

ADVANTEST CORP  
Form 20-F  
June 25, 2015  
**Table of Contents**

As filed with the Securities and Exchange Commission on June 25, 2015

**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 20-F**

REGISTRATION STATEMENT PURSUANT TO SECTION 12(b) OR (g) OF THE SECURITIES EXCHANGE ACT OF 1934

OR

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended March 31, 2015

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

SHELL COMPANY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of event requiring this shell company report .

Table of Contents

For the transition period from to

Commission file number: 1-15236

# **KABUSHIKI KAISHA ADVANTEST**

(Exact name of registrant as specified in its charter)

# **ADVANTEST CORPORATION**

(Translation of registrant's name into English)

Japan

(Jurisdiction of incorporation or organization)

Shin-Marunouchi Center Building

1-6-2, Marunouchi

Chiyoda-ku

Tokyo 100-0005

Japan

(Address of principal executive offices)

Hiroshi Nakamura, (81-3) 3214-7500, (81-3) 3214-7711,

Shin-Marunouchi Center Building

1-6-2, Marunouchi

Chiyoda-ku

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Tokyo 100-0005

Japan

(Name, telephone, facsimile number and address of company contact person)

Securities registered or to be registered pursuant to Section 12(b) of the Act:

Title of each class:  
American Depositary Shares\*  
Common Stock\*\*

Name of each exchange on which registered:  
The New York Stock Exchange

- \* American Depositary Receipts evidence American Depositary Shares, each American Depositary Share representing one share of the registrant's Common Stock.
- \*\* No par value. Not for trading, but only in connection with the registration of American Depositary Shares, pursuant to the requirements of the Securities and Exchange Commission.

Securities registered or to be registered pursuant to Section 12(g) of the Act: None

Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act: None

Indicate the number of outstanding shares of each of the issuer's classes of capital or common stock as of the close of the period covered by the annual report:

Title of class:	Outstanding as of March 31, 2015:
Common Stock	174,546,476
American Depositary Shares	
each representing one share of Common Stock	1,132,523

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

If this report is an annual or transition report, indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days: Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files): Yes  No

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer       Accelerated filer       Non-accelerated filer

Indicate by check mark which basis of accounting the registrant has used to prepare the financial statements included in this filing:

U.S. GAAP       International Financial Reporting Standards as issued  
By the International Accounting Standards Board       Other

If Other has been checked in response to the previous question, indicate by check mark which financial statement item the registrant has elected to follow. Item 17  Item 18

If this is an annual report, indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

**Table of Contents****TABLE OF CONTENTS**

	<b>Page</b>
<b><u>PART I</u></b>	
ITEM 1.	1
ITEM 2.	1
ITEM 3.	1
3.A.	1
3.B.	3
3.C.	4
3.D.	4
ITEM 4.	14
4.A.	14
4.B.	15
4.C.	37
4.D.	37
ITEM 4A.	38
ITEM 5.	38
5.A.	38
5.B.	52
5.C.	53
5.D.	55
5.E.	55
5.F.	55
5.G.	55
ITEM 6.	56
6.A.	56
6.B.	59
6.C.	59
6.D.	61
6.E.	61
ITEM 7.	64
7.A.	64
7.B.	66
7.C.	66
ITEM 8.	66
8.A.	66
8.B.	66
ITEM 9.	67
9.A.	67
9.B.	67
9.C.	67
9.D.	67
9.E.	67
9.F.	68



**Table of Contents**

	<b>Page</b>
ITEM 10.	<u>ADDITIONAL INFORMATION</u> 68
10.A.	<u>SHARE CAPITAL</u> 68
10.B.	<u>MEMORANDUM AND ARTICLES OF ASSOCIATION</u> 68
10.C.	<u>MATERIAL CONTRACTS</u> 76
10.D.	<u>EXCHANGE CONTROLS</u> 76
10.E.	<u>TAXATION</u> 77
10.F.	<u>DIVIDENDS AND PAYING AGENTS</u> 82
10.G.	<u>STATEMENT BY EXPERTS</u> 83
10.H.	<u>DOCUMENTS ON DISPLAY</u> 83
10.I.	<u>SUBSIDIARY INFORMATION</u> 83
ITEM 11.	<u>QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK</u> 83
ITEM 12.	<u>DESCRIPTION OF SECURITIES OTHER THAN EQUITY SECURITIES</u> 84
12.A.	<u>DEBT SECURITIES</u> 84
12.B.	<u>WARRANTS AND RIGHTS</u> 84
12.C.	<u>OTHER SECURITIES</u> 84
12.D.	<u>AMERICAN DEPOSITARY SHARES</u> 85
<b><u>PART II</u></b>	
ITEM 13.	<u>DEFAULTS, DIVIDEND ARREARAGES AND DELINQUENCIES</u> 87
ITEM 14.	<u>MATERIAL MODIFICATIONS TO THE RIGHTS OF SECURITY HOLDERS AND USE OF PROCEEDS</u> 87
ITEM 15.	<u>CONTROLS AND PROCEDURES</u> 87
ITEM 16.	<u>[RESERVED]</u> 88
ITEM 16A.	<u>AUDIT COMMITTEE FINANCIAL EXPERT</u> 88
ITEM 16B.	<u>CODE OF ETHICS</u> 88
ITEM 16C.	<u>PRINCIPAL ACCOUNTANT FEES AND SERVICES</u> 88
ITEM 16D.	<u>EXEMPTIONS FROM THE LISTING STANDARDS FOR AUDIT COMMITTEES</u> 89
ITEM 16E.	<u>PURCHASES OF EQUITY SECURITIES BY THE ISSUER AND AFFILIATED PURCHASERS</u> 89
ITEM 16F.	<u>CHANGE IN REGISTRANTS CERTIFYING ACCOUNTANT</u> 90
ITEM 16G.	<u>CORPORATE GOVERNANCE</u> 90
ITEM 16H.	<u>MINE SAFETY DISCLOSURE</u> 92
<b><u>PART III</u></b>	
ITEM 17.	<u>FINANCIAL STATEMENTS</u> 93
ITEM 18.	<u>FINANCIAL STATEMENTS</u> 93
ITEM 19.	<u>EXHIBITS</u> 94

## **Table of Contents**

As used in this annual report, the term **fiscal** preceding a year means the twelve-month period ended March 31 of the year subsequent to the year referred to. For example, **fiscal 2014** refers to the twelve-month period ended March 31, 2015. All other references to years refer to the applicable calendar year.

In parts of this annual report, certain amounts reported in Japanese yen (¥) have been translated into U.S. dollars (\$) for the convenience of readers. Unless otherwise noted, the rate used for this translation was \$1.00 = ¥120.17. This was the approximate exchange rate in Japan on March 31, 2015.

Unless otherwise noted, all references and discussions of the financial position of Advantest Corporation (the **Company**) and its consolidated subsidiaries (collectively, **Advantest**), results of operations and cash flows in this annual report are made with reference to Advantest's consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States, or U.S. GAAP. The segment sales figures included in this annual report are presented before eliminating intercompany transactions.

See **Information on the Company** **Business Overview** **Glossary** for a description of certain technical terms used in this annual report.

### **Cautionary Statement with Respect to Forward-Looking Statements**

This annual report contains **forward-looking statements** that are based on Advantest's current expectations, estimates and projections. These statements include, among other things, the discussion of Advantest's business strategy, outlook and expectations as to market and business developments, production and capacity plans. Generally, these forward-looking statements can be identified by the use of forward-looking terminology such as **anticipate**, **believe**, **estimate**, **expect**, **intend**, **project**, **should** and similar expressions. Forward-looking statements are subject to known and unknown risks, uncertainties and other factors that may cause Advantest's actual results, levels of activity, performance or achievements to be materially different from those expressed or implied by such forward-looking statements, including:

changes in demand for the products and services produced and offered by Advantest's customers, including semiconductors, communications services and electronic goods;

circumstances relating to Advantest's investment in technology, including its ability to timely develop products that meet the changing needs of semiconductor manufacturers and communications network equipment and components makers and service providers;

the environment in which Advantest purchases materials, components and supplies for the production of its products, including the availability of necessary materials, components and supplies during a significant expansion in the market in which Advantest operates; and

changes in economic conditions, competitive environment, currency exchange rates or political stability in the major markets where Advantest produces, distributes or sells its products.

These risks, uncertainties and other factors also include those identified in **Operating and Financial Review and Prospects**, **Key Information** **Risk Factors** and **Information on the Company** set forth elsewhere in this annual report.





**Table of Contents****PART I****ITEM 1. IDENTITY OF DIRECTORS, SENIOR MANAGEMENT AND ADVISERS**

Not applicable.

**ITEM 2. OFFER STATISTICS AND EXPECTED TIMETABLE**

Not applicable.

**ITEM 3. KEY INFORMATION****3.A. SELECTED FINANCIAL DATA**

You should read the U.S. GAAP selected consolidated financial information presented below together with Operating and Financial Review and Prospects and Advantest's consolidated financial statements together with the notes included in this annual report.

**U.S. GAAP Selected Consolidated Financial Data**

The following selected financial data have been derived from Advantest's audited consolidated financial statements. These consolidated financial statements were prepared under U.S. GAAP. Advantest's U.S. GAAP audited consolidated financial statements for fiscal 2012, fiscal 2013 and fiscal 2014 were included in its Japanese Securities Reports filed with the Director General of the Kanto Local Finance Bureau.

	2011	2012	Year ended March 31,		2015	2015
			2013	2014		(in thousands,
		(in millions, except	per share and			share data)
		per share and	share data)			
<b>Consolidated Statement of Income Data:</b>						
Net sales	¥99,634	¥141,048	¥132,903	¥111,878	¥163,329	\$1,359,150
Operating income (loss)	6,111	837	80	(36,369)	14,619	121,653
	5,551	(3,442)	(1,293)	(35,501)	18,859	156,936

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Income (loss) before income taxes and equity in earnings (loss) of affiliated company

Net income (loss)	3,163	(2,195)	(3,821)	(35,540)	12,948	107,747
Net income (loss) per share						
Basic	18.03	(12.67)	(22.03)	(204.10)	74.31	0.62
Diluted	18.03	(12.67)	(22.03)	(204.10)	67.16	0.56
Basic weighted average shares outstanding	175,481,854	173,271,717	173,478,054	174,134,457	174,244,799	174,244,799
Diluted weighted average shares outstanding	175,495,458	173,271,717	173,478,054	174,134,457	192,535,120	192,535,120

**Table of Contents**

	2011	2012	As of March 31, 2013 2014 (in millions)		2015	2015 (in thousands)
<b>Consolidated Balance Sheet Data:</b>						
Total assets	¥ 180,312	¥ 219,226	¥ 225,515	¥ 229,856	¥ 273,041	\$ 2,272,123
Short term debt		25,000				
Corporate bonds current portion					10,000	83,215
Corporate bonds			25,000	25,000	15,000	124,823
Convertible bonds				30,149	30,119	250,637
Common stock	32,363	32,363	32,363	32,363	32,363	269,310
Stockholders equity	138,132	131,552	141,241	116,252	140,938	1,172,822

	2011	2012	As of March 31, 2013 2014 (in millions, except per share data)		2015	2015 (in thousands)
<b>Other Data:</b>						
Capital expenditures	¥ 3,793	¥ 6,984	¥ 12,592	¥ 5,626	¥ 4,246	\$ 35,333
Research and development expenses	21,197	30,303	33,062	32,670	29,876	248,614
Net cash provided by (used in) operating activities	(693)	12,302	(2,215)	(3,776)	24,481	203,720
Net cash provided by (used in) investing activities	(5,828)	(37,670)	(11,498)	(4,711)	(1,310)	(10,901)
Net cash provided by (used in) financing activities	(12,028)	9,887	(2,914)	27,202	(1,298)	(10,801)
Operating margin <sup>(1)</sup>	6.1%	0.6%	0.1%	(32.5%)	9.0%	
Net income margin <sup>(2)</sup>	3.2%	(1.6%)	(2.9%)	(31.8%)	7.9%	

(1) Operating income (loss) as a percentage of net sales.

(2) Net income (loss) as a percentage of net sales.

**Dividends**

The Company normally pays cash dividends semiannually, at mid-year and at year-end. Pursuant to its articles of incorporation, the Company can make dividend payments pursuant to a resolution of its Board of Directors, but the articles do not preclude the Company from making dividend payments pursuant to a shareholders resolution. The year-end dividend is paid to shareholders of record as of March 31 pursuant to the resolution of either the Board of Directors or the ordinary general shareholders meeting held usually in June every year. The interim dividend is paid to shareholders of record as of September 30, pursuant to a resolution of the Board of Directors, usually in December.

**Table of Contents**

The following table sets forth the dividends paid by the Company for each of the periods shown, which are the six months ended on that date. The U.S. dollar equivalent for the dividends shown is based on the exchange rate in Japan on each record date shown.

Six months ended/Record date	Dividend per Share	
	Yen	Dollars
September 30, 2010	5.0	0.06
March 31, 2011	5.0	0.06
September 30, 2011	5.0	0.07
March 31, 2012	10.0	0.12
September 30, 2012	10.0	0.13
March 31, 2013	10.0	0.11
September 30, 2013	10.0	0.10
March 31, 2014	5.0	0.05
September 30, 2014	5.0	0.05
March 31, 2015	10.0	0.08

The payment and the amount of any future dividends are subject to the level of Advantest's future earnings, its financial condition, the need for strategic investments for mid-to-long-term business development and other factors, including statutory restrictions on the payment of dividends.

**Exchange Rates**

In parts of this annual report, certain Japanese yen amounts have been translated into U.S. dollars for the convenience of investors. Unless otherwise noted, the rate used for the translation was \$1.00 = ¥120.17. This was the approximate exchange rate in Japan on March 31, 2015.

The following table sets forth, for the periods and dates indicated, information concerning the noon buying rate for Japanese yen announced by the Federal Reserve Bank of New York, expressed in Japanese yen per \$1.00. The noon buying rate as of June 12, 2015 was \$1.00 = 123.23. The Company does not intend to imply that the Japanese yen or U.S. dollar amounts referred to in this annual report could have been or could be converted into U.S. dollars or Japanese yen, as the case may be, at any particular rate, or at all.

Fiscal year ended March 31,	At end of period	Average (of month-end rates) (¥ per \$1.00)	High	Low
2012	82.41	78.86	85.26	75.72
2013	94.16	83.26	96.16	77.41
2014	102.98	100.46	105.25	92.96
2015	119.96	110.78	121.50	101.26

Month ended	High	Low
December 31, 2014	¥ 121.38	¥ 117.28
January 31, 2015	120.20	116.78
February 28, 2015	120.38	117.33
March 31, 2015	121.50	119.01
April 30, 2015	120.36	118.80
May 31, 2015	124.18	119.09

**3.B. CAPITALIZATION AND INDEBTEDNESS**

Not applicable.

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**Table of Contents**

**3.C. REASONS FOR THE OFFER AND USE OF PROCEEDS**

Not applicable.

**3.D. RISK FACTORS**

**Risks Related to Advantest's Business**

*Advantest's business and results of operations are subject to significant demand volatility in the semiconductor industry*

Advantest's business depends largely upon the capital expenditures of semiconductor industrial, design and manufacturing companies, fabless semiconductor companies, foundries and test houses. These companies, in turn, determine their capital expenditure and investment levels largely based on current and anticipated market demand for semiconductors and products incorporating semiconductors. Such demand is influenced significantly by the overall condition of the global economy. Historically, the percentage reduction in capital expenditures by semiconductor manufacturers during downturns in the semiconductor industry, including investment in semiconductor test systems, has typically been much greater than the percentage reduction in worldwide sales of semiconductors. The semiconductor industry has been highly cyclical with recurring periods of excess inventory, which often have had a severe effect on the semiconductor industry's demand for semiconductor test systems, including those of Advantest. In particular, the market for memory semiconductors shows higher demand volatility as compared to the market for non-memory semiconductors. In fiscal 2014, the portion of net sales derived from test systems for memory semiconductors in the Semiconductor and Component Test Systems segment decreased by 11.8 percentage points to 20.3% from 32.1% in fiscal 2013, but Advantest continues to derive significant sales from test systems for memory semiconductors. Therefore, any downturn in the memory semiconductor market may continue to adversely affect Advantest's business and results of operations.

The worldwide semiconductor market significantly recovered in 2010, growing by 31.8% compared to a contraction in 2009, primarily due to a surge in demand for electronic equipment in developing nations. In 2011, due to the global economic recession and natural disasters such as the Great East Japan Earthquake and the floods in Thailand reducing production activities of electronic products, the semiconductor market only increased by 0.4% compared to 2010. In 2012, the semiconductor market decreased by 2.7% compared to 2011, due to factors such as the prolonged stagnation in the European economy caused by the debt crisis in the Southern European countries and the slowdown in the Chinese economy, which had been supporting the global economy. In 2013, the semiconductor market increased by 4.8% compared to 2012, due to an overall steady demand for semiconductors, despite some variations among products. In 2014, the semiconductor market continued to increase by 9.9% compared to 2013, the highest growth rate since 2011, despite some variations among products. Worldwide sales of non-memory semiconductors in 2010 increased by 26.0% compared to 2009, primarily due to robust demand for smartphones, tablet-type devices, and other consumer electronics. In 2011, worldwide sales of non-memory semiconductors further increased by 4.4% compared to 2010, due to continuing robust demand for smartphones, tablet-type devices, and similar devices. In 2012, although sales of communications semiconductors and LCD drivers semiconductors, among others, remained strong due to continued robust demand in the mobile devices market, worldwide sales of non-memory semiconductors decreased by 1.8% compared to 2011 due to the downturn in sales of other electronic devices. In 2013, worldwide sales of non-memory semiconductors increased by 1.7% compared to 2012 due to a steady demand for tablet-type devices and smartphones. In 2014, worldwide sales of non-memory semiconductors continued to increase by 7.6% compared to 2013 due to a further global adoption of smartphones and improvements in handset performance. In 2010, worldwide sales of memory semiconductors increased by 55.4% compared to 2009 primarily due to a steady demand for mobile DRAM test systems for mobile devices. In 2011, worldwide sales decreased by 12.7% compared to 2010 due to a drop in the price of DRAM triggered by a downturn in demand for PCs and similar devices. In 2012, sales continued to decrease by 6.2% compared to 2011 due to the ongoing weakness in demand for PCs and similar devices. In 2013, sales increased by 17.6% compared to 2012 due to, among other factors, an increased demand for DRAM and LPDDR for products such as low end smartphones. In 2014, sales continued to increase by 18.2% compared to 2013 due to a strong demand of semiconductor for PCs, among other factors.





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**Table of Contents**

The significant volatility in demand for semiconductors is affected by various factors such as:

the overall state of the global economy;

levels of investment in communications infrastructure and trends of demand in communication devices such as smartphones and wearable devices;

demand in personal computer and data server industries;

consumer demand for digital consumer products such as flat-panel TVs, DVD/Blu-ray disc recorders, portable audio players and electronic books;

demand in the automobile industry; and

trends in the semiconductor industry.

In fiscal 2010, despite a difficult business environment with factors such as continuing appreciation of the Japanese yen and intensified price competition, Advantest seized the positive growth opportunity in the semiconductor market and strived to expand orders and revenues. As a result, Advantest's net sales in fiscal 2010 increased by 87.2% as compared to fiscal 2009, to ¥99,634 million, and Advantest recorded a net income of ¥3,163 million in fiscal 2010. In fiscal 2011, Advantest expanded sales to meet areas of increasing demand growth such as test equipment for application processors, CMOS image sensors, and other non-memory semiconductor sectors. In addition, after the completion of the acquisition of Verigy Ltd. (Verigy) in July 2011, Advantest has enhanced sales promotion to customers in the U.S. and Europe and has provided products tailored to better meet increasing customer demand in the communications semiconductor market. As a result, Advantest's net sales in fiscal 2011 increased by 41.6%, as compared to fiscal 2010, to ¥141,048 million. However, cumulative costs associated with the Verigy acquisition and impairment losses on investment securities led to a year-on-year decline in earnings, and Advantest recorded a net loss in fiscal 2011 of ¥2,195 million. In this environment, Advantest actively marketed semiconductor testing equipment for mobile communications-related semiconductor applications—the largest segment for testing equipment—and as a result, the company successfully gained market share. However, the gain in market share could not fully offset the decrease in demand for semiconductor testing equipment resulting from capital expenditure constraints of semiconductor manufacturers experiencing a slowdown in the semiconductor market. As a result, Advantest's net sales in fiscal 2012 decreased by 5.8%, as compared to fiscal 2011, to ¥132,903 million. The product mix in sales also worsened, leading to a net loss in fiscal 2012 of ¥3,821 million. In Advantest's core line of semiconductor test equipment, difficult business climate prevailed as a result of significant constraints in capital investments by some of Advantest's major customers since the previous summer for non-memory test systems. As a result, Advantest's net sales in fiscal 2013 decreased by 15.8%, as compared to fiscal 2012, to ¥111,878 million. From a profit and loss perspective, in addition to the decline in net sales, an increase in costs denominated in foreign currency due to the continuing depreciation of the yen, and recognizing inventory valuation losses and impairment losses for long-lived assets due to changes in the business environment, resulted in a net loss of ¥35,540 million. Advantest strove to maximize profitability by engaging in sales promotions for non-memory test systems for which demand growth has been particularly strong and by expanding its customer base across all business segments. As a result, Advantest's net sales in fiscal 2014 increased by 46.0%, as compared to fiscal 2013, to ¥163,329 million. Advantest returned to profitability, with net income of ¥12,948 million, mainly due to higher year-over-year net sales, an improved mix of high-profitability products and successful cost-cutting measures undertaken across the entire Advantest Group.

Advantest believes that its results are significantly affected by the significant volatility in demand in the semiconductor industry. While Advantest is unable to predict future trends in the semiconductor industry, if there is a significant downturn in the semiconductor industry, Advantest's financial condition and results of operations will be adversely affected. With respect to semiconductor prices in recent years, even though prices for certain products such as DRAM appear to have bottomed out, if the prices decline as a result of over-supply of semiconductors, semiconductor manufacturers' earnings could deteriorate, resulting in their restraint towards capital expenditures, and

Advantest's results of operations could be adversely affected.

**Table of Contents**

*If Advantest does not introduce new products meeting its customers' technical requirements in a timely manner and at competitive prices, its products may become obsolete and its financial condition and results of operations may suffer*

Advantest sells its products to several industries that are characterized by rapid technological changes, frequent introduction of new products and services, varying and unpredictable product lifecycles and evolving industry standards. Advantest anticipates that future demand for its products will be driven, in large part, by technological innovation in semiconductor technology, which creates new testing requirements that are not adequately addressed by currently-installed semiconductor test systems. Customer needs in response to these technological innovations, and their need for greater cost-effectiveness and efficiency to respond to the market environment, include:

test solutions of non-memory semiconductors that incorporate more advanced memory semiconductors, logic and analog circuits;

test solutions of power semiconductors that control small and large motor drives;

solutions for complexed IC incorporating RF, logic and memory chips in a single package in order to achieve IC with advanced 3D integration as well as downsizing and technical advantages, through TSV technology;

mechatronics-related products which transport devices faster, more accurately and more stably;

test solutions of testing technologies that employ self-test circuit designs incorporated into semiconductor chips;

test solutions of testing technologies that employ test circuit designs for Device Under Test (DUT);

introduction of mechatronics products that respond to reduced testing time resulting from advances in customers' back-end testing;

prompt response and quick repair in the event of failure;

total solutions that allow customers to reduce their testing costs; and

solutions for measurement and observation of state-of-the-art photomasks.

Advantest also believes demand for its products, including semiconductor and component test systems, is affected by the level of demand for personal computers, high-speed wireless and wireline data services, digital consumer products and communication devices, such as smartphones and wearable devices, and data servers. It is likely that advances in technologies used in those products and services will require new testing systems. Without the timely introduction of semiconductor test systems capable of effectively testing and measuring equipment that use these new technologies, Advantest's products and services may become technologically obsolete over time.

A failure by Advantest to meet its customers' technical requirements at competitive prices or to deliver conforming equipment in a timely manner may result in its products being replaced by those of a competitor or an alternative technology solution. Furthermore, Advantest's inability to

secure sufficient personnel appropriate for the business during a period of recovery or its inability to provide a product that meets requested performance criteria at an acceptable price when required by its customers would severely damage its reputation with such customers and may adversely affect future sales efforts with respect to such customers.

*Advantest's dependence on certain subcontractors and its dependence on a sole source or a limited number of suppliers for its components and parts may prevent it from delivering its products on a timely basis or its failure to meet the demand for its products upon a sudden expansion of the markets may adversely affect its future market share and financial results*

Advantest relies on subcontractors to perform some of the assembly requirements for its products. In addition, many of the components used in Advantest's semiconductor and component test systems and

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**Table of Contents**

mechatronics systems are produced by suppliers based on Advantest's specifications. Advantest's reliance on these subcontractors and suppliers gives it less control over the manufacturing process and exposes it to significant risks, especially inadequate manufacturing capacity, late delivery, substandard quality, lack of labor availability and high costs. In addition, Advantest depends on a sole source or a limited number of suppliers for a portion of its components and parts. Advantest does not maintain long-term supply agreements with most of its suppliers, and it purchases most of its components and parts through individual purchase orders. If a supplier becomes unable to provide components or parts in the volumes needed and at acceptable prices, or if a supplier withdraws from business thereby stopping production or sales of custom or general components and parts that Advantest uses or will use in the future, or a large scale natural disaster or electricity shortage occurs, Advantest would have to identify and procure acceptable replacements. Advantest may lose its capacity to supply test systems if it becomes unable to procure acceptable replacements. Suppliers have typically adjusted their production capacity through the reduction of production lines and personnel. Therefore, if the market for semiconductor and component test systems and mechatronics systems were to suddenly expand, Advantest would require significant increases in production capabilities including personnel, as well as materials, components and supplies from suppliers, in order to fully capitalize on such expansion. Furthermore, the markets for semiconductors and other specialized components have, in the past, experienced periods of inadequate supply to meet demand. Moreover, there may be a shortage of components if a large scale natural disaster or electricity shortage occurs. The process of selecting subcontractors or suppliers and of identifying suitable replacement components and parts is lengthy and may result in Advantest being unable to deliver products meeting customer requirements in a timely manner. Advantest has, in the past, been unable to deliver its products according to production schedules primarily due to the inability of suppliers to supply components and parts based on Advantest's specifications and by other shortages in components and parts. Moreover, a deterioration in the financial position of Advantest's subcontractors or suppliers reflecting the decline in the economic environment or the failure of Advantest to adjust to large increases in demand for its products during the period of recovery in demand could result in Advantest losing one or more of its existing large-volume customers or losing the opportunity to establish a strong relationship with potential large-volume customers with which it currently does little or no business. Such failure may adversely affect Advantest's future market share and its financial results.

***Advantest faces substantial competition in its businesses and, if Advantest does not maintain or expand its market share, its business may be harmed***

Advantest faces substantial competition throughout the world. Advantest's primary competitors in the semiconductor and component test system market include, among others, Teradyne, Inc., Xcerra Corporation, UniTest Inc. and EXICON Ltd. In the mechatronics system related market, Advantest also competes with Delta Design, Inc., TechWing, Inc., Seiko Epson Corporation and Mirae Corporation in test handler devices, and with TSE Co., Ltd., Semes Co., Ltd. and SL-link Co., Ltd. in device interfaces. Some of Advantest's competitors have greater financial and other resources than Advantest.

Advantest faces many challenges in its businesses, including increased pressure from customers to produce semiconductor and component test systems and mechatronics systems that reduce testing costs or from customers who have developed internal test solutions. For device interfaces, acquisition of vendors that supply core technical components by Advantest's competitors, or leakage of the manufacturing technology of printed circuit boards, may result in reduced testing costs by customers or difficulty by Advantest to realize its products' full performance.

To compete effectively and maintain and expand its market share, Advantest must continue to enhance its business processes to lower the cost of its products, or introduce enhancements that lower overall testing costs. Advantest also expects its competitors to continue to introduce new products with improvements in price and performance, as well as increasing their customer service and support offerings, and Advantest expects new market participants to launch low-price testers. Significant increases in competition may erode Advantest's profit margin and weaken its earnings.

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**Table of Contents**

***Advantest may not be able to meet the targets set in its strategies and medium-term business plan***

The attainment of goals such as those in medium-term business plans is subject to various internal and external factors, including the general economic and market conditions in which Advantest and its customers operate, the level of competition, the level of corporate capital expenditure, the level of demand for Advantest's products and fluctuations in exchange rates. As a result, any strategies and medium-term business goals and targets (as amended from time to time) should not be treated as forecasts of future results. There can be no assurance that Advantest's strategies to accomplish medium-term business plans and implementation of such strategies will be successful, that the implementation of its strategies will have the intended effects, that the medium-term business plan or other targets (whether quantitative or qualitative, and as amended from time to time) will be met, or that such goals, targets and aims will not be changed in the future by Advantest's management.

***Advantest's largest customers currently account for a significant part of its net sales and, in addition to the risk of Advantest's business being harmed by the loss of one or more of these customers or changes in their capital expenditures, Advantest may not be able to recover its accounts receivables if its largest customers experience a deterioration in their financial position***

Advantest's success depends on its continued ability to develop and manage relationships with its major customers. A small number of such major customers currently account for a significant portion of its net sales. Sales to Advantest's largest customer as a percentage of its total sales were approximately 14% in fiscal 2012 and approximately 15% in fiscal 2013 and 2014. Sales to Advantest's five largest customers accounted for approximately 37% in fiscal 2012, approximately 36% in fiscal 2013 and approximately 41% in fiscal 2014. The loss of one or more of these major customers, changes in their capital expenditures or failure of their main products could materially harm Advantest's business. Furthermore, if Advantest's major customers experience deterioration in their financial position and are unable to fulfill their payment obligations to Advantest in accordance with the applicable terms, Advantest's business, results of operations and financial position may be adversely affected.

***Advantest's product lines are facing significant price pressure***

Price pressure on Advantest's businesses is adversely affecting Advantest's operating margins. Irrespective of the trend in the demand for semiconductors, there is ongoing price pressure on semiconductors, which puts continuous pressure on the market price for products in the Semiconductor and Component Test System Segment and Mechatronics System Segment. During periods when there is rapid decrease in semiconductor prices, semiconductor manufacturers and test houses, which are Advantest's customers, seek to increase their production capacities while minimizing their capital expenditures. In addition, increased competition in the market for digital consumer products, personal computers, mobile devices such as smartphones and wearable devices, and data servers have driven down prices of these goods, subsequently creating significant price pressure on Advantest's product lines. If prices of semiconductors continue to decline, customers may postpone capital expenditures on new equipment by remodeling or adapting the usage of existing equipment. If price pressure further increases in the future, Advantest's financial condition and results of operations may be adversely affected.

***Fluctuations in exchange rates could reduce Advantest's profitability***

The majority of Advantest's net sales are derived from products sold to customers located outside of Japan. Of Advantest's fiscal 2014 net sales, 92.0% were from products sold to overseas customers. Approximately 69% of Advantest's net sales in fiscal 2014 were derived from currencies other than the Japanese yen, predominantly the U.S. dollar. If the Japanese yen becomes strong relative to foreign currencies (mostly the U.S. dollar and, to a much lesser extent, other currencies), it would increase the prices of Advantest products as stated in U.S. dollars and in those other currencies, which could hurt sales in those countries.



## **Table of Contents**

With respect to the Euro, if the Japanese yen weakens, there may be a negative impact on Advantest's profitability since there are currently more costs incurred in Euro than net sales derived in Euro.

In addition, significant fluctuations in the exchange rate between the Japanese yen and foreign currencies, especially the U.S. dollar, could require Advantest to lower its prices with respect to foreign sales of its products that are priced in Japanese yen, and reduce the Japanese yen equivalent amounts of its foreign sales for products that are based in U.S. dollars or other foreign currencies, thereby reducing its profitability overall. These fluctuations could also cause prospective customers to push out or delay orders because of the increased relative cost of Advantest's products. In the past, there have been significant fluctuations in the exchange rate between the Japanese yen and the foreign currencies in which Advantest's sales are denominated.

Furthermore, Advantest's consolidated financial statements for a particular period or for a particular date will be affected by changes in the prevailing exchange rates of the currencies in which subsidiaries of Advantest prepare their financial statements against the Japanese yen. Foreign exchange rate fluctuations may have an effect on those amounts not denominated in yen which are translated into yen for Advantest's consolidated financial statements, and depending on the direction of the foreign exchange fluctuation, it may have an adverse effect on Advantest's reported financial position, results of operations and net assets.

### ***Advantest may not recoup costs incurred in the development of new products***

Enhancements to existing products and the development of new generations of products are, in most cases, costly processes. Furthermore, because the decision to purchase semiconductor and component test systems products and mechatronics systems generally involves a significant commitment of capital, the sale of this equipment typically involves a lengthy sales period and requires Advantest to expend substantial funds and sales efforts to secure the sale. Advantest's enhancements or new generations of products may not generate net sales in excess of development and sales costs if, for example, these new enhancements or products are quickly rendered obsolete by changing customer preferences, the introduction by Advantest's competitors of products embodying new technologies or features, the introduction by Advantest's customers of new products that require different testing functions or the failure of the market for Advantest's customer's products to grow at the rate, or to the levels, anticipated by Advantest. This risk is believed to be particularly acute with respect to test systems for non-memory semiconductors because, in general, new non-memory semiconductor product lines are introduced to market more frequently than new memory semiconductor product lines. In some cases, Advantest must anticipate industry trends and develop products in advance of the commercialization of its customers' products. This requires Advantest to make significant investments in product development well before it determines the commercial viability of these innovations. If Advantest's customers fail to introduce their devices in a timely manner or the market rejects their devices, Advantest may not recover its investments in product development through sales in significant volume.

### ***The market for Advantest's major products is highly concentrated, and Advantest may not be able to increase sales of its products because of limited opportunities***

The market for test systems for memory semiconductors in the Semiconductor and Component Test System Segment is highly concentrated, with a small number of large semiconductor manufacturers, foundries and test houses accounting for a large portion of total sales in the semiconductor and component test system industry. Advantest believes that this market concentration could become even more severe in the future as larger semiconductor device manufacturers, foundries and test houses acquire smaller semiconductor market participants, and as corporate restructuring, such as elimination and consolidation of businesses, progresses. Advantest's ability to increase sales will depend in large part upon its ability to obtain or increase orders from large-volume customers. Furthermore, in the event there is an over-supply of semiconductor and component test system products on the second-hand market reflecting, among others, restructuring within the industry, or delay to meet the specific needs of Advantest's customers, Advantest faces an additional risk of losing its sales opportunities.





## **Table of Contents**

### ***Advantest recorded a significant amount of goodwill and other long-lived assets which may become impaired in the future***

Advantest may be required to record an impairment charge for the difference between the carrying amount of long-lived assets and the implied fair value of long-lived assets if circumstances indicate that impairment may have occurred and the carrying amount of the assets may not be recoverable.

In fiscal 2013, Advantest took into account its changing business environment and reconsidered its future expected cash flows. As a result, it recognized impairment losses relating to property, plant and equipment and intangible assets in the amount of ¥13,495 million.

Advantest has recorded a significant amount of goodwill on its consolidated balance sheet in accordance with U.S. GAAP and goodwill is tested for impairment at least annually. If the testing performed indicates that the carrying amount of reporting unit goodwill exceeds the implied fair value of that goodwill, Advantest recalculates the fair value of each reporting unit goodwill and an impairment loss will be recognized in an amount equal to that excess. Therefore, depending on the expected future cash flow of long-lived assets or business operations to which goodwill relates, Advantest may be required to record a significant impairment charge, which could have a material adverse effect on Advantest's financial condition and results of operations.

### ***If Advantest's main facilities for research and development, production or information technology systems for its businesses, or the facilities of its subcontractors and suppliers, were to experience catastrophic loss, its results of operations would be seriously harmed***

Advantest's main facilities for research and development for its Semiconductor and Component Test Systems and Mechatronics System Segments production, as well as Advantest's service bases, are located in Gunma Prefecture, Saitama Prefecture and Miyagi Prefecture in Japan. In addition, the main system server and the network hub are maintained in system centers approved by the Information System Management System, or ISMS, and local network servers are located in certain operations offices in Japan.

Japan is a region that is susceptible to frequent earthquakes. If Advantest's facilities, particularly its semiconductor and component test system manufacturing factories, were to experience a catastrophic loss from, but not limited to, earthquakes, it would materially disrupt Advantest's operations, delay production, shipments and revenue, and result in large expenses to repair or replace the facilities. Advantest has insurance to cover most potential losses at its manufacturing facilities, other than those that result from earthquakes. However, this insurance may not be adequate to cover all possible losses. Similar disruptions to Advantest's business may occur if the facilities of Advantest's subcontractors and suppliers or if the facilities of Advantest's information system network were to experience a catastrophic loss.

Advantest has prepared itself for crises such as large-scale natural disasters, and each department of Advantest has documented its own disaster-response procedures and manuals. Furthermore, in order to prevent any disruption of its core businesses, or in case of suspension, to re-start the suspended businesses, including the recovery of important facilities, in the shortest possible time, Advantest formulated and implemented a Business Continuity Plan. However, if such Business Continuity Plan is not effective, Advantest's core businesses could be disrupted at a time of crisis, such as large-scale natural disasters, and could take a substantial amount of time to recover.

### ***Advantest's business is subject to economic, political and other risks associated with international operations and sales***

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Advantest's business is subject to risks associated with conducting business internationally because it manufactures and sells its products, and purchases parts and components from, around the world. In fiscal 2014, 69.4% of Advantest's total net sales came from Asia (excluding Japan), a majority of which consisted of sales in Taiwan, the People's Republic of China (China) and Korea, 17.0% from the Americas and 5.6% from Europe. Advantest anticipates that net sales from international operations will continue to represent a substantial portion of its total net

**Table of Contents**

sales. In addition, some of Advantest's distribution and support subsidiaries are located in the Americas, Europe, and Asian countries, including Taiwan, Singapore, Korea and China, and some of Advantest's suppliers and factories are also located overseas, such as Korea and Malaysia. Accordingly, Advantest's future results could be harmed by a variety of factors, including:

political and economic instability, including economic and political disruptions, disputes, natural calamities, epidemics or other risks related to countries where Advantest procures its components and parts or manufactures and sells its products;

trade protection measures and import or export licensing requirements;

potentially negative consequences from changes in tax laws;

risks with respect to international taxation, including transfer pricing regulations;

difficulty in staffing and managing widespread operations;

differing protection of intellectual property;

difficulties in collecting accounts receivable because of distance and different legal rules;

risks with respect to social and political crises and issues resulting from, among others, terrorism, war and deterioration in the political and/or economic relationships between Japan and other countries;

risks with respect to decline in the quality of procurement and manufacturing where Advantest's suppliers or manufacturing facilities are located in countries that do not have developed infrastructures in mechanical processing and assembly; and

risks with respect to increases in cost, delays in delivery or expenses in repairing products where low quality and counterfeit products are mixed into the supply chain.

***Advantest may not be able to recover its capital expenditures***

Advantest continues to make capital expenditures. From fiscal 2012 through fiscal 2013, Advantest built a new factory in South Korea in order to increase its share of sales to major Korean customers. The factory began operating in May 2013. Advantest may not be able to recover the capital expenditures for such projects within the assumed timeframe, or at all, if it cannot achieve the assumed volume of sales due to customers cutting back on capital expenditures or if intense competition with competitors results in a reduction in unit prices. In such event, the asset would be subject to impairment, which may have an adverse impact on Advantest's profitability.

***Advantest's business may be negatively affected by factors relating to its marketing and sales capabilities and its branding***

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Advantest's business may be negatively affected by factors relating to its marketing and sales capabilities and its branding, including:

the long selling process involved in the sale of semiconductor and component test systems and mechatronics system;

the relatively small number of total units sold in the semiconductor and component test system and mechatronics system market;

order cancellations or postponement of capital expenditures by customers;

delays in collection of accounts receivable, increases in losses resulting from bad debt or increases in provisions for doubtful receivables, reflecting the financial condition of customers;

increases in required provisions for product warranty costs and write-downs of inventory; and

any real or perceived decrease in performance and reliability of Advantest products, which could lead to a decline in Advantest's reputation.

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**Table of Contents**

***Chemicals used by Advantest may become subject to more stringent regulations, and Advantest may be required to incur significant costs in adapting to new requirements***

Advantest uses chemicals in the manufacturing of its products, the manufacture, processing and distribution of which are subject to environmental related laws, regulations and rules of Japanese governmental agencies, as well as by various industry organizations and other regulatory bodies in other countries. These regulatory bodies may strengthen existing regulations governing chemicals used by Advantest and may also begin to regulate other chemicals used by Advantest. While Advantest is taking measures to eliminate toxic substances included in parts used to manufacture its products, Advantest uses solder, which contains lead for mounting electronic parts and components for its products, in order to ensure the reliability of its products as a matter of priority. Further, as a method to cool some of its semiconductor and component test systems and mechatronics systems, Advantest uses fluorinated liquid which use is not currently regulated by laws. Advantest believes that it is in compliance with regulations with respect to the use of chemicals by promoting environmental policies for its products with the focus on ensuring the safety and the reliability of its products; however, Advantest must be prepared to adapt to regulatory requirements in all relevant countries as requirements change. Advantest may be required to incur significant cost in adapting to new requirements. Any failure by Advantest to comply with applicable government or industry regulations could result in restrictions on its ability to carry on with or expand sales of its products.

***Advantest could suffer significant liabilities, litigation costs or licensing expenses or be prevented from selling its products if it is infringing on the intellectual property of third parties***

Advantest may be unknowingly infringing on the intellectual property rights of third parties and may be held responsible for that infringement. To date, Advantest has not been the subject of a material intellectual property claim. However, any future litigation regarding patents or other intellectual property infringement could be costly and time consuming and divert management and key personnel from Advantest's business operations. If Advantest loses a claim, it may be forced to pay significant damages, pay license fees, modify its products or processes, stop making products or stop using processes. A license could be very expensive to obtain or may not be available at all. Changing Advantest's products or processes to avoid infringing on the rights of third parties may be costly or impractical.

***Advantest may be unable to protect its proprietary rights due to the difficulty of Advantest gaining access to, and investigating, the products believed to infringe on Advantest's intellectual property rights***

Advantest relies on patents, utility model rights, design rights, trademarks and copyrights obtained in various countries to actively protect its proprietary rights. For instance, with respect to the device interface market, Advantest has taken legal action based on its patent and utility model rights against manufacturers that sell replicas of Advantest's products and, in some instances, has obtained injunctions against sales of such replicas. However, in general, it is difficult for Advantest to gain access to, and investigate, the products believed to infringe on its intellectual property rights. Therefore, Advantest cannot ensure that its intellectual property rights will provide meaningful protection of its proprietary rights. Nevertheless, Advantest is focused on protecting its intellectual property rights from third party infringement and will continue to monitor and enforce its rights.

***The technology labor market is very competitive, and Advantest's business may suffer if Advantest is unable to hire and retain engineers and other key personnel***

Advantest's future success depends partly on its ability to attract and retain highly qualified engineers for its research and development and customer service and support divisions. If Advantest fails to hire and retain a sufficient number of these personnel, it may not be able to maintain and expand its business. Advantest may need to revise its compensation and other personnel related policies to retain its existing officers and

employees and attract and retain the additional personnel that it expects to require.

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**Table of Contents**

***Damage, interference or interruption to Advantest's information technology networks and systems could hinder business continuity and lead to substantial costs or harm Advantest's reputation***

Advantest relies on various information technology networks and systems, some of which are managed by third parties, to process, transmit and store electronic information, including confidential data, and to carry out and support a variety of business activities, including manufacturing, research and development, supply chain management, sales and accounting. Advantest has the Information Security Committee and Legal and General Affairs Department to create policies on information security measures. The IT section builds and operates the information and technology network and system based on the above-mentioned policies. However, attacks by hackers or computer viruses, wrongful use of the information security system, careless use, accidents or disasters could undermine the defenses established by Advantest and disrupt business continuity, which could not only risk leakage or tampering of information but could also result in a legal claim, litigation, damages liability or an obligation to pay fines. If this were to occur, Advantest's reputation could be harmed, Advantest could incur substantial costs, and it may have a material adverse effect upon Advantest's financial condition and results of operation.

***Product defects and any damages stemming from Advantest's product liability could harm Advantest's reputation among existing and potential customers and could have a material adverse effect upon Advantest's business results and financial condition***

Advantest manufactures its products in accordance with internationally accepted quality control standards such as ISO 9000. However, Advantest cannot guarantee that there are no defects in its products. Advantest maintains product liability insurance, but cannot guarantee that such insurance will sufficiently cover the ultimate amount of damages with respect to Advantest's liabilities. Large scale accidents due to product defects or any discovery of defects in its products could harm Advantest's reputation for not adequately addressing defects, could cause Advantest to incur higher costs, could result in claims for damages and could have a material adverse effect upon Advantest's business results and financial condition.

**Risks Related to Ownership of American Depositary Shares ( ADSs ) or Common Stock**

***Japanese yen-dollar fluctuations could cause the market price of the ADSs to decline and reduce dividend amounts payable to ADS holders as expressed in U.S. dollars***

Fluctuations in the exchange rate between the Japanese yen and the U.S. dollar may affect the U.S. dollar equivalent of the Japanese yen price of the shares on the Tokyo Stock Exchange and, primarily reflecting the foregoing, are likely to affect the market price of the ADSs. The Company has historically paid dividends on its shares twice a year. If the Company declares cash dividends, dividends on the shares represented by the ADSs will be paid to the depositary in Japanese yen and then converted by the depositary into U.S. dollars. Therefore, exchange rate fluctuations could also affect the dividend amounts payable to ADS holders following conversion into U.S. dollars of dividends paid in Japanese yen on the shares represented by the ADSs.

***A holder of ADSs has fewer rights than a shareholder has, and must act through the depositary to exercise those rights***

The rights of shareholders under Japanese law to take actions, including voting their shares, receiving dividends and distributions, bringing derivative actions, examining Advantest's accounting books and records and exercising appraisal rights, are available only to holders of record on the Company's register of shareholders. Because the depositary, through its custodian agents, is the registered holder of the shares underlying the



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ADSs, only the depositary can exercise those rights in connection with the deposited shares. The depositary will make efforts to vote the shares underlying a holder's ADSs as instructed by the holder and will pay to the holder the dividends and distributions collected from Advantest. However, in the holder's capacity as an ADS holder, that holder will not be able to bring a derivative action, examine Advantest's accounting books and records or exercise appraisal rights through the depositary.

## **Table of Contents**

### *There are restrictions on the withdrawal of shares from the Company's depositary receipt facility*

Under the Company's ADS program, each ADS represents the right to receive one share. To withdraw any shares, a holder of ADSs has to surrender for cancellation American Depositary Receipts, or ADRs, evidencing 100 ADSs or any integral multiple thereof. Each ADR bears a legend to that effect. As a result, holders of ADSs are unable to withdraw fractions of shares or units or receive any cash settlement from the depositary in lieu of withdrawal of fractions of shares or units. Holders of shares representing less than one unit, or 100 shares, may require the Company to repurchase those shares, whereas holders of ADSs representing less than one unit of shares are unable to exercise this right because the holders of these ADSs are unable to withdraw the underlying shares. Under the Company's ADS program, an ADS holder cannot cause the depositary to require the Company to repurchase fractions of shares or units on its behalf. For a further discussion of the ADSs and the ADS program, see "Description of American Depositary Receipts" set forth in the Company's registration statement on Form F-1 filed with the Securities and Exchange Commission on July 22, 2002. For a further discussion of the Japanese unit share system, see "Additional Information - Memorandum and Articles of Association - The Unit Share System."

### *Enforcement of Civil Liabilities*

The Company is a limited liability, joint-stock corporation incorporated under the laws of Japan. Almost all of the Company's directors and executive officers reside in Japan. Substantially all of the Company's assets and the assets of these persons are located in Japan. It may not be possible, therefore, for investors to effect service of process within the U.S. upon the Company or these persons or to enforce against the Company or these persons judgments obtained in U.S. courts predicated upon the civil liability provisions of the federal securities laws of the U.S. The Company's Japanese counsel, Nagashima Ohno & Tsunematsu, has advised the Company that there is doubt as to the enforceability in Japan, in original actions or in actions for enforcement of judgments of U.S. courts, of liabilities predicated solely upon the federal securities laws of the U.S.

## **ITEM 4. INFORMATION ON THE COMPANY**

### **4.A. HISTORY AND DEVELOPMENT OF THE COMPANY**

The Company commenced operations in July 1954, and was incorporated in December 1954 under the name Takeda Riken Industry Co., Ltd. as a limited liability, joint-stock company in Japan under the Commercial Code of Japan. At the time of incorporation, Takeda Riken's primary business was the design, manufacture and sale of measuring instruments for Japanese electronics manufacturers. Takeda Riken started focusing on semiconductor test equipment for the semiconductor industry in 1968 and was the first to domestically produce semiconductor test equipment in 1972. In 1971, Takeda Riken entered into its first distribution agreement with a foreign distributor and, in 1973, established its first representative office in the U.S. to gather information on technology and distribution and to establish dealer relationships. These two milestones launched the Company's long-term goal of becoming a global manufacturer of testing and measuring products. Takeda Riken has been listed on the Tokyo Stock Exchange since February 1983. Takeda Riken changed its registered name to Kabushiki Kaisha Advantest in October 1985. Advantest acquired Verigy in 2011 and Verigy fully integrated with Advantest in 2012.

Advantest applies its capital expenditures chiefly to developing new products, streamlining production, expanding its production capacity and leasing assets to its customers. Advantest's capital expenditures were ¥12.6 billion, ¥5.6 billion and ¥4.2 billion in fiscal 2012, 2013 and 2014, respectively. The fiscal 2012 amount includes capital expenditures to build the new factory in Korea.

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The Company's principal executive offices are located at Shin-Marunouchi Center Building, 1-6-2, Marunouchi, Chiyoda-ku, Tokyo, 100-0005 Japan. The Company's telephone number in Japan is (81-3) 3214-7500.

The Company's agent in the United States is Advantest America Inc., located at 3061 Zanker Rd., San Jose, CA 95134 U.S.A.

## **Table of Contents**

### **4.B. BUSINESS OVERVIEW**

#### **Overview**

As of June 25, 2015, Advantest is comprised of the Company and its 31 consolidated subsidiaries. Advantest conducts its business in the following segments:

Semiconductor and Component Test System Segment;

Mechatronics System Segment, including test handlers, device interfaces and nano-technology-related operations; and

Services, Support and Others Segment.

#### **Semiconductor and Component Test System Segment**

The Semiconductor and Component Test System Segment provides customers with test system products for the semiconductor industry and the electronic component industry. The products in this segment include test systems for non-memory semiconductors and test systems for memory semiconductors. The test systems for non-memory semiconductors are divided into test systems for SoC semiconductors, LCD driver integrated circuits and semiconductors used in car electronics.

#### **Mechatronics System Segment**

The Mechatronics System Segment focuses on peripheral devices to the semiconductor and component test systems. This business includes test handlers applying mechatronics technologies, which handle semiconductor devices and automate testing, device interfaces with measured devices, and business related to nano-technology.

#### **Services, Support and Others Segment**

The Services, Support and Others Segment consists of comprehensive customer solutions provided in connection with the Semiconductor and Component Test System and Mechatronics System Segments, support services, an equipment lease business and new businesses including system level test products, such as Solid State Drive (SSD) test systems, and Terahertz systems.

#### **Sales by Segment**

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The following table illustrates net sales by each segment for the last three fiscal years.

Segment	Fiscal 2012		Fiscal 2013		Fiscal 2014	
	Sales (in millions)	%	Sales (in millions)	%	Sales (in millions)	%
Semiconductor and Component Test System Segment	¥ 101,119	76.1	¥ 73,017	65.3	¥ 108,320	66.3
Mechatronics System Segment	13,653	10.3	14,984	13.4	28,347	17.4
Services, Support and Others Segment	20,077	15.1	24,151	21.6	26,752	16.4
Intercompany transactions elimination	(1,946)	(1.5)	(274)	(0.3)	(90)	(0.1)
<b>Total Net Sales</b>	<b>¥ 132,903</b>	<b>100.0%</b>	<b>¥ 111,878</b>	<b>100.0%</b>	<b>¥ 163,329</b>	<b>100.0%</b>

### Industry Overview

Advantest offers products in semiconductor and component test systems, mechatronics systems, and services, support and others. Advantest's main customers are industrial, design and manufacturing companies, fabless semiconductor companies, foundries and test houses. Advantest believes that the following factors promote growth of the business carried out by its main customers:

the move to lower-cost, smaller, faster and more powerful and energy-efficient semiconductors and electronic components;

**Table of Contents**

the increase in demand for smartphones, wearable devices and products related to IoT (Internet of Things);

the increase in demand for higher performance data servers and personal computers;

the increase in demand for digital consumer products such as flat-panel TVs, DVD/Blu-ray disc recorders, portable audio players, electronic books and application products for automobiles;

the increasing levels of wireless high-speed data transmission worldwide reflecting the expansion of the mobile device industry;

the increasing demand for electronic devices that incorporate semiconductor and communications technologies in developing countries;

the development of higher speed and high capacity communications infrastructure; and

the increase in demand for electronic components, including semiconductors and sensors, in response to technological advancement of automobiles such as electric vehicles (EV) and hybrid electric vehicles (HEV).

Advantest believes that these factors will continue to provide long-term growth opportunities for Advantest because they lead to additional capital expenditures by its customers, resulting in an expansion of businesses for Advantest. However, the capital expenditures of Advantest's customers may be adversely affected by the following factors:

the level of demand for semiconductors and electronic components;

advancements in semiconductor and electronic component technology; and

changes in semiconductor and electronic component manufacturing processes.

***Demand for Semiconductors and Electronic Components***

Demand for semiconductor and component test systems and mechatronics systems is closely related to the volume of semiconductors and electronic components produced and the resulting capital expenditure of semiconductor manufacturers and others.

Semiconductors are generally classified as either memory semiconductors or non-memory semiconductors. Memory semiconductors are used in electronic systems to store data and programs. Non-memory semiconductors include various semiconductors that incorporate non-memory circuits, which include logic and analog circuits. Logic circuits process digital data to control the operations of electronic systems. Analog circuits process analog signals translated from real world phenomena such as sound, light, heat and motion. SoC semiconductors are a subset of non-memory semiconductors that combine digital circuits with analog, memory and RF circuits, among others, on a single semiconductor chip. SoC semiconductors are used in a variety of sophisticated products, including wireless communications, fiber optic equipment and digital consumer products.

Semiconductor sales have increased significantly over the long-term. However, semiconductors, particularly memory semiconductors, have experienced significant cyclical variations in growth rates. According to World Semiconductor Trade Statistics (WSTS), worldwide semiconductor sales in 2010 increased compared to the previous year, by approximately \$72.0 billion or 31.8% to approximately \$298.3 billion, mainly due to increased demand for electronic components in developing nations. Sales in 2011 increased compared to the previous year, by approximately \$1.2 billion or 0.4% to approximately \$299.5 billion, mainly due to the global economic recession and natural disasters such as the Great East Japan Earthquake and the floods in Thailand reducing production activities of electronic products. Sales in 2012 decreased compared to the previous year, by approximately \$8.0 billion or 2.7% to approximately \$291.6 billion, because the effects of the debt crisis in Southern European countries brought about a further sense of stagnation. Sales in 2013 increased compared to

**Table of Contents**

previous year, by approximately \$14.0 billion or 4.8% to approximately \$305.6 billion, due to an overall steady demand for semiconductors, despite some variations among products. Sales in 2014 continued to increase compared to previous year, by approximately \$30.3 billion or 9.9% to approximately \$335.8 billion. The following table sets forth the size of the market for non-memory semiconductors, memory semiconductors and all semiconductors between 2010 and 2014 and the projected market size between 2015 and 2017 as compiled and estimated by WSTS as of June 2015.

	Actual Year ended December 31,					Projections for Years ending December 31,		
	2010	2011	2012	2013	2014	2015	2016	2017
	(in millions)							
Non-memory	\$ 228,701	\$ 238,772	\$ 234,567	\$ 238,541	\$ 256,611	\$ 265,776	\$ 276,712	\$ 286,073
Memory	69,614	60,749	56,995	67,043	79,232	81,472	82,212	83,514
<b>Total</b>	<b>\$ 298,315</b>	<b>\$ 299,521</b>	<b>\$ 291,562</b>	<b>\$ 305,584</b>	<b>\$ 335,843</b>	<b>\$ 347,248</b>	<b>\$ 358,924</b>	<b>\$ 369,587</b>

The non-memory semiconductor market is not as volatile as the memory semiconductor market because non-memory semiconductors are used in a larger variety of consumer products and equipment. In periods of rapid decline in the semiconductor market, the capital expenditures of semiconductor manufacturers, including their purchases of semiconductor test systems, generally decline at a faster pace than the decline in semiconductor sales. In addition, following a downturn in the semiconductor market or a decline in the price of semiconductors, investment is generally restrained until semiconductor manufacturers determine that the market for semiconductors is experiencing a substantive recovery and accordingly, sales of semiconductor test systems generally do not experience significant increase. Advantest believes these trends will continue in the future.

The semiconductor market significantly recovered in 2010 compared to the previous year, due to a surge in demand for electronic equipment in developing nations. In 2011, the market only increased slightly compared to the previous year due to the global economic recession and natural disasters such as the Great East Japan Earthquake and the floods in Thailand reducing production activities of electronic products. The market for non-memory semiconductors decreased by 1.8% in 2012 as compared with 2011 but increased by 1.7% in 2013 as compared with 2012, and continued to increase by 7.6% in 2014 as compared with 2013, after which it is expected to grow by approximately 3.6% in 2015, by approximately 4.1% in 2016 and by approximately 3.4% in 2017, according to estimates by WSTS. WSTS expects that the market for non-memory semiconductors will grow to approximately \$286.1 billion in 2017. Advantest believes that the demand for non-memory semiconductors will depend on consumer products such as smartphones and tablet-type devices, and will continue to grow in the foreseeable future, led by the further prevalence of, and new developments in, digital consumer products and personal computers, accompanied by data servers. The market for memory semiconductors decreased by 6.2% in 2012 as compared with 2011 but increased by 17.6% in 2013 as compared with 2012, and continued to increase by 18.2% in 2014 as compared with 2013, after which it is expected to grow by approximately 2.8% in 2015, by approximately 0.9% in 2016 and by approximately 1.6% in 2017, according to estimates by WSTS. WSTS expects that the market for memory semiconductors will grow to approximately \$83.5 billion in 2017. Advantest believes that demand for memory semiconductors will be generated in the foreseeable future by the prevalence of LPDDR4, DDR4-SDRAM, flash memory and other high-end semiconductors.

***Advancements in Semiconductor and Electronic Component Technology***

Advantest believes that demand for semiconductor and component test systems and mechatronics systems is also affected by the rate of change and development in semiconductor and electronic component technology. Current changes in the semiconductor and electronic component industry relate to the innovation of digital consumer products and communications technologies.



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Furthermore, Advantest believes that technical innovation and a growth in demand for semiconductors used in vehicles, such as electronic control units, on-board LANs and various sensors, in connection with the increasing use of electronics in the automobile industry may have a big impact on the semiconductor industry and electronic components industry.

## **Table of Contents**

Demand for faster semiconductors and electronic components that are smaller in size, incorporate more functions and require less power to operate is being driven by:

increase in demand for, and improvements in technology for, communication devices, such as tablet-type devices and smartphones, and data servers;

growing demand for, and continuous improvements in, personal computers and digital consumer products, such as flat-panel TVs, DVD/Blu-ray disc recorders, digital cameras, electronic books and mobile phone handsets;

requirements of communications network equipment, such as network routers, switches and base stations, as well as wireless handsets and other Internet access devices, to enable advances in Internet hardware and software applications, increases in infrastructure performance and simplification and miniaturization of Internet access devices;

proliferation of the Internet and related devices, and increases in capacity and speed of data servers as they evolve; and

advancement in technology which controls energy in a highly efficient manner and the move from vehicles with internal combustion engines to hybrid or electric vehicles partially or wholly driven by electric motors in response to society's increasing call for environmental measures and greater energy efficiency.

The development of SoC semiconductors with smaller size, higher performance and lower power consumption has created demand for sophisticated semiconductor and component test systems that can simultaneously test SoC semiconductors' logic, analog and memory circuits. Further innovations in non-memory semiconductor technologies including SoC semiconductor technology are expected, and Advantest believes these innovations will create demand for new, high-performance semiconductor and component test systems optimized for use with these advanced semiconductors.

Advantest believes that the integration of non-memory semiconductors into a range of digital consumer products will drive demand for test systems for non-memory semiconductors which contribute to the reduction of testing costs. Non-memory semiconductors are often customized for applications in specific products, which results in a large variety of non-memory semiconductors that are often produced in relatively smaller volumes.

Demand for personal computers, data servers, smartphones and tablet-type devices with higher performance and capabilities are also driving changes in the memory semiconductor sector. This demand is causing manufacturers to shift to the production of the DDR4-SDRAM high-speed data transfer memory semiconductor, and to further expand production of lower power LPDDR2/3/4 for mobile devices and large capacity and nonvolatile and high-speed read or writable flash memory semiconductors. Advantest believes that this shift is creating demand for test systems for memory semiconductors capable of handling these new types of memory semiconductors, as well as contributing to a reduction in testing costs. In addition, Advantest believes that additional demand for mechatronics systems, including test handlers and device interfaces connecting semiconductor devices and semiconductor test systems, will be created and will grow in line with advances in semiconductor technologies.

### ***Changes in Semiconductor and Electronic Component Manufacturing Processes***

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Semiconductor and electronic component manufacturers are promoting production outsourcing, technological innovation in manufacturing processes and testing technology to improve productivity.

### *Production Outsourcing*

In recent years, semiconductor manufacturing and testing processes have become more complex and capital intensive. Primarily reflecting the foregoing, an increasing portion of the manufacturing and testing functions are being subcontracted out, not only by fabless companies, but also by industrial, design and manufacturing

## **Table of Contents**

companies which had previously designed and manufactured semiconductors, in order to reduce capital expenditures. This trend has resulted in an increase in the number of test houses that accept test process outsourcing and foundries that accept manufacturing process outsourcing. Foundries either perform testing in-house or outsource their testing needs to test houses. This trend towards production outsourcing, particularly to test houses, has increased the number of potential customers for semiconductor test system manufacturers, although it has not significantly affected the total demand for Advantest's products. In addition, Advantest believes that it is most appropriate to use semiconductor and component test systems which have been designed using module structure, which enables the formation of semiconductor test systems that can meet the multiple needs of the customers of test houses and foundries. Outsourcing has also been utilized for electronic component manufacturing.

### *Technological Innovation in Manufacturing Processes*

Recent innovations in semiconductor manufacturing processes are miniaturization, shift to 450 millimeter wafers and three-dimensional mounting. Wafers are circular flat pieces of silicon from which multiple semiconductor chips are made using photo-etching and other manufacturing processes. By using 450 millimeter wafers, manufacturers are able to increase the number of chips produced per wafer by 2.25 times when compared to production using 300 millimeter wafers if the size of chips are the same. From the latter half of 2010, as a result of a rapid expansion of the mobile device market which resulted in an increase in the manufacture of low power memory, focus has been on capital expenditures related to 300 millimeter wafers. Research and development into 450 millimeter wafers for use in high added-value, high-end semiconductors is taking hold, and future roll-out of this next-generation technology for mobile devices is expected.

### *New Testing Technologies*

Semiconductor designers and manufacturers are striving to further reduce costs in connection with manufacturing semiconductors, especially the cost of testing semiconductors. Thus, there is a stronger demand for semiconductor test systems that can simultaneously test more semiconductors and accommodate a larger number of pins at higher speeds and with high throughput capabilities. On the other hand, there is an increasing pressure on semiconductor test systems to be energy efficient, smaller in size and less expensive. In order to respond to this demand, semiconductor test system manufacturers are taking measures to reduce semiconductor test system costs by making the development and manufacturing process of semiconductor test systems more efficient, strengthening peripheral devices such as test handlers and device interfaces and improving service and support systems. Certain semiconductors are now tested in a simplified manner in which self-test technologies are designed into circuits, or are tested in a manner that is close to actual operation by using firmware used to operate final products or even sold without being tested. Furthermore, semiconductors that use TSV (Through-Silicon Via) technology, a via that penetrates the Si chip, has reached the stage of practical application. Advantest believes that it has become increasingly important for semiconductor test systems to ensure the reliability of semiconductors since semiconductors are expected to become more complex and advanced going forward.

Advantest believes that semiconductor and electronic component manufacturing processes will continue to evolve. The introduction of new manufacturing processes will likely result in test costs constituting a higher percentage of the total cost of manufacturing and, therefore increase price pressure on the semiconductor test system industry. Furthermore, there is a need for new semiconductor test systems with functions that meet the further increases in consumption of semiconductors and electronic components. Advantest believes that these trends provide it with an opportunity to distinguish itself from its competitors through the delivery of new products that are priced and designed to meet the specific needs of its customers and the proposal of test solutions at the system level.

## **Business Strategy**

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Since the downturn of the global economy and weakened demand for semiconductors several years ago, Advantest has been facing a challenging business environment. In order to create a stable foundation amidst the

**Table of Contents**

fast-changing and challenging semiconductor market, Advantest acquired Verigy in 2011 and Verigy fully integrated with Advantest in 2012. Furthermore, Advantest has established the following core business goals to achieve mid- to long-term growth:

focusing on the development of semiconductor test systems which can respond to changes in capabilities of non-memory and memory semiconductors;

increasing its market share for test systems for non-memory semiconductors and maintaining its large market share for test systems for memory semiconductors;

increasing its market share for test handlers for memory and non-memory semiconductors;

developing, designing and supplying high quality device interfaces in a shorter period of time;

reducing product cost of goods to withstand price pressures on products;

enhancing its operating efficiency to improve profitability through promotion of manufacturing innovations and operational expense improvements such as IT integration and consolidation of business premises;

cost-cutting from optimizing payroll costs;

strengthening its ability to provide comprehensive solutions to satisfy customer needs; and

promoting the development and establishment of new businesses in the measuring instruments field outside of its semiconductor-related business.

To achieve these goals, Advantest plans to:

***Continue to address industry trends, identify customer needs and deliver new products ahead of its competitors***

Advantest will continue to work closely with major semiconductor manufacturers beginning in the product design stage of semiconductor and component test systems to understand customer needs relating to emerging technologies and applications. Based on this knowledge and its technological expertise, Advantest seeks to develop more advanced semiconductor and component test systems, test handlers, device interfaces and comprehensive solutions ahead of its competitors. For example, Advantest is pursuing the following strategies:

developing semiconductor and component test systems with increased test speeds and throughput capabilities and test handlers in line with the technological development of non-memory semiconductors and memory semiconductors;

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proactively developing products to address the recent shift in emphasis in the semiconductor industry towards front-end testing of dies;

actively applying high-frequency analog technology developed for measuring instruments for the wireless communications market to test systems for non-memory semiconductors including test systems for SoC semiconductors;

in addition to Advantest's existing technologies, actively utilizing Verigy's technologies, including the high-frequency test technology or the per-site processor architecture, and promoting product development that utilizes the strengths of both companies;

developing testing solutions for complexed IC incorporating RF, logic and memory chips in a single package in order to achieve IC with advanced 3D integration as well as downsizing and technical advantages with TSV technology;

offering semiconductor and component test systems and device interfaces with high throughput in order to test recent devices incorporating interfaces with data rates of several gigabits per second;

## **Table of Contents**

developing device interfaces that can optimize the performance of semiconductor and component test systems and test handlers in responding to semiconductors with higher speed and large pin counts; and

timely introduce new system-level test solutions equipped with advanced software that can meet market needs.

### ***Further strengthen the test system business for non-memory semiconductors***

Advantest believes that in 2014 the market for test systems for non-memory semiconductors was approximately five times the size of the market for test systems for memory semiconductors. Advantest has therefore devoted its resources to developing test systems and modules for non-memory semiconductors to meet the demands of a large number of manufacturers for the testing of a wide variety of non-memory semiconductors, and will further strengthen its commitment to the development of these systems and modules.

Advantest is utilizing the test module structure in test systems for non-memory semiconductors. Advantest believes the primary benefits of these test module structures are reduced testing costs. In addition, Advantest hopes that the reduction in testing costs, and thus the lowering of overall manufacturing costs of non-memory semiconductors, will help foster further demand for non-memory semiconductors to be used in digital consumer products and other products.

Furthermore, through its integration with Verigy and utilizing the strengths of both companies, Advantest has begun sales of high-performance, low-cost new products for the low-end non-memory device market and high-speed communication devices market that were previously difficult to enter into. Advantest is also aiming to rapidly develop new products for next-generation high-speed communication devices.

### ***Focus sales and support efforts on key customer accounts***

Advantest believes that a small number of large industrial, design and manufacturing companies, fabless semiconductor companies, foundries and test houses account for a large portion of total sales in the semiconductor and component test system industry. Advantest sells semiconductor and component test systems and mechatronics systems to many of these customers and supports them on a regular basis. Advantest is seeking to continue to expand its business with these key customers and develop new relationships with the remaining potential major customers. Many of Advantest's sales and support offices are located near the corporate headquarters or main research and development and manufacturing facilities of these key customers. In addition, in Asia, the U.S. and Europe, Advantest is further expanding its customer base and strengthening technical support and services. These offices also facilitate Advantest's efforts to continue conducting collaborative development activities with leading semiconductor manufacturers.

### ***Advantest acquired and integrated Verigy***

In July 2011, Advantest acquired Verigy, a leading manufacturer of semiconductor test systems. The purposes of and achievements from this acquisition and business combination are mainly threefold, as set out below.



(1) Highly Complementary Technology and Products

Building on Advantest's strength in memory semiconductor test systems and mass production lines and Verigy's strength in non-memory semiconductor test systems and research and development, Advantest expects to drive technological innovation in the more comprehensive field of automatic semiconductor test equipment.

Advantest is also working to enhance growth and profitability by reallocating resources currently devoted to areas of duplicative research and development, with a goal of accelerating Advantest's combined technical capabilities and developing new business.

**Table of Contents****(2) Customer Relationships**

Advantest now has a wide and comprehensive range of products, which enables it to provide customers with the most advanced collection of test solutions, such as improved test efficiency and reduced cost. Expanding Advantest's scale of operations is also expected to enhance Advantest's ability to provide long-term and consistent service to Advantest's customers.

**(3) Global Business Development**

Advantest has strengthened its customer base by expanding it globally. Advantest is also accelerating its globalization efforts at the operation level by acquiring excellent human resources on a global scale.

**Products**

As of fiscal 2014, Advantest's main products are products developed, manufactured and sold in the Semiconductor and Component Test System Segment, Mechatronics System Segment and Services Support and Others Segment. They are as follows:

***Semiconductor and Component Test Systems Segment***

Semiconductor and component test systems are used during the semiconductor and electronic component manufacturing process to confirm that a semiconductor functions properly. Semiconductor and component test systems consist of test systems for non-memory semiconductors and test systems for memory semiconductors.

The following table sets forth the amount of net sales of Advantest's semiconductor and component test systems, for non-memory and memory semiconductors for the periods presented.

Category	Fiscal 2012	Fiscal 2013 (in millions)	Fiscal 2014
Test systems for non-memory semiconductors	¥ 83,368	¥ 49,614	¥ 86,319
Test systems for memory semiconductors	17,751	23,403	22,001
Total	¥ 101,119	¥ 73,017	¥ 108,320

***Test Systems for Non-memory Semiconductors***

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Advantest's main line of test systems for non-memory semiconductors relates to test systems for SoC semiconductors, test systems for LCD driver integrated circuits, test systems for image sensors and test systems for semiconductors used in car electronics. Test systems for SoC semiconductors test SoC semiconductors that combine circuits such as digital, analog, memory and RF circuits on a single semiconductor chip. Test systems for LCD driver integrated circuits test semiconductors with specific functions, such as LCD driver integrated circuits that display images on LCD panels. In addition to flexibility, the factors that are important to customers in the performance of test systems for memory semiconductors described below also apply to test systems for non-memory semiconductors. Advantest's market share in test systems for non-memory semiconductors was approximately 50% in 2012. The market share dropped to approximately 41% in 2013, however, due to a drop in capital expenditure spending by some of Advantest's major customers. The entire market expanded in 2014 and Advantest's sales significantly increased by approximately 74% in 2014 as compared with 2013, but market share remained at approximately 40% as in 2013 because competitors also increased their sales.

Advantest's main product lines of test systems for non-memory semiconductors are the T2000, the V93000 series, the T6300 series and the EVA100 series.

## **Table of Contents**

*T2000.* In 2003, Advantest introduced to the market the T2000 test systems for non-memory semiconductors which used the test module structure. Advantest believes that the development of modules for the T2000 compatible semiconductor test systems for non-memory semiconductors and the increase in product lineup will increase Advantest's market share in test systems for non-memory semiconductors. Main compatible component modules for the T2000 include modules designed for digital testing, power supply testing, analog testing, power device testing, image sensor testing and RF testing. Mainframes for the T2000 may be chosen to meet customers' needs. Furthermore, Advantest developed the EPP (Enhanced Performance Package) which is a new system option. Advantest believes that introducing EPP compatible modules into the market will help customers reduce testing costs and testing development time.

*V93000 Series.* The V93000 series are non-memory semiconductor test systems using a test module structure. These products feature test processor per pin architecture and scalable platform and as a result of higher performance and lower test costs, Advantest believes that these products are capable of expanding their share of the non-memory semiconductor test system market. The main modules in the lineup are the top of the line 12.8 Gbps digital module, 6 GHz BW analog module, 6 GHz RF module and DC module.

*T6300 Series.* The T6300 series are test systems for LCD driver integrated circuits used with high-definition LCD displays. A maximum of 3,584 LCD testing pins may be used with the T6391 system. The system can simultaneously test multiple LCD driver integrated circuits.

*EVA100 Series.* The EVA100 series are compact measurement systems for analog semiconductors. The system has performance and functions that can be used for purposes ranging from evaluation to volume production, contributing to the shortening of customers' time-to-market.

### *Test Systems for Memory Semiconductors*

Advantest's test systems for memory semiconductors are test systems designed to test high-speed/high performance and low power consumption DRAM semiconductors used in personal computers, data servers, smartphones and tablet-type devices as well as flash memory semiconductors used in digital consumer products and communication devices such as smartphones.

Test systems for memory semiconductors consist of a mainframe and one or more test heads. During testing, a device interface is attached to the test head. During the front-end testing process, wafers are loaded by a prober and are connected to the test system for memory semiconductors through the device interface. Electric signals between the die and the test systems for memory semiconductors are transmitted through probe pins located in the device interface and tested. After front-end testing is completed, the wafer is diced into separate dies and properly functioning dies are packaged. During back-end testing, test handlers are used to load these packaged devices onto the test heads, and electric signals are transmitted between the devices and the test heads via the device interface and tested. The test results are analyzed by the test systems for memory semiconductors' hardware circuits and software programs. Customized software programs for each semiconductor are required to analyze the semiconductor tests and test data.

The factors that are important to customers in the performance of test systems for memory semiconductors include:

*Throughput.* Throughput is measured by the number of semiconductors that can be tested by test systems for memory semiconductors during a specified time.

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*Test Speed.* Test speed is the speed at which the test systems for memory semiconductors test semiconductors during testing. Test speed is measured in terms of hertz (Hz), or Bits Per Second (bps).

*Timing Accuracy.* Timing accuracy is the test system for memory semiconductors accuracy of control over the timing of testing signals generated.

## **Table of Contents**

*Maximum Pin Count.* Maximum pin count is the number of channels for test signals (at the maximum) used by test systems for memory semiconductors.

*Size.* Smaller machines reduce the amount of floor space occupied and electricity consumed by the test systems for memory semiconductors.

*Temperature.* Semiconductor manufacturers perform tests on semiconductors at varying temperatures to ensure proper operation under extreme conditions.

*Compatibility.* Test systems for memory semiconductors that are compatible with predecessor systems cut down on the time required to develop new test programs and otherwise allow for effective utilization by customers of existing resources.

*Quality.* Quality is determined by the reliability of test results produced and whether the equipment can maintain stable operations under different testing environments.

Advantest estimates that its market share in test systems for memory semiconductors was approximately 63%, 49% and 53% in 2012, 2013 and 2014, respectively, as a result of increasing capital expenditure in test systems for DRAM semiconductors. Advantest has a substantially larger market share in test systems for DRAM memory semiconductors than in test systems for flash memory semiconductors. Advantest is currently seeking to increase its market share in test systems for flash memory semiconductors.

Advantest's main product lines of test systems for memory semiconductors are the T5500 series, the T5300 series, the T5700 series, HSM series, V6000 series and T5800 series.

*T5500 Series.* The T5588 is a test system for mass production suitable for testing speeds of up to 800 Mbps for DDR3-SDRAM cell testing and LPDDR. The T5503 and T5503HS are memory semiconductor test systems suitable for the mass production of DDR3-SDRAM, DDR4-SDRAM, LPDDR3 and LPDDR4 (1 Gbps-4 Gbps class high-speed memory semiconductors). The T5511, which is the top of the range model in the T5500 series, is a memory semiconductor test system which can handle testing speeds of up to 8 Gbps and is suitable for the evaluation and production of ultra-high-speed memory semiconductors such as DDR4-SDRAM and GDDR. The T5500 series are Advantest's best-selling line of test systems used for the back end testing of DRAM semiconductors.

*T5300 Series.* The T5383 is a test system for the front-end testing of DRAM semiconductors and for the back-end testing of flash memory semiconductors. The T5383, which is capable of simultaneously testing up to 384 devices, is a test system with a maximum testing rate of 286 MHz/572 Mbps, which is twice the testing rate of Advantest's previous model. This allows for DRAM wafer testing at speed testing, or testing for KGD, and back-end testing for flash memory semiconductors, at high-speed and with high-throughputs capabilities. The T5385, which is capable of simultaneously testing up to 768 devices with a maximum testing rate of 266 MHz/533 Mbps, succeeds the T5383. The T5300 series is Advantest's best-selling test systems for memory semiconductors product line for front-end testing of DRAM semiconductors and for back-end testing of flash memory semiconductors.

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*T5700 Series.* Because variations in memory cell characteristics must be kept within a defined range, front-end testing for flash memory semiconductors require more types of testing than is required in front-end testing for DRAM semiconductors. Accordingly, front-end testing for flash memory semiconductors contributes to higher testing costs. Furthermore, although the volume of production with respect to NAND-type flash memory semiconductors is increasing, prices have fallen substantially and there is a demand for higher efficiency for test systems. As a result, Advantest introduced the T5773 memory test system, which enabled a significant reduction in testing costs compared to existing products by specializing in NAND-type flash memories. The T5700 series will provide effective solutions that will enable everything from design to mass production of flash memories.

## **Table of Contents**

*HSM Series.* The HSM series are test systems for the research and development and mass production of high-speed DRAM. The products in this series are capable of test speeds from 2 Gps to 8 Gps. Products can be upgraded by exchanging certain parts or modules, allowing users to set up an optimal system in a timely manner for minimal cost as memory device speeds increase.

*V6000 Series.* The V6000 series are test systems for the research and development and mass production of flash memory. The V6000 series as a test system for flash memories is capable of industry class-leading test speeds of 880 Mbps. The test systems are made so that they can be attached to both wafer probers and handlers, and can be switched to back end or front end lines depending on the user's needs. As the test systems have multiple test controllers, they can realize high productivity in MCP-type memory device testing as well as flash memory.

*T5800 Series.* The T5800 series are test systems for memory semiconductors for the next-generation platform. As the first product in the series, Advantest commercialized the T5831 for NAND-type flash memories. Advantest expects that the enhancement of product lineup through the development of various types of modules and the achievement of higher performance and lower test costs will lead to an increase in Advantest's market share in test systems for memory semiconductors.

## ***Mechatronics System Segment***

The main products in the Mechatronics System Segment are test handlers which handle semiconductor devices and automate the testing, device interfaces which are the interfaces with devices being tested, E-Beam lithography systems, MVM-SEM<sup>®</sup> and others.

### ***Test Handlers***

Test handlers are used with semiconductor and component test systems to handle, condition temperature, contact and sort semiconductors and other electronic components during the back-end testing of the semiconductor manufacturing process.

Advantest's test handlers are sold primarily in conjunction with the sale of its semiconductor and component test systems. A majority of Advantest's test handlers for memory semiconductors, measured in units, are sold to customers of Advantest's semiconductor and component test systems. Advantest's test handlers are compatible with the semiconductor and component test systems of its competitors.

Test handlers are designed with different characteristics for memory and non-memory semiconductors. Memory semiconductors require relatively long test times. Advantest's test handlers for memory semiconductors handle up to 768 semiconductors per test head at a time. Non-memory semiconductors, including SoC semiconductors, require relatively short test times. Advantest's test handlers for non-memory semiconductors require short time and handle up to 32 semiconductors at a time.

*Test Handlers for Memory Semiconductors.* The M62 series test handler for test systems for memory semiconductors, including DDR3-SDRAM, can handle up to 768 semiconductors at a time. The maximum throughput is 42,200 semiconductors per hour through the use of a new high-speed handling technology that shortens the time between tests to approximately half of the time associated with Advantest's ordinary model. In addition, the M6242 has a built-in temperature control device which can minimize the temperature fluctuation within a 2.0°C range for



temperatures between -10°C and 100°C. Advantest also has other test handler product line for test systems for memory semiconductors that meet varying cost and functional needs of its customers.

*Test Handlers for Non-Memory Semiconductors.* Advantest's test handlers for non-memory semiconductors, including SoC semiconductors, are the M4841, the M4742A and the M4871, among others. With a rate of 32 semiconductors at a time, the M4841 can handle approximately twice as many semiconductors at a time as Advantest's previous model. The M4841's maximum throughput of up to 18,500 semiconductors per hour is triple the maximum throughput of the previous model. Furthermore, the M4841 is also capable of testing in a wide range of temperatures, from as low as -55°C or as high as 155°C.

## **Table of Contents**

The M4742A realizes a reduction in contact pitch exchange time in handling of various products, visualization of operation screen, visibility check of internal devices, and improvement of operability, hence contributing to higher productivity.

The M4871 integrates Advantest's proven technology from its existing product lines with advanced functions, including visual alignment with high throughput, active thermal control using Advantest's Dural Fluid design capability and a handler data visualization framework that enables users to conduct real-time monitoring of a test cell's production status from any network-enabled connection. The M4871's visual-alignment capability is most suited to handle fine-pitch devices with both top- and bottom-side contacts. Precision alignment also enables faster set-up and calibration, helping to increase productivity. In addition, the defrosting cycle time for low-temperature testing is dramatically reduced with the M4871 system, which can operate over a broad range of temperatures.

In addition, as a common feature in Advantest's test handlers for memory/non-memory semiconductors, numerous functions to improve operating rate are installed.

### *Device Interfaces*

Device interfaces are components which transmit test signals between the device being tested and the semiconductor and component test system. These components are divided into motherboards, socket boards, performance boards and sockets, all of which transmit signals to compatible components of a device under test; components compatible with a test handler device; and device interfaces and change kits with a device handling mechanisms and contact mechanisms, and probe card for front-end testing.

Advantest develops and manufactures device interfaces for semiconductor and component test systems and supplies device interfaces such as high performance and high density connectors, socket boards and sockets to meet the demands of next-generation semiconductors that are becoming more high-speed and more diversified. Advantest believes that the rate at which new semiconductor designs are introduced to market will continue to increase in the long term, and customers' requests to accelerate development of main parts of device interfaces that are compatible with such new semiconductor designs will increase accordingly.

*Motherboards:* For test systems for memory semiconductors, Advantest will start providing motherboards capable of simultaneously handling a maximum of 768 semiconductors in fiscal 2015. For test systems for non-memory semiconductors, Advantest provides motherboards that are compatible with a maximum of 3,072 signals. Advantest also provides motherboards designed for use in front-end testing.

*Socket Boards and Performance Boards:* Advantest provides custom manufacturing of socket boards and performance boards for each device under test in accordance with customers' specifications.

*Sockets:* Advantest provides sockets for test systems for memory semiconductors. Advantest provides low-inductance (0.4nH) sockets and fine pitch (0.4mm) sockets for semiconductors that are becoming more high-speed and more compact in size, and sockets with finer pitch (0.35mm) were introduced in 2014. In fiscal 2015, sockets with an even finer pitch (0.3 mm) are scheduled to be introduced.

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*Change Kits:* Advantest provides carrying and contacting mechanism components compatible with each device under test for test handlers for memory semiconductors and test handlers for non-memory semiconductors.

*Probe Card:* Advantest provides probe card used for the front-end testing for memory semiconductors.

Advantest competes with numerous small and independent electronics manufacturers in providing device interfaces for its semiconductor and component test systems. However, Advantest believes that as the complexity

## **Table of Contents**

of the testing requirements of next-generation semiconductors increases, it will enjoy competitive advantages by applying its technical knowledge, such as high speed signal transmission, derived from designing and manufacturing semiconductor and component test systems to device interfaces and by offering comprehensive solutions integrating software that fully utilize the performance of device interfaces. Advantest also believes it will enjoy competitive advantages by timely handling delivery of its products to customers, providing customer support, and offering products with lower prices as a result of cost reductions.

### *E-Beam lithography systems and MVM-SEM® (3D-SEM)*

*F7000 Series.* The F7000 series utilizes electron beams to write fine-pitch patterns directly onto substrates. It offers best in class levels of throughput at the 1Xnm node, where semiconductor R&D demand is now focused. The F7000 supports substrates of diverse materials, sizes and shapes, and is optimized for diverse applications such as advanced LSIs, photonics, MEMS (microelectromechanical systems) and other nano-processes.

*E3600 Series.* The E3640 series is a new entry in Advantest's widely-adopted E3600 Series of MVM-SEM® systems for photomasks. The E3640 delivers significantly improved measurement accuracy and higher throughput and its industry-best pattern measurement capability supports the ongoing shift to the 1Xnm node for semiconductor volume production. In addition to photomasks, the E3640 also offers enhanced metrology performance for EUV (extreme ultraviolet) masks, NIL (nanoimprint lithography) templates, and patterned media.

*E3300 Series.* The E3310 series is breakthrough MVM-SEM® for wafers, which has further advanced the technology used in E3630 MVM-SEM® for photomasks. While mass production of devices using 3D structural process such as FinFET (fin-shaped field effect transistor) is expected to continue, the E3310, which enables multidimensional observation and length measurement for wafers, provides process development at the 1Xnm node and a stable, high-accuracy measurement solution for mass production at the 22nm node and beyond, contributing to reduced process TAT (turnaround time) and higher productivity.

### *Services, Support and Others Segment*

#### *Terahertz Spectroscopic / Imaging Systems*

Terahertz waves lie between microwaves and light with frequency of 0.1-10THz on the electromagnetic spectrum and can be used to perform non-destructive analysis inside substance which is difficult to carry out using ultrasonic waves or infrared rays. In addition, as terahertz waves have adequate spatial resolution, they are ideal for practical imaging analysis.

*TAS7500 Series.* The TAS7500 series is a family of compact and multipurpose terahertz spectroscopic / imaging systems. These systems perform non-destructive analysis of pharmaceuticals, chemicals, and communications materials, among others, with ease and at high speed. In addition to non-destructive analysis applications, the TAS7500 series is also an optimal choice for terahertz related research, leveraging high-precision detection technology to provide best-in-class sampling performance.

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*TAS7400 Series.* The TAS7400 series is a series of low-cost, all-purpose spectroscopy systems that enable spectroscopic measurements using terahertz waves. The tools are capable of performing non-destructive analysis on a wide variety of sample types, making them applicable to a broad range of fields from life sciences to electronics, where precise chemical and material characterization is critical. The systems can also be utilized for basic research applications.

*TAS5500* The TAS5500 is a calorimeter-type terahertz power meter that achieves highly accurate absolute power measurement of terahertz spatial beam. Because the system delivers measurement accuracy within 11% based on the 10.6 $\mu$ m standard set by Japan's national institute, it can be used for research and development in the terahertz area, such as technology development of high-performance terahertz light source and terahertz communications.

## **Table of Contents**

*TS9000* The TS9000 is a device to measure mold thickness of semiconductors non-destructively, rapidly and with a high degree of precision by means of terahertz waves. In a conventional process, engineers had to measure mold thickness using microscopes after cutting semiconductor chips, but the TS9000 enables users to test large volumes of samples and to readily grasp the mold thickness immediately after the molding process. The system's high throughput that enables users to test large volumes of samples and readily grasp the mold thickness distribution of entire lots will contribute to the quality management and improvement of yield rate in volume production.

### *System-Level Test Systems*

*MPT3000*. Advantest has developed a new product that makes it possible to test PCI Express (PCIe) 3.0 NVMe SSDs with the versatile MPT3000 platform. Advantest has entered the SSD system-level test market with this product, and it started receiving orders for test modules in fiscal 2013. The configurable MPT3000 platform is capable of supporting multiple protocols, and addresses SSD system-level test requirements by providing a wide range of test capabilities, including engineering validation, design verification, reliability demonstration and production testing.

*W2BI*. In June 2013, Advantest completed its acquisition of w2bi.COM, INC. ( W2BI ), a provider of system level test automation software for mobile devices, making W2BI a wholly-owned subsidiary of Advantest's US subsidiary, Advantest America, Inc. The acquisition enabled Advantest to offer software that is essential in system-level testing for mobile devices and to enter the market for mobile device testing that is expected to grow in the future.

## **Customers**

Advantest's semiconductor and component test systems and mechatronics systems are shipped and delivered to world's leading industrial, design and manufacturing companies and fabless semiconductor companies, as well as foundries and test houses. Sales to INTEL Corporation in fiscal 2012, Samsung Electronics Co., Ltd. in fiscal 2013 and INTEL Corporation in fiscal 2014 accounted for 10% or more of Advantest's net sales in each of those respective years. Advantest's five largest customers, all of which are semiconductor and component test system customers, accounted for approximately 37% in fiscal 2012, approximately 36% in fiscal 2013 and approximately 41% in fiscal 2014.

## **Geographic Sales**

Of Advantest's fiscal 2014 net sales, 92.0% were derived from products sold to customers located outside Japan. The following table sets forth Advantest's net sales by geographic area, as well as net sales by geographic area as a percentage of total net sales for Advantest's last three fiscal years. Net sales are classified into geographic areas based on the location to which the products are shipped.

Market	Fiscal 2012		Fiscal 2013		Fiscal 2014	
	Net Sales (in millions)	%	Net Sales (in millions)	%	Net Sales (in millions)	%
Japan	¥ 14,045	10.6	¥ 12,221	10.9	¥ 13,120	8.0
Asia (excluding Japan)	89,214	67.1	81,661	73.0	113,438	69.4
Americas	20,583	15.5	10,720	9.6	27,695	17.0
Europe	9,061	6.8	7,276	6.5	9,076	5.6

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Total	¥ 132,903	100.0%	¥ 111,878	100.0%	¥ 163,329	100.0%
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**Japan.** Advantest is working to maintain and expand its market share in Japan by continuing to work closely with its major customers to identify their needs during the early stages of their product development cycles. Since fiscal 2011, Japan's semiconductor manufacturers have been increasingly outsourcing its manufacturing to Taiwan, Korea and China rather than investing in-house, so Advantest has been actively pursuing support of overseas outsourcing of manufacturing.

## **Table of Contents**

**Asia (excluding Japan).** Advantest's Asian non-memory semiconductor sales (excluding Japan) in fiscal 2014 increased by 38.9% compared with fiscal 2013 to ¥113,438 million. This is because net sales to Taiwan and China, where many chipmakers related to smartphones are located, grew. Asia is the largest market for semiconductor and component test systems and mechatronics systems, with industrial, design and manufacturing companies and fabless semiconductor companies, assembly makers and test houses located in Taiwan, Korea, China and Singapore accounting for a majority of semiconductor production in Asia. Advantest views its relationships with these companies as critical to its semiconductor and component test system and mechatronics system business. Many Japanese, U.S. and European semiconductor manufacturers have shifted production to Asia, either to subsidiaries or foundries and test houses, and capital expenditure decisions for subsidiaries are usually made at the company's headquarters. Foundries and test houses, a majority of which are located in Taiwan, often consult with their customers before investing in semiconductor and component test systems. Therefore, Advantest's performance in Asia will also depend on its ability to maintain strong relationships with customers in Japan, the U.S. and Europe. In addition, some of Advantest's customers have partnered with semiconductor manufacturers in Asia and outsourced manufacturing processes, thus further increasing the reliance on net sales to the Asia geographic market.

**Americas.** Advantest's marketing efforts in this region are centered in the United States, and sales to the Americas accounted for approximately 17% of its total sales in fiscal 2014. Advantest's net sales in the Americas in fiscal 2014 increased by 158.3% compared with fiscal 2013 to ¥27,695 million. This is because sales to chipmakers related to smartphones, many of whom are located in the Americas, grew. Semiconductor and component test systems are marketed and sold in the Americas primarily through Advantest's subsidiary, Advantest America, Inc.

**Europe.** Sales in Europe constituted approximately 6% of Advantest's net sales in fiscal 2014. Advantest's principal European markets are Germany, Italy and France.

## **Sales and Marketing**

Advantest sells its semiconductor and component test systems, mechatronics systems and maintenance support globally. Advantest's direct sales department includes engineers who have in-depth knowledge of the customer's business and technology needs. Currently, Advantest has sales offices in Japan, Taiwan, Singapore and other parts of Asia, the Americas and Europe. Advantest maintains its sales and support centers in close physical proximity to key customer sites to identify its customers' needs in the early stage of product development and to provide required support in a timely fashion. Advantest is also strengthening its relationships with test houses through limited minority investments as a part of its sales and marketing strategy. In addition, Advantest offers operating lease contracts for semiconductor and component test systems through its subsidiary, Advantest Finance Inc.

Advantest believes that the best marketing strategy is to demonstrate the ability to develop products that meet the customer's specific needs, produce and deliver them in the required time and quantity, and support the customer and the product with sufficient technical and maintenance support. Advantest holds exhibitions from time to time to demonstrate and market its products to target customers. Advantest also markets its products by participating in industry trade shows and advertising in trade magazines.

## **Support and Customer Service**

Advantest's support and customer service programs are designed to respond to all of the semiconductor testing-related needs of its customers. Advantest provides its services through its worldwide network of sales and customer support offices. These services consist of the following elements:



***Testing Technology Support.*** Advantest engineers work with customers from the design phase of new products to the development of testing methods and device interfaces. Advantest also supports

## **Table of Contents**

customers' initiatives to reduce costs at the large-scale production phase by proposing procedures to improve production yield and throughput, and offering advice in connection with the operation of semiconductor and component test systems and other test products.

***Application Software Support.*** Each different semiconductor design requires customized software programs for analysis of test data. As a part of its solution services, Advantest engineers assist customers in designing device interface, application software and test programs that optimize production throughput, reliability and capacity.

***Procurement Support.*** The procurement process for semiconductor and component test systems and mechatronics systems is time consuming and complicated. Semiconductor and component test systems consist of a combination of multiple components, including test handlers or probers, device interfaces and software. Advantest sales personnel and engineers work with customers to identify the semiconductor and component test systems and mechatronics systems and related optional functions that best address their needs.

***Installation and Warranty Support.*** The introduction of a new line of semiconductors by a manufacturer typically requires either the purchase of new semiconductor and component test systems and mechatronics systems or warranty support for the customer's existing system. Upon the sale of a new system, Advantest's engineers provide installation services and work with the customer to integrate the purchased system with the customer's existing manufacturing infrastructure.

***Training Support.*** Advantest engineers prepare customer training materials related to the operation and maintenance of Advantest's semiconductor and component test systems and mechatronics systems, and offer their customers suitable training on-site and at Advantest's facilities in a timely manner.

***Maintenance Support.*** Advantest's maintenance support services consist of:

***Call Center Support.*** Advantest offers call center support services for hardware and software in Japan, Singapore, the U.S. and Germany.

***Internet Support.*** The Advantest customer support website offers maintenance tips and access to a database with possible solutions to semiconductor and component test system problems. Advantest customers can also make online requests for maintenance work and check the status of equipment sent in for repair through Advantest's web page.

***Repairs and Parts.*** Requests for repairs or parts can be made through the Advantest website or by phone. In addition, Advantest has in place a system that aims to deliver parts anywhere in the world within 4 hours, 24 hours or 72 hours, based on maintenance contracts, the customer's requests and the urgency of the request. Equipment for maintenance is located in Germany, Singapore, the U.S. and Japan to supplement each other in the event of a major natural disaster. To provide for quick and efficient repairs, Advantest's repair factories in Japan serve as the hub, and those in Germany, Singapore, the U.S., Korea, Taiwan and China also undertake repairs of test boards.

***System Monitoring.*** Advantest can build system monitoring functions into semiconductor and component test systems. These functions allow Advantest's engineers and customers to monitor the operating status as well as the status and history of malfunctions of semiconductor and component test systems, enabling rapid and efficient repairs.

***Worldwide Presence.*** Advantest provides maintenance support through customer support centers in Japan; other parts of Asia, including Korea, China, Taiwan and Singapore; the Americas and Europe.

## **Manufacturing and Supplies**

Advantest's principal factories at which semiconductor and component test systems and mechatronics systems are manufactured are its Gunma Factory located in Gunma Prefecture, Japan, Cheonan Factory in Korea

## **Table of Contents**

and Jabil Circuit Sdn Bhd's Penang Factory in Malaysia to which manufacturing is outsourced. Printed circuit boards, on which electronic parts and other components are mounted for use in these products, are manufactured, assembled into final products and tested at the Gunma Factory. The Cheonan Factory procures components and parts, assembles final products and conducts tests for test handlers and device interfaces. Jabil Circuit Sdn Bhd's Penang Factory produces mainly V93000 series printed circuit boards and assembles the final products and conducts tests. The Gunma Factory is highly automated, and testing and production systems within the factory are interconnected by a sophisticated local area network using advanced data management software. This network allows Advantest factory managers to check on the status of systems under production at any given time.

Advantest uses a sophisticated enterprise resource planning ( ERP ) system that processes new information on a real time basis and converts sales order information into production specifications and manufacturing plans. This system also interconnects Advantest's multiple production and warehousing facilities to its information network.

Advantest has integrated many production processes in an effort to improve upon the existing production system with a view to attaining a shorter production cycle, cost reduction and reduction of inventories.

Advantest is reducing its electricity consumption and setting up its own electricity generator in order to avoid manufacturing disruptions as a result of possible future blackouts.

Advantest purchases substantially all of its components and parts from outside suppliers.

If the production or sale of custom or general components or parts that Advantest uses or plans to use in the future use is terminated for reasons such as a supplier's withdrawal from business, Advantest may lose its capacity to supply its test systems.

The average costs of components and parts used by Advantest during the last three fiscal years have remained relatively stable. Advantest believes this relative price stability results from the fact that Advantest negotiates the terms of the purchase orders directly with its suppliers and the fact that the prices of the made-to-order components set forth in the purchase orders are primarily influenced by the technical specifications of the relevant components and parts.

Device interfaces, one of Advantest's products in its Mechatronics System Segment, are manufactured in Japan as well as overseas, including in Korea, Taiwan and Malaysia, in order to reduce lead time and reduce manufacturing costs.

## **Seasonality**

As Advantest's sales levels of semiconductor and component test systems and mechatronics systems are not dependent on any particular season and are subject, in large part, to sales levels of the semiconductors in the market that can fluctuate significantly from year to year, Advantest does not traditionally experience seasonality in the sense of higher sales during any certain period of the year as compared to other periods of the year.

**Competition**

Advantest faces substantial competition throughout the world in all of their business segments. In particular, competition in the semiconductor and component test system market is currently intensifying, which may lead to restructuring within the industry and certain companies may be eliminated or consolidated. Advantest believes that the principal factors of competition are:

*Performance.* The performance of products is determined by their accuracy, test speed, throughput and ability to test semiconductors with large pin counts. High performance products reduce the customer's cost of testing.

## **Table of Contents**

*Reliability.* Products that operate with minimal downtime allow semiconductor production and engineering work to proceed without frequent intervention and provide more cost-effective operation.

*Delivery Time.* Semiconductor manufacturers require timely delivery of products, especially in periods of high demand.

*Price.* The need for more sophisticated products often translates into higher testing costs for semiconductor manufacturers. In addition, primarily as a result of increased efficiency in the fabrication process and lower market prices for semiconductors, test costs have come to represent a higher proportion of the total cost of manufacturing. Advantest currently faces significant price pressure on its Semiconductor and Component Test System Segment.

*System Architecture.* Product architecture that is modular expands the product life because the system can be adapted to meet the customer's new requirements, while largely retaining compatibility with existing test programs.

*Software.* Products that use software that is easier to use and more powerful reduce the amount of engineering resources needed to develop and operate test programs.

*Customer Support.* Customer-specific applications programs, worldwide service and customer training contribute to the efficient use of products and minimize the customer's cost of testing.

*Qualified Technical Personnel.* Having in place a team of highly qualified engineers and other customer service and support personnel is essential for securing sales and maintaining and developing strong relationships with key customers.

### *Customization of Products*

According to a report issued by a research company, in 2010, Teradyne, Inc. held the highest share in the semiconductor test systems industry. In 2011 and 2012, Advantest achieved the highest share. In 2013 and 2014, Teradyne, Inc. held the highest share and Advantest held the second largest share, followed by Xcerra Corporation.

Some of Advantest's other competitors include UniTest Inc. and EXICON Ltd. In addition, Advantest also competes in the mechatronics system market with, among others, Delta Design, Inc., TechWing Inc., Seiko Epson Corporation and Mirae Corporation for test handlers, and TSE Co., Ltd., Semes Co., Ltd. and SL-link Co., Ltd. for device interfaces. In addition, in the Services, Support and Others Segment, Advantest has been competing with similar companies. Advantest has been asked by customers to provide proposals to compete with new entrants with newer technologies or products in both the market for test systems for non-memory semiconductors and test systems for memory semiconductors.

## **Licenses and Intellectual Property Rights**

Advantest has a policy of seeking licenses and intellectual property rights worldwide on technology considered of particular strategic importance. While Advantest does not consider any one or group of licenses and intellectual property rights to be so important that their expiration or termination would materially affect Advantest's business, Advantest considers all of its licenses and intellectual property rights to be important.

**Legal Proceedings**

Based on information currently available to Advantest, Advantest believes that its losses from any pending legal proceedings would not have a material adverse effect on Advantest's financial position, operating results or cash flows.

## **Table of Contents**

### **Corporate Social Responsibility / Environmental**

Advantest established and implemented the Advantest Group Environmental Management Plan . Under this management plan, in addition to improving its environmental management systems, Advantest is supporting its customers' environmental management by developing new products with lower power consumption and dealing with top priority environmental issues, for example by taking measures to prevent global warming.

Advantest's primary environmental activities are as follows:

*ISO 14001 Certification.* Advantest has received ISO 14001 Uniform Certification for its main domestic manufacturing and research and development facilities. With respect to its overseas manufacturing and research and development activities, principal facilities in Asia, Europe and North America regions are receiving ISO 14001 Uniform Certification.

*Environmental Measures for Products.* In order to actively develop environmentally friendly lines of products, Advantest conducts environmental assessments of all its new products from their development stages.

*Reduce Waste.* Advantest has worked to reduce waste by implementing a recycling program and introducing liquid waste disposal capabilities at its facilities, among others.

*Use of Safe Components.* Advantest has established an internal procurement standard for parts and components and has procured parts and components for its new products that do not contain specified toxic substances.

*Prevention of Global Warming.* Through the use of energy efficient equipment and the re-evaluation of manufacturing processes, Advantest strives to reduce levels of carbon dioxide emissions resulting from energy consumption relating to its business activities.

As one of its activities designed to contribute to society and to the environment, Advantest implements reforestation of seedlings, both in Japan and overseas.

Advantest has been addressing issues of social contribution activities and environmental issues from a global perspective. With increased attention in recent years on corporate ethics, Advantest believes that it should focus even more on the issue of CSR (Corporate Social Responsibility). Accordingly, Advantest has established a CSR & Environmental Affairs Promotion Office and seven related committees (Disclosure Committee, Personnel Mediation Committee, Information Security Committee, Internal Control Committee, Corporate Ethics Committee, Product Liability Committee and Safety and Health Committee), to engage in corporate social responsibility efforts.



## **Table of Contents**

### **Glossary**

3D	Three-dimensional.
Analog circuits	Circuits on a semiconductor that monitor, condition, amplify or transform analog signals, which are signals that vary continuously over a wide range of values. Analog circuits process analog signals translated from real world phenomena such as sound, light, heat and motion.
CD-SEM	Critical-dimension measuring scanning electron microscope.
DDR-SDRAM	Double Data Rate Synchronous Dynamic Random Access Memory. Memory semiconductor that can be read from, or written to, at double the rate of traditional SDRAM semiconductors.
DDR2-SDRAM	Advanced DDR-SDRAM semiconductors that can be read from, or written to, at a significantly higher rate than DDR-SDRAM semiconductors.
DDR3-SDRAM	DDR-SDRAM semiconductors that be read from, or written to, at a significantly higher rate than DDR2-SDRAM semiconductors.
DDR4-SDRAM	The next generation advanced DDR-SDRAM semiconductors that can be read from, or written to, at a significantly higher rate than DDR3-SDRAM semiconductors.
Digital circuits	Circuits that perform binary arithmetic functions on data represented by a series of on/off states.
DRAM	Dynamic Random Access Memory. Devices that store a large volume of data and can read and write data freely. Because of their volatile characteristics, periodic re-writing of data is required to maintain memory information.
EB	Electron beam.
Foundries	Semiconductor manufacturing service providers that manufacture semiconductors based on their customers' semiconductor designs.
Fabless	Manufacturers that outsource their entire production to external entities, instead of having their own manufacturing facilities.
Flash memory	Memory devices that electrically erase or write data freely. A type of nonvolatile memory which maintains data even when the power is turned off.

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GDDR

Graphics DDR. DDR memory standard specifically designed for use in RAM video cards.

Gbps

Gigabits per second.

**Table of Contents**

Integrated circuit	An electric part made of a combination of many transistors on a silicon wafer.
LCD driver integrated circuits	Integrated circuits that operate LCD (Liquid Crystal Display).
Logic circuits	Circuits that perform binary arithmetic functions.
LPDDR	Low Power DDR memory.
LPDDR 2	DDR2 memory that has higher speed and lower power consumption than LPDDR.
LPDDR 3	DDR3 memory that has higher speed and lower power consumption than LPDDR2.
LPDDR 4	DDR4 memory that has higher speed and lower power consumption than LPDDR3.
LSI	Large-scale integration.
Mbps	Megabits per second.
Memory circuits	Circuits that store data and programs.
MCP	Multi Chip Package. A package which combines multiple chips with different functions.
MCU	Micro Controller Unit. An integrated circuit that contains all necessary functions required for a small-scale computer system.
MPU	Microprocessor unit. A microprocessor that incorporates most or all of the functions of a computer's central processing unit on a single integrated circuit.
MVM-SEM <sup>®</sup>	MVM stands for Multi Vision Metrology and SEM stands for Scanning Electron Microscope. MVM-SEM is an Advantest-registered trademark.
NAND	A type of flash memory that is primarily used for data storage due to its large storage capability.
nm	Nanometer.
Per site processor architecture	Computing architecture that can control test functions at each target device for testers that simultaneously measure multiple devices.

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Photomask

An original plate on which circuit patterns using photolithographic technology are etched on silicon substrates during the manufacturing processes of semiconductor integrated circuit (SIC) and liquid crystal displays, among others.

SDRAM

Synchronous Dynamic Random Access Memory DRAM that is synchronized with the system bus.

**Table of Contents**

SEM	Scanning electron microscope.
SoC	System on a Chip. A chip that integrates functions, including logic, memory and signaling that are conventionally executed with multiple chips but requires smaller space and significantly less electricity.
Scalable platform	Platform that can be optimally structured for small systems through large systems, depending on the size/type of the target devices and the number of devices being measured simultaneously.
Test houses	Providers of semiconductor test services.
Test processor per pin architecture	Architecture which is able to perform test functions using sequencers mounted on a single pin.
Testing for KGD	Known Good Die. Testing for KGD is conducted to guarantee that semiconductor bare chips are in good quality.
Terahertz (THz) waves	Terahertz waves lie between microwaves and light with frequency of 0.1-10THz on the electromagnetic spectrum.
TSV	(Through-Silicon Via) A technique for mounting semiconductors which are electronic components. Involves a vertical electrode passing through a silicon semiconductor chip.

**Table of Contents****4.C. ORGANIZATIONAL STRUCTURE**

As of June 25, 2015, Advantest had 8 Japanese subsidiaries and 23 overseas subsidiaries. The following table sets forth for each of Advantest's principal subsidiaries, the country of incorporation and the principal activities of the subsidiary.

<b>Name of Subsidiary</b>	<b>Country of Incorporation</b>	<b>Principal Activities</b>
Advantest Laboratories Ltd.	Japan	Research and development of measuring and testing technologies
Advantest Finance Inc.	Japan	Leasing Advantest's products and sales of second-hand products
Advantest America, Inc.	U.S.	Development and sales of Advantest's products
Advantest Europe GmbH	Germany	Development and sales of Advantest's products
Advantest Taiwan Inc.	Taiwan	Sales of Advantest's products
Advantest (Singapore) Pte. Ltd.	Singapore	Sales of Advantest's products
Advantest Korea Co., Ltd.	Korea	Sales support of Advantest's products
Advantest (China) Co., Ltd.	China	Sales support of Advantest's products

\* Each of the subsidiaries listed above is a direct or indirect wholly-owned subsidiary of the Company.

**4.D. PROPERTY, PLANTS AND EQUIPMENT**

Set forth below is a list of each of Advantest's material properties, the use and location of the property and the approximate size of the property on which the facility is located.

<b>Name</b>	<b>Location</b>	<b>Approximate Size (m<sup>2</sup>)</b>	<b>Use</b>
Gunma R&D Center	Gunma, Japan	195,888	Research and development of semiconductor and component test systems and mechatronics systems
Saitama R&D Center	Saitama, Japan	56,978	Research and development for and manufacturing of mechatronics systems
Kitakyushu R&D Center	Fukuoka, Japan	5,461	Research and development of semiconductor and component test systems
Advantest Laboratory and Sendai Factory	Miyagi, Japan	66,904	Basic technology research, and research for and manufacturing of key devices installed in semiconductor and component test systems
Gunma Factory	Gunma, Japan	88,512	Manufacture of semiconductors and component test systems and test handlers
Advantest Korea Co., Ltd. Cheonan factory	Chungcheongnam-do, Korea	39,605	Manufacture of test handlers, probe cards, etc.

In addition to the above-mentioned manufacturing facilities, Advantest has a manufacturing facility in Malaysia, sales offices and customer support centers in various regions of the world, and owned or leased research facilities in Japan, the U.S., Germany and China. Advantest owns

each of its significant properties.

Advantest considers all of its principal manufacturing facilities and other significant properties to be in good condition and adequate to meet the needs of its operations. Advantest does not maintain internal records of the exact productive capacity and extent of utilization of its manufacturing facilities. It would require unreasonable effort and expense to determine this information because Advantest alters the volume, quantity and nature of its manufactured products as necessary in response to changes in demand and other market conditions, and revamps

## **Table of Contents**

its manufacturing processes to take advantage of technological innovations. However, Advantest believes that its manufacturing facilities are currently operating at utilization levels that are substantially in line with prevailing market demand for its products.

Advantest believes that there are no material environmental issues that may affect utilization of its assets.

Advantest has prepared itself for crises such as large-scale natural disasters, and each department of Advantest has drafted its own disaster procedures and manuals. Furthermore, in order to prevent any disruption of its core businesses, or in case of suspension, to re-start the suspended businesses, including the recovery of important facilities, in the shortest possible time, Advantest has developed and implemented its Business Continuity Plan. However, if such Business Continuity Plan is not effective, Advantest's core businesses could be disrupted at a time of crisis, such as large-scale natural disasters, and it could take a substantial amount of time to recover.

### **ITEM 4A. UNRESOLVED STAFF COMMENTS**

None.

### **ITEM 5. OPERATING AND FINANCIAL REVIEW AND PROSPECTS**

#### **5.A. OPERATING RESULTS**

The following discussion and analysis of Advantest's financial condition and results of operations should be read with Key Information Selected Financial Data and the audited consolidated financial statements for fiscal 2012, 2013 and 2014 as well as the notes to such consolidated financial statements appearing elsewhere in this annual report. These consolidated financial statements have been prepared in accordance with U.S. GAAP.

#### **Overview**

Advantest manufactures and sells semiconductor and component test systems and mechatronics-related products such as test handlers, device interfaces and those related to nano-technology. Advantest also engages in research and development activities and provides maintenance and support services associated with these products.

The Semiconductor and Component Test System Segment provides customers with test system products for the semiconductor industry and the electronic parts industry. Product lines in the Semiconductor and Component Test System Segment include test systems for non-memory semiconductors and memory semiconductors. Test systems for non-memory semiconductors include test systems for SoC semiconductors, test systems for LCD driver ICs and test systems for semiconductors used in car electronics. This business segment is the most important segment, accounting for 66.3% of Advantest's net sales in fiscal 2014.



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The Mechatronics System Segment provides product lines such as test handlers, mechatronic-applied products for handling semiconductor devices, device interfaces that serve as interfaces with the devices that are measured and nano-technology-related operations. This business segment accounted for 17.4% of Advantest's net sales in fiscal 2014.

The Services, Support and Others Segment consists of comprehensive customer solutions provided in connection with the Semiconductor and Component Test Systems and Mechatronics System Segments, support services, equipment lease business, new businesses and others. This business segment accounted for 16.4% of Advantest's net sales in fiscal 2014.

### *Semiconductor and Component Test System Segment*

The market for semiconductor and component test systems is subject to high demand volatility, is competitive, and depends on capital expenditures of customers. Their capital expenditures depend, to a large extent, on:

demand for semiconductors and electronic components;

## **Table of Contents**

innovation in semiconductor and electronic component technology; and

changes in semiconductor and electronic component manufacturing processes.

The business environment in which the Semiconductor and Component Test System Segment operates saw active capital investment by manufacturers into expansions of their production capacities and for miniaturization of semiconductors, spurred by ongoing global adoption of smartphones and improvements in handset performance and growing demand for semiconductors from data centers.

Amid these conditions, Advantest strove to maximize profitability by engaging in sales promotions for non-memory test systems for which demand growth has been particularly strong, as well as by expanding its customer base across all business segments.

As a result of the above, net sales of the Semiconductor and Component Test Systems Segment totaled ¥108,320 million in fiscal 2014, a 48.3% increase compared to that of fiscal 2013. For a detailed discussion of these factors, see [Information on the Company Business Overview Industry Overview](#).

In the Semiconductor and Component Test System segment, demand for non-memory test system was strong throughout the period, driven by robust sales of new high-end smartphones and by expansion of LTE base station infrastructure in China and the growth of the Chinese LTE smartphone market.

Demand for test systems for memory test systems accelerated in the second half of fiscal 2014 due to increasing functional speeds of DRAM and NAND flash memories.

Advantest believes that price pressure with respect to semiconductor and component test systems tends to be the strongest during periods when semiconductor manufacturers are subject to price pressure despite an increase in demand for their products. Advantest continues to face significant price pressure. Even when the semiconductor industry experienced a recovery, increased competition in the market for digital consumer products and personal computers drove down prices of these goods, subsequently creating significant price pressure on its products and restriction on capital expenditure.

### ***Mechatronics System Segment***

In the Mechatronics System Segment, nanotechnology business generated higher profits and net sales by capturing increasing demand associated with miniaturization of semiconductors and 3D chip architectures. Demand for device interfaces and test handlers that is closely correlated with the tester market also grew in connection with increased demand for semiconductor test systems.

Mainly as a result of the above, net sales of the Mechatronics System Segment totaled ¥28,347 million in fiscal 2014, an 89.2% increase compared to that of fiscal 2013.

*Services, Support and Others Segment*

In the Services, Support and Others Segment, Advantest has focused on maintenance services such as installation and repair of Advantest's products and lease and rental services of its products as a part of Advantest's effort to provide customers with comprehensive solutions. Efforts to improve the profitability of the field services business generated positive results, including an increased number of annual maintenance contracts. Advantest's newly developed and launched SSD (solid state drive) test system, developed in anticipation of strong growth in the SSD market, also contributed to net sales starting in fiscal 2014.

As a result of the above, net sales of the Services, Support and Others Segment totaled ¥26,752 million in fiscal 2014, a 10.8% increase compared to that of fiscal 2013.

## **Table of Contents**

### ***Research and Development***

Research and development expenses represent a significant portion of Advantest's annual operating expenses. Advantest's research and development expenses were ¥33,062 million in fiscal 2012, ¥32,670 million in fiscal 2013 and ¥29,876 million in fiscal 2014. Consequently, research and development expenses were 24.9%, 29.2% and 18.3% of net sales in fiscal 2012, fiscal 2013 and fiscal 2014, respectively.

### ***Personnel***

As of March 31, 2015, Advantest had a total of 4,564 full-time employees, a decrease of 61 persons, or 1.3%, compared to March 31, 2014.

Advantest plans to continue its recruitment of new hires as part of its mid-to long-term growth strategy. Advantest expects that most of these new hires will join the Semiconductor and Component Test System Segment and Mechatronics System Segment to support the growth of Advantest's businesses. Other new hires are expected to join Advantest's maintenance support division or administrative divisions. The addition of these new hires may increase Advantest's future selling, general and administrative expenses and its research and development expenses.

### ***Currency Fluctuations***

Advantest is affected to some extent by fluctuations in foreign currency exchange rates. Advantest is principally exposed to fluctuations in the value of the Japanese yen against the U.S. dollar and currencies of other countries where Advantest does business. Advantest's consolidated financial statements, which are presented in Japanese yen, are affected by foreign currency exchange fluctuations through both translation risk and transaction risk.

Translation risk is the risk that Advantest's consolidated financial statements for a particular period or for a particular date will be affected by changes in the prevailing exchange rates of the currencies in which subsidiaries of the Company prepare their financial statements against the Japanese yen. Even though the fluctuations of currencies against the Japanese yen can be substantial and, therefore, significantly impact comparisons with prior accounting periods and among various geographic markets, the translation effect is a reporting consideration and does not reflect Advantest's underlying results of operations.

Transaction risk is the risk that the currency structure of Advantest's costs and liabilities will deviate from the currency structure of sales proceeds and assets.

Advantest enters into foreign exchange forward contracts to reduce its transaction risk. This has reduced, but not eliminated, the effects of foreign currency exchange rate fluctuations against the Japanese yen, which in some years can be significant.

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Generally, the weakening of the Japanese yen against other foreign currencies, particularly the U.S. dollar, has a positive effect on Advantest's operating income and net income. The strengthening of the Japanese yen against other foreign currencies, particularly the U.S. dollar, has a negative impact on operating income and net income. The Euro, however, may have the opposite effect as compared with other foreign currencies since there are currently more costs incurred in Euro than net sales derived in Euro.

In fiscal 2012, the appreciation of the yen continued, starting from the low ¥80s to the U.S. dollar and strengthened to the high ¥70s to the U.S. dollar in the second quarter. However, in the third quarter the Japanese yen started to depreciate and returned to the low ¥90s to the U.S. dollar by the end of fiscal 2012. In the first quarter of fiscal 2013, the Japanese yen depreciated from low ¥90s to the U.S. dollar to ¥103 to the U.S. dollar, and then appreciated to low ¥90s to the U.S. dollar. In the second quarter, the Japanese yen stayed at high ¥90s to the U.S. dollar, and in the third quarter depreciated to ¥105 to the U.S. dollar. In the fourth quarter, however, the

## **Table of Contents**

Japanese yen stayed at low ¥100s to the U.S. dollar as a result of the market's concerns over currencies in emerging markets and tensions in Ukraine. In the first half of fiscal 2014, the Japanese yen stayed at low ¥100s to the U.S. dollar. In the third quarter, the Japanese yen depreciated to ¥120s to the U.S. dollar as a result of Bank of Japan's policy to expand the monetary easing. In the fourth quarter, the Japanese yen stayed at ¥119 and ¥120s to the U.S. dollar.

Advantest's business is subject to risks associated with doing business internationally, and its business could be impacted by certain governmental, economic, fiscal, monetary, taxation or political policies or factors, including trade protection measures and import or export licensing requirements, that may materially affect, directly or indirectly, Advantest's operations or its future results.

## **Critical Accounting Policies and Estimates**

Advantest has made a number of estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities in preparing its consolidated financial statements in conformity with U.S. GAAP. Critical accounting policies are accounting policies that require the application of management's most difficult, subjective or complex judgments and often require management to make estimates about the effect of matters that are inherently uncertain and may change in subsequent periods. The following is not intended to be a comprehensive list of all of Advantest's accounting policies. Advantest's significant accounting policies are more fully described in Note 1 to the audited consolidated financial statements included elsewhere in this annual report. In many cases, U.S. GAAP specifically dictates the accounting treatment of a particular transaction, with no need for judgment in its application. There are also areas in which management's judgment in selecting an available alternative could produce materially different results. Set forth below is a description of accounting policies under U.S. GAAP that Advantest has identified as critical to understanding its business and the reported financial results and condition of the Company.

### ***Revenue Recognition***

#### ***General***

Advantest recognizes revenue when there is persuasive evidence of an arrangement, delivery has occurred or the services have been rendered, the sales price is fixed or determinable and collection of the related receivable is reasonably assured.

#### ***Sales of Products***

Sales of products which require installation are recognized when the related installation is completed and other sales recognition criteria are met since the installation is essential to the functionality of the equipment. When customer acceptance is uncertain, revenue is deferred until customer acceptance has been received. When the final payment is subject to customer acceptance, a portion of revenue for the final payment is deferred until an enforceable claim has become effective.

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Sales of products and component which do not require installation service by Advantest is recognized upon shipment if the terms of the sale are free on board ( FOB ) shipping point or upon delivery if the terms are FOB destination which coincide with the passage of title and risk of loss.

### *Long-term Service contracts*

Revenue from fixed-price, long-term service contracts is recognized on the straight-line basis over the contract term.

### *Leasing Income*

Revenue from operating leases is primarily recognized on the straight-line basis over the lease term.

## **Table of Contents**

### *Multiple deliverables*

Advantest's revenue recognition policies provide that, when a sales arrangement contains multiple elements such as hardware and software products and services, Advantest allocates revenue to each element based on a selling price hierarchy and recognizes revenue when the criteria for revenue recognition have been met for each element. The selling price for a deliverable is based on its vendor-specific objective evidence (VSOE), if available, third-party evidence (TPE) if VSOE is not available, or estimated selling price, if neither VSOE nor TPE is available.

### *Inventories*

Advantest's inventories consist of on-hand inventory, including inventory located at customer sites, and inventory that is on-order and subject to a contract that is non-cancelable. Advantest states its inventories at the lower of cost or market. Cost is determined using the average cost method. Advantest determines the market for finished goods by determining net realizable value and for raw materials by identifying replacement cost. Advantest reviews its inventories and determines the appropriate amount of any inventory write-downs periodically based on these reviews. Write-downs occur from the discontinuation of product lines, inventory in excess of estimated usage, the release of new products which renders inventory obsolete and declines in net realizable value of Advantest's inventory leased to customers. Advantest recognizes inventory write-downs in cost of sales. Advantest may be required to take additional charges for excess and obsolete inventory in fiscal 2015 or other future periods if future weakness in its businesses causes further reductions to Advantest's inventory valuations. In addition, unexpected changes in testing technology can render Advantest's inventories obsolete. Advantest evaluates its inventory levels based on its estimates and forecasts of demand for its products.

Advantest's inventories increased by ¥7,010 million, or 23.2%, during fiscal 2014 to ¥37,210 million as of March 31, 2015.

### *Property, Plant and Equipment*

Property, plant and equipment are stated at cost less accumulated depreciation.

Depreciation is computed principally using the straight-line method over estimated useful lives of the assets.

The depreciation period for significant assets ranges from 15 years to 50 years for buildings, 4 years to 10 years for machinery and equipment, and 2 years to 5 years for tools, furniture and fixtures.

Depreciation expense was ¥5,778 million, ¥6,106 million and ¥4,210 million for the fiscal years 2012, 2013 and 2014, respectively.

### *Impairment of Long-Lived Assets*



Advantest evaluates the impairment of long-lived assets including certain identifiable intangibles with definite useful lives by reviewing for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets.

In fiscal 2012, Advantest recognized an impairment loss of ¥134 million on certain building and land asset that was reclassified as assets held for sale. As a result of lower than expected future cash flows and changes in the business environment impact on profits, during fiscal 2013, Advantest recognized impairment losses of ¥1,099 million and ¥11,671 million on property, plant and equipment and intangible assets, respectively,

## **Table of Contents**

included in the Semiconductor and Component Test System Segment. In addition, Advantest recognized impairment losses of ¥497 million and ¥228 million on property, plant and equipment and intangible assets, respectively, included in the Mechatronics System Segment. In fiscal 2014, Advantest recognized an impairment loss of ¥211 million.

### ***Business Combinations***

Advantest allocates the fair value of purchase consideration to the tangible assets acquired, liabilities assumed and intangible assets acquired, including in-process research and development (IPR&D), based on their estimated fair values. The excess of the fair value of purchase consideration over the fair values of these identifiable assets and liabilities is recorded as goodwill. Advantest basically engages independent third-party appraisal firms to assist it in determining the fair values of assets acquired and liabilities assumed. Such valuations require management to make significant estimates and assumptions, especially with respect to intangible assets.

Critical estimates in valuing certain intangible assets include but are not limited to future expected cash flows and discount rates. Management's estimates of fair value are based upon assumptions believed to be reasonable, but which are inherently uncertain and unpredictable and, as a result, actual results may differ from estimates.

### ***Goodwill and Intangible Assets***

Advantest reviews goodwill and intangible assets with indefinite lives for impairment annually during the fourth quarter and whenever events or changes in circumstances indicate the carrying value of an asset may not be recoverable.

The provisions of the accounting standard for goodwill and other intangibles allow Advantest to first assess qualitative factors to determine whether it is necessary to perform the two-step quantitative goodwill impairment test. For its annual goodwill impairment test in the fourth quarter of fiscal 2014, Advantest performed a quantitative test for all of the reporting units. In the first step, Advantest compares the fair value of each reporting unit to its carrying value. Advantest's reporting units are consistent with the reportable segments identified in Note 19 to the Consolidated Financial Statements. Advantest determines the fair value of its reporting units based on an income approach. Under the income approach, Advantest calculates the fair value of a reporting unit based on the present value of estimated future cash flows. If the fair value of the reporting unit exceeds the carrying value of the net assets assigned to that unit, goodwill is not impaired and Advantest is not required to perform further testing. If the carrying value of the net assets assigned to the reporting unit exceeds the fair value of the reporting unit, then Advantest must perform the second step of the impairment test in order to determine the implied fair value of the reporting unit's goodwill. If the carrying value of a reporting unit's goodwill exceeds its implied fair value, then Advantest records an impairment loss equal to the difference.

Determining the fair value of a reporting unit is judgmental in nature and involves the use of significant estimates and assumptions. These estimates and assumptions include revenue growth rates and operating margins used to calculate projected future cash flows and risk-adjusted discount rates. Advantest bases its fair value estimates on assumptions it believes to be reasonable but that are unpredictable and inherently uncertain. Actual future results may differ from those estimates. In addition, Advantest makes certain judgments and assumptions in allocating corporate assets and liabilities to determine the carrying values for each of its reporting units.

Advantest's annual goodwill impairment analysis indicated no impairments of goodwill. In order to evaluate the sensitivity of the fair value calculations on the goodwill impairment analysis, Advantest applied a hypothetical and approximate 10% decrease to the fair value of each

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reporting unit. As a result of the sensitivity analysis, as of March 31, 2015, Advantest does not have any reporting units that are at risk that the carrying amount of the reporting unit would reasonably likely exceed its fair value.

## **Table of Contents**

Intangible assets with definite useful lives are amortized on a straight-line basis over the estimated useful lives. The estimated useful lives of software are generally from 3 years to 5 years, and of customer relationships and developed technologies are 7 years and 4 years, respectively.

### ***Trade Receivables***

Advantest's trade receivables, less allowance for doubtful accounts, was ¥24,960 million as of March 31, 2015, as compared with ¥20,404 million as of March 31, 2014. Advantest maintains allowances for doubtful accounts for estimated losses resulting from the inability of its customers to make required payments. Advantest provides an allowance for doubtful accounts for all specific accounts receivable that it judges are probable of not being collected.

Advantest periodically reviews its estimated allowances for doubtful accounts taking into account the customer's payment history, assessing the customer's current financial position and considering other information that is publicly available and the customer's credit worthiness. Additional reviews are undertaken upon significant changes in the financial condition of Advantest's customers and the semiconductor industry. Increases in allowance for doubtful accounts are charged to selling, general and administrative expenses.

At the end of fiscal 2014, Advantest decreased its allowance for doubtful accounts by ¥35 million to ¥93 million, from fiscal 2013. A reversal of allowances made for accounts receivable that are later collected, depending upon the recovered financial status of its customers and Advantest's collection efforts, will decrease the selling, general and administrative expenses for the accounting period during which such collection takes place. Conversely, additional allowances may be necessary in the future if conditions in the industries of some of Advantest's customers do not improve in the near-term.

### ***Accrued Warranty Expenses***

Advantest's products are generally subject to a product warranty. In addition, under certain circumstances, Advantest is responsible for the repair of defective components and parts. Advantest provides an allowance for estimated product warranty expenses when product revenue is recognized as part of its selling, general and administrative expenses. The allowance for estimated product warranty expenses represents management's best estimate at the time of sale of the total costs that Advantest will incur to repair or replace components or parts that fail while still under warranty. Advantest records its allowance for estimated product warranty expenses based on the historical ratio of actual repair expenses to corresponding sales, and any facts and circumstances that occurred. The foregoing evaluations are inherently uncertain as they require estimates as to maintenance costs and failure rates related to different product lines. Consequently, actual warranty costs may differ from the estimated amounts and could result in additional product warranty expenses. If actual warranty costs significantly exceed the amount of Advantest's allowance for product warranty expenses, it would negatively affect the future results of operations of Advantest.

Accrued warranty expenses were ¥1,525 million at March 31, 2015, a decrease of ¥64 million from ¥1,589 million at March 31, 2014.

### ***Convertible Bonds***

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The ¥30,000 million zero coupon convertible bonds due 2019 (bonds with stock acquisition rights), which were issued in March 2014 contain embedded features such as conversion option. These embedded features have not been bifurcated for accounting purposes.

### *Stock-Based Compensation*

Advantest applies the fair-valued-based method of accounting for stock-based compensation and recognizes stock-based compensation expense in the consolidated statements of operations. The cost of employee services

## **Table of Contents**

received in exchange for an award of equity instrument is measured based on the grant-date fair value of the stock options granted to employees. The cost is recognized on a straight line basis over the period during which an employee is required to provide service in exchange for the award. The Black Scholes pricing model is used to estimate the value of the stock options.

Expected dividend yield is determined by the Company's dividend ratio of the past and other associated factors. Risk free interest rate is determined by Japanese government bond yield for the period corresponding to expected life. Expected volatility is determined by historical volatility and trend of the Company's share prices, and other associated factors. Expected life is determined by the Company's option exercise history, post vesting employment termination behavior for similar grants, and other pertinent factors.

Advantest has recorded ¥861 million and ¥1,283 million as stock-based compensation expense in fiscal 2012 and 2013, respectively. In fiscal 2014, Advantest had no stock-based compensation expense.

### ***Accrued Pension and Severance Cost***

The Company and certain of its Japanese subsidiaries have unfunded retirement and severance plans (point-based benefits system). Under a point-based benefits system, the benefits are calculated based on accumulated points allocated to employees each year according to their job classification and their performance. The Company and certain of its Japanese subsidiaries also have a defined benefit corporate pension plan covering substantially all employees. Under the cash balance pension plan, the benefits are calculated based on accumulated points allocated to employees each year according to their job classification and their performance with a certain interest rate calculated based on the upper and lower limit of a market interest rate.

Certain overseas subsidiaries also have defined benefit pension plans covering substantially all of their employees. Benefits payable under the plans are based on employee compensation levels and years of service.

The retirement benefit costs are estimated from actuarial valuations. Inherent in these valuations are key assumptions in estimating pension costs including mortality, withdrawal, retirement, changes in compensation, discount rate and expected return on plan assets. Advantest is required to estimate the key assumptions by taking into account various factors including personnel demographics, current market conditions and expected trends in interest rates. Advantest determines the discount rate by looking to available information about rates implicit in return on high-quality fixed-income governmental and corporate bonds. Accordingly, the discount rate is likely to change from period to period based on these ratings. A decrease in the discount rate results in an increase in actuarial pension benefit obligations. Increases and decreases in the pension benefit obligation affect the amount of the actuarial gain or loss which is amortized into income over the service lives of employees. Changes in the key assumptions may have a material effect on Advantest's financial position and results of operations. Management believes that estimation of the key assumptions is reasonable under the various underlying factors.

Pension related adjustments (net of tax) recognized in other comprehensive income (loss) for fiscal 2012, 2013 and 2014 were (¥1,779 million), ¥342 million and (¥4,147 million), respectively. Pension related adjustments of (¥4,147 million) for fiscal 2014 were recognized due to the reduction of discount rate used to determine benefit obligations for non-Japanese plans and losses on plan assets.

Advantest has recorded ¥3,166 million, ¥3,426 million and ¥3,407 million as benefit cost in fiscal 2012, 2013 and 2014, respectively.

*Deferred Tax Assets*

In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary

## **Table of Contents**

differences become deductible. Management considers the scheduled reversal of deferred tax liabilities, projected future taxable income, and tax planning strategies in making this assessment. Based upon projections for future taxable income over the periods in which the deferred tax assets are deductible including management's expectations of future semiconductor market and semiconductor and component test systems market prospects and other factors, management believes it is more likely than not that Advantest will realize the benefits of these deductible differences, net of valuation allowance. The valuation allowance in fiscal 2014 was decreased by ¥7,312 million primarily due to decrease of net operating loss carry forwards ( NOL ). The net (decreases) increases in valuation allowance were ¥8,884 million and ¥3,762 million for fiscal years 2012 and 2013, respectively.

At March 31, 2014, Advantest has recorded on its consolidated balance sheet, deferred tax assets of ¥74,022 million of which ¥49,097 million represents NOL. Advantest has also recorded a valuation allowance of ¥62,834 million, and as a result, net deferred tax assets were ¥11,188 million. At March 31, 2015, Advantest has recorded on its consolidated balance sheet, deferred tax assets of ¥65,118 million of which ¥40,378 million represents NOL. Advantest has also recorded a valuation allowance of ¥55,522 million, and as a result, net deferred tax assets were ¥9,596 million. NOL carry forwards utilized were ¥14,728 million, ¥2,712 million and ¥23,579 million in fiscal years 2012, 2013 and 2014, respectively.

Although Advantest's management believes that the amount of net deferred tax assets may be realized, this could change in the near term if estimates of future taxable income are revised and effect on the Company's consolidated financial position and results of operations could be significant.

### ***Income Taxes***

Advantest recognizes the financial statement effects of tax positions when they are more likely than not, based on technical merits, that the tax positions will be sustained upon examination by the tax authorities. Benefits from tax positions that meet the more-likely-than-not recognition threshold are measured at the largest amount of benefit that is greater than 50 percent likelihood of being realized upon settlement. Advantest recognizes interest and penalty accruals related to unrecognized tax benefits in income tax provision in the consolidated statements of operations.

### ***Fair Value***

#### ***Investment securities***

The fair value of available-for-sale equity securities is based on quoted market prices at the reporting date for those investments.

#### ***Plan assets***

Plan assets are comprised principally of listed equity securities, pooled funds, hedge funds and investments in life insurance company's general accounts. Listed equity securities are based on quoted market prices on the reporting date for those investments. Pooled funds and hedge funds



are valued at their net asset values which are calculated by the sponsors of the funds. Investments in life insurance company's general accounts are valued at conversion value.

***Recently Issued Accounting Guidance***

In May 2014, the FASB issued the accounting standard for revenue from contracts with customers. This standard supersedes virtually all existing revenue recognition requirements under US GAAP and requires an entity to apply the five steps to recognize revenue from contracts with customers unless the contracts are in the scope of other US GAAP requirements. Additionally, an entity should disclose quantitatively and qualitatively sufficient information including contract with customers, significant judgments and changes in judgments, and

## **Table of Contents**

assets recognized from the costs to obtain or fulfill a contract. The entity should apply the amendments in this standard using one of the following two methods; retrospectively to each prior reporting period presented or retrospectively with the cumulative effect of initially applying this standard recognized at the date of the initial application. The standard is effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. Early application is not permitted. The standard is required to be adopted by Advantest in the first quarter beginning April 1, 2017. Advantest is currently evaluating the effect that this adoption will have on its consolidated results of operations and financial condition.

## **Results of Operations Fiscal 2014 Compared with Fiscal 2013**

### *Net Sales*

Advantest's net sales increased by ¥51,451 million, or 46.0%, compared with fiscal 2013, to ¥163,329 million in fiscal 2014. This was primarily as a result of engaging in sales promotions for non-memory test systems for which demand growth has been particularly strong, as well as expanding its customer base across all business segments. It is estimated that the fluctuations in exchange rates during fiscal 2014 contributed to an increase of Advantest's net sales by ¥9,745 million in fiscal 2014.

The following is a discussion of net sales for Advantest's Semiconductor and Component Test System, Mechatronics System and Services, Support and Others Segments. Net sales amounts discussed include intercompany sales between segments.

### *Semiconductor and Component Test System Segment*

In fiscal 2014, net sales of Advantest's Semiconductor and Component Test System Segment accounted for 66.3% of total net sales. Net sales of Advantest's Semiconductor and Component Test System Segment for fiscal 2014 increased by ¥35,303 million, or 48.3%, compared with fiscal 2013, to ¥108,320 million. It is estimated that fluctuations in exchange rates during fiscal 2014 contributed to an increase of Advantest's net sales in its Semiconductor and Component Test System Segment by ¥7,079 million.

Net sales of test systems for non-memory semiconductors in fiscal 2014 increased by ¥36,705 million, or 74.0%, compared with fiscal 2013 to ¥86,319 million. This increase was mainly due to demand for non-memory test system being strong throughout the period, driven by robust sales of new high-end smartphones and by expansion of LTE base station infrastructure in China and the growth of the Chinese LTE smartphone market.

Net sales of test systems for memory semiconductors in fiscal 2014 decreased by ¥1,402 million, or 6.0%, compared with fiscal 2013 to ¥22,001 million. This decrease was mainly due to significant constraints in capital investments by Advantest's major customers.

### *Mechatronics System Segment*

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Net sales of the Mechatronics System Segment including test handlers, device interfaces and business related to nano-technology increased by ¥13,363 million, or 89.2%, compared to fiscal 2013 to ¥28,347 million in fiscal 2014. This increase was mainly because nanotechnology business generated higher profits and net sales by capturing increasing demand associated with miniaturization of semiconductors and 3D chip architectures, and also because demand for device interfaces and test handlers that is closely correlated with the tester market also grew in connection with increased demand for semiconductor test systems.

### *Services, Support and Other Segment*

Net sales of the Services, Support and Other Segment increased by ¥2,601 million, or 10.8%, compared with fiscal 2013 to ¥26,752 million in fiscal 2014, mainly due to efforts to improve the profitability of the field services business generated positive results, including an increased number of annual maintenance contracts, and

## **Table of Contents**

the newly developed and launched SSD (solid state drive) test system, developed in anticipation of strong growth in the SSD market, contributing to net sales starting in fiscal 2014. The main businesses in the Services, Support and Others Segment were maintenance services, leasing and rentals and new businesses.

### *Geographic Markets*

Advantest experienced an increase of 46.0% in net sales in fiscal 2014, which was primarily due to increase in sales in the Americas, Taiwan and China.

Net sales in Japan increased by ¥899 million, or 7.4%, compared with fiscal 2013 to ¥13,120 million in fiscal 2014. This increase was mainly due to a strong demand for non-memory test systems.

Net sales in Asia (excluding Japan) increased by ¥31,777 million, or 38.9%, compared with fiscal 2013 to ¥113,438 million in fiscal 2014. Net sales in Korea decreased by ¥2,698 million, or 8.7% compared with fiscal 2013. This decrease was mainly due to the significant constraints in capital investments by Advantest's major customers. Net sales in Taiwan increased by ¥22,613 million, or 67.8% compared with fiscal 2013. Net sales in China and the rest of Asia (excluding Japan, Taiwan and Korea) increased by ¥11,862 million, or 68.5%, compared with fiscal 2013. The increase in sales in Taiwan and China were mainly due to increase in sales to chipmakers related to smartphones, many of which are in Taiwan and China. It is estimated that fluctuations in exchange rates during fiscal 2014 contributed to an increase of Advantest's net sales in Asia by approximately ¥6,528 million.

Net sales in the Americas increased by ¥16,975 million compared with fiscal 2013 to ¥27,695 million in fiscal 2014. This increase was mainly due to increase in sales to chipmakers related to smartphones, many of which are in the Americas. It is estimated that fluctuations in exchange rates during fiscal 2014 contributed to an increase of Advantest's net sales in the Americas by approximately ¥1,746 million, primarily due to the appreciation of the U.S. dollar against the Japanese yen.

Net sales in Europe increased by ¥1,800 million compared to fiscal 2013 to ¥9,076 million in fiscal 2014. This increase was mainly due to a strong demand for non-memory test systems. It is estimated that fluctuations in exchange rates during fiscal 2014 contributed to an increase of Advantest's net sales in Europe by approximately ¥855 million.

Advantest's overseas sales as a percentage of total sales was 92.0% and 89.1% for fiscal 2014 and 2013, respectively.

### *Operating Expenses*

In fiscal 2014, Advantest's operating expenses increased by ¥463 million, or 0.3%, compared with fiscal 2013 to ¥148,710 million. The main reasons for operating expense increasing slightly despite the large increase in net sales are as follows.

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In fiscal 2014, cost of sales increased by ¥10,358 million, or 16.6%, compared to fiscal 2013 to ¥72,903 million. This increase was mainly due to a ¥51,451 million increase in net sales. The increase, however, was partially offset by the recording of inventory valuation losses of ¥3,952 million and impairment losses for long-lived assets of ¥427 million in the third quarter of fiscal 2013.

In fiscal 2014, research and development expenses decreased by ¥2,794 million, or 8.6%, compared to fiscal 2013 to ¥29,876 million. This decrease was mainly due to a decrease in costs after streamlining some research and development projects.

In fiscal 2014, selling, general and administrative expenses increased by ¥5,756 million, or 14.4%, compared to fiscal 2013 to ¥45,720 million. This increase was mainly due to the continuing depreciation of the Japanese yen, which resulted in an increase of cost that is denominated in foreign currencies.

## **Table of Contents**

In fiscal 2013, aside from the recording of the cost of sales, Advantest recorded a one-time expense for impairment loss in an amount of ¥13,068 million as impairment charge.

### ***Operating Income (Loss)***

In fiscal 2014, operating income improved by ¥50,988 million compared to fiscal 2013, resulting in operating income of ¥14,619 million.

### ***Other Income and Expenses***

In fiscal 2014, interest and dividend income increased by ¥4 million, or 2.0%, compared with fiscal 2013 to ¥203 million.

In fiscal 2014, interest expenses decreased by ¥3 million compared with fiscal 2013 to ¥137 million.

In fiscal 2014, gain on sale of investment securities decreased by ¥646 million compared with fiscal 2013 to ¥750 million.

In fiscal 2014, other expense improved by ¥4,011 million compared with fiscal 2013, to an income of ¥3,424 million. This improvement was mainly due to an improvement in foreign currency exchange income of ¥3,860 million compared with fiscal 2013 as a result of the appreciation of the U.S. dollar against Japanese yen. Currency exchange profits/losses represent the difference between the value of foreign currency-denominated sales, translated at prevailing exchange rates, and either (i) the value of sales settled during the same fiscal year, including those settled using foreign exchange forward contracts, or (ii) the value of cash and cash equivalents, accounts receivable and payables outstanding remeasured at the exchange rate in effect as of March 31, 2015.

### ***Income Taxes (Benefit)***

In fiscal 2014, Advantest's effective tax rate was 31.3%, while the effective tax rate for fiscal 2013 was 0.2%. The statutory tax rate of the Company and its domestic consolidated subsidiaries was 35.4% for fiscal 2014. For a more detailed discussion on income taxes of Advantest in fiscal 2014 and fiscal 2013, see Note 13 to Advantest's consolidated financial statements.

### ***Net Income (Loss)***

As a result of the foregoing, in fiscal 2014, Advantest's net income improved by ¥48,488 million compared to fiscal 2013, resulting in an income of ¥12,948 million.

***Other Comprehensive Income (Loss)***

In fiscal 2014, Advantest's other comprehensive income (loss), net of tax, increased by ¥806 million compared to fiscal 2013 to an income of ¥13,061 million. This was mainly due to an increase of ¥4,919 million in foreign currency translation adjustments from an income of ¥12,555 million in fiscal 2013 to an income of ¥17,474 million in fiscal 2014. The increase, however, was partially offset by a decline of ¥4,489 million in pension related adjustments from an income of ¥342 million in fiscal 2013 to a loss of ¥4,147 million in fiscal 2014.

**Results of Operations Fiscal 2013 Compared with Fiscal 2012**

***Net Sales***

Advantest's net sales decreased by ¥21,025 million, or 15.8%, compared with fiscal 2012, to ¥111,878 million in fiscal 2013. This was primarily due to significant constraints in capital investments by some

## **Table of Contents**

of Advantest's major customers since last summer, particularly for non-memory test systems. It is estimated that the fluctuations in exchange rates during fiscal 2013 contributed to an increase of Advantest's net sales by ¥12,083 million in fiscal 2013.

The following is a discussion of net sales for Advantest's Semiconductor and Component Test System, Mechatronics System and Services, Support and Others Segments. Net sales amounts discussed include intercompany sales between segments.

### *Semiconductor and Component Test System Segment*

In fiscal 2013, net sales of Advantest's Semiconductor and Component Test System Segment accounted for 65.3% of total net sales. Net sales of Advantest's Semiconductor and Component Test System Segment for fiscal 2013 decreased by ¥28,102 million, or 27.8%, compared with fiscal 2012, to ¥73,017 million. It is estimated that fluctuations in exchange rates during fiscal 2013 contributed to an increase of Advantest's net sales in its Semiconductor and Component Test System Segment by ¥7,229 million. Net sales of test systems for non-memory semiconductors in fiscal 2013 decreased by ¥33,754 million, or 40.5%, compared with fiscal 2012 to ¥49,614 million. This decrease was mainly as a result of significant constraints in capital investments by some of Advantest's major customers due to prolonged production volume corrections and inventory adjustments for logic semiconductors for PCs and high-end smartphones.

Net sales of test systems for memory semiconductors in fiscal 2013 increased by ¥5,652 million, or 31.8%, compared with fiscal 2012 to ¥23,403 million. This increase was mainly because demand for DRAM and NAND flash memory devices continued to firm up, and memory test systems benefited from customers' continuing appetite for capacity expansion, which drove increased demand for new test systems.

### *Mechatronics System Segment*

Net sales of the Mechatronics System Segment including test handlers and device interfaces increased by ¥1,331 million, or 9.7%, compared to fiscal 2012 to ¥14,984 million in fiscal 2013. This increase was mainly due to a strong customer interest in the new nanotechnology products and successful cultivation of new customers for device interfaces, which helped to grow net sales and orders.

### *Services, Support and Other Segment*

Net sales of the Services, Support and Other Segment increased by ¥4,074 million, or 20.3%, compared with fiscal 2012 to ¥24,151 million in fiscal 2013, mainly due to ongoing efforts to improve the profitability of the segment, which led to successes such as an increased number of annual maintenance contracts. Some of the new businesses also contributed to net sales. The main businesses in the Services, Support and Others Segment were maintenance services, leasing and rentals and new businesses.

### *Geographic Markets*



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Advantest experienced a decrease of 15.8% in net sales in fiscal 2013, which was primarily due to decrease in sales in the Americas.

Net sales in Japan decreased by ¥1,824 million, or 13.0%, compared with fiscal 2012 to ¥12,221 million in fiscal 2013. This decrease was mainly due to a reduced demand for digital household appliances resulting in significant constraints in capital investments by some of Advantest's major customers that led to a drop in demand for non-memory test systems.

Net sales in Asia (excluding Japan) decreased by ¥7,553 million, or 8.5%, compared with fiscal 2012 to ¥81,661 million in fiscal 2013. Net sales in Korea and Taiwan decreased by ¥783 million, or 2.5%, and ¥2,479 million, or 6.9%, compared with fiscal 2012, respectively. This decrease was mainly due to the

## **Table of Contents**

weakening of the high-end smartphone sales resulting in constraints in capital investments by Advantest's customers that led to a drop in sales of non-memory test systems. Net sales in China and the rest of Asia (excluding Japan, Taiwan and Korea) decreased by ¥4,291 million, or 19.9%, compared with fiscal 2012. This decrease was mainly due to the weakening of the PC market resulting in significant constraints in capital investments by some of Advantest's major customers that led to a drop in sales of non-memory test systems. It is estimated that fluctuations in exchange rates during fiscal 2013 contributed to an increase of Advantest's net sales in Asia by approximately ¥8,837 million.

Net sales in the Americas decreased by ¥9,863 million compared with fiscal 2012 to ¥10,720 million in fiscal 2013. This decrease was mainly due to the weakening of the PC market resulting in significant constraints in capital investments by some of Advantest's major customers that led to a drop in sales of non-memory test systems. It is estimated that fluctuations in exchange rates during fiscal 2013 contributed to an increase of Advantest's net sales in the Americas by approximately ¥1,707 million, primarily due to the appreciation of the U.S. dollar against the Japanese yen.

Net sales in Europe decreased by ¥1,785 million compared to fiscal 2012 to ¥7,276 million in fiscal 2013. This decrease was mainly due to the weakening of the high-end smartphone sales resulting in significant constraints in capital investments by some of Advantest's major customers that led to a drop in sales of non-memory test systems. It is estimated that fluctuations in exchange rates during fiscal 2013 contributed to an increase of Advantest's net sales in Europe by approximately ¥1,219 million.

Advantest's overseas sales as a percentage of total sales was 89.1% and 89.4% for fiscal 2013 and 2012, respectively.

## ***Operating Expenses***

In fiscal 2013, Advantest's operating expenses increased by ¥15,424 million, or 11.6%, compared with fiscal 2012 to ¥148,247 million. The main reasons for operating expense increasing despite the decrease in net sales are as follows.

In fiscal 2013, cost of sales decreased by ¥1,438 million, or 2.2%, compared to fiscal 2012 to ¥62,545 million. This decrease was mainly due to a ¥21,025 million decrease in net sales. The decrease, however, has partially offset by the recording of inventory valuation losses of ¥3,952 million and impairment losses for long-lived assets of ¥427 million in the third quarter.

In fiscal 2013, research and development expenses decreased by ¥392 million, or 1.2%, compared to fiscal 2012 to ¥32,670 million.

In fiscal 2013, selling, general and administrative expenses increased by ¥4,186 million, or 11.7%, compared to fiscal 2012 to ¥39,964 million. This increase was mainly due to the continuing depreciation of the Japanese yen, which resulted in an increase of cost that is denominated in foreign currencies.

In fiscal 2013, aside from the recording of the cost of sales, Advantest recorded a one-time expense for impairment loss in an amount of ¥13,068 million as impairment charge.

***Operating Income (Loss)***

In fiscal 2013, operating income decreased by ¥36,449 million compared to fiscal 2012, resulting in a loss of ¥36,369 million.

***Other Income and Expenses***

In fiscal 2013, interest and dividend income decreased by ¥14 million, or 6.6%, compared with fiscal 2012 to ¥199 million.

## **Table of Contents**

In fiscal 2013, interest expenses increased by ¥8 million compared with fiscal 2012 to ¥140 million.

In fiscal 2013, gain on sale of investment securities increased by ¥1,008 million compared with fiscal 2012 to ¥1,396 million.

In fiscal 2013, other expense improved by ¥1,255 million compared with fiscal 2012, to an expense of ¥587 million. This improvement was mainly due to a decrease in foreign currency exchange loss of ¥772 million compared with fiscal 2012 as a result of the appreciation of the U.S. dollar against Japanese yen. Currency exchange profits/losses represent the difference between the value of foreign currency-denominated sales, translated at prevailing exchange rates, and either (i) the value of sales settled during the same fiscal year, including those settled using foreign exchange forward contracts, or (ii) the value of cash and cash equivalents, accounts receivable and payables outstanding remeasured at the exchange rate in effect as of March 31, 2014.

### ***Income Taxes (Benefit)***

In fiscal 2013, Advantest's effective tax rate was 0.2%, while the tax rate for fiscal 2012 was 192.8%. The statutory tax rate of the Company and its domestic consolidated subsidiaries was 37.7% for fiscal 2013. For a more detailed discussion on income taxes of Advantest in fiscal 2013 and fiscal 2012, see Note 13 to Advantest's consolidated financial statements.

### ***Net Income (Loss)***

As a result of the foregoing, in fiscal 2013, Advantest's net income decreased by ¥31,719 million compared to fiscal 2012, resulting in a loss of ¥35,540 million.

### ***Other Comprehensive Income (Loss)***

In fiscal 2013, Advantest's other comprehensive income (loss), net of tax, decreased by ¥3,390 million compared to fiscal 2012 to an income of ¥12,255 million. This was mainly due to a decrease of ¥4,695 million in foreign currency translation adjustments from an income of ¥17,250 million in fiscal 2012, resulting in an income of ¥12,555 million in fiscal 2013. The decrease, however, was partially offset by an improvement of ¥2,121 million in pension related adjustments from a loss of ¥1,779 million in fiscal 2012, resulting in an income of ¥342 million in fiscal 2013.

## **5.B. LIQUIDITY AND CAPITAL RESOURCES**

In accordance with Advantest's funding and treasury policy (including funding for capital expenditures), which is overseen and controlled by its Accounting Department, Advantest funds its cash needs through cash from operating activities and cash and cash equivalents on hand, and is able to procure funds as necessary by issuance of debt and equity securities in domestic and foreign capital markets and bank loans.

If conditions in the semiconductor industry, and thus the semiconductor and component test system industry, experience a downturn in the medium term, Advantest may need to fund future capital expenditures and other working capital needs through the incurrence of additional debt or dilutive issuances of equity securities.

Advantest issued ¥25.0 billion in corporate bonds in Japan on May 25, 2012, of which ¥10.0 billion was repaid in May 2015. Advantest issued Zero Coupon Convertible Bonds (bonds with stock acquisition rights) in the aggregate principal amount of ¥30.0 billion on March 14, 2014, with a maturity date of March 14, 2019.

Advantest's cash and cash equivalents balance increased by ¥28,577 million in fiscal 2014 to ¥97,574 million as of March 31, 2015. As of March 31, 2015, approximately 22% of Advantest's cash and cash equivalents were held in Japanese yen. This large decrease from 46% of Advantest's cash and cash equivalents held in Japanese yen on March 31, 2014 resulted from an increase in sales on a U.S. dollar basis in fiscal 2014.

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## **Table of Contents**

Net income in operating activities was ¥12,948 million. As a result of an increase of ¥7,856 million and ¥5,094 million in accounts payable and accrued expenses, and in inventories, respectively, and an adjustment of noncash items such as impairment losses and depreciation, net cash provided by operating activities was ¥24,481 million in fiscal 2014. Net cash provided by operating activities improved by ¥28,257 million in fiscal 2014 compared to ¥3,776 million in net cash used in operating activities in fiscal 2013. The main reason for the improvement in fiscal 2014 was a large increase in net sales, which resulted in an increase in net income, which was partially offset by the increase in inventories.

Net cash used in investing activities was ¥1,310 million in fiscal 2014, which was a decrease of ¥3,401 million compared to net cash used in investing activities in the amount of ¥4,711 million in fiscal 2013. The main reason for the decrease in fiscal 2014 was primarily due to payments made to purchase tangible fixed assets in the amount of ¥5,511 million in fiscal 2013, whereas the amount paid for tangible fixed assets in fiscal 2014 was ¥3,230 million.

Net cash used in financing activities was ¥1,298 million in fiscal 2014, which was a worsening of ¥28,500 million compared to net cash provided by financing activities in the amount of ¥27,202 million in fiscal 2013. Such worsening was primarily attributable to issuance of Zero Coupon Convertible Bonds (bonds with stock acquisition rights) in the aggregate principal amount of ¥30.0 billion in fiscal 2013.

Net effect of exchange rate changes on cash and cash equivalents was favorable by ¥6,704 million in fiscal 2014, an improvement of ¥2,090 million compared to fiscal 2013.

Advantest has various retirement and severance plans for employees, including non-contributory defined benefit retirement and severance plans consisting primarily of the Employees Provident Fund ( EPF ) plan. As mentioned in Note 16 to the consolidated financial statements, in the balance sheet as of March 31, 2015, the amount of ¥35,034 million has been recognized as accrued severance and pension costs. Advantest has contributed to the EPF plan in accordance with local statutory requirements. Advantest's cash funding requirements would be affected by any changes in interest rates, rate of returns on plan assets and government regulations. The contributions paid by Advantest under the EPF were ¥1,908 million in fiscal 2013 and ¥1,615 million in fiscal 2014. Advantest expects to contribute ¥1,057 million under the EPF in fiscal 2015.

## **5.C. RESEARCH AND DEVELOPMENT, PATENTS AND LICENSES**

### **Research and Development and Product Enhancement**

In order to support technology on the leading-edge, Advantest undertakes research and development initiatives to develop products which play a central role in the area of measuring technologies to support electronics, information and communications, and semiconductor manufacturing. Advantest's research and development focuses on the development of new products and the improvement of existing products. In particular, in the Semiconductor and Component Test System Segment, a large and ongoing investment in research and development is necessary in order to maintain market competitiveness and to provide many types of products that meet the various needs of the customers. Advantest also conducts research of basic technologies. Advantest's expenditures for research and development were approximately ¥33.1 billion in fiscal 2012, approximately ¥32.7 billion in fiscal 2013 and approximately ¥29.9 billion in fiscal 2014. Advantest employs over 1,000 engineers and other personnel in its research and development division.

The contents and achievements to date of Advantest's current research and development activities include:

*Basic Technology*

development of constituent technologies in the field of terahertz waves;

development of constituent technologies, including high speed, energy-saving micro switches and high speed samplers used in semiconductor and component test systems and millimeter wave measuring instruments;

**Table of Contents**

development of methods to detect timing jitters in high bit-rate signals; and

development of compound semiconductor devices, including less-distortion devices used for semiconductor and component test systems.

*Semiconductor and Component Test System Segment*

development of semiconductor and component test systems that enable testing of super high speed memory semiconductors at actual motion speed;

development of semiconductor and component test systems that enhance the functionality of testing of DRAM semiconductors and flash memory semiconductors and require less floor space;

development of semiconductor and component test systems that have the capacity to simultaneously test multiple complex SoC semiconductors with large pin counts and require less floor space;

development of semiconductor and component test systems with specialized applications;

development of measurement modules for devices that operate at extremely high frequencies and for networks that carry extremely high density transmissions;

development of high speed transmission technologies for high speed large pin counts and high speed transmission signal contact technologies; and

development of application software for interface between the semiconductor designing environment and semiconductor and component test systems, as well as development of software to analyze defective semiconductors.

*Mechatronics System Segment*

development of test handlers for memory semiconductors enabling measuring of multiple semiconductors for high throughput testing;

development of test handlers for SoC semiconductors that respond to diversified device types and packages; and

development of real Active Thermal Control technology with high speed response for high power devices.

Advantest has research and development facilities in Japan, the U.S., Europe and China.



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Advantest promotes joint development efforts between its various research facilities to capitalize on the capabilities of its researchers worldwide. Advantest's research and development team for semiconductor and component test systems in Japan works closely with Advantest research and development teams in the U.S. and Europe for the development of hardware and software.

Advantest is currently engaged in the research and development of electron-beam, or e-beam, lithography technology used to draw circuit patterns directly on semiconductor wafers, as well as the research and development of electron-beam length measuring systems used to measure the microscopic size of the circuit pattern of a photomask. Due to their throughput limitations, e-beam lithography systems are currently used in the development of high value-added semiconductors with limited production volumes and semiconductor prototypes. Advantest believes that in order to meet demand for next generation equipment, further research and development will be necessary for technologies for improvement in throughput as well as for attaining high precision technologies necessary for the leading semiconductor design and manufacturing process.

For a description of Advantest's patents, licenses and other intellectual property, see [Information on the Company Business Overview Licenses and Intellectual Property Rights](#).

**Table of Contents****5.D. TREND INFORMATION**

For a discussion of the trends that affect Advantest's business and financial condition and results of operations, see Information on the Company Business Overview, Operating and Financial Review Operating Results and Operating and Financial Review and Liquidity and Capital Resources.

**5.E. OFF-BALANCE SHEET ARRANGEMENTS**

As of March 31, 2015, Advantest had no material off-balance sheet arrangements.

Advantest does not participate in transactions that derecognize assets or liabilities through unconsolidated entities, structured finance or special purpose entities that were created for the purpose of facilitating off-balance sheet arrangements or other limited purposes.

**5.F. TABULAR DISCLOSURE OF CONTRACTUAL OBLIGATIONS**

The following table reflects Advantest's current obligations and commitments to make future payments under contracts, contractual obligations and commercial commitments as of March 31, 2015.

Contractual Cash Obligation	Total	Payments due by Period			More than 5 years
		Less than 1 year	1-3 years (in millions)	3-5 years	
Short-Term Debt	¥	¥	¥	¥	¥
Long-Term Debt, including current portion	55,000	10,000	15,000	30,000	
Operating Leases	5,854	1,147	1,801	1,354	1,552
Contractual Obligations	3,234	3,113	121		
<b>Total Contractual Cash Obligations</b>	<b>¥ 64,088</b>	<b>¥ 14,260</b>	<b>¥ 16,922</b>	<b>¥ 31,354</b>	<b>¥ 1,552</b>

The contractual cash obligation table excludes our long-term deferred tax liabilities because we cannot make a reliable estimate of the timing of cash payments. For details see Note 13, Income Taxes.

**5.G. SAFE HARBOR**

All information that is not historical in nature disclosed under Item 5. Operating and Financial Review and Prospects Off-Balance Sheet Arrangements and Tabular Disclosure of Contractual Obligations is deemed to be a forward-looking statement. See Cautionary Statement with Respect to Forward-Looking Statements.



**Table of Contents****ITEM 6. DIRECTORS, SENIOR MANAGEMENT AND EMPLOYEES****6.A. DIRECTORS AND SENIOR MANAGEMENT****Directors**

Directors of the Company as of June 24, 2015 and their respective business experience are listed below.

<b>Name (Date of birth)</b>	<b>Position (Group executive/function)</b>	<b>Date of commencement</b>	<b>Business experience</b>
Shinichiro Kuroe  (March 30, 1959)	Representative Director, President and CEO	4/1981	Joined Advantest Corporation
		2/2003	General Manager, Memory Tester Business Division
		6/2005	Executive Officer
		6/2009	Director, Managing Executive Officer
		6/2013	Director, Corporate Vice President
Osamu Karatsu  (April 25, 1947)	Director	8/2014	Representative Director, President and CEO (present position)
		4/1975	Joined Nippon Telegraph and Telephone Public Corporation
		6/1991	Executive Manager, LSI Laboratories, Nippon Telegraph and Telephone Corporation
		6/1997	Vice President and Director, Advanced Telecommunications Research Institute International
		4/1999	Principal Consultant, SRI Consulting K.K.
Seiichi Yoshikawa  (March 22, 1946)	Director	4/2000	Chief Executive Director, SRI International, Japan
		6/2012	Director, Advantest Corporation (present position)
		7/1969	Joined Fujitsu Limited
		6/2000	Director, Fujitsu Laboratories Ltd.
		6/2004	Managing Director, Fujitsu Laboratories Ltd.
Sae Bum Myung  (September 16, 1954)	Director, Senior Executive Officer  Sales and Marketing	3/2011	Chairman, QD Laser, Inc.
		9/2012	Principal Fellow, Center for Research and Development Strategy, Japan Science and Technology Agency
		6/2013	Director, Advantest Corporation (present position)
		4/1989	Joined Advantest Corporation
		6/2006	Representative Director and President, Advantest Korea Co., Ltd.
		6/2008	Executive Officer Asia Sales, Sales and Marketing Group
		6/2011	Director, Managing Executive Officer Sales and Marketing (present position)
			Executive Vice President, Sales and Marketing Group
		8/2012	Executive Vice President, Sales Group (present position)
		6/2015	Director, Senior Executive Officer (present position)

**Table of Contents**

<b>Name (Date of birth)</b>	<b>Position (Group executive/function)</b>	<b>Date of commencement</b>	<b>Business experience</b>
Hiroshi Nakamura  (December 4, 1957)	Director, Managing Executive Officer	4/1981	Joined Advantest Corporation
		6/2002	Manager, Accounting Department, Corporate Affairs Group
		6/2006	Executive Officer
	Corporate Administration		Vice President, Corporate Affairs Group
		6/2007	Senior Vice President, Financial Group
		6/2008	Vice President, Corporate Administration Group
		6/2009	Managing Executive Officer
		6/2010	Executive Vice President, Corporate Administration Group (present position)
		6/2012	Director, Managing Executive Officer (present position)
			Corporate Administration (present position)
Yoshiaki Yoshida  (February 8, 1958)	Director, Managing Executive Officer	4/1999	Joined Advantest Corporation
		6/2000	Representative Director, Advantest Finance Inc.
		6/2006	Executive Officer
	Corporate Planning and Corporate Communications	6/2007	Vice President, Corporate Planning Group
		6/2008	Executive Vice President, Corporate Planning Group
		3/2009	Senior Vice President (Officer), New Concept Product Initiative
		6/2009	Managing Executive Officer
		4/2012	Leader, Power Device Enabling Group (present position)
		6/2012	Assistant Director (Administration), CSR & Environmental Affairs Promotion Center (present position)
		6/2013	Director, Managing Executive Officer (present position) Corporate Planning and Corporate Communications (present position) Executive Vice President, Corporate Relations Group (present position) Director, Fujitsu Interconnect Technologies Limited (present position)

**Table of Contents**

<b>Name (Date of birth)</b>	<b>Position (Group executive/function)</b>	<b>Date of commencement</b>	<b>Business experience</b>
Yuichi Kurita  (July 28, 1949)	Director, Standing Audit and Supervisory Committee Member	4/1973	Joined Fujitsu Limited
		3/2001	Joined Advantest Corporation
		4/2002	Manager, Finance Department
		6/2003	Executive Officer
		6/2004	Vice President, Corporate Affairs Group
		6/2004	Vice President, Corporate Affairs Group (overseeing Finance)
		6/2005	Senior Vice President, Corporate Relations Group
		6/2007	Senior Vice President, Corporate Planning Group
		6/2007	Director, Managing Executive Officer
		6/2008	Corporate Affairs Corporate Administration Senior Vice President, Corporate Administration Group Assistant Director (Administration), Environmental Management Center
		4/2009	In Charge of Corporate Ethics Office Assistant Director (Administration), CSR & Environmental Affairs Promotion Center
		6/2009	Corporate Planning and Administration
		6/2010	Director, Senior Executive Officer
6/2012	Standing Audit & Supervisory Board Member		
6/2015	Director, Standing Audit and Supervisory Committee Member (present position)		
Megumi Yamamuro  (March 8, 1948)	Director, Audit and Supervisory Committee Member	4/1974	Assistant Judge, Tokyo District Court
		4/1984	Judge, Tokyo District Court
		4/1988	Instructor, Legal Training and Research Institute
		4/1997	Judge, Tokyo High Court
		7/2004	Registered as an attorney-at-Law Joined CAST Law P.C. (currently URYU & ITOGA) (present position)
		10/2004	Professor, The University of Tokyo Graduate School of Law and Politics
		6/2005	Audit & Supervisory Board Member, Fujitsu Limited (present position)
		6/2006	Audit & Supervisory Board Member, Advantest Corporation
		6/2009	Audit & Supervisory Board Member, NIFTY Corporation (present position)
		10/2010	Professor, Nihon University Law School
6/2013	Audit & Supervisory Board Member, Yachiyo Industry Co., Ltd. (present position)		
6/2015	Director, Audit and Supervisory Committee Member, Advantest Corporation (present position)		

**Table of Contents**

<b>Name (Date of birth)</b>	<b>Position (Group executive/function)</b>	<b>Date of commencement</b>	<b>Business experience</b>
Yasushige Hagio  (November 24, 1947)	Director, Audit and Supervisory Committee	4/1972	Assistant Judge, Tokyo District Court
	Member	4/1982	Judge, Tokyo District Court
		4/1998	Instructor, Legal Training and Research Institute
		12/2003	Chief of the Shizuoka District Court
		6/2004	Registered as an attorney-at-Law
		6/2006	Joined Seiwa Patent office & Law (present position)
	6/2015	Director, Advantest Corporation	Director, Audit and Supervisory Committee Member, Advantest Corporation (present position)

None of the persons listed above was selected as director pursuant to an arrangement or understanding with Advantest's major shareholders, customers, suppliers or others. There are no family relationships between any of the persons listed above.

**6.B. COMPENSATION****Executive Compensation**

The aggregate amount of compensation of all of the Company's directors and audit & supervisory board members was approximately ¥486 million during fiscal 2014. Of the foregoing, the aggregate amount of compensation for the Company's directors (outside corporate directors excluded) was ¥389 million (¥291 million in fixed compensation and ¥98 million in bonus), ¥57 million for the Company's audit & supervisory board members (outside audit & supervisory board members excluded) (¥57 million in fixed compensation) and ¥40 million for outside directors and outside audit & supervisory board members (¥40 million in fixed compensation).

Compensation for directors and audit & supervisory board members in fiscal 2014 was authorized by resolutions of the general meeting of shareholders on June 27, 2007 and to the extent compensation is within the authorized range, further authorization is not required. Compensation from fiscal 2015 for directors and directors who are audit and supervisory committee members were authorized by resolutions of the general meeting of shareholders on June 24, 2015 and to the extent compensation is within the authorized range, further authorization is not required. For a description of the Company's equity-based compensation plans, see Share Ownership.

The amount of compensation for directors set forth above includes fixed compensation paid to one director who retired from his position on August 23, 2014.

**6.C. BOARD PRACTICES****Board of Directors**

The Board of Directors plays a central role in the administration of the affairs of the Company. The Board of Directors consists of directors who are audit and supervisory committee members stated below and those who are not. The Company's articles of incorporation limit the number of

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directors to fifteen. Directors are elected, separating directors who are audit and supervisory committee members and those who are not, at a general meeting of shareholders, and the term of directors who are audit and supervisory committee members is two years and the standard term of directors who are not is one year. Directors may serve any number of consecutive terms. The Board of Directors elects one or more representative directors from among its members, each of



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## **Table of Contents**

whom has the authority individually to represent the Company. From among its members, the Board of Directors may elect the chairman and the vice chairman. None of the directors of the Company has a service contract with the Company that provides for benefits upon termination of service.

Pursuant to the provisions of the Companies Act of Japan (the Companies Act) and the Company's articles of incorporation, and to the extent permitted by the laws and regulations, the Company may, by resolution of the Board of Directors, exempt liabilities of its directors (including persons who have previously served as the Company's directors) for failing to perform their duties. The Company may enter into contracts with directors (excluding executive directors and managers or other employees) to limit their liabilities for a failure to perform their duties, provided that the maximum amount of liabilities under such contracts shall be the total of the amounts provided in each item of Article 425, Paragraph 1 of the Companies Act.

### **Audit and Supervisory Committee**

Pursuant to its articles of incorporation, the Company has an audit and supervisory committee pursuant to the Companies Act. The audit and supervisory committee consists of three or more directors who are audit and supervisory committee members. The Company's articles of incorporation provide for no more than five directors who are audit and supervisory committee members and the Company currently has one full-time director and two outside directors as directors who are audit and supervisory committee members. As stated above, directors who are audit and supervisory committee members are elected, separating directors from those who are not, at the general meeting of shareholders, and the standard term of office is two years. Directors who are audit and supervisory committee members may serve any number of consecutive terms. Directors who are audit and supervisory committee members may not at the same time be executive directors or managers or other employees of the Company or any of its subsidiaries, or accounting counselors (if an accounting counselor is a corporation, an employee who executes its duties) or executive officers of any such subsidiaries. Majority of the directors who are audit and supervisory committee members is required to be outside directors. Outside directors are required to be (i) a person who is not an executive director, executive officer or manager or other employee (Executive Director) of the Company or any of its subsidiaries, and has never been an Executive Director of the Company or any of its subsidiaries during the ten year period before assuming office as an outside director; (ii) if the person was a director, accounting counselor (if an accounting counselor is a corporation, an employee who executes its duties) or audit & supervisory board member of the Company or any of its subsidiaries at any time during the ten year period before assuming office as an outside director, such person who was not an Executive Director of the Company or any of its subsidiaries during the ten year period before assuming office as such director, accounting counselor or audit & supervisory board member; (iii) a person who is not the Company's parent company or any entity prescribed by the applicable Ordinance of the Ministry of Justice as a person who controls the management of the Company (Parent Company) (limited to a natural person) or a director, executive officer or manager or other employee of the Company's Parent Company; (iv) a person who is not an Executive Director of any subsidiary of the Company's Parent Company or any entity prescribed by the applicable Ordinance of the Ministry of Justice as a corporation whose management is controlled by the Parent Company (Subsidiary); and (v) a person who is not a spouse or relative within the second degree of kinship of any directors or executive officers or managers or other key employee or a Parent Company (limited to a natural person) of the Company. These requirements for outside directors are different from independence requirements set forth under the NYSE Corporate Governance Rules. For differences in corporate governance practices between the Company and U.S. companies listed on the NYSE, see Corporate Governance Significant Differences in Corporate Governance Practices between the Company and U.S. Companies Listed on the New York Stock Exchange.

The audit and supervisory committee may (i) audit the performance of duties by directors and prepare audit reports, (ii) determine details of proposals concerning the appointment and dismissal of accounting auditors and the refusal of reappointment of accounting auditors to be submitted to general meetings of shareholders, and (iii) decide opinions, in the case where the audit and supervisory committee expresses its opinion at a general meeting of shareholders on appointment or dismissal or resignation of directors who are not audit and

**Table of Contents**

supervisory committee members, and decide opinions, in the case where the audit and supervisory committee expresses its opinion at a general meeting of shareholders on remunerations of any directors who are not audit and supervisory committee members.

**6.D. EMPLOYEES**

Set forth below is a table listing the total number of full-time employees and a breakdown of persons employed by main category of activity and by geographic location, as of March 31, 2013, 2014 and 2015.

	As of March 31,		
	2013	2014	2015
Full-Time Employees	4,575	4,625	4,564
By Category of Activity:			
Administrative	474	499	463
Sales	398	469	502
Customer Support	1,214	1,229	1,198
Manufacturing	806	779	751
Research and Development	1,628	1,649	1,650
Other	55	0	0
By Geographic Location:			
Japan	2,500	2,507	2,487
Asia (excluding Japan)	892	911	869
Americas	587	542	532
Europe	596	665	676

Most regular employees of the Company and its subsidiaries in Japan are members of one of the four labor unions. None of Advantest's overseas employees is a member of a union. Advantest considers its labor relations with all of its workers to be good.

During the fiscal years ended March 31, 2013, 2014 and 2015, Advantest had an annual average of 330, 278 and 197 temporary employees, respectively.

**6.E. SHARE OWNERSHIP**

The following table sets forth the beneficial ownership of shares of common stock of the Company as of March 31, 2015 of each of the Company's directors and audit & supervisory board members as of March 31, 2015 and of directors (including director who are audit and supervisory committee members) elected in June 2015.

Name of Record/Beneficial Owner	Number of Shares
Toshio Maruyama	143,078
Shinichiro Kuroe	129,905
Yasushige Hagio	18,286
Osamu Karatsu	11,245
Seiichi Yoshikawa	6,835
Sae Bum Myung	118,493
Hiroshi Nakamura	98,425

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Yoshiaki Yoshida	91,521
Yuichi Kurita	55,800
Akira Hatakeyama	27,652
Megumi Yamamuro	16,317
Masamichi Ogura	15,000

**Table of Contents**

Each of the persons listed above owns less than one percent of the issued and outstanding shares of common stock of the Company.

The number of shares owned by the Company's directors and audit & supervisory board members include options that are currently exercisable for 679,000 shares of the Company's common stock. For a description of these options, see "Stock Option Plan" below. The number of shares of common stock owned by the Company's directors and audit & supervisory board members reflects the number of shares that are owned through the director stock ownership association and allocated to an individual director or audit & supervisory board member. For a description of this association, see "Stock Ownership Associations." For a description of the unit share system, see "Additional Information - The Unit Share System."

**Stock Option Plan**

At the meeting of Board of Directors held in June 2011, July 2011, June 2012 and June 2013, the Board of Directors of the Company approved stock option plans for selected directors, audit & supervisory board members, executive officers and employees of Advantest. The Board of Directors of the Company also approved the compensation amount of stock acquisition rights to be granted as stock options to directors and audit & supervisory board members of the Company. The following table shows selected information related to these stock options.

	<b>Twenty-fifth series</b>	<b>Twenty-sixth series</b>	<b>Twenty-seventh series</b>
Date of grant	July 12, 2011	August 16, 2011	July 12, 2012
Number of shares to be issued/ delivered	988,000	658,000	2,521,000
Issuance price per unit (100 shares)	¥49,600	¥26,100	¥34,700
Exercise price per share	¥1,529	¥1,529	¥1,207
Beginning of exercise period	April 1, 2012	April 1, 2012	April 1, 2013
End of exercise period	March 31, 2016	March 31, 2016	March 31, 2017
Number of directors, audit & supervisory board members and executive officers of the Company	23	5	28
Number of other employees	228	55	321
	<b>Twenty-eighth series</b>		
Date of grant	July 12, 2013		
Number of shares to be issued/ delivered	2,763,000		
Issuance price per unit (100 shares)	¥46,000		
Exercise price per share	¥1,669		
Beginning of exercise period	April 1, 2014		
End of exercise period	March 31, 2018		
Number of directors, audit & supervisory board members and executive officers of the Company	30		
Number of other employees	354		

**Table of Contents**

The Company acquired Verigy in July 2011. As one of the conditions precedent to such acquisition, the Company has assumed the stock options which had been granted by Verigy to the directors and employees of Verigy and its subsidiaries at the time of the acquisition, and has granted them stock options with terms and conditions that are substantively the same as those under which the relevant stock options were granted by Verigy. The Board of Directors of the Company in July 2011 passed a resolution to grant to the directors and employees of Verigy and its subsidiaries the stock options to be issued by the Company. The following table shows selected information related to these stock options.

	<b>Plan first ~ Plan eighty-ninth</b>
Date of grant	July 20, 2011
Number of shares to be issued/ delivered	2,387,046 (total 89 types of stock options)
Issuance price per unit (1 share)	¥4 ~ ¥854
Exercise price per share	\$7.84 ~ \$34.76
Beginning of exercise period	July 20, 2011
End of exercise period	July 29, 2011 ~ January 31, 2018
Number of directors, audit & supervisory board members and executive officers of the Company	0
Number of other employees	386 (total 89 types of stock options)

**Employee Stock Purchase Program**

Since August 1, 2002, eligible employees of Advantest America, Inc. and its U.S. subsidiaries are able to participate in an employee stock purchase program. Since January 1, 2013, any employee except for employees in Japan and certain countries are eligible to participate in an employee stock purchase program. Under the program, each eligible employee may authorize payroll deductions of up to 15% of their base salary toward the purchase of ADRs representing shares of common stock of the Company. In addition, each subsidiary that employs the eligible employee will make an additional contribution equal to 15% of each eligible employee's payroll deductions toward the purchase of the ADRs.

**Stock Ownership Associations**

The Company's director stock ownership association is a partnership formed by the current and former directors, executive officers and audit & supervisory board members of the Company for the purpose of acquiring the Company's shares of common stock. Only current directors and executive officers and company advisors that formerly were directors, audit & supervisory board members and executive officers of the Company may join the director stock ownership association. The Company established its director stock ownership association in 1983. Any member of the association may request that record ownership of the stock held by that member be transferred, in lots of a single unit, to that member. As of March 31, 2015, 20 current and former directors, executive officers, audit & supervisory board members and company advisors were members of the director stock ownership association, and the association held 60,016 shares of the Company's common stock. The Company also has an employee stock ownership association for other employees in Japan. As of March 31, 2015, the association had 755 members and held 688,916 shares of the Company's common stock.

**Table of Contents****ITEM 7. MAJOR SHAREHOLDERS AND RELATED PARTY TRANSACTIONS****7.A. MAJOR SHAREHOLDERS**

As of March 31, 2015, 174,546,476 shares of the Company's common stock were outstanding. Beneficial ownership of the Company's common stock in the table below was prepared from publicly available records of the filings made by the Company's shareholders regarding their ownership of the Company's common stock under the Financial Instruments and Exchange Law of Japan.

Under the Financial Instruments and Exchange Law of Japan, any person who becomes, beneficially and solely or jointly, a holder, including, but not limited to, a deemed holder who manages shares for another holder pursuant to a discretionary investment agreement, of more than 5% of the shares with voting rights of a company listed on a Japanese stock exchange (including ADSs representing such shares) must file a report concerning the shareholding with the Director of the relevant local finance bureau. A similar report must be filed, with certain exceptions, if the percentage of shares held by a holder, solely or jointly, of more than 5% of the total issued shares of a company increases or decreases by 1% or more, or if any change to a material matter set forth in any previously filed reports occurs.

Based on publicly available information, the following table sets forth the beneficial ownership of holders of more than 5% of the Company's common stock as of the dates indicated in the reports described below.

<b>Name of Beneficial Owner</b>	<b>Number of Shares</b>	<b>Percentage of Outstanding Shares</b>
Fujitsu Limited	20,142,792	10.09%
Nomura Securities Co., Ltd. and its related entities	17,490,145	8.59%
The Bank of Tokyo-Mitsubishi UFJ, Ltd., and its related entities	16,706,237	8.37%
Sumitomo Mitsui Trust Bank, Limited and its related entities	14,949,312	7.49%
Baillie Gifford & Co and its related entities	10,171,500	5.10%
Mizuho Securities Co., Ltd and its related entities	10,430,811	5.07%

The number of shares owned by Fujitsu Limited is based on a report filed under the Securities and Exchange Law of Japan stating that Fujitsu held or was deemed to hold beneficially, as of February 23, 2005, 20,142,792 shares of the Company's common stock. This figure includes 20,142,600 shares of the Company's common stock held by the trustee of a retirement benefit plan of Fujitsu. Fujitsu retained beneficial ownership of these 20,142,600 shares of common stock.

The number of shares owned by Nomura Securities Co., Ltd. and its related entities is based on reports filed under the Financial Instruments and Exchange Law of Japan which state that Nomura Securities Co., Ltd. and its related entities held or were deemed to hold beneficially, as of January 30, 2015, 17,490,145 shares of the Company's common stock.

The number of shares owned by The Bank of Tokyo-Mitsubishi UFJ, Ltd. and its related entities is based on reports filed under the Financial Instruments and Exchange Law of Japan stating that The Bank of Tokyo-Mitsubishi UFJ, Ltd. and its related entities held or were deemed to hold beneficially, as of February 24, 2014, 16,706,237 shares of the Company's common stock.

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The number of shares owned by Sumitomo Mitsui Trust Bank, Limited and its related entities is based on reports filed under the Financial Instruments and Exchange Law of Japan stating that Sumitomo Mitsui Trust Bank, Limited and its related entities held or were deemed to hold beneficially, as of June 15, 2015, 14,949,312 shares of the Company's common stock.

The number of shares owned by Baillie Gifford & Co and its related entities is based on reports filed under the Financial Instruments and Exchange Law of Japan which state that Baillie Gifford & Co and its related entities held or were deemed to hold beneficially, as of April 15, 2015, 10,171,500 shares of the Company's common stock.

**Table of Contents**

The number of shares owned by Mizuho Securities Co., Ltd. and its related entities is based on reports filed under the Financial Instruments and Exchange Law of Japan stating that Mizuho Securities Co., Ltd and its related entities held or were deemed to hold beneficially, as of February 27, 2015, 10,430,811 shares of the Company's common stock.

Based on information made publicly available on or after April 1, 2012, the following table describes transactions resulting in a 1% or more change in the percentage ownership held by major beneficial owners of the Company's common stock.

Name of Shareholder	Date of Transaction	Shares Owned Prior to Transaction	Percentage	Number of Shares Changed	Shares Owned After the Transaction	Percentage
Nomura Securities Co., Ltd. and its related entities	April 13, 2012				10,074,023	5.05%
Sumitomo Mitsui Trust Bank, Limited. and its related entities	July 31, 2012	13,703,400	6.87%	2,066,700	15,770,100	7.90%
Nomura Securities Co., Ltd. and its related entities.	October 31, 2012	10,074,023	5.05%	2,738,313	12,812,336	6.42%
Mitsubishi UFJ Financial Group, Inc. and its related entities	May 13, 2013	16,240,791	8.14%	2,281,003	18,521,794	9.26%
Nomura Securities Co., Ltd. and its related entities	May 31, 2013	12,812,336	6.42%	(2,399,010)	10,413,326	5.22%
Mitsubishi UFJ Financial Group, Inc. and its related entities	August 12, 2013	18,521,794	9.26%	(2,047,994)	16,473,800	8.24%
Mitsubishi UFJ Financial Group, Inc. and its related entities	October 28, 2013	16,473,800	8.24%	3,305,315	19,779,115	9.89%
Nomura Securities Co., Ltd. and its related entities	January 15, 2014	10,413,326	5.22%	3,209,107	13,622,433	6.83%
Deutsche Bank London Office and its related entities	January 31, 2014				11,443,399	5.73%
Deutsche Bank London Office and its related entities	February 14, 2014	11,443,399	5.73%	(2,081,473)	9,361,926	4.69%
Mitsubishi UFJ Financial Group, Inc. and its related entities	February 24, 2014	19,779,115	9.89%	(3,072,878)	16,706,237	8.37%
Morgan Stanley MUFG Securities Co., Ltd. and its related entities	February 28, 2014				10,270,059	5.13%
Nomura Securities Co., Ltd. and its related entities	March 14, 2014	13,622,433	6.83%	2,847,991	16,470,424	8.11%
Morgan Stanley MUFG Securities Co., Ltd. and its related entities	June 30, 2014	10,270,059	5.13%	(2,127,423)	8,142,636	4.08%
Mizuho Securities Co., Ltd. and its related entities	August 29, 2014				11,586,251	5.70%
Mizuho Securities Co., Ltd. and its related entities	September 30, 2014	11,586,251	5.70%	(3,595,574)	7,990,677	3.93%
BNP Paribas Securities (Japan) Limited and its related entities	November 14, 2014				10,566,461	5.29%
Nomura Securities Co., Ltd. and its related entities	December 15, 2014	16,470,424	8.11%	2,947,863	19,670,641	9.60%
Nomura Securities Co., Ltd. and its related entities	January 30, 2015	19,670,641	9.60%	(2,180,496)	17,490,145	8.59%
Mizuho Securities Co., Ltd. and its related entities	February 27, 2015				10,430,811	5.07%
Baillie Gifford & Co and its related entities	April 15, 2015				10,171,500	5.10%

As of March 31, 2015, the Company had 174,546,476 outstanding shares of common stock. According to JPMorgan Chase Bank, depository for the Company's ADSs, as of March 31, 2015, 1,132,523 shares of the Company common stock were held in the form of ADRs and there were 960 ADR holders of record in the U.S. According to the Company's register of shareholders, as of March 31, 2015, there were 37,291 holders of common stock of record worldwide. As of March 31, 2015, there were 102 record holders of the Company's





## **Table of Contents**

common stock with addresses in the U.S., whose shareholdings represented 6.9% of the outstanding common stock on that date. Because some of these shares were held by brokers or other nominees, the number of record holders with addresses in the U.S. might not fully show the number of beneficial owners in the U.S.

None of the Company's shares of common stock entitles the holder to any preferential voting rights.

Advantest knows of no arrangements the operation of which may at a later time result in a change of control.

## **7.B. RELATED PARTY TRANSACTIONS**

### **Business Relationships**

Advantest sells products to and purchases parts from Fujitsu Limited ( Fujitsu ), which owns approximately 12% of the voting rights of the company. Advantest sells products to Fujitsu and its subsidiaries in arm's-length transactions. Advantest purchases parts from Fujitsu and its subsidiaries after receiving competitive bids from several suppliers. Advantest derived net sales of ¥1,600 million in fiscal 2014 from the sale of products to Fujitsu and its subsidiaries. Advantest purchased parts from Fujitsu and its subsidiaries in the amount of ¥2,726 million in fiscal 2014. Advantest had receivables from Fujitsu and its subsidiaries in the amount of ¥462 million as of March 31, 2015. Advantest had payables to Fujitsu and its subsidiaries in the aggregate amount of ¥1,222 million as of March 31, 2015. Advantest expects to continue to engage in arm's-length transactions with Fujitsu and its subsidiaries in the future.

Mr. Yamamuro, a director who is an audit and supervisory committee member of the Company, currently serves as an audit & supervisory board member of Fujitsu Limited.

### **Loans**

As of March 31, 2015, the Company has no outstanding loans to its directors.

## **7.C. INTERESTS OF EXPERTS AND COUNSEL**

Not applicable.

## **ITEM 8. FINANCIAL INFORMATION**

### **8.A. CONSOLIDATED STATEMENTS AND OTHER FINANCIAL INFORMATION**

1-4. Consolidated Financial Statements. Advantest's audited consolidated financial statements are included under Item 18 Financial Statements. Except for Advantest's consolidated financial statements included under Item 18, no other information in this annual report has been audited by Advantest's independent registered public accounting firm.

5. Not applicable.

6. Export Sales. See Information on the Company Business Overview Geographic Sales.

7. Legal and Arbitration Proceedings. See Information on the Company Business Overview Legal Proceedings.

8. Dividend Policy. See Key Information Selected Financial Data Dividends.

#### **8.B. SIGNIFICANT CHANGES**

See Operating and Financial Review and Prospects, Key Information Risk Factors and Information on the Company Business Overview Industry Overview for a discussion of significant adverse changes since the date of Advantest's latest annual financial statements.

**Table of Contents****ITEM 9. THE OFFER AND LISTING****9.A. OFFER AND LISTING DETAILS**

The following table sets forth for the periods shown the reported high and low sales prices of the Company's common stock on the Tokyo Stock Exchange and the ADSs on the New York Stock Exchange.

	Tokyo Stock Exchange Price Per Share		New York Stock Exchange Price Per ADS	
	High	Low	High	Low
<b>Fiscal year ended March 31,</b>				
2011	¥ 2,516	¥ 1,179	\$ 26.89	\$ 15.86
2012	1,663	671	19.95	8.89
2013	1,525	838	17.22	10.81
2014	1,887	988	18.11	9.91
2015	1,678	1,063	13.76	10.58
<b>Financial quarter ended/ending</b>				
June 30, 2013	¥ 1,887	¥ 1,246	\$ 18.11	\$ 13.56
September 30, 2013	1,710	1,121	17.00	11.65
December 31, 2013	1,343	1,061	13.06	11.19
March 31, 2014	1,315	988	12.24	9.91
June 30, 2014	1,303	1,063	12.64	10.58
September 30, 2014	1,422	1,126	12.93	11.15
December 31, 2014	1,586	1,192	12.94	11.16
March 31, 2015	1,678	1,301	13.76	11.30
<b>Month ended</b>				
December 31, 2014	¥ 1,586	¥ 1,395	\$ 12.94	\$ 12.01
January 31, 2015	1,529	1,301	12.67	11.30
February 28, 2015	1,598	1,442	13.33	12.51
March 31, 2015	1,678	1,484	13.76	12.64
April 30, 2015	1,567	1,413	12.99	11.82
May 31, 2015	1,490	1,357	12.13	11.49

**9.B. PLAN OF DISTRIBUTION**

Not applicable.

**9.C. MARKETS**

The Company's common stock is traded on the First Section of the Tokyo Stock Exchange. In April 2000, the Company's common stock was added to the Nikkei Stock Average, which is an index of 225 selected stocks from the First Section of the Tokyo Stock Exchange.

Since September 17, 2001, ADSs evidenced by ADRs have been traded and listed on the New York Stock Exchange through a sponsored ADR facility operated by JPMorgan Chase Bank, as depository. Each ADS represents one share of the Company's common stock.

**9.D. SELLING SHAREHOLDERS**

Not applicable.

**9.E. DILUTION**

Not applicable.

**Table of Contents**

**9.F. EXPENSES OF THE ISSUE**

Not applicable.

**ITEM 10. ADDITIONAL INFORMATION**

**10.A. SHARE CAPITAL**

Not applicable.

**10.B. MEMORANDUM AND ARTICLES OF ASSOCIATION**

Set forth below is information relating to the Company's common stock, including brief summaries of the relevant provisions of the Company's articles of incorporation and share handling regulations and of the Companies Act of Japan and related legislation, all as currently in effect.

**General**

The Company's authorized number of shares to be issued is 440,000,000 shares. The number of the Company's issued share capital as of March 31, 2015, including treasury shares, was 199,566,770. All of the issued shares are fully paid and non-assessable.

The Company's share registration agent is Mitsubishi UFJ Trust and Banking Corporation, located at 4-5, Marunouchi 1-chome, Chiyoda-ku, Tokyo 100-8212, Japan. The shares have no par value.

The registered holder of deposited shares underlying the ADSs is the depository for the ADSs. Accordingly, holders of ADSs will not be able to directly assert their shareholders' rights against the Company.

In January 2009, the share certificates of all Japanese companies listed on stock exchanges in Japan, including the common stock of the Company, were delisted and became subject to a new book-entry transfer system. Under the new system, the Company's shares are administered by being recorded in a shareholder's transfer account book at the Japan Securities Depository Center, Inc. ( JASDEC ), which is a book-entry transfer institution, or at securities firms, banks and other account management institutions. JASDEC will provide the Company with information pertaining to the Company's shareholders that it has collated from each of the relevant account management institutions as of March 31 and September 30, or at such time as the Company makes a request for information pertaining to its shareholders based on justifiable grounds. The Company will record or register such information received from JASDEC on its register of shareholders.

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Shareholders wishing to assert the minority rights and other rights set forth in Article 147, Paragraph 4 of the Law on Book-Entry Transfer of Corporate Bonds, Stock and Other Securities must submit an individual shareholder notice to the account management institution at which such shareholder has opened a transfer account. The account management institution will promptly inform JASDEC of such individual shareholder notice and JASDEC will, in turn, provide information pertaining to the shareholder (the individual shareholder notice) to Advantest through its share registration agent.

In order for a transfer of shares to become effective, the amount of shares transferred must be recorded on the transfer account books. Moreover, the Company requires that a transfer of shares must be recorded in its shareholders' register in order for such transfer to be perfected.

### **Objects and Purposes**

Article 2 of the Company's articles of incorporation states that its objective is to engage in the following business activities:

the manufacture and sale of electric, electronic and physicochemical appliances and their applied equipment;

**Table of Contents**

the manufacture and sale of medical equipment;

the manufacture and sale of appliances, equipment and software related to each of the foregoing items;

the lease and rental of equipment, appliances and other products incidental to each of the foregoing items;

the temporary personnel service business; and

any and all businesses incidental to any of the foregoing items.

**Dividends**

*Dividends General*

Under its articles of incorporation, the Company's fiscal year closes on March 31 of each year, and year-end dividends, if any, are paid to shareholders (or registered pledgees thereof) of record at that date.

Under the Companies Act, subject to certain limitation on the distributable surplus, dividends, if any, may be paid to shareholders and pledgees of shares of record as of a record date as set forth by the Company's articles of incorporation or as determined by the Board of Directors from time to time. Dividends shall be paid by way of distribution of surplus. Dividends may be distributed in cash, or in kind subject to certain conditions being met. The Company may make distribution of dividends by a resolution of a general meeting of shareholders or by a resolution of the Board of Directors.

*Dividends Interim cash dividends*

In addition to year-end cash dividends, pursuant to Article 459, Paragraph 1, Item 4 of the Companies Act, the Board of Directors may by resolution declare, an interim cash surplus dividend to shareholders, and pledgees of record at September 30 of each year.

*Dividends Legal reserve*

When a stock company like the Company makes distribution of surplus, it shall set aside in its legal reserve or additional paid-in capital an amount equal to 10 percent of the amount of the surplus to be decreased as a result of such distribution of surplus in accordance with the provisions set forth in an ordinance of the Ministry of Justice.



*Dividends Distributable amount*

Under the Companies Act, the Company is permitted to make distribution of surplus to the extent that the aggregate book value of the assets to be distributed to shareholders does not exceed the Distributable Amount (as defined below) as at the effective date of such distribution of surplus.

The amount of surplus at any given time shall be the amount of the Company's assets and the book value of the Company's treasury stock after subtracting the amounts of the following items (1) through (4) as they appear on the Company's non-consolidated balance sheet as at the end of the Company's last fiscal year, and after reflecting the changes in the Company's surplus after the end of the Company's last fiscal year, by adding the amounts of the following items (5), (6) and (7) and/or subtracting the amounts of the following items (8), (9) and (10):

- (1) its liabilities;
- (2) its stated capital;
- (3) its additional paid-in capital and legal reserve;

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**Table of Contents**

- (4) other amounts as provided for by an ordinance of the Ministry of Justice;
- (5) (if the Company transferred its treasury stock after the end of the last fiscal year) the amount of the transfer price of its treasury stock after subtracting the book value thereof;
- (6) (if the Company decreased its stated capital after the end of the last fiscal year) the amount of decrease in its stated capital (excluding the amount transferred to the additional paid-in capital or legal reserve);
- (7) (if the Company decreased its additional paid-in capital or legal reserve after the end of the last fiscal year) the amount of decrease in its additional paid-in capital or legal reserve (excluding the amount transferred to the stated capital);
- (8) (if the Company cancelled its treasury stock after the end of the last fiscal year) the book value of its treasury stock so cancelled;
- (9) (if the Company distributed surplus to shareholders after the end of the last fiscal year) the amount of the assets distributed to shareholders by way of such distribution of surplus; and
- (10) other amounts as provided for by an ordinance of the Ministry of Justice including (if the Company reduced the surplus and increased its stated capital, additional paid-in capital or legal reserve after the end of the last business year) the amount of such reduction and (if the Company has distributed the surplus to the shareholders after the end of the last fiscal year) the amount set aside in additional paid-in capital or legal reserve (if any) as required by the ordinances of the Ministry of Justice.

The Distributable Amount of the Company at any given time shall be the aggregate amount of (a) the surplus and (b) the amount of the transfer price of its treasury stock in the same period, after subtracting the amounts of the following items:

- (1) the book value of its treasury stock;
- (2) (if the Company transferred its treasury stock after the end of the last fiscal year) the amount of the transfer price of its treasury stock; and
- (3) other amounts as provided for by an ordinance of the Ministry of Justice including (if the sum of one-half of goodwill and the deferred assets exceeds the total of stated capital, additional paid-in capital and legal reserve, each such amount being that appearing on the non-consolidated balance sheet as of the end of the last fiscal year) all or certain part of such exceeding amount as calculated in accordance with the ordinances of the Ministry of Justice.

If in addition, if the Company elects to become a company that uses its consolidated balance sheet for calculating distributable dividends (thus, becomes a company subject to regulations in respect of dividends determined based on consolidated accounts), the Company would be required to deduct the excess amount calculated in the following manner from the distributable amount of surplus. Such excess amount is determined as (x) the total amount of the amount of shareholders' equity on unconsolidated balance sheet at the end of the last fiscal year and other amounts as provided for by an ordinance of the Ministry of Justice exceeds (y) the total amount of shareholders' equity on its consolidated balance sheet at the end of its last fiscal year and other amounts as provided for by an ordinance of the Ministry of Justice.

If the Company prepares extraordinary financial statements (as described below) and such extraordinary financial statements are approved at a meeting of the Board of Directors or the shareholders (if the Companies Act so requires), the Company would be required to adjust the

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distributable amount for surplus by considering the profits and losses and the amount in respect of issuance of treasury stock during the period covered in such extraordinary financial statements.

The Company may prepare extraordinary unconsolidated financial statements that consist of a balance sheet as of a date within the fiscal year immediately following the last fiscal year (an extraordinary settlement date)

## **Table of Contents**

and profit and loss covering a period of the first day of the current fiscal year up to such extraordinary settlement date. Such extraordinary financial statements prepared in the foregoing manner must be audited by audit and supervisory committee and accounting auditors.

### ***Dividends Ex-dividend date and prescription***

In Japan, the ex-dividend date and the record date for dividends precede the date of determination of the amount of the dividend to be paid. The market price of shares generally becomes ex-dividend on the third business day before the record date.

Under the articles of incorporation, the Company is not required to pay any cash dividends unclaimed for a period of three years after the date on which the dividends first become payable.

For information as to Japanese taxes on dividends, see [Taxation Japanese Taxation](#).

### **Capital Accounts**

The amount of the issue price of new shares (with certain exceptions) is required to be accounted for as stated capital, although the Company may account for an amount not exceeding one-half of the issue price as additional paid-in capital.

Under the Companies Act, a resolution of general meetings of shareholders is generally required for such transfer of the additional paid-in capital and legal reserve to the stated capital.

The Company may also reduce the sum of its legal reserve and additional paid-in capital by resolution of a general meeting of shareholders. Under the Companies Act, the Company may reduce the sum of its legal reserve and additional paid-in capital without the limitation of the amount to be reduced as mentioned above.

All or any part of the surplus which may be distributed as dividends may also be transferred to stated capital by resolution of a general meeting of shareholders.

### **Stock Split**

The Company may at any time split the outstanding shares into a greater number of shares by resolution of the Board of Directors. The Company must give public notice of the stock split, specifying a record date for the stock split, not less than two weeks prior to the record date.

### **Consolidation of Shares**

The Company may at any time consolidate shares in issue into a smaller number of shares by a special shareholders resolution (See Voting Rights ). When a consolidation of shares is to be made, the Company must give public notice or notice to each shareholder within two weeks from the date of entry into force. The Company must disclose the reason for the consolidation of shares at the general meeting of shareholders.

### **The Unit Share System**

#### ***General***

Consistent with the requirements of the Companies Act, the Company's articles of incorporation provide that 100 shares constitute one unit. Although the number of shares constituting a unit is included in the articles of incorporation, any amendment to the articles of incorporation reducing (but not increasing) the number of shares constituting a unit or eliminating the provisions for the unit of shares may be made by a resolution of the Board of Directors rather than by a special shareholders resolution, which is otherwise required for amending the articles of incorporation. The number of shares constituting one unit, however, cannot exceed 1,000 shares or one-200th of the number of the Company's issued share capital (including treasury stock).

## **Table of Contents**

### ***Voting Rights under the Unit Share System***

Under the unit share system, shareholders shall have one voting right for each unit of shares that they hold. Any number of shares less than a full unit will carry no voting rights.

### ***Repurchase by the Company of Shares Constituting Less Than a Full Unit***

A holder of shares constituting less than a full unit may require the Company to purchase those shares at their market value in accordance with the provisions of the Company's share handling regulations.

### ***Request by a Holder of Shares of Sales by the Company of Shares to Constitute a Full Unit***

The Company's articles of incorporation provide that a holder of shares constituting less than a full unit may request the Company to sell to such holder such amount of shares which will, when added together with the shares constituting less than a full unit, constitute a full unit of shares in accordance with the provisions of the Company's share handling regulations.

### ***Effect of the Unit Share System on Holders of ADRs***

A holder who owns ADRs evidencing less than 100 ADSs will indirectly own less than a whole unit of shares of common stock. Although, as discussed above, under the unit share system holders of less than a unit have the right to require the Company to purchase their shares, holders of ADRs evidencing ADSs that represent other than integral multiples of whole units are unable to withdraw the underlying shares of common stock representing less than a unit and, therefore, are unable, as a practical matter, to exercise the rights to require the Company to purchase such underlying shares. As a result, access to the Japanese markets by holders of ADRs through the withdrawal mechanism will not be available for dispositions of shares of common stock in lots less than a unit. The unit share system does not affect the transferability of ADSs, which may be transferred in lots of any size.

### **General Meeting of Shareholders**

The Company holds its ordinary general meeting of shareholders within three months after the end of a fiscal year and normally in June of each year in Tokyo, Japan. In addition, the Company may hold an extraordinary general meeting of shareholders whenever necessary by giving at least two weeks' advance notice. Under the Companies Act, notice of any shareholders' meeting must be given to each shareholder having voting rights or, in the case of a non-resident shareholder, to his resident proxy or mailing address in Japan in accordance with the Company's share handling regulations, at least two weeks before the date of the meeting. The record date for an ordinary general meeting of shareholders is March 31 each year.

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Any shareholder holding at least 300 voting rights or 1% of the total number of voting rights for a period of six months or longer may propose a matter to be considered at a general meeting of shareholders by submitting a request to a representative director of the Company at least eight weeks before the date of such meeting.

### **Voting Rights**

A holder of shares constituting one or more whole units is entitled to one voting right per unit of shares subject to the limitations on voting rights set forth in the following paragraph. In general, under the Companies Act, a resolution can be adopted at a general meeting of shareholders by a majority of voting rights represented at the meeting. The Companies Act and the Company's articles of incorporation require a quorum for the election of directors (including directors who are audit and supervisory committee members) of not less than one-third of the voting rights of all shareholders. The Company's shareholders are not entitled to cumulative voting in the election of directors. A corporate shareholder whose outstanding shares are directly or indirectly owned by the Company or, due to other causes, whose management is being controlled in substance by the Company as provided for by an ordinance of the Ministry of Justice, does not have voting rights.

**Table of Contents**

Shareholders may exercise their voting rights through proxies if those proxies are also shareholders who have voting rights.

The Companies Act provides that a quorum of at least one-third of voting rights of shareholders that are eligible to vote must be present at a shareholders meeting to approve any material corporate actions, such as:

- (1) amendment of the articles of incorporation (except in cases in which a shareholders resolution is not required);
- (2) acquisition of its own shares from a specific party;
- (3) consolidation of shares;
- (4) any issue or transfer of new or treasury shares at a specially favorable price (or any issue of stock acquisition rights, or bonds with stock acquisition rights at specially favorable conditions) to any persons other than shareholders;
- (5) the removal of director who is an audit and supervisory committee member;
- (6) the exemption of liability of a director (including a director who is an audit and supervisory committee member) with certain exceptions;
- (7) a reduction of stated capital meeting certain conditions;
- (8) a distribution of in-kind dividends which meets certain requirements;
- (9) dissolution, merger or consolidation with certain exceptions in which a shareholders resolution is not required;
- (10) the transfer of the whole or a material part of the business;
- (11) the taking over of the whole of the business of any other corporation with certain exceptions in which a shareholders resolution is not required;
- (12) share exchange or share transfer for the purpose of establishing 100% parent-subsidiary relationships with certain exceptions in which a shareholders resolution is not required; or
- (13) separating of the corporation with certain exceptions in which a shareholders resolution is not required.

At least two-thirds of voting rights eligible to vote that are represented at the meeting must approve these actions.



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The voting rights of holders of ADSs are exercised by the depositary based on instructions from those holders. With respect to voting by holders of ADRs, see "Description of American Depositary Receipts" set forth in the Company's registration statement on Form F-1 filed with the Securities and Exchange Commission on July 22, 2002.

### **Rights to be Allotted Shares**

Holders of shares have no preemptive rights under the Company's articles of incorporation. Under the Companies Act, the Board of Directors may, however, determine that shareholders shall be given rights to be allotted shares in connection with a particular issue or transfer of new or treasury shares, or stock acquisition rights. In this case, the rights must be given on uniform terms to all shareholders as of a specified record date by at least two weeks' prior public notice to shareholders of the record date.

Rights to be allotted new or treasury shares are non-transferable. A shareholder, however, may be allocated stock acquisition rights for free, in which case such stock acquisition rights may be transferred to a third party.

## **Table of Contents**

### **Stock Acquisition Rights**

Subject to certain requirements, the Company may issue stock acquisition rights by resolution of the Board of Directors. Except where the issue would be on especially favorable terms, the issue of stock acquisition rights may be authorized by a resolution of the Board of Directors. Holders of stock acquisition rights may exercise their rights to acquire a certain number of shares within the exercise period as prescribed in the terms of their stock acquisition rights. Upon exercise of stock acquisition rights, the Company will be obliged to issue the relevant number of new shares or alternatively to transfer the necessary number of existing shares held by it.

### **Liquidation Rights**

In the event of a liquidation of the Company, the assets remaining after payment of all debts, liquidation expenses and taxes will be distributed among the shareholders in proportion to the respective numbers of shares they own.

### **Liability to Further Calls or Assessments**

All of the Company's currently outstanding shares, including shares represented by the ADSs, are fully paid and non-assessable.

### **Record Date**

March 31 of each year is the record date for the Company's year-end dividends, if declared. A holder of shares constituting one or more whole units who is registered as a holder on the Company's register of shareholders at the close of business as of March 31 is entitled to exercise shareholders' voting rights at the ordinary general meeting of shareholders with respect to the fiscal year ending on that March 31. September 30 of each year is the record date for interim dividends, if declared. In addition, the Company may set a record date for determining the shareholders entitled to other rights and for other purposes by giving at least two weeks' public notice.

The shares generally trade ex-dividend or ex-rights in the Japanese stock exchanges on the third business day before a record date (or if the record date is not a business day, the fourth business day prior thereto), for the purpose of dividends or rights offerings.

### **Repurchase by the Company of Shares**

The Company may acquire its own shares (i) through a stock exchange on which such shares are listed or by way of tender offer (pursuant to an ordinary resolution of a general meeting of shareholders or a resolution of the Board of Directors), (ii) by purchase from a specific party (pursuant to a special resolution of a general meeting of shareholders), or (iii) from a subsidiary of the Company (pursuant to a resolution of the Board of Directors). When such acquisition is made by the Company from a specific party other than a subsidiary of the Company, any other shareholder may make a demand to a representative director, more than five calendar days prior to the relevant shareholders' meeting, that the

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Company also purchase the shares held by such shareholder. However, under the Companies Act, the acquisition of its own shares at a price not exceeding the then market price to be provided under an ordinance of the Ministry of Justice will not trigger the right of any shareholder to include him/her as the seller of his/her shares in such proposed purchase. Any such acquisition of shares must satisfy certain requirements and shall be integrated into regulations governing financial resources relating to the distribution of distributable surplus to shareholders. See Additional Information Memorandum and Articles of Association Dividends Distributable amount.

Shares acquired by the Company may be held by it for any period or may be cancelled by resolution of the Board of Directors. The Company may also transfer to any person the shares held by it, subject to a resolution of

## **Table of Contents**

the Board of Directors, and subject also to other requirements similar to those applicable to the issuance of new shares. The Company may also utilize its treasury stock for the purpose of transfer to any person upon exercise of stock acquisition rights or for the purpose of acquiring another company by way of merger, share exchange or corporate split through exchange of treasury stock for shares or assets of the acquired company.

The Companies Act generally prohibits any subsidiary of the Company from acquiring shares of the Company.

## **Disposal of the Shares by the Company**

The Company is not required to send notices to a shareholder if notices to such shareholder fail to arrive continuously for five years or more at the registered address of the shareholder in the Company's register of shareholders or at the address otherwise notified to the Company.

In addition, the Company may dispose of the Shares at the then market price of the Shares by a resolution of the Board of Directors and after giving at least three months' prior public notice as well as individual notice to the shareholder at the registered address of the shareholder in the Company's register of shareholders or to the address otherwise notified to the Company, and hold or deposit the proceeds for the shareholder, the location of which is unknown, if (i) notices to the shareholder fail to arrive continuously for five years or more at the registered address of the shareholder in the Company's register of shareholders or at the address otherwise notified to the Company, and (ii) the shareholder fails to receive surplus dividends on the Shares continuously for five years or more at the address registered in the Company's register of shareholders or at the address otherwise notified to the Company.

## **Acquisition or Disposition of Shares**

Under the Foreign Exchange and Foreign Trade Law and the cabinet orders and ministerial ordinances thereunder (collectively, the Foreign Exchange Regulations), all aspects of regulations on foreign exchange and trade transactions are, with minor exceptions relating to inward direct investments (which are not generally applicable to the Company's shares), only subject to post transaction reporting requirements. Acquisitions and dispositions of shares of common stock or ADSs by non-residents of Japan (including foreign corporation not resident in Japan) are generally not subject to this reporting requirement. However, the Minister of Finance has the power to impose a licensing requirement for transactions in limited circumstances.

## **Dividends and Proceeds of Sales**

Under the Foreign Exchange Regulations as currently in effect, dividends paid on, and the proceeds of sales in Japan of, shares held by non-residents of Japan may in general be converted into any foreign currency and repatriated abroad. The acquisition of shares by non-residents of Japan by way of stock splits is not subject to any of the foregoing notification or reporting requirements.

## **Reporting of Substantial Shareholdings**

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Pursuant to the Financial Instruments and Exchange Law of Japan and regulations thereunder, a person or group of persons beneficially holding more than 5% of the total shares with voting rights (for this purpose shares issuable upon exercise of stock acquisition rights held by the person or persons are counted in the calculation of the holding and the total shares in issue) of a company listed on any Japanese stock exchange is required to file with the director of a competent local finance bureau, within five business days a report containing the identity of such person or persons, the purpose of such holding and certain other information prescribed by regulations. A similar report must also be made (with certain exceptions) if the percentage of such holding subsequently increases or decreases by 1% or more or if any change occurs in material matters set out in reports previously filed.

**Table of Contents**

**10.C. MATERIAL CONTRACTS**

All contracts concluded by the Company during the two years preceding this filing were entered into in the ordinary course of business.

**10.D. EXCHANGE CONTROLS**

The Foreign Exchange Regulations govern the acquisition and holding of shares of capital stock of the Company by exchange non-residents and by foreign investors. The Foreign Exchange Regulations currently in effect do not, however, affect transactions between exchange non-residents to purchase or sell shares outside Japan using currencies other than Japanese yen.

Exchange non-residents are:

individuals who do not reside in Japan; and

corporations whose principal offices are located outside Japan.

Generally, branches and other offices of non-resident corporations that are located within Japan are regarded as residents of Japan. Conversely, branches and other offices of Japanese corporations located outside Japan are regarded as exchange non-residents.

Foreign investors are:

individuals who are exchange non-residents;

corporations that are organized under the laws of foreign countries or whose principal offices are located outside of Japan; and

corporations (1) of which 50% or more of the total voting rights of their shares are held by individuals who are exchange non-residents or corporations (a) that are organized under the laws of foreign countries or (b) whose principal offices are located outside of Japan or (2) a majority of whose officers, or officers having the power of representation, are individuals who are exchange non-residents.

In general, the acquisition of shares of a Japanese company (such as the shares of capital stock of the Company) by an exchange non-resident from a resident of Japan is not subject to any prior filing requirements. In certain limited circumstances, however, the Minister of Finance may require prior approval of an acquisition of this type. While prior approval, as described above, is not required, in the case where a resident of Japan transfers shares of a Japanese company (such as the shares of capital stock of the Company) for consideration exceeding ¥100 million to an exchange non-resident, the resident of Japan who transfers the shares is required to report the transfer to the Minister of Finance within 20 days from the date of the transfer, unless the transfer was made through a bank, securities company or financial futures trader licensed under Japanese law.

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If a foreign investor acquires shares of a Japanese company that is listed on a Japanese stock exchange (such as the shares of capital stock of the Company) and, as a result of the acquisition, the foreign investor, in combination with any existing holdings, directly or indirectly holds 10% or more of the issued shares of the relevant company, the foreign investor must file a report of the acquisition with the Minister of Finance and any other competent Ministers having jurisdiction over that Japanese company within 15 days from and including the date of the acquisition, except where the offering of the company's shares was made overseas. In limited circumstances, such as where the foreign investor is in a country that is not listed on an exemption schedule in the Foreign Exchange Regulations, a prior notification of the acquisition must be filed with the Minister of Finance and any other competent Ministers, who may then modify or prohibit the proposed acquisition.

Under the Foreign Exchange Regulations dividends paid on, and the proceeds of sales in Japan of, shares held by non-residents of Japan may in general be converted into any foreign currency and repatriated abroad.

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## **Table of Contents**

Under the terms of the deposit agreement pursuant to which the Company's ADSs are issued, the Depositary is required, to the extent that in its judgment it can convert Japanese yen on a reasonable basis into dollars and transfer the resulting dollars to the U.S., to convert all cash dividends that it receives in respect of deposited shares into dollars and to distribute the amount received (after deduction of applicable withholding taxes) to the holder of ADSs.

### **10.E. TAXATION**

The following discussion is a general summary of the principal U.S. federal income and Japanese national tax consequences of the acquisition, ownership and disposition of the shares of common stock of the Company (the "Shares") or ADSs. This summary does not purport to address all the material tax consequences that may be relevant to the holders of the Shares or ADSs, and does not take into account the specific circumstances of any particular investors, some of which (such as tax-exempt entities, banks, insurance companies, broker-dealers, traders in securities that elect to use a mark-to-market method of accounting for their securities holdings, regulated investment companies, real estate investment trusts, investors liable for alternative minimum tax, partnerships and other pass-through entities, investors that own or are treated as owning 10% or more of the Company's voting stock, investors that hold the Shares or ADSs as part of an arbitrage, options trading, hedge, conversion or constructive sale transaction or other integrated transaction and U.S. Holders (as defined below) whose functional currency is not the U.S. dollar) may be subject to special tax rules. This summary is based on the federal income tax laws and regulations of the United States and the national tax laws of Japan, judicial decisions and published rulings and administrative pronouncements as in effect on the date hereof, as well as on the current income tax convention between the United States and Japan (the "Treaty"), as described below, all of which are subject to change (possibly with retroactive effect), and/or to differing interpretations.

For purposes of this discussion, a "U.S. Holder" is any beneficial owner of the Shares or ADSs that, for U.S. federal income tax purposes, is:

- (1) an individual who is a citizen or resident of the United States;
- (2) a corporation or other entity organized in or under the laws of the United States or any State thereof or the District of Columbia;
- (3) an estate the income of which is subject to U.S. federal income tax without regard to its source; or
- (4) a trust that is subject to the primary supervision of a U.S. court and the control of one or more U.S. persons, or that has a valid election in effect under applicable Treasury regulations to be treated as a U.S. person.

An "Eligible U.S. Holder" is a U.S. Holder that:

- (1) is a resident of the United States for purposes of the Treaty;
- (2) does not maintain a permanent establishment in Japan (a) with which the Shares or ADSs are effectively connected and through which the U.S. Holder carries on or has carried on a business or (b) of which the Shares or ADSs form part of the business property; and
- (3) is eligible for benefits under the Treaty with respect to income and gain derived in connection with the Shares or ADSs.



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If a partnership (including any entity treated as a partnership for U.S. federal income taxation purposes) holds the Shares or ADSs, the tax treatment of a partner generally will depend upon the status of the partner and the activities of the partnership. A partner of a partnership holding the Shares or ADSs is urged to consult its tax advisor.

This summary does not address any aspects of U.S. federal tax law other than income taxation and does not discuss any aspects of Japanese tax law other than income taxation as limited to national taxes, inheritance and

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## **Table of Contents**

gift taxation and securities transfer taxation. This summary also does not cover any state or local, or non-U.S., non-Japanese tax considerations. Investors are urged to consult their tax advisors regarding the U.S. federal, state, local and Japanese and other tax consequences of acquiring, owning and disposing of Shares or ADSs. In particular, where relevant, investors are urged to confirm their status as Eligible U.S. Holders with their tax advisors and to discuss with their tax advisors any possible consequences of their failure to qualify as Eligible U.S. Holders.

This summary is also based in part upon the representations of the depositary and the assumption that each obligation in the deposit agreement referred to in Description of American Depositary Receipts set forth in the Company's registration statement on Form F-1 filed with the Securities and Exchange Commission on July 22, 2002, and in any related agreement, will be performed under its terms.

In general, for purposes of the Treaty, and for U.S. federal and Japanese national income tax purposes, owners of ADRs evidencing ADSs will be treated as the owners of the Shares represented by those ADSs, and exchanges of the Shares for ADSs, and exchanges of ADSs for the Shares, will not be subject to U.S. federal or Japanese income tax.

This discussion below is intended for general information only and does not constitute a complete analysis of all tax consequences relating to ownership of Shares or ADSs. Investors in Shares or ADSs should consult their own tax advisors concerning the tax consequences of their particular situations.

## **Japanese Taxation**

The following is a summary of the principal Japanese tax consequences (limited to national taxes) to holders of the Shares and of ADRs evidencing ADSs representing the Shares who are either individuals who are not residents of Japan or non-Japanese corporations, without a permanent establishment in Japan ( non-resident Holders ).

Generally, a non-resident of Japan or a non-Japanese corporation is subject to Japanese withholding tax on dividends paid by Japanese corporations. Stock splits in themselves are, in general, not a taxable event.

In the absence of an applicable tax treaty, convention or agreement reducing the maximum rate of Japanese withholding tax or allowing exemption from Japanese withholding tax, the rate of Japanese withholding tax applicable to dividends paid by Japanese corporations to non-residents of Japan or non-Japanese corporations is generally 20.42%. With respect to dividends paid on listed shares issued by a Japanese corporation (such as the Shares) to any corporate or individual shareholders (including those shareholders who are non-Japanese corporations or non-residents of Japan, such as non-resident Holders), other than any individual shareholder who holds 3% or more of the total issued shares of the relevant Japanese corporation, the aforementioned 20.42% withholding tax rate was reduced to 15.315% as a general rule. At the date of this annual report, Japan has income tax treaties, conventions or agreements whereby the above-mentioned 15.315% withholding tax rate is reduced, in most cases to 15% for portfolio investors with, among other countries, Belgium, Canada, Denmark, Finland, Germany, Ireland, Italy, Luxembourg, New Zealand, Norway, Singapore, Spain and Russia, and 10% for portfolio investors under the income tax treaty with, among others, France, the U.K., India, Australia, China, Pakistan, Vietnam, Poland, Romania, the Netherlands, Switzerland, Sweden, Kuwait, Portuguese Republic and the United States.

Under the Treaty, the maximum rate of Japanese withholding tax which may be imposed on dividends paid by a Japanese corporation to an Eligible U.S. Holder that is a portfolio investor is generally reduced to 10% of the gross amount actually distributed and Japanese withholding

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tax with respect to dividends paid by a Japanese corporation to an Eligible U.S. Holder that is a pension fund is exempt from Japanese taxation by way of withholding or otherwise, unless such dividends are derived from the carrying on of a business, directly or indirectly, by such pension fund.

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## **Table of Contents**

If the maximum tax rate provided for in the income tax treaty applicable to dividends paid by the Company to any particular non-resident Holder is lower than the withholding tax rate otherwise applicable under Japanese tax law or any particular non-resident Holder is entitled to a reduced rate or exemption from Japanese income tax with respect to such dividends under the income tax treaty applicable to such particular non-resident Holder, such non-resident Holder who is entitled to a reduced rate of, or exemption from, Japanese withholding tax on payment of dividends on the Shares by the Company is required to submit an Application Form for Income Tax Convention Regarding Relief from Japanese Income Tax on Dividends (together with any other required forms and documents) in advance through the Company to the relevant tax authority before the payment of dividends. A standing proxy for non-resident Holders of a Japanese corporation may provide this application service. With respect to ADSs, this reduced rate or exemption is applicable if the Depositary or its agent submits two Application Forms (one before payment of dividends, the other within eight months after the Company's fiscal year-end or semi-fiscal year-end). To claim this reduced rate or exemption, any relevant non-resident Holder of ADSs will be required to file a proof of taxpayer status, residence and beneficial ownership (as applicable) and to provide other information or documents as may be required by the Depositary. A non-resident Holder who is entitled, under an applicable income tax treaty, to a reduced treaty rate lower than the withholding tax rate otherwise applicable under Japanese tax law or an exemption from the withholding tax, but failed to submit the required application in advance will be entitled to claim the refund of withholding taxes withheld in excess of the rate under an applicable tax treaty (if such non-resident Holder is entitled to a reduced treaty rate under the applicable income tax treaty) or the whole of the withholding tax withheld (if such non-resident Holder is entitled to exemption under the applicable income tax treaty) from the relevant Japanese tax authority.

Gains derived from the sale of the Shares or ADSs outside Japan by a non-resident Holder holding such Shares or ADSs as a portfolio investor are, in general, not subject to Japanese income tax or corporation tax. Eligible U.S. Holders are not subject to Japanese income or corporation tax with respect to such gains under the Treaty.

Japanese inheritance and gift taxes at progressive rates may be payable by an individual who has acquired the Shares or ADSs as a legatee, heir or donee even though neither the individual nor the deceased nor donor is a Japanese resident.

Holders of the Shares or ADSs should consult their tax advisors regarding the effect of these taxes and, in the case of U.S. Holders, the possible application of the Estate and Gift Tax Treaty between the U.S. and Japan.

## **U.S. Federal Income Taxation**

### ***U.S. Holders***

The following discussion is a summary of the principal U.S. federal income tax consequences to U.S. Holders that hold Shares or ADSs as capital assets (generally, for investment purposes).

#### *Taxation of Dividends*

Subject to the passive foreign investment company ( PFIC ) rules discussed below, the gross amount of any distribution made by the Company in respect of Shares or ADSs (without reduction for Japanese withholding taxes) will constitute a taxable dividend to the extent paid out of current or accumulated earnings and profits of the Company, as determined under U.S. federal income tax principles. The U.S. dollar amount of such a dividend generally will be included in the gross income of a U.S. Holder, as ordinary income, when the dividend is actually or constructively

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received by the U.S. Holder, in the case of Shares, or by the depositary, in the case of ADSs. Dividends paid by us will not be eligible for the dividends-received deduction generally allowed to U.S. corporations in respect of dividends received from other U.S. corporations.

Dividends received on shares or ADSs of certain foreign corporations by non-corporate U.S. investors may be subject to U.S. federal income tax at lower rates than other types of ordinary income if certain conditions are

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**Table of Contents**

met. Dividends received by non-corporate U.S. Holders with respect to Shares or ADSs are expected to be eligible for these reduced rates of tax. U.S. Holders should consult their own tax advisors regarding the eligibility of such dividends for a reduced rate of tax.

The U.S. dollar amount of a dividend paid in Japanese yen will be determined based on the Japanese yen/U.S. dollar exchange rate in effect on the date that dividend is included in the gross income of the U.S. Holder, regardless of whether the payment is converted into U.S. dollars on such date. If the Japanese yen received as a dividend is not converted into U.S. dollars on the date of receipt, a U.S. Holder will have a tax basis in such Japanese yen equal to its U.S. dollar value on the date of receipt. Generally, any gain or loss resulting from currency exchange fluctuations during the period from the date the dividend payment is included in the gross income of a U.S. Holder through the date that payment is converted into U.S. dollars (or the U.S. Holder otherwise disposes of the Japanese yen) will be treated as U.S. source ordinary income or loss. U.S. Holders should consult their own tax advisors regarding the calculation and U.S. federal income tax treatment of foreign currency gain or loss.

To the extent, if any, that the amount of any distribution received by a U.S. Holder in respect of Shares or ADSs exceeds the Company's current and accumulated earnings and profits, as determined under U.S. federal income tax principles, the distribution first will be treated as a tax-free return of capital to the extent of the U.S. Holder's adjusted tax basis in those Shares or ADSs, and thereafter will be treated as U.S. source capital gain.

Distributions of additional Shares that are made to U.S. Holders with respect to their Shares or ADSs and that are part of a pro rata distribution to all of the Company's shareholders generally will not be subject to U.S. federal income tax.

For U.S. foreign tax credit purposes, dividends included in gross income by a U.S. Holder in respect of Shares or ADSs will constitute income from sources outside the United States, and will generally be passive category income or, for certain U.S. Holders, general category income. Subject to generally applicable limitations under U.S. federal income tax law and the Treaty, any Japanese withholding tax imposed in respect of the Company dividend may be claimed as a credit against the U.S. federal income tax liability of a U.S. Holder, or if the U.S. Holder does not elect to claim a foreign tax credit for any foreign taxes paid during the taxable year, as a deduction from such U.S. Holder's taxable income. Special rules generally will apply to the calculation of foreign tax credits in respect of dividend income that qualifies for preferential tax rates of U.S. federal income tax. Additionally, special rules may apply to individuals whose foreign source income during the taxable year consists entirely of qualified passive income and whose creditable foreign taxes paid or accrued during the taxable year do not exceed \$300 (\$600 in the case of a joint return). Further, under some circumstances, a U.S. Holder that:

- (i) has held Shares or ADSs for less than a specified minimum period, or
- (ii) is obligated to make payments related to the Company dividends,

will not be allowed a foreign tax credit for Japanese taxes imposed on the Company dividends. Investors are urged to consult their tax advisors regarding the availability of the foreign tax credit under their particular circumstances.

*Taxation of Capital Gains*

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In general, upon a sale or other taxable disposition of Shares or ADSs, a U.S. Holder will recognize gain or loss for U.S. federal income tax purposes in an amount equal to the difference between the amount realized on the sale or other taxable disposition and the U.S. Holder's adjusted tax basis in those Shares or ADSs. A U.S. Holder generally will have an adjusted tax basis in the Shares or ADSs equal to their U.S. dollar cost. Subject to the PFIC rules discussed below, gain or loss recognized on the sale or other taxable disposition

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**Table of Contents**

generally will be capital gain or loss and, if the U.S. Holder's holding period for those Shares or ADSs exceeds one year, will be long-term capital gain or loss. Non-corporate U.S. Holders, including individuals, are currently eligible for preferential rates of U.S. federal income tax in respect of long-term capital gain. Under U.S. federal tax law, the deduction of capital losses is subject to limitations. Any gain or loss recognized by a U.S. Holder in respect of the sale or other disposition of Shares or ADSs generally will be treated as derived from U.S. sources for foreign tax credit purposes.

Deposits and withdrawals of Shares in exchange for ADSs will not result in the realization of gain or loss for U.S. federal income tax purposes.

*PFIC*

A non-U.S. corporation generally will be classified as a PFIC for U.S. federal income tax purposes in any taxable year in which, after applying look-through rules, either (1) at least 75% of its gross income is passive income, or (2) on average at least 50% of the gross value of its assets is attributable to assets that produce passive income or are held for the production of passive income. Passive income for this purpose generally includes dividends, interest, royalties, rents and gains from commodities and securities transactions. The PFIC determination is made annually and generally is based on the value of a non-U.S. corporation's assets (including goodwill) and the composition of its income for the relevant tax year.

Based on current estimates of its income and assets, the Company does not believe that it will be a PFIC for its current taxable year, and intends to continue its operations in such a manner that it will not become a PFIC in the future. However, because the PFIC determination is made annually at the close of the taxable year, the Company can provide no assurance that it will not become a PFIC in the current or any future taxable year due to changes in its asset or income composition, a decrease in the price of its Shares (which is used as a measure of goodwill as an active asset) or for other reasons. If the Company becomes a PFIC, U.S. Holders could be subject to additional U.S. federal income taxes on gain recognized with respect to the Shares or ADSs and on certain "excess" distributions (generally distributions in excess of 125% of the average distribution over a three-year period, or, if shorter, the holding period for the Shares or ADSs). In addition, an interest charge may apply to the portion of the U.S. federal income tax liability on such gains or distributions treated under the PFIC rules as having been deferred by the U.S. Holder. Moreover, dividends that a non-corporate U.S. Holder receives from the Company will not be eligible for the reduced U.S. federal income tax rates applicable to dividends described above if the Company is a PFIC either in the taxable year of the distribution or the preceding taxable year. The Company will inform U.S. Holders if it believes that it was classified as a PFIC in any taxable year. If a U.S. Holder holds Shares or ADSs in any taxable year in which the Company is a PFIC, such U.S. Holder generally will be required to file an information statement or form specified by the U.S. Department of the Treasury with the U.S. Internal Revenue Service ( "IRS" ) on an annual basis, subject to certain exceptions based on the value of PFIC stock held.

U.S. Holders are urged to consult their tax advisors concerning the U.S. federal income tax consequences of holding Shares or ADSs if the Company were considered a PFIC in any year.

*Non-U.S. Holders*

The following discussion is a summary of the principal U.S. federal income tax consequences to beneficial holders of Shares or ADSs that are neither U.S. Holders nor partnerships, nor entities taxable as partnerships for, U.S. federal income tax purposes ( "Non-U.S. Holders" ).



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A Non-U.S. Holder generally will not be subject to U.S. federal income or withholding tax in respect of distributions in respect of the Shares or ADSs unless the distributions are effectively connected with the conduct by the Non-U.S. Holder of a trade or business within the United States (and, if an applicable tax treaty requires, are attributable to a U.S. permanent establishment or fixed base of such Non-U.S. Holder).

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## **Table of Contents**

A Non-U.S. Holder generally will not be subject to U.S. federal income tax in respect of gain recognized on a sale or other taxable disposition of Shares unless (i) the gain is effectively connected with a trade or business conducted by the Non-U.S. Holder within the United States (and, if an applicable tax treaty requires, is attributable to a U.S. permanent establishment or fixed base of such Non-U.S. Holder), or (ii) the Non-U.S. Holder is an individual who was present in the United States for 183 or more days in the taxable year of the disposition and other conditions are met.

Income that is effectively connected with a U.S. trade or business of a Non-U.S. Holder (and, if an applicable income tax treaty applies, is attributable to a U.S. permanent establishment or a fixed base of such Non-U.S. Holder) generally will be taxed in the same manner as the income of a U.S. Holder. In addition, under certain circumstances, any effectively connected earnings and profits realized by a corporate Non-U.S. Holder may be subject to additional branch profits tax at the rate of 30% or at a lower rate that may be prescribed by an applicable income tax treaty.

### ***Backup Withholding and Information Reporting***

In general, except in the case of certain exempt recipients, information reporting requirements will apply to dividends paid to a U.S. Holder in respect of Shares or ADSs, and to the proceeds received by a U.S. Holder upon the sale, exchange or redemption of Shares or ADSs within the United States or through certain U.S.-related financial intermediaries. Furthermore, backup withholding (currently at a rate of 28%) may apply to such payments or proceeds if a U.S. Holder fails to provide an accurate tax identification number and make appropriate certifications in the required manner.

Dividends paid to a Non-U.S. Holder in respect of Shares or ADSs, and proceeds received upon the sale, exchange or redemption of Shares or ADSs by a Non-U.S. Holder generally are exempt from information reporting and backup withholding under current U.S. federal income tax law. However, a Non-U.S. Holder may be required to provide certification under penalty of perjury to ensure that exemption. Persons required to establish their exempt status generally must provide such certification on IRS Form W-9, entitled Request for Taxpayer Identification Number and Certification, in the case of U.S. Holders. Non-U.S. Holders that are individuals generally must provide such certification on IRS Form W-8BEN, entitled Certificate of Foreign Status of Beneficial Owner for United States Tax Withholding and Reporting (Individuals), while Non-U.S. Holders that are entities generally must provide such certification on IRS Form W-8BEN-E, entitled Certificate of Status of Beneficial Owner for United States Tax Withholding and Reporting (Entities), or another appropriate IRS Form W-8.

Backup withholding is not an additional tax. The amount of backup withholding imposed on a payment may generally be refunded or allowed as a credit against the holder's U.S. federal income tax liability provided that the required information is properly and promptly furnished to the IRS in a timely manner.

Certain U.S. Holders who are individuals that hold certain foreign financial assets (which may include the Shares or ADSs) are required to report information relating to such assets, subject to certain exceptions. U.S. Holders should consult their tax advisors regarding the effect, if any, of this reporting requirement on their ownership and disposition of the Shares or ADSs.

THE SUMMARY OF U.S. FEDERAL INCOME AND JAPANESE NATIONAL TAX CONSEQUENCES SET OUT ABOVE IS INTENDED FOR GENERAL INFORMATION PURPOSES ONLY. INVESTORS IN THE SHARES OR ADSs ARE URGED TO CONSULT WITH THEIR OWN TAX ADVISORS WITH RESPECT TO THE PARTICULAR TAX CONSEQUENCES TO THEM OF OWNING OR DISPOSING OF SHARES OR ADSs BASED ON THEIR PARTICULAR CIRCUMSTANCES.

**10.F. DIVIDENDS AND PAYING AGENTS**

Not applicable.

**Table of Contents**

**10.G. STATEMENT BY EXPERTS**

Not applicable.

**10.H. DOCUMENTS ON DISPLAY**

The Company files annual reports on Form 20-F and furnishes quarterly and other periodic reports on Form 6-K with the Commission. You may read and copy any reports, statements or other information on file at the public reference facilities maintained by the Commission at 100F Street, N.E., Room 1580, Washington, D.C. 20549 or by accessing the Commission's home page (<http://www.sec.gov>). Copies of the Company's annual reports on Form 20-F, semi-annual and other periodic reports on Form 6-K are also available on its website at <https://www.advantest.com/US/investors/irLibrary/index.htm>. The ADSs are listed on the New York Stock Exchange under the symbol ATE, and the Company's reports and other information may also be inspected at the New York Stock Exchange, 20 Broad Street, New York, New York 10005. In addition, copies of contracts referred to in this annual report may be inspected at the principal executive offices of the Company, located at Shin Marunouchi Center Building, 1-6-2, Marunouchi, Chiyoda-ku, Tokyo 100-0005, Japan.

**10.I. SUBSIDIARY INFORMATION**

Not applicable.

**ITEM 11. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Advantest is exposed to market risk from changes in foreign currency exchange rates, interest rates and equity security prices and credit.

**Foreign Currency Exchange Rate Risk**

The tables below summarize information as of March 31, 2015 and March 31, 2014 on instruments and transactions that are sensitive to foreign currency exchange rates, including assets and liabilities denominated in U.S. dollars, Euros, New Taiwan dollars and Korean won, and forward contracts. The information in each table is presented in Japanese yen equivalents, which is the Company's reporting currency.

**Foreign Currency Denominated Assets and Liabilities**

Foreign currency denominated assets and liabilities that are sensitive to exchange rates between such foreign currency and the Japanese yen are presented by denominated currency. All of these assets and liabilities are stated at fair value.

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	As of March 31, 2015			
	Assets and Liabilities Denominated in			
	U.S.\$	Euro	NT\$	KRW
	(in millions)			
Cash, cash equivalents and short-term investments	¥ 54,806	¥ 12,628	¥ 468	¥ 1,298
Accounts receivable	45,897	7	620	1,217
Accounts payables and accruals	(11,093)	(1,091)	(169)	(971)

	As of March 31, 2014			
	Assets and Liabilities Denominated in			
	U.S.\$	Euro	NT\$	KRW
	(in millions)			
Cash, cash equivalents and short-term investments	¥ 20,060	¥ 8,260	¥ 372	¥ 1,535
Accounts receivable	10,845	57	407	1,160
Accounts payables and accruals	(6,709)	(204)	(237)	(662)

**Table of Contents**

Other foreign currency denominated assets and liabilities that are sensitive to exchange rates between such foreign currency and a currency other than the Japanese yen are presented on a combined basis below. All of the assets and liabilities are stated at fair value.

	As of March 31, 2015 Yen Value of Cross Currency Assets and Liabilities (in millions)	
Cash and cash equivalents and short-term investments	¥	6,282
Accounts receivable		22,338
Accounts payables and accruals		(1,343)

	As of March 31, 2014 Yen Value of Cross Currency Assets and Liabilities (in millions)	
Cash and cash equivalents and short-term investments	¥	6,960
Accounts receivable		633
Accounts payables and accruals		(1,947)

**Foreign Exchange Contracts**

At certain times during a fiscal year, Advantest uses foreign exchange forward contracts and currency options to manage currency exposure, resulting from changes in foreign currency exchange rates, on planned foreign currency transactions and trade receivables, but it had no foreign exchange forward contracts as of March 31, 2015 and 2014. When Advantest enters into such contracts, it is usually for a term of less than one year. Foreign exchange forward contracts are presented by the notional balances with weighted average exchange rates.

**Interest Rate Risk**

Advantest had ¥25.0 billion in corporate bonds with fixed interest rates outstanding as of March 31, 2015 and 2014. Advantest repaid ¥10.0 billion of this bond in May 2015.

**Securities Value Risk**

The table below shows the acquisition price and fair value of securities that Advantest holds as of March 31, 2015 and March 31, 2014. Advantest does not hold or issue financial commodities with the purpose to trade. Advantest holds equity or debt securities as available-for-sale securities.

	As of March 31, 2014		As of March 31, 2015	
	Acquisition Price	Fair Value	Acquisition Price	Fair Value
	(in millions)			
Marketable Securities	¥ 2,055	¥ 3,272	¥ 987	¥ 1,773

**ITEM 12. DESCRIPTION OF SECURITIES OTHER THAN EQUITY SECURITIES**

**12.A. DEBT SECURITIES**

Not applicable.

**12.B. WARRANTS AND RIGHTS**

Not applicable.

**12.C. OTHER SECURITIES**

Not applicable.

**Table of Contents**

**12.D. AMERICAN DEPOSITARY SHARES**

**Fees and Charges for Holders of American Depositary Receipts**

JPMorgan Chase Bank, N.A. ( Depositary ), as depositary of the Company s ADS, collects the following fees from holders of ADRs or intermediaries acting in their behalf. The Depositary may sell (by public or private sale) sufficient securities and property received prior to such deposit to pay such fees.

- (a) Depositing or substituting the underlying shares

Each person to whom ADSs are issued, will be charged U.S. \$5.00 for each 100 ADSs (or portion thereof) issued or delivered (as the case may be).

- (b) Receiving or distributing dividends

A fee of U.S. \$0.02 or less per ADS (or portion thereof) for any cash distribution made.

- (c) Selling or exercising rights

A fee for the distribution or sale of securities, being in an amount equal to the fee for the execution and delivery of ADSs which would have been charged U.S.\$5.00 for each 100 ADSs (or portion thereof) as a result of the deposit of such securities (treating all such securities as if they were shares of stock).

- (d) Withdrawing an underlying security

Each person surrendering ADSs for withdrawal of deposited securities or whose ADSs are cancelled or reduced for any other reason will be charged U.S. \$5.00 for each 100 ADSs (or portion thereof) reduced, cancelled or surrendered (as the case may be).

- (e) Transferring, splitting or grouping receipts

A fee of U.S. \$1.50 per ADR or ADRs for transfers made.

- (f) General depositary services, particularly those charged on an annual basis



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A fee of U.S. \$0.02 per ADS (or portion thereof) per year for the services performed by the Depositary in administering the ADRs (which fee shall be assessed against holders as of the record date or dates set by the Depositary not more than once each calendar year and shall be payable at the sole discretion of the Depositary by billing such holders or by deducting such charge from one or more cash dividends or other cash distributions).

### (g) Expenses of the Depositary

Such fees and expenses incurred by the Depositary (including without limitation expenses incurred on behalf of holders in connection with foreign exchange control regulations or any law or regulation relating to foreign investments) in connection with the delivery of deposited securities or otherwise to comply with the Depositary's or its custodian's compliance procedures, applicable law, rule or regulation.

- (i) stock transfer or other taxes and other governmental charges (which are payable by holders or persons depositing stock);
- (ii) cable, telex and facsimile transmission and delivery charges incurred at the request of persons depositing, or Holders delivering stock, ADRs or deposited securities (which are payable by such persons or holders);
- (iii) transfer or registration fees for the registration or transfer of deposited securities on any applicable register in connection with the deposit or withdrawal of deposited securities;
- (iv) expenses of the Depositary in connection with the conversion of foreign currency into U.S. dollars; and

**Table of Contents**

- (v) any other charge payable by any of the Depositary, any of the Depositary's agents, including, without limitation, the custodian, or the agents of the Depositary's agents in connection with the servicing of the stock or other deposited securities.

**Fees and Other Payments Made by the Depositary to the Company**

The Depositary has agreed to reimburse certain reasonable expenses of the Company related to the Company's ADR program and incurred by the Company in connection with the ADR program. In fiscal 2014, the Company received the following payments from JPMorgan Chase Bank, N.A., as depositary of the Company's ADS.

Category of Expenses (Direct Payments)	Amount Reimbursed for FY2014	
Listing fees	US\$	38,000.00
Investor relations	US\$	50,000.00
<b>Total</b>	<b>US\$</b>	<b>88,000.00</b>

**Table of Contents**

**PART II**

**ITEM 13. DEFAULTS, DIVIDEND ARREARAGES AND DELINQUENCIES**

None.

**ITEM 14. MATERIAL MODIFICATIONS TO THE RIGHTS OF SECURITY HOLDERS AND USE OF PROCEEDS**

None.

**ITEM 15. CONTROLS AND PROCEDURES**

***(a) Disclosure Controls and Procedures***

Advantest performed an evaluation of the effectiveness of the design and operation of its disclosure controls and procedures as of March 31, 2015. Disclosure controls and procedures are designed to ensure that the material financial and non-financial information required to be disclosed in the reports that Advantest files, or submits, under the Exchange Act is accumulated and communicated to its management including the chief executive officer and principal accounting and financial officer to allow timely decisions regarding required disclosure. The disclosure controls and procedures also ensure that the reports that it files or submits under the Exchange Act are recorded, processed, summarized and reported within the time periods specified in the Commission's rules and forms. The evaluation was performed under the supervision of Advantest's Representative Director, President and CEO and Director and Senior Executive Officer. Advantest's disclosure and controls and procedures provide reasonable assurance that its objectives will be met. Managerial judgment was necessary to evaluate the cost-benefit relationship of possible controls and procedures. Advantest's Representative Director, President and CEO and Director and Senior Executive Officer have concluded that Advantest's disclosure controls and procedures are effective at the reasonable assurance level.

***(b) Management's Annual Report on Internal Control Over Financial Reporting***

The management of Advantest is responsible for establishing and maintaining adequate internal control over financial reporting. Advantest's internal control system was designed to provide reasonable assurance with respect to the preparation of financial statements in accordance with U.S. GAAP and the reliability of such financial statements.

Internal control over financial reporting has inherent limitations underlying internal control systems and misstatements may not be prevented or detected. Furthermore, if the evaluation results regarding the effectiveness of internal control are expected to remain the same going forward, it is important to recognize that there are risks, under which changes in circumstances may lead the controls in place to be inadequate or that the extent to which policies or procedures are complied with may lower.

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Advantest's management assessed the effectiveness of the company's internal control over financial reporting as of March 31, 2015. In making this assessment, it used the criteria set forth in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework). Based on this assessment, management has concluded that, as of March 31, 2015, Advantest's internal control over financial reporting was effective.

Ernst & Young ShinNihon LLC, Advantest's independent registered public accounting firm, has issued an attestation report on the effectiveness of our internal control over financial reporting as of March 31, 2015. This report appears in Item 18.

***(c) Attestation Report of the Independent Registered Public Accounting Firm***

This report appears in Item 18.

**Table of Contents*****(d) Changes in Internal Control Over Financial Reporting***

There has been no change in our internal control over financial reporting that occurred during the year ended March 31, 2015 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**ITEM 16. [RESERVED]****ITEM 16A. AUDIT COMMITTEE FINANCIAL EXPERT**

The Company's audit and supervisory committee has determined that Yuichi Kurita is an audit committee financial expert as defined by Item 16.A. of Form 20-F. Mr. Kurita met the independence requirements, as the term is defined under the New York Stock Exchange listing standards. For details regarding Mr. Kurita's business experiences, see 6.A. DIRECTORS AND SENIOR MANAGEMENT.

**ITEM 16B. CODE OF ETHICS**

The Company has adopted a code of ethics that applies to its directors and executive officers, including its principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions. A copy of the Company's code of ethics is attached to this annual report on Form 20-F as an exhibit.

**ITEM 16C. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

Ernst & Young ShinNihon LLC served as the Company's independent registered public accounting firm for fiscal 2012, 2013 and 2014. The audited financial statements for these fiscal years are included in the respective year's annual report filed on Form 20-F.

The chart below sets forth the aggregate fees for professional services and other services rendered to Advantest by Ernst & Young ShinNihon LLC and its member firms in fiscal 2013 and 2014.

	Fiscal 2013	Fiscal 2014
	(in millions)	
Audit Fees <sup>(1)</sup>	¥ 373	¥ 381
Audit-Related Fees <sup>(2)</sup>		
Tax Fees <sup>(3)</sup>	46	44
All Other Fees <sup>(4)</sup>	14	5
<b>Total</b>	<b>¥ 433</b>	<b>¥ 430</b>

- (1) Audit Fees consist of fees billed for the annual audit services engagement and other audit services, which are those services that only the external auditor reasonably can provide, and include the group audit; statutory audits; the issuance of consents; and assistance with and review of documents filed with the SEC.
- (2) Audit-Related Fees consist of fees billed for assurance and related services that are reasonably related to the performance of the audit or review of the Company's financial statements or that are traditionally performed by the external auditor, and include consultations concerning financial accounting and reporting standards; and review of security controls and operational effectiveness of systems.
- (3) Tax Fees include fees billed for tax compliance services, including the preparation of original and amended tax returns and claims for refund; tax consultations, such as assistance in connection with tax audits and advice related to transfer pricing, and requests for rulings or technical advice from taxing authorities; and expatriate tax services.
- (4) All Other Fees include fees billed for training; and process improvement and advice.

**Table of Contents****Policies and Procedures of the Audit and Supervisory Committee**

Below is a summary of the current policies and procedures of the audit and supervisory committee for the pre-approval of audit and permissible non-audit services performed by Advantest's independent public accountants.

Under the policy, the audit and supervisory committee authorizes general pre-approval of audit and permissible non-audit services for the following fiscal year. Upon the general pre-approval of the audit and supervisory committee, no specific pre-approval for audit and permissible non-audit services is required so long as those services fall within the scope of the general pre-approval provided.

Applications to provide services that require specific pre-approval by the audit and supervisory committee will be submitted to the audit and supervisory committee.

The audit and supervisory committee makes further determination as to whether or not to revise the general pre-approval for the applicable fiscal year. Such request may include adding to or subtracting from any audit or permissible non-audit services listed in the general pre-approval. The performance of audit and permissible non-audit services and the payment of fees are subject to the review by the audit and supervisory committee once every fiscal year.

**ITEM 16D. EXEMPTIONS FROM THE LISTING STANDARDS FOR AUDIT COMMITTEES**

Not applicable.

**ITEM 16E. PURCHASES OF EQUITY SECURITIES BY THE ISSUER AND AFFILIATED PURCHASERS**

The following table sets forth Advantest's purchases of its common stock during fiscal 2014:

Period	(a) Total Number of Shares Purchased <sup>1</sup>	(b) Average Price Paid per Share (Yen)	(c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs <sup>2</sup>	(d) Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
<b>2014</b>				
April 1 - April 30	176	¥ 1,168	N/A	N/A
May 1 - May 31	27,800	1,112	N/A	N/A
June 1 - June 30	242	1,205	N/A	N/A
July 1 - July 31	24	1,259	N/A	N/A
August 1 - August 31	45	1,159	N/A	N/A
September 1 - September 30	276	1,342	N/A	N/A
October 1 - October 31	146	1,272	N/A	N/A

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November 1	November 30	108	1,289	N/A	N/A
December 1	December 31	300	1,509	N/A	N/A
<b>2015</b>					
January 1	January 31	30	1,415	N/A	N/A
February 1	February 28	124	1,494	N/A	N/A
March 1	March 31	178	1,613	N/A	N/A
<b>Total</b>		29,449	¥ 1,126	N/A	N/A

- 1 All purchases are made through repurchase of shares constituting less than one unit, which is 100 shares of common stock, or through repurchase of shares pursuant to a resolution of Board of Directors. The purchase of shares that are a fraction of a unit are made in accordance with the provisions of the Company's share



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**Table of Contents**

- handling regulations. The Company is required to comply with such requests pursuant to the Companies Act. See Additional Information Memorandum and Articles of Association The Unit Share System.
- 2 The Company can repurchase its shares through stock exchanges where the Company's shares are listed or pursuant to a takeover bid when there is a resolution of Board of Directors in accordance with Article 36 of the Articles of Incorporation.
- 3 The number of shares purchased in May 2014 includes 27,800 shares which were repurchased in connection with the merger of the Company's consolidated subsidiary, Japan Engineering Co., Ltd., with and into the Company on April 1, 2014. The Company was required under the Companies Act to repurchase the shares of common stock from shareholders who dissented to the merger.

**ITEM 16F. CHANGE IN REGISTRANT'S CERTIFYING ACCOUNTANT**

Not applicable.

**ITEM 16G. CORPORATE GOVERNANCE**

**Significant Differences in Corporate Governance Practices between the Company and U.S. Companies Listed on the New York Stock Exchange**

Pursuant to home country practices exemptions granted by the New York Stock Exchange, or the NYSE, the Company is permitted to follow certain corporate governance practices complying with Japanese laws, regulations and stock exchange rules in lieu of NYSE's listing standards. The Company's directors (including directors who are audit and supervisory committee members) are not required to meet the independence requirements set forth under the New York Stock Exchange listing standards.

The SEC approved changes to the NYSE's listing standards related to corporate governance practices of listed companies in November 2003, as further amended in November 2004. The Company is exempted from the approved changes, except for requirements that (a) the Company must disclose significant differences in the corporate governance practices followed by the Company as compared to those followed by domestic companies under the NYSE listing standards, (b) the Company's CEO must notify the NYSE of any non-compliance with (a), and (c) the Company must submit annual and interim written affirmations to the NYSE. The Company's corporate governance practices and those followed by domestic companies under the NYSE listing standards, or NYSE Corporate Governance, have the following significant differences:

**1. Directors.** The Company currently has four outside directors on its Board of Directors. Unlike NYSE Corporate Governance, the Companies Act of Japan and related legislation, require Japanese companies with an audit and supervisory committee such as the Company to have three or more directors who are audit and supervisory committee members on its Board of Directors, majority of which is outside directors. While NYSE Corporate Governance requires that the non-management directors of each listed company meet at regularly scheduled executive sessions without management, Japanese law does not require such sessions, and therefore the Company does not hold such sessions. Unlike NYSE Corporate Governance, the Companies Act does not require, and accordingly the Company does not have, an internal corporate organ or committee comprised of only outside directors.

**2. Committees.** The Company has not established committees responsible for director nomination, corporate governance and executive compensation as required by NYSE Corporate Governance, but it has adopted a system of audit and supervisory committee based on the Companies Act and integrated such system into the Company's corporate governance structure. In addition, in connection with such system of audit and supervisory committee, the Company has elected to establish a nomination and compensation committee, which is an optional

committee under the Companies Act.

Pursuant to the Companies Act, the Company's Board of Directors nominates and submits a proposal for appointment of directors who are audit and supervisory committee members and appointment of those who are

**Table of Contents**

not separately for shareholder approval. The shareholders vote on such nomination at the Company's general meeting of shareholders. The Companies Act requires that the proposals on the respective total amounts of remuneration, among others (remuneration, bonus, and other consideration for services related to employment), to be paid to all directors who are audit and supervisory committee members and those who are not must be determined separately by a resolution of the general meeting of shareholders, unless their remuneration is provided for in the articles of incorporation. The distribution of remuneration among directors who are not audit and supervisory committee members is broadly delegated to the Company's Board of Directors, and, to the extent of the total amount determined at the general meeting of shareholders, the distribution of remuneration among directors who are audit and supervisory committee members is determined by the directors who are audit and supervisory committee members.

**3. Audit and Supervisory Committee.** Consistent with the requirements of the Companies Act, the Company elects its directors who are audit and supervisory committee members through a resolution adopted at a general meeting of shareholders. The Company currently has three directors who are audit and supervisory committee members, which satisfies the minimum number of audit and supervisory committee members required pursuant to the Companies Act.

Unlike NYSE Corporate Governance, the Companies Act, among others, does not require directors who are audit and supervisory committee members to establish an expertise in accounting nor are they required to present other special knowledge and experience. Under the Companies Act, the audit and supervisory committee may (i) audit the performance of duties by directors and prepare audit reports, (ii) determine details of proposals concerning the appointment and dismissal of accounting auditors and the refusal of reappointment of accounting auditors to be submitted to general meetings of shareholders, and (iii) decide opinions, in the case where the audit and supervisory committee expresses its opinion on appointment or dismissal or resignation of directors who are not audit and supervisory committee members at a general meeting of shareholders, and in the case where the audit and supervisory committee expresses its opinion on remunerations of any directors who are not audit and supervisory committee members at a general meeting of shareholders.

The Company's directors who are audit and supervisory committee members are not required to meet the requirements for independence set forth under NYSE's listing requirements. However, the Company currently has two directors who are audit and supervisory committee members who satisfy the requirements of outside director under the Companies Act. Unlike NYSE Corporate Governance, under the Companies Act, majority of the directors who are audit and supervisory committee members of the Company must be outside directors. In order to meet requirements, outside directors are required to be (i) a person who is not an executive director, executive officer or manager or other employee ( Executive Director ) of the Company or any of its subsidiaries, and has never been an Executive Director of the Company or any of its subsidiaries during the ten year period before assuming office as an outside director; (ii) if the person was a director, accounting counselor (if an accounting counselor is a corporation, an employee who executes its duties) or audit & supervisory board member of the Company or any of its subsidiaries at any time during the ten year period before assuming office as an outside director, such person who was not an Executive Director of the Company or any of its subsidiaries during the ten year period before assuming office as such director, accounting counselor or audit & supervisory board member; (iii) a person who is not the Company's parent company or any entity prescribed by the applicable Ordinance of the Ministry of Justice as a person who controls the management of the Company ( Parent Company ) (limited to a natural person) or a director, executive officer or manager or other employee of the Company's Parent Company; (iv) a person who is not an Executive Director of any subsidiary of the Company's Parent Company or any entity prescribed by the applicable Ordinance of the Ministry of Justice as a corporation whose management is controlled by the Parent Company ( Subsidiary ); and (v) a person who is not a spouse or relative within the second degree of kinship of any directors or executive officers or managers or other key employee or a Parent Company (limited to a natural person) of the Company. Directors who are audit and supervisory committee members may not at the same time be executive directors or managers or other employees of the Company or any of its subsidiaries, or accounting counselors (if an accounting counselor is a corporation, an employee who executes its duties) or executive officers of any such subsidiaries.

## **Table of Contents**

**4. Corporate Governance Code.** Under rules of Tokyo stock exchange, the Company is required to explain reasons for failure or disclose certain matters in accordance with corporate governance code when the Company fails to implement principles of corporate governance code. Pursuant to the Companies Act, the Company is required to resolve to implement a structure as required by an ordinance of the Ministry of Justice (the Internal Control System ) in order to ensure directors' compliance with applicable laws and regulations and the Company's articles of incorporation while executing their duties and proper business operation of the corporate group consisting of joint stock companies and its subsidiaries, and is required to disclose the contents of such resolution to implement the Internal Control System and policies and condition of its corporate governance in its business report, annual securities report and certain other disclosure documents in accordance with the Companies Act, the Financial Instruments and Exchange Law, and applicable Cabinet ordinances and rules of Tokyo stock exchange in respect of timely disclosure.

**5. Code of Business Conduct and Ethics.** Unlike NYSE Corporate Governance, under Japanese law (including the Companies Act and the Financial Instruments and Exchange Law of Japan), and the rules of the Tokyo stock exchange, the Company is not required to adopt a code of business conduct and ethics for directors, officers and employees. Accordingly, the Company is not required to adopt and disclose a code of business conduct and ethics for these individuals. However, in accordance with the Companies Act, the Company has decided to implement the Internal Control System as a structure to ensure that director's execution of their duties at meetings of the Board of Directors complies with applicable laws and regulations and the Company's articles of incorporation. Furthermore, the Company has established a code of ethics consistent with Section 406 of the Sarbanes-Oxley Act.

**6. Shareholder Approval of Equity Compensation Plans.** Unlike NYSE Corporate Governance, in which material revisions to equity-compensation plans of the listed companies are subject to shareholder approval, pursuant to the Companies Act, if a joint stock company desires to adopt an equity-compensation plan for directors as compensation to directors other than cash, such company is generally required to obtain shareholder approval by an ordinary resolution. In addition to the above approval, in the past, when the Company previously desired to adopt an equity-compensation plan under which stock acquisition rights are granted on favorable terms to the recipient under the plan (except where such rights are granted to all of its shareholders on a pro-rata basis at the same time), the Company obtained shareholder approval by a special resolution of a general meeting of shareholders, where the quorum is one-third of the total number of voting rights and the approval of at least two-thirds of the voting rights represented at the meeting is required.

## **ITEM 16H. MINE SAFETY DISCLOSURE**

None.

**Table of Contents**

**PART III**

**ITEM 17. FINANCIAL STATEMENTS**

Not applicable.

**ITEM 18. FINANCIAL STATEMENTS**

The following financial statements are filed as part of this annual report on Form 20-F.

**Table of Contents**

**ADVANTEST CORPORATION**

**AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements**

<u>Reports of Independent Registered Public Accounting Firm</u>	F-2
<u>Consolidated Balance Sheets as of March 31, 2014 and 2015</u>	F-4
<u>Consolidated Statements of Operations for the years ended March 31, 2013, 2014 and 2015</u>	F-6
<u>Consolidated Statements of Comprehensive Income (Loss) for the years ended March 31, 2013, 2014 and 2015</u>	F-7
<u>Consolidated Statements of Stockholders' Equity for the years ended March 31, 2013, 2014 and 2015</u>	F-8
<u>Consolidated Statements of Cash Flows for the years ended March 31, 2013, 2014 and 2015</u>	F-9
<u>Notes to Consolidated Financial Statements</u>	F-10

All schedules are omitted as permitted by the rules and regulations of the Securities and Exchange Commission, as the required information is presented in the notes to consolidated financial statements, or the schedules are not applicable.

**Table of Contents**

**Report of Independent Registered Public Accounting Firm**

The Board of Directors and Stockholders of

Advantest Corporation

We have audited the accompanying consolidated balance sheets of Advantest Corporation and subsidiaries as of March 31, 2014 and 2015, and the related consolidated statements of operations, comprehensive income (loss), stockholders' equity and cash flows for each of the three years in the period ended March 31, 2015. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Advantest Corporation and subsidiaries at March 31, 2014 and 2015, and the consolidated results of their operations and their cash flows for each of the three years in the period ended March 31, 2015 in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Advantest Corporation's internal control over financial reporting as of March 31, 2015, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) and our report dated June 25, 2015 expressed an unqualified opinion thereon.

/s/ Ernst & Young ShinNihon LLC

Tokyo, Japan  
June 25, 2015

**Table of Contents**

**Report of Independent Registered Public Accounting Firm**

The Board of Directors and Stockholders of

Advantest Corporation

We have audited Advantest Corporation and subsidiaries' internal control over financial reporting as of March 31, 2015, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) (the COSO criteria). Advantest Corporation and subsidiaries' management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Annual Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Advantest Corporation and subsidiaries maintained, in all material respects, effective internal control over financial reporting as of March 31, 2015, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Advantest Corporation and subsidiaries as of March 31, 2014 and 2015, and the related consolidated statements of operations, comprehensive income (loss), stockholders' equity, and cash flows for each of the three years in the period ended March 31, 2015 and our report dated June 25, 2015 expressed an unqualified opinion thereon.



/s/ Ernst & Young ShinNihon LLC

Tokyo, Japan  
June 25, 2015

F-3

**Table of Contents**

**ADVANTEST CORPORATION  
AND SUBSIDIARIES**

**Consolidated Balance Sheets**

**March 31, 2014 and 2015**

	Yen (Millions)	
	2014	2015
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	¥ 68,997	97,574
Trade receivables, net	20,404	24,960
Inventories	30,200	37,210
Other current assets	5,218	5,057
<b>Total current assets</b>	<b>124,819</b>	<b>164,801</b>
Investment securities	3,741	2,249
Property, plant and equipment, net	39,925	38,480
Intangible assets, net	3,545	4,085
Goodwill	46,846	54,590
Other assets	10,980	8,836
<b>Total assets</b>	<b>¥ 229,856</b>	<b>273,041</b>

See accompanying notes to consolidated financial statements.

**Table of Contents**

**ADVANTEST CORPORATION**  
**AND SUBSIDIARIES**

**Consolidated Balance Sheets**

**March 31, 2014 and 2015**

	Yen (Millions)	
	2014	2015
<b>Liabilities and Stockholders Equity</b>		
Current liabilities:		
Trade accounts payable	¥ 12,353	18,101
Accrued expenses	6,775	10,482
Income taxes payable	1,089	2,106
Accrued warranty expenses	1,589	1,525
Corporate bonds - current portion		10,000
Customer prepayments	2,488	4,900
Other current liabilities	2,313	2,572
Total current liabilities	26,607	49,686
Corporate bonds	25,000	15,000
Convertible bonds	30,149	30,119
Accrued pension and severance costs	28,641	35,034
Other liabilities	3,207	2,264
Total liabilities	113,604	132,103
Commitments and contingent liabilities		
Stockholders equity:		
Common stock,		
Authorized 440,000,000 shares; issued 199,566,770 shares	32,363	32,363
Capital surplus	43,906	43,770
Retained earnings	130,740	141,104
Accumulated other comprehensive income	5,326	18,387
Treasury stock, 25,368,828 shares in 2014 and 25,020,294 shares in 2015, at cost	(96,083)	(94,686)
Total stockholders equity	116,252	140,938
Total liabilities and stockholders equity	¥ 229,856	273,041

See accompanying notes to consolidated financial statements.



**Table of Contents**

**ADVANTEST CORPORATION  
AND SUBSIDIARIES**

**Consolidated Statements of Operations**

**Years ended March 31, 2013, 2014 and 2015**

	Yen (Millions)		
	2013	2014	2015
Net sales	¥ 132,903	111,878	163,329
Cost of sales	63,983	62,545	72,903
Gross profit	68,920	49,333	90,426
Research and development expenses	33,062	32,670	29,876
Selling, general and administrative expenses	35,778	39,964	45,720
Impairment charge		13,068	211
Operating income (loss)	80	(36,369)	14,619
Other income (expense):			
Interest and dividend income	213	199	203
Interest expense	(132)	(140)	(137)
Gain on sale of investment securities	388	1,396	750
Impairment losses on investment securities	(400)		
Other, net	(1,442)	(587)	3,424
Total other income (expense)	(1,373)	868	4,240
Income (loss) before income taxes and equity in earnings (loss) of affiliated company	(1,293)	(35,501)	18,859
Income tax expense	2,493	61	5,911
Equity in earnings (loss) of affiliated company	(35)	22	
Net income (loss)	¥ (3,821)	(35,540)	12,948
	2013	Yen 2014	2015
Net income (loss) per share:			
Basic	¥ (22.03)	(204.10)	74.31
Diluted	(22.03)	(204.10)	67.16

See accompanying notes to consolidated financial statements.

**Table of Contents**

**ADVANTEST CORPORATION  
AND SUBSIDIARIES**

**Consolidated Statements of Comprehensive Income (Loss)**

**Years ended March 31, 2013, 2014 and 2015**

	2013	Yen (Millions) 2014	2015
Comprehensive income (loss)			
Net income (loss)	¥ (3,821)	(35,540)	12,948
Other comprehensive income (loss), net of tax			
Foreign currency translation adjustments	17,250	12,555	17,474
Net unrealized gains (losses) on investment securities:	174	(642)	(266)
Pension related adjustments	(1,779)	342	(4,147)
Total other comprehensive income	15,645	12,255	13,061
Total comprehensive income (loss)	¥ 11,824	(23,285)	26,009

See accompanying notes to consolidated financial statements.

**Table of Contents**

**ADVANTEST CORPORATION**  
**AND SUBSIDIARIES**

**Consolidated Statements of Stockholders' Equity**

**Years ended March 31, 2013, 2014 and 2015**

	2013	Yen (Millions) 2014	2015
<b>Common stock</b>			
Balance at beginning of year	¥ 32,363	32,363	32,363
<b>Changes in the year</b>			
Balance at end of year	32,363	32,363	32,363
<b>Capital surplus</b>			
Balance at beginning of year	42,280	42,801	43,906
<b>Changes in the year</b>			
Stock option compensation expense	861	1,283	
Exercise of stock options	(340)	(178)	(136)
Total changes in the year	521	1,105	(136)
Balance at end of year	42,801	43,906	43,770
<b>Retained earnings</b>			
Balance at beginning of year	179,081	170,626	130,740
<b>Changes in the year</b>			
Net income (loss)	(3,821)	(35,540)	12,948
Cash dividends	(3,468)	(3,480)	(1,742)
Sale of treasury stock	(1,166)	(866)	(842)
Total changes in the year	(8,455)	(39,886)	10,364
Balance at end of year	170,626	130,740	141,104
<b>Accumulated other comprehensive income (loss)</b>			
Balance at beginning of year	(22,574)	(6,929)	5,326
<b>Changes in the year</b>			
Other comprehensive income (loss), net of tax	15,645	12,255	13,061
Balance at end of year	(6,929)	5,326	18,387
<b>Treasury stock</b>			
Balance at beginning of year	(99,598)	(97,620)	(96,083)
<b>Changes in the year</b>			
Purchases of treasury stock	(1)	(2)	(33)
Sale of treasury stock	1,979	1,539	1,430

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Total changes in the year	1,978	1,537	1,397
Balance at end of year	(97,620)	(96,083)	(94,686)
Total stockholders' equity			
Balance at beginning of year	131,552	141,241	116,252
Changes in the year			
Net income (loss)	(3,821)	(35,540)	12,948
Other comprehensive income (loss), net of tax	15,645	12,255	13,061
Cash dividends	(3,468)	(3,480)	(1,742)
Stock option compensation expense	861	1,283	
Exercise of stock options	(340)	(178)	(136)
Purchases of treasury stock	(1)	(2)	(33)
Sale of treasury stock	813	673	588
Total changes in the year	9,689	(24,989)	24,686
Balance at end of year	¥ 141,241	116,252	140,938

See accompanying notes to consolidated financial statements.



**Table of Contents****ADVANTEST CORPORATION****AND SUBSIDIARIES****Consolidated Statements of Cash Flows****Years ended March 31, 2013, 2014 and 2015**

	2013	Yen (Millions) 2014	2015
<b>Cash flows from operating activities:</b>			
Net income (loss)	¥ (3,821)	(35,540)	12,948
<b>Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:</b>			
Depreciation and amortization	8,063	8,268	5,059
Deferred income taxes	693	(1,897)	2,063
Stock option compensation expense	861	1,283	
Impairment losses on investment securities	400		
Gain on sale of investment securities	(388)	(1,396)	(750)
Impairment charge		13,495	211
<b>Changes in assets and liabilities, net of effect of acquisition:</b>			
Trade receivables	(1,004)	7,891	(1,690)
Inventories	(566)	2,806	(5,094)
Trade accounts payable	(6,475)	1,114	4,372
Accrued expenses	(4,529)	(1,376)	3,484
Income taxes payable	677	(424)	995
Accrued warranty expenses	(302)	(348)	(135)
Customer prepayments	611	(966)	2,342
Accrued pension and severance costs	841	998	1,328
Other	2,724	2,316	(652)
<b>Net cash provided by (used in) operating activities</b>	<b>(2,215)</b>	<b>(3,776)</b>	<b>24,481</b>
<b>Cash flows from investing activities:</b>			
Proceeds from sale of available-for-sales securities	287	2,354	2,132
Acquisition of subsidiary, net of cash acquired		(1,273)	
Proceeds from distribution of equity method investee		135	
Purchases of property, plant and equipment	(11,386)	(5,511)	(3,230)
Purchases of intangible assets	(443)	(830)	(477)
Other	44	414	265
<b>Net cash provided by (used in) investing activities</b>	<b>(11,498)</b>	<b>(4,711)</b>	<b>(1,310)</b>
<b>Cash flows from financing activities:</b>			
Decrease in short term debt	(25,000)		
Proceeds from issuance of corporate bonds	25,000		
Proceeds from issuance of convertible bonds		30,150	
Dividends paid	(3,460)	(3,474)	(1,742)
Other	546	526	444
<b>Net cash provided by (used in) financing activities</b>	<b>(2,914)</b>	<b>27,202</b>	<b>(1,298)</b>

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Net effect of exchange rate changes on cash and cash equivalents	4,077	4,614	6,704
Net change in cash and cash equivalents	(12,550)	23,329	28,577
Cash and cash equivalents at beginning of year	58,218	45,668	68,997
Cash and cash equivalents at end of year	¥ 45,668	68,997	97,574
Supplemental data:			
Cash paid during the year for:			
Income taxes	¥ 1,519	2,711	1,486
Interest	87	140	137

See accompanying notes to consolidated financial statements.

F-9

**Table of Contents**

**ADVANTEST CORPORATION**

**AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements**

**(1) Description of Business and Summary of Significant Accounting Policies and Practices**

*(a) Description of Business*

The Company and its consolidated subsidiaries (collectively, Advantest ) manufacture and sell semiconductor and component test system products and mechatronics-related products such as test handlers and device interfaces. Advantest also engages in research and development activities and provides maintenance and support services associated with these products.

Description of the business by segment is as follows:

The semiconductor and component test system segment provides customers with test system products for the semiconductor industry and the electronic parts industry. Product lines provided in the semiconductor and component test system segment include test systems for SoC ( System-on-a-Chip ) semiconductors for non memory semiconductor devices and test systems for memory semiconductors for memory semiconductor devices.

The mechatronics system segment provides product lines such as test handlers, mechatronic-applied products for handling semiconductor devices, device interfaces that serve as interfaces with the devices that are measured and operations related to nano-technology products.

The services, support and others segment consists of comprehensive customer solutions provided in connection with the above segments, support services, equipment lease business and others.

*(b) Principles of Consolidation*

Advantest s consolidated financial statements include financial statements of the Company and its subsidiaries, all of which are wholly-owned. Investment in an affiliated company over which Advantest has the ability to exercise significant influence, but does not hold a controlling financial interest, is accounted for by the equity method. All significant intercompany balances and transactions have been eliminated in consolidation.

*(c) Cash Equivalents*

Cash equivalents consist of deposits and certificates of deposit with an original maturity of three months or less from the date of purchase. Advantest considers all highly liquid debt instruments with original maturities of three months or less to be cash equivalents.

*(d) Allowance for Doubtful Accounts*

Advantest recognizes an allowance for doubtful accounts to ensure that trade receivables are not overstated due to uncollectability, which represents Advantest's best estimate of the amount of probable credit losses in Advantest's existing trade receivables. An allowance for doubtful accounts is provided at an amount calculated based on historical write off experience and a specific allowance for estimated amounts considered to be uncollectable after reviewing individual factors such as the customer's current financial position, significant changes in the semiconductor industry, other information that is publicly available and the customer's credit worthiness.

*(e) Inventories*

Inventories are stated at the lower of cost or market. Cost is determined using the average cost method.

**Table of Contents**

**ADVANTEST CORPORATION**

**AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

*(f) Investment Securities*

Investment securities consist of marketable and non-marketable equity securities. Fair value is determined based on quoted market prices, projected discounted cash flow or other valuation techniques as appropriate.

Marketable Equity Securities

Advantest classifies its marketable equity securities as available-for-sale.

Available-for-sale securities are recorded at fair value. Unrealized gains and losses, net of the related tax effect, on available-for-sale securities are excluded from earnings and are reported as a component of accumulated other comprehensive income (loss) until realized. A decline in the fair value of any available-for-sale security below cost that is deemed to be other than temporary results in an impairment loss. The impairment loss is charged to earnings and a new cost basis for the security is established. Dividend and interest income are recognized when earned.

On a periodic basis, Advantest evaluates the available-for-sale securities for possible impairment. Factors considered in assessing whether an indication of other than temporary impairment exists include: the degree of change in ratio of market prices per share to book value per share at the date of evaluation compared to the acquisition date, the financial condition and prospects of each investee company, industry conditions in which the investee company operates, the period of time the fair value of an available-for-sale security has been below the cost basis of the investment and other relevant factors. Advantest generally has the intention and ability to retain available-for-sale securities which it determines that their impairment is not other than temporary for a period of time sufficient to allow for any anticipated recovery in market value. The impairment to be recognized is measured based on the amount by which the carrying amount of the investment exceeds the fair value of the investment.

The cost of a security sold or the amount reclassified out of accumulated other comprehensive income (loss) into earnings is determined by the average cost method.

Non-marketable Equity Securities

Non-marketable equity securities are carried at cost. On a periodic basis, Advantest evaluates these investments for possible impairment. Non-marketable equity securities that have impairment indicators were evaluated to determine whether the investments were impaired and the impairment, if any, is other than temporary. If the impairment is other than temporary, Advantest recognizes an impairment loss to reduce the carrying amount to the fair value and a new cost basis for the security is established.

*(g) Derivative Financial Instruments*

All derivative instruments in the consolidated balance sheets are stated at fair value. The accounting for changes in the fair value (that are, gains or losses) of a derivative instrument depends on the objective for holding such instrument and whether it meets the criteria for designation as a cash flow hedge or a fair value hedge. If certain conditions are met, entities may elect to designate a derivative instrument as a hedge of exposures to changes in fair values, cash flows, or foreign currencies.

If the hedged exposure is a fair value exposure, the gain or loss on the derivative instrument is recognized in earnings in the period of change together with the offsetting loss or gain on the hedged item attributable to the

**Table of Contents**

**ADVANTEST CORPORATION**

**AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

risk being hedged. If the hedged exposure is a cash flow exposure, the effective portion of the gain or loss on the derivative instrument is reported initially as a component of other comprehensive income (loss) and subsequently reclassified into earnings when the forecasted transaction affects earnings. Any amounts excluded from the assessment of hedge effectiveness as well as the ineffective portion of the gain or loss are reported in earnings immediately. If the derivative instrument is not designated as a hedge, the gain or loss is recognized in earnings in the period of change.

***(h) Property, Plant and Equipment***

Property, plant and equipment are stated at cost less accumulated depreciation.

Depreciation is computed principally using the straight-line method over estimated useful lives of the assets.

The depreciation period for major assets ranges from 15 years to 50 years for buildings, 4 years to 10 years for machinery and equipment, and 2 years to 5 years for tools, furniture and fixtures.

***(i) Goodwill and Intangible Assets***

Goodwill and intangible assets with indefinite useful lives are not amortized but are tested for impairment at least annually. Intangible assets with definite useful lives are amortized on a straight-line basis over their respective estimated useful lives and reviewed for impairment.

Business combinations are accounted for using the acquisition method. Advantest allocates the purchase price to the assets acquired and liabilities assumed based on the estimated fair values at the date of acquisition, including intangible assets that can be identified. The purchase price in excess of the fair value of the net assets is recorded as goodwill. Acquisition costs are expensed as incurred.

Intangible assets with definite useful lives are amortized on a straight-line basis over the estimated useful lives. The estimated useful lives of software are generally from 3 years to 5 years, customer relationships and developed technologies are 7 years and 4 years, respectively.

*(j) Impairment of Long-Lived Assets*

Advantest reviews impairment of long-lived assets including identifiable intangibles with definite useful lives whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. In such circumstances, if the carrying value of the asset is less than the estimated undiscounted cash flows expected to be generated by the asset or asset group, Advantest recognizes an impairment loss. The impairment loss recognized is the amount by which the carrying amount of the asset or asset group exceeds the fair value.

*(k) Accrued Warranty Expenses*

Advantest's products are generally subject to warranty, and Advantest provides an allowance for such estimated costs when product revenue is recognized. To provide for future repairs during warranty periods, estimated repair expenses over the warranty period are accrued based on the historical ratio of actual repair expenses to corresponding sales, and any facts and circumstances that occurred.



**Table of Contents**

**ADVANTEST CORPORATION  
AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

***(l) Convertible Bonds***

The ¥30,000 million zero coupon convertible bonds due 2019 (bonds with stock acquisition rights), which were issued in March 2014 contain embedded features such as conversion option. These embedded features have not been bifurcated for accounting purposes.

***(m) Accrued Pension and Severance Costs***

The Company and certain of its subsidiaries have retirement and severance defined benefit plans covering substantially all of their employees. Prior service benefit and cost, and actuarial gains and losses are recognized in accumulated other comprehensive income (loss) and are amortized using the straight-line method over the average remaining service period of active employees. The funded status, which is the difference between the fair value of plan assets and the projected benefit obligations, of pension plans is recognized in the consolidated balance sheet, with a corresponding adjustment to accumulated other comprehensive income (loss), net of tax. The adjustment to accumulated other comprehensive income (loss) represents the unrecognized actuarial loss and unrecognized prior service cost. These amounts will be subsequently recognized as net periodic benefit cost pursuant to Advantest's accounting policy for amortizing such amounts.

***(n) Revenue Recognition***

**General**

Advantest recognizes revenue when there is persuasive evidence of an arrangement, delivery has occurred or the services have been rendered, the sales price is fixed or determinable and collection of the related receivable is reasonably assured.

**Sales of Products**

Sales of products which require installation are recognized when the related installation is completed and other sales recognition criteria are met since the installation is essential to the functionality of the equipment. When customer acceptance is uncertain, revenue is deferred until customer acceptance has been received. When the final payment is subject to customer acceptance, a portion of revenue for the final payment is deferred until such acceptance is received.

Sales of products and components which do not require installation service by Advantest is recognized upon shipment if the terms of the sale are free on board (FOB) shipping point or upon delivery if the terms are FOB destination which coincide with the passage of title and risk of loss.

Long-term Service Contracts

Revenue from fixed-price, long-term service contracts is recognized on the straight-line basis over the contract term.

Leasing Income

Revenue from operating leases is primarily recognized on the straight-line basis over the lease term.

**Table of Contents**

**ADVANTEST CORPORATION**

**AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

**Multiple Deliverables**

Advantest's revenue recognition policies provide that, when a sales arrangement contains multiple elements, such as hardware and software products and services, Advantest allocates revenue to each element based on a selling price hierarchy and recognizes revenue when the criteria for revenue recognition have been met for each element. The selling price for a deliverable is based on its vendor specific objective evidence ( VSOE ), if available, third party evidence ( TPE ) if VSOE is not available, or estimated selling price if neither VSOE nor TPE is available.

***(o) Shipping and Handling Costs***

Shipping and handling costs totaled ¥1,564 million, ¥1,591 million and ¥1,884 million for the years ended March 31, 2013, 2014 and 2015, respectively, and are included in selling, general and administrative expenses in the consolidated statements of operations.

***(p) Research and Development Expenses***

Research and development costs are expensed as incurred.

***(q) Advertising Costs***

Advertising costs totaled ¥497 million, ¥341 million and ¥241 million for the years ended March 31, 2013, 2014 and 2015, respectively, and are expensed as incurred.

***(r) Stock-Based Compensation***

Advantest applies the fair-valued-based method of accounting for stock-based compensation and recognizes stock-based compensation expense in the consolidated statements of operations. The cost of employee services received in exchange for an award of equity instruments is measured based on the grant-date fair value of the stock options granted to employees. The cost is recognized on the straight line basis over the period

during which an employee is required to provide service in exchange for the award. The Black Scholes pricing model is used to estimate the value of stock options.

Expected dividend yield is determined by the Company's dividend ratio of the past and other associated factors. Risk free interest rate is determined by Japanese government bond yield for the period corresponding to expected life. Expected volatility is determined by historical volatility and trend of the Company's share prices, and other associated factors. Expected life is determined by the Company's option exercise history, post vesting employment termination behavior for similar grants, and other pertinent factors.

*(s) Income Taxes*

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases, and operating loss carryforwards and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. Advantest records a valuation allowance to reduce the deferred tax assets to the amount that is more likely than not to be realized.

**Table of Contents**

**ADVANTEST CORPORATION**

**AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

Advantest establishes reserves for uncertain tax positions when it is more likely than not, based on technical merits, that the tax positions will be sustained upon examination by the tax authorities. Benefits from tax positions that meet the more-likely-than-not recognition threshold are measured at the largest amount of benefit that is greater than 50 percent likelihood of being realized upon settlement. Advantest recognizes interest and penalty accruals related to unrecognized tax benefits in income taxes in the consolidated statements of operations.

***(t) Net Income (Loss) per Share***

Basic net income (loss) per share is calculated by dividing net income (loss) by the weighted average number of shares outstanding during the year. Diluted net income per share reflects the maximum possible dilution from conversion, exercise, or contingent issuance of securities. All potentially dilutive securities are excluded from the calculation in a situation where there is a net loss attributable to Advantest's stockholders.

***(u) Foreign Financial Statements***

The financial statements of foreign operations whose functional currency is a local currency are translated into Japanese Yen. Assets and liabilities are translated at the period-end exchange rates and revenues and expenses are translated at the average exchange rate for the period. Resulting translation adjustments are shown as a component of other comprehensive income (loss).

The financial statements of foreign operations whose functional currency is Japanese Yen are remeasured into Japanese Yen. All exchange gains and losses from remeasurement of monetary assets and liabilities denominated in the local currency are included in other income (expense) for the period in which the remeasurement is made.

***(v) Foreign Currency Transactions***

Assets and liabilities denominated in foreign currencies at the balance sheet date are translated by using the applicable current rate prevailing at that date. All revenue and expenses associated with foreign currencies are translated by using the rate of exchange prevailing when such transactions occur. Those gains (losses) are included in other income (expense) in the accompanying consolidated statements of operations.

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Foreign exchange gains (losses) were (¥1,427) million, (¥655) million and ¥3,205 million for the years ended March 31, 2013, 2014 and 2015, respectively.

### *(w) Use of Estimates*

Management of Advantest has made a number of estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the periods to prepare these consolidated financial statements in conformity with accounting principles generally accepted in the United States ( U.S. GAAP ). Significant items subject to such estimates and assumptions include valuation of trade receivables, inventories, goodwill, long-lived assets and deferred tax assets, various accruals such as accrued warranty expenses, and assets and obligations related to employees retirement and severance plans. Actual results could differ from those estimates.

F-15

**Table of Contents**

**ADVANTEST CORPORATION**  
**AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

**(x) New Accounting Standards**

In May 2014, the FASB issued the accounting standard for revenue from contracts with customers. This standard supersedes virtually all existing revenue recognition requirements under U.S. GAAP and requires an entity to apply the five steps to recognize revenue from contracts with customers unless the contracts are in the scope of other U.S. GAAP requirements. Additionally, an entity should disclose quantitatively and qualitatively sufficient information including contract with customers, significant judgments, and assets recognized from the costs to obtain or fulfill a contract. The entity should apply the amendments in this standard using one of the following two methods; retrospectively to each prior reporting period presented or retrospectively with the cumulative effect of initially applying this standard recognized at the date of the initial application. The standard is effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. Early application is not permitted. The standard is required to be adopted by Advantest in the first quarter beginning April 1, 2017. Advantest is currently evaluating the effect that this adoption will have on its consolidated results of operations and financial condition.

**(y) Reclassifications**

Certain reclassifications have been made to the prior years consolidated financial statements to conform to the current year presentation.

**(2) Trade Receivables**

Trade receivables at March 31, 2014 and 2015 were as follows:

	Yen (Millions)	
	2014	2015
Notes	¥ 1,448	1,078
Accounts	19,084	23,975
	20,532	25,053
Less allowance for doubtful accounts	128	93
	¥ 20,404	24,960

**(3) Allowance for Doubtful Accounts**

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Changes in the allowance for doubtful accounts for the years ended March 31, 2013, 2014 and 2015 were as follows:

	Yen (Millions)		
	2013	2014	2015
Balance at beginning of year	¥ 75	54	128
Provision for (reversal of) allowance	(13)	74	(35)
Amounts written off	(8)	0	
Balance at end of year	¥ 54	128	93

F-16



**Table of Contents**

**ADVANTEST CORPORATION  
AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

**(4) Inventories**

Inventories at March 31, 2014 and 2015 were composed of the following:

	Yen (Millions)	
	2014	2015
Finished goods	¥ 6,509	12,287
Work in process	11,467	12,999
Raw materials and supplies	12,224	11,924
	¥ 30,200	37,210

**(5) Property, Plant and Equipment**

Property, plant and equipment at March 31, 2014 and 2015 were composed of the following:

	Yen (Millions)	
	2014	2015
Land	¥ 14,822	14,788
Buildings	31,304	32,392
Machinery and equipment	22,088	21,663
Tools, furniture and fixtures	15,444	15,065
Construction in progress	1,099	139
	84,757	84,047
Less accumulated depreciation	44,832	45,567
	¥ 39,925	38,480

Depreciation expense was ¥5,778 million, ¥6,106 million and ¥4,210 million for the years ended March 31, 2013, 2014 and 2015, respectively.

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During the year ended March 31, 2014, as a result of lower than expected future cash flows and changes in the business environment including a larger-than-expected contraction in the semiconductor test equipment market, chiefly in the smartphone semiconductor test space, Advantest recognized impairment losses of ¥1,099 million and ¥497 million in its semiconductor and component test system segment and its mechatronics system segment, respectively. The total impairment loss of ¥1,596 million was included in cost of sales and impairment charge in the accompanying consolidated statements of operations.

During the year ended March 31, 2015, Advantest determined that the carrying amount of certain long-lived assets is not recoverable, and recognized an impairment loss of ¥211 million. The impairment loss was included in impairment charge in the accompanying consolidated statements of operations.

F-17

**Table of Contents**

**ADVANTEST CORPORATION  
AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

**(6) Goodwill and Intangible Assets**

The components of intangible assets excluding goodwill at March 31, 2014 and 2015 were as follows:

	Yen (Millions)			
	2014	2015	2014	2015
	Gross carrying amount	Accumulated amortization	Gross carrying amount	Accumulated amortization
<b>Intangible assets subject to amortization:</b>				
Software	¥ 1,623	852	¥ 2,185	1,128
Customer relationships	1,184	482	1,382	768
Developed technologies			901	225
Other	640	336	981	368
	3,447	1,670	5,449	2,489
<b>Intangible assets not subject to amortization:</b>				
In-process technologies	1,544		901	
Other	224		224	
	1,768		1,125	
<b>Intangible assets:</b>				
Balance at end of year	¥ 5,215	1,670	¥ 6,574	2,489

Aggregate amortization expense for the years ended March 31, 2013, 2014 and 2015 was ¥2,285 million, ¥2,162 million and ¥849 million, respectively. Estimated amortization expense for the next five years ending March 31 is ¥921 million in 2016, ¥867 million in 2017, ¥779 million in 2018, ¥315 million in 2019, and ¥220 million in 2020, respectively.

During the year ended March 31, 2014, as a result of lower than expected future cash flows and changes in the business environment including a larger-than-expected contraction in the semiconductor test equipment market, chiefly in the smartphone semiconductor test space, Advantest recognized impairment losses of ¥11,671 million and ¥228 million in its semiconductor and component test system segment and its mechatronics system segment, respectively. The total impairment loss of ¥11,899 million was included in cost of sales and impairment charge in the accompanying consolidated statements of operations.

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Changes in the carrying amount of goodwill for the years ended March 31, 2014 and 2015 were as follows:

	Yen (Millions) 2014			
	Semiconductor and Component Test System Business	Mechatronics System Business	Services, Support and Others	Total
Balance at beginning of year	¥ 24,980		16,690	41,670
Acquisition of subsidiary			1,252	1,252
Translation adjustments	2,295		1,629	3,924
Balance at end of year	27,275		19,571	46,846

F-18

**Table of Contents**

**ADVANTEST CORPORATION**  
**AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

	Yen (Millions)			Total
	Semiconductor and Component Test System Business	2015	Mechatronics System Business	
Balance at beginning of year	¥ 27,275		19,571	46,846
Translation adjustments	4,464		3,280	7,744
Balance at end of year	31,739		22,851	54,590

Advantest performed its annual impairment test for goodwill at the reporting unit level and identified no impairments at March 31, 2013, 2014 and 2015.

**(7) Investment Securities**

Marketable equity securities are classified as available-for-sale securities. The acquisition cost, gross unrealized gains, gross unrealized losses and fair value at March 31, 2014 and 2015 were as follows:

	Yen (Millions)			Fair value
	Acquisition cost	2014	Gross unrealized gains	
Noncurrent:				
Available-for-sale:				
Equity securities	¥ 2,055	1,244	27	3,272

	Yen (Millions)			Fair value
	Acquisition cost	2015	Gross unrealized gains	
Noncurrent:				
Available-for-sale:				
Equity securities	¥ 987	786		1,773

Equity securities consist primarily of stocks issued by Japanese listed companies.

Proceeds from the sale of available-for-sale securities and gross realized gains on available-for-sale securities for the year ended March 31, 2013 were ¥425 million and ¥388 million. No losses were realized on the sale of available-for-sale securities for the year ended March 31, 2013. Proceeds from the sale of available-for-sale securities and gross realized gains on available-for-sale securities for the year ended March 31, 2014 were ¥2,482 million and ¥1,396 million. No losses were realized on the sale of available-for-sale securities for the year ended March 31, 2014. Proceeds from the sale of available-for-sale securities and gross realized gains on available-for-sale securities for the year ended March 31, 2015 were ¥1,781 million and ¥750 million. No losses were realized on the sale of available-for-sale securities for the year ended March 31, 2015.

**Table of Contents**

**ADVANTEST CORPORATION**  
**AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

For the years ended March 31, 2013, Advantest recognized impairment losses of ¥388 million, on available-for-sale securities, which were considered other-than-temporarily impaired and wrote them down to the fair value. There were no impairment losses on available-for-sale securities, which were not considered other-than-temporarily impaired for the years ended March 31, 2014 and 2015, respectively.

Gross unrealized losses on available-for-sale securities and the fair value of the related securities, aggregated by length of time that individual securities have been in a continuous unrealized loss position, at March 31, 2014 and 2015, were as follows:

	Yen (Millions)			
	2014			
	Less than 12 months		12 months or longer	
	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses
Noncurrent:				
Available-for-sale:				
Equity securities	¥ 289	27		

	Yen (Millions)			
	2015			
	Less than 12 months		12 months or longer	
	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses
Noncurrent:				
Available-for-sale:				
Equity securities	¥			

Advantest maintains non-marketable equity securities, which are recorded at cost. The carrying amounts of non-marketable equity securities were ¥469 million and ¥476 million at March 31, 2014 and 2015, respectively. Advantest had not estimated the fair value of other non-marketable equity securities aggregating ¥469 million and ¥476 million at March 31, 2014 and 2015, respectively, since it was not practicable to estimate the fair value of the investments due to the lack of readily determinable fair values and difficulty in estimating fair value without incurring excessive cost. Non-marketable equity securities that had impairment indicators were evaluated to determine whether the investments were impaired and the impairment, if any, was other than temporary. For the year ended March 31, 2013, non-marketable equity securities with a purchase cost of ¥20 million was written down to their estimated fair values of ¥8 million, resulting in other-than-temporary impairment charges of ¥12 million, which were included in impairment losses on investment securities in the accompanying consolidated statements of operations. No impairment indicators were recognized and, accordingly, no impairment losses were recorded on non-marketable equity securities for the years ended March 31, 2014 and 2015, respectively.

**(8) Derivative Financial Instruments**

Advantest uses derivative instruments primarily to manage exposures to foreign currency. The primary objective in holding derivatives is to reduce the volatility of earnings and cash flows associated with changes in foreign currency. The instruments are not designated for trading or speculative purposes. Derivative financial instruments contain an element of risk in the event the counterparties are unable to meet the terms of the

F-20



**Table of Contents**

**ADVANTEST CORPORATION  
AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

agreements. However, Advantest minimizes risk exposure by limiting the counterparties to major international banks and financial institutions meeting established credit guidelines. Management of Advantest does not expect any counterparty to default on its obligations and, therefore, does not expect to incur any losses due to counterparty default on its obligations. Advantest generally does not require or place collateral for these derivative financial instruments.

Advantest recognizes derivative instruments as either assets or liabilities on the consolidated balance sheet at fair value. Changes in fair value of the derivatives are recorded as other income (expense).

***Derivatives not designated as hedging instruments***

Derivatives not designated as hedging instruments consist primarily of foreign exchange forward contracts to reduce Advantest's risk associated with exchange rate fluctuations, as gains and losses on these contracts are intended to offset exchange losses and gains on underlying exposures. Changes in fair value of foreign exchange contracts are recognized in earnings under the caption of other income (expense).

Advantest had foreign exchange contracts to exchange currencies among Japanese yen, US dollar and Euro during the years ended March 31, 2014 and 2015. However, there were no outstanding foreign exchange contracts and balances on the consolidated balance sheet at March 31, 2014 and 2015.

***Effect of derivative instruments on the consolidated statements of operations***

**Derivatives not designated as hedging instruments**

The effects of derivatives not designated as hedging instruments on the consolidated statements of operations for the years ended March 31, 2013, 2014 and 2015 were as follows:

	Yen (Millions)
Location of gain (loss) recognized in income on derivatives	Amount of gain (loss) recognized in income on derivatives

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		2013	2014	2015
Foreign exchange contracts	Other income (expense)	¥ (96)	96	19

F-21

**Table of Contents**

**ADVANTEST CORPORATION  
AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

**(9) Fair Value Measurement****Disclosure about the fair value of Financial Instruments**

The following table presents the carrying amounts and estimated fair values of Advantest's financial instruments at March 31, 2014 and 2015. Fair value estimates are made at a specific point in time based on relevant market information and information about the financial instrument. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

	Yen (Millions)			
	2014		2015	
	Carrying amount	Fair value	Carrying amount	Fair value
<b>Financial assets:</b>				
<b>Investment securities</b>				
Available-for-sale securities	¥ 3,272	3,272	¥ 1,773	1,773
<b>Financial liabilities:</b>				
<b>Corporate bonds (Including current portion)</b>				
Convertible bonds	25,000	24,975	25,000	25,024
	30,149	31,518	30,119	33,555

The carrying amounts of available-for-sale securities are included in the consolidated balance sheets under investment securities.

The following methods and assumptions are used to estimate the fair value of each class of financial instruments:

*Cash and cash equivalents, trade receivables and trade accounts payable:* The carrying amounts approximate fair value because of the short maturity of these instruments.

*Available-for-sale securities:* The fair values of available-for-sale equity securities are based on quoted market prices at the reporting date for those investments.

*Corporate bonds (including current portion) and convertible bonds:* The fair values of corporate bonds (including current portion) and convertible bonds are estimated using quoted market prices, and are classified as Level 2.

Fair Value Hierarchy

U.S. GAAP defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. Additionally the inputs to valuation techniques used to measure fair value are prioritized into the following three levels:

*Level 1* Quoted prices (unadjusted) in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

*Level 2* Observable inputs other than quoted prices included within Level 1 for the asset or liability, either directly or indirectly.

*Level 3* Unobservable inputs for the asset or liability.

**Table of Contents**

**ADVANTEST CORPORATION  
AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

**Assets / Liabilities Measured at Fair Value on a Recurring Basis**

As of March 31, 2014 and 2015, carrying amounts of assets and liabilities that were measured at fair value on a recurring basis by level were as follows:

	Yen (Millions)			
	Fair Value Measurements at March 31, 2014			
	Total	Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets				
Available-for-sale equity securities	¥ 3,272	3,272		
Total assets measured at fair value	3,272	3,272		

	Yen (Millions)			
	Fair Value Measurements at March 31, 2015			
	Total	Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets				
Available-for-sale equity securities	¥ 1,773	1,773		
Total assets measured at fair value	1,773	1,773		

Adjustments to fair value of available-for-sale equity securities are recorded as an increase or decrease, net of tax, in accumulated other comprehensive income (loss) except where losses are considered to be other than temporary, in which case the losses are recorded in impairment losses on investment securities.

**Assets / Liabilities Measured at Fair Value on a Nonrecurring Basis**

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As of March 31, 2014 and 2015, carrying amounts of assets and liabilities, which were measured at fair value on a nonrecurring basis by level during the years ended March 31, 2014 and 2015, were as follows:

	Yen (Millions)			Total gains (losses) for the year ended March 31, 2014
	Total	Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	
Assets				
Property, plant and equipment	¥			(1,596)
Intangible assets				(11,899)
Total assets measured at fair value				(13,495)

**Table of Contents**

**ADVANTEST CORPORATION**  
**AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

	Total	Yen (Millions)			Total gains (losses) for the year ended March 31, 2015
		Fair Value Measurements at March 31, 2015			
		Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Assets					
Assets held for sale	¥ 122			122	(211)
Total assets measured at fair value	122			122	(211)

The fair value of the assets held for sale was determined based on a third-party appraisal using similar assets and sales. The property, plant and equipment and the intangible assets are valued using the income approaches based on present value of expected future cash flows. The fair value is classified as Level 3 because significant unobservable inputs were involved in the fair value measurements.

**(10) Leases Lessor**

Advantest provides leases that enable its customers to use its semiconductor test systems. All leases are classified as operating leases. Lease terms range from 1 year to 5 years, and certain of the lease agreements are cancelable. The gross amount of machinery and equipment and the related accumulated depreciation under operating leases as of March 31, 2014 and 2015 were as follows:

	Yen (Millions)	
	2014	2015
Machinery and equipment	¥ 8,354	6,789
Less accumulated depreciation	6,661	5,796
	¥ 1,693	993

Depreciation of machinery and equipment held under operating leases is included with depreciation expense. These assets are included in property, plant and equipment.

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Future minimum lease income under noncancelable operating leases as of March 31, 2015 is as follows:

<b>Year ending March 31</b>	<b>Yen (Millions)</b>
2016	¥ 425
2017	65
2018	0
2019	
2020	
Thereafter	
<b>Total minimum lease income</b>	<b>¥ 490</b>

F-24



**Table of Contents**

**ADVANTEST CORPORATION  
AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

**(11) Leases Lessee**

Advantest has several noncancelable operating leases, primarily for office space and office equipment. Rent expense, including rental payments for cancelable leases, for the years ended March 31, 2013, 2014 and 2015 was ¥1,800 million, ¥2,039 million and ¥2,108 million, respectively.

Future minimum lease payments under noncancelable operating leases (with initial or remaining lease terms in excess of one year) as of March 31, 2015 are as follows:

Year ending March 31	Yen (Millions)
2016	¥ 1,147
2017	945
2018	856
2019	719
2020	635
Thereafter	1,552
	5,854
Less sublease income to be received in the future under noncancelable subleases	382
Net minimum lease payments	¥ 5,472

**(12) Corporate Bonds and Convertible Bonds**

The carrying values of corporate bonds and convertible bonds at March 31, 2014 and 2015 were as follows:

	Yen (Millions)	
	2014	2015
Unsecured 0.416% bonds, due May 25, 2015	¥ 10,000	10,000
Unsecured 0.606% bonds, due May 25, 2017	¥ 15,000	15,000
Corporate bonds	¥ 25,000	25,000

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Unsecured zero coupon convertible bonds, due March 14, 2019	¥ 30,000	30,000
Add unamortized premium	¥ 149	119
Convertible bonds	¥ 30,149	30,119

The unsecured bonds, due May 25, 2015 has been repaid in full as scheduled.

In March 2014, the Company issued ¥30,000 million zero coupon convertible bonds due 2019 (the "Zero Coupon Convertible Bonds"). The bondholders are entitled to stock acquisition rights effective from April 1, 2014 to February 28, 2019. The initial conversion price is ¥1,655 per common share. Aside from the standard anti-dilution provisions, the conversion price is reduced for a certain period before an early redemption is triggered upon the occurrence of certain corporate events including a merger, corporate split, delisting and squeeze-out event. The reduced amount of the conversion price will be determined by a formula which is based on the effective date of the reduction and the Company's common stock price. The reduced conversion price ranges from ¥1,123 to ¥1,655 per common share. The conversion price is also adjusted for dividends in excess of 15 yen per common share per fiscal year. The bondholders may require the Company to redeem the Zero Coupon Convertible Bonds, on or after a reduction in the conversion price is triggered, at 100.0% of its principal amount,

F-25

**Table of Contents****ADVANTEST CORPORATION****AND SUBSIDIARIES****Notes to Consolidated Financial Statements (Continued)**

together with a redemption premium which begins at 3.0% of the principal amount and ends at zero, amortized on a straight-line basis over the term of the Zero Coupon Convertible Bonds. In addition, the Company has the option to redeem all of the Zero Coupon Convertible Bonds outstanding at 100.0% of the principal amount, if less than 10.0% of the original issuance is outstanding.

The combined aggregate amounts of maturities for corporate bonds and convertible bonds as of March 31, 2015, by year payable, were as follows:

<b>Year ending March 31</b>	<b>Yen (Millions)</b>
2016	10,000
2017	
2018	15,000
2019	30,000
Thereafter	
<b>Total</b>	<b>¥ 55,000</b>

**(13) Income Taxes**

The components of income (loss) before income taxes and equity in earnings (loss) of affiliated company and provision (benefit) for income taxes as shown in the consolidated statements of operations were as follows:

	<b>2013</b>	<b>Yen (Millions) 2014</b>	<b>2015</b>
<b>Income (loss) before income taxes and equity in earnings (loss) of affiliated company:</b>			
The Company and domestic subsidiaries	¥ (16,721)	(29,581)	(4,516)
Foreign subsidiaries	15,428	(5,920)	23,375
	¥ (1,293)	(35,501)	18,859

	<b>2013</b>	<b>Yen (Millions) 2014</b>	<b>2015</b>
<b>Provision (benefit) for income taxes:</b>			
Current:			

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The Company and domestic subsidiaries	¥ 411	248	343
Foreign subsidiaries	1,243	2,027	2,521
Deferred:			
The Company and domestic subsidiaries	(272)	545	(60)
Foreign subsidiaries	1,111	(2,759)	3,107
	¥ 2,493	61	5,911

The Company and its domestic subsidiaries are subject to a number of income taxes, which in the aggregate resulted in statutory income tax rates of 37.8%, 37.7% and 35.4% for the years ended March 31, 2013, 2014 and 2015, respectively.

Following the promulgation on March 31, 2015 of Act for Partial Amendment of the Income Tax Act, etc. (Act No. 9 of 2015), the effective statutory tax rate used to measure deferred tax assets and liabilities was

**Table of Contents**

**ADVANTEST CORPORATION**  
**AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

changed from 35.4% to 32.8% for temporary differences expected to be realized or settled in the fiscal year beginning on April 1, 2015 and to 32.0% for temporary differences expected to be realized or settled in the fiscal year beginning on and after April 1, 2016.

A reconciliation of the Japanese statutory income tax rate and the effective income tax rate as a percentage of income before income taxes was as follows:

	2013	2014	2015
Statutory rates for expense (benefit)	(37.8)%	(37.7)%	35.4%
Effects on income taxes resulting from:			
Earnings of foreign subsidiaries taxed at different rates from the statutory rate in Japan	(319.8)	8.6	(19.4)
Tax credits	(176.5)	15.8	9.4
Expenses not deductible for tax purposes	11.3	0.5	4.3
Expiration of stock options	16.6	0.1	0.1
Undistributed earnings of foreign subsidiaries	(6.0)	0.2	(0.4)
Change in valuation allowance	704.3	10.5	(29.0)
Effect of enacted changes in tax laws and rates on Japanese tax		3.7	28.9
Other, net	0.7	(1.5)	2.0
	192.8%	0.2%	31.3%

The tax effects of temporary differences that gave rise to significant portions of the deferred tax assets and deferred tax liabilities at March 31, 2014 and 2015 were presented below.

	Yen (Millions)	
	2014	2015
Deferred tax assets:		
Inventories	¥ 3,708	3,090
Accrued warranty expenses	474	497
Accrued pension and severance costs	9,455	10,817
Accrued expenses	1,001	1,823
Research and development expenses capitalized for tax purposes	2,381	2,554
Operating loss carryforwards	49,097	40,378
Property, plant and equipment	3,614	2,906
Tax credits	2,368	522
Other	1,924	2,531
Total gross deferred tax assets	74,022	65,118
Less valuation allowance	(62,834)	(55,522)

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Net deferred tax assets	11,188	9,596
Deferred tax liabilities:		
Intangible assets	(567)	(420)
Net unrealized gains on marketable securities	(316)	(143)
Undistributed earnings of foreign subsidiaries	(769)	(686)
Other	(157)	(157)
Total gross deferred tax liabilities	(1,809)	(1,406)
Net deferred tax assets (liabilities)	¥ 9,379	8,190

F-27

**Table of Contents****ADVANTEST CORPORATION****AND SUBSIDIARIES****Notes to Consolidated Financial Statements (Continued)**

Management of Advantest intends to reinvest undistributed earnings of the Company's certain foreign subsidiaries for an indefinite period of time. As a result, no deferred tax liabilities has been recognized on undistributed earnings of these subsidiaries not expected to be remitted in the foreseeable future, aggregating ¥13,049 million and ¥14,506 million at March 31, 2014 and 2015, respectively. Deferred tax liabilities will be recognized when Advantest expects that it will realize those undistributed earnings in a taxable manner, such as through receipt of dividends or sale of the investments. The related deferred tax liability would have been ¥1,922 million and ¥2,069 million at March 31, 2014 and 2015, respectively.

Included in other current assets and other assets were deferred tax assets of ¥10,247 million and ¥8,641 million at March 31, 2014 and 2015, respectively.

Included in other current liabilities and other liabilities were deferred tax liabilities of ¥868 million and ¥451 million at March 31, 2014 and 2015, respectively.

At March 31, 2015, Advantest had total net operating loss carry forwards for income tax purposes of ¥125,470 million which are available to reduce future taxable income. Net operating loss carry forwards of ¥122,193 million attributable to the Company and domestic subsidiaries in Japan will expire during the years ending March 31, 2017 through 2023. The remaining other net operating loss carry forwards of ¥3,277 million will expire predominately during the years ending March 31, 2033. Net operating loss carryforwards utilized during the years ended March 31, 2013, 2014 and 2015 were ¥14,728 million, ¥2,712 million and ¥23,579 million, respectively.

In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities, projected future taxable income, and tax planning strategies in making this assessment. Based upon projections for future taxable income including management's expectations of future semiconductor market and semiconductor and component test systems market prospects over the periods in which the deferred tax assets are deductible and other factors, management believes it is more likely than not that Advantest will realize the benefits of these deductible tax differences, net of valuation allowance.

The changes in valuation allowance for the years ended March 31 were as follows:

	Yen (Millions)		
	2013	2014	2015
Balance at beginning of year	¥ 50,188	59,072	62,834
Additions	8,884	3,762	

Reductions			7,312
Balance at end of year	¥ 59,072	62,834	55,522

For the year ended March 31, 2013 and 2014, valuation allowance increased primarily due to an increase in net operating loss carryforwards.

For the year ended March 31, 2015, valuation allowance decreased primarily due to a change of the effective statutory tax rate used to measure deferred tax assets in Japan.



**Table of Contents**

**ADVANTEST CORPORATION**  
**AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

The management believes the amount of the deferred tax assets, net of valuation allowance were considered realizable.

However, the amount of the deferred tax assets considered realizable could be changed in the future if estimates of future taxable income are revised. This could result in the significant impact on the Company's consolidated financial position and results of operations.

Unrecognized tax benefits for the years ended March 31, 2013, 2014 and 2015 were as follows:

	Yen (Millions)		
	2013	2014	2015
Balance at beginning of year	¥ 1,484	1,418	1,352
Increase for tax positions of previous years	84	84	(9)
Increase for tax positions of current year	0	0	28
Settlements	(58)	0	0
Lapse of the applicable statute of limitations	(248)	(274)	(246)
Translation adjustments	156	124	160
<b>Balance at end of year</b>	<b>1,418</b>	<b>1,352</b>	<b>1,285</b>

Although Advantest believes its estimates and assumptions of unrecognized tax benefits are reasonable, uncertainty regarding the final determination of tax audits, settlements and any related litigation could affect the effective tax rate in the future periods. The total amount of unrecognized tax benefits that would reduce the effective tax rate, if recognized, is ¥1,285 million at March 31, 2015. As of March 31, 2015, Advantest does not expect changes in its tax positions that would significantly increase or decrease unrecognized tax benefits within next 12 months. Both interest and penalties accrued are included in other liabilities in the accompanying consolidated balance sheets, and both interest and penalties are included in the income tax provision in the accompanying consolidated statements of operations are immaterial.

Advantest files income tax returns in Japan and various foreign tax jurisdictions. As of March 31, 2015, Advantest open tax years are from 2007 in Japan, 2014 in Taiwan, and 2008 in the United States.

**Table of Contents**

**ADVANTEST CORPORATION  
AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

**(14) Other Comprehensive Income (Loss)**

The accumulated balances for each classification of other comprehensive income (loss), net of tax, for the years ended March 31, 2013, 2014 and 2015 were as follows:

	Yen (Millions)			
	Foreign currency translation adjustments	Net unrealized gains (losses) on investment securities	Pension related adjustment	Accumulated other comprehensive income (loss)
Balance at March 31, 2012	¥ (13,316)	1,375	(10,633)	(22,574)
Change during the year	17,250	165	(2,251)	15,164
Reclassification adjustments		9	472	481
	17,250	174	(1,779)	15,645
Balance at March 31, 2013	¥ 3,934	1,549	(12,412)	(6,929)
Change during the year	12,555	260	(603)	12,212
Reclassification adjustments		(902)	945	43
	12,555	(642)	342	12,255
Balance at March 31, 2014	¥ 16,489	907	(12,070)	5,326
Change during the year	17,474	229	(5,095)	12,608
Reclassification adjustments		(495)	948	453
	17,474	(266)	(4,147)	13,061
Balance at March 31, 2015	¥ 33,963	641	(16,217)	18,387

**Table of Contents**

**ADVANTEST CORPORATION**  
**AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

The related tax effects allocated to each component of other comprehensive income (loss) for the years ended March 31, 2013, 2014 and 2015 were as follows:

	Before-tax amount	Yen (Millions) Tax (expense) or benefit	Net-of-tax amount
<b>Year ended March 31, 2013:</b>			
Foreign currency translation adjustments	¥ 17,250		17,250
Net unrealized gains (losses) on securities:			
Net unrealized gains (losses) arising during the year	321	(156)	165
Less reclassification adjustments for net gains (losses) realized in earnings	(1)	10	9
Net unrealized gains (losses)	320	(146)	174
Pension related adjustment	(1,908)	129	(1,779)
Other comprehensive income (loss)	¥ 15,662	(17)	15,645
<b>Year ended March 31, 2014:</b>			
Foreign currency translation adjustments	¥ 12,555		12,555
Net unrealized gains (losses) on securities:			
Net unrealized gains (losses) arising during the year	361	(101)	260
Less reclassification adjustments for net gains (losses) realized in earnings	(1,396)	494	(902)
Net unrealized gains (losses)	(1,035)	393	(642)
Pension related adjustment	165	177	342
Other comprehensive income (loss)	¥ 11,685	570	12,255
<b>Year ended March 31, 2015:</b>			
Foreign currency translation adjustments	¥ 17,474		17,474
Net unrealized gains (losses) on securities:			
Net unrealized gains (losses) arising during the year	282	(53)	229
Less reclassification adjustments for net gains (losses) realized in earnings	(750)	255	(495)
Net unrealized gains (losses)	(468)	202	(266)
Pension related adjustment	(5,995)	1,848	(4,147)
Other comprehensive income (loss)	¥ 11,011	2,050	13,061

**Table of Contents**

**ADVANTEST CORPORATION**  
**AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

Reclassifications out of accumulated other comprehensive income (loss) for the year ended March 31, 2014 and 2015 were as follow:

	Yen (Millions)		Affected line items in consolidated statements of operations
	Year ended March 31, 2014	Year ended March 31, 2015	
Unrealized gains and losses on investment securities	¥ (1,396)	(750)	Other income (expense): Other, net
	494	255	Income taxes
	(902)	(495)	Net income (loss)
Pension liability adjustments			
Amortization of actuarial loss	1,264	1,276	(2)
Amortization of prior service cost	(168)	(168)	(2)
	(151)	(160)	Income taxes
	945	948	Net income
Total amount reclassified, net of tax	¥ 43	453	

- (1) Amounts in parentheses indicate a gain in the consolidated statements of operations.  
(2) The accumulated other comprehensive income components are included in the computation of net periodic pension cost (see note 16 for additional details).

**(15) Stock-Based Compensation**

Advantest has stock-based compensation plans using stock options as incentive plans for directors, executive officers, corporate auditors and selected employees. Stock options have been issued to directors, executive officers, corporate auditors and certain employees of the Company and its subsidiaries under stock option plans approved by the Board of Directors. Options were generally granted with an exercise prices of per share that were equal to the higher of (1) 1.05 times the average price of the Company's common shares of the preceding month on the date of grant and (2) the closing price of the Company's common shares traded on the Tokyo Stock Exchange on the date of grant. The options have an exercise period of 4 years.

In connection with the acquisition of Verigy, the Company assumed the stock options previously granted to Verigy directors and employees. Therefore, replacement options were granted for all 89 types of stock options arrangements previously granted to the directors and employees of

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Verigy and its subsidiaries under a stock option plan approved by the Board of Directors of Advantest. The terms and conditions of the granted options are substantially the same as those for the Verigy stock options. The number of granted shares totaled 2,387,046. Options were granted with exercise prices from ¥942 to ¥4,177 per share. All options are exercisable from July 20, 2011. The options have expiration dates from July 29, 2011 to January 31, 2018.

The exercise price of the stock options is subject to adjustment, if there is a stock split or consolidation of shares, or if new shares are issued or treasury stocks are sold at a price that is less than the market price.

F-32

**Table of Contents**

**ADVANTEST CORPORATION**  
**AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

Stock option activity during the years ended March 31, 2013, 2014 and 2015 was as follows:

	2013		2014		2015	
	Number of shares	Weighted average exercise price	Number of shares	Weighted average exercise price	Number of shares	Weighted average exercise price
Outstanding at beginning of year	4,888,206	¥ 1,616	5,704,699	¥ 1,418	7,094,339	¥ 1,523
Granted	2,521,000	1,207	2,763,000	1,669		
Exercised	(522,297)	880	(406,318)	1,237	(377,903)	1,202
Expired	(592,354)	2,590	(669,605)	2,056	(620,460)	1,619
Forfeited	(589,856)	1,461	(297,437)	2,090	(319,907)	2,033
Outstanding at end of year	5,704,699	1,418	7,094,339	1,523	5,776,069	1,536
Exercisable at end of year	3,222,699	¥ 1,580	4,442,339	¥ 1,437	5,776,069	¥ 1,536

Stock based compensation expense recognized was ¥861 million and ¥1,283 million, which was included in selling, general and administrative expenses for the years ended March 31, 2013 and 2014, respectively. The recognized tax benefits were ¥235 million and ¥324 million for the years ended March 31, 2013 and 2014, respectively. No stock based compensation expense was recognized for the year ended March 31, 2015. As of March 31, 2013, 2014 and 2015, a valuation allowance was recorded against substantially all related deferred tax assets.

The weighted average fair value per share for stock options that were granted during the years ended March 31, 2013 and 2014 were ¥347 and ¥460, respectively. These figures were calculated based on the Black Scholes option pricing model by using the following weighted average estimates:

	2013	2014	2015
Expected dividend yield	1.1%	1.1%	%
Risk free interest rate	0.1%	0.2%	%
Volatility	50.7%	44.7%	%
Expected life	3.9 years	2.8 years	years

Cash proceeds from options exercised for the years ended March 31, 2013, 2014 and 2015 was ¥472 million, ¥494 million, and ¥453 million, respectively. The total fair value of shares vested during the years ended March 31, 2013, 2014 and 2015 was ¥583 million, ¥861 million and ¥1,283 million, respectively. The total intrinsic values of options exercised for the years ended March 31, 2013, 2014 and 2015 was ¥131 million, ¥151 million and ¥124 million, respectively.

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At March 31, 2015, all of the outstanding stock options were as follows:

Exercise price	Outstanding			Exercisable		
	Number of options	Weighted average exercise price	Weighted average remaining contractual life	Number of options	Weighted average exercise price	Weighted average remaining contractual life
¥1,048 - ¥1,668	3,008,990	1,345	1.6 years	3,008,990	1,345	1.6 years
¥1,669 - ¥3,836	2,767,079	1,744	2.7 years	2,767,079	1,744	2.7 years
	5,776,069	1,536	2.1 years	5,776,069	1,536	2.1 years

F-33

**Table of Contents**

**ADVANTEST CORPORATION**  
**AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

The aggregate intrinsic value for the options outstanding and exercisable at March 31, 2015 was ¥536 million.

**(16) Accrued Pension and Severance Costs**

The Company and certain of its Japanese subsidiaries have unfunded retirement and severance plans (point-based benefits system). Under a point-based benefits system, the benefits are calculated based on accumulated points allocated to employees each year according to their job classification and their performance. The Company and its Japanese subsidiaries also have a defined benefit corporate pension plan covering substantially all employees. Under the cash balance pension plan, the benefits are calculated based on accumulated points allocated to employees each year according to their job classification and their performance with a certain interest rate calculated based on the upper and lower limit of a market interest rate.

Certain overseas subsidiaries also have defined benefit pension plans covering substantially all of their employees. Benefits payable under the plans are based on employee compensation levels and years of service.

Information about the retirement and severance plans of Advantest for the years ended March 31 was as follows:

	Yen (Millions)					
	2013		2014		2015	
	Japanese plans	Non-Japanese plans	Japanese plans	Non-Japanese plans	Japanese plans	Non-Japanese plans
Components of net periodic benefit cost:						
Service cost	¥ 1,487	345	1,735	377	1,776	462
Interest cost	689	348	565	448	604	527
Expected return on plan assets	(299)	(267)	(464)	(331)	(670)	(400)
Amortization of unrecognized:						
Net actuarial (gain) or loss	790	241	919	345	898	378
Prior service (benefit) cost	(168)		(168)		(168)	
Net periodic benefit cost	¥ 2,499	667	2,587	839	2,440	967



**Table of Contents**

**ADVANTEST CORPORATION**  
**AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

The following table sets forth the plans' benefit obligation, fair value of plan assets, funded status at March 31, 2014 and 2015.

	Yen (Millions)			
	2014		2015	
	Japanese plans	Non-Japanese plans	Japanese plans	Non-Japanese plans
Change in benefit obligation:				
Balance at beginning of year	¥ 43,589	11,932	46,632	15,619
Service cost	1,735	377	1,776	462
Interest cost	565	448	604	527
Actuarial (gain) or loss	1,451	724	3,098	7,429
Plan participants' contributions		126		140
Benefits paid	(708)	(90)	(820)	(87)
Translation adjustments		2,102		(1,690)
<b>Balance at end of year</b>	<b>46,632</b>	<b>15,619</b>	<b>51,290</b>	<b>22,400</b>
Change in plan assets:				
Balance at beginning of year	23,207	5,436	26,785	6,737
Employer contributions	1,868	40	1,448	167
Plan participants' contributions		126		140
Actual return or (loss) on plan assets	2,244	271	3,669	643
Benefits paid	(534)	(90)	(614)	(87)
Translation adjustments		954		(593)
<b>Balance at end of year</b>	<b>26,785</b>	<b>6,737</b>	<b>31,288</b>	<b>7,007</b>
Funded status	¥ (19,847)	(8,882)	(20,002)	(15,393)

Amounts recognized in the consolidated balance sheets at March 31, 2014 and 2015 were as follows:

	Yen (Millions)			
	2014		2015	
	Japanese plans	Non-Japanese plans	Japanese plans	Non-Japanese plans
Accrued expenses	¥ (157)	(57)	(275)	(86)
Accrued pension and severance costs	(19,690)	(8,825)	(19,727)	(15,307)
	(19,847)	(8,882)	(20,002)	(15,393)



**Table of Contents**

**ADVANTEST CORPORATION  
AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

Pension related adjustments (before tax) recognized in accumulated other comprehensive income (loss) at March 31, 2014 and 2015 were as follows:

	Yen (Millions)			
	2014		2015	
	Japanese plans	Non-Japanese plans	Japanese plans	Non-Japanese plans
Actuarial loss	¥ (10,270)	(4,436)	(9,470)	(11,062)
Prior service benefit	1,005		837	
	(9,265)	(4,436)	(8,633)	(11,062)

Changes in pension related adjustments (before tax) recognized in other comprehensive income (loss) for the year ended March 31, 2014 and 2015 were summarized as follows:

	Yen (Millions)			
	2014		2015	
	Japanese plans	Non-Japanese plans	Japanese plans	Non-Japanese plans
Current year actuarial gain (loss)	¥ 328	(797)	(99)	(7,172)
Amortization of actuarial gain	919	345	898	378
Amortization of prior service benefit and other	(168)		(168)	
Translation adjustments		(462)		168
	1,079	(914)	631	(6,626)

The estimated prior service cost and actuarial loss for the defined benefit pension plans that will be amortized from accumulated other comprehensive income (loss) into net periodic benefit cost over the next year are summarized as follow:

	Yen (Millions)	
	Japanese Plans	Non-Japanese plans
Actuarial loss	¥ 904	1,034
Prior service benefit	(168)	

Pension plans with accumulated benefit obligations in excess of plan assets at March 31, 2014 and 2015 were summarized as follows:

	Yen (Millions)			
	2014		2015	
	Japanese plans	Non-Japanese plans	Japanese plans	Non-Japanese plans
Projected benefit obligation	¥ 46,632	15,619	51,290	22,400
Accumulated benefit obligation	45,693	13,454	50,292	18,878
Fair value of plan assets	26,785	6,737	31,288	7,007

F-36

**Table of Contents**

**ADVANTEST CORPORATION  
AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

Other information about the retirement and severance plans of Advantest was as follows:

Measurement date:

The measurement date for the pension plans is March 31.

Assumptions:

Weighted-average assumptions used to determine benefit obligations as of March 31:

	2014		2015	
	Japanese plans	Non-Japanese plans	Japanese plans	Non-Japanese plans
Discount rate	1.3%	3.4%	1.0%	1.6%
Rate of compensation increase	2.6%	2.8%	2.7%	2.5%

Weighted-average assumptions used to determine net periodic benefit cost for the years ended March 31:

	2013		2014		2015	
	Japanese plans	Non-Japanese plans	Japanese plans	Non-Japanese plans	Japanese plans	Non-Japanese plans
Discount rate	1.8%	3.7%	1.3%	3.5%	1.3%	3.4%
Expected long-term rate of return on plan assets	1.5%	5.7%	2.0%	5.9%	2.5%	6.0%
Rate of compensation increase	3.0%	2.8%	3.0%	2.6%	2.6%	2.8%

Advantest determines the expected long-term rate of return based on the asset portfolio, historical returns and estimated future returns. The calculation of the expected return on plan assets uses the fair value of plan assets as of the beginning of the fiscal year.

Plan assets:

Advantest's investment policies are designed to ensure adequate plan assets are available to provide future payments of pension benefits to eligible participants by attaining necessary long-term total returns on plan assets. Taking into consideration the expected returns, associated risks and correlations of returns between asset categories in plan assets, Advantest determines an optimal combination of equity, debt securities and other investments as Policy Asset Allocation ( PAA ). Plan assets are invested in accordance with PAA with mid-term to long-term viewpoint, which is revised periodically to the extent considered necessary to achieve the expected long-term rate of return on plan assets.

F-37

**Table of Contents**

**ADVANTEST CORPORATION  
AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

Japanese benefit plans' weighted-average asset allocation at March 31, 2014 and 2015 by asset category were as follows:

	2014	2015	Target
Equity securities	37.9%	41.2%	33.0%
Debt securities	26.2	25.6	22.0
Cash	5.2	2.2	2.0
Life insurance company general accounts	10.8	9.4	13.0
Other	19.9	21.6	30.0
	100.0%	100.0%	100.0%

Non-Japanese benefit plans' weighted-average asset allocation at March 31, 2014 and 2015 by asset category were as follows:

	2014	2015	Target
Equity securities	43.1%	39.6%	40.0%
Debt securities	25.0	23.1	23.0
Cash	28.9	35.6	35.0
Other	3.0	1.7	2.0
	100.0%	100.0%	100.0%

The three levels of inputs that may be used to measure fair value of plan assets are as follows:

*Level 1:* Quoted prices (unadjusted) in active markets for identical assets.

*Level 2:* Observable inputs other than quoted prices included within Level 1 for the assets, either directly or indirectly.

*Level 3:* Unobservable inputs for the assets.

Japanese benefit plans' asset allocation at March 31, 2014 and 2015 by asset level were as follows:

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	Yen (Millions)			
	Fair Value Measurements at March 31, 2014			
	Total	(Level 1)	(Level 2)	(Level 3)
Cash and cash equivalents	1,400	1,400		
Equity securities:				
Japanese companies	937	937		
Pooled funds (a)	9,211		9,211	
Debt securities:				
Pooled funds (b)	7,025		7,025	
Hedge funds (c)	5,316		3,139	2,177
Life insurance company general accounts	2,896		2,896	
<b>Total</b>	<b>26,785</b>	<b>2,337</b>	<b>22,271</b>	<b>2,177</b>

- (a) These funds invested in listed equity securities consisting of approximately 55% Japanese listed companies and 45% foreign listed companies.

F-38



**Table of Contents**

**ADVANTEST CORPORATION  
AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

- (b) These funds invested in approximately 80% Japanese government bonds, 15% Japanese corporate bonds, and 5% Japanese municipal bonds.
- (c) These hedge funds invested in stock price index futures / options, bond futures / options, bonds and private equity funds and others.

	Yen (Millions)			
	Fair Value Measurements at March 31, 2015			
	Total	(Level 1)	(Level 2)	(Level 3)
Cash and cash equivalents	690	690		
Equity securities:				
Japanese companies	1,208	1,208		
Pooled funds (d)	11,695		11,695	
Debt securities:				
Pooled funds (e)	7,998		7,998	
Hedge funds (f)	6,741		4,415	2,326
Life insurance company general accounts	2,956		2,956	
<b>Total</b>	<b>31,288</b>	<b>1,898</b>	<b>27,064</b>	<b>2,326</b>

- (d) These funds invested in listed equity securities consisting of approximately 50% Japanese listed companies and 50% foreign listed companies.
- (e) These funds invested in approximately 60% Japanese government bonds, 25% foreign government bonds, 10% Japanese corporate bonds, and 5% Japanese municipal bonds.
- (f) These hedge funds invested in stock price index futures / options, bond futures / options, bonds and private equity funds and others.

Level 1 assets are comprised principally of listed equity securities, which are valued based on quoted market prices at the reporting date for those investments.

Level 2 assets are comprised principally of pooled funds and investments in life insurance company general accounts. Pooled funds are valued at their net asset values that are calculated by the sponsors of the funds. Investments in life insurance company general accounts are valued at conversion value. Level 2 also includes certain hedge funds that are redeemable in the near term at their net asset values.

Level 3 assets are comprised of hedge funds, which are valued at their net asset values that are calculated by the sponsors of the funds.

Changes in the Level 3 plan assets for the years ended March 31, 2014 and 2015 were as follows:

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	Yen (Millions)	
	2014 Hedge funds	2015 Hedge funds
Balance at beginning of year	¥ 1,013	2,177
Net realized / unrealized gain (loss)	186	149
Purchases, issuances and settlements	978	
Transfer in and / or out of Level 3		
Balance at end of year	¥ 2,177	2,326

F-39

**Table of Contents****ADVANTEST CORPORATION****AND SUBSIDIARIES****Notes to Consolidated Financial Statements (Continued)**

Non-Japanese benefit plan asset allocation at March 31, 2014 and 2015 by asset level were as follows:

	Total	Yen (Millions) Fair Value Measurements at March 31, 2014		
		(Level 1)	(Level 2)	(Level 3)
Cash and cash equivalents (a)	1,949	1,949		
Equity securities:				
Pooled funds (b)	2,901		2,901	
Debt securities:				
Pooled funds (c)	1,687		1,687	
Commodities	200		200	
<b>Total</b>	<b>6,737</b>	<b>1,949</b>	<b>4,788</b>	

- (a) Cash equivalents were primarily in short-term investment funds, which consisted of short-term money market instruments that were valued using quoted prices for similar assets and liabilities in active markets.
- (b) These funds invested in listed equity securities consisting of foreign equities.
- (c) These funds invested in international bonds.

	Total	Yen (Millions) Fair Value Measurements at March 31, 2015		
		(Level 1)	(Level 2)	(Level 3)
Cash and cash equivalents (d)	2,493	2,493		
Equity securities:				
Pooled funds (e)	2,775		2,775	
Debt securities:				
Pooled funds (f)	1,619		1,619	
Commodities	120		120	
<b>Total</b>	<b>7,007</b>	<b>2,493</b>	<b>4,514</b>	

- (d) Cash equivalents were primarily in short-term investment funds, which consisted of short-term money market instruments that were valued using quoted prices for similar assets and liabilities in active markets.
- (e) These funds invested in listed equity securities consisting of foreign equities.
- (f) These funds invested in international bonds.

Cash flows:

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Advantest expects to contribute ¥941 million and ¥116 million to its Japanese defined benefit plans and Non-Japanese benefit plans during the year ending March 31, 2016.

F-40

**Table of Contents**

**ADVANTEST CORPORATION**  
**AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

Estimated future benefit payments:

The following benefit payments, which reflect expected future service, as appropriate, are estimated as follows:

Year ending March 31	Yen (Millions)	
	Japanese plans	Non-Japanese plans
2016	¥ 990	248
2017	1,024	232
2018	1,270	174
2019	1,413	191
2020	1,700	453
2021 through 2025	9,565	2,653

**(17) Stockholders Equity**

Changes in the number of shares issued and treasury stock during the years ended March 31, 2013, 2014 and 2015 were as follows:

	Total shares of common stock	Shares of treasury stock
Number of shares as of April 1, 2012	199,566,770	26,295,390
Purchase of shares		671
Exercise of stock options		(522,297)
Sale of shares		(76)
Number of shares as of March 31, 2013	199,566,770	25,773,688
Purchase of shares		1,458
Exercise of stock options		(406,318)
Sale of shares		
Number of shares as of March 31, 2014	199,566,770	25,368,828
Purchase of shares		29,449
Exercise of stock options		(377,903)

Sale of shares

(80)

Number of shares as of March 31, 2015	199,566,770	25,020,294
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The Companies Act of Japan provides that an amount equal to 10% of distributions paid by the Company shall be appropriated as additional paid-in capital or a legal reserve until the total amount of the additional paid-in capital and the legal reserve equals to 25% of common stock. Certain foreign subsidiaries are also required to appropriate their earnings to legal reserves under the laws of the respective countries.

Cash dividends for the years ended March 31, 2013, 2014 and 2015 represent dividends paid out during those years. The accompanying consolidated financial statements do not include any provision for a dividend of ¥10 per share, aggregating ¥1,745 million for the second-half of the year ended March 31, 2015, subsequently proposed by the Board of Directors.

F-41

**Table of Contents****ADVANTEST CORPORATION****AND SUBSIDIARIES****Notes to Consolidated Financial Statements (Continued)**

The amount available for future payment of dividends was determined under the Companies Act of Japan and amounted to ¥40,783 million at March 31, 2015.

**(18) Accrued Warranty Expenses**

Advantest issues contractual product warranties under which it generally guarantees the performance of products delivered and services rendered for a certain period. Changes in accrued warranty expenses for the years ended March 31, 2013, 2014 and 2015 were summarized as follows:

	Yen (Millions)		
	2013	2014	2015
Balance at beginning of year	¥ 2,129	1,889	1,589
Addition	3,172	2,319	2,592
Reduction	(3,474)	(2,667)	(2,735)
Translation adjustments	62	48	79
Balance at end of year	¥ 1,889	1,589	1,525

**(19) Operating Segment and Geographic Information**

Advantest manufactures and sells semiconductor and component test system products and mechatronics-related products such as test handlers and device interfaces. Advantest also engages in research and development activities and provides maintenance and support services associated with these products. Advantest's organizational structure consists of three reportable operating segments, which are the design, manufacturing, and sale of semiconductor and component test systems, mechatronics systems and services, support and others. These reportable operating segments are determined based on the nature of the products and the markets. Segment information is prepared on the same basis that Advantest's management reviews financial information for operational decision making purposes.

The semiconductor and component test system segment provides customers with test system products for the semiconductor industry and the electronic parts industry. Product lines provided in the semiconductor and component test system segment include test systems for SoC semiconductors for non memory semiconductor devices and test systems for memory semiconductors for memory semiconductor devices.

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The mechatronics system segment provides product lines such as test handlers, mechatronic-applied products, for handling semiconductor devices, device interfaces that serve as interfaces with the devices that are measured and operations related to nano-technology products.

The services, support and others segment consists of comprehensive customer solutions provided in connection with the above segments, support services, equipment lease business and others.

Fundamental research and development activities and headquarters functions are represented by Corporate.

F-42



**Table of Contents**

**ADVANTEST CORPORATION**  
**AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

Reportable operating segment information during the years ended March 31, 2013, 2014 and 2015 was as follows:

	Yen (Millions)				
	Semiconductor and Component Test System Business	Mechatronics System Business	Services, Support and Others	Elimination and Corporate	Total
<b>As of and for the year ended March 31, 2013:</b>					
Net sales to unaffiliated customers	¥ 99,719	13,107	20,077		132,903
Inter-segment sales	1,400	546		(1,946)	
Net sales	101,119	13,653	20,077	(1,946)	132,903
Depreciation and amortization	3,423	486	3,690	464	8,063
Operating income (loss) before stock option compensation expenses	10,956	(4,614)	775	(6,176)	941
Adjustment:					
Stock based compensation expense					861
<b>Operating income</b>					<b>80</b>
Expenditures for additions to long- lived assets	3,530	4,565	4,356	141	12,592
Total assets	99,168	18,242	36,065	72,040	225,515
<b>As of and for the year ended March 31, 2014:</b>					
Net sales to unaffiliated customers	¥ 72,760	14,967	24,151		111,878
Inter-segment sales	257	17		(274)	
Net sales	73,017	14,984	24,151	(274)	111,878
Impairment charge	12,770	725			13,495
Depreciation and amortization	3,711	411	3,716	430	8,268
Operating income (loss) before stock option compensation expenses	(26,724)	(5,063)	3,012	(6,311)	(35,086)
Adjustment:					
Stock based compensation expense					1,283
<b>Operating income (loss)</b>					<b>(36,369)</b>
Expenditures for additions to long- lived assets	2,099	1,562	1,826	139	5,626
Total assets	80,564	19,423	38,046	91,823	229,856
<b>As of and for the year ended March 31, 2015:</b>					
Net sales to unaffiliated customers	¥ 108,230	28,347	26,752		163,329
Inter-segment sales	90			(90)	
Net sales	108,320	28,347	26,752	(90)	163,329

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Impairment charge				211	211
Depreciation and amortization	1,817	748	2,249	245	5,059
Operating income (loss) before stock option compensation expenses	14,588	3,768	3,348	(7,085)	14,619
Adjustment:					
Stock based compensation expense					
Operating income					14,619
Expenditures for additions to long- lived assets	2,051	716	1,428	51	4,246
Total assets	88,983	25,649	42,003	116,406	273,041

F-43

**Table of Contents**

**ADVANTEST CORPORATION  
AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

Adjustments to operating income (loss) in Corporate principally represent corporate general and administrative expenses and research and development expenses related to fundamental research activities that are not allocated to operating segments.

Advantest uses the operating income (loss) before stock based compensation expenses for management's analysis of business segment results.

Additions to long-lived assets included in Corporate consist of purchases of software and fixed assets for general corporate use.

Total assets included in Corporate consist of cash and cash equivalents, assets for general corporate use and assets used for fundamental research activities, which are not allocated to reportable segments.

One customer and its related entities mainly in the semiconductor and component test system segment and the mechatronics system segment accounted for approximately 14%, 4% and 15% of total consolidated net sales for the years ended March 31, 2013, 2014 and 2015, respectively. Another customer accounted for approximately 6%, 15% and 10% for the years ended March 31, 2013, 2014 and 2015, respectively.

Information as to Advantest's net sales and property, plant and equipment in various geographical areas was as follows:

Net sales to unaffiliated customers for the years ended March 31, 2013, 2014 and 2015 were as follows:

	Yen (Millions)		
	2013	2014	2015
Japan	¥ 14,045	12,221	13,120
Americas	20,583	10,720	27,695
Europe	9,061	7,276	9,076
Asia	89,214	81,661	113,438
Total	¥ 132,903	111,878	163,329

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Net sales to unaffiliated customers are based on the customer's location. Net sales indicated as Asia were generated in Taiwan, Korea and China and others in the amount of ¥35,826 million, ¥31,777 million and ¥21,611 million for the year ended March 31, 2013, ¥33,347 million, ¥30,994 million and ¥17,320 million for the year ended March 31, 2014, and ¥55,960 million, ¥28,296 million and ¥29,182 million for the year ended March 31, 2015, respectively. Substantially all net sales indicated as Americas were generated in the United States of America.

Property, plant and equipment as of March 31, 2013, 2014 and 2015 were as follows:

	Yen (Millions)		
	2013	2014	2015
Japan	¥ 27,336	24,799	23,045
Americas	2,693	2,417	2,577
Europe	2,106	2,435	2,211
Asia	9,233	10,274	10,647
<b>Total</b>	<b>¥ 41,368</b>	<b>39,925</b>	<b>38,480</b>

F-44

**Table of Contents**

**ADVANTEST CORPORATION  
AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

Property, plant and equipment are those assets located in each geographic area.

Substantially all property, plant and equipment indicated as Americas were located in the United States of America. Substantially all property, plant and equipment indicated as Europe were located in Germany. Property, plant and equipment in Asia were primarily located in Korea, Taiwan, China and Singapore.

**(20) Related Party Transactions**

Advantest sells products to and purchases raw materials from Fujitsu Limited, its 11.5% stockholder as of March 31, 2015 and its group companies (collectively, Fujitsu). The terms of sales are the same as those with third parties. Advantest purchases raw materials after receiving competitive bids from several suppliers. Advantest also purchases various software products for internal use, information system related services, research and development materials and services from Fujitsu. Advantest had the following transactions with Fujitsu as of and for the years ended March 31:

	Yen (Millions)		
	2013	2014	2015
Sales of products	¥ 1,128	802	1,600
Purchases of raw materials	3,757	2,800	2,726
Receivables	338	114	462
Payables	1,255	1,336	1,222
Purchases of software, hardware and others	66	282	68
Research and development expenses, computer rentals, maintenance and other expenses	1,634	1,551	863

**(21) Per Share Data**

The following table sets forth the computation of basic and diluted net income (loss) per share as of March 31:

	Yen (Millions) except per share data		
	2013	2014	2015
Numerator:			
Net income (loss)	¥ (3,821)	(35,540)	12,948

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Dilutive effect of exercise of convertible bonds			(16)
Diluted net income (loss)	(3,821)	(35,540)	12,932
Denominator:			
Basic weighted average shares of common stock outstanding	173,478,054	174,134,457	174,244,799
Dilutive effect of exercise of stock options			163,433
Dilutive effect of exercise of convertible bonds			18,126,888
Diluted weighted average shares of common stock outstanding	173,478,054	174,134,457	192,535,120
Basic net income (loss) per share	¥ (22.03)	(204.10)	74.31
Diluted net income (loss) per share	(22.03)	(204.10)	67.16

F-45

**Table of Contents**

**ADVANTEST CORPORATION**

**AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements (Continued)**

At March 31, 2013, 2014 and 2015, Advantest had outstanding stock options convertible into 5,704,699, 7,094,339 and 4,025,677 shares of common stock, respectively, which were anti-dilutive and excluded from the calculation of diluted net income per share.

**(22) Concentrations of credit risk**

Advantest is exposed to credit risk in the event of default by financial institutions to cash and cash equivalents, but such risk is considered mitigated by the high credit rating of the financial institutions.

At March 31, 2014 and 2015, Advantest had one foreign semiconductor customer with significant receivables. Receivables from these customers accounted for 14% and 13% of consolidated trade receivables at March 31, 2014 and 2015, respectively. Although Advantest does not expect that these customers will fail to meet their obligations, Advantest is potentially exposed to concentrations of credit risk if these customers failed to perform according to the terms of the contracts.

**(23) Commitments and Contingent Liabilities**

Advantest is involved in various claims and legal actions arising in the ordinary course of business. In the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on Advantest's consolidated financial position, results of operations, or cash flows.

Outstanding commitments for the purchase of property, plant and equipment totaled ¥145 million and for the purchase of parts and raw materials totaled ¥3,089 million at March 31, 2015.

As of March 31, 2014, Advantest had a commitment line agreement with a number of banks. The commitment line had ended in March, 2015, and Advantest had no commitment line agreement at March 31, 2015.

**Table of Contents**

**ITEM 19. EXHIBITS**

**Index to Exhibits**

1.1	Amended and Restated Articles of Incorporation of the Registrant (English translation)
1.2	Regulations of the Board of Directors of the Registrant (English translation)
1.3	Regulations of the Audit and Supervisory Committee of the Registrant (English translation)
2.1	Share Handling Regulations of the Registrant (English translation)*
2.2	Form of Deposit Agreement among the Registrant, JPMorgan Chase Bank (as successor to Morgan Guaranty Trust Company of New York), as depository, and the owners and beneficial owners from time to time of American Depositary Receipts**
2.3	Form of Amendment No. 1 to Deposit Agreement among the Registrant, JPMorgan Chase Bank, N.A. as depository, and all holders from time to time of American Depositary Receipts, including the Form of American Depositary Receipt***
2.4	Form of ADR (included in Exhibit 2.3)
8.1	List of Principal Subsidiaries (See Organizational Structure in Information on the Company )
11.1	Code of Ethics of the Registrant applicable to its directors and executive officers, including its principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions
12.1	Certifications of the Registrant's Representative Director, President and Chief Executive Officer and Director and Managing Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act
13.1	Certifications of the Registrant's Representative Director, President and Chief Executive Officer and Director and Managing Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act
15.1	Consents of Independent Registered Public Accounting Firm
101	Instance Document
101	Schema Document
101	Calculation Linkbase Document
101	Labels Linkbase Document
101	Presentation Linkbase Document
101	Definition Linkbase Document

\* Incorporated by reference to the Company's report on Form 20-F filed with the SEC on June 27, 2012 (file no. 1-15236).

\*\* Incorporated by reference to the Company's registration statement on Form 20-F filed with the SEC on September 4, 2001 (file no. 1-15236).

\*\*\* Incorporated by reference to the Post Effective Amendment to the Company's registration statement on Form F-6 filed with the SEC on September 12, 2006 (file no. 333-13886).



**Table of Contents**

**SIGNATURES**

The registrant hereby certifies that it meets all of the requirements for filing on Form 20-F and that it has duly caused and authorized the undersigned to sign this annual report on its behalf.

Date: June 25, 2015

ADVANTEST CORPORATION

By: /s/ HIROSHI NAKAMURA  
Name: Hiroshi Nakamura  
Title: Director, Managing Executive Officer