# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-Q

# (Mark One) <br> b QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2006 <br> o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM TO <br> COMMISSION FILE NUMBER: 00031977 <br> <br> CENTRAL VALLEY COMMUNITY BANCORP 

 <br> <br> CENTRAL VALLEY COMMUNITY BANCORP}
(Exact name of registrant as specified in its charter)

## California

(State or other jurisdiction of incorporation or organization) 600 Pollasky Avenue, Clovis, California
(Address of principal executive offices)

77-0539125
(I.R.S. Employer

Identification No.)
93612
(Zip code)

Registrant s telephone number (559) 298-1775

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act).

Large accelerated filer o Accelerated filer o Non-accelerated filer x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes o No X

As of November 8, 2006 there were $6,014,656$ shares of the registrant s common stock outstanding

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## PART 1: FINANCIAL INFORMATION

## ITEM 1: FINANCIAL STATEMENTS

## CENTRAL VALLEY COMMUNITY BANCORP

 CONDENSED CONSOLIDATED BALANCE SHEET (Unaudited)

See notes to unaudited condensed consolidated financial statements.

## CENTRAL VALLEY COMMUNITY BANCORP

## CONDENSED CONSOLIDATED STATEMENT OF INCOME

(Unaudited)

|  | For the Three Months Ended September 30 |  | For the Nine Months Ended September 30 |  |
| :---: | :---: | :---: | :---: | :---: |
| (In thousands except earnings per share amounts) | 2006 | 2005 | 2006 | 2005 |
| INTEREST INCOME: |  |  |  |  |
| Interest and fees on loans | \$ 6,565 | \$ 5,521 | \$ 18,880 | \$ 15,180 |
| Interest on Federal funds sold | 277 | 136 | 712 | 418 |
| Interest and dividends on investment securities: |  |  |  |  |
| Taxable | 817 | 750 | 2,375 | 2,391 |
| Exempt from Federal income taxes | 234 | 297 | 800 | 884 |
| Total interest income | 7,893 | 6,704 | 22,767 | 18,873 |
| INTEREST EXPENSE: |  |  |  |  |
| Interest on deposits | 1,682 | 1,047 | 4,350 | 2,701 |
| Other | 107 | 65 | 303 | 186 |
| Total interest expense | 1,789 | 1,112 | 4,653 | 2,887 |
| Net interest income before provision for credit losses | 6,104 | 5,592 | 18,114 | 15,986 |
| PROVISION FOR CREDIT LOSSES | 100 | 10 | 600 | 10 |
| Net interest income after provision for credit losses | 6,004 | 5,582 | 17,514 | 15,976 |
| NON-INTEREST INCOME: |  |  |  |  |
| Service charges | 665 | 606 | 1,870 | 1,806 |
| Loan placement fees | 88 | 91 | 284 | 283 |
| Net realized gains on sales of investment securities | 14 | 10 | 123 | 82 |
| Appreciation in cash surrender value of bank owned life insurance | 65 | 54 | 186 | 157 |
| Federal Home Loan Bank stock dividends | 23 | 17 | 63 | 49 |
| Net realized gain on sale and disposal of assets | 188 |  | 188 |  |
| Other income | 252 | 250 | 784 | 630 |
| Total non-interest income | 1,295 | 1,028 | 3,498 | 3,007 |
| NON-INTEREST EXPENSES: |  |  |  |  |
| Salaries and employee benefits | 2,689 | 2,353 | 7,890 | 7,098 |
| Occupancy and equipment | 609 | 534 | 1,746 | 1,593 |
| Other expense | 1,333 | 1,134 | 3,838 | 3,471 |
| Total non-interest expenses | 4,631 | 4,021 | 13,474 | 12,162 |
| Income before provision for income taxes | 2,668 | 2,589 | 7,538 | 6,821 |
| PROVISION FOR INCOME TAXES | 999 | 940 | 2,770 | 2,445 |
| Net income | \$ 1,669 | \$ 1,649 | \$ 4,768 | \$ 4,376 |
| Basic earnings per share | \$ 0.28 | \$ 0.28 | \$ 0.80 | \$ 0.75 |
| Diluted earnings per share | \$ 0.26 | \$ 0.26 | \$ 0.74 | \$ 0.69 |

See notes to unaudited condensed consolidated financial statements.

## CENTRAL VALLEY COMMUNITY BANCORP

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS EQUITY FOR THE YEAR ENDED DECEMBER 31, 2005
AND THE NINE MONTH PERIOD ENDED SEPTEMBER 30, 2006
(Unaudited)


See notes to unaudited condensed consolidated financial statements.

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CENTRAL VALLEY COMMUNITY BANCORP
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
For the Nine Months Ended September 30, 2006 and 2005
(Unaudited)

| (In thousands) | 2006 | 2005 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| Net income | \$ 4,768 |  | \$ 4,376 |  |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Net increase in deferred loan fees | 187 |  | 90 |  |
| Depreciation, amortization and accretion, net | 1,310 |  | 1,808 |  |
| Stock-based compensation | 124 |  |  |  |
| Tax benefit from exercise of stock options | (390 | ) | (161 | ) |
| Provision for loan losses | 600 |  | 10 |  |
| Net realized gains on sales of available-for-sale investment securities | (123 | ) | (82 | ) |
| Net realized gains on sales of premises and equipment | (188 | ) |  |  |
| Increase in bank owned life insurance, net of expenses | (182 | ) | (153 | ) |
| FHLB stock dividends | (63 | ) | (49 | ) |
| Net (increase) decrease in accrued interest receivable and other assets | (80 | ) | 1,585 |  |
| Net increase in accrued interest payable and other liabilities | 1,443 |  | 301 |  |
| Net cash provided by operating activities | 7,406 |  | 7,725 |  |
|  |  |  |  |  |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| Cash and cash equivalents acquired in acquisitions | 21 |  | 13,844 |  |
| Purchases of available for sale investment securities | (17,588 | ) | (41,989 | ) |
| Proceeds from sales or calls of available-for-sale investment securities | 16,559 |  | 14,977 |  |
| Proceeds from principal repayments of available-for-sale investment securities | 11,717 |  | 17,292 |  |
| Proceeds from maturity of available-for-sale investment securities | 1,000 |  |  |  |
| Proceeds from sale of premises | 455 |  |  |  |
| Net increase in FHLB stock | (143 | ) |  |  |
| Net decrease in interest bearing deposits in other banks | 595 |  | 656 |  |
| Net increase in loans | (9,651 | ) | (36,087 | ) |
| Purchases of premises and equipment | (1,788 | ) | (527 | ) |
| Purchases of bank owned life insurance | (505 | ) | (440 | ) |
| Net cash provided by (used in) investing activities | 672 |  | (32,274 | ) |

CASH FLOWS FROM FINANCING ACTIVITIES:

| Net (decrease) increase in demand, interest bearing and savings deposits | (30,621 | 11,023 |
| :---: | :---: | :---: |
| Net increase in time deposits | 12,377 | 9,728 |
| Proceeds from borrowings from Federal Home Loan Bank | 9,788 |  |
| Repayments to Federal Home Loan Bank | (11,788 | (2,000 |
| Repayments to borrowings from other financial institutions | (937 |  |
| Proceeds from exercise of stock options | 616 | 378 |
| Tax benefit from exercise of stock options | 390 | 161 |
| Net cash (used in) provided by financing activities | (20,175 | 19,290 |
| Decrease in cash and cash equivalents | (12,097 | (5,259 ) |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 51,995 | 43,814 |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD | \$ 39,898 | \$ 38,555 |

## SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:

Cash paid during the year for:

| Interest expense | $\$$ | 4,498 | $\$$ |
| :--- | :---: | :---: | :---: |
| Income taxes | 2,754 |  |  |
| Non-Cash Investing Activities: | 2,060 | $\$$ | 2,423 |
| Net change in unrealized gain on available-for-sale investment securities | $\$$ | 767 | $\$$ |
| Non-Cash Financing Activities: <br> Tax Benefit from stock options exercised | $\$ 393$ |  |  |


| Supplemental schedules related to acquisition: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Acquisition of Bank of Madera County: |  |  |  |  |  |
| Deposits |  |  | \$ 63,769 |  |  |
| Other liabilities |  |  | 439 |  |  |
| Loans, net |  |  | (45,028 |  |  |
| Intangibles | \$ | 21 | (10,455 |  |  |
| Premises and equipment |  |  | (390 |  |  |
| Federal Home Loan Bank stock |  |  | (172 |  |  |
| Other assets |  |  | (398 |  |  |
| Stock Issued |  |  | 6,079 |  |  |
| Cash acquired, net of cash paid to Bank of Madera County shareholders | \$ | 21 | \$ | 13,84 |  |

## CENTRAL VALLEY COMMUNITY BANCORP

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

## Note 1. Basis of Presentation

The interim unaudited condensed consolidated financial statements of Central Valley Community Bancorp and subsidiary have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the SEC ). These interim condensed consolidated financial statements include the accounts of Central Valley Community Bancorp and its wholly owned subsidiary Central Valley Community Bank (the Bank ) (collectively, the Company ). All significant intercompany accounts and transactions have been eliminated in consolidation. Certain information and footnote disclosures normally included in the annual consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been omitted. The Company believes that the disclosures are adequate to make the information presented not misleading. These interim condensed consolidated financial statements should be read in conjunction with the audited financial statements and notes thereto included in the Company s 2005 Annual Report to Shareholders on Form 10-K. In the opinion of management, all adjustments, consisting of only normal recurring adjustments, necessary to present fairly the Company s financial position and shareholders equity at September 30, 2006 and December 31, 2005, and the results of its operations for the three and nine month interim periods ended September 30, 2006 and September 30, 2005 and its cash flows for the nine month interim period ended September 30, 2006 and September 30, 2005 have been included. Certain reclassifications have been made to prior year amounts to conform to the 2006 presentation. The results of operations for interim periods are not necessarily indicative of results for the full year.

The preparation of these condensed consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions. These estimates and assumptions affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Management has determined that since all of the banking products and services offered by the Company are available in each branch of the Bank, all branches are located within the same economic environment and management does not allocate resources based on the performance of different lending or transaction activities, it is appropriate to aggregate the Bank branches and report them as a single operating segment. No customer accounts for more than 10 percent of revenues for the Company or the Bank.

## Note 2. Stock-Based Compensation

The Company has three stock-based compensation plans, which are described in Note 3. Effective January 1, 2006, the Company adopted Statement of Financial Accounting Standards No. 123(R), Share Based Payment ( SFAS 123(R) ), using the modified prospective application transition method, which requires recognizing expense for options granted prior to the adoption date equal to the fair value of the unvested amounts over their remaining vesting period, based on the grant date fair value estimated in accordance with the original provisions of SFAS No. 123 Accounting for Stock Based Compensation, and compensation cost for all share based payments granted subsequent to January 1, 2006, based on the grant date fair values estimated in accordance with the provisions of SFAS 123(R). There were 15,000 options granted in the first nine months of 2006 and no grants were made in the same period of 2005. Results for prior periods have not been restated. Prior to January 1 , 2006, The Company accounted for these plans under the recognition and measurement principles of APB Opinion No. 25, Accounting for Stock Issued to Employees, and related Interpretations ( APB 25 ). No stock-based compensation cost is reflected in net income prior to January 1, 2006, as all options granted under these plans had an exercise price equal to the market value of the underlying common stock on the date of grant.

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As a result of adopting SFAS 123(R), the Company s income before provision for income taxes and net income for the nine months ended September 30, 2006 was $\$ 124,000$ and $\$ 108,000$, respectively, lower than if we had continued to account for share-based compensation under APB 25. Basic and diluted earnings per share for the nine month period ended September 30, 2006 would have been $\$ 0.82$ and $\$ 0.75$, respectively, without the adoption of SFAS $123(\mathrm{R})$ compared to $\$ 0.80$ and $\$ 0.74$, respectively, as reported. Income before provision for income taxes and net income for the quarter ended September 30, 2006 was lower by $\$ 39,000$ and $\$ 34,000$, respectively than if we had continued under APB 25. There was no impact to basic and diluted EPS for the quarter ended September 30, 2006.

SFAS $123(\mathrm{R})$ requires the cash flows resulting from the tax benefits resulting from tax deductions in excess of the compensation cost recognized for those options (excess tax benefits) to be classified as a cash flow from financing in the statement of cash flows. Excess tax benefits for the quarter ended September 30, 2006 were $\$ 113,000$ and were $\$ 390,000$ for the nine months ended September 30, 2006.

In February 2005 the Company accelerated the vesting of 186,000 options previously granted to certain directors and executive officers as reflected in the table below. No stock based compensation is reflected in net income for the nine months ended September 30 2005, as a result of the acceleration of the vesting as it is expected that generally all of the directors and executive management whose options were accelerated will remain with the Company through the original vesting period.

The following table illustrates the pro forma effect on net income and earnings per share if the fair value recognition provisions of SFAS 123 had been applied to the Company s stock option plans for the quarter and nine months ended September 30, 2005.

|  | For the Quarter <br> Ended <br> September 30, 2005 | For the Nine Months <br> Ended <br> September 30, 2005 |  |
| :--- | :--- | :--- | :--- |
| (In thousands, except per share amounts) | $\$$ | 1,649 | $\$$ |
| Net earnings as reported <br> Deduct: Total stock-based compensation expense determined under the fair value <br> based method for all awards, net of related tax effects | 54 |  | 4,376 |
| Pro forma net income | $\$$ | 1,595 | 446 |
| Basic earnings per share - as reported | $\$$ | 0.28 | $\$$ |
| Basic earnings per share - pro forma | $\$$ | 0.27 | 3,930 |
| Diluted earnings per share - as reported | $\$$ | 0.26 | $\$$ |
| Diluted earnings per share - pro forma | $\$$ | 0.25 | 0.75 |

## Note 3. Stock Option Plans

During 1992, the Bank established a Stock Option Plan for which shares are reserved for issuance to employees and directors under incentive and nonstatutory agreements. The Company assumed all obligations under this plan as of November 15, 2000, and options to purchase shares of the Company s common stock were substituted for options to purchase shares of common stock of the Bank. Outstanding options under this plan are exercisable until their expiration, however, no new options will be granted under this plan.

On November 15, 2000, the Company adopted, and subsequently amended on December 20, 2000, the Central Valley Community Bancorp 2000 Stock Option Plan for which 932,052 shares remain reserved for issuance for options already granted to employees and directors under incentive and nonstatutory agreements and 71,286 remain reserved for future grants. The plan requires that the option price may not be less than the fair market value of the stock at the date the option is granted, and that the option price must be paid in full at the time it is exercised. The options under the plan expire on dates determined by the Board of Directors, but not later than ten years from the date of grant. The vesting period is determined by the Board of Directors and is generally over five years.

In March 2005, the Company adopted the Central Valley Community Bancorp 2005 Omnibus Incentive Plan. The plan provides for awards in the form of incentive stock options, non-statutory stock options, stock appreciation rights, and restricted stock. The plan also allows for performance awards that may be in the form of cash or shares of the Company, including restricted stock. The maximum number of shares that can be issued with respect to all awards under the plan is 476,000 . The plan requires that the exercise price may not be less than $100 \%$ of the fair market value of the stock at the date the option is granted, and that the option price must be paid in full at the time it is exercised. The options and awards under the plan expire on dates determined by the Board of Directors, but not later than 10 years from the date of grant. The

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vesting period for the options and option related stock appreciation rights is determined by the Board of Directors and is generally over five years. There are no grants under this plan.

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A summary of the combined activity of the plans follows:
$\left.\begin{array}{lllll} & \text { Nine Months ended September 30, 2006 } \\ \text { Weighted } \\ \text { Average } \\ \text { Exercise } \\ \text { Price }\end{array} \quad \begin{array}{l}\text { Weighted } \\ \text { Average Remaining } \\ \text { Contractual } \\ \text { Term }\end{array} \quad \begin{array}{l}\text { Average } \\ \text { Intrinsic } \\ \text { Value } \\ \text { (In thousands) }\end{array}\right\}$

There were no options granted in the quarter ended September 30, 2006 and 156,300 options were granted in the same quarter of 2005 . The total intrinsic value of options exercised during the quarter ended September 30, 2006 was $\$ 636,000$. The total intrinsic value of options exercised in the nine month period ended September 30, 2006 was $\$ 1,564,000$.

The Company bases the fair value of the options previously granted on the date of grant using a Black-Scholes option pricing model that uses assumptions based on expected option life and the level of estimated forfeitures, expected stock volatility, risk free interest rate, and dividend yield. The Company uses historical data to estimate expected option life. Stock volatility is based on the historical volatility of the Company s stock. The risk-free rate is based on the U. S. Treasury yield curve for the periods within the contractual life of the options in effect at the time of grant.

As of September 30, 2006, there was $\$ 431,000$ of total unrecognized compensation cost related to non-vested share-based compensation arrangements granted under the 1992 Plan and 2000 Plan. The cost is expected to be recognized over a weighted average period of four years. Total fair value of options vested was $\$ 104,000$ and $\$ 197,000$ for the quarter and nine month periods ended September 30, 2006.

## Note 4. Earnings per share

Basic earnings per share (EPS), which excludes dilution, is computed by dividing income available to common shareholders by the weighted-average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock, such as stock options, stock appreciation rights settled in stock or restricted stock awards, result in the issuance of common stock which shares in the earnings of the Company. There was no difference in the net income used in the calculation of basic earnings per share and diluted earnings per share.

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A reconciliation of the numerators and denominators of the basic and diluted EPS computations is as follows:

| Basic Earnings Per Share | Three Months Ended September 30, |  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| In thousands (except share and per share amounts) | 2006 | 2005 | 2006 | 2005 |
| Net income | 1,669 | \$ 1,649 | 4,768 | \$ 4,376 |
| Weighted average shares outstanding | 6,008,712 | 5,873,027 | 5,959,873 | 5,830,044 |
| Net income per share | \$ 0.28 | \$ 0.28 | \$ 0.80 | \$ 0.75 |


| Diluted Earnings Per Share | Three Months Ended September 30, |  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| In thousands (except share and per share amounts) | 2006 | 2005 | 2006 | 2005 |
| Net income | \$ 1,669 | 1,649 | \$ 4,768 | 4,376 |
| Weighted average shares outstanding | 6,008,712 | 5,873,027 | 5,959,873 | 5,830,044 |
| Effect of dilutive stock options | 491,883 | 553,547 | 511,297 | 567,257 |
| Weighted average shares of common stock and common stock equivalents | 6,500,595 | 6,426,574 | 6,471,170 | 6,397,301 |
| Net income per diluted share | \$ 0.26 | \$ 0.26 | \$ 0.74 | \$ 0.69 |

## Note 5. Comprehensive Income

Total comprehensive income is comprised of net earnings and net unrealized gains and losses on available-for-sale securities, which is the Company s only source of other comprehensive income. Total comprehensive income for the three-month periods ended September 30, 2006 and 2005 was $\$ 2,993,000$ and $\$ 1,152,000$ and was $\$ 5,228,000$ and $\$ 3,823,000$ for the nine month periods ended September 30, 2006 and 2005, respectively.

## Note 6. Commitments and Contingencies

In the normal course of business, the Company is a party to financial instruments with off-balance sheet risk. These financial instruments include commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the balance sheets. The contract or notional amounts of these instruments reflect the extent of involvement the Company has in particular classes of financial instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for loans.

Commitments to extend credit amounting to $\$ 145,672,000$ and $\$ 133,956,000$ were outstanding at September 30, 2006 and December 31, 2005, respectively. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee.

Undisbursed lines of credit amounting to $\$ 62,764,000$ and $\$ 64,374,000$ were outstanding at September 30, 2006 and December 31, 2005, respectively. Undisbursed lines of credit are revolving lines of credit whereby customers can repay principal and advance principal during the term of the loan at their discretion and most expire between one and twelve months.

The Company has undisbursed portions of construction loans totaling $\$ 30,099,000$ and $\$ 20,636,000$ as of September 30, 2006 and December 31, 2005 , respectively. These commitments are agreements to lend to a customer, subject to meeting certain construction progress requirements. The underlying construction loans have fixed expiration dates.

Standby letters of credit and financial guarantees amounting to $\$ 612,000$ and $\$ 80,000$ were outstanding at September 30, 2006 and December 31,2005 , respectively. Standby letters of credit and financial guarantees are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support private borrowing arrangements. Most guarantees carry a one year term or less. The fair value of the liability related to these standby letters of credit, which represents the fees received for issuing the guarantees, was not significant at September 30, 2006 and December 31, 2005. The Company recognizes these fees as revenue over the term of the commitment or when the commitment is used.

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The Company generally requires collateral or other security to support financial instruments with credit risk. Management does not anticipate any material loss will result from the outstanding commitments to extend credit, standby letters of credit and financial guarantees.

The Company is subject to legal proceedings and claims which arise in the ordinary course of business. In the opinion of management, the amount of ultimate liability with respect to such actions will not materially affect the consolidated financial position or consolidated results of operations of the Company.

## Note 7. Recent Accounting Developments

## Accounting for Uncertainty in Income Taxes

In July 2006, the Financial Accounting Standards Board ( FASB ) issued Financial Accounting Standards Interpretation No. 48 (FIN 48), Accounting for Uncertainty in Income Taxes. FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise s financial statements in accordance with FASB Statement No. 109, Accounting for Income Taxes. FIN 48 prescribes a recognition threshold and measurement attributable for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosures and transitions. The provisions of FIN 48 are effective for fiscal years beginning after December 15, 2006. Management does not expect the adoption of this standard to have a material impact on the Company s financial position or results of operations.

## Fair Value Measurements

In September 2006, the FASB issued Statement No. 157 (SFAS 157), Fair Value Measurements. SFAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles (GAAP), and expands disclosures about fair value measurements. This Statement applies under other accounting pronouncements that require or permit fair value measurements, the FASB having previously concluded in those accounting pronouncements that fair value is the relevant measurement attribute. Accordingly, this Statement does not require any new fair value measurements. However, for some entities, the application of this Statement will change current practice. The provisions of SFAS 157 are effective for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years. The provisions should be applied prospectively, except for certain specifically identified financial instruments. Management does not expect the adoption of this standard to have a material impact on the Company s financial position or results of operations.

## Accounting for Deferred Compensation and Post Retirement Benefit Aspects of Endorsement Split Dollar Life Insurance Arrangements

In September 2006, the FASB ratified the consensuses reached by the Emerging Issues Task Force ( EITF ) on Issue No. 06-4 (EITF 06-4) Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements. A question arose when an employer enters into an endorsement split-dollar life insurance arrangement related to whether the employer should recognize a liability for the future benefits or premiums to be provided to the employee. EITF $06-4$ indicates that an employer should recognize a liability for future benefits and that a liability for the benefit obligation has not been settled through the purchase of an endorsement type policy. An entity should apply the provisions of EITF 06-4 either through a change in accounting principle through a cumulative-effect adjustment to retained earnings as of the beginning of the year of adoption or a change in accounting principle through retrospective application to all prior periods. The provisions of EITF 06-4 are effective for fiscal years beginning after December 15, 2006. Management has not yet completed its evaluation of the impact that EITF 06-4 will have.

## Accounting for Purchases of Life Insurance

In September 2006, the FASB ratified the consensuses reached by the EITF on Issue No. 06-5 (EITF 06-5) Accounting for the Purchases of Life Insurance Determining the Amount that Could be Realized in Accordance with FASB Technical Bulletin No.85-4 (FTB 85-4). FTB 85-4 indicates that the amount of the asset included in the balance sheet for life insurance contracts within its scope should be the amount that could be realized under the insurance contract as of the date of the statement of financial position. Questions arose in applying the guidance in FTB 85-4 to whether the amount that could be realized should consider 1) any additional amounts included in the contractual terms of the insurance policy other than the cash surrender value and 2) the contractual ability to surrender all of the individual-life policies (or certificates in a group policy) at the same time. EITF $06-5$ determined that the amount that could be realized should 1) consider any additional amounts included in the contractual terms of the policy and 2) assume the surrender of an individual-life by individual-life policy (or certificate by certificate in a group policy. Any amount that is ultimately realized by the policy holder upon the assumed surrender of the final policy (or final certificate in a group policy) shall be included in the amount that could be realized. An entity should apply the provisions of EITF $06-5$ through either a change in accounting principle through a cumulative-effect adjustment to retained earnings as of the beginning of the year of adoption or a change in

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accounting principle through retrospective application to all prior periods. The provisions of EITF $06-5$ are effective for fiscal years beginning after December 15, 2006. Management has not yet completed its evaluation of the impact that EITF $06-5$ will have.

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## Consideration of the Effects of Prior Year Misstatements

In September, 2006, the Securities and Exchange Commission published Staff Accounting Bulleting No. 108 Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements. The interpretations in this Staff Accounting Bulletin was issued to address diversity in practice in quantifying financial statement misstatements and the potential under current practice to build up improper amounts on the balance sheet. This guidance will apply to the first fiscal year ending after November 15, 2006 and early application in interim periods is encouraged. Management does not believe the adoption of SAB 108 will have a material impact on the Company s financial position or results of operations.

## Note 8. Subsequent Events

On October 18, 2006, the Board of Directors of Central Valley Community Bancorp (the Company) approved the adoption of a program to effect repurchases of the Company s common stock. The Company may repurchase up to approximately $\$ 1,000,000$ of the Company s outstanding shares of common stock under the program for a period beginning on October 23, 2006 and ending June 30, 2007. The shares will be repurchased in open market transactions through brokers, subject to availability.

## ITEM 2: MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Certain matters discussed in this report constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. All statements contained herein that are not historical facts, such as statements regarding the Company s current business strategy and the Company s plans for future development and operations, are based upon current expectations. These statements are forward-looking in nature and involve a number of risks and uncertainties. Such risks and uncertainties include, but are not limited to (1) significant increases in competitive pressure in the banking industry; (2) the impact of changes in interest rates, a decline in economic conditions at the international, national or local level on the Company $s$ results of operations, the Company $s$ ability to continue its internal growth at historical rates, the Company $s$ ability to maintain its net interest margin, and the quality of the Company s earning assets; (3) changes in the regulatory environment; (4) fluctuations in the real estate market; (5) changes in business conditions and inflation; (6) changes in securities markets; and (7) risks associated with acquisitions, relating to difficulty in integrating combined operations and related negative impact on earnings, and incurrence of substantial expenses. Therefore, the information set forth in such forward-looking statements should be carefully considered when evaluating the business prospects of the Company.

When the Company uses in this Quarterly Report on Form 10-Q the words anticipate, estimate, expect, project, intend, commit, and similar expressions, the Company intends to identify forward-looking statements. Such statements are not guarantees of performance and are subject to certain risks, uncertainties and assumptions, including those described in this Quarterly Report on Form 10-Q. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, estimated, expected, projected, intended, committed or believed. The future results and shareholder values of the Company may differ materially from those expressed in these forward-looking statements. Many of the factors that will determine these results and values are beyond the Company s ability to control or predict. For those statements, the Company claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

On January 1, 2006, the Company adopted Statement of Financial Accounting Standards No. 123 (R), Share Based Payment ( SFAS 123(R) ) using the modified prospective transition method. Prior to adoption of this statement, the Company accounted for its share-based employee compensation plans under the recognition and measurement provisions of APB Opinion No. 25, Accounting for Stock-Based Compensation. See Notes 2 and 3 to the Condensed Consolidated Financial Statements for additional information related to implementation of SFAS 123(R) and for further information on the Company s stock-based compensation plans. In March 2005 the Company adopted the Central Valley Community Bancorp Omnibus Incentive Plan. Under this plan, the Company can award stock appreciation rights and restricted stock in addition to the incentive and non-statutory stock options.

There have been no other changes to the Company s critical accounting policies from those discussed in the Company s 2005 Annual Report to Shareholders on Form 10-K.

This discussion should be read in conjunction with our unaudited condensed consolidated financial statements, including the notes thereto, appearing elsewhere in this report.

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## OVERVIEW

## Third Quarter 2006

In the third quarter of 2006 , our net income was $\$ 1,669,000$ compared to net income of $\$ 1,649,000$ for the same period in 2005. Diluted EPS was $\$ 0.26$ for both periods. This increase in net income was the result of an increase in average total loans of $8.03 \%$ and an increase in net interest margin of 25 basis points for the third quarter of 2006 compared to the same period in 2005.

Annualized return on average equity for the third quarter of 2006 was $14.28 \%$ compared to $16.67 \%$ for the same period of 2005. Total average equity was $\$ 46,772,000$ at September 30, 2006 compared to $\$ 39,567,000$ at September 30, 2005. Equity increased primarily as a result of the net income included in retained earnings and proceeds from exercise of stock options.

## First Nine Months of 2006

For the first nine months of 2006, our operating results exceeded those of the same period in 2005 by $8.96 \%$. Net income was $\$ 4,768,000$ for the first nine months of 2006 compared to net income of $\$ 4,376,000$ for the same period in 2005. Results for the first nine months of 2006 included a $\$ 600,000(\$ 360,000$ after tax) provision for credit losses, compared to a $\$ 10,000$ provision for credit losses in the first nine months of 2005. Diluted EPS for the first nine months of 2006 was $\$ 0.74$ compared to $\$ 0.69$ for the first nine months of 2005.

Annualized return on average equity for the first nine months of 2006 was $14.30 \%$ compared to $15.40 \%$ for the same period of 2005. Total average equity was $\$ 44,475,000$ September 30, 2006 compared to $\$ 37,895,000$ at September 30, 2005. Equity increased primarily as a result of the net income included in retained earnings.

In comparing the first nine months of 2006 to the same period in 2005 , total loans continued to grow at a double digit pace. For the nine months ended September 30, 2006, we made a pre-tax addition of $\$ 600,000$ to the allowance for credit losses to restore the allowance to the level of estimated reserves for probable losses in the portfolio. Refer to Provision for Credit Loss and Allowance for Credit Losses for further discussion.Average total loans increased by $\$ 30,764,000$ or $11.34 \%$ in the first nine months of 2006 compared to the same period in 2005. Asset quality continues to be strong. The Bank had no non-accrual loans at September 30, 2006 compared to two loans at December 31, 2005 totaling $\$ 616,000$ and one loan totaling $\$ 591,000$ at September 30, 2005. We had no other real estate owned at September 30, 2006, December 31, 2005 or September 30, 2005. In 2006, we recorded a charge-off relating to of a $\$ 527,000$ commercial relationship in the Sacramento area.

## Central Valley Community Bancorp (Company)

We are a central California-based bank holding company for a one-bank subsidiary, Central Valley Community Bank (the Bank ). We provide traditional commercial banking services to small and medium-sized businesses and individuals in the communities along the Highway 99 corridor in Fresno and Madera Counties of central California. Additionally, we have a private banking office in Sacramento County. As a holding company, the Company is subject to supervision, examination and regulations of the Federal Reserve Bank.

At September 30, 2006, we had total loans of $\$ 310,935,000$, total assets of $\$ 469,924,000$, total deposits of $\$ 412,745,000$ and shareholders equity of $\$ 47,881,000$.

## Central Valley Community Bank (the Bank )

The Bank commenced operations in January 1980 as a state-chartered bank. As a state-chartered bank, the Bank is subject to primary supervision, examination and regulation by the Department of Financial Institutions. The Bank s deposits are insured by the Federal Deposit Insurance Corporation up to the applicable limits thereof, and the Bank is subject to supervision, examination and regulations of the FDIC.

In February 2006, we opened our newest branch in downtown Fresno bringing the total number of full service branches to 10 which serve the communities of Fresno, Clovis, Kerman, Prather, Oakhurst, Madera, and Sacramento. Additionally the Bank operates Real Estate, Agribusiness and SBA departments that originate loans in California. According to the June 30, 2006 FDIC data, the Bank s seven branches in Fresno County (Clovis, Fresno, Kerman, and Prather) had a $4.8 \%$ combined deposit market share of all banks and $3.9 \%$ of all depositories including thrifts, and savings banks.

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The Bank anticipates additional branch openings to meet the growing service needs of its customers. We have been approved by FDIC and the California Department of Financial Institutions (DFI) for a new branch site in the Sunnyside area of Fresno and anticipate the branch opening in the fourth quarter of 2006. The branch expansions provide the Company with opportunities to expand its loan and deposit base; however, based on past experience, management expects these new offices will initially have a negative impact on earnings until the volume of business grows to cover fixed overhead expenses.

## Key Factors in Evaluating Financial Condition and Operating Performance

As a publicly traded community bank holding company, we focus on several key factors including:

- Return to our stockholders;
- Return on average assets;
- Development of core revenue streams, including net interest income and non-interest income;
- Asset quality;
- Asset growth; and
- Operating efficiency.


## Return to Our Stockholders.

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Return to our stockholders is measured in the form of return on average equity ( ROE ). Our net income for the nine months ended September 30, 2006 increased by $\$ 392,000$ or $8.96 \%$ to $\$ 4,768,000$ compared to $\$ 4,376,000$ for the nine months ended September 30, 2005. Net income increased mainly due to an increase in net interest income attributed to an increase in average earning assets, the continued positive effect of the increase in interest rates and management of deposit interest expense. Non-interest income increased but was offset by an increase in non-interest expenses. Basic EPS increased to $\$ 0.80$ for the nine months ended September 30, 2006 compared to $\$ 0.75$ for the nine months ended September 30, 2005. Diluted EPS increased to $\$ 0.74$ for the nine months ended September 30, 2006 compared to $\$ 0.69$ for the nine months ended September 30, 2005. The increase in EPS was due primarily to the increase in net income, partially offset by an increase in average shares outstanding as a result of the exercise of stock options. Our annualized ROE was $14.30 \%$ for the nine months ended September 30, 2006 compared to $15.63 \%$ for the year ended December 31, 2005 and $15.40 \%$ for the nine months ended September 30, 2005. The decrease in ROE is reflective of an increase in capital primarily from net income included in retained earnings.

Return on Average Assets
Our return on average assets ( ROA ) is a measure we use to compare our performance with other banks and bank holding companies. Our annualized ROA for the nine months ended September 30, 2006 was $1.37 \%$ compared to $1.33 \%$ for the year ended December 31, 2005 and $1.30 \%$ for the nine months ended September 30, 2005. Average assets for the nine months ended September 30, 2006 were $\$ 465,518,000$ compared $\$ 455,680,000$ for the year ended December 31, 2005. ROA for our peer group was $1.14 \%$ at June 30, 2006. Peer group information in this report is from SNL Financial data and includes all holding companies in California with assets from $\$ 300 \mathrm{M}$ to $\$ 500 \mathrm{M}$ and not subchapter S .

## Development of Core Earnings

Over the past several years, we have focused on not only improving net income, but improving the consistency of our revenue streams in order to create more predictable future earnings and reduce the effect of changes in our operating environment on our net income. Specifically, we have focused on net interest income through a variety of processes, including increases in average interest earning assets as a result of loan generation and retention and improved net interest margin by focusing on core deposits and managing the cost of funds. As a result, our net interest income before provision for credit losses increased $\$ 2,128,000$ or $13.31 \%$ to $\$ 18,114,000$ for the nine months ended September 30, 2006 compared to $\$ 15,986,000$ for the nine months ended September 30, 2005. Another measurement of those efforts is our net interest margin which improved 41 basis points to $5.80 \%$ for the nine months ended September 30, 2006 compared to $5.39 \%$ for the nine months ended September 30, 2005.

Our non-interest income is generally made up of service charges and fees on deposit accounts, fee income from loan placements, gains on sales from investment securities, and other income. Non-interest income for the first nine months of 2006 increased $\$ 491,000$ or $16.33 \%$ to $\$ 3,498,000$ compared to $\$ 3,007,000$ for the first nine months of 2005 . The increase in non-interest income for the first nine months can be mainly attributed to an increase in net realized gains from the sale of investments securities, net realized gains from the sale and disposal of assets, an increase in service charge income, and an increase in other non-interest income. Further detail of non-interest income is provided below.

## Asset Quality

For all banks and bank holding companies, asset quality has a significant impact on the overall financial condition and results of operations. Asset quality is measured in terms of percentage of total loans and total assets, and is a key element in estimating the future earnings of a company. The Company had no non-performing loans as of September 30, 2006 compared to two non-performing loans totaling $\$ 616,000$ as of December 31, 2005 and one non-performing loan of $\$ 591,000$ at September 30, 2005. The decrease in non-performing loans at September 30, 2006 is primarily due to the pay off of one non-performing loan after the sale of the property prior to completion of foreclosure in the second quarter of 2006. Management maintains certain loans that have been brought current by the borrower (less than 30 days delinquent) on non-accrual status until such time as management has determined that the loans are likely to remain current in future periods. Non-performing loans as a percentage of total loans were $0.00 \%$ at September 30, 2006 and $0.20 \%$ at both December 31, 2005 and September 30, 2005. The Company did not have any other real estate owned at September 30, 2006, December 31, 2005or September 30, 2005.

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## Asset Growth

As revenues from both net interest income and non-interest income are a function of asset size, the continued growth in assets has a direct impact in increasing net income and therefore affecting ROE and ROA. The majority of our assets are loans and investment securities, and the majority of our liabilities are deposits, and therefore the ability to generate deposits as a funding source for loans and investments is fundamental to our asset growth. Total assets decreased $2.84 \%$ during the first nine months of 2006 from $\$ 483,677,000$ as of December 31, 2005 to $\$ 469,924,000$ as of September 30, 2006. Total investment securities including Federal funds sold decreased $13.93 \%$ to $\$ 116,553,000$ at September 30, 2006 compared to $\$ 135,422,000$ as of December 31, 2005. Total gross loans increased $1.03 \%$ to $\$ 310,935,000$ as of September 30,2006 compared to $\$ 301,802,000$ as of December 31, 2005. Total deposits decreased $4.23 \%$ to $\$ 412,745,000$ as of September 30, 2006 compared to $\$ 430,989,000$ as of December 31, 2005. As a result of an increased interest rate environment, a portion of our deposits appear to be moving to the higher yielding equity markets. Management believes that core customer relationships are not adversely affected by this trend. We continue to under perform in our loan to deposit ratio compared to our peers. Our loan to deposit ratio at September 30, 2006 was $75.33 \%$ compared to $70.03 \%$ at December 31, 2005. The loan to deposit ratio of our peers was $84.62 \%$ at June 30, 2006. Further discussion of loans and deposits is below.

## Operating Efficiency

Operating efficiency is the measure of how efficiently earnings before taxes are generated as a percentage of revenue. The Company s efficiency ratio (operating expenses, excluding amortization of intangibles, divided by net interest income plus non-interest income, excluding gains from sales of securities and assets) improved to $62.50 \%$ for the first nine months of 2006 compared to $63.46 \%$ for the first nine months of 2005. The improvement in the efficiency ratio is due to the increase in revenues exceeding the increase in operating expenses. The Company s net interest income before provision for credit losses plus non-interest income increased $12.64 \%$ to $\$ 21,301,000$ for the nine months ended September 30, 2006 compared to $\$ 18,911,000$ for the same period in 2005, while operating expenses, excluding amortization of intangibles, increased $10.93 \%$ to $\$ 13,313,000$ from $\$ 12,001,000$ for the same period in 2005.

## RESULTS OF OPERATIONS

NET INCOME FOR THE FIRST NINE MONTHS OF 2006 COMPARED TO THE FIRST NINE MONTHS OF 2005:

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Net income increased to $\$ 4,768,000$ for the nine months ended September 30, 2006 compared to $\$ 4,376,000$ for the nine months ended September 30, 2005. Basic earnings per share were $\$ 0.80$ and $\$ 0.75$ for the nine months ended September 30 , 2006 and 2005 , respectively. Diluted earnings per share were $\$ 0.74$ and $\$ 0.69$ for the nine months ended September 30,2006 and 2005, respectively. Annualized ROE was $14.30 \%$ for the nine months ended September 30, 2006 compared to $15.40 \%$ for the nine months ended September 30, 2005. Annualized ROA for the nine months ended September 30, 2006 was $1.37 \%$ compared to $1.30 \%$ for the nine months ended September 30,2005 .

The increase in net income and profitability for the nine months ended September 30, 2006 compared to the same period in the prior year was mainly due to the increases in net interest income and non-interest income and was partially offset by the increases in the provision for credit losses and increases in non-interest expenses. Net interest income increased due to an increase in average interest earning assets provided by our organic growth, and the positive effect of our asset sensitive position and our ability to attract non-interest bearing deposits. The six increases in the Federal funds interest rate from September 30, 2005 to September 30, 2006 also contributed to the increase in net interest income. Non-interest expenses increased primarily due to salaries and benefits, occupancy and equipment and other expenses. Further discussion of these expenses is below.

## Interest Income and Expense

Net interest income is the most significant component of our income from operations. Net interest income (the interest rate spread ) is the difference between the gross interest and fees earned on the loan and investment portfolios and the interest paid on deposits and other borrowings. Net interest income depends on the volume of and interest rate earned on interest earning assets and the volume of and interest rate paid on interest bearing liabilities.

The following table sets forth a summary of average balances with corresponding interest income and interest expense as well as average yield and cost information for the periods presented. Average balances are derived from daily balances, and non-accrual loans are not included as interest earning assets for purposes of this table.

## CENTRAL VALLEY COMMUNITY BANCORP

## SCHEDULE OF AVERAGE BALANCES AND AVERAGE YIELDS AND RATES

| (Dollars in thousands) (Unaudited) | For the Nine Months ended September 30, 2006 |  |  | For the Nine Months ended September 30, 2005 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average <br> Balance | Interest | Yield/ <br> Rate | Average Balance | Interest | Yield/ <br> Rate |  |
| ASSETS |  |  |  |  |  |  |  |
| Interest-earning deposits in other banks | \$ 738 | \$ 20 | 3.61 | \% \$ 2,475 | \$ 49 | 2.64 | \% |
| Securities |  |  |  |  |  |  |  |
| Taxable securities | 75,615 | 2,355 | 4.15 | \% 90,191 | 2,342 | 3.46 | \% |
| Non-taxable securities (1) | 27,565 | 1,212 | 5.86 | \% 23,865 | 1,339 | 7.48 | \% |
| Total investment securities | 103,180 | 3,567 | 4.61 | \% 114,056 | 3,681 | 4.30 | \% |
| Federal funds sold | 19,742 | 712 | 4.81 | \% 19,306 | 418 | 2.89 | \% |
| Total | 123,660 | 4,299 | 4.64 | \% 135,837 | 4,148 | 4.07 | \% |
| Loans (2) (3) | 301,834 | 18,880 | 8.34 | \% 270,436 | 15,180 | 7.48 | \% |
| Federal Home Loan Bank stock | 1,771 | 63 | 4.74 | \% 1,611 | 49 | 4.06 | \% |
| Total interest-earning assets | 427,265 | 23,242 | 7.25 | \% 407,884 | 19,377 | 6.33 | \% |
| Allowance for credit losses | (3,416 |  |  | (3,502 |  |  |  |
| Non-accrual loans | 276 |  |  | 910 |  |  |  |
| Cash and due from banks | 17,264 |  |  | 19,258 |  |  |  |
| Bank premises and equipment | 3,072 |  |  | 3,037 |  |  |  |
| Other non-earning assets | 21,057 |  |  | 21,737 |  |  |  |
| Total average assets | \$ 465,518 | 23,242 |  | \$ 449,324 | 19,377 |  |  |
| LIABILITIES AND SHAREHOLDERS |  |  |  |  |  |  |  |
| EQUITY |  |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |
| Savings and NOW accounts | \$ 79,645 | 118 | 0.20 | \% \$ 84,250 | 113 | 0.18 | \% |
| Money market accounts | 103,312 | 1,710 | 2.21 | \% 109,491 | 1,006 | 1.23 | \% |
| Time certificates of deposit, under \$100,000 | 50,733 | 1,056 | 2.78 | \% 48,619 | 730 | 2.00 | \% |
| Time certificates of deposit, \$100,000 and over | 45,585 | 1,466 | 4.29 | \% 38,557 | 852 | 2.95 | \% |
| Total interest-bearing deposits | 279,275 | 4,350 | 2.08 | \% 280,917 | 2,701 | 1.28 | \% |
| Other borrowed funds | 7,854 | 303 | 5.14 | \% 6,800 | 186 | 3.65 | \% |
| Total interest-bearing liabilities | 287,129 | 4,653 | 2.16 | \% 287,717 | 2,887 | 1.34 | \% |
| Non-interest bearing demand deposits | 130,540 |  |  | 120,791 |  |  |  |
| Other liabilities | 3,374 |  |  | 2,921 |  |  |  |
| Shareholders equity | 44,475 |  |  | 37,895 |  |  |  |
| Total average liabilities and shareholders equity | \$ 465,518 | 4,653 |  | \$ 449,324 | 2,887 |  |  |
| Interest income and rate earned on average earning assets |  | 23,242 | 7.25 | \% | 19,377 | 6.33 | \% |
| Interest expense and interest cost related to average interest-bearing liabilities |  | 4,653 | 2.16 | \% | 2,887 | 1.34 | \% |
| Net interest income and net interest margin (4) |  | \$ 18,589 | 5.80 | \% | \$ 16,490 | 5.39 | \% |

(1) Calculated on a fully tax equivalent basis, which includes Federal tax benefits relating to income earned on municipal bonds totaling $\$ 412$ and $\$ 455$ in 2006 and 2005, respectively.
(2) Loan interest income includes loan fees of \$603 in 2006 and $\$ 755$ in 2005.
(3) Average loans exclude non-accrual loans.
(4) Net interest margin is computed by dividing net interest income by total average interest-earning assets.

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Interest and fee income from loans increased $24.37 \%$ in the first nine months of 2006 compared to the same period of 2005. Management believes its focus on building relationships, which resulted in an increase in loan volume, and six interest rate increases that have occurred since September 30, 2005, were the major components of the $\$ 3,700,000$ increase. Average total loans for the first nine months of 2006 increased $11.34 \%$ to $\$ 302,110,000$ compared to $\$ 271,346,000$ for the same period in 2005. Competition for loans is strong in the Central Valley. We have seen an increase in the number of regional and community banks opening branches and loan centers. This competition is often reflected in aggressive loan pricing. We are committed to providing our customers with the best price, however we are also committed to increase our value to shareholders. We believe we were able to meet the challenge and reported an increase in the yield on loans of 86 basis points for the first nine months of 2006 to $8.34 \%$ compared to $7.48 \%$ for the same period of 2005 .

Interest income from total investments, (total investments include investment securities, Federal funds sold, interest bearing deposits with other banks, and other securities) increased $\$ 194,000$ in the first nine months of 2006 compared to the same period of 2005 , mainly due to the six interest rate increases that have occurred since September 30, 2005 partially offset by a $8.96 \%$ decrease in average total investments. Income from investments represents $21.46 \%$ of net interest income for the nine months ended September 30, 2006 compared to $23.10 \%$ for the same period in 2005.

In 2006, we repositioned our holdings in municipal securities and sold several municipal securities that were less than five years from maturity or call. The result of the approximate $\$ 4,696,000$ repositioning was a net realized gain on sale of these municipal securities of $\$ 92,000$. We believe this repositioning provided the best return for the short term municipals and will provide future reinvestment opportunities to increase yields.

In an effort to increase yields, without accepting unreasonable risk, a significant portion of the investment purchases have been in high quality mortgage-backed securities ( MBS ) and collateralized mortgage obligations ( CMOs ). At September 30, 2006, we held $\$ 39,902,000$ or $42.28 \%$ of the total market value of the investment portfolio in MBS and CMOs with an average yield of $4.84 \%$. We recognize the interest rate risks and prepayment risks associated with MBS and CMOs. In a declining interest rate environment, prepayments from MBS and CMOs could be expected to increase and the expected life of the investment could be expected to shorten. Conversely, if interest rates increase, prepayments could be expected to decline and the average life of the MBS and CMOs could be expected to extend. Additionally, changes in interest rates are reflected in the market value of the investment portfolio. During declining interest rates, the investment portfolio could be expected to have market value gains and in increasing rate environments, the market value changes could be expected to be negative. The change in market value of the available-for-sale investment portfolio, net of the tax-effect, is also reflected as a separate component of the Company s equity. At September 30, 2006, the average life of the investment portfolio was 4.6 years and the market value reflected a pre-tax loss of $\$ 78,000$.

A component of the Company s strategic plan has been to use its investment portfolio to offset, in part, its interest rate risk relating to variable rate loans. At September 30, 2006, an immediate rate increase of 200 basis points would result in an estimated decrease in the market value of the investment portfolio by approximately $\$ 6,462,000$. Conversely, with an immediate rate decrease of 200 basis points, the estimated increase in the market value of the investment portfolio is $\$ 6,402,000$. The modeling environment assumes management would take no action during an immediate shock of 200 basis points. The likelihood of immediate changes of 200 basis points is contrary to expectation, as evidenced by the seventeen changes in interest rates since June 30, 2004 which were in 25 basis point increments. However, the Company uses those increments to measure its interest rate risk in accordance with regulatory requirements and to measure the possible future risk in the investment portfolio. For further discussion of the Company s market risk, refer to Item 3 - Quantitative and Qualitative Disclosures about Market Risk.

Management s review of all investments before purchase includes an analysis of how the security will perform under several interest rate scenarios to monitor whether investments are consistent with our investment policy. The policy addresses issues of average life, duration, and concentration guidelines, prohibited investments, impairment, and prohibited practices.

Total interest income for the first nine months of 2006 increased $\$ 3,894,000$, to $\$ 22,767,000$ compared to $\$ 18,873,000$ for the nine months ended September 30, 2005. The increase was due to the $4.75 \%$ increase in the average balance of interest earning assets, combined with the 92 basis point increase in the yield on those assets. Average interest earning assets increased to $\$ 427,265,000$ for the nine months ended September 30, 2006 compared to $\$ 407,884,000$ for the nine months ended September 30, 2005. The yield on interest earning assets increased to $7.25 \%$ for the nine months ended September 30, 2006 compared to $6.33 \%$ for the nine months ended September 30, 2005. The \$19,381,000 increase in average earning assets can be attributed to our own organic growth.

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Interest expense on deposits for the nine months ended September 30, 2006 increased $\$ 1,649,000$ or $61.05 \%$ to $\$ 4,350,000$ compared to $\$ 2,701,000$ for the nine months ended September 30, 2005. The cost of deposits, calculated by dividing annualized interest expense on interest bearing deposits by total deposits, increased 52 basis points to $1.42 \%$ for the nine months ended September 30, 2006 compared to $0.90 \%$ for the same period in 2005. The cost of deposits increased principally due to the repricing of interest bearing deposits as a result of the increasing rate environment somewhat offset by a $\$ 1,642,000$ decrease in the volume of average interest bearing deposits and an $8.07 \%$ or $\$ 9,749,000$ increase in our average non-interest bearing deposits. Average interest-bearing deposits were $\$ 279,275,000$ for the nine months ended September 30, 2006, with an effective rate of $2.08 \%$, compared to $\$ 280,917,000$ for the same period ended September 30,2005 , with an effective rate of 1.28\%.

Average other borrowings increased to $\$ 7,854,000$ with an effective rate of $5.14 \%$ for the nine months ended September 30, 2006 compared to $\$ 6,800,000$ with an effective rate of $3.65 \%$ for the nine months ended September 30, 2005. Included in other borrowings are advances from the Federal Home Loan Bank (FHLB) and a loan from a major bank. The bank loan was primarily to provide additional capital for the Bank in conjunction with the merger of Bank of Madera County in 2005. This bank loan is indexed to prime rate or to the three-month LIBOR and reprices quarterly. The FHLB advances are fixed rate borrowings.

## Net Interest Income before Provision for Credit Losses

Net interest income before provision for credit losses for the nine months ended September 30, 2006 increased $\$ 2,128,000$ or $13.31 \%$ to $\$ 18,114,000$ compared to $\$ 15,986,000$ for the nine months ended September 30,2005 . This increase was primarily due to the increase in the net interest margin of 41 basis points, combined with an increase in average interest earning assets while average interest bearing liabilities remained stable. Average interest earning assets were $\$ 427,265,000$ for the nine months ended September 30, 2006 with a net interest margin of $5.80 \%$ compared to $\$ 407,884,000$ with a net interest margin of $5.39 \%$ for the nine months ended September 30, 2005. For a discussion of the repricing of our assets and liabilities, see Item 3 - Quantitative and Qualitative Disclosure about Market Risk.

## Provision for Credit Losses

We provide for possible credit losses by a charge to operating income based upon the composition of the loan portfolio, past delinquency levels, losses and non-performing assets, economic and environmental conditions and other factors which, in management s judgment, deserve recognition in estimating credit losses. Loans are charged off when they are considered uncollectible or of such little value that continuance as an active earning bank asset is not warranted.

The establishment of an adequate credit allowance is based on both an accurate risk rating system and loan portfolio management tools. The Board has established initial responsibility for the accuracy of credit risk grades with the individual credit officer. The grading is then submitted to the Chief Credit Administrator ( CCA ), who reviews the grades for accuracy and makes recommendations to Credit Review who gives final approval. The risk grading and reserve allocation is analyzed annually by a third party credit reviewer and by various regulatory agencies.

Quarterly, the CCA sets the specific reserve for all adversely risk-graded credits. This process includes the utilization of loan delinquency reports, classified asset reports, and portfolio concentration reports to assist in accurately assessing credit risk and establishing appropriate reserves. Reserves are also allocated to credits that are not adversely graded. Historical loss experience within the portfolio along with peer bank loss experiences are used in determining the level of the reserves held.

The allowance for credit losses is reviewed at least quarterly by the Board s Audit/Compliance Committee and by the Board of Directors. Reserves are allocated to loan portfolio categories using percentages which are based on both historical risk elements such as delinquencies and losses and predictive risk elements such as economic, competitive and environmental factors. We have adopted the specific reserve approach to allocate reserves to each adversely graded asset, as well as to each impaired asset for the purpose of estimating potential loss exposure. Although the allowance for credit losses is allocated to various portfolio categories, it is general in nature and available for the loan portfolio in its entirety. Additions may be required based on the results of independent loan portfolio examinations, regulatory agency examinations, or our own internal review process. Additions are also required when, in management s judgment, the allowance does not properly reflect the portfolio s probable loss exposure.

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The allocation of the allowance for credit losses is set forth below:
$\left.\begin{array}{llllll} & \begin{array}{l}\text { Percent of } \\ \text { Loans in Each } \\ \text { Category to }\end{array} & \begin{array}{l}\text { Pecember 31, 2005 }\end{array} & \begin{array}{l}\text { Percent of } \\ \text { Loans in Each } \\ \text { Category to } \\ \text { Total Loans }\end{array} \\ \text { Total Loans }\end{array}\right)$

Managing credits identified through the risk evaluation methodology includes developing a business strategy with the customer to mitigate our potential losses. Management continues to monitor these credits with a view to identifying as early as possible when, and to what extent, additional provisions may be necessary.

Additions to the allowance for credit losses in the first nine months of 2006 were $\$ 600,000$ compared to $\$ 10,000$ for the first nine months of 2005. The increase in 2006 is due in part to the increase in the volume of outstanding loans and our assessment of the overall adequacy of the allowance for credit losses after the first quarter charge off of one commercial relationship which resulted in a net charge off of $\$ 348,000$.

The bank had no non-performing loans as of September 30, 2006 compared to non-performing loans as a percentage of loans of $0.20 \%$ as of December 31, 2005 and $0.20 \%$ as of September 30, 2005. Non-performing loans as of December 31, 2005 were $\$ 616,000$ and $\$ 591,000$ as of September 30, 2005. The Company did not have any other real estate owned at September 30, 2006, December 31, 2005 or September 30, 2005.

The net charge off ratio, which reflects net charge-offs to average loans for the nine months ended September 30, 2006 was $0.110 \%$ compared to a net recovery ratio of $.0024 \%$ for the same period in 2005. The historical ratios for the past three years were a net charge off ratio of $0.223 \%$ for 2005 , a net recovery ratio of $0.139 \%$ for 2004 , and a net charge-off ratio of $0.005 \%$ for 2003 . Refer to the allowance for credit losses section for further discussion of credit quality.

## Non-Interest Income

Non-interest income is comprised primarily of customer service charges, loan placement fees, net gain on sales of investments and assets and other income. Non-interest income increased $16.33 \%$ to $\$ 3,498,000$ for the nine months ended September 30, 2006 compared to $\$ 3,007,000$ for the same period ended September 30, 2005. The $\$ 491,000$ increase in non-interest income in the periods under review was mainly due to net gains from the sale of real estate; increases in EFT network fees, service charge income, and bank card merchant fees; and net gains from sales of investments.

Customer service charges increased $\$ 64,000$ to $\$ 1,870,000$ for the first nine months of 2006 compared to $\$ 1,806,000$ for the same period in 2005 , mainly due to a $\$ 79,000$ increase in NSF fees offset by a $\$ 15,000$ decrease in transaction account service charges. The decrease in service charge fees can be partially attributed to the success of our new Free Checking Account. This product has become the product of choice of our existing customers as well as new customers and offers a basic account with no average balance requirements, no monthly service charge, and pays no interest.

Net realized gains on sales of investment securities was $\$ 123,000$ for the first nine months of 2006 compared to $\$ 82,000$ for the same period of 2005. Early in 2006, we reviewed of our investment portfolio and found an opportunity to reposition some of our municipal holdings.

Approximately $\$ 4,696,000$ in municipal securities was scheduled to either mature or be called in the next five years. We recognized this as an opportunity to sell these investments which resulted in a gain of $\$ 92,000$. During 2006, we sold other investment securities, mainly for liquidity purposes, resulting in further net gains of $\$ 31,000$.

The Company had a $\$ 188,000$ net realized gain from the sale and disposal of assets in the first nine months of 2006. The gain was primarily the result of a pre-tax gain on sale of real property of $\$ 265,000$. The sale was related to the consolidation of certain of our administrative, support

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and other office functions from five office buildings into a single location. Offsetting the gain from the sale were losses associated with the write down of assets and tenant improvements in the buildings vacated.

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We earn loan placement fees from the brokerage of single-family residential mortgage loans which is mainly for the convenience of our customers. Loan placement fees were relatively flat comparing the nine month periods ended September 30, 2006 and 2005. Loan placement fee income was $\$ 284,000$ for 2006 compared to $\$ 283,000$ for the first nine months of 2005 . Activity in this area has centered on refinancing. In 2006 customers refinanced to pay off variable rate equity lines of credit into fixed rate products while others refinanced adjustable rate loans and other unusual mortgage types. It is anticipated we will see this income decrease for the remainder of 2006 as refinancing activity continues to slow down. Commissions paid for personnel involved in generating loan placement fees are reflected as commissions in salary expense.

Appreciation in cash surrender value of bank owned life insurance (BOLI) increased $\$ 29,000$ mainly due to $\$ 505,000$ in new BOLI purchased since September 30, 2005. The Bank purchased the insurance in connection with new split dollar life insurance policies related to new salary continuation benefits for certain officers of the Bank. The effective rate received on BOLI also increased. This interest rate is reviewed annually by the Board of Directors. Salary continuation and the related BOLI are used as a retention tool for directors and key employees of the Bank.

The Bank holds stock from the Federal Home Loan Bank in relationship with the borrowing capacity and generally earns quarterly dividends. We currently hold $\$ 1,865,000$ in FHLB stock. Dividends in the first nine months of 2006 increased $\$ 14,000$ compared to the same period in 2005.

Other income increased $\$ 154,000$ for the first nine months of 2006 compared to the same period in 2005 . The increase is mainly due to increases in various types of fee income from services provided by the Bank, which include EFT network interchange fees, merchant fees from bank cards, annual fees from a consumer credit line product, and fees from investment services provided by a third party.

## Non-Interest Expenses

Salaries and employee benefits, occupancy, professional services, and data processing are the major categories of non-interest expenses. Non-interest expenses increased $\$ 1,312,000$ or $10.79 \%$ to $\$ 13,474,000$ for the nine months ended September 30, 2006 compared to $\$ 12,162,000$ for the nine months ended September 30, 2005.

The Company s efficiency ratio, measured as the percentage of non-interest expenses (exclusive of amortization of core deposit intangible assets) to net interest income before provision for credit losses plus non-interest income (excludes net gains from sales of securities and assets), improved to $62.50 \%$ for the first nine months of 2006 compared to $63.46 \%$ for the first nine months of 2005 . The improvement in the efficiency ratio is due to the increase in revenues exceeding the increase in operating expenses.

Salaries and employee benefits increased $\$ 792,000$ or $11.16 \%$ to $\$ 7,890,000$ for the first nine months of 2006 compared to $\$ 7,098,000$ for the first nine months of 2005. The increase in salaries and employee benefits for the nine month period ended September 30, 2006 can be attributed to an increase in the number of employees and normal cost increases for salaries and benefits, the new employees for our downtown Fresno branch, and incentive based compensation due to increased loan production profitability. In 2006, we also recorded salary expense of $\$ 124,000$ related to stock based compensation expenses for outstanding employee stock options.

Occupancy and equipment expense increased $\$ 153,000$ to $\$ 1,746,000$ for the first nine months of 2006 compared to $\$ 1,593,000$ for the first nine months of 2005. The $9.60 \%$ increase in occupancy expense for the nine months ended September 30, 2006 was due mainly to normal increases in rent on existing leaseholds, and other occupancy and equipment related expenses mainly associated with opening the new downtown Fresno branch.

Other non-interest expenses increased $\$ 367,000$ or $10.57 \%$ in the periods under review. In connection with the consolidation of certain offices, the Company recorded pretax relocation related expenses of $\$ 91,000$ which are included in other non-interest expense. The following table describes other significant components of other non-interest expense as a percentage of average assets.
\(\left.$$
\begin{array}{llllll}\begin{array}{lll}\text { For the nine month periods ended September 30, } \\
\text { (Dollars in thousands) }\end{array} & \begin{array}{l}\text { Other Expense } \\
\mathbf{2 0 0 6}\end{array} & \begin{array}{l}\text { Annualized } \\
\text { Avg Assets }\end{array} & \begin{array}{l}\text { Other Expense } \\
\mathbf{2 0 0 5}\end{array} & \begin{array}{l}\text { Annualized \% } \\
\text { Avg Assets }\end{array}
$$ <br>
Advertising \& \$ \& 338 \& 0.10 \& \% \& \$ <br>

Audit/accounting \& 280 \& 0.08 \& \% \& 316 \& 0.09\end{array}\right]\)| $\%$ |
| :---: |
| Data/item processing |

(1) Net of fees earned

## Provision for Income Taxes

The effective income tax rate was $36.75 \%$ for the nine months ended September 30, 2006 compared to $35.85 \%$ for the nine months ended September 30, 2005. The increase in the effective tax rate in 2006 is mainly a result of a decrease in average non-taxable municipal investment securities compared to the same prior year period. Provision for income taxes totaled $\$ 2,770,000$ and $\$ 2,445,000$ for the nine months ended September 30, 2006, and 2005, respectively.

NET INCOME FOR THE THIRD QUARTER OF 2006 COMPARED TO THE THIRD QUARTER OF 2005:

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Net income increased to $\$ 1,669,000$ for the third quarter ended September 30, 2006 compared to $\$ 1,649,000$ for the third quarter ended September 30, 2005. Basic earnings per share were $\$ 0.28$ for the quarters ended September 30, 2006 and 2005. Diluted earnings per share were $\$ 0.26$ for the quarters ended September 30, 2006 and 2005. Annualized ROE was $14.28 \%$ for the quarter ended September 30, 2006 compared to $16.67 \%$ for the quarter ended September 30, 2005. Annualized ROA for the three months ended September 30, 2006 was $1.43 \%$ compared to $1.45 \%$ for the quarter ended September 30, 2005.

The slight increase in net income and profitability for the quarter ended September 30, 2006 compared to the same period in the prior year was mainly due to the increases in net interest income and non-interest income and was partially offset by the increases in the provision for credit losses and increases in non-interest expenses. Net interest income increased due to an increase in average interest earning assets provided by our organic growth, and the positive effect of our asset sensitive position. The six increases in the Federal funds interest rate from the third quarter of 2005 to the third quarter of 2006 also contributed to the increase in net interest income. Non-interest expenses increased primarily due to salaries and benefits and other expenses. Further discussion of non-interest expenses is below.

## Interest Income and Expense

Net interest income is the most significant component of our income from operations. Net interest income (the interest rate spread ) is the difference between the gross interest and fees earned on the loan and investment portfolios and the interest paid on deposits and other borrowings. Net interest income depends on the volume of and interest rate earned on interest earning assets and the volume of and interest rate paid on interest bearing liabilities.

The following table sets forth a summary of average balances with corresponding interest income and interest expense as well as average yield and cost information for the periods presented. Average balances are derived from daily balances, and non-accrual loans are not included as interest earning assets for purposes of this table.

## CENTRAL VALLEY COMMUNITY BANCORP

 SCHEDULE OF AVERAGE BALANCES AND AVERAGE YIELDS AND RATES|  | For the Three Months Ended <br> Seppember 30, 2006 <br> Average |  |  | For the Three Months Ended <br> September 30, 2005 <br> Average <br> Balance | Interest |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

(1) Calculated on a fully tax equivalent basis, which includes Federal tax benefits relating to income earned on municipal bonds totaling $\$ 121$ and $\$ 153$ in 2006 and 2005, respectively.
(2) Loan interest income includes loan fees of \$157 in 2006 and $\$ 219$ in 2005.
(3) Average loans do not include non-accrual loans.
(4) Net interest margin is computed by dividing net interest income by total average interest-earning assets.

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Interest and fee income from loans increased $18.91 \%$ in the third quarter of 2006 compared to the same period of 2005. Management believes its focus on building relationships, which resulted in an increase in loan volume, and six interest rate increases that have occurred since September 30, 2005, were the major components of the $\$ 1,044,000$ increase. Average total loans for the third quarter of 2006 increased $8.03 \%$ to $\$ 307,651,000$ compared to $\$ 284,790,000$ for the same period in 2005. Competition for loans is strong in the Central Valley. We believe we were able to meet the challenge and reported an increase in the yield on loans of 77 basis points for the third quarter of 2006 to $8.54 \%$ compared to $7.77 \%$ for the same period of 2005 .

Interest income from total investments, (total investments include investment securities, Federal funds sold, interest bearing deposits with other banks, and other securities) increased $\$ 145,000$ in the third quarter of 2006 compared to the same period of 2005, mainly due to an increase in the rates earned. The six Federal funds interest rate increases was the primary reason for the increase in yield. The yield on total investments for the quarter ended September 30, 2006 was $4.85 \%$ compared to $4.19 \%$ for the quarter ended September 30, 2005. Income from investments represents $21.76 \%$ of net interest income for the third quarter of 2006 compared to $21.16 \%$ for the same quarter in 2005 .

Total interest income for the third quarter of 2006 increased $\$ 1,189,000$, to $\$ 7,893,000$ compared to $\$ 6,704,000$ for the quarter ended September 30,2005 . The increase was due to the $3.76 \%$ increase in the average balance of interest earning assets, combined with the 84 basis point increase in the yield on those assets. Average interest earning assets increased to $\$ 429,018,000$ for the quarter ended September 30, 2006 compared to $\$ 413,458,000$ for the quarter ended September 30, 2005. The yield on interest earning assets increased to $7.49 \%$ for the quarter ended September 30, 2006 compared to $6.65 \%$ for the quarter ended September 30, 2005. The $\$ 15,560,000$ increase in average earning assets can be attributed to our own organic growth.

Interest expense on deposits for the quarter ended September 30, 2006 increased $\$ 635,000$ or $60.65 \%$ to $\$ 1,682,000$ compared to $\$ 1,047,000$ for the quarter ended September 30, 2005. The cost of deposits, calculated by dividing annualized interest expense on interest bearing deposits by total deposits, increased 62 basis points to $1.65 \%$ for the quarter ended September 30, 2006 compared to $1.03 \%$ for the same period in 2005 . This increase was due to the repricing of interest bearing deposits as a result of the increasing rate environment. Partially offsetting the rate increase was a decrease in average interest bearing deposits of $1.30 \%$ or $\$ 3,686,000$ comparing the third quarter of 2006 to the same period in 2005. Average interest-bearing deposits were $\$ 278,890,000$ for the quarter ended September 30, 2006, with an effective rate paid of $2.41 \%$, compared to $\$ 282,576,000$ for the same period ended September 30, 2005, with an effective rate paid of $1.48 \%$.

Average other borrowings increased to $\$ 7,996,000$ with an effective rate of $5.35 \%$ for the quarter ended September 30, 2006 compared to $\$ 6,500,000$ with an effective rate of $4.00 \%$ for the quarter ended September 30, 2005. Included in other borrowings are advances from the Federal Home Loan Bank (FHLB) for liquidity and a loan from a major bank, primarily to provide additional capital for the Bank in conjunction with the merger of Bank of Madera County in 2005. This bank loan is indexed to prime rate or to the three-month LIBOR and reprices quarterly. The FHLB advances are fixed rate borrowings.

The cost of all of our interest bearing liabilities increased 95 basis points to $2.49 \%$ for the quarter ended September 30, 2006 compared to $1.54 \%$ for the quarter ended September 30, 2005

In partial offset to the increase in the cost of interest bearing deposits and other borrowings, the increase in non-interest bearing demand deposits has also contributed significantly to the lowered cost of funds. Average demand deposits increased $4.71 \%$ from an average $\$ 124,044,000$ for the quarter ended September 30, 2005 to $\$ 129,888,000$ for the quarter ended September 30, 2006. Average transaction accounts (including interest bearing checking, money market accounts and non-interest bearing demand deposits) decreased $1.65 \%$ to $\$ 286,334,000$ for the quarter ended September 30, 2006 compared to $\$ 291,126,000$ for the quarter ended September 30, 2005.

## Net Interest Income before Provision for Credit Losses

Net interest income before provision for credit losses for the quarter ended September 30, 2006 increased $\$ 512,000$ or $9.16 \%$ to $\$ 6,104,000$ compared to $\$ 5,592,000$ for the quarter ended September 30, 2005. This increase was primarily due to the increase in the net interest margin of 25 basis points, combined with an increase in average interest earning assets and a decrease in average interest-bearing liabilities. Average interest earning assets were $\$ 429,018,000$ for the quarter ended September 30, 2006 with a net interest margin of $5.82 \%$ compared to $\$ 413,458,000$ with a net interest margin of $5.57 \%$ for the quarter ended September 30, 2005. For a discussion of the repricing of our assets and liabilities, see Item 3 - Quantitative and Qualitative Disclosure about Market Risk.

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## Provision for Credit Losses

Additions to the allowance for credit losses in the third quarter of 2006 were $\$ 100,000$ compared to $\$ 10,000$ for the third quarter of 2005 . The increase in 2006 is principally due to the increase in the volume of outstanding loans and our assessment of the overall adequacy of the allowance for credit losses.

The Company had no non-performing loans as of September 30, 2006 compared to non-performing loans as a percentage of loans of $0.20 \%$ as of September 30, 2005. Non-performing loans as of September 30, 2005 were $\$ 591,000$. The Company did not have any other real estate owned at September 30, 2006 or 2005.

The Company had $\$ 82,000$ net loan recoveries for the third quarter of 2006 compared to net charge-offs of $\$ 33,000$ for the same quarter in 2005. The net recovery ratio, which reflects net recoveries to average loans, was $0.027 \%$ for the quarter ended September 30, 2006 compared to a net charge-off ratio of $0.011 \%$ for the quarter ended September 30, 2005. Refer to the allowance for credit losses section for further discussion of credit quality.

## Non-Interest Income

Non-interest income is comprised primarily of customer service charges, loan placement fees, net gains on sales of investments and assets, and other income. Non-interest income was $\$ 1,295,000$ for the quarter ended September 30, 2006 compared to $\$ 1,028,000$ for the same period ended September 30, 2005. The $\$ 267,000$ increase in non-interest income comparing the quarter ended September 30, 2006 to the same period in 2005 was primarily due to net realized gains from the sale and disposal of assets and an increase in service charges and fees earned on deposit accounts.

Customer service charges increased $\$ 59,000$ to $\$ 665,000$ for the third quarter of 2006 compared to $\$ 606,000$ for the same period in 2005 . The increase is the result of a $\$ 37,000$ increase in NSF fees and a $\$ 22,000$ increase in transaction account service charges.

The Company had $\$ 188,000$ net realized gain from the sale and disposal of assets in the third quarter of 2006. As mentioned above, the gain was primarily the result of a pre-tax gain on sale of real property of $\$ 265,000$. The sale was related to the consolidation of certain administrative, support and other office functions from five office buildings into a single location. Offsetting the gain from the sale were losses associated with the write down of assets and tenant improvements in the buildings vacated.

## Non-Interest Expenses

Salaries and employee benefits, occupancy, professional services, and data processing are the major categories of non-interest expenses. Non-interest expenses increased $\$ 610,000$ to $\$ 4,631,000$ for the quarter ended September 30, 2006 compared to $\$ 4,021,000$ for the same period ended September 30, 2005.

The Company s efficiency ratio, measured as the percentage of non-interest expenses (exclusive of amortization of core deposit intangible assets) to net interest income before provision for credit losses plus non-interest income (excluding net gains from sales of securities and assets), improved to $62.50 \%$ for the third quarter of 2006 compared to $63.46 \%$ for the third quarter of 2005 .

Salaries and employee benefits increased $\$ 336,000$ or $14.28 \%$ to $\$ 2,689,000$ for the third quarter of 2006 compared to $\$ 2,353,000$ for the third quarter of 2005. The increase in salaries and employee benefits for the third quarter of 2006 can be attributed to an increase in the number of employees and normal cost increases for salaries and benefits, the new employees for our downtown Fresno branch, incentive based compensation due to increased loan production profitability, and stock based compensation expense.

Occupancy and equipment expense increased $\$ 75,000$ to $\$ 609,000$ for the third quarter of 2006 compared to $\$ 534,000$ for the third quarter of 2005. The $14.04 \%$ increase in occupancy expense for the quarter ended September 30, 2006 was due mainly to normal increases in rent on existing leaseholds, and other occupancy and equipment related expenses mainly associated with opening the new downtown Fresno branch.

Other non-interest expenses increased $\$ 199,000$ or $17.55 \%$ in the period under review. The increase is mainly due to pre-tax relocation related expenses of $\$ 89,000$ in connection with the consolidation of certain offices of the Bank into one location as mentioned previously.

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## Provision for Income Taxes

The effective income tax rate was $37.44 \%$ for the third quarter of 2006 compared to $36.31 \%$ for the same period of 2005. Provision for income taxes totaled $\$ 999,000$ and $\$ 940,000$ for the quarter ended September 30, 2006, and 2005, respectively.

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## FINANCIAL CONDITION

## SUMMARY OF CHANGES IN CONSOLIDATED BALANCE SHEETS

## September 30, 2006 compared to December 31, 2005

As of September 30, 2006, total assets were $\$ 469,924,000$, a decrease of $2.84 \%$, or $\$ 13,753,000$, compared to $\$ 483,677,000$ as of December 31, 2005. Total gross loans increased $3.03 \%$ or $\$ 9,133,000$, to $\$ 310,935,000$ as of September 30, 2006 compared to $\$ 301,802,000$ as of December 31, 2005. Total deposits decreased $4.23 \%$ or, $\$ 18,244,000$ to $\$ 412,745,000$ as of September 30, 2006 compared to $\$ 430,989,000$ as of December 31, 2005. Stockholders equity increased to $\$ 47,881,000$ as of September 30, 2006 compared to $\$ 41,523,000$ as of December 31, 2005.

## Investments

Our investment portfolio consists primarily of agency securities, mortgage backed securities, municipal securities, and overnight investments in the Federal Funds market and are all classified as available-for-sale. As of September 30, 2006, $\$ 30,821,000$ was held as collateral for public funds, treasury, tax, and for other purposes. Our investment policies are established by the Board of Directors and implemented by our Investment/Asset Liability Committee. It is designed primarily to provide and maintain liquidity, to enable us to meet our pledging requirements for public money and borrowing arrangements, to generate a favorable return on investments without incurring undue interest rate and credit risk, and to complement our lending activities.

The volume of our investment securities, as described in the table below, is generally considered higher than our peers due mostly to our relatively low loan to deposit ratio. The amortized cost of these investment securities decreased $11.25 \%$ from $\$ 106,437,000$ at December 31, 2005 to $\$ 94,458,000$ at September 30, 2006. In 2006, we repositioned our holdings in municipal securities and sold several municipal securities that were less than five years from maturity or call resulting in a net pre-tax gain of $\$ 92,000$. We also sold other investment securities mainly for liquidity purposes resulting in further net gains of $\$ 31,000$. The fair value of the portfolio reflected an unrealized loss of $\$ 78,000$ at September 30,2006 compared to an unrealized loss of $\$ 845,000$ at December 31,2005 , which reflects the increase in bond prices in the third quarter of 2006.

We held $\$ 1,865,000$ in Federal Home Loan Bank stock as of September 30, 2006 compared to $\$ 1,659,000$ as of December 31, 2005. The increase is the result of new shares purchased to support a larger borrowing capacity and dividends received.

The following table sets forth the carrying values and estimated fair values of our investment securities portfolio (in thousands) at the dates indicated:

| September 30, 2006 <br> Investment Type | Amortized Cost | Gross <br> Unrealized <br> Gain | Gross <br> Unrealized (Loss) |  | Estimated <br> Market <br> Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Government agencies | \$ 25,746 |  | \$ (396 | ) | \$ 25,350 |
| Obligations of states and political subdivisions | 25,108 | \$ 498 | (105 | ) | 25,501 |
| U.S. Government agencies collateralized by mortgage oblighations | 39,933 | 189 | (220 | ) | 39,902 |
| Other securities | 3,671 |  | (44 | ) | 3,627 |
|  | \$ 94,458 | \$ 687 | \$ (765 | ) | \$ 94,380 |


| December 31, 2005 <br> Investment Type | Amortized Cost | Gross <br> Unrealized <br> Gain | Gross <br> Unrealized <br> (Loss) |  | Estimated <br> Market <br> Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Government agencies | \$ 23,314 | \$ | \$ (658 | ) | \$ 22,656 |
| Obligations of states and political subdivisions | 31,036 | \$ 371 | (473 | ) | 30,934 |
| U.S. Government agencies collateralized by mortgage oblighations | 48,479 | 237 | (285 | ) | 48,431 |
| Other securities | 3,608 | 0 | (37 | ) | 3,571 |
|  | 106,437 | \$ 608 | \$ (1,453 | ) | \$ 105,592 |

Management periodically evaluates each investment security for other than temporary impairment, relying primarily on industry analyst reports, observation of market conditions and interest rate fluctuations. Management believes it will be able to collect all amounts due according to the contractual terms of the underlying investment securities and that the noted decline in fair value is considered temporary and due only to interest

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## Loans

Total gross loans increased to $\$ 310,935,000$ as of September 30, 2006 compared to $\$ 301,802,000$ as of December 31, 2005 .
The following table sets forth information concerning the composition of our loan portfolio at the dates indicated:

| Loan Type <br> (Dollars in thousands) | September 30, 2006 | \% of Total <br> loans |  | December 31, 2005 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

As of September 30, 2006, a concentration of loans existed in loans collateralized by real estate (real estate, real estate construction, land development and other land loans, and equity lines of credit) comprising $68.04 \%$ of total loans. This level of concentration is consistent with $64.21 \%$ at December 31, 2005. Although management believes the loans within this concentration have no more than the normal risk of collectibility, a substantial decline in the performance of the economy in general or a decline in real estate values in the our primary market areas, in particular, could have an adverse impact on collectibility, increase the level of real estate-related non-performing loans, or have other adverse effects which alone or in the aggregate could have a material adverse effect on our business, financial condition, results of operations and cash flows.

We believe that our commercial real estate loan underwriting policies and practices result in prudent extensions of credit, but recognize that our lending activities result in relatively high reported commercial real estate lending levels. Commercial real estate loans include certain loans which represent low to moderate risk and certain loans with higher risks.

The Board of Directors reviews and approves concentration limits and exceptions to limitations of concentration are reported to the Board of Directors at least quarterly.

Non-performing assets. Non-performing assets consist of non-performing loans, other real estate owned ( OREO ) and repossessed assets. Non-performing loans are those loans which have (i) been placed on non-accrual status, (ii) been subject to troubled debt restructurings, (iii) been classified as doubtful under our asset classification system, or (iv) become contractually past due 90 days or more with respect to principal or interest and have not been restructured or otherwise placed on non-accrual status. A loan is classified as non-accrual when 1) it is maintained on a cash basis because of deterioration in the financial condition of the borrower, 2) payment in full of principal or interest under the original contractual terms is not expected, or 3) principal or interest has been in default for a period of 90 days or more unless the asset is both well secured and in the process of collection. Management maintains certain loans that have been brought current by the borrower (less than 30 days delinquent) on non-accrual status until such time as management has determined that the loans are likely to remain current in future periods.

At September 30, 2006 and December 31, 2005, we had no OREO, repossessed assets or restructured loans. At September 30, 2006, we had no non-accrual loans compared to two non-accrual loans totaling $\$ 616,000$ at December 31, 2005. A summary of non-accrual, restructured, and loans past due more than 90 days at September 30, 2006 and December 31, 2005 is set forth below. The Company had no restructured loans and no accruing loans past due more than 90 days at September 30, 2006 and December 31, 2005. Management can give no assurance that non-accrual and other non-performing loans will not increase in the future.

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## Composition of Non-accrual, Past Due and Restructured Loans

| (Dollars in Thousands) | September 30, 2006 | December 31, 2005 |  |
| :--- | :--- | :--- | :--- |
| Non-accrual Loans |  | $\$$ | 591 |
| Real Estate |  | 25 |  |
| Commercial and Industrial |  | 616 |  |
| Total non-accrual |  |  |  |
| Accruing loans past due 90 days or more | $\$$ | 616 |  |
| Restructured loans | 0 | 0.20 | $\%$ |
| Total non-performing loans | 0 | $\%$ | 6 |

We measure our impaired loans by using the fair value of the collateral if the loan is collateral-dependent and the present value of the expected future cash flows discounted at the loan s effective interest rate if the loan is not collateral-dependent. As of September 30, 2006, the Company had no impaired loans.

Classified Assets. From time to time, management has reason to believe that certain borrowers may not be able to repay their loans within the parameters of the present repayment terms, even though, in some cases, the loans are current at the time. These loans are graded in the classified loan grades of substandard, doubtful, or loss and include non-performing loans. Each classified loan is monitored monthly.

Allowance for Credit Losses. We have established a methodology for the determination of provisions for credit losses. The methodology is set forth in a formal policy and takes into consideration the need for an overall allowance for credit losses as well as specific allowances that are tied to individual loans. Our methodology for assessing the appropriateness of the allowance consists of several key elements, which include the formula allowance and a specific allowance for identified problem loans.

In originating loans, we recognize that losses will be experienced and that the risk of loss will vary with, among other things, the type of loan being made, the creditworthiness of the borrower over the term of the loan, general economic conditions and, in the case of a secured loan, the quality of the collateral securing the loan. The allowance is increased by provisions charged against earnings and reduced by net loan charge offs. Loans are charged off when they are deemed to be uncollectible, or partially charged off when portions of a loan are deemed to be uncollectible. Recoveries are generally recorded only when cash payments are received.

The allowance for credit losses is maintained to cover losses inherent in the loan portfolio. The responsibility for the review of our assets and the determination of the adequacy lies with management and our Directors Audit Committee. They delegate the authority to the CCA to determine the loss reserve ratio for each type of asset and review, at least quarterly, the adequacy of the allowance based on an evaluation of the portfolio, past experience, prevailing market conditions, amount of government guarantees, concentration in loan types and other relevant factors.

[^0]Credit Administration adheres to an internal asset review system and loss allowance methodology designed to provide for timely recognition of problem assets and adequate valuation allowances to cover expected asset losses. The Bank sasset monitoring process includes the use of asset classifications to segregate the assets, largely loans and real estate, into various risk categories. The Bank uses the various asset classifications as a means of measuring risk and determining the adequacy of valuation allowances by using a nine-grade system to classify assets. All credit facilities exceeding 90 days of delinquency require classification.

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The following table sets forth information regarding our allowance for credit losses at the dates and for the periods indicated:

|  | For the Nine Month <br> Period Ended <br> September 30, 2006 | For the Twelve Month <br> Period Ended <br> December 31, 2005 |  |
| :--- | :--- | :--- | :--- |
| (In thousands) | $\$$ | 3,339 | $\$$ |
| Balance, beginning of the year | 600 | 510 |  |
| Provision charged to operations | 662 | (787 |  |

As of September 30, 2006 the balance in the allowance for credit losses was $\$ 3,607,000$ compared to $\$ 3,339,000$ as of December 31, 2005. Net charge offs in 2006 totaled $\$ 332,000$. As mentioned above, in 2006 we recorded a charge-off relating to a $\$ 527,000$ commercial relationship. To date $\$ 179,000$ of this charge off has been recovered and the Company does not anticipate any further recoveries. The balance of commitments to extend credit on undisbursed construction and other loans and letters of credit was $\$ 145,672,000$ as of September 30, 2006 compared to $\$ 133,956,000$ as of December 31, 2005. Risks and uncertainties exist in all lending transactions, and even though there have historically been no charge offs on construction and other loans that have not been fully disbursed, our management and Directors Loan Committee have established reserve levels based on historical losses as well as economic uncertainties and other risks that exist as of each reporting period.

As of September 30, 2006 the allowance was $1.16 \%$ of total gross loans compared to $1.11 \%$ as of December 31, 2005. During the nine months ended September 30, 2006, there were no major changes in loan concentrations that significantly affected the allowance for credit losses. There have been no significant changes in estimation methods during the periods presented. Assumptions regarding the collateral value of various under performing loans may affect the level and allocation of the allowance for credit losses in future periods. The allowance may also be affected by trends in the amount of charge offs experienced or expected trends within different loan portfolios. Management believes the allowance at September 30, 2006 is adequate based upon its ongoing analysis of the loan portfolio, historical loss trends and other factors. However, no assurance can be given that the Company may not sustain charge-offs which are in excess of the allowance in any given period.

## Deposits and Borrowings

Total deposits decreased $\$ 18,244,000$ or $4.23 \%$ to $\$ 412,745,000$ as of September 30, 2006 compared to $\$ 430,989,000$ as of December 31, 2005. Interest bearing deposits increased $\$ 7,007,000$ or $2.52 \%$ to $\$ 284,992,000$ as of September 30, 2006 compared to $\$ 277,985,000$ as of December 31,2005 . Non-interest bearing deposits decreased $\$ 25,251,000$ or $16.50 \%$ to $\$ 127,753,000$ as of September 30, 2006 compared to $\$ 153,004,000$ as of December 31, 2005. Non-interest bearing deposits were impacted by several agricultural processors who held crop funds, mainly for raisins and nuts, in the fourth quarter of 2005 which were then paid out to farmers in the first quarter of 2006, along with overall sluggish deposit growth during the first nine months of 2006 as a portion of the deposits appear to be moving to higher yielding equity markets.

By expanding our branching network we anticipate broadening our deposit gathering base. We opened an additional branch in the February 2006 in downtown Fresno, California. We received approval from the FDIC and California Department of Financial Institutions to open a branch in the Sunnyside area of Fresno which we expect to open during the fourth quarter of 2006. We also plan expansion of our Clovis In-store and Kerman branches in late 2006 or early 2007.

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The composition of deposits and average interest rates paid at September 30, 2006 and December 31, 2005 is summarized in the table below.

| (Dollars in thousands) | $\begin{aligned} & \text { September 30, } \\ & 2006 \end{aligned}$ | Percent of <br> Total <br> Deposits | Effective <br> Rate | $\begin{aligned} & \text { December 31, } \\ & 2005 \end{aligned}$ | Percent of <br> Total <br> Deposits | Effective <br> Rate |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NOW Accounts | \$ 52,799 | 12.8 | \% 0.10 | \% \$ 56,991 | 13.2 | \% 0.10 | \% |
| MMA Accounts | 109,515 | 26.5 | \% 2.21 | \% 108,024 | 25.1 | \% 1.35 | \% |
| Time Deposits | 100,958 | 24.5 | \% 3.49 | \% 88,581 | 20.5 | \% 2.55 | \% |
| Savings Deposits | 21,720 | 5.3 | \% 0.42 | \% 24,389 | 5.7 | \% 0.34 | \% |
| Total Interest-bearing | 284,992 | 69.1 | \% 2.08 | \% 277,985 | 64.5 | \% 1.37 | \% |
| Non-interest bearing | 127,753 | 30.9 | \% | 153,004 | 35.5 | \% |  |
| Total deposits | 412,745 | 100.0 | \% | \$ 430,989 | 100.0 | \% |  |

Short-term borrowings totaled $\$ 3,250,000$ as of September 30, 2006 and December 31, 2005. Short-term borrowings at September 30, 2006, include $\$ 1,250,000$ in principal payments coming due in the next twelve months on the loan with a major bank (described below) and $\$ 2,000,000$ in FHLB advances maturing in the next twelve months. We maintain a line of credit with the FHLB collateralized by commercial loans and government securities. Refer to Liquidity below for further discussion of FHLB advances.

Long term debt, which consisted of payments coming due in 2007 on a loan with a major bank (described below), totaled $\$ 313,000$ as of September 30, 2006 compared to $\$ 3,250,000$ as of December 31, 2005.

The Company has a non-revolving loan agreement with a major bank under which it initially borrowed $\$ 2,500,000$ and which had $\$ 1,563,000$ in outstanding principal balance at September 30, 2006. The loan bears interest indexed to prime or LIBOR, at the Company s election and reprices each quarter. During the first nine months of 2006, the effective rate on the note was $7.83 \%$. The weighted average rate on the $\$ 2,000,000$ FHLB advances was $2.66 \%$ and weighted average maturity was 0.37 years.

## Capital

Our stockholders equity increased to $\$ 47,881,000$ as of September 30,2006 compared to $\$ 41,523,000$ as of December 31, 2005. The increase in stockholders equity is a result of net income of $\$ 4,768,000$ for the nine months ended September 30, 2006 combined with the proceeds from the exercise of stock options, the recording of the stock based compensation expense and the decrease in accumulated other comprehensive losses as a result of changes in unrealized losses on available-for-sale investment securities.

During the period the Company s borrowing, described above, remains outstanding, which is expected to be until approximately 2007, the Bank does not anticipate paying dividends to the Company except for dividends that are necessary to meet the ordinary and usual operating expenses of the Company provided that the Bank would not pay any dividend that would cause it to be deemed not well capitalized under applicable banking laws and regulations.

Management considers capital requirements as part of its strategic planning process. The strategic plan calls for continuing increases in assets and liabilities, and the capital required may therefore be in excess of retained earnings. The ability to obtain capital is dependent upon the capital markets as well as our performance. Management regularly evaluates sources of capital and the timing required to meet its strategic objectives

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The following table presents the Company s and the Bank s capital ratios as of September 30, 2006 and December 31, 2005.

| (Dollars in thousands) | September 30, 2006 <br> Amount |  |  | December 31, 2005 <br> Rmount | Ratio |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Liquidity

Liquidity management involves our ability to meet cash flow requirements arising from fluctuations in deposit levels and demands of daily operations, which include funding of securities purchases, providing for customers credit needs and ongoing repayment of borrowings. Our liquidity is actively managed on a daily basis and reviewed periodically by our management and Director s Asset/Liability Committees. This process is intended to ensure the maintenance of sufficient funds to meet our needs, including adequate cash flow for off-balance sheet commitments.

Our primary sources of liquidity are derived from financing activities which include the acceptance of customer and, to a lesser extent, broker deposits, federal funds facilities and advances from the Federal Home Loan Bank of San Francisco. These funding sources are augmented by payments of principal and interest on loans, the routine maturities and paydowns of securities from the securities portfolio, the stability of our core deposits and the ability to sell investment securities. Primary uses of funds include withdrawal of and interest payments on deposits, originations and purchases of loans, purchases of investment securities, and payment of operating expenses.

As a means of augmenting our liquidity, we have established Federal funds lines with correspondent banks. At September 30, 2006 our available borrowing capacity includes approximately $\$ 18,000,000$ in Federal funds lines with our correspondent banks and $\$ 14,619,000$ in unused FHLB advances. We believe our liquidity sources to be stable and adequate. At September 30, 2006, we were not aware of any information that was reasonably likely to have a material effect on our liquidity position.

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The following table reflects the Company s credit lines, balances outstanding, and pledged collateral at September 30, 2006 and December 31, 2005:

| Credit Lines (In thousands) | September 30, 2006 | Balance at <br> September 30, 2006 | December 31, 2005 | Balance at December 31, 2005 |
| :---: | :---: | :---: | :---: | :---: |
| Unsecured Credit Lines (interest rate varies with market) | \$18,000 | \$-0- | \$14,100 | \$-0- |
| Federal Home Loan Bank (interest rate at prevailing interest rate) | Collateral pledged \$17,142 <br> Fair Value of Collateral $\$ 16,994$ | \$2,000 | Collateral pledged \$6,680 Fair Value of Collateral \$6,598 | \$4,000 |
| Federal Reserve Bank (interest rate at prevailing discount interest rate) | Collateral pledged $\$ 3,317$ <br> Fair Value of Collateral $\$ 2,243$ | \$-0- | Collateral pledged \$3,350 Fair Value of Collateral \$3,252 | \$-0- |

The liquidity of the parent company, Central Valley Community Bancorp is primarily dependent on the payment of cash dividends by its subsidiary, Central Valley Community Bank, subject to limitations imposed by the regulations.

## OFF-BALANCE SHEET ITEMS

In the ordinary course of business, the Company is a party to financial instruments with off-balance risk. These financial instruments include commitments to extend credit and standby letters of credit. Such financial instruments are recorded in the financial statements when they are funded or related fees are incurred or received. For a fuller discussion of these financial instruments, refer to Note 6 Commitments and Contingencies of the Company s condensed consolidated financial statements included herein and Note 10 Commitments and Contingencies in the Company s 2005 Annual Report to Shareholders on Form 10-K.

In the ordinary course of business, the Company is party to various operating leases. For a fuller discussion of these financial instruments, refer to Note 10 Commitments and Contingencies in the Company s 2005 Annual Report to Shareholders on Form 10-K.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Interest rate risk ( IRR ) and credit risk constitute the two greatest sources of financial exposure for insured financial institutions. IRR represents the impact that changes in absolute and relative levels of market interest rates may have upon our net interest income ( NII ). Changes in the NII are the result of changes in the net interest spread between interest-earning assets and interest-bearing liabilities (timing risk), the relationship between various rates (basis risk), and changes in the shape of the yield curve.

We realize income principally from the differential or spread between the interest earned on loans, investments, other interest-earning assets and the interest incurred on deposits and borrowings. The volumes and yields on loans, deposits and borrowings are affected by market interest rates. As of September 30, 2006, approximately $81.5 \%$ of our loan portfolio was tied to adjustable rate indices. The majority of these adjustable rate loans are tied to prime and reprice within 90 days. The majority of our time deposits have a fixed rate of interest. As of September 30, 2006, $88.3 \%$ of our time deposits mature within one year or less. As of September 30, 2006, $\$ 313,000$ of our long-term debt reprices on a quarterly basis.

Changes in the market level of interest rates directly and immediately affect our interest spread, and therefore profitability. Sharp and significant changes to market rates can cause the interest spread to shrink or expand significantly in the near term, principally because of the timing differences between the adjustable rate loans and the maturities (and therefore repricing) of the deposits and borrowings.

Our management and Board of Director s Asset/Liability Committees ( ALCO ) are responsible for managing our assets and liabilities in a manner that balances profitability, IRR and various other risks including liquidity. The ALCO operates under policies and within risk limits prescribed by, reviewed and approved by the Board of Directors.

The ALCO seeks to stabilize our NII by matching rate-sensitive assets and liabilities through maintaining the maturity and repricing of these assets and liabilities at appropriate levels given the interest rate environment. When the amount of rate-sensitive liabilities exceeds rate-sensitive assets within specified time periods, NII generally will be negatively impacted by an increasing interest rate environment and positively impacted by a decreasing interest rate environment. Conversely, when the amount of rate-sensitive assets exceeds the amount of rate-sensitive liabilities within specified time periods, net interest income will generally be positively impacted by an increasing interest rate environment and

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negatively impacted by a decreasing interest rate environment. The speed and velocity of the repricing of assets and liabilities will also contribute to the effects on our NII, as will the presence or absence of periodic and lifetime interest rate caps and floors.

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Simulation of earnings is the primary tool used to measure the sensitivity of earnings to interest rate changes. Earnings simulations are produced using a software model that is based on actual cash flows and repricing characteristics for all of our financial instruments and incorporate market-based assumptions regarding the impact of changing interest rates on current volumes of applicable financial instruments.

Interest rate simulations provide us with an estimate of both the dollar amount and percentage change in NII under various rate scenarios. All assets and liabilities are normally subjected to up to 300 basis point increases and decreases in interest rates in 100 basis point increments. Under each interest rate scenario, we project our net interest income. From these results, we can then develop alternatives in dealing with the tolerance thresholds.

Approximately $81.5 \%$ of our loan portfolio is tied to adjustable rate indices and $52.2 \%$ of our loan portfolio reprices within 90 days. As of September 30, 2006, we had 106 loans totaling $\$ 30,700,000$ with floors ranging from $1 \%$ to $8 \%$ and ceilings ranging from $10 \%$ to $25 \%$. In the current rate environment, the number of loans affected by floors and ceilings is minimal.

The following table shows the effects of changes in projected net interest income for the twelve months ending September 30, 2007 under the interest rate shock scenarios stated. The table was prepared as of September 30, 2006, at which time prime interest rate was $8.25 \%$. The amounts identified in the table are not materially different from what we showed at December 31, 2005.

| Hypothetical Change in Rates | Projected Net Interest Income (\$000) | Change from Rates at September 30, 2007 (\$000) |  | Percent <br> Change from Rates at September 30, 2007 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| UP 300 bp | \$ 28,569 | \$ 3,811 |  | 15.40 | \% |
| UP 200 bp | 26,823 | 2,065 |  | 8.34 | \% |
| UP 100 bp | 25,206 | 448 |  | 1.81 | \% |
| UNCHANGED | 24,758 | 0 |  |  |  |
| DOWN 100 bp | 24,150 | (608 | ) | (2.46 | )\% |
| DOWN 200 bp | 22,906 | (1,852 |  | (7.48 | )\% |
| DOWN 300 bp | 21,303 | (3,454 |  | (13.95 | )\% |

Assumptions are inherently uncertain, and, consequently, the model cannot precisely measure net interest income or precisely predict the impact of changes in interest rates on net interest income. Actual results will differ from simulated results due to timing, magnitude and frequency of interest rate changes, as well as changes in market conditions and management strategies which might moderate the negative consequences of interest rate deviations. In the model above, the simulation shows that the Company is neutral over the one-year horizon. If interest rates increase or decline, there will be similar positive and negative impact to net interest income.

## ITEM 4. CONTROLS AND PROCEDURES

As of the end of the period covered by this report, management, including the Company s Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the design and operation of the Company s disclosure controls and procedures with respect to the information generated for use in this Quarterly Report. The evaluation was based in part upon reports provided by a number of executives. Based upon, and as of the date of that evaluation, the Company s Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures were effective to provide reasonable assurances that information required to be disclosed in the reports the Company files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms, and that information required to be disclosed by the Company in the reports that it files or submits is accumulated and communicated to management as appropriate to allow timely decisions regarding required disclosure.

There was no change in the Company s internal controls over financial reporting during the quarter ended September 30, 2006 that has materially affected, or is reasonably likely to materially affect, the Company s internal controls over financial reporting.

In designing and evaluating disclosure controls and procedures, the Company s management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable, not absolute, assurances of achieving the desired control objectives and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

## PART II OTHER INFORMATION

## ITEM 1 LEGAL PROCEEDINGS

None to report.
ITEM 1A RISK FACTORS In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2005, which could materially affect our business, financial condition or future results. The risks described in our Annual Report on Form 10-K are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

| ITEM 2 CHANGES IN SECURITIES AND USE OF PROCEEDS | None to report. |
| :--- | :--- |
| ITEM 3 DEFAULTS UPON SENIOR SECURITIES | None to report. |
| ITEM 4 SUBMISSION OF MATTERS TO A VOTE OF SECURITY | None to report. |
| HOLDERS |  |
| ITEM 5 OTHER INFORMATION | None to report. |
| ITEM 6 EXHIBITS |  |

(a) Exhibits

## Exhibit

| No. | Description |
| :--- | :--- |
| 31.1 | Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 31.2 | Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 32.1 | Certification of the Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the |
| 32.2 | Sarbanes-Oxley Act of 2002 |
|  | Certification of the Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the |
| Sarbanes-Oxley Act of 2002 |  |

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## SIGNATURES

Pursuant to the requirements of the Exchange Act, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Central Valley Community Bancorp

Date: November 9, 2006

Date: November 9, 2006
/s/ Daniel J. Doyle
Daniel J. Doyle
President and Chief Executive Officer
/s/ David A. Kinross
David A. Kinross
Senior Vice President and Chief Financial Officer

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## EXHIBIT INDEX

31.1 Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
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32.2 Certification of the Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002


[^0]:    The allowance for credit losses is an estimate of the losses that may be sustained in our loan and lease portfolio. The allowance is based on two principles of accounting: (1) Statement of Financial Accounting Standards (SFAS) No. 5, Accounting for Contingencies, which requires that losses be accrued when they are probable of occurring and estimable; and (2) SFAS No. 114, Accounting by Creditors for Impairment of a Loan and SFAS No. 118, Accounting by Creditors for Impairment of a Loan Income Recognition and Disclosures, which requires that losses be accrued based on the differences between the value of collateral, present value of future cash flows or values that are observable in the secondary market and the loan balance.

