

BARCLAYS PLC  
Form 6-K  
October 10, 2003

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

**Washington, DC 20549**

**FORM 6-K**

**REPORT OF FOREIGN PRIVATE ISSUER  
PURSUANT TO RULE 13A-16 OR 15D-16  
UNDER THE SECURITIES EXCHANGE ACT OF 1934**

10 October 2003

**Barclays PLC and  
Barclays Bank PLC**

(Names of Registrants)

**54 Lombard Street  
London EC3P 3AH  
England**

(Address of Principal Executive Offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F ☒ [X]

Form 40-F

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes ☐ [ ]

No ☒ [X]

If ☒ Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b):

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## Edgar Filing: BARCLAYS PLC - Form 6-K

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This Report is a joint Report on Form 6-K filed by Barclays PLC and Barclays Bank PLC. All of the issued ordinary share capital of Barclays Bank PLC is owned by Barclays PLC.

This Report comprises:

Information given to The London Stock Exchange and furnished pursuant to General Instruction B to the General Instructions to Form 6-K.

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Interim Results Announcement

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Signatures

Interim Results - US GAAP Reconciliation

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, each of the registrants has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: October 10, 2003

BARCLAYS PLC  
(Registrant)

By: /s/ Simon Pordage

\_\_\_\_\_  
Simon Pordage  
Head of Board Support

Date: October 10, 2003

BARCLAYS BANK PLC  
(Registrant)

By: /s/ Simon Pordage

\_\_\_\_\_  
Simon Pordage  
Head of Board Support

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**Barclays PLC**  
**30th June 2003**

**Interim  
Results  
Announcement**

**6-K**

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Barclays PLC

Interim Results Announcement 2003

This document consists of the previously published results announcement of Barclays PLC for the six months ended June 30, 2003 with the addition of data relating to Barclays Bank PLC and a reconciliation of the attributable profit and shareholders' funds for both Groups prepared in accordance with UK generally accepted accounting principles to net income and shareholders' equity prepared in accordance with US generally accepted accounting principles. The purpose of this document is to include such reconciliations, consistent with Barclays' past practice, as of, and for the period ended, June 30, 2003, and does not update or otherwise supplement the information contained in the results announcement, which speaks only as of its date.

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The statutory consolidated Profit and Loss account and consolidated Balance Sheet are set out on pages 13 and 14 in the format used in the Group's 2002 Annual Report. Barclays believes that the Further Analysis of the Profit and Loss account shown on page 15 assists in the understanding of profit trends in the results.

In this document the profit and loss analysis compares, unless stated otherwise, the half-year to 30th June 2003 to the corresponding period of 2002. Balance sheet comparisons, unless stated otherwise, relate to the corresponding position at 31st December 2002. Average balance sheet comparisons relate the half-year to 30th June 2003 to the corresponding period of 2002. The prior period presentation has, where appropriate, been restated to conform with current year classification and the changes in accounting policies as described in the 2002 Annual Report.

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BARCLAYS PLC, 54 LOMBARD STREET, LONDON EC3P 3AH, TELEPHONE 020 7699 5000, COMPANY NO. 48839.

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**BARCLAYS PLC**

**INTERIM ANNOUNCEMENT OF RESULTS FOR 2003**

The information in this announcement, which was approved by the Board of Directors on 6th August 2003, does not comprise statutory accounts within the meaning of Section 240 of the Companies Act 1985 (the "Act"). Statutory accounts for the year ended 31st December 2002 including the Group's Annual Report on Form 20-F to the US Securities and Exchange Commission, which contained an unqualified audit report under Section 235 of the Act and did not make any statements under Section 237 of the Act, have been delivered to the Registrar of Companies in accordance with Section 242 of the Act.

This document contains certain forward-looking statements within the meaning of Section 21E of the US Securities Exchange Act of 1934, as amended, and Section 27A of the US Securities Act of 1933, as amended, with respect to certain of the Group's plans and its current goals and expectations relating to its future financial condition and performance. These forward-looking statements can be identified by the fact that they do not relate only to historical or current facts. Forward-looking statements sometimes use words such as "anticipate", "target", "expect", "estimate", "intend", "plan", "goal", "believe", or other words of similar meaning. By their nature, forward-looking statements involve risk and uncertainty because they relate to future events and circumstances, including, but not limited to, UK domestic and global economic and business conditions, market related risks such as changes in interest rates and exchange rates, the policies and actions of governmental and regulatory authorities, changes in legislation and the impact of competition, a number of which are beyond the Group's control. As a result, the Group's actual future results may differ materially from the plans, goals, and expectations set forth in the Group's forward-looking statements. Any forward-looking statements made by or on behalf of Barclays speak only as of the date they are made. Barclays does not undertake to update forward-looking statements to reflect any changes in Barclays expectations with regard thereto or any changes in events, conditions or circumstances on which any such statement is based. The reader should, however, consult any further disclosures that Barclays has made or may make in documents it has filed or may file with the US Securities and Exchange Commission.

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7th August 2003

**BARCLAYS PLC - SUMMARY****RESULTS FOR SIX MONTHS TO 30TH JUNE 2003 (UNAUDITED)****Operating Results**

|                                               | Half-year ended |          | %<br>Change |
|-----------------------------------------------|-----------------|----------|-------------|
|                                               | 30.06.03        | 30.06.02 |             |
|                                               | £m              | £m       |             |
| Operating income                              | <b>5,993</b>    | 5,734    | 5           |
| Operating expenses <sup>1</sup>               | <b>(3,166)</b>  | (3,046)  | 4           |
| Provisions for bad and doubtful debts         | <b>(652)</b>    | (713)    | (9)         |
| Operating profit <sup>1</sup>                 | <b>2,188</b>    | 1,972    | 11          |
| Profit before tax                             | <b>1,963</b>    | 1,755    | 12          |
| Economic profit                               | <b>742</b>      | 654      | 13          |
| Earnings per share                            | <b>21.3p</b>    | 18.6p    | 14          |
| Dividend per share                            | <b>7.05p</b>    | 6.35p    | 11          |
| Post-tax return on average shareholders funds | <b>18%</b>      | 17%      |             |

*Barclays delivered a good first half performance, demonstrating that our strategy to transform the bank is on track and gathering momentum. We have seen good revenue growth, tight cost discipline and prudent risk management. At the same time we are continuing to fund investment for the future.*

**Matthew W. Barrett, Group Chief Executive**

**Financial Summary**

Operating income increased 5% to £5,993m (2002: £5,734m).

Operating expenses<sup>1</sup> rose 4% or £120m to £3,166m (2002: £3,046m), with the majority (£109m) of the increase attributable to the move to a pensions charge (£73m) from a pensions credit (£36m) in the first half of 2002.

The cost:income ratio was maintained at 53% (2002: 53%).

Provisions fell 9% to £652m (2002: £713m). Provisions, excluding the impact of South American Corporate Banking rose 6% to £643m (2002: £609m).

Operating profit<sup>1</sup>, rose 11% to £2,188m (2002: £1,972m).

Profit before tax rose 12% to £1,963m (2002: £1,755m).

Post-tax return on average shareholders funds was 18% (2002: 17%).

Earnings per share rose 14% to 21.3p (2002: 18.6p). The interim dividend per share increased by 11% to 7.05p (2002: 6.35p).

In the first half of 2003, Barclays repurchased shares to the value of £119m and distributed £787m through the final dividend for 2002.

Equity shareholders funds were £16.1bn at 30th June 2003 (31st December 2002: £15.2bn). The tier 1 capital ratio strengthened to 8.4% (31st December 2002: 8.2%). The average economic capital (excluding goodwill) to support the Group's ongoing business requirements was approximately £10.7bn (31st December 2002: £10.3bn).

<sup>1</sup> Based on the consolidated profit and loss account, as defined for statutory purposes and shown on page 13, adjusted for the costs directly associated with the integration of Woolwich plc, goodwill amortisation and the restructuring charge. Additionally operating profit includes the profit/(loss) from joint ventures and associated undertakings prior to the amortisation of related goodwill. A profit and loss account

presentation reflecting these adjustments is on page 15.

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**BARCLAYS PLC - SUMMARY**

**Business Performance Summary <sup>1</sup>**

**Personal Financial Services** increased operating profit 12% to £534m (2002: £475m). Income was up 6% at £1,524m (2002: £1,436m). Costs rose 5% to £829m (2002: £789m). The cost:income ratio improved to 54% (2002: 55%). Provisions were down 6% at £163m (2002: £173m). Stronger volumes and active margin management helped drive improvements in income. This was broadly based with revenue growth evident across the major business activities: general insurance up 21%; consumer finance up 14%; mortgages up 12%; and, current account and savings up 5%. In mortgages, margins improved relative to the first half of 2002. The share of net new lendings in the UK was 3% (2002: 11%). The number of Openplan customers in the UK grew to 2.4 million. Barclays branded savings maintained a leading market position in new business generation.

**Barclays Private Clients** operating profit, for the ongoing business, decreased 28% to £177m (2002: £246m), with activity impacted by significantly lower equity markets and by lower interest rates than in the first half of 2002. Comparisons year-on-year are impacted by several transactions that affected the structure of the business. Fees and commissions income fell 26%. Costs fell 11% to £430m (2002: £484m). The performance in Spain continued to be strong with income growth of 27% and a 129% increase in Openplan mortgage and deposit balances. The contribution from the closed life assurance activities, reported separately within Barclays Private Clients, was a loss of £46m (2002: loss £26m).

**Barclaycard** increased operating profit 22% to £381m (2002: £312m) with strong business volumes driving income growth of 17% to £878m (2002: £751m). Costs rose 14% to £292m (2002: £256m) reflecting business growth. The cost:income ratio improved to 33% (2002: 34%). Provisions increased 13% to £205m (2002: £181m) in line with growth in the portfolio. Average UK extended credit balances grew 16% to £7.2bn (2002: £6.2bn). Barclaycard International made a profit of £1m (2002: loss £15m) on income growth of 45% and average extended credit balances which were 41% higher. In the first half of 2003, 651,000 customers (2002: 540,000) were recruited. Monument (formerly Providian UK), acquired in April 2002, has been integrated into Barclaycard.

**Business Banking** increased operating profit 5% to £674m (2002: £643m) reflecting volume growth and the benefits of tight cost management. Income grew 5% to £1,287m (2002: £1,224m), notwithstanding the impact of the implementation of the Competition Commission Inquiry transitional pricing remedy. Costs grew 1%, to £504m (2002: £498m). The cost:income ratio improved to 39% (2002: 41%). Provisions rose 38% to £110m (2002: £80m), the increase being substantially attributable to provisions in respect of a small number of larger companies, with no particular industry concentration. The quality of the portfolio by risk grade remained stable. Average lending balances increased 11% to £46.1bn and average deposit balances increased 4% to £45.3bn.

**Barclays Africa** operating profit rose 31% to £63m (2002: £48m). The acquisition of BNPI Mauritius, completed in November 2002, made a positive contribution.

<sup>1</sup> The Business Performance Summary is based on statutory definitions but with costs adjusted for those directly associated with the integration into the Barclays Group of Woolwich plc, goodwill amortisation and the restructuring charge. Additionally, operating profit includes the profit/(loss) from joint ventures and associated undertakings prior to amortisation of related goodwill. Further business analysis on this basis appears on pages 32-44.

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**BARCLAYS PLC - SUMMARY**

**Business Performance Summary (continued)**

**Barclays Capital** operating profit increased 14% to £420m (2002: £370m). Operating income grew 7% to a record £1,308m (2002: £1,224m). Market risk was maintained at a level similar to the prior period, with an average Daily Value at Risk (DVaR) of £23m (2002: £22m). Costs rose 8% as revenue related costs increased consequent on strong performance. Provisions declined 14% reflecting improvements in the credit environment, particularly in the US. Barclays Capital improved market share, progressing to 4th in the global all debt league table with over \$100bn of debt issued for clients in the first half of 2003.

**Barclays Global Investors** operating profit increased 52% to £91m (2002: £60m). Income increased 8% to £311m (2002: £289m) reflecting asset growth, investment performance and higher margin product sales. Costs were down 4% at £220m (2002: £229m). Total assets in the Global iShares (Exchange Traded Funds) business grew 27% to £28bn (31st December 2002: £22bn). Total assets under management were £543bn (31st December 2002: £462bn) inclusive of £34bn of new funds acquired during the first half of the year.

**Progress against goals**

Barclays continued to meet its primary goal, of top quartile total shareholder return relative to its peer group, for the three and a half years ended 30th June 2003.

Cumulative economic profit for the three and a half years ended 30th June 2003 was £4.6bn relative to the goal of £5.1bn. The cumulative goal for the period 2000 to 2003 inclusive is £6.1bn.

Cumulative annual cost savings for the three and a half years ended 30th June 2003 were £1,070m and have exceeded the £1bn targeted cost savings set for the end of 2003.

For the half-year ended 30th June 2003, ongoing Woolwich integration synergies of £159m were achieved relative to a target of £330m for 2003. Barclays remains on track to achieve the target synergies of £400m per annum by the end of 2004.

**Table of Contents****BARCLAYS PLC****FINANCIAL HIGHLIGHTS (UNAUDITED)**

|                                                                               | 30.06.03  | Half-year ended<br>31.12.02 | 30.06.02  |
|-------------------------------------------------------------------------------|-----------|-----------------------------|-----------|
| <b>RESULTS<sup>1</sup></b>                                                    | <b>£m</b> | <b>£m</b>                   | <b>£m</b> |
| Net interest income                                                           | 3,236     | 3,072                       | 3,133     |
| Non-interest income                                                           | 2,757     | 2,521                       | 2,601     |
| Operating income                                                              | 5,993     | 5,593                       | 5,734     |
| Operating expenses                                                            | (3,166)   | (3,057)                     | (3,046)   |
| Provisions for bad and doubtful debts                                         | (652)     | (771)                       | (713)     |
| Provisions for contingent liabilities and commitments                         |           | (2)                         | 1         |
| Profit/(loss) from joint ventures and associated undertakings                 | 13        | (6)                         | (4)       |
| Operating profit                                                              | 2,188     | 1,757                       | 1,972     |
| Restructuring charge                                                          | (74)      | (132)                       | (55)      |
| Woolwich integration costs                                                    | (22)      | (48)                        | (32)      |
| Goodwill amortisation                                                         | (128)     | (124)                       | (130)     |
| Exceptional items                                                             | (1)       | (3)                         |           |
| Profit before tax                                                             | 1,963     | 1,450                       | 1,755     |
| Profit attributable to shareholders                                           | 1,383     | 993                         | 1,237     |
| Economic profit                                                               | 742       | 583                         | 654       |
| <b>BALANCE SHEET</b>                                                          |           |                             |           |
| Shareholders' funds                                                           | 16,064    | 15,205                      | 15,091    |
| Loan capital                                                                  | 12,553    | 11,537                      | 10,985    |
| Total capital resources                                                       | 28,810    | 26,898                      | 26,200    |
| Total assets                                                                  | 446,731   | 403,066                     | 389,708   |
| Weighted risk assets                                                          | 181,414   | 172,748                     | 165,168   |
| <b>PER ORDINARY SHARE</b>                                                     | <b>p</b>  | <b>p</b>                    | <b>p</b>  |
| Earnings (on a statutory basis)                                               | 21.3      | 15.1                        | 18.6      |
| Earnings (on an operating profit basis) <sup>1</sup>                          | 24.3      | 18.9                        | 21.4      |
| Dividend                                                                      | 7.05      | 12.00                       | 6.35      |
| Net asset value                                                               | 245.4     | 231.2                       | 227.5     |
| <b>PERFORMANCE RATIOS</b>                                                     | <b>%</b>  | <b>%</b>                    | <b>%</b>  |
| Post-tax return on average shareholders' funds (on a statutory basis)         | 17.6      | 13.0                        | 16.5      |
| Post-tax return on average shareholders' funds (on an operating profit basis) | 20.0      | 16.1                        | 18.9      |
| <b>CAPITAL RATIOS</b>                                                         | <b>%</b>  | <b>%</b>                    | <b>%</b>  |
| Tier 1 ratio                                                                  | 8.4       | 8.2                         | 7.9       |
| Risk asset ratio                                                              | 13.2      | 12.8                        | 12.9      |
| <b>GROUP YIELDS, SPREADS &amp; MARGINS</b>                                    | <b>%</b>  | <b>%</b>                    | <b>%</b>  |
| Gross yield                                                                   | 5.00      | 5.22                        | 5.48      |
| Interest spread                                                               | 2.37      | 2.32                        | 2.52      |
| Interest margin                                                               | 2.66      | 2.66                        | 2.84      |
| <b>ECONOMIC DATA</b>                                                          |           |                             |           |
| Period end - US\$/£                                                           | 1.65      | 1.61                        | 1.52      |
| Average - US\$/£                                                              | 1.61      | 1.50                        | 1.44      |
| Period end - ¥/£                                                              | 1.44      | 1.54                        | 1.55      |
| Average - ¥/£                                                                 | 1.46      | 1.59                        | 1.61      |
| FTSE 100 period end                                                           | 4,031     | 3,940                       | 4,656     |
| Average FTSE 100 in period                                                    | 3,844     | 4,085                       | 5,126     |

<sup>1</sup> Based on the Further Analysis of the Profit and Loss account as set out on page 15.





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**BARCLAYS PLC**

**HALF-YEAR REVIEW**

The environment in 2002 was tough for financial services companies globally. At the start of 2003, there were no clear indications that the geopolitical or macroeconomic climate would become materially easier. However, there has been some progress in several areas; the war with Iraq has been largely resolved and fears of a double dip recession in the US have abated. On the other hand economic growth prospects across Europe remain subdued and, if anything, have deteriorated somewhat.

Against this backdrop, the UK economy has remained relatively robust, with GDP growth forecast to be just under 2% for this year. Notwithstanding moderating house price inflation, customer confidence remains high as a result of historically low levels of interest rates and unemployment.

Overall, whilst the remainder of 2003 still has its uncertainties, the outlook is generally more stable than at the start of the year.

Barclays approach in 2003 is unchanged from 2002: the pursuit of income growth; tight cost management; a prudent approach to risk management; a focus on generating profitable business; and a relentless drive to transform our businesses.

We continue to make progress in executing our strategic agenda and have been rewarded with good momentum in financial performance across most of our businesses.

Profit before tax increased by 12% to £1,963m (2002: £1,755m). Post-tax earnings per share rose 14% to 21.3p (2002: 18.6p). We have increased the interim dividend by 11% to 7.05p (2002: 6.35p).

Our economic profit<sup>1</sup> performance during the first half was sufficient to ensure that we continued to achieve our primary goal, which is to produce top quartile total shareholder return. Economic profit for the half-year was 13% higher at £742m (2002: £654m). On a cumulative basis, economic profit for the three and a half-year period to 30th June 2003 was £4.6bn - the strongest in Barclays history - although our economic goal for 2000-2003 inclusive required a cumulative £5.1bn at this stage.

In the first half of 2003, income increased by 5% to £5,993m (2002: £5,734m). Costs<sup>2</sup> for the first half were £3,166m, an increase of 4%. The increase included the impact of the half-on-half move to a pensions charge of £73m from a pensions credit of £36m in the equivalent period in 2002, which alone accounted for over 3% of the rise in costs.

Provisions fell by 9% to £652m (2002: £713m). Excluding the impact of South American Corporate Banking half-on-half, provisions rose 6%, well below loan growth of 9%.

There are three main themes driving our financial performance: income growth and the associated risk appetite; productivity improvements; and the execution of strategic priorities.

Income growth of 5% was well diversified across the portfolio and was achieved without increasing risk appetite. Net revenue, comprising operating income less provisions, increased 6%.

<sup>1</sup> Economic profit is defined in note 2 on page 9.

<sup>2</sup> Based on the Further Analysis of the Profit and Loss account set out on page 15.

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**BARCLAYS PLC**

**HALF-YEAR REVIEW**

At a business level, we have delivered improved income growth in Personal Financial Services, up 6% at £1,524m (2002: £1,436m). This largely reflects the early benefits of increased volumes acquired during 2002. Income increased in general insurance and consumer finance, rising by 21% and 14% respectively, more than offsetting the decline in income from the IFA operation which remained subdued given poor stockmarket conditions. Mortgage income rose 12%. Openplan continued to be a powerful tool in attracting new business and strengthening relationships with existing customers.

Business Banking is experiencing the first year of impact of the Competition Commission Inquiry transitional pricing remedy. Business Banking responded proactively by consulting with the relevant customers and, based on the insights gained, offered them a choice of either interest on current account or a discounted money transmission package. During the first half of the year, we have recruited new customers and transacted more business with existing customers. Income in Business Banking rose 5%.

Our businesses which target global or regional markets, as well as the home UK market, did well. Barclaycard income growth was 17%. This was the seventh consecutive half-year of record income. An important feature of this has been the rapid development of Barclaycard International and we will continue to extend the Barclaycard brand and technologies into new geographies.

Barclays Capital had a record half-year; income rose 7% to £1,308m and operating profit grew 14% to £420m. Barclays Capital market share in core markets also grew as clients continued to respond positively to its integrated risk management and financing business model. Income growth at Barclays Capital was achieved with little change in market risk; average DVaR was £23m, broadly stable relative to 2002. Investment continued, focused on origination and distribution capabilities in the US and continental Europe. Barclays Capital remains one of the international growth engines for Barclays.

In Barclays Private Clients, business performance continued to reflect volatile equity markets, falling interest rates and the on-going challenge of managing the closed life assurance activities. Despite the difficult conditions, wealth management presents attractive opportunities and remains a key strategic priority for us. The continued reshaping of the business, headed by a new leadership team, will position us to tap into the substantial wealth management profit pools and to take advantage of the market turnaround when it occurs. We continued to invest in the business.

Barclays Global Investors income grew 8% (or 19% in dollar terms). Its excellent investment performance record in all asset classes over the short, medium and long term, combined with systematic risk control, is a winning formula.

Barclays Africa has continued to reshape its business around serving its customers in a distinctive way and has been rewarded with a 31% increase in operating profit helped by income growth of 18%. This has been achieved when often both the economic and political environments were difficult.

As we have grown income, we have maintained our focus on improving productivity. We set a goal at the end of 1999 to deliver £1bn of annual run-rate cost savings within four years. We have exceeded this goal within three and a half years, with £1,070m of savings achieved. The cost reduction initiative was not a one-off exercise, but very much part of our transformation programme. We know there are more gains to be captured through on-going productivity management; this continues to be an important agenda item for our business leaders. Each of our businesses is committed to achieving, and then at least maintaining, cost:income ratios in the top quartile of their peer group.

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**BARCLAYS PLC**

**HALF-YEAR REVIEW**

Four businesses, Barclaycard, Business Banking, Barclays Africa and Barclays Capital, had top quartile cost:income performances by the end of 2002. Barclays Global Investors achieved top quartile performance for the first time during the first half of 2003. Personal Financial Services is committed to closing the gap between its performance (54%) and top quartile (51%). Barclays Private Clients remains challenged in achieving a top quartile ratio, largely a function of a fall in income rather than productivity.

Overall, we achieved a positive margin of income growth over cost growth of 1% (or 4% if the impact of the move from a pension credit in 2002 to a pension charge in 2003 is excluded). The Group cost:income ratio was maintained at 53%.

Our strategic priorities - remain unchanged and focus on those markets where we can most profitably implement our sources of competitive advantage: UK banking; businesses where we can benefit from global or regional economies of scale (such as cards, investment banking and institutional money management); retail and corporate banking in Europe; and wealth management in the UK and Europe. We also continue to work hard on improving the functional expertise, infrastructure and management disciplines that contribute to delivering good execution.

In addition to the opportunities for growth within each line of business, we believe that there are incremental value opportunities available to the Group by exploiting synergies between different parts of the portfolio. A good example is the synergy potential between Barclays Capital and Barclays Private Clients, where the sharing of product understanding, distribution capability and intellectual capital is already showing real benefits. We are also achieving benefits from working together across our core UK businesses - Personal Financial Services, Business Banking, Barclaycard UK, and UK Premier Banking in Barclays Private Clients.

The corporate development agenda is also an important element in delivering our goals. We completed in July our purchase of Banco Zaragozano in Spain, which we see as an important part of extending our retail and commercial banking activities in Western Europe. In January, we purchased Charles Schwab Europe (now part of Barclays Private Clients) and in May 2003 we bought Clydesdale Financial Services, a point of sale credit provider (now part of Barclaycard). Monument (formerly Provident UK) which was acquired in April 2002, has been integrated into Barclaycard. We regard these acquisitions as attractive ways to accelerate the implementation of our business strategies.

Barclays has delivered a good set of results across its portfolio in the first half of 2003, and demonstrated the benefits of a diverse franchise with most of the businesses firing on all cylinders. Our transformation is giving us the ability to seize growth opportunities and to adjust rapidly to changing conditions. We are confident about our momentum and our ability to sustain it, tempered somewhat by the remaining uncertainties in the environment as well as the traditionally slower second half.

We remain committed to building a portfolio of domestic and international businesses that will deliver long-term sustainable shareholder value.

**Sir Peter Middleton**  
**Chairman**  
**Executive**

**Matthew W. Barrett**  
**Group Chief**

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|                                                                             | 30.06.03 | Half-year ended<br>31.12.02 | 30.06.02 |
|-----------------------------------------------------------------------------|----------|-----------------------------|----------|
| Number of UK branches                                                       | 2,077    | 2,080                       | 2,084    |
| Number of overseas branches                                                 | 499      | 499                         | 550      |
| Number of UK ATMs                                                           | 3,900    | 3,900                       | 3,900    |
| Employees worldwide                                                         | 73,600   | 74,700                      | 78,400   |
| Total customers registered for online banking                               | 4.2m     | 3.9m                        | 3.5m     |
| <b>UK OPENPLAN</b>                                                          |          |                             |          |
| Number of customers with Openplan from Woolwich                             | 1.3m     | 1.2m                        | 1.1m     |
| Number of customers with Openplan from Barclays                             | 1.1m     | 0.8m                        | 0.3m     |
| Total UK Openplan savings balances                                          | £ 20.6bn | £ 18.5bn                    | £ 13.2bn |
| Total UK Openplan mortgage balances                                         | £ 26.2bn | £ 21.2bn                    | £ 16.0bn |
| <b>PERSONAL FINANCIAL SERVICES</b>                                          |          |                             |          |
| Number of UK current accounts                                               | 10.6m    | 10.5m                       | 10.3m    |
| Number of UK savings accounts                                               | 10.7m    | 10.2m                       | 9.5m     |
| Total UK mortgage balances                                                  | £ 59.8bn | £ 58.7bn                    | £ 55.7bn |
| <b>BARCLAYS PRIVATE CLIENTS</b>                                             |          |                             |          |
| Total customer funds                                                        | £ 89bn   | £ 85bn                      | £ 91bn   |
| Number of Iberian Openplan customers                                        | 26,000   | 20,000                      | 12,000   |
| Average stockbroking deal volumes per day (excluding Charles Schwab Europe) | 5,500    | 6,200                       | 6,400    |
| <b>BARCLAYCARD</b>                                                          |          |                             |          |
| Number of Barclaycard UK customers                                          | 10.1m    | 9.7m                        | 9.3m     |
| Number of customers registered for online account services                  | 1.3m     | 1.1m                        | 0.9m     |
| Number of retailer relationships                                            | 88,000   | 85,000                      | 85,000   |
| Number of retailer transactions processed                                   | 0.7bn    | 0.7bn                       | 0.7bn    |
| Number of Barclaycards in issue overseas                                    | 1.32m    | 1.28m                       | 1.24m    |
| <b>BUSINESS BANKING</b>                                                     |          |                             |          |
| Number of Business Banking customers                                        | 728,000  | 727,000                     | 731,000  |
| Number of current accounts                                                  | 733,000  | 731,000                     | 738,000  |
| Number of Business Premium deposit accounts                                 | 238,000  | 238,000                     | 242,000  |
| Customers registered for online banking/BusinessMaster                      | 258,000  | 288,000                     | 273,000  |
| <b>BARCLAYS AFRICA</b>                                                      |          |                             |          |
| Number of customers accounts                                                | 1.4m     | 1.4m                        | 1.4m     |
| <b>BARCLAYS GLOBAL INVESTORS</b>                                            |          |                             |          |
| Total assets under management                                               | £ 543bn  | £ 462bn                     | £ 500bn  |
| Number of institutional clients                                             | 2,400    | 2,300                       | 2,100    |

|                                          |                             | 30.06.03          | Half-year ended<br>31.12.02 | 30.06.02          |
|------------------------------------------|-----------------------------|-------------------|-----------------------------|-------------------|
|                                          | League<br>table<br>position | issuance<br>value | League<br>table<br>position | issuance<br>value |
| <b>BARCLAYS CAPITAL</b>                  |                             |                   |                             |                   |
| Global all debt                          | 4th                         | \$103.0bn         | 6th                         | \$77.7bn          |
| European all debt                        | 3rd                         | \$ 68.2bn         | 2nd                         | \$56.5bn          |
| All international bonds (all currencies) | 5th                         | \$ 60.6bn         | 10th                        | \$43.7bn          |
| All international bonds (Euros)          | 6th                         | 30.8bn            | 8th                         | 24.0bn            |
| Sterling bonds                           | 1st                         | \$ 5.8bn          | 1st                         | \$ 8.1bn          |

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|                                     |     |         |      |         |
|-------------------------------------|-----|---------|------|---------|
| US investment grade corporate bonds | 9th | \$4.7bn | 12th | \$2.1bn |
|-------------------------------------|-----|---------|------|---------|

### **BARCLAYS PLC**

#### **GROUP PERFORMANCE MANAGEMENT**

##### **Value Based Management**

Barclays is focused on delivering superior value to its shareholders. To achieve this, we have adopted the principles of Value Based Management (VBM) to develop strategy, allocate resources and manage performance.

In applying VBM principles, Barclays has developed a disciplined, fact-based approach to strategy development and business planning, which aims to build sustainable competitive advantage. Individual businesses generate alternative business strategies to facilitate the selection of the most appropriate value-maximising option. Our aim is to achieve profitable growth in all our businesses.

In order to set a benchmark for top quartile value creation, we set performance goals designed to stretch the thinking and ambition of our businesses. These goals act as inputs into our strategy development process that in turn generates business performance commitments.

##### **Performance Goals**

At the end of 1999, Barclays set a series of four year performance goals for the period 2000 to 2003 inclusive. The primary goal is to achieve and sustain top quartile total shareholder return (TSR) relative to a peer group<sup>1</sup> of financial services companies (reviewed annually). TSR is defined as the value created for shareholders through share price appreciation, plus re-invested dividend payments.

In addition, a set of secondary four year goals were established to frame the performance required to meet the primary goal.

The first supporting goal was to double the absolute value of an investment of a hypothetical £100 in Barclays over the four year period from the end of 1999. At the time of setting the goals, analysis of financial services companies who had delivered top TSR performance indicated that this level of value creation would be required for Barclays to be in the top quartile of the peer group.

The second supporting goal was to double economic profit<sup>2</sup> over the period. At the time of setting the goals, we believed that this level of economic profit generation would be required to deliver top quartile TSR performance. This goal requires the delivery of £6.1bn of cumulative economic profit for the period 2000 to 2003 inclusive.

The third supporting goal was specifically focused on improving cost management. This goal was to reduce the annual run rate of Group costs by £1bn over the four year period to the end of 2003 thereby absorbing the impact of inflation and volume related growth during the period. Our belief is that to achieve our shareholder value aspirations we must deliver world-class productivity performance.

<sup>1</sup> Peer group for 2003: Abbey National, ABN Amro, BBVA, BNP Paribas, Citigroup, Deutsche Bank, HBOS, HSBC, Lloyds TSB, Royal Bank of Scotland and Standard Chartered. The peer group is unchanged from 2002.

<sup>2</sup> Economic profit is defined as profit after tax and minority interests plus certain gains (and losses) reported within the statement of total recognised gains and losses where they arise from the Group's business activities and are in respect of transactions with third parties, less a charge for the cost of average shareholders' funds (which includes purchased goodwill). The cost of average shareholders' funds is calculated using the capital asset pricing model. The cost of equity comprises primarily three components: the equity risk premium; the market beta; and the risk free rate. The Group's cost of average shareholders' funds for 2003 is unchanged from 2002 at 9.5%.

**Table of Contents****BARCLAYS PLC****GROUP PERFORMANCE MANAGEMENT****Performance relative to goals**

At the end of June 2003, Barclays had met its primary goal of top quartile TSR performance relative to its peer group and also delivered the cost goal ahead of schedule. However, Barclays is behind the cumulative economic profit goal and is significantly behind the absolute value goal as a result of the fall in the stock markets during the period.

**Total Shareholder Return**

For the three and a half years from 31st December 1999 to 30th June 2003, Barclays was positioned third within its peer group, thereby achieving its primary top quartile TSR performance goal.

**Absolute Value**

In order to be on track to meet this goal, the hypothetical £100 investment should have been worth £183 on 30th June 2003. The hypothetical £100 investment would actually have been worth £117.

This performance has been achieved in an environment of widespread declines in stock market values. A corresponding hypothetical investment in a basket of shares made up of the Barclays peer group would have been worth £104 on 30th June 2003, while an investment in the FTSE 100 Index would have been worth £64.

**Economic Profit**

This goal required the generation of £5.1bn of cumulative economic profit by 30th June 2003, as the contribution of the first three and a half years in the four year (2000-2003 inclusive) cumulative goal of £6.1bn. Economic profit for the first half of 2003 was £0.7bn, which combined with the cumulative £3.9bn generated between 2000 and 2002 inclusive, delivered £4.6bn of cumulative economic profit at 30th June 2003.

The breakdown of economic profit performance is shown below:

|                                                                           | Half-year ended |          |
|---------------------------------------------------------------------------|-----------------|----------|
|                                                                           | 30.06.03        | 30.06.02 |
|                                                                           | £m              | £m       |
| Profit after tax and minority interests (excluding goodwill amortisation) | 1,508           | 1,374    |
| Average shareholders' funds                                               | 16,566          | 15,682   |
| Post-tax cost of equity                                                   | 9.5%            | 9.5%     |
| Cost of average shareholders' funds                                       | (766)           | (720)    |
| Economic profit                                                           | 742             | 654      |

<sup>1</sup> The difference between the average shareholders' funds (excluding minority interests) of £15,703m and that reported above represents cumulative goodwill amortisation charged and goodwill previously written off to reserves.

<sup>2</sup> The cost includes a charge for purchased goodwill of £201m (2002: £199m). A post-tax cost of equity of 8.5% has been used for goodwill associated with the acquisition of Woolwich plc.

**Table of Contents****BARCLAYS PLC****GROUP PERFORMANCE MANAGEMENT****Economic Profit (continued)**

The table below shows the economic profit generated by each business area. Further information on the economic capital methodology and the allocation of economic capital by business can be found on pages 46 and 47.

|                                                | <b>Economic profit</b> |                 |
|------------------------------------------------|------------------------|-----------------|
|                                                | <b>Half-year ended</b> |                 |
|                                                | <b>30.06.03</b>        | <b>30.06.02</b> |
|                                                | <b>£m</b>              | <b>£m</b>       |
| Personal Financial Services                    | <b>246</b>             | 200             |
| Barclays Private Clients - ongoing business    | <b>96</b>              | 145             |
| - closed life assurance activities             | <b>(46)</b>            | (34)            |
| Barclaycard                                    | <b>174</b>             | 143             |
| Business Banking                               | <b>315</b>             | 293             |
| Barclays Africa                                | <b>19</b>              | 10              |
| Barclays Capital                               | <b>167</b>             | 143             |
| Barclays Global Investors                      | <b>52</b>              | 28              |
| Other operations <sup>1</sup>                  | <b>(14)</b>            | (54)            |
| Head office functions                          | <b>(31)</b>            | 5               |
| Goodwill <sup>2</sup>                          | <b>(201)</b>           | (199)           |
| Cost of variance to average shareholders funds | <b>(35)</b>            | (26)            |
|                                                | <b>—</b>               | <b>—</b>        |
| Economic profit                                | <b>742</b>             | 654             |
|                                                | <b>—</b>               | <b>—</b>        |

**Cost goal**

Between 2000 and 2002 inclusive, £910m of savings were achieved. In the first half of 2003, a further £160m of savings were achieved, creating a cumulative total of £1,070m. Therefore with three and a half years of the four year period elapsed, the goal had been achieved ahead of schedule.

We continue to benchmark each of our businesses against the appropriate peer group in financial services to establish top quartile efficiency ratio targets.

Barclays cost:income ratio was maintained at 53% (2002: 53%).

<sup>1</sup> Includes Transition Businesses, see page 50.

<sup>2</sup> Cost of equity charge on purchased goodwill.

**Table of Contents****BARCLAYS PLC****SUMMARY OF RESULTS (UNAUDITED)****PROFIT BEFORE TAX**

|                                    | 30.06.03<br>£m | Half-year ended<br>31.12.02<br>£m | 30.06.02<br>£m |
|------------------------------------|----------------|-----------------------------------|----------------|
| Personal Financial Services        | 534            | 508                               | 475            |
| Barclays Private Clients           |                |                                   |                |
| - ongoing business                 | 177            | 165                               | 246            |
| - closed life assurance activities | (46)           | (61)                              | (26)           |
| Barclaycard                        | 381            | 312                               | 312            |
| Business Banking                   | 674            | 625                               | 643            |
| Barclays Africa                    | 63             | 57                                | 48             |
| Barclays Capital                   | 420            | 223                               | 370            |
| Barclays Global Investors          | 91             | 50                                | 60             |
| Other operations <sup>1</sup>      | (46)           | (52)                              | (117)          |
| Head office functions              | (60)           | (70)                              | (39)           |
| Operating profit                   | 2,188          | 1,757                             | 1,972          |
| Restructuring charge               | (74)           | (132)                             | (55)           |
| Woolwich integration costs         | (22)           | (48)                              | (32)           |
| Goodwill amortisation              | (128)          | (124)                             | (130)          |
| Exceptional items                  | (1)            | (3)                               |                |
|                                    | 1,963          | 1,450                             | 1,755          |

**TOTAL ASSETS AND WEIGHTED RISK ASSETS**

|                                                         | 30.06.03<br>£m | Total assets<br>31.12.02<br>£m | 30.06.02<br>£m | 30.06.03<br>£m | Weighted risk assets<br>31.12.02<br>£m | 30.06.02<br>£m |
|---------------------------------------------------------|----------------|--------------------------------|----------------|----------------|----------------------------------------|----------------|
| Personal Financial Services                             | 73,584         | 71,871                         | 67,877         | 41,879         | 41,100                                 | 38,673         |
| Barclays Private Clients                                |                |                                |                |                |                                        |                |
| - ongoing business                                      | 15,392         | 13,087                         | 13,859         | 12,668         | 11,713                                 | 9,856          |
| - closed life assurance activities                      | 862            | 929                            | 950            |                |                                        |                |
| Barclaycard                                             | 11,412         | 10,669                         | 10,278         | 11,464         | 10,647                                 | 10,009         |
| Business Banking                                        | 51,182         | 47,315                         | 44,509         | 53,640         | 50,449                                 | 47,159         |
| Barclays Africa                                         | 2,776          | 2,632                          | 2,366          | 1,980          | 1,892                                  | 1,672          |
| Barclays Capital                                        | 274,566        | 236,472                        | 230,511        | 58,067         | 53,496                                 | 53,974         |
| Barclays Global Investors                               | 607            | 494                            | 389            | 1,083          | 666                                    | 636            |
| Other operations <sup>1</sup> and Head office functions | 4,841          | 8,379                          | 7,035          | 633            | 2,785                                  | 3,189          |
| Goodwill                                                | 3,867          | 3,934                          | 4,055          |                |                                        |                |
| Retail life-fund assets                                 | 7,642          | 7,284                          | 7,879          |                |                                        |                |
|                                                         | 446,731        | 403,066                        | 389,708        | 181,414        | 172,748                                | 165,168        |

<sup>1</sup> Includes Transition Businesses, see page 50.





**Table of Contents****BARCLAYS PLC****CONSOLIDATED PROFIT AND LOSS ACCOUNT (UNAUDITED)**

|                                                                             | 30.06.03<br>£m | Half-year ended<br>31.12.02<br>£m | 30.06.02<br>£m |
|-----------------------------------------------------------------------------|----------------|-----------------------------------|----------------|
| Interest receivable                                                         | 6,093          | 6,007                             | 6,037          |
| Interest payable                                                            | (2,857)        | (2,935)                           | (2,904)        |
| Net interest income                                                         | 3,236          | 3,072                             | 3,133          |
| Net fees and commissions receivable                                         | 2,030          | 1,961                             | 1,964          |
| Dealing profits                                                             | 530            | 320                               | 513            |
| Other operating income                                                      | 197            | 240                               | 124            |
| Total non-interest income                                                   | 2,757          | 2,521                             | 2,601          |
| Operating income                                                            | 5,993          | 5,593                             | 5,734          |
| Administration expenses - staff costs                                       | (2,026)        | (1,877)                           | (1,878)        |
| Administration expenses - other                                             | (1,092)        | (1,213)                           | (1,099)        |
| Depreciation and amortisation                                               | (269)          | (271)                             | (286)          |
| Operating expenses                                                          | (3,387)        | (3,361)                           | (3,263)        |
| Operating profit before provisions                                          | 2,606          | 2,232                             | 2,471          |
| Provisions for bad and doubtful debts                                       | (652)          | (771)                             | (713)          |
| Provisions for contingent liabilities and commitments                       |                | (2)                               | 1              |
| Operating profit                                                            | 1,954          | 1,459                             | 1,759          |
| Profit/(loss) from joint ventures and associated undertakings               | 10             | (6)                               | (4)            |
| Exceptional items                                                           | (1)            | (3)                               |                |
| Profit on ordinary activities before tax                                    | 1,963          | 1,450                             | 1,755          |
| Tax on profit on ordinary activities                                        | (567)          | (446)                             | (509)          |
| Profit on ordinary activities after tax                                     | 1,396          | 1,004                             | 1,246          |
| Minority interests - equity and non-equity                                  | (13)           | (11)                              | (9)            |
| Profit for the financial period attributable to the members of Barclays PLC | 1,383          | 993                               | 1,237          |
| Dividends                                                                   | (457)          | (787)                             | (419)          |
| Profit retained for the financial period                                    | 926            | 206                               | 818            |
| Earnings per ordinary share                                                 | 21.3p          | 15.1p                             | 18.6p          |
| Dividend per ordinary share                                                 |                |                                   |                |
| Interim                                                                     | 7.05p          |                                   | 6.35p          |
| Final                                                                       |                | 12.00p                            |                |

**Table of Contents****BARCLAYS PLC****CONSOLIDATED BALANCE SHEET (UNAUDITED)**

|                                                         |           | 30.06.03<br>£m | 31.12.02<br>£m | 30.06.02<br>£m |
|---------------------------------------------------------|-----------|----------------|----------------|----------------|
| <b>Assets:</b>                                          |           |                |                |                |
| Cash and balances at central banks                      |           | 1,717          | 2,032          | 1,414          |
| Items in course of collection from other banks          |           | 3,155          | 2,335          | 3,077          |
| Treasury bills and other eligible bills                 |           | 7,842          | 7,645          | 8,768          |
|                                                         |           |                |                |                |
| Loans and advances to banks                             | - banking | 14,937         | 15,369         | 16,889         |
|                                                         | - trading | 52,534         | 42,805         | 40,951         |
|                                                         |           |                |                |                |
|                                                         |           | 67,471         | 58,174         | 57,840         |
|                                                         |           |                |                |                |
| Loans and advances to customers                         | - banking | 164,912        | 157,222        | 151,815        |
|                                                         | - trading | 59,447         | 45,176         | 47,211         |
|                                                         |           |                |                |                |
|                                                         |           | 224,359        | 202,398        | 199,026        |
| Debt securities                                         |           | 100,122        | 94,229         | 80,744         |
| Equity shares                                           |           | 5,164          | 3,133          | 4,661          |
| Interests in joint ventures and associated undertakings |           | 454            | 455            | 89             |
| Intangible fixed assets - goodwill                      |           | 3,867          | 3,934          | 4,055          |
| Tangible fixed assets                                   |           | 1,572          | 1,626          | 1,831          |
| Other assets                                            |           | 23,366         | 19,821         | 20,324         |
|                                                         |           |                |                |                |
|                                                         |           | 439,089        | 395,782        | 381,829        |
|                                                         |           |                |                |                |
| Retail life-fund assets attributable to policyholders   |           | 7,642          | 7,284          | 7,879          |
|                                                         |           |                |                |                |
| <b>Total assets</b>                                     |           | <b>446,731</b> | <b>403,066</b> | <b>389,708</b> |
| <b>Liabilities:</b>                                     |           |                |                |                |
| Deposits by banks                                       | - banking | 51,357         | 48,751         | 39,052         |
|                                                         | - trading | 41,844         | 38,683         | 42,133         |
|                                                         |           |                |                |                |
|                                                         |           | 93,201         | 87,434         | 81,185         |
|                                                         |           |                |                |                |
| Customer accounts                                       | - banking | 153,893        | 144,078        | 143,388        |
|                                                         | - trading | 44,223         | 27,420         | 30,146         |
|                                                         |           |                |                |                |
|                                                         |           | 198,116        | 171,498        | 173,534        |
| Debt securities in issue                                |           | 48,431         | 45,885         | 46,899         |
| Items in course of collection due to other banks        |           | 1,662          | 1,416          | 1,396          |
| Other liabilities                                       |           | 68,869         | 62,651         | 52,615         |
| Undated loan capital - convertible to preference shares |           |                | 310            | 328            |
| Undated loan capital - non-convertible                  |           | 6,570          | 6,368          | 5,454          |
| Dated loan capital - convertible to preference shares   |           | 11             | 11             |                |
| Dated loan capital - non-convertible                    |           | 5,972          | 4,848          | 5,203          |

|                                                            |                |                |                |
|------------------------------------------------------------|----------------|----------------|----------------|
|                                                            | <u>422,832</u> | <u>380,421</u> | <u>366,614</u> |
| <b>Minority interests and shareholders funds:</b>          |                |                |                |
| Minority interests - equity and non-equity                 | <u>193</u>     | <u>156</u>     | <u>124</u>     |
| Called up share capital                                    | <u>1,638</u>   | <u>1,645</u>   | <u>1,661</u>   |
| Reserves                                                   | <u>14,426</u>  | <u>13,560</u>  | <u>13,430</u>  |
| Shareholders funds: equity                                 | <u>16,064</u>  | <u>15,205</u>  | <u>15,091</u>  |
|                                                            | <u>16,257</u>  | <u>15,361</u>  | <u>15,215</u>  |
|                                                            | <u>439,089</u> | <u>395,782</u> | <u>381,829</u> |
| Retail life-fund liabilities attributable to policyholders | <u>7,642</u>   | <u>7,284</u>   | <u>7,879</u>   |
| <b>Total liabilities and shareholders funds</b>            | <u>446,731</u> | <u>403,066</u> | <u>389,708</u> |

**Table of Contents****BARCLAYS PLC****FURTHER ANALYSIS OF PROFIT AND LOSS ACCOUNT (UNAUDITED)**

|                                                                                                                                  | 30.06.03<br>£m | Half-year ended<br>31.12.02<br>£m | 30.06.02<br>£m |
|----------------------------------------------------------------------------------------------------------------------------------|----------------|-----------------------------------|----------------|
| Interest receivable                                                                                                              | 6,093          | 6,007                             | 6,037          |
| Interest payable                                                                                                                 | (2,857)        | (2,935)                           | (2,904)        |
| Net interest income                                                                                                              | 3,236          | 3,072                             | 3,133          |
| Net fees and commissions receivable                                                                                              | 2,030          | 1,961                             | 1,964          |
| Dealing profits                                                                                                                  | 530            | 320                               | 513            |
| Other operating income                                                                                                           | 197            | 240                               | 124            |
| Total non-interest income                                                                                                        | 2,757          | 2,521                             | 2,601          |
| Operating income                                                                                                                 | 5,993          | 5,593                             | 5,734          |
| Administration expenses - staff costs                                                                                            | (1,960)        | (1,790)                           | (1,839)        |
| Administration expenses - other                                                                                                  | (1,062)        | (1,120)                           | (1,051)        |
| Depreciation                                                                                                                     | (144)          | (147)                             | (156)          |
| Operating expenses                                                                                                               | (3,166)        | (3,057)                           | (3,046)        |
|                                                                                                                                  | 2,827          | 2,536                             | 2,688          |
| Provisions for bad and doubtful debts                                                                                            | (652)          | (771)                             | (713)          |
| Provisions for contingent liabilities and commitments                                                                            |                | (2)                               | 1              |
| Profit/(loss) from joint ventures and associated undertakings                                                                    | 13             | (6)                               | (4)            |
| Operating profit                                                                                                                 | 2,188          | 1,757                             | 1,972          |
| Restructuring charge                                                                                                             | (74)           | (132)                             | (55)           |
| Woolwich Integration costs                                                                                                       | (22)           | (48)                              | (32)           |
| Goodwill amortisation                                                                                                            | (128)          | (124)                             | (130)          |
| Exceptional items                                                                                                                | (1)            | (3)                               |                |
| Profit on ordinary activities before tax                                                                                         | 1,963          | 1,450                             | 1,755          |
| Earnings per ordinary share before restructuring charge, Woolwich integration costs, goodwill amortisation and exceptional items | 24.3p          | 18.9p                             | 21.4p          |
| Post-tax return on average shareholders' funds (on a consistent basis with earnings per share above)                             | 20.0%          | 16.1%                             | 18.9%          |

The above results are based on the consolidated profit and loss account shown on page 13 and show operating profit before charging the restructuring charge, costs directly associated with the integration of Woolwich plc, goodwill amortisation and exceptional items. The above presentation also includes the profit/(loss) from joint ventures and associated undertakings (prior to the amortisation of related goodwill) in the calculation of operating profit. Barclays believes that identifying operating profit on this basis assists in the understanding of profit trends in the results. In previous reporting periods, operating profit was additionally adjusted to remove the impact of Woolwich fair value adjustments primarily on net interest income. The presentation above no longer makes the adjustment to operating profit and comparative amounts have been restated accordingly.

**Table of Contents****BARCLAYS PLC****FINANCIAL REVIEW****Results by nature of income and expense**

|                            | 30.06.03<br>£m | Half-year ended<br>31.12.02<br>£m | 30.06.02<br>£m |
|----------------------------|----------------|-----------------------------------|----------------|
| <b>Net interest income</b> |                |                                   |                |
| Interest receivable        | <b>6,093</b>   | 6,007                             | 6,037          |
| Interest payable           | <b>(2,857)</b> | (2,935)                           | (2,904)        |
|                            | <b>3,236</b>   | 3,072                             | 3,133          |

Group net interest income increased by 3% to £3,236m, reflecting growth in balances, which more than offset an 18 basis point fall versus the first half of 2002 in the Group interest margin, to 2.66%. The margin versus the second half of 2002 was stable.

The Group interest margin of 2.66% (2002: 2.84%) includes 0.50% (2002: 0.53%) arising from the benefit of free funds. A component of the benefit of free funds is the hedge against short term interest rate movements. The contribution of the hedge remained broadly constant at 0.21%.

The 18 basis points fall in the Group interest margin was principally attributable to a 33 basis point fall in the international interest margin. The reduction was mainly as a result of managing down the higher yielding Transition Businesses and the general fall in global interest rates. The proportion of international average interest earning assets increased.

The domestic net interest margin remained flat, reflecting active management of margins across the UK businesses, particularly in the mortgage market.

Average interest earning assets increased by 11% to £244bn (2002: £220bn).

Domestic average interest earning assets increased by 6% to £158bn (2002: £149bn), predominantly driven by a £6bn increase in mortgage balances in Personal Financial Services.

International average interest earning assets increased by 21% to £86bn (2002: £71bn), reflecting an increase of £15bn in holdings of debt securities in Barclays Capital.

**Table of Contents****BARCLAYS PLC****Yields, spreads and margins - banking business<sup>1</sup>**

|                                     | 30.06.03<br>% | Half-year ended<br>31.12.02<br>% | 30.06.02<br>% |
|-------------------------------------|---------------|----------------------------------|---------------|
| <b>Gross yield <sup>2</sup></b>     |               |                                  |               |
| Group                               | <b>5.00</b>   | 5.22                             | 5.48          |
| Domestic                            | <b>5.75</b>   | 5.86                             | 6.09          |
| International                       | <b>3.64</b>   | 3.93                             | 4.20          |
| <b>Interest spread <sup>3</sup></b> |               |                                  |               |
| Group                               | <b>2.37</b>   | 2.32                             | 2.52          |
| Domestic                            | <b>3.29</b>   | 3.16                             | 3.27          |
| International                       | <b>0.72</b>   | 0.63                             | 0.98          |
| <b>Interest margin <sup>4</sup></b> |               |                                  |               |
| Group                               | <b>2.66</b>   | 2.66                             | 2.84          |
| Domestic                            | <b>3.67</b>   | 3.56                             | 3.66          |
| International                       | <b>0.80</b>   | 0.80                             | 1.13          |
| Average UK base rate                | <b>3.80</b>   | 4.00                             | 4.00          |

<sup>1</sup> Domestic business is conducted primarily in the UK in Sterling. International business is conducted primarily in foreign currencies. In addition to the business carried out by overseas branches and subsidiaries, international business is transacted in the UK by Barclays Capital.

The yields, spreads, and margins shown above exclude non-margin related items, including profits and losses on the repurchase of loan capital and the unwinding of the discount on vacant leasehold property provisions.

<sup>2</sup> Gross yield is the interest rate earned on average interest earning assets.

<sup>3</sup> Interest spread is the difference between the interest rate earned on average interest earning assets and the interest rate paid on average interest bearing liabilities.

<sup>4</sup> Interest margin is net interest income as a percentage of average interest earning assets.

**Average interest earning assets and liabilities - banking business**

|                                             | 30.06.03<br>£m | Half-year ended<br>31.12.02<br>£m | 30.06.02<br>£m |
|---------------------------------------------|----------------|-----------------------------------|----------------|
| <b>Average interest earning assets</b>      |                |                                   |                |
| Group                                       | <b>243,668</b> | 230,033                           | 220,323        |
| Domestic                                    | <b>157,565</b> | 154,717                           | 148,903        |
| International                               | <b>86,103</b>  | 75,316                            | 71,420         |
| <b>Average interest bearing liabilities</b> |                |                                   |                |
| Group                                       | <b>216,707</b> | 203,357                           | 196,059        |
| Domestic                                    | <b>132,796</b> | 131,927                           | 128,163        |
| International                               | <b>83,911</b>  | 71,430                            | 67,896         |

**Table of Contents****BARCLAYS PLC****Net fees and commissions**

|                                    | 30.06.03<br>£m | Half-year ended<br>31.12.02<br>£m | 30.06.02<br>£m |
|------------------------------------|----------------|-----------------------------------|----------------|
| Fees and commissions receivable    | 2,298          | 2,241                             | 2,213          |
| Less: fees and commissions payable | (268)          | (280)                             | (249)          |
|                                    | <u>2,030</u>   | <u>1,961</u>                      | <u>1,964</u>   |

Group net fees and commissions increased by £66m (3%) to £2,030m, reflecting increases in most businesses, partially offset by a reduction in Barclays Private Clients.

In Personal Financial Services, there was a reduction of 2% to £389m (2002: £397m) reflecting lower income from the independent financial advisor (IFA) business.

Net fees and commissions in Barclays Private Clients decreased 26% to £240m (2002: £325m) reflecting the impact of market conditions on sales of investment products, brokerage and fund management fees in private banking and the absence of the contribution of the Caribbean.

In Barclaycard, growth in the international business, UK account activity fees and higher merchant acquiring volumes accounted for the growth in net fees and commissions of 19% to £380m (2002: £320m).

In Business Banking, net fees and commissions increased by 8% to £455m (2002: £422m). Lending fees grew rapidly and reflected the growth in the balance sheet. Foreign exchange related commission grew due to increased business volumes. Money transmission income fell and was affected by the alternative offer to customers triggered by the Competition Commission Inquiry transitional pricing remedy. The migration to lower cost electronic payment methods continued. Business Banking fees and commissions included £71m (2002: £66m) in respect of foreign exchange income on customer transactions with Barclays Capital.

Net fees and commissions in Barclays Africa increased 20% to £65m due to stronger business activity in Kenya and the acquisition of BNPI Mauritius.

Barclays Capital net fees and commissions remained in line with the prior year at £244m (2002: £245m).

Barclays Global Investors net fees and commission increased by 8% to £306m, with the increase dampened by foreign exchange translation movements of £37m and lower average market levels. Strong net new asset growth, investment performance and higher margin product sales created growth in investment management fees.

Income from the sale of Legal & General products following the alliance in 2001 is included in net fees and commissions.



**Table of Contents****BARCLAYS PLC****Dealing profits**

|                         | 30.06.03   | Half-year ended<br>31.12.02 | 30.06.02   |
|-------------------------|------------|-----------------------------|------------|
|                         | £m         | £m                          | £m         |
| Rates related business  | 449        | 356                         | 520        |
| Credit related business | 81         | (36)                        | (7)        |
|                         | <u>530</u> | <u>320</u>                  | <u>513</u> |

Almost all the Group's dealing profits are generated in Barclays Capital.

Dealing profits grew 3% to £530m, with strong performances in the credit businesses, in particular corporate bonds. This was partially offset by lower contributions in the Rates businesses in particular from US interest rate derivatives.

Total foreign exchange income was £277m (2002: £251m) and consisted of revenues earned from both retail and wholesale activities. The foreign exchange income earned on customer transactions by Personal Financial Services, Barclays Private Clients, Barclaycard, Business Banking, Barclays Africa and Barclays Global Investors, both externally and with Barclays Capital, is reported in those business units, within fees and commissions.

**Table of Contents****BARCLAYS PLC****Other operating income**

|                                              | 30.06.03   | Half-year ended<br>31.12.02 | 30.06.02   |
|----------------------------------------------|------------|-----------------------------|------------|
|                                              | £m         | £m                          | £m         |
| Dividend income from equity shares           | 3          | 4                           | 3          |
| Profits on disposal of investment securities | 55         | 51                          | 7          |
| Income from the long term assurance business | (31)       | (20)                        | (31)       |
| Property rentals                             | 9          | 9                           | 11         |
| Income on insurance underwriting             | 108        | 94                          | 84         |
| Other income                                 | 53         | 102                         | 50         |
|                                              | <u>197</u> | <u>240</u>                  | <u>124</u> |

Other operating income increased by £73m (59%) to £197m (2002: £124m).

Profits on disposal of investment securities primarily reflect realisations in the private equity business within Barclays Capital.

Virtually all of the Group's long term assurance activity is based in the UK. This UK business, which closed to new business following the formation of the strategic alliance with Legal & General in 2001, was the main contributor to the loss of £31m for 2003 and the losses experienced in 2002. The contribution for 2003 included costs of redress for customer claims in respect of endowment policies and other actuarial basis changes, partially offset by the benefit of the limited stockmarket recovery during the first half of 2003.

Total costs of customer redress in respect of endowment policies were £50m (2002: £nil).

Income on insurance underwriting rose by £24m to £108m as a result of income from increased consumer lending activities and a favourable claims experience.

**Table of Contents**

**BARCLAYS PLC**

**Operating expenses**

The Group manages core costs on the basis of three distinct categories: strategic investment, revenue related and business as usual. In addition, goodwill amortisation, restructuring costs and integration costs are reported separately.

Costs are allocated to individual categories based on the following definitions:

Strategic investment costs relate to the development costs of an investment project which has either or both of the following features:

- it generates or enables new revenue streams or definable growth in a revenue stream; or
- it generates or enables reduced costs.

Strategic investment costs exclude restructuring costs, integration costs and project operating costs.

Revenue related costs are those costs which are directly associated with a corresponding change in revenues or profit. An increase or decrease in revenues or profits will usually lead to an increase or decrease in these costs.

Business as usual costs are those costs not classified as strategic investment or revenue related. This category includes operating costs of live strategic projects, other project costs not classified as strategic and volume related costs which are not revenue related.

Restructuring costs are those charges associated with the ongoing reorganisation and restructuring of the Group's operations as part of its cost reduction initiatives.

Integration costs are in respect of projects and initiatives associated with the acquisition of Woolwich plc and include expenditure to achieve cost savings and revenue synergies.

**Table of Contents****BARCLAYS PLC**

Based on the definitions, the Group's costs are summarised in the following table:

**Operating expenses**

|                            | <b>30.06.03</b> | <b>Half-year ended<br/>31.12.02</b> | <b>30.06.02</b> |
|----------------------------|-----------------|-------------------------------------|-----------------|
|                            | <b>£m</b>       | <b>£m</b>                           | <b>£m</b>       |
| Business as usual expenses | <b>2,550</b>    | 2,493                               | 2,426           |
| Revenue related costs      | <b>454</b>      | 348                                 | 382             |
| Strategic investment costs | <b>145</b>      | 193                                 | 188             |
| Acquisitions and disposals | <b>17</b>       | 23                                  | 50              |
|                            | <b>—</b>        | <b>—</b>                            | <b>—</b>        |
| Operating expenses         | <b>3,166</b>    | 3,057                               | 3,046           |
| Restructuring charge       | <b>74</b>       | 132                                 | 55              |
| Goodwill amortisation      | <b>125</b>      | 124                                 | 130             |
| Woolwich Integration costs | <b>22</b>       | 48                                  | 32              |
|                            | <b>—</b>        | <b>—</b>                            | <b>—</b>        |
|                            | <b>3,387</b>    | 3,361                               | 3,263           |
|                            | <b>—</b>        | <b>—</b>                            | <b>—</b>        |

Operating expenses, before restructuring charge, goodwill, amortisation and integration costs, increased 4% to £3,166m.

Business as usual costs rose by 5% (£124m) to £2,550m, with the majority of the increase, £109m, attributable to the year-on-year impact of the move to a pensions charge (£73m) from a pensions credit (£36m) in 2002.

Businesses as usual costs also reflected the consequences of continued investment in the core businesses of Personal Financial Services and Barclaycard. In Barclays Africa business as usual costs increased due to further development of the business. In Business Banking and Barclays Capital they were held broadly in line with the prior year. Business as usual costs in Barclays Private Clients and Barclays Global Investors were lower.

Revenue related costs rose 19% to £454m as a result of improved performance in Barclays Capital and Barclays Global Investors.

Strategic investment expenditure of £145m was 23% lower than in the first half of 2002, reflecting tight cost control across the Group and the prioritisation of key initiatives.

**Table of Contents****BARCLAYS PLC****Administrative expenses - staff costs**

|                                                    | 30.06.03<br>£m  | Half-year ended<br>31.12.02<br>£m | 30.06.02<br>£m  |
|----------------------------------------------------|-----------------|-----------------------------------|-----------------|
| Salaries and accrued incentive payments            | 1,631           | 1,552                             | 1,607           |
| Social security costs                              | 130             | 122                               | 118             |
| Pension costs                                      | 97              | (19)                              | (8)             |
| Post-retirement health care                        | 9               | 8                                 | 7               |
| Other staff costs                                  | 159             | 214                               | 154             |
|                                                    | <b>2,026</b>    | <b>1,877</b>                      | <b>1,878</b>    |
| Included above:                                    |                 |                                   |                 |
| Restructuring charge                               | (66)            | (86)                              | (38)            |
| Woolwich integration costs                         |                 | (1)                               | (1)             |
| Excluding restructuring and integration costs      | <b>1,960</b>    | <b>1,790</b>                      | <b>1,839</b>    |
|                                                    | <b>30.06.03</b> | <b>31.12.02</b>                   | <b>30.06.02</b> |
| Number of staff at period end: <sup>1</sup>        |                 |                                   |                 |
| Personal Financial Services <sup>2</sup>           | 26,600          | 27,200                            | 28,200          |
| Barclays Private Clients <sup>3</sup>              | 10,300          | 10,700                            | 13,000          |
| Barclaycard <sup>4</sup>                           | 5,000           | 4,700                             | 4,700           |
| Business Banking <sup>5</sup>                      | 9,200           | 9,700                             | 9,500           |
| Barclays Africa                                    | 7,600           | 7,500                             | 7,900           |
| Barclays Capital                                   | 5,300           | 5,500                             | 5,600           |
| Barclays Global Investors                          | 2,000           | 2,100                             | 2,100           |
| Other operations <sup>6</sup>                      | 7,100           | 6,800                             | 6,900           |
| Head office functions                              | 500             | 500                               | 500             |
| Total Group permanent and contract staff worldwide | <b>73,600</b>   | <b>74,700</b>                     | <b>78,400</b>   |
| Temporary and agency staff worldwide               | <b>3,800</b>    | <b>3,700</b>                      | <b>4,500</b>    |
| Total including temporary and agency staff         | <b>77,400</b>   | <b>78,400</b>                     | <b>82,900</b>   |

<sup>1</sup> Staff numbers are on a full time equivalent basis. United Kingdom permanent and contract staff are 58,400 (31st December 2002: 59,000; 30th June 2002: 60,400).

<sup>2</sup> Staff numbers decreased since 31st December 2002 by 600, as a result of a number of productivity initiatives.

<sup>3</sup> The decrease in staff numbers since 31st December 2002 reflected restructuring (500), transfers to Other operations (200), partly offset by the acquisition of Charles Schwab Europe (300).

<sup>4</sup> Includes 200 staff arising from the acquisition of Clydesdale Financial Services.

<sup>5</sup> Staff numbers decreased since 31st December 2002 by 500, due to various restructuring initiatives.

<sup>6</sup> The increase in staff numbers reflected the transfer of staff from other businesses, predominately Barclays Private Clients.

**Table of Contents****BARCLAYS PLC****Staff costs**

Staff costs, excluding the restructuring charge and the integration costs arising from the acquisition of Woolwich plc, increased by 7% to £1,960m.

Salaries and accrued incentive payments increased by 1% to £1,631m reflecting increased performance related payments within Barclays Capital and Barclays Global Investors. The impact of the annual UK pay award was more than offset by a reduction in Group staff numbers.

Pension costs calculated in accordance with SSAP 24 included a charge of £73m (2002: £36m credit) in respect of the Group's main UK pension schemes.

Permanent and contract staff numbers fell by 1,100 during 2003. The implementation of restructuring programmes resulted in a decrease of 1,700 staff. This was partly offset by an increase of 300 staff from the acquisition of Charles Schwab Europe in Barclays Private Clients, an increase of 300 staff in Barclaycard mostly attributable to the acquisition of Clydesdale Financial Services.

The numbers of staff reductions relating to each restructuring programme are as follows:

|                        | <b>Number of<br/>staff who<br/>have left<br/>during 2003</b> |
|------------------------|--------------------------------------------------------------|
| Current year programme | <b>400</b>                                                   |
| Prior year programme   | <b>1,300</b>                                                 |
|                        | <b>—</b>                                                     |
| Total                  | <b>1,700</b>                                                 |
|                        | <b>—</b>                                                     |

The number of staff who were under notice at 30th June 2003 was 1,300.

The restructuring charge of £74m detailed on page 45 relates to the 2003 restructuring programme above.

**Table of Contents****BARCLAYS PLC****Administrative expenses**

|                                                      | 30.06.03<br>£m | Half-year<br>ended<br>31.12.02<br>£m | 31.06.02<br>£m |
|------------------------------------------------------|----------------|--------------------------------------|----------------|
| Property and equipment expenses                      | 510            | 512                                  | 473            |
| Other administrative expenses                        | 582            | 701                                  | 626            |
|                                                      | <u>1,092</u>   | <u>1,213</u>                         | <u>1,099</u>   |
| Included above:                                      |                |                                      |                |
| Restructuring charge                                 | (8)            | (46)                                 | (17)           |
| Woolwich Integration costs                           | (22)           | (47)                                 | (31)           |
| Excluding restructuring charge and integration costs | <u>1,062</u>   | <u>1,120</u>                         | <u>1,051</u>   |

Administrative expenses were broadly flat.

Property and equipment expenses increased by 8% to £510m primarily due to increased external information technology costs and increased property rentals.

Other administrative expenses reduced by 7% to £582m reflecting decreases across a number of areas, principally advertising and securities clearing expenses.

**Depreciation and amortisation**

|                                  | 30.06.03<br>£m | Half-year<br>ended<br>31.12.02<br>£m | 30.06.02<br>£m |
|----------------------------------|----------------|--------------------------------------|----------------|
| Property depreciation            | 45             | 42                                   | 51             |
| Equipment depreciation           | 97             | 97                                   | 101            |
| Loss on sale of equipment        | 2              | 8                                    | 4              |
|                                  | <u>144</u>     | <u>147</u>                           | <u>156</u>     |
| Goodwill amortisation - Woolwich | 103            | 103                                  | 103            |
| - other                          | 22             | 21                                   | 27             |
|                                  | <u>269</u>     | <u>271</u>                           | <u>286</u>     |

**Table of Contents****BARCLAYS PLC****Provisions for bad and doubtful debts**

|                                                                               | 30.06.03<br>£m | Half-year<br>ended<br>31.12.02<br>£m | 30.06.02<br>£m |
|-------------------------------------------------------------------------------|----------------|--------------------------------------|----------------|
| The charge for the period in respect of bad and doubtful debts comprises:     |                |                                      |                |
| Specific provisions                                                           |                |                                      |                |
| New and increased                                                             | 771            | 861                                  | 858            |
| Releases                                                                      | (70)           | (67)                                 | (60)           |
| Recoveries                                                                    | (62)           | (65)                                 | (41)           |
|                                                                               | <u>639</u>     | <u>729</u>                           | <u>757</u>     |
| General provision charge / (release)                                          | 13             | 42                                   | (44)           |
|                                                                               | <u>652</u>     | <u>771</u>                           | <u>713</u>     |
| Net charge                                                                    | <b>652</b>     | <b>771</b>                           | <b>713</b>     |
| The net charge for the period in respect of bad and doubtful debts comprises: |                |                                      |                |
| Transition Businesses                                                         | 15             | 27                                   | 97             |
| Other                                                                         | 637            | 744                                  | 616            |
|                                                                               | <u>652</u>     | <u>771</u>                           | <u>713</u>     |
| Net charge                                                                    | <b>652</b>     | <b>771</b>                           | <b>713</b>     |
| Total provisions for bad and doubtful debts at end of the period comprise:    |                |                                      |                |
| Specific provisions                                                           | 2,261          | 2,261                                | 2,139          |
| General provisions                                                            | 752            | 737                                  | 702            |
|                                                                               | <u>3,013</u>   | <u>2,998</u>                         | <u>2,841</u>   |

The net provisions charge for the half year decreased by 9% from £713m to £652m. Both wholesale and retail businesses contributed to the decrease. The significant impact of South American Corporate Banking in the first half of 2002 was not repeated. Provisions, excluding the impact of South America Corporate Banking, rose 6% to £643m (2002: £609m).

In Barclays Capital, improved credit conditions in the large corporate market resulted in fewer credit provisions and lower non-performing loans. In Personal Financial Services the application of credit risk management initiatives resulted in lower provisions half on half. Provisions were higher in Business Banking, the increase being substantially attributable to provisions in respect of a small number of larger companies, with no particular industry concentration. Provisions increased in Barclaycard as the result of portfolio growth over the last two years.

Overall, the net provision charge for the period as a percentage of average banking loans and advances improved from 0.42% to 0.36% for the half-year (annualised, from 0.83% to 0.72%).

For the half year provision cover for non-performing and potential problem loans improved as detailed on page 56.



**Table of Contents****BARCLAYS PLC****Profit /(loss) from joint ventures and associated undertakings**

|                                            | 30.06.03<br>£m | Half-year<br>ended<br>31.12.02<br>£m | 30.06.02<br>£m |
|--------------------------------------------|----------------|--------------------------------------|----------------|
| Profit/(loss) from joint ventures          |                | 1                                    | (6)            |
| Profit/(loss) from associated undertakings | 10             | (7)                                  | 2              |
|                                            | <u>10</u>      | <u>(7)</u>                           | <u>2</u>       |
|                                            | <b>10</b>      | <b>(6)</b>                           | <b>(4)</b>     |
|                                            | <b>10</b>      | <b>(6)</b>                           | <b>(4)</b>     |

The profit from associated undertakings in the first half of 2003 primarily relates to the investment in FirstCaribbean (including goodwill amortisation of £3m).

**Exceptional items**

|                                                 | 30.06.03<br>£m | Half-year<br>ended<br>31.12.02<br>£m | 30.06.02<br>£m |
|-------------------------------------------------|----------------|--------------------------------------|----------------|
| (Loss)/profit on disposal of Group undertakings | (1)            | 8                                    |                |
| Loss on termination of Group activities         |                | (11)                                 |                |
|                                                 | <u>(1)</u>     | <u>(3)</u>                           | <u></u>        |
|                                                 | <b>(1)</b>     | <b>(3)</b>                           | <b></b>        |

**Tax**

The charge for the period assumes a UK corporation tax rate of 30% for the calendar year 2003 (full year 2002: 30%). The effective rate of tax for the first half of 2003 is 28.9% (2002: 29.0%). This is lower than the standard rate due to the beneficial effects of lower tax on overseas income and certain non-taxable gains, offset by the absence of tax relief on the goodwill charge.

Included in the charge is a credit of £6m (2002: £8m credit) on the decrease in the shareholders' interest in the long term assurance fund.

**Table of Contents****BARCLAYS PLC****Earnings per ordinary share**

Earnings per ordinary share are based upon the results after deducting tax, profit attributable to minority interests and dividends on staff shares.

|                                                                                                         | <b>30.06.03</b> | <b>Half-year ended<br/>31.12.02</b> | <b>30.06.02</b> |
|---------------------------------------------------------------------------------------------------------|-----------------|-------------------------------------|-----------------|
| Earnings in period                                                                                      | <b>£ 1,383m</b> | £ 993m                              | £ 1,237m        |
| Earnings in period before restructuring, integration costs, goodwill amortisation and exceptional items | <b>£ 1,578m</b> | £ 1,249m                            | £ 1,424m        |
| Weighted average number of ordinary shares in issue                                                     | <b>6,488m</b>   | 6,599m                              | 6,656m          |
| Calculation of adjusted earnings per share                                                              | <b>pence</b>    | pence                               | pence           |
| Basic earnings per ordinary share                                                                       | <b>21.3</b>     | 15.1                                | 18.6            |
| Restructuring charge                                                                                    | <b>0.8</b>      | 1.5                                 | 0.6             |
| Goodwill amortisation                                                                                   | <b>2.0</b>      | 1.8                                 | 1.9             |
| Woolwich Integration costs                                                                              | <b>0.2</b>      | 0.5                                 | 0.3             |
| Adjusted earnings per share                                                                             | <b>24.3</b>     | 18.9                                | 21.4            |

**Dividends on ordinary shares**

The Board has decided to pay, on 1st October 2003, an interim dividend for the year ending 31st December 2003 of 7.05p per ordinary share, for shares registered in the books of the Company at the close of business on 15th August 2003. Shareholders who have their dividends paid direct to their bank or building society account will receive a consolidated tax voucher detailing the dividends paid in the 2003/2004 tax year in mid-October 2003.

For qualifying US and Canadian resident ADR holders, the interim dividend of 7.05p per ordinary share becomes 28.2p per ADS (representing four shares). The ADR depositary will mail the dividend on 1st October 2003 to ADR holders on the record on 15th August 2003.

For qualifying Japanese shareholders, the interim dividend of 7.05p per ordinary share will be distributed in mid-October to shareholders on the record on 15th August 2003.

Shareholders may have their dividends reinvested in Barclays PLC shares by participating in the Barclays Dividend Reinvestment Plan. The plan is available to all shareholders, including members of Barclays Sharestore, provided that they do not live in or are subject to the jurisdiction of any country where their participation in the plan would require Barclays or The Plan Administrator to take action to comply with local government or regulatory procedures or any similar formalities. Any shareholder wishing to obtain details and a form to join the plan should contact The Plan Administrator by writing to: The Plan Administrator to Barclays, PO Box 82, The Pavilions, Bridgwater Road, Bristol, BS99 7NH; or, by phoning 0870 702 0196. The completed form should be returned to The Plan Administrator on or before 9th September 2003 for it to be effective in time for the payment of the interim dividend on 1st October 2003. Shareholders who are already in the plan need take no action unless they wish to change their instructions in which case they should write to The Plan Administrator.

**Table of Contents****BARCLAYS PLC****Capital resources**

|                     | <b>30.06.03</b> | <b>31.12.02</b> | <b>30.06.02</b> |
|---------------------|-----------------|-----------------|-----------------|
|                     | <b>£m</b>       | <b>£m</b>       | <b>£m</b>       |
| Shareholders' funds | <b>16,064</b>   | 15,205          | 15,091          |
| Minority interests  | <b>193</b>      | 156             | 124             |
|                     | <b>16,257</b>   | 15,361          | 15,215          |
| Loan capital        | <b>12,553</b>   | 11,537          | 10,985          |
|                     | <b>28,810</b>   | 26,898          | 26,200          |

Total capital resources increased in the half-year by £1,912m.

Equity shareholders' funds increased by £859m reflecting profit retentions of £926m, net proceeds of share issues of £16m and exchange rate movements of £36m, offset by share repurchases of £119m.

Loan capital rose by £1,016m reflecting raisings of £1,667m and exchange rate movements of £58m, offset by redemptions of £708m and amortisation of issue expenses of £1m.

**Table of Contents****BARCLAYS PLC****Capital ratios**

Weighted risk assets and capital resources, as defined for supervisory purposes by the Financial Services Authority, comprise:

|                                                          | 30.06.03<br>£m | Half-year<br>ended<br>31.12.02<br>£m | 30.06.02<br>£m |
|----------------------------------------------------------|----------------|--------------------------------------|----------------|
| Weighted risk assets:                                    |                |                                      |                |
| Banking book                                             |                |                                      |                |
| on-balance sheet                                         | 131,320        | 128,691                              | 124,864        |
| off-balance sheet                                        | 22,358         | 21,999                               | 21,587         |
| Associated undertakings and joint ventures               | 2,777          | 3,065                                | 501            |
|                                                          | <hr/>          | <hr/>                                | <hr/>          |
| Total banking book                                       | 156,455        | 153,755                              | 146,952        |
|                                                          | <hr/>          | <hr/>                                | <hr/>          |
| Trading book                                             |                |                                      |                |
| Market risks                                             | 11,336         | 7,988                                | 7,600          |
| Counterparty and settlement risks                        | 13,623         | 11,005                               | 10,616         |
|                                                          | <hr/>          | <hr/>                                | <hr/>          |
| Total trading book                                       | 24,959         | 18,993                               | 18,216         |
|                                                          | <hr/>          | <hr/>                                | <hr/>          |
| Total weighted risk assets                               | 181,414        | 172,748                              | 165,168        |
|                                                          | <hr/>          | <hr/>                                | <hr/>          |
| Capital resources:                                       |                |                                      |                |
| Tier 1                                                   |                |                                      |                |
| Called up share capital                                  | 1,638          | 1,645                                | 1,661          |
| Less: own shares                                         | (7)            | (4)                                  | (2)            |
|                                                          | <hr/>          | <hr/>                                | <hr/>          |
|                                                          | 1,631          | 1,641                                | 1,659          |
| Eligible reserves                                        | 14,295         | 13,409                               | 13,400         |
| Minority interests - equity                              | 592            | 522                                  | 192            |
| Reserve capital instruments <sup>1</sup>                 | 1,783          | 1,771                                | 1,838          |
| Tier one notes <sup>1</sup>                              | 1,005          | 1,019                                |                |
| Less: goodwill                                           | (4,084)        | (4,158)                              | (4,074)        |
|                                                          | <hr/>          | <hr/>                                | <hr/>          |
| Total qualifying tier 1 capital                          | 15,222         | 14,204                               | 13,015         |
|                                                          | <hr/>          | <hr/>                                | <hr/>          |
| Tier 2                                                   |                |                                      |                |
| Revaluation reserves                                     | 23             | 25                                   | 31             |
| General provisions                                       | 752            | 737                                  | 702            |
| Qualifying subordinated liabilities <sup>2</sup>         |                |                                      |                |
| Undated loan capital                                     | 3,750          | 3,854                                | 3,910          |
| Dated loan capital                                       | 5,448          | 4,573                                | 4,733          |
| Minority interest <sup>3</sup>                           | 1              | 2                                    | 3              |
|                                                          | <hr/>          | <hr/>                                | <hr/>          |
| Total qualifying tier 2 capital                          | 9,974          | 9,191                                | 9,379          |
|                                                          | <hr/>          | <hr/>                                | <hr/>          |
| Tier 3: short term subordinated liabilities <sup>2</sup> | 441            | 203                                  | 396            |
|                                                          | <hr/>          | <hr/>                                | <hr/>          |
| Less: Supervisory deductions                             | (1,363)        | (1,288)                              | (1,330)        |

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| Investments not consolidated for Supervisory purposes <sup>4</sup> |                |                |                |
|--------------------------------------------------------------------|----------------|----------------|----------------|
| Other deductions                                                   | (247)          | (119)          | (104)          |
|                                                                    | <u>(1,610)</u> | <u>(1,407)</u> | <u>(1,434)</u> |
| Total net capital resources                                        | <u>24,027</u>  | <u>22,191</u>  | <u>21,356</u>  |
| Capital ratios:                                                    | %              | %              | %              |
| Tier 1 ratio                                                       | 8.4            | 8.2            | 7.9            |
| Risk asset ratio                                                   | 13.2           | 12.8           | 12.9           |

<sup>1</sup> Reserve capital instruments and tier one notes are included in undated loan capital in the consolidated balance sheet.

<sup>2</sup> Subordinated liabilities are included in tiers 2 or 3, subject to limits laid down in the supervisory requirements. Barclays retains significant capacity to raise additional capital within these limits.

<sup>3</sup> Revaluation reserves of £1m (31st December 2002: £2m; 30th June 2002: £3m).

<sup>4</sup> Includes £799m (31st December 2002: £867m; 30th June 2002: £844m) of shareholders' interest in the long-term assurance funds.

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**BARCLAYS PLC**

**Capital ratios (continued)**

Capital ratios strengthened from the position as at 31st December 2002 as a result of a £1.8bn (8.3%) growth in total net capital resources, which more than offset the impact of a £8.7bn (5.0%) growth in weighted risk assets. The net impact on the risk asset ratio was an increase of 0.4% and on the tier 1 ratio an increase of 0.2%.

Within total net capital, tier 1 capital rose by £1.0bn, almost wholly in equity shareholders' funds including retained profit of £0.9bn, while tier 2 capital increased by £0.8bn and tier 3 capital by £0.2bn. Supervisory deductions increased by £0.2bn.

The increase in weighted risk assets is mainly accounted for by a rise of £6.0bn (31.4%) in the Trading book.

Banking book weighted risk assets grew by £2.7bn (1.8%). The growth in weighted risk assets is discussed further under 'Total assets' below.

**Total assets<sup>1</sup>**

The Group's balance sheet grew by 11% (£43.7bn) to £446.7bn. Weighted risk assets rose by 5% to £181.4bn.

Within Personal Financial Services, total assets increased by 2% to £73.6bn. Weighted risk assets increased by 2% to £41.9bn. This was mainly attributable to steady growth in UK mortgage balances, up 2% to £59.8bn (31st December 2002: £58.7bn), and to good growth in both secured and unsecured lending.

Barclays Private Clients total assets grew (excluding the assets of the closed life assurance activities) by £2.2bn to £15.4bn, primarily as a result of the growth of Openplan in Spain. Weighted risk assets increased by £1bn, again reflecting the growth in Openplan assets.

Barclaycard total assets increased by £0.7bn (7%) to £11.4bn. Weighted risk assets increased by 8%, reflecting growth in extended credit balances.

Within Business Banking, total assets grew by 8% to £51.2bn in the first half of 2003. Weighted risk assets increased by 6% to £53.6bn. Lending growth remained concentrated towards higher quality larger business customers.

Barclays Capital total assets increased by 16% to £274.6bn (31st December 2002: £236.5bn) due to increases in settlement balances and government securities. Total settlement balances increased by £25bn reflecting higher volumes in government debt trading at the period end. Increases in government debt securities were £5bn. Total weighted risk assets increased by 9% to £58.1bn (31st December 2002: £53.5bn), reflecting the higher quality and lower risk weightings associated with government securities.

<sup>1</sup> All comparisons, unless otherwise specified, are relative to 31st December 2002.

**Table of Contents****BARCLAYS PLC****Personal Financial Services**

Personal Financial Services provides a wide range of products and services to 14 million personal customers throughout the United Kingdom, including current accounts, savings, mortgages, consumer loans and general insurance. These are available to customers through integrated channels comprising the branch network, telephone banking and online banking.

Personal Financial Services works closely with other businesses in the Group, in particular Barclays Private Clients, Barclaycard and Business Banking.

Within Personal Financial Services, the goal is to build broader and deeper customer relationships with the existing customer base as well as attracting new customers. This will be achieved by a focus on increasing customer value along with a continued commitment to improving customer service standards.

|                                       | 30.06.03     | Half-year<br>ended<br>31.12.02 | 30.06.02 |
|---------------------------------------|--------------|--------------------------------|----------|
|                                       | £m           | £m                             | £m       |
| Net interest income                   | 977          | 917                            | 917      |
| Net fees and commissions              | 389          | 397                            | 397      |
| Other operating income                | 158          | 169                            | 122      |
|                                       | <b>1,524</b> | 1,483                          | 1,436    |
| Operating costs                       | (829)        | (816)                          | (789)    |
| Provisions for bad and doubtful debts | (163)        | (161)                          | (173)    |
| Profit from joint ventures            | 2            | 2                              | 1        |
|                                       | <b>534</b>   | 508                            | 475      |
| Restructuring costs                   | (27)         | (21)                           | (18)     |
| Woolwich Integration costs            | (22)         | (40)                           | (30)     |
|                                       | <b>485</b>   | 447                            | 427      |

Personal Financial Services operating profit increased by 12% (£59m) to £534m (2002: £475m) reflecting income momentum, cost control and the benefits of improved credit management.

Operating income was up 6% (£88m) to £1,524m (2002: £1,436m). The continued success in rolling out Openplan across the business has contributed to higher income. Net revenue (operating income less provisions) increased 8% to £1,361m (2002: £1,263m).

Stronger volumes and active margin management helped drive improvements in income. This was broadly based, with revenue growth in evidence across the major business activities within Personal Financial Services. The increase in income was particularly strong within general insurance and consumer finance activities, 21% and 14% respectively. Income from the mortgage business increased by 12%. Income from current account and savings activities increased by 5%. Income from independent financial advice declined 40%.

Net interest income increased by 7% (£60m) to £977m (2002: £917m) reflecting the positive impact of higher balances and improved asset margins.

Consumer finance performance was driven by higher average balances, rising 6% to £6.7bn (2002: £6.3bn), and improved margins. In the key Barclayloan product, sales volumes were significantly higher than in the same period in 2002. A focus on credit management has reduced potential problem loans.

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**BARCLAYS PLC**

Average savings balances increased 11% year on year to £31.5bn (2002: £28.4bn) with Barclays branded savings growing at 23%. The number of savings accounts increased by 13% to 10.7m (2002: 9.5m). Savings margins stabilised, reflecting active management of the product mix. Total Openplan saving balances exceeded £20bn, with the average balance per customer being significantly higher than outside Openplan.

Average mortgage balances increased 11% year on year to £59.5bn (2002: £53.4bn). The margin on new business improved compared with the first half of 2002. This had an impact on mortgage volumes. UK mortgage gross advances were £8.8bn (2002: £11.1bn), a market share of 7%. Net lending of £1.1bn is lower than the first half of 2002 (2002: £3.9bn), a market share of 3% (2002: 11%), as a more cautious stance was adopted in specific areas of the mortgage market. UK mortgage balances ended the period at £59.8bn (31st December 2002: £58.7bn).

Net fees and commissions fell 2% to £389m (2002: £397m), principally caused by a weaker performance in the independent financial advisor (IFA) business. Income from value-added, fee-based current accounts continued to rise.

Other operating income increased 30% (£36m) to £158m (2002: £122m). Of the increase in other operating income, £18m resulted from a revision of the estimated amounts expected to be repaid on banking liabilities. There was also a significant increase in the contribution from general insurance activities, reflecting strong sales of personal protection insurance products, and a more favourable claims experience.

The Openplan proposition now has 2.4m customers (31st December 2002: 2.0m). Openplan offers fully integrated banking and delivers tangible benefits to customers. It continued to be highly successful in attracting new customers and retaining existing customers. There is evidence that Openplan facilitates the development of a deeper and more enduring customer relationship through higher product penetration and lower attrition rates, leading to higher income per customer. As the proposition has matured, a greater percentage of new to Group customers have been recruited. Fully launched in April 2002, Openplan from Barclays had attracted 1.1m customers across the UK. Product penetration was 4.4 products per customer, well above the average of 2.6 outside Openplan. Annual customer revenue is £380 relative to £212 outside Openplan. Openplan from Woolwich customer numbers rose to 1.3m (2002: 1.1m) and product penetration increased to 3.3 (2002: 3.2). Annual customer revenue is £307 relative to £146 outside Openplan.

Operating costs rose by 5% (£40m) to £829m (2002: £789m). The increase in costs was largely attributable to the impact of the pension charge, which was £20m (2002: credit £10m). The underlying costs of the business were tightly managed to improve operational efficiency and were broadly flat despite higher business volumes. Staff numbers declined in the period as the benefits of the new organisational design and other efficiency initiatives were realised. Cost savings are being re-invested in the franchise to deliver performance improvements. The cost:income ratio improved to 54% (2002: 55%).

Provisions decreased by 6% (£10m) to £163m (2002: £173m), reflecting the improved quality of the lending portfolio and improvements to the collections and fraud processes. This reduction has been achieved prudently, coverage ratios were consistent with year end 2002. Latest loan to value ratios within the mortgage book averaged 40%.



**Table of Contents****BARCLAYS PLC****Barclays Private Clients**

Barclays Private Clients serves affluent and high net worth clients, primarily in the UK and continental Europe, providing banking and asset management services.

The development of an integrated business model, covering both banking and investment services, has continued in 2003, with a strong focus on improving operational efficiency and the provision of distinctive customer service.

On 31st January 2003, the retail stockbroking business Charles Schwab Europe was acquired. On 8th May 2003, Barclays announced the acquisition of Banco Zaragozano in Spain which was completed on the 16th July 2003.

The contribution recognised from the closed life assurance activities is reported separately to provide increased transparency in the financial reporting within Barclays Private Clients.

The line by line comparison with the first half of 2002 was impacted by the Caribbean businesses being accounted for as an associated undertaking following the formation of FirstCaribbean on 11th October 2002.

Barclays Private Clients works closely with other Group businesses, particularly Barclays Global Investors, Personal Financial Services, Business Banking and Barclays Capital, in order to enhance product development and customer service.

|                                                            | <b>30.06.03</b> | <b>Half-year ended<br/>31.12.02</b> | <b>30.06.02</b> |
|------------------------------------------------------------|-----------------|-------------------------------------|-----------------|
|                                                            | <b>£m</b>       | <b>£m</b>                           | <b>£m</b>       |
| Net interest income                                        | <b>361</b>      | 380                                 | 408             |
| Net fees and commissions                                   | <b>240</b>      | 269                                 | 325             |
| Other operating income                                     | <b>13</b>       | 4                                   | 15              |
|                                                            | <b>—</b>        | <b>—</b>                            | <b>—</b>        |
| Operating income                                           | <b>614</b>      | 653                                 | 748             |
| Operating costs                                            | <b>(430)</b>    | (460)                               | (484)           |
| Provisions for bad and doubtful debts                      | <b>(16)</b>     | (19)                                | (18)            |
| Profit/(loss) from associated undertakings                 | <b>9</b>        | (9)                                 | —               |
|                                                            | <b>—</b>        | <b>—</b>                            | <b>—</b>        |
| Operating profit - ongoing business                        | <b>177</b>      | 165                                 | 246             |
| Restructuring costs                                        | <b>(9)</b>      | (39)                                | (5)             |
| Woolwich Integration costs                                 | <b>—</b>        | (7)                                 | (1)             |
|                                                            | <b>—</b>        | <b>—</b>                            | <b>—</b>        |
| Profit before tax and exceptional items - ongoing business | <b>168</b>      | 119                                 | 240             |
| Contribution from closed life assurance activities         | <b>(46)</b>     | (61)                                | (26)            |
|                                                            | <b>—</b>        | <b>—</b>                            | <b>—</b>        |
| Profit before tax and exceptional items                    | <b>122</b>      | 58                                  | 214             |
|                                                            | <b>—</b>        | <b>—</b>                            | <b>—</b>        |

Barclays Private Clients operating profit for the ongoing business decreased 28% (£69m) to £177m (2002: £246m), primarily driven by a fall in net fees and commissions of £85m and also a decline in net interest income of £47m. Despite the recent recovery, the equity markets were significantly lower than in the first half of 2002 which impacted customer appetite globally for investment products. Performance in banking activities was at a similar level to the first half of 2002.

Net interest income decreased 12% (£47m) to £361m (2002: £408m). The decrease was wholly attributable to the absence of the contribution of the Caribbean. The impact of increased income generated from underlying higher average customer deposits, up 4%, and average loans, up 31%, broadly compensated for the impact of margin compression, lower interest rates and changes in the product mix.



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**BARCLAYS PLC**

Net fees and commissions decreased 26% (£85m) to £240m (2002: £325m). This reflected the impact of market conditions on sales of investment products, brokerage and fund management fees in Private Banking and the absence of the contribution of the Caribbean business. The average level of the FTSE 100 Index was 3844, 25% lower than in the prior year period (2002: 5126). Average daily deal volumes in UK retail stockbroking (excluding the impact of Charles Schwab Europe) were lower at 5,500 (2002: 6,400). The stockbroking business maintained its leading UK position with a 16% market share (excluding Charles Schwab Europe, 12%) (2002: 11%) of retail stockbroking, as measured by client orders.

Operating costs decreased 11% (£54m) to £430m (2002: £484m) fully mitigating the additional pensions charge of £14m (2002: credit £7m). Costs reduced as a result of lower volume related costs, a direct consequence of reduced sales of investment products, the rigorous control of costs, the continuation of efficiency and business transformation initiatives and the absence of Caribbean operating costs. Strategic investment spend represented 8% of operating costs, a similar percentage to the first half of 2002.

Provisions decreased by £2m to £16m (2002: £18m), reflecting the impact of the Caribbean transaction.

Total customer funds, comprising customer deposits and assets under management (including assets managed by Legal & General under the strategic alliance), increased by £4bn to £89bn (31st December 2002: £85bn), primarily due to the impact of new business, favourable exchange rate movements and the limited stock market recovery since the year end. Customer deposits increased by £1bn to £39bn.

The increase in customer loans, up £1bn in the half year to £11bn, primarily reflected the continued growth of Openplan mortgages in Spain. Openplan has continued to be an attractive product in Spain with 6,000 new customers recruited this half-year and an estimated market share of net new mortgage business of 4%. Income in Spain continued to grow significantly this year, increasing by 27% (£19m) to £90m. In the Premier Banking business in the UK, Openplan attracted £0.6bn of new mortgage balances together with £0.4bn of additional savings in the period.

Sales of Legal & General life and pensions products have fallen in line with industry trends. Sales of funds and bonds have also been impacted by reduced customer demand for investment products.

The contribution from the closed life assurance activities, a loss of £46m (2002: loss of £26m) comprises the embedded value of the closed Barclays Life and Woolwich Life funds together with related administration costs and also costs of redress for customers who have claimed in respect of endowment policies.

Total costs of customer redress in respect of endowment policies was £50m (2002 first half: £nil; 2002 second half: £19m).

**Table of Contents****BARCLAYS PLC****Barclaycard**

Barclaycard is one of the leading credit card businesses in Europe. In addition to its operations in the United Kingdom, it is active outside the UK through Barclaycard International, in Germany, Spain, Greece, France and Italy. It also operates in Africa. Barclaycard offers a full range of credit card services to individual customers, together with card payment facilities to retailers and other businesses.

Barclaycard continued the strategic development of its business through both organic and non organic activity. Providian UK, acquired in April 2002 and now re-branded as Monument, has been integrated within Barclaycard. Barclaycard has agreed with Littlewoods Limited to provide credit cards and other financial products to its customer base. On the 19th May 2003, Barclaycard acquired the Clydesdale Financial Services point of sale finance business.

There has also been further development in Barclaycard International. Barclaycard already operates in Spain and there is an opportunity through the Banco Zaragozano acquisition to accelerate growth in this market.

In April, Barclaycard purchased the global rights (excluding the UK and Singapore) to the Manchester United brand for world-wide co-branding and sub-licensing opportunities.

|                                         | 30.06.03   | Half-year ended<br>31.12.02 | 30.06.02 |
|-----------------------------------------|------------|-----------------------------|----------|
|                                         | £m         | £m                          | £m       |
| Net interest income                     | 498        | 455                         | 431      |
| Net fees and commissions                | 380        | 376                         | 320      |
|                                         | <b>878</b> | 831                         | 751      |
| Operating income                        |            |                             |          |
| Operating costs                         | (292)      | (296)                       | (256)    |
| Provisions for bad and doubtful debts   | (205)      | (221)                       | (181)    |
| Loss from joint ventures                |            | (2)                         | (2)      |
|                                         | <b>381</b> | 312                         | 312      |
| Operating profit                        |            |                             |          |
| Restructuring costs                     | (4)        | (9)                         | (3)      |
| Woolwich Integration costs              |            | (1)                         |          |
|                                         | <b>377</b> | 302                         | 309      |
| Profit before tax and exceptional items |            |                             |          |

Barclaycard operating profit increased 22% (£69m) to £381m (2002: £312m).

Operating income increased 17% (£127m) to £878m (2002: £751m). Net revenue (operating income less provisions) increased by 18% (£103m) to £673m (2002: £570m).

Net interest income increased 16% (£67m) to £498m (2002: £431m). This was due to good growth in UK average extended credit balances, up 16% to £7.2bn (2002: £6.2bn), continued cardholder rate management, the benefits of falling interest rates, growth overseas and the benefit of the Monument business acquired in April 2002. Recruitment of UK customers remained strong, up 21%, with 651,000 (2002: 540,000) acquired in the period.

Net fees and commissions increased 19% (£60m) to £380m (2002: £320m), largely driven by growth in the international business, UK account activity fees and higher merchant acquiring volumes.

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**BARCLAYS PLC**

Operating costs increased 14% (£36m) to £292m (2002: £256m) due to the strong growth of the business and the inclusion of Monument. The cost:income ratio improved to 33% (2002: 34%).

Provisions increased 13% (£24m) to £205m (2002: £181m), consistent with growth in lending. Barclaycard has had high levels of customer recruitment over the last few years and its effect on provisions has been mitigated by a number of new risk management initiatives, such as improved collection processes.

Barclaycard International made a profit of £1m (2002: loss £15m) whilst maintaining significant ongoing investment. Income increased 45%, to £61m, and average extended credit balances rose by 41%. Barclaycard International cards in issue rose 3% to 1.32m (31st December 2002: 1.28m).

**Table of Contents****BARCLAYS PLC****Business Banking**

Business Banking provides relationship banking to the Group's large, medium and small business customers in the United Kingdom. Customers are served by a network of relationship and industry sector specialist managers who provide local access to an extensive range of products and services, as well as offering business information and support. Customers are also offered access to business centres in continental Europe and the United States and to the product suite and expertise of other businesses in the Group.

The strategy to accelerate business growth is underpinned by the Value Aligned Performance Measurement (VAPM) system which is linked to targets and reward. The VAPM outputs demonstrate the additional value that is now being generated through the acquisition of new customers, together with the strengthening and the expansion of relationships with existing customers.

In accordance with the Competition Commission Inquiry transitional pricing remedy, Business Banking offered qualifying SME customers interest on current accounts, or an alternative of discounted money transmission charges, with effect from 1st January 2003.

|                                            | <b>30.06.03</b> | <b>Half-year ended<br/>31.12.02</b> | <b>30.06.02</b> |
|--------------------------------------------|-----------------|-------------------------------------|-----------------|
|                                            | <b>£m</b>       | <b>£m</b>                           | <b>£m</b>       |
| Net interest income                        | <b>813</b>      | 828                                 | 798             |
| Net fees and commissions                   | <b>455</b>      | 442                                 | 422             |
| Other operating income                     | <b>19</b>       | 20                                  | 4               |
|                                            | <b>—</b>        | <b>—</b>                            | <b>—</b>        |
| Operating income                           | <b>1,287</b>    | 1,290                               | 1,224           |
| Operating costs                            | <b>(504)</b>    | (520)                               | (498)           |
| Provisions for bad and doubtful debts      | <b>(110)</b>    | (146)                               | (80)            |
| Profit/(loss) from associated undertakings | <b>1</b>        | 1                                   | (3)             |
|                                            | <b>—</b>        | <b>—</b>                            | <b>—</b>        |
| Operating profit                           | <b>674</b>      | 625                                 | 643             |
| Restructuring costs                        | <b>(19)</b>     | (28)                                | (14)            |
| Woolwich Integration costs                 |                 |                                     | (1)             |
|                                            | <b>—</b>        | <b>—</b>                            | <b>—</b>        |
| Profit before tax and exceptional items    | <b>655</b>      | 597                                 | 628             |
|                                            | <b>—</b>        | <b>—</b>                            | <b>—</b>        |

Operating profit increased 5% (£31m) to £674m (2002: £643m), reflecting the combination of good income growth, strong cost management and well controlled risk. Operating income increased 5% (£63m) to £1,287m (2002: £1,224m).

Net interest income increased 2% (£15m) to £813m (2002: £798m). Average lending balances increased by 11% to £46.1bn and average deposit balances increased by 4% to £45.3bn. Lending margins were maintained and lending growth remained concentrated towards higher quality large business customers. The impact of the Competition Commission Inquiry transitional pricing remedy and the lower interest rate environment contributed to a fall in deposit margins.

Net fees and commissions increased 8% (£33m) to £455m (2002: £422m). Lending fees grew rapidly and reflected the growth in the balance sheet. Foreign exchange related commission grew due to increased business volumes. Money transmission income fell and was affected by the alternative offer to customers triggered by the Competition Commission Inquiry transitional pricing remedy. The migration to lower cost electronic payment methods continued.

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**BARCLAYS PLC**

Operating costs increased 1% (£6m) to £504m (2002: £498m) with the impact of the pensions charge of £25m (2002: credit £13m) partially offset by significantly reduced costs in the middle and back office. The cost:income ratio improved to 39% (2002: 41%).

Provisions increased 38% (£30m) to £110m (2002: £80m), the increase being substantially attributable to provisions in respect of a small number of larger companies, with no particular industry concentration. The overall quality of the portfolio, as defined by risk grade, was stable.

**Table of Contents****BARCLAYS PLC****Barclays Africa**

Barclays Africa provides banking services to personal and corporate customers in North Africa, sub-Saharan Africa and islands in the Indian Ocean. The portfolio comprises banking operations in Botswana, Egypt, Ghana, Kenya, Mauritius, Seychelles, South Africa, Tanzania, Uganda, Zambia and Zimbabwe.

The integration of BNPI Mauritius, acquired in November 2002, has been completed.

Restructuring initiatives have continued to reposition the businesses to take account of the economic prospects and situations in the African countries where we operate. Some head office functions are being relocated from the United Kingdom to South Africa.

|                                         | 30.06.03 | Half-year<br>ended<br>31.12.02 | 30.06.02 |
|-----------------------------------------|----------|--------------------------------|----------|
|                                         | £m       | £m                             | £m       |
| Net interest income                     | 89       | 84                             | 76       |
| Net fees and commissions                | 65       | 60                             | 54       |
| Other operating income                  |          | 1                              |          |
|                                         | —        | —                              | —        |
| Operating income                        | 154      | 145                            | 130      |
| Operating costs                         | (79)     | (71)                           | (72)     |
| Provisions for bad and doubtful debts   | (12)     | (17)                           | (10)     |
|                                         | —        | —                              | —        |
| Operating profit                        | 63       | 57                             | 48       |
| Restructuring costs                     | (5)      | (11)                           | (5)      |
|                                         | —        | —                              | —        |
| Profit before tax and exceptional items | 58       | 46                             | 43       |
|                                         | —        | —                              | —        |

Barclays Africa operating profit increased 31% (£15m) to £63m (2002: £48m). The increase was mainly attributable to business growth resulting in a strong income performance. Operating profit continued to be adversely affected by the situation in Zimbabwe.

Net interest income increased 17% (£13m) to £89m (2002: £76m), the growth being largely attributable to the acquisition of BNPI Mauritius. There was a 7% increase in customer lending balances to £1.6bn (31st December 2002: £1.5bn) and a 4% rise in customer deposit balances to £2.6bn (31st December 2002: £2.5bn).

Net fees and commissions increased 20% (£11m) to £65m (2002: £54m), due to stronger business activity in Kenya and the acquisition of BNPI Mauritius.

Operating costs increased 10% (£7m) to £79m (2002: £72m), due to increased infrastructure investment and further development of the business. The cost:income ratio improved to 51% (2002: 55%).

Provisions increased £2m to £12m (2002: £10m).



**Table of Contents****BARCLAYS PLC****Barclays Capital**

Barclays Capital is the investment banking division of Barclays, providing corporate, institutional and government clients with solutions to their financing and risk management needs.

The Barclays Capital business model is distinctive. It focuses on a broad span of financing and risk management services in the interest rate, foreign exchange, commodities and credit markets combined with certain capabilities in equities. Activities are split between two areas: Rates, which includes fixed income, foreign exchange, derivatives, commodities and money markets sales, trading and research, prime brokerage and equities; and, Credit, which includes origination, sales, trading and research relating to loans, debt capital markets and structured capital markets, and private equity.

Barclays Capital works increasingly with other Group businesses, including Barclays Private Clients, Business Banking and Barclays Global Investors, to provide a more integrated customer service and to develop business opportunities across the Group.

Barclays Capital continued progress in the global all debt league table rising to 4th position, from 6th in 2002, reflecting a strong performance in international bond issuance, particularly in the US and continental Europe. In the first half of 2003, Barclays Capital maintained its lead position in Sterling bonds.

|                                         | 30.06.03     | Half-year<br>ended<br>31.12.02 | 30.06.02     |
|-----------------------------------------|--------------|--------------------------------|--------------|
|                                         | £m           | £m                             | £m           |
| Net interest income                     | 490          | 415                            | 474          |
| Dealing profits                         | 526          | 320                            | 507          |
| Net fees and commissions                | 244          | 218                            | 245          |
| Other operating income                  | 48           | 61                             | (2)          |
|                                         | <b>1,308</b> | <b>1,014</b>                   | <b>1,224</b> |
| Operating income                        |              |                                |              |
| Operating costs                         | (758)        | (611)                          | (701)        |
| Provisions for bad and doubtful debts   | (131)        | (181)                          | (153)        |
| Profit from associated undertakings     | 1            | 1                              |              |
|                                         | <b>420</b>   | <b>223</b>                     | <b>370</b>   |
| Operating profit                        |              |                                |              |
| Restructuring costs                     | (6)          | (12)                           |              |
|                                         | <b>414</b>   | <b>211</b>                     | <b>370</b>   |
| Profit before tax and exceptional items |              |                                |              |

Operating profit increased 14% to £420m (2002: £370m), due to higher operating income, good cost control and an improvement in the credit environment.

Growth in operating income of 7% to a record £1,308m (2002: £1,224m) was achieved whilst maintaining market risk at a similar level to the prior period with an average DVaR of £23m (2002: £22m). Net revenue (operating income less provisions) increased 10% to £1,177m (2002: £1,071m).

Secondary income, comprising dealing profits and net interest income, is primarily generated by providing client risk management and financing solutions. Secondary income increased 4% to £1,016m (2002: £981m). Dealing profits grew 4% to £526m (2002: £507m) with strong performances in corporate bonds partially offset by a lower contribution from US interest rate derivatives. Net interest income grew 3% to £490m (2002: £474m) driven by overall balance sheet growth. Corporate lending continued to be tightly managed, with the credit portfolio continuing to decline, falling to £9bn (31st December 2002: £10bn).

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**BARCLAYS PLC**

Primary income, comprising net fees and commissions, remained in line with the prior year period at £244m (2002: £245m). Net fees and commissions included £40m (2002: £53m) of internal fees for structured capital market activities arranged by Barclays Capital.

Other operating income increased to £48m (2002: loss £2m), primarily due to realisations in the private equity business.

Operating costs increased 8% to £758m (2002: £701m). Business as usual costs were flat on the comparable period. Headcount declined 4% to 5,300 (31st December 2002: 5,500) as reductions in support staff outweighed the continued addition of front office staff. Revenue related costs increased as a result of strong performance. Staff costs remained at 51% of net revenues. Strategic investment continued in product and distribution capabilities.

Provisions decreased 14% to £131m (2002: £153m) reflecting improvement in the credit environment, particularly in the US.

**Table of Contents****BARCLAYS PLC****Barclays Global Investors**

Barclays Global Investors is one of the world's largest asset managers and a leading global provider of investment management products and services. Barclays Global Investors offers index, enhanced index and active strategies as well as related investment services such as securities lending, cash management and portfolio transition services. Barclays Global Investors investment philosophy focuses on managing all dimensions of performance: return, risk and cost.

|                                                   | 30.06.03          | Half-year<br>ended<br>31.12.02 | 30.06.02          |
|---------------------------------------------------|-------------------|--------------------------------|-------------------|
|                                                   | £m                | £m                             | £m                |
| Net interest income                               | 5                 | 6                              | 6                 |
| Net fees and commissions                          | 306               | 255                            | 283               |
|                                                   | <u>          </u> | <u>          </u>              | <u>          </u> |
| Operating income                                  | 311               | 261                            | 289               |
| Operating costs                                   | (220)             | (210)                          | (229)             |
| Loss from joint ventures                          |                   | (1)                            |                   |
|                                                   | <u>          </u> | <u>          </u>              | <u>          </u> |
| Operating profit before tax and exceptional items | 91                | 50                             | 60                |
|                                                   | <u>          </u> | <u>          </u>              | <u>          </u> |

Barclays Global Investors operating profit increased 52% (£31m) to £91m (2002: £60m), reflecting good income growth as a result of new asset growth, and lower costs.

Fees and commissions increased by 8% (£23m) to £306m (2002: £283m), with the increase constrained by foreign exchange translation movements of £37m and lower average market levels. Strong net new asset growth and investment performance and sales of higher margin products drove growth in investment management fees. Actively managed assets now generate over 60% of management fees and over 50% of total income.

The Global iShares (Exchange Traded Funds) business continued to grow assets. Global iShares assets have grown to £28bn, an increase of 27% (31st December 2002: £22bn).

Operating costs decreased 4% (£9m) to £220m (2002: £229m). Higher performance compensation costs were offset by the impact of foreign exchange translation movements of £26m.

Total assets under management increased 18% (£81bn) to £543bn (31st December 2002: £462bn). This was the net result of £34bn attributable to net new assets and £60bn attributable to market movements offset by £13bn of adverse exchange rate movements. Assets under management comprise £385bn (71%) indexed assets, £109bn (20%) active assets and £49bn (9%) managed cash assets.

**Table of Contents****BARCLAYS PLC****Other operations**

Property costs include the costs of Barclays Group Property Services, which is responsible for the management of the Group's operational premises and property related services.

Central services includes certain activities which support the operating business and provide central information technology services.

Transition Businesses comprising discontinued South American and Middle Eastern corporate banking businesses and the centrally managed Transition Businesses previously reported in Management of Group capital. These non-core relationships are now being managed separately with the objective of maximising the recovery from the assets concerned.

Management of Group capital encompasses certain central items, including internal fees charged by Barclays Capital for structured capital market activities.

|                                       | 30.06.03          | Half-year<br>ended<br>31.12.02 | 30.06.02          |
|---------------------------------------|-------------------|--------------------------------|-------------------|
|                                       | £m                | £m                             | £m                |
| Property costs                        | (1)               | 7                              | 5                 |
| Central services                      | (8)               | (7)                            | (10)              |
| Transition Businesses                 | (18)              | (38)                           | (83)              |
| Management of Group capital           | (19)              | (14)                           | (29)              |
|                                       | <u>          </u> | <u>          </u>              | <u>          </u> |
| Operating loss                        | (46)              | (52)                           | (117)             |
| Restructuring costs                   | 1                 | (4)                            | (6)               |
|                                       | <u>          </u> | <u>          </u>              | <u>          </u> |
| Loss before tax and exceptional items | (45)              | (56)                           | (123)             |
|                                       | <u>          </u> | <u>          </u>              | <u>          </u> |

The improvement in the performance of Transition Businesses to a loss of £18m (2002: loss £83m) primarily relates to a significantly reduced provisions charge for various South American exposures.

Management of Group capital reflects £40m (2002: £53m) of internal fees charged by Barclays Capital for structured capital market activities.

**Head office functions**

Head office functions comprise all the Group's central costs, including Group Executive, Group Finance, Corporate Communications, Human Resources, Group Strategy & Planning, Internal Audit, Marketing, Legal, Corporate Secretariat, Tax, Compliance and Risk. Costs incurred wholly on behalf of the business units are recharged to them.

|                     | 30.06.03          | Half-year<br>ended<br>31.12.02 | 30.06.02          |
|---------------------|-------------------|--------------------------------|-------------------|
|                     | £m                | £m                             | £m                |
| Operating cost      | (60)              | (70)                           | (39)              |
| Restructuring costs | (5)               | (8)                            | (4)               |
|                     | <u>          </u> | <u>          </u>              | <u>          </u> |
| Total               | (65)              | (78)                           | (43)              |
|                     | <u>          </u> | <u>          </u>              | <u>          </u> |

The increase in operating costs of £21m included a pension charge of £4m (2002: credit £2m).



**Table of Contents****BARCLAYS PLC****Restructuring charge**

|                                 | 30.06.03  | Half-year<br>ended<br>31.12.02 | 30.06.02  |
|---------------------------------|-----------|--------------------------------|-----------|
|                                 | £m        | £m                             | £m        |
| Staff costs                     | 66        | 86                             | 38        |
| Administrative expenses - other | 8         | 46                             | 17        |
|                                 | <u>74</u> | <u>132</u>                     | <u>55</u> |

The total restructuring charge is £74m, with the main elements relating to Personal Financial Services (£27m), Business Banking (£19m) and Barclays Private Clients (£9m).

Accrued provisions at 30th June 2003 for restructuring and closure costs amounted to £73m (31st December 2002: £117m). Expenditure of £66m was incurred during the year against provisions raised as at 31st December 2002 and £52m in respect of the 2003 programme.

**Woolwich integration costs**

|                                 | 30.06.03  | Half-year<br>ended<br>31.12.02 | 30.06.02  |
|---------------------------------|-----------|--------------------------------|-----------|
|                                 | £m        | £m                             | £m        |
| Staff costs                     |           | 1                              | 1         |
| Administration expenses - other | 22        | 47                             | 31        |
|                                 | <u>22</u> | <u>48</u>                      | <u>32</u> |

**Woolwich integration synergies**

|                                                                            | 30.06.03   | Half-year<br>ended<br>31.12.02 | 30.06.02   |
|----------------------------------------------------------------------------|------------|--------------------------------|------------|
|                                                                            | £m         | £m                             | £m         |
| Synergies achieved in the six months ended 30th June 2003 were as follows: |            |                                |            |
| Gross revenue synergies                                                    | 99         | 61                             | 70         |
| Attributable operating costs                                               | (44)       | (36)                           | (23)       |
|                                                                            | <u>55</u>  | <u>25</u>                      | <u>47</u>  |
| Net revenue synergies                                                      | 55         | 25                             | 47         |
| Cost savings                                                               | 75         | 65                             | 39         |
| Avoided costs <sup>1</sup>                                                 | 29         | 40                             | 15         |
|                                                                            | <u>159</u> | <u>130</u>                     | <u>101</u> |
| Ongoing integration synergies                                              | 159        | 130                            | 101        |
| One-off benefits                                                           | 26         | 54                             | 18         |
| Tax savings                                                                | 4          | 4                              | 5          |
|                                                                            | <u>189</u> | <u>188</u>                     | <u>124</u> |
| Total synergy benefits                                                     | 189        | 188                            | 124        |

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<sup>1</sup> Avoided costs are primarily strategic investment costs which are not required due to the acquisition and integration of Woolwich plc. Total benefits of £189m were achieved by the programme in the half-year ending 30th June 2003. This comprises ongoing cost and revenue synergies totalling £159m, tax savings of £4m and gains totalling £26m which were of a one-off nature.

The Group is broadly on track to achieve £330m in cost and revenue synergies for the full year to 31st December 2003.

The Group expects to realise synergies of at least £400m per annum from 2004. This target is represented by annual cost savings of £150m per annum and revenue synergies, net of attributable costs, of £250m.

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**BARCLAYS PLC**

**Economic Capital**

Barclays assesses capital adequacy by measuring risk using internal risk assessment methodologies. The Group assigns economic capital primarily within six risk categories. The categories are summarised below:

**Credit Risk** - Using statistical techniques, estimates are made of potential unexpected losses for each segment of the portfolio, relative to the expected level of losses. This unexpected loss level is used to estimate the amount of credit risk economic capital required.

Within wholesale and retail businesses, capital allocation is differentiated by segment and customer grade. Off-balance sheet exposures are converted to loan equivalent amounts based on their probability of being drawn, before applying capital factors.

**Market Risk** - Economic capital is primarily estimated using Daily Value at Risk (DVaR) measurements. Where risks are not measured using DVaR, economic capital is estimated based on stress test analysis.

**Business and Operational Risk** - A combined economic capital allocation for operational risk and business risk is derived through an equation including variables such as cost base, historic profit volatility and comparable external benchmarks.

**Insurance Risk** - Economic capital is estimated through benchmark analysis.

**Fixed Assets** - Economic capital is estimated through benchmark analysis.

**Private Equity** - Economic capital is allocated using an equation based on the amount of equity investment and comparable benchmark capitalisation.

Barclays estimates the correlation between risk types and calculates a diversification benefit which results in a reduction in allocated economic capital for the Group.

The total economic capital required by Barclays, as determined by its internal risk assessment models and after considering the Group's estimated diversification benefits, is compared with available common shareholders' funds to evaluate overall capital utilisation. The Group's practice is to maintain an appropriate level of excess capital held at Group centre, which is not allocated to business units.

In light of the Basel II proposals, the Group is currently engaged in a project to review and enhance the economic capital allocation methodologies.



**Table of Contents****BARCLAYS PLC**

Average economic capital by business is set out below:

|                                               | <b>Average economic capital</b> |                 |                 |
|-----------------------------------------------|---------------------------------|-----------------|-----------------|
|                                               | <b>Half-year ended</b>          |                 |                 |
|                                               | <b>30.06.03</b>                 | <b>31.12.02</b> | <b>30.06.02</b> |
|                                               | <b>£m</b>                       | <b>£m</b>       | <b>£m</b>       |
| Personal Financial Services                   | <b>2,450</b>                    | 2,000           | 2,200           |
| Barclays Private Clients - ongoing businesses | <b>550</b>                      | 550             | 550             |
| - closed life assurance activities            | <b>250</b>                      | 300             | 300             |
| Barclaycard                                   | <b>1,650</b>                    | 1,650           | 1,350           |
| Business Banking                              | <b>2,800</b>                    | 2,750           | 2,750           |
| Barclays Africa                               | <b>200</b>                      | 200             | 200             |
| Barclays Capital                              | <b>2,150</b>                    | 2,150           | 1,950           |
| Barclays Global Investors                     | <b>150</b>                      | 200             | 200             |
| Other operations <sup>1</sup>                 | <b>500</b>                      | 500             | 600             |
|                                               | <b>10,700</b>                   | 10,300          | 10,100          |
| Average economic capital                      | <b>10,700</b>                   | 10,300          | 10,100          |
| Goodwill                                      | <b>4,900</b>                    | 4,700           | 4,700           |
| Capital held at Group centre <sup>2</sup>     | <b>1,000</b>                    | 900             | 900             |
|                                               | <b>16,600</b>                   | 15,900          | 15,700          |
| Total average shareholders funds              | <b>16,600</b>                   | 15,900          | 15,700          |

<sup>1</sup> Includes Transition Businesses.

<sup>2</sup> The capital held at Group centre represents the variance between average economic capital by business and average shareholders funds. Total average shareholders funds increased by £700m to £16,600m in the first half of 2003.

Goodwill increased £200m following the creation of FirstCaribbean and the purchase of Charles Schwab Europe.

Personal Financial Services economic capital allocation increased £450m due to improved quantification of credit risk capital requirements for long maturity assets, previously carried at Group centre.

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**BARCLAYS PLC**

**Risk Tendency**

As part of its credit risk measurement system, the Group uses a model-based methodology to assess the quality of credits across different customer categories. The approach is termed Risk Tendency and applies to all performing credit exposures in both wholesale and retail sectors. Looking one year ahead, it provides a statistical estimate that is the average in the range of possible losses expected from the current performing portfolio. The actual outcome in any one year is likely to be different. Thus it is not a prediction of specific provisions but it gives management a clear view of the evolution of the quality of the credit portfolio.

The provisions in any particular period may be substantially affected by provision movements on loans that are already impaired at the start of the period (and which are not included in Risk Tendency). As more information becomes available, the provisions on such loans may be either increased or decreased.

Risk Tendency reflects the results of a set of model-based calculations, the models having been created using historical data. The models are designed to estimate the loss for the current performing loan portfolio, given the current composition and current risk characteristics of the portfolio. Significant variation around this value can occur, due to changes in the economic environment, the credit cycle or in the business conditions in specific sectors or countries that occur during the year. This applies especially in wholesale portfolios where the default of a small number of large exposures can have a significant impact on the outcome. However, for retail portfolios consisting of a very large number of small exposures, the variation from Risk Tendency is usually much smaller.

In addition to enhancing the understanding of the average credit quality of the portfolio, Risk Tendency is one of the measures used by the Group to inform a wider range of decisions, for example pricing, provisioning and portfolio management. The models assess the probability of customer default, the probable customer exposure at the time of default and the probable level of loss if default occurs. A consistent approach is used across the organisation. Decision support model outputs are a way of assessing what might happen in the future based on past experience. An increase in the size of the portfolio and/or a decrease in the credit quality will be highlighted by an increase in Risk Tendency.

A number of different models are used in the Risk Tendency calculation reflecting the diversity of the portfolio. They are being improved regularly as the Group collects more data and deploys more sophisticated techniques. The Group believes that each change will have a minor impact on the total result but should lead to better estimates over time.

Since Risk Tendency is a point in time calculation looking one-year ahead, it does not make allowance for growth or change in the composition of the loan book after the reporting date nor take account of write-backs and recoveries from specific provisions taken in previous years. In contrast, the provisions process is dynamic where provisions are assessed and allocated throughout the year.

Risk Tendency is used when allocating general provisions for the existing portfolio of fully performing credits as at the calculation date. Excluded from this portfolio is the subset of credit exposures relating to non-performing loans against which specific provisions are held.

Based upon the composition of the current performing loan portfolio as at 30th June 2003, Risk Tendency is £1,390m (31st December 2002: £1,375m; 30th June 2002: £1,300m).

**Table of Contents****BARCLAYS PLC****Risk Tendency (continued)**

Increases in Risk Tendency occurred in Barclaycard due to rapid organic growth in the portfolio and in the Transition Businesses due to the transfer of credit exposures into that portfolio.

Reductions occurred in Personal Financial Services as the benefits of enhanced risk management flowed through. Risk Tendency also fell in Barclays Capital, as credit exposures declined slightly and conditions improved in the large corporate market and also due to the transfer of credit exposures into the Transition Businesses portfolio.

|                             | 30.06.03 | Half-year<br>ended<br>31.12.02 | 30.06.02 |
|-----------------------------|----------|--------------------------------|----------|
|                             | £m       | £m                             | £m       |
| Personal Financial Services | 340      | 370                            | 370      |
| Barclays Private Clients    | 45       | 45                             | 50       |
| Barclaycard                 | 490      | 435                            | 415      |
| Business Banking            | 280      | 280                            | 260      |
| Barclays Africa             | 30       | 30                             | 30       |
| Barclays Capital            | 185      | 210                            | 170      |
| Transition Businesses       | 20       | 5                              | 5        |
|                             | <hr/>    | <hr/>                          | <hr/>    |
|                             | 1,390    | 1,375                          | 1,300    |
|                             | <hr/>    | <hr/>                          | <hr/>    |

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**BARCLAYS PLC**

**ADDITIONAL INFORMATION**

**Group structure changes from 2002**

Within Barclays Private Clients, the contribution recognised from the closed life assurance activities is reported separately to provide increased transparency.

The Group has identified certain non-strategic operations in the Middle East which have previously been reported within Barclays Capital. These are now being separately managed with the objective of maximising the recovery from the assets concerned. These operations, together with South American Corporate Banking which was separately identified in 2002, and residual balances from other Transition Businesses that were previously included within Management of Group capital, are now separately reported as Transition Businesses within Other operations.

**Acquisitions and disposals**

On 31st January 2003, Barclays Bank PLC acquired the retail stockbroking business Charles Schwab Europe.

On 19th May 2003, Barclays Bank PLC completed the acquisition of Clydesdale Financial Services Limited and its holding company Carnegie Holdings Limited, a retailer point of sale finance business, with a value of £61m.

**Accounting policies**

There have been no significant changes to the accounting policies described in the 2002 Annual Report.

**Changes in accounting presentation**

The prior period presentation has, where appropriate, been restated to conform with current year classification, and changes in accounting policies as described in the 2002 Annual Report.

**Share capital**

The Group manages both its debt and equity capital actively. The Group's authority to buy back ordinary shares was renewed at the 2003 Annual General Meeting to provide additional flexibility in the management of the Group's capital resources. The Group expects to continue its share buyback programme following the publication of these results.

**Group share schemes**

The independent trustees of the Group's share schemes may make purchases of Barclays PLC ordinary shares in the market at any time or times following this announcement of the Group's results for the purposes of those schemes' current and future requirements. The total number of ordinary shares purchased would not be material in relation to the issued share capital of Barclays PLC.

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**BARCLAYS PLC**

**ADDITIONAL INFORMATION**

**Filings with the SEC**

The results will be furnished as a Form 6-K to the US Securities and Exchange Commission as soon as practicable following the publication of these results.

**Other information**

The interim report for the six months to 30th June 2003, including extracts from this announcement and the independent review report by the auditors, will be advertised in The Daily Telegraph and the Daily Mail on 8th August 2003. Copies will be available to the public at Barclays registered office and at its website [www.investorrelations.barclays.co.uk](http://www.investorrelations.barclays.co.uk)

**Recent developments**

On 8th May 2003, Barclays Bank PLC announced its proposed acquisition of Banco Zaragozano, a Spanish private sector banking group. This acquisition was completed on 16th July 2003.

**Table of Contents****BARCLAYS PLC****NOTES (UNAUDITED)****1. Loans and advances to banks**

|                      | <b>30.06.03</b> | <b>31.12.02</b> | <b>30.06.02</b> |
|----------------------|-----------------|-----------------|-----------------|
|                      | <b>£m</b>       | <b>£m</b>       | <b>£m</b>       |
| Banking business:    |                 |                 |                 |
| United Kingdom       | <b>11,347</b>   | 11,510          | 12,058          |
| Other European Union | <b>1,594</b>    | 2,154           | 2,093           |
| United States        | <b>377</b>      | 256             | 730             |
| Rest of the World    | <b>1,640</b>    | 1,531           | 2,167           |
|                      | <b>14,958</b>   | 15,451          | 17,048          |
| Less - provisions    | <b>(21)</b>     | (82)            | (159)           |
|                      | <b>14,937</b>   | 15,369          | 16,889          |
| Trading business     | <b>52,534</b>   | 42,805          | 40,951          |
|                      | <b>67,471</b>   | 58,174          | 57,840          |

Of the total loans and advances to banks, placings with banks were £57.1bn at 30th June 2003 (31st December 2002: £48.1bn; 30th June 2002: £48.3bn). Placings with banks include reverse repos of £43.3bn (31st December 2002: £41.0bn; 30th June 2002: £34.9bn). The majority of the placings have a residual maturity of less than one year.

**2. Loans and advances to customers**

|                             | <b>30.06.03</b> | <b>31.12.02</b> | <b>30.06.02</b> |
|-----------------------------|-----------------|-----------------|-----------------|
|                             | <b>£m</b>       | <b>£m</b>       | <b>£m</b>       |
| Banking business:           |                 |                 |                 |
| United Kingdom              | <b>141,420</b>  | 135,900         | 127,219         |
| Other European Union        | <b>15,255</b>   | 12,579          | 12,326          |
| United States               | <b>4,764</b>    | 6,138           | 6,694           |
| Rest of the World           | <b>6,540</b>    | 5,599           | 8,341           |
|                             | <b>167,979</b>  | 160,216         | 154,580         |
| Less - provisions           | <b>(2,992)</b>  | (2,916)         | (2,682)         |
| Less - interest in suspense | <b>(75)</b>     | (78)            | (83)            |
|                             | <b>164,912</b>  | 157,222         | 151,815         |
| Trading business            | <b>59,447</b>   | 45,176          | 47,211          |
|                             | <b>224,359</b>  | 202,398         | 199,026         |

Of the total loans and advances to customers, reverse repos were £39.8bn (31st December 2002: £42.5bn; 30th June 2002: £38.5bn).

**Table of Contents****BARCLAYS PLC****3. Provisions for bad and doubtful debts**

|                                                                              | 30.06.03     | Half-year ended<br>31.12.02 | 30.06.02     |
|------------------------------------------------------------------------------|--------------|-----------------------------|--------------|
|                                                                              | £m           | £m                          | £m           |
| Provisions at beginning of period                                            | 2,998        | 2,841                       | 2,716        |
| Acquisitions and disposals                                                   | 14           | (40)                        | 29           |
| Exchange and other adjustments                                               | 2            | (30)                        | (47)         |
| Amounts written off                                                          |              |                             |              |
| United Kingdom                                                               | (560)        | (506)                       | (444)        |
| Other European Union                                                         | (15)         | (15)                        | (16)         |
| United States                                                                | (133)        | (82)                        | (133)        |
| Rest of the World                                                            | (7)          | (6)                         | (18)         |
|                                                                              | <b>(715)</b> | <b>(609)</b>                | <b>(611)</b> |
| Recoveries (analysed below)                                                  | 62           | 65                          | 41           |
| Sub-total                                                                    | <b>2,361</b> | <b>2,227</b>                | <b>2,128</b> |
| Provisions charged against profit:                                           |              |                             |              |
| New and increased specific provisions                                        |              |                             |              |
| United Kingdom                                                               | 622          | 660                         | 550          |
| Other European Union                                                         | 30           | 16                          | 17           |
| United States                                                                | 71           | 147                         | 257          |
| Rest of the World                                                            | 48           | 38                          | 34           |
|                                                                              | <b>771</b>   | <b>861</b>                  | <b>858</b>   |
| Less: Releases of specific provisions                                        |              |                             |              |
| United Kingdom                                                               | (50)         | (43)                        | (38)         |
| Other European Union                                                         | (6)          | (6)                         | (6)          |
| United States                                                                | (4)          | (7)                         | (3)          |
| Rest of the World                                                            | (10)         | (11)                        | (13)         |
|                                                                              | <b>(70)</b>  | <b>(67)</b>                 | <b>(60)</b>  |
| Less: Recoveries                                                             |              |                             |              |
| United Kingdom                                                               | (51)         | (57)                        | (31)         |
| Other European Union                                                         | (5)          | (5)                         | (2)          |
| United States                                                                | (6)          | (2)                         | (7)          |
| Rest of the World                                                            |              | (1)                         | (1)          |
|                                                                              | <b>(62)</b>  | <b>(65)</b>                 | <b>(41)</b>  |
| Net specific provisions charge                                               | <b>639</b>   | <b>729</b>                  | <b>757</b>   |
| General provision - charge/(release)                                         | 13           | 42                          | (44)         |
| Net credit risk charge to profit                                             | <b>652</b>   | <b>771</b>                  | <b>713</b>   |
| Provisions at end of period                                                  | <b>3,013</b> | <b>2,998</b>                | <b>2,841</b> |
| <b>Total provision for bad and doubtful debts at end of period comprise:</b> |              |                             |              |

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|                           |              |          |          |
|---------------------------|--------------|----------|----------|
| Specific                  |              |          |          |
| United Kingdom            | <b>1,817</b> | 1,790    | 1,686    |
| Other European Union      | <b>99</b>    | 84       | 88       |
| United States             | <b>187</b>   | 257      | 199      |
| Rest of the World         | <b>158</b>   | 130      | 166      |
|                           | <b>—</b>     | <b>—</b> | <b>—</b> |
| Total specific provisions | <b>2,261</b> | 2,261    | 2,139    |
| General provisions        | <b>752</b>   | 737      | 702      |
|                           | <b>—</b>     | <b>—</b> | <b>—</b> |
|                           | <b>3,013</b> | 2,998    | 2,841    |
|                           | <b>—</b>     | <b>—</b> | <b>—</b> |

The geographic analysis of provisions shown above is based on the location of the office recording the transaction. Provisions raised in the US include amounts in respect of South American exposures booked in the US.



**Table of Contents****BARCLAYS PLC****4. Other assets**

|                                                                                | 30.06.03<br>£m | 31.12.02<br>£m | 30.06.02<br>£m |
|--------------------------------------------------------------------------------|----------------|----------------|----------------|
| Own shares                                                                     | 100            | 55             | 4              |
| Balances arising from off-balance sheet financial instruments<br>(see note 11) | 16,039         | 13,454         | 13,383         |
| Shareholders' interest in long term assurance fund                             | 799            | 867            | 844            |
| London Metal Exchange warrants and other metals trading<br>positions           | 472            | 829            | 701            |
| Sundry debtors                                                                 | 2,545          | 1,634          | 2,687          |
| Prepayments and accrued income                                                 | 3,411          | 2,982          | 2,705          |
|                                                                                | <b>23,366</b>  | <b>19,821</b>  | <b>20,324</b>  |

Own shares represent Barclays PLC shares held in employee benefit trusts where the Group retains the risks and rewards related to those shares.

**5. Other liabilities**

|                                                                                | 30.06.03<br>£m | 31.12.02<br>£m | 30.06.02<br>£m |
|--------------------------------------------------------------------------------|----------------|----------------|----------------|
| Obligations under finance leases payable                                       | 129            | 140            | 155            |
| Balances arising from off-balance sheet financial<br>instruments (see note 11) | 12,900         | 11,538         | 12,449         |
| Short positions in securities                                                  | 44,337         | 39,940         | 28,765         |
| Current tax                                                                    | 731            | 641            | 786            |
| Cash receipts from securitisation                                              | 241            | 318            | 491            |
| Sundry creditors                                                               | 4,700          | 3,987          | 4,597          |
| Accruals and deferred income                                                   | 4,476          | 4,352          | 3,772          |
| Provisions for liabilities and charges                                         | 899            | 947            | 1,178          |
| Dividend                                                                       | 456            | 788            | 422            |
|                                                                                | <b>68,869</b>  | <b>62,651</b>  | <b>52,615</b>  |

Cash receipts from securitisation are in respect of the securitisation of a portfolio of investment debt securities which did not qualify for linked presentation under Financial Reporting Standard 5.

**Table of Contents****BARCLAYS PLC****6. Potential credit risk lendings**

The following table presents an analysis of potential credit risk lendings. The geographical presentation is based on the location of the office recording the transaction, and the amounts are stated before deduction of the value of security held, specific provisions carried or interest suspended.

**Non-performing lendings**

|                                                                                | 30.06.03<br>£m | 31.12.02<br>£m | 30.06.02<br>£m |
|--------------------------------------------------------------------------------|----------------|----------------|----------------|
| Non-accrual lendings:                                                          |                |                |                |
| United Kingdom                                                                 | 1,638          | 1,557          | 1,471          |
| Other European Union                                                           | 116            | 108            | 113            |
| United States                                                                  | 569            | 744            | 610            |
| Rest of the World                                                              | 132            | 133            | 202            |
| Accruing lendings where interest is being suspended:                           |                |                |                |
| United Kingdom                                                                 | 428            | 472            | 640            |
| Other European Union                                                           | 44             | 44             | 39             |
| United States                                                                  |                |                |                |
| Rest of the World                                                              | 91             | 95             | 132            |
| Other accruing lendings against which provisions have been made:               |                |                |                |
| United Kingdom                                                                 | 570            | 606            | 676            |
| Other European Union                                                           | 38             | 27             | 46             |
| United States                                                                  |                |                | 8              |
| Rest of the World                                                              | 15             | 44             | 57             |
| <b>Sub-totals:</b>                                                             |                |                |                |
| United Kingdom                                                                 | 2,636          | 2,635          | 2,787          |
| Other European Union                                                           | 198            | 179            | 198            |
| United States                                                                  | 569            | 744            | 618            |
| Rest of the World                                                              | 238            | 272            | 391            |
| Accruing lendings 90 days overdue, against which no provisions have been made: |                |                |                |
| United Kingdom                                                                 | 757            | 687            | 743            |
| Other European Union                                                           | 8              | 3              |                |
| United States                                                                  |                |                |                |
| Rest of the World                                                              |                |                | 25             |
| Reduced rate lendings:                                                         |                |                |                |
| United Kingdom                                                                 | 6              | 4              | 4              |
| Other European Union                                                           |                |                |                |
| United States                                                                  |                |                |                |
| Rest of the World                                                              | 2              | 2              | 4              |
| <b>Total non-performing lendings</b>                                           |                |                |                |
| United Kingdom                                                                 | 3,399          | 3,326          | 3,534          |
| Other European Union                                                           | 206            | 182            | 198            |
| United States                                                                  | 569            | 744            | 618            |
| Rest of the World                                                              | 240            | 274            | 420            |
|                                                                                | <b>4,414</b>   | <b>4,526</b>   | <b>4,770</b>   |

## 6. Potential credit risk lendings (continued)

|                                                                   | %           | %    | %    |
|-------------------------------------------------------------------|-------------|------|------|
| <b>Provision coverage of total potential credit risk lendings</b> |             |      |      |
| United Kingdom                                                    | <b>56.2</b> | 56.6 | 51.6 |
| Other European Union                                              | <b>70.8</b> | 70.7 | 62.8 |
| United States                                                     | <b>31.9</b> | 33.0 | 35.4 |
| Rest of the World                                                 | <b>64.4</b> | 52.0 | 41.9 |
| Total                                                             | <b>53.9</b> | 52.8 | 48.8 |

The coverage of non-performing loans by the Group's stock of provisions increased from 68.0% at 31st December 2002 to 70.0% at 30th June 2003. The coverage of total potential credit risk lendings at 53.9% also increased from 52.8%.

**Table of Contents****BARCLAYS PLC****7. Loans and advances to borrowers in currencies other than the local currency of the borrower**

At 30th June 2003, the countries where these outstandings exceeded 1% of total Group assets were United States, Germany, Switzerland and France. In this context, assets comprise total assets as presented in the consolidated balance sheet and include acceptances.

**Loans and advances to borrowers in currencies other than the local currency of the borrower for countries where borrowing exceeds 1% of total Group assets**

|                              | As % of<br>assets | Total<br>£m |
|------------------------------|-------------------|-------------|
| <b>At 30th June 2003</b>     |                   |             |
| United States                | 3.7               | 16,739      |
| Germany                      | 2.1               | 9,430       |
| Switzerland                  | 1.2               | 5,383       |
| France                       | 1.0               | 4,590       |
| <b>At 31st December 2002</b> |                   |             |
| United States                | 4.2               | 17,140      |
| Germany                      | 2.5               | 10,094      |
| France                       | 1.2               | 4,871       |

As at 30th June 2003, Netherlands and the Republic of Ireland had such outstandings between 0.75% and 1% of total Group assets, amounting to £7,721m (31st December 2002: £7,552m).

**8. Legal proceedings**

Proceedings have been brought in the United States against a number of defendants including Barclays following the collapse of Enron. In each case the claims are against groups of defendants and it is not possible to estimate Barclays possible loss, if any, in relation to them. The US Courts have ordered that the proceedings be brought to a non-binding mediation, scheduled to commence in late September 2003. Barclays considers that the claims against it are without merit and is defending them vigorously.

Barclays is engaged in various other litigation proceedings both in the UK and a number of overseas jurisdictions, including the US, involving claims by and against it, which arise in the ordinary course of business.

Barclays does not expect the ultimate resolution of any of the proceedings to which Barclays is party to have a significant adverse effect on the financial position or profitability of the Group.

**Table of Contents****BARCLAYS PLC****9. Geographical analysis**

|                          | 30.06.03<br>£m | Half-year<br>ended<br>31.12.02<br>£m | 30.06.02<br>£m |
|--------------------------|----------------|--------------------------------------|----------------|
| <b>Profit before tax</b> |                |                                      |                |
| United Kingdom           | 1,533          | 1,293                                | 1,605          |
| Other European Union     | 235            | 178                                  | 173            |
| United States            | 67             | (93)                                 | (125)          |
| Rest of the World        | 128            | 72                                   | 102            |
|                          | <u>1,963</u>   | <u>1,450</u>                         | <u>1,755</u>   |

|                      | 30.06.03<br>£m | 31.12.02<br>£m | 30.06.02<br>£m |
|----------------------|----------------|----------------|----------------|
| <b>Total assets</b>  |                |                |                |
| United Kingdom       | 342,329        | 302,386        | 286,080        |
| Other European Union | 28,421         | 26,126         | 23,523         |
| United States        | 54,803         | 51,919         | 47,708         |
| Rest of the World    | 21,178         | 22,635         | 32,397         |
|                      | <u>446,731</u> | <u>403,066</u> | <u>389,708</u> |

The geographic presentation above is generally based on the office recording the transaction.

**10. Contingent liabilities and commitments**

|                                                        | 30.06.03<br>£m | 31.12.02<br>£m | 30.06.02<br>£m |
|--------------------------------------------------------|----------------|----------------|----------------|
| <b>Contingent liabilities</b>                          |                |                |                |
| Acceptances and endorsements                           | 2,259          | 2,589          | 2,391          |
| Guarantees and assets pledged as collateral security   | 22,655         | 16,043         | 15,818         |
| Other contingent liabilities                           | 7,964          | 7,914          | 7,461          |
|                                                        | <u>32,878</u>  | <u>26,546</u>  | <u>25,670</u>  |
| <b>Commitments</b>                                     |                |                |                |
| Standby facilities, credit lines and other commitments | 106,472        | 101,378        | 104,822        |

**Table of Contents****BARCLAYS PLC****11. Derivatives**

The tables set out below analyse the contract or underlying principal amounts of derivative financial instruments held for trading purposes and for the purposes of managing the Group's structural exposures.

|                                                      | 30.06.03<br>£m   | 31.12.02<br>£m   | 30.06.02<br>£m   |
|------------------------------------------------------|------------------|------------------|------------------|
| <b>Foreign exchange derivatives</b>                  |                  |                  |                  |
| <b>Contract or underlying principal amount</b>       |                  |                  |                  |
| Forward foreign exchange                             | 336,079          | 271,646          | 275,692          |
| Currency swaps                                       | 175,115          | 159,132          | 146,619          |
| Other exchange rate related contracts                | 130,864          | 64,399           | 89,268           |
|                                                      | <u>642,058</u>   | <u>495,177</u>   | <u>511,579</u>   |
| <b>Interest rate derivatives</b>                     |                  |                  |                  |
| <b>Contract or underlying principal amount</b>       |                  |                  |                  |
| Interest rate swaps                                  | 2,471,207        | 2,164,312        | 1,837,304        |
| Forward rate agreements                              | 245,529          | 180,043          | 172,351          |
| OTC options bought and sold                          | 707,160          | 592,137          | 549,058          |
| Other interest rate related contracts                | 1,341,117        | 788,878          | 647,727          |
|                                                      | <u>4,765,013</u> | <u>3,725,370</u> | <u>3,206,440</u> |
| <b>Credit derivatives</b>                            | <u>29,621</u>    | <u>18,401</u>    | <u>15,381</u>    |
| <b>Equity, stock index and commodity derivatives</b> |                  |                  |                  |
| Contract or underlying principal amount              | 151,054          | 110,205          | 99,254           |

Other exchange rate related contracts are primarily over the counter (OTC) options. Other interest rate related contracts are primarily exchange traded options and futures.

Derivatives entered into as trading transactions, together with any associated hedging thereof, are measured at fair value and the resultant profits and losses are included in dealing profits. The tables below summarise the positive and negative fair values of such derivatives, including an adjustment for netting where the Group has the ability to insist on net settlement which is assured beyond doubt, based on a legal right that would survive the insolvency of the counterparty.

|                                               | 30.06.03<br>£m | 31.12.02<br>£m | 30.06.02<br>£m |
|-----------------------------------------------|----------------|----------------|----------------|
| <b>Positive fair values</b>                   |                |                |                |
| Foreign exchange derivatives                  | 12,071         | 10,639         | 11,282         |
| Interest rate derivatives                     | 73,905         | 62,942         | 36,851         |
| Credit derivatives                            | 828            | 660            | 568            |
| Equity, stock index and commodity derivatives | 3,716          | 2,750          | 2,295          |
| Effect of netting                             | (70,106)       | (60,327)       | (37,027)       |
| Cash collateral meeting offset criteria       | (4,375)        | (3,210)        | (586)          |
|                                               | <u>16,039</u>  | <u>13,454</u>  | <u>13,383</u>  |
| <b>Negative fair values</b>                   |                |                |                |
| Foreign exchange derivatives                  | 12,335         | 11,281         | 12,348         |
| Interest rate derivatives                     | 70,990         | 61,332         | 35,815         |
| Credit derivatives                            | 476            | 106            | 236            |

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|                                               |                 |               |               |
|-----------------------------------------------|-----------------|---------------|---------------|
| Equity, stock index and commodity derivatives | <b>4,215</b>    | 2,778         | 2,694         |
| Effect of netting                             | <b>(70,106)</b> | (60,327)      | (37,027)      |
| Cash collateral meeting offset criteria       | <b>(5,010)</b>  | (3,632)       | (1,617)       |
|                                               | <u>12,900</u>   | <u>11,538</u> | <u>12,449</u> |

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**BARCLAYS PLC**

**12. Market risk**

Market Risk is the risk that the Group's earnings or capital, or its ability to meet business objectives, will be adversely affected by changes in the level or volatility of market rates or prices such as interest rates including credit spreads, foreign exchange rates, equity prices and commodity prices. It is incurred as a result of both trading and asset/liability management activities.

The market risk management policies of the Group are determined by the Group Risk Oversight Committee, which also recommends overall market risk appetite to the Board Risk Committee. The Group's policy is that exposure to market risk arising from trading activities is concentrated in Barclays Capital. The Group's banking businesses are also subject to market risk, which arises in relation to non-trading positions, such as capital balances, demand deposits and customer originated transactions and flows.

The Group uses a value at risk measure as the primary mechanism for controlling market risk. Daily Value at Risk (DVaR) is an estimate, with a confidence level of 98%, of the potential loss which might arise if the current positions were to be held unchanged for one business day. Daily losses exceeding the DVaR figure are likely to occur, on average, only twice in every one hundred business days. Actual outcomes are monitored regularly to test the validity of the assumptions made in the calculation of DVaR.

**Market risk - Barclays Capital**

In Barclays Capital, the Head of Market Risk is responsible for the market risk governance and control framework. Day-to-day responsibility for managing exposure to market risk lies with the senior management of Barclays Capital, supported by the Global Market Risk Management Unit that operates independently of the trading areas.

DVaR is the main tool used for controlling market risk. In addition to DVaR, there are a number of complementary techniques used to control market risk. These include revenue loss triggers and fortnightly firm wide stress tests which are also subject to trigger limits.

Barclays Capital calculates DVaR using the historical simulation method with a historical sample of two years. The DVaR methodology allows the interest rate risk (due to changes in the benchmark government bond rates) to be measured separately from credit spread risk (due to changes in credit spreads). The credit spread is the premium for holding non-government paper, and is simply the difference between the total interest rate and the appropriate government interest rate. The DVaR numbers shown in the table below are all based on the above methodology.

Overall market risk exposure for the first half of 2003 remained broadly unchanged compared to 2002. Total DVaR for the first half of 2003 averaged £23.0m compared to £22.4m for the first half of 2002 and £23.9m for the second half of 2002. Total DVaR as at 30th June 2003 was £24.6m.



**Table of Contents****BARCLAYS PLC****12. Market risk (continued)****Analysis of market risk exposures****DVaR**

|                        | Half-year ended<br>30.06.03 |                         |                        |
|------------------------|-----------------------------|-------------------------|------------------------|
|                        | Average<br>£m               | High <sup>1</sup><br>£m | Low <sup>1</sup><br>£m |
| Interest rate risk     | 20.7                        | 27.7                    | 13.7                   |
| Credit spread risk     | 11.7                        | 16.0                    | 8.9                    |
| Foreign exchange risk  | 2.9                         | 5.0                     | 1.3                    |
| Equities risk          | 2.5                         | 3.8                     | 1.7                    |
| Commodities risk       | 4.6                         | 6.2                     | 2.2                    |
| Diversification effect | (19.4)                      | n/a                     | n/a                    |
| Total DVaR             | 23.0                        | 29.5                    | 17.6                   |

|                        | Half-year ended<br>31.12.02 |                         |                        |
|------------------------|-----------------------------|-------------------------|------------------------|
|                        | Average<br>£m               | High <sup>1</sup><br>£m | Low <sup>1</sup><br>£m |
| Interest rate risk     | 22.5                        | 34.5                    | 10.0                   |
| Credit spread risk     | 9.9                         | 12.1                    | 7.7                    |
| Foreign exchange risk  | 3.0                         | 4.3                     | 1.9                    |
| Equities risk          | 3.8                         | 5.4                     | 2.1                    |
| Commodities risk       | 1.9                         | 2.8                     | 0.9                    |
| Diversification effect | (17.2)                      | n/a                     | n/a                    |
| Total DVaR             | 23.9                        | 35.7                    | 13.4                   |

|                        | Half-year ended<br>30.06.02 |                         |                        |
|------------------------|-----------------------------|-------------------------|------------------------|
|                        | Average<br>£m               | High <sup>1</sup><br>£m | Low <sup>1</sup><br>£m |
| Interest rate risk     | 20.8                        | 29.9                    | 13.1                   |
| Credit spread risk     | 8.8                         | 12.5                    | 6.0                    |
| Foreign exchange risk  | 2.9                         | 4.4                     | 2.0                    |
| Equities risk          | 3.4                         | 4.3                     | 2.7                    |
| Commodities risk       | 1.6                         | 3.3                     | 0.8                    |
| Diversification effect | (15.1)                      | n/a                     | n/a                    |
| Total DVaR             | 22.4                        | 30.5                    | 14.4                   |

<sup>1</sup> The high (and low) DVaR figures reported for each category did not necessarily occur on the same day as the high (and low) DVaR reported as a whole. A corresponding diversification effect cannot be calculated and is therefore omitted from the above table.

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CONSOLIDATED STATEMENT OF CHANGES IN  
SHAREHOLDERS FUNDS (UNAUDITED)

|                                                                      | 30.06.03<br>£m | Half-year ended<br>31.12.02<br>£m | 30.06.02<br>£m |
|----------------------------------------------------------------------|----------------|-----------------------------------|----------------|
| <b>Share capital</b>                                                 |                |                                   |                |
| At beginning of period                                               | 1,645          | 1,661                             | 1,668          |
| Shares issued                                                        | 1              | 5                                 | 2              |
| Repurchase of shares                                                 | (8)            | (21)                              | (9)            |
| At end of period                                                     | 1,638          | 1,645                             | 1,661          |
| <b>Share premium account</b>                                         |                |                                   |                |
| At beginning of period                                               | 5,277          | 5,176                             | 5,149          |
| Premium arising on shares issued                                     | 15             | 101                               | 27             |
| At end of period                                                     | 5,292          | 5,277                             | 5,176          |
| <b>Revaluation reserve</b>                                           |                |                                   |                |
| At beginning of period                                               | 24             | 30                                | 30             |
| Released on disposal                                                 | (2)            | (6)                               |                |
| At end of period                                                     | 22             | 24                                | 30             |
| <b>Capital redemption reserve</b>                                    |                |                                   |                |
| At beginning of period                                               | 262            | 241                               | 232            |
| Repurchase of ordinary shares                                        | 8              | 21                                | 9              |
|                                                                      | 270            | 262                               | 241            |
| <b>Other capital reserve</b>                                         |                |                                   |                |
| At beginning and end of period                                       | 617            | 617                               | 617            |
| <b>Profit retained</b>                                               |                |                                   |                |
| At beginning of period                                               | 7,380          | 7,366                             | 6,789          |
| Profit retained                                                      | 926            | 206                               | 818            |
| Exchange rate translation differences                                | 36             | (19)                              | (42)           |
| Repurchase of ordinary shares                                        | (8)            | (21)                              | (9)            |
| Premium and legal costs on repurchase of ordinary shares             | (111)          | (326)                             | (190)          |
| Shares issued to Quest in relation to share option schemes for staff |                | (38)                              | (10)           |
| Goodwill written back on disposals                                   |                |                                   | 10             |
| Realisation of revaluation reserve                                   | 2              | 6                                 |                |
| Other items                                                          |                | 206                               |                |
| At end of period                                                     | 8,225          | 7,380                             | 7,366          |
| <b>Total reserves</b>                                                | 14,426         | 13,560                            | 13,430         |

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|                    |       |                   |                   |                   |
|--------------------|-------|-------------------|-------------------|-------------------|
| Total shareholders | funds | 16,064            | 15,205            | 15,091            |
|                    |       | <u>          </u> | <u>          </u> | <u>          </u> |

Table of Contents**BARCLAYS PLC****STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES (UNAUDITED)**

|                                                          | <b>30.06.03</b> | <b>Half-year<br/>ended<br/>31.12.02</b> | <b>30.06.02</b> |
|----------------------------------------------------------|-----------------|-----------------------------------------|-----------------|
|                                                          | <b>£m</b>       | <b>£m</b>                               | <b>£m</b>       |
| Profit attributable to the members of Barclays PLC       | <b>1,383</b>    | 993                                     | 1,237           |
| Exchange rate translation differences                    | <b>34</b>       | (19)                                    | (42)            |
| Gains arising from transactions with third parties       |                 | 206                                     |                 |
| Other items                                              | <b>(16)</b>     | (2)                                     | 10              |
| Joint ventures and associated undertakings               | <b>18</b>       |                                         | 2               |
|                                                          | <b>—</b>        | <b>—</b>                                | <b>—</b>        |
| Total recognised gains and losses relating to the period | <b>1,419</b>    | 1,178                                   | 1,207           |
| Prior period adjustment                                  |                 | (37)                                    | 14              |
|                                                          | <b>—</b>        | <b>—</b>                                | <b>—</b>        |
| Total gains and losses recognised in the period          | <b>1,419</b>    | 1,141                                   | 1,221           |
|                                                          | <b>—</b>        | <b>—</b>                                | <b>—</b>        |

**Table of Contents****BARCLAYS PLC****AVERAGE BALANCE SHEET AND NET INTEREST INCOME (UNAUDITED)**

|                                                               | 30.06.03<br>Average<br>Balance<br>£m | 30.06.03<br>Interest<br>£m | Half-year ended<br>30.06.03<br>Average<br>Rate<br>% | 30.06.02<br>Average<br>Balance<br>£m | 30.06.02<br>Interest<br>£m | 30.06.02<br>Average<br>Rate<br>% |
|---------------------------------------------------------------|--------------------------------------|----------------------------|-----------------------------------------------------|--------------------------------------|----------------------------|----------------------------------|
| <b>Assets</b>                                                 |                                      |                            |                                                     |                                      |                            |                                  |
| Treasury bills and other eligible bills:                      |                                      |                            |                                                     |                                      |                            |                                  |
| In offices in the UK                                          | 4,772                                | 65                         | 2.7                                                 | 4,611                                | 88                         | 3.8                              |
| In offices outside the UK                                     | 1,152                                | 31                         | 5.4                                                 | 944                                  | 37                         | 7.8                              |
| Loans and advances to banks:                                  |                                      |                            |                                                     |                                      |                            |                                  |
| In offices in the UK                                          | 11,715                               | 281                        | 4.8                                                 | 13,273                               | 254                        | 3.8                              |
| In offices outside the UK                                     | 4,871                                | 61                         | 2.5                                                 | 5,855                                | 87                         | 3.0                              |
| Loans and advances to customers:                              |                                      |                            |                                                     |                                      |                            |                                  |
| In offices in the UK                                          | 133,980                              | 3,886                      | 5.8                                                 | 122,677                              | 3,785                      | 6.2                              |
| In offices outside the UK                                     | 25,463                               | 544                        | 4.3                                                 | 24,893                               | 571                        | 4.6                              |
| Lease receivables:                                            |                                      |                            |                                                     |                                      |                            |                                  |
| In offices in the UK                                          | 4,167                                | 96                         | 4.6                                                 | 4,240                                | 103                        | 4.9                              |
| In offices outside the UK                                     | 263                                  | 9                          | 6.8                                                 | 219                                  | 8                          | 7.3                              |
| Debt securities:                                              |                                      |                            |                                                     |                                      |                            |                                  |
| In offices in the UK                                          | 53,078                               | 1,009                      | 3.8                                                 | 38,141                               | 955                        | 5.0                              |
| In offices outside the UK                                     | 4,207                                | 111                        | 5.3                                                 | 5,470                                | 149                        | 5.4                              |
| Average assets of banking business                            | 243,668                              | 6,093                      | 5.0                                                 | 220,323                              | 6,037                      | 5.5                              |
| Average assets of trading business                            | 189,544                              | 3,439                      | 3.6                                                 | 151,781                              | 2,233                      | 2.9                              |
| Total average interest earning assets                         | 433,212                              | 9,532                      | 4.4                                                 | 372,104                              | 8,270                      | 4.4                              |
| Provisions                                                    | (2,800)                              |                            |                                                     | (2,667)                              |                            |                                  |
| Non-interest earning assets                                   | 55,735                               |                            |                                                     | 47,588                               |                            |                                  |
| Total average assets and Interest income                      | 486,147                              | 9,532                      | 3.9                                                 | 417,025                              | 8,270                      | 4.0                              |
| Percentage of total average assets in offices outside the UK  | 27.1%                                |                            |                                                     | 29.4%                                |                            |                                  |
| Average interest earning assets and net interest income:      |                                      |                            |                                                     |                                      |                            |                                  |
| Banking business                                              | 243,668                              | 3,237                      | 2.7                                                 | 220,323                              | 3,134                      | 2.8                              |
| Trading business                                              | 189,544                              | 141                        | 0.1                                                 | 151,781                              | 144                        | 0.2                              |
| Non margin interest                                           |                                      | (1)                        |                                                     |                                      | (1)                        |                                  |
| Total average interest earning assets and net interest income | 433,212                              | 3,377                      | 1.6                                                 | 372,104                              | 3,277                      | 1.8                              |
| Total average interest earning assets related to:             |                                      |                            |                                                     |                                      |                            |                                  |
| Interest income                                               |                                      | 9,532                      | 4.4                                                 |                                      | 8,270                      | 4.4                              |
| Interest expense                                              |                                      | (6,154)                    | (2.8)                                               |                                      | (4,992)                    | (2.7)                            |
| Adjustment for non margin interest                            |                                      | (1)                        |                                                     |                                      | (1)                        |                                  |
|                                                               |                                      | 3,377                      | 1.6                                                 |                                      | 3,277                      | 1.8                              |

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- <sup>1</sup> Loans and advances to customers and banks include all doubtful lendings, including non-accrual lendings. Interest receivable on such lendings has been included to the extent to which either cash payments have been received or interest has been accrued in accordance with the income recognition policy of the Group.
- <sup>2</sup> Average balances are based upon daily averages for most UK banking operations and monthly averages elsewhere.
- <sup>3</sup> The average balance sheet does not include the retail life-fund assets attributable to policyholders nor the related liabilities.

**Table of Contents****BARCLAYS PLC****AVERAGE BALANCE SHEET AND NET INTEREST INCOME (UNAUDITED)**

|                                                                                  | 30.06.03<br>Average<br>Balance<br>£m | 30.06.03<br>Interest<br>£m | Half-year ended<br>30.06.03<br>Average<br>Rate<br>% | 30.06.02<br>Average<br>Balance<br>£m | 30.06.02<br>Interest<br>£m | 30.06.02<br>Average<br>Rate<br>% |
|----------------------------------------------------------------------------------|--------------------------------------|----------------------------|-----------------------------------------------------|--------------------------------------|----------------------------|----------------------------------|
| <b>Liabilities and shareholders funds</b>                                        |                                      |                            |                                                     |                                      |                            |                                  |
| Deposits by banks:                                                               |                                      |                            |                                                     |                                      |                            |                                  |
| In offices in the UK                                                             | 40,867                               | 486                        | 2.4                                                 | 32,279                               | 487                        | 3.0                              |
| In offices outside the UK                                                        | 8,028                                | 95                         | 2.4                                                 | 9,531                                | 115                        | 2.4                              |
| Customer accounts - demand accounts:                                             |                                      |                            |                                                     |                                      |                            |                                  |
| In offices in the UK                                                             | 17,517                               | 93                         | 1.1                                                 | 16,187                               | 76                         | 0.9                              |
| In offices outside the UK                                                        | 2,055                                | 14                         | 1.4                                                 | 1,662                                | 13                         | 1.6                              |
| Customer accounts - savings accounts:                                            |                                      |                            |                                                     |                                      |                            |                                  |
| In offices in the UK                                                             | 44,849                               | 508                        | 2.3                                                 | 41,020                               | 473                        | 2.3                              |
| In offices outside the UK                                                        | 767                                  | 13                         | 3.4                                                 | 1,272                                | 22                         | 3.4                              |
| Customer accounts -                                                              |                                      |                            |                                                     |                                      |                            |                                  |
| Other time deposits - retail:                                                    |                                      |                            |                                                     |                                      |                            |                                  |
| In offices in the UK                                                             | 33,271                               | 568                        | 3.4                                                 | 37,768                               | 670                        | 3.5                              |
| In offices outside the UK                                                        | 3,617                                | 51                         | 2.8                                                 | 5,494                                | 76                         | 2.8                              |
| Customer accounts -                                                              |                                      |                            |                                                     |                                      |                            |                                  |
| Other time deposits - wholesale:                                                 |                                      |                            |                                                     |                                      |                            |                                  |
| In offices in the UK                                                             | 55,263                               | 830                        | 3.0                                                 | 34,429                               | 512                        | 3.0                              |
| In offices outside the UK                                                        | 8,412                                | 134                        | 3.2                                                 | 6,470                                | 107                        | 3.3                              |
| Debt securities in issue:                                                        |                                      |                            |                                                     |                                      |                            |                                  |
| In offices in the UK                                                             | 33,067                               | 489                        | 3.0                                                 | 29,468                               | 611                        | 4.1                              |
| In offices outside the UK                                                        | 12,650                               | 124                        | 2.0                                                 | 12,132                               | 157                        | 2.6                              |
| Dated and undated loan capital and other<br>subordinated liabilities             |                                      |                            |                                                     |                                      |                            |                                  |
| Principally in offices in the UK                                                 | 12,159                               | 345                        | 5.7                                                 | 10,467                               | 308                        | 5.9                              |
| Internal funding of trading business                                             | (55,815)                             | (894)                      | 3.2                                                 | (42,120)                             | (724)                      | 3.4                              |
| Average liabilities of banking business                                          | 216,707                              | 2,856                      | 2.6                                                 | 196,059                              | 2,903                      | 3.0                              |
| Average liabilities of trading business                                          | 190,567                              | 3,298                      | 3.5                                                 | 152,125                              | 2,089                      | 2.7                              |
| Total average interest bearing liabilities                                       | 407,274                              | 6,154                      | 3.0                                                 | 348,184                              | 4,992                      | 2.9                              |
| Interest free customer deposits:                                                 |                                      |                            |                                                     |                                      |                            |                                  |
| In offices in the UK                                                             | 12,807                               |                            |                                                     | 10,926                               |                            |                                  |
| In offices outside the UK                                                        | 1,170                                |                            |                                                     | 2,265                                |                            |                                  |
| Other non-interest bearing liabilities                                           | 49,020                               |                            |                                                     | 40,511                               |                            |                                  |
| Minority interests and shareholders funds                                        | 15,876                               |                            |                                                     | 15,139                               |                            |                                  |
| Total average liabilities, shareholders funds and<br>interest expense            | 486,147                              | 6,154                      | 2.5                                                 | 417,025                              | 4,992                      | 2.4                              |
| Percentage of total average non-capital liabilities in<br>offices outside the UK | 24.0%                                |                            |                                                     | 27.2%                                |                            |                                  |

**Table of Contents****BARCLAYS PLC****SUMMARY CONSOLIDATED CASH FLOW STATEMENT (UNAUDITED)**

|                                                                              | <b>30.06.03</b> | <b>Half-year ended<br/>31.12.02</b> | <b>30.06.02</b> |
|------------------------------------------------------------------------------|-----------------|-------------------------------------|-----------------|
|                                                                              | <b>£m</b>       | <b>£m</b>                           | <b>£m</b>       |
| Net cash inflow from operating activities                                    | <b>1,400</b>    | 5,040                               | 2,351           |
| Dividends received from joint ventures and associated undertakings           | <b>1</b>        | 1                                   |                 |
| Net cash outflow from returns on investment and servicing of finance         | <b>(294)</b>    | (380)                               | (250)           |
| Tax paid                                                                     | <b>(378)</b>    | (557)                               | (271)           |
| Net cash inflow /(outflow) from capital expenditure and financial investment | <b>771</b>      | (6,285)                             | (471)           |
| Net cash outflow from acquisitions and disposals                             | <b>(17)</b>     | (186)                               | (426)           |
| Equity dividend paid                                                         | <b>(787)</b>    | (421)                               | (725)           |
|                                                                              | <b>—</b>        | <b>—</b>                            | <b>—</b>        |
| Net cash inflow/(outflow) before financing                                   | <b>696</b>      | (2,788)                             | 208             |
| Net cash inflow from financing                                               | <b>891</b>      | 519                                 | 854             |
|                                                                              | <b>—</b>        | <b>—</b>                            | <b>—</b>        |
| Increase/(decrease) in cash                                                  | <b>1,587</b>    | (2,269)                             | 1,062           |
|                                                                              | <b>—</b>        | <b>—</b>                            | <b>—</b>        |



**Table of Contents****BARCLAYS PLC****US GAAP DATA (UNAUDITED)**

The following unaudited financial information has been adjusted from data prepared under UK GAAP to reflect significant differences from US GAAP.

|                                                                    | <b>30.06.03<br/>UK<br/>GAAP<br/>£m</b> | <b>30.06.03<br/>US<br/>GAAP<br/>£m</b> | <b>30.06.02<br/>UK<br/>GAAP<br/>£m</b> | <b>30.06.02<br/>US<br/>GAAP<br/>£m</b> |
|--------------------------------------------------------------------|----------------------------------------|----------------------------------------|----------------------------------------|----------------------------------------|
| Profit attributable to the members of Barclays PLC - Net income    | <b>1,383</b>                           | <b>213</b>                             | 1,237                                  | 823                                    |
| Shareholders funds                                                 | <b>16,064</b>                          | <b>16,559</b>                          | 15,091                                 | 15,029                                 |
| Total assets                                                       | <b>446,731</b>                         | <b>530,647</b>                         | 389,708                                | 453,260                                |
| <b>PER ORDINARY SHARE</b>                                          | <b>Pence</b>                           | <b>Pence</b>                           | Pence                                  | Pence                                  |
| Earnings                                                           | <b>21.3</b>                            | <b>3.3</b>                             | 18.6                                   | 12.4                                   |
| Diluted Earnings - US GAAP                                         |                                        | <b>3.2</b>                             |                                        | 12.3                                   |
| Dividend                                                           | <b>7.05</b>                            | <b>12.0</b>                            | 6.35                                   | 10.875                                 |
| <b>PERFORMANCE RATIOS</b>                                          | <b>%</b>                               | <b>%</b>                               | <b>%</b>                               | <b>%</b>                               |
| Net income as a percentage of:                                     |                                        |                                        |                                        |                                        |
| average total assets                                               | <b>0.6</b>                             | <b>0.1</b>                             | 0.6                                    | 0.3                                    |
| average shareholders funds                                         | <b>17.6</b>                            | <b>2.6</b>                             | 16.5                                   | 10.9                                   |
| Dividends as a percentage of net income                            | <b>33.0</b>                            | <b>369.5</b>                           | 34.0                                   | 88.3                                   |
| Average shareholders funds as a percentage of average total assets | <b>3.2</b>                             | <b>3.2</b>                             | 3.6                                    | 3.1                                    |

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**BARCLAYS PLC**

**US GAAP DATA (UNAUDITED)**

**Differences between UK and US accounting principles**

Significant differences between UK GAAP and US GAAP that are applicable to Barclays are explained in Note 63 to the financial statements contained in the joint Annual Report on Form 20-F of Barclays PLC and Barclays Bank PLC for the year ended 31st December 2002.

**Developments under US GAAP**

**FASB interpretation No (FIN) 45: Guarantor s accounting and disclosure requirements for guarantees, including indirect guarantees of indebtedness of others**

FIN 45 was issued on 25th November 2002. It addresses the disclosure requirements for guarantors in respect of guarantees issued (including guarantees embedded in other contracts) and requires recognition of a liability for all obligations assumed under guarantees issued.

Narrative disclosure relating to the Group s stock of guarantees in issue is provided on page 73. In the period to 30th June 2003 the measurement requirements were effective for guarantees issued or modified after 31st December 2002, but did not have a material impact on US GAAP net income and shareholders equity.

**FIN 46: Consolidation of variable interest entities**

FIN 46 was issued on 17th January 2003. This addresses the criteria to be applied when determining whether certain special purpose entities (variable interest entities) should be consolidated and requires disclosures to be made if the involvement with an unconsolidated variable interest entity is significant. The interpretation is immediately effective for interests in variable interest entities created after 31st January 2003.

Interests in variable interest entities that existed before 1st February, 2003 must be reviewed under FIN 46 in the first fiscal year or interim period beginning after 15th June 2003, which for Barclays will be reflected in the Interim Results Announcement for the period ending 30th June 2004.

The disclosure requirements of the interpretation are effective for interests Barclays has acquired before 1st February 2003 for the year ended 31st December 2003. The guidance may be applied prospectively with a cumulative effect adjustment in the period of initial application or by restating comparatives with a cumulative effect adjustment in the first year restated.

Barclays is continuing to assess the impact of FIN 46 on all entities with which it was involved before 1st February 2003. Management s assessment of the possible impact as regards consolidation or deconsolidation is ongoing. Where it has been identified as possible that entities will be consolidated or that the relationship with such an entity will need to be disclosed once the new pronouncement is effective, the relationships are discussed on page 74.

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**US GAAP DATA (UNAUDITED)**

**Statement of Financial Accounting Standards No (SFAS) 149: Amendment of Statement 133 on Derivative Instruments and Hedging Activities**

SFAS 149 was issued in April 2003. This Statement amends and clarifies financial accounting and reporting for derivative instruments, including certain derivative instruments embedded in other contracts (collectively referred to as derivatives) and for hedging activities under SFAS 133 Accounting for Derivative Instruments and Hedging Activities. This Statement is effective prospectively for contracts entered into or modified after 30th June 2003 and for hedging relationships designated after 30th June 2003.

Barclays is currently assessing the impact this will have on future reporting periods.

**SFAS 150: Accounting For Certain Financial Instruments with Characteristics of both Liabilities and Equity**

SFAS 150 was issued in May 2003. The Statement sets out the accounting for certain financial instruments that, under previous guidance, issuers could account for as equity and requires that these instruments be classified as liabilities in statements of financial position. This Statement is effective prospectively for financial instruments entered into or modified after 31st May 2003 and otherwise is effective at the beginning of the first interim period beginning after 15th June 2003. This statement will be implemented by reporting the cumulative effect of a change in an accounting principle for financial instruments created before the issuance date of the Statement and still existing at the beginning of the interim period of adoption.

Barclays is currently assessing the impact this will have on future reporting periods.

**Table of Contents****BARCLAYS PLC****US GAAP DATA (UNAUDITED)**

The following table summarises the significant adjustments which would result from the application of US GAAP instead of UK GAAP in the calculation of US net income.

|                                                     | Note | Half -year ended |              |              |
|-----------------------------------------------------|------|------------------|--------------|--------------|
|                                                     |      | 30.06.03         | 31.12.02     | 30.06.02     |
|                                                     |      | £m               | £m           | £m           |
| Attributable profit of Barclays PLC Group (UK GAAP) |      | 1,383            | 993          | 1,233        |
| Prior period adjustment (UK GAAP)                   |      |                  |              | 4            |
|                                                     |      | <b>1,383</b>     | <b>993</b>   | <b>1,237</b> |
| Goodwill                                            |      | 128              | 127          | 110          |
| Core deposit intangible                             |      | (32)             | (32)         | (32)         |
| Deferred tax                                        |      |                  |              | (32)         |
| Leasing - lessor                                    |      | 23               | 2            | (9)          |
| Leasing - lessee                                    |      |                  | (6)          | (4)          |
| Extinguishment of liabilities                       |      | (83)             | (159)        |              |
| Foreign exchange on available for sale securities   | (a)  | (1,132)          | 748          | (596)        |
| Revaluation of property                             |      | 6                | 3            | 2            |
| Share compensation schemes                          |      | (36)             | (43)         | (39)         |
| Shareholders' interest in long term assurance fund  |      | 29               | 62           | 47           |
| Business combinations                               |      |                  | 206          |              |
| Pension costs                                       |      | (60)             | (142)        | (53)         |
| Post-retirement health care                         |      | 27               | (16)         | (2)          |
| Internal use software                               |      | (19)             | (216)        | 9            |
| Derivatives                                         | (b)  | (470)            | 531          | 22           |
| Fair value of securities                            | (c)  | (57)             | (249)        | (27)         |
| Provisions for restructuring of business            | (d)  | (6)              | (6)          | (16)         |
| Loan origination fees                               |      | (26)             | 16           | 15           |
| Fair value amortisation credit                      |      | 4                | 4            | 4            |
| Tax effect                                          |      | 534              | (170)        | 187          |
|                                                     |      | <b>213</b>       | <b>1,653</b> | <b>823</b>   |

**Table of Contents****BARCLAYS PLC****US GAAP DATA (UNAUDITED)**

The following table summarises the significant adjustments which would result from the application of US GAAP instead of UK GAAP in the calculation of US shareholders' equity.

|                                                      | 30.06.03<br>£m | Half-year ended<br>31.12.02<br>£m | 30.06.02<br>£m |
|------------------------------------------------------|----------------|-----------------------------------|----------------|
| Equity shareholders' funds (UK GAAP)                 | <b>16,064</b>  | 15,205                            | 15,124         |
| Prior period adjustment (UK GAAP)                    |                |                                   | (33)           |
|                                                      | <b>16,064</b>  | 15,205                            | 15,091         |
| Goodwill                                             | 426            | 298                               | 171            |
| Core deposit intangible                              | (172)          | (140)                             | (108)          |
| Leasing - lessor                                     | (143)          | (166)                             | (168)          |
| Leasing - lessee                                     |                |                                   | 6              |
| Extinguishment of liabilities                        | (242)          | (159)                             |                |
| Revaluation of property                              | (219)          | (241)                             | (311)          |
| Share compensation schemes                           | 6              |                                   | (230)          |
| Shareholders' interest in long-term assurance fund   | (520)          | (549)                             | (611)          |
| Pension cost                                         | (908)          | (848)                             | (515)          |
| Post-retirement benefits                             | (23)           | (50)                              | (34)           |
| Internal use software                                | 62             | 81                                | 297            |
| Derivatives                                          | 1,046          | 1,273                             | 629            |
| Fair value of securities                             | 760            | 515                               | 274            |
| Provisions for restructuring of business             | 10             | 16                                | 22             |
| Loan origination fees                                | 65             | 91                                | 75             |
| Fair value amortisation credit                       | 21             | 17                                | 13             |
| Dividend payable                                     | 457            | 787                               | 419            |
| Own shares                                           | (107)          | (59)                              | (4)            |
| Tax effect on the above UK/US GAAP reconciling items | (24)           | (56)                              | 13             |
| Shareholders' equity (US GAAP)                       | <b>16,559</b>  | 16,015                            | 15,029         |

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**BARCLAYS PLC**

**US GAAP DATA**

**(a) Foreign exchange differences on available for sale securities**

Within individual legal entities, Barclays holds securities in a number of different currencies which are classified as available for sale. In general, no foreign exchange exposure arises from this activity because, although the value of the assets changes in sterling terms according to the exchange rate, there is an identical offsetting change in the sterling value of the related funding.

Under UK GAAP, both the assets and the liabilities are generally translated at closing exchange rates and the differences between historical book value and current value are reflected in the profit and loss account. Under US GAAP, the change in value of the investments is taken directly to reserves while the offsetting change in sterling terms of the borrowing is taken to profit and loss.

A similar difference arises where foreign currency assets are hedged using forward contracts but where the Group does not manage these hedges to conform with the detailed US designation requirements.

Primarily due to the appreciation in 2003 of the Euro and to a lesser extent the Canadian dollar, the impact of this requirement was a transfer of net foreign exchange gains (pre-tax £1,132m) on currency securities from net income to other comprehensive income. No difference between the Group's UK and US GAAP shareholders' equity arises from this transfer.

**(b) Derivatives**

SFAS 133 requires all derivatives to be recorded at fair value. If certain conditions are met then the derivative may be designated as a fair value or cashflow hedge, or the hedge of a net investment in a foreign subsidiary. In general, Barclays derivatives do not qualify for treatment as hedges under US GAAP and are treated as trading positions.

The adjustment relating to derivatives also includes the impact of EITF 02-03, which is concerned with issues involved in accounting for derivative contracts held for trading purposes and contracts involved in energy trading and risk management activities. The charge arising from EITF 02-03 reflects the de-recognition of the net unrealised gain at inception on new contracts where the fair value was not determined using either observable market prices or models which use market-observable variables as inputs.

**(c) Fair value of securities**

The adjustment to net income relates to the marking to market of short positions and private equity investments.

**(d) Provisions for restructuring of business**

The US GAAP balance sheet liability relating to the restructuring of the business at 30th June 2003 was £29m which was in respect of staff reduction costs covering 850 employees.

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**BARCLAYS PLC**

**US GAAP DATA**

**(e) Guarantees**

An element of Barclays normal banking business is to issue guarantees on behalf of its customers. In almost all cases, Barclays will hold collateral against the exposure, or has a right of recourse to the customer or both. In addition, Barclays also issues guarantees on its own behalf. The major categories of these guarantees are:

**Financial guarantees**

These are given to banks and financial institutions on behalf of customers to secure loans, overdrafts and other banking facilities. These are commonly called facility guarantees.

Included within this category are stock borrowing indemnities. These relate to funds managed by Barclays on behalf of clients, which participate in stock lending programmes. Barclays indemnifies the clients against any losses incurred by the clients resulting from borrower default. Collateral, principally cash, is maintained against all stock borrowing transactions ranging from 102% to 105% of the securities loaned with adjustments to collateral made daily. It is possible that the exposure could exceed the collateral provided should the value of the security rise concurrently with the default of the borrowers.

**Standby letters of credit**

These are irrevocable commitments to pay a third party, on behalf of a customer, the value of which on demand is subject to certain criteria being complied with. Any amounts paid are debited to the customer's account. These contracts are used when required in substitution of guarantees due to a greater acceptability in the beneficiary country.

**Other guarantees**

This category includes the following types of contracts:

*Performance guarantees*

A guarantee given by the bank on behalf of a customer by which Barclays undertakes to pay a certain sum if the customer has failed to carry out the terms or certain terms of the contract.

*Advance payment guarantees*

A guarantee given by the bank which enables the beneficiary to demand repayment of an advance in funds in certain circumstances.

*Tender guarantees*

A guarantee given by the bank during a tender process to lend support to a customer's commitment to a tender process.

*Customs and Excise*

Guarantees provided to HM Customs and Excise to cover a customer's liability.

*Retention guarantees*

Contracts similar to advance payments which are used to secure early release of retained contract payments.

**Table of Contents****BARCLAYS PLC****US GAAP DATA****(e) Guarantees (continued)**

The table below provides an analysis of the above guarantees:

|                           |                 |
|---------------------------|-----------------|
|                           | <b>30.06.03</b> |
|                           | <b>£m</b>       |
| Financial Guarantees      | <b>16,861</b>   |
| Standby Letters of Credit | <b>5,794</b>    |
| Other Guarantees          | <b>7,964</b>    |
|                           | <b>30,619</b>   |

**Credit Card Guarantees**

Under the Consumer Credit Act of 1974, Barclays may be liable to customers to refund payments made for unsatisfactory goods or services or unfulfilled contracts where payment was made through a credit card. The maximum liability that Barclays could have is the total credit limits marked to customers of £30,504m. These limits are included within commitments with a maturity of less than one year, as the limit can be revoked at any time.

**Warranties and indemnities given as part of acquisition and disposal activity**

Warranties and indemnities are routinely provided to counterparties as part of the terms and conditions required in a business acquisition, disposal or investing in joint ventures. Most commonly, these relate to indemnification against tax liabilities arising from pre-transaction activities. Usually the total liability in respect of warranties and indemnities for a transaction is capped and the maximum exposure under these is £3.7bn. No collateral or recourse to third parties is generally available.

**Certain derivative contracts**

In addition to the contracts described above, there are certain derivative contracts to which the Group is a counterparty that may meet the characteristics of a guarantee under FIN 45. These derivatives are recorded in the Group's balance sheet at fair value under US GAAP.

**(f) Consolidation of variable interest entities**

In January 2003, the Financial Accounting Standards Board (FASB) issued FIN 46. This pronouncement modified the framework for determining consolidation of certain entities that meet the definition of a variable interest entity. This is met where the entity either does not have sufficient equity of the appropriate nature to support its expected losses, or the third party equity capital lacks certain characteristics that would be expected to be present within a controlling financial interest.

Entities which do not meet this definition continue to apply the voting interest model and Barclays would generally consolidate when it has a controlling financial interest.

Under the variable interest model promulgated by FIN 46, all ownership, contractual and other pecuniary interests in the entity are evaluated to determine which of the holders, if any, hold a variable interest which will absorb the majority of the expected losses, expected residual returns, or both. This holder is the primary beneficiary of the variable interest entity and is required to consolidate the entity.

The provisions of FIN 46 are immediately effective for variable interest entities created after 31st January 2003. The standard must be applied to all entities in the first fiscal year or interim period beginning after 15th June 2003, which for Barclays will be reflected in the Interim Results Announcement for the period ending 30th June 2004.





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**BARCLAYS PLC**

**US GAAP DATA**

**(f) Consolidation of variable interest entities (continued)**

For those variable interest entities which were in existence prior to 31st January 2003, and where Barclays has a significant variable interest or it is reasonably possible that Barclays would have to consolidate the entity on application of FIN 46, a transitional disclosure is required which quantifies the maximum exposure to loss as a consequence of Barclays involvement with the entity. The maximum exposure to loss represents a worst case scenario in the event that all such vehicles simultaneously fail. It does not provide an indication of ongoing exposure which is managed within the Group's risk management framework.

Where a maximum exposure to loss is quoted, this represents the Group's total exposure and includes both drawn and undrawn lending facilities. The Group's exposure is determined by changes in the value of the variable interests it holds within these entities, which primarily comprise liquidity, credit enhancements, derivative transactions and financing arrangements.

The Group continues to evaluate the impact of applying FIN 46 to those entities with which it was involved before 1st February 2003.

The following is a summary of the nature, purpose, size and activities of those entities with which Barclays is currently involved, where it is possible that the US treatment will be impacted by FIN 46.

**Multi-seller conduit programs**

Barclays creates, administers and provides liquidity and credit enhancements to several commercial paper conduit programs, primarily in the United States. These conduits provide clients access to liquidity in the commercial paper markets by allowing them to sell consumer or trade receivables to the conduit, which then issues commercial paper to investors to fund the purchase. The conduits have sufficient collateral, credit enhancements and liquidity support to maintain an investment grade rating for the commercial paper.

The total assets of these conduits are £15,734m of which £2,723m is already consolidated by the Group under US GAAP. The maximum loss associated with the Group's relationships is £14,745m, which includes commitments to provide liquidity to these vehicles to a maximum of £11,404m. This would be required to be provided in the event of the conduit's access to funding markets being restricted.

**Other securitisations**

The Group provides financing to assist companies with the formation of client originated asset securitisation. These entities have minimal equity and rely upon funding in the form of senior notes to purchase the assets for securitisation. Since the Group only provides senior lending, the notes typically are not expected to absorb the first risk of loss. In addition, the Group has securitised some of its retail lending portfolio using entities established solely for that purpose. In some cases, the funding of these entities has been provided by third party lenders, in others the lending has been provided by the Group.

Total maximum exposure to loss to these entities is £6,895m. Total assets of the entities concerned amount to £6,392m, of which £2,031m is already consolidated by the Group under US GAAP.

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**BARCLAYS PLC**

**US GAAP DATA**

**(f) Consolidation of variable interest entities (continued)**

**Client intermediation**

As a financial intermediary, the Group is involved in structuring transactions to meet investor and client needs. These transactions may involve entities that fall within the scope of FIN 46 structured by either Barclays or the client and that are used to modify cash flows of third party assets to create investments with specific risk or return profiles, or to assist clients in the efficient management of other risks. These transactions may include derivative instruments, and often contain contractual clauses to enable Barclays to terminate the transaction under certain circumstances, for example if the legal or accounting basis on which the transaction was completed changes. In addition, Barclays invests as a limited partner in lessor partnerships, specifically to acquire assets for leasing.

Total assets included within the entities structured by Barclays amount to £1,376m of which £976m is already consolidated under US GAAP. The Group's maximum exposure to loss to these entities is £868m.

**Credit structuring**

The Group structures investments to provide specific risk profiles to investors. This activity may involve the sale of credit exposures, often by way of credit derivatives, to an entity which that entity subsequently funds by issuing securities. These securities may initially be held by Barclays prior to sale outside of the Group.

The maximum exposure to loss to these entities is £1,215m. Total assets of the entities concerned amount to £2,828m, all of which are already consolidated under US GAAP.

**Property and construction finance**

In the normal course of business, Barclays will often lend to entities formed to isolate the assets and cashflows associated with the particular project being funded. An example of these transactions is the Private Finance Initiative, which was launched by the UK Government in 1992 as a mechanism for pooling private capital and public sector resources to fund medium and large-scale projects including public buildings, transport infrastructure, information systems and the provision of vehicles and equipment. These are often structured such that the funding of the contracts is through an entity that is potentially subject to FIN 46. The maximum exposure to loss associated with these structures is £333m and total assets of the associated entities amount to £299m.

**Private equity transactions**

In order to enable the Group to participate in private equity transactions, it is often necessary to structure deals using holding companies specifically set up to facilitate the sale and purchase of shares or assets in the target company. Where the Group has acquired interests in these entities, they are included within debt or equity securities.

The maximum loss to such entities which have total assets of £2,026m is £354m. These vehicles have not previously been consolidated under US GAAP as they do not constitute a controlling interest under the consolidation framework prior to FIN 46.

**Fund of funds**

The Group uses fund platforms that are used by a limited number of independent third parties predominantly to facilitate their tailored hedge fund investment strategies. At any time, the Group may hold a significant proportion of the trust units issued by a fund platform which constitute variable interest in the fund.

These entities have assets under management of £300m. The maximum exposure to loss to these entities is £191m.

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**BARCLAYS PLC**

**US GAAP DATA**

**(g) US GAAP EPS**

|                                                            | Net<br>income<br>£m | June 2003<br>Weighted<br>average<br>Share<br>number<br>(in<br>millions) | Per-Share<br>amount<br>Pence | Net<br>income<br>£m | June 2002<br>Weighted<br>average<br>Share<br>number<br>(in<br>millions) | Per-Share<br>amount<br>Pence |
|------------------------------------------------------------|---------------------|-------------------------------------------------------------------------|------------------------------|---------------------|-------------------------------------------------------------------------|------------------------------|
| <b>Basic EPS</b>                                           |                     |                                                                         |                              |                     |                                                                         |                              |
| Net income (US GAAP) available to<br>ordinary shareholders | <b>213</b>          | <b>6,488</b>                                                            | <b>3.3</b>                   | 823                 | 6,658                                                                   | 12.4                         |
| Effect of dilutive securities:                             |                     |                                                                         |                              |                     |                                                                         |                              |
| Employee share schemes                                     |                     | 75                                                                      |                              |                     | 51                                                                      |                              |
| <b>Diluted EPS</b>                                         | <b>213</b>          | <b>6,563</b>                                                            | <b>3.2</b>                   | 823                 | 6,709                                                                   | 12.3                         |

**Table of Contents****BARCLAYS BANK PLC****CONSOLIDATED PROFIT AND LOSS ACCOUNT (UNAUDITED)**

|                                                                                  | <b>30.06.03</b> | <b>Half-year ended<br/>31.12.02</b> | <b>30.06.02</b> |
|----------------------------------------------------------------------------------|-----------------|-------------------------------------|-----------------|
|                                                                                  | <b>£m</b>       | <b>£m</b>                           | <b>£m</b>       |
| Interest receivable                                                              | <b>6,093</b>    | 6,007                               | 6,037           |
| Interest payable                                                                 | <b>(2,857)</b>  | (2,935)                             | (2,904)         |
| Net interest income                                                              | <b>3,236</b>    | 3,072                               | 3,133           |
| Net fees and commissions receivable                                              | <b>2,030</b>    | 1,961                               | 1,964           |
| Dealing profits                                                                  | <b>530</b>      | 320                                 | 513             |
| Other operating income                                                           | <b>197</b>      | 240                                 | 124             |
| Total non-interest income                                                        | <b>2,757</b>    | 2,521                               | 2,601           |
| Operating income                                                                 | <b>5,993</b>    | 5,593                               | 5,734           |
| Administration expenses - staff costs                                            | <b>(2,026)</b>  | (1,879)                             | (1,878)         |
| Administration expenses - other                                                  | <b>(1,092)</b>  | (1,213)                             | (1,099)         |
| Depreciation and amortisation                                                    | <b>(269)</b>    | (271)                               | (286)           |
| Operating expenses                                                               | <b>(3,387)</b>  | (3,363)                             | (3,263)         |
| Operating profit before provisions                                               | <b>2,606</b>    | 2,230                               | 2,471           |
| Provisions for bad and doubtful debts                                            | <b>(652)</b>    | (771)                               | (713)           |
| Provisions for contingent liabilities and commitments                            |                 | (2)                                 | 1               |
| Operating profit                                                                 | <b>1,954</b>    | 1,457                               | 1,759           |
| Profit/(loss) from joint ventures and associated undertakings                    | <b>10</b>       | (6)                                 | (4)             |
| Exceptional items                                                                | <b>(1)</b>      | (3)                                 |                 |
| Profit on ordinary activities before tax                                         | <b>1,963</b>    | 1,448                               | 1,755           |
| Tax on profit on ordinary activities                                             | <b>(567)</b>    | (446)                               | (509)           |
| Profit on ordinary activities after tax                                          | <b>1,396</b>    | 1,002                               | 1,246           |
| Minority interests - equity and non-equity                                       | <b>(13)</b>     | (11)                                | (9)             |
| Profit for the financial period attributable to the members of Barclays Bank PLC | <b>1,383</b>    | 991                                 | 1,237           |
| Dividends payable to Barclays PLC                                                | <b>(576)</b>    | (1,170)                             | (628)           |
| Profit retained for the financial period                                         | <b>807</b>      | (179)                               | 609             |

**Table of Contents****BARCLAYS BANK PLC****CONSOLIDATED BALANCE SHEET (UNAUDITED)**

|                                                         | 30.06.03<br>£m    | Half-year ended<br>31.12.02<br>£m | 30.06.02<br>£m    |
|---------------------------------------------------------|-------------------|-----------------------------------|-------------------|
| <b>Assets:</b>                                          |                   |                                   |                   |
| Cash and balances at central banks                      | 1,717             | 2,032                             | 1,414             |
| Items in course of collection from other banks          | 3,155             | 2,335                             | 3,077             |
| Treasury bills and other eligible bills                 | 7,842             | 7,645                             | 8,768             |
|                                                         | <u>          </u> | <u>          </u>                 | <u>          </u> |
| Loans and advances to banks - banking                   | 14,937            | 15,369                            | 16,889            |
| - trading                                               | 52,534            | 42,805                            | 40,951            |
|                                                         | <u>          </u> | <u>          </u>                 | <u>          </u> |
|                                                         | 67,471            | 58,174                            | 57,840            |
|                                                         | <u>          </u> | <u>          </u>                 | <u>          </u> |
| Loans and advances to customers - banking               | 164,912           | 157,222                           | 151,815           |
| - trading                                               | 59,447            | 45,176                            | 47,211            |
|                                                         | <u>          </u> | <u>          </u>                 | <u>          </u> |
|                                                         | 224,359           | 202,398                           | 199,026           |
| Debt securities                                         | 100,122           | 94,229                            | 80,744            |
| Equity shares                                           | 5,164             | 3,133                             | 4,661             |
| Interests in joint ventures and associated undertakings | 454               | 455                               | 89                |
| Intangible fixed assets                                 | 3,867             | 3,934                             | 4,055             |
| Tangible fixed assets                                   | 1,572             | 1,626                             | 1,831             |
| Other assets                                            | 23,366            | 19,821                            | 20,324            |
|                                                         | <u>          </u> | <u>          </u>                 | <u>          </u> |
|                                                         | 439,089           | 395,782                           | 381,829           |
| Retail life-fund assets attributable to policyholders   | 7,642             | 7,284                             | 7,879             |
|                                                         | <u>          </u> | <u>          </u>                 | <u>          </u> |
| <b>Total assets</b>                                     | <b>446,731</b>    | <b>403,066</b>                    | <b>389,708</b>    |
|                                                         | <u>          </u> | <u>          </u>                 | <u>          </u> |
| <b>Liabilities:</b>                                     |                   |                                   |                   |
| Deposits by banks - banking                             | 51,357            | 48,751                            | 39,052            |
| - trading                                               | 41,844            | 38,683                            | 42,133            |
|                                                         | <u>          </u> | <u>          </u>                 | <u>          </u> |
|                                                         | 93,201            | 87,434                            | 81,185            |
|                                                         | <u>          </u> | <u>          </u>                 | <u>          </u> |
| Customer accounts - banking                             | 153,893           | 144,078                           | 143,388           |
| - trading                                               | 44,223            | 27,420                            | 30,146            |
|                                                         | <u>          </u> | <u>          </u>                 | <u>          </u> |
|                                                         | 198,116           | 171,498                           | 173,534           |
| Debt securities in issue                                | 48,431            | 45,885                            | 46,899            |
| Items in course of collection due to other banks        | 1,662             | 1,416                             | 1,396             |
| Other liabilities                                       | 63,055            | 56,564                            | 46,561            |
| Balances due to Barclays PLC                            | 113               | 104                               | 422               |
| Accruals and deferred income                            | 4,476             | 4,352                             | 3,772             |
| Provisions for liabilities and charges - deferred tax   | 482               | 461                               | 656               |
| Provisions for liabilities and charges - other          | 417               | 486                               | 522               |
| Dividend payable to Barclays PLC                        | 326               | 684                               | 682               |
| Undated loan capital - convertible to preference shares |                   | 310                               | 328               |
| Undated loan capital - non-convertible                  | 6,570             | 6,368                             | 5,454             |
| Dated loan capital - convertible to preference shares   | 11                | 11                                |                   |
| Dated loan capital - non-convertible                    | 5,972             | 4,848                             | 5,203             |

|                                                            |                |         |         |
|------------------------------------------------------------|----------------|---------|---------|
|                                                            | <b>422,832</b> | 380,421 | 366,614 |
| <b>Minority interests and shareholders' funds:</b>         |                |         |         |
| Minority interests: equity and non-equity                  | <b>193</b>     | 156     | 124     |
| Called up share capital                                    | <b>2,294</b>   | 2,293   | 2,288   |
| Reserves                                                   | <b>13,770</b>  | 12,912  | 12,803  |
| Shareholders' funds: equity                                | <b>16,064</b>  | 15,205  | 15,091  |
|                                                            | <b>16,257</b>  | 15,361  | 15,215  |
|                                                            | <b>439,089</b> | 395,782 | 381,829 |
| Retail life-fund liabilities attributable to policyholders | <b>7,642</b>   | 7,284   | 7,879   |
| <b>Total liabilities and shareholders' funds</b>           | <b>446,731</b> | 403,066 | 389,708 |

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## BARCLAYS BANK PLC

## CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS FUNDS (UNAUDITED)

|                                       | 30.06.03<br>£m | Half-year<br>ended<br>31.12.02<br>£m | 30.06.02<br>£m |
|---------------------------------------|----------------|--------------------------------------|----------------|
| <b>Share capital</b>                  |                |                                      |                |
| At beginning of period                | 2,293          | 2,288                                | 2,286          |
| Shares issued                         | 1              | 5                                    | 2              |
|                                       | <u>2,294</u>   | <u>2,293</u>                         | <u>2,288</u>   |
| At end of period                      | <b>2,294</b>   | <b>2,293</b>                         | <b>2,288</b>   |
| <b>Share premium account</b>          |                |                                      |                |
| At beginning of period                | 5,603          | 5,502                                | 5,475          |
| Premium arising on shares issued      | 15             | 101                                  | 27             |
|                                       | <u>5,618</u>   | <u>5,603</u>                         | <u>5,502</u>   |
| At end of period                      | <b>5,618</b>   | <b>5,603</b>                         | <b>5,502</b>   |
| <b>Revaluation reserve</b>            |                |                                      |                |
| At beginning of period                | 24             | 30                                   | 30             |
| Released on disposal                  | (2)            | (6)                                  |                |
|                                       | <u>22</u>      | <u>24</u>                            | <u>30</u>      |
| At end of period                      | <b>22</b>      | <b>24</b>                            | <b>30</b>      |
| <b>Profit retained</b>                |                |                                      |                |
| At beginning of period                | 7,285          | 7,271                                | 6,694          |
| Profit retained                       | 807            | (179)                                | 609            |
| Exchange rate translation differences | 36             | (19)                                 | (42)           |
| Realisation of revaluation reserve    | 2              | 6                                    |                |
| Goodwill written back on disposals    |                |                                      | 10             |
| Other items                           |                | 206                                  |                |
|                                       | <u>8,130</u>   | <u>7,285</u>                         | <u>7,271</u>   |
| At end of period                      | <b>8,130</b>   | <b>7,285</b>                         | <b>7,271</b>   |
| <b>Total reserves</b>                 | <b>13,770</b>  | <b>12,912</b>                        | <b>12,803</b>  |
| <b>Total shareholders funds</b>       | <b>16,064</b>  | <b>15,205</b>                        | <b>15,091</b>  |



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## BARCLAYS BANK PLC

## STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES (UNAUDITED)

|                                                          | 30.06.03     | Half-year<br>ended<br>31.12.02 | 30.06.02 |
|----------------------------------------------------------|--------------|--------------------------------|----------|
|                                                          | £m           | £m                             | £m       |
| Profit attributable to the members of Barclays Bank PLC  | <b>1,383</b> | 991                            | 1,237    |
| Exchange rate translation differences                    | <b>34</b>    | (19)                           | (42)     |
| Gains arising from transactions with third parties       |              | 206                            |          |
| Other items                                              | <b>(16)</b>  | (2)                            | 10       |
| Joint ventures and associated undertakings               | <b>18</b>    |                                | 2        |
|                                                          | <b>—</b>     | <b>—</b>                       | <b>—</b> |
| Total recognised gains and losses relating to the period | <b>1,419</b> | 1,176                          | 1,207    |
| Prior period adjustment                                  |              | (37)                           | 14       |
|                                                          | <b>—</b>     | <b>—</b>                       | <b>—</b> |
| Total gains and losses recognised in the period          | <b>1,419</b> | 1,139                          | 1,221    |
|                                                          | <b>—</b>     | <b>—</b>                       | <b>—</b> |

Table of Contents**BARCLAYS BANK PLC****SUMMARY CONSOLIDATED CASH FLOW STATEMENT (UNAUDITED)**

|                                                                              | 30.06.03     | Half-year ended<br>30.06.02 | 31.12.02 |
|------------------------------------------------------------------------------|--------------|-----------------------------|----------|
|                                                                              | £m           | £m                          | £m       |
| Net cash inflow from operating activities                                    | <b>1,428</b> | 2,467                       | 4,980    |
| Dividends received from joint ventures and associated undertakings           | <b>1</b>     |                             | 1        |
| Net cash outflows from returns on investment and servicing of finance        | <b>(294)</b> | (250)                       | (380)    |
| Tax paid                                                                     | <b>(378)</b> | (271)                       | (557)    |
| Net cash inflow /(outflow) from capital expenditure and financial investment | <b>771</b>   | (471)                       | (6,285)  |
| Net cash inflow /(outflow) from acquisitions and disposals                   | <b>(17)</b>  | (426)                       | (186)    |
| Equity dividend paid                                                         | <b>(934)</b> | (1,050)                     | (746)    |
|                                                                              | <b>577</b>   | (1)                         | (3,173)  |
| Net cash (outflow)/inflow before financing                                   | <b>1,010</b> | 1,063                       | 904      |
| Net cash inflow from financing                                               | <b>1,587</b> | 1,062                       | (2,269)  |
| Increase /(decrease) in cash                                                 | <b>1,587</b> | 1,062                       | (2,269)  |

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**BARCLAYS BANK PLC**

**FINANCIAL SUMMARY - US GAAP (UNAUDITED)**

**BARCLAYS BANK PLC**

|                     | <b>Half-year ended</b> |                 |
|---------------------|------------------------|-----------------|
|                     | <b>30.06.03</b>        | <b>30.06.02</b> |
|                     | <b>£m</b>              | <b>£m</b>       |
| Net income          | <b>263</b>             | 877             |
| Shareholders' funds | <b>18,318</b>          | 16,713          |
| Total assets        | <b>530,754</b>         | 453,264         |

| <b>PERFORMANCE RATIOS</b>                                           | <b>%</b>   | <b>%</b> |
|---------------------------------------------------------------------|------------|----------|
| Net income as a percentage of average total assets                  | <b>0.1</b> | 0.4      |
| average shareholders' funds                                         | <b>2.9</b> | 10.4     |
| Average shareholders' funds as a percentage of average total assets | <b>3.5</b> | 3.5      |

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## BARCLAYS BANK PLC

## FINANCIAL SUMMARY US GAAP (UNAUDITED)

|                                                                                          | 30.06.03<br>£m | Half-year<br>ended<br>31.12.02<br>£m | 30.06.02<br>£m |
|------------------------------------------------------------------------------------------|----------------|--------------------------------------|----------------|
| Net income (US GAAP) of Barclays PLC Group (page 70)                                     | 213            | 1,653                                | 823            |
| Appropriations of Barclays Bank PLC                                                      | 50             | 50                                   | 54             |
| Share compensation change in Barclays Bank PLC shown as reserve movement in Barclays PLC |                | (2)                                  |                |
|                                                                                          | <u>263</u>     | <u>1,701</u>                         | <u>877</u>     |
| Barclays Bank PLC Group - Net income (US GAAP)                                           | <u>263</u>     | <u>1,701</u>                         | <u>877</u>     |

|                                                       | 30.06.03<br>£m | Half-year<br>ended<br>31.12.02<br>£m | 30.06.02<br>£m |
|-------------------------------------------------------|----------------|--------------------------------------|----------------|
| Equity shareholders funds (UK GAAP)                   | 16,064         | 15,205                               | 15,091         |
| Goodwill                                              | 426            | 298                                  | 171            |
| Core deposit intangible                               | (172)          | (140)                                | (108)          |
| Leasing - lessor                                      | (143)          | (166)                                | (168)          |
| Leasing - lessee                                      |                |                                      | 6              |
| Extinguishment of liabilities                         | (242)          | (159)                                |                |
| Revaluation of property                               | (219)          | (241)                                | (311)          |
| Share compensation schemes                            | 6              |                                      | (230)          |
| Shareholders interest in the long-term assurance fund | (520)          | (549)                                | (611)          |
| Pension cost                                          | (908)          | (848)                                | (515)          |
| Post-retirement benefits                              | (23)           | (50)                                 | (34)           |
| Internal use software                                 | 62             | 81                                   | 297            |
| Derivatives                                           | 1,046          | 1,273                                | 629            |
| Fair value of securities                              | 760            | 515                                  | 274            |
| Provisions for restructuring of business              | 10             | 16                                   | 22             |
| Loan origination fees                                 | 65             | 91                                   | 75             |
| Fair value amortisation credit                        | 21             | 17                                   | 13             |
| Dividend payable                                      | 326            | 788                                  | 261            |
| Reserve Capital instruments                           | 1,783          | 1,771                                | 1,838          |
| Tax effect on the above UK/US GAAP reconciling items  | (24)           | (56)                                 | 13             |
|                                                       | <u>18,318</u>  | <u>17,846</u>                        | <u>16,713</u>  |
| Shareholders funds (US GAAP)                          | <u>18,318</u>  | <u>17,846</u>                        | <u>16,713</u>  |

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**BARCLAYS PLC**

**OTHER INFORMATION**

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**Website**

[www.barclays.com](http://www.barclays.com)

**Registrar**

The Registrar to Barclays PLC, PO Box 82, The Pavilions, Bridgwater Road, Bristol, BS99 7NH. Tel: 0870 702 0196.

**Listing**

The principal trading market for Barclays PLC ordinary shares is the London Stock Exchange. Ordinary shares are also listed on the New York Stock Exchange and the Tokyo Stock Exchange. Trading on the New York Stock Exchange is in the form of ADSs under the ticker symbol

BCS . Each ADS represents four ordinary shares of 25p each and is evidenced by an ADR. The ADR depositary is The Bank of New York whose international telephone number is +1-610-312-5315, whose domestic telephone number is 1-888-269-2377 and whose address is 22nd Floor, 101 Barclay Street, New York, NY 10286.

**Filings with the SEC**

Statutory accounts for the year ended 31st December 2002, which also include the joint Annual Report on Form 20-F of Barclays PLC and Barclays Bank PLC to the US Securities and Exchange Commission (SEC), can be obtained from Corporate Communications, Barclays Bank PLC, 200 Park Avenue, New York, NY 10166 or from the Head of Investor Relations at Barclays registered office address shown above. Copies of the Form 20-F are also available from the SEC's website: <http://www.sec.gov>

**Results timetable**

|                                          |                                                                                           |
|------------------------------------------|-------------------------------------------------------------------------------------------|
| Ex dividend date:                        | Wednesday 13th August 2003                                                                |
| Dividend record date:                    | Friday 15th August 2003                                                                   |
| Dividend payment date:                   | Wednesday 1st October 2003                                                                |
| 2003 Full year pre close date:           | Tuesday 2nd December 2003                                                                 |
| 2003 preliminary results announcement:   | Thursday 12th February 2004                                                               |
| 2004 Annual General Meeting:             | Thursday 29th April 2004                                                                  |
| For further information, please contact: | John Varley<br>Group Finance Director<br>+44 (0)20 7699 5000 Switchboard                  |
|                                          | Cathy Turner<br>Head of Investor Relations<br>+44 (0)20 7699 3638 Direct Line             |
|                                          | James S. Johnson<br>Senior Manager, Investor Relations<br>+44 (0)20 7699 4525 Direct Line |
|                                          | Leigh Bruce<br>Corporate Communications Director<br>+44 (0)20 7699 2658 Direct Line       |
|                                          | Chris Tucker<br>Public Relations Director                                                 |

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+44 (0)20 7699 3161 Direct Line

More information on Barclays, including these 2003 interim results, can be found on our website at the following address:  
<http://www.investorrelations.barclays.co.uk>