

AMERITRADE HOLDING CORP

Form DEFA14A

October 25, 2005

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 8-K**

**Current Report  
Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): October 25, 2005

**Ameritrade Holding Corporation**

(Exact name of registrant as specified in its charter)

	3,689,000	3,487,000	3,520,000	3,171,000
Total accounts (end of period)	3,717,000	3,520,000	3,717,000	3,520,000
Percentage increase (decrease) during period	1%	1%	6%	11%
Client assets (beginning of period, in billions) \$	78.8	\$ 71.5	\$ 68.8	\$ 54.8
Client assets (end of period, in billions) \$	83.3	\$ 68.8	\$ 83.3	\$ 68.8
Percentage increase (decrease) during period	6%	(4%)	21%	26%

NOTE: See Glossary of Terms on the Company's web site at [www.amtd.com](http://www.amtd.com) for definitions of the above metrics.

**AMERITRADE HOLDING CORPORATION**  
**RECONCILIATION OF FINANCIAL MEASURES**

*In thousands, except percentages*

(Unaudited)

	Quarter Ended				Fiscal Year Ended			
	Sept. 30, 2005		Sept. 24, 2004		Sept. 30, 2005		Sept. 24, 2004	
		% of		% of		% of		% of
	\$	Rev.	\$	Rev.	\$	Rev.	\$	Rev.
<b><u>Operating Margin (1)</u></b>								
Operating margin	\$ 178,249	65.0%	\$ 115,672	61.9%	\$ 637,061	63.5%	\$ 542,687	61.7%
Less:								
Advertising	(20,005)	(7.3%)	(19,950)	(10.7%)	(92,312)	(9.2%)	(100,364)	(11.4%)
Gain/(loss) on disposal of property	208	0.1%	(1,741)	(0.9%)	428	0.0%	(1,166)	(0.1%)
Pre-tax income	\$ 158,452	57.8%	\$ 93,981	50.3%	\$ 545,177	54.3%	\$ 441,157	50.1%
<b><u>EBITDA (2)</u></b>								
EBITDA	\$ 165,779	60.4%	\$ 100,369	53.7%	\$ 571,552	57.0%	\$ 466,962	53.1%
Less:								
Depreciation and amortization	(6,864)	(2.5%)	(5,766)	(3.1%)	(24,408)	(2.4%)	(23,224)	(2.6%)
Interest on borrowings	(463)	(0.2%)	(622)	(0.3%)	(1,967)	(0.2%)	(2,581)	(0.3%)

Delaware 0-49992 82-0543156  
(State or other (Commission (I.R.S.  
jurisdiction File Number) Employer  
of Identification  
incorporation) No.)

4211 South 102<sup>nd</sup> Street  
Omaha, Nebraska 68127  
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (402) 331-7856  
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2.):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Item 2.02 Results of Operations and Financial Condition and**

**Item 8.01 Other Events**

On October 25, 2005, the Registrant released its financial results for its fourth fiscal quarter and fiscal year ended September 30, 2005. A copy of the news release is furnished as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference.

**Item 9.01 Financial Statements and Exhibits**

(c) Exhibits

99.1 News Release issued by the Registrant on October 25, 2005

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: October 25, 2005

AMERITRADE HOLDING  
CORPORATION

By: /s/ John R. MacDonald  
John R. MacDonald  
Executive Vice President,  
Chief Financial Officer and Treasurer