a parent company's ownership interest that do not result in deconsolidation and requires a parent company to recognize a gain or loss when a subsidiary is deconsolidated. This Statement is effective January 1, 2009, and will be applied prospectively with the exception of the presentation and disclosure requirements which must be applied retrospectively for all periods presented. We are currently evaluating the impact of this Statement on our consolidated financial statements.

In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities an amendment of FASB No. 133. This Statement expands the annual and interim disclosure requirements of SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, for derivative instruments within the scope of that Statement. We must adopt SFAS No. 161 no later than January 1, 2009, but it will not have any impact on our consolidated financial statements, other than the additional disclosures.

**OUTLOOK**

In E&P, we expect our third-quarter 2008 production to be similar to the level in the second quarter of 2008. We expect full-year 2008 production will be consistent with our operating plan.

In R&M, we expect our U.S. crude oil capacity utilization in the third quarter of 2008 to be similar to the second quarter. In international refining, utilization at our Wilhelmshaven refinery will continue to be impacted by hydro-skimming margins.

**Table of Contents**

**CAUTIONARY STATEMENT FOR THE PURPOSES OF THE SAFE HARBOR PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995**

This report includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. You can identify our forward-looking statements by the words anticipate, estimate, believe, continue, could, intend, may, plan, potential, predict, should, will, projection, forecast, goal, guidance, outlook, effort, target and similar expressions.

We based the forward-looking statements relating to our operations on our current expectations, estimates and projections about ourselves and the industries in which we operate in general. We caution you that these statements are not guarantees of future performance and involve risks, uncertainties and assumptions we cannot predict. In addition, we based many of these forward-looking statements on assumptions about future events that may prove to be inaccurate. Accordingly, our actual outcomes and results may differ materially from what we have expressed or forecast in the forward-looking statements. Any differences could result from a variety of factors, including the following:

Fluctuations in crude oil, natural gas and natural gas liquids prices, refining and marketing margins and margins for our chemicals business.

Potential failure or delays in achieving expected reserve or production levels from existing and future oil and gas development projects due to operating hazards, drilling risks and the inherent uncertainties in predicting oil and gas reserves and oil and gas reservoir performance.

Unsuccessful exploratory drilling activities or the inability to obtain access to exploratory acreage.

Failure of new products and services to achieve market acceptance.

Unexpected changes in costs or technical requirements for constructing, modifying or operating facilities for exploration and production, manufacturing, refining or transportation projects.

Unexpected technological or commercial difficulties in manufacturing, refining, or transporting our products, including synthetic crude oil and chemicals products.

Lack of, or disruptions in, adequate and reliable transportation for our crude oil, natural gas, natural gas liquids, LNG and refined products.

Inability to timely obtain or maintain permits, including those necessary for construction of LNG terminals or regasification facilities, or refinery projects; comply with government regulations; or make capital expenditures required to maintain compliance.

Failure to complete definitive agreements and feasibility studies for, and to timely complete construction of, announced and future LNG, refinery and transportation projects.

Potential disruption or interruption of our operations due to accidents, extraordinary weather events, civil unrest, political events or terrorism.

International monetary conditions and exchange controls.

Substantial investment or reduced demand for products as a result of existing or future environmental rules and regulations.

Liability for remedial actions, including removal and reclamation obligations, under environmental regulations.

Liability resulting from litigation.

General domestic and international economic and political developments, including: armed hostilities; expropriation of assets; changes in governmental policies relating to crude oil, natural gas, natural gas liquids or refined product pricing, regulation, or taxation; other political, economic or diplomatic developments; and international monetary fluctuations.

Changes in tax and other laws, regulations (including alternative energy mandates), or royalty rules applicable to our business.

Inability to obtain economical financing for projects, construction or modification of facilities and general corporate purposes.

The operation and financing of our midstream and chemicals joint ventures.

**Table of Contents**

The factors set forth under the heading Risk Factors on pages 34 through 39 of our 2007 Annual Report on Form 10-K.

**Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Information about market risks for the six months ended June 30, 2008, does not differ materially from that discussed under Item 7A of ConocoPhillips Annual Report on Form 10-K for the year ended December 31, 2007.

**Item 4. CONTROLS AND PROCEDURES**

As of June 30, 2008, with the participation of our management, our Chairman, President and Chief Executive Officer (principal executive officer) and our Executive Vice President, Finance, and Chief Financial Officer (principal financial officer) carried out an evaluation, pursuant to Rule 13a-15(b) of the Securities Exchange Act of 1934, as amended (the Act), of the effectiveness of the design and operation of ConocoPhillips disclosure controls and procedures (as defined in Rule 13a-15(e) of the Act). Based upon that evaluation, our Chairman, President and Chief Executive Officer and our Executive Vice President, Finance, and Chief Financial Officer concluded that our disclosure controls and procedures were operating effectively as of June 30, 2008.

There have been no changes in our internal control over financial reporting, as defined in Rule 13a-15(f) of the Act, in the period covered by this report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.



**Table of Contents****PART II. OTHER INFORMATION****Item 1. LEGAL PROCEEDINGS**

The following is a description of reportable legal proceedings including those involving governmental authorities under federal, state and local laws regulating the discharge of materials into the environment for this reporting period. The following proceedings include those matters that arose during the second quarter of 2008 and any material developments with respect to matters previously reported in ConocoPhillips' 2007 Annual Report on Form 10-K or first-quarter 2008 10-Q. While it is not possible to accurately predict the final outcome of these pending proceedings, if any one or more of such proceedings were decided adversely to ConocoPhillips, we expect there would be no material effect on our consolidated financial position. Nevertheless, such proceedings are reported pursuant to the U.S. Securities and Exchange Commission's regulations.

Our U.S. refineries are implementing two separate consent decrees, regarding alleged violations of the Federal Clean Air Act, with the U.S. Environmental Protection Agency (EPA), six states and one local air pollution agency. Some of the requirements and limitations contained in the decrees provide for stipulated penalties for violations. Stipulated penalties under the decrees are not automatic, but must be requested by one of the agency signatories. As part of periodic reports under the decrees and/or other reports required by permits or regulations, we occasionally report matters which could be subject to a request for stipulated penalties. If a specific request for stipulated penalties meeting the reporting threshold set forth in U.S. Securities and Exchange Commission rules is made pursuant to these decrees based on a given reported exceedance, we will separately report that matter and the amount of the proposed penalty.

**New Matters**

On July 16, 2008, ConocoPhillips received a demand from the Bay Area Air Quality Management District (BAAQMD) to settle 24 Notices of Violation (NOVs) issued in late 2006 and 2007 for alleged violations of air pollution control regulations at the San Francisco refinery. The amount of the settlement demand is \$304,500. We intend to work with BAAQMD to resolve these NOVs.

On June 19, 2008, the Trainer refinery received a demand for stipulated penalties under the Refinery Enforcement Initiative Consent Decree in the amount of \$110,000 for alleged violations associated with its leak detection and repair program. We intend to work with U.S. EPA and the Pennsylvania Department of Environmental Protection (PADEP) to resolve this matter.

On June 2, 2008, the Billings refinery received a Violation Letter from the Montana Department of Environmental Quality (MDEQ) for opacity and nickel emissions, which occurred during startup of the cat cracker in April 2007. The letter also alleged certain monitoring quality assurance/quality control violations. The letter requests a penalty of \$604,000. We intend to work with the MDEQ to resolve this matter.

**Matters Previously Reported**

The South Coast Air Quality Management District (SCAQMD) conducted an audit of the Los Angeles refinery to assess compliance with applicable local, state, and federal regulations related to fugitive emissions. As a result of the audit, SCAQMD issued three NOVs alleging multiple counts of noncompliance. We reached an agreement with SCAQMD to settle two of the three NOVs for \$42,500 and are working with SCAQMD to resolve the third NOV.

On September 25, 2007, the Sweeny refinery received a draft order to resolve a July 6, 2007, Notice of Enforcement (NOE) relating to alleged violations of the Texas Clean Air Act. The allegations relate to compliance with limitations contained in the refinery's Title V operating permit and one emission event. In November 2007, we paid \$114,450 as a penalty and agreed to fund a Supplemental Environmental Project (SEP) in the same amount. The settlement was approved by the Texas Commission on Environmental Quality (TCEQ) on May 22, 2008.

**Table of Contents**

In June 2007, the U.S. EPA informed the Ferndale refinery it will seek penalties for Ferndale's alleged failure to comply with certain portions of the Benzene Waste Operations rule. The government alleges the facility has not complied with certain equipment maintenance and inspection rules since 1993. The parties have reached an agreement, which resolves the matter. The agreement specifies a penalty of \$60,000, an SEP valued at \$200,000 and injunctive actions. The agreement has been incorporated into an amendment to an existing consent decree, which was lodged on June 24, 2008.

The U.S. EPA and the PADEP informed the Trainer refinery they intend to seek penalties for acid gas flaring which allegedly occurred between April 2, 2007, and May 19, 2007. The parties have reached an agreement, which resolves the matter. The agreement has been incorporated into an amendment to an existing consent decree, which was lodged on June 24, 2008.

On April 30, 2007, the Borger refinery received an offer to settle a range of violations alleged in a March 16, 2007, NOE issued by the TCEQ. The alleged violations relate to air quality permit limits, emission events, testing requirements, and reporting or recordkeeping requirements. In November 2007, we submitted payment of a penalty of \$84,900 and agreed to fund an SEP valued at \$84,900. The settlement was approved by the TCEQ on May 13, 2008. In March 2005, ConocoPhillips Pipe Line Company (CPPL) received a Notice of Probable Violation and Proposed Civil Penalty from the Department of Transportation's Pipeline and Hazardous Materials Safety Administration (DOT) alleging violation of DOT operation and safety regulations at certain facilities in Kansas, Missouri, Illinois, Indiana, Wyoming and Nebraska. DOT is proposing penalties in the amount of \$184,500. An information hearing was held on September 24, 2007. CPPL has provided additional information in support of its position. A DOT ruling is not anticipated until the fourth quarter of 2008.

In August of 2003, EPA Region 6 issued a Show Cause Order alleging violations of the Federal Clean Water Act at the Borger refinery. The alleged violations relate primarily to discharges of selenium and reported exceedances of permit limits for whole effluent toxicity. On April 7, 2008, a Consent Decree (CD) was lodged in the federal court for the Northern District of Texas, Amarillo Division. The CD requires a penalty of \$1.2 million and an SEP valued at \$600,000. After public notice and comment, the judge approved the consent decree and the penalty has been paid.

**Table of Contents****Item 1A. RISK FACTORS**

There have been no material changes from the risk factors disclosed in the Risk Factors section of our Annual Report on Form 10-K for the year ended December 31, 2007.

**Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS****Issuer Purchases of Equity Securities**

Period	Total Number of Shares Purchased*	Average Price Paid per Total Shares Purchased	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs**	Millions of Dollars Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs**
April 1-30, 2008	10,761,518	\$ 80.26	10,755,700	\$ 6,737
May 1-31, 2008	9,236,776	89.03	9,217,080	5,916
June 1-30, 2008	8,894,997	93.43	8,864,300	5,088
Total	28,893,291	\$ 87.12	28,837,080	

\*Includes the repurchase of common shares from company employees in connection with the company's broad-based employee incentive plans.

\*\*On January 12, 2007, we announced a stock repurchase program that provided for the repurchase of up to \$1 billion of the company's common stock. On February 9, 2007, we announced plans to repurchase \$4 billion of our common stock in 2007, including the \$1 billion announced on January 12, 2007. On July 9, 2007, we announced plans to repurchase up to \$15 billion of the company's common stock through the end of 2008, which included the \$2 billion remaining under the previously announced \$4 billion program. Acquisitions for the share repurchase programs are made at management's discretion, at prevailing prices, subject to market conditions and other factors. Repurchases may be increased, decreased or discontinued at any time without prior notice. Shares of stock repurchased under the plans are held as treasury shares.

**Table of Contents****Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

We held our annual stockholders meeting on May 14, 2008. A brief description of each proposal and the voting results follow:

A company proposal to elect three directors.

	Number of Shares		
	Voted For	Voted Against	Abstain
Harold W. McGraw III	1,350,374,854	29,576,891	16,553,718
James J. Mulva	1,352,429,492	29,441,436	14,634,207
Bobby S. Shackouls	1,352,499,577	27,226,764	16,779,121

Those directors whose term of office continued were as follows: Richard L. Armitage, Richard H. Auchinleck, James E. Copeland, Jr., Kenneth M. Duberstein, Ruth R. Harkin, Harald J. Norvik, William K. Reilly, Victoria J. Tschinkel, Kathryn C. Turner and William E. Wade, Jr.

Results of other matters submitted to a vote were:

	Number of Shares			Broker Nonvotes
	Voted For	Voted Against	Abstain	
Proposal to Amend By-Laws and Certificate of Incorporation for Annual Election of Directors	1,363,589,104	18,979,597	13,936,563	
Ratification to Appoint Ernst & Young as ConocoPhillips Independent Registered Public Accounting Firm	1,375,375,305	7,831,658	13,298,300	
Stockholder Proposal to Report on Recognition of Indigenous Rights	89,602,302	910,866,101	195,582,036	200,455,024
Stockholder Proposal for Advisory Vote on Executive Compensation	469,972,284	664,403,359	61,672,997	200,456,823
Stockholder Proposal on Political Contributions	287,338,404	730,470,975	178,241,060	200,455,024
Stockholder Proposal on Greenhouse Gas Reduction	293,016,777	704,412,443	198,621,220	200,455,023
Stockholder Proposal on Community Accountability	85,871,110	914,130,286	196,049,043	200,455,024
Stockholder Proposal on Drilling in Sensitive/Protected Areas	267,528,860	737,075,568	191,444,012	200,457,023
Stockholder Proposal on Environment Impact	276,223,532	728,791,844	191,035,065	200,455,022
Stockholder Proposal on Global Warming	36,783,213	967,166,684	192,100,693	200,454,873

All three nominated directors were elected, the appointment of the independent auditors was ratified, and a management proposal providing for the annual election of directors was approved. The eight stockholder proposals presented were not approved.

**Table of Contents**

**Item 6. EXHIBITS**

**Exhibits**

- 3.1 Amended and Restated Certificate of Incorporation
- 3.3 Amended and Restated By-Laws
- 10 First and Second Amendments to the ConocoPhillips Directors Charitable Gift Program.
- 12 Computation of Ratio of Earnings to Fixed Charges.
- 31.1 Certification of Chief Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.
- 31.2 Certification of Chief Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.
- 32 Certifications pursuant to 18 U.S.C. Section 1350.

57

---

**Table of Contents**

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**CONOCOPHILLIPS**

*/s/ Rand C. Berney*  
*Rand C. Berney*  
Vice President and Controller  
(Chief Accounting and Duly Authorized  
Officer)

July 29, 2008

58

---

**Table of Contents**

EXHIBIT INDEX

Exhibits

- 3.1 Amended and Restated Certificate of Incorporation
- 3.3 Amended and Restated By-Laws
- 10 First and Second Amendments to the ConocoPhillips Directors Charitable Gift Program.
- 12 Computation of Ratio of Earnings to Fixed Charges.
- 31.1 Certification of Chief Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.
- 31.2 Certification of Chief Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.
- 32 Certifications pursuant to 18 U.S.C. Section 1350.