Commercial Vehicle Group, Inc. Form 10-Q November 06, 2006

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# Form 10-Q

•	SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934	
For the quarterly period ended September 30, 2006	
OI	₹
<b>EXCHANGE ACT OF 1934</b>	SECTION 13 OR 15(d) OF THE SECURITIES
For the transition period from to	_
Commission file no	
COMMERCIAL VEH	
(Exact name of Registrant	as specified in its charter)
Delaware	41-1990662
(State or other jurisdiction of	(I.R.S. Employer
incorporation or organization)	Identification No.)
6530 West Campus Oval	
New Albany, Ohio	43054
(Address of principal executive offices)	(Zip Code)
(614) 28	* *
(Registrant s telephone nu	mber, including area code)
Not App	licable
(Former name, former address and former	fiscal year, if changed since last report)
Indicate by check mark whether the Registrant (1) has filed at the Securities Exchange Act of 1934 during the preceding 12	* *
requirements for the past 90 days.	M
Yes b	No o
Indicate by check mark whether the Registrant is a large accelerated filer. See definition of accelerated filer and large accelerated Large accelerated filer o Accelerated Indicate by check mark whether the Registrant is a shell compared to the compared	ed filer in Rule 12b-2 of the Exchange Act. ed filer b Non-accelerated filer o
Yes o	No þ
The number of shares outstanding of the Registrant s communities 21,163,675 shares.	*

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ITEM 1 FINANCIAL STATEMENTS

COMMERCIAL VEHICLE GROUP, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

	Three Months Ended September 30,			Nine Months Ended September 30,				
	<b></b>	2006		2005	<b>(T.</b> T.	2006		2005
	(Ur	naudited)		audited)		audited)		naudited)
		,		inds, excep	-			•
REVENUES	\$ :	235,841	\$	205,859	\$ (	599,973	\$	554,365
COST OF REVENUES		195,044		169,364	:	580,245		455,476
Gross Profit		40,797		36,495		119,728		98,889
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES		13,294		11,876		39,693		31,597
AMORTIZATION EXPENSE		104		53		312		217
Operating Income		27,399		24,566		79,723		67,075
OTHER INCOME		(1,642)		(325)		(2,720)		(3,598)
INTEREST EXPENSE		3,582		3,977		11,321		9,460
LOSS ON EARLY EXTINGUISHMENT OF DEBT				1,525		318		1,525
Income Before Provision for Income Taxes		25,459		19,389		70,804		59,688
PROVISION FOR INCOME TAXES		7,453		7,491		23,896		22,719
NET INCOME	\$	18,006	\$	11,898	\$	46,908	\$	36,969
EARNINGS PER COMMON SHARE: Basic	\$	0.85	\$	0.58	\$	2.22	\$	1.96
Diluted	\$	0.84	\$	0.57	\$	2.18	\$	1.93
WEIGHTED AVERAGE SHARES OUTSTANDING: Basic		21,156		20,679		21,099		18,885

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Diluted 21,548 20,918 21,507 19,159

The accompanying notes are an integral part of these condensed consolidated financial statements.

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# COMMERCIAL VEHICLE GROUP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

	September 30, 2006 (Unaudited) (In th		ecember 31, 2005 audited)
ASSETS	`		,
CURRENT ASSETS:			
Cash and cash equivalents Accounts receivable, net of reserve for doubtful accounts of \$6,009 and \$6,087,	\$ 21,896	\$	40,641
respectively	146,752		114,116
Inventories, net	87,233		69,053
Prepaid expenses and other current assets	11,507		4,724
Deferred income taxes	13,345		12,571
Deterred meonic taxes	15,5 15		12,571
Total current assets	280,733		241,105
PROPERTY, PLANT AND EQUIPMENT, net	84,695		80,415
GOODWILL	127,664		125,607
INTANGIBLE ASSETS, net of accumulated amortization of \$744 and \$451,	127,004		123,007
respectively	84,284		84,577
OTHER ASSETS, net	14,293		12,179
	14,273		12,177
TOTAL ASSETS	\$ 591,669	\$	543,883
LIABILITIES AND STOCKHOLDERS INVESTMENT CURRENT LIABILITIES: Current maturities of long-term debt	\$ 1,981	\$	5,309
Accounts payable	100,993	Ψ	73,709
Accrued liabilities	43,562		42,983
	45,502		42,703
Total current liabilities	146,536		122,001
LONG-TERM DEBT, net of current maturities	161,406		185,700
DEFERRED TAX LIABILITIES	8,802		8,802
OTHER LONG-TERM LIABILITIES	20,357		25,303
Total liabilities	337,101		341,806
COMMITMENTS AND CONTINGENCIES (Note 10) STOCKHOLDERS INVESTMENT: Common stock \$.01 par value; 30,000,000 shares authorized; 21,163,675 and			
21,145,954 shares issued and outstanding, respectively	212		211
Additional paid-in capital	172,285		169,252
Retained earnings	80,865		33,957
Accumulated other comprehensive income (loss)	1,206		(1,343)
•	•		. , ,

Total stockholders investment 254,568 202,077

TOTAL LIABILITIES AND STOCKHOLDERS INVESTMENT \$591,669 \$ 543,883

The accompanying notes are an integral part of these condensed consolidated financial statements.

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# COMMERCIAL VEHICLE GROUP, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

**Nine Months Ended** 

	Septer	30,	
	2006 (Unaudited) (In the		2005 naudited)
CASH FLOWS FROM OPERATING ACTIVITIES:	(III till)	Jusain	us)
Net income	\$ 46,908	\$	36,969
Adjustments to reconcile net income to net cash provided by operating activities:	Ψ 10,200	Ψ	30,707
Depreciation and amortization	11,166		8,926
Noncash amortization of debt financing costs	679		619
Loss on early extinguishment of debt	318		1,525
Stock-based compensation expense	1,418		1,020
(Gain)/loss on sale of assets	(367)		78
Pension and post-retirement curtailment gain	(3,865)		, -
Deferred income tax (benefit)/provision	(1,679)		1,361
Noncash gain on forward exchange contracts	(2,707)		(3,495)
Change in other operating items	(28,089)		(19,228)
Net cash provided by operating activities	23,782		26,755
CASH FLOWS FROM INVESTING ACTIVITIES:			
Purchases of property, plant and equipment	(15,051)		(9,332)
Proceeds from disposal/sale of property, plant and equipment	377		
Proceeds from disposal/sale of other assets	1,800		
Acquisitions payments, net of cash received	(606)		(175,528)
Other assets and liabilities	(420)		
Net cash used in investing activities	(13,900)		(184,860)
CASH FLOWS FROM FINANCING ACTIVITIES:			
Proceeds from issuance of common stock under equity incentive plans	1,165		44,937
Excess tax benefits from equity incentive plans	148		
Repayment of revolving credit facility	(24,640)		(203,219)
Borrowings under revolving credit facility	23,730		201,613
Long-term borrowings			227,459
Proceeds from issuance of 8% senior notes			150,000
Repayments of long-term borrowings	(27,786)		(237,223)
Other, net	(76)		104
Net cash (used in) provided by financing activities	(27,459)		183,671
EFFECT OF CURRENCY EXCHANGE RATE CHANGES ON CASH AND			
CASH EQUIVALENTS	(1,168)		(1,712)
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS CASH AND CASH EQUIVALENTS:	(18,745)		23,854

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Beginning of period	40,641	1,396
End of period	\$ 21,896	\$ 25,250
SUPPLEMENTAL CASH FLOW INFORMATION: Cash paid for interest	\$ 13,415	\$ 5,774
Cash paid for income taxes, net	\$ 19,440	\$ 17,451

The accompanying notes are an integral part of these condensed consolidated financial statements.

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# COMMERCIAL VEHICLE GROUP, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## 1. Description of Business and Basis of Presentation

Commercial Vehicle Group, Inc. and its subsidiaries ( CVG or the Company ) design and manufacture suspension seat systems, interior trim systems (including instrument and door panels, headliners, cabinetry, molded products and floor systems), cab structures and components, mirrors, wiper systems, electronic wiring harness assemblies and controls and switches for the global commercial vehicle market, including the heavy-duty truck market, the construction and agriculture market and the specialty and military transportation markets. The Company has operations located in the United States in Arizona, Indiana, Illinois, Iowa, North Carolina, Ohio, Oregon, Tennessee, Texas, Virginia, Washington and Wisconsin and outside of the United States in Australia, Belgium, China, Mexico, Sweden and the United Kingdom.

The Company has prepared the condensed consolidated financial statements included herein, without audit, pursuant to the rules and regulations of the United States Securities and Exchange Commission (SEC). The information furnished in the condensed consolidated financial statements includes normal recurring adjustments and reflects all adjustments which are, in the opinion of management, necessary for a fair presentation of the results of operations and statements of financial position for the interim periods presented. Certain information and footnote disclosures normally included in the consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such rules and regulations. The Company believes that the disclosures are adequate to make the information presented not misleading when read in conjunction with its fiscal 2005 consolidated financial statements and the notes thereto included in the Company s Annual Report on Form 10-K as filed with the SEC. Unless otherwise indicated, all amounts are in thousands except per share amounts.

Revenues and operating results for the three and nine months ended September 30, 2006 are not necessarily indicative of the results to be expected in future operating quarters.

## 2. Recently Issued Accounting Pronouncements

In July 2006, the Financial Accounting Standards Board (FASB) issued FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* (FIN 48). FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise s financial statements in accordance with FASB Statement No. 109, *Accounting for Income Taxes*. FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition requirements for uncertain tax positions. FIN 48 is effective for fiscal years beginning after December 15, 2006. The Company is currently in the process of determining the impact of the adoption of this authoritative guidance on our financial statements.

In September 2006, the FASB issued Statement of Financial Accounting Standards (SFAS) No. 157, Fair Value Measurements. SFAS No. 157 establishes a common definition for fair value to be applied to US GAAP guidance requiring use of fair value, establishes a framework for measuring fair value, and expands disclosure about such fair value measurements. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007. The Company is currently assessing the impact of SFAS No. 157 on its consolidated financial position and results of operations. In September 2006, the FASB issued SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106, and 132(R). SFAS No. 158 requires an employer to recognize the funded status of defined benefit pension and other postretirement benefit plans as an asset or liability in its consolidated balance sheet and to recognize changes in that funded status in the year in which the changes occur through other comprehensive income in stockholders equity. The Company is required to initially recognize the funded status of its defined benefit pension and other postretirement benefit plans and to provide the required disclosures as of December 31, 2006. The Company estimated the effect of adoption based upon the most recent valuations of its pension and post-retirement benefit obligations at December 31, 2005. Although management continues to evaluate the effect that the recognition of the funded status of its plans will have on the Company s consolidated balance sheet, the Company estimates the adoption will increase liabilities by approximately \$5.0 million

and reduce accumulated other comprehensive income, a component of stockholders investment, by a net after-tax

amount of approximately \$3.3 million, based on our current assumptions of discount rate and return on plan assets. However, the Company does not believe the implementation of SFAS No. 158 will have a significant impact on the Company s credit or debt ratios or financing covenants.

In September 2006, the SEC issued Staff Accounting Bulletin (SAB) No. 108, Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements. SAB 108 is effective for fiscal years ending on or after November 15, 2006 and addresses how financial statement errors should be considered from a materiality perspective and corrected. The literature provides interpretive guidance on how the effects of the carryover or reversal of prior year misstatements should be considered in quantifying a current year misstatement. Historically there have been two common approaches used to quantify such errors: (i) the rollover approach, which quantifies the error as the amount by which the current year income statement is misstated, and (ii) the iron curtain approach, which quantifies the error as the cumulative amount by which the current year balance sheet is misstated. The SEC Staff believes that companies should quantify errors using both approaches and evaluate whether either of these approaches results in quantifying a misstatement that, when all relevant quantitative and qualitative factors are considered, is material. The Company is currently evaluating the impact, if any, of adopting the provisions of SAB 108 on our consolidated financial position and results of operations.

# 3. Share-Based Compensation

Effective January 1, 2006, we adopted SFAS No. 123(R), *Share-Based Payment*, using the modified prospective application transition method. SFAS No. 123(R) eliminates the intrinsic value method under Accounting Principles Board (APB) Opinion No. 25 as an alternative method of accounting for share-based compensation arrangements. SFAS No. 123(R) also revises the fair value-based method of accounting for share-based payment liabilities, forfeitures and modifications of share-based compensation arrangements and clarifies the guidance of SFAS No. 123, *Accounting for Stock-Based Compensation*, in several areas, including measuring fair value, classifying an award as equity or as a liability and attributing compensation cost to reporting periods. Prior to our adoption of SFAS No. 123(R), benefits of tax deductions in excess of recognized compensation costs were reported as operating cash flows. SFAS No. 123(R) amends SFAS No. 95, *Statement of Cash Flows*, to require that excess tax benefits be reported as a financing cash inflow rather than as a reduction of taxes paid, which is included within operating cash flows.

The Company estimates the adoption of SFAS No. 123(R), using the modified prospective application method, will result in pre-tax compensation expense of approximately \$1.8 million in 2006 based on the Company s current share-based compensation arrangements. The compensation expense that has been charged against income for those plans was approximately \$0.5 million and \$1.4 million for the three and nine month periods ended September 30, 2006, respectively. The total income tax benefit recognized in the income statement for share-based compensation arrangements was approximately \$0.2 million and \$0.5 million for the three and nine month periods ended September 30, 2006, respectively. Because the Company accounted for its share-based compensation arrangements under APB Opinion No. 25 prior to adopting SFAS No. 123(R), the Company s net income for the three and nine month periods ended September 30, 2005 does not include any compensation expense related to these arrangements. For the three and nine month periods ended September 30, 2006, the adoption of SFAS No. 123(R) resulted in incremental share-based compensation expense of approximately \$0.2 million and \$0.4 million, respectively. The incremental share-based compensation expense caused income before provision for income taxes to decrease for the three and nine month periods ended September 30, 2006 by approximately \$0.2 million and \$0.4 million, respectively, and net income to decrease for the same periods by approximately \$0.1 million and \$0.3 million, respectively. In addition, basic and diluted earnings per share decreased by \$0.01 and \$0.00, respectively, for the three month period ended September 30, 2006 and \$0.02 and \$0.02, respectively, for the nine month period ended September 30, 2006. Cash provided by operating activities decreased and cash provided by financing activities increased by approximately \$5 thousand and \$148 thousand for the three and nine month periods ended September 30, 2006, respectively, related to excess tax benefits from share-based payment arrangements.

The following table illustrates the effect on net income and earnings per share had the Company applied the fair value recognition provisions of SFAS No. 123(R) to awards granted under the Company s Amended and Restated Equity Incentive Plan prior to the adoption of this standard for the three and nine month periods ended September 30, 2005

(in thousands, except per share amounts unaudited):

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		ee Months Ended ember 30, 2005	Nine Months Ended September 30, 2005		
Net income, as reported (Less): Stock-based compensation expense determined under the the	\$	11,898	\$	36,969	
fair-value-based method for all awards, net of related tax effects		(257)		(364)	
Pro forma net income	\$	11,641	\$	36,605	
Basic earnings per share:	\$	0.58	\$	1.96	
As reported	Ф	0.36	Φ	1.90	
Pro forma	\$	0.56	\$	1.94	
Diluted earnings per share:	Ф	0.55	Φ.	1.02	
As reported	\$	0.57	\$	1.93	
Pro forma	\$	0.56	\$	1.91	

Stock Option Grants and Restricted Stock Awards

In 1998, the Company granted options to purchase 57,902 shares of common stock at \$9.43 per share, which are exercisable through December 2008. The options were granted at exercise prices determined to be at or above fair value on the date of grant.

In May 2004, the Company granted options to purchase 910,869 shares of common stock at \$5.54 per share. These options have a ten-year term and the original terms provided for 50% of the options becoming exercisable ratably on June 30, 2005 and June 30, 2006. During June 2004, the Company modified the terms of these options such that they became 100% vested immediately.

In October 2004, the Company granted options to purchase 598,950 shares of common stock at \$15.84 per share. These options have a ten-year term and vest ratably in three equal annual installments commencing on October 20, 2005. As of September 30, 2006, there was approximately \$0.7 million of unearned compensation related to nonvested share-based compensation arrangements granted under this plan. This expense is subject to future adjustments for sales and forfeitures and will be recognized on a straight-line basis over the remaining period of 13 months.

In November 2005, 168,700 shares of restricted stock were awarded by our compensation committee under our Amended and Restated Equity Incentive Plan. Restricted stock is a grant of shares of common stock that may not be sold, encumbered or disposed of, and that may be forfeited in the event of certain terminations of employment prior to the end of a restricted period set by the compensation committee. The shares of restricted stock granted in November 2005 vest ratably in three equal annual installments commencing on October 20, 2006. A participant granted restricted stock generally has all of the rights of a stockholder, unless the compensation committee determines otherwise. As of September 30, 2006, there was approximately \$2.2 million of unearned compensation related to nonvested share-based compensation arrangements granted under this plan. This expense is subject to future adjustments for sales and forfeitures and will be recognized on a straight-line basis over the remaining period of 25 months.

The Company uses the Black-Scholes option-pricing model to estimate the fair value of equity-based grants with the following weighted-average assumptions:

	2004 Stock Option Grants
Weighted-average fair value of option and restricted stock grants	\$ 3.34
Risk-free interest rate	4.50%
Expected volatility	23.12%
Expected life in months	36
The Company currently estimates the forfeiture rate for its stock option and restricted stock grants at 9.8% at	and 7.4%,

The Company currently estimates the forfeiture rate for its stock option and restricted stock grants at 9.8% and 7.4%, respectively, for all participants of each plan.

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A summary of the status of the Company s stock options as of September 30, 2006 and changes during the nine month period ending September 30, 2006 is presented below:

	Options	Av	ighted- erage ercise	Weighted- Average Remaining Contractual Life	In	gregate trinsic Value
Stock Options	(000 s)	P	rice	(Years)	(	000 s)
Outstanding at December 31, 2005	1,219	\$	10.45		\$	
Granted						
Exercised	(185)		6.36			2,315
Forfeited	(29)		15.84			
Oustanding at September 30, 2006	1,005	\$	11.05	7.7	\$	7,950
Exercisable at September 30, 2006	654	\$	8.48	7.5	\$	6,798

The following table summarizes information about the nonvested stock option and restricted stock grants as of September 30, 2006:

				Nonveste	d Restr	icted
	Nonvested	Stock				
	Options	Av Gra	ighted- verage int-Date Fair	Shares	A <sup>r</sup> Gra	eighted- verage int-Date Fair
	(000  s)	7	alue	(000 s)	•	Value
Nonvested at December 31, 2005 Granted Vested	380	\$	3.34	167	\$	19.50
Forfeited	(29)		3.34	(4)		19.50
Nonvested at September 30, 2006	351	\$	3.34	163	\$	19.50

As of September 30, 2006, a total of 294,883 shares were available from the original 1.0 million shares authorized for award under the Company s Amended and Restated Equity Incentive Plan, including cumulative forfeitures.

#### 4. Accounts Receivable

Trade accounts receivable are stated at historical value less an allowance for doubtful accounts, which approximates fair value. This estimated allowance is based primarily on management s evaluation of specific balances as the balances become past due, the financial condition of its customers and the Company s historical experience of write-offs. If not reserved through specific identification procedures, the Company s general policy for uncollectible accounts is to reserve at a certain percentage threshold, based upon the aging categories of accounts receivable. Past due status is based upon the due date of the original amounts outstanding. When items are ultimately deemed uncollectible, they are charged off against the reserve previously established in the allowance for doubtful accounts.

## 5. Inventories

Inventories are valued at the lower of first-in, first-out (FIFO) cost or market. Cost includes applicable material, labor and overhead. Inventories consisted of the following (in thousands):

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	Se	eptember 30, 2006	De	31, 2005
Raw materials Work in process	\$	60,515 14,470	\$	46,218 12,571
Finished goods Less excess and obsolete		17,727 (5,479)		13,655 (3,391)
	\$	87,233	\$	69,053

Inventory quantities on-hand are regularly reviewed, and where necessary, provisions for excess and obsolete inventory are recorded based primarily on the Company s estimated production requirements driven by current market volumes. Excess and obsolete provisions may vary by product depending upon future potential use of the product.

#### 6. Stockholders Investment

Common Stock The authorized capital stock of the Company consists of 30,000,000 shares of common stock with a par value of \$0.01 per share. In August 2004, the Company reclassified all of its existing classes of common stock, which effectively resulted in a 38.991-to-one stock split. The stock split has been reflected as of the beginning of all periods presented.

*Preferred Stock* The authorized capital stock of the Company consists of 5,000,000 shares of preferred stock with a par value of \$0.01 per share, with no shares outstanding as of September 30, 2006.

Earnings Per Share In accordance with SFAS No. 128, Earnings per Share, as amended, basic earnings per share is determined by dividing net income by the weighted average number of common shares outstanding during the period. Diluted earnings per share, and all other diluted per share amounts presented, is determined by dividing net income by the weighted average number of common shares and potential common shares outstanding during the period as determined by the Treasury Stock Method, as amended, in SFAS No. 123(R). Potential common shares are included in the diluted earnings per share calculation when dilutive. Diluted earnings per share for the three and nine months ended September 30, 2006 and 2005 includes the effects of potential common shares consisting of common stock issuable upon exercise of outstanding stock options and for September 30, 2006, the effect of nonvested restricted stock (in thousands, except per share amounts):

	Three Months Ended September 30,			ths Ended iber 30,	
	2006	2005	2006	2005	
Net income applicable to common shareholders basic and diluted	\$ 18,006	\$ 11,898	\$46,908	\$ 36,969	
Weighted average number of common shares outstanding Dilutive effect of outstanding stock options and restricted stock grants after application of the treasury stock	21,156	20,679	21,099	18,885	
method	392	239	408	274	
Dilutive shares outstanding	21,548	20,918	21,507	19,159	
Basic earnings per share	\$ 0.85	\$ 0.58	\$ 2.22	\$ 1.96	
Diluted earning per share	\$ 0.84	\$ 0.57	\$ 2.18	\$ 1.93	

*Dividends* The Company has not declared or paid any cash dividends in the past. The terms of the Company s credit agreement restricts the payment or distribution of the Company s cash or other assets, including cash dividend payments.

#### 7. Debt

Debt consisted of the following (in thousands):

	-	30, 2006	December 31, 2005		
Revolving credit facilities bore interest at a weighted average of 6.8% as of					
September 30, 2006 and 6.6% as of December 31, 2005	\$	2,808	\$	3,446	
Term loan, with principal and interest payable quarterly, bore interest at a					
weighted average rate of 6.7% as of September 30, 2006 and 6.3% as of					
December 31, 2005		10,245		37,152	
8.0% senior notes due 2013		150,000		150,000	
Other		334		411	

Less current maturities	163,387 1,981	191,009 5,309
	\$ 161 406	\$ 185 700

Credit Agreement The Company accounts for its Revolving Credit Facility under the provisions of EITF Issue No. 98-14, Debtor s Accounting for the Changes in Line-of-Credit or Revolving-Debt Arrangements (EITF 98-14), and its Term Loan and 8.0% Senior Notes under the provisions of EITF Issue No. 96-19, Debtor s Accounting for a Modification or Exchange of Debt Instruments (EITF 96-19). Historically,

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the Company has periodically amended the terms of its revolving credit facility and term loan to increase or decrease the individual and collective borrowing base of the instruments on an as needed basis. The Company has not modified the terms of its 8.0% Senior Notes subsequent to the original offering date. In connection with an amendment of the Company s revolving credit facility, bank fees incurred are deferred and amortized over the term of the new arrangement and if applicable, any outstanding deferred fees are expensed proportionately or in total, as appropriate per the guidance of EITF 98-14. In connection with an amendment of the Company s term loan, under the terms of EITF 96-19, bank and any third-party fees are either expensed as an extinguishment of debt or deferred and amortized over the term of the agreement based upon whether or not the old and new debt instruments are substantially different. In connection with our August 2004 initial public offering (IPO), the Company entered into a \$105.0 million senior credit agreement, consisting of a \$40.0 million revolving credit facility and a \$65.0 million term loan. We used borrowings under the term loan, together with proceeds of the IPO to repay all amounts outstanding under our then-existing senior credit agreement and our then-existing subordinated indebtedness. In connection with this senior credit agreement, we recorded a loss on early extinguishment of debt of approximately \$1.6 million, relating to outstanding deferred fees from our prior debt agreements.

In connection with the February 2005 acquisition of Mayflower, the Company amended its senior credit agreement to increase the revolving credit facility from approximately \$40.0 million to \$75.0 million and the term loan from approximately \$65.0 million to \$145.0 million. We used borrowings of approximately \$106.4 million under our amended senior credit agreement to fund substantially all of the purchase price of the Mayflower acquisition. The revolving credit facility is available until January 31, 2010 and the term loan is due and payable on December 31, 2010. In connection with this change in its senior credit agreement, the Company incurred bank fees totaling approximately \$1.7 million that were deferred and are being amortized over the term of the agreement (until 2010). In connection with the June 2005 acquisition of Monona, the Company amended its senior credit agreement to increase the revolving credit facility from approximately \$75.0 million to \$100.0 million. We used borrowings of approximately \$58.0 million under our amended senior credit agreement to fund substantially all of the purchase price of the Monona acquisition. The revolving credit facility is available until January 31, 2010 and the term loan is due and payable on December 31, 2010. This amendment increased certain baskets in the lien, investments and asset disposition covenants to reflect the Company s increased size as a result of the Mayflower and Monona acquisitions. In connection with this change in its senior credit agreement, the Company incurred bank fees totaling approximately \$0.4 million that were deferred and are being amortized over the term of the agreement (until 2010). In connection with the July 2005 secondary public equity offering and private offering of \$150.0 million aggregate principal amount of 8.0% senior notes due 2013, the Company entered into additional amendments to the senior credit agreement that provided for, among other things, the occurrence of these offerings. The net proceeds of approximately \$190.8 million from these offerings were primarily used to repay indebtedness under the senior credit agreement. Concurrent with the repayment of the outstanding debt, the Company s total borrowing base under the amended senior credit agreement was reduced to approximately \$140.0 million. Accordingly, the Company expensed \$1.5 million of unamortized deferred financing fees as a Loss on Early Extinguishment of Debt. In connection with the July 2005 8.0% Senior Notes offering, the Company incurred third-party fees totaling approximately \$4.3 million that were deferred and are being amortized over the term of the notes (until 2013).

In December 2005, the Company amended its senior credit agreement to increase its annual capital expenditure limit from approximately \$25.0 million per annum to \$40.0 million per annum in connection with the Company s growth and development strategy.

On June 30, 2006, the Company repaid approximately \$25.0 million of its U.S. dollar denominated term loan. The repayment of the term loan reduced the overall borrowing capacity on the existing senior credit agreement from approximately \$140 to \$115 million. In connection with this loan repayment, approximately \$0.3 million of deferred fees, representing a proportionate amount of total deferred fees, were expensed as a loss on early extinguishment of debt.

As of September 30, 2006, approximately \$5.0 million in deferred fees relating to previous amendments of the Company s senior credit agreement and fees related to the 8.0% Senior Note offering were outstanding and are being amortized over the life of the agreements.

The senior credit agreement provides the Company with the ability to denominate a portion of its borrowings in foreign currencies. As of September 30, 2006, none of the revolving credit facility borrowings and none of the term loan were denominated in U.S. dollars, and approximately \$2.8 million of the revolving credit facility borrowings and approximately \$10.2 million of the term loan were denominated in British pounds sterling.

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Terms, Covenants and Compliance Status The Company s senior credit agreement contains various restrictive covenants, including limiting indebtedness, rental obligations, investments and cash dividends, and also requires the maintenance of certain financial ratios, including fixed charge coverage and funded debt to EBITDA as defined by our senior credit agreement. The Company was in compliance with respect to these covenants as of September 30, 2006. Under this agreement, borrowings bear interest at various rates plus a margin based on certain financial ratios of the Company. Borrowings under the senior credit agreement are secured by specifically identified assets of the Company, comprising in total, substantially all assets of the Company. Additionally, as of September 30, 2006, the Company had outstanding letters of credit of approximately \$1.8 million.

# 8. Goodwill and Intangible Assets

Goodwill represents the excess of acquisition purchase price over the fair value of net assets acquired. In July 2001, the FASB issued SFAS No. 141, Business Combinations, and SFAS No. 142, Goodwill and Intangible Assets. SFAS No. 141 requires all business combinations initiated after June 30, 2001 to be accounted for using the purchase method of accounting. Under SFAS No. 142, goodwill and intangible assets with indefinite lives are no longer amortized, but reviewed annually or more frequently if impairment indicators arise. Separable intangible assets that are not deemed to have indefinite lives will continue to be amortized over their useful lives, but with no maximum life. Prior to the adoption of SFAS No. 142 on January 1, 2002, goodwill was being amortized on a straight-line basis over 40 years.

The Company reviews goodwill and indefinite-lived intangible assets for impairment annually in the second fiscal quarter and whenever events or changes in circumstances indicate its carrying value may not be recoverable in accordance with SFAS No. 142. The Company reviews definite-lived intangible assets in accordance with the provisions of SFAS No. 142 and SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets. The provisions of SFAS No. 142 require that a two-step impairment test be performed on goodwill. In the first step, the Company compares the fair value of its reporting unit to its carrying value. The Company s reporting unit is consistent with the reportable segment identified in Note 10 of the Notes to the Consolidated Financial Statements contained in the Company s Form 10-K for the year ended December 31, 2005. If the fair value of the reporting unit exceeds the carrying value of the net assets assigned to that unit, goodwill is considered not impaired and the Company is not required to perform further testing. If the carrying value of the net assets assigned to the reporting unit exceeds the fair value of the reporting unit, then the Company must perform the second step of the impairment test in order to determine the implied fair value of the reporting unit s goodwill. If the carrying value of a reporting unit s goodwill exceeds its implied fair value, then the Company would record an impairment loss equal to the difference. SFAS No. 142 also requires that the fair value of the purchased intangible assets with indefinite lives be estimated and compared to the carrying value. The Company estimates the fair value of these intangible assets using an income approach. The Company recognizes an impairment loss when the estimated fair value of the intangible asset is less than the carrying value. In this regard, the Company s management considers the following indicators in determining if events or changes in circumstances have occurred indicating that the recoverability of the carrying amount of indefinite-lived and amortizing intangible assets should be assessed: (1) a significant decrease in the market value of an asset; (2) a significant change in the extent or manner in which an asset is used or a significant physical change in an asset; (3) a significant adverse change in legal factors or in the business climate that could affect the value of an asset or an adverse action or assessment by a regulator; (4) an accumulation of costs significantly in excess of the amount originally expected to acquire or construct an asset; and (5) a current period operating or cash flow loss combined with a history of operating or cash flow losses or a projection or forecast that demonstrates continuing losses associated with an asset used for the purpose of producing revenue. The Company s annual goodwill and indefinite-lived (SFAS No. 142) and definite-life intangible asset (SFAS No. 144) impairment analysis, which was performed during the second quarter of fiscal year 2006, did not result in an impairment charge. Determining the fair value of a reporting unit is judgmental in nature and involves the use of significant estimates and assumptions. These estimates and assumptions include revenue growth rates and operating margins used to calculate projected future cash flows, risk-adjusted discount rates, future economic and market conditions and determination of

appropriate market comparables. The Company bases its fair value estimates on assumptions it believes to be reasonable but that are unpredictable and inherently uncertain. The valuation approaches the Company uses include

the Income Approach (the Discounted Cash Flow Method) and the Market Approach (the Guideline Company and Transaction Methods) to estimate the fair value of the reporting unit; earnings are emphasized in the Discounted Cash Flow, Guideline

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Company, and the Transaction Methods. In addition, these methods utilize market data in the derivation of a value estimate and are forward-looking in nature. The Discounted Cash Flow Method utilizes a market-derived rate of return to discount anticipated performance, while the Guideline Company Method and the Transaction Method incorporate multiples that are based on the market sassessment of future performance. Actual future results may differ materially from those estimates.

The Company s intangible assets as of September 30, 2006 and December 31, 2005 were comprised of the following (in thousands):

	Weighted- Average		Gross			Net
	Amortization Period	Carrying Amount				arrying Amount
Definite-lived intangible assets:						
	30					
Tradenames/Trademarks	years 7	\$	9,790	\$	(509)	\$ 9,281
Licenses	years		438		(235)	203
		\$	10,228	\$	(744)	\$ 9,484
Indefinite-lived intangible assets:						
Goodwill		\$	127,664	\$		\$ 127,664
Customer relationships			74,800			74,800
		\$ 2	202,464	\$		\$ 202,464
Total consolidated goodwill and intangible assets						\$ 211,948

			Dece		
	Weighted- Average		Gross		Net
	Amortization Period		arrying mount	mulated rtization	arrying Amount
Definite-lived intangible assets:					
Tradenames/Trademarks	30 years 7	\$	9,790	\$ (263)	\$ 9,527
Licenses	years		438	(188)	250
		\$	10,228	\$ (451)	\$ 9,777
Indefinite-lived intangible assets: Goodwill Customer relationships		\$ 1	125,607 74,800	\$	\$ 125,607 74,800

\$ 200,407

\$

\$

200,407

Total consolidated goodwill and intangible assets \$ 210,184

The aggregate intangible asset amortization expense was approximately \$0.1 million and \$0.1 million, respectively, for the three months ended September 30, 2006 and 2005 and approximately \$0.3 million and \$0.2 million, respectively, for the nine-months ended September 30, 2006 and 2005.

The estimated intangible asset amortization expense for the fiscal year ending December 31, 2006, and for the five succeeding years is as follows (in thousands):

	Estimated
Fiscal Year Ended	Amortization
December 31,	Expense
2006	\$ 389
2007	\$ 389
2008	\$ 389
2009	\$ 389
2010	\$ 326
2011	\$ 326
1	1

The changes in the carrying amounts of goodwill for the nine months ended September 30, 2006, were comprised of the following (in thousands):

Balance December 31, 2005	\$ 125,607
Post-acquisition adjustments	606
Asset sale	(440)
Currency translation adjustment	1,891
Balance September 30, 2006	\$ 127,664

#### 9. Comprehensive Income

The Company follows the provisions of SFAS No. 130, Reporting Comprehensive Income, which established standards for reporting and display of comprehensive income and its components. Comprehensive income reflects the change in equity of a business enterprise during a period from transactions and other events and circumstances from nonowner sources. For the Company, comprehensive income represents net income adjusted for foreign currency translation adjustments and minimum pension liability. In accordance with SFAS No. 130, the Company has elected to disclose comprehensive income in stockholders investment. The components of accumulated other comprehensive income consisted of the following as of September 30, 2006 (in thousands):

Foreign currency translation adjustment	\$ 4,132
Minimum pension liability	(2,926)
	\$ 1,206

Comprehensive income for the nine months ended September 30 was as follows (in thousands):

	2006	2005
Net income	\$ 46,908	\$ 36,969
Other comprehensive income:		
Foreign currency translation adjustment	2,549	(3,231)
Minimum pension liability adjustment		(505)
Comprehensive income	\$ 49,457	\$ 33,233

### 10. Commitments and Contingencies

Warranty The Company is subject to warranty claims for products that fail to perform as expected due to design or manufacturing deficiencies. Customers continue to require their outside suppliers to guarantee or warrant their products and bear the cost of repair or replacement of such products. Depending on the terms under which the Company supplies products to its customers, a customer may hold the Company responsible for some or all of the repair or replacement costs of defective products when the product supplied did not perform as represented. The Company s policy is to reserve for estimated future customer warranty costs based on historical trends and current economic factors. The following represents a summary of the warranty provision for the nine months ended September 30, 2006 (in thousands):

Balance December 31, 2005	\$ 7,117
Additional provisions recorded	2,936
Deduction for payments made	(3,900)
Currency translation adjustment	28

Balance September 30, 2006

\$ 6,181

Foreign Currency Forward Exchange Contracts The Company uses forward exchange contracts to hedge certain of the foreign currency transaction exposures primarily related to its United Kingdom operations. The Company estimates its projected revenues and purchases in certain foreign currencies or locations, and will hedge a portion or all of the anticipated long or short position. The contracts typically run from three months up to three years. These contracts are marked-to-market and the fair value is included in assets (liabilities) in the consolidated balance sheet, with the offsetting noncash gain or loss included in the consolidated statements of operations. The Company does

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not hold or issue foreign exchange options or forward contracts for trading purposes. The following table summarizes the notional amount of the Company s open foreign exchange contracts at September 30, 2006 (in thousands):

	Local Currency Amount	U.S. \$ Equivalent	U.S. \$ Equivalent Fair Value		
Contracts to (buy) sell currencies:		-			
U.S. dollar	\$ (621)	\$ (617)	\$ (621)		
Eurodollar	38,444	51,530	49,596		
Swedish kronor	16,000	2,247	2,195		
Japanese yen	3,550,000	36,608	31,727		
Australian dollar	3,183	2,473	2,368		

The difference between the U.S. \$ equivalent and U.S. \$ equivalent fair value of approximately \$7.0 million and \$4.3 million is included in other assets in the condensed consolidated balance sheet at September 30, 2006 and December 31, 2005, respectively.

Litigation The Company is subject to various legal actions and claims incidental to its business, including those arising out of alleged defects, product warranties, employment-related matters and environmental matters. Management believes that the Company maintains adequate insurance to cover these claims. The Company has established reserves for issues that are probable and estimatable in amounts management believes are adequate to cover reasonable adverse judgments not covered by insurance. Based upon the information available to management and discussions with legal counsel, it is the opinion of management that the ultimate outcome of the various legal actions and claims that are incidental to the Company s business will not have a material adverse impact on the consolidated financial position, results of operations or cash flows of the Company; however, such matters are subject to many uncertainties, and the outcomes of individual matters are not predictable with assurance.

### 11. Defined Benefit and Post-Retirement Benefit Plans

The Company sponsors defined benefit plans that cover certain hourly and salaried employees in the United States and United Kingdom. The Company s policy is to make annual contributions to the plans to fund the normal cost as required by local regulations. In addition, the Company has a postretirement medical benefit plan for certain U.S. operations retirees and their dependents, and has recorded a liability for its estimated obligation under this plan. The components of net periodic benefit cost related to the defined benefit and post-retirement benefit plans for the three months ending September 30, is as follows (in thousands):

	U.S. Defined Benefit Plans Three Months Ended September 30, 2006 2005					n U.S. Def Pla Three Mon Septem 006	Post-Retirement Benefit Plans Three Months Ended September 30, 2006 2005							
Service cost	\$	114	\$	393	\$	3	2005		\$ 251		\$	10	\$ 69	
Interest cost	Ф	430	Ф	415	φ	573	Ф	469	φ	43	Ф	109		
Expected return on plan assets Amortization of prior		(410)		(406)		(544)		(487)						
service costs Special termination						1		4						
benefits Recognized actuarial loss		11				46		83						
Net periodic benefit cost	\$	145	\$	402	\$	79	\$	320	\$	53	\$	178		

The components of net periodic benefit cost related to the defined benefit and post-retirement benefit plans for the nine months ending September 30, is as follows (in thousands):

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	U.S. Defined Benefit Plans Nine Months Ended September 30,				Non U.S. Defined Benefit Plans Nine Months Ended September 30,					Post-Retirement Benefit Plans Nine Months Ended September 30,			
	2000	-		2005	-		<u>-</u>			2006	2005		
Service cost	\$ 5	515	\$	1,004	\$	221	\$	763	\$	50	\$	165	
Interest cost	1,2	254		1,060		1,621		1,433		121		254	
Expected return on plan													
assets	(1,2)	239)		(1,037)		(1,520)		(1,486)					
Amortization of prior													
service costs						6		14					
Curtailment (gain)/loss	(1,9	949)				142				(2,058)			
Special termination													
benefits		46								354			
Recognized actuarial													
loss						200		254					
Net periodic benefit cost	\$ (1,3	373)	\$	1,027	\$	670	\$	978	\$	(1,533)	\$	419	

During the nine month period ended September 30, 2006, the Company recorded a net curtailment gain of \$3.9 million relating to the freeze of its salaried pension and other post-retirement benefits plans at its United States and United Kingdom based operations.

The Company previously disclosed in its financial statements for the year ended December 31, 2005, that it expected to contribute approximately \$2.3 million to its pension plans in 2006. As of September 30, 2006, approximately \$1.8 million of contributions have been made to its pension plans. The Company anticipates contributing an additional \$0.6 million to its pension plans in 2006 for total estimated contributions during 2006 of \$2.4 million.

## 12. Related Party Transactions

In May 2004, we entered into a Product Sourcing Assistance Agreement with Baird Asia Limited (BAL), an affiliate of Baird Capital Partners III L.P. Pursuant to the Agreement, BAL assisted us in procuring materials and parts from Asia, including the countries of China, Malaysia, Hong Kong and Taiwan. BAL received as compensation a percentage of the price of the materials and parts supplied to us, of at least 2% of the price but not exceeding 10% of the price, to be determined on a case-by-case basis. For the nine months ended September 30, 2005, the Company incurred expenses of approximately \$2.0 million for the value of goods and services purchased under this agreement. Of this amount, approximately \$0.2 million was retained by Baird Asia Limited as its commission under the Product Sourcing Assistance Agreement. In connection with the sale of stock during 2005, BAL was no longer a related party as of December 31, 2005.

On January 31, 2005, the Company entered into an advisory agreement with Hidden Creek Partners, LLC (HCP), pursuant to which HCP agreed to assist the Company in financing activities, strategic initiatives and acquisitions in exchange for an annual fee. In addition, the Company agreed to pay HCP a transaction fee for services rendered that relate to transactions the Company may enter into from time to time, in an amount that is negotiated between the Company s Chief Executive Officer or Chief Financial Officer and approved by the Company s Board of Directors. All of the principals of HCP are employees and managing directors of Thayer Capital. Scott Rued, the Company s Chairman, is a managing partner of Thayer Capital and Richard Snell, a member of the Company s Board of Directors and its Compensation Committee Chairman, is an operating partner of Thayer Capital. Thayer Capital, Scott Rued or Richard Snell are not a party to, and have no direct or indirect financial interest in the advisory agreement between the Company and HCP. For the nine months ended September 30, 2006 and 2005, the Company made payments under these arrangements of approximately \$0.2 million and \$1.8 million, respectively.

## 13. Consolidating Guarantor and Non-Guarantor Financial Information

The following consolidating financial information presents balance sheets, statements of operations and cash flow information related to the Company s business. Each Guarantor, as defined, is a direct or indirect wholly owned subsidiary of the Company and has fully and unconditionally guaranteed the Subordinated Notes issued by the Company, on a joint and several basis. Separate financial statements and other disclosures concerning the Guarantors have not been presented because management believes that such information is not material to investors. The Parent Company includes all of the wholly owned subsidiaries accounted for under the equity method. The guarantor and non-guarantor companies include the consolidated financial results of their wholly owned subsidiaries accounted for under the equity method. All applicable corporate expenses have been allocated appropriately among the guarantor and non-guarantor subsidiaries.

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# COMMERCIAL VEHICLE GROUP, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2006

	Parent Company		rantor ipanies	Non-Guarantor Companies (Unaudited) (In thousands		Elimination		Consolidated	
REVENUES	\$	\$ 2	02,931	\$	34,421	\$	(1,511)	\$	235,841
COST OF REVENUES		1	67,818		28,575		(1,349)		195,044
Gross Profit			35,113		5,846		(162)		40,797
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES			9,891		3,552		(149)		13,294
AMORTIZATION EXPENSE			104						104
Operating Income			25,118		2,294		(13)		27,399
OTHER EXPENSE (INCOME)			(5)		(1,637)				(1,642)
INTEREST EXPENSE			3,293		289				3,582
Income Before Provision for Income Taxes			21,830		3,642		(13)		25,459
PROVISION FOR INCOME TAXES			6,205		1,248				7,453
NET INCOME	\$	\$	15,625	\$	2,394	\$	(13)	\$	18,006
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# COMMERCIAL VEHICLE GROUP, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2006

	Parent Company	Guarantor Companies	Non-Guarantor Companies (Unaudited) (In thousands)	Elimination	Consolidated	
REVENUES	\$	\$ 601,728	\$ 102,713	\$ (4,468)	\$ 699,973	
COST OF REVENUES		498,677	85,530	(3,962)	580,245	
Gross Profit		103,051	17,183	(506)	119,728	
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES		29,853	10,257	(417)	39,693	
AMORTIZATION EXPENSE		312			312	
Operating Income		72,886	6,926	(89)	79,723	
OTHER EXPENSE (INCOME)		9	(2,729)		(2,720)	
INTEREST EXPENSE		10,417	904		11,321	
LOSS ON EARLY EXTINGUISHMENT OF DEBT		282	36		318	
Income Before Provision for Income Taxes		62,178	8,715	(89)	70,804	