# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

Washington, D. C. 20549

## FORM 10-Q

## x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2012
or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 001-32590

## COMMUNITY BANKERS TRUST CORPORATION

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

20-2652949
(I.R.S. Employer

Identification No.)

4235 Innslake Drive, Suite 200

Glen Allen, Virginia
23060
(Address of principal executive offices)
(Zip Code)
(804) 934-9999
(Registrant $s$ telephone number, including area code)
n/a
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No *

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No ${ }^{\text {- }}$

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule $12 \mathrm{~b}-2$ of the Exchange Act.

## Large accelerated filer

Non-accelerated filer $\quad$ (Do not check if a smaller reporting company) Smaller reporting company $x$ Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

At September 30, 2012, there were $21,656,951$ shares of the Company s common stock outstanding.

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## COMMUNITY BANKERS TRUST CORPORATION

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## PART I FINANCIAL INFORMATION

## Item 1. Financial Statements

## COMMUNITY BANKERS TRUST CORPORATION

## CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

## AS OF SEPTEMBER 30, 2012 AND DECEMBER 31, 2011

## (dollars in thousands)

|  | September 30, 2012 <br> (Unaudited) |  | December 31, 2011 <br> (Audited) |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and due from banks | \$ | 15,116 | \$ | 11,078 |
| Interest-bearing bank deposits |  | 17,298 |  | 10,673 |
| Federal funds sold |  | 5,000 |  |  |
| Total cash and cash equivalents |  | 37,414 |  | 21,751 |
| Securities available for sale, at fair value |  | 256,394 |  | 232,764 |
| Securities held to maturity, at cost (fair value of \$52,013 and \$68,585, respectively) |  | 48,689 |  | 64,422 |
| Equity securities, restricted, at cost |  | 7,351 |  | 6,872 |
| Total securities |  | 312,434 |  | 304,058 |
| Loans held for resale |  | 1,736 |  | 580 |
| Loans not covered by FDIC shared loss agreement |  | 559,532 |  | 544,718 |
| Loans covered by FDIC shared loss agreement |  | 89,121 |  | 97,561 |
| Total loans |  | 648,653 |  | 642,279 |
| Allowance for loan losses (non-covered loans of $\$ 14,303$ and $\$ 14,835$, respectively; covered loans of $\$ 456$ and $\$ 776$, respectively) |  | $(14,759)$ |  | $(15,611)$ |
| Net loans |  | 633,894 |  | 626,668 |
| FDIC indemnification asset |  | 36,191 |  | 42,641 |
| Bank premises and equipment, net |  | 34,002 |  | 35,084 |
| Other real estate owned, covered by FDIC shared loss agreement |  | 2,943 |  | 5,764 |
| Other real estate owned, non-covered |  | 11,896 |  | 10,252 |
| Bank owned life insurance |  | 15,008 |  | 14,592 |
| FDIC receivable under shared loss agreement |  | 715 |  | 1,780 |
| Core deposit intangibles, net |  | 10,863 |  | 12,558 |
| Other assets |  | 15,181 |  | 16,768 |
| Total assets | \$ | 1,112,277 | \$ | 1,092,496 |
| LIABILITIES |  |  |  |  |
| Deposits: |  |  |  |  |
| Noninterest-bearing | \$ | 78,388 | \$ | 64,953 |
| Interest-bearing |  | 862,368 |  | 868,538 |

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| Total deposits | 940,756 |  |  | 933,491 |
| :---: | :---: | :---: | :---: | :---: |
| Federal Home Loan Bank advances |  | 50,000 |  | 37,000 |
| Trust preferred capital notes |  | 4,124 |  | 4,124 |
| Other liabilities |  | 4,259 |  | 6,701 |
| Total liabilities |  | 999,139 |  | 981,316 |
| Commitment and Contingencies (Note 12) |  |  |  |  |
| STOCKHOLDERS EQUITY |  |  |  |  |
| Preferred stock (5,000,000 shares authorized, $\$ 0.01$ par value; 17,680 shares issued and outstanding) |  | 17,680 |  | 17,680 |
| Warrants on preferred stock |  | 1,037 |  | 1,037 |
| Discount on preferred stock |  | (289) |  | (454) |
| Common stock ( $200,000,000$ shares authorized, $\$ 0.01$ par value; $21,656,951$ and $21,627,549$ shares issued and outstanding, respectively) |  | 217 |  | 216 |
| Additional paid in capital |  | 144,351 |  | 144,243 |
| Retained deficit |  | $(51,906)$ |  | $(53,761)$ |
| Accumulated other comprehensive income |  | 2,048 |  | 2,219 |
| Total stockholders equity |  | 113,138 |  | 111,180 |
| Total liabilities and stockholders equity | \$ | 1,112,277 | \$ | 1,092,496 |

See accompanying notes to unaudited consolidated financial statements

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## COMMUNITY BANKERS TRUST CORPORATION

## UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS

FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2012 AND 2011
(dollars and shares in thousands, except per share data)


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| Income before income taxes | 2,646 |  | 1,954 |  | 5,709 |  | 570 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income tax (expense) benefit |  | (837) |  | (532) |  | $(1,700)$ |  | 178 |
| Net income |  | 1,809 |  | 1,422 |  | 4,009 |  | 748 |
| Dividends paid on preferred stock |  | 221 |  |  |  | 663 |  |  |
| Accretion of discount on preferred stock |  | 55 |  | 51 |  | 165 |  | 155 |
| Accumulated preferred dividends |  |  |  | 221 |  |  |  | 663 |
| Net income (loss) available to common stockholders | \$ | 1,533 | \$ | 1,150 | \$ | 3,181 | \$ | (70) |
| Net income (loss) per share basic | \$ | 0.07 | \$ | 0.05 | \$ | 0.15 | \$ | (0.00) |
| Net income (loss) per share diluted | \$ | 0.07 | \$ | 0.05 | \$ | 0.15 | \$ | (0.00) |
| Weighted average number of shares outstanding |  |  |  |  |  |  |  |  |
| basic |  | 21,651 |  | 21,628 |  | 21,640 |  | 21,544 |
| diluted |  | 21,743 |  | 21,628 |  | 21,691 |  | 21,544 |

See accompanying notes to unaudited consolidated financial statements

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## COMMUNITY BANKERS TRUST CORPORATION

## UNAUDITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2012 AND 2011
(dollars in thousands, except per share data)

|  | Three months ended September 30, 2012 September 30 |  |  | Nine months ended <br> r 30, 2012 September 30, 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income | \$ 1,809 | \$ | 1,422 | \$ | 4,009 | \$ | 748 |
| Other comprehensive income: |  |  |  |  |  |  |  |
| Change in unrealized gain in investment securities | 39 |  | 2,068 |  | 1,095 |  | 6,606 |
| Tax related to unrealized (gain) in investment securities | (13) |  | (703) |  | (372) |  | $(2,246)$ |
| Reclassification adjustment for (gain) in securities sold | $(1,180)$ |  | $(1,725)$ |  | $(1,354)$ |  | $(2,563)$ |
| Tax related to realized gain in securities sold | 401 |  | 587 |  | 460 |  | 871 |
| Total other comprehensive income (loss) | (753) |  | 227 |  | (171) |  | 2,668 |
| Total comprehensive income | \$ 1,056 | \$ | 1,649 | \$ | 3,838 | \$ | 3,416 |

See accompanying notes to unaudited consolidated financial statements

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## COMMUNITY BANKERS TRUST CORPORATION

CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2012 AND

## THE YEAR ENDED DECEMBER 31, 2011

(dollars and shares in thousands)

|  | Preferred Stock | Warrants | Discount <br> on <br> Preferred <br> Stock |  | Common Stock |  |  | Additional <br> Paid in Capital |  Accumulated <br> Other  <br> Retained  <br> Deficit Comprehensive <br> Income  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance January 1, 2011 | \$ 17,680 | \$ 1,037 |  | \$ (660) | 21,468 | \$ | 215 | \$ 143,999 | \$ $(54,999)$ | \$ | (145) | \$ 107,127 |
| Amortization of preferred stock warrants |  |  |  | 206 |  |  |  |  | (206) |  |  |  |
| Issuance of common stock |  |  |  |  | 160 |  | 1 | 182 |  |  |  | 183 |
| Issuance of stock options |  |  |  |  |  |  |  | 62 |  |  |  | 62 |
| Net income |  |  |  |  |  |  |  |  | 1,444 |  |  | 1,444 |
| Other comprehensive income |  |  |  |  |  |  |  |  |  |  | 2,364 | 2,364 |
| Balance December 31, 2011 (Audited) | \$ 17,680 | \$ 1,037 |  | \$ (454) | 21,628 | \$ | 216 | \$ 144,243 | \$ $(53,761)$ | \$ | 2,219 | \$ 111,180 |
| Amortization of preferred stock warrants |  |  |  | 165 |  |  |  |  | (165) |  |  |  |
| Issuance of common stock |  |  |  |  | 29 |  | 1 | 65 |  |  |  | 66 |
| Dividends paid on preferred stock |  |  |  |  |  |  |  |  | $(1,989)$ |  |  | $(1,989)$ |
| Issuance of stock options |  |  |  |  |  |  |  | 43 |  |  |  | 43 |
| Net income |  |  |  |  |  |  |  |  | 4,009 |  |  | 4,009 |
| Other comprehensive (loss) |  |  |  |  |  |  |  |  |  |  | (171) | (171) |
| Balance September 30, 2012 (Unaudited) | \$ 17,680 | \$ 1,037 |  | \$ (289) | 21,657 | \$ | 217 | \$ 144,351 | \$ $(51,906)$ | \$ | 2,048 | \$ 113,138 |

See accompanying notes to unaudited consolidated financial statements

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## COMMUNITY BANKERS TRUST CORPORATION

## UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

## FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2012 AND 2011

## (dollars in thousands)

|  | September 30, 2012 |  | September 30, 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Operating activities: |  |  |  |  |
| Net income | \$ | 4,009 | \$ | 748 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Depreciation and intangibles amortization |  | 2,981 |  | 3,046 |
| Issuance of common stock and stock options |  | 109 |  | 183 |
| Provision for loan losses |  | 750 |  | 1,498 |
| Provision for deferred income taxes |  | 1,700 |  |  |
| Amortization of security premiums and accretion of discounts, net |  | 2,414 |  | 1,370 |
| Net (gain) on sale of securities |  | $(1,354)$ |  | $(2,563)$ |
| Net loss on sale and valuation of other real estate |  | 1,173 |  | 2,532 |
| Changes in assets and liabilities: |  |  |  |  |
| (Increase) in loans held for sale |  | $(1,156)$ |  |  |
| Decrease in other assets |  | 7,074 |  | 18,675 |
| Decrease in accrued expenses and other liabilities |  | $(2,441)$ |  | (516) |
| Net cash provided by operating activities |  | 15,259 |  | 24,973 |
| Investing activities: |  |  |  |  |
| Proceeds from securities sales, calls, maturities, and paydowns |  | 175,501 |  | 241,056 |
| Purchase of securities |  | $(185,198)$ |  | $(220,161)$ |
| Proceeds from sale of other real estate |  | 7,709 |  | 6,438 |
| Improvements and additions of other real estate, net of insurance proceeds |  | (791) |  | (154) |
| Net (decrease) increase in loans |  | $(17,160)$ |  | 13,915 |
| Principal recoveries of loans previously charged off |  | 2,270 |  | 548 |
| Purchase of premises and equipment, net |  | (203) |  | (499) |
| Net cash (used in) provided by investing activities |  | $(17,872)$ |  | 41,143 |
| Financing activities: |  |  |  |  |
| Net increase (decrease) in noninterest-bearing and interest-bearing demand deposits |  | 7,265 |  | $(46,109)$ |
| Net increase in Federal Home Loan Bank borrowings |  | 13,000 |  |  |
| Cash dividends paid |  | $(1,989)$ |  |  |
| Net cash provided by (used in) financing activities |  | 18,276 |  | $(46,109)$ |
| Net increase in cash and cash equivalents |  | 15,663 |  | 20,007 |
| Cash and cash equivalents: |  |  |  |  |
| Beginning of the period | \$ | 21,751 | \$ | 33,381 |
| End of the period | \$ | 37,414 | \$ | 53,388 |

September 30,

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| Supplemental disclosures of cash flow information: |  |  |
| :--- | ---: | ---: |
| Interest paid | 8,149 | $\$$ |
| Income taxes paid | 120 | 9,674 |
| Transfers of OREO property | 6,914 | 87 |
| Transfers of OREO to bank premises | See accompanying notes to unaudited consolidated financial statements | 9,792 |

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## COMMUNITY BANKERS TRUST CORPORATION

## Notes to Unaudited Consolidated Financial Statements

## 1. NATURE OF BANKING ACITIVIES AND SIGNIFICANT ACCOUNTING POLICIES

## Organization

Community Bankers Trust Corporation (the Company ) is a bank holding company that was incorporated under Delaware law on April 6, 2005. The Company is headquartered in Glen Allen, Virginia and is the holding company for Essex Bank (the Bank ), a Virginia state bank with 24 full-service offices in Virginia, Maryland and Georgia. The Bank also operates one loan production office.

The Bank engages in a general commercial banking business and provides a wide range of financial services primarily to individuals and small businesses, including individual and commercial demand and time deposit accounts, commercial and industrial loans, consumer and small business loans, real estate and mortgage loans, investment services, on-line and mobile banking products, and safe deposit box facilities. Thirteen offices are located in Virginia, from the Chesapeake Bay to just west of Richmond, seven are located in Maryland along the Baltimore-Washington corridor and four are located in the Atlanta, Georgia metropolitan market.

## Financial Statements

The consolidated statements presented include accounts of the Company and the Bank, its wholly-owned subsidiary. All material intercompany balances and transactions have been eliminated. The statements should be read in conjunction with the Company s consolidated financial statements and the accompanying notes to consolidated financial statements included in the Company s Annual Report on Form 10-K for the year ended December 31, 2011. The accounting and reporting policies of the Company conform to generally accepted accounting principles (GAAP) and to the general practices within the banking industry. The interim financial statements have not been audited; however, in the opinion of management, all adjustments, consisting of normal accruals, were made that are necessary to present fairly the financial position of the Company as of September 30, 2012, changes in stockholders equity and cash flows for the nine months ended September 30, 2012, and the results of operations for the three and nine months ended September 30, 2012. Results for the three and nine month periods ended September 30, 2012 are not necessarily indicative of the results that may be expected for the year ended December 31, 2012.

The financial information contained within the statements is, to a significant extent, financial information that is based on measures of the financial effects of transactions and events that have already occurred. A variety of factors could affect the ultimate value that is obtained when either earning income, recognizing an expense, recovering an asset or relieving a liability. The Company uses historical loss factors as one factor in determining the inherent loss that may be present in its loan portfolio. Actual losses could differ significantly from the historical factors that the Company uses. In addition, GAAP itself may change from one previously acceptable method to another method. Although the economics of the Company s transactions would be the same, the timing of events that would impact its transactions could change.

Certain reclassifications have been made to prior period balances to conform to the current period presentation.
In preparing these financial statements, the Company has evaluated subsequent events and transactions for potential recognition or disclosure through the date the financial statements were issued.

## Recent Accounting Pronouncements

In May 2011, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2011-04, Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRS. This ASU represents the converged guidance of the FASB and the International Accounting Standards Board (the Boards) on fair value measurement. The collective efforts of the Boards have provided common requirements for measuring fair value and for disclosing information about fair value measurements, including a consistent meaning of the term fair value for both U.S. GAAP and IFRS (International Financial Reporting Standards) regulations. The Boards have concluded the common requirements will result in greater comparability of fair value measurements presented and disclosed in financial statements prepared in

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## COMMUNITY BANKERS TRUST CORPORATION

Notes to Unaudited Consolidated Financial Statements

accordance with U.S. GAAP and IFRS. The amendments are effective during interim and annual periods beginning after December 15, 2011 and are to be applied prospectively. The Company adopted this guidance with no material impact on its consolidated financial statements.

In June 2011, the FASB issued ASU No. 2011-05, Comprehensive Income (Topic 220): Presentation of Comprehensive Income. The ASU eliminates the option to present other comprehensive income as a part of the statement of changes in stockholders equity and requires consecutive presentation of the statement of net income and other comprehensive income. The amendments are effective for fiscal years, and interim periods within those years, beginning after December 15, 2011 and are to be applied retrospectively. In December 2011, the topic was further amended to defer the effective date of presenting reclassification adjustments from other comprehensive income to net income on the face of the financial statements. Companies should continue to report reclassifications out of accumulated other comprehensive income consistent with the presentation requirements in effect prior to this ASU while FASB redeliberates future requirements. The Company adopted this guidance, except for the deferred items above, with no material impact on its consolidated financial statements. The Company does not expect the adoption of the deferred items to have a material impact on its consolidated financial statements.

In June 2012, the FASB issued ASU 2012-06, Business Combinations (Topic 805): Subsequent Accounting for an Indemnification Asset Recognized at the Acquisition Date as a Result of a Government-Assisted Acquisition of a Financial Institution. The objective of this ASU is to address the diversity in practice about how to interpret the terms on the same basis and contractual limitations when subsequently measuring an indemnification asset recognized in a government-assisted (Federal Deposit Insurance Corporation or National Credit Union Administration) acquisition of a financial institution that includes a loss-sharing agreement (indemnification agreement).

When a reporting entity recognizes an indemnification asset (in accordance with Subtopic 805-20) as a result of a government-assisted acquisition of a financial institution and subsequently a change in the cash flows expected to be collected on the indemnification asset occurs (as a result of a change in cash flows expected to be collected on the assets subject to indemnification), the reporting entity should subsequently account for the change in the measurement of the indemnification asset on the same basis as the change in the assets subject to indemnification. Any amortization of changes in value should be limited to the contractual term of the indemnification agreement (i.e., the lesser of the term of the indemnification agreement and the remaining life of the indemnified assets). The amendments are effective for fiscal years, and interim periods within those years, beginning on or after December 15, 2012. Early adoption is permitted. The Company s accounting policy for its indemnification asset conforms to the guidance above; therefore, no changes are necessary for adoption.

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## COMMUNITY BANKERS TRUST CORPORATION

## Notes to Unaudited Consolidated Financial Statements

## 2. SECURITIES

Amortized costs and fair values of securities available for sale and held to maturity at September 30, 2012 and December 31, 2011 were as follows (dollars in thousands):

|  | Amortized Cost | September 30, 2012 <br> Gross Unrealized |  | Fair Value |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Gains | Losses |  |
| Securities Available for Sale |  |  |  |  |
| U.S. Treasury issue and other U.S. Gov t agencies | \$ 111,523 | \$ 234 | \$ (858) | \$ 110,899 |
| U.S. Gov t sponsored agencies | 501 | 8 |  | 509 |
| State, county and municipal | 100,847 | 5,253 | (363) | 105,737 |
| Corporate and other bonds | 6,536 | 81 | (9) | 6,608 |
| Mortgage backed U.S. Gov tagencies | 16,888 | 400 | (51) | 17,237 |
| Mortgage backed U.S. Gov t sponsored agencies | 15,422 | 115 | (133) | 15,404 |
| Total Securities Available for Sale | \$ 251,717 | \$ 6,091 | \$ $(1,414)$ | \$ 256,394 |
| Securities Held to Maturity |  |  |  |  |
| State, county and municipal | \$ 11,832 | \$ 1,222 | \$ | \$ 13,054 |
| Mortgage backed U.S. Gov tagencies | 10,099 | 721 |  | 10,820 |
| Mortgage backed U.S. Gov t sponsored agencies | 26,758 | 1,381 |  | 28,139 |
| Total Securities Held to Maturity | \$ 48,689 | \$ 3,324 | \$ | \$ 52,013 |


|  | Amortized Cost | December 31, 2011 <br> Gross Unrealized |  |  | Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Gains |  | osses |  |  |
| Securities Available for Sale |  |  |  |  |  |  |
| U.S. Treasury issue and other U.S. Gov $t$ agencies | \$ 7,255 | \$ 159 | \$ |  | \$ | 7,414 |
| U.S. Gov t sponsored agencies | 1,005 | 28 |  |  |  | 1,033 |
| State, county and municipal | 58,183 | 3,867 |  | (7) |  | 62,043 |
| Corporate and other bonds | 4,801 | 1 |  | (171) |  | 4,631 |
| Mortgage backed U.S. Gov t agencies | 73,616 | 734 |  | (257) |  | 74,093 |
| Mortgage backed U.S. Gov t sponsored agencies | 82,966 | 778 |  | (194) |  | 83,550 |
| Total Securities Available for Sale | \$ 227,826 | \$ 5,567 | \$ | (629) |  | 232,764 |
| Securities Held to Maturity |  |  |  |  |  |  |
| State, county and municipal | \$ 12,168 | \$ 1,311 | \$ |  | \$ | 13,479 |
| Mortgage backed U.S. Gov t agencies | 12,743 | 822 |  |  |  | 13,565 |
| Mortgage backed U.S. Gov t sponsored agencies | 39,511 | 2,030 |  |  |  | 41,541 |
| Total Securities Held to Maturity | \$ 64,422 | \$ 4,163 | \$ |  | \$ | 68,585 |

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## COMMUNITY BANKERS TRUST CORPORATION

## Notes to Unaudited Consolidated Financial Statements

The amortized cost and fair value of securities at September 30, 2012 by contractual maturity are shown below. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations without any penalties.

| (dollars in thousands) | Held to Maturity |  |  | Available for Sale |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | ir Value |  | mortized <br> Cost |  | air Value |
| Due in one year or less | \$ 3,588 | \$ | 3,625 | \$ | 5,454 | \$ | 5,424 |
| Due after one year through five years | 38,843 |  | 41,281 |  | 42,554 |  | 43,030 |
| Due after five years through ten years | 6,258 |  | 7,107 |  | 121,187 |  | 125,589 |
| Due after ten years |  |  |  |  | 82,522 |  | 82,351 |
| Total securities | \$ 48,689 | \$ | 52,013 |  | 251,717 |  | 256,394 |

Gains and losses on the sale of securities are recorded on the settlement date and are determined using the specific identification method. Gross realized gains and losses on sales and other than temporary impairments (OTTI) of securities available for sale during the periods were as follows (dollars in thousands):

|  | Three Months Ended |  | Nine Months Ended |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2012 | September 30, 2011 | September 30, 2012 | September 30, 2011 |  |  |
| Gross realized gains | $\$ 1,337$ | $\$$ | 1,791 | $\$ 2,062$ | $\$ 0$ | 2,645 |
| Gross realized losses | $(157)$ |  | $(66)$ | $(708)$ | $(82)$ |  |
|  |  |  |  |  |  |  |
| Net securities gains | $\$ 1,180$ | $\$$ | 1,725 | $\$ 1,354$ | $\$$ | 2,563 |

In estimating OTTI losses, management considers the length of time and the extent to which the fair value has been less than cost, the financial condition and short-term prospects for the issuer, and the intent and ability of management to hold its investment for a period of time to allow a recovery in fair value. There were no investments held that had impairment losses other than temporary in nature for the three and nine months ended September 30, 2012 and 2011.

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## COMMUNITY BANKERS TRUST CORPORATION

## Notes to Unaudited Consolidated Financial Statements

The fair value and gross unrealized losses for securities, segregated by the length of time that individual securities have been in a continuous gross unrealized loss position, at September 30, 2012 and December 31, 2011 were as follows (dollars in thousands):


|  | Less than 12 Months |  |  |  | December 31, 2011 <br> 12 Months or More |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Fair Value | Unrealized Loss |  | $\begin{gathered} \text { Fair } \\ \text { Value } \end{gathered}$ | Unrealized Loss | Fair Value |  | Unrealized Loss |  |
| U.S. Treasury issue and other U.S. Gov $t$ agencies | \$ |  | \$ |  | \$ | \$ | \$ |  | \$ |  |
| U.S. Gov t sponsored agencies |  |  |  |  |  |  |  |  |  |  |
| State, county and municipal |  | 1,242 |  | (7) |  |  |  | 1,242 |  | (7) |
| Corporate and other bonds |  | 4,380 |  | (171) |  |  |  | 4,380 |  | (171) |
| Mortgage backed U.S. Gov tagencies |  | 38,324 |  | (257) |  |  |  | 38,324 |  | (257) |
| Mortgage backed U.S. Gov t sponsored agencies |  | 25,435 |  | (194) |  |  |  | 25,435 |  | (194) |
| Total | \$ | 69,381 | \$ | (629) | \$ | \$ | \$ | 69,381 | \$ | (629) |

The unrealized losses in the investment portfolio at September 30, 2012 and December 31, 2011 are generally a result of market fluctuations that occur daily. The unrealized losses are from 75 securities at September 30, 2012. Of those, 72 are investment grade, U.S. government agency guarantees, or the full faith and credit of local municipalities throughout the United States. Investment grade corporate obligations comprise the remaining three securities with unrealized losses at September 30, 2012. The Company considers the reason for impairment, length of impairment and ability to hold until the full value is recovered in determining if the impairment is temporary in nature. Based on this analysis, the Company has determined these impairments to be temporary in nature. The Company does not intend to sell and it is more likely than not that the Company will not be required to sell these securities until they recover in value.

Market prices are affected by conditions beyond the control of the Company. Investment decisions are made by the management group of the Company and reflect the overall liquidity and strategic asset/liability objectives of the Company. Management analyzes the securities portfolio frequently and manages the portfolio to provide an overall positive impact to the Company s income statement and balance sheet.

Securities with amortized costs of $\$ 80.5$ million and $\$ 34.1$ million at September 30, 2012 and December 31, 2011, respectively, were pledged to secure deposits and for other purposes required or permitted by law. At each of September 30, 2012 and December 31, 2011, there were no securities purchased from a single issuer, other than U.S. Treasury issue and other U.S. Government agencies, that comprised more than $10 \%$ of the consolidated shareholders equity.

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## COMMUNITY BANKERS TRUST CORPORATION

## Notes to Unaudited Consolidated Financial Statements

## 3. LOANS NOT COVERED BY FDIC SHARED LOSS AGREEMENT (NON-COVERED LOANS)

The Company s non-covered loans at September 30, 2012 and December 31, 2011 were comprised of the following (dollars in thousands):

|  | September 30, 2012 |  | December 31, 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | $\%$ of Non-Covered | Amount | \% of Non-Covered Loans |
| Mortgage loans on real estate: |  |  |  |  |
| Residential 1-4 family | \$ 131,192 | 23.44\% | \$ 127,200 | 23.34\% |
| Commercial | 241,692 | 43.18 | 220,471 | 40.46 |
| Construction and land development | 64,304 | 11.49 | 75,691 | 13.89 |
| Second mortgages | 7,569 | 1.35 | 8,129 | 1.49 |
| Multifamily | 22,018 | 3.93 | 19,746 | 3.62 |
| Agriculture | 10,527 | 1.88 | 11,444 | 2.10 |
| Total real estate loans | 477,302 | 85.27 | 462,681 | 84.90 |
| Commercial loans | 73,415 | 13.12 | 72,149 | 13.24 |
| Consumer installment loans | 7,442 | 1.33 | 8,461 | 1.55 |
| All other loans | 1,565 | 0.28 | 1,659 | 0.31 |
| Gross loans | 559,724 | 100.00\% | 544,950 | 100.00\% |
| Less unearned income on loans | (192) |  | (232) |  |
| Non-covered loans, net of unearned income | \$ 559,532 |  | \$ 544,718 |  |

The Company held $\$ 42.0$ million and $\$ 36.5$ million in balances of loans guaranteed by the United States Department of Agriculture (USDA), which are included in various categories in the table above, at September 30, 2012 and December 31, 2011, respectively. As these loans are $100 \%$ guaranteed by the USDA, no loan loss provision is required. These loan balances included an unamortized purchase premium of $\$ 3.7$ million and $\$ 3.6$ million at September 30, 2012 and December 31, 2011, respectively. Unamortized purchase premium is recognized as an adjustment of the related loan yield using the interest method.

At September 30, 2012 and December 31, 2011, the Company s allowance for credit losses was comprised of the following: (i) specific valuation allowances calculated in accordance with FASB ASC 310, Receivables, (ii) general valuation allowances calculated in accordance with FASB ASC 450, Contingencies, based on economic conditions and other qualitative risk factors, and (iii) historical valuation allowances calculated using historical loan loss experience. Management identified loans subject to impairment in accordance with ASC 310 .

At September 30, 2012 and December 31, 2011, a portion of the construction and land development loans presented above contained interest reserve provisions. The Company follows standard industry practice to include interest reserves and capitalized interest in a construction loan. This practice recognizes interest as an additional cost of the project and, as a result, requires the borrower to put additional equity into the project. In order to monitor the project throughout its life to make sure the property is moving along as planned to ensure appropriateness of continuing to capitalize interest, the Company coordinates an independent property inspection in connection with each disbursement of loan funds. Until completion, there is generally no cash flow from which to make the interest payment. The Company does not advance additional interest reserves to keep a loan from becoming nonperforming.

There were no significant amounts of interest reserves recognized as interest income on construction loans with interest reserves for the three and nine months ended September 30, 2012 and 2011. Nonperforming construction loans with interest reserves were $\$ 4.8$ million at September 30, 2012 and December 31, 2011.

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Interest income on nonaccrual loans, if recognized, is recorded using the cash basis method of accounting. There were no significant amounts recognized during either of the three and nine months ended September 30, 2012 and 2011. For the three months ended September 30, 2012 and 2011, estimated interest income of $\$ 473,000$ and $\$ 836,000$, respectively, would have been recorded if all such loans had been accruing interest according to their original contractual terms. For the nine months ended September 30, 2012 and 2011, estimated interest income of $\$ 1.2$ million and $\$ 2.3$ million, respectively, would have been recorded if all such loans had been accruing interest according to their original contractual terms.

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## COMMUNITY BANKERS TRUST CORPORATION

## Notes to Unaudited Consolidated Financial Statements

The following table summarizes information related to impaired loans as of September 30, 2012 (dollars in thousands):

|  | Recorded Investment (1) |  | Unpaid Principal Balance (2) |  | Related Allowance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| With an allowance recorded: |  |  |  |  |  |  |
| Mortgage loans on real estate: |  |  |  |  |  |  |
| Residential 1-4 family | \$ | 4,703 | \$ | 5,438 | \$ | 819 |
| Commercial |  | 2,168 |  | 2,266 |  | 323 |
| Construction and land development |  | 10,028 |  | 12,117 |  | 1,683 |
| Second mortgages |  | 171 |  | 176 |  | 27 |
| Multifamily |  |  |  |  |  |  |
| Agriculture |  | 54 |  | 345 |  | 9 |
| Total real estate loans |  | 17,124 |  | 20,342 |  | 2,861 |
| Commercial loans |  | 631 |  | 698 |  | 92 |
| Consumer installment loans |  | 125 |  | 138 |  | 13 |
| All other loans |  |  |  |  |  |  |
| Subtotal impaired loans with valuation allowance |  | 17,880 |  | 21,178 |  | 2,966 |
| With no related allowance recorded: |  |  |  |  |  |  |
| Mortgage loans on real estate: |  |  |  |  |  |  |
| Residential 1-4 family |  | 1,678 |  | 1,716 |  |  |
| Commercial |  | 6,749 |  | 7,182 |  |  |
| Construction and land development |  | 465 |  | 508 |  |  |
| Second mortgages |  |  |  |  |  |  |
| Multifamily |  |  |  |  |  |  |
| Agriculture |  |  |  |  |  |  |
| Total real estate loans |  | 8,892 |  | 9,406 |  |  |
| Commercial loans |  | 71 |  | 76 |  |  |
| Consumer installment loans |  | 10 |  | 10 |  |  |
| All other loans |  |  |  |  |  |  |
| Subtotal impaired loans without valuation |  | 8,973 |  | 9,492 |  |  |
| Total: |  |  |  |  |  |  |
| Mortgage loans on real estate: |  |  |  |  |  |  |
| Residential 1-4 family |  | 6,381 |  | 7,154 |  | 819 |
| Commercial |  | 8,917 |  | 9,448 |  | 323 |
| Construction and land development |  | 10,493 |  | 12,625 |  | 1,683 |
| Second mortgages |  | 171 |  | 176 |  | 27 |
| Multifamily |  |  |  |  |  |  |
| Agriculture |  | 54 |  | 345 |  | 9 |
| Total real estate loans |  | 26,016 |  | 29,748 |  | 2,861 |

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| Commercial loans | 702 | 774 | 92 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Consumer installment loans | 135 | 148 | 13 |  |  |
| All other loans |  |  |  |  |  |
|  | $\$ 26,853$ | $\$$ | 30,670 | $\$$ | 2,966 |

(1) The amount of the investment in a loan, which is not net of a valuation allowance, but which does reflect any direct write-down of the investment
(2) The contractual amount due, which reflects paydowns applied in accordance with loan documents, but which does not reflect any direct write-downs

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## COMMUNITY BANKERS TRUST CORPORATION

## Notes to Unaudited Consolidated Financial Statements

The following table summarizes information related to impaired loans as of December 31, 2011 (dollars in thousands):

|  | Recorded Investment (1) |  | Principal nce ${ }^{(2)}$ | Related Allowance |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| With an allowance recorded: |  |  |  |  |  |
| Mortgage loans on real estate: |  |  |  |  |  |
| Residential 1-4 family | \$ 3,432 | \$ | 3,497 | \$ | 1,000 |
| Commercial | 6,240 |  | 6,362 |  | 713 |
| Construction and land development | 3,541 |  | 6,611 |  | 653 |
| Second mortgages | 143 |  | 156 |  | 80 |
| Multifamily |  |  |  |  |  |
| Agriculture |  |  |  |  |  |
| Total real estate loans | 13,356 |  | 16,626 |  | 2,446 |
| Commercial loans | 868 |  | 874 |  | 306 |
| Consumer installment loans | 70 |  | 71 |  | 13 |
| All other loans |  |  |  |  |  |
| Subtotal impaired loans with valuation |  |  |  |  |  |
| allowance | 14,294 |  | 17,571 |  | 2,765 |
| With no related allowance recorded: |  |  |  |  |  |
| Mortgage loans on real estate: |  |  |  |  |  |
| Residential 1-4 family | 3,083 |  | 3,565 |  |  |
| Commercial | 7,972 |  | 8,454 |  |  |
| Construction and land development | 9,471 |  | 12,894 |  |  |
| Second mortgages | 59 |  | 59 |  |  |
| Multifamily |  |  |  |  |  |
| Agriculture | 53 |  | 53 |  |  |
| Total real estate loans | 20,638 |  | 25,025 |  |  |
| Commercial loans | 209 |  | 593 |  |  |
| Consumer installment loans | 17 |  | 17 |  |  |
| All other loans |  |  |  |  |  |
| Subtotal impaired loans without valuation | 20,864 |  | 25,635 |  |  |
| Total: |  |  |  |  |  |
| Mortgage loans on real estate: |  |  |  |  |  |
| Residential 1-4 family | 6,515 |  | 7,062 |  | 1,000 |
| Commercial | 14,212 |  | 14,816 |  | 713 |
| Construction and land development | 13,012 |  | 19,505 |  | 653 |
| Second mortgages | 202 |  | 215 |  | 80 |
| Multifamily |  |  |  |  |  |
| Agriculture | 53 |  | 53 |  |  |

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| Total real estate loans | 33,994 | 41,651 | 2,446 |  |
| :--- | ---: | ---: | ---: | ---: |
| Commercial loans | 1,077 | 1,467 | 306 |  |
| Consumer installment loans | 87 | 88 | 13 |  |
| All other loans |  |  |  |  |
|  |  |  |  |  |
| Total impaired loans | $\$ 35,158$ | $\$$ | 43,206 | $\$ 2,765$ |

(1) The amount of the investment in a loan, which is not net of a valuation allowance, but which does reflect any direct write-down of the investment
(2) The contractual amount due, which reflects paydowns applied in accordance with loan documents, but which does not reflect any direct write-downs

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## COMMUNITY BANKERS TRUST CORPORATION

## Notes to Unaudited Consolidated Financial Statements

The following table summarizes the average recorded investment of impaired loans for the three and nine months ended September 30, 2012 and September 30, 2011 (dollars in thousands):

|  | Three months ended |  | Nine months ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2012 | September 30, 2011 | September 30, 2012 | September 30, 2011 |
|  | Average Recorded Investment | Average Recorded Investment | Average Recorded Investment | Average Recorded Investment |
| With an allowance recorded: |  |  |  |  |
| Mortgage loans on real estate: |  |  |  |  |
| Residential 1-4 family | \$ 4,570 | \$ 3,660 | \$ 4,240 | 4,552 |
| Commercial | 3,581 | 3,406 | 4,871 | 4,586 |
| Construction and land development | 8,428 | 3,574 | 5,566 | 6,924 |
| Second mortgages | 117 | 155 | 153 | 185 |
| Multifamily |  |  |  |  |
| Agriculture | 27 | 53 | 14 | 99 |
| Total real estate loans | 16,723 | 10,848 | 14,844 | 16,346 |
| Commercial loans | 434 | 1,192 | 579 | 1,466 |
| Consumer installment loans | 150 | 78 | 130 | 74 |
| All other loans |  |  |  |  |
| Subtotal impaired loans with valuation allowance | 17,307 | 12,118 | 15,553 | 17,886 |
| With no related allowance recorded: |  |  |  |  |
| Mortgage loans on real estate: |  |  |  |  |
| Residential 1-4 family | 2,273 | 4,201 | 2,588 | 4,733 |
| Commercial | 6,050 | 9,023 | 6,806 | 7,125 |
| Construction and land development | 1,786 | 19,550 | 5,440 | 16,504 |
| Second mortgages | 39 | 40 | 34 | 93 |
| Multifamily |  |  |  |  |
| Agriculture | 27 |  | 40 | 13 |
| Total real estate loans | 10,175 | 32,814 | 14,908 | 28,468 |
| Commercial loans | 265 | 329 | 259 | 395 |
| Consumer installment loans | 10 | 10 | 20 | 31 |
| All other loans |  |  |  |  |
| Subtotal impaired loans without valuation | 10,450 | 33,153 | 15,187 | 28,894 |
| Total: |  |  |  |  |
| Mortgage loans on real estate: |  |  |  |  |
| Residential 1-4 family | 6,843 | 7,861 | 6,828 | 9,285 |
| Commercial | 9,631 | 12,429 | 11,677 | 11,711 |
| Construction and land development | 10,214 | 23,124 | 11,006 | 23,428 |
| Second mortgages | 156 | 195 | 187 | 278 |
| Multifamily |  |  |  |  |
| Agriculture | 54 | 53 | 54 | 112 |

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| Total real estate loans | 26,898 | 43,662 | 29,752 | 44,814 |
| :--- | ---: | ---: | ---: | ---: |
| Commercial loans | 699 | 1,521 | 838 | 1,861 |
| Consumer installment loans | 160 | 88 | 150 | 105 |
| All other loans |  |  |  |  |
|  |  |  |  |  |
| Total impaired loans | $\$ 27,757$ | $\$$ | 45,271 | $\$ 30,740$ |

The majority of impaired loans are also nonaccruing, for which no interest income was recognized during each of the three and nine months ended September 30, 2012 and 2011. No significant amounts of interest income were recognized on accruing impaired loans for each of the three and nine months ended September 30, 2012 and 2011.

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## Notes to Unaudited Consolidated Financial Statements

The following table presents non-covered nonaccruals by loan category as of September 30, 2012 and December 31, 2011 (dollars in thousands):

|  | September 30, 2012 | December 31, 2011 |  |
| :--- | ---: | ---: | ---: |
| Mortgage loans on real estate: | $\$$ | 5,474 | $\$$ |
| Residential 1-4 family | 8,916 | 5,320 |  |
| Commercial | 10,318 | 9,187 |  |
| Construction and land development | 140 | 12,718 |  |
| Second mortgages |  | 189 |  |
| Multifamily | 54 |  |  |
| Agriculture | 24,902 | 53 |  |
| Total real estate loans | 703 | 27,467 |  |
| Commercial loans | 125 | 1,003 |  |
| Consumer installment loans |  |  | 72 |
| All other loans |  |  |  |
| Total loans | $\$$ | 25,730 | $\$$ |

Troubled debt restructures, some substandard, and doubtful loans still accruing interest are loans that management expects to ultimately collect all principal and interest due, but not under the terms of the original contract. A reconciliation of impaired loans to nonaccrual loans at September 30, 2012 and December 31, 2011, is set forth in the table below (dollars in thousands):

|  | September 30, 2012 |  | December 31, 2011 |  |
| :--- | :---: | ---: | ---: | ---: |
| Nonaccruals | $\$$ | 25,730 | $\$$ | 28,542 |
| Trouble debt restructure and still accruing |  | 851 | 5,946 |  |
| Substandard and still accruing | 272 |  | 546 |  |
| Doubtful and still accruing |  |  |  | 124 |
| Total impaired | $\$$ | 26,853 | $\$$ | 35,158 |

The following tables present an age analysis of past due status of non-covered loans by category as of September 30, 2012 and December 31, 2011 (dollars in thousands):

September 30, 2012


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| Construction and land development | 350 | 10,355 | 10,705 | 53,599 | 64,304 | 37 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Second mortgages | 19 | 188 | 207 | 7,362 | 7,569 | 48 |
| Multifamily |  |  |  | 22,018 | 22,018 |  |
| Agriculture |  | 54 | 54 | 10,473 | 10,527 |  |
|  |  |  |  |  |  |  |
| Total real estate loans | 1,624 | 24,987 | 26,611 | 450,691 | 477,302 | 85 |
| Commercial loans | 8 | 703 | 711 | 72,704 | 73,415 |  |
| Consumer installment loans | 51 | 125 | 176 | 7,266 | 7,442 |  |
| All other loans |  |  |  | 1,565 | 1,565 |  |
| Total loans | $\$ 1,683$ | $\$ 25,815$ | $\$ 27,498$ | $\$ 532,226$ | $\$ 559,724$ | $\$$ |

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## COMMUNITY BANKERS TRUST CORPORATION

## Notes to Unaudited Consolidated Financial Statements

|  | December 31, 2011 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30-89 <br> Days <br> Past <br> Due | Greater than 90 Days Past Due | Total <br> Past <br> Due | Current | Total <br> Loans | Recorded <br> Investment <br> $>90$ Days <br> Past Due <br> and <br> Accruing |
| Mortgage loans on real estate: |  |  |  |  |  |  |
| Residential 1-4 family | \$ 1,743 | \$ 5,320 | \$ 7,063 | \$ 120,137 | \$ 127,200 | \$ |
| Commercial | 1,085 | 11,192 | 12,277 | 208,194 | 220,471 | 2,005 |
| Construction and land development | 2,924 | 12,718 | 15,642 | 60,049 | 75,691 |  |
| Second mortgages | 709 | 189 | 898 | 7,231 | 8,129 |  |
| Multifamily |  |  |  | 19,746 | 19,746 |  |
| Agriculture |  | 53 | 53 | 11,391 | 11,444 |  |
| Total real estate loans | 6,461 | 29,472 | 35,933 | 426,748 | 462,681 | 2,005 |
| Commercial loans | 87 | 1003 | 1,090 | 71,059 | 72,149 |  |
| Consumer installment loans | 93 | 72 | 165 | 8,296 | 8,461 |  |
| All other loans |  |  |  | 1,659 | 1,659 |  |
| Total loans | \$ 6,641 | \$ 30,547 | \$ 37,188 | \$ 507,762 | \$ 544,950 | \$ 2,005 |

Activity in the allowance for loan losses on non-covered loans for the nine months ended September 30, 2012 and the year ended December 31, 2011 was comprised of the following (dollars in thousands):

|  | December 31, 2011 | Provision <br> Allocation | Charge <br> offs | Recoveries | September 30, 2012 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Mortgage loans on real estate: | $\$$ | 3,451 | $\$$ | 2,095 | $\$(1,451)$ | $\$$ | 3 |
| Residential 1-4 family | 3,048 | 403 | $(639)$ | $\$$ | 4,098 |  |  |
| Commercial | 5,729 | $(1,744)$ | $(923)$ | 1,628 | 2,880 |  |  |
| Construction and land development | 296 | $(91)$ | 0 | 56 | 4,690 |  |  |
| Second mortgages | 224 | 48 | 0 |  | 261 |  |  |
| Multifamily | 25 | 19 | 0 | 0 | 272 |  |  |
| Agriculture |  |  |  |  | 44 |  |  |
| Total real estate loans | 12,773 | 730 | $(3,013)$ | 1,755 |  |  |  |
| Commercial loans | 1,810 | 216 | $(396)$ | 182 | 12,245 |  |  |
| Consumer installment loans | 241 | 50 | $(114)$ | 54 | 1,812 |  |  |
| All other loans | 11 | 4 | 0 | 231 |  |  |  |
| Total loans |  |  |  |  | 0 | 15 |  |

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## Notes to Unaudited Consolidated Financial Statements

|  | December 31, 2010 |  | Provision Allocation |  | Charge offs |  | Recoveries |  | December 31, 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage loans on real estate: |  |  |  |  |  |  |  |  |  |  |
| Residential 1-4 family | \$ | 6,262 | \$ | (998) | \$ | $(1,831)$ | \$ | 18 | \$ | 3,451 |
| Commercial |  | 5,287 |  | 563 |  | $(2,856)$ |  | 54 |  | 3,048 |
| Construction and land development |  | 10,039 |  | (288) |  | $(4,123)$ |  | 101 |  | 5,729 |
| Second mortgages |  | 406 |  | (32) |  | (81) |  | 3 |  | 296 |
| Multifamily |  | 260 |  | (36) |  |  |  |  |  | 224 |
| Agriculture |  | 266 |  | (241) |  |  |  |  |  | 25 |
| Total real estate loans |  | 22,520 |  | $(1,032)$ |  | $(8,891)$ |  | 176 |  | 12,773 |
| Commercial loans |  | 2,691 |  | 2,527 |  | $(3,615)$ |  | 207 |  | 1,810 |
| Consumer installment loans |  | 257 |  | 67 |  | (288) |  | 205 |  | 241 |
| All other loans |  | 75 |  | (64) |  |  |  |  |  | 11 |
| Total loans | \$ | 25,543 | \$ | 1,498 |  | $(12,794)$ | \$ | 588 | \$ | 14,835 |

The following tables present information on the non-covered loans evaluated for impairment in the allowance for loan losses as of September 30, 2012 and December 31, 2011 (dollars in thousands):

|  | September 30, 2012 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Allow <br> Individually Evaluated for Impairment ${ }^{(1)}$ | Con Cv In | for Loan ectively ated for airment | Sses Total | Record <br> Individually Evaluated for Impairment | ed Cv In | vestment llectively luated for pairment | Loans <br> Total |
| Mortgage loans on real estate: |  |  |  |  |  |  |  |  |
| Residential 1-4 family | \$ 917 | \$ | 3,181 | \$ 4,098 | \$ 9,747 | \$ | 121,445 | \$ 131,192 |
| Commercial | 438 |  | 2,442 | 2,880 | 16,383 |  | 225,309 | 241,692 |
| Construction and land development | 2,189 |  | 2,501 | 4,690 | 15,806 |  | 48,498 | 64,304 |
| Second mortgages | 39 |  | 222 | 261 | 282 |  | 7,287 | 7,569 |
| Multifamily |  |  | 272 | 272 |  |  | 22,018 | 22,018 |
| Agriculture | 8 |  | 36 | 44 | 55 |  | 10,472 | 10,527 |
| Total real estate loans | 3,591 |  | 8,654 | 12,245 | 42,273 |  | 435,029 | 477,302 |
| Commercial loans | 104 |  | 1,708 | 1,812 | 971 |  | 72,444 | 73,415 |
| Consumer installment loans | 14 |  | 217 | 231 | 142 |  | 7,300 | 7,442 |
| All other loans |  |  | 15 | 15 |  |  | 1,565 | 1,565 |
| Total loans | \$ 3,709 | \$ | 10,594 | \$ 14,303 | \$ 43,386 | \$ | 516,338 | \$ 559,724 |

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## COMMUNITY BANKERS TRUST CORPORATION

## Notes to Unaudited Consolidated Financial Statements

|  | December 31, 2011 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Individually Evaluated for Impairment | C | for Loan ectively uated for airment | asses Total | Record Individually Evaluated for Impairment ${ }^{(1)}$ | ${ }_{\text {Cd }}^{\text {C }}$ | vestment i llectively luated for pairment | Loans <br> Total |
| Mortgage loans on real estate: |  |  |  |  |  |  |  |  |
| Residential 1-4 family | \$ 1,088 | \$ | 2,363 | \$ 3,451 | \$ 8,921 | \$ | 118,279 | \$ 127,200 |
| Commercial | 829 |  | 2,219 | 3,048 | 20,780 |  | 199,691 | 220,471 |
| Construction and land development | 1,792 |  | 3,937 | 5,729 | 22,538 |  | 53,153 | 75,691 |
| Second mortgages | 105 |  | 191 | 296 | 418 |  | 7,711 | 8,129 |
| Multifamily |  |  | 224 | 224 |  |  | 19,746 | 19,746 |
| Agriculture | 2 |  | 23 | 25 | 330 |  | 11,114 | 11,444 |
| Total real estate loans | 3,816 |  | 8,957 | 12,773 | 52,987 |  | 409,694 | 462,681 |
| Commercial loans | 308 |  | 1,502 | 1,810 | 1,250 |  | 70,899 | 72,149 |
| Consumer installment loans | 32 |  | 209 | 241 | 348 |  | 8,113 | 8,461 |
| All other loans | 1 |  | 10 | 11 | 127 |  | 1,532 | 1,659 |
| Total loans | \$ 4,157 | \$ | 10,678 | \$ 14,835 | \$ 54,712 | \$ | 490,238 | \$ 544,950 |

${ }^{(1)}$ The category Individually Evaluated for Impairment includes loans individually evaluated for impairment and determined not to be impaired. These loans total $\$ 16.5$ million and $\$ 19.6$ million at September 30, 2012 and December 31, 2011, respectively. The allowance for loans losses allocated to these loans is $\$ 743,000$ and $\$ 1.4$ million at September 30, 2012 and December 31, 2011, respectively.
Non-covered loans are monitored for credit quality on a recurring basis. These credit quality indicators are defined as follows:

Pass - A pass loan is not adversely classified, as it does not display any of the characteristics for adverse classification. This category includes purchased loans that are $100 \%$ guaranteed by U.S. Government agencies of $\$ 42.0$ million and $\$ 36.5$ million at September 30, 2012 and December 31, 2011, respectively.

Special Mention - A special mention loan has potential weaknesses that deserve management s close attention. If left uncorrected, such potential weaknesses may result in deterioration of the repayment prospects or collateral position at some future date. Special mention loans are not adversely classified and do not warrant adverse classification.

Substandard - A substandard loan is inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans classified as substandard generally have a well defined weakness, or weaknesses, that jeopardize the liquidation of the debt. These loans are characterized by the distinct possibility of loss if the deficiencies are not corrected.

Doubtful - A doubtful loan has all the weaknesses inherent in a loan classified as substandard with the added characteristics that the weaknesses make collection or liquidation in full highly questionable and improbable, on the basis of currently existing facts, conditions, and values.

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## Notes to Unaudited Consolidated Financial Statements

The following tables present the composition of non-covered loans by credit quality indicator at September 30, 2012 and December 31, 2011 (dollars in thousands):

|  | September 30, 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Pass | Special <br> Mention | Substandard |  | Doubtful | Total |
| Mortgage loans on real estate: |  |  |  |  |  |  |
| Residential 1-4 family | \$ 113,504 | \$ 8,235 | \$ | 9,453 | \$ | \$ 131,192 |
| Commercial | 203,939 | 21,372 |  | 16,381 |  | 241,692 |
| Construction and land development | 37,663 | 10,835 |  | 15,806 |  | 64,304 |
| Second mortgages | 6,890 | 397 |  | 282 |  | 7,569 |
| Multifamily | 20,841 | 1,177 |  |  |  | 22,018 |
| Agriculture | 10,473 |  |  | 54 |  | 10,527 |
| Total real estate loans | 393,310 | 42,016 |  | 41,976 |  | 477,302 |
| Commercial loans | 71,254 | 1,189 |  | 972 |  | 73,415 |
| Consumer installment loans | 7,083 | 217 |  | 142 |  | 7,442 |
| All other loans | 1,565 |  |  |  |  | 1,565 |
| Total loans | \$ 473,212 | \$ 43,422 | \$ | 43,090 | \$ | \$ 559,724 |


|  | December 31, 2011 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Pass | Special Mention | Substandard |  | Doubtful |  | Total |
| Mortgage loans on real estate: |  |  |  |  |  |  |  |
| Residential 1-4 family | \$ 107,926 | \$ 10,519 | \$ | 8,688 | \$ | 67 | \$ 127,200 |
| Commercial | 162,744 | 39,506 |  | 18,221 |  |  | 220,471 |
| Construction and land development | 34,391 | 18,876 |  | 22,424 |  |  | 75,691 |
| Second mortgages | 7,135 | 576 |  | 418 |  |  | 8,129 |
| Multifamily | 16,199 | 3,547 |  |  |  |  | 19,746 |
| Agriculture | 10,897 | 494 |  | 53 |  |  | 11,444 |
| Total real estate loans | 339,292 | 73,518 |  | 49,804 |  | 67 | 462,681 |
| Commercial loans | 68,511 | 1,983 |  | 1,597 |  | 58 | 72,149 |
| Consumer installment loans | 7,878 | 235 |  | 343 |  | 5 | 8,461 |
| All other loans | 1,659 |  |  |  |  |  | 1,659 |
| Total loans | \$ 417,340 | \$ 75,736 | \$ | 51,744 | \$ | 130 | \$ 544,950 |

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In accordance with ASU 2011-02, the Company assesses all loan modifications to determine whether they are considered troubled debt restructurings (TDRs) under the guidance. During the three months ended September 30, 2012, the Company modified two loans that were considered to be TDRs. The Company extended the terms for one of these loans and lowered the interest rate for one of these loans. The following table presents information relating to loans modified as TDRs during the three months ended September 30, 2012 (dollars in thousands):

|  | Number <br> of <br> Contracts | Three months ended September 30, 2012 <br> Pre-Modification Outstanding <br> Recorded <br> Investment | Post-Modification Outstanding <br> Recorded <br> Investment |  |
| :--- | :---: | :---: | :---: | :---: |
| Mortgage loans on real estate: | 1 | $\$$ | 294 | $\$$ |
| Residential 1-4 family$\quad 1$ |  | 2,979 | 294 |  |
| Commercial | 2 |  | 3,273 | 2,777 |
| Total real estate loans | 2 | $\$$ | 3,273 | $\$$ |
| Total loans |  |  |  | 3,071 |

During the nine months ended September 30, 2012, the Company modified seven loans that were considered to be TDRs. The Company extended the terms for three of these loans and lowered the interest rate for six of these loans. The following table presents information relating to loans modified as TDRs during the nine months ended September 30, 2012 (dollars in thousands):

|  | $\begin{aligned} & \text { Number } \\ & \text { of } \\ & \text { Contracts } \end{aligned}$ | Pre-Modification Outstanding Post-Modification Outstanding <br> Recorded <br> Investment <br> Recorded <br> Investment |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage loans on real estate: |  |  |  |  |  |
| Residential 1-4 family | 3 | \$ | 765 | \$ | 765 |
| Commercial | 2 |  | 4,150 |  | 3,948 |
| Construction and land development | 1 |  | 675 |  | 675 |
| Total real estate loans | 6 |  | 5,590 |  | 5,388 |
| Commercial loans | 1 |  | 74 |  | 74 |
| Total loans | 7 | \$ | 5,664 | \$ | 5,462 |

No loans were modified during the three months ended September 30, 2011. During the nine months ended September 30, 2011, the Company modified six loans that were considered to be TDRs. The Company extended the terms for five of these loans and lowered the interest rates for six of these loans. The following table presents information relating to loans modified as TDRs during the nine months ended September 30, 2011 (dollars in thousands):

|  | Number <br> of <br> Contracts | Nine months ended September 30, 2011 <br> Pre-Modification Outstanding <br> Recorded <br> Investment | Post-Modification Outstanding <br> Recorded <br> Investment |
| :--- | :---: | :---: | :---: |
| Mortgage loans on real estate: |  |  |  |


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| :--- | :---: | :---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| Residential 1-4 family | 3 | $\$$ | 722 | $\$$ | 679 |
| Commercial | 2 |  | 5,518 | 4,132 |  |
|  |  |  |  |  |  |
| Total real estate loans | 5 | 6,240 | 4,811 |  |  |
| Commercial loans | 1 |  | 560 | 531 |  |
| Total loans | 6 | $\$$ | 6,800 | $\$$ | 5,342 |

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A loan is considered to be in default if it is 90 days or more past due. There were two TDRs that resulted in default during each of the three and nine months ended September 30, 2012 that had been restructured during the previous 12 months. The following table presents information relating to TDRs that resulted in default during the three and nine months ended September 30, 2012 (dollars in thousands):

|  | Three and nine months ended September 30, 2012 <br> Number <br> of <br> Contracts | Recorded <br> Investment |  |
| :--- | :---: | :---: | :---: |
| Mortgage loans on real estate: | 1 | $\$$ | 668 |
| Construction and land development | 1 | 668 |  |
| Total real estate loans | 1 | 74 |  |
| Commercial loans | 2 | $\$$ | 742 |

There was one TDR that resulted in default during the three months ended September 30, 2011 that had been restructured during the previous 12 months. This commercial real estate loan had a recorded investment of $\$ 1.4$ million at September 30, 2011.

There were four TDRs that resulted in default during the nine months ended September 30, 2011 that had been restructured during the previous 12 months. The following table presents information relating to TDRs that resulted in default during the nine months ended September 30, 2011 (dollars in thousands):

|  | Nine months ended September 30, 2011 <br> Number <br> of <br> Contracts |  | Recorded Investment |
| :--- | :---: | :---: | ---: |
| Mortgage loans on real estate: | 2 | $\$$ | 406 |
| Residential 1-4 family | 1 |  |  |
| Commercial | 3 | 1,416 |  |
| Total real estate loans | 1 | 1,822 |  |
| Commercial loans | 4 | $\$$ | 2,347 |
| Total loans |  |  |  |

In the determination of the allowance for loan losses, management considers TDRs and subsequent defaults in these restructures by reviewing for impairment in accordance with ASC 310-10-35, Receivables, Subsequent Measurement.

At September 30, 2012, the Company had 1-4 family mortgages in the amount of $\$ 157.4$ million pledged as collateral to the Federal Home Loan Bank for a total borrowing capacity of $\$ 101.4$ million.

## 4. LOANS COVERED BY FDIC SHARED LOSS AGREEMENT (COVERED LOANS)

On January 30, 2009, the Company entered into a Purchase and Assumption Agreement with the Federal Deposit Insurance Corporation (FDIC) to assume all of the deposits and certain other liabilities and acquire substantially all assets of Suburban Federal Savings Bank (SFSB). The

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Company is applying the provisions of FASB ASC 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality, to all loans acquired in the SFSB transaction (the covered loans ). Of the total $\$ 198.3$ million in loans acquired, $\$ 49.1$ million met the criteria of ASC 310-30. These loans, consisting mainly of construction loans, were deemed impaired at the acquisition date. The remaining $\$ 149.1$ million of loans acquired, comprised mainly of residential 1-4 family, were analogized to meet the criteria of ASC 310-30. Analysis of this portfolio revealed that SFSB utilized weak underwriting and documentation standards, which led the Company to believe that significant losses were probable given the economic environment at the time.

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As of September 30, 2012 and December 31, 2011, the outstanding contractual balance of the covered loans was $\$ 143.5$ million and $\$ 160.0$ million, respectively. The carrying amount, by loan type, as of these dates is as follows (dollars in thousands):

|  | September 30, 2012 |  | December 31, 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | \% of |  | \% of |
|  | Amount | Covered | Amount | Covered Loans |
| Mortgage loans on real estate: |  |  |  |  |
| Residential 1-4 family | \$ 78,133 | 87.67\% | \$ 84,734 | 86.85\% |
| Commercial | 2,030 | 2.28 | 2,170 | 2.22 |
| Construction and land development | 3,328 | 3.73 | 4,260 | 4.38 |
| Second mortgages | 5,148 | 5.78 | 5,894 | 6.04 |
| Multifamily | 308 | 0.35 | 316 | 0.32 |
| Agriculture | 172 | 0.18 | 179 | 0.18 |
| Total real estate loans | 89,119 | 99.99 | 97,553 | 99.99 |
| Commercial loans |  |  |  |  |
| Consumer installment loans | 2 | 0.01 | 8 | 0.01 |
| All other loans |  |  |  |  |
| Total covered loans | \$89,121 | 100.00\% | \$ 97,561 | 100.00\% |

Activity in the allowance for loan losses on covered loans for the nine months ended September 30, 2012 and the year ended December 31, 2011 was comprised of the following (dollars in thousands):

|  | December 31, 2011 |  | Provision Allocation |  | Charge offs |  | Recoveries |  | September 30, 2012 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage loans on real estate: |  |  |  |  |  |  |  |  |  |  |
| Residential 1-4 family | \$ | 473 | \$ | (274) |  |  | \$ | 9 | \$ | 196 |
| Commercial |  | 303 |  | (43) |  |  |  |  |  | 260 |
| Construction and land development |  |  |  | 4 |  | (22) |  | 18 |  |  |
| Second mortgages |  |  |  |  |  |  |  |  |  |  |
| Multifamily |  |  |  | 63 |  | (315) |  | 252 |  |  |
| Agriculture |  |  |  |  |  |  |  |  |  |  |
| Total real estate loans |  | 776 |  | (250) |  | (349) |  | 279 |  | 456 |
| Commercial loans |  |  |  |  |  |  |  |  |  |  |
| Consumer installment loans |  |  |  |  |  |  |  |  |  |  |
| All other loans |  |  |  |  |  |  |  |  |  |  |
| Total covered loans | \$ | 776 | \$ | (250) |  | (349) | \$ | 279 | \$ | 456 |

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## COMMUNITY BANKERS TRUST CORPORATION

## Notes to Unaudited Consolidated Financial Statements

|  | December 31, 2010 |  | Provision <br> Allocation | Charge offs |  | Recoveries | December 31, 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage loans on real estate: |  |  |  |  |  |  |  |  |
| Residential 1-4 family | \$ | 526 | \$ |  |  | \$ | \$ | 473 |
| Commercial |  | 303 |  |  |  |  |  | 303 |
| Construction and land development |  |  |  |  |  |  |  |  |
| Second mortgages |  |  |  |  |  |  |  |  |
| Multifamily |  |  |  |  |  |  |  |  |
| Agriculture |  |  |  |  |  |  |  |  |
| Total real estate loans |  | 829 |  |  | (53) |  |  | 776 |
| Commercial loans |  |  |  |  |  |  |  |  |
| Consumer installment loans |  |  |  |  |  |  |  |  |
| All other loans |  |  |  |  |  |  |  |  |
| Total covered loans | \$ | 829 | \$ |  | (53) | \$ | \$ | 776 |

The following table presents information on the covered loans collectively evaluated for impairment in the allowance for loan losses at September 30, 2012 and December 31, 2011 (dollars in thousands):

|  | September 30, 2012 |  |  | December 31, 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Allowance for loan losses | Recorded investment in loans |  | Allowance for loan losses | Recorded investment in loans |  |
| Mortgage loans on real estate: |  |  |  |  |  |  |
| Residential 1-4 family | \$ 196 | \$ | 78,133 | \$ 473 | \$ | 84,734 |
| Commercial | 260 |  | 2,030 | 303 |  | 2,170 |
| Construction and land development |  |  | 3,328 |  |  | 4,260 |
| Second mortgages |  |  | 5,148 |  |  | 5,894 |
| Multifamily |  |  | 308 |  |  | 316 |
| Agriculture |  |  | 172 |  |  | 179 |
| Total real estate loans | 456 |  | 89,119 | 776 |  | 97,553 |
| Commercial loans |  |  |  |  |  |  |
| Consumer installment loans |  |  | 2 |  |  | 8 |
| All other loans |  |  |  |  |  |  |
| Total covered loans | \$ 456 | \$ | 89,121 | \$ 776 |  | 97,561 |

The change in the accretable yield balance for the nine months ended September 30, 2012 and the year ended December 31, 2011 is as follows (dollars in thousands):

| Balance, January 1, 2011 | $\$ 75,718$ |
| :--- | ---: |
| Accretion | $(17,525)$ |
| Reclassification to Non-accretable Yield | $(1,883)$ |

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| Balance, December 31, 2011 | 56,310 |
| :--- | :---: |
| Accretion | $(11,211)$ |
| Reclassification from Non-accretable Yield | 10,069 |
|  |  |
| Balance, September 30, 2012 | $\$ 55,168$ |

The covered loans are not classified as nonperforming assets as of September 30, 2012, as the loans are accounted for on a pooled basis, and interest income, through accretion of the difference between the carrying amount of the loans and the expected cash flows, is being recognized on all purchased loans.

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## COMMUNITY BANKERS TRUST CORPORATION

Notes to Unaudited Consolidated Financial Statements

## 5. FDIC AGREEMENTS AND FDIC INDEMNIFICATION ASSET

On January 30, 2009, the Company entered into a Purchase and Assumption Agreement with the FDIC to assume all of the deposits and certain other liabilities and acquire substantially all assets of SFSB. Under the shared loss agreements that are part of that agreement, the FDIC will reimburse the Bank for $80 \%$ of losses arising from covered loans and foreclosed real estate assets, on the first $\$ 118$ million in losses on such covered loans and foreclosed real estate assets, and for $95 \%$ of losses on covered loans and foreclosed real estate assets thereafter. Under the shared loss agreements, a loss on a covered loan or foreclosed real estate is defined generally as a realized loss incurred through a permitted disposition, foreclosure, short-sale or restructuring of the covered loan or foreclosed real estate. The reimbursements for losses on single family one-to-four residential mortgage loans are to be made quarterly through January 2014, and the reimbursements for losses on other covered assets are to be made quarterly through January 2019. Prior to the third quarter of 2011, reimbursements for losses on single family one-to-four mortgage loans were made monthly. The shared loss agreements provide for indemnification from the first dollar of losses without any threshold requirement. The reimbursable losses from the FDIC are based on the book value of the relevant loan as determined by the FDIC at the date of the transaction, January 30, 2009. New loans made after that date are not covered by the shared loss agreements. The fair value of the shared loss agreements is detailed below.

The Company is accounting for the shared loss agreements as an indemnification asset pursuant to the guidance in FASB ASC 805, Business Combinations. The FDIC indemnification asset is required to be measured in the same manner as the asset or liability to which it relates. The FDIC indemnification asset is measured separately from the covered loans and other real estate owned assets (OREO) because it is not contractually embedded in the covered loan and other real estate owned assets and is not transferable should the Company choose to dispose of them. Fair value was estimated using projected cash flows available for loss sharing based on the credit adjustments estimated for each loan pool and other real estate owned and the loss sharing percentages outlined in the shared loss agreements with the FDIC. These cash flows were discounted to reflect the uncertainty of the timing and receipt of the loss sharing reimbursement from the FDIC.

Because the acquired loans are subject to shared loss agreements and a corresponding indemnification asset exists to represent the value of expected payments from the FDIC, increases and decreases in loan accretable yield due to changing loss expectations will also have an impact to the valuation of the FDIC indemnification asset. Improvement in loss expectations will typically increase loan accretable yield and decrease the value of the FDIC indemnification asset and, in some instances, result in an amortizable premium on the FDIC indemnification asset. Increases in loss expectations will typically be recognized as impairment in the current period through allowance for loan losses, resulting in additional noninterest income for the amount of the increase in the FDIC indemnification asset.

In addition to the premium amortization, the balance of the FDIC indemnification asset is affected by expected payments from the FDIC. Under the terms of the shared loss agreements, the FDIC will reimburse the Company for loss events incurred related to the covered loan portfolio. These events include such things as future writedowns due to decreases in the fair market value of OREO, net loan charge offs and recoveries, and net gains and losses on OREO sales.

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## Notes to Unaudited Consolidated Financial Statements

The following table presents the balances of the FDIC indemnification asset at September 30, 2012 and December 31, 2011 (dollars in thousands):

|  | Anticipated Expected Losses |  |  | Estimated Loss Sharing Value | Amortizable Premium (Discount) at Present Value |  | FDIC <br> Indemnification <br> Asset <br> Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January 1, 2011 |  | 46,250 |  | 37,000 |  | 21,369 |  | 58,369 |
| Increases: |  |  |  |  |  |  |  |  |
| Writedown of OREO property to FMV |  | 1,902 |  | 1,522 |  |  |  | 1,522 |
| Decreases: |  |  |  |  |  |  |  |  |
| Net amortization of premium |  |  |  |  |  | $(10,364)$ |  | $(10,364)$ |
| Reclassifications to FDIC receivable: |  |  |  |  |  |  |  |  |
| Net loan charge offs and recoveries |  | $(3,319)$ |  | $(2,655)$ |  |  |  | $(2,655)$ |
| OREO sales |  | $(2,764)$ |  | $(2,211)$ |  |  |  | $(2,211)$ |
| Reimbursements requested from FDIC |  | $(2,525)$ |  | $(2,020)$ |  |  |  | $(2,020)$ |
| Reforecasted Change in Anticipated Expected Losses |  | $(10,831)$ |  | $(8,665)$ |  | 8,665 |  |  |
| December 31, 2011 | \$ | 28,713 |  | \$ 22,971 | \$ | 19,670 | \$ | 42,641 |
| Increases: |  |  |  |  |  |  |  |  |
| Writedown of OREO property to FMV |  | 535 |  | 428 |  |  |  | 428 |
| Decreases: |  |  |  |  |  |  |  |  |
| Net amortization of premium |  |  |  |  |  | $(5,444)$ |  | $(5,444)$ |
| Reclassifications to FDIC receivable: |  |  |  |  |  |  |  |  |
| Net loan charge offs and recoveries |  | (975) |  | (780) |  |  |  | (780) |
| OREO sales |  | (540) |  | (432) |  |  |  | (432) |
| Reimbursements requested from FDIC |  | (277) |  | (222) |  |  |  | (222) |
| Reforecasted Change in Anticipated Expected Losses |  | $(3,902)$ |  | $(3,122)$ |  | 3,122 |  |  |
| September 30, 2012 | \$ | 23,554 |  | \$ 18,843 | \$ | 17,348 | \$ | 36,191 |

## 6. OTHER INTANGIBLES

Core deposit intangible assets are amortized over the period of expected benefit, ranging from 2.6 to 9 years. Core deposit intangibles are recognized, amortized and evaluated for impairment as required by FASB ASC 350, Intangibles. As a result of the mergers with TransCommunity Financial Corporation (TFC), and BOE Financial Services of Virginia, Inc. (BOE) on May 31, 2008, the Company recorded $\$ 15.0$ million in core deposit intangible assets. Core deposit intangibles resulting from the Georgia and Maryland transactions, in 2008 and 2009, respectively, equaled $\$ 3.2$ million and $\$ 2.2$ million, respectively, and will be amortized over approximately 9 years.

Other intangible assets are presented in the following table (dollars in thousands):

|  | Core Deposit Intangibles |  |
| :---: | :---: | :---: |
| Balance, January 1, 2011 | \$ | 14,819 |
| Amortization |  | $(2,261)$ |

Balance, December 31, 2011 ..... 12,558Amortization$(1,695)$

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## COMMUNITY BANKERS TRUST CORPORATION

## Notes to Unaudited Consolidated Financial Statements

## 7. DEPOSITS

The following table provides interest-bearing deposit information, by type, as of September 30, 2012 and December 31, 2011 (dollars in thousands):

|  | September 30, 2012 |  | December 31, 2011 |  |
| :--- | :---: | :---: | ---: | ---: |
| NOW | $\$$ | 117,120 | $\$$ | 128,758 |
| MMDA |  | 113,288 | 115,397 |  |
| Savings |  | 76,499 | 69,872 |  |
| Time deposits less than $\$ 100,000$ | 292,374 | 326,383 |  |  |
| Time deposits $\$ 100,000$ and over |  | 263,087 | 228,128 |  |
| Total interest-bearing deposits | $\$$ | 862,368 | $\$$ | 868,538 |

## 8. ACCUMULATED OTHER COMPREHENSIVE INCOME

The following tables present activity in accumulated other comprehensive income for the three and nine months ended September 30, 2012 and 2011 (dollars in thousands):

|  | Three months ended September 30, 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Defined Benefit Pension Plan |  | Total Other Comprehensive Income (Loss) |  |
|  | Unrealized Gain/(Loss) on Securities |  |  |  |  |
| Beginning balance | \$ 3,839 | \$ | $(1,038)$ | \$ | 2,801 |
| Current period other comprehensive income loss | (753) |  |  |  | (753) |
| Ending balance | \$ 3,086 | \$ | $(1,038)$ | \$ | 2,048 |


|  | Three months ended September 30, 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Unrealized Gain/(Loss) on Securities | $\begin{gathered} \text { Defined } \\ \text { Benefit } \\ \text { Pension Plan } \end{gathered}$ |  | Other <br> ehensive <br> ome <br> oss) |
| Beginning balance | \$ 2,296 | \$ | \$ | 2,296 |
| Current period other comprehensive income | 227 |  |  | 227 |
| Ending balance | \$ 2,523 | \$ | \$ | 2,523 |


| Nine months ended September 30, 2012 |  |  |
| :---: | :---: | :---: |
| Unrealized |  | Total Other |
| Gain/(Loss) | Defined | Comprehensive |
| on | Benefit | Income |
| Securities | Pension Plan | (Loss) |


| Beginning balance | \$ 3,257 | \$ | $(1,038)$ | \$ | 2,219 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Current period other comprehensive income loss | (171) |  |  |  | (171) |
| Ending balance | \$ 3,086 | \$ | $(1,038)$ | \$ | 2,048 |

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## COMMUNITY BANKERS TRUST CORPORATION

## Notes to Unaudited Consolidated Financial Statements

|  | Nine months ended September 30, 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Unrealized Gain/Loss on Securities | Defined Benefit Pension Plan |  | Other hensive me |
| Beginning balance | \$ (145) | \$ | \$ | (145) |
| Current period other comprehensive income | 2,668 |  |  | 2,668 |
| Ending balance | \$ 2,523 | \$ | \$ | 2,523 |

## 9. FAIR VALUES OF ASSETS AND LIABILITIES

FASB ASC 820, Fair Value Measurements and Disclosures, defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. ASC 820 requires that valuation techniques maximize the use of observable inputs and minimize the use of unobservable inputs and also establishes a fair value hierarchy that prioritizes the valuation inputs into three broad levels. The Company groups assets and liabilities at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

Level 1 Valuation is based upon quoted prices for identical instruments traded in active markets.

Level 2 Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 Valuation is determined using model-based techniques with significant assumptions not observable in the market. These unobservable assumptions reflect the Company s own estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include the use of third party pricing services, option pricing models, discounted cash flow models and similar techniques.
FASB ASC 825, Financial Instruments, allows an entity the irrevocable option to elect fair value for the initial and subsequent measurement for certain financial assets and liabilities on a contract-by-contract basis. The Company has not made any material ASC 825 elections as of September 30, 2012.

## Assets and Liabilities Recorded at Fair Value on a Recurring Basis

The Company utilizes fair value measurements to record adjustments to certain assets to determine fair value disclosures. Securities available for sale and loans held for sale are recorded at fair value on a recurring basis. The tables below present the recorded amount of assets and liabilities measured at fair value on a recurring basis (dollars in thousands).

|  | September 30, 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Level 1 | Level 2 |  | Level 3 |
| Investment securities available for sale |  |  |  |  |  |
| U.S. Treasury issue and other U.S. Gov $t$ agencies | \$ 110,899 | \$ 105,743 | \$ | 5,156 | \$ |
| U.S. Gov t sponsored agencies | 509 |  |  | 509 |  |

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| State, county, and municipal | 105,738 | 657 | 105,081 |  |
| :--- | ---: | ---: | ---: | ---: |
| Corporate and other bonds | 6,608 | 264 | 6,344 |  |
| Mortgage backed | U.S. Gov $t$ agencies | 17,236 |  | 17,236 |
| Mortgage backed | U.S. Gov $t$ sponsored agencies | 15,404 |  | 15,404 |
|  |  |  |  |  |
| Total investment securities available for sale | 256,394 | 106,664 | 149,730 |  |
| Loans held for resale | 1,736 |  | 1,736 |  |
| Total assets at fair value | $\$ 258,130$ | $\$ 106,664$ | $\$ 151,466$ | $\$$ |
| Total liabilities at fair value | $\$$ | $\$$ | $\$$ | $\$$ |

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## COMMUNITY BANKERS TRUST CORPORATION

## Notes to Unaudited Consolidated Financial Statements

|  |  | December 31, 2011 |
| :--- | ---: | ---: | ---: | ---: |
| Level 2 |  |  |$\quad$ Level 3

## Investment securities available for sale

Investment securities available for sale are recorded at fair value each reporting period. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security s credit rating, prepayment assumptions and other factors such as credit loss assumptions.

The Company utilizes a third party vendor to provide fair value data for purposes of determining the fair value of its available for sale securities portfolio. The third party vendor uses a reputable pricing company for security market data. The third party vendor has controls and edits in place for month-to-month market checks and zero pricing, and a Statement on Standards for Attestation Engagements No. 16 report is obtained from the third party vendor on an annual basis. The Company makes no adjustments to the pricing service data received for its securities available for sale.

Level 1 securities include those traded on an active exchange, such as the New York Stock Exchange, U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include mortgage-backed securities issued by government sponsored entities, municipal bonds and corporate debt securities. Securities classified as Level 3 include asset-backed securities in less liquid markets.

## Loans held for resale

The carrying amounts of loans held for resale approximate fair value.

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## COMMUNITY BANKERS TRUST CORPORATION

## Notes to Unaudited Consolidated Financial Statements

## Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

The Company is also required to measure and recognize certain other financial assets at fair value on a nonrecurring basis on the consolidated balance sheet. For assets measured at fair value on a nonrecurring basis in 2012 and still held on the consolidated balance sheet at September 30, 2012, the following table provides the fair value measures by level of valuation assumptions used for those assets.

|  | September 30, 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Total | Level 1 | Level 2 | Level 3 |
| Impaired loans, non-covered | \$ 17,358 | \$ | \$ 2,394 | \$ 14,964 |
| Other real estate owned (OREO), non-covered | 11,896 |  |  | 11,896 |
| Other real estate owned (OREO), covered | 2,943 |  | 106 | 2,837 |
| Total assets at fair value | \$ 32,197 | \$ | \$ 2,500 | \$ 29,697 |
| Total liabilities at fair value | \$ | \$ | \$ | \$ |


|  | December 31, 2011 |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | Total | Level 1 | Level 2 | Level 3 |
| Impaired loans, non-covered | $\$ 22,082$ | $\$ 308$ | $\$ 8,857$ | $\$ 12,917$ |
| Other real estate owned (OREO), non-covered | 10,252 |  |  | 10,252 |
| Other real estate owned (OREO), covered | 5,764 |  | 533 | 5,231 |
| Total assets at fair value | $\$ 38,098$ | $\$ 308$ | $\$ 9,390$ | $\$ 28,400$ |
| Total liabilities at fair value | $\$$ | $\$$ | $\$$ | $\$$ |

## Impaired loans, non-covered

Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement are considered impaired. Once a loan is identified as individually impaired, management measures the impairment in accordance with FASB ASC 310, Receivables. The fair value of impaired loans is estimated using one of several methods, including collateral value and discounted cash flows. Those impaired loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceeds the recorded investments in such loans. At September 30, 2012 and December 31, 2011, a majority of total impaired loans were evaluated based on the fair value of the collateral. The Company frequently obtains appraisals prepared by external professional appraisers for classified loans greater than $\$ 250,000$ when the most recent appraisal is greater than 12 months old. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the impaired loan within Level 2.

The Company may also identify collateral deterioration based on current market sales data, including price and absorption, as well as input from real estate sales professionals and developers, county or city tax assessments, market data and on-site inspections by Company personnel. Internally prepared estimates generally result from current market data and actual sales data related to the Company s collateral or where the collateral is located. When management determines that the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the impaired loan as nonrecurring Level 3. In instances where an appraisal received subsequent to an internally prepared estimate reflects a higher collateral value, management does not revise the carrying amount. Impaired loans can also be evaluated for impairment using the present value of expected future cash flows discounted at the loan s effective interest rate. The measurement of impaired loans using future cash flows discounted at the loan seffective interest rate rather than the market rate of interest rate is

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not a fair value measurement and is therefore excluded from fair value disclosure requirements. Reviews of classified loans are performed by management on a quarterly basis.

## Other real estate owned, covered and non-covered

Other real estate owned (OREO) assets are adjusted to fair value less estimated selling costs upon transfer of the related loans to OREO property. Subsequent to the transfer, valuations are periodically performed by management and the assets are carried at the lower of carrying value or fair value less estimated selling costs. Fair value is based upon independent market prices, appraised values of the collateral or management s estimation of the value of the collateral. When the fair value of the collateral is based on an observable market price or a current appraised value,

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## COMMUNITY BANKERS TRUST CORPORATION

## Notes to Unaudited Consolidated Financial Statements

the Company records the foreclosed asset within Level 2 . When an appraised value is not available or management determines that the fair value of the collateral is further impaired below the appraised value due to such things as absorption rates and market conditions, the Company records the foreclosed asset within Level 3 of the fair value hierarchy.

## Fair Value of Financial Instruments

FASB ASC 825, Financial Instruments, requires disclosure of the fair value of financial assets and financial liabilities, including those financial assets and financial liabilities that are not measured and reported at fair value on a recurring or nonrecurring basis. FASB ASC 825 excludes certain financial instruments and all nonfinancial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented may not necessarily represent the underlying fair value of the Company.

The following reflects the fair value of financial instruments, whether or not recognized on the consolidated balance sheet, at fair value measures by level of valuation assumptions used for those assets. This table excludes financial instruments for which the carrying value approximates fair value.

September 30, 2012

| (dollars in thousands) | Carrying Value | Estimated |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Fair <br> Value |  | Level 2 | Level 3 |
| Financial assets: |  |  |  |  |  |  |
| Securities held to maturity | \$ 48,689 | \$ | 52,013 | \$ | \$ 52,013 | \$ |
| Loans, non-covered | 545,229 |  | 549,978 |  | 549,978 |  |
| Loans, covered | 88,665 |  | 100,464 |  |  | 100,464 |
| FDIC indemnification asset | 36,191 |  | 18,575 |  |  | 18,575 |
| Financial liabilities: |  |  |  |  |  |  |
| Interest-bearing deposits | 862,368 |  | 844,501 |  | 844,501 |  |
| Borrowings | 54,124 |  | 54,847 |  | 54,847 |  |



The following methods were used to estimate the fair value of all other financial instruments recognized in the accompanying balance sheets at amounts other than fair value as of September 30, 2012. The Company applied the provisions of ASC 820 to the fair value measurements of financial instruments not recognized on the consolidated balance sheet at fair value. The provisions requiring the Company to maximize the use of observable inputs and to measure fair value using a notion of exit price were factored into the Company s selection of inputs into its established valuation techniques.

## Financial Assets

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## Cash and cash equivalents

The carrying amounts of cash and due from banks, interest-bearing bank deposits, and federal funds sold approximate fair value.

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## COMMUNITY BANKERS TRUST CORPORATION

Notes to Unaudited Consolidated Financial Statements

## Securities held for investment

For securities held for investment, fair values are based on quoted market prices or dealer quotes.

## Restricted securities

The carrying value of restricted securities approximates their fair value based on the redemption provisions of the respective issuer.

## Loans held for resale

The carrying amounts of loans held for resale approximate fair value.

## Loans not covered by FDIC shared loss agreement (non-covered loans)

For certain homogeneous categories of loans, such as some residential mortgages and other consumer loans, fair value is estimated using the quoted market prices for securities backed by similar loans, adjusted for differences in loan characteristics. The fair value of other types of loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.

## Loans covered by FDIC shared loss agreement (covered loans)

Fair values for covered loans are based on a discounted cash flow methodology that considers various factors including the type of loan and related collateral, classification status, term of loan and whether or not the loans are amortizing. Loans were pooled together according to similar characteristics and were treated in the aggregate when applying various valuation techniques. The discount rates used for loans are based on the rates used at acquisition (which were based on market rates for new originations of comparable loans) adjusted for any material changes in interest rates since acquisition. Increases in cash flow expectations since acquisition resulted in estimated fair value being higher than carrying value. The increase in cash flows is also reflected in a transfer from unaccretable yield to accretable yield as disclosed in Note 4.

## FDIC indemnification asset

Loss sharing assets are measured separately from the related covered assets as they are not contractually embedded in the covered assets and are not transferable with the assets should the Company choose to dispose of them. Fair value is estimated using projected cash flows related to the obligations under the shared loss agreements based on the expected reimbursements for losses and the applicable loss sharing percentages. These expected reimbursements do not include reimbursable amounts related to future covered expenditures. These cash flows were discounted to reflect the uncertainty of the timing and receipt of the loss sharing reimbursement from the FDIC. A reduction in loss expectations has resulted in the estimated fair value of the FDIC indemnification asset being lower than its carrying value. This creates a premium that is amortized over the life of the asset and is reflected in Note 5.

## Accrued interest receivable

The carrying amounts of accrued interest receivable approximate fair value.

## Financial Liabilities

Noninterest-bearing deposits
The carrying amount of noninterest-bearing deposits approximates fair value.

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## COMMUNITY BANKERS TRUST CORPORATION

Notes to Unaudited Consolidated Financial Statements

## Interest-bearing deposits

The fair value of NOW accounts, savings accounts, and certain money market deposits is the amount payable on demand at the reporting date. The fair value of fixed-maturity certificates of deposit is estimated using the rates currently offered for deposits of similar remaining maturities.

## Long-term borrowings

The fair values of the Company s long-term borrowings, such as FHLB advances, are estimated using discounted cash flow analyses based on the Company s current incremental borrowing rates for similar types of borrowing arrangements.

## Accrued interest payable

The carrying amounts of accrued interest payable approximate fair value.

## Off-balance sheet financial instruments

The fair value of commitments to extend credit is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value of stand-by letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligations with the counterparties at the reporting date. The Company s off-balance sheet commitments are funded at current market rates at the date they are drawn upon. It is management s opinion that the fair value of these commitments would approximate their carrying value, if drawn upon.

The Company assumes interest rate risk (the risk that general interest rate levels will change) as a result of its normal operations. As a result, the fair values of the Company s financial instruments will change when interest rate levels change, and that change may be either favorable or unfavorable. Management attempts to match maturities of assets and liabilities to the extent believed necessary to minimize interest rate risk. However, borrowers with fixed rate obligations are less likely to prepay in a rising rate environment and more likely to prepay in a falling rate environment. Conversely, depositors who are receiving fixed rates are more likely to withdraw funds before maturity in a rising rate environment and less likely to do so in a falling rate environment. Management monitors rates and maturities of assets and liabilities and attempts to minimize interest rate risk by adjusting terms of new loans and deposits and by investing in securities with terms that mitigate the Company s overall interest rate risk.

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## COMMUNITY BANKERS TRUST CORPORATION

## Notes to Unaudited Consolidated Financial Statements

## 10. EARNINGS PER SHARE

Basic earnings per share ( EPS ) is computed by dividing net income or loss available to common stockholders by the weighted average number of common shares outstanding during the period. Diluted EPS is computed using the weighted average number of common shares outstanding during the period, including the effect of all potentially dilutive common shares outstanding attributable to stock instruments.

|  | Weighted |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net |  | Average |  |  |
|  | Income (Loss) |  | Shares | Per Common Share |  |
| (dollars and shares in thousands, except per share data) | (Numerator) |  | (Denominator) | Amount |  |
| For the three months ended September 30, 2012 |  |  |  |  |  |
| Shares issued |  |  | 21,644 |  |  |
| Unissued vested restricted stock |  |  | 7 |  |  |
| Basic EPS | \$ | 1,533 | 21,651 | \$ | 0.07 |
| Effect of dilutive stock awards |  |  | 92 |  |  |
| Diluted EPS | \$ | 1,533 | 21,743 | \$ | 0.07 |
| For the three months ended September 30, 2011 |  |  |  |  |  |
| Basic EPS | \$ | 1,150 | 21,628 | \$ | 0.05 |
| Effect of dilutive stock awards |  |  |  |  |  |
| Diluted EPS | \$ | 1,150 | 21,628 | \$ | 0.05 |
| For the nine months ended September 30, 2012 |  |  |  |  |  |
| Shares issued |  |  | 21,633 |  |  |
| Unissued vested restricted stock |  |  | 7 |  |  |
| Basic EPS | \$ | 3,181 | 21,640 | \$ | 0.15 |
| Effect of dilutive stock awards |  |  | 51 |  |  |
| Diluted EPS | \$ | 3,181 | 21,691 | \$ | 0.15 |
| For the nine months ended September 30, 2011 |  |  |  |  |  |
| Basic EPS | \$ | (70) | 21,544 | \$ | (0.00) |
| Effect of dilutive stock awards |  |  |  |  |  |
| Diluted EPS | \$ | (70) | 21,544 | \$ | (0.00) |

Excluded from the computation of diluted earnings per share were 1.3 million and 1.1 million common shares issuable under awards, options or warrants, during the three and nine months ended September 30, 2012 and 2011 respectively, because their inclusion would be anti-dilutive.

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In December 2008, the Company issued 17,680 shares of its Fixed Rate Cumulative Perpetual Preferred Stock, Series A to the United States Department of Treasury in connection with the Company s participation in the Treasury s TARP Capital Purchase Program. Cumulative dividends on the Series A Preferred Stock are payable at 5\% per annum through December 19, 2013, and at a rate of 9\% per annum thereafter. The Company may defer dividend payments, but the dividend is a cumulative dividend that accrues for payment in the future. Deferred dividends also accrue interest at the same rate as the dividend. The failure to pay dividends for six dividend periods triggers the right for the holder of the Series A Preferred Stock to appoint two directors to the Company s board.

As of September 30, 2012, the Company is current in its payment of dividends, each in the amount of $\$ 221,000$, with respect to the Series A Preferred Stock.

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## COMMUNITY BANKERS TRUST CORPORATION

## Notes to Unaudited Consolidated Financial Statements

## 11. DEFINED BENEFIT PLAN

On May 31, 2008, the Company adopted the Bank of Essex noncontributory defined benefit pension plan for all full-time pre-merger Bank employees over 21 years of age. Benefits are generally based upon years of service and the employees compensation. The Company funds pension costs in accordance with the funding provisions of the Employee Retirement Income Security Act. The Company has frozen the plan benefits for all participants effective December 31, 2010, resulting in a curtailment gain included in pension expense of $\$ 210,000$ in 2010.

## Components of Net Periodic Benefit Cost

| (dollars in thousands) | Three months ended |  | Nine months ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2012 | September 30, 2011 | September 30, 2012 | September 30, 2011 |
| Service cost | \$ | \$ | \$ | \$ |
| Interest cost | 62 | 65 | 187 | 195 |
| Expected return on plan assets | (102) | (75) | (306) | (225) |
| Recognized net actuarial (gain) loss | 16 |  | 49 |  |
| Net periodic benefit cost | \$ (24) | \$ (10) | \$ (70) | \$ (30) |

At September 30, 2012, employer contributions totalled $\$ 2.0$ million for the plan year. The Company is considering terminating the pension plan in the future. No determination has been made and the Company has not determined the financial impact of the termination of the plan.

## 12. CONTINGENCIES

See the Annual Report on Form 10-K for the period ended December 31, 2011 for information with respect to transaction-based bonus awards that the Company approved for the Company s then chief strategic officer in the first quarter of 2010 and paid in the first and second quarters of 2010. There have been no developments to the issues disclosed in the 2010 Form 10-K and, as of November 14, 2012, these issues remain open.

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Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations
The following discussion and analysis of the financial condition at September 30, 2012 and results of operations of Community Bankers Trust Corporation (the Company ) for the three and nine months ended September 30, 2012 should be read in conjunction with the Company s consolidated financial statements and the accompanying notes to consolidated financial statements included in this report and in the Company s Annual Report on Form 10-K for the year ended December 31, 2011.

## OVERVIEW

The Company is a bank holding company that was incorporated under Delaware law on April 6, 2005. The Company is headquartered in Glen Allen, Virginia and is the holding company for Essex Bank (the Bank ), a Virginia state bank with 24 full-service offices in Virginia, Maryland and Georgia. The Bank also operates one loan production office.

The Bank engages in a general commercial banking business and provides a wide range of financial services primarily to individuals and small businesses, including individual and commercial demand and time deposit accounts, commercial and industrial loans, consumer and small business loans, real estate and mortgage loans, investment services, on-line and mobile banking products, and safe deposit box facilities. Thirteen offices are located in Virginia, from the Chesapeake Bay to just west of Richmond, seven are located in Maryland along the Baltimore-Washington corridor and four are located in the Atlanta, Georgia metropolitan market.

The Company generates a significant amount of its income from the net interest income earned by the Bank. Net interest income is the difference between interest income and interest expense. Interest income depends on the amount of interest-earning assets outstanding during the period and the interest rates earned thereon. The Company s cost of funds is a function of the average amount of interest-bearing deposits and borrowed money outstanding during the period and the interest rates paid thereon. The quality of the assets further influences the amount of interest income lost on nonaccrual loans and the amount of additions to the allowance for loan losses. Additionally, the Bank earns noninterest income from service charges on deposit accounts and other fee or commission-based services and products. Other sources of noninterest income can include gains or losses on securities transactions, gains from loan sales, transactions involving bank-owned property, and income from Bank Owned Life Insurance ( BOLI ) policies. The Company s income is offset by noninterest expense, which consists of salaries and benefits, occupancy and equipment costs, professional fees, the amortization of intangible assets and other operational expenses. The provision for loan losses and income taxes materially affect income.

## CAUTION ABOUT FORWARD-LOOKING STATEMENTS

The Company makes certain forward-looking statements in this report that are subject to risks and uncertainties. These forward-looking statements include statements regarding our profitability, liquidity, allowance for loan losses, interest rate sensitivity, market risk, future strategy, and financial and other goals. These forward-looking statements are generally identified by phrases such as the Company expects, the Company believes or words of similar import.

These forward-looking statements are subject to significant uncertainties because they are based upon or are affected by factors, including, without limitation, the effects of and changes in the following:
the quality or composition of the Company s loan or investment portfolios, including collateral values and the repayment abilities of borrowers and issuers;
assumptions that underlie the Company s allowance for loan losses;
general economic and market conditions, either nationally or in the Company s market areas;
the ability of the Company to comply with regulatory actions, and the costs associated with doing so;

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the interest rate environment;
competitive pressures among banks and financial institutions or from companies outside the banking industry;
real estate values;
the demand for deposit, loan, and investment products and other financial services;
the demand, development and acceptance of new products and services;
the Company s compliance with, and the timing of future reimbursements from the FDIC to the Company under, the shared loss agreements;
assumptions and estimates that underlie the accounting for loan pools under the shared loss agreements;
consumer profiles and spending and savings habits;
the securities and credit markets;
costs associated with the integration of banking and other internal operations;
management $s$ evaluation of goodwill and other assets on a periodic basis, and any resulting impairment charges, under applicable accounting standards;
the soundness of other financial institutions with which the Company does business;
inflation;
technology; and
legislative and regulatory requirements.
These factors and additional risks and uncertainties are described in the Company s Annual Report on Form 10-K for the year ended December 31, 2011 and other reports filed from time to time by the Company with the Securities and Exchange Commission.

In addition, the Company s financial results for the fourth quarter of 2012 may be indirectly affected by Hurricane Sandy, which occurred in October 2012. While there was no direct impact to the Company s branches or customers, the New Jersey data center of the Company s third-party processor, a provider of integrated data processing systems to more than 1,300 banks, was evacuated and all processing was moved to the processor s back-up site. This transition, and the processor s subsequent recovery activity, resulted in significant delays in certain transaction

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postings for the Company s customers. The Company reacted to this situation immediately and worked diligently with the third-party processor to correct the operational issues that were presented. Nevertheless, this situation could ultimately affect the Company s results of operations, due to the waiver of certain service charges that may have been otherwise realized during the delay period, customer dissatisfaction and similar concerns and other factors. The Company is currently unable to estimate the effect, if any, that this situation will ultimately have on its financial results.

Although the Company believes that its expectations with respect to the forward-looking statements are based upon reliable assumptions within the bounds of its knowledge of its business and operations, there can be no assurance that actual results, performance or achievements of the Company will not differ materially from any future results, performance or achievements expressed or implied by such forward-looking statements.

## CRITICAL ACCOUNTING POLICIES

The Company s financial statements are prepared in accordance with accounting principles generally accepted in the United States ( GAAP ). The financial information contained within the statements is, to a significant extent, financial information that is based on measures of the financial effects of transactions and events that have already occurred. A variety of factors could affect the ultimate value that is obtained when either earning income, recognizing an expense, recovering an asset or relieving a liability. For example, the Company uses historical loss factors as one factor in determining the inherent loss that may be present in its loan portfolio. Actual losses could differ significantly from the historical factors that the Company uses. In addition, GAAP itself may change from one previously acceptable method to another method. Although the economics of the Company s transactions would be the same, the timing of events that would impact its transactions could change.

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The following is a summary of the Company s critical accounting policies that are highly dependent on estimates, assumptions and judgments.

## Allowance for Loan Losses on Non-covered Loans

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectability of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance is an amount that management believes is appropriate to absorb estimated losses relating to specifically identified loans, as well as probable credit losses inherent in the balance of the loan portfolio, based on an evaluation of the collectability of existing loans and prior loss experience. This quarterly evaluation also takes into consideration such factors as changes in the nature and volume of the loan portfolio, overall portfolio quality, review of specific problem loans, and current economic conditions that may affect the borrower s ability to pay. This evaluation does not include the effects of expected losses on specific loans or groups of loans that are related to future events or expected changes in economic conditions. While management uses the best information available to make its evaluation, future adjustments to the allowance may be necessary if there are significant changes in economic conditions. In addition, regulatory agencies, as an integral part of their examination process, periodically review the Bank s allowance for loan losses and may require the Bank to make additions to the allowance based on their judgment about information available to them at the time of their examinations.

The allowance consists of specific and general components. For loans that are also classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. The general component covers non-classified loans and is based on historical loss experience adjusted for qualitative factors.

A loan is considered impaired when, based on current information and events, management believes that it is more likely than not that the Bank will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, availability of current financial information, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower s prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan by loan basis for commercial and construction loans by either the present value of the expected future cash flows discounted at the loan $s$ effective interest rate, the loan $s$ obtainable market price, or the fair value of the collateral if the loan is collateral dependent.

Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, the Company does not separately identify individual consumer and residential loans for impairment disclosures.

## Allowance for Loan Losses on Covered Loans

The assets acquired in the Suburban Federal Savings Bank (SFSB) transaction are covered by shared loss agreements with the FDIC. Under the shared loss agreements, the FDIC will reimburse the Bank for $80 \%$ of losses arising from covered loans and foreclosed real estate assets, on the first $\$ 118$ million in losses of such covered loans and foreclosed real estate assets, and for $95 \%$ of losses on covered loans and foreclosed real estate assets thereafter. Under the shared loss agreements, a loss on a covered loan or foreclosed real estate is defined generally as a realized loss incurred through a permitted disposition, foreclosure, short-sale or restructuring of the covered loan or foreclosed real estate. The reimbursements for losses on single family one-to-four residential mortgage loans are to be made quarterly through January 2014, and the reimbursements for losses on other covered assets are to be made quarterly through January 2019. Prior to the third quarter of 2011, reimbursements for losses on single family one to-four mortgage loans were made monthly. The shared loss agreements provide for indemnification from the first dollar of losses without any threshold requirement. The reimbursable losses from the FDIC are based on the book value of the relevant loan as determined by the FDIC at the date of the transaction, January 30, 2009. New loans made after that date are not covered by the shared loss agreements.

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The Company evaluated the acquired covered loans and has elected to account for them under FASB ASC 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality (formerly SOP 03-3).

The covered loans are subject to the credit review standards described above for non-covered loans. If and when credit deterioration occurs subsequent to the date that the covered loans were acquired, a provision for credit loss for covered loans will be charged to earnings for the full amount without regard to the FDIC shared loss agreements. The Company makes an estimate of the total cash flows it expects to collect from a pool of covered loans, which includes undiscounted expected principal and interest. Over the life of the loan or pool, the Company continues to estimate cash flows expected to be collected. Subsequent decreases in cash flows expected to be collected over the life of the pool are recognized as impairments in the current period through allowance for loan losses. Subsequent increases in expected cash flows are first used to reverse any existing valuation allowance for that loan or pool. Any remaining increase in cash flows expected to be collected is recognized as an adjustment to the yield over the remaining life of the pool.

## Accounting for Certain Loans or Debt Securities Acquired in a Transfer

FASB ASC 310, Receivables, requires acquired loans to be recorded at fair value and prohibits carrying over valuation allowances in the initial accounting for acquired impaired loans. Loans carried at fair value, mortgage loans held for sale, and loans to borrowers in good standing under revolving credit arrangements are excluded from the scope of FASB ASC 310, which limits the yield that may be accreted to the excess of the undiscounted expected cash flows over the investor s initial investment in the loan. The excess of the contractual cash flows over expected cash flows may not be recognized as an adjustment of yield. Subsequent increases in cash flows to be collected are recognized prospectively through an adjustment of the loan s yield over its remaining life. Decreases in expected cash flows are recognized as impairments through allowance for loan losses.

The Company s acquired loans from the SFSB transaction (the covered loans ), subject to FASB ASC Topic 805, Business Combinations (formerly SFAS 141(R)), are recorded at fair value and no separate valuation allowance was recorded at the date of acquisition. FASB ASC 310-30, applies to loans acquired in a transfer with evidence of deterioration of credit quality for which it is probable, at acquisition, that the investor will be unable to collect all contractually required payments receivable. The Company is applying the provisions of FASB ASC 310-30 to all loans acquired in the SFSB transaction. The Company has grouped loans together based on common risk characteristics including product type, delinquency status and loan documentation requirements among others.

The Company has made an estimate of the total cash flows it expects to collect from each pool of loans, which includes undiscounted expected principal and interest. The excess of that amount over the fair value of the pool is referred to as accretable yield. Accretable yield is recognized as interest income on a constant yield basis over the life of the pool. The Company also determines each pool s contractual principal and contractual interest payments. The excess of that amount over the total cash flows that it expects to collect from the pool is referred to as nonaccretable difference, which is not accreted into income. Judgmental prepayment assumptions are applied to both contractually required payments and cash flows expected to be collected at acquisition. Over the life of the loan or pool, the Company continues to estimate cash flows expected to be collected. Subsequent decreases in cash flows expected to be collected over the life of the pool are recognized as an impairment in the current period through the allowance for loan losses. Subsequent increases in expected or actual cash flows are first used to reverse any existing valuation allowance for that loan or pool. Any remaining increase in cash flows expected to be collected is recognized as an adjustment to the accretable yield with the amount of periodic accretion adjusted over the remaining life of the pool.

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## FDIC Indemnification Asset

The Company is accounting for the shared loss agreements as an indemnification asset pursuant to the guidance in FASB ASC 805, Business Combinations. The FDIC indemnification asset is required to be measured in the same manner as the asset or liability to which it relates. The FDIC indemnification asset is measured separately from the covered loans and other real estate owned assets because it is not contractually embedded in the covered loan and other real estate owned assets and is not transferable should the Company choose to dispose of them. Fair value was estimated using projected cash flows available for loss sharing based on the credit adjustments estimated for each loan pool and other real estate owned and the loss sharing percentages outlined in the shared loss agreements. These cash flows were discounted to reflect the uncertainty of the timing and receipt of the loss sharing reimbursement from the FDIC.

Because the acquired loans are subject to shared loss agreements and a corresponding indemnification asset exists to represent the value of expected payments from the FDIC, increases and decreases in loan accretable yield due to changing loss expectations will also have an impact to the valuation of the FDIC indemnification asset. Improvement in loss expectations will typically increase loan accretable yield and decrease the value of the FDIC indemnification asset and, in some instances, result in an amortizable premium on the FDIC indemnification asset. Increases in loss expectations will typically be recognized as impairment in the current period through allowance for loan losses while resulting in additional noninterest income for the amount of the increase in the FDIC indemnification asset.

## Other Intangible Assets

The Company is accounting for other intangible assets in accordance with FASB ASC 350, Intangibles - Goodwill and Others. Under FASB ASC 350, acquired intangible assets (such as core deposit intangibles) are separately recognized if the benefit of the assets can be sold, transferred, licensed, rented, or exchanged, and amortized over their useful lives The costs of purchased deposit relationships and other intangible assets, based on independent valuation by a qualified third party, are being amortized over their estimated lives. The core deposit intangible is evaluated for impairment in accordance with FASB ASC 350.

## Income Taxes

Deferred income tax assets and liabilities are determined using the liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is determined based on the tax effects of the temporary differences between the book and tax bases of the various balance sheet assets and liabilities and gives current recognition to changes in tax rates and laws.

When tax returns are filed, it is highly certain that some positions taken would be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of the position taken or the amount of the position that would be ultimately sustained. The benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, management believes it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. Tax positions taken are not offset or aggregated with other positions. Tax positions that meet the more-likely-than-not recognition threshold are measured as the largest amount of tax benefit that is more than 50 percent likely of being realized upon settlement with the applicable taxing authority. The portion of the benefits associated with tax positions taken that exceeds the amount measured as described above is reflected as a liability for unrecognized tax benefits in the accompanying balance sheet along with any associated interest and penalties that would be payable to the taxing authorities upon examination. Interest and penalties associated with unrecognized tax benefits are classified as additional income taxes in the statement of operations. Under FASB ASC 740, Income Taxes, a valuation allowance is provided when it is more likely than not that some portion of the deferred tax asset will not be realized. In management s opinion, based on a three year taxable income projection, tax strategies which would result in potential securities gains and the effects of off-setting deferred tax liabilities, it is more likely than not that the deferred tax assets are realizable. Included in deferred tax assets are the tax benefits derived from net operating loss carryforwards totaling $\$ 3.4$ million. Management expects to utilize all of these carryforward amounts prior to expiration.

The Company and its subsidiaries are subject to U. S. federal income tax as well as various state income taxes. All years from 2008 through 2011 are open to examination by the respective tax authorities.

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## Other Real Estate Owned

Real estate acquired through, or in lieu of, loan foreclosure is held for sale and is initially recorded at the fair value at the date of foreclosure net of estimated disposal costs, establishing a new cost basis. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at the lower of the carrying amount or the fair value less costs to sell. Revenues and expenses from operations and changes in the valuation allowance are included in other operating expenses. Costs to bring a property to salable condition are capitalized up to the fair value of the property while costs to maintain a property in salable condition are expensed as incurred.

## RESULTS OF OPERATIONS

## Overview

Net income available to common stockholders was $\$ 1.5$ million, or $\$ 0.07$ per common share on a diluted basis, for the quarter ended September 30, 2012 compared with net income available to common stockholders of $\$ 1.2$ million, or $\$ 0.05$ per common share on a diluted basis, for the quarter ended September 30, 2011. Net income was driven by an increase in noninterest income of $\$ 814,000$, or $123.0 \%$, and a reduction in noninterest expenses of $\$ 643,000$, or $7.4 \%$, offset by a decrease in net interest income after provision for loan losses of $\$ 765,000$, or $6.8 \%$.

During the third quarter of 2012, the Company recorded no provision for loan losses. During the third quarter of 2011, the Company had no provision for loan losses.

For the nine months ended September 30, 2012, net income available to common stockholders was $\$ 3.2$ million, compared with a net loss available to common stockholders of $\$ 70,000$ for the nine months ended September 30, 2011. The $\$ 3.3$ million improvement for the nine month comparison periods was the result of a reduction of $\$ 2.1$ million in noninterest expense, a decrease of $\$ 1.7$ million in interest expense, an increase of $\$ 1.9$ million in noninterest income and a reduction of $\$ 748,000$ in provision for loan losses.

## Net Interest Income

The Company s operating results depend primarily on its net interest income, which is the difference between interest income on interest-earning assets, including securities and loans, and interest expense incurred on interest-bearing liabilities, including deposits and other borrowed funds. Net interest income is affected by changes in the amount and mix of interest-earning assets and interest-bearing liabilities, referred to as a volume change. It is also affected by changes in yields earned on interest-earning assets and rates paid on interest-bearing deposits and other borrowed funds, referred to as a rate change.

Net interest income decreased $\$ 765,000$, or $6.8 \%$, from $\$ 11.3$ million in the third quarter of 2011 to $\$ 10.5$ million in the third quarter of 2012. This was primarily the result of a decrease in the Company s interest spread, from $4.85 \%$ in the third quarter of 2011 to $4.25 \%$ in the third quarter of 2012. This decreased the Company s net interest margin from $4.91 \%$ in the third quarter of 2011 to $4.32 \%$ for the same period in 2012.

Additionally, the cost of interest-bearing liabilities declined 32 basis points, or $\$ 635,000$ from the third quarter 2011. The continued decline in interest expense is the result of higher than projected demand deposit balances, which has allowed management to reprice certificate of deposit maturities at lower rates, and the renewal of $\$ 22.0$ million in maturing FHLB advances at lower rates.

Net interest income was $\$ 33.2$ million for the nine months ended September 30 , 2012, compared with $\$ 32.8$ million for the nine months ended September 30, 2011. The increase in net interest income was $\$ 367,000$. A decline of $\$ 1.6$ million in the tax-equivalent yield on earning assets was virtually offset by a decline of $\$ 1.7$ million in the cost of interest bearing liabilities, which resulted in the increase of $1.1 \%$ in net interest income. The yield on investment securities declined from 3.35\% for the nine months ended September 30, 2011 to 3.03\% for the nine months ended September 30, 2012, as management repositioned a large portion of the portfolio into variable rate securities. The tax equivalent net interest margin decreased from $4.73 \%$ in the first nine months of 2011 to $4.58 \%$ in the first nine months of 2012.

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The following tables set forth, for each category of interest-earning assets and interest-bearing liabilities, the average amounts outstanding, the interest earned or paid on such amounts, and the average rate earned or paid for the three months and nine months ended September 30, 2012 and 2011. The tables also set forth the average rate paid on total interest-bearing liabilities, and the net interest margin on average total interest-earning assets for the same periods. Except as indicated in the footnotes, no tax equivalent adjustments were made and all average balances are daily average balances. Any nonaccruing loans have been included in the tables as loans carrying a zero yield.

## COMMUNITY BANKERS TRUST CORPORATION

## NET INTEREST MARGIN ANALYSIS

## AVERAGE BALANCE SHEETS

| (dollars in thousands) | Three months ended September 30, 2012 |  |  |  |  | Three months ended September 30, 2011 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average <br> Balance Sheet |  |  |  | $\begin{gathered} \text { Average } \\ \text { Rates } \\ \text { Earned/Paid } \end{gathered}$ | Average <br> Balance Sheet |  | Interest <br> Income/ <br> Expense |  | Average <br> Rates <br> Earned/Paid |
| ASSETS: |  |  |  |  |  |  |  |  |  |  |
| Loans, non-covered, including fees | \$ | 556,355 | \$ | 7,710 | 5.54\% | \$ | 498,201 | \$ | 7,314 | 5.87\% |
| FDIC covered loans, including fees |  | 91,036 |  | 2,931 | 12.88 |  | 101,828 |  | 4,667 | 18.33 |
| Total loans |  | 647,391 |  | 10,641 | 6.57 |  | 600,029 |  | 11,981 | 7.99 |
| Interest-bearing bank balances |  | 16,057 |  | 9 | 0.23 |  | 48,462 |  | 28 | 0.23 |
| Federal funds sold |  | 842 |  |  | 0.10 |  | 4,000 |  | 1 | 0.13 |
| Securities (taxable) |  | 304,075 |  | 2,103 | 2.77 |  | 254,869 |  | 2,058 | 3.23 |
| Securities (tax exempt) ${ }^{(1)}$ |  | 12,725 |  | 179 | 5.66 |  | 21,214 |  | 309 | 5.81 |
| Total earning assets |  | 981,090 |  | 12,932 | 5.27 |  | 928,574 |  | 14,377 | 6.19 |
| Allowance for loan losses |  | $(14,129)$ |  |  |  |  | $(17,237)$ |  |  |  |
| Non-earning assets |  | 140,065 |  |  |  |  | 156,669 |  |  |  |
| Total assets |  | 1,107,026 |  |  |  |  | 1,068,006 |  |  |  |
| LIABILITIES AND STOCKHOLDERS EQUITY |  |  |  |  |  |  |  |  |  |  |
| Demand - interest-bearing | \$ | 239,089 | \$ | 190 | 0.32 | \$ | 232,743 | \$ | 345 | 0.59 |
| Savings |  | 74,785 |  | 56 | 0.30 |  | 68,714 |  | 93 | 0.54 |
| Time deposits |  | 555,894 |  | 1,810 | 1.30 |  | 545,731 |  | 2,183 | 1.60 |
| Total deposits |  | 869,768 |  | 2,056 | 0.95 |  | 847,188 |  | 2,621 | 1.24 |
| Federal funds purchased |  | 1,872 |  | 3 | 0.72 |  | 54 |  |  | 0.61 |
| FHLB and other borrowings |  | 43,874 |  | 280 | 2.56 |  | 41,124 |  | 353 | 3.43 |
| Total interest-bearing liabilities |  | 915,514 |  | 2,339 | 1.02 |  | 888,366 |  | 2,974 | 1.34 |
| Noninterest-bearing deposits |  | 72,300 |  |  |  |  | 64,706 |  |  |  |
| Other liabilities |  | 4,623 |  |  |  |  | 5,049 |  |  |  |
| Total liabilities |  | 992,437 |  |  |  |  | 958,121 |  |  |  |
| Stockholders equity |  | 114,589 |  |  |  |  | 109,885 |  |  |  |
| Total liabilities and stockholders equity | \$ | 1,107,026 |  |  |  | \$ | 1,068,006 |  |  |  |
| Net interest earnings |  |  |  | 10,593 |  |  |  |  | 11,403 |  |


| Net interest spread | $4.25 \%$ | $4.85 \%$ |
| :--- | :--- | :--- |
| Net interest margin | $4.32 \%$ | $4.91 \%$ |

${ }^{(1)}$ Income and yields are reported on a tax equivalent basis assuming a federal tax rate of $34 \%$.

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## COMMUNITY BANKERS TRUST CORPORATION

## NET INTEREST MARGIN ANALYSIS

## AVERAGE BALANCE SHEETS

|  | Nine months ended September 30, 2012 |  |  |  | Nine months ended September 30, 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) |  |  | Interest <br> Income/ <br> Expense | Average <br> Rates <br> Earned/Paid |  |  |  | Average <br> Rates Earned/Paid |
| ASSETS: |  |  |  |  |  |  |  |  |
| Loans, non-covered, including fees | \$ | 553,154 | \$ 22,971 | 5.54\% | \$ | 507,484 | \$ 21,877 | 5.75\% |
| FDIC covered loans, including fees |  | 93,192 | 11,211 | 16.04 |  | 106,672 | 13,325 | 16.65 |
| Total loans |  | 646,346 | 34,182 | 7.05 |  | 614,156 | 35,202 | 7.64 |
| Interest-bearing bank balances |  | 22,019 | 40 | 0.24 |  | 25,246 | 53 | 0.28 |
| Federal funds sold |  | 4,796 | 4 | 0.11 |  | 4,810 | 5 | 0.15 |
| Securities (taxable) |  | 285,140 | 6,219 | 2.91 |  | 262,209 | 6,055 | 3.08 |
| Securities (tax exempt) ${ }^{(1)}$ |  | 12,400 | 537 | 5.78 |  | 29,452 | 1,278 | 5.79 |
| Total earning assets |  | 970,701 | 40,982 | 5.63 |  | 935,873 | 42,593 | 6.07 |
| Allowance for loan losses |  | $(14,694)$ |  |  |  | $(20,837)$ |  |  |
| Non-earning assets |  | 146,689 |  |  |  | 163,294 |  |  |
| Total assets |  | 1,102,696 |  |  |  | 1,078,330 |  |  |
| LIABILITIES AND STOCKHOLDERS EQUITY |  |  |  |  |  |  |  |  |
| Demand - interest-bearing | \$ | 237,756 | \$ 671 | 0.38 | \$ | 233,806 | \$ 1,039 | 0.59 |
| Savings |  | 73,003 | 198 | 0.36 |  | 66,792 | 265 | 0.53 |
| Time deposits |  | 558,079 | 5,781 | 1.38 |  | 559,427 | 7,008 | 1.67 |
| Total deposits |  | 868,838 | 6,650 | 1.02 |  | 860,025 | 8,312 | 1.29 |
| Federal funds purchased |  | 1,185 | 6 | 0.71 |  | 255 | 1 | 0.63 |
| FHLB and other borrowings |  | 42,047 | 982 | 3.12 |  | 41,124 | 1,051 | 3.41 |
| Total interest-bearing liabilities |  | 912,070 | 7,638 | 1.12 |  | 901,404 | 9,364 | 1.39 |
| Noninterest-bearing deposits |  | 71,148 |  |  |  | 63,489 |  |  |
| Other liabilities |  | 4,637 |  |  |  | 5,177 |  |  |
| Total liabilities |  | 987,855 |  |  |  | 970,070 |  |  |
| Stockholders equity |  | 114,841 |  |  |  | 108,260 |  |  |
| Total liabilities and stockholders equity |  | 1,102,696 |  |  |  | 1,078,330 |  |  |
| Net interest earnings |  |  | \$ 33,344 |  |  |  | \$ 33,229 |  |
| Net interest spread |  |  |  | 4.51\% |  |  |  | 4.68\% |
| Net interest margin |  |  |  | 4.58\% |  |  |  | 4.73\% |

${ }^{(1)}$ Income and yields are reported on a tax equivalent basis assuming a federal tax rate of $34 \%$.
Provision for Loan Losses

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Management actively monitors the Company sasset quality and provides specific loss provisions when necessary. Provisions for loan losses are charged to income to bring the total allowance for loan losses to a level deemed appropriate by management of the Company based on such factors as historical credit loss experience, industry diversification of the commercial loan portfolio, the amount of nonperforming loans and related collateral, the volume growth and composition of the loan portfolio, current economic conditions that may affect the borrower s ability to pay and the value of collateral, the evaluation of the loan portfolio through the internal loan review function and other relevant factors. See Allowance for Loan Losses on Non-covered Loans in the Critical Accounting Policies section above for further discussion.

Loans are charged-off against the allowance for loan losses when appropriate. Although management believes it uses the best information available to make determinations with respect to the provision for loan losses, future adjustments may be necessary if economic conditions differ from the assumptions used in making the initial determinations.

Management also actively monitors its covered loan portfolio for impairment and necessary loan loss provisions. Provisions for covered loans may be necessary due to a change in expected cash flows or an increase in expected losses within a pool of loans.

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There was no provision for loan losses for the quarters ended September 30, 2012 and September 30, 2011. The provision for loan losses was $\$ 750,000$ for the nine months ended September 30, 2012 compared with $\$ 1.5$ million for the nine months ended September 30, 2011.

The Company records a separate provision for loan losses for its non-covered loan portfolio and its FDIC covered loan portfolio. Neither portfolio had a provision for the third quarter of 2012 or 2011. The provision for loan losses on non-covered loans was $\$ 1.0$ million for the nine months ended September 30, 2012 compared with $\$ 1.5$ million for the nine months ended September 30, 2011. The provision for loan losses on covered loans was a $\$ 250,000$ credit for the first nine months of 2012 , which was the result of improvement in expected losses on the Company s FDIC covered portfolio, which the Company recognized in the first quarter of the year. There was no provision for the covered loan portfolio for the nine months ended September 30, 2011.

Charged-off loans were $\$ 819,000$ in the third quarter of 2012 compared with charged-off loans of $\$ 1.4$ million in the third quarter of 2011. Recoveries were $\$ 1.6$ million and $\$ 327,000$ in the third quarters of 2012 and 2011, respectively. The amount in the third quarter of 2012 included large recoveries arising from two construction and land development loans that the Company had previously charged off. This resulted in net recoveries of $\$ 777,000$ for the quarter ended September 30, 2012, compared with net charged-off loans of $\$ 1.0$ million for the second quarter of 2011. Since the beginning of 2011, the Company has charged-off $\$ 16.3$ million in loans and realized $\$ 2.5$ million in recoveries.

For the nine months ended September 30, 2012, net charge-offs were $\$ 1.5$ million compared with $\$ 6.7$ million for the same period in 2011. Total charge-offs were $\$ 3.5$ million for the first nine months of 2012 and $\$ 7.2$ million for the same period in 2011. Recoveries for the nine month comparison period were $\$ 2.0$ million in 2012, including $\$ 1.6$ million in the third quarter, and $\$ 453,000$ in 2011. Management s aggressive strategy to work nonperforming loans and other real estate owned is evidenced in the volume of charge-offs as well as the level of the loan loss reserve.

## Noninterest Income

Noninterest income increased $\$ 814,000$, from negative $\$ 662,000$ in the third quarter of 2011 , to $\$ 152,000$ in the third quarter of 2012. Gain/(loss) on sale of OREO was the largest contributor to this increase and improved from a loss of $\$ 1.7$ million in the third quarter of 2011 to a loss of $\$ 767,000$ in the third quarter of 2012. Indemnification asset amortization also improved, from $\$ 2.4$ million in the third quarter of 2011 to $\$ 1.6$ million in the third quarter of 2011 . Service charges on deposit accounts increased $\$ 73,000$ from the third quarter of 2011 to the same period in 2012. Offsetting these increases was a reduction of $\$ 545,000$ in gain/(loss) on sale of securities and a reduction in other noninterest income of $\$ 398,000$ when comparing the two quarters.

For the nine months ended September 30, 2012, noninterest income equaled negative $\$ 1.6$ million, compared with negative $\$ 3.5$ million for the nine months ended September 30, 2011. This change was due primarily to a reduction in FDIC indemnification asset amortization of \$2.3 million, from $\$ 7.8$ million for the first nine months of 2011 to $\$ 5.4$ million for the same period in 2012. Also improving noninterest income performance was a $\$ 1.3$ million reduction in gain/(loss) on sale of OREO, from a loss of $\$ 2.5$ million for the first nine months of 2011 to $\$ 1.2$ million for the same period in 2012. Service charges on deposit accounts increased $8.1 \%$, or $\$ 151,000$, from $\$ 1.9$ million for the first nine months of 2011 to $\$ 2.0$ million for the same period in 2012. Offsetting these increases was a decrease in gain on sale of securities of $\$ 1.2$ million, from $\$ 2.6$ million for the first nine months of 2011 to $\$ 1.4$ million for the same period in 2012. Other noninterest income declined in the nine month period ended September 30, 2012 compared with the same period in 2011. Other noninterest income was $\$ 1.6$ million for the nine months ended September 30, 2012 and $\$ 2.4$ million for the nine months ended September 30, 2011. This decrease reflects fewer reimbursable loss events in FDIC covered loans.

## Noninterest Expense

Noninterest expenses declined $\$ 643,000$, or $7.4 \%$, when comparing the third quarter of 2012 to the same period in 2011. Legal fees were the largest category decrease and were $\$ 3,000$ in the third quarter of 2012 compared with $\$ 241,000$ in the third quarter of 2011 . Also seeing significant declines were FDIC assessment expenses, which declined $\$ 212,000$, from $\$ 580,000$ in the third quarter of 2011 to $\$ 368,000$ in the third quarter of 2012.

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For the nine months ended September 30, 2012, noninterest expenses declined $\$ 2.1$ million, or $7.8 \%$, when compared with the same period in 2011. Noninterest expenses were $\$ 27.2$ million for the first nine months of 2011 and declined to $\$ 25.1$ million for the first nine months in 2012. FDIC assessment was the largest category decrease, which declined from $\$ 2.2$ million for the first nine months in 2011 to $\$ 1.4$ million for the same period in 2012, a decrease of $\$ 764,000$, or $34.5 \%$. Other operating expenses declined $\$ 664,000$, or $12.1 \%$, and were $\$ 4.8$ million for the third quarter of 2012 , down from $\$ 5.5$ million for the same period in 2011. Legal fees declined $\$ 339,000$, or $89.0 \%$, and were $\$ 42,000$ for the nine months ended September 30, 2012, down from $\$ 381,000$ for the same period in 2011. Occupancy declined $\$ 210,000$, or $9.4 \%$, and were $\$ 2.0$ million for the first nine months of 2012 , down from $\$ 2.2$ million for the same period in 2011 . Professional fees declined $\$ 150,000$, or $32.8 \%$, and were $\$ 307,000$ for the first nine months of 2012 compared with $\$ 457,000$ for the same period in 2011 . Reducing these improvements in noninterest income were an increase of $\$ 82,000$, or $5.8 \%$, in data processing expenses and an increase of $\$ 18,000$ in salaries and employee benefits from the first nine months of 2011 to the first nine months of 2012.

## Income Taxes

Income tax expense was $\$ 837,000$ for the three months ended September 30, 2012, compared with income tax expense of $\$ 473,000$ in the second quarter of 2012. Income tax was $\$ 532,000$ in the third quarter of 2011. For the nine months ended September 30, 2012, income tax expense was $\$ 1.7$ million compared with income tax benefit of $\$ 178,000$ for the nine months ended September 30, 2011.

## FINANCIAL CONDITION

## General

At September 30, 2012, the Company had total assets of $\$ 1.112$ billion, an increase of $\$ 19.8$ million, or $1.8 \%$, from total assets of $\$ 1.092$ billion at December 31, 2011. Total loans were $\$ 648.7$ million at September 30, 2012, increasing $\$ 6.4$ million, or $1.0 \%$, from $\$ 642.3$ million at December 31, 2011. The carrying value of FDIC covered loans declined $\$ 8.4$ million, or $8.7 \%$, from December 31, 2011 and were $\$ 89.1$ million at September 30, 2012. Non-covered loans equaled $\$ 559.5$ million at September 30, 2012, increasing $\$ 14.8$ million, or $2.7 \%$, since December 31, 2011.

During the third quarter of 2011, the Bank began purchasing government-guaranteed loans under programs administered by the USDA. The Bank has purchased only the government-guaranteed portion of any of the loans that have been originated by other financial institutions. During the first nine months of 2012, $\$ 5.5$ million in USDA loan balances were added, bringing the total to $\$ 42.0$ million at September 30, 2012. USDA balances are reflected in non-covered loans and are classified according to collateral and purpose.

The Company s securities portfolio, excluding equity securities, increased $\$ 7.9$ million, or $2.7 \%$, during the first nine months of 2012 to $\$ 305.1$ million, with realized gains of $\$ 1.4$ million, through sales activity. These net gains were taken during the year in a portfolio repositioning strategy to mitigate interest rate risk in a higher rate environment. In a higher rate environment, the liquidity of fixed rate securities is compromised and interest rate risk increases. Management has shifted from mortgage-backed securities balances to floating rate securities issued by the Small Business Administration (SBA) and high quality state, county and municipalities.

The Company had cash and cash equivalents of $\$ 37.4$ million at September 30, 2012, compared with $\$ 21.8$ million at December 31, 2011. There were $\$ 5.0$ million in Federal funds sold at September 30, 2012, compared with no Federal funds sold at December 31, 2011.

The Company is required to account for the effect of market changes in the value of securities available-for-sale ( AFS ) under FASB ASC 320 , Investments Debt and Equity Securities. The market value of the AFS portfolio was $\$ 256.4$ million at September 30, 2012 and $\$ 232.8$ million at December 31, 2011. At September 30, 2012, the Company had a net unrealized gain on the AFS portfolio of $\$ 4.7$ million compared with a net unrealized gain of $\$ 4.9$ million at December 31, 2011.

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Interest bearing deposits at September 30, 2012 were $\$ 862.4$ million, a decrease of $\$ 6.2$ million from December 31, 2011. Time deposits less than $\$ 100,000$ declined $\$ 34.0$ million during the first nine months of 2011 as management kept rates low among all regions as loan demand remained tepid and covered loans continued to decline in volume. NOW accounts declined $\$ 11.6$ million and money market deposit accounts declined $\$ 2.1$ million during the first nine months of 2012. During the third quarter of 2012, the Company obtained a short-term, low cost public fund deposit of $\$ 20$ million, which resulted in an increase in time deposits greater than $\$ 100,000$ of $\$ 35.0$ million during the first nine months of 2012. Savings accounts increased $\$ 6.6$ million during the first nine months of 2012. The Company s total loan-to-deposit ratio was $69.0 \%$ at September 30, 2012 compared with $68.8 \%$ at December 31, 2011.

The Company had Federal Home Loan Bank (FHLB) advances of $\$ 50.0$ million at September 30, 2012 and $\$ 37.0$ million at December 31, 2011. During the third quarter of 2012 the Company obtained an additional $\$ 13.0$ million in FHLB advances, as well as rolling over $\$ 22.0$ million in maturing advances at much lower rates than was being carried prior to their maturities during the quarter. At June 30, 2012 the Company s blended rate on its $\$ 37.0$ million in advances was $3.21 \%$ and at September 30, 2012 the blended rate on the $\$ 50.0$ million in advances is $1.25 \%$. The Company anticipates that the repricing on the $\$ 37.0$ million will result in approximately $\$ 480,000$ in after tax savings and net after tax savings on total FHLB borrowings will be approximately $\$ 370,000$.

Stockholders equity was $\$ 113.1$ million at September 30, 2012 and $\$ 111.2$ million at December 31, 2011, both periods reflecting ratios that were $10.2 \%$ of total assets. Stockholders equity was $\$ 110.7$ million, or $10.3 \%$ of total assets, at September 30, 2011.

## Asset Quality non-covered assets

The allowance for loan losses represents management s estimate of the amount appropriate to provide for probable losses inherent in the loan portfolio.

Non-covered loan quality is continually monitored, and the Company s management has established an allowance for loan losses that it believes is appropriate for the risks inherent in the loan portfolio. Among other factors, management considers the Company s historical loss experience, the size and composition of the loan portfolio, the value and appropriateness of collateral and guarantors, non-performing loans and current and anticipated economic conditions. There are additional risks of future loan losses, which cannot be precisely quantified nor attributed to particular loans or classes of loans. Because those risks include general economic trends, as well as conditions affecting individual borrowers, the allowance for loan losses is an estimate. The allowance is also subject to regulatory examinations and determination as to appropriateness, which may take into account such factors as the methodology used to calculate the allowance and size of the allowance in comparison to peer companies identified by regulatory agencies. See Allowance for Loan Losses on Non-covered Loans in the Critical Accounting Policies section above for further discussion.

The Company maintains a list of non-covered loans that have potential weaknesses and thus may need special attention. This loan list is used to monitor such loans and is used in the determination of the appropriateness of the allowance for loan losses. Non-covered nonperforming assets totaled $\$ 37.7$ million at September 30, 2012 and net charge offs were $\$ 1.5$ million for the nine months ended September 30, 2012. This compares with nonperforming assets of $\$ 40.8$ million and net charge offs of $\$ 12.2$ million at and for the year ended December 31, 2011.

Nonperforming non-covered loans decreased $\$ 4.7$ million during the nine months ended September 30, 2012. Additions to nonaccrual loans totaled $\$ 10.3$ million, primarily attributable to 24 relationships relating to loans for construction and land development and loans for residential property, totaling $\$ 6.3$ million, which are secured by real estate. The remaining increase related primarily to loans for commercial real estate, which are also secured by real estate. There were $\$ 3.5$ million in charge offs taken during the period centered in commercial real estate, construction and land development, and residential real estate loans. There were $\$ 4.2$ million in paydowns during the period. Foreclosures for the period totaled $\$ 5.1$ million and $\$ 2.2$ million of non-covered loans were reinstated to accruing status.

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The ratio of the allowance for loan losses to nonperforming assets was $37.93 \%$ at September 30, 2012, compared with $36.52 \%$ at June 30, 2012 and $34.94 \%$ at September 30, 2011. The ratio of allowance for loan losses to total non-covered loans was $2.56 \%$ at September 30, 2012, compared with $2.46 \%$ at June 30, 2012 and $3.12 \%$ at September 30, 2011. The decrease in the allowance for loan losses to total non-covered loans ratio from September 2011 to September 2012 was the result of aggressive charge-offs for non-performing loans and a lesser volume of loans migrating to a non-performing status. This situation has resulted in a stabilization of allowance coverage ratios.

In accordance with GAAP, an individual loan is impaired when, based on current information and events, it is probable that a creditor will be unable to collect all amounts due in accordance with contractual terms of the loan agreement. The Company considers all troubled debt restructured and nonaccrual loans to be impaired loans. In addition, the Company reviews all substandard and doubtful loans that are not on nonaccrual status, as well as loans with other risk characteristics, pursuant to and specifically for compliance with the accounting definition of impairment as described above. These impaired loans have been determined through analysis, appraisals, or other methods used by management.

See Note 3 to the Company s financial statements for information related to the allowance for loan losses. At September 30, 2012 and December 31, 2011, total impaired non-covered loans equaled $\$ 26.9$ million and $\$ 35.2$ million, respectively.

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The following table sets forth selected asset quality data, excluding FDIC covered assets, and ratios for the dates indicated:

| (dollars in thousands) | September 30, 2012 |  | December 31, 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Nonaccrual loans | \$ | 25,730 | \$ | 28,542 |
| Loans past due over 90 days and accruing interest |  | 85 |  | 2,005 |
| Total nonperforming non-covered loans |  | 25,815 |  | 30,547 |
| Other real estate owned (OREO) non-covered |  | 11,896 |  | 10,252 |
| Total nonperforming non-covered assets | \$ | 37,711 | \$ | 40,799 |
| Accruing troubled debt restructure loans | \$ | 5,812 | \$ | 5,946 |
| Balances |  |  |  |  |
| Specific reserve on impaired loans |  | 2,966 |  | 2,765 |
| General reserve related to unimpaired loans |  | 11,337 |  | 12,070 |
| Total allowance for loan losses |  | 14,303 |  | 14,835 |
| Average loans during quarter, net of unearned income |  | 556,355 |  | 521,194 |
| Impaired loans |  | 26,853 |  | 35,158 |
| Non-impaired loans |  | 532,679 |  | 509,560 |
| Total loans, net of unearned income |  | 559,532 |  | 544,718 |
| Ratios |  |  |  |  |
| Allowance for loan losses to loans |  | 2.56\% |  | 2.72\% |
| Allowance for loan losses to nonperforming assets |  | 37.93\% |  | 36.36\% |
| Allowance for loan losses to nonaccrual loans |  | 55.59\% |  | 51.98\% |
| General reserve to non-impaired loans |  | 2.13\% |  | 2.37\% |
| Nonaccrual loans to loans |  | 4.60\% |  | 5.24\% |
| Nonperforming assets to loans and other real estate |  | 6.60\% |  | 7.35\% |
| Net charge offs for quarter to average loans, annualized |  | (0.56\%) |  | 0.71\% |

The percent of the general component portion of the allowance to the non-impaired portfolio has declined since year end due to the reduction of accruing substandard loans from December 31, 2011 to September 30, 2012, coupled with a decrease in the historical loss factor used in this calculation as a result of an improved unemployment forecast.

The Company performs troubled debt restructures ( TDR ) and other various loan workouts whereby an existing loan may be restructured into multiple new loans. At September 30, 2012, the Company had 18 loans that met the definition of a TDR, which are loans that for reasons related to the debtor s financial difficulties have been restructured on terms and conditions that would otherwise not be offered or granted. Three of these loans were restructured using multiple new loans. The aggregated outstanding principal of TDR loans at September 30, 2012 was $\$ 12.8$ million, of which $\$ 7.0$ million were classified as nonaccrual.

The primary benefit of the restructured multiple loan workout strategy is to maximize the potential return by restructuring the loan into a good loan (the A loan) and a bad loan (the B loan). The impact on interest is positive because the Bank is collecting interest on the A loan rather than potentially not collecting interest on the entire original loan structure. The A loan is underwritten pursuant to the Bank standard requirements and graded accordingly. The B loan is classified as either doubtful or loss. An impairment analysis is performed on the B loan and, based on its results, all or a portion of the B note is charged-off or a specific loan loss reserve is established.

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The Company does not modify its nonaccrual policies in this arrangement, and the A loan and the B loan stand on their own terms. At inception, this structure meets the definition of a TDR. If the loan is on nonaccrual at the time of restructure, the A loan is held on nonaccrual until six consecutive payments have been received, at which time it may be put back on an accrual status. The B loan is placed on nonaccrual. Under the terms of each loan, the borrower s payment is contractually due.

A further breakout of nonaccrual loans, excluding covered loans, at September 30, 2012 and December 31, 2011 is below (dollars in thousands):

|  | September 30, 2012 Amount of Nonaccrual Loans |  | December 31, 2011 Amount of Nonaccrual Loans |  |
| :---: | :---: | :---: | :---: | :---: |
| Mortgage loans on real estate: |  |  |  |  |
| Residential 1-4 family | \$ | 5,474 | \$ | 5,320 |
| Commercial |  | 8,916 |  | 9,187 |
| Construction and land development |  | 10,318 |  | 12,718 |
| Second mortgages |  | 140 |  | 189 |
| Multifamily |  |  |  |  |
| Agriculture |  | 54 |  | 53 |
| Total real estate loans |  | 24,902 |  | 27,467 |
| Commercial loans |  | 703 |  | 1,003 |
| Consumer installment loans |  | 125 |  | 72 |
| All other loans |  |  |  |  |
| Gross loans | \$ | 25,730 | \$ | 28,542 |

At September 30, 2012, the Company had nine construction and land development credit relationships in nonaccrual status. The borrowers for eight of these relationships are residential land developers. The remaining relationship is for the construction of a 1-4 family residence. All of the relationships are secured by the real estate to be developed, and almost all of such projects are in the Company s central Virginia market. The total amount of the credit exposure outstanding at September 30, 2012 was $\$ 10.3$ million. These loans have either been charged-down or sufficiently reserved against to equal the current expected realizable value.

There have been no charge-offs related to these relationships during the first nine months of 2012. The total amount of the allowance for loan losses attributed to all nine relationships was $\$ 1.7$ million at September 30, 2012, or $16.1 \%$ of the total credit exposure outstanding. The Company establishes its reserves as described above in Allowance for Loan Losses on Non-covered Loans in the Critical Accounting Policies section. In conjunction with the impairment analysis the Company performs as part of its allowance methodology, the Company ordered appraisals for all loans with balances in excess of $\$ 250,000$ unless there existed an appraisal that was not older than 12 months. The Company orders an automated valuation for balances between $\$ 100,000$ and $\$ 250,000$ and uses a ratio analysis for balances less than $\$ 100,000$. The Company maintains detailed analysis and other information for its allowance methodology, both for internal purposes and for review by its regulators.

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## Asset Quality covered assets

Loans accounted for under ASC 310-30 are generally considered accruing and performing loans as the loans accrete interest income over the estimated life of the loan. Accordingly, acquired impaired loans that are contractually past due are still considered to be accruing and performing loans.

The Company makes an estimate of the total cash flows that it expects to collect from a pool of covered loans, which include undiscounted expected principal and interest. Over the life of the loan or pool, the Company continues to estimate cash flows expected to be collected. Subsequent decreases in cash flows expected to be collected over the life of the pool are recognized as impairment in the current period through the allowance for loan losses. Subsequent increases in expected cash flows are first used to reverse any existing valuation allowance for that loan or pool. Any remaining increase in cash flows expected to be collected is recognized as an adjustment to the yield over the remaining life of the pool.

Covered assets that would normally be considered nonperforming except for the accounting requirements regarding purchased impaired loans and other real estate owned covered by the shared loss agreements at September 30, 2012 and December 31, 2011 are as follows (dollars in thousands):

|  | September 30, 2012 |  | December 31, 2011 |  |
| :--- | :---: | :---: | :---: | :---: |
| Nonaccrual covered loans | $\$$ | 10,291 | $\$$ | 11,469 |
| Other real estate owned (OREO) - covered |  | 2,943 |  | 5,764 |
|  | $\$$ | 13,234 | $\$$ | 17,233 |

## Capital Requirements

The determination of capital adequacy depends upon a number of factors, such as asset quality, liquidity, earnings, growth trends and economic conditions. The Company seeks to maintain a strong capital base to support its growth and expansion plans, provide stability to current operations and promote public confidence in the Company.

The federal banking regulators have defined three tests for assessing the capital strength and adequacy of banks, based on two definitions of capital. Tier 1 capital is defined as common equity, retained earnings and qualifying perpetual preferred stock, less certain intangibles. Tier 2 capital is defined as specific subordinated debt, some hybrid capital instruments and other qualifying preferred stock and a limited amount of the loan loss allowance. Total capital is defined as tier 1 capital plus tier 2 capital. Three risk-based capital ratios are computed using the above capital definitions, total assets and risk-weighted assets and are measured against regulatory minimums to ascertain adequacy. All assets and off-balance sheet risk items are grouped into categories according to degree of risk and assigned a risk-weighting and the resulting total is risk-weighted assets. Tier 1 risk-based capital is tier 1 capital divided by risk-weighted assets. Total risk-based capital is total capital divided by risk-weighted assets. The leverage ratio is tier 1 capital divided by total average assets.

The Company s ratio of total risk-based capital was $16.8 \%$ at September 30, 2012 compared to $16.2 \%$ at December 31, 2011. The tier 1 risk-based capital ratio was $15.6 \%$ at September 30,2012 and $15.0 \%$ at December 31, 2011. The Company stier 1 leverage ratio was $9.3 \%$ at September 30, 2012 and $8.9 \%$ at December 31, 2011. All capital ratios exceed regulatory minimums. In the fourth quarter of 2003, BOE issued trust preferred subordinated debt that qualifies as regulatory capital. This trust preferred debt, which has been assumed by the Company, has a 30 -year maturity with a 5 -year call option and was issued at a rate of three month LIBOR plus $3.0 \%$. The weighted average cost of this instrument was $3.46 \%$ during the three months ended September 30, 2012.

On August 22, 2012, the Company paid six quarterly cash dividends, each in the amount of $\$ 221,000$, including the one that was due on August 15, 2012, with respect to its Fixed Rate Cumulative Perpetual Preferred Stock, Series A. The Company issued the Preferred Stock to the United States Department of the Treasury in connection with the Company s participation in the Treasury s TARP Capital Purchase Program in December 2008. The Company also paid all outstanding interest on the dividend payments that the Company had previously deferred. As of September 30, 2012, the Company is current in its payment of dividends with respect to the Series A Preferred Stock.

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## Liquidity

Liquidity represents the Company $s$ ability to meet present and future financial obligations through either the sale or maturity of existing assets or the acquisition of additional funds through liability management. Liquid assets include cash, interest-bearing deposits with banks, federal funds sold, and certain investment securities. As a result of the Company s management of liquid assets and the ability to generate liquidity through liability funding, management believes that the Company maintains overall liquidity sufficient to satisfy its depositors requirements and meet its customers credit needs.

The Company s results of operations are significantly affected by its ability to manage effectively the interest rate sensitivity and maturity of its interest-earning assets and interest-bearing liabilities. At September 30, 2012 and December 31, 2011, the Company s interest-earning assets exceeded its interest-bearing liabilities by $\$ 68.6$ million and $\$ 47.9$ million, respectively.

## Off-Balance Sheet Arrangements and Contractual Obligations

A summary of the contract amount of the Bank s exposure to off-balance sheet and balance sheet risk as of September 30, 2012 and December 31, 2011, is as follows (dollars in thousands):

|  | September 30, 2012 |  | December 31, 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Commitments with off-balance sheet risk: |  |  |  |  |
| Commitments to extend credit | \$ | 58,844 | \$ | 51,964 |
| Standby letters of credit |  | 9,830 |  | 9,278 |
| Total commitments with off-balance sheet risks | \$ | 68,674 | \$ | 61,242 |
| Commitments with balance sheet risk: |  |  |  |  |
| Loans held for sale | \$ | 1,736 | \$ | 580 |
| Total commitments with balance sheet risks | \$ | 1,736 | \$ | 580 |
| Total commitments | \$ | 70,410 | \$ | 61,822 |

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer s credit worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank upon extension of credit, is based on management s credit evaluation of the counterparty. Collateral held varies but may include accounts receivable, inventory, property and equipment, and income-producing commercial properties. Unfunded commitments under lines of credit are commitments for possible future extensions of credit to existing customers. Those lines of credit may be drawn upon only to the total extent to which the Bank is committed.

Standby letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing, and similar transactions. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to clients. The Bank holds certificates of deposit, deposit accounts, and real estate as collateral supporting those commitments for which collateral is deemed necessary.

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## Item 3. Quantitative and Qualitative Disclosures About Market Risk

Market risk is the risk of loss in a financial instrument arising from adverse changes in market rates or prices such as interest rates, foreign currency exchange rates, commodity prices and equity prices. The Company s primary market risk exposure is interest rate risk. The ongoing monitoring and management of interest rate risk is an important component of the Company s asset/liability management process, which is governed by policies established by its Board of Directors that are reviewed and approved annually. The Board of Directors delegates responsibility for carrying out asset/liability management policies to the Asset/Liability Committee ( ALCO ) of the Bank. In this capacity, ALCO develops guidelines and strategies that govern the Company sasset/liability management related activities, based upon estimated market risk sensitivity, policy limits and overall market interest rate levels and trends.

Interest rate risk represents the sensitivity of earnings to changes in market interest rates. As interest rates change, the interest income and expense streams associated with the Company s financial instruments also change, affecting net interest income, the primary component of the Company s earnings. ALCO uses the results of a detailed and dynamic simulation model to quantify the estimated exposure of net interest income to sustained interest rate changes. While ALCO routinely monitors simulated net interest income sensitivity over various periods, it also employs additional tools to monitor potential longer-term interest rate risk.

The simulation model captures the impact of changing interest rates on the interest income received and interest expense paid on all assets and liabilities reflected on the Company s balance sheet. The simulation model is prepared and updated monthly. This sensitivity analysis is compared to ALCO policy limits, which specify a maximum tolerance level for net interest income exposure over a one-year horizon, assuming no balance sheet growth, given a 200 basis point upward shift and a 200 basis point downward shift in interest rates. A parallel shift in rates over a 12 -month period is assumed. The following table represents the change to net interest income given interest rate shocks up and down 100 and 200 basis points at September 30, 2012:

|  | Change in net interest income <br> $\%$ |  |
| :--- | :---: | ---: |
| Change in Yield curve | $(5.0) \%$ | $\$(2,060)$ |
| +200 bp | $(3.1) \%$ | $(1,267)$ |
| +100 bp | $0 \%$ |  |
| most likely | $(0.6) \%$ | $(235)$ |
| 100 bp | $(0.9) \%$ | $(379)$ |

At September 30, 2012, the Company s interest rate risk model indicated that, in a rising rate environment of 200 basis points over a 12 month period, net interest income could decrease by $5.0 \%$. For the same time period, the interest rate risk model indicated that in a declining rate environment of 200 basis points, net interest income could decrease by $0.9 \%$. While these percentages are subjective based upon assumptions used within the model, management believes the balance sheet is appropriately balanced with acceptable risk to changes in interest rates.

The preceding sensitivity analysis does not represent a forecast and should not be relied upon as being indicative of expected operating results. These hypothetical estimates are based upon numerous assumptions, including the nature and timing of interest rate levels such as yield curve shape, prepayments on loans and securities, deposit decay rates, pricing decisions on loans and deposits, reinvestment or replacement of asset and liability cash flows. While assumptions are developed based upon current economic and local market conditions, the Company cannot make any assurances about the predictive nature of these assumptions, including how customer preferences or competitor influences might change.

Also, as market conditions vary from those assumed in the sensitivity analysis, actual results will also differ due to factors such as prepayment and refinancing levels likely deviating from those assumed, the varying impact of interest rate change, caps or floors on adjustable rate assets, the potential effect of changing debt service levels on customers with adjustable rate loans, depositor early withdrawals and product preference changes, and other internal and external variables. Furthermore, the sensitivity analysis does not reflect actions that ALCO might take in response to, or in anticipation of, changes in interest rates.

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## Item 4. Controls and Procedures

## Evaluation of Disclosure Controls and Procedures

As of the end of the period covered by this Form 10-Q, the Company s management, with the participation of the Company s chief executive officer and its chief financial officer ( the Certifying Officers ), conducted evaluations of the Company s disclosure controls and procedures. As defined under Section 13a-15(e) of the Securities Exchange Act of 1934, as amended (the Exchange Act ), the term disclosure controls and procedures means controls and other procedures of an issuer that are designed to ensure that information required to be disclosed by the issuer in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC s rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Exchange Act is accumulated and communicated to the issuer s management, including the Certifying Officers, to allow timely decisions regarding required disclosures.

Based on this evaluation, the Certifying Officers have concluded that the Company s disclosure controls and procedures were effective to ensure that material information is recorded, processed, summarized and reported by management of the Company on a timely basis in order to comply with the Company s disclosure obligations under the Exchange Act and the rules and regulations promulgated under it.

## Internal Control over Financial Reporting

The management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting. The Company s internal control over financial reporting is a process designed under the supervision of the Certifying Officers to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Company sfinancial statements for external purposes in accordance with generally accepted accounting principles. There were no changes in the Company sinternal control over financial reporting identified in connection with the evaluation of it that occurred during the Company s last fiscal quarter that materially affected, or are reasonably likely to materially affect, internal control over financial reporting.

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## PART II. OTHER INFORMATION

## Item 1. Legal Proceedings

There are no material pending legal proceedings, other than ordinary routine litigation incidental to the Company s business, to which the Company, including its subsidiaries, is a party or of which the property of the Company is subject.

## Item 1A. Risk Factors

As of the date of this report, there were no material changes to the risk factors previously disclosed in the Company s Annual Report on Form 10-K for the year ended December 31, 2011.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

## Item 3. Defaults upon Senior Securities

None.

## Item 4. Mine Safety Disclosures

Not applicable

## Item 5. Other Information

## None.

## Item 6. Exhibits

## Exhibit

No. Description
31.1 Rule 13a-14(a)/15d-14(a) Certification for Chief Executive Officer*
31.2 Rule 13a-14(a)/15d-14(a) Certification for Chief Financial Officer*
32.1 Section 1350 Certifications*

101 Interactive Data File with respect to the following materials from the Company s Quarterly Report on Form 10-Q for the period ended September 30, 2012, formatted in Extensible Business Reporting Language (XBRL): (i) the Consolidated Statements of Financial Condition, (ii) the Consolidated Statements of Operations, (iii) the Consolidated Statements of Comprehensive Income, (iv) the Consolidated Statements of Stockholders Equity, (v) the Consolidated Statements of Cash Flows, and (vi) Notes to Consolidated Financial Statements*

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

COMMUNITY BANKERS TRUST CORPORATION<br>(Registrant)<br>/s/ Rex L. Smith, III<br>Rex L. Smith, III<br>President and Chief Executive Officer<br>(principal executive officer)

Date: November 14, 2012
/s/ Bruce E. Thomas
Bruce E. Thomas
Executive Vice President and Chief Financial Officer
(principal financial officer)


[^0]:    Table of Contents

[^1]:    * Filed herewith.

