

FLEXTRONICS INTERNATIONAL LTD.

Form 10-Q

February 08, 2008

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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
Form 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended December 31, 2007**

**or**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the transition period from**

**to**

**Commission file number 0-23354**

**FLEXTRONICS INTERNATIONAL LTD.**

*(Exact name of registrant as specified in its charter)*

**Singapore**

*(State or other jurisdiction of  
incorporation or organization)*

**Not Applicable**

*(I.R.S. Employer  
Identification No.)*

**One Marina Boulevard, #28-00**

**Singapore**

*(Address of registrant's principal executive offices)*

**018989**

*(Zip Code)*

**Registrant's telephone number, including area code**

**(65) 6890 7188**

Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer

Accelerated Filer

Non-accelerated Filer

Smaller reporting

company

(Do not check if a smaller reporting company)

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes  No

As of February 1, 2008, there were 834,426,085 shares of the Registrant's ordinary shares outstanding.

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**PART I. FINANCIAL INFORMATION**

**ITEM 1. FINANCIAL STATEMENTS**

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Shareholders of  
Flextronics International Ltd.  
One Marina Boulevard, #28-00  
Singapore, 018989

We have reviewed the accompanying condensed consolidated balance sheet of Flextronics International Ltd. and subsidiaries (the Company) as of December 31, 2007, and the related condensed consolidated statements of operations for the three-month and nine-month periods ended December 31, 2007 and 2006, and of cash flows for the nine-month periods ended December 31, 2007 and 2006. These interim financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to such condensed consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

As more fully described in Note 13, Acquisitions and Divestitures, on October 1, 2007 the Company completed the acquisition of Solectron Corporation.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of Flextronics International Ltd. and subsidiaries as of March 31, 2007, and the related consolidated statements of operations, shareholders' equity, and cash flows for the year then ended (not presented herein); and in our report dated May 25, 2007, we expressed an unqualified opinion on those consolidated financial statements and included an explanatory paragraph regarding the Company's adoption of Statement of Financial Accounting Standards No. 123(R), *Share-Based Payment*. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of March 31, 2007 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ DELOITTE & TOUCHE LLP  
San Jose, California  
February 8, 2008

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**FLEXTRONICS INTERNATIONAL LTD.  
CONDENSED CONSOLIDATED BALANCE SHEETS**

|   | As of<br>December 31,<br>2007                          | As of<br>March 31,<br>2007 |
|---|--|----------------------------|
|   | (In thousands,<br>except share amounts)<br>(Unaudited) |                            |
| <b>ASSETS</b>   |  |                            |
| Current assets:   |  |                            |
| Cash and cash equivalents   | \$ 1,800,824   | \$ 714,525                 |
| Accounts receivable, net of allowance for doubtful accounts of \$19,664 and \$17,074 as of December 31, 2007 and March 31, 2007, respectively   | 3,641,704  | 1,754,705                  |
| Inventories   | 4,271,688  | 2,562,303                  |
| Deferred income taxes   | 7,533  | 11,105                     |
| Other current assets  | 903,315  | 548,409                    |
| Total current assets  | 10,625,064   | 5,591,047                  |
| Property and equipment, net of accumulated depreciation of \$1,599,345 and \$1,429,142 as of December 31, 2007 and March 31, 2007, respectively | 2,603,512  | 1,998,706                  |
| Deferred income taxes   | 47,828   | 669,898                    |
| Goodwill  | 5,011,961  | 3,076,400                  |
| Other intangible assets, net  | 417,570  | 187,920                    |
| Other assets  | 890,154  | 817,403                    |
| Total assets  | \$ 19,596,089  | \$ 12,341,374              |

**LIABILITIES AND SHAREHOLDERS EQUITY**

|   |           |           |
|---|-----------|-----------|
| Current liabilities:  |           |           |
| Bank borrowings, current portion of long-term debt and capital lease obligations  | \$ 35,002 | \$ 8,385  |
| Accounts payable  | 5,835,822 | 3,440,845 |
| Accrued payroll   | 382,348   | 215,593   |
| Other current liabilities   | 1,710,066 | 823,245   |
| Total current liabilities   | 7,963,238 | 4,488,068 |
| Long-term debt and capital lease obligations, net of current portion  | 3,060,320 | 1,493,805 |
| Other liabilities   | 336,364   | 182,842   |
| Commitments and contingencies (Note 12)   |           |           |
| Shareholders' equity  |           |           |
| Ordinary shares, no par value; 834,151,946 and 607,544,548 shares issued and outstanding as of December 31, 2007 and March 31, 2007, respectively | 8,518,011 | 5,923,799 |
| Retained earnings (deficit)   | (279,331) | 267,200   |
| Accumulated other comprehensive (loss)  | (2,513)   | (14,340)  |
| Total shareholders' equity  | 8,236,167 | 6,176,659 |

|  |               |               |
|--|---------------|---------------|
| Total liabilities and shareholders' equity | \$ 19,596,089 | \$ 12,341,374 |
|--|---------------|---------------|

The accompanying notes are an integral part of these condensed consolidated financial statements.

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**FLEXTRONICS INTERNATIONAL LTD.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**

|  | Three-Month Periods Ended<br>December 31,               |              | Nine-Month Periods Ended<br>December 31, |               |
|--|---|--------------|--|---------------|
|  | 2007  | 2006         | 2007                                     | 2006          |
|  | (In thousands, except per share amounts)<br>(Unaudited) |              |  |               |
| Net sales  | \$ 9,068,658  | \$ 5,415,460 | \$ 19,782,783                            | \$ 14,176,936 |
| Cost of sales  | 8,538,958   | 5,126,311    | 18,648,730                               | 13,377,737    |
| Restructuring charges  | 211,780   |              | 221,533                                  | 95,683        |
| Gross profit   | 317,920   | 289,149      | 912,520                                  | 703,516       |
| Selling, general and administrative expenses                 | 261,586   | 135,884      | 560,725                                  | 403,366       |
| Intangible amortization                                      | 21,058  | 7,794        | 51,444                                   | 23,520        |
| Restructuring charges  | 34,052  |              | 34,973                                   | 565           |
| Other expense, net   | 61,078  |              | 51,769                                   |               |
| Interest and other, net                                      | 36,921  | 16,791       | 68,658                                   | 77,063        |
| Income (loss) from continuing operations before income taxes | (96,775)  | 128,680      | 144,951                                  | 199,002       |
| Provision for (benefit from) income taxes (Note 9)           | 677,636   | 10,089       | 691,477                                  | (1,224)       |
| Income (loss) from continuing operations                     | (774,411)   | 118,591      | (546,526)                                | 200,226       |
| Income from discontinued operations, net of tax              |   |              |  | 187,738       |
| Net income (loss)  | \$ (774,411)  | \$ 118,591   | \$ (546,526)                             | \$ 387,964    |
| Earnings per share:  |   |              |  |               |
| Income (loss) from continuing operations:                    |   |              |  |               |
| Basic  | \$ (0.94)   | \$ 0.20      | \$ (0.80)                                | \$ 0.34       |
| Diluted  | \$ (0.94)   | \$ 0.20      | \$ (0.80)                                | \$ 0.34       |
| Income from discontinued operations:                         |   |              |  |               |
| Basic  | \$  | \$           | \$                                       | \$ 0.32       |
| Diluted  | \$  | \$           | \$                                       | \$ 0.32       |
| Net income (loss):   |   |              |  |               |
| Basic  | \$ (0.94)   | \$ 0.20      | \$ (0.80)                                | \$ 0.67       |
| Diluted  | \$ (0.94)   | \$ 0.20      | \$ (0.80)                                | \$ 0.66       |

Weighted-average shares used in  
computing per share amounts:

|         |         |         |         |         |
|---------|---------|---------|---------|---------|
| Basic   | 828,147 | 589,414 | 682,024 | 582,353 |
| Diluted | 828,147 | 598,534 | 682,024 | 590,658 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

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**FLEXTRONICS INTERNATIONAL LTD.  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

|  | <b>Nine-Month Periods Ended<br/>December 31,</b> |             |
|--|--|-------------|
|  | <b>2007</b>                                      | <b>2006</b> |
|  | <b>(In thousands)<br/>(Unaudited)</b>            |             |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>   |  |             |
| Net income (loss)  | \$ (546,526)                                     | \$ 387,964  |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: |  |             |
| Depreciation, amortization and impairment charges  | 486,597  | 308,884     |
| Deferred income taxes  | 640,375  | (15,026)    |
| Gain on divestiture of operations  | (9,309)  | (181,228)   |
| Non-cash other   | 12,407   | 18,915      |
| Changes in operating assets and liabilities, net of acquisitions:                        |  |             |
| Accounts receivable  | (371,529)  | (340,317)   |
| Inventories  | 20,951   | (593,971)   |
| Other assets   | (121,421)  | (110,044)   |
| Accounts payable   | 858,593  | 895,825     |
| Other liabilities  | 110,289  | (70,344)    |
| Net cash provided by operating activities  | 1,080,427  | 300,658     |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>   |  |             |
| Purchases of property and equipment, net of dispositions                                 | (210,435)  | (436,741)   |
| Acquisition of businesses, net of cash acquired  | (439,216)  | (353,608)   |
| Proceeds from divestitures of operations   | 11,138   | 579,850     |
| Other investments and notes receivable, net  | (62,798)   | (15,430)    |
| Net cash (used in) investing activities  | (701,311)  | (225,929)   |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>   |  |             |
| Proceeds from bank borrowings and long-term debt, net of issuance costs                  | 4,596,822  | 6,037,506   |
| Repayments of bank borrowings, long-term debt and capital lease obligations              | (3,893,594)                                      | (6,180,269) |
| Proceeds from issuance of ordinary shares  | 29,097   | 17,607      |
| Net cash provided by (used in) financing activities                                      | 732,325  | (125,156)   |
| Effect of exchange rates on cash   | (25,142)   | 16,763      |
| Net increase (decrease) in cash and cash equivalents                                     | 1,086,299  | (33,664)    |
| Cash and cash equivalents, beginning of period   | 714,525  | 942,859     |
| Cash and cash equivalents, end of period   | \$ 1,800,824                                     | \$ 909,195  |
| Supplemental disclosures of cash flow information:                                       |  |             |

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Non-cash investing and financing activities:

|  |    |           |         |         |
|--|----|-----------|---------|---------|
| Fair value of seller notes received from sale of divested operations | \$ | \$        | 204,920 |         |
| Issuance of ordinary shares for acquisition of business              | \$ | 2,519,670 | \$      | 299,608 |
| Fair value of vested options assumed in acquisition of business      | \$ | 11,282    | \$      |         |

The accompanying notes are an integral part of these condensed consolidated financial statements.

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**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

**1. ORGANIZATION OF THE COMPANY**

Flextronics International Ltd. ( Flextronics or the Company ) was incorporated in the Republic of Singapore in May 1990. The Company is a leading provider of advanced design and electronics manufacturing services ( EMS ) to original equipment manufacturers ( OEMs ) of a broad range of products in the following markets: computing; mobile communications; consumer digital; telecommunications infrastructure; industrial, semiconductor and white goods; automotive, marine and aerospace; and medical devices. The Company s strategy is to provide customers with a full range of vertically-integrated global supply chain services through which the Company designs, builds and ships a complete packaged product for its OEM customers. OEM customers leverage the Company s services to meet their product requirements throughout the entire product life cycle. The Company also provides after-market services such as logistics, repair and warranty services.

The Company s service offerings include rigid printed circuit board and flexible circuit fabrication, systems assembly and manufacturing (including enclosures, testing services, materials procurement and inventory management), logistics, after-sales services (including product repair, re-manufacturing and maintenance) and multiple component product offerings. Additionally, the Company provides market-specific design and engineering services ranging from contract design services ( CDM ), where the customer purchases services on a time and materials basis, to original product design and manufacturing services, where the customer purchases a product that was designed, developed and manufactured by the Company (commonly referred to as original design manufacturing, or ODM ). ODM products are then sold by the Company s OEM customers under the OEMs brand names. The Company s CDM and ODM services include user interface and industrial design, mechanical engineering and tooling design, electronic system design and printed circuit board design.

On October 1, 2007, the Company completed the acquisition of 100% of the outstanding common stock of Solectron Corporation ( Solectron ) in a cash and stock transaction valued at an estimated \$3.6 billion, including estimated transaction costs. Refer to Note 6, Bank Borrowings and Long-Term Debt and Note 13, Acquisitions and Divestitures for further details.

In November 2006, the Company completed its acquisition of International DisplayWorks, Inc. ( IDW ) in a stock-for-stock merger. In September 2006, the Company completed the sale of its Software Development and Solutions business to an affiliate of Kohlberg Kravis Roberts & Co. ( KKR ). The results of operations for the Software Development and Solutions business are included in discontinued operations in the Condensed Consolidated Financial Statements. Refer to Note 13, Acquisitions and Divestitures and Note 14, Discontinued Operations for further details.

**2. SUMMARY OF ACCOUNTING POLICIES*****Basis of Presentation and Principles of Consolidation***

The accompanying unaudited Condensed Consolidated Financial Statements have been prepared in accordance with accounting principles generally accepted in the United States of America ( U.S. GAAP or GAAP ) for interim financial information and in accordance with the requirements of Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for complete financial statements, and should be read in conjunction with the Company s audited consolidated financial statements as of and for the fiscal year ended March 31, 2007 contained in the Company s Annual Report on Form 10-K. In the opinion of management, all adjustments (consisting only of normal recurring adjustments) considered necessary for a fair presentation have been included. Operating results for the three-month and nine-month periods ended December 31, 2007 are not necessarily indicative of the results that may be expected for the fiscal year ending March 31, 2008.

The Company s fiscal fourth quarter and year ends on March 31 of each year. The first and second fiscal quarters end on the Friday closest to the last day of each respective calendar quarter. The third fiscal quarter ends on December 31.

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Amounts included in the Condensed Consolidated Financial Statements are expressed in U.S. dollars unless otherwise designated.

**Inventories**

The components of inventories, net of applicable lower of cost or market write-downs, were as follows:

|                  | <b>As of<br/>December<br/>31,<br/>2007</b> | <b>As of<br/>March 31,<br/>2007</b> |
|------------------|--|-------------------------------------|
|                  | <b>(In thousands)</b>                      |                                     |
| Raw materials    | \$ 2,580,469                               | \$ 1,338,613                        |
| Work-in-progress | 715,913                                    | 602,629                             |
| Finished goods   | 975,306                                    | 621,061                             |
|                  | <b>\$ 4,271,688</b>                        | <b>\$ 2,562,303</b>                 |

**Property and Equipment**

Total depreciation expense associated with property and equipment related to continuing operations amounted to approximately \$105.0 million and \$246.1 million for the three and nine-month periods ended December 31, 2007, respectively, and \$70.3 million and \$212.8 million for the three and nine-month periods ended December 31, 2006, respectively. Proceeds from the disposition of property and equipment were \$76.3 million and \$109.5 million during the nine-month periods ended December 31, 2007 and 2006, respectively, and are presented net with purchases of property and equipment within cash flows from investing activities in the condensed consolidated statements of cash flows.

**Accounting for Business and Asset Acquisitions**

The Company has actively pursued business and asset acquisitions, which are accounted for using the purchase method of accounting in accordance with Statement of Financial Accounting Standards No. 141, *Business Combinations* ( SFAS 141 ). The fair value of the net assets acquired and the results of the acquired businesses are included in the Company's Condensed Consolidated Financial Statements from the acquisition dates forward. The Company is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and results of operations during the reporting period. Estimates are used in accounting for, among other things, the fair value of acquired net operating assets, property and equipment, intangible assets and related deferred tax liabilities, useful lives of plant and equipment and amortizable lives for acquired intangible assets. Any excess of the purchase consideration over the identified fair value of the assets and liabilities acquired is recognized as goodwill. Additionally, the Company may be required to recognize liabilities for anticipated restructuring costs that will be necessary due to the elimination of excess capacity, redundant assets or unnecessary functions.

The Company estimates the preliminary fair value of acquired assets and liabilities as of the date of acquisition based on information available at that time. The valuation of these tangible and identifiable intangible assets and liabilities is subject to further management review and may change materially between the preliminary allocation and end of the purchase price allocation period. Any changes in these estimates may have a material effect on the Company's condensed consolidated operating results or financial position.

**Table of Contents*****Goodwill and Other Intangibles***

The following table summarizes the activity in the Company's goodwill account during the nine-month period ended December 31, 2007:

|  | <b>Amount<br/>(In thousands)</b> |
|--|----------------------------------|
| Balance, beginning of the period         | \$ 3,076,400                     |
| Acquisitions (1)                         | 1,924,670                        |
| Purchase accounting adjustments (2)      | (19,050)                         |
| Foreign currency translation adjustments | 29,941                           |
| Balance, end of the period               | \$ 5,011,961                     |

(1) Includes approximately \$1,915.3 million attributable to the Company's October 2007 acquisition of Solectron. The remaining amount is attributable to certain acquisitions that were not individually significant to the Company. Refer to the discussion of the Company's acquisitions in Note 13, Acquisitions and Divestitures.

(2) Includes adjustments and reclassifications resulting from management's review of the valuation of tangible and identifiable intangible assets and liabilities

acquired through certain business combinations completed in a period subsequent to the respective period of acquisition, based on management's estimates, of which approximately \$14.1 million was attributable to the Company's November 2006 acquisition of IDW. The remaining amount was primarily attributable to other purchase accounting adjustments and divestitures that were not individually significant to the Company. Refer to the discussion of the Company's acquisitions in Note 13, Acquisitions and Divestitures.

During the nine-month period ended December 31, 2007, the Company added approximately \$281.3 million of intangible assets that were principally related to its business and asset acquisitions, including approximately \$221.0 million attributable to the Company's acquisition of Solectron. These additions were comprised of approximately \$207.3 million for customer-related intangibles with estimated lives of approximately four to eight years, and approximately \$74.0 million related to acquired technology and licenses, which have estimated useful lives of approximately three to ten years. The fair value of the Company's intangible assets purchased through business combinations is principally determined based on management's estimates of cash flow and recoverability. The Company is in the process of finalizing the fair value of intangible assets acquired in certain historical business combinations. Such valuations will be completed within one year of purchase. Accordingly, these amounts represent preliminary estimates, which are subject to change upon finalization of purchase accounting, and any such change may have a material effect on the Company's results of operations. The components of acquired intangible assets are as follows:

**As of December 31, 2007**

**As of March 31, 2007**

|                                   | <b>Gross<br/>Carrying<br/>Amount</b> | <b>Accumulated<br/>Amortization<br/>(In<br/>thousands)</b> | <b>Net<br/>Carrying<br/>Amount</b> | <b>Gross<br/>Carrying<br/>Amount</b> | <b>Accumulated<br/>Amortization<br/>(In<br/>thousands)</b> | <b>Net<br/>Carrying<br/>Amount</b> |
|-----------------------------------|--------------------------------------|--|------------------------------------|--------------------------------------|--|------------------------------------|
| Intangible assets:                |                                      |  |                                    |                                      |  |                                    |
| Customer-related                  | \$ 439,235                           | \$ (130,733)   | \$ 308,502                         | \$ 211,196                           | \$ (69,000)  | \$ 142,196                         |
| Technology, licenses<br>and other | 128,158                              | (19,090)   | 109,068                            | 74,864                               | (29,140)   | 45,724                             |
| Total                             | \$ 567,393                           | \$ (149,823)   | \$ 417,570                         | \$ 286,060                           | \$ (98,140)  | \$ 187,920                         |

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Total intangible amortization expense recognized from continuing operations was \$21.1 million and \$51.4 million during the three-month and nine-month periods ended December 31, 2007, respectively, and \$7.8 million and \$23.5 million during the three-month and nine-month periods ended December 31, 2006, respectively. The estimated future annual amortization expense for acquired intangible assets is as follows:

| <b>Fiscal Years Ending March 31,</b> | <b>Amount<br/>(In thousands)</b> |
|--------------------------------------|----------------------------------|
| 2008 (1)                             | \$ 19,334                        |
| 2009                                 | 79,022                           |
| 2010                                 | 76,742                           |
| 2011                                 | 71,137                           |
| 2012                                 | 61,419                           |
| Thereafter                           | 109,916                          |
| Total amortization expense           | \$ 417,570                       |

(1) Represents estimated amortization for the three-month period ending March 31, 2008.

**Other Assets**

The Company has certain investments in, and notes receivable from, non-publicly traded companies, which are included within other assets in the Company's condensed consolidated balance sheets.

As of December 31, 2007 and March 31, 2007, the Company's investments in non-majority owned companies totaled \$195.0 million and \$250.5 million, respectively, of which \$65.1 million and \$122.9 million, respectively, were accounted for using the equity method. During the three and nine-months ended December 31, 2007, the Company recognized approximately \$57.6 million in other-than-temporary impairment and related charges for an equity method investment that was liquidated in January 2008. The Company received approximately \$57.4 million of cash proceeds in January 2008 in connection with the divestiture of this investment. These charges have been classified as a component of other expense, net in the condensed consolidated statement of operations. The equity in the earnings or losses of the Company's equity method investments was not material to its condensed consolidated results of operations for the three and nine-month periods ended December 31, 2007 and 2006, and has been classified as a component of interest and other expense, net in the condensed consolidated statement of operations. As of December 31, 2007 and March 31, 2007, notes receivable from non-majority owned investments totaled \$375.2 million and \$343.9 million, respectively, of which \$128.7 million and \$121.7 million, respectively, was due from the equity method investment that was liquidated in January 2008.

Other assets also include the Company's own investment participation in its trade receivables securitization program as further discussed in Note 8, Trade Receivables Securitization.

**Recent Accounting Pronouncements**

In December 2007, the FASB issued SFAS No. 160, Non-controlling Interests in Consolidated Financial Statements—an amendment of Accounting Research Bulletin No. 51 (SFAS 160), which establishes accounting and reporting standards for ownership interests in subsidiaries held by parties other than the parent, the amount of consolidated net income attributable to the parent and to the non-controlling interest, changes in a parent's ownership interest and the valuation of retained non-controlling equity investments when a subsidiary is deconsolidated. The Statement also establishes reporting requirements that provide sufficient disclosures that clearly identify and distinguish between the interests of the parent and the interests of the non-controlling owners. SFAS No.160 is



effective for fiscal years beginning after December 15, 2008, and is required to be adopted by the Company in the first quarter of fiscal year 2010. The Company has not completed its evaluation of the potential impact, if any, of the adoption of SFAS No. 160 on its consolidated financial position, results of operations and cash flows.

In March 2006, the FASB issued Statement No. 156, Accounting for Servicing of Financial Assets ( SFAS 156 ), which amends SFAS 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments

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of Liabilities. SFAS 156 requires recognition of a servicing asset or liability at fair value each time an obligation is undertaken to service a financial asset by entering into a servicing contract. SFAS 156 also provides guidance on subsequent measurement methods for each class of servicing assets and liabilities and specifies financial statement presentation and disclosure requirements. SFAS 156 is effective for fiscal years beginning after September 15, 2006 and was adopted by the Company in the first quarter of fiscal year 2008. The adoption of SFAS 156 did not have a material impact on the Company's condensed consolidated results of operations, financial condition and cash flows.

In December 2007, the FASB issued SFAS No. 141 (revised 2007), *Business Combinations* (SFAS 141(R)), which replaces FASB Statement No. 141. SFAS 141(R) establishes principles and requirements for how an acquirer recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, any non-controlling interest in the acquiree and the goodwill acquired. The Statement also establishes disclosure requirements which will enable users to evaluate the nature and financial effects of the business combination. SFAS 141(R) is effective for fiscal years that begin after December 15, 2008, and is required to be adopted by the Company in the first quarter of fiscal year 2010. The Company has not completed its evaluation of the potential impact of the adoption of SFAS 141(R) on its consolidated financial position, results of operations and cash flows.

In June 2006, the FASB issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* (FIN 48) as an interpretation of FASB Statement No. 109, *Accounting for Income Taxes* (SFAS 109). This Interpretation clarifies the accounting for uncertainty in income taxes recognized by prescribing a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. This Interpretation also provides guidance on de-recognition of tax benefits previously recognized and additional disclosures for unrecognized tax benefits, interest and penalties. The evaluation of a tax position in accordance with this Interpretation begins with a determination as to whether it is more-likely-than-not that a tax position will be sustained upon examination based on the technical merits of the position. A tax position that meets the more-likely-than-not recognition threshold is then measured at the largest amount of benefit that is greater than 50 percent likely of being realized upon ultimate settlement for recognition in the financial statements. FIN 48 is effective no later than fiscal years beginning after December 15, 2006, and was adopted by the Company in the first quarter of fiscal year 2008.

The Company did not recognize any adjustments to its liability for unrecognized tax benefits as a result of the implementation of FIN 48 other than to reclassify \$65.0 million from other current liabilities to other liabilities as required by the Interpretation. As of December 31, 2007, the Company had approximately \$73.2 million of unrecognized tax benefits, substantially all of which, if recognized, would affect its tax expense. The Company's unrecognized tax benefits are subject to change over the next twelve months primarily as a result of the expiration of certain statutes of limitations. Although the amount of these adjustments cannot be reasonably estimated at this time, the Company is not currently aware of any material impact on its condensed consolidated results of operations and financial condition.

The Company and its subsidiaries file federal, state and local income tax returns in multiple jurisdictions around the world. With a few exceptions, the Company is no longer subject to income tax examinations by tax authorities for years before 2000.

The Company has elected to include estimated interest and penalties on its tax liabilities as a component of tax expense. Estimated interest and penalties recognized in the condensed consolidated balance sheet and condensed consolidated statement of operations were not significant.

**3. STOCK-BASED COMPENSATION**

Effective April 1, 2006, the Company adopted the fair value recognition provisions of SFAS No. 123 (Revised 2004), *Share-Based Payment*, (SFAS 123(R)) under the modified prospective transition method. As of December 31, 2007, the Company grants equity compensation awards to acquire the Company's ordinary shares from four plans including Solectron's 2002 stock option plan, which was assumed by the Company as a result of its acquisition of Solectron (see Note 13), and which collectively are referred to as the Company's equity compensation plans below. On September 27, 2007, the Company's shareholders approved: i) an increase in the shares available under its 2001 Equity Incentive Plan by 10.0 million ordinary shares to 42.0 million ordinary shares, and ii) a 5.0 million increase in the amount of such ordinary shares that may be issued as share bonus awards to 15.0 million



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ordinary shares. For further discussion of these Plans, refer to Note 2, Summary of Accounting Policies of the Notes to Consolidated Financial Statements in the Company's Annual Report on Form 10-K for the fiscal year ended March 31, 2007.

**Stock-Based Compensation Expense**

The following table summarizes the Company's stock-based compensation expense:

|  | <b>Three-Month Periods Ended</b> |             | <b>Nine-Month Periods Ended</b> |             |
|--|----------------------------------|-------------|---------------------------------|-------------|
|  | <b>December 31,</b>              |             | <b>December 31,</b>             |             |
|  | <b>2007</b>                      | <b>2006</b> | <b>2007</b>                     | <b>2006</b> |
|  | <b>(In thousands)</b>            |             |                                 |             |
| Cost of sales                                | \$ 2,205                         | \$ 1,708    | \$ 4,674                        | \$ 3,559    |
| Selling, general and administrative expenses | 12,139                           | 6,346       | 28,993                          | 19,759      |
| Total Stock-based compensation expense       | \$ 14,344                        | \$ 8,054    | \$ 33,667                       | \$ 23,318   |

As of December 31, 2007, the total unrecognized compensation cost related to unvested stock options granted to employees under the Company's equity compensation plans was approximately \$66.0 million, net of estimated forfeitures of \$4.6 million. This cost will be amortized on a straight-line basis over a weighted-average period of approximately 2.7 years, and will be adjusted for subsequent changes in estimated forfeitures. As of December 31, 2007, the total unrecognized compensation cost related to unvested share bonus awards granted to employees under the Company's equity compensation plans was approximately \$78.3 million, net of estimated forfeitures of approximately \$3.7 million. This cost will be amortized generally on a straight-line basis over a weighted-average period of approximately 3.4 years, and will be adjusted for subsequent changes in estimated forfeitures.

**Determining Fair Value**

The fair value of options granted to employees under the Company's equity compensation plans during the three-month and nine-month periods ended December 31, 2007 and December 31, 2006 was estimated using the following weighted-average assumptions:

|                             | <b>Three-Month Periods</b> |             | <b>Nine-Month Periods</b> |             |
|-----------------------------|----------------------------|-------------|---------------------------|-------------|
|                             | <b>Ended</b>               |             | <b>Ended</b>              |             |
|                             | <b>December 31,</b>        |             | <b>December 31,</b>       |             |
|                             | <b>2007</b>                | <b>2006</b> | <b>2007</b>               | <b>2006</b> |
| Expected term               | 4.6                        | 4.8 years   | 4.6 years                 | 4.6 years   |
| Expected volatility         | 37.0%                      | 39.0%       | 36.1%                     | 38.0%       |
| Expected dividends          | 0.0%                       | 0.0%        | 0.0%                      | 0.0%        |
| Risk-free interest rate     | 3.8%                       | 4.7%        | 4.2%                      | 4.6%        |
| Weighted-average fair value | \$ 4.54                    | \$ 5.12     | \$ 4.33                   | \$ 4.63     |

**Table of Contents****Stock-Based Awards Activity**

The following is a summary of option activity for the Company's equity compensation plans, excluding unvested share bonus awards, during the nine-month period ended December 31, 2007:

|   | <b>Number of<br/>Shares</b> | <b>Weighted<br/>Average<br/>Exercise<br/>Price</b> | <b>Weighted<br/>Average<br/>Remaining<br/>Contractual<br/>Term in<br/>Years</b> | <b>Aggregate<br/>Intrinsic Value</b> |
|---|-----------------------------|--|---|--------------------------------------|
| Outstanding as of March 31, 2007                    | 51,821,915                  | \$ 11.63   |   |                                      |
| Granted   | 5,075,175                   | 11.73  |   |                                      |
| Assumed in business acquisition (note 13)           | 7,355,133                   | 10.68  |   |                                      |
| Exercised   | (3,391,203)                 | 8.58   |   |                                      |
| Forfeited   | (5,540,817)                 | 12.34  |   |                                      |
| Outstanding as of December 31, 2007                 | 55,320,203                  | \$ 11.63   | 6.39  | \$ 81,542,463                        |
| Vested and expected to vest as of December 31, 2007 | 54,587,151                  | \$ 11.64   | 6.36  | \$ 80,920,154                        |
| Exercisable as of December 31, 2007                 | 40,980,101                  | \$ 11.77   | 5.58  | \$ 68,122,377                        |

The aggregate intrinsic value of options exercised (calculated as the difference between the exercise price of the underlying award and the price of the Company's ordinary shares determined as of the time of option exercise) under the Company's equity compensation plans was \$6.3 million and \$11.9 million during the three-month and nine-month periods ended December 31, 2007, respectively, and \$2.6 million and \$9.4 million during the three-month and nine-month periods ended December 31, 2006, respectively.

Cash received from option exercises under all equity compensation plans was \$19.1 million and \$29.1 million for the three-month and nine-month periods ended December 31, 2007, respectively, and \$8.5 million and \$17.6 million for the three-month and nine-month periods ended December 31, 2006, respectively.

The following table summarizes the share bonus award activity for the Company's equity compensation plans during the nine-month period ended December 31, 2007:

|   | <b>Number of<br/>Shares</b> | <b>Weighted<br/>Average<br/>Grant-Date<br/>Fair Value</b> |
|---|-----------------------------|---|
| Unvested share bonus awards as of March 31, 2007    | 4,332,500                   | \$ 8.11   |
| Granted   | 6,244,997                   | 11.42   |
| Vested  | (1,414,233)                 | 6.30  |
| Forfeited   | (381,000)                   | 9.79  |
| Unvested share bonus awards as of December 31, 2007 | 8,782,264                   | \$ 10.69  |

Of the 6.2 million unvested share bonus awards granted under the Company's equity compensation plans during the nine-month period ended December 31, 2007, 1,162,500 were granted to certain key employees whereby vesting is

contingent upon both a service requirement and the Company's achievement of certain longer-term goals over periods ranging between three to five years. Management currently believes that achievement of these longer-term goals is probable. Compensation expense for share bonus awards with both a service and performance condition is being recognized on a graded attribute basis over the respective requisite contractual or derived service period of the awards.

The total fair value of shares vested under the Company's equity compensation plans was \$3.2 million and \$15.9 million during the three-month and nine-month periods ended December 31, 2007, respectively, and \$0.8 million and \$3.8 million during the three-month and nine-month periods ended December 31, 2006, respectively.

**Table of Contents****4. EARNINGS PER SHARE**

The following table reflects the basic and diluted weighted-average ordinary shares outstanding used to calculate basic and diluted income per share from continuing operations:

|   | <b>Three-Month Periods<br/>Ended<br/>December 31,</b> |             | <b>Nine-Month Periods<br/>Ended<br/>December 31,</b> |             |
|---|---|-------------|--|-------------|
|   | <b>2007</b>   | <b>2006</b> | <b>2007</b>  | <b>2006</b> |
|   | <b>(In thousands, except per share amounts)</b>       |             |  |             |
| Basic earnings (loss) from continuing operations per share:                   |   |             |  |             |
| Income (loss) from continuing operations                                      | \$ (774,411)  | \$ 118,591  | \$ (546,526)   | \$ 200,226  |
| Shares used in computation:   |   |             |  |             |
| Weighted-average ordinary shares outstanding                                  | 828,147   | 589,414     | 682,024  | 582,353     |
| Basic earnings (loss) from continuing operations per share                    | \$ (0.94)   | \$ 0.20     | \$ (0.80)  | \$ 0.34     |
| Diluted earnings (loss) from continuing operations per share:                 |   |             |  |             |
| Income (loss) from continuing operations                                      | \$ (774,411)  | \$ 118,591  | \$ (546,526)   | \$ 200,226  |
| Shares used in computation:   |   |             |  |             |
| Weighted-average ordinary shares outstanding                                  | 828,147   | 589,414     | 682,024  | 582,353     |
| Weighted-average ordinary share equivalents from stock options and awards (1) |   | 6,956       |  | 6,774       |
| Weighted-average ordinary share equivalents from convertible notes (2)        |   | 2,164       |  | 1,531       |
| Weighted-average ordinary shares and ordinary share equivalents outstanding   | 828,147   | 598,534     | 682,024  | 590,658     |
| Diluted earnings (loss) from continuing operations per share                  | \$ (0.94)   | \$ 0.20     | \$ (0.80)  | \$ 0.34     |

(1) As a result of the Company's reported net loss from continuing operations, ordinary share equivalents from approximately 6.7 million and 6.1 million options and share bonus awards were excluded from the calculation of diluted

earnings  
(loss) from  
continuing  
operations per  
share during the  
three-month and  
nine-month  
periods ended  
December 31,  
2007,  
respectively.  
Additionally,  
ordinary share  
equivalents  
from stock  
options to  
purchase  
approximately  
39.4 million and  
39.3 million  
ordinary shares  
during the  
three-month and  
nine-month  
periods ended  
December 31,  
2007,  
respectively,  
and 36.9 million  
and 40.0 million  
shares during  
the three-month  
and nine-month  
periods ended  
December 31,  
2006,  
respectively,  
were excluded  
from the  
computation of  
diluted earnings  
(loss) per share  
primarily  
because the  
exercise price of  
these options  
was greater than  
the average  
market price of  
the Company's  
ordinary shares



during the  
respective  
periods.

- (2) The principal amount of the Company's Zero Coupon Convertible Junior Subordinated Notes will be settled in cash, and the conversion spread (excess of conversion value over face value), if any, will be settled by issuance of shares upon maturity. As a result of the Company's reported net loss from continuing operations, ordinary share equivalents from the conversion spread of approximately 2.2 million and 1.6 million shares were excluded from the calculation of diluted earnings (loss) from continuing operations per share during the three-month and nine-month periods ended December 31, 2007, respectively.

Ordinary share equivalents from the conversion spread have been included as common stock equivalents for the three-month and nine-month periods ended December 31, 2006.

In addition, the Company has the positive intent and ability to settle the principal amount of its 1% Convertible Subordinated Notes due August 2010 in cash, and accordingly, approximately 32.2 million ordinary share equivalents related to the principal portion of the Notes are excluded from the computation of diluted earnings per share. The Company intends to settle any conversion spread (excess of the conversion value over face value) in stock. As the conversion obligation was less than the

principal portion  
of the  
Convertible  
Notes for all  
periods  
presented, no  
additional  
shares were  
included as  
ordinary share  
equivalents.

**Table of Contents****5. OTHER COMPREHENSIVE INCOME**

The following table summarizes the components of other comprehensive income:

|   | Three-Month Periods Ended |            | Nine-Month Periods Ended |            |
|---|---------------------------|------------|--------------------------|------------|
|   | December 31,              |            | December 31,             |            |
|   | 2007                      | 2006       | 2007                     | 2006       |
|   | (In thousands)            |            |                          |            |
| Net income (loss)   | \$ (774,411)              | \$ 118,591 | \$ (546,526)             | \$ 387,964 |
| Other comprehensive income (loss):  |                           |            |                          |            |
| Foreign currency translation adjustment   | (1,289)                   | 31,093     | 16,359                   | 38,832     |
| Unrealized gain (loss) on derivative instruments, and other income (loss), net of taxes | (5,216)                   | 628        | (4,536)                  | (1,434)    |
| Comprehensive income (loss)   | \$ (780,916)              | \$ 150,312 | \$ (534,703)             | \$ 425,362 |

**6. BANK BORROWINGS AND LONG-TERM DEBT**

On May 10, 2007, the Company entered into a new five-year \$2.0 billion credit facility that expires in May 2012, which replaced the Company's \$1.35 billion credit facility previously existing as of March 31, 2007. As of December 31, 2007, there was \$275.0 million outstanding under the \$2.0 billion credit facility. As of March 31, 2007, no borrowings were outstanding under the \$1.35 billion credit facility. The \$2.0 billion credit facility is unsecured, and contains certain covenants that are subject to a number of significant exceptions and limitations, and also requires that the Company maintain a maximum ratio of total indebtedness to EBITDA (earnings before interest expense, taxes, depreciation and amortization), and a minimum fixed charge coverage ratio, as defined, during its term. As of December 31, 2007, the Company was in compliance with the financial covenants under the \$2.0 billion credit facility.

The Company and certain of its subsidiaries also have various uncommitted revolving credit facilities, lines of credit and other loans in the amount of \$683.0 million in the aggregate, under which there were approximately \$21.9 million and \$8.1 million of borrowings outstanding as of December 31, 2007 and March 31, 2007, respectively. The credit facilities are unsecured and the lines of credit and other loans are primarily secured by accounts receivable.

***Solectron Acquisition Related Debt***

In connection with the Company's acquisition of Solectron, the Company entered into a \$1.759 billion term loan facility, dated as of October 1, 2007 (the "Term Loan Agreement"). The Term Loan Agreement was obtained for the purposes of consummating the acquisition, to pay the applicable repurchase or redemption price for Solectron's 8% Senior Subordinated Notes due 2016 (the "8% Notes") and 0.5% Senior Convertible Notes due 2034 ("Convertible Notes") assumed by the Company in connection with the acquisition (the "Solectron Notes"), and to pay any related fees and expenses including acquisition-related costs.

On October 1, 2007, the Company borrowed \$1.109 billion under the facility to pay the cash consideration in the acquisition and acquisition-related fees and expenses. Of this amount, \$500.0 million matures five years from the date of the Term Loan Agreement and the remainder matures in seven years. The remaining \$650.0 million of the term loan facility may be drawn on up to three occasions and was available for 90 days from closing (the "Delayed Draw Facility"). On October 15, 2007, the Company borrowed \$175.0 million under the Delayed Draw Facility to fund its repurchase and redemption of the 8% Notes as discussed further below, and \$475.0 million remained available under the Delayed Draw Facility. On December 28, 2007, the Term Loan Agreement was amended to reduce the remaining amount available under the Delayed Draw Facility to \$450.0 million, extend its availability until February 29, 2008 and increase the number of occasions on which loans can be made from three in the aggregate to four in the aggregate. The maturity date of any Delayed Draw Facility loans will be seven years from the date of the Term Loan Agreement. Loans will amortize in quarterly installments in an amount equal to 1% per annum with the balance due at the end of

the fifth or seventh year, as applicable. The Company may prepay the loans at any time at 100% of par for any loan with a five year maturity and at 101% of par for the first year and

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100% of par thereafter, for any loan with a seven year maturity, in each case plus accrued and unpaid interest and reimbursement of the lender's redeployment costs.

Borrowings under the Term Loan Agreement bear interest, at the Company's option, either at (i) the base rate (the greater of the agent's prime rate or the federal funds rate plus 0.50%) plus a margin of 1.25%; or (ii) LIBOR plus a margin of 2.25%. In addition, during the period that the Delayed Draw Facility is available, the Company was required to pay a quarterly commitment fee ranging from 0.25% to 0.50% per annum on the unutilized portion of the Delayed Draw Facility, depending on the date of determination.

The Term Loan Agreement is unsecured, and contains customary restrictions on the ability of the Company and its subsidiaries to, among other things, (i) incur certain debt, (ii) make certain investments, (iii) make certain acquisitions of other entities, (iv) incur liens, (v) dispose of assets, (vi) make non-cash distributions to shareholders, and (vii) engage in transactions with affiliates. These covenants are subject to a number of significant exceptions and limitations. The Term Loan Agreement also requires that the Company maintain a maximum ratio of total indebtedness to EBITDA, during the term of the Term Loan Agreement. Borrowings under the Term Loan Agreement are guaranteed by the Company and certain of its subsidiaries. As of December 31, 2007 the Company was in compliance with the financial covenants under the Term loan Agreement.

On October 31, 2007, \$1.5 million of the 8% Notes were repurchased pursuant to a change in control repurchase offer as required by the 8% Notes Indenture at a purchase price equal to 101% of the principal amount thereof, plus accrued and unpaid interest. Additionally, on October 31, 2007, the remaining \$148.5 million of the 8% Notes were redeemed by the Company pursuant to optional redemption procedures at a purchase price equal to the make-whole premium provided for under the 8% Notes Indenture, plus, to the extent not included in the make-whole premium, accrued and unpaid interest. The aggregate amount paid by the Company for the repurchase and redemption of the 8% Notes was approximately \$171.6 million.

On December 14, 2007, \$447.4 million of the Convertible Notes were repurchased pursuant to a change in control repurchase offer as required by the Convertible Notes Indentures at a purchase price equal to 100% of the principal amount thereof, plus accrued and unpaid interest up to, but excluding, the date of repurchase.

As of December 31, 2007 the Company had \$1.281 billion of borrowings outstanding under the Term Loan Agreement, of which the floating interest payments on \$747.0 million has been swapped for fixed interest payments (see Note 7).

**Interest Expense**

During the three-month periods ended December 31, 2007 and 2006, the Company recognized total interest expense of \$60.5 million and \$35.5 million, respectively, on its debt obligations outstanding during the period. The Company recognized total interest expense of \$123.9 million and \$107.7 million during the nine-month periods ended December 31, 2007 and 2006, respectively.

**7. FINANCIAL INSTRUMENTS**

As of March 31, 2007, the Company had interest rate swap transactions, which effectively converted \$400.0 million of the \$402.1 million outstanding of its 6.25% Senior Subordinated Notes from a fixed to variable interest rate. On November 28, 2007, the Company terminated the interest rate swap transactions and received an insignificant amount of cash consideration. The swaps were accounted for as fair value hedges under SFAS No. 133,

*Accounting for Derivative Instruments and Hedging Activities* (SFAS 133), and accordingly, the Company recognized approximately \$13.0 million in other current liabilities as of March 31, 2007 to reflect the fair value of the interest rate swaps, with a corresponding decrease to the carrying value of the 6.25% Senior Subordinated Notes. As a result of the termination of the interest rate swaps, on November 28, 2007 the Company reversed the amount recognized as a current liability, and increased the carrying value of its 6.25% Senior Subordinated Notes to the amount outstanding, or \$402.1 million.

On December 10, 2007, the Company entered into interest rate swap transactions to effectively convert the floating interest rate on a portion of the \$1.281 billion outstanding under its Term Loan Agreement (see Note 6) to a

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fixed interest rate. The swaps, having notional amounts totaling \$500.0 million and which expire on October 1, 2010, are accounted for as cash flow hedges under SFAS 133. Under the terms of the swaps, the Company pays a fixed interest rate of approximately 3.89% and receives a floating rate equal to three-month LIBOR (approximately 5.14% for the period ending April 1, 2008). No portion of the swap transaction is considered ineffective under SFAS 133. As of December 31, 2007, the fair value of the interest rate swaps was immaterial and recognized as a current liability with a corresponding decrease in other comprehensive income, a component of shareholders' equity in the consolidated balance sheet.

On January 14, 2008, the Company entered into interest rate swap transactions to effectively convert the floating interest rate on an additional \$247.0 million outstanding under its Term Loan Agreement to a fixed interest rate. The swaps, having notional amounts of \$175.0 million and \$72.0 million, expire on January 15, 2011 and January 1, 2011, respectively, and will be accounted for as cash flow hedges under SFAS 133. Under the terms of the \$175.0 million swap, the Company pays a fixed interest rate of approximately 3.60% and receives a floating rate equal to three-month LIBOR (approximately 5.21% for the period ending April 15, 2008). Under the terms of the \$72.0 million swap, the Company pays a fixed interest rate of approximately 3.57% and receives a floating rate equal to three-month LIBOR (approximately 5.14% for the period ending April 1, 2008).

**8. TRADE RECEIVABLES SECURITIZATION**

As of December 31, 2007 and March 31, 2007, approximately \$577.7 million and \$427.7 million of the Company's accounts receivable, respectively, had been sold to a third-party qualified special purpose entity, which represent the face amount of the total outstanding trade receivables on all designated customer accounts on those dates. The Company received net cash proceeds of approximately \$428.5 million and \$334.0 million from unaffiliated financial institutions for the sale of these receivables as of December 31, 2007 and March 31, 2007, respectively. The Company has a recourse obligation that is limited to the deferred purchase price receivable, which approximates 5% of the total sold receivables, and its own investment participation, the total of which was approximately \$149.3 million and \$93.7 million as of December 31, 2007 and March 31, 2007, respectively. The Company also sold accounts receivables to certain third-party banking institutions with limited recourse, which management believes is nominal. The outstanding balance of receivables sold and not yet collected was approximately \$434.1 million and \$398.7 million as of December 31, 2007 and March 31, 2007, respectively.

**9. INCOME TAXES**

In connection with the Company's acquisition of Solectron, the Company re-evaluated previously recorded deferred tax assets in the United States, which are primarily comprised of tax loss carryforwards. Management believes that the likelihood certain deferred tax assets will be realized has decreased because the Company expects future projected taxable income in the United States will be lower as a result of increased interest expense resulting from the term loan entered into as part of the acquisition of Solectron. Accordingly, the Company recognized tax expense of approximately \$661.3 million during the three-month and nine-month periods ended December 31, 2007, respectively. There is no incremental cash expenditure relating to this increase in tax expense.

**10. RESTRUCTURING CHARGES**

In recent years, the Company has initiated a series of restructuring activities intended to realign the Company's global capacity and infrastructure with demand by its OEM customers so as to optimize the operational efficiency, which include reducing excess workforce and capacity, and consolidating and relocating certain manufacturing and administrative facilities to lower-cost regions.

The restructuring costs include costs related to employee severance, leased facilities, owned facilities that are no longer in use and are to be disposed of, leased equipment that is no longer in use and will be disposed of, and other costs associated with the exit of certain contractual agreements due to facility closures. The objective of these activities is to shift the Company's manufacturing capacity to locations with higher efficiencies and, in most instances, lower costs, and better utilizes its overall existing manufacturing capacity. This enhances the Company's ability to provide cost-effective manufacturing service offerings, which enables it to retain and expand the Company's existing relationships with customers and attract new business.

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As of December 31, 2007 and March 31, 2007, assets that were no longer in use and held for sale as a result of restructuring activities totaled approximately \$22.7 million and \$24.2 million, respectively, primarily representing manufacturing facilities located in North America and Asia that have been closed as part of the Company's historical facility consolidations. For assets held for sale, depreciation ceases and an impairment loss is recognized if the carrying amount of the asset exceeds its fair value less cost to sell. Assets held for sale are included in other current assets and other assets in the condensed consolidated balance sheets.

**Fiscal Year 2008**

The Company recognized restructuring charges of approximately \$245.8 million and \$256.5 million during the three-month and nine-month periods ended December 31, 2007. These costs were principally incurred in connection with the Company's acquisition of Solectron, were related to restructuring activities for operations that were associated with the Company prior to the acquisition, and were initiated by the Company in an effort to consolidate and integrate the Company's global capacity and infrastructure as a result of the acquisition. These activities, which included closing, consolidating and relocating certain manufacturing and administrative operations, eliminating redundant assets, and reducing excess workforce and capacity, encompass over 25 different manufacturing locations and were intended to optimize the Company's operational efficiencies post acquisition. The activities associated with these charges involve multiple actions at each location, will be completed in multiple steps and will be substantially completed within one year of the commitment dates of the respective activities. The Company classified approximately \$211.8 million and \$221.5 million of these charges as a component of cost of sales during the three-month and nine-month periods ended December 31, 2007.

The components of the restructuring charges during the first, second and third quarters of fiscal year 2008 were as follows:

|                             | <b>First<br/>Quarter</b> | <b>Second<br/>Quarter</b> | <b>Third<br/>Quarter</b> | <b>Total</b> |
|-----------------------------|--------------------------|---------------------------|--------------------------|--------------|
|                             | <b>(In thousands)</b>    |                           |                          |              |
| <b>Americas:</b>            |                          |                           |                          |              |
| Severance                   | \$                       | \$                        | \$ 14,405                | \$ 14,405    |
| Long-lived asset impairment |                          |                           | 11,802                   | 11,802       |
| Other exit costs            |                          |                           | 17,538                   | 17,538       |
| Total restructuring charges |                          |                           | 43,745                   | 43,745       |
| <b>Asia:</b>                |                          |                           |                          |              |
| Severance                   |                          |                           | 23,286                   | 23,286       |
| Long-lived asset impairment |                          |                           | 71,471                   | 71,471       |
| Other exit costs            |                          |                           | 33,027                   | 33,027       |
| Total restructuring charges |                          |                           | 127,784                  | 127,784      |
| <b>Europe:</b>              |                          |                           |                          |              |
| Severance                   | 10,674                   |                           | 44,137                   | 54,811       |
| Long-lived asset impairment |                          |                           | 6,796                    | 6,796        |
| Other exit costs            |                          |                           | 23,370                   | 23,370       |
| Total restructuring charges | 10,674                   |                           | 74,303                   | 84,977       |



|                             |          |    |           |            |
|-----------------------------|----------|----|-----------|------------|
| <b>Total</b>                |          |    |           |            |
| Severance                   | 10,674   |    | 81,828    | 92,502     |
| Long-lived asset impairment |          |    | 90,069    | 90,069     |
| Other exit costs            |          |    | 73,935    | 73,935     |
| Total restructuring charges | \$10,674 | \$ | \$245,832 | \$ 256,506 |

The Company recognized approximately \$81.8 million and \$92.5 million during the three-month and nine-month periods ended December 31, 2007 for cash employee termination costs associated with the involuntary termination of

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6,563 identified employees in connection with the charges described above. The identified involuntary employee terminations by reportable geographic region amounted to approximately 875, 4,671 and 1,017 for the Americas, Asia and Europe, respectively. Approximately \$63.6 million and \$73.4 million of these charges were classified as a component of cost of sales during the three-month and nine-month periods ended December 31, 2007, respectively.

The Company recognized approximately \$90.1 million of non-cash charges during the three-month and nine-month periods ended December 31, 2007 for the write-down of property and equipment to management's estimate of fair value associated with the various manufacturing and administrative facility closures. Approximately \$87.0 million of this amount was classified as a component of cost of sales. The charges recognized during the three-month and nine-month periods ended December 31, 2007 also included approximately \$73.9 million for other exit costs, of which \$61.2 million was classified as a component of cost of sales. Other exit costs were primarily comprised of contractual obligations associated with facility and equipment lease terminations and certain other contractual commitments amounting to approximately \$10.0 million, customer disengagement costs of approximately \$28.3 million, and approximately \$35.6 million of other costs.

The following table summarizes the provisions, respective payments, and remaining accrued balance as of December 31, 2007 for charges incurred in fiscal year 2008 and prior periods:

|  | <b>Severance</b>      | <b>Long-Lived<br/>Asset<br/>Impairment</b> | <b>Other<br/>Exit Costs</b> | <b>Total</b> |
|--|-----------------------|--|-----------------------------|--------------|
|  | <b>(In thousands)</b> |  |                             |              |
| Balance as of March 31, 2007                                     | \$ 37,764             | \$   | \$ 29,447                   | \$ 67,211    |
| Activities during the first quarter:                             |                       |  |                             |              |
| Provisions incurred in first quarter                             | 10,674                |  |                             | 10,674       |
| Cash payments for charges incurred in first quarter              | (19)                  |  |                             | (19)         |
| Cash payments for charges incurred in fiscal year 2007           | (5,321)               |  | (1,141)                     | (6,462)      |
| Cash payments for charges incurred in fiscal year 2006 and prior | (3,060)               |  | (1,199)                     | (4,259)      |
| Balance as of June 29, 2007                                      | 40,038                |  | 27,107                      | 67,145       |
| Activities during the second quarter:                            |                       |  |                             |              |
| Cash payments for charges incurred in fiscal year 2008           | (4,814)               |  |                             | (4,814)      |
| Cash payments for charges incurred in fiscal year 2007           | (5,442)               |  | (2,077)                     | (7,519)      |
| Cash payments for charges incurred in fiscal year 2006 and prior | (2,107)               |  | (682)                       | (2,789)      |
| Balance as of September 28, 2007                                 | 27,675                |  | 24,348                      | 52,023       |
| Activities during the third quarter:                             |                       |  |                             |              |
| Provisions incurred in third quarter                             | 81,828                | 90,069                                     | 73,935                      | 245,832      |
| Cash payments for charges incurred in fiscal year 2008           | (25,294)              |  | (8,784)                     | (34,078)     |
| Cash payments for charges incurred in fiscal year 2007           | (2,467)               |  | (990)                       | (3,457)      |
| Cash payments for charges incurred in fiscal year 2006 and prior | (1,044)               |  | (950)                       | (1,994)      |
|  |                       | (90,069)                                   | (40,520)                    | (130,589)    |

## Non-cash charges incurred during the third quarter

|  |                 |    |                 |                  |
|--|-----------------|----|-----------------|------------------|
| Balance as of December 31, 2007  | 80,698          |    | 47,039          | 127,737          |
| <i>Less: current portion (classified as other current liabilities)</i>                   | <i>(77,191)</i> |    | <i>(24,310)</i> | <i>(101,501)</i> |
| Accrued facility closure costs, net of current portion (classified as other liabilities) | \$ 3,507        | \$ | \$ 22,729       | \$ 26,236        |

As of December 31, 2007, accrued employee termination costs related to restructuring charges incurred during fiscal year 2008 were approximately \$62.4 million, of which approximately \$0.5 million was classified as long term. Accrued facilities closure costs related to restructuring charges incurred in fiscal year 2008 were approximately \$24.6 million as of December 31, 2007, of which approximately \$6.5 million was classified as long term.

As of December 31, 2007 and March 31, 2007, accrued restructuring costs related to charges incurred during fiscal year 2007 were approximately \$27.0 million and \$44.4 million, respectively, of which approximately \$14.4 million and \$15.1 million, respectively, was classified as a long-term obligation. As of December 31, 2007 and March 31, 2007, accrued restructuring costs related to charges incurred during fiscal years 2006 and prior were approximately \$13.8 million and \$22.8 million, respectively, of which approximately \$4.9 million and \$6.7 million, respectively, was classified as a long-term obligation.

**Table of Contents****Fiscal Year 2007**

During fiscal year 2007, the Company recognized charges of approximately \$151.9 million associated with the consolidation and closure of several manufacturing facilities including the related impairment of certain long-lived assets; and other charges primarily related to the exit of certain real estate owned and leased by the Company in order to reduce its investment in property, plant and equipment. The Company recognized approximately \$96.2 million of these restructuring charges during the nine-month period ended December 31, 2006, and classified approximately \$95.7 million of these charges as a component of cost of sales during the nine-month period ended December 31, 2006. The activities associated with these charges were substantially completed within one year of the commitment dates of the respective activities, except for certain long-term contractual obligations.

The components of the restructuring charges during the first, second, third and fourth quarters of fiscal year 2007 were as follows:

|                             | <b>First<br/>Quarter</b> | <b>Second<br/>Quarter</b> | <b>Third<br/>Quarter<br/>(In<br/>thousands)</b> | <b>Fourth<br/>Quarter</b> | <b>Total</b> |
|-----------------------------|--------------------------|---------------------------|---|---------------------------|--------------|
| <b>Americas:</b>            |                          |                           |   |                           |              |
| Severance                   | \$                       | \$ 130                    | \$  | \$                        | \$ 130       |
| Long-lived asset impairment |                          | 38,320                    |   |                           | 38,320       |
| Other exit costs            |                          | 20,554                    |   |                           | 20,554       |
| Total restructuring charges |                          | 59,004                    |   |                           | 59,004       |
| <b>Asia:</b>                |                          |                           |   |                           |              |
| Severance                   |                          |                           |   | 2,484                     | 2,484        |
| Long-lived asset impairment |                          | 6,869                     |   | 13,532                    | 20,401       |
| Other exit costs            |                          | 15,620                    |   | 11,039                    | 26,659       |
| Total restructuring charges |                          | 22,489                    |   | 27,055                    | 49,544       |
| <b>Europe:</b>              |                          |                           |   |                           |              |
| Severance                   |                          | 409                       |   | 23,236                    | 23,645       |
| Long-lived asset impairment |                          | 2,496                     |   | 3,190                     | 5,686        |
| Other exit costs            |                          | 11,850                    |   | 2,128                     | 13,978       |
| Total restructuring charges |                          | 14,755                    |   | 28,554                    | 43,309       |
| <b>Total</b>                |                          |                           |   |                           |              |
| Severance                   |                          | 539                       |   | 25,720                    | 26,259       |
| Long-lived asset impairment |                          | 47,685                    |   | 16,722                    | 64,407       |
| Other exit costs            |                          | 48,024                    |   | 13,167                    | 61,191       |
| Total restructuring charges | \$                       | \$ 96,248                 | \$  | \$ 55,609                 | \$ 151,857   |

During fiscal year 2007, the Company recognized approximately \$26.3 million of employee termination costs, including \$0.5 million during the nine-month period ended December 31, 2006, associated with the involuntary

termination of 2,155 identified employees in connection with the charges described above. The identified involuntary employee terminations by reportable geographic region amounted to approximately 1,560, 550 and 40 for Asia, Europe, and the Americas, respectively. All of the \$0.5 million of employee termination costs recognized during the nine-month period ended December 31, 2006 was classified as a component of cost of sales.

During fiscal year 2007, the Company recognized approximately \$64.4 million, including \$47.7 million during the nine-month period ended December 31, 2006, for the write-down of property and equipment to management's estimate of fair value associated with the planned disposal and exit of certain real estate owned and leased by the Company. Approximately \$47.1 million of this amount recognized during the nine-month period ended December 31, 2006 was classified as a component of cost of sales. The charges recognized during fiscal year 2007 also included approximately \$61.2 million, including \$48.0 million during the nine-month period ended December 31, 2006, for other exit costs. All of the \$48.0 million recognized during the nine-month period ended December 31, 2006 was classified as a component of cost of sales. Other exit costs were primarily comprised of contractual obligations amounting to approximately \$27.1 million, including \$22.9 million during the nine-month period ended December 31, 2006, customer disengagement costs of approximately \$28.5 million, including \$22.9 million during the

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nine-month period ended December 31, 2006, and approximately \$5.6 million, including \$2.2 million during the nine-month period ended December 31, 2006, of other costs.

For further discussion of the Company's historical restructuring activities, refer to Note 10, Restructuring Charges to the Consolidated Financial Statements in the Company's 2007 Annual Report on Form 10-K for the fiscal year ended March 31, 2007.

**11. OTHER EXPENSE, NET**

During the three-month and nine-month periods ended December 31, 2007, the Company recognized approximately \$61.1 million in other expense that was primarily related to the other-than-temporary impairment and related charges on certain of the Company's investments. Of this amount, approximately \$57.6 million was attributable to an equity method investment that was liquidated in January 2008. The Company received approximately \$57.4 million of cash proceeds in January 2008 in connection with the divestiture of this investment.

During the nine-month period ended December 31, 2007, the Company also recognized a gain of approximately \$9.3 million primarily related to the release of cumulative foreign exchange translation gains in connection with the divestiture of a certain international entity. The results of operations for this entity were not significant for any period presented.

**12. COMMITMENTS AND CONTINGENCIES**

The Company is subject to legal proceedings, claims, and litigation arising in the ordinary course of business. The Company defends itself vigorously against any such claims. Although the outcome of these matters is currently not determinable, management does not expect that the ultimate costs to resolve these matters will have a material adverse effect on its condensed consolidated financial position, results of operations, or cash flows.

On August 30, 2007, the Company entered into a definitive agreement to acquire Avail Medical Products, Inc. (Avail), a privately-held, market leader in disposable medical devices. The total cash payment, including contingent consideration and subject to certain adjustments, is expected to be approximately \$282.0 million including the purchase of working capital and fixed assets. The transaction was completed in January 2008, and the Company paid \$258.4 million in cash for the initial consideration.

The Company expects to incur additional restructuring and related charges ranging between approximately \$160.0 million and \$230.0 million for the remainder of its integration and restructuring activities associated with the Solectron acquisition. Refer to Note 10 for further discussion.

**13. ACQUISITIONS AND DIVESTITURES**

***Acquisitions***

The business and asset acquisitions described below were accounted for using the purchase method of accounting pursuant to SFAS 141, and accordingly, the fair value of the net assets acquired and the results of the acquired businesses were included in the Company's Condensed Consolidated Financial Statements from the acquisition dates forward. The Company has not finalized the allocation of the consideration for certain of its recently completed acquisitions and expects to complete these valuations within one year of the respective acquisition date.

***Solectron***

On October 1, 2007, the Company completed its acquisition of 100% of the outstanding common stock of Solectron Corporation (Solectron), a provider of value-added electronics manufacturing and supply chain services to OEMs. The acquisition of Solectron broadened the Company's service offering, strengthened its capabilities in the high-end computing, communications and networking infrastructure market segments, increased the scale of its existing operations and diversified the Company's customer and product mix.

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The results of Soletron's operations were included in the Company's condensed consolidated financial results beginning on October 1, 2007, the acquisition date.

The Company issued approximately 221.8 million of its ordinary shares and paid approximately \$1.1 billion in cash in connection with the acquisition. The Company also assumed the Soletron Corporation 2002 Stock Plan, including all options to purchase Soletron common stock with an exercise price equal to or less than \$5.00 per share of Soletron common stock outstanding under such plan. Each option assumed was converted into an option to acquire the Company's ordinary shares after applying the 0.3450 exchange ratio. As a result, the Company assumed approximately 7.4 million fully vested and unvested options to acquire the Company's ordinary shares with exercise prices ranging between \$5.45 and \$14.41 per Flextronics ordinary share. Further, there are approximately 19.4 million additional shares available for grant under the Soletron Corporation 2002 Stock Plan.

Pursuant to the purchase method of accounting, the fair value of each Flextronics ordinary share issued was \$11.36, which was based on an average of the Company's closing share prices for the five trading days beginning two trading days before and ending two trading days after September 27, 2007, the date on which the number of the Company's ordinary shares to be issued was known. The fair value of options assumed was estimated using the Black-Scholes option-pricing formula.

The estimated total purchase price for the acquisition is as follows (in thousands):

|  |                  |
|--|------------------|
| Fair value of Flextronics ordinary shares issued | \$ 2,519,670     |
| Cash   | 1,059,482        |
| Estimated fair value of vested options assumed   | 11,282           |
| Direct transaction costs (1)                     | 38,504           |
| <br>Total aggregate purchase price               | <br>\$ 3,628,938 |

- (1) Direct transaction costs consist of estimated legal, accounting, financial advisory and other costs relating to the acquisition.

*Preliminary Purchase Price Allocation*

The allocation of the purchase price to Soletron's tangible and identifiable intangible assets acquired and liabilities assumed was based on their estimated fair values as of the date of acquisition. The valuation of these tangible and identifiable intangible assets and liabilities is preliminary, subject to completion of a formal valuation process and further management review, and will be adjusted as additional information becomes available during the allocation period. Such adjustments may have a material effect on the Company's results of operations. The excess of the purchase price over the tangible and identifiable intangible assets acquired and liabilities assumed has been allocated to goodwill.

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The following represents the Company's preliminary allocation of the total purchase price to the acquired assets and liabilities assumed of Solectron (in thousands):

|  |              |
|--|--------------|
| Current assets:  |              |
| Cash and cash equivalents  | \$ 638,850   |
| Accounts receivable  | 1,506,705    |
| Inventories  | 1,741,937    |
| Other current assets   | 272,172      |
| <br>   |              |
| Total current assets   | 4,159,664    |
| Property and equipment   | 694,378      |
| Goodwill   | 1,915,252    |
| Other intangible assets  | 221,000      |
| Other assets   | 153,286      |
| <br>   |              |
| Total assets   | \$ 7,143,580 |
| <br>   |              |
| Current liabilities:   |              |
| Accounts payable   | \$ 1,522,825 |
| Other current liabilities  | 1,231,454    |
| <br>   |              |
| Total current liabilities  | 2,754,279    |
| Long-term debt and capital lease obligations, net of current portion | 630,837      |
| Other liabilities  | 129,526      |
| <br>   |              |
| Total aggregate purchase price                                       | \$ 3,628,938 |

*Tangible and Intangible Assets Acquired and Liabilities Assumed*

The Company has estimated the fair value of tangible and intangible assets acquired and liabilities assumed. These estimates are subject to change particularly those relating to inventory, fixed assets, identifiable intangible assets subject to amortization, and liabilities assumed in connection with restructuring activities accounted for in accordance with Emerging Issues Task Force Issue No. 95-3 *Recognition of Liabilities in Connection with a Purchase Business Combination* ( EITF 95-3 ) and any associated deferred taxes. These estimates are subject to further review by management, which may result in material adjustments and may have a material impact on the Company's results of operations and financial position.

*Long-Term Debt*

The Company assumed Solectron's outstanding debt and the related obligations, which was comprised of \$150.0 million of the 8.00% Notes and \$450.0 million of the Convertible Notes. As discussed in Note 6, Bank Borrowings and Long-Term Debt, substantially all of the Solectron Notes were either repurchased or redeemed pursuant to the terms of the respective indenture. The fair value of the long-term debt assumed from Solectron was based on its repurchase or redemption price. Refer to Note 6 for further discussion regarding the Company's refinancing of the Solectron Notes.

*Pro Forma Financial Information*

The following table reflects the unaudited pro forma condensed consolidated results of operations for the periods presented, as though the acquisition of Solectron had occurred as of the beginning of the period being reported on, after giving effect to certain adjustments primarily related to the amortization of acquired intangibles, stock-based compensation expense, and incremental interest expense, including related income tax effects. The pro forma



adjustments are based upon available information and certain assumptions that Flextronics believes are reasonable. The unaudited pro forma financial information presented is for illustrative purposes only and is not necessarily indicative of the results of operations that would have been realized if the acquisition had been completed on the dates indicated, nor is it indicative of future operating results.

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The unaudited pro forma condensed consolidated results of operations do not include the effects of: synergies, which are expected to result from anticipated operating efficiencies and cost savings, including expected gross margin improvement in future quarters due to scale and leveraging of Flextronics' and Solectron's manufacturing platforms;

potential losses in gross margin due to revenue attrition resulting from combining the two companies; and

any costs of restructuring, integration, and retention bonuses associated with the closing of the acquisition.

Further, as discussed above the valuation of tangible and identifiable intangible assets and liabilities is preliminary, subject to completion of a formal valuation process and further management review, and will be adjusted as additional information is evaluated during the allocation period. Such adjustments may have a material effect on the Company's results of operations, including the pro forma financial data as presented below.

|  | Three-Month Periods Ended                |                      | Nine-Month Periods Ended |                         |
|--|--|----------------------|--------------------------|-------------------------|
|  | December 31,<br>2007                     | December 31,<br>2006 | December 31,<br>2007     | December<br>31,<br>2006 |
|  | (In thousands, except per share amounts) |                      |                          |                         |
| Net sales  | \$ 9,097,669                             | 8,347,512            | 25,829,788               | 22,579,861              |
| Income (loss) from continuing operations                     | \$ (773,812)                             | 102,796              | (564,792)                | 228,591                 |
| Net income (loss)  | \$ (773,812)                             | 102,796              | (564,792)                | 414,229                 |
| Basic earnings (loss) per share from continuing operations   | \$ (0.93)                                | 0.13                 | (0.71)                   | 0.28                    |
| Diluted earnings (loss) per share from continuing operations | \$ (0.93)                                | 0.13                 | (0.71)                   | 0.28                    |
| Basic earnings (loss) per share                              | \$ (0.93)                                | 0.13                 | (0.71)                   | 0.52                    |
| Diluted earnings (loss) per share                            | \$ (0.93)                                | 0.13                 | (0.71)                   | 0.51                    |

**Nortel**

On June 29, 2004, the Company entered into an asset purchase agreement with Nortel providing for the Company's purchase of certain of Nortel's optical, wireless, wireline and enterprise manufacturing operations and optical design operations. The purchase of these assets has occurred in stages, with the final stage of the asset purchase occurring in May 2006 as the Company completed the acquisition of the manufacturing system house operations in Calgary, Canada.

Flextronics provides the majority of Nortel's systems integration activities, final assembly, testing and repair operations, along with the management of the related supply chain and suppliers, under a four-year manufacturing agreement. Additionally, Flextronics provides Nortel with design services for end-to-end, carrier grade optical network products.

The aggregate purchase price for the assets acquired was approximately \$594.4 million, net of closing costs. Approximately \$215.0 million was paid during the nine-month period ended December 31, 2006. The allocation of the purchase price to specific assets and liabilities was based upon management's estimates of cash flow and recoverability and was approximately \$340.2 million to inventory, \$40.8 million to fixed assets and other, and \$118.5 million to current and non-current liabilities with the remaining amounts being allocated to intangible assets, including goodwill. The purchases have resulted in purchased intangible assets of approximately \$49.4 million, primarily related to customer relationships and contractual agreements with weighted-average useful lives of eight years, and goodwill of approximately \$282.5 million. On October 13, 2006, the Company entered into an amendment ( "Nortel Amendment" ) to the various agreements with Nortel to expand Nortel's obligation for reimbursement for certain costs associated with the transaction. The allocation of the purchase price to specific assets and liabilities is subject to adjustment based on

the nature of the costs that are contingently reimbursable under the Nortel Amendment through fiscal year 2008. The contingent reimbursement has not been recorded as part of the purchase price, pending the outcome of the contingency.

**Table of Contents*****International DisplayWorks, Inc. ( IDW )***

On November 30, 2006, the Company completed its acquisition of 100% of the outstanding common stock of IDW in a stock-for-stock merger for total purchase consideration of approximately \$299.6 million. The allocation of the purchase price to specific assets and liabilities was based upon management's estimate of cash flow and recoverability and was approximately \$106.0 million to current assets, primarily comprised of cash and cash equivalents, marketable securities, accounts receivable and inventory, approximately \$33.9 million to fixed assets and other assets, approximately \$31.3 million to identifiable intangible assets, primarily related to customer relationships and contractual agreements with weighted-average useful lives of eight years, approximately \$193.3 million to goodwill, and approximately \$64.9 million to assumed liabilities, primarily accounts payable and other current liabilities.

***Other Acquisitions***

During the nine-month period ended December 31, 2007, the Company completed one acquisition that was not significant to the Company's condensed consolidated results of continuing operations and financial position. The acquired business complements the Company's design and manufacturing capabilities for the automotive market segment. The aggregate purchase price for this acquisition was not material. In addition, the Company paid approximately \$15.9 million in cash for contingent purchase price adjustments relating to certain historical acquisitions. The purchase price for these acquisitions has been allocated on the basis of the estimated fair value of assets acquired and liabilities assumed. The purchase price for certain acquisitions attributable to continuing operations is subject to adjustments for contingent consideration, based upon the businesses achieving specified levels of earnings through fiscal year 2009. Generally, the contingent consideration has not been recorded as part of the purchase price, pending the outcome of the contingency.

During the nine-month period ended December 31, 2006, the Company completed five acquisitions that were not individually, or in the aggregate, significant to the Company's condensed consolidated results of continuing operations and financial position. The acquired businesses complement the Company's design and manufacturing services across multiple product offerings. The aggregate purchase price for these acquisitions totaled approximately \$140.8 million, of which \$121.8 million was paid (net of cash acquired) in the nine-month period ended December 31, 2006. The Company also paid \$18.1 million for the purchase of an additional 3% incremental ownership of Flextronics Software Systems Limited ( FSS ), which was subsequently sold with the Company's Software Development and Solutions Business. Accordingly, the results of operations of FSS are reflected in discontinued operations. In addition, the Company paid approximately \$7.5 million in cash for contingent purchase price adjustments relating to certain historical acquisitions, of which \$5.0 million was attributable to discontinued operations.

Pro forma results for the Company's acquisitions of Nortel's operations in Calgary, Canada, IDW, and its other acquisitions have not been presented for the three-month and nine-month periods ended December 31, 2007 and 2006 as such results were not materially different from the Company's actual results on either an individual or an aggregate basis.

***Divestitures***

In September 2006, the Company completed the sale of its Software Development and Solutions business to Software Development Group (now known as Aricent), an affiliate of Kohlberg Kravis Roberts & Co. The divestiture resulted in a gain of approximately \$171.2 million, net of \$10.0 million of estimated tax on the sale, which is included in income from discontinued operations in the unaudited condensed consolidated statements of operations for the nine-month period ended December 31, 2006.

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In accordance with Statement of Financial Accounting Standards No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets* ( SFAS 144 ), the divestiture of the Company's Software Development and Solutions business during the September 2006 quarter qualifies as discontinued operations, and accordingly, the Company has reported the results of operations and financial position of this business in discontinued operations within the statements of operations for the nine-month period ended December 31, 2006. As the divestiture of the Company's Software Development and Solutions business was completed in September 2006, there were no results from discontinued operations for the three-month and nine-month periods ended December 31, 2007, or assets or liabilities attributable to discontinued operations as of December 31, 2007 or March 31, 2007.

The results from discontinued operations for the nine-month period ended December 31, 2006 were as follows (in thousands):

|  |            |
|--|------------|
| Net sales  | \$ 114,305 |
| Cost of sales (including \$12 of stock-based compensation expense)                                 | 72,648     |
| Gross profit   | 41,657     |
| Selling, general and administrative expenses (including \$544 of stock-based compensation expense) | 20,707     |
| Intangible amortization  | 5,201      |
| Interest and other income, net   | (4,112)    |
| Gain on divestiture of operations (net of \$1,709 of stock-based compensation expense)             | (181,228)  |
| Income before income taxes   | 201,089    |
| Provision for income taxes   | 13,351     |
| Net income of discontinued operations  | \$ 187,738 |

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**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

Unless otherwise specifically stated, references in this report to Flextronics, the Company, we, us, our and terms mean Flextronics International Ltd. and its subsidiaries.

This report on Form 10-Q contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, and Section 27A of the Securities Act of 1933, as amended. The words expects, anticipates, believes, intends, plans and similar expressions identify forward-looking statements. In addition, statements which refer to expectations, projections or other characterizations of future events or circumstances are forward-looking statements. We undertake no obligation to publicly disclose any revisions to these forward-looking statements to reflect events or circumstances occurring subsequent to filing this Form 10-Q with the Securities and Exchange Commission. These forward-looking statements are subject to risks and uncertainties, including, without limitation, those discussed in this section, as well as in Part II, Item 1A, Risk Factors of this report on Form 10-Q, and in Part I, Item 1A, Risk Factors and in Part II, Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the year ended March 31, 2007. In addition, new risks emerge from time to time and it is not possible for management to predict all such risk factors or to assess the impact of such risk factors on our business. Accordingly, future results may differ materially from historical results or from those discussed or implied by these forward-looking statements. Given these risks and uncertainties, the reader should not place undue reliance on these forward-looking statements.

**OVERVIEW**

We are a leading provider of advanced design and electronics manufacturing services ( EMS ) to original equipment manufacturers ( OEMs ) of a broad range of products in the following markets: computing; mobile communication devices; consumer digital devices; telecommunications infrastructure; industrial, semiconductor and white goods; automotive, marine and aerospace; and medical devices. We provide a full range of vertically-integrated global supply chain services through which we design, build, and ship a complete packaged product for customers. Customers leverage our services to meet their product requirements throughout the entire product life cycle. Our vertically-integrated service offerings include: design services; rigid printed circuit board and flexible circuit fabrication; systems assembly and manufacturing; logistics; after-sales services; and multiple component product offerings.

We are one of the world's largest EMS providers, with revenues from continuing operations of \$9.1 billion and \$19.8 billion during the three-month and nine-month periods ended December 31, 2007, respectively, and \$18.9 billion during fiscal year 2007. As of March 31, 2007, total manufacturing capacity was approximately 17.7 million square feet in over 30 countries across four continents. We have established an extensive network of manufacturing facilities in the world's major electronics markets (Asia, the Americas and Europe) in order to serve the growing outsourcing needs of both multinational and regional OEMs. For the nine-month period ended December 31, 2007, net sales from continuing operations in Asia, the Americas and Europe represented approximately 58.0%, 26.4% and 15.6%, respectively, of total net sales from continuing operations.

We believe that the combination of extensive design and engineering services, global presence, vertically-integrated end-to-end services, advanced supply chain management, industrial campuses in low-cost geographic areas, operational track record as well as depth in management provide us with a competitive advantage in the market for designing and manufacturing electronics products for leading multinational OEMs. Through these services and facilities, we simplify the global product development and manufacturing process and provide meaningful time-to-market and cost savings for OEM customers.

The EMS industry has experienced rapid change and growth over the past decade. The demand for advanced manufacturing capabilities and related supply chain management services has escalated as an increasing number of OEMs have outsourced some or all of their design and manufacturing requirements. Price pressure on customers products in their end markets has led to increased demand for EMS production capacity in the lower-cost regions of the world, such as China, India, Malaysia, Mexico, and Eastern Europe, where we have a significant presence. We have responded by making strategic decisions to realign global capacity and infrastructure with the demands of customers to optimize the operating efficiencies that can be provided by a global presence. These realignments have

shifted manufacturing capacity to locations with higher efficiencies and, in most instances, lower costs, thereby enhancing our ability to provide cost-effective manufacturing services and have allowed us to retain and expand

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existing relationships with customers and attract new business. As a result, we have recognized a significant amount of restructuring charges in connection with the realignment of global capacity and infrastructure.

Our operating results are affected by a number of factors, including the following:

integration of acquired businesses and facilities;

our customers may not be successful in marketing their products, their products may not gain widespread commercial acceptance, and their products have short product life cycles;

our customers may cancel or delay orders or change production quantities;

our operating results vary significantly from period to period due to the mix of the manufacturing services we are providing, the number and size of new manufacturing programs, the degree to which we utilize manufacturing capacity, seasonal demand, shortages of components and other factors;

our increased design services and components offerings may reduce profitability as we are required to make substantial investments in the resources necessary to design and develop these products without guarantee of cost recovery and margin generation;

our ability to achieve commercially viable production yields and to manufacture components in commercial quantities to the performance specifications demanded by OEM customers; and

managing growth and changes in operations.

***Solectron Acquisition***

We have actively pursued acquisitions of businesses and purchases of manufacturing facilities, design and engineering resources and technologies in order to expand worldwide operations, broaden service offerings, diversify and strengthen customer relationships, and enhance our competitive position as a leading provider of comprehensive outsourcing solutions. On October 1, 2007, we completed the acquisition of 100% of the outstanding common stock of Solectron Corporation ( Solectron ) in a stock and cash transaction valued at approximately \$3.6 billion. In connection with the acquisition, we issued approximately 221.8 million of the Company's ordinary shares, paid approximately \$1.1 billion in cash and entered into a \$1.759 billion term loan facility to finance the cash portion of the acquisition including related fees and expenses, and to refinance certain of Solectron's outstanding debt assumed in the acquisition. As of December 31, 2007, we had borrowed approximately \$1.284 billion under the term loan facility. As a result of the acquisition, we have incurred restructuring and related charges of approximately \$261.9 million associated with integration and restructuring activities related to operations that were associated with the Company prior to the acquisition of Solectron, and tax expense of approximately \$661.3 million from the re-evaluation of previously recorded deferred tax assets in the United States. We expect to incur additional restructuring and related charges ranging between approximately \$160.0 million and \$230.0 million for the remainder of our integration and restructuring activities. Refer to Note 13, Acquisitions and Divestitures, Note 10, Restructuring Charges and Note 9, Income Taxes to the Condensed Consolidated Financial Statements for further discussion.

The results of Solectron's operations are included in our consolidated financial results beginning October 1, 2007.

**CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

We believe the following accounting policy, which was identified as critical as a result of the acquisition of Solectron, together with those discussed under Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the fiscal year ended March 31, 2007, affect our more significant judgments and estimates used in the preparation of the Condensed Consolidated Financial Statements.



**Table of Contents****Accounting for Business and Asset Acquisitions**

We have actively pursued business and asset acquisitions, which are accounted for using the purchase method of accounting in accordance with SFAS No. 141, *Business Combinations* ( SFAS 141 ). The fair value of the net assets acquired and the results of the acquired businesses are included in the Condensed Consolidated Financial Statements from the acquisition dates forward. We are required to make estimates and assumptions that affect the reported amounts of assets and liabilities and results of operations during the reporting period. Estimates are used in accounting for, among other things, the fair value of acquired net operating assets, property and equipment, intangible assets and related deferred tax liabilities, useful lives of plant and equipment, and amortizable lives for acquired intangible assets. Any excess of the purchase consideration over the identified fair value of the assets and liabilities acquired is recognized as goodwill. Additionally, we may be required to recognize liabilities for anticipated restructuring costs that will be necessary due to the elimination of excess capacity, redundant assets or unnecessary functions.

We estimate the preliminary fair value of acquired assets and liabilities as of the date of acquisition based on information available at that time. The valuation of these tangible and identifiable intangible assets and liabilities is subject to further management review and may change materially between the preliminary allocation and end of the purchase price allocation period. Any changes in these estimates may have a material impact on our condensed consolidated operating results or financial position.

**Recent Accounting Pronouncements**

Information regarding recent accounting pronouncements is provided in Note 2, Summary of Accounting Policies of the Notes to Condensed Consolidated Financial Statements.

**RESULTS OF OPERATIONS**

The following table sets forth, for the periods indicated, certain statements of operations data expressed as a percentage of net sales. The financial information and the discussion below should be read in conjunction with the Condensed Consolidated Financial Statements and notes thereto included in this document. In addition, reference should be made to the audited Consolidated Financial Statements and notes thereto and related Management's Discussion and Analysis of Financial Condition and Results of Operations included in our 2007 Annual Report on Form 10-K. The data below, and discussion that follows, represent results from continuing operations. Information regarding discontinued operations is provided in Note 14, Discontinued Operations of the Notes to Condensed Consolidated Financial Statements.

|  | <b>Three-Month Periods<br/>Ended<br/>December 31,</b> |             | <b>Nine-Month Periods<br/>Ended<br/>December 31,</b> |             |
|--|---|-------------|--|-------------|
|  | <b>2007</b>   | <b>2006</b> | <b>2007</b>  | <b>2006</b> |
| Net sales  | 100.0 %   | 100.0 %     | 100.0 %  | 100.0 %     |
| Cost of sales  | 94.2  | 94.7        | 94.3   | 94.3        |
| Restructuring charges  | 2.3   |             | 1.1  | 0.7         |
| Gross profit   | 3.5   | 5.3         | 4.6  | 5.0         |
| Selling, general and administrative expenses                 | 2.9   | 2.5         | 2.8  | 2.9         |
| Intangible amortization                                      | 0.2   | 0.1         | 0.3  | 0.2         |
| Restructuring charges  | 0.4   |             | 0.2  |             |
| Other expense, net   | 0.7   |             | 0.3  |             |
| Interest and other, net                                      | 0.4   | 0.3         | 0.3  | 0.5         |
| Income (loss) from continuing operations before income taxes | (1.1)   | 2.4         | 0.7  | 1.4         |
| Provision for (benefit from) income taxes                    | 7.4   | 0.2         | 3.5  |             |

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|   |         |       |         |       |
|---|---------|-------|---------|-------|
| Income (loss) from continuing operations        | (8.5)   | 2.2   | (2.8)   | 1.4   |
| Discontinued operations:                        |         |       |         |       |
| Income from discontinued operations, net of tax |         |       |         | 1.3   |
| Net income (loss)                               | (8.5) % | 2.2 % | (2.8) % | 2.7 % |

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**Table of Contents*****Net Sales***

Net sales during the three-month period ended December 31, 2007 totaled \$9.1 billion, representing an increase of \$3.7 billion, or 67.5%, from \$5.4 billion during the three-month period ended December 31, 2006, primarily due to our acquisition of Solectron, and new program wins from various existing customers across multiple markets. Sales increased across the following markets we serve; (i) \$2.0 billion in the telecommunications infrastructure market, (ii) \$985.5 million in the computing market, (iii) \$569.1 million in the industrial, medical, automotive, and other markets, and (iv) \$205.0 million in the consumer digital market. Sales decreased in the mobile communications market by approximately \$57.6 million. Net sales during the three-month period ended December 31, 2007 increased by \$1.6 billion in each of the Americas and Asia, respectively, and \$0.5 billion in Europe.

Net sales during the nine-month period ended December 31, 2007 totaled \$19.8 billion, representing an increase of \$5.6 billion, or 39.5%, from \$14.2 billion during the nine-month period ended December 31, 2006, primarily due to our acquisition of Solectron, and new program wins from various existing customers across multiple markets. Sales increased across the following markets we serve; (i) \$2.8 billion in the telecommunications infrastructure market, (ii) \$1.1 billion in the computing market, (iii) \$866.7 million in the industrial, medical, automotive and other markets, (iv) \$488.2 million in the consumer digital market, and (v) \$360.3 million in the mobile communications market. Net sales during the nine-month period ended December 31, 2007 increased by \$2.7 billion, \$2.2 billion and \$0.7 billion in Asia, the Americas and Europe, respectively.

Our ten largest customers during the three-month and nine-month periods ended December 31, 2007 accounted for approximately 55% and 58% of net sales, respectively, with only Sony-Ericsson accounting for greater than 10% of net sales for both periods. Our ten largest customers during the three-month and nine-month periods ended December 31, 2006 accounted for approximately 65% and 66% of net sales, respectively, with only Sony-Ericsson accounting for greater than 10% of net sales during the three-month period ended December 31, 2006, and Hewlett-Packard and Sony-Ericsson accounting for greater than 10% of net sales during the nine-month period ended December 31, 2006. The decrease in the concentration of our ten largest customers during the current period is a result of the diversification in our customer base achieved as a result of our acquisition of Solectron.

***Gross Profit***

Gross profit during the three-month period ended December 31, 2007 increased \$28.8 million to \$317.9 million resulting in a gross margin of 3.5%, compared to \$289.1 million and a gross margin of 5.3% during the three-month period ended December 31, 2006. The 180 basis point period-over-period decrease in gross margin was primarily attributable to a 230 basis points increase in restructuring charges recognized during the three-month period ended December 31, 2007. The restructuring charges were principally incurred in connection with the Solectron acquisition and were related to restructuring activities for operations that were associated with the Company prior to the acquisition of Solectron. The decrease in gross margin was offset by approximately a 50 basis points decrease in cost of sales during the three-month period ended December 31, 2007 related to favorable changes in customer and product mix, offset by an increase in stock-based compensation expense.

Gross profit during the nine-month period ended December 31, 2007 increased \$209.0 million to \$912.5 million resulting in a gross margin of 4.6%, compared to \$703.5 million and a gross margin of 5.0% during the nine-month period ended December 31, 2006. The 40 basis point period-over-period decrease in gross margin was primarily attributable to a 40 basis points increase in restructuring charges recognized during the nine-month period ended December 31, 2007. The restructuring charges were principally incurred in connection with the Solectron acquisition and were related to restructuring activities for operations that were associated with the Company prior to the acquisition of Solectron.

***Restructuring Charges***

We recognized restructuring charges of approximately \$245.8 million and \$256.5 million during the three-month and nine-month periods ended December 31, 2007. These costs were principally incurred in connection with the Company's acquisition of Solectron, were primarily related to restructuring activities for operations that were associated with the Company prior to the acquisition, and were initiated in an effort to consolidate and integrate our global capacity and infrastructure as a result of the acquisition. These activities, which included closing, consolidating and relocating certain manufacturing and administrative operations, elimination of redundant assets and reducing

excess workforce and capacity, encompass over 25 different manufacturing locations and were intended to optimize our operational efficiencies post acquisition. We believe that the potential savings in cost of goods sold achieved through lower depreciation and reduced employee expenses as a result of the activities associated with these charges will be offset in part by reduced revenues at the affected facilities. The activities associated with these charges

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involve multiple actions at each location and will be completed in multiple steps. We classified approximately \$211.8 million and \$221.5 million of these charges as a component of cost of sales during the three-month and nine-month periods ended December 31, 2007.

During the nine-month period ended December 31, 2007, charges recognized by reportable geographic region amounted to \$127.8 million, \$85.0 million and \$43.7 million for Asia, Europe and the Americas, respectively.

Approximately \$130.6 million of the restructuring charges incurred during the three-month and nine-month periods ended December 31, 2007 were non-cash. As of December 31, 2007, accrued severance and facility closure costs related to restructuring charges incurred during the nine-month period ended December 31, 2007 were approximately \$87.0 million, of which approximately \$7.0 million was classified as a long-term obligation.

During the nine-month period ended December 31, 2006, we recognized charges of approximately \$96.2 million related to the impairment, lease termination, exit costs and other charges primarily related to the disposal and exit of certain real estate owned and leased by the Company in order to reduce its investment in property, plant and equipment. Approximately \$95.7 million of the charges were classified as a component of cost of sales. The charges recognized by reportable geographic region amounted to \$59.0 million, \$22.5 million and \$14.7 million for the Americas, Asia and Europe, respectively.

Approximately \$67.4 million of the restructuring charges incurred during the nine-month period ended December 31, 2006 were non-cash. As of December 31, 2007, accrued severance and facility closure costs related to restructuring charges incurred during the 2007 fiscal year were approximately \$27.0 million, of which approximately \$14.4 million was classified as a long-term obligation.

Refer to Note 10, *Restructuring Charges* of the Notes to Condensed Consolidated Financial Statements for further discussion of our restructuring activities.

***Selling, General and Administrative Expenses***

Selling, general and administrative expenses, or SG&A, amounted to \$261.6 million, or 2.9% of net sales, during the three-month period ended December 31, 2007, compared to \$135.9 million, or 2.5% of net sales, during the three-month period ended December 31, 2006. The increase in SG&A was primarily the result of our acquisition of Solectron as well as other business and asset acquisitions over the past 12 months, continued investments in resources necessary to support our continued growth, investments in certain technologies to enhance our overall design and engineering competencies and an increase in stock-based compensation expense. The increase in SG&A as a percentage of net sales during the three-month period ended December 31, 2007 was primarily attributable to integration costs associated with the Company's acquisition of Solectron, and an increase in stock-based compensation expense.

SG&A amounted to \$560.7 million, or 2.8% of net sales, during the nine-month period ended December 31, 2007, compared to \$403.4 million, or 2.9% of net sales, during the nine-month period ended December 31, 2006. The increase in SG&A was primarily the result of our acquisition of Solectron as well as other business and asset acquisitions over the past 12 months, continued investments in resources necessary to support accelerating revenue growth, investments in certain technologies to enhance our overall design and engineering competencies and an increase in stock-based compensation expense. The improvement in SG&A as a percentage of net sales during the nine-month period ended December 31, 2007 was primarily attributable higher net sales, offset by integration costs associated with the Company's acquisition of Solectron, and an increase in stock-based compensation expense.

***Intangible Amortization***

Amortization of intangible assets during the three-month period ended December 31, 2007 increased by \$13.3 million to \$21.1 million from \$7.8 million during the three-month period ended December 31, 2006. The increase in expense during the three-month period ended December 31, 2007 was principally attributable to the Company's acquisition of Solectron together with the acquisitions of IDW and other smaller businesses that were not individually significant to our condensed consolidated results, and the amortization of other acquired licenses.

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Amortization of intangible assets during the nine-month period ended December 31, 2007 increased by \$27.9 million to \$51.4 million from \$23.5 million during the nine-month period ended December 31, 2006. The increase in expense during the nine-month period ended December 31, 2007 was attributable to the amortization of intangible assets acquired over the 12 months ended December 31, 2007, and was principally attributable to the Company's acquisition of Solectron together with the acquisitions of Nortel's system house operations in Calgary, Canada, IDW and other smaller businesses that were not individually significant to our condensed consolidated results, and the amortization of other acquired licenses.

***Other expense, Net***

During the three and nine-month periods ended December 31, 2007, other expense, net included approximately \$61.1 million in other-than-temporary impairment and related charges on certain of the Company's investments. Of this amount, approximately \$57.6 million was attributable to an equity method investment that was liquidated in January 2008. The Company received approximately \$57.4 million of cash proceeds in January 2008 in connection with the divestiture of this investment. During the nine-month period ended December 31, 2007, these other-than-temporary impairment and related charges were offset by a gain of approximately \$9.3 million primarily related to the release of cumulative foreign exchange translation gains in connection with the divestiture of a certain international entity.

***Interest and Other, Net***

Interest and other expense, net was \$36.9 million during the three-month period ended December 31, 2007 compared to \$16.8 million during the three-month period ended December 31, 2006, an increase of \$20.1 million. The increase in expense was primarily attributable to the Company's \$1.284 billion in borrowings under our term loan facility used to finance our acquisition of Solectron as well as the refinancing of certain of the outstanding debt obligations assumed from Solectron. The increase in interest expense was partially offset by interest income earned on higher cash balances.

Interest and other expense, net was \$68.7 million during the nine-month period ended December 31, 2007 compared to \$77.1 million during the nine-month period ended December 31, 2006, a decrease of \$8.4 million. The decrease in expense was primarily attributable to interest and other income earned on the \$250.0 million face value promissory note and certain other agreements received in connection with the divestiture of the Software Development and Solutions business during the second quarter of fiscal year 2007 and interest income earned on higher cash balances, offset by the Company's \$1.284 billion in borrowings under our term loan facility used to finance our acquisition of Solectron as well as the refinancing of certain of the outstanding debt obligations assumed from Solectron.

***Income Taxes***

Certain subsidiaries have, at various times, been granted tax relief in their respective countries, resulting in lower income taxes than would otherwise be the case under ordinary tax rates. Refer to Note 9, *Income Taxes* of the Notes to the Consolidated Financial Statements in our Annual Report on Form 10-K for the fiscal year ended March 31, 2007 for further discussion.

In connection with the Company's acquisition of Solectron, the Company re-evaluated previously recorded deferred tax assets in the United States, which are primarily comprised of tax loss carryforwards. Management believes that the likelihood certain deferred tax assets will be realized has decreased because the Company expects future projected taxable income in the United States will be lower as a result of increased interest expense resulting from the term loan entered into as part of the acquisition of Solectron. Accordingly, the Company recognized tax expense of approximately \$661.3 million during the three-month and nine-month periods ended December 31, 2007. There is no incremental cash expenditure relating to this increase in tax expense.

The tax benefit during the nine-month period ended December 31, 2006 includes an approximate \$23.0 million tax benefit related to the \$96.2 million of impairment, lease termination, exit costs and other charges primarily

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related to the disposal and exit of certain real estate owned and leased by us in order to reduce our investment in property, plant and equipment.

The consolidated effective tax rate for a particular period varies depending on the amount of earnings from different jurisdictions, operating loss carryforwards, income tax credits, changes in previously established valuation allowances for deferred tax assets based upon a current analysis of the realizability of these deferred tax assets, as well as certain tax holidays and incentives granted to subsidiaries primarily in China, Hungary, and Malaysia.

In June 2006, the FASB issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* ( FIN 48 ) as an interpretation of FASB Statement No. 109, *Accounting for Income Taxes* ( SFAS 109 ). We adopted FIN 48 in the first quarter of fiscal year 2008 and did not recognize any adjustments to the liability for unrecognized tax benefits as a result of the implementation of FIN 48. Refer to our discussion of *Recent Accounting Pronouncements* under Note 2, Summary of Accounting Policies to the Condensed Consolidated Financial Statements for further discussion.

**LIQUIDITY AND CAPITAL RESOURCES CONTINUING AND DISCONTINUED OPERATIONS**

As of December 31, 2007, we had cash and cash equivalents of \$1.8 billion and bank and other borrowings of \$3.1 billion. On May 10, 2007, we replaced our \$1.35 billion revolving credit facility with a new \$2.0 billion credit facility, under which we had \$275.0 million outstanding as of December 31, 2007. The \$2.0 billion credit facility and other various credit facilities are subject to compliance with certain financial covenants. As of December 31, 2007, we were in compliance with the financial covenants under our indentures and credit facilities. Working capital as of December 31, 2007 and March 31, 2007 was approximately \$2.7 billion and \$1.1 billion, respectively.

As a result of our acquisition of Solectron, our working capital and other tangible and intangible asset balances have materially increased as of December 31, 2007. Additionally, in connection with the acquisition of Solectron we issued approximately 221.8 million of the Company's ordinary shares with a fair value of approximately \$2.5 billion, and incurred approximately \$1.284 billion of additional indebtedness. Refer to Note 13, Acquisitions and Divestitures for further details underlying the Company's preliminary allocation of the total purchase price to the acquired assets and liabilities assumed of Solectron.

Cash provided by operating activities amounted to \$1.1 billion and \$300.7 million during the nine-month periods ended December 31, 2007 and 2006.

During the nine-month period ended December 31, 2007, the following items generated cash from operating activities either directly or, as applicable, as a non-cash adjustment to net income:

non-cash tax expense of \$640.4 million, which is primarily the result of the Company's re-evaluation of previously recorded deferred tax assets in the United States in connection with the acquisition of Solectron, which are primarily comprised of tax loss carry-forwards;

depreciation and amortization of \$297.5 million;

non-cash charges of \$189.1 million primarily for restructuring activities related to operations that were associated with the Company prior to the acquisition of Solectron, and other-than-temporary impairment charges on certain of the Company's investments;

non-cash stock-based compensation expense of \$33.7 million;

a decrease in inventories of \$21.0 million; and

an increase in accounts payable and other liabilities of \$968.9 million.

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During the nine-month period ended December 31, 2007, the following items reduced cash from operating activities either directly or, as applicable, as a non-cash adjustment to net income:

a net loss in the amount of \$546.5 million;

an increase in accounts receivable of \$371.5 million; and

an increase in other current and non-current assets of \$121.4 million.

The increases in working capital accounts were due primarily to increases in our overall business activity, which was partially related to our acquisition of Solectron.

During the nine-month period ended December 31, 2006, the following items generated cash from operating activities either directly or, as applicable, as a non-cash adjustment to net income:

net income of \$388.0 million;

depreciation and amortization of \$241.5 million;

non-cash impairment and other charges of \$71.3 million;

non-cash stock-based compensation expense of \$23.3 million; and

an increase in accounts payables and other liabilities of \$825.5 million.

During the nine-month period ended December 31, 2006, the following items reduced cash from operating activities either directly or, as applicable, as a non-cash adjustment to net income:

the pretax gain associated with the divestiture of the Software Development and Solutions business in the amount of \$181.2 million;

an increase in inventories of \$594.0 million;

an increase in accounts receivable of \$340.3 million; and

an increase in other current and non-current assets of \$110.0 million.

The increases in working capital accounts were due primarily to increased overall business activity and in anticipation of continued growth.

Cash used in investing activities amounted to \$701.3 million and \$225.9 million during the nine-month periods ended December 31, 2007 and 2006.

Cash used in investing activities during the nine-month period ended December 31, 2007 primarily related to the following:

payments for the acquisition of businesses of \$439.2 million, including \$420.6 million associated with the acquisition of Solectron, net of cash acquired, and \$18.6 million for various other acquisitions and contingent purchase price adjustments relating to certain historical acquisitions;

net capital expenditures of \$210.4 million for the purchase of equipment and for the continued expansion of various low-cost, high-volume manufacturing facilities and industrial parks, as well as for the continued investment in our printed circuit board operations and components business; and

\$62.8 million of miscellaneous investments primarily related to participation in our trade receivables securitization program.



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Cash provided by investing activities during the nine-month period ended December 31, 2007 primarily related to the following:

proceeds of \$11.1 million from the divestiture of certain international entities.

Cash used in investing activities during the nine-month period ended December 31, 2006 primarily related to the following:

net capital expenditures of \$436.7 million for the purchase of equipment and for the continued expansion of various low-cost, high-volume manufacturing facilities and industrial parks, as well as for the continued investment in our printed circuit board operations and components business;

payments for the acquisition of businesses of \$353.6 million, including \$215.0 million associated with the Nortel transaction, \$18.1 million for additional shares purchased in Hughes Software Systems and \$120.5 million for various other acquisitions of businesses, net of cash acquired, and contingent purchase price adjustments relating to certain historical acquisitions; and

\$15.4 million of investments in certain non-publicly traded technology companies and notes receivables.

Cash provided by investing activities during the nine-month period ended December 31, 2006 primarily related to the following:

proceeds of \$579.9 million from the divestiture of the Software Development and Solutions business, net of cash held by the business of \$108.6 million.

Cash provided by financing activities amounted to \$732.3 million during the nine-month period ended December 31, 2007, as compared to cash used in financing activities of \$125.2 million during the nine-month period ended December 31, 2006.

Cash provided by financing activities during the nine-month period ended December 31, 2007 primarily related to the following:

bank borrowings, net of repayment of bank borrowings and capital lease obligations amounting to \$703.2 million; and

\$29.1 million of proceeds from the sale of ordinary shares under employee stock plans.

Cash used in financing activities during the nine-month period ended December 31, 2006 primarily related to the following:

net repayment of bank borrowings and capital lease obligations amounting to \$142.8 million;

offset by:

\$17.6 million of proceeds from the sale of ordinary shares under our employee stock plans.

Liquidity is affected by many factors, some of which are based on normal ongoing operations of the business and some of which arise from fluctuations related to global economics and markets. Cash balances are generated and held in many locations throughout the world. Local government regulations may restrict the ability to move cash balances to meet cash needs under certain circumstances. We do not currently expect such regulations and restrictions to impact our ability to pay vendors and conduct operations throughout the global organization.

On October 1, 2007, we completed the acquisition of 100% of the outstanding common stock of Soletron by issuing approximately 221.8 million of our ordinary shares and paying approximately \$1.1 billion in cash. In connection with the acquisition, we entered into a \$1.759 billion term loan facility, dated as of October 1, 2007, to fund the cash portion of the consideration, pay acquisition related costs, and to refinance certain of Soletron's

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outstanding long-term debt assumed by the Company. As of December 31, 2007, we have borrowed \$1.284 billion under the facility to pay the cash consideration in the acquisition, acquisition-related fees and expenses and to repurchase and redeem Solectron's 8% Senior Subordinated Notes due 2016. We also repurchased \$447.4 million of Solectron's \$450.0 million outstanding principal amount of 0.5% Senior Convertible Notes during the quarter ended December 31, 2007 with available cash and other financing available to the Company pursuant to its existing credit facilities. As a result of an amendment to the \$1.759 billion term loan facility during December 2007, we have another \$450.0 million available until February 29, 2008. Refer to the discussion under *Solectron Acquisition Related Debt* in Note 6, *Bank Borrowings and Long-Term Debt* of the Notes to Condensed Consolidated Financial Statements for further discussion. As a result of the acquisition, we have approximately \$3.1 billion in total long-term debt outstanding as of December 31, 2007, an increase of approximately \$1.6 billion from March 31, 2007. Additionally, we expect to pay between \$500.0 million and \$550.0 million in cash during the year commencing with the closing of the acquisition for aggregate costs relating to restructuring and integration activities for global footprint rationalization and elimination of redundant assets or unnecessary functions. These payments include estimated amounts that relate to our estimated restructuring charges for operations that were associated with the Company prior to its acquisition of Solectron, and for activities that will be recorded as liabilities assumed from Solectron. Refer to Note 10, *Restructuring Charges* and Note 13 *Acquisitions and Divestitures* of the Notes to Condensed Consolidated Financial Statements for further discussion.

Working capital requirements and capital expenditures could continue to increase in order to support future expansions of operations, including those related to our recent acquisition of Solectron. Future liquidity needs will also depend on fluctuations in levels of inventory, accounts receivable and accounts payable, the timing of capital expenditures for new equipment, the extent to which we utilize operating leases for new facilities and equipment, the extent of cash charges associated with any future restructuring activities and levels of shipments and changes in volumes of customer orders.

Historically, we have funded operations from cash and cash equivalents generated from operations, proceeds from public offerings of equity and debt securities, bank debt and lease financings. We also continuously sell accounts receivable to certain third-party banking institutions with limited recourse, and a designated pool of trade receivables to a third-party qualified special purpose entity, which in turn sells an undivided ownership interest to a conduit, administered by an unaffiliated financial institution. In addition to this financial institution, we participate in the securitization agreement as an investor in the conduit.

We believe that existing cash balances, together with anticipated cash flows from operations and borrowings available under our credit facilities, will be sufficient to fund operations through at least the next twelve months.

As discussed in Note 12, *Commitments and Contingencies* to the Condensed Consolidated Financial Statements, we entered into a definitive agreement to acquire Avail for cash, and it is possible that other future acquisitions may also be significant and may require the payment of cash. We anticipate that we will enter into debt and equity financings, sales of accounts receivable and lease transactions to fund other acquisitions and anticipated growth. The sale or issuance of equity or convertible debt securities could result in dilution to current shareholders. Further, we may issue debt securities that have rights and privileges senior to those of holders of ordinary shares, and the terms of this debt could impose restrictions on operations and could increase debt service obligations. This increased indebtedness could limit the company's flexibility as a result of debt service requirements and restrictive covenants, potentially affect our credit ratings, and may limit the company's ability to access additional capital or execute its business strategy. Any downgrades in credit ratings could adversely affect our ability to borrow by resulting in more restrictive borrowing terms. We continue to assess our capital structure, and evaluate the merits of redeploying available cash to reduce existing debt or repurchase ordinary shares.

**CONTRACTUAL OBLIGATIONS AND COMMITMENTS**

Information regarding long-term debt payments, operating lease payments, capital lease payments and other commitments is provided in Item 7, *Management's Discussion and Analysis of Financial Condition and Results of Operations* of our Annual Report on Form 10-K for the fiscal year ended March 31, 2007. As previously discussed, on October 1, 2007, we entered into a \$1.759 billion term loan facility in connection with the acquisition of Solectron to fund the cash portion of the consideration, pay acquisition related costs, and to refinance certain of Solectron's

outstanding long-term debt assumed by the Company. We borrowed \$1.284 billion under the facility

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during the three month period ended December 31, 2007 and as a result, our contractual obligations for long-term debt and related interest increased materially from the amounts disclosed as of March 31, 2007 as follows:

|   | <b>Total</b>        | <b>Less Than<br/>1 Year</b> | <b>1 - 3<br/>Years<br/>(In<br/>thousands)</b> | <b>4 - 5<br/>Years</b> | <b>Greater<br/>Than<br/>5 Years</b> |
|---|---------------------|-----------------------------|---|------------------------|-------------------------------------|
| Long-term debt obligations as previously reported                         | \$ 1,500,104        | \$ 8,094                    | \$ 195,582                                    | \$ 507,659             | \$ 788,769                          |
| Long-term debt obligations related to new term loan facility              | 1,284,000           | 6,412                       | 25,329  | 24,827                 | 1,227,432                           |
| <b>Total long-term debt obligations</b>                                   | <b>\$ 2,784,104</b> | <b>\$ 14,506</b>            | <b>\$ 220,911</b>                             | <b>\$ 532,486</b>      | <b>\$ 2,016,201</b>                 |
| Interest on long-term debt obligations as previously reported             | \$ 388,788          | \$ 59,192                   | \$ 117,947                                    | \$ 108,741             | \$ 102,908                          |
| Interest on long-term debt obligations relating to new term loan facility | 542,342             | 43,981                      | 166,847                                       | 177,254                | 154,260                             |
| <b>Total interest on long-term debt obligations</b>                       | <b>\$ 931,130</b>   | <b>\$ 103,173</b>           | <b>\$ 284,794</b>                             | <b>\$ 285,995</b>      | <b>\$ 257,168</b>                   |

Of the \$1.284 billion borrowed under the term loan facility, \$500.0 million matures on October 1, 2012 and the balance on October 1, 2014. Loans amortize in quarterly installments in an amount equal to 1% per annum with the balance due at the end of the fifth or seventh year, as applicable. Estimated interest from the term loan facility is based on the respective fixed rate plus a margin of 2.25% for the \$747.0 million on which the floating interest payment has been swapped for fixed interest payments, and is based on LIBOR plus a margin of 2.25% for the remaining amount outstanding. Refer to the discussion of *Solectron Acquisition Related Debt* in Note 6, Bank Borrowings and Long-Term Debt of the Notes to Condensed Consolidated Financial Statements for further details.

We adopted FIN 48 in the first quarter of fiscal year 2008 and did not recognize any adjustments to the liability for unrecognized tax benefits as a result of the implementation of FIN 48. As of December 31, 2007, we had approximately \$73.2 million of unrecognized tax benefits, which, if recognized, would affect tax expense. These unrecognized tax benefits were not included in our discussion of contractual obligations as of March 31, 2007. Unrecognized tax benefits are subject to change over the next twelve months primarily as a result of the expiration of certain statutes of limitations. Although the amount of these adjustments, or amount and timing of related payments cannot be reasonably estimated at this time, we are not currently aware of any material impact on our condensed consolidated results of operations and financial condition. As of December 31, 2007, substantially all of these unrecognized tax benefits were classified as long-term.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

There were no material changes in our exposure to market risk for changes in interest and foreign currency exchange rates for the nine-month period ended December 31, 2007 as compared to the fiscal year ended March 31, 2007.

**ITEM 4. CONTROLS AND PROCEDURES****(a) Evaluation of Disclosure Controls and Procedures**

Under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, we have evaluated the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) of the Exchange Act) as of December 31, 2007, the end of the quarterly fiscal period covered by this quarterly report. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of December 31, 2007, such disclosure controls and procedures were effective in ensuring that information

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required to be disclosed by us in reports that we file or submit under the Securities Exchange Act of 1934, as amended, is (i) recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms and (ii) accumulated and communicated to management, including our principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

**(b) Changes in Internal Control over Financial Reporting**

On October 1, 2007, we completed the acquisition of Solectron Corporation at which time Solectron became a subsidiary of the Company. See Note 13 to the condensed consolidated financial statements contained in this Quarterly Report on Form 10-Q for additional information about the acquisition. We are continuing to integrate Solectron's internal controls over financial reporting into our financial reporting systems. Other than the Solectron acquisition there were no changes in internal controls over financial reporting that occurred during the third quarter of fiscal year 2008 that have materially affected, or are reasonably likely to materially affect, internal controls over financial reporting.

**PART II. OTHER INFORMATION****ITEM 1. LEGAL PROCEEDINGS**

We are subject to legal proceedings, claims, and litigation arising in the ordinary course of business. We defend ourselves vigorously against any such claims. Although the outcome of these matters is currently not determinable, management does not expect that the ultimate costs to resolve these matters will have a material adverse effect on our consolidated financial position, results of operations, or cash flows.

**ITEM 1A. RISK FACTORS**

In addition to the other information set forth in this report, you should carefully consider the factors discussed in: Part I, Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended March 31, 2007; Part II, Item 1A. Risk Factors in our Form 10-Q for the quarter ended September 28, 2007; Part I, Item 1A. Risk Factors in Solectron's Annual Report on Form 10-K for the year ended August 25, 2006; and in Part II, Item 1A. Risk Factors in Solectron's Form 10-Q for the quarter ended June 1, 2007, which could materially affect our business, financial condition or future results. The risks described in the aforementioned reports are not the only risks facing the Company. Additional risks and uncertainties not currently known to us or that we currently deem to be not material also may materially adversely affect our business, financial condition and/or operating results.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

None.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

None.

**ITEM 5. OTHER INFORMATION**

None.

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**ITEM 6. EXHIBITS**

| <b><u>Exhibit No.</u></b> | <b><u>Exhibit</u></b>  |
|---------------------------|--|
| 10.01                     | Amendment No. 1 to Term Loan Agreement, dated as of October 22, 2007, among Flextronics International Ltd., as a Borrower, Flextronics International USA, Inc., as U.S. Borrower, Citicorp North America, Inc., as Administrative Agent, and the Lenders party thereto.  |
| 10.02                     | Amendment No. 2 to Term Loan Agreement, dated as of December 28, 2007, among Flextronics International Ltd., as a Borrower, Flextronics International USA, Inc., as U.S. Borrower, Citicorp North America, Inc., as Administrative Agent, and the Lenders party thereto. |
| 10.03                     | Change in Non-Executive Chairman's Compensation.   |
| 15.01                     | Letter in lieu of consent of Deloitte & Touche LLP.  |
| 31.01                     | Certification of Principal Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.   |
| 31.02                     | Certification of Principal Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.   |
| 32.01                     | Certification of Chief Executive Officer pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934 and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.*   |
| 32.02                     | Certification of Chief Financial Officer pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934 and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.*   |

\* This exhibit is furnished with this Quarterly Report on Form 10-Q, is not deemed filed with the Securities and Exchange Commission, and is not incorporated by reference into any filing of Flextronics International Ltd. under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, whether made before or after

the date hereof  
and irrespective  
of any general  
incorporation  
language  
contained in  
such filing.



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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**FLEXTRONICS INTERNATIONAL  
LTD.**

(Registrant)

/s/ Michael M. McNamara

Michael M. McNamara

Chief Executive Officer

(Principal Executive Officer)

Date: February 8, 2008

/s/ Thomas J. Smach

Thomas J. Smach

Chief Financial Officer

(Principal Financial Officer)

Date: February 8, 2008

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| 10.02                     | Amendment No. 2 to Term Loan Agreement, dated as of December 28, 2007, among Flextronics International Ltd., as a Borrower, Flextronics International USA, Inc., as U.S. Borrower, Citicorp North America, Inc., as Administrative Agent, and the Lenders party thereto. |
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