

DARDEN RESTAURANTS INC  
Form 10-Q  
April 04, 2011  
[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended February 27, 2011

or

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

1-13666

Commission File Number

**DARDEN RESTAURANTS, INC.**

(Exact name of registrant as specified in its charter)

# Edgar Filing: DARDEN RESTAURANTS INC - Form 10-Q

**Florida**  
(State or other jurisdiction of  
incorporation or organization)

**59-3305930**  
(I.R.S. Employer  
Identification No.)

**1000 Darden Center Drive,**  
**Orlando, Florida**  
(Address of principal executive offices)

**32837**  
(Zip Code)

**407-245-4000**  
(Registrant's telephone number, including area code)

**Not applicable (Former name, former address and former fiscal year, if changed since last report)**

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. ☒ Yes ☐ No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). ☒ Yes ☐ No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ☒ Accelerated filer ☐

Non-accelerated filer ☐ (Do not check if a smaller reporting company) Smaller reporting company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). ☐ Yes ☒ No

Number of shares of common stock outstanding as of March 15, 2011: 136,430,120 (excluding 150,386,006 shares held in our treasury).

**Table of Contents****DARDEN RESTAURANTS, INC.****TABLE OF CONTENTS**

|                                                                                                                     | Page |
|---------------------------------------------------------------------------------------------------------------------|------|
| Part I - <u>Financial Information</u>                                                                               |      |
| Item 1. <u>Financial Statements (Unaudited)</u>                                                                     | 3    |
| <u>Consolidated Statements of Earnings</u>                                                                          | 3    |
| <u>Consolidated Balance Sheets</u>                                                                                  | 4    |
| <u>Consolidated Statements of Changes in Stockholders' Equity and Accumulated Other Comprehensive Income (Loss)</u> | 5    |
| <u>Consolidated Statements of Cash Flows</u>                                                                        | 6    |
| <u>Notes to Consolidated Financial Statements</u>                                                                   | 7    |
| Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>                | 18   |
| Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>                                           | 27   |
| Item 4. <u>Controls and Procedures</u>                                                                              | 27   |
| Part II - <u>Other Information</u>                                                                                  |      |
| Item 1. <u>Legal Proceedings</u>                                                                                    | 28   |
| Item 1A. <u>Risk Factors</u>                                                                                        | 28   |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>                                          | 28   |
| Item 6. <u>Exhibits</u>                                                                                             | 29   |
| <u>Signature</u>                                                                                                    | 30   |
| <u>Index to Exhibits</u>                                                                                            | 31   |
| <b>Cautionary Statement Regarding Forward-Looking Statements</b>                                                    |      |

Statements in this report regarding the expected net increase in the number of our restaurants, U.S. same-restaurant sales, total sales growth, diluted net earnings per share growth, and capital expenditures in fiscal 2011, and all other statements that are not historical facts, including without limitation statements with respect to the financial condition, results of operations, plans, objectives, future performance and business of Darden Restaurants, Inc. and its subsidiaries that are preceded by, followed by or that include words such as may, will, expect, intend, anticipate, continue, estimate, project, believe, plan or similar expressions, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. This statement is included for purposes of complying with the safe harbor provisions of that Act. Any forward-looking statements speak only as of the date on which such statements are made, and we undertake no obligation to update such statements for any reason to reflect events or circumstances arising after such date. By their nature, forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those set forth in or implied by such forward-looking statements. For further information regarding such forward-looking statements, risks and uncertainties, please see "Forward-Looking Statements" under Part I, Item 2 "Management's Discussion and Analysis of Financial Condition and Results of Operations" of this report.

**Table of Contents****PART I****FINANCIAL INFORMATION****Item 1. Financial Statements (Unaudited)****DARDEN RESTAURANTS, INC.****CONSOLIDATED STATEMENTS OF EARNINGS****(In millions, except per share data)****(Unaudited)**

|                                                                                                                              | <b>Quarter Ended</b>         |                              | <b>Nine Months Ended</b>     |                              |
|------------------------------------------------------------------------------------------------------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
|                                                                                                                              | <b>February 27,<br/>2011</b> | <b>February 28,<br/>2010</b> | <b>February 27,<br/>2011</b> | <b>February 28,<br/>2010</b> |
| Sales                                                                                                                        | \$ 1,976.8                   | \$ 1,874.0                   | \$ 5,509.8                   | \$ 5,249.3                   |
| Costs and expenses:                                                                                                          |                              |                              |                              |                              |
| Cost of sales:                                                                                                               |                              |                              |                              |                              |
| Food and beverage                                                                                                            | 571.3                        | 539.3                        | 1,573.5                      | 1,510.9                      |
| Restaurant labor                                                                                                             | 621.2                        | 613.0                        | 1,771.9                      | 1,744.7                      |
| Restaurant expenses                                                                                                          | 285.9                        | 277.9                        | 839.9                        | 802.8                        |
| Total cost of sales, excluding restaurant depreciation and amortization of \$74.5, \$73.2, \$219.0 and \$212.4, respectively | \$ 1,478.4                   | \$ 1,430.2                   | \$ 4,185.3                   | \$ 4,058.4                   |
| Selling, general and administrative                                                                                          | 194.8                        | 169.5                        | 555.9                        | 510.7                        |
| Depreciation and amortization                                                                                                | 80.5                         | 78.1                         | 235.2                        | 224.8                        |
| Interest, net                                                                                                                | 24.0                         | 20.8                         | 72.1                         | 69.0                         |
| Total costs and expenses                                                                                                     | \$ 1,777.7                   | \$ 1,698.6                   | \$ 5,048.5                   | \$ 4,862.9                   |
| Earnings before income taxes                                                                                                 | 199.1                        | 175.4                        | 461.3                        | 386.4                        |
| Income taxes                                                                                                                 | (47.4)                       | (40.6)                       | (120.5)                      | (95.4)                       |
| Earnings from continuing operations                                                                                          | \$ 151.7                     | \$ 134.8                     | \$ 340.8                     | \$ 291.0                     |
| Losses from discontinued operations, net of tax benefit of \$0.3, \$0.3, \$1.2 and \$1.3, respectively                       | (0.5)                        | (0.5)                        | (2.0)                        | (2.1)                        |
| Net earnings                                                                                                                 | \$ 151.2                     | \$ 134.3                     | \$ 338.8                     | \$ 288.9                     |
| Basic net earnings per share:                                                                                                |                              |                              |                              |                              |
| Earnings from continuing operations                                                                                          | \$ 1.11                      | \$ 0.97                      | \$ 2.48                      | \$ 2.09                      |
| Losses from discontinued operations                                                                                          |                              | (0.01)                       | (0.02)                       | (0.01)                       |
| Net earnings                                                                                                                 | \$ 1.11                      | \$ 0.96                      | \$ 2.46                      | \$ 2.08                      |
| Diluted net earnings per share:                                                                                              |                              |                              |                              |                              |
| Earnings from continuing operations                                                                                          | \$ 1.08                      | \$ 0.95                      | \$ 2.42                      | \$ 2.05                      |

## Edgar Filing: DARDEN RESTAURANTS INC - Form 10-Q

|                                                                            |    |       |        |       |        |       |        |       |
|----------------------------------------------------------------------------|----|-------|--------|-------|--------|-------|--------|-------|
| Losses from discontinued operations                                        |    |       | (0.01) |       | (0.02) |       | (0.01) |       |
| Net earnings                                                               | \$ | 1.08  | \$     | 0.94  | \$     | 2.40  | \$     | 2.04  |
| Average number of common shares outstanding:                               |    |       |        |       |        |       |        |       |
| Basic                                                                      |    | 136.4 |        | 139.3 |        | 137.5 |        | 139.0 |
| Diluted                                                                    |    | 140.0 |        | 142.3 |        | 141.0 |        | 141.8 |
| Dividends declared per common share                                        | \$ | 0.32  | \$     | 0.25  | \$     | 0.96  | \$     | 0.75  |
| See accompanying notes to our unaudited consolidated financial statements. |    |       |        |       |        |       |        |       |

**Table of Contents**

**DARDEN RESTAURANTS, INC.**  
**CONSOLIDATED BALANCE SHEETS**

(In millions)

|                                                                                                                          | February 27,<br>2011<br>(Unaudited) | May 30,<br>2010 |
|--------------------------------------------------------------------------------------------------------------------------|-------------------------------------|-----------------|
| <b>ASSETS</b>                                                                                                            |                                     |                 |
| Current assets:                                                                                                          |                                     |                 |
| Cash and cash equivalents                                                                                                | \$ 89.7                             | \$ 248.8        |
| Receivables, net                                                                                                         | 72.3                                | 53.2            |
| Inventories                                                                                                              | 326.9                               | 220.8           |
| Prepaid income taxes                                                                                                     | 3.7                                 | 1.5             |
| Prepaid expenses and other current assets                                                                                | 78.3                                | 52.4            |
| Deferred income taxes                                                                                                    | 127.8                               | 101.8           |
| Total current assets                                                                                                     | \$ 698.7                            | \$ 678.5        |
| Land, buildings and equipment, net of accumulated depreciation and amortization of \$2,498.4 and \$2,332.8, respectively | 3,553.5                             | 3,403.7         |
| Goodwill                                                                                                                 | 517.2                               | 517.3           |
| Trademarks                                                                                                               | 454.0                               | 454.0           |
| Other assets                                                                                                             | 191.4                               | 193.9           |
| Total assets                                                                                                             | \$ 5,414.8                          | \$ 5,247.4      |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>                                                                              |                                     |                 |
| Current liabilities:                                                                                                     |                                     |                 |
| Accounts payable                                                                                                         | \$ 274.7                            | \$ 246.4        |
| Short-term debt                                                                                                          | 64.0                                |                 |
| Accrued payroll                                                                                                          | 161.3                               | 161.8           |
| Accrued income taxes                                                                                                     |                                     | 1.0             |
| Other accrued taxes                                                                                                      | 66.5                                | 62.0            |
| Unearned revenues                                                                                                        | 229.6                               | 167.2           |
| Current portion of long-term debt                                                                                        | 75.0                                | 225.0           |
| Other current liabilities                                                                                                | 460.3                               | 391.2           |
| Total current liabilities                                                                                                | \$ 1,331.4                          | \$ 1,254.6      |
| Long-term debt, less current portion                                                                                     | 1,407.6                             | 1,408.7         |
| Deferred income taxes                                                                                                    | 323.9                               | 268.6           |
| Deferred rent                                                                                                            | 182.6                               | 170.1           |
| Obligations under capital leases, net of current installments                                                            | 56.4                                | 57.6            |
| Other liabilities                                                                                                        | 189.4                               | 193.8           |
| Total liabilities                                                                                                        | \$ 3,491.3                          | \$ 3,353.4      |
| Stockholders' equity:                                                                                                    |                                     |                 |
| Common stock and surplus                                                                                                 | \$ 2,383.1                          | \$ 2,297.9      |
| Retained earnings                                                                                                        | 2,828.2                             | 2,621.9         |
| Treasury stock                                                                                                           | (3,216.7)                           | (2,943.5)       |
| Accumulated other comprehensive income (loss)                                                                            | (61.4)                              | (71.1)          |
| Unearned compensation                                                                                                    | (9.7)                               | (11.2)          |

## Edgar Filing: DARDEN RESTAURANTS INC - Form 10-Q

|                                            |            |            |
|--------------------------------------------|------------|------------|
| Total stockholders' equity                 | \$ 1,923.5 | \$ 1,894.0 |
| Total liabilities and stockholders' equity | \$ 5,414.8 | \$ 5,247.4 |

See accompanying notes to our unaudited consolidated financial statements.

**Table of Contents****DARDEN RESTAURANTS, INC.****CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY AND****ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)****For the nine months ended February 27, 2011 and February 28, 2010****(In millions)****(Unaudited)**

|                                                                                            | Common<br>Stock<br>And<br>Surplus | Retained<br>Earnings | Treasury<br>Stock | Accumulated<br>Other<br>Comprehensive<br>Income<br>(Loss) | Unearned<br>Compensation | Officer<br>Notes<br>Receivable | Total<br>Stockholders<br>Equity |
|--------------------------------------------------------------------------------------------|-----------------------------------|----------------------|-------------------|-----------------------------------------------------------|--------------------------|--------------------------------|---------------------------------|
| Balance at May 30, 2010                                                                    | \$ 2,297.9                        | \$ 2,621.9           | \$ (2,943.5)      | \$ (71.1)                                                 | \$ (11.2)                | \$                             | \$ 1,894.0                      |
| Comprehensive income:                                                                      |                                   |                      |                   |                                                           |                          |                                |                                 |
| Net earnings                                                                               |                                   | 338.8                |                   |                                                           |                          |                                | 338.8                           |
| Other comprehensive income (loss):                                                         |                                   |                      |                   |                                                           |                          |                                |                                 |
| Foreign currency adjustment                                                                |                                   |                      |                   | 1.7                                                       |                          |                                | 1.7                             |
| Change in fair value of marketable securities, net of tax of \$0.0                         |                                   |                      |                   | 0.1                                                       |                          |                                | 0.1                             |
| Change in fair value of derivatives, net of tax of \$1.1                                   |                                   |                      |                   | 3.2                                                       |                          |                                | 3.2                             |
| Amortization of unrecognized net actuarial loss, net of tax of \$3.0                       |                                   |                      |                   | 4.7                                                       |                          |                                | 4.7                             |
| Total comprehensive income                                                                 |                                   |                      |                   |                                                           |                          |                                | 348.5                           |
| Cash dividends declared                                                                    |                                   | (132.5)              |                   |                                                           |                          |                                | (132.5)                         |
| Stock option exercises (1.8 shares)                                                        | 42.4                              |                      | 1.8               |                                                           |                          |                                | 44.2                            |
| Stock-based compensation                                                                   | 25.3                              |                      |                   |                                                           |                          |                                | 25.3                            |
| ESOP note receivable repayments                                                            |                                   |                      |                   |                                                           | 1.5                      |                                | 1.5                             |
| Income tax benefits credited to equity                                                     | 12.7                              |                      |                   |                                                           |                          |                                | 12.7                            |
| Purchases of common stock for treasury (6.3 shares)                                        |                                   |                      | (275.9)           |                                                           |                          |                                | (275.9)                         |
| Issuance of treasury stock under Employee Stock Purchase Plan and other plans (0.2 shares) | 4.8                               |                      | 0.9               |                                                           |                          |                                | 5.7                             |
| Balance at February 27, 2011                                                               | \$ 2,383.1                        | \$ 2,828.2           | \$ (3,216.7)      | \$ (61.4)                                                 | \$ (9.7)                 | \$                             | \$ 1,923.5                      |
| Balance at May 31, 2009                                                                    | \$ 2,183.1                        | \$ 2,357.4           | \$ (2,864.2)      | \$ (57.2)                                                 | \$ (13.0)                | \$ (0.1)                       | \$ 1,606.0                      |
| Comprehensive income:                                                                      |                                   |                      |                   |                                                           |                          |                                |                                 |
| Net earnings                                                                               |                                   | 288.9                |                   |                                                           |                          |                                | 288.9                           |
| Other comprehensive income (loss):                                                         |                                   |                      |                   |                                                           |                          |                                |                                 |
| Foreign currency adjustment                                                                |                                   |                      |                   | 1.3                                                       |                          |                                | 1.3                             |
| Change in fair value of derivatives, net of tax of \$0.1                                   |                                   |                      |                   | 3.5                                                       |                          |                                | 3.5                             |
| Amortization of unrecognized net actuarial loss, net of tax of \$0.3                       |                                   |                      |                   | 1.5                                                       |                          |                                | 1.5                             |
| Total comprehensive income                                                                 |                                   |                      |                   |                                                           |                          |                                | 295.2                           |

# Edgar Filing: DARDEN RESTAURANTS INC - Form 10-Q

|                                                                                            |            |            |              |           |           |    |            |
|--------------------------------------------------------------------------------------------|------------|------------|--------------|-----------|-----------|----|------------|
| Cash dividends declared                                                                    |            | (104.7)    |              |           |           |    | (104.7)    |
| Stock option exercises (1.3 shares)                                                        | 21.6       |            | 2.1          |           |           |    | 23.7       |
| Stock-based compensation                                                                   | 24.8       |            |              |           |           |    | 24.8       |
| ESOP note receivable repayments                                                            |            |            |              | 1.2       |           |    | 1.2        |
| Income tax benefits credited to equity                                                     | 8.5        |            |              |           |           |    | 8.5        |
| Purchases of common stock for treasury (0.5 shares)                                        |            |            | (16.5)       |           |           |    | (16.5)     |
| Issuance of treasury stock under Employee Stock Purchase Plan and other plans (0.2 shares) | 4.4        |            | 1.1          |           |           |    | 5.5        |
| Repayment of officer notes                                                                 |            |            |              |           | 0.1       |    | 0.1        |
| Balance at February 28, 2010                                                               | \$ 2,242.4 | \$ 2,541.6 | \$ (2,877.5) | \$ (50.9) | \$ (11.8) | \$ | \$ 1,843.8 |

See accompanying notes to our unaudited consolidated financial statements.

**Table of Contents****DARDEN RESTAURANTS, INC.****CONSOLIDATED STATEMENTS OF CASH FLOWS****(In millions)****(Unaudited)**

|                                                                                    | <b>Nine Months Ended</b>     |                              |
|------------------------------------------------------------------------------------|------------------------------|------------------------------|
|                                                                                    | <b>February 27,<br/>2011</b> | <b>February 28,<br/>2010</b> |
| Cash flows operating activities                                                    |                              |                              |
| Net earnings                                                                       | \$ 338.8                     | \$ 288.9                     |
| Losses from discontinued operations, net of tax benefit                            | 2.0                          | 2.1                          |
| Adjustments to reconcile net earnings from continuing operations to cash flows:    |                              |                              |
| Depreciation and amortization                                                      | 235.2                        | 224.8                        |
| Asset impairment charges                                                           | 4.3                          | 3.9                          |
| Amortization of loan costs                                                         | 2.2                          | 2.5                          |
| Stock-based compensation expense                                                   | 48.7                         | 37.7                         |
| Change in current assets and liabilities                                           | 23.8                         | 231.1                        |
| Contributions to pension and postretirement plans                                  | (11.9)                       | (1.1)                        |
| Loss (gain) on disposal of land, buildings and equipment                           | 4.8                          | (1.1)                        |
| Change in cash surrender value of trust-owned life insurance                       | (12.6)                       | (8.7)                        |
| Deferred income taxes                                                              | 28.2                         | (14.7)                       |
| Change in deferred rent                                                            | 13.2                         | 11.3                         |
| Change in other liabilities                                                        | (16.8)                       | (27.5)                       |
| Income tax benefits from exercise of stock-based compensation credited to goodwill | 0.2                          | 0.5                          |
| Other, net                                                                         | 2.6                          | 2.9                          |
| Net cash provided by operating activities of continuing operations                 | \$ 662.7                     | \$ 752.6                     |
| Cash flows investing activities                                                    |                              |                              |
| Purchases of land, buildings and equipment                                         | (390.1)                      | (324.1)                      |
| Proceeds from disposal of land, buildings and equipment                            | 5.8                          | 11.3                         |
| Purchases of marketable securities                                                 | (2.3)                        | (15.5)                       |
| Proceeds from sale of marketable securities                                        | 4.6                          | 12.8                         |
| Increase in other assets                                                           | (8.5)                        | (5.2)                        |
| Net cash used in investing activities of continuing operations                     | \$ (390.5)                   | \$ (320.7)                   |
| Cash flows financing activities                                                    |                              |                              |
| Proceeds from issuance of common stock                                             | 49.9                         | 28.6                         |
| Dividends paid                                                                     | (132.0)                      | (104.7)                      |
| Purchases of treasury stock                                                        | (275.9)                      | (16.5)                       |
| Income tax benefits credited to equity                                             | 12.7                         | 8.5                          |
| Proceeds from issuance (repayments) of short-term debt, net                        | 64.0                         | (150.0)                      |
| ESOP note receivable repayment                                                     | 1.5                          | 1.2                          |
| Principal payments on capital leases                                               | (1.0)                        | (0.9)                        |
| Repayment of long-term debt                                                        | (151.5)                      | (1.2)                        |
| Net cash used in financing activities of continuing operations                     | \$ (432.3)                   | \$ (235.0)                   |

## Edgar Filing: DARDEN RESTAURANTS INC - Form 10-Q

### Cash flows - discontinued operations

|                                                                      |       |       |
|----------------------------------------------------------------------|-------|-------|
| Net cash used in operating activities of discontinued operations     | (2.1) | (1.0) |
| Net cash provided by investing activities of discontinued operations | 3.1   | 1.5   |

|                                              |        |        |
|----------------------------------------------|--------|--------|
| Net cash provided by discontinued operations | \$ 1.0 | \$ 0.5 |
|----------------------------------------------|--------|--------|

|                                                  |         |       |
|--------------------------------------------------|---------|-------|
| (Decrease) increase in cash and cash equivalents | (159.1) | 197.4 |
| Cash and cash equivalents - beginning of period  | 248.8   | 62.9  |

|                                           |         |          |
|-------------------------------------------|---------|----------|
| Cash and cash equivalents - end of period | \$ 89.7 | \$ 260.3 |
|-------------------------------------------|---------|----------|

### Cash flows from changes in current assets and liabilities

|                                           |         |        |
|-------------------------------------------|---------|--------|
| Receivables, net                          | (19.1)  | (18.9) |
| Inventories                               | (106.1) | 28.9   |
| Prepaid expenses and other current assets | (11.0)  | (8.2)  |
| Accounts payable                          | 24.2    | 36.1   |
| Accrued payroll                           | (0.5)   | 19.3   |
| Prepaid/accrued income taxes              | (3.2)   | 87.4   |
| Other accrued taxes                       | 4.5     | 6.0    |
| Unearned revenues                         | 62.4    | 52.0   |
| Other current liabilities                 | 72.6    | 28.5   |

|                                          |         |          |
|------------------------------------------|---------|----------|
| Change in current assets and liabilities | \$ 23.8 | \$ 231.1 |
|------------------------------------------|---------|----------|

See accompanying notes to our unaudited consolidated financial statements.

**Table of Contents****DARDEN RESTAURANTS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)****Note 1. Basis of Presentation**

Darden Restaurants, Inc. (we, our or the Company) owns and operates full-service dining restaurants in the United States and Canada under the trade names Red Lobster®, Olive Garden®, LongHorn Steakhouse®, The Capital Grille®, Bahama Breeze®, and Seasons 52®. We have prepared these consolidated financial statements pursuant to the rules and regulations of the Securities and Exchange Commission (SEC). Certain information and footnote disclosures normally presented in annual financial statements prepared in accordance with U.S. generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations. In the opinion of management, all adjustments considered necessary for a fair presentation have been included and are of a normal recurring nature. Operating results for the quarter and nine months ended February 27, 2011 are not necessarily indicative of the results that may be expected for the fiscal year ending May 29, 2011.

These statements should be read in conjunction with the consolidated financial statements and related notes to consolidated financial statements included in our Annual Report on Form 10-K for the fiscal year ended May 30, 2010. The accounting policies used in preparing these consolidated financial statements are the same as those described in our Form 10-K.

We prepare our consolidated financial statements in conformity with U.S. generally accepted accounting principles. The preparation of these financial statements requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of sales and expenses during the reporting period. Actual results could differ from those estimates.

Unless otherwise noted, amounts and disclosures throughout the notes to consolidated financial statements relate to our continuing operations.

**Note 2. Supplemental Cash Flow Information**

| (in millions)                             | Nine Months Ended |                   |
|-------------------------------------------|-------------------|-------------------|
|                                           | February 27, 2011 | February 28, 2010 |
| Interest paid, net of amounts capitalized | \$ 59.6           | \$ 57.6           |
| Income taxes paid, net of refunds         | 90.7              | 36.2              |

**Note 3. Stock-Based Compensation**

We grant stock options for a fixed number of shares to certain employees and directors with an exercise price equal to the fair value of the shares at the date of grant. We also grant restricted stock, restricted stock units, and performance stock units with a fair value determined based on our closing stock price on the date of grant. In addition, we also grant cash settled stock units and cash settled performance stock units, which are classified as liabilities and are marked to market as of the end of each fiscal period.

The weighted-average fair value of stock options granted and the related assumptions used in the Black-Scholes option pricing model as of February 27, 2011 and February 28, 2010, were as follows:

|                             | Stock Options Granted<br>During the Nine Months Ended |                   |
|-----------------------------|-------------------------------------------------------|-------------------|
|                             | February 27, 2011                                     | February 28, 2010 |
| Weighted-average fair value | \$ 12.84                                              | \$ 10.72          |

## Edgar Filing: DARDEN RESTAURANTS INC - Form 10-Q

|                              |           |           |
|------------------------------|-----------|-----------|
| Risk-free interest rate      | 2.21%     | 2.96%     |
| Expected volatility of stock | 39.1%     | 40.6%     |
| Dividend yield               | 3.01%     | 2.84%     |
| Expected option life         | 6.7 years | 6.6 years |

**Table of Contents****DARDEN RESTAURANTS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)**

The following table presents a summary of our stock-based compensation activity for the nine months ended February 27, 2011:

| (in millions)                   | Stock<br>Options | Restricted<br>Stock/<br>Restricted<br>Stock<br>Units | Darden<br>Stock<br>Units | Performance<br>Stock<br>Units |
|---------------------------------|------------------|------------------------------------------------------|--------------------------|-------------------------------|
| Outstanding beginning of period | 13.9             | 0.8                                                  | 1.6                      | 0.9                           |
| Awards granted                  | 1.5              |                                                      | 0.6                      | 0.3                           |
| Awards exercised                | (1.8)            | (0.2)                                                | (0.2)                    | (0.2)                         |
| Awards forfeited                | (0.1)            |                                                      |                          |                               |
| Outstanding end of period       | 13.5             | 0.6                                                  | 2.0                      | 1.0                           |

During the quarters and nine months ended February 27, 2011 and February 28, 2010, we recognized expense from stock-based compensation as follows:

| (in millions)                           | Quarter Ended        |                      | Nine Months Ended    |                      |
|-----------------------------------------|----------------------|----------------------|----------------------|----------------------|
|                                         | February 27,<br>2011 | February 28,<br>2010 | February 27,<br>2011 | February 28,<br>2010 |
| Stock options                           | \$ 5.1               | \$ 5.3               | \$ 15.1              | \$ 14.8              |
| Restricted stock/restricted stock units | 3.1                  | 2.6                  | 7.4                  | 7.4                  |
| Darden stock units                      | 2.9                  | 5.0                  | 11.1                 | 9.3                  |
| Performance stock units                 | 5.8                  | 1.4                  | 12.2                 | 3.6                  |
| Employee stock purchase plan            | 0.6                  | 0.4                  | 1.5                  | 1.3                  |
| Director compensation program/other     | 0.1                  |                      | 1.4                  | 1.3                  |
| Total stock-based compensation expense  | \$ 17.6              | \$ 14.7              | \$ 48.7              | \$ 37.7              |

**Note 4. Income Taxes**

The effective income tax rate for the quarter and nine months ended February 27, 2011 was 23.8 percent and 26.1 percent, respectively, compared to an effective income tax rate of 23.2 percent and 24.7 percent for the quarter and nine months ended February 28, 2010, respectively. The increase in the effective income tax rate during the third quarter and the first nine months of fiscal 2011 is primarily attributable to the impact in fiscal 2010 of the favorable resolution of prior-year tax matters expensed in prior years and due to an increase in earnings before income taxes.

Included in our remaining balance of unrecognized tax benefits is \$2.4 million related to tax positions for which it is reasonably possible that the total amounts could change within the next twelve months based on the outcome of examinations or as a result of the expiration of the statute of limitations for specific jurisdictions.

**Note 5. Long-Term Debt**

We maintain a \$750.0 million revolving credit facility under a Credit Agreement (Revolving Credit Agreement) dated September 20, 2007 with Bank of America, N.A. (BOA), as administrative agent, and the lenders (Revolving Credit Lenders) and other agents party thereto. The Revolving Credit Agreement is a senior unsecured credit commitment to the Company and contains customary representations, affirmative and negative covenants (including limitations on liens and subsidiary debt, and a maximum consolidated lease adjusted total debt to total capitalization ratio of 0.75 to 1.00) and events of default usual for credit facilities of this type. As of February 27, 2011, we were in compliance with the covenants under the Revolving Credit Agreement.

The Revolving Credit Agreement matures on September 20, 2012, and the proceeds may be used for commercial paper back-up, working capital and capital expenditures, the refinancing of certain indebtedness as well as general corporate purposes. The Revolving Credit Agreement also contains a sub-limit of \$150.0 million for the issuance of letters of credit. The borrowings and letters of credit obtained under the Revolving Credit Agreement may be denominated in U.S. Dollars, Euro, Sterling, Yen, Canadian Dollars and each other currency approved by the Revolving Credit Lenders. The Company may elect to increase the commitments under the Revolving Credit Agreement by up to \$250.0 million (to an aggregate amount of up to \$1.0 billion), subject to the Company obtaining commitments from new and existing lenders for the additional amounts.

**Table of Contents****DARDEN RESTAURANTS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)**

Loans under the Revolving Credit Agreement bear interest at a rate of LIBOR plus a margin determined by reference to a ratings-based pricing grid, or the base rate (which is defined as the higher of the BOA prime rate or the Federal Funds rate plus 0.500 percent). Assuming a BBB equivalent credit rating level, the applicable margin under the Revolving Credit Agreement will be 0.350 percent. We may also request that loans under the Revolving Credit Agreement be made at interest rates offered by one or more of the Revolving Credit Lenders, which may vary from the LIBOR or base rate, for up to \$100.0 million of borrowings. The Revolving Credit Agreement requires that we pay a facility fee on the total amount of such facility (ranging from 0.070 percent to 0.175 percent, based on our credit ratings) and, in the event that the outstanding amounts under the applicable Revolving Credit Agreement exceeds 50 percent of the aggregate commitments under such Revolving Credit Agreement, a utilization fee on the total amount outstanding under such facility (ranging from 0.050 percent to 0.150 percent, based on our credit ratings). As of February 27, 2011, we had no outstanding balances under the Revolving Credit Agreement. As of February 27, 2011, \$64.0 million of commercial paper and \$68.2 million of letters of credit were outstanding, which are backed by this facility. After consideration of borrowings currently outstanding and commercial paper and letters of credit backed by the Revolving Credit Agreement, as of February 27, 2011, we had \$617.8 million of credit available under the Revolving Credit Agreement.

The interest rates on our \$350.0 million 5.625 percent senior notes due October 2012, \$500.0 million 6.200 percent senior notes due October 2017 and \$300.0 million 6.800 percent senior notes due October 2037 (collectively, the New Senior Notes) are subject to adjustment from time to time if the debt rating assigned to such series of the New Senior Notes is downgraded below a certain rating level (or subsequently upgraded). The maximum adjustment is 2.000 percent above the initial interest rate and the interest rate cannot be reduced below the initial interest rate. As of February 27, 2011, no adjustments to these interest rates had been made.

During the quarter ended August 29, 2010, we repaid, at maturity, our \$150.0 million 4.875 percent senior notes due August 2010 with excess cash from operations. Our \$75.0 million 7.450 percent medium-term notes due April 2011 are included in current liabilities as current portion of long-term debt. During fiscal 2012, we expect to issue unsecured debt securities that will effectively refinance both the notes that matured during the quarter ended August 29, 2010 and the notes due April 2011.

**Note 6. Net Earnings per Share**

Outstanding stock options and restricted stock granted by us represent the only dilutive effect reflected in diluted weighted average shares outstanding. Options and restricted stock do not impact the numerator of the diluted net earnings per share computation. Restricted stock and options to purchase shares of common stock excluded from the calculation of diluted net earnings per share because the effect would have been anti-dilutive, are as follows:

| (in millions)                              | Quarter Ended        |                      | Nine Months Ended    |                      |
|--------------------------------------------|----------------------|----------------------|----------------------|----------------------|
|                                            | February 27,<br>2011 | February 28,<br>2010 | February 27,<br>2011 | February 28,<br>2010 |
| Anti-dilutive restricted stock and options | 1.4                  | 3.4                  | 1.2                  | 6.8                  |

**Note 7. Stockholders Equity**

Pursuant to the authorization of our Board of Directors to repurchase up to 187.4 million shares of our common stock in accordance with applicable securities laws, we have repurchased a total of 160.4 million shares of our common stock through February 27, 2011. Fiscal 2011 common stock repurchases are as follows:

# Edgar Filing: DARDEN RESTAURANTS INC - Form 10-Q

| (in millions)            | Quarter Ended     |               | Nine Months Ended |               |
|--------------------------|-------------------|---------------|-------------------|---------------|
|                          | February 27, 2011 |               | February 27, 2011 |               |
|                          | Shares            | Total<br>Cost | Shares            | Total<br>Cost |
| Common stock repurchased | 2.3               | \$ 105.2      | 6.3               | \$ 275.9      |

**Table of Contents****DARDEN RESTAURANTS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)****Note 8. Retirement Plans**

Components of net periodic benefit cost are as follows:

| (in millions)                   | Defined Benefit Plans<br>Quarter Ended |                      | Postretirement Benefit Plan<br>Quarter Ended |                      |
|---------------------------------|----------------------------------------|----------------------|----------------------------------------------|----------------------|
|                                 | February 27,<br>2011                   | February 28,<br>2010 | February 27,<br>2011                         | February 28,<br>2010 |
| Service cost                    | \$ 1.4                                 | \$ 1.4               | \$ 0.2                                       | \$ 0.5               |
| Interest cost                   | 2.4                                    | 3.0                  | 0.5                                          | 0.2                  |
| Expected return on plan assets  | (4.0)                                  | (4.1)                |                                              |                      |
| Unrecognized prior service cost | 0.1                                    |                      |                                              |                      |
| Recognized net actuarial loss   | 1.1                                    | 0.2                  | 0.4                                          | 0.2                  |
| Net periodic benefit cost       | \$ 1.0                                 | \$ 0.5               | \$ 1.1                                       | \$ 0.9               |

| (in millions)                   | Defined Benefit Plans<br>Nine Months Ended |                      | Postretirement Benefit<br>Plan<br>Nine Months Ended |                      |
|---------------------------------|--------------------------------------------|----------------------|-----------------------------------------------------|----------------------|
|                                 | February 27,<br>2011                       | February 28,<br>2010 | February 27,<br>2011                                | February 28,<br>2010 |
| Service cost                    | \$ 4.4                                     | \$ 4.2               | \$ 0.7                                              | \$ 1.5               |
| Interest cost                   | 7.2                                        | 8.9                  | 1.7                                                 | 0.6                  |
| Expected return on plan assets  | (12.1)                                     | (12.3)               |                                                     |                      |
| Unrecognized prior service cost | 0.1                                        |                      |                                                     |                      |
| Recognized net actuarial loss   | 3.4                                        | 0.7                  | 1.0                                                 | 0.7                  |
| Net periodic benefit cost       | \$ 3.0                                     | \$ 1.5               | \$ 3.4                                              | \$ 2.8               |

**Note 9. Derivative Instruments and Hedging Activities**

We enter into derivative instruments for risk management purposes only, including derivatives designated as hedging instruments as required by Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 815, Derivatives and Hedging, and those utilized as economic hedges. We use financial and commodities derivatives to manage interest rate, compensation and commodities pricing and foreign currency exchange rate risks inherent in our business operations. To the extent our derivatives are effective in offsetting the variability of the hedged cash flows, and otherwise meet the cash flow hedge accounting criteria required by Topic 815 of the FASB ASC, changes in the derivatives' fair value are not included in current earnings but are included in accumulated other comprehensive income (loss), net of tax. These changes in fair value will be reclassified into earnings at the time of the forecasted transaction. Ineffectiveness measured in the hedging relationship is recorded currently in earnings in the period in which it occurs. To the extent our derivatives are effective in mitigating changes in fair value, and otherwise meet the fair value hedge accounting criteria required by Topic 815 of the FASB ASC, gains and losses in the derivatives' fair value are included in current earnings, as are the gains and losses of the related hedged item. To the extent the hedge accounting criteria are not met, the derivative contracts are utilized as economic hedges and changes in the fair value of such contracts are recorded currently in earnings in the period in which they occur.

## Edgar Filing: DARDEN RESTAURANTS INC - Form 10-Q

By using these instruments, we expose ourselves, from time to time, to credit risk and market risk. Credit risk is the failure of the counterparty to perform under the terms of the derivative contract. When the fair value of a derivative contract is positive, the counterparty owes us, which creates credit risk for us. We minimize this credit risk by entering into transactions with high quality counterparties. We currently do not have any provisions in our agreements with counterparties that would require either party to hold or post collateral in the event that the market value of the related derivative instrument exceeds a certain limit. As such, the maximum amount of loss due to counterparty credit risk we would incur at February 27, 2011, if counterparties to the derivative instruments failed completely to perform, would approximate the values of derivative instruments currently recognized as assets in our consolidated balance sheet. Market risk is the adverse effect on the value of a financial instrument that results from a change in interest rates, commodity prices, or the market price of our common stock. We minimize this market risk by establishing and monitoring parameters that limit the types and degree of market risk that may be undertaken.

**Table of Contents****DARDEN RESTAURANTS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)**

The notional values of derivative contracts designated as hedging instruments and derivative contracts that are not designated as hedging instruments as of February 27, 2011 and May 30, 2010, are as follows:

| (in millions)                                                     | Notional Values      |                 |
|-------------------------------------------------------------------|----------------------|-----------------|
|                                                                   | February 27,<br>2011 | May 30,<br>2010 |
| <b>Derivative contracts designated as hedging instruments</b>     |                      |                 |
| Natural gas                                                       | \$ 6.7               | \$ 3.2          |
| Foreign currency                                                  | 6.8                  | 18.9            |
| Interest rate locks                                               | 150.0                | 150.0           |
| Interest rate swaps                                               | 425.0                | 375.0           |
| Equity forwards                                                   | 19.8                 | 12.6            |
| <b>Derivative contracts not designated as hedging instruments</b> |                      |                 |
| Natural gas                                                       | \$                   | \$ 0.6          |
| Other commodities                                                 | 0.2                  | 4.2             |
| Equity forwards                                                   | 17.6                 | 12.8            |

We periodically enter into natural gas futures, swaps and option contracts (collectively natural gas contracts) to reduce the risk of variability in cash flows associated with fluctuations in the price of natural gas during the fiscal year. For a certain portion of our natural gas purchases, changes in the price we pay for natural gas is highly correlated with changes in the market price of natural gas. For these natural gas purchases, we designate natural gas contracts as cash flow hedging instruments. For the remaining portion of our natural gas purchases, changes in the price we pay for natural gas are not highly correlated with changes in the market price of natural gas, generally due to the timing of when changes in the market prices are reflected in the price we pay. For these natural gas purchases, we utilize natural gas contracts as economic hedges. Our natural gas contracts currently extend through September 2011.

We periodically enter into other commodity futures and swaps (typically for soybean oil, milk, diesel fuel and butter) to reduce the risk of fluctuations in the price we pay for these commodities, which are either used directly in our restaurants (i.e., class III milk contracts for cheese and soybean oil for salad dressing) or are components of the cost we pay for items used in our restaurants (i.e., diesel fuel contracts to mitigate risk related to diesel fuel surcharges charged by our distributors). Our other commodity futures and swap contracts currently extend through March 2011.

We periodically enter into foreign currency forward contracts to reduce the risk of fluctuations in exchange rates specifically related to forecasted transactions or payments made in a foreign currency either for commodities and items used directly in our restaurants or for forecasted payments of services. Our foreign currency forward contracts currently extend through August 2011.

At various times during fiscal 2008 and 2009, we entered into treasury-lock derivative instruments with \$150.0 million of notional value to hedge a portion of the risk of changes in the benchmark interest rate associated with the expected issuance of long-term debt to refinance our \$150.0 million 4.875 percent senior notes due August 2010 and our \$75.0 million 7.450 percent medium-term notes due April 2011, as changes in the benchmark interest rate will cause variability in our forecasted interest payments. These derivative instruments are designated as cash flow hedges.

During the quarter ended August 29, 2010, we entered into forward-starting interest rate swap agreements with \$200.0 million of notional value to hedge a portion of the risk of changes in the benchmark interest rate associated with the expected issuance of long-term debt to refinance our \$350.0 million 5.625 percent senior notes due October 2012, as changes in the benchmark interest rate will cause variability in our forecasted

## Edgar Filing: DARDEN RESTAURANTS INC - Form 10-Q

interest payments. These derivative instruments are designated as cash flow hedges.

During fiscal 2010, we entered into interest rate swap agreements with \$375.0 million of notional value to limit the risk of changes in fair value of our \$150.0 million 4.875 percent senior notes due August 2010, \$75.0 million 7.450 percent medium-term notes due April 2011, and a portion of the \$350 million 5.625 percent senior notes due October 2012 attributable to changes in the benchmark interest rate, between now and maturity of the related debt. Concurrent with the maturity of the \$150.0 million senior notes due August 2010, interest rate swap

**Table of Contents****DARDEN RESTAURANTS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)**

agreements with a notional value of \$150.0 million expired during the quarter ended August 29, 2010. Accordingly, as of February 27, 2011, the remaining notional value of these swap agreements was \$225.0 million. The swap agreements effectively swap the fixed rate obligations for floating rate obligations, thereby mitigating changes in fair value of the related debt prior to maturity. The swap agreements were designated as fair value hedges of the related debt and met the requirements to be accounted for under the short-cut method, resulting in no ineffectiveness in the hedging relationship. During the quarters ended February 27, 2011 and February 28, 2010, \$0.9 million and \$1.1 million, respectively, was recorded as a reduction to interest expense related to the net swap settlements. During the nine months ended February 27, 2011 and February 28, 2010, \$2.8 million and \$2.6 million, respectively, was recorded as a reduction to interest expense related to the net swap settlements.

We enter into equity forward contracts to hedge the risk of changes in future cash flows associated with the unvested, unrecognized Darden stock units. The equity forward contracts will be settled at the end of the vesting periods of their underlying Darden stock units, which range between four and five years. The contracts were initially designated as cash flow hedges to the extent the Darden stock units are unvested and, therefore, unrecognized as a liability in our financial statements. As of February 27, 2011, we were party to equity forward contracts that were indexed to 0.9 million shares of our common stock, at varying forward rates between \$27.57 per share and \$42.08 per share, extending through August 2015. The forward contracts can only be net settled in cash. As the Darden stock units vest, we will de-designate that portion of the equity forward contract that no longer qualifies for hedge accounting and changes in fair value associated with that portion of the equity forward contract will be recognized in current earnings. We periodically incur interest on the notional value of the contracts and receive dividends on the underlying shares. These amounts are recognized currently in earnings as they are incurred.

We entered into equity forward contracts to hedge the risk of changes in future cash flows associated with employee-directed investments in Darden stock within the non-qualified deferred compensation plan. The equity forward contracts are indexed to 0.2 million shares of our common stock at forward rates between \$23.41 and \$37.44 per share, can only be net settled in cash and expire between fiscal 2011 and 2013. We did not elect hedge accounting with the expectation that changes in the fair value of the equity forward contracts would offset changes in the fair value of the Darden stock investments in the non-qualified deferred compensation plan within selling, general and administrative expenses in our consolidated statements of earnings.

The fair value of our derivative contracts designated as hedging instruments and derivative contracts that are not designated as hedging instruments as of February 27, 2011 and May 30, 2010, are as follows:

|                                                                   | Balance<br>Sheet<br>Location | Derivative Assets    |                 | Derivative Liabilities |                 |
|-------------------------------------------------------------------|------------------------------|----------------------|-----------------|------------------------|-----------------|
| (in millions)                                                     |                              | February 27,<br>2011 | May 30,<br>2010 | February 27,<br>2011   | May 30,<br>2010 |
| <b>Derivative contracts designated as hedging instruments</b>     |                              |                      |                 |                        |                 |
| Commodity contracts                                               | (1)                          | \$                   | \$              | \$ (0.1)               | \$ (0.6)        |
| Equity forwards                                                   | (1)                          |                      |                 | (1.1)                  | (0.4)           |
| Interest rate related                                             | (1)                          | 9.0                  | 3.4             | (12.7)                 | (10.5)          |
| Foreign currency forwards                                         | (1)                          | 0.4                  | 1.1             | (0.3)                  |                 |
|                                                                   |                              | \$ 9.4               | \$ 4.5          | \$ (14.2)              | \$ (11.5)       |
| <b>Derivative contracts not designated as hedging instruments</b> |                              |                      |                 |                        |                 |
| Commodity contracts                                               | (1)                          | \$                   | \$              | \$                     | \$              |
| Equity forwards                                                   | (1)                          |                      |                 | (1.1)                  | (0.6)           |

# Edgar Filing: DARDEN RESTAURANTS INC - Form 10-Q

|                            |        |        |           |           |
|----------------------------|--------|--------|-----------|-----------|
|                            | \$     | \$     | \$ (1.1)  | \$ (0.6)  |
| Total derivative contracts | \$ 9.4 | \$ 4.5 | \$ (15.3) | \$ (12.1) |

- (1) Derivative assets and liabilities are included in Receivables, net, Prepaid expenses and other current assets, and Other current liabilities, as applicable, on our consolidated balance sheets.

**Table of Contents****DARDEN RESTAURANTS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)**

The effects of derivative instruments in cash flow hedging relationships on the consolidated statements of earnings for the quarters and nine months ended February 27, 2011 and February 28, 2010 are as follows:

| (in millions)      | Amount of Gain (Loss) Recognized in AOCI (effective portion) Quarter Ended |                   | Location of Gain (Loss) Reclassified from AOCI to Earnings | Amount of Gain (Loss) Reclassified from AOCI to Earnings (effective portion) Quarter Ended |                   | Location of Gain (Loss) Recognized in Earnings (ineffective portion) | (1) Amount of Gain (Loss) Recognized in Earnings (ineffective portion) Quarter Ended |                   |
|--------------------|----------------------------------------------------------------------------|-------------------|------------------------------------------------------------|--------------------------------------------------------------------------------------------|-------------------|----------------------------------------------------------------------|--------------------------------------------------------------------------------------|-------------------|
| Type of Derivative | February 27, 2011                                                          | February 28, 2010 |                                                            | February 27, 2011                                                                          | February 28, 2010 |                                                                      | February 27, 2011                                                                    | February 28, 2010 |
| Commodity          | \$ (0.3)                                                                   | \$ (0.4)          | (2)                                                        | \$                                                                                         | \$ (0.3)          | (2)                                                                  | \$                                                                                   | \$                |
| Equity             | (1.9)                                                                      | 4.1               | (3)                                                        |                                                                                            |                   | (3)                                                                  | 0.1                                                                                  | 0.1               |
| Interest rate      | 15.1                                                                       | 4.6               | Interest, net                                              | 0.2                                                                                        | 0.1               | Interest, net                                                        | (0.5)                                                                                |                   |
| Foreign currency   | (0.3)                                                                      | 0.3               | (4)                                                        | 0.6                                                                                        | 0.5               | (4)                                                                  |                                                                                      |                   |
|                    | \$ 12.6                                                                    | \$ 8.6            |                                                            | \$ 0.8                                                                                     | \$ 0.3            |                                                                      | \$ (0.4)                                                                             | \$ 0.1            |

| (in millions)      | Amount of Gain (Loss) Recognized in AOCI (effective portion) Nine Months Ended |                   | Location of Gain (Loss) Reclassified from AOCI to Earnings | Amount of Gain (Loss) Reclassified from AOCI to Earnings (effective portion) Nine Months Ended |                   | Location of Gain (Loss) Recognized in Earnings (ineffective portion) | (1) Amount of Gain (Loss) Recognized in Earnings (ineffective portion) Nine Months Ended |                   |
|--------------------|--------------------------------------------------------------------------------|-------------------|------------------------------------------------------------|------------------------------------------------------------------------------------------------|-------------------|----------------------------------------------------------------------|------------------------------------------------------------------------------------------|-------------------|
| Type of Derivative | February 27, 2011                                                              | February 28, 2010 |                                                            | February 27, 2011                                                                              | February 28, 2010 |                                                                      | February 27, 2011                                                                        | February 28, 2010 |
| Commodity          | \$ (0.3)                                                                       | \$ (1.2)          | (2)                                                        | \$ (0.9)                                                                                       | \$ (3.0)          | (2)                                                                  | \$                                                                                       | \$                |
| Equity             | 1.6                                                                            | 3.3               | (3)                                                        |                                                                                                |                   | (3)                                                                  | 0.2                                                                                      | 0.2               |
| Interest rate      | 3.8                                                                            | (1.3)             | Interest, net                                              | 0.5                                                                                            | 0.4               | Interest, net                                                        | (0.8)                                                                                    |                   |
| Foreign currency   | (0.3)                                                                          | 0.9               | (4)                                                        | 0.7                                                                                            | 0.6               | (4)                                                                  |                                                                                          |                   |
|                    | \$ 4.8                                                                         | \$ 1.7            |                                                            | \$ 0.3                                                                                         | \$ (2.0)          |                                                                      | \$ (0.6)                                                                                 | \$ 0.2            |

- (1) Generally, all of our derivative instruments designated as cash flow hedges have some level of ineffectiveness, which is recognized currently in earnings. However, as these amounts are generally nominal and our consolidated financial statements are presented in millions, these amounts will generally appear as zero in this tabular presentation.
- (2) Location of the gain (loss) reclassified from AOCI to earnings as well as the gain (loss) recognized in earnings for the ineffective portion of the hedge is food and beverage costs and restaurant expenses, which are components of cost of sales.
- (3) Location of the gain (loss) reclassified from AOCI to earnings as well as the gain (loss) recognized in earnings for the ineffective portion of the hedge is restaurant labor expenses, which is a component of cost of sales, and selling, general and administrative expenses.
- (4)

## Edgar Filing: DARDEN RESTAURANTS INC - Form 10-Q

Location of the gain (loss) reclassified from AOCI to earnings as well as the gain (loss) recognized in earnings for the ineffective portion of the hedge is food and beverage costs, which is a component of cost of sales, and selling, general and administrative expenses.

**Table of Contents****DARDEN RESTAURANTS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)**

The effects of derivative instruments in fair value hedging relationships on the consolidated statements of earnings for the quarters and nine months ended February 27, 2011 and February 28, 2010 are as follows:

| (in millions) | Amount of Gain (Loss) Recognized in Earnings on Derivatives |                   | Location of Gain (Loss) Recognized in Earnings on Derivatives | Hedged Item in Fair Value Hedge Relationship | Amount of Gain (Loss) Recognized in Earnings on Related Hedged Item |                   | Location of Gain (Loss) Recognized in Earnings on Related Hedged Item |
|---------------|-------------------------------------------------------------|-------------------|---------------------------------------------------------------|----------------------------------------------|---------------------------------------------------------------------|-------------------|-----------------------------------------------------------------------|
|               | Quarter Ended                                               |                   |                                                               |                                              | Quarter Ended                                                       |                   |                                                                       |
|               | February 27, 2011                                           | February 28, 2010 |                                                               |                                              | February 27, 2011                                                   | February 28, 2010 |                                                                       |
|               |                                                             |                   |                                                               |                                              |                                                                     |                   |                                                                       |
| Interest rate | \$ (0.5)                                                    | \$                | Interest, net                                                 | Fixed-rate debt                              | \$ 0.5                                                              | \$                | Interest, net                                                         |

| (in millions) | Amount of Gain (Loss) Recognized in Earnings on Derivatives |        | Location of Gain (Loss) Recognized in Earnings on Derivatives | Hedged Item in Fair Value Hedge Relationship | Amount of Gain (Loss) Recognized in Earnings on Related Hedged Item |          | Location of Gain (Loss) Recognized in Earnings on Related Hedged Item |
|---------------|-------------------------------------------------------------|--------|---------------------------------------------------------------|----------------------------------------------|---------------------------------------------------------------------|----------|-----------------------------------------------------------------------|
|               | Nine Months Ended February 27, 2011                         |        | Interest, net                                                 | Fixed-rate debt                              | Nine Months Ended February 27, 2011                                 |          | Interest, net                                                         |
|               | February 28, 2010                                           |        |                                                               |                                              | February 28, 2010                                                   |          |                                                                       |
|               |                                                             |        |                                                               |                                              |                                                                     |          |                                                                       |
| Interest rate | \$ 0.4                                                      | \$ 4.0 |                                                               |                                              | \$ (0.4)                                                            | \$ (4.0) |                                                                       |

The effects of derivatives not designated as hedging instruments on the consolidated statements of earnings for the quarters and nine months ended February 27, 2011 and February 28, 2010 are as follows:

| (in millions)       | Location of Gain (Loss) Recognized in Earnings on Derivatives | Amount of Gain (Loss) Recognized in Earnings |                   |                   |                   |
|---------------------|---------------------------------------------------------------|----------------------------------------------|-------------------|-------------------|-------------------|
|                     |                                                               | Quarter Ended                                |                   | Nine Months Ended |                   |
|                     |                                                               | February 27, 2011                            | February 28, 2010 | February 27, 2011 | February 28, 2010 |
| Commodity contracts | (1)                                                           | \$                                           | \$ (0.1)          | \$                | \$ (0.2)          |
| Equity forwards     | (2)                                                           | (0.1)                                        | 2.6               | 1.7               | 0.8               |
| Equity forwards     | Selling, General and Administrative                           | (0.3)                                        | 1.9               | 1.7               | 1.1               |
|                     |                                                               | \$ (0.4)                                     | \$ 4.4            | \$ 3.4            | \$ 1.7            |

(1)

## Edgar Filing: DARDEN RESTAURANTS INC - Form 10-Q

Location of the gain (loss) recognized in earnings is food and beverage costs and restaurant expenses, which are components of cost of sales.

(2) Location of the gain (loss) recognized in earnings is restaurant labor expenses, which is a component of cost of sales.

Based on the fair value of our derivative instruments designated as cash flow hedges as of February 27, 2011, we expect to reclassify \$0.4 million of net gains on derivative instruments from accumulated other comprehensive income (loss) to earnings during the next twelve months based on the timing of our forecasted commodity purchases and maturity of equity forward and interest rate related instruments. However, the amounts ultimately realized in earnings will be dependent on the fair value of the contracts on the settlement dates.

**Table of Contents****DARDEN RESTAURANTS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)****Note 10. Fair Value Measurements**

The fair values of cash equivalents, accounts receivable, accounts payable and short-term debt approximate their carrying amounts due to their short duration.

The following table summarizes the fair values of financial instruments measured at fair value on a recurring basis as reflected in our unaudited consolidated balance sheet as of February 27, 2011:

|                                      |     | Items Measured at Fair Value                |                                                                                            |                                                           |                                                    |
|--------------------------------------|-----|---------------------------------------------|--------------------------------------------------------------------------------------------|-----------------------------------------------------------|----------------------------------------------------|
|                                      |     | Fair<br>value<br>of assets<br>(liabilities) | Quoted prices<br>in active<br>market for<br>identical assets<br>(liabilities)<br>(Level 1) | Significant<br>other<br>observable<br>inputs<br>(Level 2) | Significant<br>unobservable<br>inputs<br>(Level 3) |
| (in millions)                        |     |                                             |                                                                                            |                                                           |                                                    |
| Fixed-income securities:             |     |                                             |                                                                                            |                                                           |                                                    |
| Corporate bonds                      | (1) | \$ 15.6                                     | \$                                                                                         | \$ 15.6                                                   | \$                                                 |
| U.S. Treasury securities             | (2) | 8.5                                         | 8.5                                                                                        |                                                           |                                                    |
| Mortgage-backed securities           | (1) | 4.3                                         |                                                                                            | 4.3                                                       |                                                    |
| Derivatives:                         |     |                                             |                                                                                            |                                                           |                                                    |
| Commodities futures, swaps & options | (3) | (0.1)                                       |                                                                                            | (0.1)                                                     |                                                    |
| Equity forwards                      | (4) | (2.2)                                       |                                                                                            | (2.2)                                                     |                                                    |
| Interest rate locks & swaps          | (5) | (3.7)                                       |                                                                                            | (3.7)                                                     |                                                    |
| Foreign currency forwards            | (6) | 0.1                                         |                                                                                            | 0.1                                                       |                                                    |
| Total                                |     | \$ 22.5                                     | \$ 8.5                                                                                     | \$ 14.0                                                   | \$                                                 |

- (1) The fair value of these securities is based on closing market prices of the investments when applicable, or, alternatively, valuations utilizing market data and other observable inputs, inclusive of the risk of nonperformance.
- (2) The fair value of our U.S. Treasury securities is based on closing market prices.
- (3) The fair value of our commodities futures, swaps and options is based on closing market prices of the contracts, inclusive of the risk of nonperformance.
- (4) The fair value of our equity forwards is based on closing market values of Darden stock, inclusive of the risk of nonperformance.
- (5) The fair value of our interest rate lock and swap agreements is based on current and expected market interest rates, inclusive of the risk of nonperformance.
- (6) The fair value of our foreign currency forward contracts is based on closing forward exchange market prices, inclusive of the risk of nonperformance.

The carrying value and fair value of long-term debt, including the amounts in current liabilities, as of February 27, 2011, was \$1.48 billion and \$1.61 billion, respectively. The carrying value and fair value of long-term debt, including the amounts in current liabilities, as of May 30, 2010, was \$1.63 billion and \$1.71 billion, respectively. The fair value of long-term debt is determined based on market prices or, if market prices are not available, the present value of the underlying cash flows discounted at our incremental borrowing rates.

**Table of Contents****DARDEN RESTAURANTS, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)**

The following table summarizes the fair values of non-financial assets measured at fair value on a non-recurring basis as of February 27, 2011:

|                                     |     | Items Measured at Fair Value |                   |             |              |
|-------------------------------------|-----|------------------------------|-------------------|-------------|--------------|
|                                     |     | Fair value                   | Quoted prices in  | Significant | Significant  |
|                                     |     | of assets                    | active market for | other       | unobservable |
|                                     |     |                              | identical         | inputs      | inputs       |
|                                     |     |                              | assets            | (Level      | (Level       |
|                                     |     |                              | (liabilities)     | 2)          | 3)           |
|                                     |     |                              | (Level 1)         |             |              |
| (in millions)                       |     |                              |                   |             |              |
| Long-lived assets held for disposal | (1) | \$ 2.7                       | \$                | \$          | \$ 2.7       |
| Long-lived assets held and used     | (2) | 0.7                          |                   |             | 0.7          |
| Total                               |     | \$ 3.4                       | \$                | \$          | \$ 3.4       |

- (1) In accordance with the provisions of ASC Topic 360, Property, Plant and Equipment, during the nine months ended February 27, 2011, long-lived assets held for disposal with a carrying amount of \$4.7 were written down to their fair value of \$2.7 million, based on a review of comparable assets, resulting in an impairment charge of \$2.0 million, of which \$1.6 was included in earnings from continuing operations and \$0.4 million was included in losses from discontinued operations.
- (2) In accordance with the provisions of ASC Topic 360, Property, Plant and Equipment, during the nine months ended February 27, 2011, long-lived assets held and used with a carrying amount of \$2.8 million were written down to their fair value of \$0.7 million, based on a review of comparable assets, resulting in an impairment charge of \$2.1 million, which was included in earnings from continuing operations.

**Note 11. Commitments and Contingencies**

As collateral for performance on contracts and as credit guarantees to banks and insurers, we are contingently liable for guarantees of subsidiary obligations under standby letters of credit. As of February 27, 2011 and May 30, 2010, we had \$96.4 million and \$97.3 million, respectively, of standby letters of credit related to workers' compensation and general liabilities accrued in our consolidated financial statements. As of February 27, 2011 and May 30, 2010, we had \$18.0 million and \$20.1 million, respectively, of standby letters of credit related to contractual operating lease obligations and other payments. All standby letters of credit are renewable annually.

As of February 27, 2011 and May 30, 2010, we had \$7.7 million and \$9.0 million, respectively, of guarantees associated with leased properties that have been assigned to third parties. These amounts represent the maximum potential amount of future payments under the guarantees. The fair value of these potential payments discounted at our pre-tax cost of capital as of February 27, 2011 and May 30, 2010, amounted to \$5.6 million and \$6.4 million, respectively. We did not accrue for the guarantees, as the likelihood of the third parties defaulting on the assignment agreements was deemed to be less than probable. In the event of default by a third party, the indemnity and default clauses in our assignment agreements govern our ability to recover from and pursue the third party for damages incurred as a result of its default. We do not hold any third-party assets as collateral related to these assignment agreements, except to the extent that the assignment allows us to repossess the building and personal property. These guarantees expire over their respective lease terms, which range from fiscal 2012 through fiscal 2021.

We are subject to private lawsuits, administrative proceedings and claims that arise in the ordinary course of our business. A number of these lawsuits, proceedings and claims may exist at any given time. These matters typically involve claims from guests, employees and others related to operational issues common to the restaurant industry, and can also involve infringement of, or challenges to, our trademarks. While the resolution of a lawsuit, proceeding or claim may have an impact on our financial results for the period in which it is resolved, we believe that the

## Edgar Filing: DARDEN RESTAURANTS INC - Form 10-Q

final disposition of the lawsuits, proceedings and claims in which we are currently involved, either individually or in the aggregate, will not have a material adverse effect on our financial position, results of operations or liquidity.

**Table of Contents**

**DARDEN RESTAURANTS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**Note 12. Application of New Accounting Standards**

In January 2010, the FASB issued Accounting Standards Update (ASU) 2010-06, Fair Value Measurements and Disclosures (Topic 820), Improving Disclosures about Fair Value Measurements, which required additional disclosure of significant transfers in and out of instruments categorized as Level 1 and 2 in the Fair Value hierarchy. This update also clarified existing disclosure requirements by defining the level of disaggregation of instruments into classes as well as additional disclosure around the valuation techniques and inputs used to measure fair value. Additionally, for instruments categorized as Level 3 in the Fair Value hierarchy, the guidance required a roll forward of activities on purchases, sales, issuance, and settlements of the assets and liabilities. This update became effective for us in the fourth quarter of fiscal 2010 except for the disclosure on the roll forward of activities for Level 3 fair value measurements, which will become effective for us in the first quarter of fiscal 2012. Other than requiring additional disclosures, adoption of this new guidance will not have a significant impact on our consolidated financial statements.

**Note 13. Subsequent Event**

On March 23, 2011, the Board of Directors declared a cash dividend of 32 cents per share to be paid May 2, 2011 to all shareholders of record as of the close of business on April 8, 2011.

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The discussion and analysis below for the Company should be read in conjunction with the unaudited financial statements and the notes to such financial statements included elsewhere in this Form 10-Q. The discussion below contains forward looking statements which should be read in conjunction with Forward-Looking Statements included elsewhere in this Form 10-Q.

The following table sets forth selected operating data as a percent of sales for the periods indicated. All information is derived from the consolidated statements of earnings for the quarters and nine months ended February 27, 2011 and February 28, 2010.

|                                                                                                                    | Quarter Ended        |                      | Nine Months Ended    |                      |
|--------------------------------------------------------------------------------------------------------------------|----------------------|----------------------|----------------------|----------------------|
|                                                                                                                    | February 27,<br>2011 | February 28,<br>2010 | February 27,<br>2011 | February 28,<br>2010 |
| Sales                                                                                                              | 100.0%               | 100.0%               | 100.0%               | 100.0%               |
| Costs and expenses:                                                                                                |                      |                      |                      |                      |
| Cost of sales:                                                                                                     |                      |                      |                      |                      |
| Food and beverage                                                                                                  | 28.9                 | 28.8                 | 28.6                 | 28.8                 |
| Restaurant labor                                                                                                   | 31.4                 | 32.7                 | 32.2                 | 33.2                 |
| Restaurant expenses                                                                                                | 14.5                 | 14.8                 | 15.2                 | 15.3                 |
| Total cost of sales, excluding restaurant depreciation and amortization of 3.8%, 3.9%, 4.0% and 4.0%, respectively | 74.8%                | 76.3%                | 76.0%                | 77.3%                |
| Selling, general and administrative                                                                                | 9.8                  | 9.0                  | 10.0                 | 9.7                  |
| Depreciation and amortization                                                                                      | 4.1                  | 4.2                  | 4.3                  | 4.3                  |
| Interest, net                                                                                                      | 1.2                  | 1.1                  | 1.3                  | 1.3                  |
| Total costs and expenses                                                                                           | 89.9%                | 90.6%                | 91.6%                | 92.6%                |
| Earnings before income taxes                                                                                       | 10.1                 | 9.4                  | 8.4                  | 7.4                  |
| Income taxes                                                                                                       | (2.4)                | (2.2)                | (2.2)                | (1.9)                |
| Earnings from continuing operations                                                                                | 7.7                  | 7.2                  | 6.2                  | 5.5                  |
| Losses from discontinued operations                                                                                | (0.1)                |                      | (0.1)                |                      |
| Net earnings                                                                                                       | 7.6%                 | 7.2%                 | 6.1%                 | 5.5%                 |

**OVERVIEW OF OPERATIONS**

Our sales from continuing operations were \$1.98 billion and \$5.51 billion for the third quarter and first nine months of fiscal 2011, respectively, compared to \$1.87 billion and \$5.25 billion for the third quarter and first nine months of fiscal 2010. The increases of 5.5 percent and 5.0 percent in sales for the third quarter and first nine months of fiscal 2011, respectively, were driven primarily by the addition of 66 net new restaurants since the third quarter of fiscal 2010 and blended U.S. same-restaurant sales increases for Olive Garden, Red Lobster and LongHorn Steakhouse of 0.9 percent and 1.1 percent for the third quarter and first nine months of fiscal 2011, respectively. For the third quarter of fiscal 2011, the increase in blended same-restaurant sales compares to an estimated increase of 0.1 percent for the Knapp-Track benchmark of U.S. casual dining same-restaurant sales excluding Darden. For the third quarter of fiscal 2011, our net earnings from continuing operations were \$151.7 million compared to \$134.8 million for the third quarter of fiscal 2010, a 12.5 percent increase, and our diluted net earnings per share from continuing operations were \$1.08 for the third quarter of fiscal 2011 compared to \$0.95 for the third quarter of fiscal 2010, a 13.7 percent increase. For the first nine months of fiscal 2011, our net earnings from continuing operations were \$340.8 million compared to \$291.0 million for the first nine months of fiscal 2010, a 17.1 percent increase, and our diluted net earnings per share from continuing operations were \$2.42 for the first nine months of fiscal 2011 compared to \$2.05 for the first nine months of fiscal 2010, an 18.0 percent increase. The increases in net earnings from continuing operations and diluted net earnings per share from continuing operations for the third quarter of fiscal 2011 compared to the same period in the prior year were primarily due to increased



## **Table of Contents**

sales and lower restaurant labor expenses, restaurant expenses and depreciation and amortization expenses as a percent of sales, which were partially offset by higher food and beverage costs, selling, general and administrative expenses and interest expense as a percent of sales and a higher effective income tax rate. The increases in net earnings from continuing operations and diluted net earnings per share from continuing operations for the first nine months of fiscal 2011 compared to the same period in the prior year were primarily due to increased sales and lower food and beverage costs, restaurant labor and restaurant expenses as a percent of sales, which were partially offset by higher selling, general and administrative expenses as a percent of sales and a higher effective income tax rate.

## **SALES**

Sales from continuing operations were \$1.98 billion and \$1.87 billion for the quarters ended February 27, 2011 and February 28, 2010, respectively. The 5.5 percent increase in sales for the third quarter of fiscal 2011 was driven by the addition of 66 net new restaurants since the third quarter of fiscal 2010 and a 0.9 percent blended U.S. same-restaurant sales increase for Olive Garden, Red Lobster and LongHorn Steakhouse. Olive Garden's sales of \$907.0 million for the third quarter of fiscal 2011 were 4.3 percent above last fiscal year's third quarter, driven by revenue from 33 net new restaurants. U.S. same-restaurant sales for the third quarter of fiscal 2011 were flat compared to last fiscal year's third quarter as a 1.2 percent increase in average check was offset by a 1.2 percent decrease in same-restaurant guest counts. Red Lobster's sales of \$662.9 million for the third quarter of fiscal 2011 were 1.2 percent above last fiscal year's third quarter, driven by revenue from two net new restaurants and a 0.1 percent increase in U.S. same-restaurant sales. The increase in U.S. same-restaurant sales resulted from a 1.3 percent increase in average check partially offset by a 1.2 percent decrease in same-restaurant guest counts. LongHorn Steakhouse's sales of \$267.6 million for the third quarter of fiscal 2011 were 12.6 percent above last fiscal year's third quarter, driven by revenue from 21 net new restaurants and a 6.1 percent increase in same-restaurant sales. The increase in same-restaurant sales resulted from a 4.4 percent increase in same-restaurant guest counts combined with a 1.7 percent increase in average check. In total, our remaining brands generated sales of \$139.3 million for the third quarter of fiscal 2011, which were 25.0 percent above last fiscal year's third quarter, primarily driven by four new restaurants at The Capital Grille, one new restaurant at Bahama Breeze and six new restaurants at Seasons 52. Additionally, sales growth reflected same-restaurant sales increases of 8.4 percent at The Capital Grille, 3.4 percent at Bahama Breeze and 4.2 percent at Seasons 52.

Sales from continuing operations were \$5.51 billion and \$5.25 billion for the nine months ended February 27, 2011 and February 28, 2010, respectively. The 5.0 percent increase in sales for the first nine months of fiscal 2011 was primarily due to the addition of 66 net new restaurants since the third quarter of fiscal 2010 and a 1.1 percent blended U.S. same-restaurant sales increase for Olive Garden, Red Lobster and LongHorn Steakhouse. Olive Garden's sales of \$2.61 billion for the first nine months of fiscal 2011 were 5.6 percent above the same period last fiscal year, driven primarily by revenue from 33 net new restaurants combined with a U.S. same-restaurant sales increase of 1.6 percent. The increase in U.S. same-restaurant sales resulted from a 2.0 percent increase in average check partially offset by a 0.4 percent decrease in same-restaurant guest counts. Red Lobster's sales of \$1.82 billion for the first nine months of fiscal 2011 were 0.2 percent below the same period last fiscal year, driven primarily by a 1.0 percent decrease in U.S. same-restaurant sales, partially offset by sales from two net new restaurants. The decrease in U.S. same-restaurant sales resulted primarily from a 3.1 percent decrease in same-restaurant guest counts, partially offset by a 2.1 percent increase in average check. LongHorn Steakhouse's sales of \$717.5 million for the first nine months of fiscal 2011 were 10.6 percent above the same period last fiscal year, driven primarily by revenue from 21 net new restaurants and a 5.1 percent increase in U.S. same-restaurant sales. The increase in U.S. same-restaurant sales resulted from a 2.8 percent increase in same-restaurant guest counts combined with a 2.3 percent increase in average check. In total, our remaining brands generated sales of \$360.9 million for the first nine months of fiscal 2011, which were 18.9 percent above the same period last fiscal year, primarily driven by four new restaurants at The Capital Grille, one new restaurant at Bahama Breeze and six new restaurants at Seasons 52. Additionally, sales growth reflected same-restaurant sales increases of 5.7 percent at The Capital Grille, 2.3 percent at Bahama Breeze and 5.0 percent at Seasons 52.

Same-restaurant sales is a year-over-year comparison of each period's sales volumes and is limited to restaurants open at least 16 months, including acquired restaurants, absent consideration of the date we acquired the restaurants.

## **Table of Contents**

### **COSTS AND EXPENSES**

#### *Quarter Ended February 27, 2011 Compared to Quarter Ended February 28, 2010*

Total costs and expenses were \$1.78 billion and \$1.70 billion for the quarters ended February 27, 2011 and February 28, 2010, respectively. As a percent of sales, total costs and expenses decreased from 90.6 percent in the third quarter of fiscal 2010 to 89.9 percent in the third quarter of fiscal 2011.

Food and beverage costs were \$571.3 million during the third quarter of fiscal 2011, an increase of \$32.0 million, or 5.9 percent, from food and beverage costs of \$539.3 million during the third quarter of fiscal 2010. As a percent of sales, food and beverage costs increased for the third quarter of fiscal 2011 compared to the third quarter of fiscal 2010, primarily as a result of higher seafood and other commodity costs and menu mix changes which were mostly offset by pricing. Restaurant labor costs were \$621.2 million during the third quarter of fiscal 2011, an increase of \$8.2 million, or 1.3 percent, from restaurant labor costs of \$613.0 million during the third quarter of fiscal 2010. Restaurant labor costs, as a percent of sales, decreased primarily as a result of pricing, lower manager incentive compensation, increased employee productivity and a decrease in employee insurance claims costs. Restaurant expenses (which include utility, lease, property tax, maintenance, credit card, workers compensation, insurance, new restaurant pre-opening and other restaurant-level operating expenses) were \$285.9 million during the third quarter of fiscal 2011, an increase of \$8.0 million, or 2.9 percent, from restaurant expenses of \$277.9 million during the third quarter of fiscal 2010. As a percent of sales, restaurant expenses decreased in the third quarter of fiscal 2011 primarily due to lower workers compensation expenses and pricing partially offset by higher credit card fees.

Selling, general and administrative expenses were \$194.8 million during the third quarter of fiscal 2011, an increase of \$25.3 million, or 14.9 percent, from selling, general and administrative expenses of \$169.5 million during the third quarter of fiscal 2010. As a percent of sales, selling, general and administrative expenses increased for the third quarter of fiscal 2011 compared to the third quarter of fiscal 2010 primarily due to additional media efforts and higher media costs, higher compensation and travel expenses, and impairment charges related to a restaurant early lease cancellation, partially offset by sales leveraging.

Depreciation and amortization expense was \$80.5 million during the third quarter of fiscal 2011, an increase of \$2.4 million, or 3.1 percent, from depreciation and amortization expense of \$78.1 million during the third quarter of fiscal 2010. As a percent of sales, depreciation and amortization expense decreased between the third quarter of fiscal 2011 and the third quarter of fiscal 2010 primarily due to sales leveraging, partially offset by an increase in depreciable assets related to new restaurants and remodel activities.

Net interest expense was \$24.0 million during the third quarter of fiscal 2011, an increase of \$3.2 million, or 15.4 percent, from net interest expense of \$20.8 million during the third quarter of fiscal 2010. As a percent of sales, net interest expense increased between the third quarter of fiscal 2011 and the third quarter of fiscal 2010 primarily due to the impact in fiscal 2010 of the release of interest reserves associated with the favorable resolution of prior-year tax matters.

#### *Nine Months Ended February 27, 2011 Compared to Nine Months Ended February 28, 2010*

Total costs and expenses were \$5.05 billion and \$4.86 billion for the nine months ended February 27, 2011 and February 28, 2010, respectively. As a percent of sales, total costs and expenses decreased from 92.6 percent in the first nine months of fiscal 2010 to 91.6 percent in the first nine months of fiscal 2011.

Food and beverage costs were \$1.57 billion during the first nine months of fiscal 2011, an increase of \$62.6 million, or 4.1 percent, from food and beverage costs of \$1.51 billion during the first nine months of fiscal 2010. As a percent of sales, food and beverage costs decreased in the first nine months of fiscal 2011 primarily as a result of pricing and lower seafood and other commodity costs. Restaurant labor costs were \$1.77 billion during the first nine months of fiscal 2011, an increase of \$27.2 million, or 1.6 percent, from restaurant labor costs of \$1.74 billion during the first nine months of fiscal 2010. Restaurant labor costs, as a percent of sales, decreased primarily as a result of pricing, increased employee productivity, lower manager incentive compensation and decreased employee insurance claims costs, partially offset by higher unemployment taxes. Restaurant expenses (which include utility, lease, property tax, maintenance, credit card, workers compensation, insurance, new restaurant pre-opening and

## **Table of Contents**

other restaurant-level operating expenses) were \$839.9 million during the first nine months of fiscal 2011, an increase of \$37.1 million, or 4.6 percent, from restaurant expenses of \$802.8 million during the first nine months of fiscal 2010. As a percent of sales, restaurant expenses decreased in the first nine months of fiscal 2011 primarily due to pricing and lower workers' compensation expenses partially offset by higher credit card fees.

Selling, general and administrative expenses were \$555.9 million during the first nine months of fiscal 2011, an increase of \$45.2 million, or 8.9 percent, from selling, general and administrative expenses of \$510.7 million during the first nine months of fiscal 2010. As a percent of sales, selling, general and administrative expenses increased for the first nine months of fiscal 2011 compared to the first nine months of fiscal 2010 primarily due to higher media expenses and compensation expenses partially offset by sales leveraging.

Depreciation and amortization expense was \$235.2 million during the first nine months of fiscal 2011, an increase of \$10.4 million, or 4.6 percent, from depreciation and amortization expense of \$224.8 million during the first nine months of fiscal 2010. As a percent of sales, depreciation and amortization expense was flat for the first nine months of fiscal 2011 compared to the first nine months of fiscal 2010 as sales leveraging was offset by the increase in depreciable assets related to new restaurants and remodel activities.

Net interest expense was \$72.1 million during the first nine months of fiscal 2011, an increase of \$3.1 million, or 4.5 percent, from interest expense of \$69.0 million during the first nine months of fiscal 2010. As a percent of sales, net interest expense was flat for the first nine months of fiscal 2011 compared to the first nine months of fiscal 2010.

## **INCOME TAXES**

The effective income tax rate for the quarter and nine months ended February 27, 2011 was 23.8 percent and 26.1 percent, respectively, compared to an effective income tax rate of 23.2 percent and 24.7 percent for the quarter and nine months ended February 28, 2010, respectively. The increase in the effective income tax rate during the third quarter and for the first nine months of fiscal 2011 is primarily attributable to the impact in fiscal 2010 of the favorable resolution of prior-year tax matters expensed in prior years and due to an increase in earnings before income taxes.

## **NET EARNINGS AND NET EARNINGS PER SHARE FROM CONTINUING OPERATIONS**

For the third quarter of fiscal 2011, our net earnings from continuing operations were \$151.7 million compared to \$134.8 million in the third quarter of fiscal 2010, a 12.5 percent increase, and our diluted net earnings per share from continuing operations were \$1.08 compared to \$0.95 in the third quarter of fiscal 2010, a 13.7 percent increase. At Olive Garden, lower restaurant labor and restaurant expenses as a percent of sales were partially offset by increased food and beverage costs, selling, general and administrative expenses and depreciation expenses as a percent of sales. As a result, operating profit, as a percent of sales, increased for Olive Garden in the third quarter of fiscal 2011, compared to the third quarter of fiscal 2010. At Red Lobster, lower restaurant labor and restaurant expenses as a percent of sales were partially offset by increased food and beverage costs, selling, general and administrative expenses and depreciation expenses as a percent of sales. As a result, operating profit, as a percent of sales, increased for Red Lobster in the third quarter of fiscal 2011, compared to the third quarter of fiscal 2010. At LongHorn Steakhouse, lower food and beverage costs, restaurant labor and depreciation expenses as a percent of sales were partially offset by increased restaurant expenses and selling, general and administrative expenses as a percent of sales. As a result, operating profit, as a percent of sales, increased for LongHorn Steakhouse in the third quarter of fiscal 2011, compared to the third quarter of fiscal 2010.

For the first nine months of fiscal 2011, our net earnings from continuing operations were \$340.8 million compared to \$291.0 million in the first nine months of fiscal 2010, a 17.1 percent increase, and our diluted net earnings per share from continuing operations were \$2.42 compared to \$2.05 in the first nine months of fiscal 2010, an 18.0 percent increase. At Olive Garden, lower restaurant labor, restaurant expenses and depreciation expenses as a percent of sales were partially offset by increased food and beverage costs and selling, general and administrative expenses as a percent of sales. As a result, operating profit, as a percent of sales, increased for Olive Garden for the first nine months of fiscal 2011 compared to the first nine months of fiscal 2010. At Red Lobster, lower food and beverage costs, restaurant labor and restaurant expenses as a percent of sales were partially offset by increased selling, general and administrative expenses, and depreciation expenses as a percent of sales. As a result, operating

**Table of Contents**

profit, as a percent of sales, increased for Red Lobster for the first nine months of fiscal 2011 compared to the first nine months of fiscal 2010. At LongHorn Steakhouse, lower food and beverage costs, restaurant labor and depreciation expenses as a percent of sales were partially offset by increased restaurant expenses and selling, general and administrative expenses as a percent of sales. As a result, operating profit, as a percent of sales, increased for LongHorn Steakhouse for the first nine months of fiscal 2011, compared to the first nine months of fiscal 2010.

**SEASONALITY**

Our sales volumes fluctuate seasonally. During fiscal 2010 and 2008, our average sales per restaurant were highest in the winter and spring, followed by the summer, and lowest in the fall. During 2009, our average sales per restaurant were highest in the summer and spring, followed by the winter, and lowest in the fall. Holidays, changes in the economy, severe weather and similar conditions may impact sales volumes seasonally in some operating regions. Because of the seasonality of our business, results for any quarter are not necessarily indicative of the results that may be achieved for the full fiscal year.

**NUMBER OF RESTAURANTS**

The following table details the number of restaurants currently reported in continuing operations that were open at the end of the third quarter of fiscal 2011, compared with the number open at the end of fiscal 2010 and the end of the third quarter of fiscal 2010.

|                     |        | February 27, 2011 | May 30, 2010 | February 28, 2010 |
|---------------------|--------|-------------------|--------------|-------------------|
| Red Lobster         | USA    | 666               | 666          | 664               |
| Red Lobster         | Canada | 28                | 28           | 28                |
| Total               |        | 694               | 694          | 692               |
|                     |        |                   |              |                   |
| Olive Garden        | USA    | 737               | 717          | 704               |
| Olive Garden        | Canada | 6                 | 6            | 6                 |
| Total               |        | 743               | 723          | 710               |
|                     |        |                   |              |                   |
| LongHorn Steakhouse |        | 347               | 331          | 326               |
| The Capital Grille  |        | 44                | 40           | 40                |
| Bahama Breeze       |        | 25                | 25           | 24                |
| Seasons 52          |        | 15                | 11           | 9                 |
| Other               |        |                   |              | 1                 |
| Total               |        | 1,868             | 1,824        | 1,802             |

**LIQUIDITY AND CAPITAL RESOURCES**

Cash flows generated from operating activities provide us with a significant source of liquidity, which we use to finance the purchases of land, buildings and equipment, to pay dividends and to repurchase shares of our common stock. Since substantially all of our sales are for cash and cash equivalents and accounts payable are generally due in five to 30 days, we are able to carry current liabilities in excess of current assets. In addition to cash flows from operations, we use a combination of long-term and short-term borrowings to fund our capital needs.

We currently manage our business and financial ratios to maintain an investment grade bond rating, which has historically allowed flexible access to financing at reasonable costs. Currently, our publicly issued long-term debt carries Baa2 (Moody's Investors Service), BBB (Standard & Poor's) and BBB (Fitch) ratings. Our commercial paper has ratings of P-2 (Moody's Investors Service), A-2 (Standard & Poor's) and F-2 (Fitch). These ratings are as of the date of the filing of this Form 10-Q and have been obtained with the understanding that Moody's Investors Service, Standard & Poor's and Fitch will continue to monitor our credit and make future adjustments to these ratings to the extent warranted. The ratings are not a recommendation to buy, sell or hold our securities, may be changed, superseded or withdrawn at any time and should be evaluated independently of any other rating.

## Edgar Filing: DARDEN RESTAURANTS INC - Form 10-Q

Our revolving credit facility and our commercial paper program serve as our primary source of short-term financing. Accordingly, we maintain a \$750.0 million revolving credit facility under a Credit Agreement (Revolving

## **Table of Contents**

Credit Agreement) dated September 20, 2007 with Bank of America, N.A. (BOA), as administrative agent, and the lenders (Revolving Credit Lenders) and other agents party thereto. The Revolving Credit Agreement is a senior unsecured credit commitment to the Company and contains customary representations, affirmative and negative covenants (including limitations on liens and subsidiary debt, and a maximum consolidated lease adjusted total debt to total capitalization ratio of 0.75 to 1.00) and events of default usual for credit facilities of this type. As of February 27, 2011, we were in compliance with all covenants under the Revolving Credit Agreement. Additional information regarding terms and conditions of the Revolving Credit Agreement is incorporated by reference from Note 5 to our unaudited consolidated financial statements in Part I, Item 1 of this report.

As of February 27, 2011, we had no outstanding balances under the Revolving Credit Agreement. As of February 27, 2011, \$64.0 million of commercial paper and \$68.2 million of letters of credit were outstanding, which are backed by this facility. After consideration of borrowings currently outstanding and commercial paper and letters of credit backed by the Revolving Credit Agreement, as of February 27, 2011, we had \$617.8 million of credit available under the Revolving Credit Agreement.

As of February 27, 2011, our long-term debt consisted principally of:

\$350.0 million of unsecured 5.625 percent senior notes due in October 2012;

\$100.0 million of unsecured 7.125 percent debentures due in February 2016;

\$500.0 million of unsecured 6.200 percent senior notes due in October 2017;

\$150.0 million of unsecured 6.000 percent senior notes due in August 2035;

\$300.0 million of unsecured 6.800 percent senior notes due in October 2037; and

An unsecured, variable rate \$8.3 million commercial bank loan due in December 2018 that is used to support two loans from us to the Employee Stock Ownership Plan (ESOP) portion of the Darden Savings Plan.

We also have \$75.0 million of unsecured 7.450 percent medium-term notes due in April 2011 included in current liabilities as current portion of long-term debt. During the quarter ended August 29, 2010, we repaid, at maturity, our \$150.0 million 4.875 percent senior notes due August 2010 with excess cash from operations. During fiscal 2012, we expect to issue unsecured debt securities that will effectively refinance both the notes that matured during the quarter ended August 29, 2010 and the notes due April 2011.

The interest rates on our \$350.0 million senior notes due October 2012, \$500.0 million senior notes due October 2017 and \$300.0 million senior notes due October 2037 are subject to adjustment from time to time if the debt rating assigned to such series of notes is downgraded below a certain rating level (or subsequently upgraded). The maximum adjustment is 2.000 percent above the initial interest rate and the interest rate cannot be reduced below the initial interest rate. As of February 27, 2011, no adjustments to these interest rates had been made.

From time to time we enter into interest rate derivative instruments. See Note 9 to our unaudited consolidated financial statements in Part I, Item 1 of this report, which is incorporated by reference.

## Table of Contents

A summary of our contractual obligations and commercial commitments as of February 27, 2011 is as follows:

| (in millions)                                   | Total             | Payments Due by Period |                 |                 |                      |
|-------------------------------------------------|-------------------|------------------------|-----------------|-----------------|----------------------|
|                                                 |                   | Less than<br>1 Year    | 1-3<br>Years    | 3-5<br>Years    | More than<br>5 Years |
| <b>Contractual Obligations</b>                  |                   |                        |                 |                 |                      |
| Short-term debt                                 | \$ 64.0           | \$ 64.0                | \$              | \$              | \$                   |
| Long-term debt <sup>(1)</sup>                   | 2,549.8           | 166.7                  | 509.0           | 237.8           | 1,636.3              |
| Operating leases                                | 801.8             | 134.2                  | 233.6           | 176.2           | 257.8                |
| Purchase obligations <sup>(2)</sup>             | 725.2             | 661.0                  | 64.1            | 0.1             |                      |
| Capital lease obligations <sup>(3)</sup>        | 101.0             | 5.0                    | 10.5            | 11.1            | 74.4                 |
| Benefit obligations <sup>(4)</sup>              | 317.6             | 37.0                   | 69.3            | 69.5            | 141.8                |
| Unrecognized income tax benefits <sup>(5)</sup> | 27.9              | 3.0                    | 22.1            | 2.8             |                      |
| <b>Total contractual obligations</b>            | <b>\$ 4,587.3</b> | <b>\$ 1,070.9</b>      | <b>\$ 908.6</b> | <b>\$ 497.5</b> | <b>\$ 2,110.3</b>    |

| (in millions)                            | Total<br>Amounts<br>Committed | Amount of Commitment Expiration per Period |               |               |                      |
|------------------------------------------|-------------------------------|--------------------------------------------|---------------|---------------|----------------------|
|                                          |                               | Less than<br>1 Year                        | 1-3<br>Years  | 3-5<br>Years  | More than<br>5 Years |
| <b>Other Commercial Commitments</b>      |                               |                                            |               |               |                      |
| Standby letters of credit <sup>(6)</sup> | \$ 114.4                      | \$ 114.4                                   | \$            | \$            | \$                   |
| Guarantees <sup>(7)</sup>                | 7.7                           | 1.4                                        | 2.6           | 2.2           | 1.5                  |
| <b>Total commercial commitments</b>      | <b>\$ 122.1</b>               | <b>\$ 115.8</b>                            | <b>\$ 2.6</b> | <b>\$ 2.2</b> | <b>\$ 1.5</b>        |

- (1) Includes interest payments associated with existing long-term debt, including the current portion. Variable-rate interest payments associated with the ESOP loan were estimated based on an average interest rate of 2.5 percent. Excludes issuance discount of \$4.5 million.
- (2) Includes commitments for food and beverage items, supplies, capital projects and other miscellaneous commitments.
- (3) Capital lease obligations include imputed interest of \$43.3 million over the life of the obligations.
- (4) Includes expected contributions associated with our defined benefit plans and payments associated with our postretirement benefit plan and our non-qualified deferred compensation plan through fiscal 2020.
- (5) Includes interest on unrecognized income tax benefits of \$3.5 million, \$0.6 million of which relates to contingencies expected to be resolved within one year.
- (6) Includes letters of credit for \$96.4 million of workers' compensation and general liabilities accrued in our consolidated financial statements, \$68.2 million of which are backed by our Revolving Credit Agreement, letters of credit for \$1.4 million of lease payments included in the contractual operating lease obligation payments noted above and other letters of credit totaling \$16.6 million.
- (7) Consists solely of guarantees associated with leased properties that have been assigned to third parties. We are not aware of any non-performance under these arrangements that would result in our having to perform in accordance with the terms of the guarantees.
- Our Board of Directors has authorized us to repurchase up to an aggregate of 187.4 million shares of our common stock. During the quarter and nine months ended February 27, 2011, we repurchased 2.3 million and 6.3 million shares of our common stock, respectively, compared to 0.4 million and 0.5 million shares for the quarter and nine months ended February 28, 2010, respectively. As of February 27, 2011, we have repurchased a total of 160.4 million shares of our common stock. The repurchased common stock is reflected as a reduction of stockholders equity.

We may from time to time repurchase our outstanding debt in privately negotiated transactions. Such repurchases, if any, will depend on prevailing market conditions, our liquidity requirements and other factors.

Net cash flows provided by operating activities of continuing operations decreased to \$662.7 million for the first nine months of fiscal 2011, from \$752.6 million for the first nine months of fiscal 2010. The decrease was primarily due to the timing of inventory purchases and overall product demand, and higher income tax payments during the first nine months of 2011, partially offset by an increase in net earnings.



## **Table of Contents**

Net cash flows used in investing activities of continuing operations increased to \$390.5 million for the first nine months of fiscal 2011, from \$320.7 million for the first nine months of fiscal 2010, and included capital expenditures incurred principally for building new restaurants, remodeling existing restaurants, replacing equipment and technology initiatives. Capital expenditures were \$390.1 million for the first nine months of fiscal 2011, compared to \$324.1 million for the first nine months of fiscal 2010. The increased expenditures for the first nine months of fiscal 2011 resulted primarily from an increase in remodel activity and new restaurant construction during fiscal 2011.

Net cash flows used in financing activities of continuing operations increased to \$432.3 million for the first nine months of fiscal 2011, from \$235.0 million for the first nine months of fiscal 2010. Purchases of treasury stock were \$275.9 million during the first nine months of fiscal 2011, an increase from purchases of \$16.5 million during the first nine months of fiscal 2010. Net cash flows used in financing activities also included \$132.0 million in dividends paid for the first nine months of fiscal 2011, compared to \$104.7 million in dividends paid for the first nine months of fiscal 2010. On June 22, 2010, the Board of Directors approved an increase in the quarterly dividend to \$0.32 per share, which indicates an annual dividend of \$1.28 per share in fiscal 2011. In fiscal 2010, we paid quarterly dividends of \$0.25 per share. Additionally, net cash flows used in financing activities for the first nine months of fiscal 2011 included the repayment of \$151.5 million of long-term debt as compared to \$1.2 million in the first nine months of fiscal 2010. The increases in net cash used in financing activities were partially offset by proceeds from the issuance of short-term debt of \$64.0 million in fiscal 2011, as compared to repayments of short-term debt of \$150.0 million during fiscal 2010.

We are not a party to any off-balance sheet arrangements that have, or are reasonably likely to have, a current or future material effect on our financial condition, changes in financial condition, sales or expenses, results of operations, liquidity, capital expenditures or capital resources. We are not aware of any trends or events that would materially affect our capital requirements or liquidity. We believe that our Revolving Credit Agreement and internal cash generating capabilities will be sufficient to finance our ongoing capital expenditures, dividends, stock repurchase program and other operating activities through fiscal 2011.

It is possible that changes in circumstances, existing as of our annual impairment test on the first day of the fourth quarter of fiscal 2010 or at other times in the future, or in the numerous estimates associated with management's judgments, assumptions and estimates made in assessing the fair value of our goodwill and other indefinite-lived intangible assets, could result in an impairment charge of a portion or all of these assets. If we recorded an impairment charge, our financial position and results of operations would be adversely affected and our leverage ratio for purposes of our credit agreement would increase. If such leverage ratio were to exceed the maximum permitted under our credit agreement, we would be in default under our credit agreement. As of February 27, 2011, a write down of goodwill, other indefinite-lived intangible assets, or any other assets in excess of approximately \$1.13 billion, on an after-tax basis, would have been required to cause our leverage ratio to exceed the permitted maximum. Due to the seasonal nature of our business, a lesser amount of impairment in future quarters could cause our leverage ratio to exceed the permitted maximum.

## **FINANCIAL CONDITION**

Our current assets totaled \$698.7 million as of February 27, 2011, compared to \$678.5 million as of May 30, 2010. Increases in receivables, net, inventories, prepaid income taxes, prepaid expenses and other current assets and deferred income taxes were partially offset by a decrease in cash and cash equivalents resulting from the repayment of our \$150.0 million August 2010 senior notes.

Our current liabilities totaled \$1.33 billion as of February 27, 2011, compared to \$1.25 billion as of May 30, 2010. Short-term debt increased \$64.0 million, primarily due to our use of short-term financing to repurchase shares of our common stock. Unearned revenues increased \$62.4 million, primarily due to seasonal fluctuations in sales and redemptions of our gift cards. Other current liabilities increased \$69.1 million, primarily as a result of an increase in fair value of our deferred compensation plan. These increases were partially offset by the decrease in current portion of long-term debt due to the repayment of our \$150.0 million August 2010 senior notes during the first quarter of fiscal 2011.

## **Table of Contents**

### **CRITICAL ACCOUNTING POLICIES**

We prepare our consolidated financial statements in conformity with U.S. generally accepted accounting principles. The preparation of these financial statements requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of sales and expenses during the reporting period. Actual results could differ from those estimates. We have discussed the development, selection and disclosure of those estimates with the Audit Committee. Our critical accounting policies have not changed materially from those previously reported in our Annual Report on Form 10-K for the fiscal year ended May 30, 2010.

### **APPLICATION OF NEW ACCOUNTING STANDARDS**

Information regarding application of new accounting standards is incorporated by reference from Note 12 to our unaudited consolidated financial statements in Part I, Item 1 of this report.

### **FORWARD-LOOKING STATEMENTS**

Statements set forth in or incorporated into this report regarding the expected net increase in the number of our restaurants, U.S. same-restaurant sales, total sales growth, diluted net earnings per share growth, and capital expenditures in fiscal 2011, and all other statements that are not historical facts, including without limitation statements with respect to the financial condition, results of operations, plans, objectives, future performance and business of Darden Restaurants, Inc. and its subsidiaries that are preceded by, followed by or that include words such as "may," "will," "expect," "intend," "anticipate," "continue," "estimate," "project," "believe," "plan" or similar expressions, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. This statement is included for purposes of complying with the safe harbor provisions of that Act. Any forward-looking statements speak only as of the date on which such statements are made, and we undertake no obligation to update such statements for any reason to reflect events or circumstances arising after such date. By their nature, forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those set forth in or implied by such forward-looking statements. In addition to the risks and uncertainties of ordinary business obligations, and those described in information incorporated into this report, the forward-looking statements contained in this report are subject to the risks and uncertainties described in Part I, Item 1A "Risk Factors" in our Annual Report on Form 10-K for the year ended May 30, 2010, which are summarized as follows:

Food safety and food-borne illness concerns throughout the supply chain;

Litigation, including allegations of illegal, unfair or inconsistent employment practices, by employees, guests, suppliers, shareholders or others, regardless of whether the allegations made against us are valid or we are ultimately found liable;

Unfavorable publicity, or a failure to respond effectively to adverse publicity, relating to food safety or other concerns that could harm our reputation;

Federal, state and local regulation of our business, including laws and regulations relating to food safety, minimum wage and other labor issues including unionization, health care reform, menu labeling, building and zoning requirements, zoning, land use and environmental laws including climate change regulations, and liquor laws;

Labor and insurance costs, including increased labor costs as a result of federal and state-mandated increases in minimum wage rates and increased insurance costs as a result of increases in our current insurance premiums;

A material information technology failure, inadequacy, interruption or breach of security;

## Edgar Filing: DARDEN RESTAURANTS INC - Form 10-Q

The health concerns arising from food-related pandemics, outbreaks of flu viruses or other diseases;

The intensely competitive nature of the restaurant industry, especially pricing, service, location, personnel and type and quality of food;

Factors impacting our ability to drive sufficient profitable sales growth through brand relevance, operating excellence, opening new restaurants and developing or acquiring new dining brands, including lower-than-expected sales of newly-opened restaurants and acquisition risks;

The impact of the substantial indebtedness we incurred in connection with the acquisition of RARE;

## **Table of Contents**

Our plans to expand newer brands like Bahama Breeze and Seasons 52 that have not yet proven their long-term viability may not be successful and could require us to make substantial further investments in these brands and result in losses and impairments;

A lack of suitable new restaurant locations or a decline in the quality of the locations of our current restaurants;

Higher-than-anticipated costs to open, close, relocate or remodel restaurants;

Increased advertising and marketing costs;

A failure to develop and recruit effective leaders or the loss of key personnel;

The price and availability of key food products, ingredients and utilities used by our restaurants and a failure to achieve economies of scale in purchasing;

The impact of shortages or interruptions in the delivery of food and other products from third party vendors and suppliers;

The impact of volatility in the market value of derivatives we use to hedge commodity prices;

Economic and business factors specific to the restaurant industry and other general macroeconomic factors including unemployment, energy prices and interest rates, severe weather conditions including hurricanes, and public safety conditions, including actual or threatened armed conflicts or terrorist attacks;

The impact of disruptions in the financial markets, including the availability and cost of credit and an increase in pension plan expenses;

The negative effect of a possible impairment in the carrying value of our goodwill or other intangible assets; and

A failure of our internal control over financial reporting;

Any of the risks described above or elsewhere in this report or our other filings with the SEC could have a material impact on our business, financial condition or results of operations. It is not possible to predict or identify all risk factors. Additional risks and uncertainties not presently known to us or that we currently believe to be immaterial may also impair our business operations. Therefore, the above is not intended to be a complete discussion of all potential risks or uncertainties.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

We are exposed to a variety of market risks, including fluctuations in interest rates, foreign currency exchange rates, compensation and commodity prices. To manage this exposure, we periodically enter into interest rate, foreign currency exchange rate, equity forward and commodity instruments for other than trading purposes (see Note 9 to our unaudited consolidated financial statements in Part I, Item 1 of this report).

We use the variance/covariance method to measure value at risk, over time horizons ranging from one week to one year, at the 95 percent confidence level. As of February 27, 2011, our potential losses in future net earnings resulting from changes in floating rate debt interest rate,

## Edgar Filing: DARDEN RESTAURANTS INC - Form 10-Q

interest rate instrument, foreign currency exchange rate, equity forwards and commodity instrument exposures were approximately \$53.9 million over a period of one year. The value at risk from an increase in the fair value of all of our long-term fixed rate debt, over a period of one year, was approximately \$121.6 million. The fair value of our long-term fixed rate debt, including the amounts included in current liabilities, during the first nine months of fiscal 2011 averaged \$1.63 billion, with a high of \$1.77 billion and a low of \$1.55 billion. Our interest rate risk management objective is to limit the impact of interest rate changes on earnings and cash flows by targeting an appropriate mix of variable and fixed rate debt.

### **Item 4. Controls and Procedures**

Under the supervision and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer, we evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)) as of February 27, 2011, the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of February 27, 2011.

During the fiscal quarter ended February 27, 2011, there was no change in our internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**Table of Contents****PART II****OTHER INFORMATION****Item 1. Legal Proceedings**

See the discussion of legal proceedings contained in the third paragraph of Note 11 to our unaudited consolidated financial statements in Part I, Item 1 of this report, which is incorporated herein by reference.

**Item 1A. Risk Factors**

There have been no material changes from the risk factors disclosed in Part I, Item 1A Risk Factors in our Annual Report on Form 10-K for the year ended May 30, 2010.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

The table below provides information concerning our repurchase of shares of our common stock during the quarter ended February 27, 2011. Since commencing repurchases in December 1995, we have repurchased a total of 160.4 million shares through February 27, 2011 under authorizations from our Board of Directors to repurchase an aggregate of 187.4 million shares.

|                                            | Total Number of<br>Shares Purchased (1) | Average<br>Price Paid<br>per Share | Total Number of<br>Shares Purchased as<br>Part of Publicly<br>Announced Plans<br>or Programs | Maximum Number of<br>Shares that May<br>Yet<br>be Purchased<br>Under the Plans or<br>Programs (2) |
|--------------------------------------------|-----------------------------------------|------------------------------------|----------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|
| November 29, 2010 through January 2, 2011  | 663,269                                 | \$ 46.87                           | 663,269                                                                                      | 28,628,552                                                                                        |
| January 3, 2011 through January 30, 2011   | 1,603,678                               | \$ 46.20                           | 1,603,678                                                                                    | 27,024,874                                                                                        |
| January 31, 2011 through February 27, 2011 | 1,363                                   | \$ 48.10                           | 1,363                                                                                        | 27,023,511                                                                                        |
| Total                                      | 2,268,310                               | \$ 46.40                           | 2,268,310                                                                                    | 27,023,511                                                                                        |

- (1) All of the shares purchased during the quarter ended February 27, 2011 were purchased as part of our repurchase program. On December 17, 2010, our Board of Directors approved an additional share repurchase authorization of 25.0 million shares which was announced publicly in a press release issued on December 20, 2010, bringing the total shares authorized to be repurchased to 187.4 million shares. There is no expiration date for our program. The number of shares purchased includes shares withheld for taxes on vesting of restricted stock, shares delivered or deemed to be delivered to us on tender of stock in payment for the exercise price of options, and shares reacquired pursuant to tax withholding on option exercises. These shares are included as part of our repurchase program and deplete the repurchase authority granted by our Board. The number of shares repurchased excludes shares we reacquired pursuant to forfeiture of restricted stock.
- (2) Repurchases are subject to prevailing market prices, may be made in open market or private transactions and may occur or be discontinued at any time. There can be no assurance that we will repurchase any shares.

## **Table of Contents**

### **Item 6. Exhibits**

| Exhibit No. | Exhibit Title                                                                                                                                            |
|-------------|----------------------------------------------------------------------------------------------------------------------------------------------------------|
| *10         | Amended and Restated Darden Restaurants, Inc. Benefits Trust Agreement dated as of March 23, 2011 between us and Wells Fargo Bank, National Association. |
| 12          | Computation of Ratio of Consolidated Earnings to Fixed Charges.                                                                                          |
| 31(a)       | Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.                                                      |
| 31(b)       | Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.                                                      |
| 32(a)       | Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.                                                      |
| 32(b)       | Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.                                                      |
| 101.INS     | XBRL Instance Document                                                                                                                                   |
| 101.SCH     | XBRL Schema Document                                                                                                                                     |
| 101.CAL     | XBRL Calculation Linkbase Document                                                                                                                       |
| 101.DEF     | XBRL Definition Linkbase Document                                                                                                                        |
| 101.LAB     | XBRL Label Linkbase Document                                                                                                                             |
| 101.PRE     | XBRL Presentation Linkbase Document                                                                                                                      |

\* Items marked with an asterisk are management contracts or compensatory plans or arrangements required to be filed as an exhibit pursuant to Item 15 of Form 10-K and Item 601(b)(10)(iii)(A) of Regulation S-K.

**Table of Contents**

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DARDEN RESTAURANTS, INC.

Dated: April 4, 2011

By: /s/ C. Bradford Richmond  
C. Bradford Richmond  
*Senior Vice President and Chief Financial Officer*  
*(Principal financial officer)*

**Table of Contents**

**INDEX TO EXHIBITS**

| Exhibit                                                                                                                                                                                                                  |                                                                                                                                                          |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------|
| Number                                                                                                                                                                                                                   | Exhibit Title                                                                                                                                            |
| *10                                                                                                                                                                                                                      | Amended and Restated Darden Restaurants, Inc. Benefits Trust Agreement dated as of March 23, 2011 between us and Wells Fargo Bank, National Association. |
| 12                                                                                                                                                                                                                       | Computation of Ratio of Consolidated Earnings to Fixed Charges.                                                                                          |
| 31(a)                                                                                                                                                                                                                    | Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.                                                      |
| 31(b)                                                                                                                                                                                                                    | Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.                                                      |
| 32(a)                                                                                                                                                                                                                    | Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.                                                      |
| 32(b)                                                                                                                                                                                                                    | Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.                                                      |
| 101.INS                                                                                                                                                                                                                  | XBRL Instance Document                                                                                                                                   |
| 101.SCH                                                                                                                                                                                                                  | XBRL Schema Document                                                                                                                                     |
| 101.CAL                                                                                                                                                                                                                  | XBRL Calculation Linkbase Document                                                                                                                       |
| 101.DEF                                                                                                                                                                                                                  | XBRL Definition Linkbase Document                                                                                                                        |
| 101.LAB                                                                                                                                                                                                                  | XBRL Label Linkbase Document                                                                                                                             |
| 101.PRE                                                                                                                                                                                                                  | XBRL Presentation Linkbase Document                                                                                                                      |
| <p>* Items marked with an asterisk are management contracts or compensatory plans or arrangements required to be filed as an exhibit pursuant to Item 15 of Form 10-K and Item 601(b)(10)(iii)(A) of Regulation S-K.</p> |                                                                                                                                                          |