# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

WASHINGTON, D.C. 20549

## FORM 10-Q

(Mark One)

## x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 <br> For the quarterly period ended March 31, 2011

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$

# CHART INDUSTRIES, INC. 

(Exact Name of Registrant as Specified in its Charter)

## Edgar Filing: CHART INDUSTRIES INC - Form 10-Q

Delaware (State or Other Jurisdiction of

34-1712937
(I.R.S. Employer

Identification No.)
One Infinity Corporate Centre Drive, Suite 300, Garfield Heights, Ohio 44125
(Address of Principal Executive Offices) (ZIP Code)
Registrant s Telephone Number, Including Area Code: (440) 753-1490

## NOT APPLICABLE

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No ${ }^{\text {* }}$

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this Chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ." No $x$ At April 29, 2011, there were 29,373,476 outstanding shares of the Company s Common Stock, par value $\$ 0.01$ per share.

## CHART INDUSTRIES, INC.

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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements.

## CHART INDUSTRIES, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEETS

## (Dollars in thousands, except per share amounts)

|  | $\begin{aligned} & \text { March 31, } \\ & 2011 \\ & \text { (Unaudited) } \end{aligned}$ | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Current Assets |  |  |  |
| Cash and cash equivalents | \$ 146,996 | \$ | 165,112 |
| Accounts receivable, net | 94,047 |  | 88,131 |
| Inventories, net | 119,493 |  | 104,435 |
| Unbilled contract revenue | 20,526 |  | 22,070 |
| Other current assets | 28,219 |  | 26,733 |
| Total Current Assets | 409,281 |  | 406,481 |
| Property, plant and equipment, net | 120,973 |  | 116,158 |
| Goodwill | 276,434 |  | 275,913 |
| Identifiable intangible assets, net | 141,145 |  | 144,286 |
| Other assets, net | 12,613 |  | 13,047 |
| TOTAL ASSETS | \$ 960,446 | \$ | 955,885 |
| LIABILITIES AND SHAREHOLDERS EQUITY |  |  |  |
| Current Liabilities |  |  |  |
| Accounts payable | \$ 61,997 | \$ | 54,749 |
| Customer advances and billings in excess of contract revenue | 45,580 |  | 51,661 |
| Accrued expenses and other current liabilities | 50,231 |  | 59,319 |
| Current portion of long-term debt | 6,500 |  | 6,500 |
| Total Current Liabilities | 164,308 |  | 172,229 |
| Long-term debt | 216,800 |  | 218,425 |
| Other long-term liabilities | 61,971 |  | 63,857 |
| Equity |  |  |  |
| Chart Industries Inc. shareholders equity: |  |  |  |
| Common stock, par value $\$ .01$ per share $150,000,000$ shares authorized, $29,107,410$ and $28,831,724$ shares issued and outstanding at March 31, 2011 and December 31, 2010, respectively | 291 |  | 288 |
| Additional paid-in capital | 260,972 |  | 258,425 |
| Retained earnings | 238,170 |  | 230,640 |
| Accumulated other comprehensive income | 15,876 |  | 9,811 |
| Total Chart Industries Inc. shareholders equity | 515,309 |  | 499,164 |
| Noncontrolling interest | 2,058 |  | 2,210 |

## Total equity

517,367
501,374

TOTAL LIABILITIES AND SHAREHOLDERS EQUITY
\$ 960,446
$\$ 955,885$

The balance sheet at December 31, 2010 has been derived from the audited financial statements at that date, but does not include all of the information and notes required by U.S. generally accepted accounting principles for complete financial statements.

See accompanying notes to these unaudited condensed consolidated financial statements. The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

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## CHART INDUSTRIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(Dollars and shares in thousands, except per share amounts)

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
|  | 2011 | 2010 |
| Sales | \$ 162,941 | \$ 118,205 |
| Cost of sales | 110,455 | 83,929 |
| Gross profit | 52,486 | 34,276 |
| Selling, general and administrative expenses | 34,862 | 23,957 |
| Amortization expense | 3,317 | 2,716 |
|  | 38,179 | 26,673 |
| Operating income | 14,307 | 7,603 |
| Other expenses: |  |  |
| Interest expense, net | 3,934 | 4,060 |
| Financing costs amortization | 325 | 404 |
| Foreign currency (gain) loss | (759) | 1,163 |
|  | 3,500 | 5,627 |
| Income before income taxes | 10,807 | 1,976 |
| Income tax expense | 3,404 | 557 |
| Net income | 7,403 | 1,419 |
| Noncontrolling interest, net of taxes | (127) | 35 |
| Net income attributable to Chart Industries, Inc. | \$ 7,530 | \$ 1,384 |
| Net income attributable to Chart Industries, Inc. per common share basic | \$ 0.26 | \$ 0.05 |
| Net income attributable to Chart industries, Inc. per common share diluted | \$ 0.25 | \$ 0.05 |
| Weighted average number of common shares outstanding basic | 28,768 | 28,508 |
| Weighted average number of common shares outstanding diluted | 29,678 | 29,172 |

See accompanying notes to these unaudited condensed consolidated financial statements. The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

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## CHART INDUSTRIES, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

## (Dollars in thousands)

|  | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  |
| OPERATING ACTIVITIES |  |  |  |  |
| Net income | \$ | 7,403 | \$ | \$ 1,419 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Depreciation and amortization |  | 6,652 |  | 5,777 |
| Employee stock and stock option related compensation expense |  | 1,401 |  | 899 |
| Financing costs amortization |  | 325 |  | 404 |
| Foreign currency transaction (gain) loss |  | (759) |  | 1,163 |
| Other non-cash operating activities |  | (291) |  | 1,432 |
| Increase (decrease) in cash resulting from changes in operating assets and liabilities: |  |  |  |  |
| Accounts receivable |  | $(2,648)$ |  | 2,621 |
| Inventory |  | $(12,911)$ |  | $(2,257)$ |
| Unbilled contract revenues and other current assets |  | (255) |  | 3,257 |
| Accounts payable and other current liabilities |  | $(10,096)$ |  | $(3,591)$ |
| Customer advances and billings in excess of contract revenue |  | $(7,207)$ |  | $(1,329)$ |
| Net Cash (Used In) Provided By Operating Activities |  | $(18,386)$ |  | 9,795 |
| INVESTING ACTIVITIES |  |  |  |  |
| Capital expenditures |  | $(4,266)$ |  | $(3,939)$ |
| Deferred acquisition payment |  |  |  | $(2,344)$ |
| Other investing activities |  | 388 |  |  |
| Net Cash Used In Investing Activities |  | $(3,878)$ |  | $(6,283)$ |
| FINANCING ACTIVITIES |  |  |  |  |
| Principal payments on long-term debt |  | $(1,625)$ |  |  |
| Stock option exercise proceeds |  | 2,238 |  |  |
| Other financing activities |  | $(1,090)$ |  | (33) |
| Net Cash Used In Financing Activities |  | (477) |  | (33) |
| Net (decrease) increase in cash and cash equivalents |  | $(22,741)$ |  | 3,479 |
| Effect of exchange rate changes on cash |  | 4,625 |  | $(1,170)$ |
| Cash and cash equivalents at beginning of period |  | 165,112 |  | 211,168 |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD |  | 146,996 |  | 213,477 |

See accompanying notes to these unaudited condensed consolidated financial statements. The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

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## CHART INDUSTRIES, INC. AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements March 31, 2011

## (Dollars and shares in thousands, except per share amounts)

## NOTE A Basis of Preparation

The accompanying unaudited condensed consolidated financial statements of Chart Industries, Inc. and its subsidiaries (the Company or Chart ) have been prepared in accordance with U.S. generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles for annual financial statements. These financial statements should be read in conjunction with the audited financial statements and notes thereto included in the Company s Annual Report on Form 10-K for the year ended December 31, 2010. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three months ended March 31, 2011 are not necessarily indicative of the results that may be expected for the year ending December 31, 2011.

Principles of Consolidation: The unaudited condensed consolidated financial statements include the accounts of the Company and its subsidiaries. Intercompany accounts and transactions are eliminated in consolidation. Investments in affiliates where the Company s ownership is between 20 percent and 50 percent, or where the Company does not have control, but has the ability to exercise significant influence over operations or financial policy, are accounted for under the equity method.

Use of Estimates: The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Nature of Operations: The Company is a leading global supplier of standard and custom-engineered products and systems serving a wide variety of low-temperature and cryogenic applications. The Company has developed an expertise in cryogenic systems and equipment, which operate at low temperatures sometimes approaching absolute zero. The majority of the Company s products, including vacuum insulated containment vessels, heat exchangers, cold boxes and other cryogenic components, are used throughout the liquid-gas supply chain for the purification, liquefaction, distribution, storage and end-use of industrial gases and hydrocarbons. The Company has domestic operations located throughout the United States, including principal executive offices located in Ohio, and an international presence in Asia, Australia and Europe.

Reclassification: In 2010, the Company determined shipping and handling revenues should be recorded in sales and related shipping and handling costs should be recorded in cost of sales. Previously, both shipping and handling revenues and costs were netted within sales. Prior periods have been reclassified to conform to the current period presentation.

Cost of Sales: Any expenses associated with manufacturing are included in cost of sales. These costs include all materials, direct and indirect labor, inbound freight, purchasing and receiving, inspection, internal transfers and distribution and warehousing of inventory. In addition, shop supplies, facility maintenance costs, manufacturing engineering, project management and depreciation expense for assets used in the manufacturing process are included in cost of sales.

Selling, general and administrative costs ( $S G \& A$ ): SG\&A includes selling, marketing, customer service, product management, design engineering, and other administrative costs not directly supporting the manufacturing process as well as depreciation expense associated with non-manufacturing assets. In addition, SG\&A includes corporate operating expenses for executive management, accounting, tax, treasury, human resources, information technology, legal, internal audit, risk management and stock-based compensation expense.

Cash and Cash Equivalents: The Company considers all investments with an initial maturity of three months or less when purchased to be cash equivalents. The March 31, 2011 and December 31, 2010 balances include money market instruments.

Short-Term Investments: The Company invests in short-term, highly liquid, variable rate instruments, which have stated maturities of greater than three months but less than six months. These short term investments are recorded at cost which approximates fair value. The Company has determined that its investment securities are available and intended for use in current operations and, accordingly, classifies investment securities as current assets. There are no short term investments at March 31, 2011 or December 31, 2010.

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## CHART INDUSTRIES, INC. AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements March 31, 2011

(Dollars and shares in thousands, except per share amounts)

## NOTE A Basis of Preparation Continued

Inventories: Inventories are stated at the lower of cost or market with cost being determined by the first-in, first-out ( FIFO ) method. The components of inventory are as follows:

|  | March 31, <br> $\mathbf{2 0 1 1}$ | December 31, <br> $\mathbf{2 0 1 0}$ |  |
| :--- | :---: | :---: | :---: |
| Raw materials and supplies | $\$ 38,632$ | $\$$ | 35,565 |
| Work in process | 28,210 | 23,643 |  |
| Finished goods | 52,651 | 45,227 |  |
|  |  |  |  |
|  | $\$ 119,493$ | $\$$ | 104,435 |

Revenue Recognition: For the majority of the Company s products, revenue is recognized when products are shipped, title has transferred and collection is reasonably assured. For these products, there is also persuasive evidence of an arrangement, and the selling price to the buyer is fixed or determinable. For brazed aluminum heat exchangers, cold boxes, vacuum-insulated pipe, liquefied natural gas fueling stations and engineered tanks, the Company uses the percentage of completion method of accounting. Earned revenue is based on the percentage that incurred costs to date bear to total estimated costs at completion after giving effect to the most current estimates. The cumulative impact of revisions in total cost estimates during the progress of work is reflected in the period in which these changes become known. Earned revenue reflects the original contract price adjusted for agreed upon claims and change orders, if any. Losses expected to be incurred on contracts in process, after consideration of estimated minimum recoveries from claims and change orders are charged to operations as soon as such losses are known. Pre-contract costs relate primarily to salaries and benefits incurred to support the selling effort and, accordingly, are expensed as incurred. Change orders resulting in additional revenue and profit are recognized upon approval by the customer based on the percentage that incurred costs to date bear to total estimated costs at completion. Certain contracts include incentive-fee arrangements clearly defined in the agreement and are recognized as revenue when the criteria have been met. The incentive fees in such contracts can be based on a variety of factors but the most common are the achievement of target completion dates, target costs, and/or other performance criteria. Incentive fee revenue is not recognized until it is earned. Timing of amounts billed on contracts varies from contract to contract and could cause a significant variation in working capital requirements.

Product Warranties: The Company provides product warranties with varying terms and durations for the majority of its products. The Company records warranty expense in cost of sales. The changes in the Company s consolidated warranty reserve during the three months ended March 31, 2011 and 2010 are as follows:

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
|  | 2011 | 2010 |
| Balance as of January 1 | \$ 13,372 | \$8,764 |
| Warranty expense | 2,171 | 935 |
| Warranty usage | $(1,982)$ | (582) |
| Balance as of March 31 | \$ 13,561 | \$ 9,117 |

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Goodwill and Other Intangible Assets: The Company does not amortize goodwill or other indefinite-lived intangible assets, but reviews them at least annually, and on an interim basis if necessary, for impairment using a measurement date of October 1st. The Company amortizes intangible assets that have finite lives over their useful lives.

The Company determines the fair value of any indefinite-lived intangible assets using a discounted cash flow method, compares the fair value to its carrying value and records an impairment loss if the carrying value exceeds its fair value. Goodwill is tested utilizing a two-step approach. After recording any impairment losses for indefinite-lived intangible assets, the Company determines the fair value of each reporting unit and compares the fair value to its carrying value, including goodwill, of such reporting unit (step one). To test for impairment, the Company is required to estimate the fair value of each reporting unit. The reporting units are also the reportable segments: Energy \& Chemicals, Distribution \& Storage, and BioMedical. Consistent with prior years, the Company uses the income and market approaches to develop fair value estimates, which are weighted equally to arrive at a fair value estimate for each reporting unit. With respect to the income approach, a model has been developed to estimate the fair value of each reporting unit. This fair value model incorporates estimates of future cash flows, estimates of allocations of certain assets and cash flows among reporting units, estimates of future growth rates and management s judgment regarding the applicable discount rates to use to discount those estimated cash flows. With respect to the market approach, a guideline company method is used selecting companies with similar assets or businesses to estimate fair value of each reporting unit. Changes to these

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## CHART INDUSTRIES, INC. AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements March 31, 2011

(Dollars and shares in thousands, except per share amounts)

## NOTE A Basis of Preparation Continued


#### Abstract

judgments and estimates could result in a significantly different estimate of the fair value of the reporting units, which could result in a different assessment of the recoverability of goodwill and other indefinite-lived intangible assets. If the fair value exceeds the carrying value, no impairment loss would be recognized. If the carrying value of the reporting unit exceeds its fair value, the goodwill of the reporting unit may be impaired. The amount of the impairment, if any, would then be measured in step two, which compares the implied fair value of the reporting unit s goodwill with the carrying amount of that goodwill. As of October 1, 2010, the estimated fair values substantially exceeded the carrying value for all reporting units.


The following table displays the gross carrying amount and accumulated amortization for all intangible assets:

|  | Estimated <br> Useful <br> Life | March 31, 2011 <br> Gross <br> Carrying <br> Amount | Accumulated <br> Amortization | December 31, 2010 <br> Carrys <br> Amount | Accumulated <br> Amortization |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Finite-lived assets: | 9 years | $\$ 15,162$ | $\$$ | $(7,753)$ | $\$ 15,073$ | $\$$ | $(7,275)$ |
| Unpatented technology | 10 years | 8,497 | $(4,640)$ | 8,497 | $(4,304)$ |  |  |
| Patents | 14 years | 5,673 | $(1,407)$ | 5,676 | $(1,285)$ |  |  |
| Product names | 3 years | 2,130 | $(2,059)$ | 2,130 | $(1,952)$ |  |  |
| Non-compete agreements | 13 years | 125,983 | $(41,450)$ | 125,848 | $(39,103)$ |  |  |
| Customer relations |  |  |  |  |  |  |  |
|  |  | $\$ 157,445$ | $\$$ | $(57,309)$ | $\$ 157,224$ | $\$$ | $(53,919)$ |

Indefinite-lived intangible assets:

| Goodwill | $\$ 276,434$ | $\$ 275,913$ |
| :--- | ---: | ---: |
| Trademarks and trade names | 37,939 | 37,911 |
| In-process research and development | 3,070 | 3,070 |
|  | $\$ 317,443$ | $\$ 316,894$ |

Amortization expense for finite-lived intangible assets was $\$ 3,317$ and $\$ 2,716$ for the three months ended March 31, 2011 and 2010, respectively, and is estimated to be approximately $\$ 13,000$ for 2011 and an average of $\$ 11,000$ for the years 2012 through 2016.

Stock-Based Compensation: The Company records stock-based compensation according to current accounting guidance which requires all share-based payments to employees and directors, including grants of employee stock options, to be measured at fair value on the date of grant.

During the three months ended March 31, 2011, the Company granted 142 stock options, 55 restricted stock and restricted stock unit awards, and 55 performance stock units. The stock options vest over a four year period. Restricted stock and stock unit awards vest over a three year period and performance stock units are earned over a three year measurement period.

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The Company recognized $\$ 1,401$ and $\$ 899$ in stock-based compensation expense for the three months ended March 31, 2011 and 2010, respectively. As of March 31, 2011, the total stock-based compensation expected to be recognized over the remaining weighted average period of 1.9 years is $\$ 7,021$.

Recently Issued Accounting Pronouncements: In October 2009, the FASB issued ASU 2009-13, Revenue Recognition (Topic 605) Multiple-Deliverable Revenue Arrangements . This ASU eliminates the requirement that all undelivered elements must have objective and reliable evidence of fair value before a company can recognize the portion of the consideration that is attributable to items that already have been delivered. This may allow some companies to recognize revenue on transactions that involve multiple deliverables earlier than under the current requirements. Additionally, under the new guidance, the relative selling price method is required to be used in allocating consideration between deliverables and the residual value method will no longer be permitted. This ASU is effective prospectively for revenue arrangements entered into or materially modified beginning in fiscal 2011 although early adoption is permitted. A company may elect, but will not be required, to adopt the amendments in this ASU retrospectively for all prior periods. The adoption of this guidance did not have a material effect on the financial statements of the Company.

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## CHART INDUSTRIES, INC. AND SUBSIDIARIES

Notes to Unaudited Condensed Consolidated Financial Statements March 31, 2011<br>(Dollars and shares in thousands, except per share amounts)

## NOTE A Basis of Preparation Continued

In December 2010, the FASB issued ASU 2010-28, Intangibles Goodwill and Other (Topic 350). This ASU modifies the first step of the goodwill impairment test to include reporting units with zero or negative carrying amounts. For these reporting units, the second step of the goodwill impairment test shall be performed to measure the amount of impairment loss, if any, when it is more likely than not that a goodwill impairment exists. This ASU is effective for fiscal years and interim periods beginning after December 15, 2010. The Company has evaluated the ASU and does not believe it will have a material impact on the consolidated financial statements.

## NOTE B Fair Value Measurements

The Company measures financial assets and liabilities at fair value in three levels of input. The three-tier fair value hierarchy, which prioritizes the inputs used in the valuation methodologies, is:

Level 1 Valuations based on quoted prices for identical assets and liabilities in active markets.

Level 2 Valuations based on observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets and liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data.

Level 3 Valuations based on unobservable inputs reflecting our own assumptions, consistent with reasonably available assumptions made by other market participants. These valuations require significant judgment.

The Company is exposed to foreign currency exchange risk as a result of transactions in currencies other than the functional currency of certain subsidiaries. The Company utilizes foreign currency forward purchase and sale contracts to manage the volatility associated with foreign currency purchases and certain intercompany transactions in the normal course of business. Contracts typically have maturities of less than one year. Principal currencies include the euro, British pound and Czech koruna. The Company s foreign currency forward contracts do not qualify as hedges as defined by accounting guidance. Changes in their fair value are recorded in the consolidated statement of operations as foreign currency gains or losses. The changes in fair value generated a net gain of $\$ 668$ for the three months ended March 31, 2011 and a net loss of $\$ 37$ for the three months ended March 31, 2010.

At March 31, 2011 and December 31, 2010, the fair value of the Company s derivative liabilities representing foreign currency forward contracts was $\$ 93$ and $\$ 807$, respectively. These amounts were recorded on the balance sheet as other current liabilities. As of March 31, 2011, the Company held forward currency contracts to sell (i) 1,800 euros against the Czech koruna, (ii) 1,300 euros against the U.S. dollar, (iii) 374,809 Japanese yen against the U.S. dollar, (iv) 900 Australian dollars against the U.S. dollar, and (v) 200 British pounds against the U.S. dollar. As of December 31, 2010, the Company held forward currency contracts to sell (i) 16,900 euros against the Czech koruna, (ii) 386,853 Japanese yen against the U.S. dollar, (iii) 5,000 U.S. dollars against the euro, (iv) 500 Australian dollars against the U.S dollar, and (v) 75 British pounds against the euro. The Company s foreign currency forward contracts are not exchange traded instruments and, accordingly, are classified as being valued using level 2 inputs which are based on observable inputs such as quoted prices for similar assets and liabilities in active markets.

The Company does not enter into derivative instruments for trading or speculative purposes.
The fair value of the Company s Term Loan is estimated based on the present value of the underlying cash flows discounted at the Company s estimated borrowing rate. Under this method, the fair value of the Company s Term Loan approximated its carrying value at March 31, 2011 and December 31, 2010. The fair value of the Subordinated Notes is estimated based on a third party s bid price. The fair value approximated the carrying value of $\$ 163,175$ at March 31, 2011 and at December 31, 2010.

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## CHART INDUSTRIES, INC. AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements March 31, 2011

## (Dollars and shares in thousands, except per share amounts)

## NOTE C Debt and Credit Arrangements

On May 18, 2010, the Company refinanced its prior senior secured credit facility with a five-year $\$ 200,000$ senior credit facility (the Senior Credit Facility ). As a result of the refinancing, the Company wrote off $\$ 1,706$ of deferred financing fees related to the prior senior credit facility. The new Senior Credit Facility consists of a $\$ 65,000$ term loan (the Term Loan ), of which $\$ 60,125$ remains outstanding and a $\$ 135,000$ revolving credit facility (the Revolver ) with a scheduled maturity date of May 18, 2015 (the Maturity Date ). The Revolver includes a $\$ 25,000$ sub-limit for the issuance of swingline loans and a $\$ 50,000$ sub-limit to be used for letters of credit. There is a foreign currency limit of $\$ 40,000$ under the Revolver which can be used for foreign currency denominated letters of credit and borrowings in a foreign currency, in each case in currencies agreed upon with the lenders. In addition, the facility permits borrowings up to $\$ 40,000$ under the Revolver made by the Company s wholly-owned subsidiary, Chart Industries Luxembourg S.à r.l. The Company also has $\$ 163,175$ of $9^{1 / 8 \%}$ senior subordinated notes (the
Subordinated Notes ) outstanding.

On September 30, 2010, the Company began repaying the principal balance of the Term Loan with its first quarterly installment of $\$ 1,625$ and will continue to make quarterly installments through the Maturity Date. The Company may select a Eurocurrency Borrowing or an ABR Borrowing rate. If the Company elects the Eurocurrency Borrowing, the base rate for the elected period equals the applicable Adjusted LIBOR rate plus the applicable margin (as defined in the Senior Credit Facility). If the Company elects an ABR Borrowing, the base rate for any day equals an applicable interest margin (as defined in the Senior Credit Facility) plus the greatest of the Prime Rate in effect on such day, the Federal Funds Effective Rate in effect on such day plus $0.5 \%$, and the Adjusted LIBOR Rate for a one month interest period on such day plus $1.0 \%$. The applicable interest margin on the Senior Credit Facility could change based upon the leverage ratio calculated at each fiscal quarter end. In addition, the Company is required to pay a commitment fee of between $0.3 \%$ and $0.5 \%$ of the unused Revolver balance and a letter of credit participation fee equal to the daily aggregate letter of credit exposure at the rate per annum equal to the Applicable Margin for Eurocurrency Revolving Facility Borrowings (ranging from $2 \%$ to $3.5 \%$, depending on the leverage ratio calculated at each fiscal quarter end). A fronting fee must be paid on each letter of credit that is issued equal to $0.125 \%$ per annum of the stated dollar amount of the letter of credit. The obligations under the Senior Credit Facility are guaranteed by the Company and substantially all of its U.S. subsidiaries and secured by substantially all of the assets of the Company s U.S. subsidiaries and $65 \%$ of the capital stock of the Company s Material (as defined by the Senior Credit Facility) non-U.S. subsidiaries that are owned by U.S. subsidiaries.

The Subordinated Notes are due in 2015 with interest payable semi-annually on April 15th and October 15th. Any of the Subordinated Notes may be redeemed solely at the Company s option, except as restricted by the Senior Credit Facility. The initial redemption price was $104.563 \%$ of the principal amount, plus accrued interest. The Subordinated Notes are general unsecured obligations of the Company and are subordinated in right of payment to all existing and future senior debt of the Company, including the Senior Credit Facility, pari passu in right of payment with all future senior subordinated indebtedness of the Company, and senior in right of payment with any future indebtedness of the Company that expressly provides for its subordination to the Subordinated Notes. The Subordinated Notes are unconditionally guaranteed jointly and severally by substantially all of the Company s U.S. subsidiaries.

The Senior Credit Facility agreement and provisions of the indenture governing the Subordinated Notes contain a number of customary covenants, including but not limited to restrictions on the Company s ability to incur additional indebtedness, create liens or other encumbrances, sell assets, enter into sale and lease-back transactions, make certain payments, investments, loans, advances or guarantees, make acquisitions and engage in mergers or consolidations, pay dividends or distributions, and make capital expenditures. The Senior Credit Facility and indenture governing the Subordinated Notes also include financial covenants relating to net leverage and interest coverage ratios. The Company is in compliance with all covenants. As of March 31, 2011, there was $\$ 60,125$ outstanding under the Term Loan and $\$ 163,175$ outstanding under the Subordinated Notes and $\$ 21,823$ in letters of credit issued but no borrowings outstanding under the Revolver.

Chart Ferox, a.s. ( Ferox ), a wholly-owned subsidiary of the Company, maintains secured credit facilities with borrowing capacity, including overdraft protection, of up to 150,000 Czech koruna ( CSK ). Ferox maintains two separate facilities. Under the first facility, the revolving credit portion allows Ferox to make borrowings in CSK, euros and U.S. dollars. Borrowings in CSK are at PRIBOR, borrowings in Euros are at EURIBOR and borrowings in U.S. dollars are at LIBOR, each with a fixed margin of $1.0 \%$. The first facility allows for overdraft protection in CSK, euros and U.S. dollars. The second facility does not allow for revolving credit borrowings. Borrowings in CSK are at PRIBOR, borrowings in euros are at an overnight European indexed average and borrowings in U.S. dollars are at LIBOR, with a fixed margin of $1.0 \%$.

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Ferox is not required to pay a commitment fee to the lender under its facility in respect to the unutilized commitments thereunder. Ferox must pay letter of credit and guarantee fees equal to $0.70 \%$ on the face amount of each guarantee. Ferox s land, buildings and accounts receivable secure the credit facilities. As of March 31, 2011, there were no borrowings outstanding under the Ferox credit facilities. However, there were $\$ 5,522$ of bank guarantees supported by the Ferox revolving credit facilities.

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# CHART INDUSTRIES, INC. AND SUBSIDIARIES 

## Notes to Unaudited Condensed Consolidated Financial Statements March 31, 2011

(Dollars and shares in thousands, except per share amounts)

## NOTE C Debt and Credit Arrangements Continued

Flow Instruments \& Engineering GmbH ( Flow ), a wholly-owned subsidiary of Ferox, maintains two revolving lines of credit with 320 euros in borrowing capacity. As of March 31, 2011, there were no borrowings outstanding under either line of credit.

## NOTE D Restructuring Activities

In April 2010, Caire Inc., a wholly-owned subsidiary of the Company, announced its plan to close its liquid oxygen therapy manufacturing facility in Plainfield, Indiana and relocate the manufacturing and customer service operations to a facility close to existing BioMedical operations in Canton, Georgia. The Plainfield facility was acquired as part of the 2009 acquisition of the liquid oxygen therapy business of Covidien plc. The total anticipated cost of the restructuring is approximately $\$ 6,300$ which includes asset impairment charges. The Company expects the closure to be completed in the second quarter of 2011. The cost will include cash expenditures for employee retention and separation benefits as well as lease exit costs. For the three months ended March 31, 2011, the Company recorded $\$ 199$ related to the closure of the Plainfield, Indiana BioMedical facility and also recorded $\$ 902$ in restructuring costs for employee separation benefits related to the integration of SeQual Technologies Inc., which was acquired on December 28, 2010. These charges were recorded in cost of sales (\$11) and selling, general and administrative expenses $(\$ 1,090)$.

The following tables summarize the Company s restructuring activities for the three months ended March 31, 2011 and 2010:


|  | $\begin{gathered} \text { Energy } \\ \& \\ \text { Chemicals } \end{gathered}$ | Three Months Ended March 31, 2010 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Distribution \& Storage |  | BioMedical |  | Corporate |  | Total |  |
| Balance at January 1, 2010 | \$ 682 | \$ | 1,608 | \$ | 503 |  | 88 |  | 2,881 |
| Restructuring charges | 56 |  |  |  | 35 |  |  |  | 91 |
| Cash payments | (413) |  | (426) |  | (318) |  | (66) |  | $(1,223)$ |
| Balance as of March 31, 2010 | \$ 325 | \$ | 1,182 | \$ | 220 | \$ | 22 |  | 1,749 |

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## CHART INDUSTRIES, INC. AND SUBSIDIARIES

Notes to Unaudited Condensed Consolidated Financial Statements March 31, 2011
(Dollars and shares in thousands, except per share amounts)

## NOTE E Earnings per Share

The following table presents calculations of net income per share of common stock for the three months ended March 31, 2011 and 2010:

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
|  |  |  |
| Net income attributable to Chart Industries, Inc. | \$ 7,530 | \$ 1,384 |
| Net income attributable to Chart Industries, Inc. per common share basic | \$ 0.26 | \$ 0.05 |
| Net income attributable to Chart Industries, Inc. per common share diluted | \$ 0.25 | \$ 0.05 |
| Weighted average number of common shared outstanding basic | 28,768 | 28,508 |
| Incremental shares issuable upon assumed conversion and exercise of stock options | 910 | 664 |
| Total shares diluted | 29,678 | 29,172 |

Certain options to purchase common stock of the Company were not included in net income attributable to Chart Industries, Inc. per common share-diluted as they were anti-dilutive and consisted of 385 shares for the three months ended March 31, 2010. There were no anti-dilutive stock options for the three months ended March 31, 2011.

## NOTE F Comprehensive Income (Loss)

The components of accumulated other comprehensive income (loss) are as follows:

|  | March 31, <br> 2011 | December 31, <br> $\mathbf{2 0 1 0}$ |  |
| :--- | :---: | :---: | :---: |
| Foreign currency translation adjustments | $\$ 20,973$ | $\$$ | 14,938 |
| Pension liability adjustments, net of taxes | $(5,097)$ |  | $(5,127)$ |
|  |  |  |  |
|  | $\$ 15,876$ | $\$$ | 9,811 |

The following is a summary of the components of total comprehensive income, net of related income taxes:

|  | Three Months Ended |  |
| :---: | :---: | :---: |
|  | March 31, | March 31, |
| Net income | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
|  | $\$ 7,403$ | $\$$ |

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| Other comprehensive (loss) income: |  |  |
| :--- | ---: | ---: |
| Foreign currency translation gains (losses) <br> Defined benefit pension plan amortization of net loss <br>  <br> Comprehensive income (loss) | 6,035 | $(3,361)$ |
| Less: Comprehensive income (loss) attributable to noncontrolling interest | 13,468 | $(1,875)$ |
| Comprehensive income (loss) attributable to Chart | 127 | $(35)$ |

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## CHART INDUSTRIES, INC. AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements March 31, 2011

## (Dollars and shares in thousands, except per share amounts)

## NOTE G Acquisitions

In December 2010, Caire Inc. ( Caire ), a wholly-owned subsidiary of the Company, completed the acquisition of SeQual Technologies Inc. ( SeQual ) for a potential total purchase price of $\$ 60,000$ in cash, of which $\$ 38,312$ was paid after working capital adjustments. The purchase price allocation was changed during the quarter ended March 31, 2011 which resulted in an increase in assumed liabilities of $\$ 1,046$, with a corresponding increase in goodwill and the current deferred tax asset, which were adjusted retrospectively. The increase was based on information that existed at the acquisition date but was obtained by the Company after the issuance of the December 31, 2010 financial statements. The cash purchase price is subject to post closing adjustments. The majority of the remaining potential total purchase price represents contingent consideration to be paid over two years beginning in 2012 based on the achievement of certain gross profit targets. The estimated value of the contingent consideration at March 31, 2011 was $\$ 5,100$, valued according to a discounted cash flow approach, which includes assumptions for the probabilities of achieving the gross profit targets and the discount rate applied to the projected payments. The valuation of contingent consideration is classified as utilizing Level 3 inputs consistent with reasonably available assumptions which would be made by other market participants. SeQual is located in San Diego, California and develops, manufactures and markets products for numerous applications utilizing pressure swing adsorption technology for air separation with its primary focus on medical oxygen concentrators. SeQual s results are included in the Company s BioMedical segment and added $\$ 7,481$ to net sales during the three months ended March 31, 2011.

The purchase price allocation related to the SeQual acquisition is substantially complete. Final determination of the fair values may result in further adjustments to the values presented below:

| Assets acquired: | 218 |
| :--- | ---: |
| Cash | 6,169 |
| Accounts receivable, net | 4,959 |
| Inventory, net | 711 |
| Property and equipment | 889 |
| Other assets | 31,760 |
| Intangible assets | 7,285 |
| Goodwill | $(8,579)$ |
| Liabilities assumed | $\$ 43,412$ |

In August 2010, Chart Inc. acquired substantially all of the assets of Cryotech International, Inc. ( Cryotech ) for a potential total purchase price of $\$ 6,653$ in cash, of which $\$ 4,053$ was paid at closing. The remaining portion of the potential total purchase price represents contingent consideration to be paid over two years based on the achievement of certain revenue targets. The estimated value of the contingent consideration at March 31, 2011 was $\$ 1,800$. The value of the contingent consideration was valued according to a discounted cash flow approach, which includes assumptions for the probabilities of achieving the revenue targets and the discount rate applied to the projected payments. The fair value of the assets acquired and goodwill at the date of acquisition were $\$ 1,626$ and $\$ 4,227$, respectively. Cryotech is located in San Jose, California and designs, manufactures, sells, and services cryogenic injectors, vacuum insulated piping systems, and manifolds, and also repairs liquid cylinders. Cryotech s results are included in the Company s Distribution \& Storage segment and added $\$ 3,256$ to net sales during the three months ended March 31, 2011.

In April 2010, Chart Japan Co., Ltd. completed the acquisition of Covidien Japan Inc. s liquid oxygen therapy business for $\$ 1,008$ in cash. The fair value of the assets acquired at closing was $\$ 2,132$ which exceeded the cash paid and, accordingly, resulted in a gain on acquisition of business of $\$ 1,124$ during the second quarter of 2010. Available public information indicated that Covidien sought to streamline its business portfolio in an expeditious manner and reallocate resources to other businesses, therefore, the liquid oxygen therapy business was considered a non-core asset. Net sales of $\$ 1,204$ were added to the Company s BioMedical segment during the three months ended March 31, 2011 as a result

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of the acquisition.

Pro-forma information related to these acquisitions has not been presented because the impact on the Company s consolidated results of operations is not material.

## NOTE H Income Taxes

At March 31, 2011, the Company has recorded a $\$ 2,468$ liability, in accordance with ASC 740-10-25 Income Taxes, for gross unrecognized tax benefits. This amount, if ultimately recognized, will reduce the Company s annual effective tax rate. The Company recognizes interest and penalties related to uncertain tax positions in income tax expense. At March 31, 2011, the Company had accrued approximately $\$ 53$ for the payment of interest and penalties. There were no material adjustments to the recorded liability for unrecognized tax benefits during the three months ended March 31, 2011.

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## CHART INDUSTRIES, INC. AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements March 31, 2011

(Dollars and shares in thousands, except per share amounts)

## NOTE I Employee Benefit Plans

The Company has one frozen defined benefit pension plan that covers certain U.S. hourly and salaried employees. The defined benefit plan provides benefits based primarily on the participants years of service and compensation.

The following table sets forth the components of net periodic pension expense for the three months ended March 31, 2011 and 2010.

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
|  | 2011 | 2010 |
| Interest cost | \$ 603 | \$ 612 |
| Expected return on plan assets | (644) | (588) |
| Amortization of net loss | 91 | 67 |
| Total pension expense | \$ 50 | \$ 91 |

## NOTE J Reporting Segments

The structure of the Company $s$ internal organization is divided into the following three reportable segments: Energy and Chemicals ( E\&C ), Distribution and Storage ( D\&S ) and BioMedical. The Company s reportable segments are business units that are each managed separately because they manufacture, offer and distribute distinct products with different production processes and sales and marketing approaches. The E\&C segment sells brazed aluminum and air-cooled heat exchangers, cold boxes and liquefied natural gas vacuum-insulated pipe to natural gas, petrochemical processing and industrial gas companies who use them for the liquefaction and separation of natural and industrial gases. The D\&S segment sells cryogenic bulk storage systems, cryogenic packaged gas systems, cryogenic systems and components, beverage liquid CO2 systems, cryogenic flow meter systems and cryogenic services to various companies for the storage and transportation of both industrial and natural gases. The BioMedical segment sells medical respiratory products, biological storage systems and other oxygen products. Due to the nature of the products that each segment sells, there are no intersegment sales. Corporate includes operating expenses for executive management, accounting, tax, treasury, human resources, information technology, legal, internal audit, risk management and stock-based compensation expenses that are not allocated to the reporting segments.

The Company evaluates performance and allocates resources based on operating income or loss from continuing operations before net interest expense, financing costs amortization expense, foreign currency gain or loss, income taxes and noncontrolling interest. The accounting policies of the reportable segments are the same as those described in the summary of significant accounting policies.

Information for the Company s three reportable segments and corporate is presented below:

Three Months Ended March 31, 2011

|  | Energy <br> and <br> Chemicals | Distribution <br> and Storage | BioMedical | Corporate | Total |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | $\$ 42,516$ | $\$$ | 73,373 | $\$$ | 47,052 | $\$$ | $\$ 162,941$ |
| Operating income (loss) | 3,753 | 11,521 | 8,447 | $(9,414)$ | 14,307 |  |  |


|  | Energy <br> and <br> Chemicals | Distribution <br> and Storage | BioMedical | Corporate | Total |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | $\$ 26,180$ | $\$$ | 58,968 | $\$$ | 33,057 | $\$$ | $\$ 118,205$ |
| Operating income (loss) | $(264)$ | 8,923 | 5,601 | $(6,657)$ | 7,603 |  |  |

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## CHART INDUSTRIES, INC. AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements March 31, 2011

(Dollars and shares in thousands, except per share amounts)

## Note K Subsequent Event

On April 1, 2011, the Company s wholly-owned subsidiary, Chart Inc., completed the acquisition of Clever Fellows Innovation Consortium ( CFIC ) for $\$ 2,000$. CFIC, located in Troy, New York, develops and manufactures thermoacoustic technology products for cryogenic, heat exchangers and related applications. CFIC s results will be included in the Company s BioMedical segment.

## NOTE L Supplemental Guarantor Financial Information

The Company s Subordinated Notes issued in October 2005 are guaranteed on a full, unconditional and joint and several basis by the following subsidiaries, all of which are $100 \%$ owned: Chart Inc., CAIRE Inc., Chart Energy and Chemicals, Inc., Chart Cooler Service Company, Inc., Chart International Holdings, Inc., Chart Asia, Inc., Chart International, Inc. and Chart SeQual Technologies Inc. ( Chart SeQual ). Chart SeQual, which was acquired by the Company in December 2010, was not a guarantor of the Subordinated Notes at March 31, 2011 but became a guarantor under the Indenture governing the Subordinated Notes upon execution of the required documentation during April 2011. Chart SeQual represents $7 \%$ of the total assets of the guarantors as of March 31, 2011 and December 31, 2010 in the following balance sheets. The following subsidiaries are not guarantors of the notes:

| Non-Guarantor Subsidiaries | Jurisdiction |
| :--- | :--- |
| Abahsain Specialized Industrial Co. Ltd. (34\% owned) | Saudi Arabia |
| Changzhou CEM Cryo Equipment Co., Ltd. | China |
| Chart Asia Investment Company Ltd. | Hong Kong |
| Chart Australia Pty. Ltd. | Australia |
| Chart BioMedical Distribution LLC | Delaware |
| Chart BioMedical GmbH | Germany |
| Chart Biomedical Limited | United Kingdom |
| Chart Cryogenic Distribution Equipment (Changzhou) Co., Ltd. (50\% owned) | China |
| Chart Cryogenic Engineering Systems (Changzhou) Co., Ltd. | China |
| Chart Cryogenic Equipment (Changzhou) Co., Ltd. | China |
| Chart Ferox, a.s. | Czech Republic |
| Chart Ferox GmbH | Germany |
| Chart France S.A.S. | France |
| Chart Industries Luxembourg S.á.r.l | Luxembourg |
| Chart Italy S.r.l. | Italy |
| Chart Japan Co., Ltd. | Japan |
| Chengdu Golden Phoenix Liquid Nitrogen Container Company, Ltd. | China |
| Flow Instruments \& Engineering GmbH | Germany |
| GTC of Clarksville, LLC | Delaware |
| Lox Taiwan (11.25\% owned) | Taiwan |

The following supplemental condensed consolidating and combining financial information of the Issuer (Chart Industries, Inc.), Subsidiary Guarantors and Subsidiary Non-Guarantors presents statements of operations for the three months ended March 31, 2011 and 2010, balance sheets as of March 31, 2011 and December 31, 2010, and statements of cash flows for the three months ended March 31, 2011 and 2010.

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## CHART INDUSTRIES, INC. AND SUBSIDIARIES

Notes to Unaudited Condensed Consolidated Financial Statements March 31, 2011
(Dollars and shares in thousands, except per share amounts)

## CONDENSED CONSOLIDATING BALANCE SHEET

As of March 31, 2011

|  | Subsidiary |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Issuer | Subsidiary <br> Guarantors | Non- <br> Guarantors | Consolidating Adjustments | Total |
| ASSETS |  |  |  |  |  |
| Cash and cash equivalents | \$ 61,071 | \$ 685 | \$ 85,240 | \$ | \$ 146,996 |
| Accounts receivable, net |  | 62,729 | 31,318 |  | 94,047 |
| Inventory, net |  | 60,519 | 59,739 | (765) | 119,493 |
| Other current assets | 11,229 | 28,970 | 10,171 | $(1,625)$ | 48,745 |
| Total current assets | 72,300 | 152,903 | 186,468 | $(2,390)$ | 409,281 |
| Property, plant and equipment, net |  | 70,787 | 50,186 |  | 120,973 |
| Goodwill |  | 202,414 | 74,020 |  | 276,434 |
| Intangible assets, net |  | 133,804 | 7,341 |  | 141,145 |
| Investments in affiliates | 323,992 | 197,679 |  | $(520,947)$ | 724 |
| Intercompany receivables | 380,672 |  |  | $(380,672)$ |  |
| Other assets | 5,715 | 19,815 | 16,952 | $(30,593)$ | 11,889 |
| Total assets | \$ 782,679 | \$ 777,402 | \$ 334,967 | \$ (934,602) | \$ 960,446 |


| LIABILITIES AND STOCKHOLDERS EQUITY |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accounts payable and accruals | 12,308 | \$ | 112,259 | \$ | 45,924 | \$ | $(6,183)$ | \$ 164,308 |
| Total current liabilities | 12,308 |  | 112,259 |  | 45,924 |  | $(6,183)$ | 164,308 |
| Long-term debt | 216,800 |  |  |  | 24,071 |  | $(24,071)$ | 216,800 |
| Intercompany payables |  |  | 323,279 |  | 59,398 |  | $(382,677)$ |  |
| Other long-term liabilities | 36,204 |  | 17,872 |  | 7,895 |  |  | 61,971 |
| Total liabilities | 265,312 |  | 453,410 |  | 137,288 |  | $(412,931)$ | 443,079 |
| Common stock | 291 |  |  |  |  |  |  | 291 |
| Other stockholders equity | 517,076 |  | 323,992 |  | 197,679 |  | $(521,671)$ | 517,076 |
| Total stockholders equity | 517,367 |  | 323,992 |  | 197,679 |  | $(521,671)$ | 517,367 |
| Total liabilities and stockholders equity | \$ 782,679 | \$ | 777,402 | \$ | 334,967 | \$ | $(934,602)$ | \$ 960,446 |

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## CHART INDUSTRIES, INC. AND SUBSIDIARIES

Notes to Unaudited Condensed Consolidated Financial Statements March 31, 2011
(Dollars and shares in thousands, except per share amounts)

## CONDENSED CONSOLIDATING BALANCE SHEET

As of December 31, 2010

|  | Subsidiary |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Issuer | Subsidiary <br> Guarantors |  | NonGuarantors |  | Consolidating Adjustments |  | Total |
| ASSETS |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ 69,617 | \$ | 2,828 | \$ | 92,667 | \$ |  | \$ 165,112 |
| Accounts receivable, net |  |  | 53,735 |  | 34,396 |  |  | 88,131 |
| Inventory, net |  |  | 56,648 |  | 48,455 |  | (668) | 104,435 |
| Other current assets | 11,206 |  | 31,457 |  | 8,015 |  | $(1,875)$ | 48,803 |
| Total current assets | 80,823 |  | 144,668 |  | 183,533 |  | $(2,543)$ | 406,481 |
| Property, plant and equipment, net |  |  | 69,134 |  | 47,024 |  |  | 116,158 |
| Goodwill |  |  | 202,792 |  | 73,121 |  |  | 275,913 |
| Intangible assets, net |  |  | 136,925 |  | 7,361 |  |  | 144,286 |
| Investments in affiliates | 313,498 |  | 130,997 |  |  |  | $(443,663)$ | 832 |
| Intercompany receivables | 358,225 |  |  |  |  |  | $(358,225)$ |  |
| Other assets | 6,040 |  | 19,826 |  | 7,482 |  | $(21,133)$ | 12,215 |
| Total assets | \$ 758,586 | \$ | 704,342 |  | 318,521 |  | $(825,564)$ | \$ 955,885 |


| LIABILITIES AND STOCKHOLDERS EQUITY |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accounts payable and accruals | \$ 2,583 | \$ | 130,351 | \$ | 41,999 | \$ | $(2,704)$ | \$ 172,229 |
| Total current liabilities | 2,583 |  | 130,351 |  | 41,999 |  | $(2,704)$ | 172,229 |
| Long-term debt | 218,425 |  |  |  | 20,729 |  | $(20,729)$ | 218,425 |
| Intercompany payables |  |  | 240,622 |  | 117,015 |  | $(357,637)$ |  |
| Other long-term liabilities | 36,204 |  | 19,872 |  | 7,781 |  |  | 63,857 |
| Total liabilities | 257,212 |  | 390,845 |  | 187,524 |  | $(381,070)$ | 454,511 |
| Common stock | 288 |  |  |  |  |  |  | 288 |
| Other stockholders equity | 501,086 |  | 313,498 |  | 130,997 |  | $(444,495)$ | 501,086 |
| Total stockholders equity | 501,374 |  | 313,498 |  | 130,997 |  | $(444,495)$ | 501,374 |
| Total liabilities and stockholders equity | \$ 758,586 | \$ | 704,343 | \$ | 318,521 | \$ | $(825,565)$ | \$ 955,885 |

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## CHART INDUSTRIES, INC. AND SUBSIDIARIES

Notes to Unaudited Condensed Consolidated Financial Statements March 31, 2011
(Dollars and shares in thousands, except per share amounts)

## CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS

For the Three Months Ended March 31, 2011


## CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS

For the Three Months Ended March 31, 2010

|  | Subsidiary |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Issuer | Subsidiary Guarantors | Non- <br> Guarantors | Consolidating Adjustments |  | Total |
| Net sales | \$ | \$ 75,401 | 44,194 | \$ | $(1,390)$ | \$ 118,205 |
| Cost of sales |  | 50,141 | 35,197 |  | $(1,409)$ | 83,929 |
| Gross profit |  | 25,260 | 8,997 |  | 19 | 34,276 |
| Selling, general and administrative expenses | 113 | 22,653 | 3,907 |  |  | 26,673 |
| Operating (loss) income | (113) | 2,607 | 5,090 |  | 19 | 7,603 |
| Interest expense, net | 4,105 | (8) | (37) |  |  | 4,060 |
| Other expense (income), net | 404 | (32) | 1,195 |  |  | 1,567 |
| Noncontrolling interest, net of tax |  |  | 35 |  |  | 35 |

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## CHART INDUSTRIES, INC. AND SUBSIDIARIES

Notes to Unaudited Condensed Consolidated Financial Statements March 31, 2011
(Dollars and shares in thousands, except per share amounts)

## CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

For the Three Months Ended March 31, 2011
$\left.\begin{array}{lcccccc} & \text { Issuer } & \begin{array}{c}\text { Subsidiary } \\ \text { Guarantors }\end{array} & \begin{array}{c}\text { Subsidiary } \\ \text { Non- } \\ \text { Guarantors }\end{array} & \begin{array}{c}\text { Consolidating } \\ \text { Adjustments }\end{array} & \text { Total } \\ \text { Cash flows from operating activities: } & \$ 6,928 & \$(13,023) & \$ & (8,441) & \$ & (3,850)\end{array}\right\}(18,386)$

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## CHART INDUSTRIES, INC. AND SUBSIDIARIES

Notes to Unaudited Condensed Consolidated Financial Statements March 31, 2011
(Dollars and shares in thousands, except per share amounts)

## CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

For the Three Months Ended March 31, 2010

|  | Issuer | Subsidiary <br> Guarantors |  | Non- <br> Guarantors |  | Consolidating Adjustments |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |  |  |  |  |  |  |
| Net cash provided by (used in) operating activities | \$ 23,558 | \$ | $(14,426)$ | \$ | (512) | \$ | 1,175 | \$ | 9,795 |
| Cash flows from investing activities: |  |  |  |  |  |  |  |  |  |
| Capital expenditures |  |  | $(2,860)$ |  | $(1,079)$ |  |  |  | $(3,939)$ |
| Other investing activities |  |  |  |  | $(2,344)$ |  |  |  | $(2,344)$ |
| Net cash used in investing activities |  |  | $(2,860)$ |  | $(3,423)$ |  |  |  | $(6,283)$ |
| Cash flows from financing activities: |  |  |  |  |  |  |  |  |  |
| Net debt activity |  |  | $(6,910)$ |  | 6,910 |  |  |  |  |
| Other financing activities | (33) |  |  |  |  |  |  |  | (33) |
| Intercompany account changes | $(26,662)$ |  | 22,901 |  | 4,936 |  | $(1,175)$ |  |  |
| Net cash (used in) provided by financing activities | $(26,695)$ |  | 15,991 |  | 11,846 |  | $(1,175)$ |  | (33) |
| Net (decrease) increase in cash and cash equivalents | $(3,137)$ |  | $(1,295)$ |  | 7,911 |  |  |  | 3,479 |
| Effect of exchange rate changes on cash |  |  |  |  | $(1,170)$ |  |  |  | $(1,170)$ |
| Cash and cash equivalents, beginning of period | 149,596 |  | 2,103 |  | 59,469 |  |  |  | 211,168 |
| Cash and cash equivalents, end of period | \$ 146,459 | \$ | 808 | \$ | 66,210 | \$ |  |  | 213,477 |

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Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations. Overview

Chart Industries, Inc. (the Company, Chart, or we ) is a leading independent global manufacturer of highly engineered equipment used in the production, storage and end-use of hydrocarbon and industrial gases. The largest portion of end-use applications for our products is energy-related. We are a leading manufacturer of standard and engineered equipment primarily used for low-temperature and cryogenic applications. We have developed an expertise in cryogenic systems and equipment, which operate at low temperatures sometimes approaching absolute zero ( 0 kelvin; $-273^{\circ}$ Centigrade; $-459^{\circ}$ Fahrenheit). The majority of our products, including vacuum insulated containment vessels, heat exchangers, cold boxes and other cryogenic components, are used throughout the liquid gas supply chain for the purification, liquefaction, distribution, storage and end-use of hydrocarbon and industrial gases.

For the three months ended March 31, 2011, orders were $\$ 288.8$ million and backlog has increased to $\$ 364.8$ million compared to $\$ 236.4$ million at December 31, 2010. A nitrogen rejection facility order in excess of $\$ 90$ million was received during the first quarter of 2011 signaling the return of large project work in our E\&C segment. Overall order trends continue to improve. Sales, gross profit and operating income increased significantly for the three months ended March 31, 2011 as compared to the same period in 2010. Improving economic conditions across all of our business segments and the acquisitions of Cryotech International ( Cryotech ) and SeQual Technologies Inc. ( SeQual ) contributed to the improvement we experienced. Sales for the three months ended March 31, 2011 were $\$ 162.9$ million compared to sales of $\$ 118.2$ million for the three months ended March 31,2010 , reflecting an increase of $\$ 44.7$ million, or $37.8 \%$. Our gross profit for the three months ended March 31, 2011 was $\$ 52.5$ million, or $32.2 \%$ of sales, as compared to $\$ 34.3$ million, or $29.0 \%$ of sales, for the same period in 2010. In addition, our operating income for the three months ended March 31, 2011 was $\$ 14.3$ million compared to $\$ 7.6$ million for the same period in 2010.

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## Results of Operations for the Three Months Ended March 31, 2011 and 2010

The following table sets forth sales, gross profit, gross profit margin and operating income (loss) for our operating segments for the three months ended March 31, 2011 and 2010:

|  | Three Months Ended <br> March 31, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| Sales | $\$ 42,516$ | $\$ 26,180$ |
| Energy \& Chemicals | 73,373 | 58,968 |
| istribution \& Storage | 47,052 | 33,057 |
| BioMedical | $\$ 162,941$ | $\$ 118,205$ |
| Total |  |  |

Gross Profit

| Energy \& Chemicals | $\$ 11,801$ | $\$ 5,754$ |
| :--- | ---: | ---: |
| Distribution \& Storage | 21,735 | 17,295 |
| BioMedical | 18,950 | 11,227 |
|  |  |  |
| Total | $\$ 52,486$ | $\$ 34,276$ |


| Gross Profit Margin |  |  |  |
| :--- | :---: | :---: | :---: |
| Energy \& Chemicals | $27.8 \%$ | $22.0 \%$ |  |
| Distribution \& Storage | $29.6 \%$ | $29.3 \%$ |  |
| BioMedical | $40.3 \%$ | $34.0 \%$ |  |
| Total | $32.2 \%$ | $29.0 \%$ |  |
| Operating Income (Loss) |  |  |  |
| Energy \& Chemicals | $\$, 753$ | $\$$ | $(264)$ |
| Distribution \& Storage | 11,521 | 8,923 |  |
| BioMedical | 8,447 | 5,601 |  |
| Corporate | $(9,414)$ | $(6,657)$ |  |
|  |  |  |  |
| Total | $\$ 14,307$ | $\$$ | 7,603 |

## Sales

Sales for the three months ended March 31, 2011 were $\$ 162.9$ million compared to $\$ 118.2$ million for the three months ended March 31, 2010, reflecting an increase of $\$ 44.7$ million, or $37.8 \%$, primarily resulting from the improved economic environment and recently completed acquisitions. E\&C segment sales were $\$ 42.5$ million for the three months ended March 31, 2011 compared with sales of $\$ 26.2$ million for three months ended March 31, 2010, which reflected an increase of $\$ 16.3$ million or $62.2 \%$. This increase in E\&C sales for the three months ended March 31, 2010 was primarily due to higher volume in both brazed aluminum heat exchangers and process systems as well as improved pricing. D\&S segment sales increased $\$ 14.4$ million, or $24.4 \%$, to $\$ 73.4$ million for the three months ended March 31, 2011 from $\$ 59.0$ million for the three months ended March 31, 2010. The increase in sales was largely due to improved volume across all product lines, particularly mobile equipment and package gas. Sales for bulk storage systems and package gas systems increased $\$ 10.0$ million and $\$ 4.4$ million, respectively. In addition, Cryotech, which was acquired in August 2010, contributed $\$ 3.3$ million during the quarter, which is included in the bulk storage systems sales increase noted above. BioMedical segment sales for the three months ended March 31, 2011 were $\$ 47.0$ million compared to $\$ 33.0$ million for the same period in 2010, which reflected an increase of $\$ 14.0$ million. The increase was primarily driven by the acquisitions of Covidien s Japanese respiratory therapy assets and SeQual in 2010. These acquisitions contributed $\$ 8.7$ million to the increase in medical respiratory sales. Biological storage system sales increased $\$ 4.6$ million during the three

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months ended March 31, 2011. The increase in biological storage sales were primarily the result of higher demand both domestically and in Asia.

## Gross Profit and Margin

Gross profit for the three months ended March 31, 2011 was $\$ 52.5$ million, or $32.2 \%$ of sales, versus $\$ 34.3$ million, or $29.0 \%$ of sales, for the three months ended March 31, 2010 and reflected an increase of $\$ 18.2$ million. E\&C segment gross profit increased $\$ 6.0$ million, or 5.8 percentage points, due to higher margin projects as a result of improved market conditions. Increased volume has improved capacity utilization which also contributed to the increased gross profit and margin. Gross profit for the $D \& S$ segment increased $\$ 4.4$ million, as margin improved slightly for the three months ended March 31, 2011 as compared to the same period in 2010. This increase was primarily the result of higher sales volume and improved capacity utilization partially offset by increased material costs and warranty expense. BioMedical gross profit increased $\$ 7.7$ million, or 6.3 percentage points, for the three months ended March 31, 2011 as compared to the same period in 2010. The increase in gross profit was primarily driven by higher sales volume and favorable product mix in medical respiratory and biological storage system sales. The increase in medical respiratory product gross profit and margin was partially offset by a non-cash charge of $\$ 1.1$ million related to the write-up of acquired inventory to fair value in the SeQual acquisition which was sold during the three months ended March 31, 2011. The prior year quarter had a similar non-cash charge of $\$ 1.5$ million related to the write-up of acquired inventory to fair value in the Covidien acquisition.

## Selling, General and Administrative Expenses (SG\&A )

SG\&A expenses for the three months ended March 31, 2011 were $\$ 34.9$ million, or $21.4 \%$ of sales, compared to $\$ 24.0$ million, or $20.3 \%$ of sales, for the three months ended March 31, 2010. SG\&A expenses for the E\&C segment were $\$ 7.1$ million for the three months ended March 31, 2011 compared to $\$ 5.1$ million for the three months ended March 31, 2010, an increase of $\$ 2.0$ million. The increase was primarily due to higher variable compensation and sales commission costs related to higher sales volume and improving business conditions. D\&S segment SG\&A expenses for the three months ended March 31,2011 were $\$ 9.0$ million compared to $\$ 7.1$ million for the three months ended March 31, 2010, an increase of $\$ 1.9$ million. This increase was primarily attributable to the acquisition of Cryotech during 2010 and higher marketing and sales commission expense due to increased sales volume as well as targeting new growth opportunities. SG\&A expenses for the BioMedical segment were $\$ 9.4$ million for the three months ended March 31, 2011 compared to $\$ 5.1$ million for the three months ended March 31, 2010, an increase of $\$ 4.3$ million, which was primarily due to increased compensation, integration and restructuring costs associated with the SeQual and Covidien acquisitions. Corporate SG\&A expenses for the three months ended March 31, 2011 were $\$ 9.4$ million compared to $\$ 6.7$ million for the three months ended March 31, 2010. This increase of $\$ 2.7$ million was primarily attributable to higher stock-based compensation and employee related costs.

## Amortization Expense

Amortization expense for the three months ended March 31, 2011 was $\$ 3.3$ million, or $2.0 \%$ of sales, compared to $\$ 2.7$ million, or $2.3 \%$ of sales for the three months ended March 31, 2010. Amortization expense increased as a result of amortization of intangible assets acquired as part of the acquisition of SeQual in December 2010.

## Operating Income

As a result of the foregoing, operating income for the three months ended March 31, 2011 was $\$ 14.3$ million, or $8.8 \%$ of sales, an increase of $\$ 6.7$ million compared to operating income of $\$ 7.6$ million, or $6.4 \%$ of sales, for the same period in 2010.

## Net Interest Expense

Net interest expense for the three months ended March 31, 2011 and 2010 was $\$ 3.9$ million and $\$ 4.1$ million, respectively. The decrease in net interest expense of $\$ 0.2$ million was primarily attributable to lower average debt outstanding on the term loan partially offset by increased variable interest rates.

## Other Expense and Income

For the three months ended March 31, 2011, foreign currency gains were $\$ 0.8$ million as compared to foreign currency losses of $\$ 1.2$ million for the same period in 2010. The gains recognized during the three months ended March 31, 2011 were the result of the strengthening of the euro against the U.S. dollar and favorable mark to market valuations on the Company s foreign currency forward contracts.

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## Income Tax Expense

Income tax expense of $\$ 3.4$ million and $\$ 0.6$ million for the three months ended March 31, 2011 and 2010, respectively, represents taxes on both U.S. and foreign earnings at an annual effective income tax rate of $31.5 \%$ and $28.2 \%$, respectively. The increase in the annual effective income tax rate was primarily due to the decrease of tax credits and the resulting impact on the higher pre-tax earnings.

## Net Income

As a result of the foregoing, net income for the three months ended March 31, 2011 and 2010 was $\$ 7.5$ million and $\$ 1.4$ million, respectively.

## Liquidity and Capital Resources

## Debt Instruments and Related Covenants

On May 18, 2010, the Company completed the refinancing of its prior credit facility with a $\$ 200.0$ million senior secured credit facility ( Senior Credit Facility ). The new Senior Credit Facility consists of a $\$ 65.0$ million term loan and a $\$ 135.0$ million revolving credit facility with a scheduled maturity date of May 18, 2015. Under the terms of the new facility, $10 \%$ of the $\$ 65.0$ million term loan is payable in quarterly installments of $\$ 1.6$ million with the balance due in 2015. The balance due on the term loan was $\$ 60.1$ million at March 31, 2011.

As of March 31, 2011, the Company had $\$ 163.2$ million outstanding under its senior subordinated notes ( Subordinated Notes ) and $\$ 21.8$ million of letters of credit and bank guarantees supported by the revolving portion of the Senior Credit Facility. The Company is in compliance with all covenants, including its financial covenants, under the Senior Credit Facility and Subordinated Notes. Availability on the revolving portion of the Senior Credit Facility was $\$ 113.2$ million at March 31, 2011.

Chart Ferox, a.s., or Ferox, our wholly-owned subsidiary that operates in the Czech Republic, maintains secured revolving credit facilities with borrowing capacity including overdraft protection, of up to 150.0 million Czech korunas ( CSK ), of which 50.0 million CSK is available only for letters of credit and bank guarantees. Under the revolving credit facilities, Ferox may make borrowings in CSK, euros and U.S. dollars.

## Sources and Use of Cash

Cash used by operations for the three months ended March 31,2011 was $\$ 18.4$ million compared with cash provided by operations of $\$ 9.8$ million for the three months ended March 31, 2010. Cash used in operations during 2011 as compared to cash provided by operations during the same period in 2010 was the result of an increase in funds used for working capital as accounts receivable and inventory increased in response to improved business conditions and order trends.

Cash used in investing activities for the three months ended March 31,2011 was $\$ 3.9$ million compared to $\$ 6.3$ million for the three months ended March 31, 2010. Capital expenditures for the three months ended March 31, 2011 were $\$ 4.3$ million compared with $\$ 3.9$ million for the three months ended March 31, 2010. During the three months ended March 31, 2010, a deferred purchase payment of $\$ 2.3$ million was made to the former owners of Golden Phoenix Liquid Nitrogen Container Co., Ltd. in accordance with the purchase agreement.

Cash used in financing activities for the three months ended March 31, 2011 was $\$ 0.5$ million. A quarterly principal payment of $\$ 1.6$ million was made on the term loan portion of the Senior Credit Facility and $\$ 2.2$ million in proceeds from stock option exercises were received during the three months ended March 31, 2011

## Cash Requirements

The Company does not anticipate any unusual cash requirements for working capital needs, but expects to use $\$ 15$ to $\$ 20$ million of cash for capital expenditures for the remaining nine months of 2011. Capital expenditures are expected to be used primarily for continued automation, process improvements and/or expansions at existing manufacturing facilities, support of anticipated business growth in specific product lines and acquisition integration. In addition, we are anticipating an approximately $\$ 1.1$ million contingency payment related to the earn-out on the acquisition of Cryotech.

During 2011, the Company will continue to consider making acquisitions as part of its strategic growth initiatives and expects to fund these acquisitions with primarily cash or stock.

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For the remaining nine months of 2011, cash requirements for debt service are anticipated to be approximately $\$ 16.2$ million for interest payments under the Subordinated Notes and the Senior Credit Facility. We are required to make

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quarterly principal payments of $\$ 1.6$ million under the term loan portion of the Senior Credit Facility. We may also from time to time seek to purchase a portion of our Subordinated Notes outstanding through cash purchases on the open market, privately negotiated transactions or otherwise. Such purchases, if any, will depend on prevailing market conditions, our liquidity requirements and our debt covenants. For the remainder of 2011, we expect to use approximately $\$ 26.0$ million of cash for both U.S. and foreign income taxes and to contribute approximately $\$ 1.0$ million of cash to our defined benefit pension plan to meet ERISA minimum funding requirements. We believe that our cash flow from operations, available cash and available borrowings under our Senior Credit Facility should be adequate to meet our working capital, capital expenditure, debt service and other operational funding requirements for the remainder of 2011 and into 2012.

## Orders and Backlog

We consider orders to be those for which we have received a firm signed purchase order or other written contractual commitment from the customer. Backlog is comprised of the portion of firm signed purchase orders or other written contractual commitments received from customers that the Company has not recognized as revenue under the percentage of completion method or based upon shipment. Backlog can be significantly affected by the timing of orders for large projects, particularly in the E\&C segment, and it is not necessarily indicative of future backlog levels or the rate at which backlog will be recognized as sales. Orders included in our backlog may include customary cancellation provisions under which the customer could cancel part or all of the order at times subject to the payment of certain costs and/or penalties. Backlog as of March 31, 2011 was $\$ 364.8$ million compared to $\$ 236.4$ million as of December 31, 2010.

The following table sets forth orders and backlog by segment for the periods indicated:

|  | Three Months Ended <br> March 31, <br> $\mathbf{2 0 1 1}$ |  | $\mathbf{2 0 1 0}$ |
| :--- | ---: | ---: | ---: |
| Orders 31, |  |  |  |

E\&C orders for the three months ended March 31, 2011 were $\$ 145.2$ million compared to $\$ 57.7$ million for the three months ended December 31, 2010. E\&C backlog totaled $\$ 218.6$ million at March 31, 2011 compared to $\$ 116.0$ million at December 31, 2010. The increase in orders of $\$ 87.5$ million included a contract in excess of $\$ 90$ million to provide the process design and proprietary equipment for a world scale Nitrogen Rejection facility with integrated Natural Gas Liquids (NGL) recovery to be constructed in the State of Qatar. Order flow in the E\&C segment is historically volatile due to project size and it is not unusual to see order intake change significantly quarter to quarter.

D\&S orders for the three months ended March 31, 2011 were $\$ 94.5$ million compared to $\$ 86.6$ million for the three months ended December 31, 2010. D\&S backlog totaled $\$ 132.5$ million at March 31, 2011 compared to $\$ 108.7$ million at December 31, 2010. Bulk storage system orders increased $\$ 1.4$ million and package gas system orders increased $\$ 6.5$ million for the three months ended March 31, 2011 as compared to the three months ended December 31, 2011.

BioMedical orders for the three months ended March 31 , 2011 were $\$ 49.1$ million compared to $\$ 37.9$ million for the three months ended December 31, 2010. BioMedical backlog at March 31, 2011 totaled $\$ 13.7$ million compared to $\$ 11.8$ million at December 31, 2010. The acquisition of SeQual in December 2010 added $\$ 7.7$ million in medical respiratory orders during the three months ended March 31, 2011.

## Off-Balance Sheet Arrangements

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## Application of Critical Accounting Policies

The Company s unaudited condensed consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles. As such, some accounting policies have a significant impact on amounts reported in these unaudited condensed consolidated financial statements. A summary of those significant accounting policies can be found in the Company s Annual Report on Form $10-\mathrm{K}$ for the year ended December 31, 2010. In particular, judgment is used in areas such as revenue recognition for long-term contracts, determining the allowance for doubtful accounts, inventory valuation reserves, goodwill, indefinite lived intangibles, environmental remediation obligations, product warranty costs, debt covenants, pensions and deferred tax assets. There have been no significant changes in accounting policies since December 31, 2010.

## Forward-Looking Statements

The Company is making this statement in order to satisfy the safe harbor provisions contained in the Private Securities Litigation Reform Act of 1995. This Quarterly Report on Form 10-Q includes forward-looking statements . These forward-looking statements include statements relating to our business. In some cases, forward-looking statements may be identified by terminology such as may, will, should, expects, anticipates, believes, projects, forecasts, continue, or the negative of such terms or comparable terminology. Forward-looking statements contained herein in other statements made by us are made based on management s expectations and beliefs concerning future events impacting us and are subject to uncertainties and factors relating to our operations and business environment, all of which are difficult to predict and many of which are beyond our control, that could cause our actual results to differ materially from those matters expressed or implied by forward-looking statements. We believe that the following factors, among others (including those described under Item 1A Risk Factors , of our Annual Report on Form 10-K for the year ended December 31, 2010), could affect our future performance and the liquidity and value of our securities and cause our actual results to differ materially from those expressed or implied by forward-looking statements made by us or on our behalf:
the cyclicality of the markets which we serve and the vulnerability of those markets to economic downturns;
the loss of, or a significant reduction or delay in purchases, by our largest customers;
the fluctuations in energy prices;
changes in governmental energy policies or the failure of expected changes to materialize;
competition in our markets;
economic downturns and deteriorating financial conditions;
our ability to manage our fixed-price contract exposure;
our reliance on the availability of key supplies and services;
degradation of our backlog as a result of modification or termination of orders;
changes in government health care regulations and reimbursement policies;

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general economic, political, business and market risks associated with our global operations, including the recent political instability in North Africa and the Middle East and any expansion thereof and the recent natural disaster and related complications in Japan;
fluctuations in foreign currency exchange rates and interest rates;
our ability to successfully acquire or integrate companies that provide complementary products or technologies;
financial distress of third parties;
our ability to control our costs while maintaining customer relationships and core business resources;
our ability to successfully manage our planned operational expansions;
difficulties in implementing a new ERP system;
the loss of key employees;

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the pricing and availability of raw materials;
litigation and disputes involving us, including the extent of product liability, warranty, contract, employment and environmental claims asserted against us;

United States Food and Drug Administration regulation of our products;
the impairment of our goodwill and other indefinite-lived intangible assets;
the cost of compliance with environmental, health and safety laws and responding to potential liabilities under these laws;
labor costs and disputes and the deterioration of our relations with our employees;
additional liabilities related to taxes;
the underfunded status of our pension plan;
our ability to continue our technical innovation in our product lines;
our ability to protect our intellectual property and know-how;
claims that our products or processes infringe intellectual property rights of others;
disruptions in our operations due to severe weather;
potential violations of the Foreign Corrupt Practices Act;
increased government regulation;
regulations governing the export of our products and other regulations applicable to us as a supplier of products to the U.S. government;
risks associated with our indebtedness, leverage, debt service and liquidity; and
fluctuations in the price of our stock.

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There may be other factors that may cause our actual results to differ materially from the forward-looking statements.

All forward-looking statements attributable to us or persons acting on our behalf apply only as of the date of this Quarterly Report and are expressly qualified in their entirety by the cautionary statements included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2010, as the same may be updated from time to time. We undertake no obligation to update or revise forward-looking statements to reflect events or circumstances that arise after the filing date of this document or to reflect the occurrence of unanticipated events.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

In the normal course of business, the Company s operations are exposed to continuing fluctuations in foreign currency values and interest rates that can affect the cost of operating and financing. Accordingly, the Company addresses a portion of these risks through a program of risk management.

The Company s primary interest rate risk exposure results from the various floating rate pricing mechanisms on the Senior Credit Facility. If interest rates were to increase 200 basis points ( 2 percent) from March 31, 2011 rates, and assuming no changes in debt from the March 31, 2011 levels, the additional annual expense would be approximately $\$ 1.2$ million on a pre-tax basis.

The Company has assets, liabilities and cash flows in foreign currencies creating exposure to foreign currency exchange fluctuations in the normal course of business. Chart s primary exchange rate exposure is with the euro, the British pound, the Czech koruna, the Japanese yen and the Chinese yuan. Monthly measurement, evaluation and forward exchange rate contracts are employed as methods to reduce this risk. The Company enters into foreign exchange forward contracts to hedge anticipated and firmly committed foreign currency transactions. Chart does not use derivative financial instruments for speculative or trading purposes. The terms of the contracts are generally one year or less. At March 31, 2011, the Company had foreign exchange contracts with notional amounts of (i) $1,800,000$ euros to sell against the Czech koruna, (ii) $1,300,000$ euros to sell against the U.S. dollar, (iii) $374,809,000$ Japanese yen to sell against the U.S. dollar, (iv) 900,000 Australian

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dollars to sell against the U.S. dollar, and (v) 200,000 British pounds to sell against the U.S. dollar. At March 31, 2011, a hypothetical 10\% weakening of the U.S. dollar would not materially affect the Company s financial statements.

## Item 4. Controls and Procedures

As of March 31, 2011, an evaluation was performed, under the supervision and with the participation of the Company s management including the Company s Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company s disclosure controls and procedures pursuant to Rule 13a-15 under the Securities and Exchange Act of 1934, as amended (the Exchange Act ). Based upon that evaluation, such officers concluded that the Company s disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in the reports it files or submits under the Exchange Act (1) is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission s rules and forms and (2) is accumulated and communicated to the Company s management including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow for timely decisions regarding required disclosure.

The Company is undertaking a phased implementation and upgrade of its existing J D Edwards global Enterprise Resource Planning software system, and six sites have now gone live as of March 31, 2011 with the remaining sites planning to go live during the remaining nine months of 2011. The phased implementation has not at this point materially altered the Company s internal controls. The Company believes it is maintaining and monitoring appropriate internal controls during the implementation period and that its internal controls will be enhanced as a result of the implementation of the new system.

There were no other changes in the Company sinternal control over financial reporting that occurred during the Company s most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

## PART II. OTHER INFORMATION

## Item 1A. Risk Factors

In addition to the other information set forth in this report, you should carefully consider the risk factors disclosed in Item 1A, Risk Factors, of the Company s Annual Report on Form 10-K for the fiscal year ended December 31, 2010.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

a.) None.
b.) None.
c.) During the first quarter of 2011, we repurchased 27,980 shares of common stock to satisfy tax withholding obligations relating to the vesting of our 2008 performance unit grants, a portion of the 2010 restricted stock and stock unit awards and the January 2011 directors stock grants for an aggregate purchase price of approximately $\$ 1.1$ million. The total number of shares repurchased represents the net shares issued to satisfy tax withholding. All such repurchased shares were subsequently retired during the quarter ended March 31, 2011.

Period

| Total | Average Price | Total |
| :---: | :---: | :---: |
| Number | Paid Per | Number of |
| of | Share | Shares |
| Shares |  | Purchased |
|  |  | As Part of Publicly |

Approximate Dollar
Value of
Shares
that May Yet
Be

|  | Purchased |  |  | Announced Plans or Programs | Purchased Under the Plans or Programs |
| :---: | :---: | :---: | :---: | :---: | :---: |
| January 1 31, 2011 | 221 | \$ | 36.45 |  |  |
| February 1 28, 2011 | 27,759 |  | 39.33 |  |  |
| March 1 31, 2011 |  |  |  |  |  |
| Total | 27,980 | \$ | 39.31 |  |  |

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## Item 6. Exhibits

The following exhibits are filed with this report:
10.1 Form of Nonqualified Stock Option Agreement under the Chart Industries, Inc. 2009 Omnibus Equity Plan (incorporated by reference to Exhibit 10.3.4 to the Registrant s Annual Report on Form 10-K for the year ended December 31, 2010 (File No. 001-11442)).
10.2 Form of Restricted Stock Agreement under the Chart Industries, Inc. 2009 Omnibus Equity Plan (incorporated by reference to Exhibit 10.3.5 to the Registrant s Annual Report on Form 10-K for the year ended December 31, 2010 (File No. 001-11442)).
10.3 Form of Performance Unit Agreement under the Chart Industries, Inc. 2009 Omnibus Equity Plan (incorporated by reference to Exhibit 10.3.6 to the Registrant s Annual Report on Form 10-K for the year ended December 31, 2010 (File No. 001-11442)).
31.1 Rule 13a-14(a) Certification of Chief Executive Officer. (x)
31.2 Rule 13a-14(a) Certification of Chief Financial Officer. (x)
32.1 Section 1350 Certification of Chief Executive Officer. (x)
32.2 Section 1350 Certification of Chief Financial Officer. (x)

101 The following financial statements from the Company s Quarterly Report on Form 10-Q for the quarter ended March 31, 2011 formatted in XBRL: (i) Condensed Consolidated Statements of Income, (ii) Condensed Consolidated Balance Sheets, (iii) Condensed Consolidated Statements of Cash Flow, and (iv) the Notes to Condensed Consolidated Financial Statements, tagged as blocks of text.*
(x) filed herewith.

* In accordance with Rule 406T of Regulation S-T, the XBRL related information in Exhibit 101 to this Quarterly Report on Form 10-Q shall not be deemed to be filed for purpose of Section 18 of the Exchange Act of 1934, or otherwise subject to liability of that Section, and shall not be part of any registration statement or other document filed under the Securities Act of 1933 or Exchange Act of 1934, except as shall be expressly set forth by specific reference in such filings.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Chart Industries, Inc.
(Registrant)

By: /s/ Michael F. Biehl
Michael F. Biehl
Executive Vice President, Chief Financial Officer and Treasurer (Principal Financial Officer)
(Duly Authorized Officer)


[^0]:    We do not have any off-balance sheet arrangements as defined in the Securities Act.

