CALIFORNIA WATER SERVICE GROUP Form 10-K February 27, 2014

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## Form 10-K

ý ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2013

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to Commission file No. 1-13883

## CALIFORNIA WATER SERVICE GROUP

(Exact name of registrant as specified in its charter)

Delaware

(State or Other Jurisdiction of Incorporation or Organization)

**77-0448994** (I.R.S. Employer Identification No.)

1720 North First Street, San Jose, California **95112** (Zip Code)

(Address of Principal Executive Offices)

(408) 367-8200

(Registrant's Telephone Number, including Area Code)

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class:

Name of Each Exchange on Which Registered: New York Stock Exchange

Common Stock, \$0.01 par value per share

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes ý No o

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 of Section 15(d) of the Act. Yes o No ý

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\circ$  No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232,405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ý No o

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ó Non-accelerated filer o Smaller reporting company o (Do not check if a

smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes o No ý

The aggregate market value of the voting and non-voting common stock held by non-affiliates of the registrant was \$931.3 million on June 30, 2013, the last business day of the registrant's most recently completed second fiscal quarter. The valuation is based on the closing price of the registrant's common stock as traded on the New York Stock Exchange.

Common stock outstanding at February 11, 2014, 47,740,957 shares.

#### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the definitive proxy statement for the California Water Service Group 2013 Annual Meeting are incorporated by reference into Part III hereof.

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#### PART I

#### Item 1. Business.

#### Forward-Looking Statements

This annual report, including all documents incorporated by reference, contains forward-looking statements within the meaning established by the Private Securities Litigation Reform Act of 1995. Forward-looking statements in this annual report are based on currently available information, expectations, estimates, assumptions and projections, and our management's beliefs, assumptions, judgments and expectations about us, the water utility industry and general economic conditions. These statements are not statements of historical fact. When used in our documents, statements that are not historical in nature, including words like "expects," "intends," "plans," "believes," "may," "estimates," "assumes," "anticipates," "projects," "predicts," "forecasts," "should," "seeks," or variations of these words or similar expressions are intended to identify forward-looking statements. The forward-looking statements are not guarantees of future performance. They are based on numerous assumptions that we believe are reasonable, but they are open to a wide range of uncertainties and business risks. Consequently, actual results may vary materially from what is contained in a forward-looking statement.

Factors which may cause actual results to be different than those expected or anticipated include, but are not limited to:

governmental and regulatory commissions' decisions, including decisions on proper disposition of property;

changes in regulatory commissions' policies and procedures;

the timeliness of regulatory commissions' actions concerning rate relief;

changes in the capital markets and access to sufficient capital on satisfactory terms;

new legislation;

changes in California Department of Public Health water quality standards;

changes in environmental compliance and water quality requirements;

changes in accounting valuations and estimates;

changes in accounting treatment for regulated companies, including adoption of International Financial Reporting Standards, if required;

electric power interruptions;

increases in suppliers' prices and the availability of supplies including water and power;

fluctuations in interest rates;
litigation that may result in damages or costs not recoverable from third parties;
acquisitions and the ability to successfully integrate acquired companies;
the ability to successfully implement business plans;
civil disturbances or terrorist threats or acts, or apprehension about the possible future occurrences of acts of this type;
the involvement of the United States in war or other hostilities;
our ability to attract and retain qualified employees;
labor relations matters as we negotiate with the unions;
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federal health care law changes that could result in increases to Company health care costs and additional income tax expenses in future years;

changes in federal and state income tax regulations and treatment of such by regulatory commissions;

implementation of new information technology systems;

changes in operations that result in an impairment to acquisition goodwill;

restrictive covenants in or changes to the credit ratings on current or future debt that could increase financing costs or affect the ability to borrow, make payments on debt, or pay dividends;

general economic conditions, including changes in customer growth patterns and our ability to collect billed revenue from customers;

changes in customer water use patterns and the effects of conservation;

the impact of weather and climate on water availability, water sales and operating results;

the ability to satisfy requirements related to the Sarbanes-Oxley and Dodd-Frank Acts and other regulations on internal controls; and

the risks set forth in "Risk Factors" included elsewhere in this annual report.

In light of these risks, uncertainties and assumptions, investors are cautioned not to place undue reliance on forward-looking statements, which speak only as of the date of this annual report or as of the date of any document incorporated by reference in this annual report, as applicable. When considering forward-looking statements, investors should keep in mind the cautionary statements in this annual report and the documents incorporated by reference. We are not under any obligation, and we expressly disclaim any obligation, to update or alter any forward-looking statements, whether as a result of new information, future events or otherwise.

#### Overview

California Water Service Group is a holding company incorporated in Delaware with six operating subsidiaries: California Water Service Company (Cal Water), New Mexico Water Service Company (New Mexico Water), Washington Water Service Company (Washington Water), Hawaii Water Service Company, Inc. (Hawaii Water), and CWS Utility Services and HWS Utility Services LLC (CWS Utility Services and HWS Utility Services LLC being referred to collectively in this annual report as Utility Services). Cal Water, New Mexico Water, Washington Water, and Hawaii Water are regulated public utilities. The regulated utility entities also provide some non-regulated services. Utility Services provides non-regulated services to private companies and municipalities. Cal Water was the original operating company and began operations in 1926.

Our business is conducted through our operating subsidiaries. The bulk of the business consists of the production, purchase, storage, treatment, testing, distribution and sale of water for domestic, industrial, public and irrigation uses, and for fire protection. We also provide non-regulated water- related services under agreements with municipalities and other private companies. The non-regulated services include full water system operation, billing and meter reading services. Non-regulated operations also include the lease of communication antenna sites, lab services, and promotion of other non-regulated services. Earnings may be significantly affected by the sale of surplus real properties if and when they occur.

During the year ended December 31, 2013, there were no significant changes in the kind of products produced or services rendered or those provided by our operating subsidiaries, or in the markets or methods of distribution.

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Our mailing address and contact information is:

California Water Service Group 1720 North First Street San Jose, California 95112-4598 telephone number: 408-367-8200 www.calwatergroup.com

Annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to these reports are available free of charge through our website. The reports are available on our website as soon as reasonably practicable after such reports are filed with the SEC.

#### **Regulated Business**

California water operations are conducted by the Cal Water and CWS Utility Services entities, which provide service to approximately 475,100 customers in 83 California communities through 25 separate districts. Of these 25 districts, 23 districts are regulated water systems, which are subject to regulation by the California Public Utilities Commission (CPUC). Cal Water operates two leased water systems, the City of Hawthorne and the City of Commerce, which are governed through their respective city councils and are outside of the CPUC's jurisdiction. California water operations account for approximately 94% of our total customers and approximately 94% of our total consolidated operating revenue.

Hawaii Water provides service to approximately 4,200 water and wastewater customers on the islands of Maui and Hawaii, including several large resorts and condominium complexes. Hawaii's regulated operations are subject to the jurisdiction of the Hawaii Public Utilities Commission. Hawaii Water accounts for less than 1% of our total customers and approximately 3% of our total operating revenue. HWS Utility Services LLC was organized in 2007 and began non-regulated operations in January 2008.

Washington Water provides domestic water service to approximately 16,000 customers in the Tacoma and Olympia areas. Washington Water's utility operations are regulated by the Washington Utilities and Transportation Commission. Washington Water accounts for approximately 3% of our total customers and approximately 2% of our total consolidated operating revenue.

New Mexico Water provides service to approximately 7,600 water and wastewater customers in the Belen, Los Lunas and Elephant Butte areas in New Mexico. New Mexico's regulated operations are subject to the jurisdiction of the New Mexico Public Regulation Commission. New Mexico Water accounts for approximately 2% of our total customers and approximately 1% of our total consolidated operating revenue.

The state regulatory bodies governing our regulated operations are referred to as the Commissions in this annual report. Rates and operations for regulated customers are subject to the jurisdiction of the respective state's regulatory commission. The Commissions require that water and wastewater rates for each regulated district be independently determined based on the cost of service. The Commissions are expected to authorize rates sufficient to recover normal operating expenses and allow the utility to earn a fair and reasonable return on invested capital.

We distribute water in accordance with accepted water utility methods. Where applicable, we hold franchises and permits in the cities and communities where we operate. The franchises and permits allow us to operate and maintain facilities in public streets and right- of-ways as necessary.

We operate the City of Hawthorne and the City of Commerce water systems under lease agreements. In accordance with the lease agreements, we receive all revenues from operating the systems and are responsible for paying the operating costs. The City of Hawthorne and the City of Commerce lease revenues are governed through their respective city councils and are considered non-regulated because they are outside of the CPUC's jurisdiction. We report revenue and expenses for the City of Hawthorne

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and City of Commerce leases in operating revenues and operating expenses because we are entitled to retain all customer billings and are generally responsible for all operating expenses. These leases are considered "nontariffed products and services (NTPS)" by the Commission and require a 10% revenue sharing.

In October 2011, an agreement was negotiated with the City of Hawthorne to lease and operate its water system. The system, which is located near the Hermosa Redondo district, serves about half of Hawthorne's population. The capital lease agreement required an up-front \$8.1 million lease deposit to the city that is being amortized over the lease term. Additionally, annual lease payments of \$0.9 million are made to the city and shall be increased or decreased each year on July 1, by the same percentage that the rates charged to customers served by the water system increased or decreased, exclusive of pass-through increases or decreases in the cost of water, power, and city-imposed fees, compared to the rates in effect on July 1 of the prior year, provided, that in no event will the annual lease payment be less than \$0.9 million. Under the lease we are responsible for all aspects of system operation and capital improvements, although title to the system and system improvements reside with the city. Capital improvements are recorded as depreciable plant and equipment and depreciated per the asset lives set forth in the agreement. In exchange, we receive all revenue from the water system, which was \$7.7 million, \$7.6 million and \$7.5 million in 2013, 2012, and 2011, respectively. At the end of the lease, the city is required to reimburse us for the unamortized value of capital improvements made during the term of the lease. The City of Hawthorne capital lease is a 15-year lease and expires in 2026.

In July 2003, an agreement was negotiated with the City of Commerce to lease and operate its water system. The lease requires us to pay \$0.8 million per year in monthly installments and pay \$200 per acre-foot for water usage exceeding 2,000 acre-feet per year plus a percentage of certain operational savings that may be realized. Under the lease agreement, we are responsible for all aspects of the system's operations. The city is responsible for capital expenditures, and title to the system and system improvements resides with the city. We bear the risks of operation and collection of amounts billed to customers. The agreement includes a procedure to request rate changes for cost changes outside of our control and other cost changes. In exchange, we receive all revenue from the system, which totaled \$2.0 million in 2013, \$1.9 in 2012, and \$1.8 million in 2011. The City of Commerce lease is a 15-year lease and expires in 2018.

## Non-Regulated Businesses

Fees for non-regulated activities are based on contracts negotiated between the parties. Under other non-regulated contract arrangements, we operate municipally owned water systems, privately owned water systems, and recycled water distribution systems, but are not responsible for all operating costs. Non-regulated revenue received from water system operations is generally determined on a fee-per-customer basis.

Non-regulated activities consist primarily of:

operating water and waste water systems, which are owned by other entities;
providing meter reading and billing services;
leasing communication antenna sites on our properties;
operating recycled water systems;
providing lab services for water quality testing;
billing of optional third-party insurance programs to our residential customers;
selling surplus property; and
other services as requested by the client.

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The revenues and expenses for leased water systems are included in operating revenues and operating expenses. All other non-regulated revenues and expenses are reported below net operating income on the income statement. Due to the variety of services provided and activities being outside of our core business, the number of customers is not tracked for these non-regulated activities, except customers for the City of Hawthorne and the City of Commerce. Effective June 30, 2011, the CPUC adopted new rules surrounding provision of unregulated services using utility assets and employees. As a result, nearly all California unregulated activities are now considered NTPS. The prescribed accounting for these NTPS is incremental cost allocation plus revenue sharing with rate payers. Non-regulated services determined to be "active activities" require a 10% revenue sharing and "passive activities" require a 30% revenue sharing. The amount of non-regulated revenues subject to revenue sharing is the total billed revenues less any authorized pass through costs. Some examples of CPUC authorized pass through costs are purchased water, purchased power, and pump taxes. All of the non-regulated services listed above, except property leases, are "active activities" subject to a 10% revenue sharing. Property leases are "passive activities" subject to a 30% revenue sharing. The 2013 revenue sharing was \$2.1 million. Any significant change in revenue sharing due to the new rules will be reflected in adopted rates after the next general rate case and will be accompanied by a change from full-cost allocation to incremental-cost allocation.

We provide operating and maintenance, meter reading and customer billing services for several municipalities in California. We also provide sewer and refuse billing services to several municipalities. Revenues for these services were \$9.3 million, \$11.2 million, and \$10.4 million in 2013, 2012, and 2011, respectively.

We lease antenna sites to telecommunication companies, which place equipment at various Company-owned sites. Lease revenues totaled \$2.0 million, \$2.0 million, and \$1.9 million in 2013, 2012 and 2011, respectively. The antennas are used in cellular phone and personal communication applications. We continue to negotiate new leases for similar uses.

In 2006, we started an Extended Service Protection (ESP) program in California covering certain repairs to residential customer's water line between the meter and the home. The non-regulated program was operated by CWS Utility Services. Typically the utility is responsible for servicing and maintaining the water line up to and including the meter. The home owner is responsible for the water line from the meter to the house. In late 2007, we contracted with Home Service USA to replace the ESP program with an insurance product. Home Service USA now provides water line protection insurance, sewer line protection insurance, and internal plumbing protection insurance to Cal Water's customers who request it. Cal Water includes charges for these optional non-tariffed services on its bills. Revenues for these services were \$2.0 million in each of 2013, 2012, and 2011. In September 2011 as part of a settlement with the Office of Ratepayer Advocates (ORA), we agreed to a rate payer refund of \$2.1 million relating to the ESP program sale. The proceeds from the program sale are to be refunded over the period from May 2013 to April 2014. The regulatory liability relating to this settlement was \$0.8 million as of December 31, 2013.

#### **Operating Segment**

We operate in one reportable segment, the supply and distribution of water and providing water-related utility services.

#### Growth

We intend to continue exploring opportunities to expand our regulated and non-regulated water and wastewater businesses in the western United States. The opportunities could include system acquisitions, lease arrangements similar to the City of Hawthorne and City of Commerce contracts, full service system operation and maintenance agreements, meter reading, billing contracts and other utility-related services. Management believes that a holding company structure facilitates providing non-regulated utility services, which are not subject to any Commission's jurisdiction.

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## Geographical Service Areas and Number of Customers at Year-end

Our principal markets are users of water within our service areas. Most of the geographical service areas are regulated; however, the City of Hawthorne and City of Commerce are included due to similarities in structure and risk of operations. The approximate number of customers served in each district is as follows:

Regulated Customers, City of Hawthorne and City of Commerce Customers at December 31, (rounded to the nearest hundred)

	2013	2012
SAN FRANCISCO BAY AREA		
Bayshore (serving South San Francisco, Colma, Broadmoor, San Mateo and San Carlos)	53,300	53,200
Bear Gulch (serving portions of Menlo Park, Atherton, Woodside and Portola Valley)	18,800	18,800
Los Altos (including portions of Cupertino, Los Altos Hills, Mountain View and Sunnyvale)	18,800	18,400
Livermore	18,400	18,800
	109,300	109,200
SACRAMENTO VALLEY		
Chico (including Hamilton City)	28,400	28,100
Oroville	3,500	3,500
Marysville	3,700	3,700
Dixon	2,900	2,900
Willows	2,400	2,400
	40,900	40,600
NORTH COAST Redwood Valley (Lucerne, Duncans Mills, Guerneville, Dillon Beach, Noel Heights & portions of Santa Rosa)	1,900 1,900	1,900 1,900
SALINAS VALLEY		
Salinas	28,300	28,300
King City	2,500 30,800	2,500 30,800
SAN JOAQUIN VALLEY		
Bakersfield	69,600	69,100
Stockton	43,000	42,700
Visalia	41,700	41,200
Selma	6,300	6,200
Kern River Valley	4,200	4,200
	164,800	163,400

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	2013	2012
LOS ANGELES AREA		
East Los Angeles (including portions of the City of Commerce service area)	26,700	26,700
Hermosa Redondo (serving Hermosa Beach, Redondo Beach and a portion of Torrance)	26,700	26,700
Dominguez (Carson and portions of Compton, Harbor City, Long Beach, Los Angeles and Torrance)	33,900	33,900
Palos Verdes (including Palos Verdes Estates, Rancho Palos Verdes, Rolling Hills Estates and Rolling Hills)	24,100	24,100
Westlake (a portion of Thousand Oaks)	7,100	7,000
Antelope Valley (Fremont Valley, Lake Hughes, Lancaster & Leona Valley)	1,400	1,400
Hawthorne and Commerce (leased municipal systems)	7,500	7,400
	127,400	127,200
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CALIFORNIA TOTAL	475,100	473,100
HAWAII	4,200	4,200
NEW MEXICO	7,600	7,600
WASHINGTON	16,000	15,800
COMPANY TOTAL	502,900	500,700

#### **Rates and Regulation**

State regulatory utility commissions have plenary powers over investor-owned utilities to set rates and operating standards. As such, state commission decisions significantly impact the Company's revenues, earnings, and cash flows. The amounts discussed herein are generally annual amounts, unless specifically stated, and the financial impact to recorded revenue is expected to occur over a 12-month period from the effective date of a decision. In California, water utilities are required to make several different types of filings. Most filings result in rate changes that remain in place until new rates are adopted in the next General Rate Case (GRC). As explained below, surcharges and surcredits to recover amounts in balancing and memorandum accounts, as well as interim GRC rate relief, are temporary rate changes for specific time frames. GRC applications, escalation rate increase filings, and offset filings change rates to amounts that will remain in effect until the next GRC.

The CPUC adopted a Rate Case Plan for Class A water utilities that requires Cal Water to file a GRC application for its regulated operating districts every three years. In a GRC proceeding, the CPUC not only considers the utility's rate setting requests, but may also consider other issues that affect the utility's rates and operations. The CPUC is generally required to issue its GRC decision prior to the first day of the test year, or alternatively, to authorize interim rates. Cal Water's 2009 GRC application was resolved in the fourth quarter of 2010, and new rates effective became effective January 1, 2011. As discussed in greater detail below, Cal Water filed a GRC application on July 5, 2012 requesting rate increases in all regulated operating districts in California beginning January 1, 2014 and has been authorized to implement interim rates beginning on that date.

Between GRC filings, utilities may request escalation rate increases that allow the utility to recover cost increases, primarily from inflation and incremental investment, during the second and third years of the rate case cycle. However, escalation rate increases are subject to a weather-normalized earnings test on a district-by-district basis. Under the earnings test, the CPUC may reduce the requested escalation increase in a district if, in the most recent 12-month period, applying the earnings test indicates that earnings in the district exceed what the CPUC authorized for that district.

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In addition, California water utilities are entitled to file "offset" requests to increase rates between GRCs. Cal Water files two kinds of rate offset requests: ratebase offsets allow a revenue increase after a previously-authorized construction project is placed in service, and; expense offsets are for higher fees charged to the Company for purchased water, purchased power, and pump taxes (referred to as "offsettable expenses"). Such rate changes approved in offset filings remain in effect until the next GRC is approved.

In pursuit of the CPUC's water conservation goals, the CPUC decoupled Cal Water's revenue requirement from customer consumption levels in 2008 by authorizing Water Revenue Adjustment Mechanisms (WRAMs) and Modified Cost Balancing Accounts (MCBAs) for each ratemaking area. The WRAMs/MCBAs ensure that Cal Water recovers all of the quantity revenues authorized by the CPUC, and no more, regardless of customer consumption. This removes the Company's historical disincentive against the promotion of lower water usage among customers. Through an annual advice letter filing, Cal Water recovers any uncollected quantity revenue amounts authorized, or refunds over-collected quantity revenues, via surcharges and surcredits. The advice letters are filed between February and April of each year and address the net WRAM/MCBA balances collected for the previous calendar year. Most WRAM/MCBA balances have been revenue under-collections that are amortized through surcharges for a period of 12 or 18 months. The WRAM and MCBA amounts are cumulative, so if they are not amortized in a given calendar year, the balance will be carried forward and included with the following year balance.

#### 2013 Regulatory Activity

#### California GRC filing

On July 5, 2012, Cal Water filed a GRC application seeking rate increases in all regulated operating districts in California beginning January 1, 2014. The GRC application requested an increase of \$92.7 million or 19.4% in rates for 2014, \$17.2 million or 3.0% in rates for 2015 and \$16.9 million or 2.9% in rates for 2016. In addition to the CPUC ORA, (formerly the Division of Ratepayer Advocates), several other entities representing various districts intervened in the case to become active parties. In early 2013, six parties submitted testimony in response to Cal Water's application, and Cal Water submitted rebuttal testimony. Settlement negotiations began in May, and on October 30, 2013, Cal Water entered into a settlement agreement with all parties who were active in the case.

The CPUC may or may not adopt the settlement agreement as proposed by the parties. If the settlement agreement is approved as proposed, Cal Water would be authorized to invest \$447.0 million in districts throughout California over the three-year period from January 1, 2013 through December 31, 2015 in order to provide a safe and reliable water supply to its customers. Included in the \$447.0 million in water system infrastructure improvements is \$126.0 million that would be recovered through the Commission's advice letter procedure upon completion of qualified projects. Under the terms of the settlement, the Company would be authorized to increase rates by approximately \$45.0 million in 2014, \$10.0 million in 2015, \$10.0 million in 2016, and \$19.0 million upon completion and approval of the company's advice letter projects.

On December 19, 2013, the assigned Administrative Law Judge granted Cal Water's request to continue applying existing rates through January 1, 2014 as interim rates and is allowing Cal Water to track the difference between interim rates, and the new rates eventually adopted by the Commission in a memorandum account. After new rates are implemented, the memorandum account balance will be amortized through customer surcharges.

### Building Renovation on General Office Campus

On March 4, 2013, Cal Water and the ORA submitted a proposed settlement that would allow Cal Water to recover \$5.7 million in capital costs for renovating a building on Cal Water's San Jose campus that houses the information technology, human resources, and customer service departments. The settlement

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was approved by the CPUC on January 16, 2014. Cal Water originally requested recovery of \$6.0 million for the renovation, which included reconfiguration and expansion of the old building. While the substantive issues were resolved with the settlement, the revenue increase Cal Water proposed in its 2012 GRC filing already includes the \$6.0 million requested for the renovation. The level of cost recovery the CPUC authorizes for the renovation in the separate proceeding will be incorporated into the final rates adopted in the 2012 GRC proceeding.

#### Federal Income Tax Bonus Depreciation

In 2011, Cal Water filed for and received approval to track the benefits from federal income tax accelerated depreciation in a memorandum account due to the Tax Relief, Unemployment Insurance Reauthorization, and Job Creation Act of 2010. Additional federal income tax deductions for assets placed in service after September 8, 2010, and before December 31, 2011, were \$0.1 million for 2010 and \$12.2 million for 2011. The memorandum account may result in a surcredit because of the impact to Cal Water's revenue requirement for changes to working cash estimates, reductions to federal income tax qualified U.S. production activities deductions (QPAD), and changes to contributions-in-aid-of-construction. As of December 31, 2013, the estimated surcredit range is between \$1.5 million and \$2.0 million. The CPUC will determine the disposition of amounts recorded in the memorandum account in Cal Water's next GRC proceeding.

#### Service Line Insurance Billing

In 2008, Cal Water filed an application requesting a CPUC finding that past and future non-regulated transactions with HomeServe USA, a provider of service line insurance, were in compliance with Commission rules. The CPUC subsequently established a memorandum account to record Cal Water's revenues and expenses related to the billing and other services provided to HomeServe USA. In a decision on February 28, 2013, the CPUC approved a proposed settlement agreement between Cal Water and the ORA resolving all issues in the proceeding, and authorized Cal Water to continue providing billing services to HomeServe USA. Consistent with the settlement, in April 2013, Cal Water began amortizing a portion of the memorandum account balance, as required by the settlement, through surcredits to residential ratepayers over a 12-month period. New rates adopted in the pending GRC proceeding will include a forecast of the costs and revenues associated with this billing service. After the new rates go into effect, Cal Water will amortize the remaining balance and close the memorandum account.

#### Escalation Increase filings

As a part of the decision of the 2009 GRC, Cal Water was authorized to file annual escalation rate increases for 2012 and 2013. In January 2013, Cal Water implemented escalation rate increases in 19 districts. The annual gross revenue associated with these increases was \$9.6 million.

## WRAM/MCBA filings

In March 2013, Cal Water filed three advice letters to true up the revenue under-collections in the WRAMs/MCBAs of its regulated districts. A total under-collection of \$23.6 million is being collected from customers in the form of 12, 18 or 20+ month surcharges (depending on the size of a balance in relation to the annual revenues of the district).

#### Expense Offset filings

Expense offsets are dollar-for-dollar increases in revenue to match increased expenses, and therefore do not affect net operating income. In March 2013, Cal Water filed advice letters to offset increased purchased water and pump tax rates in five of its regulated districts totaling \$4.6 million in annual revenue. In May 2013, Cal Water filed an additional offset for purchased water and pump taxes totaling \$2 million in annual revenue. In August 2013, Cal Water filed advice letters to offset increased purchased water and/or pump tax rates in five of its regulated districts totaling \$2.8 million in annual revenue.

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#### Ratebase Offset filings

For construction projects that are authorized in GRCs as advice letter projects, companies are allowed to file rate base offsets to increase revenues after the plant is placed into service. In February 2013, Cal Water filed advice letters to offset several infrastructure improvement projects in two districts totaling \$0.5 million in annual revenue.

#### Regulatory Activity Other States

#### 2011 Pukalani (Hawaii) GRC Filing

In August 2011, Hawaii Water filed a general rate case for Pukalani. On January 15, 2014, Hawaii Water received a Decision and Order for the general rate case for the Pukalani wastewater system requesting, approving \$0.59 million in additional annual revenues. Hawaii Water reached a comprehensive and conceptual settlement with the Consumer Advocate. This decision if approved by the Commission would result in an increase of \$0.28 million in 2014, another increase of \$0.15 million in 2015, and another increase of \$0.15 million in 2016. Each increase is separated by one year.

#### 2012 Waikoloa (Hawaii) GRC Filings

In August 2012, Hawaii Water filed general rate cases for the Waikoloa water, wastewater, and irrigation systems in Waikoloa Village and Waikoloa Resort requesting \$6.3 million in additional annual revenues. The cases are being processed at this time on separate schedules. Hawaii Water and the Consumer Advocate reached a settlement on the rate filings for Waikoloa Village water and wastewater which would increase annual revenues by \$0.8 million if adopted by the Hawaii Public Utilities Commission. Settlement negotiations over the rate request for Waikoloa Resort utilities are ongoing as of February 27, 2014. Hawaii Water cannot determine the timing or final amount of rate relief these filings will generate.

#### Water Supply

Our source of supply varies among our operating districts. Certain districts obtain all of their supply from wells; some districts purchase all of their supply from wholesale suppliers; and other districts obtain supply from a combination of wells and wholesale suppliers. A small portion of supply comes from surface sources and is processed through Company-owned water treatment plants. During 2013, an estimated 126 billion gallons of water was produced to meet customer demand. The 2013 average daily water production was approximately 346 million gallons. Historically, approximately half of the Company's water supply is purchased from wholesale suppliers with the balance pumped from wells. In 2013, approximately 46 percent of the Company's supply was obtained from wells, 49 percent was purchased from wholesale suppliers and 5 percent was obtained from surface supplies. By comparison, in 2012, an estimated 126 billion gallons of water was produced to meet customer demand and the average daily water production was approximately 345 million gallons. Well water is generally less expensive and the Company strives to maximize the use of its well sources in districts where there is an option between well or purchased supply sources.

In California, we obtain our water supply from wells, surface runoff or diversion, and by purchase from public agencies and other wholesale suppliers. Our water supply has been adequate to meet customer demand; however, during periods of drought, some districts have experienced mandatory water rationing. California's rainy season usually begins in November and continues through March with the most rain typically falling in December, January and February. Water usage in all service areas is highest during the warm and dry summers and declines in the cool winter months. During winter months, reservoirs and underground aquifers are replenished by rainfall. Snow accumulated in the mountains provides an additional water source when spring and summer temperatures melt the snowpack, producing runoff into streams and reservoirs, and also replenishing underground aquifers. As of January 1, 2014, the State of

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California snowpack water content and rainfall accumulation during the 2013 2014 water year was 19% of normal (per the California Department of Water Resources, Northern Sierra Precipitation Accumulation report). Precipitation during 2013 was below average. Management believes that supply pumped from underground aquifers and purchased from wholesale suppliers will be adequate to meet customer demand during 2014 and beyond. Long-term water supply plans are developed for each of our districts to help assure an adequate water supply under various operating and supply conditions. Some districts have unique challenges in meeting water quality standards, but management believes that supplies will meet current standards using current treatment processes.

There are six California surface water treatment plants located in the Bakersfield, Bear Gulch, Kernville, Oroville and Redwood Valley districts. Water for operation of the Bakersfield plants, with a combined capacity of 28 million gallons per day, is drawn from the Kern River under a long-term contract with the City of Bakersfield. The other four plants have a combined capacity of 18 million gallons per day.

Washington and Hawaii receive rain in all seasons with the majority falling during winter months. Washington Water and Hawaii Water draw all their water supply by pumping from wells. New Mexico Water's rainfall normally occurs in all seasons, but is heaviest in the summer monsoon season. New Mexico Water pumps all of its water supply from wells based on its water rights.

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The following table shows the estimated quantity of water purchased and the percentage of purchased water to total water production in each California operating district that purchased water in 2013. Other than noted below, all other districts receive 100% of their water supply from wells.

	Water	Percentage of Total	
District	Purchased (MG)	Water Production	Source of Purchased Supply
SAN FRANCISCO BAY AREA	( - /		The state of the s
Bayshore	7,162	969	% San Francisco Public Utilities Commission
Bear Gulch	4,643	969	% San Francisco Public Utilities Commission
Los Altos	3,325	679	% Santa Clara Valley Water District
Livermore	2,857	779	% Alameda County Flood Control and Water Conservation District, Zone
SACRAMENTO VALLEY			
Oroville	847	799	% Pacific Gas and Electric Co. and County of Butte
NORTH COAST			, and the second
Redwood Valley	109	759	% Yolo County Flood Control & Water Conservation District
SAN JOAQUIN VALLEY			
Bakersfield	11,246	469	% Kern County Water Agency and City of Bakersfield
Stockton	7,688	859	% Stockton East Water District
LOS ANGELES AREA			
East Los Angeles	3,506	669	% Central Basin Municipal Water District
Dominguez	11,364	869	% West Basin Municipal Water District and City of Torrance
City of Commerce	78	119	% Central Basin Municipal Water District
Hawthorne	847		% West Basin Municipal Water District
Hermosa Redondo	3,398		% West Basin Municipal Water District
Palos Verdes	6,897		% West Basin Municipal Water District
Westlake	2,949		% Calleguas Municipal Water District
Antelope/Kern	101	199	% Antelope Valley-East Kern Water Agency and City of Bakersfield

### MG = million gallons

The Bear Gulch district obtains a portion of its water supply from surface runoff from the local watershed. The Oroville and Redwood Valley districts in the Sacramento Valley and the Bakersfield and Kern River Valley districts in the San Joaquin Valley purchase water from a surface supply. Surface sources are processed through our water treatment plants before being delivered to the distribution system. The Bakersfield district also purchases treated water as a component of its water supply.

The Chico, Marysville, Dixon, and Willows districts in the Sacramento Valley, the Salinas and King City districts in the Salinas Valley, and the Selma and Visalia districts in the San Joaquin Valley obtain their entire supply from wells. In the Salinas district, which solely depends upon ground water, several wells were taken out of service in the last four years, primarily due to poor water quality. Treatment systems have been installed on some of these wells to meet customer demand. Management believes water supply issues in the Salinas district will be adequately resolved in the future by seeking additional sources or additional treatment.

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Purchases for the Los Altos, Livermore, Oroville, Redwood Valley, Stockton, and Bakersfield districts are pursuant to long-term contracts expiring on various dates after 2013. The water supplies purchased for the Dominguez, East Los Angeles, Hermosa Redondo, Palos Verdes, and Westlake districts as well as the Hawthorne and Commerce systems are provided by public agencies pursuant to a statutory obligation of continued non- preferential service to purveyors within the agencies' boundaries. Purchases for the Bayshore and Bear Gulch districts are in accordance with long-term contracts with the San Francisco Public Utilities Commission (SFPUC) until June 30, 2034.

Management anticipates water supply contracts will be renewed as they expire though the price of wholesale water purchases is subject to pricing changes imposed by the various wholesalers.

Shown below are wholesaler price rates and increases that became effective in 2013 and estimated wholesaler price rates and percent changes for 2014. In 2013, several districts experienced significant purchased water cost increases resulting in a significant impact in the 2013 MCBA balance and the filing of several purchased water offsets.

	Effective		2013	Percent	Effective	2014	Percent
District	Month		Unit Cost	Change	Month	Unit Cost	Change
Antelope	January	\$	349.00 /af	5.76%	January	\$ 375.00 /af	7.45%
Bakersfield(1)	July	\$	142.00 /af	(1.40)%	July	\$ 142.00 /af	0.00%
Bear Gulch(2)	July	\$	2.45 /ccf	(16.38)%	July	\$ 2.45 /ccf	0.00%
Commerce(2)	July	\$	987.00 /af	7.87%	January	\$ 1,038.00 /af	5.17%
Dominguez(2)	July	\$	1,106.00 /af	6.76%	January	\$ 1,157.00 /af	4.61%
East Los Angeles(2)	July	\$	987.00 /af	7.87%	January	\$ 1,038.00 /af	5.17%
Hawthorne(2)	July	\$	1,106.00 /af	6.76%	January	\$ 1,157.00 /af	4.61%
Hermosa Redondo(2)	July	\$	1,106.00 /af	6.76%	January	\$ 1,157.00 /af	4.61%
Livermore	January	\$	2.17 /ccf	0.00%	January	\$ 2.23 /ccf	0.00%
Los Altos	July	\$	780.00 /af	8.03%	July	\$ 780.00 /af	0.00%
Oroville(2)	May	\$	166,740.00 /yr	1.97%	April	\$ 166,740.00 /yr	0.00%
Palos Verdes(2)	July	\$	1,106.00 /af	6.76%	January	\$ 1,157.00 /af	4.61%
Bayshore(2)	July	\$	2.45 /ccf	(16.38)%	July	\$ 2.45 /ccf	0.00%
Redwood Valley	January	\$	57.00 /af	0.00%	January	\$ 57.00 /af	0.00%
Stockton	April	\$7	722,406.00/ mo	32.19%	April	\$ 722,406.00/mo	0.00%
Westlake	January	\$	1,119.00 /af	5.97%	January	\$ 1,173.00 /af	4.83%

af = acre foot;

ccf = hundred cubic feet;

yr = fixed annual cost;

mo = fixed monthly cost

(1) untreated water

(2) wholesaler price changes occur every six months

We work with all local suppliers and agencies responsible for water supply to insure adequate, long-term supply for each system.

See Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations Water Supply" concerning more information on adequacy of supplies.

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#### **Seasonal Fluctuations**

In California, our customers' consumption pattern of water varies with the weather, in terms of rainfall and temperature. In the WRAM and MCBA design, the CPUC considers the historical pattern in determining the adopted sales and production costs. With a majority of our sales being subject to the WRAM and production costs being covered by the MCBA, variations from the adopted pattern have been minimized. However, cash flows from operations and short-term borrowings on our credit facilities are significantly impacted by seasonal fluctuations including recovery of the WRAM and MCBA.

Our water business is seasonal in nature. Weather conditions can have a material effect on customer usage. Customer demand for water generally is lower during the cooler and rainy, winter months. Demand increases in the spring when warmer weather returns and the rains end, and customer use more water for outdoor purposes, such as landscape irrigation. Warm temperatures during the generally dry summer months result in increased demand. Water usage declines during the fall as temperatures decrease and the rainy season begins. During years in which precipitation is especially heavy or extends beyond the spring into the early summer, customer demand can decrease from historic normal levels, generally due to reduced outdoor water usage. Likewise, an early start to the rainy season during the fall can cause a decline in customer usage. As a result, seasonality of water usage has a significant impact on our cash flows from operations and borrowing on our short-term facilities.

#### **Utility Plant Construction**

We have continually extended, enlarged, and replaced our facilities as required to meet increasing demands and to maintain the water systems. We obtain construction financing using funds from operations, short-term bank borrowings, long-term financing, advances for construction and contributions in aid of construction that are funded by developers. Advances for construction are cash deposits from developers for construction of water facilities or water facilities deeded from developers. These advances are generally refundable without interest over a period of 40 years in equal annual payment amounts. Contributions in aid of construction consist of nonrefundable cash deposits or facilities transferred from developers, primarily for fire protection and relocation projects. We cannot control the amounts received from developers. This amount fluctuates from year-to-year as the level of construction activity carried on by developers varies. This activity is impacted by the demand for housing, commercial development, and general business conditions, including interest rates.

See Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources" for additional information.

### Sale of Surplus Real Properties

When properties are no longer used and useful for public utility purposes, we are no longer allowed to earn a return on our investment in the property in the regulated business. The surplus property is transferred out of the regulated operations. From time to time, some properties have been sold or offered for sale. As these sales are subject to local real estate market conditions and can take several months or years to close, income from the sale of surplus properties may or may not be consistent from year-to-year.

## **Energy Reliability**

We continue to use power efficiently to minimize the power expenses passed on to our customers, and maintain backup power systems to continue water service to our customers if the power companies' supplies are interrupted. Many of our well sites are equipped with emergency electric generators designed to produce electricity to keep the wells operating during power outages. Storage tanks also provide customers with water during blackout periods.

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#### **Impact of Climate Change Legislation**

Our operations depend on power provided by other public utilities and, in emergencies, power generated by our portable and fixed generators. If future legislation limits emissions from the power generation process, our cost of power may increase. Any increase in the cost of power will be passed along to our California rate payers through the MCBA or included in our cost of service paid by our rate payers as requested in our general rate case filings

Approved in April 2009, the Low Carbon Fuel Standard Program, which went into effect January 1, 2011, requires diesel engines to use low carbon fuel such as biodiesel or other alternatives. This may increase the operating cost of our generators and vehicles.

We maintain a fleet of vehicles to provide service to our customers, including a number of heavy duty diesel vehicles that we retrofitted by the end of 2010 to meet California emission standards. If future legislation further impacts the cost to operate the fleet or the fleet acquisition cost in order to meet certain emission standards, it will increase our cost of service and our rate base. Any increase in fleet operating costs associated with meeting emission standards will be included in our cost of service paid by our rate payers as requested in our general rate case filings. While recovery of these costs is not guaranteed, we would expect recovery in the regulatory process.

Starting January 1, 2010, under the California Environmental Quality Act (CEQA), all capital projects of a certain type (primarily wells, tanks, major pipelines and treatment facilities) will require mitigation of green house gas emissions. The cost to prepare the CEQA documentation and permit is estimated to add tens of thousands of dollars to such capital projects. This cost will be included in our capital cost and added to our rate base, which will be requested to be paid for by our rate payers. Any increase in the operating cost of the facilities will also be included in our cost of service paid by our rate payers as requested in our general rate case filings. While recovery of these costs is not guaranteed, we would expect recovery in the regulatory process.

Cap and trade regulations were implemented in 2012 with the goal of reducing emissions to 1990 levels by the year 2020. These regulations will be implemented over a three year period and will be fully implemented in 2015. Under such regulations in 2015, we will be required to determine our carbon footprint and evaluate our electricity and fuel usage (both diesel and gasoline). We will also be required to evaluate methane emissions from our primary processes in our wastewater plants. At this time we are unable to determine the cost impact of such regulations but any increase in operating costs associated with the cap and trade regulations will be included in our cost of service requested to be paid by our rate payers as requested in our general rate case filings. While recovery of these costs is not guaranteed, we would expect recovery in the regulatory process.

### **Security at Company Facilities**

Due to terrorism and other risks, we have heightened security at our facilities and have taken added precautions to protect our employees and the water delivered to customers. In 2002, federal legislation was enacted that resulted in new regulations concerning security of water facilities, including submitting vulnerability assessment studies to the federal government. We have complied with regulations issued by the Environmental Protection Agency (EPA) pursuant to our federal legislation concerning vulnerability assessments and have made filings to the EPA as required. In addition, communication plans have been developed as a component of our procedures. While we do not make public comments on our security programs, we have been in contact with federal, state, and local law enforcement agencies to coordinate and improve our water delivery systems' security.

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### **Quality of Water Supply**

Our operating practices are designed to produce potable water in accordance with accepted water utility practices. Water entering the distribution systems from surface sources is treated in compliance with federal and state Safe Drinking Water Act (SDWA) standards. Most well supplies are chlorinated or chloraminated for disinfection. Water samples from each water system are analyzed on a regular, scheduled basis in compliance with regulatory requirements. We operate a state-certified water quality laboratory at the San Jose General Office that provides testing for most of our California operations. Certain tests in California are contracted with independent certified labs qualified under the Environmental Laboratory Accreditation Program. Local independent state certified labs provide water sample testing for the Washington, New Mexico and Hawaii operations.

In recent years, federal and state water quality regulations have resulted in increased water sampling requirements. The SDWA continues to be amended to address public health concerns. We monitor water quality standard changes and upgrade our treatment capabilities to maintain compliance with the various regulations.

#### **Competition and Condemnation**

Our principal operations are regulated by the Commission of each state. Under state laws, no privately owned public utility may compete within any service territory that we already serve without first obtaining a certificate of public convenience and necessity from the applicable Commission. Issuance of such a certificate would only be made upon finding that our service is deficient. To management's knowledge, no application to provide service to an area served by us has been made.

State law provides that whenever a public agency constructs facilities to extend a utility system into the service area of a privately owned public utility, such an act constitutes the taking of property and requires reimbursement to the utility for its loss. State statutes allow municipalities, water districts and other public agencies to own and operate water systems. These agencies are empowered to condemn properties already operated by privately owned public utilities. The agencies are also authorized to issue bonds, including revenue bonds, for the purpose of acquiring or constructing water systems. However, if a public agency were to acquire utility property by eminent domain action, the utility would be entitled to just compensation for its loss. In Washington, annexation was approved in February 2008 for property served by us on Orcas Island; however, we continue to serve the customers in the annexed area and do not expect the annexation to impact our operations. To management's knowledge, other than the Orcas Island property, no municipality, water district, or other public agency is contemplating or has any action pending to acquire or condemn any of our systems.

We intend to continue the pursuit of opportunities to expand our business in the western United States, which may include expansion through acquisitions or mergers with other companies.

#### **Environmental Matters**

Our operations are subject to environmental regulation by various governmental authorities. Environmental health and safety programs have been designed to provide compliance with water discharge regulations, underground and aboveground fuel storage tank regulations, hazardous materials management plans, hazardous waste regulations, air quality permitting requirements, wastewater discharge limitations and employee safety issues related to hazardous materials. Also, we actively investigate alternative technologies for meeting environmental regulations and continue the traditional practices of meeting environmental regulations.

For a description of the material effects that compliance with environmental regulations may have on us, see Item 1A. "Risk Factors Risks Related to Our Regulatory Environment." We expect environmental regulation to increase, resulting in higher operating costs in the future, which may have a material adverse effect on earnings.

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#### **Employees**

At year-end 2013, we had 1,125 employees, including 56 at Washington Water, 48 at Hawaii Water, and 14 at New Mexico Water. In California, most non-supervisory employees are represented by the Utility Workers Union of America, AFL-CIO, except certain engineering and laboratory employees who are represented by the International Federation of Professional and Technical Engineers, AFL-CIO.

At December 31, 2013, we had 703 union employees. In December 2012, we negotiated 2013 and 2014 wage increases with both of our unions of 2.0% and 3.0%, respectively. The current agreement with the unions is effective through 2014. Management believes that it maintains good relationships with the unions.

Employees at Washington Water, New Mexico Water, and Hawaii Water are not represented by unions.

## **Executive Officers of the Registrant**

Name Martin A. Kropelnicki(1)	Positions and Offices with California Water Service Group President and Chief Executive Officer since September 1, 2013. Formerly, President and Chief Operating Officer (2012-2013), Chief Financial Officer and Treasurer (2006-2012), served as Chief Financial Officer of Power Light Corporation (2005-2006), Chief Financial Officer and Executive Vice President of Corporate Services of Hall Kinion and Associates (1997-2004), Deloitte & Touche Consulting (1996-1997), held various positions with Pacific Gas & Electric (1989-1996)	<b>Age</b> 47
Thomas F. Smegal III(2)	Vice President, Chief Financial Officer and Treasurer since October 1, 2012. Formerly, Vice President, Regulatory Matters and Corporate Relations (2008-2012), Manager of Rates (2002-2008), Regulatory Analyst (1997-2002), served as Utilities Engineer at the California Public Utilities Commission (1990-1997)	46
Helen Del Grosso(4)	Vice President of Human Resources since May 1, 2013. Formerly Director of Human Resources (2008 - 2013), served as Employee and Labor Relations Manager for City of Palo Alto (2001 - 2008), served as Human Resources Manager for County of Santa Clara (1998 - 2001) and Director of Human Resources for Coherent Inc. Medical Group (1988 - 1998)	57

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Name Francis S. Ferraro(3)	Positions and Offices with California Water Service Group Vice President of Corporate Development and Legal since October 1, 2005. Formerly, Vice President of Regulatory Affairs and Corporate Communications (1989-2005), held various positions with the California Public Utilities Commission, including Administrative Law Judge, project manager on major energy and water rate proceedings, and Manager of the Energy Rate Design and Economics Branch (1973-1989)	Age 64
Robert R. Guzzetta(4)	Vice President of Engineering and Water Quality since July 1, 2013. Formerly Vice President of Operations (2005-2013), Vice President of Engineering and Water Quality (1996-2005), held various other positions with California Water Service Company since 1977	59
David R. Karraker(5)	Vice President of Corporate Projects since July 1, 2013. Formerly Vice President, Customer Service and Information Technology (2012-2013), District Manager, East Los Angeles (2000-2012), Assistant District Manager, East Los Angeles (1998-2000), held various other positions with California Water Service Company since 1974	57
Michael B. Luu(4)	Vice President of Customer Service and Information Technology since August 1, 2013. Formerly Acting California Water Service Company District Manager, Los Altos (2012-2013), Director of Information Technology (2008-2012), CIS Development Manager (2005-2008), held various other positions with California Water Service Company since 1999.	34
Michael J. Rossi(2)	Vice President of Continuous Improvement since July 1, 2013. Formerly Vice President, Engineering and Water Quality (2005-2013) Chief Engineer (1997-2005), Assistant Chief Engineer (1988-1997), held various other positions with California Water Service Company since 1977  21	60

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Name	Positions and Offices with California Water Service Group	Age
Paul G. Townsley(6)	Vice President of Regulatory Matters and Corporate Relations	56
	effective in March 2013. Formerly Divisional Vice President,	
	Operations and Engineering for EPCOR Water USA	
	(2012-2013), served as President of American Water Works	
	Company subsidiaries in Arizona, New Mexico, and Hawaii (2007-2012), served as American Water Works Company's	
	President, Western Region (2002-2007), held various other	
	positions with Citizens Utilities Company (1982-2002)	
Timothy D. Treloar(4)	Vice President of Operations since August 1, 2013. Formerly	
Timothy D. Tieroul(1)	Director of Water Quality (2013), California Water Service	56
	Company District Manager, Bakersfield (2002-2013), Assistant	
	District Manager (1997-2002), and General Superintendent	
	(1994-1997)	
Lynne P. McGhee(2)	Corporate Secretary since July 25, 2007; Associate Corporate	
	Counsel since May 2003. Formerly served as a Commissioner	49
	legal advisor and staff counsel at the California Public Utilities	
	Commission	
David B. Healey(7)	Corporate Controller and Assistant Treasurer since July 25,	
	2012. Formerly Director of Financial Reporting (2009-2012),	57
	served as Subsidiary Controller for SunPower Corporation	
	(2005-2009), served as Corporate Controller for Hall, Kinion &	
	Associates, Inc. (1997-2005), held various other positions with	
	Pacific Gas & Electric Company (1985-1997)	

- (1)
  Holds the same position with California Water Service Company, CWS Utility Services, Hawaii Water Service Co., Inc., and New Mexico Water Service Company; Chief Executive Officer of Washington Water Service Company.
- (2)
  Holds the same position with California Water Service Company, CWS Utility Services, Hawaii Water Service Company, Inc., New Mexico Water Service Company, and Washington Water Service Company.
- (3)
  Holds position with California Water Service Company, New Mexico Water Service Company, Hawaii Water Service Company, Inc., and CWS Utility Services.
- (4) Holds position with California Water Service Company and CWS Utility Services.
- (5) David R. Karraker, Vice President of Corporate Projects retired on December 31, 2013.
- (6)
  Holds the same position with California Water Service Company, Hawaii Water Service Company, Inc., New Mexico Water Service Company, and Washington Water Service Company.
- (7)
  Holds the same position with California Water Service Company, CWS Utility Services, Washington Water Service Company, and Hawaii Water Service Company, Inc.; Assistant Secretary and Assistant Treasurer of New Mexico Water Service Company.

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#### Item 1A. Risk Factors.

If any of the following risks actually occur, our financial condition and results of operations could be materially and adversely affected.

#### Risks Related to Our Regulatory Environment

Our business is heavily regulated by state and federal regulatory agencies and our financial viability depends upon our ability to recover costs from our customers through rates that must be approved by state public utility commissions.

California Water Service Company, New Mexico Water Service Company, Washington Water Service Company and Hawaii Water Service Company, Inc., are regulated public utilities which provide water service to our customers. The rates that we charge our water customers are subject to the jurisdiction of the regulatory commissions in the states in which we operate. These commissions may set water rates for each operating district independently because the systems are not interconnected. The commissions authorize us to charge rates which they consider to be sufficient to recover normal operating expenses, to provide funds for adding new or replacing water infrastructure, and to allow us to earn what the commissions consider to be a fair and reasonable return on invested capital.

Our revenues and consequently our ability to meet our financial objectives are dependent upon the rates we are authorized to charge our customers by the commissions and our ability to recover our costs in these rates. Our management uses forecasts, models and estimates in order to set rates that will provide a fair and reasonable return on our invested capital. While our rates must be approved by the commissions, no assurance can be given that our forecasts, models and estimates will be correct or that the commissions will agree with our forecasts, models and estimates. If our rates are set too low, our revenues may be insufficient to cover our operating expenses, capital expenditure requirements and desired dividend levels.

We periodically file rate increase applications with the commissions. The ensuing administrative and hearing process may be lengthy and costly. The decisions of the commissions are beyond our control and we can provide no assurances that our rate increase requests will be granted by the commissions. Even if approved, there is no guarantee that approval will be given in a timely manner or at a sufficient level to cover our expenses and provide a reasonable return on our investment. If the rate increase decisions are delayed, our earnings may be adversely affected.

Our evaluation of the probability of recovery of regulatory assets is subject to adjustment by regulatory agencies and any such adjustment could adversely affect our results of operations.

Regulatory decisions may also impact prospective revenues and earnings, affect the timing of the recognition of revenues and expenses and may overturn past decisions used in determining our revenues and expenses. Our management continually evaluates the anticipated recovery of regulatory assets, liabilities, and revenues subject to refund and provides for allowances and/or reserves as deemed necessary. Current accounting procedures allow us to defer certain costs if we believe it is probable that we will be allowed to recover those costs by future rate increases. If a commission determined that a portion of our assets were not recoverable in customer rates, we may suffer an asset impairment which would require a write down in such asset's valuation which would be recorded through operations.

If our assessment as to the probability of recovery through the ratemaking process is incorrect, the associated regulatory asset or liability would be adjusted to reflect the change in our assessment or any regulatory disallowances. A change in our evaluation of the probability of recovery of regulatory assets or a regulatory disallowance of all or a portion of our cost could have a material adverse effect on our financial results.

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#### Regulatory agencies may disagree with our valuation and characterization of certain of our assets.

If we determine that assets are no longer used or useful for utility operations, we may remove them from our rate base and subsequently sell those assets. If the commission disagrees with our characterization, we could be subjected to penalties. Furthermore, there is a risk that the commission could determine that appreciation in property value should be awarded to the ratepayers rather than our stockholders.

## Changes in laws, rules and policies of regulatory agencies can significantly affect our business.

Regulatory agencies may change their rules and policies for various reasons, including changes in the local political environment. In some states, regulators are elected by popular vote or are appointed by elected officials, and the results of elections may change the long-established rules and policies of an agency dramatically. For example, in 2001 regulation regarding recovery of increases in electrical rates changed in California. For over 20 years prior to 2001, the California Public Utilities Commission allowed recovery of electric rate increases under its operating rules. However, in 2003, the commission reinstated its policy to allow utilities to adjust their rates for rate changes by the power companies. The original decision by the commission to change its policy, as well as its subsequent decision to reinstate that policy, affected our business.

We rely on policies and regulations promulgated by the various state commissions in order to recover capital expenditures, maintain favorable treatment on gains from the sale of real property, offset certain production and operating costs, recover the cost of debt, maintain an optimal equity structure without over-leveraging, and have financial and operational flexibility to engage in non-regulated operations. If any of the commissions with jurisdiction over us implements policies and regulations that do not allow us to accomplish some or all of the items listed above, our future operating results may be adversely affected.

In addition, legislatures may repeal, relax or tighten existing laws, or enact new laws that impact the regulatory agencies with jurisdiction over our business or affect our business directly. If changes in existing laws or the implementation of new laws limit our ability to accomplish some or all of our business objectives, our future operating results may be adversely affected.

#### We expect environmental regulation to increase, resulting in higher operating costs in the future.

Our water and wastewater services are governed by various federal and state environmental protection, health and safety laws, and regulations. These provisions establish criteria for drinking water and for discharges of water, wastewater and airborne substances. The Environmental Protection Agency promulgates numerous nationally applicable standards, including maximum contaminant levels (MCLs) for drinking water. We believe we are currently in compliance with all of the MCLs promulgated to date but we can give no assurance that we will continue to comply with all water quality requirements. If we violate any federal or state regulations or laws governing health and safety, we could be subject to substantial fines or otherwise sanctioned.

Environmental laws are complex and change frequently. They tend to become more stringent over time. As new or stricter standards are introduced, they could increase our operating costs. Although we would likely seek permission to recover these costs through rate increases, we can give no assurance that the commissions would approve rate increases to enable us to recover these additional compliance costs.

We are required to test our water quality for certain chemicals and potential contaminants on a regular basis. If the test results indicate that we exceed allowable limits, we may be required either to commence treatment to remove the contaminant or to develop an alternate water source. Either of these results may be costly, and there can be no assurance that the commissions would approve rate increases to enable us to recover these additional compliance costs.

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#### New and more stringent water quality regulations could increase our operating costs.

We are subject to water quality standards set by federal, state and local authorities that have the power to issue new regulations. Compliance with new regulations that are more stringent than current regulations could increase our operating costs.

On August 22, 2013, the California Department of Public Health (CDPH) issued a draft standard of 10 parts per billion for chromium-6. The standard is expected to be finalized in 2014. We have two districts where every well does not comply with the draft standards for chromium-6 proposed by the CDPH. This standard, if finalized at the same level as the draft, will result in restricted supply, significant capital spending, and operation expenses in the impacted districts. We filed for a memorandum to account for all costs associated with compliance to this draft standard. Although we would likely seek permission to recover additional costs of compliance through rate increases, we can give no assurance that the CPUC would approve rate increases to enable us to recover these additional compliance costs

#### Legislation regarding climate change may impact our operations

Future legislation regarding climate change may restrict our operations or impose new costs on our business. Our operations depend on power provided by other public utilities and, in emergencies, power generated by our portable and fixed generators. If future legislation limits emissions from the power generation process, our cost of power may increase. Any increase in the cost of power will be passed along to our California rate payers through the MCBA or included in our cost of service paid by our rate payers as requested in our general rate case filings. While recovery of these costs is not guaranteed, we would expect recovery in the regulatory process.

The Low Carbon Fuel Standard Program, which went into effect January 1, 2011, requires diesel engines to use low carbon fuel such as biodiesel or other alternatives. This may increase the operating cost of our generators and vehicles.

We maintain a fleet of vehicles to provide service to our customers, including a number of heavy duty diesel vehicles that we retrofitted prior to the end of 2010 to meet California emission standards. If future legislation further impacts the cost to operate the fleet or the fleet acquisition cost in order to meet certain emission standards, it will increase our cost of service and our rate base. Any increase in fleet operating costs associated with meeting emission standards will be included in our cost of service paid by our rate payers as requested in our general rate case filings. While recovery of these costs is not guaranteed, we would expect recovery in the regulatory process.

Starting January 1, 2010, under the California Environmental Quality Act (CEQA), all capital projects of a certain type (primarily wells, tanks, major pipelines and treatment facilities) will require mitigation of green house gas emissions. The cost to prepare the CEQA documentation and permit will add an estimated ten thousand dollars to such capital projects. This cost will be included in our capital cost and added to our rate base, which will be requested to be paid for by our rate payers. Any increase in the operating cost of the facilities will also be included in our cost of service paid by our rate payers as requested in our general rate case filings. While recovery of these costs is not guaranteed, we would expect recovery in the regulatory process.

Cap and trade regulations were implemented in 2012 with the goal of reducing emissions to 1990 levels by the year 2020. These regulations will be implemented over a three year period and will be fully implemented in 2015. Under such regulations in 2015, we will be required to determine our carbon footprint and evaluate our electricity and fuel usage (both diesel and gasoline). We will also be required to evaluate methane emissions from our primary processes in our wastewater plants. At this time we are unable to determine the cost impact of such regulations but any increase in operating costs associated with the cap and trade regulations will be included in our cost of service requested to be paid by our rate payers

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as requested in our general rate case filings. While recovery of these costs is not guaranteed, we would expect recovery in the regulatory process.

#### We are party to a toxic contamination lawsuit which could result in our paying damages not covered by insurance.

We have been and may be in the future, party to water contamination lawsuits, which may not be fully covered by insurance.

The number of environmental and product-related lawsuits against other water utilities have increased in frequency in recent years. If we are subject to additional environmental or product-related lawsuits, we might incur significant legal costs and it is uncertain whether we would be able to recover the legal costs from ratepayers or other third parties. In addition, if current California law regarding California Public Utilities Commission's preemptive jurisdiction over regulated public utilities for claims about compliance with California Department of Health Services and United States Environmental Protection Agency water quality standards changes, our legal exposure may be significantly increased.

#### **Risks Related to Our Business Operations**

#### Wastewater operations entail significant risks.

While wastewater collection and treatment is not presently a major component of our revenues, wastewater collection and treatment involve many risks associated with damage to the surrounding environment. If collection or treatment systems fail or do not operate properly, untreated or partially treated wastewater could discharge onto property or into nearby streams and rivers, causing property damage or injury to aquatic life, or even human life. Liabilities resulting from such damage could materially and adversely affect our results of operations and financial condition.

#### Demand for our water is subject to various factors and is affected by seasonal fluctuations.

Demand for our water during the warmer, dry months is generally greater than during cooler or rainy months due primarily to additional requirements for water in connection with irrigation systems, swimming pools, cooling systems and other outside water use. Throughout the year, and particularly during typically warmer months, demand will vary with temperature and rainfall levels. If temperatures during the typically warmer months are cooler than normal, or if there is more rainfall than normal, the demand for our water may decrease. Under the WRAM mechanism, lower water usage in our California operations impacts our cash flows in the year of usage, but results in higher cash flows in the following years.

In addition, governmental restrictions on water usage during drought conditions may result in a decreased demand for our water, even if our water reserves are sufficient to serve our customers during these drought conditions. The Commissions for our non-California operations may not allow surcharges to collect lost revenues caused by customers' conservation during the drought. Regardless of whether we may surcharge our customers during a conservation period, they may use less water even after a drought has passed because of conservation patterns developed during the drought. Furthermore, our customers may wish to use recycled water as a substitute for potable water. If rights are granted to others to serve our customers recycled water, there will likely be a decrease in demand for our water.

Finally, changes in prevailing weather patterns due to climate change may affect customer demand. If increased ambient temperatures affect our service areas, water used for irrigation and cooling may increase. If rainfall patterns change, our customers may change their patterns of water use including the amount of outdoor irrigation and the type of landscape they install. Government agencies may also mandate changes to customer irrigation or landscape patterns in response to changes in weather and climate.

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The adequacy of our water supplies depends upon a variety of factors beyond our control. Interruption in the water supply may adversely affect our earnings.

We depend on an adequate water supply to meet the present and future needs of our customers. Whether we have an adequate supply varies depending upon a variety of factors, many of which are partially or completely beyond our control, including:

the amount of rainfall;
the amount of water stored in reservoirs;
underground water supply from which well water is pumped;
availability from water wholesalers;
changes in the amount of water used by our customers;
water quality;
legal limitations on water use such as rationing restrictions during a drought;
changes in prevailing weather patterns and climate; and
population growth.

We purchase our water supply from various governmental agencies and others. Water supply availability may be affected by weather conditions, funding and other political and environmental considerations. In addition, our ability to use surface water is subject to regulations regarding water quality and volume limitations. If new regulations are imposed or existing regulations are changed or given new interpretations, the availability of surface water may be materially reduced. A reduction in surface water could result in the need to procure more costly water from other sources, thereby increasing our water production costs and adversely affecting our operating results.

There is strong scientific consensus that human activity including carbon emissions is changing the chemical and thermodynamic characteristics of the atmosphere and the earth's overall climate. Because scientific efforts have been global in nature, and because climate modeling has not yet been predictive on a local scale, there is tremendous uncertainty over the timing, extent, and types of impacts global climate change may have in our service areas. In addition, studies of tree ring data show long periods of drought conditions have occurred in the historical record in California but prior to the company's operation. Thus the company includes potential climate change risks in its water supply planning activities. The company also periodically reviews climate change plans of its wholesalers to determine whether alternative supplies may be necessary in the future. However, we can give no assurance that replacement water supplies will be available at a reasonable cost or a cost acceptable to our customers and Commissions.

We have entered into long-term water supply agreements, which commit us to making certain minimum payments whether or not we purchase any water. Therefore, if demand is insufficient to use our required purchases we would have to pay for water we did not receive.

From time to time, we enter into water supply agreements with third parties and our business is dependent upon such agreements in order to meet regional demand. For example, we have entered into a water supply contract with the San Francisco Public Utilities Commission that expires on June 30, 2034. We can give no assurance that the San Francisco Public Utilities Commission, or any of the other parties from whom we purchase water, will renew our contracts upon expiration, or that we will not be subject to significant price increases under any such renewed contracts.

The parties from whom we purchase water maintain significant infrastructure and systems to deliver water to us. Maintenance of these facilities is beyond our control. If these facilities are not adequately maintained or if these parties otherwise default on their obligations to supply water to us, we may not have adequate water supplies to meet our customers' needs.

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If we are unable to access adequate water supplies we may be unable to satisfy all customer demand which could result in rationing. Rationing may have an adverse effect on cash flow from operations. We can make no guarantee that we will always have access to an adequate supply of water that will meet all required quality standards. Water shortages may affect us in a variety of ways. For example, shortages could:

adversely affect our supply mix by causing us to rely on more expensive purchased water;

adversely affect operating costs;

increase the risk of contamination to our systems due to our inability to maintain sufficient pressure; and

increase capital expenditures for building pipelines to connect to alternative sources of supply, new wells to replace those that are no longer in service or are otherwise inadequate to meet the needs of our customers and reservoirs and other facilities to conserve or reclaim water.

We may or may not be able to recover increased operating and construction costs on a timely basis, or at all, for our regulated systems through the ratemaking process. Although we can give no assurance, we may also be able to recover certain of these costs from third parties that may be responsible, or potentially responsible, for groundwater contamination.

#### Changes in water supply costs impact our operations.

The cost to obtain water for delivery to our customers varies depending on the sources of supply, wholesale suppliers' prices, the quality of water required to be treated and the quantity of water produced to fulfill customer water demand. Our source of supply varies among our operating districts. Certain districts obtain all of their supply from wells; some districts purchase all of the supply from wholesale suppliers; and other districts obtain the supply from a combination of wells and wholesale suppliers. A small portion of supply comes from surface sources and is processed through Company-owned water treatment plants. On average, slightly more than half of the water we deliver to our customers is pumped from wells or received from a surface supply with the remainder purchased from wholesale suppliers. Water purchased from suppliers usually costs us more than surface supplied or well pumped water. The cost of purchased water for delivery to customers represented 35.9% and 33.1% of our total operating costs in 2013 and 2012, respectively.

Wholesale water suppliers may increase their prices for water delivered to us based on factors that affect their operating costs. Purchased water rate increases are beyond our control. In California, effective July 1, 2008, our ability to recover increases in the cost of purchased water changed with the adoption of the MCBA. With this change, actual purchased water costs are compared to authorized purchased water costs with variances, netted against variance in purchased power, pump tax, and metered revenue, recorded to revenue. The balance in the MCBA will be collected in the future by billing the net WRAM and MCBA accounts receivable balances over 12, 18, and up to 36 month periods, which may have a short-term negative impact on cash flow.

#### Dependency upon adequate supply of electricity and certain chemicals could adversely affect our results of operations.

Purchased electrical power is required to operate the wells and pumps needed to supply water to our customers. Although there are back-up power generators to operate a number of wells and pumps in emergencies, an extended interruption in power could impact the ability to supply water. In the past, California has been subject to rolling power blackouts due to insufficient power supplies. There is no assurance we will not be subject to power blackouts in the future. Additionally, we require sufficient amounts of certain chemicals in order to treat the water we supply. There are multiple sources for these

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chemicals but an extended interruption of supply could adversely affect our ability to adequately treat our water.

Purchased power is a significant operating expense. During 2013 and 2012, purchased power expense represented 6.3% and 6.4% of our total operating costs, respectively. These costs are beyond our control and can change unpredictably and substantially as occurred in California during 2001 when rates paid for electricity increased 48%. As with purchased water, purchased power costs are included in the MCBA. Cash flows between rate filings may be adversely affected until the commission authorizes a rate change but earnings will be minimally impacted. Cost of chemicals used in the delivery of water is not an element of the MCBA and therefore variances in quantity or cost could impact the results of operations.

#### Our ability to generate new operating contracts or renewal of existing operating contracts is affected by local politics.

Our revenue and non-regulated revenue growth depends upon our ability to generate new as well as renew operating contracts with cities, other agencies and municipal utility districts. As our services are sold in a political environment, there is exposure to changing trends and municipal preferences. Terrorist acts have affected some political viewpoints relative to outsourcing of water or wastewater utility services. Municipalities own and municipal employees operate the majority of water and wastewater systems. Significant marketing and sales efforts are spent demonstrating the benefits of contract operations to elected officials and municipal authorities. The existing political environment means decisions affecting our business are based on many factors, not just economic factors.

Our business requires significant capital expenditures that are dependent on our ability to secure appropriate funding. If we are unable to obtain sufficient capital or if the rates at which we borrow increase, there would be a negative impact on our results of operations.

The water utility business is capital-intensive. We invest significant funds to add or replace property, plant and equipment. In addition, water shortages may adversely affect us by causing us to rely on more purchased water. This could cause increases in capital expenditures needed to build pipelines to secure alternative water sources. In addition, we require capital to grow our business through acquisitions. We fund our short-term capital requirements from cash received from operations and funds received from developers. We also borrow funds from banks under short-term bank lending arrangements. We seek to meet our long-term capital needs by raising equity through common or preferred stock issues or issuing debt obligations. We cannot give any assurance that these sources will continue to be adequate or that the cost of funds will remain at levels permitting us to earn a reasonable rate of return. In the event we are unable to obtain sufficient capital, our expansion efforts could be curtailed, which may affect our growth and may affect our future results of operations.

Our ability to access the capital markets is affected by the ratings of certain of our debt securities. Standard & Poor's Rating Agency issues a rating on California Water Service Company's ability to repay certain debt obligations. The credit rating agency could downgrade our credit rating based on reviews of our financial performance and projections or upon the occurrence of other events that could impact our business outlook. Lower ratings by the agency could restrict our ability to access equity and debt capital. We can give no assurance that the rating agency will maintain ratings which allow us to borrow under advantageous conditions and at reasonable interest rates. A future downgrade by the agency could also increase our cost of capital by causing potential investors to require a higher interest rate due to a perceived risk related to our ability to repay outstanding debt obligations.

While the majority of our debt is long term at fixed rates, we do have interest rate exposure in our short-term borrowings which have variable interest rates. We are also subject to interest rate risks on new financings. However, if interest rates were to increase on a long-term basis, our management believes that customer rates would increase accordingly, subject to approval by the appropriate commission. We can give no assurance that the commission would approve such an increase in customer rates.

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We are obligated to comply with specified debt covenants under certain of our loan and debt agreements. Failure to maintain compliance with these covenants could limit future borrowing, and we could face increased borrowing costs, litigation, acceleration of maturity schedules, and cross default issues. Such actions by our creditors could have a material adverse effect on our financial condition and results of operations.

Adverse changes to the national and world-wide financial system could result in disruptions in the financial and real estate markets availability and cost of short-term funds for our liquidity requirements, our ability to meet long-term commitments, and our customers' ability to pay for water services. Any of these could adversely affect our results of operations, cash flows and financial condition.

We rely on our current credit facilities to fund short-term liquidity needs if internal funds are not available from operations. Specifically, given the seasonal fluctuations in demand for our water we commonly draw on our credit facilities to meet our cash requirements at times in the year when demand is relatively low. We also may occasionally use letters of credit issued under our revolving credit facilities. Disruptions in the capital and credit markets or further deterioration in the strength of financial institutions could adversely affect our ability to draw on our credit facilities. Our access to funds under our credit facilities is dependent on the ability of our banks to meet its funding commitments.

Longer-term disruptions in the financial markets as a result of uncertainty, changing or increased regulation, reduced capital-raising alternatives, or failures of significant financial institutions or other factors could adversely affect our access to liquidity. Any disruption could require us to take measures to conserve cash until the markets stabilize or until alternative credit arrangements or other funding for business needs can be arranged. Such measures could include deferring capital expenditures, dividend payments or other discretionary uses of cash.

Many of our customers and suppliers also have exposure to risks that could affect their ability to meet payment and supply commitments. We operate in geographic areas that may be particularly susceptible to declines in the price of real property, which could result in significant declines in demand for our products and services. In the event that any of our significant customers or suppliers, or a significant number of smaller customers and suppliers, are adversely affected by these risks, we may face disruptions in supply, significant reductions in demand for our products and services, inability of customers to pay invoices when due, and other adverse effects that could negatively affect our financial condition, results of operations and/or cash flows.

Our operations and certain contracts for water distribution and treatment depend on the financial capability of state and local governments, and other municipal entities such as water districts. Major disruptions in the financial strength or operations of such entities, such as liquidity limitations, bankruptcy or insolvency, could have an adverse effect on our ability to conduct our business and/or enforce our rights under contracts to which such entities are a party.

We are a holding company that depends on cash flow from our subsidiaries to meet our obligations and to pay dividends on our common stock.

As a holding company, we conduct substantially all of our operations through our subsidiaries and our only significant assets are investments in those subsidiaries. 94% of our revenues are derived from the operations of California Water Service Company. As a result, we are dependent on cash flow from our subsidiaries, and California Water Service Company in particular, to meet our obligations and to pay dividends on our common stock.

We can make dividend payments only from our surplus (the excess, if any, of our net assets over total paid-in capital) or if there is no surplus, the net profits for the current fiscal year or the fiscal year before which the dividend is declared. In addition, we can pay cash dividends only if after paying those dividends we would be able to pay our liabilities as they become due. Owners of our capital stock cannot force us to pay dividends and dividends will only be paid if and when declared by our board of directors. Our board of directors can elect at any time, and for an indefinite duration, not to declare dividends on our capital stock.

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Our subsidiaries are separate and distinct legal entities and generally have no obligation to pay any amounts due on California Water Service Group's debt or to provide California Water Service Group with funds for dividends. Although there are no contractual or regulatory restrictions on the ability of our subsidiaries to transfer funds to us, the reasonableness of our capital structure is one of the factors considered by state and local regulatory agencies in their ratemaking determinations. Therefore, transfer of funds from our subsidiaries to us for the payment of our obligations or dividends may have an adverse effect on ratemaking determinations. Furthermore, our right to receive cash or other assets upon the liquidation or reorganization of a subsidiary is generally subject to the prior claims of creditors of that subsidiary. If we are unable to obtain funds from our subsidiaries in a timely manner, we may be unable to meet our obligations or pay dividends.

An important element of our growth strategy is the acquisition of water and wastewater systems. Risks associated with potential acquisitions, divestitures or restructurings may adversely affect us.

We may seek to acquire or invest in other companies, technologies, services or products that complement our business. The execution of our growth strategy may expose us to different risks than those associated with our utility operations. We can give no assurance that we will succeed in finding attractive acquisition candidates or investments, or that we would be able to reach mutually agreeable terms with such parties. In addition, as consolidation becomes more prevalent in the water and wastewater industries, the prices for suitable acquisition candidates may increase to unacceptable levels and limit our ability to grow through acquisitions. If we are unable to find acquisition candidates or investments, our ability to grow may be limited.

Acquisition and investment transactions may result in the issuance of our equity securities that could be dilutive if the acquisition or business opportunity does not develop in accordance with our business plan. They may also result in significant write-offs and an increase in our debt. The occurrence of any of these events could have a material adverse effect on our business, financial condition and results of operations.

Any of these transactions could involve numerous additional risks, including one or more of the following:

problems integrating the acquired operations, personnel, technologies or products with our existing businesses and products; liabilities inherited from the acquired companies' prior business operations;

diversion of management time and attention from our core business to the acquired business;

failure to retain key technical, management, sales and other personnel of the acquired business;

difficulty in retaining relationships with suppliers and customers of the acquired business; and

difficulty in getting required regulatory approvals.

In addition, the businesses and other assets we acquire may not achieve the sales and profitability expected. The occurrence of one or more of these events may have a material adverse effect on our business. There can be no assurance that we will be successful in overcoming these or any other significant risks encountered.

We may not be able to increase or sustain our recent growth rate, and we may not be able to manage our future growth effectively.

We may be unable to continue to expand our business or manage future growth. To successfully manage our growth and handle the responsibilities of being a public company, we believe we must effectively:

hire, train, integrate and manage additional qualified engineers for engineering design and construction activities, new business personnel, and financial and information technology personnel;

retain key management, augment our management team, and retain qualified and certified water and wastewater system operators;

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implement and improve additional and existing administrative, financial and operations systems, procedures and controls;

expand and upgrade our technological capabilities; and

manage multiple relationships with our customers, regulators, suppliers and other third parties.

If we are unable to manage our growth effectively, we may not be able to take advantage of market opportunities, satisfy customer requirements, execute our business plan or respond to competitive pressures.

We have a number of large-volume commercial and industrial customers and a significant decrease in consumption by one or more of these customers could have an adverse effect on our operating results and cash flows.

Our billed revenues will decrease, and such decrease may be material, if a significant business or industrial customer terminates or materially reduces its use of our water. Approximately \$137.8 million, or 23.6%, of our 2013 water utility revenues was derived from business and industrial customers. If any of our large business or industrial customers in California reduce or cease its consumption of our water, the impact to net operating income would be minimal to our operations due to the WRAM and MCBA, but could impact our cash flows. In Hawaii, we serve a number of large resorts which if their water usage was reduced or ceased could have a material impact to our Hawaii operation. The delay between such date and the effective date of the rate relief may be significant and could adversely affect our operating results and cash flows.

### Our operating cost and costs of providing services may rise faster than our revenues.

Our ability to increase rates over time is dependent upon approval of such rate increases by state commissions, or in the case of the City of Hawthorne and the City of Commerce, the City Council, which may be inclined, for political or other reasons, to limit rate increases. However, our costs are subject to market conditions and other factors, which may increase significantly. The second largest component of our operating costs after water production is made up of salaries and wages. These costs are affected by the local supply and demand for qualified labor. Other large components of our costs are general insurance, workers compensation insurance, employee benefits and health insurance costs. These costs may increase disproportionately to rate increases authorized by state commissions and may have a material adverse effect on our future results of operations.

### Our non-regulated business operates in a competitive market.

While a majority of our business is regulated, our non-regulated business participates in a competitive market. We compete with several larger companies whose size, financial resources, customer base and technical expertise may restrict our ability to compete successfully for certain operations and maintenance contracts. Due to the nature of our contract operations business, and to the very competitive nature of the market, we must accurately estimate the cost and profitability of each project while, at the same time, maintaining prices at a level low enough to compete with other companies. Our inability to achieve this balance could adversely impact our results of operations.

### Demand for our stock may fluctuate due to circumstances beyond our control.

We believe that stockholders invest in public utility stocks, in part, because they seek reliable dividend payments. If there is an over-supply of stock of public utilities in the market relative to demand by such investors, the trading price of our securities could decrease. Additionally, if interest rates rise above the dividend yield offered by our equity securities, demand for our stock, and consequently its market price, may also decrease. A decline in demand for our stock may have a negative impact on our ability to finance capital projects.

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### The price of our common stock may be volatile and may be affected by market conditions beyond our control.

The trading price of our common stock may fluctuate in the future because of the volatility of the stock market and a variety of other factors, many of which are beyond our control. Factors that could cause fluctuations in the trading price of our common stock include: regulatory developments; general economic conditions and trends; price and volume fluctuations in the overall stock market from time to time; actual or anticipated changes or fluctuations in our results of operations; actual or anticipated changes in the expectations of investors or securities analysts; actual or anticipated developments in our competitors' businesses or the competitive landscape generally; litigation involving us or our industry; and major catastrophic events or sales of large blocks of our stock.

Equity markets in general can experience extreme price and volume fluctuations. Such price and volume fluctuations may continue to adversely affect the market price of our common stock for reasons unrelated to our business or operating results.

### Adverse investment returns and other factors may increase our pension liability and pension funding requirements.

A substantial number of our employees are covered by a defined benefit pension plan. At present, the pension plan is underfunded because our projected pension benefit obligation exceeds the aggregate fair value of plan assets. Under applicable law, we are required to make cash contributions to the extent necessary to comply with minimum funding levels imposed by regulatory requirements. The amount of such required cash contribution is based on an actuarial valuation of the plan. The funded status of the plan can be affected by investment returns on plan assets, discount rates, mortality rates of plan participants, pension reform legislation and a number of other factors. There can be no assurance that the value of our pension plan assets will be sufficient to cover future liabilities. Although we have made contributions to our pension plan in recent years, it is possible that we could incur a pension liability adjustment, or could be required to make additional cash contributions to our pension plan, which would reduce the cash available for business and other needs.

#### Work stoppages and other labor relations matters could adversely affect our operating results.

At December 31, 2013, 703 of our 1,125 total employees were union employees. Most of our unionized employees are represented by the Utility Workers Union of America, AFL-CIO, except certain engineering and laboratory employees who are represented by the International Federation of Professional and Technical Engineers, AFL-CIO.

We believe our labor relations are good, but in light of rising costs for healthcare and pensions, contract negotiations in the future may be difficult. Furthermore, changes in applicable law or regulations could have an adverse effect on management's negotiating position with respect to our currently unionized employees and/or employees that decide to unionize in the future. We are subject to a risk of work stoppages and other labor relations matters as we negotiate with the unions to address these issues, which could affect our results of operations and financial condition. We can give no assurance that issues with our labor forces will be resolved favorably to us in the future or that we will not experience work stoppages.

We depend significantly on the services of the members of our management team, and the departure of any of those persons could cause our operating results to suffer.

Our success depends significantly on the continued individual and collective contributions of our management team. The loss of the services of any member of our management team could have a material adverse effect on our business as our management team has knowledge of our industry and customers and would be difficult to replace.

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Our operations are geographically concentrated in California and this lack of diversification may negatively impact our operations.

Although we own facilities in a number of states, over 94% of our operations are located in California. As a result, we are largely subject to weather, political, water supply, labor, utility cost, regulatory and economic risks affecting California.

We are also affected by the real property market in California. In order to grow our business, we may need to acquire additional real estate or rights to use real property owned by third parties, the cost of which tends to be higher and more volatile in California relative to other states. The value of our assets in California may decline if there is a decline in the California real estate market which results in a significant decrease in real property values.

The effects of natural disasters, terrorist activity, pandemics, or poor water quality or contamination to our water supply may result in disruption in our services and litigation which could adversely affect our business, operating results and financial condition.

We operate in areas that are prone to earthquakes, fires, mudslides and other natural disasters. A significant seismic event or other natural disaster in California where our operations are concentrated could adversely impact our ability to deliver water and adversely affect our costs of operations. A major disaster could damage or destroy substantial capital assets. The California Public Utilities Commission has historically allowed utilities to establish a catastrophic event memorandum account as another possible mechanism to recover costs. However, we can give no assurance that the CPUC or any other commission would allow any such cost recovery mechanism in the future.

Our water supplies are subject to contamination, including contamination from the development of naturally-occurring compounds, chemicals in groundwater systems, pollution resulting from man-made sources, such as MTBE, sea water incursion and possible terrorist attacks. If our water supply is contaminated, we may have to interrupt the use of that water supply until we are able to substitute the flow of water from an uncontaminated water source. In addition, we may incur significant costs in order to treat the contaminated source through expansion of our current treatment facilities, or development of new treatment methods. If we are unable to substitute water supply from an uncontaminated water source, or to adequately treat the contaminated water source in a cost-effective manner, there may be an adverse effect on our revenues, operating results and financial condition. The costs we incur to decontaminate a water source or an underground water system could be significant and could adversely affect our business, operating results and financial condition and may not be recoverable in rates. We could also be held liable for consequences arising out of human exposure to hazardous substances in our water supplies or other environmental damage. For example, private plaintiffs have the right to bring personal injury or other toxic tort claims arising from the presence of hazardous substances in our drinking water supplies. Our insurance policies may not be sufficient to cover the costs of these claims.

We operate a dam. If the dam were to fail for any reason, we would lose a water supply and flooding likely would occur. Whether or not we were responsible for the dam's failure, we could be sued. We can give no assurance that we would be able to successfully defend such a suit.

In light of the threats to the nation's health and security ensuing in the wake of the September 11, 2001 terrorist attacks, we have taken steps to increase security measures at our facilities and heighten employee awareness of threats to our water supply. We have also tightened our security measures regarding the delivery and handling of certain chemicals used in our business. We have and will continue to bear increased costs for security precautions to protect our facilities, operations and supplies. These costs may be significant. Despite these tightened security measures, we may not be in a position to control the outcome of terrorist events should they occur.

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We depend upon our skilled and trained workforce to ensure water delivery. Were a pandemic to occur, we can give no assurance that we would be able to maintain sufficient manpower to ensure uninterrupted service in all of the districts that we serve.

### We retain certain risks not covered by our insurance policies.

We evaluate our risks and insurance coverage annually. Our evaluation considers the costs, risks and benefits of retaining versus insuring various risks as well as the availability of certain types of insurance coverage. Furthermore, we are also affected by increases in prices for insurance coverage; in particular, we have been, and will continue to be, affected by rising health insurance costs. Retained risks are associated with deductible limits, partial self-insurance programs and insurance policy coverage ceilings. If we suffer an uninsured loss, we may be unable to pass all, or any portion, of the loss on to customers because our rates are regulated by regulatory commissions. Consequently, uninsured losses may negatively affect our financial condition, liquidity and results of operations. There can be no assurance that we will not face uninsured losses pertaining to the risks we have retained.

We rely on our information technology and a number of complex business systems that could malfunction and result in negative impacts on our profitability and cash flow.

Our business is dependent on several complex business systems, certain of which are owned by third parties. The business systems must function reliably in order for us to operate effectively. Among other things, system malfunctions and security breaches could prevent us from operating or monitoring our facilities, billing accurately and timely analysis of financial results. Our profitability and cash flow could be affected negatively in the event these systems do not operate effectively or are circumvented.

The accuracy of our judgments and estimates about financial and accounting matters will impact our operating results and financial condition.

We make certain estimates and judgments in preparing our financial statements regarding, among others:

the useful life of intangible rights;
the number of years to depreciate certain assets;
amounts to set aside for uncollectible accounts receivable, inventory obsolescence and uninsured losses;
our legal exposure and the appropriate accrual for claims, including medical claims and workers' compensation claims;
future costs and assumptions for pensions and other post-retirement benefits;
regulatory recovery of deferred items;
possible tax uncertainties; and
projected collections of WRAM/MCBA receivables.

The quality and accuracy of those estimates and judgments will have an impact on our operating results and financial condition.

In addition, we must estimate unbilled revenues and costs as of the end of each accounting period. If our estimates are not accurate, we will be required to make an adjustment in a future period. Accounting rules permit us to use expense balancing accounts and memorandum accounts that include input cost changes to us that are different from amounts incorporated into the rates approved by the commissions.

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These accounts result in expenses and revenues being recognized in periods other than in which they occurred.

### Our controls and procedures may fail or be circumvented.

Management regularly reviews and updates our internal control over financial reporting, disclosure controls and procedures, and corporate governance policies and procedures. Any system of controls and procedures, however well designed and operated, is based in part on certain assumptions and can provide only reasonable, not absolute, assurances that the objectives of the system are met. Any failure or circumvention of our controls and procedures or failure to comply with regulations related to controls and procedures could result in lack of compliance with contractual agreements, misstatements in our financial statements in amounts that could be material or could cause investors to lose confidence in our reported financial information, either of which could have a negative effect on the trading price of our stock and may negatively affect our ability to raise future capital.

Further, if we or our independent registered public accounting firm discover a material weakness in our internal control over financial reporting, the disclosure of that fact, even if quickly remedied, could reduce the market's confidence in our financial statements and harm our stock price. In addition, non-compliance with Section 404 of the Sarbanes-Oxley Act of 2002 could subject us to a variety of administrative sanctions, including the suspension or delisting of our common stock from the New York Stock Exchange and the inability of registered broker-dealers to make a market in our common stock, which would further reduce our stock price.

We may be required to adopt International Financial Reporting Standards (IFRS), or other accounting or financial reporting standards, the ultimate adoption of which could negatively impact our business, financial condition or results of operations.

We could be required to adopt IFRS or other accounting or financial reporting standards different from Generally Accepted Accounting Principles (GAAP) in the United States of America, which is currently applicable to our accounting and financial reporting. In 2008 the SEC released a proposed roadmap for the adoption of IFRS according to which we could be required to adopt IFRS in the future. Under GAAP we are subject to the accounting procedures for accounting for the effects of certain types of regulation, which, among other things, allows us to defer certain costs if we believe it is probable that we will be allowed to recover those costs by future rate increases. Currently, IFRS does not contain provisions equivalent to the current GAAP accounting procedures. The implementation and adoption of new accounting or financial reporting standards could affect our reported performance, which in turn could favorably or unfavorably impact our business, financial condition or results of operations. Furthermore, the transition to and application of new accounting or financial reporting standards could result in increased administrative costs.

### Municipalities, water districts and other public agencies may condemn our property by eminent domain action.

State statutes allow municipalities, water districts and other public agencies to own and operate water systems. These agencies are empowered to condemn properties already operated by privately owned public utilities. However, whenever a public agency constructs facilities to extend a utility system into the service area of a privately owned public utility, such an act constitutes the taking of property and requires reimbursement to the utility for its loss. If a public agency were to acquire our utility property by eminent domain action, we would be entitled to just compensation for our loss, but we would no longer have access to the condemned property nor would we be entitled to any portion of revenue generated from the use of such asset going forward.

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#### Item 1B. Unresolved Staff Comments.

None

#### Item 2. Properties.

Our physical properties consist of offices and water facilities to accomplish the production, storage, treatment, and distribution of water. These properties are located in or near the geographic service areas listed above in Item 1, "Business Geographical Service Areas and Number of Customers at Year-end." Our headquarters, which houses accounting, engineering, information systems, human resources, purchasing, regulatory, water quality, and executive staff, is located in San Jose, California.

The real properties owned are held in fee simple title. Properties owned by Cal Water are subject to the lien of an Indenture of Mortgage and Deed of Trust dated April 17, 2009 (the California Indenture), securing Cal Water's first mortgage bonds, of which \$413.7 million was outstanding at December 31, 2013. The California Indenture contains certain restrictions common to such types of instruments regarding the disposition of property and includes various covenants and restrictions. At December 31, 2013, our California utility was in compliance with the covenants of the California Indenture.

Cal Water owns 628 wells and operates 5 leased wells. There are 428 owned storage tanks with a capacity of 490 million gallons, 2 leased storage tanks with a capacity of 0.4 million gallons, 31 managed storage tanks with a capacity of 21 million gallons, and 3 reservoirs with a capacity of 250 million gallons. Cal Water owns and operates 6 surface water treatment plants with a combined capacity of 46 million gallons per day. There are 5,771 miles of supply and distribution mains in the various systems.

Hawaii Water owns 21 wells and manages 5 irrigation wells. There are 24 storage tanks with a storage capacity of 20 million gallons. There are 70 miles of supply and distribution lines. Hawaii Water operates 5 wastewater treatment facilities with a combined capacity to process approximately 1.8 million gallons per day. There are 26 miles of sewer collection mains.

Washington Water owns 341 wells and manages 113 wells. There are 127 owned storage tanks and 38 managed storage tanks with a storage capacity of 9 million gallons. There are 328 miles of supply and distribution lines.

New Mexico Water owns 17 wells. There are 12 storage tanks with a storage capacity of 4 million gallons. There are 134 miles of supply and distribution lines. New Mexico operates 2 waste water treatment facilities with a combined capacity to process 0.5 million gallons per day. There are 34 miles of sewer collection mains.

Washington Water has long-term bank loans that are secured primarily by utility plant owned by Washington Water. New Mexico Water has a short-term loan that is secured by utility plant owned by New Mexico Water.

In the leased City of Hawthorne and City of Commerce systems or in systems that are operated under contract for municipalities or private companies, title to the various properties is held exclusively by the municipality or private company.

### Item 3. Legal Proceedings.

Information with respect to this item may be found under the subheading "Contingencies" in Note 14 to the consolidated Financial Statements in Item 8, which is incorporated herein by reference.

### Item 4. Mine Safety Disclosures.

Not applicable.

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### **PART II**

### Item 5. Market for Registrant's Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

Our common stock is traded on the New York Stock Exchange under the symbol "CWT." At December 31, 2013, there were 47,740,957 common shares outstanding. There were 2,278 common stockholders of record as of February 14, 2014.

During 2013, we paid a cash dividend of \$0.640 per common share, or \$0.1600 per quarter. During 2012, we paid a cash dividend of \$0.630 per common share, or \$0.15750 per quarter. In January 2014, our Board of Directors declared a quarterly cash dividend of \$0.1625 per common share payable on February 21, 2014, to stockholders of record on February 10, 2014. This represents our 47th consecutive year of increasing the annual dividend and marks the 273rd consecutive quarterly dividend.

We presently intend to pay quarterly cash dividends in the future consistent with past practices, subject to our earnings and financial condition, restrictions set forth in our debt instruments, regulatory requirements and such other factors as our Board of Directors may deem relevant.

During 2013 and 2012, the common stock market price range and dividends per share for each quarter were as follows:

2013	First	Second		Third		1	Fourth
Common stock market price range:							
High	\$ 21.22	\$	20.84	\$	22.34	\$	23.43
Low	18.42		18.54		18.87		19.65
Dividends paid per common share	0.1600		0.1600		0.1600		0.1600

2012	First		Second		Third		Fourth
Common stock market price range:							
High	\$ 19.25	\$	18.60	\$	19.05	\$	18.90
Low	17.67		17.14		17.93		16.84
Dividends paid per common share	0.15750		0.15750		0.15750		0.15750
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### **Five-Year Performance Graph**

The following performance graph compares the changes in the cumulative shareholder return on California Water Service Group's common stock with the cumulative total return on the Robert W. Baird Water Utility Index and the Standard & Poor's 500 Index during the last five years ended December 31, 2013. The comparison assumes \$100 was invested on December 31, 2008, in California Water Service Group's common stock and in each of the forgoing indices and assumes reinvestment of dividends.

### Performance Graph Data

The following descriptive data is supplied in accordance with Rule 304(d) of Regulations S-T:

	2009	2010	2011	2012	2013
California Water Service Group	82	85	87	90	117
S &P 500	126	146	149	172	228
RW Baird Water Utility Index	101	122	139	167	196

An initial \$10,000 investment in the common stock of California Water Service Group on December 31, 2008 including reinvestment of dividends would be worth \$11,700 at the end of the 5-year period ending December 31, 2013.

### Item 6. Selected Financial Data.

The following selected consolidated financial data should be read in conjunction with our Consolidated Financial Statements and the Notes thereto and the information contained in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations."

Historical results are not necessarily indicative of future results.

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# FIVE YEAR FINANCIAL REVIEW

		2013		2012		2011		2010		2009
		(Doll	ars i	in thousands,	exc	ept common	shai	re and other o	data	1)
Summary of Operations										
Operating revenue										
Residential	\$	406,824	\$	394,736	\$	375,703	\$	335,833	\$	315,617
Business		111,529		106,674		100,050		90,992		86,766
Industrial		26,290		25,467		24,612		20,733		18,963
Public authorities		31,067		29,568		28,278		23,904		22,408
Other		17,553		26,567		(3,033)		11,666		14,798
MCBA net adjustment to reduce adopted		,		·		, , ,		·		·
revenue		(9,160)		(23,046)		(23,796)		(22,729)		(9,180)
Total operating revenue		584,103		559,966		501,814		460,399		449,372
Operating expenses		510,098		486,123		434,647		398,586		391,253
Interest expense, other income and										
expenses, net		26,751		25,015		29,455		24,157		17,565
Net income	\$	47,254	\$	48,828	\$	37,712	\$	37,656	\$	40,554
		., -	•					,		- /
Common Share Data										
Earnings per share diluted	\$	1.02	\$	1.17	\$	0.90	\$	0.90	\$	0.98
Dividend paid		0.640		0.630		0.615		0.595		0.590
Dividend payout ratio		63%	'n	54%	ó	68%	)	66%	,	61%
Book value per share	\$	12.54	\$	11.30	\$	10.76	\$	10.45	\$	10.13
Market price at year-end		23.07		18.35		18.26		18.64		18.41
Common shares outstanding at year-end (in										
thousands)		47,741		41,908		41,817		41,667		41,531
Return on average common stockholders'		.,,,,,		.1,500		11,017		.1,007		.1,001
equity		8.8%	'n	10.6%	'n	8.5%	,	9.0%	,	9.8%
Long-term debt interest coverage		3.42		3.45		3.11	,	3.59		4.04
Balance Sheet Data		3.12		3.13		3.11		3.37		1.01
Net utility plant	\$	1,515,831	\$	1,457,056	\$	1,381,119	\$	1,294,297	\$	1,198,077
Total assets	Ψ	1,959,855	Ψ	1,995,924	Ψ	1,854,587	Ψ	1,692,066	Ψ	1,525,581
Long-term debt including current portion Capitalization ratios:		434,050		481,250		488,165		481,561		387,222
Common stockholders' equity		58.0%	<u>'</u>	49.6%	<u>,</u>	48.0%		47.5%	,	52.1%
Preferred stock		36.0%	9	49.0%	0	40.0%	)	47.370	)	32.170
Long-term debt		42.0%	,	50.407	,	52.0%		50.50	,	47.00
		42.0%	0	50.4%	0	32.0%	)	52.5%	)	47.9%
Other Data										
Estimated water production (million gallons)										
Wells and surface supply		64,161		66,184		64,100		65,288		71,266
Purchased		62,202		59,708		56,253		56,654		60,292
1 urchased		02,202		39,708		30,233		30,034		00,292
Total estimated water production		126,363		125,892		120,353		121,942		131,558

Metered customers	464,800	458	,400	451,9	000	438,600	)	426,600
Flat-rate customers	38,100	42	,300	47,6	000	59,300	)	68,100
Customers at year-end**	502,900	500	,700	499,5	00	497,900	)	494,700
New customers added	2,200	1.	,200	1,6	000	3,200	)	4,207
Revenue per customer	\$ 1,161	\$ 1.	,118	\$ 1,0	05	\$ 925	\$	908
Utility plant per customer	4,401	4	,187	3,9	25	3,706	,	3,455
Employees at year-end	1,125	1.	,131	1,1	32	1,127	,	1,013

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Includes customers of the City of Hawthorne and City of Commerce

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#### Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.

### Overview

In 2013 and 2012, net income was \$47.3 million and \$48.8 million, respectively. Diluted earnings per share decreased \$0.15 to \$1.02 or 13% from 2012 to 2013. The weighted average number of common shares outstanding used in the diluted earnings per share calculation increased to 46,417,000 shares in 2013 compared to 41,892,000 shares in 2012 mostly due to the sale of 5,750,000 shares of common stock on March 26, 2013. The \$1.5 million decrease in net income was primarily attributable to cost increases for employee wages and benefits, water production costs, depreciation on plant placed into service during 2012, and property taxes. The decrease in net income was also due to the 2012 one-time benefit from the reversal of 2011 deferred WRAM revenues of \$12.9 million and associated costs of \$10.5 million that we recognized in 2012, a \$0.6 million decrease in the unrealized pre-tax gain on our benefit plan insurance investments in 2013, and higher net interest expenses mostly due to a reduction in capital project spending in 2013. The one-time tax benefit was \$4.9 million in 2013 for state enterprise zone credits and state repairs deductions, and was \$6.2 million in 2012 for state repairs deductions. The 2013 cost increases were partially offset by cost reductions to other operations, maintenance expenses, and income taxes.

In 2012 and 2011, net income was \$48.8 million and \$37.7 million, respectively. Diluted earnings per share increased \$0.27 to \$1.17 or 30% from 2011 to 2012. The \$11.1 million increase in net income was primarily attributable to a one-time income tax benefit of \$6.2 million related to 2011 and prior years for state income tax repairs and maintenance deductions that we recognized in 2012, an unrealized pre-tax gain of \$2.5 million on our benefit plan insurance investments, a one-time benefit of 2011 deferred WRAM operating revenues of \$12.9 million and associated costs of \$10.5 million that we recognized in 2012, a decrease in the current year income tax provision due to the repairs and maintenance deductions, and lower financing costs for short-term borrowings, which was partially offset by a \$3.9 million reduction to operating revenues due to the cost of capital adjustment mechanism and cost increases for employee wages and benefits, water production costs, and depreciation on plant placed into service during 2011.

We plan to continue to seek rate relief to recover our operating cost increases and receive reasonable returns on invested capital. We expect to fund our long-term capital needs through a combination of debt, common stock offerings, and cash flow from operations.

#### **Critical Accounting Policies and Estimates**

We maintain our accounting records in accordance with accounting principles generally accepted in the United States of America and as directed by the Commissions to which our operations are subject. The process of preparing financial statements requires the use of estimates on the part of management. The estimates used by management are based on historic experience and an understanding of current facts and circumstances. A summary of our significant accounting policies is listed in Note 2 of the Notes to Consolidated Financial Statements. The following sections describe those policies where the level of subjectivity, judgment, and variability of estimates could have a material impact on the financial condition, operating performance, and cash flows of the business.

### **Revenue Recognition**

Revenue generally includes monthly cycle customer billings for regulated water and wastewater services at rates authorized by regulatory Commissions (plus an estimate for water used between the customer's last meter reading and the end of the accounting period) and billings to certain non-regulated customers at rates authorized by contract with government agencies.

The Company's regulated water and waste water revenue requirements are authorized by the Commissions in the states in which we operate. The revenue requirements are intended to provide the Company a reasonable opportunity to recover its cost of service and earn a return on investments.

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For metered customers, Cal Water recognizes revenue from rates which are designed and authorized by the CPUC. Under the Water Revenue Adjustment Mechanism (WRAM), Cal Water records the adopted level of volumetric revenues, which would include recovery of cost of service and a return on investments as established by the CPUC for metered accounts (adopted volumetric revenues). In addition to volumetric-based revenues, the revenue requirements approved by the CPUC include service charges, flat rate charges, and other items not subject to the WRAM. The adopted volumetric revenue considers the seasonality of consumption of water based upon historical averages. The variance between adopted volumetric revenues and actual billed volumetric revenues for metered accounts is recorded as a component of revenue with an offsetting entry to a regulatory asset or liability balancing account (tracked individually for each Cal Water district) subject to certain criteria under the accounting for regulated operations being met. The variance amount may be positive or negative and represents amounts that will be billed or refunded to customers in the future.

Cost-recovery rates are designed to permit full recovery of certain costs allowed to be recovered by the commissions. Cost-recovery rates such as the Modified Cost Balancing Account (MCBA) provides for recovery of adopted expense levels for purchased water, purchased power and pump taxes, as established by the CPUC. In addition, cost-recovery rates include recovery of cost related to water conservation programs and certain other operation expenses adopted by the CPUC. Variances (which include the effects of changes in both rate and volume for the MCBA) between adopted and actual costs are recorded as a component of revenue, as the amount of such variances will be recovered from or refunded to our customers at a later date. Cost-recovery expenses are generally recognized when the expenses are incurred with no markup for return or profit.

The balances in the WRAM and MCBA assets and liabilities accounts will fluctuate on a monthly basis depending upon the variance between adopted and actual results. The recovery or refund of the WRAM is netted against the MCBA over- or under-recovery for the corresponding district and the deferred net balances are interest bearing at the current 90 day commercial paper rate. At the end of the calendar year, Cal Water files with the CPUC to refund or collect the balance in the accounts. Most undercollected net WRAM and MCBA receivable balances are collected over 12 and 18 months. Cal Water defers any net WRAM and MCBA revenues and associated costs whenever the net receivable balances are estimated to be collected more than 24 months after the respective reporting period in which it was recorded. The deferred net WRAM and MCBA revenue and associated costs were determined using forecasts of rate payer consumption trends in future reporting periods and the timing of when the CPUC will authorize Cal Water's filings to recover unbilled balances. Deferred revenues and associated costs are recorded in future periods as the collection becomes within 24 months of the respective reporting period.

The net WRAM and MCBA balances included in regulatory assets and liabilities as of December 31, 2013 and 2012 are:

	2	013	2	2012			
		Dolla	rs iı	1			
		millions					
Net short-term receivable	\$	30.9	\$	34.0			
Net long-term receivable		15.4		12.1			
Total receivable	\$	46.3	\$	46.1			
Net short-term payable	\$	1.0	\$	0.4			
	Ψ		Ψ				
Net long-term payable		0.9		0.1			
Total payable	\$	1.9	\$	0.5			

Flat rate customers are billed in advance at the beginning of the service period. The revenue is prorated so that the portion of revenue applicable to the current period is included in that period's revenue, with the balance recorded as unearned revenue on the balance sheet and recognized as revenue

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when earned in the subsequent accounting period. Our unearned revenue liability was \$1.5 million and \$1.7 million as of December 31, 2013 and 2012, respectively. This liability is included in "other accrued liabilities" on our consolidated balance sheets.

### **Regulated Utility Accounting**

Because we operate extensively in a regulated business, we are subject to the accounting standards for regulated utilities. The Commissions in the states in which we operate establish rates that are designed to permit the recovery of the cost of service and a return on investment. We capitalize and record regulatory assets for costs that would otherwise be charged to expense if it is probable that the incurred costs will be recovered in future rates. Regulatory assets are amortized over the future periods that the costs are expected to be recovered. If costs expected to be incurred in the future are currently being recovered through rates, we record those expected future costs as regulatory liabilities. In addition, we record regulatory liabilities when the Commissions require a refund to be made to our customers over future periods.

Determining probability requires significant judgment by management and includes, but is not limited to, consideration of testimony presented in regulatory hearings, proposed regulatory decisions, final regulatory orders, and the strength or status of applications for rehearing or state court appeals. We also record a regulatory asset when a mechanism is in place to recover current expenditures and historical experience indicates that recovery of incurred costs is probable, such as the regulatory assets for pension benefits; and deferred income tax.

If we determine that a portion of our assets used in utility operations is not recoverable in customer rates, we would be required to recognize the loss of the assets disallowed.

### Goodwill Accounting and Evaluation for Impairment

In November of 2013 and 2012, we performed annual impairment tests of the remaining goodwill balance of \$2.6 million by comparing the fair value of Hawaii Water, the reporting unit, with its carrying amount, including goodwill and no impairment was recorded. Our analysis considered the approval of future rate case proceedings for the various operations of Hawaii Water based on historical rate of return filings allowed by the Hawaii Public Utilities Commission. To the extent the approved rate of return filings allowed by the Hawaii Public Utilities Commission are less than expected, an impairment of the recorded goodwill may occur.

### **Income Taxes**

We account for income taxes using the asset and liability method. Deferred tax assets and liabilities are recognized for future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. We measure deferred tax assets and liabilities at enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. We recognize the effect on the deferred tax assets and liabilities of a change in tax rate in the period that includes the enactment date. We must also assess the likelihood that deferred tax assets will be recovered in future taxable income and, to the extent recovery is not probable, a valuation allowance would be recorded. In management's view, a valuation allowance was not required at December 31, 2013 or December 31, 2012.

We anticipate that future rate actions by the regulatory commissions will reflect revenue requirements for the tax effects of temporary differences recognized, which have previously been passed through to customers. The regulatory commissions have granted us rate increases to reflect the normalization of the tax benefits of the federal accelerated methods and available Investment Tax Credits (ITCs) for all assets placed in service after 1980. ITCs are deferred and amortized over the lives of the related properties for book purposes. The commission granted flowthrough for state taxes.

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In 2013, the Company recorded \$4.4 million of State of California enterprise zone (EZ) credits for sales and use taxes and hiring incentives for the period from 2008 to 2013 based on an analysis of all district operations. The Company filed amended state income tax returns for tax years 2008, 2009, 2010 and 2011. The State of California hiring EZ credits were included on the Company's 2012 state income tax returns filed during the fourth quarter of 2013. The Company will amend the 2012 state income tax return for sales and use tax EZ credits in 2014. Unused State of California EZ credits can be carried-forward ten years. The Company estimates the carried-forward portion of its State of California EZ credits at \$2.3 million. The Company's analysis of State of California EZ credits as of December 31, 2013 resulted in the recognition of a \$0.6 million liability for unrecognized tax benefits.

On September 19, 2013, the U. S. Department of the Treasury and Internal Revenue Service (IRS) issued the final and re-proposed tangible property regulations for repairs and maintenance deductions with an effective date of January 1, 2014. These tax regulations allowed the Company to deduct a significant amount of linear asset costs previously capitalized for book and tax purposes. The Company intends to reevaluate its unit of property for linear assets on its 2013 tax return. The Company's federal fourth quarter of 2013 qualified repairs and maintenance deductions was \$25.0 million for 2012 and prior years and created a deferred income tax liability of \$8.8 million as of December 31, 2013. The Company's state fourth quarter of 2013 qualified repairs and maintenance deductions was \$41.0 million for 2012 and prior years and was recorded as a \$2.4 million reduction to state income tax expense. The total federal NOL was \$14.8 million and state NOL was \$42.0 million as of December 31, 2013 mostly due to repairs and maintenance deductions. The NOL carry-forward amounts are more likely than not to be recovered and therefore require no valuation allowance. The NOL carry-forward does not begin to expire until 2033.

During 2012, the Company filed an application for a change in tax accounting method with the IRS to implement the repairs and maintenance deduction. The Company's federal linear assets qualified repairs and maintenance deduction was \$86.7 million for 2011 and prior years and created a deferred income tax liability \$30.4 million as of December 31, 2012. The Company's state linear assets qualified repairs and maintenance deduction was \$122.2 million for 2011 and prior years and was recorded as a \$7.0 million reduction to state income tax expense. The Company planned to carry-back the NOL as of December 31, 2012 and recorded a \$0.8 million federal income tax expense. This adjustment was reversed in 2013 when the federal NOL was carried-forward to reduce 2013 income tax payments.

The American Taxpayer Relief Act of 2012 provided the Company with additional 50% first-year bonus depreciation for assets placed in service from December 31, 2012 to December 31, 2013. The Tax Relief, Unemployment Insurance Reauthorization and Job Creation Act of 2010 provided the Company with additional federal income tax deductions for assets placed in service after September 8, 2010 and before December 31, 2012. The federal income tax deduction was estimated at \$2.1 million in 2013, was \$5.1 million in 2012 and was \$12.6 million in 2011. The 2013 estimate will be finalized when we file the 2013 tax returns in the third quarter of 2014.

On October 24, 2013, the IRS completed its audit of the Company's 2010 and 2011 federal income tax returns with no audit adjustment. In December 2012, the California Franchise Tax Board completed an audit of the Company's 2008 and 2009 state income tax returns with no audit adjustment. The State of Hawaii Department of Taxation is presently auditing the Company's 2011 and 2012 Hawaii state income tax returns. The State of California Board of Equalization Franchise is presently auditing the Company's 2010, 2011, and 2012 sales and use tax filings. It is uncertain when the State audits will be completed. The Company believes that the final resolution of the state audits will not have a material impact on its financial condition or results of operations.

### **Pension Benefits**

We incur costs associated with our pension and postretirement health care benefits plans. To measure the expense of these benefits, our management must estimate compensation increases, mortality rates,

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future health cost increases and discount rates used to value related liabilities and to determine appropriate funding. Different estimates used by our management could result in significant variances in the cost recognized for pension benefit plans. The estimates used are based on historical experience, current facts, future expectations, and recommendations from independent advisors and actuaries. We use an investment advisor to provide advice in managing the plan's investments. Beginning with the 2009 California GRC decision effective January 1, 2011, we anticipate any increases in funding for the pension benefits plans will be recovered in future rate filings, thereby mitigating the financial impact. We believe it is probable that future costs will be recovered in future rates and therefore have recorded a regulatory asset in accordance with generally accepted accounting principles.

#### Workers' Compensation and Other Claims

We are self-insured for a portion of workers' compensation and other claims. Excess amounts are covered by insurance policies. For workers' compensation, we work with an independent actuary firm to estimate the discounted liability associated with claims submitted and claims not yet submitted based on historical data. These estimates could vary significantly from actual claims paid, which could impact earnings and cash flows. For other claims, management estimates the cost incurred but not yet paid using historical information. Actual costs could vary from these estimates. Management believes actual costs incurred would be allowed in future rates, mitigating the financial impact.

### **Results of Operations**

### **Earnings**

In 2013 and 2012, net income was \$47.3 million and \$48.8 million, respectively. Diluted earnings per share decreased \$0.15 to \$1.02 or 13% from 2012 to 2013. The weighted average number of common shares outstanding used in the diluted earnings per share calculation increased to 46,417,000 shares in 2013 compared to 41,892,000 shares in 2012 mostly due to the sale of 5,750,000 shares of common stock on March 26, 2013. The \$1.5 million decrease in net income was primarily attributable to the cost increases for employee wages and benefits, water production costs, depreciation on plant placed into service during 2012, and property taxes. The decrease in net income was also due to the 2012 one-time benefit from the reversal of 2011 deferred WRAM revenues of \$12.9 million and associated costs of \$10.5 million that we recognized in 2012, a \$0.6 million decrease in the unrealized pre-tax gain on our benefit plan insurance investments in 2013, and higher net interest expenses mostly due to a reduction in capital project spending in 2013. The one-time tax benefit was \$4.9 million in 2013 for state enterprise zone credits and repairs deductions, and was \$6.2 million in 2012 for state repairs deductions. The 2013 cost increases were partially offset by cost reductions to other operations, maintenance expenses, and income taxes.

In 2012 and 2011, net income was \$48.8 million and \$37.7 million, respectively. Diluted earnings per share increased \$0.27 to \$1.17 or 30% from 2011 to 2012. The \$11.1 million increase in net income was primarily attributable to a one-time income tax benefit of \$6.2 million related to 2011 and prior years for state income tax repairs and maintenance deductions that we recognized in 2012, an unrealized pre-tax gain of \$2.5 million on our benefit plan insurance investments, a one-time benefit of 2011 deferred WRAM operating revenues of \$12.9 million and associated costs of \$10.5 million that we recognized in 2012, a decrease in the current year income tax provision due to the repairs and maintenance deductions, and lower financing costs for short-term borrowings, which was partially offset by a \$3.9 million reduction to operating revenues due to the cost of capital adjustment mechanism and cost increases for employee wages and benefits, water production costs, and depreciation on plant placed into service during 2011.

### Dividends

At the January 2014 meeting, the Board of Directors declared the quarterly dividend, increasing it for the 47th consecutive year. The quarterly dividend was raised from \$0.1600 to \$0.1625 per common share,

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or an annual rate of \$0.65 per common share. Dividends have been paid for 69 consecutive years. The annual dividends paid per common share in 2013, 2012, and 2011 were \$0.640, \$0.630, and \$0.615, respectively. Earnings not paid as dividends are reinvested in the business for the benefit of stockholders. The dividend payout ratio was 63% in 2013, 54% in 2012, and 68% in 2011, for an average of 61% over the three-year period. Our long-term targeted dividend payout ratio is 60%

### Operating Revenue

Operating revenue in 2013 was \$584.1 million, an increase of \$24.1 million, or 4.3%, over 2012. Operating revenue in 2012 was \$560.0 million, an increase of \$58.2 million, or 11.6%, over 2011. The estimated sources of changes in operating revenue were:

	2013		2012		2	2011
		Dol	lars	in milli	ons	
Rate increases	\$	13.6	\$	28.9	\$	53.2
Net change due to actual versus adopted results, usage, and other(1)		8.4		14.0		4.4
Conservation balancing account(2)		0.3		(2.2)		(4.3)
Pension balancing account(2)		0.6		4.3		(1.9)
Deferral of net WRAM and MCBA revenue(3)		(0.3)		12.0		(12.9)
New customers		1.5		1.2		2.9
Net change	\$	24.1	\$	58.2	\$	41.4

The net change due to actual versus adopted results, usage, and other in the above table was the increase in customer usage and the net effect of WRAM. The usage by existing customers can materially change based upon current weather patterns and is influenced both by temperature and rainfall; however, the impact of weather on gross margin has been minimized with the adoption of WRAM and MCBA for California customers on July 1, 2008.

(2) The pension and conservation balancing accounts in the above table was the difference between actual expenses and adopted rate recovery.

The deferral of net WRAM and MCBA revenue in the above table was the net receivable balances that are expected to be collected from ratepayers beyond 24 months following the end of the accounting period in which these revenues were recorded. Early in 2012, Cal Water received CPUC decision 12-04-048, which decreased the amortization periods of Cal Water's receivables and resulted in the recognition of the \$12.9 million WRAM revenue that was deferred in 2011. In 2013, the net WRAM revenue deferral was \$0.3 million.

### Water Production Expenses

Water production expenses, which consist of purchased water, purchased power, and pump taxes, comprise the largest segment of total operating expenses. Water production costs accounted for 44.3%, 41.6%, and 41.8% of total operating costs in 2013, 2012, and 2011, respectively. The rates charged for wholesale water supplies, electricity, and pump taxes are established by various public agencies. As such, these rates are beyond our control.

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The table below provides the amount of increases and percent changes in water production costs during the past two years:

		2013			2012			2011	
			%			%			%
	Amount	Change	Change A	mount	Change	Change A	mount	Change	Change
				Doll	ars in mill	ions			
Purchased water	\$ 183.1	\$ 21.8	13.5% \$	161.3	\$ 18.7	13.2% \$	142.6	\$ 16.7	13.3%
Purchased power	32.2	1.2	3.8%	31.0	0.9	3.2%	30.1	0.5	1.7%
Pump taxes	10.8	0.5	4.4%	10.3	1.2	13.2%	9.1	0.5	5.8%
Total water production									
expenses	\$ 226.1	\$ 23.5	11.5% \$	202.6	\$ 20.8	11.5% \$	181.8	\$ 17.7	10.8%

The principal factors affecting water production expenses are the quantity, price and source of the water. Generally, water from wells costs less than water purchased from wholesale suppliers.

The table below provides the amounts, percentage change, and source mix for the respective years:

	2013		2012		2011	
		% of		% of		% of
	MG	Total	MG	Total	MG	Total
		Million	s of gallons (M	IG)		
Source:						
Wells	58,435	46.3%	59,932	47.6%	57,433	47.7%
% change from prior						
year	(2.5)%		4.4%		(2.0)%	
Purchased	62,202	49.2%	59,708	47.4%	56,253	46.7%
% change from prior						
year	4.2%		6.0%		(0.7)%	
Surface	5,727	4.5%	6,252	5.0%	6,667	5.6%
% change from prior						
year	(8.4)%		(6.2)%		(0.2)%	
Total	126,364	100.0%	125,892	100.0%	120,353	100.0%
% change from prior						
year	0.4%	. • . •	4.6%	. ,	(1.3)%	1 .

Purchased water expenses are affected by changes in quantities purchased, supplier prices, and cost differences between wholesale suppliers. The MCBA mechanism is designed to recover all incurred purchase water expenses. For 2013, the \$21.8 million increase in purchased water is due to wholesaler water rate increases between 3% and 12% and a 4% increase in purchased quantities. On an overall blended basis, wholesale water rates increased 8% on a cost-per-million-gallon basis in 2013. Purchased water expense for 2013 was partially offset by lease water rights credits of \$1.0 million.

For 2012, the \$18.7 million increase in purchased water is due to wholesaler water rate increases between 3% and 12% and a 6% increase in purchased quantities. On an overall blended basis, wholesale water rates increased 7% on a cost-per-million-gallon basis in 2012. Purchased water expense for 2012 was partially offset by lease water rights credits of \$0.9 million.

For 2011, the \$16.7 million increase in purchased water is due to wholesaler water rate increases between 3% and 38% despite a 1% decrease in purchased quantities. On an overall blended basis, wholesale water rates increased 14% on a cost-per-million-gallon basis in 2011. Purchased water expense for 2011 was partially offset by lease water rights credits of \$1.0 million.

See Item 1, "Rates and Regulation" of this annual report.

Purchased power expenses are affected by the quantity of water pumped from wells and moved through the distribution system, rates charged by electric utility companies, and rate structures applied to usage during peak and non-peak times of the day or season. In 2013, 2012, and 2011 purchased power expense increased \$1.2 million, or 4%, \$0.9 million, or 3%, and \$0.5 million, or 2%, respectively, primarily due to power supplier rate increases.

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Changes in climate change regulations could increase the cost of purchased power which in turn would result in an increase in the rates our power suppliers charge us. Any change in pricing of our purchased power in California would be recovered from our rate payers by the MCBA. Any change in power costs in other states would be requested to be recovered by the rate payers in those states. The impact of such legislation, is dependent upon the enacted date, the factors that impact our suppliers cost structure, and their ability to pass the costs to us in their approved tariffs. These items are not known at this time.

#### Administrative and General Expenses

Administrative and general expenses include payroll related to administrative and general functions, all employee benefits charged to expense accounts, insurance expenses, legal fees, expenses associated with being a public company, and general corporate expenses.

During 2013, administrative and general expenses increased \$4.1 million, or 4.4%, as compared to 2012. The increase was due primarily to increases in employee payroll costs, health care, pension and other employee benefit costs. These increases were partially offset by a reduction to outside service costs.

During 2012, administrative and general expenses increased \$8.2 million, or 9.5%, as compared to 2011. The increase was due primarily to increases in employee payroll costs, health care, pension, other employee benefit costs, and outside service costs.

#### Other Operations Expenses

The components of other operations expenses include payroll, material and supplies, and contract service costs of operating the regulated water systems, including the costs associated with water transmission and distribution, pumping, water quality, meter reading, billing, operations of district offices, and water conservation programs.

During 2013, other operating expenses decreased \$7.4 million, or 9.6%, compared to 2012 mainly due to \$10.5 million of MCBA costs from the recording of the 2011 deferred WRAM revenues and associated costs recorded during 2012 and the decrease was partially offset by \$2.6 million of increased conservation program expenses in 2013 compared to 2012. Conservation program expenses are fully recovered in rates for 2011, 2012, and 2013, and are tracked in a balancing account, such that revenues are recovered on a dollar-for-dollar basis up to the amounts authorized in the 2009 GRC.

During 2012, other operating expenses increased \$22.4 million, or 41%, compared to 2011 primarily attributable to \$10.5 million of MCBA costs from the recording of the 2011 deferred WRAM revenues and associated costs recorded during 2012, increased labor and benefit costs related to the operating activities and increased conservation program expenses compared to 2011.

### Maintenance

Maintenance expenses decreased \$1.8 million, or 9.3%, in 2013, compared to 2012 due to decreased costs for repairs of mains, services, meters, hydrants, and other structures. For 2012, maintenance expenses decreased \$1.6 million, or 7.5%, compared to 2011 due to decreased costs for repairs of mains, services, meters, hydrants, and other structures

### Depreciation and Amortization

Depreciation and amortization increased \$3.7 million in 2013 due to capital additions from 2012, and increased \$4.3 million in 2012 due to capital additions from 2011.

Our capital expenditures in California will be impacted by certain California environmental legislation passed in prior years. The CEQA permitting process involved in certain capital projects has increased the

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administrative cost of certain projects. California emission controls are expected to increase the cost of vehicle acquisitions. Certain existing vehicles will also have to be retrofitted to comply with the current legislation. The costs will be recovered via depreciation expense by our rate payers upon the filing of future general rate cases.

### Income Taxes

For 2013, income taxes decreased \$1.0 million as compared to 2012. For 2012, income taxes decreased \$1.7 million as compared to 2011. The effective tax rate was 30.2% (with the tax accounting method change, which reduced 2013 state income taxes by \$2.4 million), 31.7% (with the tax accounting method change, which reduced 2012 state income taxes by \$7.0 million), and 38.4%, in 2013, 2012, and 2011, respectively. The tax rate is also affected by the flow through method of accounting for income taxes which resulted from differences between tax depreciation and book depreciation on both pre-1982 assets, as well as all California assets. The flow through method of accounting is described in the Summary of Significant Accounting Policies in the Notes to Consolidated Financial Statements. We anticipate the reversal of federal tax depreciation on pre-1982 assets to continue in future years; however, its effect on our tax provision is uncertain due to the offsetting flow-through of state tax depreciation, which continues to increase with capital additions and the impact of cost to remove pre-1982 assets. In September of 2010, the 50% bonus depreciation for federal income tax filings was extended through 2013 and on January 2, 2013 was extended through December 31, 2013, which reduced 2013, 2012 and 2011 income tax payments \$2.1 million, \$5.0 million, and \$12.6 million, respectively.

### Property and Other Taxes

For 2013, property and other tax expenses increased \$2.3 million, or 11.9% from 2012. The increase was primarily due to increased property taxes for utility plant placed in service during 2012, increased payroll taxes, and increased franchise taxes. For 2012, property and other tax expenses increased \$0.9 million, or 4.9% from 2011. The increase was primarily due to increased property taxes due to utility plant additions during 2011 and an increase in payroll taxes.

#### Non-Regulated Revenue and Expense, Net

The major components of non-regulated income are revenue and operating expenses related to the following activities:

operating and maintenance services (O&M) and meter reading and billing services;
antenna site leases;
design and construction services;
billing of optional third-party insurance program to our residential customers;
interest income;
selling surplus property;
change in cash surrender value of life insurance; and
non-regulated and new business expenses.

Revenues from antenna site leases to telecommunication companies were \$2.0 million, \$2.0 million, and \$1.9 million in 2013, 2012, and 2011, respectively. Revenues from the billing and marketing contract with Home Serve USA were \$2.0 million in 2013, 2012, and 2011. Changes to the cash surrender value (CSV) of life insurance contracts associated with our benefit plans have had a significant impact to non-regulated expenses. There was an unrealized gain of \$1.9 million in 2013, an unrealized gain of

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\$2.5 million in 2012, and an unrealized loss of \$1.9 million in 2011. The CSV is determined in part by the market of certain underlining funds, the value of which reflects the changes in the stock market.

In 2013, non-regulated income net of expenses decreased \$1.0 million, or 33%, compared to 2012. The decrease was primarily due to a lower unrealized gain on the life insurance contracts associated with our benefit plans during 2013 and increased costs of new business opportunities. In 2012, nonregulated income net of expenses increased \$2.9 million, or 1,105% compared to 2011. The increase was primarily due to an unrealized gain on the life insurance contracts associated with our benefit plans during 2012.

### Gain on Sale of Non-Utility Property

For 2013, 2012, and 2011, there were no significant non-utility property sales. Earnings and cash flow from these transactions are sporadic and may or may not continue in future periods, depending upon market conditions. The Company has other non-utility properties that may be marketed in the future based on real estate market conditions.

### Interest Expenses

In 2013, interest expense increased \$0.7 million compared to 2012. This increase was attributable to decreased capitalized interest charged to construction projects during 2013, which was partially offset by decreased financing costs on the Company's short-term lines of credit. In 2012, interest expense decreased \$1.6 million compared to 2011. This decrease was attributable to lower financing costs on the Company's short-term lines of credit, the TIRBA balancing account interest charges ending on December 31, 2011, and an increase in capitalized interest charged to construction projects during 2012.

### **Rates and Regulation**

The following is a summary of 2013 rate filings and the anticipated annual impact on revenues. California decisions and resolutions may be found on the CPUC website at www.cpuc.ca.gov.

				Increase (Decrease)	CA District/
Type of Filing	Decision/Resolution	Approval Date	Aı	nual Revenue	Subsidiary
GRC, Step Rate and Offset Filings					
Step Rate Increase	AL 2090-2092	Jan 2013	\$	9.2 million	19 districts
2013 Expense Offset	AL 2100-2104	Apr 2013	\$	3.6 million	5 districts
2013 Expense Offset	AL 2107	Jun 2013	\$	1.3 million	1 districts
2013 Expense Offset	Various(1)	Sep 2013	\$	0.8 million	5 districts
2013 Rate Base Offset	AL 2094-2095	Mar 2013	\$	0.4 million	2 districts
Surcharges and Surcredits					
Cost of Capital	AL 2088	Jan 2013	\$	(3.7) million	All districts

(1)

Increases result from advice letters 2110, 2111, 2112, 2113, and 2115.

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The estimated impact of current and prior year rate changes on operating revenues compared to prior years is listed in the following table:

	2013		2012		2011	
	Dollars in millions					
General Rate Case (GRC)(a)	\$	1.2	\$	3.8	\$	28.1
Step rate increases		9.2		8.5		1.8
Offset (purchased water/pump taxes)		9.2		17.1		21.4
Balancing accounts, net		0.2		0.2		1.0
Other rate (decreases) increases		(6.2)		(0.7)		0.9
Total rate increases	\$	13.6	\$	28.9	\$	53.2

(a) The 2009 GRC was the first filing for all 24 districts with rate increases effective January 1, 2011. GRC activity in 2013 and 2012 includes Hawaii Water.

### **Water Supply**

Our source of supply varies among our operating districts. Certain districts obtain all of their supply from wells; some districts purchase all of their supply from wholesale suppliers; and other districts obtain supply from a combination of wells and wholesale suppliers. A small portion of supply comes from surface sources and is processed through Company-owned water treatment plants. To the best of management's knowledge, we are meeting water quality, environmental, and other regulatory standards for all company-owned systems.

California's normal weather pattern yields little precipitation between mid-spring and mid-fall. The Washington Water service areas receive precipitation in all seasons, with the heaviest amounts during the winter. New Mexico Water's rainfall is heaviest in the summer monsoon season. Hawaii Water receives precipitation throughout the year, with the largest amounts in the winter months. Water usage in all service areas is highest during the warm and dry summers and declines in the cool winter months. Rain and snow during the winter months replenish underground water aquifers and fill reservoirs, providing the water supply for subsequent delivery to customers. To date, snowpack water content and rainfall accumulation during the 2013-2014 water year is 19% of normal (as of January 1, 2014 per the California Department of Water Resources). Precipitation in latter half of 2011 was below average. Management believes that supply pumped from underground aquifers and purchased from wholesale suppliers will be adequate to meet customer demand during 2014 and beyond. However, water rationing may be required in future periods, if declared by the state or local jurisdictions. Long-term water supply plans are developed for each of our districts to help assure an adequate water supply under various operating and supply conditions. Some districts have unique challenges in meeting water quality standards, but management believes that supplies will meet current standards using current treatment processes.

### **Liquidity and Capital Resources**

### Cash flow from Operations

During 2013, we generated cash flow from operations of \$124.2 million, compared to \$131.9 million during 2012, and \$111.3 million during 2011. In general, cash flow from operations is primarily generated by net income, non-cash expenses for depreciation and amortization, deferred income taxes, regulatory liabilities, other current liabilities, changes of prepaid income taxes, and the amortization periods allowed by the commission to recover MCBA and other incurred costs. Cash generated by operations varies during the year. The decrease during 2013 compared to 2012 was primarily due to income tax payments of \$7.7 million in 2013 compared to an income tax refund of \$5.3 million in 2012. The decrease was partially offset by higher billing rates in 2013 due to the 2009 GRC. The timing of the collection from customers, the

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timing of employee pensions and other benefit payments, and the timing of liability payments also impacted the decrease. The increase during 2012 compared to 2011 was primarily due to higher billing rates due to the 2009 GRC, a reduction of \$10.5 million in federal and state income tax payments mostly due to the repairs and maintenance deductions, a \$3.5 million reduction of the December 31, 2011 undercollected net WRAM and MCBA receivable balances due to a reduction in the amortization periods and customer usage, the timing of employee pensions and other benefit payments, and the timing of liability payments. The water business is seasonal. Billed revenue is lower in the cool, wet winter months when less water is used compared to the warm, dry summer months when water use is highest. This seasonality results in the possible need for short-term borrowings under the bank lines of credit in the event cash is not sufficient to cover operating and capital costs during the winter period. The increase in cash flow during the summer allows short-term borrowings to be paid down. Customer water usage can be lower than normal in years when more than normal precipitation falls in our service areas or temperatures are lower than normal, especially in the summer months. The reduction in water usage reduces cash flow from operations and increases the need for short-term bank borrowings. In addition, short-term borrowings are used to finance capital expenditures until long-term financing is arranged.

### **Investing Activities**

During 2013 and 2012, we used \$123.0 million and \$127.7 million, respectively, of cash for capital expenditures, both company-funded and developer-funded. The 2014 budget estimated capital expenditures between \$110 million and \$130 million. Annual expenditures fluctuate each year due to the availability of construction resources and our ability to obtain construction permits in a timely manner.

#### Financing Activities

During 2013 the Company sold 5,750,000 shares of its common stock in an underwritten public offering for cash proceeds of approximately \$105.6 million, net of \$5.1 million of underwriting discounts and commissions and offering expenses. The net proceeds from the sale of common stock were added to our general funds to be used for general corporate purposes. In April 2013, the Company used a portion of the net proceeds from the offering to repay outstanding borrowings on the Company and Cal Water lines of credit of \$68.3 million and \$25.0 million, respectively. During 2012, there were no significant long-term debt or equity offerings; however, on June 29, 2011, the Company and Cal Water entered into new Syndicated Credit Agreements, which provide for unsecured revolving credit facilities of up to an initial aggregate amount of \$400 million. The Syndicated Credit Facilities amend, expand, and replace the Company's and its subsidiaries' existing credit facilities originally entered into on October 27, 2009. The new credit facilities extended the terms until June 29, 2016, increased the Company's and Cal Water's unsecured revolving lines of credit, and lowered interest rates and fees. The Company and subsidiaries which it designates may borrow up to \$100 million under the Company's revolving credit facility. Cal Water may borrow up to \$300 million under its revolving credit facility; however, all borrowings need to be repaid within twelve months unless otherwise authorized by the CPUC. The proceeds from the revolving credit facilities may be used for working capital purposes, including the short-term financing of capital projects. The base loan rate may vary from LIBOR plus 72.5 basis points to LIBOR plus 95 basis points, depending on the Company's total capitalization ratio. Likewise, the unused commitment fee may vary from 8 basis points to 12.5 basis points based on the same ratio.

The undercollected net WRAM and MCBA receivable balances were \$46.3 million and \$46.1 million as of December 31, 2013 and 2012, respectively. On April 19, 2012, the CPUC issued a decision to shorten the amortization periods for Cal Water's undercollected net WRAM and MCBA receivable balances for calendar years 2013, 2012, and 2011. The increase of \$0.2 million to the undercollected net WRAM and MCBA receivable balances during 2013 was due to timing of when cost-offset filings were authorized and when water production cost increases occurred in 2013. The undercollected net WRAM and MCBA receivable balances were primarily financed by Cal Water with short-term and long-term financing arrangements to meet operational cash requirements. Interest on the undercollected net WRAM and

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MCBA receivable balances, the interest recoverable from ratepayers, is limited to the current 90-day commercial paper rates which is significantly lower than Cal Water's short and long-term financing rates.

The Company borrowed \$70.6 million on our bank lines of credit, repaid \$113.3 million of short-term borrowings, and added \$10.6 million of advances and contributions in aid of construction, which was reduced by refunds to developers of \$6.9 million.

On October 4, 2011, Cal Water entered into a capital lease arrangement with the City of Hawthorne to operate the City's water system for a 15-year period. The capital lease increased debt \$9.4 million during 2011.

Bond principal and other long-term debt payments were \$47.2 million during 2013, compared to \$7.0 million during 2012. The increase in 2013 compared to 2012 was primarily due to the \$40.0 million repayment of series MMM and NNN during 2013. Bond principal and other long-term debt payments were \$7.0 million during 2012 compared to \$3.0 million during 2011. The increase in 2012 compared to 2011 was primarily due to the \$3.7 million repayment of series GGG and HHH.

We raised the dividend rate in January 2013 to \$0.640 from the 2012 rate of \$0.630. The annual dividend rate has increased from \$0.570 per share of common stock in 2005 to \$0.640 per share of common stock in 2013.

#### Short-Term Financing

Short-term liquidity is provided by the bank lines of credit described above and by internally generated funds. Long-term financing is accomplished through the use of both debt and equity. As of December 31, 2013, there were short-term borrowings of \$46.8 million outstanding on our unsecured revolving line of credit compared to \$89.5 million outstanding on our original unsecured revolving line of credit as of December 31, 2012. The decrease during 2013 was mostly due to the repayment of the outstanding borrowings from the net cash proceeds of the Company's common stock public offerings on March 26, 2013. The increase in short-term borrowing in 2012 compared to 2011 was to finance Cal Water, Hawaii Water, and Washington Water capital projects and operating activities.

Given our ability to access our lines of credit on a daily basis, cash balances are managed to levels required for daily cash needs and excess cash is invested in short-term or cash equivalent instruments. Minimal operating levels of cash are maintained for Washington Water, New Mexico Water, and Hawaii Water.

California Water Service Group and subsidiaries which it designates may borrow up to \$100 million under its new short-term credit facility. California Water Service Company may borrow up to \$300 million under its new credit facility; however, all borrowings need to be repaid within twelve months unless otherwise authorized by the CPUC.

Both short-term credit agreements contain affirmative and negative covenants and events of default customary for credit facilities of this type including, among other things, limitations and prohibitions relating to additional indebtedness, liens, mergers, and asset sales. Also, these unsecured credit agreements contain financial covenants governing the Company and its subsidiaries' consolidated total capitalization ratio not to exceed 66.7% and interest coverage ratio of three or more. As of December 31, 2013, the Company's total capitalization ratio was 55.0% (trade payable is included as debt for this calculation) and interest ratio was four and three fourths. In summary, we have met all of the covenant requirements and are eligible to use the full amounts of these credit agreements.

There was \$0.1 million of new debt added to long-term debt during 2013, and we made principal payments on Cal Water's first mortgage bonds and other long-term debt of \$47.2 million during 2013. In 2012, there was \$0.1 million of new debt added to long-term debt, and we made principal payments on Cal Water's first mortgage bonds and other long-term debt of \$7.0 million.

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Long-term financing, which includes first mortgage bonds, senior notes, other debt securities, and common stock, has typically been used to replace short-term borrowings and fund capital expenditures. Internally generated funds, after making dividend payments, provide positive cash flow, but have not been at a level to meet the needs of our capital expenditure requirements. Management expects this trend to continue given our capital expenditures plan for the next five years. Some capital expenditures are funded by payments received from developers for contributions in aid of construction or advances for construction. Funds received for contributions in aid of construction are non-refundable, whereas funds classified as advances in construction are refundable. Management believes long-term financing is available to meet our cash flow needs through issuances in both debt and equity instruments.

### Long-Term Financing

On January 7, 2010, Cal Water filed an application for additional financing authority with the CPUC. This request was approved on September 23, 2010, and the CPUC decision authorizes Cal Water to issue \$350 million of debt and common stock to finance capital projects and operations. In November 2010, Cal Water issued \$100 million of first mortgage bonds in accordance with the CPUC decision.

During 2013 the Company sold 5,750,000 shares of its common stock in an underwritten public offering for cash proceeds of approximately \$105.6 million, net of \$5.1 million of underwriting discounts and commissions and offering expenses. The net proceeds from the sale of common stock were added to our general funds to be used for general corporate purposes. In future periods, management anticipates funding our capital needs through a relatively balanced approach between long term debt and equity.

Additional information regarding the bank borrowings and long-term debt is presented in Notes 7 and 8 in the Notes to Consolidated Financial Statements.

#### Off-Balance Sheet Transactions

We do not utilize off-balance-sheet financing or utilize special purpose entity arrangements for financing. We do not have equity ownership through joint ventures or partnership arrangements.

### **Contractual Obligations**

The contractual obligations presented in the table below represent our estimates of future payments under fixed contractual obligations and commitments. Changes in our business needs, cancellation provisions and changes in interest rates, as well as action by third parties and other factors, may cause these estimates to change. Therefore, our actual payments in future periods may vary from those presented in the table below. The following table summarizes our contractual obligations as of December 31, 2013.

	Total	Less than 1 Year 1 - 3 Years 3 - 5 Years			- 5 Years	After 5 Years			
	(In thousands)								
Long-term debt(*)	\$ 424,743	\$	7,693	\$	12,578	\$	42,298	\$	362,174
Interest payments	339,233		25,887		50,729		47,926		214,691
Advances for construction	183,393		7,394		14,722		14,609		146,668
Pension and post retirement									
benefits(**)	147,202		7,611		18,769		24,603		96,219
Capital lease obligations(***)	13,045		1,109		2,218		2,125		7,593
Facility leases	5,552		786		903		545		3,318
System leases	3,873		845		1,690		1,338		
Water supply contracts	617,085		22,560		45,333		45,546		503,646
TOTAL	\$ 1,734,126	\$	73,885	\$	146,942	\$	178,990	\$	1,334,309

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Excludes capital lease obligations as reported below.

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Pension and post retirement benefits include \$1.8 million of short-term pension obligations.

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Capital lease obligations represent total cash payments to be made in the future and includes interest expense of \$3.7 million.

Our contractual obligations are summarized in the table above. For pension and post retirement benefits other than pension obligations see Note 11 of the Notes to the consolidated Financial Statements. Long-term debt payments include annual sinking fund payments on first mortgage bonds, maturities of long-term debt, and annual payments on other long-term obligations. Advances for construction represent annual contract refunds to developers for the cost of water systems paid for by the developers. The contracts are non-interest bearing, and refunds are generally on a straight-line basis over a 40-year period. System and office leases include obligations associated with leasing water systems and rents for office space.

There are three capital leases; the most significant was the City of Hawthorne water system. In 2011, we entered into a 15-year capital lease agreement to operate the City of Hawthorne water system. The system, which is located near the Hermosa Redondo district, serves about half of Hawthorne's population. The lease agreement required us to make an up-front \$8.1 million lease payment to the city that is being amortized over the lease term. Additionally, annual lease payments of \$0.9 million are made to the city and shall be increased or decreased each year on July 1, by the same percentage that the rates charged to customers served by the water system increased or decreased, exclusive of pass-through increases or decreases in the cost of water, power, and city-imposed fees, compared to the rates in effect on July 1 of the prior year, provided, that in no event will the annual lease payment be less than \$0.9 million. Under the lease, we are responsible for all aspects of system operation and capital improvements, although title to the system and system improvements reside with the city. In exchange, we receive all revenue from the water system, which was \$7.7 million, \$7.6 million, and \$7.5 million in 2013, 2012, and 2011, respectively. At the end of the lease, the city is required to reimburse us for the unamortized value of capital improvements made during the term of the lease.

Cal Water has water supply contracts with wholesale suppliers in 14 of its operating districts and for the two leased systems in Hawthorne and Commerce. For each contract, the cost of water is established by the wholesale supplier and is generally beyond our control. The amount paid annually to the wholesale suppliers is charged to purchased water expense on our statement of income. Most contracts do not require minimum annual payments and vary with the volume of water purchased.

We have a contract with the Santa Clara Valley Water District, which contains minimum purchase obligations. The contract payment varies with the volume of water purchased above the minimum purchase levels. Management plans to continue to purchase and use at least the minimum quantity of water that is required to purchase under this contract in the future. Total paid to Santa Clara Valley Water District was \$7.4 million in 2013, \$6.2 million in 2012, and \$5.5 million in 2011.

The water supply contract with Stockton East Water District (SEWD) expires on April 1, 2035, requires a fixed, annual payment and does not vary during the year with the quantity of water delivered by the district. Due to the fixed price arrangement, we utilize as much water as possible from SEWD in order to minimize the cost of operating Company-owned wells used to supplement SEWD deliveries. The total paid under the contract was \$10.0 million in 2013, \$6.6 million in 2012, \$6.7 million in 2011. Pricing under the contract varies annually. Estimated annual contractual obligations in the above table are based on the same payment level as 2013. Future cost increases by SEWD are expected to be offset by a decline in the allocation of costs to us as more of these costs are expected to be allocated to other SEWD customers due to growth within their service areas.

On September 21, 2005, we entered into an agreement with Kern County Water Agency (Agency) to obtain treated water for our operations. The term of the agreement is to January 1, 2035, or until the Agency's bonds are repaid. The Agency's bonds are described below. Under the terms of the agreement,

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we were obligated to purchase approximately 18,500 acre feet of treated water in 2013 and an incrementally higher volume of water for each subsequent year until 2018, when we are obligated to purchase 20,500 acre feet of treated water per year. We are obligated to pay a capital facilities charge and a treated water charge regardless of whether we can use the water in our operation, and we are obligated for these charges even if the Agency cannot produce an adequate amount to supply the 20,500 acre feet in the year. This agreement supersedes a prior agreement with Kern County Water Agency for the supply of 11,500 acre feet of water per year. Total expense, under the prior agreement, was \$6.3 million in 2013, \$6.3 million in 2012, and \$6.1 million in 2011.

Three other parties, including the City of Bakersfield, are also obligated to purchase a total of 32,500 acre feet per year under separate agreements with the Agency. Further, the Agency has the right to proportionally reduce the water supply provided to all of the participants if it cannot produce adequate supplies. The participation of all parties in the transaction for expansion of the Agency's facilities, including its water purification plant, purchase of the water, and payment of interest and principal on the bonds being issued by the Agency to finance the transaction, is required as a condition to the obligation of the Agency to proceed with expansion of the Agency's facilities. If any of the other parties does not use its allocation in a given year, that party is still obligated to pay its contracted amount.

The Agency has issued bonds to fund the project and will use the payments of the capital facilities charges by us and the other contracted parties to meet the Agency's obligations to pay interest and repay principal on the bonds. If any of the parties were to default on making payments of the capital facilities charge, then the other parties are obligated to pay for the defaulting party's share on a pro-rata basis. If there is a payment default by a party and the remaining parties have to make payments, they are also entitled to a pro-rata share of the defaulting party's water allocation.

We expect to use all of its entitled water in our operations every year. If additional treated water is available, all parties have an option to purchase this additional treated water, subject to the Agency's right to allocate the water among the parties. If we were to pay for and receive additional amounts of water due to a default of another participating party, we believe we could use this additional water in our operations without incurring substantial increases in incremental costs.

The total obligation of all parties, excluding us, is approximately \$82.4 million to the Agency. Based on the credit worthiness of the other participants, which are government entities, our management believes it to be highly unlikely that we would be required to assume any other parties' obligations under the contract due to their default. If a party defaults, we would receive entitlement to the additional water for assuming the additional obligation.

We pay a capital facilities charge and charges related to treated water that together total \$7.2 million annually, which equates to \$352 dollars per acre foot. Total treated water charge for 2013 was \$2.6 million. As treated water is being delivered, we will also be obligated for our portion of the operating costs; that portion is currently estimated to be \$7 dollars per acre foot. The actual amount will vary due to variations from estimates, inflation, and other changes in the cost structure. Our overall estimated cost of \$352 dollars per acre foot is less than the estimated cost of procuring untreated water (assuming water rights could be obtained) and then providing treatment.

### Capital Requirements

Capital requirements consist primarily of new construction expenditures for expanding and replacing utility plant facilities and the acquisition of water systems. They also include refunds of advances for construction.

Company-funded and developer-funded utility plant expenditures were \$123.0 million, \$127.7 million, and \$118.5 million in 2013, 2012, and 2011, respectively. A majority of capital expenditures was associated with mains and water treatment equipment.

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For 2014, the Company is estimating its capital expenditures to be between \$110 and \$130 million. We do not expect significant increases or declines in annual capital expenditure for the next five years.

Management expects developer-funded expenditures in 2014. These expenditures will be financed by developers through refundable advances for construction and non-refundable contributions in aid of construction. Developers are required to deposit the cost of a water construction project with us prior to our commencing construction work, or the developers may construct the facilities themselves and deed the completed facilities to us. Funds are generally received in advance of incurring costs for these projects. Advances are normally refunded over a 40-year period without interest. Future payments for advances received are listed under contractual obligations above. Because non-company-funded construction activity is solely at the discretion of developers, we cannot predict the level of future activity. The cash flow impact is expected to be minor due to the structure of the arrangements.

### Capital Structure

Common stockholders' equity was \$598.8 million at December 31, 2013 compared to \$473.7 million at December 31, 2012. In 2013, the Company sold 5,750,000 shares of its common stock in an underwritten public offering for cash proceeds of \$105.6 million, net of underwriting discounts and commissions and offering expenses. In addition, the Company incurred additional long-term debt in 2013 and 2012.

Total capitalization, including the current portion of long-term debt, at December 31, 2013, was \$1,033 million and \$955.0 million at December 31, 2012. In future periods, the Company intends to issue common stock and long-term debt to finance our operations. The capitalization ratios will vary depending upon the method we choose to finance our operations.

At December 31, capitalization ratios were:

	2013	2012
Common equity	58.0%	49.6%
Long-term debt	42.0%	50.4%

The return (from both regulated and non-regulated operations) on average common equity was 8.8% in 2013 compared to 10.6% in 2012.

#### Acquisitions

In 2013, 2012, and 2011 there were no significant acquisitions.

### Real Estate Program

We own real estate. From time to time, certain parcels are deemed no longer used or useful for water utility operations. Most surplus properties have a low cost basis. We developed a program to realize the value of certain surplus properties through sale or lease of those properties. The program will be ongoing for a period of several years. Property sales produced pretax gains of less than \$0.1 million in 2013, 2012 and 2011. As sales are dependent on real estate market conditions, future sales, if any, may or may not be at prior year levels.

### Item 7A. Quantitative and Qualitative Disclosures About Market Risk

We do not participate in hedge arrangements, such as forward contracts, swap agreements, options, or other contractual agreements to mitigate the impact of market fluctuations on our assets, liabilities, production, or contractual commitments. We operate only in the United States and, therefore, are not subject to foreign currency exchange rate risks.

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### **Interest Rate Risk**

We are subject to interest rate risk, although this risk is lessened because we operate in a regulated industry. If interest rates were to increase, management believes customer rates would increase accordingly, subject to Commission approval in future GRC filings. The majority of our debt is long-term at a fixed rate. Interest rate risk does exist on short-term borrowings within our credit facilities, as these interest rates are variable. We also have interest rate risk on new financing, as higher interest cost may occur on new debt if interest rates increase.

Over the next 12 months, approximately \$7.9 million of the \$434.0 million of existing long-term debt instruments will mature or require sinking fund payments. Applying a hypothetical 10 percent increase in the rate of interest charged on those borrowings would not have a material effect on our earnings.

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Item 8. Financial Statements and Supplementary Data.

### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of California Water Service Group San Jose, California

We have audited the accompanying consolidated balance sheets of California Water Service Group and subsidiaries (the "Company") as of December 31, 2013 and 2012, and the related consolidated statements of income, common stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2013. We also have audited the Company's internal control over financial reporting as of December 31, 2013, based on criteria established in *Internal Control Integrated Framework (1992)* issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's management is responsible for these financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying *Management's Report on Internal Control Over Financial Reporting*. Our responsibility is to express an opinion on these financial statements and an opinion on the Company's internal control over financial reporting based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

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In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of California Water Service Group and subsidiaries as of December 31, 2013 and 2012, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2013, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2013, based on the criteria established in *Internal Control Integrated Framework (1992)* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

/s/ DELOITTE & TOUCHE LLP

San Francisco, California February 27, 2014

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# CALIFORNIA WATER SERVICE GROUP

# **Consolidated Balance Sheets**

	December 31,			
	2013 (In thousan	2012 nds, except		
	per sha	re data)		
ASSETS				
Utility plant:				
Land	\$ 42,208	\$ 42,023		
Depreciable plant and equipment	2,043,414	1,903,365		
Construction work in progress Intangible assets	109,474 18,232	132,362 18,613		
intangible assets	16,232	18,013		
Total utility plant	2,213,328	2,096,363		
Less accumulated depreciation and amortization	(697,497)	(639,307)		
Net utility plant	1,515,831	1,457,056		
Current assets:	27.506	29 700		
Cash and cash equivalents  Page includes not of allowance for doubtful accounts of \$668 and \$714 in 2012 and 2012 respectively.	27,506	38,790		
Receivables: net of allowance for doubtful accounts of \$668 and \$714 in 2013 and 2012, respectively Customers	31,468	29,958		
Regulatory balancing accounts	30,887	34,020		
Other	18,700	11,943		
Unbilled revenue	17,034	15,394		
Materials and supplies at weighted average cost	5,571	5,874		
Taxes, prepaid expenses, and other assets	8,324	10,585		
Total current assets	139,490	146,564		
Other assets:				
Regulatory assets	251,681	344,419		
Unamortized debt premium and expense	5,114	5,591		
Goodwill	2,615	2,615		
Other	45,124	39,679		
Total other assets	304,534	392,304		
	\$ 1,959,855	\$ 1,995,924		

CAPITALIZATION AND LIABILITIES		
Capitalization:		
Common stock, \$0.01 par value; 68,000 shares authorized, 47,741 and 41,908, outstanding in 2013 and 2012, respectively	\$ 477	\$ 419
Additional paid-in capital	328,364	221,013
Retained earnings	269,915	252,280

Total common stockholders' equity	598,756	473,712
Long-term debt, less current maturities	426,142	434,467
Total capitalization	1,024,898	908,179
Current liabilities:		
Current maturities of long-term debt	7,908	46,783
Short-term borrowings	46,815	89,475
Accounts payable	55,087	47,199
Regulatory balancing accounts	1,827	5,018
Accrued other taxes	3,575	3,379
Accrued interest	4,245	4,705
Other accrued liabilities	47,127	46,508
Total current liabilities	166,584	243,067
Unamortized investment tax credits	2,106	2,180
Deferred income taxes	183,245	158,846
Regulatory liabilities	34,251	35,720
Pension and postretirement benefits other than pension	145,451	244,901
Advances for construction	183,393	187,584
Contributions in aid of construction	167,723	158,574
Other long-term liabilities	52,204	56,873
Commitments and contingencies		

\$ 1,959,855 \$ 1,995,924

See accompanying Notes to Consolidated Financial Statements.

# CALIFORNIA WATER SERVICE GROUP

# **Consolidated Statements of Income**

	For the Years Ended December 31,					er 31,
		2013		2012		2011
		(In thousan	nds,	except per s	hare	data)
Operating revenue	\$	584,103	\$	559,966	\$	501,814
Operating expenses:						
Operations:						
Purchased water		183,046		161,336		142,570
Purchased power		32,220		31,027		30,053
Pump taxes		10,795		10,336		9,130
Administrative and general		98,055		93,927		85,758
Other		69,738		77,104		54,696
Maintenance		17,368		19,142		20,698
Depreciation and amortization		58,320		54,668		50,385
Income taxes		19,047		19,356		23,025
Property and other taxes		21,509		19,227		18,332
Total operating expenses		510,098		486,123		434,647
Tomi operating emperators		010,000		100,120		,
Net operating income		74,005		73,843		67,167
Other income and expenses:						
Non-regulated revenue		14,795		16,686		16,160
Non-regulated expense		(11,265)		(11,553)		(15,822)
Gain on sale of non-utility property				84		62
Income tax (expense) on other income and expenses		(1,422)		(2,096)		(141)
Net other income		2,108		3,121		259
Net other income		2,100		3,121		239
Interest expense:						
Interest expense		30,897		31,537		32,455
Less: capitalized interest		(2,038)		(3,401)		(2,741)
Net interest expense		28,859		28,136		29,714
**** <b>*</b> ** ***		-,		- /		- ,
M d '	ф	47.05.4	ø	40.020	ф	27.712
Net income	\$	47,254	\$	48,828	\$	37,712

Earnings per share:

Basic	\$ 1.02	\$ 1.17	\$ 0.90
Diluted	\$ 1.02	\$ 1.17	\$ 0.90
Weighted average number of common shares outstanding:			
Basic	46,384	41,892	41,762
Diluted	46,417	41.892	41.772

See accompanying Notes to Consolidated Financial Statements.

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# CALIFORNIA WATER SERVICE GROUP

# Consolidated Statements of Common Stockholders' Equity

# For the Years Ended December 31, 2013, 2012 and 2011

	Common Stock		Additional Paid-in Retained				Total ed Stockhold		
	Shares	Am	ount	(	Capital	E	Carnings	F	Equity
					(In thou	isan	ds)		
Balance at December 31, 2010	41,667	\$	416	\$	217,309	\$	217,801	\$	435,526
Net income							37,712		37,712
Issuance of common stock	150		2		2,263				2,265
Dividends paid on common stock (\$0.615 per share)							(25,674)		(25,674)
Balance at December 31, 2011	41,817		418		219,572		229,839		449,829
Net income							48,828		48,828
Issuance of common stock	91		1		1,441				1,442
Dividends paid on common stock (\$0.630 per share)							(26,387)		(26,387)
Balance at December 31, 2012	41,908		419		221,013		252,280		473,712
Net income							47,254		47,254
Issuance of common stock	5,833		58		107,351				107,409
Dividends paid on common stock (\$0.640 per share)							(29,619)		(29,619)
Balance at December 31, 2013	47,741	\$	477	\$	328,364	\$	269,915	\$	598,756

See accompanying Notes to Consolidated Financial Statements.

# CALIFORNIA WATER SERVICE GROUP

# **Consolidated Statements of Cash Flows**

	For the Years Ended December			
	2013	2011		
		(In thousands)		
Operating activities:				
Net income	\$ 47,254	\$ 48,828	\$ 37,712	
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization	60,250	56,866	51,981	
Amortization of debt premium and expenses	1,081	1,107	1,082	
Changes in deferred income taxes	9,800	34,133	2,723	
Other changes in noncurrent assets and liabilities	10,244	(9,932)	(689)	
Change in value of life insurance contracts	(1,878)	(2,504)	1,876	
Stock-based compensation	1,832	1,442	1,300	
(Gain) on sale of non-utility property		(84)	(62)	
Changes in operating assets and liabilities:				
Receivables	(7,201)	(1,392)	(8,213)	
Unbilled revenue	(1,640)	(326)	(1,143)	
Taxes, prepaid expenses, and other assets	1,490	(3,322)	11,823	
Accounts payable	3,809	879	4,612	
Other current liabilities	(868)	6,219	8,270	
Net cash provided by operating activities	124,173	131,914	111,272	
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Investing activities:	(4.55.000)	(10= (01)	(110 710)	
Utility plant expenditures	(122,988)	(127,681)	(118,546)	
Proceeds from sale of non-utility assets	(2.201)	85	64	
Purchase of life insurance	(3,281)	(3,294)	(1,744)	
Change in restricted cash	1,073	1,959	(3,042)	
Net cash used in investing activities	(125,196)	(128,931)	(123,268)	
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Fire and a section of the section of				
Financing activities:	70.615	04 225	22 200	
Short-term borrowings	70,615	94,335	23,390	
Repayment of short-term borrowings	(113,275)	(52,000)	065	
Issuance of common stock	110,688		965	
Common stock issuance cost	(5,111)	104	170	
Issuance of long-term debt	48	124	178	
Advances and contributions in aid of construction	10,563	6,966	7,231	
Refunds of advances for construction	(6,922)	(7,397)	(6,205)	
Retirement of long-term debt	(47,248)	(7,037)	(2,963)	
Dividends paid	(29,619)	(26,387)	(25,674)	
Net cash (used in) provided by financing activities	(10,261)	8,604	(3,078)	
	·		•	

Change in cash and cash equivalents	(11,284)	11,587	(15,074)
Cash and cash equivalents at beginning of year	38,790	27,203	42,277
Cash and cash equivalents at end of year	\$ 27,506	\$ 38,790	\$ 27,203
Supplemental disclosures of cash flow information:			
Cash paid (received) during the year for:			
Interest (net of amounts capitalized)	\$ 28,171	\$ 27,120	\$ 26,998
Income taxes	7,700		10,535
Income tax refunds		(5,349)	(11,028)
Supplemental disclosure of non-cash activities:			
Accrued payables for investments in utility plant	9,932	11,048	9,008
Utility plant contributed by developers	17,329	13,630	14,991
Litigation proceeds for MTBE contamination reclassified from other long-term liabilities to CIAC	7,029	4,462	16,735
Capital leases			9,388
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See accompanying Notes to Consolidated Financial Statements.

#### CALIFORNIA WATER SERVICE GROUP

**Notes to Consolidated Financial Statements** 

December 31, 2013, 2012, and 2011

Amounts in thousands, except share data

#### 1 ORGANIZATION AND OPERATIONS

California Water Service Group (Company) is a holding company that provides water utility and other related services in California, Washington, New Mexico, and Hawaii through its wholly-owned subsidiaries. California Water Service Company (Cal Water), Washington Water Service Company (Washington Water), New Mexico Water Service Company (New Mexico Water), and Hawaii Water Service Company, Inc. (Hawaii Water) provide regulated utility services under the rules and regulations of their respective state's regulatory commissions (jointly referred to as the Commissions). CWS Utility Services and HWS Utility Services LLC provide non-regulated water utility and utility-related services.

The Company operates in one reportable segment, providing water and related utility services.

#### Basis of Presentation

The consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) and include the Company's accounts and those of its wholly owned subsidiaries. All intercompany transactions have been eliminated from the consolidated financial statements. In the opinion of management, the consolidated financial statements reflect all adjustments that are necessary to provide a fair presentation of the results for the periods covered.

The preparation of the Company's consolidated financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the consolidated balance sheet dates and the reported amounts of revenues and expenses for the periods presented. These include, but are not limited to, estimates and assumptions used in determining the Company's regulatory asset and liability balances based upon probability assessments of regulatory recovery, utility plant useful lives, revenues earned but not yet billed, asset retirement obligations, allowance for doubtful accounts, pension and other employee benefit plan liabilities, and income tax-related assets and liabilities. Actual results could differ from these estimates.

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Revenue

Revenue generally includes monthly cycle customer billings for regulated water and wastewater services at rates authorized by regulatory commissions (plus an estimate for water used between the customer's last meter reading and the end of the accounting period) and billings to certain non-regulated customers at rates authorized by contract with government agencies.

The Company's regulated water and waste water revenue requirements are authorized by the Commissions in the states in which we operate. The revenue requirements are intended to provide the Company a reasonable opportunity to recover its operating costs and earn a return on investments.

For metered customers, Cal Water recognizes revenue from rates which are designed and authorized by the California Public Utilities Commission (CPUC). Under the Water Revenue Adjustment Mechanism (WRAM), Cal Water records the adopted level of volumetric revenues, which would include recovery of cost of service and a return on investments, as established by the CPUC for metered accounts (adopted

### CALIFORNIA WATER SERVICE GROUP

**Notes to Consolidated Financial Statements (Continued)** 

December 31, 2013, 2012, and 2011

Amounts in thousands, except share data

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

volumetric revenues). In addition to volumetric-based revenues, the revenue requirements approved by the CPUC include service charges, flat rate charges, and other items not subject to the WRAM. The adopted volumetric revenue considers the seasonality of consumption of water based upon historical averages. The variance between adopted volumetric revenues and actual billed volumetric revenues for metered accounts is recorded as a component of revenue with an offsetting entry to a regulatory asset or liability balancing account (tracked individually for each Cal Water district) subject to certain criteria under the accounting for regulated operations being met. The variance amount may be positive or negative and represents amounts that will be billed or refunded to customers in the future.

Cost-recovery rates are designed to permit full recovery of certain costs allowed to be recovered by the Commissions. Cost-recovery rates such as the Modified Cost Balancing Account (MCBA) provides for recovery of adopted expense levels for purchased water, purchased power and pump taxes, as established by the CPUC. In addition, cost-recovery rates include recovery of costs related to water conservation programs and certain other operating expenses adopted by the CPUC. Variances (which include the effects of changes in both rates and volumes for the MCBA) between adopted and actual costs are recorded as a component of revenue, as the amount of such variances will be recovered from or refunded to our customers at a later date. Cost-recovery expenses are generally recognized when expenses are incurred with no markup for return or profit.

The balances in the WRAM and MCBA assets and liabilities accounts will fluctuate on a monthly basis depending upon the variance between adopted and actual results. The recovery or refund of the WRAM is netted against the MCBA over- or under-recovery for the corresponding district. The recovery or refund net WRAM and MCBA balances are interest bearing at the current 90 day commercial paper rate. At the end of any calendar year, Cal Water files with the CPUC to refund or collect the balance in the accounts. Most undercollected net WRAM and MCBA receivable balances are collected over 12 or 18 months. Cal Water defers net WRAM and MCBA operating revenues and associated costs whenever the net receivable balances are estimated to be collected more than 24 months after the respective reporting periods in which it was recognized. The deferred net WRAM and MCBA revenues and associated costs were determined using forecasts of rate payer consumption trends for future reporting periods and the timing of when the CPUC will authorize Cal Water's filings to recover the undercollected balances. Deferred net WRAM and MCBA revenues and associated costs will be recognized as revenues and costs in future periods when collection is within twenty-four months of the respective reporting period.

### CALIFORNIA WATER SERVICE GROUP

### **Notes to Consolidated Financial Statements (Continued)**

### December 31, 2013, 2012, and 2011

### Amounts in thousands, except share data

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The net WRAM and MCBA balances included in regulatory assets and liabilities as of December 31, 2013 and 2012 were:

		2013		2012
Net short-term receivable	\$	30,887	\$	34,020
Net long-term receivable		15,423		12,051
Total receivable	\$	46,310	\$	46,071
Net short-term payable	\$	1,032	\$	371
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Net long-term payable		906		119
Total payable	\$	1,938	\$	490

Flat rate customers are billed in advance at the beginning of the service period. The revenue is prorated so that the portion of revenue applicable to the current period is included in that period's revenue, with the remaining balance recorded as unearned revenue on the balance sheet and recognized as revenue when earned in the subsequent accounting period. The unearned revenue liability was \$1,464 and \$1,708 as of December 31, 2013 and 2012, respectively. This liability is included in "other accrued liabilities" on our consolidated balance sheets.

#### Allowance for Doubtful Accounts

The Company provides an allowance for doubtful accounts receivable. The allowance is based upon specific identified accounts plus an estimate of uncollectible accounts based upon historical percentages. The balance of customer receivables is net of the allowance for doubtful accounts at December 31, 2013, 2012, and 2011 of \$668, \$714, and \$669, respectively.

The activities in the allowance for doubtful accounts are as follows:

	2013	2012	2011
Beginning Balance	\$ 714	\$ 669	\$ 804
Provision for uncollectible accounts	1,469	1,548	1,250
Net write off of uncollectible accounts	(1,515)	(1,503)	(1,385)
Ending Balance	\$ 668	\$ 714	\$ 669

# Non-Regulated Revenue

Revenues from non-regulated operations and maintenance agreements are recognized when services have been rendered to companies or municipalities under such agreements. For construction and design services, revenue is generally recognized on the completed contract method, as most projects are completed in less than three months. Other non-regulated revenue is recognized when title has transferred to the buyer, or ratably over the term of the lease.

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### CALIFORNIA WATER SERVICE GROUP

### **Notes to Consolidated Financial Statements (Continued)**

December 31, 2013, 2012, and 2011

Amounts in thousands, except share data

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Utility Plant**

Utility plant is carried at original cost when first constructed or purchased, or at fair value when acquired through acquisition. When depreciable plant is retired, the cost is eliminated from utility plant accounts and such costs are charged against accumulated depreciation. Maintenance of utility plant is charged to operating expenses as incurred. Maintenance projects are not accrued for in advance. Interest is capitalized on plant expenditures during the construction period and amounted to \$2,037 in 2013, \$3,401 in 2012, and \$2,741 in 2011.

Intangible assets acquired as part of water systems purchased are recorded at fair value. All other intangibles have been recorded at cost and are amortized over their useful life.

The following table represents depreciable plant and equipment as of December 31:

	2013	2012
Equipment	\$ 443,439	\$ 400,610
Office buildings and other structures	179,023	151,597
Transmission and distribution plant	1,420,952	1,351,158
Total	\$ 2,043,414	\$ 1,903,365

Depreciation of utility plant for financial statement purposes is computed on a straight-line basis over the assets' estimated useful lives including cost of removal of certain assets as follows:

	Useful Lives
Equipment	5 to 50 years
Transmission and distribution plant	40 to 65 years
Office Buildings and other structures	50 years

The provision for depreciation expressed as a percentage of the aggregate depreciable asset balances was 3.03% in 2013, 3.1% in 2012, and 3.0% 2011. For income tax purposes, as applicable, the Company computes depreciation using the accelerated methods allowed by the respective taxing authorities.

### Asset Retirement Obligation

The Company has a legal obligation to retire wells in accordance with Department of Public Health regulations. In addition, upon decommission of a wastewater plant or lift station certain wastewater infrastructure would need to be retired in accordance with Department of Public Health regulations. An asset retirement cost and corresponding retirement obligation is recorded when a well or waste water infrastructure is placed into service. As of December 31, 2013 and 2012 the retirement obligation is estimated to be \$17,036 and \$16,105, respectively. The change only impacted the consolidated balance sheet.

### CALIFORNIA WATER SERVICE GROUP

### **Notes to Consolidated Financial Statements (Continued)**

December 31, 2013, 2012, and 2011

Amounts in thousands, except share data

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Cash Equivalents

Cash equivalents include highly liquid investments with remaining maturities of three months or less at the time of acquisition. Cash and cash equivalents was \$27.5 million and \$38.8 million as of December 31, 2013 and December 31, 2012, respectively.

#### Restricted Cash

In 2013 restricted cash includes \$1.1 million of proceeds collected through a surcharge on certain customers' bills plus interest earned on the proceeds and is used to service California Safe Drinking Water Bond obligations. All restricted cash is included in "taxes, prepaid expenses, and other assets". As of December 31, 2013 and 2012, restricted cash was \$1,193 and \$2,266, respectively.

2012

### Regulatory Assets and Liabilities

Regulatory assets and liabilities were comprised of the following as of December 31:

		2013		2012
Regulatory Assets				
Pension and retiree group health	\$	119,868	\$	223,153
Certain property-related temporary differences		60,780		56,991
Other accrued benefits		43,061		40,362
Net WRAM and MCBA long-term accounts receivable		15,423		12,051
Asset retirement obligations, net		12,549		11,862
Total Regulatory Assets	\$	251,681	\$	344,419
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Regulatory Liabilities				
Future tax benefits due ratepayers	\$	24,195	\$	24,932
Conservation program		6,291		6,538
Other liabilities		3,765		4,250
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Total Regulatory Liabilities	\$	34,251	\$	35,720

Short-term regulatory assets and liabilities are excluded from the above table. The short-term regulatory assets for 2013 and 2012 were \$30,887 and \$34,020, respectively. The short-term regulatory assets were primarily net WRAM/MCBA receivable balances. The short-term portion of regulatory liabilities for 2013 and 2012 were \$1,827 and \$5,018, respectively. The short-term regulatory liabilities were primarily net WRAM/MCBA liability balances and net refund balances to rate payers for the 2007 sale of the Extended Service Protection program to Home

### Service USA

The Company operates extensively in a regulated business, and as such is subject to the accounting standards for regulated utilities. Utility companies defer costs and credits on the balance sheet as regulatory assets and liabilities when it is probable that those costs and credits will be recognized in the ratemaking process in a period different from the period in which they would have been reflected in income by an unregulated company. Regulatory assets other than WRAM represent deferral of costs that

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### CALIFORNIA WATER SERVICE GROUP

**Notes to Consolidated Financial Statements (Continued)** 

December 31, 2013, 2012, and 2011

Amounts in thousands, except share data

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

will be recovered in the future and do not include a return. In determining the probability of costs being recognized in other periods, the Company considers regulatory rules and decisions, past practices, and other facts or circumstances that would indicate if recovery is probable. In the event that a portion of the Company's operations were no longer subject to the accounting standards for regulated utilities, the Company would be required to write off related regulatory assets and liabilities. If a commission determined that a portion of the Company's assets were not recoverable in customer rates, the Company would be required to determine if a disallowance of asset costs had occurred. If a disallowance had occurred, it would require a write-down in the assets' valuation.

The Company's qualified, defined-benefit, non-contributory pension plan and other postretirement plan benefit (Retire Group Health) regulatory asset is the amount the Company expects to recover from ratepayers in the future for these plans at the end of the calendar year.

The certain property-related temporary differences relate primarily to the difference between book and federal income tax depreciation on utility plant that was placed in service before the regulatory Commissions adopted normalization for rate making purposes. Previously, the tax benefit of tax depreciation was passed on to customers (flow-through). For state income tax purposes, the Commission continues to use the flow-through method. As such timing differences reverse, the Company will be able to include the impact of such differences in customer rates. These federal tax differences will continue to reverse over the remaining book lives of the related assets.

Other accrued benefits are accrued benefits for vacation, self-insured workers' compensation, and directors' retirement benefits. The net WRAM and MCBA long-term accounts receivable is the undercollected portion of recorded revenues that are not expected to be collected from ratepayers within 12 months. The asset retirement obligation regulatory asset represents the difference between costs associated with asset retirement obligations and amounts collected in rates.

The future tax benefits due to ratepayers represent regulatory liabilities for tax deductions that will be taken and flowed through to customers in the future. Regulatory liabilities also reflect timing differences provided at higher than the current tax rate, which will flow-through to future ratepayers. The conservation program regulatory liability is for cost recovery in rates that exceeded incurred costs and is refundable to ratepayers as of December 31, 2013.

### Impairment of Long-Lived Assets, Intangibles and Goodwill

The Company regularly reviews its long-lived assets, intangible assets and goodwill for impairment annually or when events or changes in business circumstances have occurred that indicate the carrying amount of such assets may not be fully realizable. Potential impairment of assets held for use is determined by comparing the carrying amount of an asset to the future undiscounted cash flows expected to be generated by the asset. If assets are considered to be impaired, the impairment to be recognized is measured as the amount by which the carrying value of the asset exceeds its fair value.

Goodwill is measured as the excess of the cost of an acquisition over the sum of the amounts assigned to identifiable assets acquired less liabilities assumed. Goodwill and other identifiable intangible assets are accounted for in accordance with generally accepted accounting principles. Goodwill is not amortized but

### CALIFORNIA WATER SERVICE GROUP

**Notes to Consolidated Financial Statements (Continued)** 

December 31, 2013, 2012, and 2011

Amounts in thousands, except share data

### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

instead is reviewed annually at November 30th for impairment or more frequently if impairment indicators arise.

The impairment test is performed at the reporting unit level using a two-step, fair-value based approach. The first step determines the fair value of the reporting unit and compares it to the reporting unit's carrying value. If the fair value of the reporting unit is less than its carrying amount, a second step is performed to measure the amount of impairment loss, if any. The second step allocates the fair value of the reporting unit to the Company's tangible and intangible assets and liabilities. This derives an implied fair value for the reporting unit's goodwill. If the carrying amount of the reporting unit's goodwill exceeds the implied fair value of that goodwill, an impairment loss is recognized equal to the excess.

The recorded goodwill balance as of December 31, 2013 and 2012, relate to the Hawaii Water Service Company reporting unit. Based on our annual goodwill impairment test, no impairment was recorded in 2013 or 2012.

### Long-Term Debt Premium, Discount and Expense

The discount and issuance expense on long-term debt is amortized over the original lives of the related debt on a straight-line basis which approximates the effective interest method. Premiums paid on the early redemption of certain debt and the unamortized original issuance discount and expense are amortized over the life of new debt issued in conjunction with the early redemption. Amortization expense included in interest expense was \$1,081, \$1,107, and \$1,082 for 2013, 2012, and 2011, respectively.

### Advances for Construction

Advances for Construction consist of payments received from developers for installation of water production and distribution facilities to serve new developments. Advances are excluded from rate base for rate setting purposes. Annual refunds are made to developers without interest. Advances of \$182,776, and \$186,753 at December 31, 2013 and 2012, respectively, will be refunded primarily over a 40-year period in equal annual amounts. In addition, other Advances for Construction totaling \$617 and \$831 at December 31, 2013, and 2012, respectively, are refundable based upon customer connections. Estimated refunds of advances for each succeeding year are approximately \$7,394, \$7,392, \$7,330, \$7,313, \$7,296 and \$146,668 thereafter.

### Contributions in Aid of Construction

Contributions in Aid of Construction represent payments received from developers, primarily for fire protection purposes, which are not subject to refunds. Facilities funded by contributions are included in utility plant, but excluded from rate base. Depreciation related to assets acquired from contributions is charged to the Contributions in Aid of Construction account.

#### Income Taxes

The Company accounts for income taxes using the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial

### CALIFORNIA WATER SERVICE GROUP

**Notes to Consolidated Financial Statements (Continued)** 

December 31, 2013, 2012, and 2011

Amounts in thousands, except share data

#### 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

statement carrying amounts of existing assets and liabilities and their respective tax bases. Measurement of the deferred tax assets and liabilities is at enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in the period that includes the enactment date.

Historically the Commissions reduced revenue requirements for the tax effects of certain originating temporary differences and allowed recovery of these tax costs as the related temporary differences reverse. The Commissions have granted the Company rate increases to reflect the normalization of the tax benefits of the federal accelerated methods and available Investment Tax Credits (ITC) for all assets placed in service after 1980. ITCs are deferred and amortized over the lives of the related properties for book purposes. The commissions granted flowthrough for state taxes

Advances for Construction and Contributions in Aid of Construction received from developers subsequent to 1986 were taxable for federal income tax purposes and subsequent to 1991 were subject to California income tax. In 1996, the federal tax law, and in 1997, the California tax law, changed and only deposits for new services were taxable. In late 2000, federal regulations were further modified to exclude contributions of fire services from taxable income.

The accounting standards for accounting for uncertainty in income taxes allows the inclusion of interest and penalties related to uncertain tax positions as a component of income taxes. See note 10 "Income Taxes".

## Workers' Compensation, General Liability and Other Claims

For workers' compensation, the Company estimates the liability associated with claims submitted and claims not yet submitted based on historical data. Expenses for workers compensation insurance are included in rates on a pay-as-you-go basis. Therefore, a corresponding regulatory asset has been recorded. For general liability claims and other claims, the Company estimates the cost incurred but not yet paid using historical information.

### Collective Bargaining Agreements

As of December 31, 2013, the Company had 1,125 employees, including 703 non-supervisory employees who are represented by the Utility Workers Union of America, AFL-CIO, except certain engineering and laboratory employees who are represented by the International Federation of Professional and Technical Engineers, AFL-CIO. The union agreements expire at the end of 2014.

# Earnings Per Share

The computations of basic and diluted earnings per share are noted below. Basic earnings per share are computed by dividing net income available to common stockholders by the weighted average number of common shares outstanding during the period. Diluted earnings per share reflect the potential dilution that could occur if securities or other contracts were exercised or converted into common stock. Restricted Stock Awards (RSAs) are included in the common shares outstanding because the shares have all the same voting and dividend rights as issued and unrestricted common stock.

### CALIFORNIA WATER SERVICE GROUP

### **Notes to Consolidated Financial Statements (Continued)**

### December 31, 2013, 2012, and 2011

### Amounts in thousands, except share data

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The Company did not grant any Stock Appreciation Rights (SAR) in 2013, 2012, and 2011. SARs outstanding were 283,856 shares as of December 31, 2013, 333,856 as of December 31, 2012 and 361,356 shares as of December 31, 2011.

All SARs are dilutive. The dilutive effect is shown in the table below.

	2013 2012 (In thousands, except per share da				2011	
Net income as reported and available to common stockholders	\$ 47,254					
W. L.	46 204		41 002		41.770	
Weighted average common shares, basic	46,384		41,892		41,762	
Dilutive common stock equivalents (treasury method)	33				10	
Shares used for dilutive calculation	46,417		41,892		41,772	
Earnings per share basic	\$ 1.02	\$	1.17	\$	0.90	
Earnings per share diluted	\$ 1.02	\$	1.17	\$	0.90	

### Stock-based Compensation

The Company follows accounting standards for stock-based compensation. Compensation cost is measured at the grant date based on the fair value of the award. The Company recognizes compensation as expense on a straight-line basis over the requisite service period, which is the vesting period.

### Comprehensive Income or Loss

Comprehensive income for all periods presented was the same as net income.

#### Accumulated Other Comprehensive Income

The Company did not have any accumulated other comprehensive income or loss transactions for 2013, 2012, and 2011.

### Adoption of New Accounting Standards

On February 1, 2013, the Financial Accounting Standards Board issued an accounting standards update (ASU) for the recognition, measurement, and disclosure of obligations resulting from joint and several liability arrangements. The ASU would impact the Company's

recognition, measurement, and disclosure requirements for guarantees of third party debt. The ASU effective date for the Company's interim and annual reporting is January 1, 2014. The Company completed a review of all contracts and did not identify any joint and several liability arrangements.

### CALIFORNIA WATER SERVICE GROUP

### **Notes to Consolidated Financial Statements (Continued)**

### December 31, 2013, 2012, and 2011

### Amounts in thousands, except share data

### 3 OTHER INCOME AND EXPENSES

The Company conducts various non-regulated activities as reflected in the table below.

	2013		2012			2011						
	R	levenue	E	Expense	R	Revenue	E	expense	R	Revenue	E	xpense
Operating and maintenance	\$	8,028	\$	9,119	\$	9,938	\$	10,976	\$	9,176	\$	9,689
Meter reading and billing		1,313		1,055		1,255		882		1,212		944
Leases		1,938		243		1,956		153		1,892		330
Design and construction		1,374		1,173		1,407		1,135		1,689		1,420
Interest income		70				41				75		
Change in value of life insurance contracts												
(gain) loss				(1,878)				(2,504)				1,876
Other non-regulated income and expenses		2,072		1,553		2,089		911		2,116		1,563
Total	\$	14,795	\$	11,265	\$	16,686	\$	11,553	\$	16,160	\$	15,822

Operating and maintenance services and meter reading and billing services are provided for water and wastewater systems owned by private companies and municipalities. The agreements call for a fee-per-service or a flat-rate amount per month. Leases have been entered into with telecommunications companies for cellular phone antennas placed on the Company's property. Design and construction services are for the design and installation of water mains and other water infrastructure for others outside the Company's regulated service areas. Third-party insurance program revenues are included in other non-regulated income and expenses.

## **4 INTANGIBLE ASSETS**

As of December 31, 2013 and 2012, intangible assets that will continue to be amortized and those not amortized were:

	Weighted Average		2013		2012					
	Amortization Period (years)	Gross Carrying Value	Accumulated Amortization		Gross Carrying Value	Accumulated Amortization				
Amortized intangible										
assets:										
Water pumping rights	usage	\$ 1,084	\$ 85	\$ 999	\$ 1,084	\$ 79	\$ 1,005			
Water planning studies	11	12,567	5,517	7,040	11,894	4,322	7,572			
Leasehold improvements and other	22	1,191	411	780	1,140	249	891			
Total	12	\$ 14,842	\$ 6,013	\$ 8,829	\$ 14,118	\$ 4,650	\$ 9,468			

Unamortized intangible

assets:

Perpetual water rights and other \$ 3,390 \$ \$ 3,390 \$ 4,495 \$ \$ 4,495

Water pumping rights usage is the amount of water pumped from aquifers to be treated and distributed to customers.

For the years ended December 31, 2013, 2012, and 2011, amortization of intangible assets was \$1,354, \$1,298, and \$1,421, respectively. Estimated future amortization expense related to intangible assets for the succeeding five years is approximately \$1,385, \$1,333, \$1,310, \$1,280, 1,248, and \$2,452 thereafter.

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### CALIFORNIA WATER SERVICE GROUP

**Notes to Consolidated Financial Statements (Continued)** 

December 31, 2013, 2012, and 2011

Amounts in thousands, except share data

### **5 PREFERRED STOCK**

The Company is authorized to issue 241,000 shares of Preferred Stock as of December 31, 2013. No shares of Preferred Stock were issued and outstanding at December 31, 2013 or 2012.

### 6 COMMON STOCKHOLDERS' EQUITY

As of December 31, 2013 and 2012, 47,740,957 shares and 41,908,218 shares, respectively, of common stock were issued and outstanding. In 2013, the Company sold 5,750,000 shares of its common stock in an underwritten public offering.

### Dividend Reinvestment and Stock Repurchase Plan

The Company has a Dividend Reinvestment and Stock Purchase Plan (DRIP Plan). Under the DRIP Plan, stockholders may reinvest dividends to purchase additional Company common stock without commission fees. The Plan also allows existing stockholders and other interested investors to purchase Company common stock through the transfer agent up to certain limits. The Company's transfer agent operates the DRIP Plan and purchases shares on the open market to provide shares for the Plan.

### 7 SHORT-TERM BORROWINGS

On June 29, 2011, the Company and Cal Water entered into Syndicated Credit Agreements, which provide for unsecured revolving credit facilities of up to an initial aggregate amount of \$400 million. The Syndicated Credit Facilities amend, expand, and replace the Company's and its subsidiaries' existing credit facilities originally entered into on October 27, 2009. The new credit facilities extended the terms until June 29, 2016, increased the Company's and Cal Water's unsecured revolving lines of credit, and lowered interest rates and fees. The Company and subsidiaries which it designates may borrow up to \$100 million under the Company's revolving credit facility. Cal Water may borrow up to \$300 million under its revolving credit facility; however, all borrowings need to be repaid within twelve months unless otherwise authorized by the CPUC. The proceeds from the revolving credit facilities may be used for working capital purposes, including the short-term financing of capital projects. The base loan rate may vary from LIBOR plus 72.5 basis points to LIBOR plus 95 basis points, depending on the Company's total capitalization ratio. Likewise, the unused commitment fee may vary from 8 basis points to 12.5 basis points based on the same ratio.

Both short-term unsecured credit agreements contain affirmative and negative covenants and events of default customary for credit facilities of this type including, among other things, limitations and prohibitions relating to additional indebtedness, liens, mergers, and asset sales. Also, these unsecured credit agreements contain financial covenants governing the Company and its subsidiaries' consolidated total capitalization ratio and interest coverage ratio.

As of December 31, 2013 and December 31, 2012, the outstanding borrowings on the Company lines of credit were \$16.8 million and \$64.5 million, respectively. The borrowings on the Cal Water lines of credit were \$30.0 million as of December 31, 2013, and \$25.0 million as of December 31, 2012.

# CALIFORNIA WATER SERVICE GROUP

# Notes to Consolidated Financial Statements (Continued)

# December 31, 2013, 2012, and 2011

### Amounts in thousands, except share data

### 7 SHORT-TERM BORROWINGS (Continued)

The following table represents borrowings under the bank lines of credit:

	2013	2012
Maximum short-term borrowings	\$ 91,975	\$ 89,475
Average amount outstanding	\$ 42,589	\$ 71,715
Weighted average interest rate	2.00%	1.74%
Interest rate at December 31	1.33%	2.14%
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**8 LONG-TERM DEBT** 

As of December 31, 2013 and 2012, long-term debt outstanding was:

	Series	Interest Rate	<b>Maturity Date</b>	201	3	2012
First Mortgage Bonds	PPP	5.500%	2040	\$ 100	0,000	\$ 100,000
	LL	5.875%	2019	100	0,000	100,000
	AAA	7.280%	2025	20	0,000	20,000
	BBB	6.770%	2028	20	0,000	20,000
	CCC	8.150%	2030	20	0,000	20,000
	DDD	7.130%	2031	20	0,000	20,000
	EEE	7.110%	2032	20	0,000	20,000
	FFF	5.900%	2017	20	0,000	20,000
	GGG	5.290%	2022	16	5,364	18,182
	HHH	5.290%	2022	16	5,364	18,182
	III	5.540%	2023	Ģ	,091	10,000
	JJJ	5.440%	2018	2	1,545	5,455
	LLL	5.480%	2018	10	0,000	10,000
	MMM	5.520%	2013			20,000
	NNN	5.550%	2013			20,000
	000	6.020%	2031	20	0,000	20,000
	CC	9.860%	2020	17	7,300	17,400
	K	6.940%	2012			
Total First Mortgage Bonds				413	3,664	459,219
California Department of Water Resources					,	, .
Loans		2.6% to 8%	2012 - 32	8	3,008	8,451
Other Long-term debt				12	2,378	13,580
C					,	Ź
Total long-term debt				13/	1,050	481,250
Less current maturities					7,908	46,783
Less current maturities					,500	<del>1</del> 0,703
Long-term debt excluding current maturities				\$ 426	6,142	\$ 434,467

### CALIFORNIA WATER SERVICE GROUP

### **Notes to Consolidated Financial Statements (Continued)**

### December 31, 2013, 2012, and 2011

### Amounts in thousands, except share data

### **8 LONG-TERM DEBT (Continued)**

On October 4, 2011, Cal Water entered into a new capital lease arrangement with the City of Hawthorne to operate the City's water system for a 15-year period. The \$9.2 million capital lease liability is included in other long-term debt and current maturities set forth above.

### 9 OTHER ACCRUED LIABILITIES

As of December 31, 2013 and 2012, other accrued liabilities were:

	2013	2012
Accrued and deferred compensation	\$ 18,493	\$ 16,320
Deferred tax liability	12,224	15,000
Accrued benefit and workers' compensation claims	8,140	6,906
Other	8,270	8,282
	\$ 47,127	\$ 46,508

The deferred compensation program allows key employees and board of directors to defer a portion of their compensation from income taxes. The deferred compensation liability balances were \$6,033 and \$4,650 as of December 31, 2013 and 2012, respectively.

# 10 INCOME TAXES

Income tax expense (benefit) consisted of the following:

	F	ederal	State	Total			
2013							
Current	\$	7,974	\$ (2,867)	\$	5,107		
Deferred		15,667	(305)		15,362		
Total	\$	23,641	\$ (3,172)	\$	20,469		

2012						
Current	\$	(9,018)	\$	(5,246)	\$	(14,264)
Deferred		37,196		(1,480)		35,716
Total	\$	28,178	\$	(6,726)	\$	21,452
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2011			
Current	\$ 7,413	\$ 2,629	\$ 10,042
Deferred	12,982	142	13,124
Total	\$ 20,395	\$ 2,771	\$ 23,166

In 2013, the Company recorded \$4.4 million of State of California enterprise zone (EZ) credits for sales and use taxes and hiring incentives for the period from 2008 to 2013 based on an analysis of all district operations. The Company filed amended state income tax returns for tax years 2008, 2009, 2010 and 2011. The State of California hiring EZ credits were included on the Company's 2012 state income tax

### CALIFORNIA WATER SERVICE GROUP

**Notes to Consolidated Financial Statements (Continued)** 

December 31, 2013, 2012, and 2011

Amounts in thousands, except share data

### 10 INCOME TAXES (Continued)

returns filed during the fourth quarter of 2013. The 2012 sales and use tax EZ credits will be filed on an amended 2012 state income tax return during 2014. Unused State of California EZ credits can be carried-forward ten years. The Company estimates the carried-forward portion of its State of California EZ credits at \$2.3 million. The Company's analysis of State of California EZ credits as of December 31, 2013 resulted in the recognition of a \$0.6 million liability for unrecognized tax benefits.

On September 19, 2013, the U. S. Department of the Treasury and Internal Revenue Service (IRS) issued the final and re-proposed tangible property regulations for repairs and maintenance deductions with an effective date of January 1, 2014. These tax regulations allowed the Company to deduct a significant amount of linear asset costs previously capitalized for book and tax purposes. The Company intends to reevaluate its unit of property for linear assets on its 2013 tax return. The Company's federal fourth quarter of 2013 qualified repairs and maintenance deductions was \$25.0 million for 2012 and prior years and created a deferred income tax liability \$8.8 million as of December 31, 2013. The Company's state fourth quarter of 2013 qualified repairs and maintenance deductions was \$41.0 million for 2012 and prior years and was recorded as a \$2.4 million reduction to state income tax expense. The total federal NOL was \$14.8 million and state NOL was \$42.0 million as of December 31, 2013 mostly due to repairs and maintenance deductions. The NOL carry-forward amounts are more likely than not to be recovered and therefore require no valuation allowance. The NOL carry-forward does not begin to expire until 2033.

During 2012, the Company filed an application for a change in tax accounting method with the IRS to implement the repairs and maintenance deduction. The Company's federal linear assets qualified repairs and maintenance deduction was \$86.7 million for 2011 and prior years, and created a \$30.4 million deferred income tax liability as of December 31, 2012. The Company's state linear assets qualified repairs and maintenance deduction was \$122.2 million for 2011 and prior years and was recorded as a \$7.0 million reduction to state income tax expense. The Company planned to carry-back the NOL as of December 31, 2012 and recorded a \$0.8 million federal income tax expense. This adjustment was reversed in 2013 when the federal NOL was carried-forward to reduce 2013 income tax payments.

The American Taxpayer Relief Act of 2012 provided the Company with additional 50% first-year bonus depreciation for assets placed in service from December 31, 2012 to December 31, 2013. The Tax Relief, Unemployment Insurance Reauthorization and Job Creation Act of 2010 provided the Company with additional federal income tax deductions for assets placed in service after September 8, 2010 and before December 31, 2012. The federal income tax deduction was estimated at \$2.1 million in 2013, was \$5.1 million in 2012, and was \$12.6 million in 2011. The 2013 estimate will be finalized when we file the 2013 tax returns in the third quarter of 2014. As of December 31, 2013 and 2012 the deferred tax liability for bonus depreciation was \$2,100 and \$5,000, respectively.

The Company filed an application for a change in tax accounting method with the State of California to change its plant-in-service state tax depreciation method from the double- declining method to the straight line method at the respective assets mid-life. The Company's application was approved by the State of California during the first quarter of 2011. California uses the flow-through method of accounting for income tax depreciation. As a result, the Company reduced its income tax obligation \$1.6 million, net of federal income taxes in 2011. Income tax expense was computed by applying the current federal 35% tax rate to pretax book income differs from the amount shown in the Consolidated Statements of Income.

### CALIFORNIA WATER SERVICE GROUP

### **Notes to Consolidated Financial Statements (Continued)**

### December 31, 2013, 2012, and 2011

### Amounts in thousands, except share data

### 10 INCOME TAXES (Continued)

The difference between the total income tax expense and computed tax expense was reconciled in the table below:

		2013		2012		2011
Computed "expected" tax expense	\$	23,708	\$	24,600	\$	21,308
Increase (reduction) in taxes due to:						
State income taxes net of federal tax benefit		3,895		4,041		3,500
Effect of regulatory treatment of fixed asset differences		(4,112)		(7,030)		(1,614)
State tax credits		(2,465)				
Investment tax credits		(74)		(74)		(74)
Other		(483)		(85)		46
Total income tax	¢	20.460	¢	21 452	ď	22 166
1 Otal Ilicollie tax	Э	20,469	\$	21,452	\$	23,166

The effect of regulatory treatment of fixed asset differences includes a 2013 tax accounting method change benefit of (\$3,061) due to the service mains and hydrant tax repairs and maintenance deductions for 2012 and prior years. The 2012 tax accounting method change was a benefit of (\$7,030) due to the transmission and distribution mains tax repairs and maintenance deductions for 2011 and prior years. The 2011 section 481 adjustment was a benefit of (\$1,614) due to an accounting method change with the State of California to change its plant-in-service state tax depreciation method from the double- declining method to the straight line method at the respective assets mid-life.

The tax effects of differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities at December 31, 2013 and 2012 are presented in the following table:

	20	013	2012
Deferred tax assets:			
Developer deposits for extension agreements and contributions in aid of construction	\$	44,592	\$ 44,530
Net operating loss carryforward and tax credits		9,095	8,437
Other		4,330	3,607
Total deferred tax assets		58,017	56,574
Deferred tax liabilities:			
Utility plant, principally due to depreciation differences	2	31,141	207,642
WRAM/MCBA balancing accounts		18,556	19,533
Other		3,789	3,245
Total deferred tax liabilities	2	53,486	230,420

Net deferred tax liabilities \$ 195,469 \$ 173,846

### CALIFORNIA WATER SERVICE GROUP

#### **Notes to Consolidated Financial Statements (Continued)**

December 31, 2013, 2012, and 2011

### Amounts in thousands, except share data

### 10 INCOME TAXES (Continued)

The current portion of our deferred income tax liability is \$12,224 and \$15,000 as of December 31, 2013 and 2012, respectively, which includes prepaid expenses and billed WRAM/MCBA surcharge, expected to reverse in the following 12 months.

A valuation allowance was not required at December 31, 2013 and 2012. Based on historical taxable income and future taxable income projections over the period in which the deferred assets are deductible, management believes it is more likely than not that the Company will realize the benefits of the deductible differences.

The following table reconciles the changes in unrecognized tax benefits:

	December 3 2013	31,	December 31, 2012		December 31, 2011	
Balance at beginning of year	\$		\$	831	\$	831
Additions for tax positions taken during prior year						
Additions for tax positions taken during current year	$\epsilon$	612				
Reductions for tax positions taken during a prior year						
Lapse of statute of limitations				(831)		
Balance at end of year	\$	612	\$		\$	831

As of December 31, 2013 and 2012, the total amount of net unrecognized tax benefits was \$612 and none, respectively. The Company accrues interest and penalties related to unrecognized tax benefits in its provision for income taxes. The total accrued penalties and interest of \$114 was reversed as of December 31, 2012 and the total amount of penalties and interest was \$114 as of December 31, 2011. Additionally, the Company does not expect a material change in its unrecognized tax benefits within the next 12 months.

Tax years of 2013 and 2012 are subject to examination by federal taxing authorities and 2013, 2012, 2011, and 2010 are subject to examination by state taxing authorities. On October 24, 2013, the IRS completed its audit of the Company's 2010 and 2011 federal income tax returns with no audit adjustment. In December 2012, the California Franchise Tax Board completed an audit of the Company's 2008 and 2009 state income tax returns with no audit adjustment. The State of Hawaii Department of Taxation is presently auditing the Company's 2011 and 2012 Hawaii state income tax returns. The State of California Board of Equalization Franchise is presently auditing the Company's 2010, 2011, and 2012 sales and use tax filings. It is uncertain when the State audits will be completed. The Company believes that the final resolution of the state audits will not have a material impact on its financial condition or results of operations.

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### CALIFORNIA WATER SERVICE GROUP

**Notes to Consolidated Financial Statements (Continued)** 

December 31, 2013, 2012, and 2011

Amounts in thousands, except share data

### 11 EMPLOYEE BENEFIT PLANS

### Savings Plan

The Company sponsors a 401(k) qualified, defined contribution savings plan that allows participants to contribute up to 20% of pre-tax compensation. Effective January 1, 2010, the Company matches seventy-five cents for each dollar contributed by the employee up to a maximum Company match of 6.0% of base salary. In the prior year, the Company matched fifty cents for each dollar contributed up to a maximum Company match of 4.0% of base salary. Company contributions were \$4,338, \$4,029, and \$3,499, for the years 2013, 2012, and 2011, respectively.

### **Pension Plans**

The Company provides a qualified, defined-benefit, non-contributory pension plan for substantially all employees. The accumulated benefit obligations of the pension plan are \$287,894 and \$307,197 as of December 31, 2013 and 2012, respectively. The fair value of pension plan assets was \$266,178 and \$202,947 as of December 31, 2013 and 2012, respectively.

Prior to 2010, pension payment obligations were generally funded by the purchase of an annuity from a life insurance company. In 2010, the pension plan trust paid monthly benefits to retirees, rather than the purchase of an annuity. Payments are expected to be made in each year from 2014 to 2018 are \$7,611, \$8,703, \$10,066, 11,539, and \$13,064, respectively. The aggregate benefits expected to be paid in the five years 2019 through 2023 are \$91,303. The expected benefit payments are based upon the same assumptions used to measure the Company's benefit obligation at December 31, 2013, and include estimated future employee service.

#### CALIFORNIA WATER SERVICE GROUP

### **Notes to Consolidated Financial Statements (Continued)**

December 31, 2013, 2012, and 2011

### Amounts in thousands, except share data

#### 11 EMPLOYEE BENEFIT PLANS (Continued)

The Company also maintains an unfunded, non-qualified, supplemental executive retirement plan. The unfunded supplemental executive retirement plan accumulated benefit obligations were \$31,360 and \$31,696 as of December 31, 2013 and 2012, respectively. Benefit payments under the supplemental executive retirement plan are paid currently and are included in the preceding paragraph.

The costs of the pension and retirement plans are charged to expense and utility plant. The Company makes annual contributions to fund the amounts accrued for pension cost.

#### Other Postretirement Plan

The Company provides substantially all active, permanent employees with medical, dental, and vision benefits through a self-insured plan. Employees retiring at or after age 58, along with their spouses and dependents, continue participation in the plan by payment of a premium. Plan assets are invested in mutual funds, short-term money market instruments and commercial paper based upon the same asset mix as the pension plan. Retired employees are also provided with a five thousand dollar life insurance benefit.

The Company records the costs of postretirement benefits other than pension (PBOP) during the employees' years of active service. Postretirement benefit expense recorded in 2013, 2012, and 2011, was \$8,977, \$8,131, and \$6,291, respectively. The remaining net periodic benefit cost was \$9,790 at December 31, 2006, and is being recovered through future customer rates and is recorded as a regulatory asset. The expected benefit payments, net of retiree premiums and Medicare part D subsidies, for the years from 2014 to 2018 are \$1,612, \$1,827, \$1,998, \$2,189, and \$2,444, respectively. The Medicare Part D subsidies for the years from 2014 to 2018 are \$267, \$307, \$345, \$387, and \$432.

### Benefit Plan Assets

The Company actively manages pensions and PBOP trust (Plan) assets. The Company's investment objectives are:

Maximize the return on the assets of the Plan, commensurate with the risk that the Company deem appropriate to, meet the obligations of the Plan, minimize the volatility of the pension expense, and account for contingencies;

Generate a rate of return for the total portfolio that equals or exceeds the actuarial investment rate assumption;

Additionally, the rate of return of the total fund shall be measured periodically against a special index comprised of 35% of the Standard & Poor's Index, 15% of the Russell 2000 Index, 10% of the MSCI EAFE Index, and 40% of the Lehman Aggregate Bond Index. The special index is consistent with the rate of return objective and indicates the Company's long-term asset allocation objective.

The Company applies a risk management framework for managing the risks associated with employee benefit plan trust assets. The guiding principles of this risk management framework are the clear articulation of roles and responsibilities, appropriate delegation of authority, and proper accountability and documentation. Trust investment policies and investment manager guidelines include provisions to

### CALIFORNIA WATER SERVICE GROUP

### **Notes to Consolidated Financial Statements (Continued)**

December 31, 2013, 2012, and 2011

### Amounts in thousands, except share data

### 11 EMPLOYEE BENEFIT PLANS (Continued)

ensure prudent diversification, manage risk through appropriate use of physical direct asset holdings and derivative securities, and identify permitted and prohibited investments.

The Company's target asset allocation percentages for major categories of the pension plan are reflected in the table below:

	Minimum		Maximum		
	Exposure	Target	Exposure		
Fixed Income	35%	40%	45%		
Total Domestic Equity	40%	50%	60%		
Small Cap Stocks	10%	15%	20%		
Large Cap Stocks	30%	35%	45%		
Non-U.S. Equities	5%	10%	15%		

The fixed income category includes money market funds, short-term bond funds, and cash. The majority of fixed income investments range in maturities from less than one to five years.

The Company's target allocation percentages for the PBOP trust is similar to the pension plan except for a larger allocation in fixed income investments and a lower allocation in equity investments.

We use the following criteria to select investment funds:

Fund past performance;

Fund meets criteria of Employee Retirements Income Security Act (ERISA);

Timeliness and completeness of fund communications and reporting to investors;

Stability of fund management company;

Fund management fees; and

Administrative costs incurred by the Plan.

The fair value measurements standard establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under the standard are described below:

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Plan has the ability to access.

Level 2 Inputs to the valuation methodology include:

Quoted market prices for similar assets or liabilities in active markets;

Quoted prices for identical or similar assets or liabilities in inactive markets;

Inputs other than quoted prices that are observable for the asset or liability; and

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### CALIFORNIA WATER SERVICE GROUP

### **Notes to Consolidated Financial Statements (Continued)**

December 31, 2013, 2012, and 2011

### Amounts in thousands, except share data

### 11 EMPLOYEE BENEFIT PLANS (Continued)

Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

All Plan investments are level 1 investments in mutual funds and are valued at the net asset value (NAV) of the shares held by the Plan at December 31, 2013 and 2012:

	Pension Benefits				Other Benefits			
	2013	%	2012	%	2013	%	2012	%
Fixed Income	\$ 102,288	38% \$	79,391	39% \$	31,019	62% \$	22,845	61%
Domestic Equity								
Small Cap Stocks	40,757		33,949					
Large Cap Stocks	96,512		69,406		18,920		14,563	
Large Cap Stocks	90,312		09,400		18,920		14,303	
Total Domestic Equity	137,269	52%	103,355	51%	18,920	38%	14,563	39%
Non U.S. Equities	26,621	10%	20,201	10%	ŕ	0%	,	0%
Total Plan Assets	\$ 266,178	100% \$	202,947	100% \$	49,939	100% \$	37,408	100%

The pension benefits fixed income category includes \$1,287 and \$26,069 of money market fund investments as of December 31, 2013 and 2012, respectively. The other benefits fixed income category includes \$19,214 and \$14,159 of money market fund investments as of December 31, 2013 and 2012.

# CALIFORNIA WATER SERVICE GROUP

# **Notes to Consolidated Financial Statements (Continued)**

# December 31, 2013, 2012, and 2011

# Amounts in thousands, except share data

#### 11 EMPLOYEE BENEFIT PLANS (Continued)

The following table reconciles the funded status of the plans with the accrued pension liability and the net postretirement benefit liability as of December 31, 2013 and 2012:

	Pension Benefits			Other Benefits			
	2013		2012	2013		2012	
Change in projected benefit obligation:							
Beginning of year	\$ 402,121	\$	346,305	\$ 84,421	\$	69,107	
Service cost	17,780		15,450	5,374		4,399	
Interest cost	16,354		15,287	3,556		3,139	
Assumption change	(53,887)		24,269	(14,366)		7,673	
Experience loss	6,021		4,833	1,455		1,250	
Benefits paid, net of retiree premiums	(5,191)		(4,023)	(1,374)		(1,147)	
End of year	\$ 383,198	\$	402,121	\$ 79,066	\$	84,421	
Change in plan assets:							
Fair value of plan assets at beginning of year	\$ 202,947	\$	155,749	\$ 37,408	\$	26,978	
Actual return on plan assets	36,637		21,979	4,270		2,788	
Employer contributions	31,785		29,242	9,635		8,789	
Retiree contributions and Medicare part D subsidies				1,299		1,255	
Benefits paid	(5,191)		(4,023)	(2,673)		(2,402)	
Fair value of plan assets at end of year	\$ 266,178	\$	202,947	\$ 49,939	\$	37,408	
,	,		,	,		,	
Funded status(1)	\$ (117,020)	\$	(199,174)	\$ (29,127)	\$	(47,013)	
Unrecognized actuarial loss	53,882		133,579	23,311		40,449	
Unrecognized prior service cost	36,116		41,972	340		421	
Unrecognized transition obligation						9	
Net amount recognized	\$ (27,022)	\$	(23,623)	\$ (5,476)	\$	(6,134)	
	\$ (27,022)	\$	(23,623)	\$ (5,476)	\$		

<sup>(1)</sup> The short-term portion of the pension benefits was \$1,751 and \$1,286 as of December 31, 2013 and 2012, respectively.

Amounts recognized on the balance sheet consist of:

	Pension Benefits				Other Benefits				
	2013		2012		2013		2012		
(Accrued) benefit costs	\$	\$		\$	(6,219)	\$	(6,723)		
Accrued benefit liability	(117,020)		(199,174)		(29,127)		(47,013)		
Regulatory asset	89,998		175,551		29,870		47,602		
Net amount recognized	\$ (27,022)	\$	(23,623)	\$	(5,476)	\$	(6,134)		

#### CALIFORNIA WATER SERVICE GROUP

**Notes to Consolidated Financial Statements (Continued)** 

December 31, 2013, 2012, and 2011

Amounts in thousands, except share data

# 11 EMPLOYEE BENEFIT PLANS (Continued)

Below are the actuarial assumptions used in determining the benefit obligation for the benefit plans:

	Pensi Benef		Other Benefits		
	2013	2012	2013	2012	
Weighted average assumptions as of December 31:					
Discount rate	5.00%	4.10%	5.00%	4.20%	
Long-term rate of return on plan assets	6.75%	7.00%	6.00%	6.00%	
Rate of compensation increases	4.00%	3.50%			
Cost of living adjustment	3.00%	3.00%			

The discount rate was derived from the Citigroup Pension Discount Curve using the expected payouts for the plan. The long-term rate of return assumption is the expected rate of return on a balanced portfolio invested roughly 60% in equities and 40% in fixed income securities. Returns on equity investments were estimated based on estimates of dividend yield and real earnings added to a 3% long-term inflation rate. For the pension and other benefit plans, the assumed returns were 8.93% for domestic equities and 9.07% for foreign equities. Returns on fixed-income investments were projected based on investment maturities and credit spreads added to a 3% long-term inflation rate. For the pension and other benefit plans, the assumed returns were 5.20% for fixed income investments and 3.52% for short-term cash investments. The average return for the pension and other benefit plans for the last five and ten years was 11.4% and 6.9%, respectively. The company is using a long-term rate of return of 6.75% for the pension plan and 6.00% for the other benefit plan, which is between the 25th and 75th percentile of expected results.

Changes to the pension benefits actuarial assumptions can significantly affect pension costs, regulatory assets, and liabilities. The following table reflects the sensitivity of pension amounts reported for the year ended December 31, 2013, to changes in actuarial assumptions:

	Increase/(Decrease) in Pension Actuarial Assumption	Increase/(Decrease) in 2013 Net Periodic Pension Benefit Cost	Increase/(Decrease) in Projected Pension Benefit Obligation as of December 31, 2013
Discount rate	(0.5)%	\$ 4,899	\$ 35,752
Long-term rate of return on plan assets	(0.5)%	1,018	
Rate of compensation increases	(0.5)%	(2,181)	(10,186)
Cost of living adjustment	(0.5)%	(3,685)	(22,029)
Discount rate	0.5%	(4,334)	(31,486)
Long-term rate of return on plan assets	0.5%	(1,018)	
Rate of compensation increases	0.5%	2,364	10,908
<u>.</u>		86	

#### CALIFORNIA WATER SERVICE GROUP

# Notes to Consolidated Financial Statements (Continued)

December 31, 2013, 2012, and 2011

#### Amounts in thousands, except share data

#### 11 EMPLOYEE BENEFIT PLANS (Continued)

Net periodic benefit costs for the pension and other postretirement plans for the years ended December 31, 2013, 2012, and 2011 included the following components:

2011
3,199
2,872
(1,372)
1,592
6.291
5

Below are the actuarial assumptions used in determining the net periodic benefit costs for the benefit plans, which uses the end of the prior year as the measurement date:

	Pensi Benef		Othe Benef	
	2013	2012	2013	2012
Weighted average assumptions as of December 31:				
Discount rate	4.10%	4.40%	4.20%	4.50%
Long-term rate of return on plan assets	7.00%	7.00%	6.00%	6.25%
Rate of compensation increases	3.50%	3.50%		

The health care cost trend rate assumption has a significant effect on the amounts reported. For 2013 measurement purposes, the Company assumed an 9.2% annual rate of increase in the per capita cost of covered benefits with the rate decreasing to 6.1% by 2018, then gradually grading down to 5.0% over the next 50 years. A one-percentage point change in assumed health care cost trends is estimated to have the following effect:

	1-Pe	ercentage	1-Percentage		
	Poin	t Increase	Poir	nt (Decrease)	
Effect on total service and interest costs	\$	2,656	\$	(1,936)	
Effect on accumulated postretirement benefit obligation	\$	18.085	\$	(13.805)	

The Company intends to make annual contributions to the plans up to the amount deductible for tax purposes. The Company estimates in 2014 that the annual contribution to the pension plans will be \$28,286 and the annual contribution to the other postretirement plan will be \$9,568.

#### CALIFORNIA WATER SERVICE GROUP

**Notes to Consolidated Financial Statements (Continued)** 

December 31, 2013, 2012, and 2011

Amounts in thousands, except share data

#### 12 STOCK-BASED COMPENSATION PLANS

The Company has one stockholder-approved stock-based compensation plan.

#### **Equity Incentive Plan**

The Company's equity incentive plan was approved by stockholders on April 27, 2005. The Company is authorized to issue awards up to 2.000.000 shares of common stock.

During 2013 and 2012, the Company granted annual Restricted Stock Awards (RSAs) of 74,824 and 101,236 shares, respectively, of common stock to officers and directors of the Company. In 2013 no RSAs were cancelled and 10,050 RSAs were cancelled in 2012. Employee RSAs granted have a one-year cliff vesting. RSAs granted in 2013 vest over 36 months and RSAs granted in 2012 vest over 48 months. Director RSAs generally vest at the end of 12 months. During 2013 and 2012, the shares granted were valued at \$20.66 and \$17.96 per share, respectively, based upon the fair market value of the Company's common stock on the date of grant.

On March 1, 2013, the Company granted performance-based Restricted Stock Unit Awards (RSUs) of 50,267 shares of common stock to officers. Each award reflects a target number of shares that may be issued to the award recipient. The awards may be earned upon the completion of the three-year performance period ending February 28, 2016. Whether RSUs are earned at the end of the performance period will be determined based on the achievement of certain performance objectives set by the Board of Director Compensation Committee in connection with the issuance of the RSUs. The performance objectives are based on the Company's business plan covering the performance period. The performance objectives include achieving the budgeted return on equity, budgeted investment in utility plant, customer service standards, and water quality standards. Depending on the results achieved during the three-year performance period, the actual number of shares that a grant recipient receives at the end of the performance period may range from 0% to 200% of the target shares granted, provided that the grantee is continuously employed by the Company through the vesting date. If prior to the vesting date employment is terminated by reason of death, disability or normal retirement, then a pro rata portion of this award will vest. RSUs are not included in diluted shares for financial reporting until earned. The RSUs are recognized as expense ratably over the three year performance period using a fair market value of \$20.62 per share and an estimate of RSUs earned during the performance period.

The Company has recorded compensation costs for the RSAs and RSUs which are included in administrative and general operating expenses in the amount of \$1.8 million and \$1.1 million for 2013 and 2012, respectively.

#### CALIFORNIA WATER SERVICE GROUP

#### **Notes to Consolidated Financial Statements (Continued)**

#### December 31, 2013, 2012, and 2011

#### Amounts in thousands, except share data

#### 13 FAIR VALUE OF FINANCIAL INSTRUMENTS

The accounting guidance for fair value measurements and disclosures provides a single definition of fair value and requires certain disclosures about assets and liabilities measured at fair value. A hierarchal framework for disclosing the observability of the inputs utilized in measuring assets and liabilities at fair value is established by this guidance. The three levels in the hierarchy are as follows:

Level 1 Quoted prices are available in active markets for identical assets or liabilities as of the reporting date. The types of assets and liabilities included in Level 1 are highly liquid and actively traded instruments with quoted prices.

Level 2 Pricing inputs are other than quoted prices inactive markets, but are either directly or indirectly observable as of the reporting date. The types of assets and liabilities included in Level 2 are typically either comparable to actively traded securities or contracts, or priced with discounted cash flow or option pricing models using highly observable inputs.

Level 3 Significant inputs to pricing have little or no observability as of the reporting date. The types of assets and liabilities included in Level 3 are those valued with models requiring significant management judgment or estimation.

Specific valuation methods include the following:

Accounts receivable and accounts payable carrying amounts approximated the fair value because of the short-term maturity of the instruments.

Long-term debt fair values were estimated using the published quoted market price, if available, or the discounted cash flow analysis, based on the current rates available using a risk-free rate (a U.S. Treasury securities yield curve) plus a risk premium of 1.19%.

Advances for construction fair values were estimated using broker quotes from companies that frequently purchase these investments.

#### December 31, 2013

		Fair Value							
	Cost	Level 1		Level 2	Level 3		Total		
Long-term debt, including current maturities	\$ 434,050	\$	\$	511,146	\$	\$	511,146		
Advances for construction	183,393			73,389			73,389		
Total	\$ 617,443	\$	\$	584,535	\$	\$	584,535		

#### December 31, 2012

		Fair Value								
	Cost	Level 1		Level 2	Level 3		Total			
Long-term debt, including current maturities	\$ 481,250	\$	\$	613,211	\$	\$	613,211			
Advances for construction	187,584			70,914			70,914			
Total	\$ 668,834	\$	\$	684,125	\$	\$	684,125			

#### CALIFORNIA WATER SERVICE GROUP

**Notes to Consolidated Financial Statements (Continued)** 

December 31, 2013, 2012, and 2011

Amounts in thousands, except share data

#### 14 COMMITMENTS AND CONTINGENCIES

#### **Commitments**

The Company leases offices, equipment and other facilities, two water systems from cities, and has long-term commitments to purchase water from water wholesalers. The commitments are noted in the table below.

							(	Capital
	Fac	cility	Sy	stem		Water		Lease
	Le	ases			C	ontracts	Ob	ligations
2014	\$	789	\$	845	\$	22,560	\$	1,109
2015		570		845		22,631		1,109
2016		333		845		22,702		1,109
2017		297		845		22,772		1,109
2018		248		493		22,774		1,016
Thereafter		3,318				503,646		7,593

Company Facility leases include office and other facilities in many of its operating districts. The total paid and charged to operations for such leases was \$1,058 in 2013, \$1,156 in 2012, and \$1,271 in 2011. The system lease is a 15-year lease with the City of Commerce. The lease includes an annual lease payment of \$845 per year plus a cost savings sharing arrangement.

The Company has a long-term contract with the Santa Clara Valley Water District that requires the Company to purchase minimum annual water quantities. Purchases are priced at the districts then-current wholesale water rate. The Company operates to purchase sufficient water to equal or exceed the minimum quantities under the contract. The total paid to Santa Clara Valley Water District was \$7,407 in 2013, \$6,164 in 2012, and \$5,524 in 2011.

The Company also has a water supply contract with Stockton East Water District (SEWD) that requires a fixed, annual payment. Each year, the fixed annual payment is adjusted for changes to SEWD's costs. Because of the fixed annual price arrangement, the Company operates to receive as much water as possible from SEWD in order to minimize the cost of operating Company-owned wells used to supplement SEWD deliveries. The total paid under the contract was \$9,990 in 2013, \$6,591 in 2012, and \$6,658 in 2011.

Estimated annual contractual obligations in the table above are based on the same payment levels as 2013. Future increased costs by SEWD are expected to be offset by a decline in the allocation of costs to the Company, as other customers of SEWD are expected to receive a larger allocation based upon growth of their service areas.

On September 21, 2005, the Company entered into an agreement with Kern County Water Agency (Agency) to obtain treated water for the Company's operations. The term of the agreement is to January 1, 2035, or until the repayment of the Agency's bonds (described hereafter) occurs. Under the terms of the agreement, the Company is obligated to purchase approximately 18,500 acre feet of treated water in 2013 and an incrementally higher volume of water for each subsequent year until 2017, when the Company is obligated to purchase 20,500 acre feet of treated water per year. The Company is obligated to pay the Capital Facilities Charge and the Treated Water Charge regardless of whether it can use the water in its operation, and is obligated for these charges even if the Agency cannot produce an adequate amount to

#### CALIFORNIA WATER SERVICE GROUP

**Notes to Consolidated Financial Statements (Continued)** 

December 31, 2013, 2012, and 2011

Amounts in thousands, except share data

#### 14 COMMITMENTS AND CONTINGENCIES (Continued)

supply the 20,500 acre feet in the year. (This agreement supersedes a prior agreement with Kern County Water Agency for the supply of 11,500 acre feet of water per year). Total annual expense in 2013 was \$6,289, \$6,272 in 2012, and \$6,129 in 2011.

Three other parties, including the City of Bakersfield, are also obligated to purchase a total of 32,500 acre feet per year under separate agreements with the Agency. Further, the Agency has the right to proportionally reduce the water supply provided to all of the participants if it cannot produce adequate supplies. The participation of all parties in the transaction for expansion of the Agency's facilities, including the Water Purification Plant, purchase of the water, and payment of interest and principal on the bonds being issued by the Agency to finance the transaction is required as a condition to the obligation of the Agency to proceed with expansion of the Agency's facilities. If any of the other parties does not use its allocation, that party is obligated to pay its contracted amount.

The Agency has issued bonds to fund the project and uses the payments of the Capital Facilities Charges by the Company and the other contracted parties to meet the Agency's obligations to pay interest and repay principal on the bonds. If any of the parties were to default on making payments of the Capital Facilities Charge, then the other parties are obligated to pay for the defaulting party's share on a pro-rata basis. If there is a payment default by a party and the remaining parties have to make payments, they are also entitled to a pro-rata share of the defaulting party's water allocation.

The Company expects to use all its entitled water in its operations every year. In addition, if the Company were to pay for and receive additional amounts of water due to a default of another participating party; the Company believes it could use this additional water in its operations without incurring substantial incremental cost increases. If additional treated water is available, all parties have an option to purchase this additional treated water, subject to the Agency's right to allocate the water among the parties.

The total obligation of all parties, excluding the Company, is approximately \$82,397 to the Agency. Based on the credit worthiness of the other participants, which are government entities, it is believed to be highly unlikely that the Company would be required to assume any other parties' obligations under the contract due to their default. In the event of default by a party, the Company would receive entitlement to the additional water for assuming any obligation.

We pay a capital facilities charge and charges related to treated water that together total \$7,224 annually, which equates to \$352 dollars per acre foot. Total treated water charge for 2013 was \$2,599. As treated water is being delivered, we will also be obligated for our portion of the operating costs; that portion is currently estimated to be \$7 dollars per acre foot. The actual amount will vary due to variations from estimates, inflation, and other changes in the cost structure. Our overall estimated cost of \$352 dollars per acre foot is less than the estimated cost of procuring untreated water (assuming water rights could be obtained) and then providing treatment.

There are three capital leases, the most significant was the City of Hawthorne water system. In 2011, we entered into a 15-year capital lease agreement to operate the City of Hawthorne water system. The system, which is located near the Hermosa Redondo district, serves about half of Hawthorne's population. The agreement required us to make an up-front \$8,100 lease deposit to the city that is being amortized

#### CALIFORNIA WATER SERVICE GROUP

**Notes to Consolidated Financial Statements (Continued)** 

December 31, 2013, 2012, and 2011

Amounts in thousands, except share data

#### 14 COMMITMENTS AND CONTINGENCIES (Continued)

over the lease term. Additionally, annual lease payments of \$940 are made to the city and shall be increased or decreased each year on July 1, by the same percentage that the rates charged to customers served by the water system increased or decreased, exclusive of pass-through increases or decreases in the cost of water, power, and city-imposed fees, compared to the rates in effect on July 1 of the prior year, provided, that in no event will the annual lease payment be less than \$940. Under the lease we are responsible for all aspects of system operation and capital improvements, although title to the system and system improvements reside with the city. In exchange, we receive all revenue from the water system, which was \$7,688, \$7,621, and \$7,506 in 2013, 2012, and 2011, respectively. At the end of the lease, the city is required to reimburse us for the unamortized value of capital improvements made during the term of the lease. The annual payments were \$940 in 2013, \$940 in 2012, and \$537 in 2011.

#### **Contingencies**

#### **Groundwater Contamination**

The Company has undertaken litigation against third parties to recover past and future costs related to ground water contamination in our service areas. The cost of litigation is expensed as incurred and any settlement is first offset against such costs. The Commission's general policy requires all proceeds from contamination litigation to be used first to pay transactional expenses, then to make ratepayers whole for water treatment costs to comply with the Commission's water quality standards. The Commission allows for a risk-based consideration of contamination proceeds which exceed the costs of the remediation described above and may result in some sharing of proceeds with the shareholder, determined on a case by case basis. The Commission has authorized various memorandum accounts that allow the Company to track significant litigation costs to request recovery of these costs in future filings and uses of proceeds to comply with Commission's general policy.

#### Other Legal Matters

From time to time, the Company is involved in various disputes and litigation matters that arise in the ordinary course of business. The status of each significant matter is reviewed and assessed for potential financial exposure. If the potential loss from any claim or legal proceeding is considered probable and the amount of the range of loss can be estimated, a liability is accrued for the estimated loss in accordance with the accounting standards for contingencies. Legal proceedings are subject to uncertainties, and the outcomes are difficult to predict. Because of such uncertainties, accruals are based on the best information available at the time. While the outcome of these disputes and litigation matters cannot be predicted with any certainty, management does not believe when taking into account existing reserves the ultimate resolution of these matters will materially affect the Company's financial position, results of operations, or cash flows. The Company has recognized a liability of \$1.3 million for all known legal matters as of December 31, 2013 and December 31, 2012. The cost of litigation is expensed as incurred and any settlement is first offset against such costs. Any settlement in excess of the cost to litigate is accounted for on a case by case basis, dependant on the nature of the settlement.

#### CALIFORNIA WATER SERVICE GROUP

#### **Notes to Consolidated Financial Statements (Continued)**

December 31, 2013, 2012, and 2011

#### Amounts in thousands, except share data

#### 15 QUARTERLY FINANCIAL DATA (UNAUDITED)

The Company's common stock is traded on the New York Stock Exchange under the symbol "CWT."

2013	First	Second		Third		Fourth
Operating revenue	\$ 111,444	\$	154,555	\$ 184,404	\$	133,700
Net operating income	5,770		20,783	35,804		11,648
Net income (loss)	(1,073)		13,510	29,151		5,666
Diluted earnings (loss) per share	(0.03)		0.28	0.61		0.12
Common stock market price range:						
High	21.22		20.84	22.34		23.43
Low	18.42		18.54	18.87		19.65
Dividends paid per common share	0.1600		0.1600	0.1600		0.1600

2012	First	Second		Third		Fourth
Operating revenue	\$ 116,749	\$	143,552	\$	178,135	\$ 121,530
Net operating income	6,607		19,622		36,361	11,253
Net income	1,085		12,965		29,772	5,006
Diluted earnings per share	0.03		0.31		0.71	0.12
Common stock market price range:						
High	19.25		18.60		19.05	18.90
Low	17.67		17.14		17.93	16.84
Dividends paid per common share	0.1575		0.1575		0.1575	0.1575

16 CONDENSED CONSOLIDATING FINANCIAL STATEMENTS

On April 17, 2009, Cal Water issued \$100 million aggregate principal amount of 5.875% First Mortgage Bonds due 2019, and on November 17, 2010, Cal Water issued \$100 million aggregate principal amount of 5.500% First Mortgage Bonds due 2040, all of which are fully and unconditionally guaranteed by California Water Service Group (Parent Company). As a result of these guarantee arrangements, we are required to present the following condensed consolidating financial information.

The following tables present the condensed consolidating balance sheets as of December 31, 2013 and 2012, the condensed consolidating statements of income for the years ended December 31, 2013, 2012 and 2011, and the condensed consolidating statements of cash flows for the years ended December 31, 2013, 2012, and 2011, of (i) California Water Service Group the guarantor of the first mortgage bonds and the parent company; (ii)California Water Service Company, the issuer of the first mortgage bonds and a 100% owned subsidiary of California Water Service Group; and (iii) the other 100% owned subsidiaries of California Water Service Group.

# CALIFORNIA WATER SERVICE GROUP

# Notes to Consolidated Financial Statements (Continued)

December 31, 2013, 2012, and 2011

Amounts in thousands, except share data

# 16 CONDENSED CONSOLIDATING FINANCIAL STATEMENTS (Continued)

# CALIFORNIA WATER SERVICE GROUP

# CONDENSED CONSOLIDATING BALANCE SHEET As of December 31, 2013

		Parent ompany	C	Cal Water		All Other ibsidiaries	Consolidating Adjustments		Co	nsolidated
		A COTT	DC.		•	(In thousand	S)			
YTA!!!414-		ASSE	15							
Utility plant: Utility plant	\$	1,318	¢	2,034,935	\$	184,272	¢	(7,197)	¢	2,213,328
Less accumulated depreciation and amortization	Ф	(164)	Ф	(661,780)	Ф	(37,168)	Ф	1,615	Ф	(697,497)
Less accumulated depreciation and amortization		(104)		(001,780)		(37,108)		1,013		(097,497)
Net utility plant		1,154		1,373,155		147,104		(5,582)		1,515,831
Current assets:		<b>7.00</b> °		20.75						27.505
Cash and cash equivalents		5,280		20,790		1,436				27,506
Receivables		(756)		90,008		8,931		(94)		98,089
Receivables from affiliates		16,747		5,755				(22,502)		
Other current assets				13,011		884				13,895
Total current assets		21,271		129,564		11,251		(22,596)		139,490
Other assets:										
Regulatory assets				248,938		2,743				251,681
Investments in affiliates		565,347						(565,347)		
Long-term affiliate notes receivable		26,255						(26,255)		
Other assets		1,120		44,827		7,111		(205)		52,853
Total other assets		592,722		293,765		9,854		(591,807)		304,534
	\$	615,147	\$	1,796,484	\$	·		(619,985)	\$	1,959,855
	φ	013,147	φ	1,770,404	φ	100,209	ψ	(012,203)	φ	1,737,033

	CAPITALIZATIO	N AND	LIABILIT	IES			
Capitalization:							
Common stockholders' equity	\$ 598,7	756 \$	500,290	\$	70,548	(570,838)	\$ 598,756
Affiliate long-term debt					26,255	(26,255)	

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	424,854	1,288		426,142
598.756	925.144	98.091	(597.093)	1,024,898
,,,,,,,	,	,	(***,****,	,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	6,137	1,771		7,908
16,815	30,000			46,815
48		22,454	(22,502)	
	51,764	3,323		55,087
107	55,346	1,321		56,774
16,970	143,247	28,869	(22,502)	166,584
	2,106			2,106
(579)	179,870	4,344	(390)	183,245
	145,451			145,451
	77,627	8,828		86,455
		24 T		183,393
	182,776	617		105,575
	48 107 16,970	16,815 30,000 48 51,764 107 55,346 16,970 143,247 2,106 (579) 179,870 145,451	6,137 1,771 16,815 30,000 48 22,454 51,764 3,323 107 55,346 1,321  16,970 143,247 28,869 2,106 (579) 179,870 4,344  145,451	6,137 1,771  16,815 30,000  48 22,454 (22,502)  51,764 3,323  107 55,346 1,321   16,970 143,247 28,869 (22,502)  2,106 (579) 179,870 4,344 (390)  145,451

# CALIFORNIA WATER SERVICE GROUP

# **Notes to Consolidated Financial Statements (Continued)**

December 31, 2013, 2012, and 2011

Amounts in thousands, except share data

# 16 CONDENSED CONSOLIDATING FINANCIAL STATEMENTS (Continued)

# CALIFORNIA WATER SERVICE GROUP

# CONDENSED CONSOLIDATING BALANCE SHEET As of December 31, 2012

	Parent Company	Cal Water	All Other Subsidiaries	Consolidating Adjustments	Consolidated
			(In thousand	ls)	
	ASSE'	TS			
Utility plant:					
Utility plant	\$ 606	\$ 1,927,190	\$ 175,764	\$ (7,197)	\$ 2,096,363
Less accumulated depreciation and amortization	(108)	(607,992)	(32,710)	1,503	(639,307)
Net utility plant	498	1,319,198	143,054	(5,694)	1,457,056
Current assets:					
Cash and cash equivalents	1,470	34,609	2,711		38,790
Receivables		87,482	3,833		91,315
Receivables from affiliates	19,367	3,195	1,152	(23,714)	
Other current assets		15,535	924		16,459
Total current assets	20,837	140,821	8,620	(23,714)	146,564
Other assets:					
Regulatory assets	100 100	341,877	2,542	(402.400)	344,419
Investments in affiliates	492,188	7.701		(492,188)	
Long-term affiliate notes receivable	31,218	7,781	7.062	(38,999)	47.005
Other assets	1,023	40,005	7,062	(205)	47,885
Total other assets	524,429	389,663	9,604	(531,392)	392,304
	\$ 545,764	\$ 1,849,682	\$ 161,278	\$ (560,800)	\$ 1,995,924

	CAPITALIZATION AND LIABILIT	IES		
Capitalization:				
Common stockholders' equity	\$ 473,712 \$ 442,923	\$ 54,774 \$	(497,697) \$	473,712
Affiliate long-term debt	7,781	31,218	(38,999)	

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Long-term debt, less current maturities		431,433	3,034		434,467
Total capitalization	481,493	874,356	89,026	(536,696)	908,179
Current liabilities:					
Current maturities of long-term debt		46,104	679		46,783
Short-term borrowings	64,475	25,000			89,475
Payables to affiliates	77	1,152	22,485	(23,714)	
Accounts payable		41,352	5,847		47,199
Accrued expenses and other liabilities	298	58,293	1,019		59,610
Total current liabilities	64,850	171 001	20.020	(22.714)	242.067
Unamortized investment tax credits	04,830	171,901	30,030	(23,714)	243,067
	(570)	2,180	4 224	(200)	2,180
Deferred income taxes, net	(579)	155,481	4,334	(390)	158,846
Pension and postretirement benefits other than pensions		244.901			244,901
Regulatory and other liabilities		83,942	8.651		92,593
Advances for construction		186,753	831		187,584
Contributions in aid of construction		130,168	28,406		158,574
COMMINGENERAL DESIGNATION OF THE PROPERTY OF T		150,100	20,100		150,574
	\$ 545,764 \$	1,849,682	\$ 161,278	\$ (560,800) \$	1,995,924

# CALIFORNIA WATER SERVICE GROUP

# Notes to Consolidated Financial Statements (Continued)

December 31, 2013, 2012, and 2011

Amounts in thousands, except share data

# 16 CONDENSED CONSOLIDATING FINANCIAL STATEMENTS (Continued)

# CALIFORNIA WATER SERVICE GROUP

# CONDENSED CONSOLIDATING STATEMENT OF INCOME For the Year Ended December 31, 2013

	Parent Company	Cal Water	All Other Subsidiaries (In thousand	Consolidating Adjustments	Consolidated
Operating revenue	\$	\$ 552,327	\$ 31,776	/	\$ 584,103
	·				
Operating expenses:					
Operations:		102 502	5.12		102.046
Purchased water		182,503 22,932	543 9,288		183,046 32,220
Purchased power		10,795	9,288		10,795
Pump taxes	69		10.266		
Administrative and general	69	87,620	10,366	(504)	98,055
Other		63,237	7,005	(504)	69,738
Maintenance	5.0	16,654	714	(112)	17,368
Depreciation and amortization	56	54,886	3,490	(112)	58,320
Income tax (benefit) expense Taxes other than income taxes	(304)	19,890	(1,880)	1,341	19,047
Taxes other than income taxes		18,679	2,830		21,509
Total operating (income) expenses	(179)	477,196	32,356	725	510,098
Net operating income (loss)	179	75,131	(580)	(725)	74,005
Other Income and Expenses:					
Non-regulated revenue	2,323	13,606	1,918	(3,052)	14,795
Non-regulated expense	(337)	(9,465)	(1,463)		(11,265)
Income tax (expense) on other income and expense	(809)	(1,687)	(222)	1,296	(1,422)
Net other income	1,177	2,454	233	(1,756)	2,108
Interest:					
Interest expense	621	30,238	2,585	(2,547)	30,897
Less: capitalized interest		(1,662)	(376)		(2,038)
Net interest expense	621	28,576	2,209	(2,547)	28,859
•				· ·	

Equity earnings of subsidiaries	46,519				(46,519)	
Net income (loss)	\$ 47,254	\$	49,009	\$ (2,556)	\$ (46,453)	\$ 47,254
		96				

# CALIFORNIA WATER SERVICE GROUP

# Notes to Consolidated Financial Statements (Continued)

December 31, 2013, 2012, and 2011

Amounts in thousands, except share data

# 16 CONDENSED CONSOLIDATING FINANCIAL STATEMENTS (Continued)

# CALIFORNIA WATER SERVICE GROUP

# CONDENSED CONSOLIDATING STATEMENT OF INCOME For the Year Ended December 31, 2012

	Parent Company	Cal Water	All Other Subsidiaries	Consolidating Adjustments	Consolidated
			(In thousand	ls)	
Operating revenue	\$	\$ 527,449	\$ 32,517	\$	\$ 559,966
Operating expenses:					
Operations:					
Purchased water		160,913	423		161,336
Purchased power		21,435	9,592		31,027
Pump taxes		10,336			10,336
Administrative and general		84,399	9,528		93,927
Other		70,864	6,744	(504)	77,104
Maintenance		18,478	664		19,142
Depreciation and amortization		52,012	2,774	(118)	54,668
Income tax (benefit) expense	(583)	18,992	(375)	1,322	19,356
Taxes other than income taxes		16,630	2,597		19,227
Total operating (income) expenses	(583)	454,059	31,947	700	486,123
Net operating income	583	73,390	570	(700)	73,843
Other Income and Expenses:					
Non-regulated revenue	1,919	15,204	2,420	(2,857)	16,686
Non-regulated expense		(9,588)	(1,965)		(11,553
Gain on sale on non-utility property		81		3	84
Income tax (expense) on other income and					
expense	(782)	(2,321)	(266)	1,273	(2,096
Net other income	1,137	3,376	189	(1,581)	3,121
Interest:					
Interest expense	1,430	30,328	2,132	(2,353)	31,537
Less: capitalized interest		(2,334)	(1,067)		(3,401
Net interest expense	1,430	27,994	1,065	(2,353)	28,136

Equity earnings of subsidiaries	48,538				(48,538)		
Net income (loss)	\$ 48,828	\$	48,772	\$ (306) \$	(48,466)	\$ 48,828	
		97					

# CALIFORNIA WATER SERVICE GROUP

# Notes to Consolidated Financial Statements (Continued)

December 31, 2013, 2012, and 2011

Amounts in thousands, except share data

# 16 CONDENSED CONSOLIDATING FINANCIAL STATEMENTS (Continued)

# CALIFORNIA WATER SERVICE GROUP CONDENSED CONSOLIDATING STATEMENT OF INCOME For the Year Ended December 31, 2011

	Parent Company	Cal Water	All Other Subsidiaries	Consolidating Adjustments	Consolidated
			(In thousand	le)	
Operating revenue	\$	\$ 472,150	\$ 29.664	\$	\$ 501,814
		·			
Operating expenses:					
Operations:		1.40.255	215		1.42.570
Purchased water		142,355	215		142,570
Purchased power		20,719	9,334		30,053
Pump taxes		8,764	366		9,130
Administrative and general		77,622	8,136	(505)	85,758
Other		47,800	7,401	(505)	54,696
Maintenance		19,916	782	(124)	20,698
Depreciation and amortization Income tax (benefit) expense	(580)	47,872 23,727	2,637 (1,727)	(124) 1,605	50,385 23,025
	(380)			1,003	
Taxes other than income taxes		15,908	2,424		18,332
Total operating (income) expenses	(580)	404,683	29,568	976	434,647
Net operating income	580	67,467	96	(976)	67,167
Other Income and Expenses:					
Non-regulated revenue	2,248	12,972	4,322	(3,382)	16,160
Non-regulated expense		(12,287)	(3,535)		(15,822)
Gain on sale on non-utility property		62			62
Income tax (expense) on other income and					
expense	(916)	(304)	(422)	1,501	(141)
Net other income	1,332	443	365	(1,881)	259
Interest:					
Interest expense	1,422	31,421	2,489	(2,877)	32,455
Less: capitalized interest		(1,844)	(897)		(2,741)
Net interest expense	1,422	29,577	1,592	(2,877)	29,714

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Equity earnings of subsidiaries	37,222				(37,222)	
Net income (loss)	\$ 37,712	\$	38,333	\$ (1,131) \$	(37,202) \$	37,712
		98				

# CALIFORNIA WATER SERVICE GROUP

# **Notes to Consolidated Financial Statements (Continued)**

# December 31, 2013, 2012, and 2011

# Amounts in thousands, except share data

# 16 CONDENSED CONSOLIDATING FINANCIAL STATEMENTS (Continued)

# CALIFORNIA WATER SERVICE GROUP CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS For the Year Ended December 31, 2013

Operating activities:	Parent Company	Cal Water	All Other Consolidating Subsidiaries Adjustments (In thousands)		Consolidated
Net income (loss)	\$ 47,254	\$ 49,009	\$ (2,556)	\$ (46,453)	\$ 47,254
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:					
Equity earnings of subsidiaries Dividends received from affiliates	(46,519) 29,619			46,519 (29,619)	
Depreciation and amortization	56	56,670	3,636	(112)	60,250
Change in value of life insurance contracts	30	(1,878)	3,030	(112)	(1,878)
Stock-based compensation	1,832	(2,0.0)			1,832
Changes in deferred income taxes	,	9,800			9,800
Other changes in noncurrent assets and liabilities	(76)	11,899	(449)	(49)	11,325
Changes in operating assets and liabilities	544	226	(5,275)	95	(4,410)
Net cash provided by (used in) operating activities	32,710	125,726	(4,644)	(29,619)	124,173
Investing activities:					
Utility plant expenditures	(712)	(111,819)	(10,457)		(122,988)
Investment in affiliates	(35,000)			35,000	
Affiliate advances	(14,903)	(2,575)	1,210	16,268	
Proceeds from affiliate loans	1,227	7,796		(9,023)	(2.201)
Purchase of life insurance Restricted cash decrease		(3,281) 1,073			(3,281) 1,073
Net cash (used in) investing activities	(49,388)	(108,806)	(9,247)	42,245	(125,196)
Net cash (used iii) investing activities	(49,300)	(108,800)	(3,247)	42,243	(123,190)
Financing Activities:					
Short-term borrowings	20,615	50,000			70,615
Repayment of short-term borrowings	(68,275)	(45,000)			(113,275)
Affiliate advances	(14)	(1,152)	17,434	(16,268)	
Reduction of affiliate long-term borrowings	(7,796)		(1,227)	9,023	
Proceeds from long-term debt		, <del></del>	48		48
Repayment of long-term debt		(46,547)	(701)		(47,248)
Advances and contributions in aid for construction		10,465	98		10,563
Refunds of advances for construction	(20, (10)	(6,814)	(108)		(6,922)
Dividends paid to non-affiliates	(29,619)	(26,691)	(2,928)	29.619	(29,619)
Dividends paid to affiliates		(20,091)	(2,928)	29,019	

Issuance of common stock	105,577				105,577
Investment from affiliates		35,000		(35,000)	
Net cash provided by (used in) financing activities	20,488	(30,739)	12,616	(12,626)	(10,261)
Change in cash and cash equivalents	3,810	(13,819)	(1,275)		(11,284)
Cash and cash equivalents at beginning of year	1,470	34,609	2,711		38,790
Cash and cash equivalents at end of year	\$ 5,280 \$	20,790 \$	1,436 \$	\$	27,506

# CALIFORNIA WATER SERVICE GROUP

# Notes to Consolidated Financial Statements (Continued)

December 31, 2013, 2012, and 2011

Amounts in thousands, except share data

# 16 CONDENSED CONSOLIDATING FINANCIAL STATEMENTS (Continued)

# CALIFORNIA WATER SERVICE GROUP

# CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS For the Year Ended December 31, 2012

	Parent Company	Parent Company Cal Water		Consolidating Adjustments	Consolidated
			(In thousand	· ·	
Operating activities:			(=== ==================================	,	
Net income (loss)	\$ 48,828	\$ 48,772	\$ (306)	\$ (48,466)	\$ 48,828
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:					
Equity earnings of subsidiaries	(48,538)			48,538	
Dividends received from affiliates	26,387			(26,387)	
Depreciation and amortization	56	54,040	2,888	(118)	56,866
Change in value of life insurance contracts		(2,504)	_,	()	(2,504)
Stock-based compensation	1,442	(=,= = 1)			1,442
Gain on sale of non-utility property	,	(81)		(3)	(84)
Changes in deferred income taxes		34,133		(= )	34,133
Other changes in noncurrent assets and liabilities	102	(10,367)	1,307	133	(8,825)
Changes in operating assets and liabilities	(170)	9,035	(6,723)	(84)	2,058
Net cash provided by (used in) operating activities	28,107	133,028	(2,834)	(26,387)	131,914
Investing activities:					
Utility plant expenditures	(281)	(111,636)	(15,761)	(3)	(127,681)
Proceeds from sale of non-utility assets		82		3	85
Affiliate advances	(12,245)	254	(853)	12,844	
Proceeds from affiliate loans	552	48		(600)	
Reduction of loans to affiliates	(5,675)			5,675	
Purchase of life insurance		(3,294)			(3,294)
Restricted cash decrease		1,959			1,959
Net cash (used in) investing activities	(17,649)	(112,587)	(16,614)	17,919	(128,931)
Financing Activities:					
Short-term borrowings	18,335	76,000			94,335
Repayment of short-term borrowings	(1,000)	(51,000)			(52,000)
Affiliate advances	23	962	11,859	(12,844)	(= ):00)
Proceeds from affiliates long-term borrowings		, 02	5,675	(5,675)	
Reduction of affiliate long-term borrowings	(48)		(552)	600	
Proceeds from long-term debt	` ′		124		124

Retirement of long-term debt				(6,310)		(727)				(7,037)
Advances and contributions in aid for construction				6,883		83				6,966
Refunds of advances for construction				(7,275)		(122)				(7,397)
Dividends paid to non-affiliates	(	(26,387)								(26,387)
Dividends paid to affiliates				(23,567)		(2,820)		26,387		
Net cash (used in) provided by financing activities		(9,077)		(4,307)		13,520		8,468		8,604
rect cash (asea in) provided by infancing activities		(),011)		(4,507)		13,320		0,400		0,004
Change in cash and cash equivalents		1,381		16,134		(5,928)				11,587
Cash and cash equivalents at beginning of year		89		18,475		8,639				27,203
Cash and cash equivalents at end of year	\$	1,470	\$	34,609	¢	2,711	¢		\$	38,790
Cash and cash equivalents at end of year	Ф	1,470	Ф	34,009	Ф	2,/11	Ф		Ф	36,790
	100									
	100									

# CALIFORNIA WATER SERVICE GROUP

# **Notes to Consolidated Financial Statements (Continued)**

# December 31, 2013, 2012, and 2011

# Amounts in thousands, except share data

# 16 CONDENSED CONSOLIDATING FINANCIAL STATEMENTS (Continued)

# CALIFORNIA WATER SERVICE GROUP

# CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS For the Year Ended December 31, 2011

Tot the Total En	ded Beeeins	C1 C1, <b>2</b> 011			
	Parent Company	Cal Water	All Other Subsidiaries (In thousand	Consolidating Adjustments	Consolidated
Operating activities:					
Net income (loss)	\$ 37,712	\$ 38,333	\$ (1,131)	\$ (37,202)	\$ 37,712
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:					
Equity earnings of subsidiaries	(37,222)			37,222	
Dividends received from affiliates	25,674			(25,674)	
Depreciation and amortization	51	49,283	2,771	(124)	51,981
Change in value of life insurance contracts		1,876			1,876
Stock-based compensation	1,300				1,300
Gain on sale of non-utility property		(62)			(62)
Change in deferred income taxes		2,723			2,723
Other changes in noncurrent assets and liabilities	(299)	(45)	684	53	393
Changes in operating assets and liabilities	582	11,662	3,054	51	15,349
Net cash provided by operating activities	27,798	103,770	5,378	(25,674)	111,272
Investing activities:		(00.410)	(20.126)		(110.546)
Utility plant expenditures		(98,410)	(20,136)		(118,546)
Proceeds from sale of non-utility assets Affiliate advances	(25,495)	64 1,597		23.898	64
Reduction of loans to affiliates	962	1,397	2,000	(3,007)	
Purchase of life insurance	902	(1,744)	2,000	(3,007)	(1,744)
Restricted cash increase		(3,042)			(3,042)
Net cash (used in) investing activities	(24,533)	(101,490)	(18,136)	20,891	(123,268)
Financing Activities:					
Short-term borrowings	23,390				23,390
Affiliate advances			23,898	(23,898)	, ,
Reduction of affiliate long-term borrowings	(2,045)		(962)	3,007	
Proceeds from long-term debt, net of issuance cost of \$1,857	,		178		178
Retirement of long-term debt		(2,279)	(684)		(2,963)
Advances and contributions in aid for construction		7,082	149		7,231
Refunds of advances for construction		(6,129)	(76)		(6,205)

Dividends paid to non-affiliates	(2.	5,674)				(25,674)
Dividends paid to affiliates			(22,925)	(2,749)	25,674	
Issuance of common stock		965				965
Net cash (used in) provided by financing activities	()	3,364)	(24,251)	19,754	4,783	(3,078)
Change in cash and cash equivalents		(99)	(21,971)	6,996		(15,074)
Cash and cash equivalents at beginning of year		188	40,446	1,643		42,277
Cash and cash equivalents at end of year	\$	89	\$ 18,475	\$ 8,639	\$	\$ 27,203
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#### Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.

None

#### Item 9A. Controls and Procedures

#### Management's Evaluation of Disclosure Controls and Procedures

We maintain disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) that are designed to ensure that information required to be disclosed in our reports filed or submitted under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow for timely decisions regarding required disclosure.

In designing and evaluating the disclosure controls and procedures, management, including the Chief Executive Officer and Chief Financial Officer, recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Accordingly, our disclosure controls and procedures have been designed to provide reasonable assurance of achieving their objectives.

Our management, with the participation of our Chief Executive Officer and our Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures as of December 31, 2013. Based on that evaluation, we concluded that our disclosure controls and procedures were effective at the reasonable assurance level.

There was no change in our internal control over financial reporting during the quarter ended December 31, 2013, that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### Management's Report on Internal Control over Financial Reporting

Management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934, as amended). Management assessed the effectiveness of our internal control over financial reporting as of December 31, 2013. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") in "Internal Control Integrated Framework." Management has concluded that, as of December 31, 2013, our internal control over financial reporting is effective based on these criteria. Our independent registered public accounting firm, Deloitte & Touche LLP, has audited the effectiveness of our internal control over financial reporting as of December 31, 2013, as stated in their report, which is included herein.

#### Item 9B. Other Information

On February 26, 2014, the Board of Directors of California Water Service Group appointed Terry P. Bayer a director of the Company, effective March 1, 2014, to serve until the next election of Directors by the stockholders. The appointment of Ms. Bayer expands the number of Directors from 9 to 10.

Terry P. Bayer, 63, is the Chief Operating Officer for Molina Healthcare, Inc., a managed care company that provides Medicaid and Medicare related solutions to meet the health care needs of low-income individuals and families. In this role, Ms. Bayer is responsible for operational oversight of the company's health plans in 11 states, as well as provider payment and information systems. Terry has more than 30 years of health care management experience, including staff model clinic administration, provider contracting, managed care operations, disease management and home care.

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Ms. Bayer previously served on the Board of Directors of Apria Healthcare Group, Inc. from 2006 to 2008 where she served as chair of the compliance committee and served as a member of the compensation committee.

Ms. Bayer holds a Juris Doctor degree from Stanford University, a Master's degree in Public Health from the University of California, Berkeley, and a Bachelor's Degree in Communications from Northwest University.

Ms. Bayer brings to the Board her many years of experience as an operating executive of Molina Healthcare, with a strong focus on government program compliance and administration as well as customer service. Her previous experience as a director of Apria Healthcare Group and committee member will allow her to contribute to the Company in the future.

There are no arrangements or understandings between Ms. Bayer and any other persons pursuant to which Ms. Bayer was appointed a Director of the Company. There is no information that is required to be disclosed with respect to Ms. Bayer pursuant to Item 404(a) of Regulation S-K.

Ms. Bayer's compensation will be prorated for 10 months of service and be on the same basis as other nonemployee directors: a prorated annual cash retainer in the amount of \$37,500, and prorated annual equity compensation, to be paid in restricted stock, in the amount of \$45,834.

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#### **PART III**

#### Item 10. Directors and Executive Officers and Corporate Governance

The information required by this Item as to directors of the Company and the Company's Audit Committee is contained in the sections captioned "Board Structure" and "Proposal No. 1 Election of Directors" of the 2014 Proxy Statement, and is incorporated herein by reference.

Information required by this Item regarding executive officers is included in a separate section captioned "Executive Officers of the Registrant" contained in Part I of this annual report.

Information required by this Item as to our Code of Ethics is contained in the section captioned "Other Matters Code of Ethics" of the 2014 Proxy Statement, and is incorporated herein by reference.

We have adopted a code of ethics that applies to all of our directors, officers, and employees, including our principal executive, financial and accounting officers, or persons performing similar functions. Our Code of Ethics is posted on our corporate governance website located at http://www.calwatergroup.com. In addition, amendments to the Code of Ethics and any grant of a waiver from a provision of the Code of Ethics requiring disclosure under applicable SEC and NYSE rules will be disclosed at the same location as the Code of Ethics on our corporate governance website located at http://www.calwatergroup.com.

Information required to be disclosed by this Item as to compliance with Section 16(a) filing requirements is contained in the section captioned "Stock Ownership of Management and Certain Beneficial Owners" of the 2014 Proxy Statement, and is incorporated herein by reference.

#### Item 11. Executive Compensation

The information required by this Item is contained under the captions "Compensation Discussion and Analysis," "Report of the Organization and Compensation Committee of the Board of Directors on Executive Compensation," and "Organization and Compensation Committee Interlocks and Insider Participation" of the 2014 Proxy Statement and is incorporated herein by reference.

#### Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The information required by this Item regarding security ownership of certain beneficial owners and management is contained in the section captioned "Stock Ownership of Management and Certain Beneficial Owners" of the 2014 Proxy Statement and is incorporated herein by reference.

The following table represents securities authorized to be issued under our equity compensation plan:

Plan Category	Number of Securities to be Issued Upon Exercise of Outstanding Rights (a)	Weighted-Average Exercise Price of Outstanding Rights	Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plan (Excluding Securities Reflected in Column)
Equity compensation plans approved by security holders	283,856	\$ 19.13	942,977
Equity compensation plans not approved by security holders	-0-	-0-	-0-
Total	283,856	\$ 19.13	942,977
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#### Item 13. Certain Relationships and Related Transactions and Director Independence

The information required by this Item is contained in the sections captioned "Certain Related Persons Transactions" and "Board Structure" of the 2014 Proxy Statement and is incorporated herein by reference.

#### Item 14. Principal Accountant Fees and Services

The information required by this Item is contained in the section captioned "Report of the Audit Committee" and "Relationship with the Independent Registered Public Accounting Firm" of the 2014 Proxy Statement and is incorporated herein by reference.

#### **PART IV**

#### Item 15. Exhibits, Financial Statement Schedules

- (a) As part of this Form 10-K, the following documents are being filed:
  - 1. Financial Statement: See "Index to Consolidated Financial Statements" in Part II, Item 8 of this Form 10-K.
  - 2. Financial Statement Schedules: No financial statement schedules are being included since the information otherwise required is included in the financial statements and the notes thereto.
    - 3. Exhibits: The exhibits listed in the accompanying index to exhibits are filed or incorporated by reference.

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#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized

# CALIFORNIA WATER SERVICE GROUP

By	/s/ MARTIN A. KROPELNICKI
	MARTIN A. KROPELNICKI,
	President and Chief Executive Officer

Date: February 27, 2014

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

/s/ PETER C. NELSON	- Chairman, Board of Directors	Date: February 27, 2014
PETER C. NELSON	Chairman, Board of Directors	Date. February 27, 2014
/s/ EDWIN A. GUILES	- Member, Board of Directors	Date: February 27, 2014
EDWIN A. GUILES	Member, Board of Directors	Date. February 27, 2014
/s/ BONNIE G. HILL	Marshan Dagud of Directors	Data: Eshman; 27, 2014
BONNIE G. HILL	- Member, Board of Directors	Date: February 27, 2014
/s/ THOMAS M. KRUMMEL	- Member, Board of Directors	Date: February 27, 2014
THOMAS M. KRUMMEL, M.D.	Member, Board of Directors	Date: February 27, 2014
/s/ RICHARD P. MAGNUSON	- Member, Board of Directors	Date: February 27, 2014
RICHARD P. MAGNUSON	Member, Board of Directors	Date: February 27, 2014
/s/ LINDA R. MEIER	Marshan Dagud of Directors	Data: Eshman; 27, 2014
LINDA R. MEIER	- Member, Board of Directors	Date: February 27, 2014
/s/ LESTER A. SNOW	M. I. D. J. CD.	D . E . 27 2014
LESTER A. SNOW	- Member, Board of Directors	Date: February 27, 2014
/s/ GEORGE A. VERA	Moules Dead of Diseases	Data: Esharam 27, 2014
GEORGE A. VERA	- Member, Board of Directors  106	Date: February 27, 2014

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/s/ MARTIN A. KROPELNICKI	President and Chief Executive Officer; Principal	Date: February 27, 2014
MARTIN A. KROPELNICKI	Executive Officer; Member, Board of Directors	Date. February 27, 2014
/s/ THOMAS F. SMEGAL III	Chief Financial Officer and Treasurer; Principal	Datas Eahrman 27, 2014
THOMAS F. SMEGAL III	Financial Officer	Date: February 27, 2014
/s/ DAVID B. HEALEY	Corporate Controller and Assistant Treasurer;	Data: Falorism 27, 2014
DAVID B. HEALEY	Principal Accounting Officer 107	Date: February 27, 2014

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#### **EXHIBIT INDEX**

Unless filed with this Form 10-K, the documents listed are incorporated by reference to the filings referred to:

#### Exhibit Number

- 3.1 Certificate of Incorporation of California Water Service Group (Exhibit 3.1 to the Quarterly Report on Form 10-Q filed August 9, 2006)
- 3.2 Certificate of Amendment to Certificate of Incorporation of California Water Service Group (Exhibit 3.1 to the Current Report on Form 8-K filed June 10, 2011)
- 3.3 Restated Bylaws of California Water Service Group as amended on October 26, 2011 (Exhibit 3.2 to Current Report on Form 8-K filed October 26, 2011)
- 4.1 [reserved]
- 4.2 Certificate of Designations regarding Series D Participating Preferred Stock, as filed with Delaware Secretary of State on September 16, 1999 (Exhibit 4.2 to Annual Report on Form 10-K for the year ended December 31, 2003)
- 4.3 Thirty-Ninth Supplemental Indenture dated as of April 17, 2009, between California Water Service Company and U.S. Bank National Association, as Trustee (Exhibit 4.1 to Current Report on Form 8-K filed April 21, 2009)
- 4.4 Fortieth Supplemental Indenture dated as of April 17, 2009, between California Water Service Company and U.S. Bank National Association, as Trustee, covering 9.86% First Mortgage Bonds due 2020, Series CC. (Exhibit 4.2 to Current Report on Form 8-K filed April 21, 2009)
- 4.5 Forty-First Supplemental Indenture dated as of April 17, 2009, between California Water Service Company and U.S. Bank National Association, as Trustee, covering 5.875% First Mortgage Bonds due 2019, Series LL. (Exhibit 4.3 to Current Report on Form 8-K filed April 21, 2009)
- 4.6 Forty-Second Supplemental Indenture dated as of April 17, 2009, between California Water Service Company and U.S. Bank National Association, as Trustee, covering 6.94% First Mortgage Bonds due 2012, Series KK. (Exhibit 4.4 to Current Report on Form 8-K filed April 21, 2009)
- 4.7 Forty-Third Supplemental Indenture dated as of April 17, 2009, between California Water Service Company and U.S. Bank National Association, as Trustee, covering 7.28% First Mortgage Bonds due 2025, Series AAA. (Exhibit 4.5 to Current Report on Form 8-K filed April 21, 2009)
- 4.8 Forty-Fourth Supplemental Indenture dated as of April 17, 2009, between California Water Service Company and U.S. Bank National Association, as Trustee, covering 6.77% First Mortgage Bonds due 2028, Series BBB. (Exhibit 4.6 to Current Report on Form 8-K filed April 21, 2009)
- 4.9 Forty-Fifth Supplemental Indenture dated as of April 17, 2009, between California Water Service Company and U.S. Bank National Association, as Trustee, covering 8.15% First Mortgage Bonds due 2030, Series CCC. (Exhibit 4.7 to Current Report on Form 8-K filed April 21, 2009)

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#### Exhibit Number

- 4.10 Forty-Sixth Supplemental Indenture dated as of April 17, 2009, between California Water Service Company and U.S. Bank National Association, as Trustee, covering 7.13% First Mortgage Bonds due 2031, Series DDD. (Exhibit 4.8 to Current Report on Form 8-K filed April 21, 2009)
- 4.11 Forty-Seventh Supplemental Indenture dated as of April 17, 2009, between California Water Service Company and U.S. Bank National Association, as Trustee, covering 7.11% First Mortgage Bonds due 2032, Series EEE. (Exhibit 4.9 to Current Report on Form 8-K filed April 21, 2009)
- 4.12 Forty-Eighth Supplemental Indenture dated as of April 17, 2009, between California Water Service Company and U.S. Bank National Association, as Trustee, covering 5.90% First Mortgage Bonds due 2017, Series FFF. (Exhibit 4.10 to Current Report on Form 8-K filed April 21, 2009)
- 4.13 Forty-Ninth Supplemental Indenture dated as of April 17, 2009, between California Water Service Company and U.S. Bank National Association, as Trustee, covering 5.29% First Mortgage Bonds due 2022, Series GGG. (Exhibit 4.11 to Current Report on Form 8-K filed April 21, 2009)
- 4.14 Fiftieth Supplemental Indenture dated as of April 17, 2009, between California Water Service Company and U.S. Bank National Association, as Trustee, covering 5.29% First Mortgage Bonds due 2022, Series HHH. (Exhibit 4.12 to Current Report on Form 8-K filed April 21, 2009)
- 4.15 Fifty-First Supplemental Indenture dated as of April 17, 2009, between California Water Service Company and U.S. Bank National Association, as Trustee, covering 5.54% First Mortgage Bonds due 2023, Series III. (Exhibit 4.13 to Current Report on Form 8-K filed April 21, 2009)
- 4.16 Fifty-Second Supplemental Indenture dated as of April 17, 2009, between California Water Service Company and U.S. Bank National Association, as Trustee, covering 5.44% First Mortgage Bonds due 2018, Series JJJ. (Exhibit 4.14 to Current Report on Form 8-K filed April 21, 2009)
- 4.17 Fifty-Third Supplemental Indenture dated as of April 17, 2009, between California Water Service Company and U.S. Bank National Association, as Trustee, covering 4.58% First Mortgage Bonds due 2010, Series KKK. (Exhibit 4.15 to Current Report on Form 8-K filed April 21, 2009)
- 4.18 Fifty-Fourth Supplemental Indenture dated as of April 17, 2009, between California Water Service Company and U.S. Bank National Association, as Trustee, covering 5.48% First Mortgage Bonds due 2018, Series LLL. (Exhibit 4.16 to Current Report on Form 8-K filed April 21, 2009)
- 4.19 Fifty-Fifth Supplemental Indenture dated as of April 17, 2009, between California Water Service Company and U.S. Bank National Association, as Trustee, covering 5.52% First Mortgage Bonds due 2013, Series MMM. (Exhibit 4.17 to Current Report on Form 8-K filed April 21, 2009)
- 4.20 Fifty-Sixth Supplemental Indenture dated as of April 17, 2009, between California Water Service Company and U.S. Bank National Association, as Trustee, covering 5.55% First Mortgage Bonds due 2013, Series NNN. (Exhibit 4.18 to Current Report on Form 8-K filed April 21, 2009)

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#### Exhibit Number

- 4.21 Fifty-Seventh Supplemental Indenture dated as of April 17, 2009, between California Water Service Company and U.S. Bank National Association, as Trustee, covering 6.02% First Mortgage Bonds due 2031, Series OOO. (Exhibit 4.19 to Current Report on Form 8-K filed April 21, 2009)
- 4.22 Fifty-Eighth Supplemental Indenture dated as of November 22, 2010, between California Water Service Company and U.S. Bank National Association, as Trustee, covering 5.50% First Mortgage Bonds due 2040, Series PPP. (Exhibit 4.1 to Current Report on form 8-K filed November 22, 2010).
- 10.1 Water Supply Contract between Cal Water and County of Butte relating to Cal Water's Oroville District; Water Supply Contract between Cal Water and the Kern County Water Agency relating to Cal Water's Bakersfield District; Water Supply Contract between Cal Water and Stockton East Water District relating to Cal Water's Stockton District. (Exhibits 5(g), 5(h), 5(i), 5(j), Registration Statement No. 2-53678, which exhibits are incorporated by reference to Annual Report on Form 10-K for the year ended December 31, 1974)
- 10.2 Water Supply Contract between the City and County of San Francisco and wholesale customers in Alameda County, San Mateo County and Santa Clara County for a term of twenty-five years beginning on July 1, 2009 and ending on June 30, 2034. The agreement was dated June 24, 2009. Water Supply Contract dated July 1, 2009 between the City and County of San Francisco and California Water Service Company to provide water to Bear Gulch and Bayshore service areas for a term of twenty-five years beginning July 1, 2009 and ending June 30, 2034. (Exhibit 10.3 and 10.4 to Quarterly Report on Form 10-Q for the quarter ending September 30, 2009).
- 10.3 Water Supply Contract dated January 27, 1981, between Cal Water and the Santa Clara Valley Water District relating to Cal Water's Los Altos District (Exhibit 10.3 to Annual Report on Form 10-K for the year ended December 31, 1992)
- 10.4 Amendments No. 3, 6 and 7 and Amendment dated June 17, 1980, to Water Supply Contract between Cal Water and the County of Butte relating to Cal Water's Oroville District. (Exhibit 10.5 to Annual Report on Form 10-K for the year ended December 31, 1992)
- 10.5 Amendment dated May 31, 1977, to Water Supply Contract between Cal Water and Stockton East Water District relating to Cal Water's Stockton District. (Exhibit 10.6 to Annual Report on Form 10-K for the year ended December 31, 1992)
- 10.6 Second Amended Contract dated September 25, 1987, among Stockton East Water District, California Water Service Company, the City of Stockton, the Lincoln Village Maintenance District, and the Colonial Heights Maintenance District Providing for the Sale of Treated Water. (Exhibit 10.7 to Annual Report on Form 10-K for the year ended December 31, 1987)
- 10.7 Water Supply Contract dated April 19, 1927, and Supplemental Agreement dated June 5, 1953, between Cal Water and Pacific Gas and Electric Company relating to Cal Water's Oroville District. (Exhibit 10.9 to Annual Report on Form 10-K for the year ended December 31, 1992)
- 10.8 [reserved]
- 10.9 [reserved]
- 10.10 Agreement between the City of Hawthorne and California Water Service Company for the 15-year lease of the City's water system. (Exhibit 10.17 to Quarterly Report on Form 10-Q for the quarter ended March 31, 1996)

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#### Exhibit Number

- 10.11 Water Supply Agreement dated September 25, 1996, between the City of Bakersfield and California Water Service Company. (Exhibit 10.18 to Quarterly Report on Form 10-Q for the quarter ended September 30, 1996)
- 10.12 Water Supply Contract dated November 16, 1994, between California Water Service Company and Alameda County Flood Control and Water Conservation District relating to Cal Water's Livermore District (Exhibit 10.15 to Annual Report on Form 10-K for the year ended December 31, 1994)
- 10.13 [reserved]
- 10.14 California Water Service Group Directors' Retirement Plan (As amended and restated on February 22, 2006) (Exhibit 10.14 to the Annual Report on Form 10-K for the year ended December 31, 2005)
- 10.15 [reserved]
- 10.16 Amended and Restated Credit Agreement dated as of June 29, 2011 among California Water Service Group and certain of its subsidiaries from time to time party thereto, as borrowers, Bank of America, N.A., as administrative agent, swing line lender and letter of credit issuer, Merrill Lynch, Pierce, Fenner & Smith Incorporated, as sole lead arranger and sole book manager, CoBank, ACB, as syndication agent, and Wells Fargo Bank, National Association, Bank of China, Los Angeles Branch, and U.S. Bank National Association, as co-documentation agents, and the other lender parties thereto.(Exhibit 10.1 to the Current Report on Form 8-K of the registrant dated July 1, 2011).
- 10.17 Amended and Restated Credit Agreement dated as of June 29, 2011 among California Water Service Company, as borrower, Bank of America, N.A., as administrative agent, swing line lender and letter of credit issuer, Merrill Lynch, Pierce, Fenner & Smith Incorporated, as sole lead arranger and sole book manager, CoBank, ACB, as syndication agent, Wells Fargo Bank, National Association, Bank of China, Los Angeles Branch, and U.S. Bank National Association, as co-documentation agents, and the other lender parties thereto (Exhibit 10.2 to the Current Report on Form 8-K of the registrant dated July 1, 2011).
- 10.18 Executive Severance Plan (Exhibit 10.24 to Annual Report on Form 10-K for the year ended December 31, 1998)\*
- 10.19 California Water Service Group Long-Term Incentive Plan (filed as Appendix A of the California Water Service Group proxy statement dated March 17, 2000)\*
- 10.20 California Water Service Group Deferred Compensation Plan effective January 1, 2001 (Exhibit 10.22 to Annual Report on Form 10-K for the year ended December 31, 2000)\*
- 10.21 California Water Service Company Supplemental Executive Retirement Plan effective January 1, 2001 (Exhibit 10.23 to Annual Report on Form 10-K for the year ended December 31, 2000)\*
- 10.22 Amendment No. 1 to California Water Service Company Supplemental Executive Retirement Plan effective January 1, 2001 (Exhibit 10.22 to Quarterly Report on Form 10-Q for the quarter ended September 30, 2004)\*
- 10.23 [reserved]
- 10.24 Water Supply Contract 99-73 between the City of Bakersfield and California Water Service Company, dated March 31, 1999 (Exhibit 10.25 to Quarterly Report on Form 10-Q for the quarter ended September 30, 2003)

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Exhibit Number	
10.25	Amendment No. 1 to Water Supply Contract between the City of Bakersfield and California Water Service Company, dated October 3, 2001 (Exhibit 10.26 to Quarterly Report on Form 10-Q for the quarter ended September 30, 2003)
10.26	[reserved]
10.27	Amendment No. 2 to California Water Service Company Supplemental Executive Retirement Plan effective January 1, 2001 (Exhibit 10.27 to Quarterly Report on Form 10-Q for the quarter ended September 30, 2004)*
10.28	[reserved]
10.29	[reserved]
10.30	California Water Service Group Equity Incentive Plan (filed as Appendix B of the California Water Service Group proxy statement dated March 25, 2005, for its Annual Meeting of Stockholders to be held on April 27, 2005, as filed with the SEC on March 22, 2005 (File No. 1-13883))*
10.31	The registrant's policy on option repricing under its Equity Incentive Plan (incorporated by reference to Item 8.01 Other Events in the registrant's Current Report on Form 8-K dated April 7, 2005)*
10.32	Water Supply Contract dated September 21, 2005, between Cal Water and the Kern County Water Agency. (Exhibit 10.1 to Current Report on Form 8-K filed on September 21, 2005)
10.33	Separation Agreement between California Water Service Group and Richard D. Nye. (Exhibit 10 to Current Report on Form 8-K filed on December 22, 2005)*
10.34	Form of Stock Appreciation Right Grant Notice under the California Water Service Group Equity Incentive Plan. (Exhibit 10.34 to the Annual Report on Form 10-K for the year ended December 31, 2005)
10.35	Form of Stock Appreciation Right Agreement under the California Water Service Group Equity Incentive Plan with Notice of Exercise. (Exhibit 10.35 to the Annual Report on Form 10-K for the year ended December 31, 2005)
10.36	Form of Restricted Stock Award Grant Notice under the California Water Service Group Equity Incentive Plan. (Exhibit 10.36 to the Annual Report on Form 10-K for the year ended December 31, 2005)
10.37	[reserved]
10.38	Form of Restricted Stock Award Agreement under the California Water Service Group Equity Incentive Plan with Assignment Separate From Certificate and Joint Escrow Instructions. (Exhibit 10.38 to the Annual Report on Form 10-K for the year ended December 31, 2005)
10.39	Form of Stock Option Grant Notice for outside director under the California Water Service Group Equity Incentive Plan. (Exhibit 10.39 to the Annual Report on Form 10-K for the year ended December 31, 2005)

10.40 Form of Stock Option Grant Notice under the California Water Service Group Equity Incentive Plan. (Exhibit 10.40 to the

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Annual Report on Form 10-K for the year ended December 31, 2005)

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- 10.41 Form of Stock Option Agreement (Incentive Stock Option or Nonstatutory Stock Option) under the California Water Service Group Equity Incentive Plan with Notice of Exercise. (Exhibit 10.41 to the Annual Report on Form 10-K for the year ended December 31, 2005)
- 10.42 Offer Letter between the registrant and Martin A. Kropelnicki, dated February 15, 2006 (incorporated by reference to Exhibit 10.1 to Amendment No. 1 to Current Report on Form 8-K of the registrant, dated February 22, 2006)
- 10.43 Underwriting Agreement between California Water Service Group and Robert W. Baird & Co. Incorporated, as representative of the underwriters, October 5, 2006 (incorporated by reference to Exhibit 1.1 to Current Report on Form 8-K filed on October 6, 2006)
- 10.44 Form of Indemnification Agreement to be entered between California Water Service Group and its directors and officers. (Exhibit 10.44 to the Annual Report on Form 10-K for the year ended December 31, 2006)
- 12.1 Computation of Ratios of Earnings to Fixed Charges
- 21. Subsidiaries of the Registrant
- 23.1 Consent of Independent Registered Public Accounting Firm
- 31.1 Chief Executive Officer certification of financial statements pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Chief Financial Officer certification of financial statements pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32. Chief Executive Officer and Chief Financial Officer Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 101.INS XBRL Instance Document
- 101.SCH XBRL Taxonomy Extension Schema
- 101.CAL XBRL Taxonomy Extension Calculation Linkbase
- 101.DEF XBRL Taxonomy Extension Definition Linkbase Document
- 101.LAB XBRL Taxonomy Extension Label Linkbase
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase

Management contract or compensatory plan or arrangement