

Eaton Corp plc  
Form 10-Q  
July 29, 2015  
Table of Contents

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended June 30, 2015

Commission file number 000-54863

EATON CORPORATION plc

(Exact name of registrant as specified in its charter)

Ireland

98-1059235

(State or other jurisdiction of incorporation or  
organization)

(IRS Employer Identification Number)

Eaton House, 30 Pembroke Road, Dublin 4, Ireland  
(Address of principal executive offices)

-  
(Zip Code)

+1 353 1637 2900

(Registrant's telephone number, including area code)

Not applicable

(Former name, former address and former fiscal year if  
changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

There were 467.5 million Ordinary Shares outstanding as of June 30, 2015.

Table of Contents

TABLE OF CONTENTS

PART I — FINANCIAL INFORMATION

<u>ITEM 1. FINANCIAL STATEMENTS</u>	<u>2</u>
<u>ITEM 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</u>	<u>22</u>
<u>ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK</u>	<u>27</u>
<u>ITEM 4. CONTROLS AND PROCEDURES</u>	<u>27</u>

PART II — OTHER INFORMATION

<u>ITEM 1. LEGAL PROCEEDINGS</u>	<u>28</u>
<u>ITEM 1A. RISK FACTORS</u>	<u>28</u>
<u>ITEM 6. EXHIBITS</u>	<u>28</u>
<u>SIGNATURES</u>	<u>29</u>
<u>EXHIBIT INDEX</u>	<u>30</u>

- EX-12
  - EX-31.1
  - EX-31.2
  - EX-32.1
  - EX-32.2
  - EX-99.1 FRS 102 NOTIFICATION
  - EX-101 INSTANCE DOCUMENT
  - EX-101 SCHEMA DOCUMENT
  - EX-101 CALCULATION LINKBASE DOCUMENT
  - EX-101 DEFINITION LINKBASE DOCUMENT
  - EX-101 LABELS LINKBASE DOCUMENT
  - EX-101 PRESENTATION LINKBASE DOCUMENT
-

Table of Contents

## PART I — FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS.

EATON CORPORATION plc  
CONSOLIDATED STATEMENTS OF INCOME

(In millions except for per share data)	Three months ended		Six months ended	
	June 30	June 30	June 30	June 30
	2015	2014	2015	2014
Net sales	\$5,372	\$5,767	\$10,595	\$11,259
Cost of products sold	3,675	4,025	7,268	7,883
Selling and administrative expense	901	984	1,816	1,946
Litigation settlements	—	644	—	644
Research and development expense	158	168	316	330
Interest expense - net	59	55	116	117
Other income - net	(19	) (166	) (24	) (171
Income before income taxes	598	57	1,103	510
Income tax expense (benefit)	63	(115	) 101	(103
Net income	535	172	1,002	613
Less net income for noncontrolling interests	—	(1	) (1	) (3
Net income attributable to Eaton ordinary shareholders	\$535	\$171	\$1,001	\$610
Net income per ordinary share				
Diluted	\$1.14	\$0.36	\$2.13	\$1.27
Basic	1.14	0.36	2.14	1.28
Weighted-average number of ordinary shares outstanding				
Diluted	469.2	478.5	469.6	478.7
Basic	467.6	475.9	467.7	475.9
Cash dividends declared per ordinary share	\$0.55	\$0.49	\$1.10	\$0.98

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of ContentsEATON CORPORATION plc  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In millions)	Three months ended		Six months ended	
	June 30		June 30	
	2015	2014	2015	2014
Net income	\$535	\$172	\$1,002	\$613
Less net income for noncontrolling interests	—	(1	) (1	) (3
Net income attributable to Eaton ordinary shareholders	535	171	1,001	610
Other comprehensive income (loss), net of tax				
Currency translation and related hedging instruments	209	58	(511	) 11
Pensions and other postretirement benefits	18	23	104	73
Cash flow hedges	3	2	3	2
Other comprehensive income (loss) attributable to Eaton ordinary shareholders	230	83	(404	) 86
Total comprehensive income attributable to Eaton ordinary shareholders	\$765	\$254	\$597	\$696

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of ContentsEATON CORPORATION plc  
CONDENSED CONSOLIDATED BALANCE SHEETS

(In millions)	June 30, 2015	December 31, 2014
Assets		
Current assets		
Cash	\$303	\$781
Short-term investments	127	245
Accounts receivable - net	3,840	3,667
Inventory	2,439	2,428
Deferred income taxes	553	593
Prepaid expenses and other current assets	382	386
Total current assets	7,644	8,100
Property, plant and equipment - net	3,680	3,750
Other noncurrent assets		
Goodwill	13,698	13,893
Other intangible assets	6,282	6,556
Deferred income taxes	250	228
Other assets	1,025	1,002
Total assets	\$32,579	\$33,529
Liabilities and shareholders' equity		
Current liabilities		
Short-term debt	\$139	\$2
Current portion of long-term debt	842	1,008
Accounts payable	1,931	1,940
Accrued compensation	327	420
Other current liabilities	1,817	1,985
Total current liabilities	5,056	5,355
Noncurrent liabilities		
Long-term debt	7,770	8,024
Pension liabilities	1,552	1,812
Other postretirement benefits liabilities	507	513
Deferred income taxes	876	901
Other noncurrent liabilities	1,015	1,085
Total noncurrent liabilities	11,720	12,335
Shareholders' equity		
Eaton shareholders' equity	15,753	15,786
Noncontrolling interests	50	53
Total equity	15,803	15,839
Total liabilities and equity	\$32,579	\$33,529

The accompanying notes are an integral part of these condensed consolidated financial statements.



Table of ContentsEATON CORPORATION plc  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In millions)	Six months ended	
	June 30 2015	2014
Operating activities		
Net income	\$1,002	\$613
Adjustments to reconcile to net cash provided by operating activities		
Depreciation and amortization	460	499
Deferred income taxes	(29	) (256
Pension and other postretirement benefits expense	158	180
Contributions to pension plans	(258	) (304
Contributions to other postretirement benefits plans	(16	) (24
Excess tax benefit from equity-based compensation	—	(20
Gain on sale of businesses	—	(69
Changes in working capital	(506	) 116
Other - net	(155	) (90
Net cash provided by operating activities	656	645
Investing activities		
Cash paid for acquisitions of businesses, net of cash acquired	(38	) —
Capital expenditures for property, plant and equipment	(246	) (236
Sales of short-term investments - net	109	162
Proceeds from sale of businesses	1	273
Other - net	(33	) (51
Net cash (used in) provided by investing activities	(207	) 148
Financing activities		
Proceeds from borrowings	137	—
Payments on borrowings	(404	) (576
Cash dividends paid	(514	) (467
Exercise of employee stock options	46	44
Repurchase of shares	(170	) (99
Excess tax benefit from equity-based compensation	—	20
Other - net	(7	) —
Net cash used in financing activities	(912	) (1,078
Effect of currency on cash	(15	) 1
Total decrease in cash	(478	) (284
Cash at the beginning of the period	781	915
Cash at the end of the period	\$303	\$631

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents

EATON CORPORATION plc

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Amounts are in millions unless indicated otherwise (per share data assume dilution).

Note 1. BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements of Eaton Corporation plc (Eaton or the Company) have been prepared in accordance with generally accepted accounting principles for interim financial information, the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by United States generally accepted accounting principles (US GAAP) for complete financial statements. However, in the opinion of management, all adjustments (consisting of normal recurring accruals) have been made that are necessary for a fair presentation of the condensed consolidated financial statements for the interim periods.

This Form 10-Q should be read in conjunction with the consolidated financial statements and related notes included in Eaton's 2014 Form 10-K. The interim period results are not necessarily indicative of the results to be expected for the full year. Management has evaluated subsequent events through the date this Form 10-Q was filed with the Securities and Exchange Commission.

Certain prior year amounts have been reclassified to conform to the current year presentation.

Recently Issued Accounting Pronouncements

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2014-09, Revenue from Contracts with Customers (ASU 2014-09). This accounting standard supersedes all existing US GAAP revenue recognition guidance. Under ASU 2014-09, a company will recognize revenue when it transfers the control of promised goods or services to customers in an amount that reflects the consideration which the company expects to collect in exchange for those goods or services. ASU 2014-09 will require additional disclosures in the notes to the consolidated financial statements and is effective for annual and interim reporting periods beginning after December 15, 2016. In July 2015, the FASB made a decision to defer the effective date of the new standard for one year and permit early adoption as of the original effective date. Eaton is evaluating the impact of ASU 2014-09 and an estimate of the impact to the consolidated financial statements cannot be made at this time.

Note 2. ACQUISITION AND SALE OF BUSINESSES

Acquisition of UK Safety Technology Manufacturer Oxalis Group Ltd.

On January 12, 2015, Eaton acquired Oxalis Group Ltd. (Oxalis). Oxalis is a manufacturer of closed-circuit television camera stations, public address and general alarm systems and other electrical products for the hazardous area, marine and industrial communications markets. Oxalis is reported within the Electrical Systems and Services business segment.

Sale of Aerospace Power Distribution Management Solutions and Integrated Cockpit Solutions

On May 9, 2014, Eaton sold the Aerospace Power Distribution Management Solutions and Integrated Cockpit Solutions businesses to Safran for \$270, which resulted in a pre-tax gain of \$156 as of June 30, 2014.

Table of Contents

## Note 3. ACQUISITION INTEGRATION CHARGES

Eaton incurs integration charges related to acquired businesses. A summary of these charges follows:

	Three months ended		Six months ended	
	June 30		June 30	
	2015	2014	2015	2014
Business segment				
Electrical Products	\$6	\$12	\$12	\$41
Electrical Systems and Services	4	13	7	39
Hydraulics	1	5	2	9
Total business segments	11	30	21	89
Corporate	1	7	2	14
Total acquisition integration charges before income taxes	\$12	\$37	\$23	\$103
Total after income taxes	\$8	\$23	\$15	\$67
Per ordinary share - diluted	\$0.02	\$0.05	\$0.03	\$0.14

Business segment acquisition integration charges for the three and six months ended June 30, 2015 and 2014 were related primarily to the integration of Cooper Industries plc (Cooper) to gain efficiencies in selling, marketing, traditional back-office functions, manufacturing, and distribution. These charges were included in Cost of products sold or Selling and administrative expense, as appropriate. In Business Segment Information the charges reduced Operating profit of the related business segment. See Note 13 for additional information about business segments. Corporate acquisition integration charges in 2015 and 2014 were related to the acquisition of Cooper. These charges were included in Selling and administrative expense. In Business Segment Information the charges were included in Other corporate expense - net.

The Cooper integration initiatives are expected to continue throughout 2015.

## Note 4. RESTRUCTURING CHARGES

The Company plans to implement certain restructuring activities in an effort to gain efficiencies in all business segments. These restructuring activities are anticipated to be \$145, comprised primarily of severance costs, with \$120 to occur in the second half of 2015 and \$25 in 2016.

## Note 5. GOODWILL

A summary of goodwill follows:

	Electrical Products	Electrical Systems and Services	Hydraulics	Aerospace	Vehicle	Total
December 31, 2014	\$6,940	\$4,314	\$1,327	\$962	\$350	\$13,893
Additions	—	22	—	—	—	22
Reclassifications	(106	) 106	—	—	—	—
Translation	(106	) (66	) (42	) 1	(4	) (217
June 30, 2015	\$6,728	\$4,376	\$1,285	\$963	\$346	\$13,698

Table of Contents

## Note 6. RETIREMENT BENEFITS PLANS

The components of retirement benefits expense follow:

	United States		Non-United States		Other postretirement	
	pension benefit expense		pension benefit expense		benefits expense	
	Three months ended June 30					
	2015	2014	2015	2014	2015	2014
Service cost	\$30	\$29	\$19	\$17	\$1	\$5
Interest cost	39	41	18	22	6	10
Expected return on plan assets	(65 )	(62 )	(25 )	(25 )	(1 )	(2 )
Amortization	30	23	10	7	1	2
	34	31	22	21	7	15
Settlements	19	14	—	—	—	—
Total expense	\$53	\$45	\$22	\$21	\$7	\$15
	United States		Non-United States		Other postretirement	
	pension benefit expense		pension benefit expense		benefits expense	
	Six months ended June 30					
	2015	2014	2015	2014	2015	2014
Service cost	\$61	\$58	\$37	\$33	\$3	\$9
Interest cost	78	81	36	44	12	19
Expected return on plan assets	(131 )	(123 )	(50 )	(50 )	(2 )	(3 )
Amortization	60	46	20	14	1	4
	68	62	43	41	14	29
Settlements	33	48	—	—	—	—
Total expense	\$101	\$110	\$43	\$41	\$14	\$29

## Note 7. LEGAL CONTINGENCIES

Eaton is subject to a broad range of claims, administrative and legal proceedings such as lawsuits that relate to contractual allegations, tax audits, patent infringement, personal injuries, antitrust matters and employment-related matters. Eaton is also subject to asbestos claims from historic products which may have contained asbestos.

Historically, significant insurance coverage has been available to cover costs associated with these claims. Although it is not possible to predict with certainty the outcome or cost of these matters, the Company believes they will not have a material adverse effect on the consolidated financial statements.

In 2010, a Brazilian court held that a judgment obtained by a Brazilian company, Raysul, against another Brazilian company, Saturnia, which was sold by Eaton in 2006, could be enforced against Eaton Ltda. and Eaton Holding S.à.r.l. This judgment is based on an alleged violation of an agency agreement between Raysul and Saturnia. At June 30, 2015, the Company has a total accrual of 88 Brazilian Reais related to this matter (\$28 based on current exchange rates), comprised of 60 Brazilian Reais recognized in the fourth quarter of 2010 (\$19 based on current exchange rates) with an additional 28 Brazilian Reais recognized through June 30, 2015 (\$9 based on current exchange rates). In 2010, Eaton filed motions for clarification with the Brazilian court of appeals which were denied on April 6, 2011. Eaton filed appeals on various issues to the Superior Court of Justice in Brasilia. In April 2013, the Superior Court of Justice ruled in favor of Raysul. Additional motions for clarification have been filed with the Superior Court of Justice in Brasilia and were denied. On February 2, 2015, a final appeal was filed with the Superior Court of Justice in Brasilia. The Company expects that any sum it may be required to pay in connection with this matter will not exceed the amount of the recorded liability.

On October 5, 2006, ZF Meritor LLC and Meritor Transmission Corporation (collectively, Meritor) filed an action against Eaton in the United States District Court of Delaware. The action sought damages, which would have been trebled under United States antitrust laws, as well as injunctive relief and costs. The suit alleged that Eaton engaged in anti-competitive conduct against Meritor in the sale of heavy-duty truck transmissions in North America. On June 23, 2014, Eaton announced it signed a settlement agreement with Meritor in the amount of \$500 that resolved the lawsuit.

and removed the uncertainty of a trial and appeal process. On July 16, 2014, Eaton paid Meritor the \$500.

8

---

Table of Contents

Frisby Corporation, now known as Triumph Actuation Systems, LLC, and other claimants (collectively, Triumph) asserted claims alleging, among other things, unfair competition, defamation, malicious prosecution, deprivation of civil rights, and antitrust in the Hinds County Circuit Court of Mississippi in 2004 and in the Federal District Court of North Carolina in 2011. Eaton had asserted claims against Triumph regarding improper use of trade secrets and these claims were dismissed by the Hinds County Circuit Court. On June 18, 2014, Eaton announced it signed a settlement agreement with Triumph in the amount of \$147.5 that resolved all claims and lawsuits and removed the uncertainty of a trial and appeal process. On July 8, 2014, Eaton paid Triumph the \$147.5.

**Note 8. INCOME TAXES**

The effective income tax rate for the second quarter and first six months of 2015 was expense of 11% and 9%, respectively, compared to a benefit of 203% and 20% for the second quarter and first six months of 2014, respectively. Excluding the litigation settlements and related legal costs, as well as the gain on the sale of Eaton's Aerospace businesses, which represents a total pre-tax expense of \$494 and occurred in the second quarter of 2014, the effective income tax rate was expense of 8% and 6% for the second quarter and first six months of 2014, respectively. See Note 7 and Note 2 for additional information about legal contingencies and the sale of businesses, respectively.

The increase in the effective tax rate in the second quarter and first six months of 2015 is primarily due to more income earned in higher tax jurisdictions, including the United States.

**Note 9. EQUITY**

Eaton has an ordinary share repurchase program (2013 Program) that authorizes the repurchase of 40 million ordinary shares. During the first quarter of 2015, 2.4 million ordinary shares were repurchased under the 2013 Program in the open market at a total cost of \$170. No ordinary shares were repurchased during the second quarter of 2015. During the first six months and second quarter of 2014, 1.4 million ordinary shares were repurchased under the 2013 Program in the open market at a total cost of \$99.

The changes in Shareholders' equity follow:

	Eaton shareholders' equity	Noncontrolling interests	Total equity
Balance at December 31, 2014	\$ 15,786	\$ 53	\$ 15,839
Net income	1,001	1	1,002
Other comprehensive loss	(404)	) —	(404)
Cash dividends paid and accrued	(514)	) (4)	(518)
Issuance of shares under equity-based compensation plans - net	54	—	54
Repurchase of shares	(170)	) —	(170)
Balance at June 30, 2015	\$ 15,753	\$ 50	\$ 15,803

The changes in Accumulated other comprehensive loss follow:

	Currency translation and related hedging instruments	Pensions and other postretirement benefits	Cash flow hedges	Total
Balance at December 31, 2014	\$(1,414)	) \$(1,485)	) \$—	\$(2,899)
Other comprehensive (loss) income before reclassifications	(511)	) 30	7	(474)
Amounts reclassified from Accumulated other comprehensive loss	—	74	(4)	) 70
Net current-period Other comprehensive (loss) income	(511)	) 104	3	(404)
Balance at June 30, 2015	\$(1,925)	) \$(1,381)	) \$ 3	\$(3,303)

The reclassifications out of Accumulated other comprehensive loss follow:

9

---

Table of Contents

	Six months ended June 30, 2015	Consolidated statements of income classification
Amortization of pensions and other postretirement benefits items		
Actuarial loss and prior service cost	\$(114 ) <sup>1</sup>	
Tax benefit	40	
Total, net of tax	(74 )	
Gains and (losses) on cash flow hedges		
Currency exchange contracts	6	Cost of products sold
Tax expense	(2 )	
Total, net of tax	4	
Total reclassifications for the period	\$(70 )	

<sup>1</sup> These components of Accumulated other comprehensive loss are included in the computation of net periodic benefit cost. See Note 6 for additional information about pension and other post retirement benefits items.

## Net Income per Ordinary Share

A summary of the calculation of net income per ordinary share attributable to shareholders follows:

	Three months ended June 30		Six months ended June 30	
(Shares in millions)	2015	2014	2015	2014
Net income attributable to Eaton ordinary shareholders	\$535	\$171	\$1,001	\$610
Weighted-average number of ordinary shares outstanding - diluted	469.2	478.5	469.6	478.7
Less dilutive effect of equity-based compensation	1.6	2.6	1.9	2.8
Weighted-average number of ordinary shares outstanding - basic	467.6	475.9	467.7	475.9
Net income per ordinary share				
Diluted	\$1.14	\$0.36	\$2.13	\$1.27
Basic	1.14	0.36	2.14	1.28

For the second quarter and first six months of 2015, 1.3 million and 1.1 million stock options, respectively, were excluded from the calculation of diluted net income per ordinary share because the exercise price of the options exceeded the average market price of the ordinary shares during the period and their effect, accordingly, would have been antidilutive. For the second quarter and first six months of 2014, 0.5 million and 0.3 million stock options, respectively, were excluded from the calculation of diluted net income per ordinary share because the exercise price of the options exceeded the average market price of the ordinary shares during the period and their effect, accordingly, would have been antidilutive.

## Note 10. FAIR VALUE MEASUREMENTS

Fair value is measured based on an exit price, representing the amount that would be received to sell an asset or paid to satisfy a liability in an orderly transaction between market participants. Fair value is a market-based measurement that should be determined based on assumptions that market participants would use in pricing an asset or liability. As a basis for considering such assumptions, a fair value hierarchy is established, which categorizes the inputs used in measuring fair value as follows: (Level 1) observable inputs such as quoted prices in active markets; (Level 2) inputs, other than the quoted prices in active markets, that are observable either directly or indirectly; and (Level 3) unobservable inputs in which there is little or no market data, which require the reporting entity to develop its own assumptions.

A summary of financial instruments recognized at fair value, and the fair value measurements used, follows:



Table of Contents

	Total	Level 1	Level 2	Level 3
June 30, 2015				
Cash	\$ 303	\$ 303	\$—	\$—
Short-term investments	127	127	—	—
Net derivative contracts	73	—	73	—
Long-term debt converted to floating interest rates by	(71	) —	(71	) —
interest rate swaps - net				
December 31, 2014				
Cash	\$ 781	\$ 781	\$—	\$—
Short-term investments	245	245	—	—
Net derivative contracts	70	—	70	—
Long-term debt converted to floating interest rates by	(74	) —	(74	) —
interest rate swaps - net				

Eaton values its financial instruments using an industry standard market approach, in which prices and other relevant information is generated by market transactions involving identical or comparable assets or liabilities. No financial instruments were measured using unobservable inputs.

**Other Fair Value Measurements**

Long-term debt and the current portion of long-term debt had a carrying value of \$8,612 and fair value of \$8,879 at June 30, 2015 compared to \$9,032 and \$9,509, respectively, at December 31, 2014. The fair value of Eaton's debt instruments were estimated using prevailing market interest rates on debt with similar creditworthiness, terms and maturities and are considered a Level 2 fair value measurement.

**Note 11. DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGING ACTIVITIES**

In the normal course of business, Eaton is exposed to certain risks related to fluctuations in interest rates, currency exchange rates and commodity prices. The Company uses various derivative and non-derivative financial instruments, primarily interest rate swaps, currency forward exchange contracts, currency swaps and, to a lesser extent, commodity contracts, to manage risks from these market fluctuations. The instruments used by Eaton are straightforward, non-leveraged instruments. The counterparties to these instruments are financial institutions with strong credit ratings. Eaton maintains control over the size of positions entered into with any one counterparty and regularly monitors the credit rating of these institutions. Such instruments are not purchased and sold for trading purposes.

Derivative financial instruments are accounted for at fair value and recognized as assets or liabilities in the Condensed Consolidated Balance Sheets. Accounting for the gain or loss resulting from the change in the fair value of the derivative financial instrument depends on whether it has been designated, and is effective, as part of a hedging relationship and, if so, as to the nature of the hedging activity. Eaton formally documents all relationships between derivative financial instruments accounted for as designated hedges and the hedged item, as well as its risk-management objective and strategy for undertaking the hedge transaction. This process includes linking derivative financial instruments to a recognized asset or liability, specific firm commitment, forecasted transaction, or net investment in a foreign operation. These financial instruments can be designated as:

- Hedges of the change in the fair value of a recognized fixed-rate asset or liability, or the firm commitment to acquire such an asset or liability (a fair value hedge); for these hedges, the gain or loss from the derivative financial instrument, as well as the offsetting loss or gain on the hedged item attributable to the hedged risk, are recognized in income during the period of change in fair value.

Hedges of the variable cash flows of a recognized variable-rate asset or liability, or the forecasted acquisition of such an asset or liability (a cash flow hedge); for these hedges, the effective portion of the gain or loss from the derivative financial instrument is recognized in Accumulated other comprehensive loss and reclassified to income in the same period when the gain or loss on the hedged item is included in income.

Hedges of the currency exposure related to a net investment in a foreign operation (a net investment hedge); for these hedges, the effective portion of the gain or loss from the derivative financial instrument is recognized in Accumulated other comprehensive loss and reclassified to income in the same period when the gain or loss related to the net investment in the foreign operation is included in income.

Table of Contents

The gain or loss from a derivative financial instrument designated as a hedge that is effective is classified in the same line of the Consolidated Statements of Income as the offsetting loss or gain on the hedged item. The change in fair value of a derivative financial instrument that is not effective as a hedge is immediately recognized in income.

For derivatives that are not designated as a hedge, any gain or loss is immediately recognized in income. The majority of derivatives used in this manner relate to risks resulting from assets or liabilities denominated in a foreign currency and certain commodity contracts that arise in the normal course of business. Gains and losses associated with commodity hedge contracts are classified in Cost of products sold.

Eaton uses certain of its debt denominated in foreign currency to hedge portions of its net investments in foreign operations against foreign currency exposure (net investment hedges). Foreign currency denominated debt designated on an after-tax basis as non-derivative net investment hedging instruments was \$82 at June 30, 2015 and \$84 at December 31, 2014.

**Derivative Financial Statement Impacts**

The fair value of derivative financial instruments recognized in the Condensed Consolidated Balance Sheets follows:

	Notional amount	Other current assets	Other noncurrent assets	Other current liabilities	Other noncurrent liabilities	Type of hedge	Term
<b>June 30, 2015</b>							
Derivatives designated as hedges							
Fixed-to-floating interest rate swaps	\$3,440	\$—	\$81	\$—	\$10	Fair value	2 to 19 years
Currency exchange contracts	533	10	1	4	2	Cash flow	1 to 36 months
Commodity contracts	1	—	—	—	—	Cash flow	1 to 12 months
<b>Total</b>		<b>\$10</b>	<b>\$82</b>	<b>\$4</b>	<b>\$12</b>		
Derivatives not designated as hedges							
Currency exchange contracts	\$3,975	\$25		\$28			1 to 12 months
<b>Total</b>		<b>\$25</b>		<b>\$28</b>			
<b>December 31, 2014</b>							
Derivatives designated as hedges							
Fixed-to-floating interest rate swaps	\$3,440	\$—	\$84	\$—	\$10	Fair value	2 to 19 years
Currency exchange contracts	432	8	1	5	3	Cash flow	1 to 36 months
Commodity contracts	1	—	—	—	—	Cash flow	1 to 12 months
<b>Total</b>		<b>\$8</b>	<b>\$85</b>	<b>\$5</b>	<b>\$13</b>		
Derivatives not designated as hedges							
Currency exchange contracts	\$4,447	\$47		\$52			1 to 12 months
<b>Total</b>		<b>\$47</b>		<b>\$52</b>			

The currency exchange contracts shown in the table above as derivatives not designated as hedges are primarily contracts entered into to manage currency volatility or exposure on intercompany sales and loans. While Eaton does not elect hedge accounting treatment for these derivatives, Eaton targets managing 100% of the intercompany balance sheet exposure to minimize the effect of currency volatility related to the movement of goods and services in the normal course of its operations. This activity represents the great majority of these currency exchange contracts.



Table of Contents

Amounts recognized in Accumulated other comprehensive loss follow:

	Gain (loss) recognized in other comprehensive (loss) income		Location of gain reclassified from Accumulated other comprehensive loss	Gain (loss) reclassified from Accumulated other comprehensive loss	
	Three months ended June 30			Three months ended June 30	
	2015	2014		2015	2014
Derivatives designated as cash flow hedges					
Floating-to-fixed interest rate swaps	\$—	\$—	Interest expense - net	\$—	\$(1 )
Currency exchange contracts	8	3	Cost of products sold	4	2
Total	\$8	\$3		\$4	\$1

	Gain (loss) recognized in other comprehensive (loss) income		Location of gain reclassified from Accumulated other comprehensive loss	Gain (loss) reclassified from Accumulated other comprehensive loss	
	Six months ended June 30			Six months ended June 30	
	2015	2014		2015	2014
Derivatives designated as cash flow hedges					
Floating-to-fixed interest rate swaps	\$—	\$—	Interest expense - net	\$—	\$(1 )
Currency exchange contracts	10	5	Cost of products sold	6	4
Total	\$10	\$5		\$6	\$3

Amounts recognized in net income follow:

	Three months ended June 30		Six months ended June 30	
	2015	2014	2015	2014
	Derivatives designated as fair value hedges			
Fixed-to-floating interest rate swaps	\$(51 )	\$44	\$(3 )	\$73
Related long-term debt converted to floating interest rates by interest rate swaps	51	(44 )	3	(73 )
	\$—	\$—	\$—	\$—

Gains and losses described above were recognized in Interest expense - net.

#### Note 12. INVENTORY

The components of inventory follow:

	June 30, 2015	December 31, 2014
Raw materials	\$1,130	\$924
Work-in-process	279	422
Finished goods	1,152	1,201
Inventory at FIFO	2,561	2,547
Excess of FIFO over LIFO cost	(122 )	(119 )
Total inventory	\$2,439	\$2,428



Table of Contents

## Note 13. BUSINESS SEGMENT INFORMATION

Operating segments are defined as components of an enterprise about which separate financial information is available that is evaluated on a regular basis by the chief operating decision maker, or decision making group, in deciding how to allocate resources to an individual segment and in assessing performance. Eaton's operating segments are Electrical Products, Electrical Systems and Services, Hydraulics, Aerospace and Vehicle. Operating profit includes the operating profit from intersegment sales. For additional information regarding Eaton's business segments, see Note 14 to the Consolidated Financial Statements contained in the 2014 Form 10-K.

	Three months ended		Six months ended		
	June 30		June 30		
	2015	2014	2015	2014	
Net sales					
Electrical Products	\$1,784	\$1,832	\$3,475	\$3,558	
Electrical Systems and Services	1,502	1,628	2,950	3,152	
Hydraulics	643	787	1,308	1,569	
Aerospace	454	486	918	950	
Vehicle	989	1,034	1,944	2,030	
Total net sales	\$5,372	\$5,767	\$10,595	\$11,259	
Segment operating profit					
Electrical Products	\$276	\$300	\$536	\$550	
Electrical Systems and Services	223	194	409	363	
Hydraulics	74	94	140	202	
Aerospace	77	69	154	131	
Vehicle	190	155	354	306	
Total segment operating profit	840	812	1,593	1,552	
Corporate					
Litigation settlements	—	(644	) —	(644	)
Amortization of intangible assets	(102	) (109	) (204	) (219	)
Interest expense - net	(59	) (55	) (116	) (117	)
Pension and other postretirement benefits expense	(33	) (32	) (61	) (83	)
Other corporate (expense) benefit - net	(48	) 85	(109	) 21	
Income before income taxes	598	57	1,103	510	
Income tax expense (benefit)	63	(115	) 101	(103	)
Net income	535	172	1,002	613	
Less net income for noncontrolling interests	—	(1	) (1	) (3	)
Net income attributable to Eaton ordinary shareholders	\$535	\$171	\$1,001	\$610	

## Note 14. CONDENSED CONSOLIDATING FINANCIAL STATEMENTS

On November 20, 2012, Eaton Corporation issued senior notes totaling \$4,900 to finance part of the cash portion of the acquisition of Cooper. On November 14, 2013, the senior notes were exchanged for senior notes registered under the Securities Act of 1933 (the Senior Notes). Eaton and certain other of Eaton's 100% owned direct and indirect subsidiaries (the Guarantors) fully and unconditionally guaranteed (subject, in the case of the Guarantors, other than Eaton, to customary release provisions as described below), on a joint and several basis, the Senior Notes. The following condensed consolidating financial statements are included so that separate financial statements of Eaton, Eaton Corporation and each of the Guarantors are not required to be filed with the Securities and Exchange Commission. The consolidating adjustments primarily relate to eliminations of investments in subsidiaries and intercompany balances and transactions. The condensed consolidating financial statements present investments in subsidiaries using the equity method of accounting.

The guarantee of a Guarantor that is not a parent of the issuer will be automatically and unconditionally released and discharged in the event of any sale of the Guarantor or of all or substantially all of its assets, or in connection with the release or termination of the Guarantor as a guarantor under all other U.S. debt securities or U.S. syndicated credit facilities, subject to limitations set forth in the indenture. The guarantee of a Guarantor that is a direct or indirect parent of the issuer will only be automatically and unconditionally released and discharged in connection with the release or termination of such Guarantor as a guarantor under all other debt securities or syndicated credit facilities (in both cases, U.S. or otherwise), subject to limitations set forth in the indenture.

During the third quarter of 2014, the Company undertook certain steps to restructure ownership of various subsidiaries. The transactions were entirely among wholly-owned subsidiaries under the common control of Eaton. This restructuring has been reflected as of the beginning of the earliest period presented below.

CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME  
FOR THE THREE MONTHS ENDED JUNE 30, 2015

	Eaton Corporation plc	Eaton Corporation	Guarantors	Other subsidiaries	Consolidating adjustments	Total
Net sales	\$—	\$1,806	\$1,705	\$3,248	\$(1,387)	\$5,372
Cost of products sold	—	1,433	1,273	2,322	(1,353)	3,675
Selling and administrative expense	2	368	172	359	—	901
Research and development expense	—	66	49	43	—	158
Interest expense (income) - net	—	58	5	(2)	(2)	59
Other expense (income) - net	—	11	(7)	(23)	—	(19)
Equity in earnings of subsidiaries, net of tax	(619)	(62)	(805)	(129)	1,615	—
Intercompany expense (income) - net	82	(267)	481	(296)	—	—
Income before income taxes	535	199	537	974	(1,647)	598
Income tax expense (benefit)	—	41	(38)	75	(15)	63
Net income	535	158	575	899	(1,632)	535
Less net income for noncontrolling interests	—	—	—	(1)	1	—
Net income attributable to Eaton ordinary shareholders	\$535	\$158	\$575	\$898	\$(1,631)	\$535
Other comprehensive income	\$230	\$16	\$234	\$282	\$(532)	\$230
Total comprehensive income attributable to Eaton	\$765	\$174	\$809	\$1,180	\$(2,163)	\$765

ordinary shareholders

15

---

CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME  
FOR THE THREE MONTHS ENDED JUNE 30, 2014

	Eaton Corporation plc	Eaton Corporation	Guarantors	Other subsidiaries	Consolidating adjustments	Total
Net sales	\$—	\$1,750	\$1,779	\$3,354	\$(1,116 )	\$5,767
Cost of products sold	—	1,378	1,288	2,473	(1,114 )	4,025
Selling and administrative expense	(2 )	370	193	423	—	984
Litigation settlements	—	644	—	—	—	644
Research and development expense	—	62	52	54	—	168
Interest expense (income) - net	—	55	6	(8 )	2	55
Other income - net	—	(50 )	(95 )	(21 )	—	(166 )
Equity in (earnings) loss of subsidiaries, net of tax	(231 )	(194 )	(256 )	214	467	—
Intercompany expense (income) - net	62	(47 )	146	(161 )	—	—
Income (loss) before income taxes	171	(468 )	445	380	(471 )	57
Income tax (benefit) expense	—	(255 )	78	63	(1 )	(115 )
Net income (loss)	171	(213 )	367	317	(470 )	172
Less net income for noncontrolling interests	—	—	—	(1 )	—	(1 )
Net income (loss) attributable to Eaton ordinary shareholders	\$171	\$(213 )	\$367	\$316	\$(470 )	\$171
Other comprehensive income	\$83	\$37	\$90	\$116	\$(243 )	\$83
Total comprehensive income (loss) attributable to Eaton ordinary shareholders	\$254	\$(176 )	\$457	\$432	\$(713 )	\$254

CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME  
FOR THE SIX MONTHS ENDED JUNE 30, 2015

	Eaton Corporation plc	Eaton Corporation	Guarantors	Other subsidiaries	Consolidating adjustments	Total
Net sales	\$—	\$3,508	\$3,401	\$6,364	\$(2,678 )	\$10,595
Cost of products sold	—	2,743	2,568	4,599	(2,642 )	7,268
Selling and administrative expense	4	745	348	719	—	1,816
Research and development expense	—	137	94	85	—	316
Interest expense (income) - net	—	112	11	(7 )	—	116
Other expense (income) - net	—	6	(8 )	(22 )	—	(24 )
Equity in earnings of subsidiaries, net of tax	(1,164 )	(273 )	(1,518 )	(258 )	3,213	—
Intercompany expense (income) - net	159	(308 )	752	(603 )	—	—

Edgar Filing: Eaton Corp plc - Form 10-Q

Income before income taxes	1,001	346	1,154	1,851	(3,249	) 1,103	
Income tax expense (benefit)	—	19	(17	) 116	(17	) 101	
Net income	1,001	327	1,171	1,735	(3,232	) 1,002	
Less net income for noncontrolling interests	—	—	—	(2	) 1	(1	)
Net income attributable to Eaton ordinary shareholders	\$1,001	\$327	\$1,171	\$1,733	\$ (3,231	) \$1,001	
Other comprehensive (loss) income	\$(404	) \$62	\$(386	) \$(464	) \$788	\$(404	)
Total comprehensive income attributable to Eaton ordinary shareholders	\$597	\$389	\$785	\$1,269	\$ (2,443	) \$597	

16

---

CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME  
FOR THE SIX MONTHS ENDED JUNE 30, 2014

	Eaton Corporation plc	Eaton Corporation	Guarantors	Other subsidiaries	Consolidating adjustments	Total
Net sales	\$—	\$3,417	\$3,420	\$6,645	\$ (2,223 )	\$11,259
Cost of products sold	—	2,720	2,506	4,865	(2,208 )	7,883
Selling and administrative expense	—	731	393	822	—	1,946
Litigation settlements	—	644	—	—	—	644
Research and development expense	—	122	102	106	—	330
Interest expense (income) - net	—	114	13	(14 )	4	117
Other income- net	—	(45 )	(92 )	(34 )	—	(171 )
Equity in (earnings) loss of subsidiaries, net of tax	(700 )	(187 )	(747 )	259 )	1,375	—
Intercompany expense (income) - net	90	(117 )	278	(251 )	—	—
Income (loss) before income taxes	610	(565 )	967	892	(1,394 )	510
Income tax (benefit) expense	—	(269 )	71	101	(6 )	(103 )
Net income (loss)	610	(296 )	896	791	(1,388 )	613
Less net income for noncontrolling interests	—	—	—	(3 )	—	(3 )
Net income (loss) attributable to Eaton ordinary shareholders	\$610	\$(296 )	\$896	\$788	\$(1,388 )	\$610
Other comprehensive income	\$86	\$67	\$115	\$70	\$(252 )	\$86
Total comprehensive income (loss) attributable to Eaton ordinary shareholders	\$696	\$(229 )	\$1,011	\$858	\$(1,640 )	\$696

CONDENSED CONSOLIDATING BALANCE SHEETS  
JUNE 30, 2015

	Eaton Corporation plc	Eaton Corporation	Guarantors	Other subsidiaries	Consolidating adjustments	Total
<b>Assets</b>						
<b>Current assets</b>						
Cash	\$—	\$14	\$8	\$281	\$—	\$303
Short-term investments	—	—	1	126	—	127
Accounts receivable - net	—	549	1,075	2,216	—	3,840
Intercompany accounts receivable	2	816	3,751	3,063	(7,632 )	—
Inventory	—	356	691	1,479	(87 )	2,439
Deferred income taxes	—	348	128	77	—	553
Prepaid expenses and other current assets	—	108	43	212	19	382
Total current assets	2	2,191	5,697	7,454	(7,700 )	7,644
Property, plant and equipment - net	—	950	752	1,978	—	3,680
<b>Other noncurrent assets</b>						
Goodwill	—	1,355	6,256	6,087	—	13,698
Other intangible assets	—	189	3,717	2,376	—	6,282
Deferred income taxes	—	873	5	162	(790 )	250
Investment in subsidiaries	28,861	12,461	58,835	9,831	(109,988 )	—
Intercompany loans receivable	—	7,656	1,430	42,492	(51,578 )	—
Other assets	—	559	132	334	—	1,025
Total assets	\$28,863	\$26,234	\$76,824	\$70,714	\$(170,056 )	\$32,579
<b>Liabilities and shareholders' equity</b>						
<b>Current liabilities</b>						
Short-term debt	\$—	\$125	\$—	\$14	\$—	\$139
Current portion of long-term debt	—	601	241	—	—	842
Accounts payable	—	468	325	1,138	—	1,931
Intercompany accounts payable	84	4,023	2,429	1,096	(7,632 )	—
Accrued compensation	—	58	44	225	—	327
Other current liabilities	—	605	312	911	(11 )	1,817
Total current liabilities	84	5,880	3,351	3,384	(7,643 )	5,056
<b>Noncurrent liabilities</b>						
Long-term debt	—	7,069	683	18	—	7,770
Pension liabilities	—	587	140	825	—	1,552
Other postretirement benefits liabilities	—	280	136	91	—	507
Deferred income taxes	—	14	1,105	547	(790 )	876
Intercompany loans payable	13,026	1,801	35,774	977	(51,578 )	—
Other noncurrent liabilities	—	424	172	419	—	1,015

Edgar Filing: Eaton Corp plc - Form 10-Q

Total noncurrent liabilities	13,026	10,175	38,010	2,877	(52,368 )	11,720
Shareholders' equity						
Eaton shareholders' equity	15,753	10,179	35,463	64,410	(110,052 )	15,753
Noncontrolling interests	—	—	—	43	7	50
Total equity	15,753	10,179	35,463	64,453	(110,045 )	15,803
Total liabilities and equity	\$28,863	\$26,234	\$76,824	\$70,714	\$ (170,056 )	\$32,579

18

---

CONDENSED CONSOLIDATING BALANCE SHEETS  
DECEMBER 31, 2014

	Eaton Corporation plc	Eaton Corporation	Guarantors	Other subsidiaries	Consolidating adjustments	Total
Assets						
Current assets						
Cash	\$1	\$173	\$13	\$594	\$—	\$781
Short-term investments	—	—	1	244	—	245
Accounts receivable - net	—	500	955	2,212	—	3,667
Intercompany accounts receivable	2	759	3,820	4,101	(8,682 )	—
Inventory	—	397	637	1,445	(51 )	2,428
Deferred income taxes	—	368	132	93	—	593
Prepaid expenses and other current assets	—	96	39	247	4	386
Total current assets	3	2,293	5,597	8,936	(8,729 )	8,100
Property, plant and equipment - net	—	972	756	2,022	—	3,750
Other noncurrent assets						
Goodwill	—	1,355	6,256	6,282	—	13,893
Other intangible assets	—	196	3,811	2,549	—	6,556
Deferred income taxes	—	889	10	137	(808 )	228
Investment in subsidiaries	26,612	12,179	58,687	9,145	(106,623 )	—
Intercompany loans receivable	—	7,542	2,249	40,635	(50,426 )	—
Other assets	—	533	141	328	—	1,002
Total assets	\$26,615	\$25,959	\$77,507	\$70,034	\$ (166,586 )	\$33,529
Liabilities and shareholders' equity						
Current liabilities						
Short-term debt	\$—	\$—	\$—	\$2	\$—	\$2
Current portion of long-term debt	—	702	304	2	—	1,008
Accounts payable	—	475	340	1,125	—	1,940
Intercompany accounts payable	117	4,125	3,449	991	(8,682 )	—
Accrued compensation	—	112	59	249	—	420
Other current liabilities	1	674	340	984	(14 )	1,985
Total current liabilities	118	6,088	4,492	3,353	(8,696 )	5,355
Noncurrent liabilities						
Long-term debt	—	7,079	932	13	—	8,024
Pension liabilities	—	726	183	903	—	1,812
Other postretirement benefits liabilities	—	283	136	94	—	513
Deferred income taxes	—	—	1,160	549	(808 )	901
Intercompany loans payable	10,711	2,723	36,162	830	(50,426 )	—
Other noncurrent liabilities	—	457	183	445	—	1,085

Edgar Filing: Eaton Corp plc - Form 10-Q

Total noncurrent liabilities	10,711	11,268	38,756	2,834	(51,234 )	12,335
Shareholders' equity						
Eaton shareholders' equity	15,786	8,603	34,259	63,802	(106,664 )	15,786
Noncontrolling interests	—	—	—	45	8	53
Total equity	15,786	8,603	34,259	63,847	(106,656 )	15,839
Total liabilities and equity	\$26,615	\$25,959	\$77,507	\$70,034	\$ (166,586 )	\$33,529

19

---

CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS  
FOR THE SIX MONTHS ENDED JUNE 30, 2015

	Eaton Corporation plc	Eaton Corporation	Guarantors	Other subsidiaries	Consolidating adjustments	Total
Net cash (used in) provided by operating activities	\$(84 )	\$(272 )	\$95	\$917	\$—	\$656
Investing activities						
Cash paid for acquisitions of businesses, net of cash acquired	—	—	—	(38 )	—	(38 )
Capital expenditures for property, plant and equipment	—	(47 )	(63 )	(136 )	—	(246 )
Sales of short-term investments - net	—	—	—	109	—	109
Investments in affiliates	(1,482 )	—	(1,176 )	(1,482 )	4,140	—
Loans to affiliates	—	(307 )	(39 )	(6,027 )	6,373	—
Repayments of loans from affiliates	—	306	11	4,720	(5,037 )	—
Proceeds from sale of business	—	—	—	1	—	1
Other - net	—	(31 )	28	(30 )	—	(33 )
Net cash used in investing activities	(1,482 )	(79 )	(1,239 )	(2,883 )	5,476	(207 )
Financing activities						
Proceeds from borrowings	—	125	—	12	—	137
Payments on borrowings	—	(101 )	(301 )	(2 )	—	(404 )
Proceeds from borrowings from affiliates	2,242	3,775	314	42	(6,373 )	—
Payments on borrowings from affiliates	(39 )	(3,824 )	(1,160 )	(14 )	5,037	—
Capital contributions from affiliates	—	1,176	1,482	1,482	(4,140 )	—
Other intercompany financing activities	—	(959 )	804	155	—	—
Cash dividends paid	(514 )	—	—	—	—	(514 )
Exercise of employee stock options	46	—	—	—	—	46
Repurchase of shares	(170 )	—	—	—	—	(170 )
Other - net	—	—	—	(7 )	—	(7 )
Net cash provided by (used in) financing activities	1,565	192	1,139	1,668	(5,476 )	(912 )
Effect of currency on cash	—	—	—	(15 )	—	(15 )
Total decrease in cash	(1 )	(159 )	(5 )	(313 )	—	(478 )
Cash at the beginning of the period	1	173	13	594	—	781
Cash at the end of the period	\$—	\$14	\$8	\$281	\$—	\$303



CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS  
FOR THE SIX MONTHS ENDED JUNE 30, 2014

	Eaton Corporation plc	Eaton Corporation	Guarantors	Other subsidiaries	Consolidating adjustments	Total
Net cash provided by (used in) operating activities	\$8	\$(229 )	\$7	\$859	\$—	\$645
Investing activities						
Capital expenditures for property, plant and equipment	—	(51 )	(61 )	(124 )	—	(236 )
(Purchases) sales of short-term investments - net	—	—	(155 )	317	—	162
Loans to affiliates	—	(151 )	—	(3,191 )	3,342	—
Repayments of loans from affiliates	—	176	187	2,454	(2,817 )	—
Proceeds from sale of businesses	—	93	175	5	—	273
Other - net	—	(26 )	5	(30 )	—	(51 )
Net cash provided by (used in) investing activities	—	41	151	(569 )	525	148
Financing activities						
Payments on borrowings	—	(551 )	(1 )	(24 )	—	(576 )
Proceeds from borrowings from affiliates	327	2,754	254	7	(3,342 )	—
Payments on borrowings from affiliates	(15 )	(2,125 )	(320 )	(357 )	2,817	—
Other intercompany financing activities	219	84	(81 )	(222 )	—	—
Cash dividends paid	(467 )	—	—	—	—	(467 )
Exercise of employee stock options	44	—	—	—	—	44
Repurchase of shares	(99 )	—	—	—	—	(99 )
Excess tax benefit from equity-based compensation	—	20	—	—	—	20
Net cash provided by (used in) financing activities	9	182	(148 )	(596 )	(525 )	(1,078 )
Effect of currency on cash	—	—	—	1	—	1
Total increase (decrease) in cash	17	(6 )	10	(305 )	—	(284 )
Cash at the beginning of the period	3	51	10	851	—	915
Cash at the end of the period	\$20	\$45	\$20	\$546	\$—	\$631

Table of ContentsITEM MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF  
2. OPERATIONS.

Amounts are in millions of dollars or shares unless indicated otherwise (per share data assume dilution).

## COMPANY OVERVIEW

Eaton Corporation plc (Eaton or the Company) is a power management company with 2014 net sales of \$22.6 billion. The Company provides energy-efficient solutions that help its customers effectively manage electrical, hydraulic, and mechanical power more efficiently, safely, and sustainably. Eaton has approximately 102,000 employees in over 60 countries and sells products to customers in more than 175 countries.

## Summary of Results of Operations

A summary of Eaton's Net sales, Net income attributable to Eaton ordinary shareholders, and Net income per ordinary share-diluted follows:

	Three months ended		Six months ended	
	June 30		June 30	
	2015	2014	2015	2014
Net sales	\$5,372	\$5,767	\$10,595	\$11,259
Net income attributable to Eaton ordinary shareholders	535	171	1,001	610
Net income per ordinary share - diluted	\$1.14	\$0.36	\$2.13	\$1.27

During the second quarter of 2014, the Company's results of operations were impacted by the litigation settlements, partially offset by the gain on the divestiture of Eaton's Aerospace Power Distribution Management Solutions and Integrated Cockpit Solutions businesses. Additional information on the litigation settlements and sale of businesses is presented in Note 7 and Note 2, respectively, to the Condensed Consolidated Financial Statements.

## RESULTS OF OPERATIONS

## Non-GAAP Financial Measures

The following discussion of Consolidated Financial Results and Business Segment Results of Operations includes certain non-GAAP financial measures. These financial measures include operating earnings, operating earnings per ordinary share, and operating profit before acquisition integration charges for each business segment as well as corporate, each of which excludes amounts that differ from the most directly comparable measure calculated in accordance with generally accepted accounting principles (GAAP). A reconciliation of operating earnings and operating earnings per ordinary share to the most directly comparable GAAP measure is included in the table below. Operating profit before acquisition integration charges is reconciled in the discussion of the operating results of each business segment. Management believes that these financial measures are useful to investors because they exclude transactions of an unusual nature, allowing investors to more easily compare Eaton's financial performance period to period. Management uses this information in monitoring and evaluating the on-going performance of Eaton and each business segment. For additional information on acquisition integration charges, see Note 3 to the Condensed Consolidated Financial Statements.

Table of Contents

## Consolidated Financial Results

	Three months ended			Increase (decrease)	Six months ended			Increase (decrease)
	June 30 2015	2014			June 30 2015	2014		
Net sales	\$5,372	\$5,767	(7 )%	\$10,595	\$11,259	(6 )%		
Gross profit	1,697	1,742	(3 )%	3,327	3,376	(1 )%		
Percent of net sales	31.6	% 30.2	%	31.4	% 30.0	%		
Income before income taxes	598	57	949	% 1,103	510	116	%	
Net income	\$535	\$172	211	% \$1,002	\$613	63	%	
Less net income for noncontrolling interests	—	(1 )		(1 )	(3 )			
Net income attributable to Eaton ordinary shareholders	535	171	213	% 1,001	610	64	%	
Excluding acquisition integration charges (after-tax)	8	23		15	67			
Operating earnings	\$543	\$194	180	% \$1,016	\$677	50	%	
Net income per ordinary share - diluted	\$1.14	\$0.36	217	% \$2.13	\$1.27	68	%	
Excluding per share impact of acquisition integration charges costs (after-tax)	0.02	0.05		0.03	0.14			
Operating earnings per ordinary share	\$1.16	\$0.41	183	% \$2.16	\$1.41	53	%	

## Net Sales

Net sales decreased in the second quarter and first six months of 2015 compared to the second quarter and first six months of 2014 due to a decrease of 6% from the impact of currency translation. Organic sales declined 1% during the second quarter of 2015 compared to the second quarter of 2014. The decrease in organic sales is primarily due to weakening demand in several of the Company's end markets.

## Gross Profit

Gross profit margin increased from 30.2% in the second quarter of 2014 to 31.6% in the second quarter of 2015. Gross profit margin during the first six months increased from 30.0% in 2014 to 31.4% in 2015. The increase in the gross profit margin in the second quarter and first six months of 2015 was primarily due to actions taken over the past year to realize greater efficiencies and the beneficial impact of new product introductions.

## Income Taxes

The effective income tax rate for the second quarter and first six months of 2015 was expense of 11% and 9%, respectively. The effective income tax rate for the second quarter and first six months of 2014 was a benefit of 203% and 20%, respectively. Excluding the litigation settlements and related legal costs, as well as the gain on the sale of Eaton's Aerospace Power Distribution Management Solutions and Integrated Cockpit Solutions businesses, which represents a total pre-tax expense of \$494 and occurred in the second quarter of 2014, the effective income tax rate was expense of 8% and 6% for the second quarter and first six months of 2014, respectively. See Note 7 and Note 2 for additional information about legal contingencies and the sale of businesses, respectively. The increase in the effective tax rate in the second quarter and first six months of 2015 is primarily due to more income earned in higher tax jurisdictions including the United States.

## Operating Earnings

Operating earnings, a non-GAAP measure discussed on page 22, of \$543 in the second quarter of 2015 increased 180% compared to Operating earnings of \$194 in the second of 2014. Operating earnings for the first six months of 2015 were \$1,016, an increase of 50% compared to Operating earnings of \$677 in the first six months of 2014. The increase in Operating earnings in the second quarter and first six months of 2015 was primarily due to lower income in the second quarter of 2014 as a result of the litigation settlements, which was partially offset by the gain on the sale of the Aerospace businesses. Excluding litigation settlements and gain on sale, operating earnings improved due to higher segment operating margins and lower corporate costs, offset by the impact of currency translation and a higher

effective tax rate.

Operating earnings per ordinary share increased to \$1.16 in the second quarter of 2015 compared to \$0.41 in the second quarter of 2014. Operating earnings per ordinary share increased to \$2.16 in the first six months of 2015 compared to \$1.41 in the first six months of 2014. The increase in Operating earnings per ordinary share is due to higher Operating earnings and the impact of the Company's share repurchases over the last year.

23

---

Table of Contents

## Business Segment Results of Operations

The following is a discussion of Net sales, operating profit and operating margin by business segment, which includes a discussion of operating profit and operating profit margin before acquisition integration charges. For additional information related to acquisition integration charges, see Note 3 to the Condensed Consolidated Financial Statements.

## Electrical Products

	Three months ended			Decrease	Six months ended			
	June 30		2014		June 30		2014	Decrease
	2015	2014			2015	2014		
Net sales	\$1,784	\$1,832	(3)	)%	\$3,475	\$3,558	(2)	)%
Operating profit	\$276	\$300	(8)	)%	\$536	\$550	(3)	)%
Operating margin	15.5	% 16.4	%		15.4	% 15.5	%	
Acquisition integration charges	\$6	\$12			\$12	\$41		

## Before acquisition integration charges

Operating profit	\$282	\$312	(10)	)%	\$548	\$591	(7)	)%
Operating margin	15.8	% 17.0	%		15.8	% 16.6	%	

Net sales decreased 3% in the second quarter of 2015 compared to the second quarter of 2014 due to a decrease of 6% from the impact of currency translation, partially offset by an increase in organic sales of 3%. Net sales decreased 2% in the first six months of 2015 due to a decrease of 5% from the impact of currency translation, partially offset by an increase in organic sales of 3%. Organic sales growth in the second quarter and first six months of 2015 was due to strength in the Americas region.

Operating margin before acquisition integration charges decreased from 17.0% in the second quarter of 2014 to 15.8% in the second quarter of 2015. Operating margin before acquisition integration charges decreased from 16.6% in the first six months of 2014 to 15.8% in the first six months of 2015. The decrease in operating margin during 2015 was primarily due to unfavorable mix and the impact of exchange on sales to Canada.

## Electrical Systems and Services

	Three months ended			Increase (decrease)	Six months ended			
	June 30		2014		June 30		2014	Increase (decrease)
	2015	2014			2015	2014		
Net sales	\$1,502	\$1,628	(8)	)%	\$2,950	\$3,152	(6)	)%
Operating profit	\$223	\$194	15	%	\$409	\$363	13	%
Operating margin	14.8	% 11.9	%		13.9	% 11.5	%	
Acquisition integration charges	\$4	\$13			\$7	\$39		

## Before acquisition integration charges

Operating profit	\$227	\$207	10	%	\$416	\$402	3	%
Operating margin	15.1	% 12.7	%		14.1	% 12.8	%	

Net sales decreased 8% in the second quarter of 2015 compared to the second quarter of 2014 due to a decrease of 4% from the impact of currency translation and a decrease in organic sales of 4%. Net sales decreased 6% in the first six months of 2015 compared to 2014 due to a decrease of 4% from the impact of currency translation and a decrease in organic sales of 2%. The organic sales decline during the second quarter of 2015 was primarily due to weakness in global oil and gas and other industrial markets.

Operating margin before acquisition integration charges increased from 12.7% in the second quarter of 2014 to 15.1% in the second quarter of 2015. Operating margin before integration charges increased from 12.8% in the first six

months of 2014 to 14.1% in 2015. The increase in operating margin in the second and first six months of 2015 was primarily due to operational efficiency improvements.

Table of Contents

## Hydraulics

	Three months ended			Decrease	Six months ended		
	June 30				June 30		Decrease
	2015	2014		2015	2014		
Net sales	\$643	\$787	(18 )%	\$1,308	\$1,569	(17 )%	
Operating profit	\$74	\$94	(21 )%	\$140	\$202	(31 )%	
Operating margin	11.5	% 11.9	%	10.7	% 12.9	%	
Acquisition integration charges	\$1	\$5		\$2	\$9		

## Before acquisition integration charges

Operating profit	\$75	\$99	(24 )%	\$142	\$211	(33 )%
Operating margin	11.7	% 12.6	%	10.9	% 13.4	%

Net sales decreased 18% in the second quarter of 2015 compared to the second quarter of 2014 due to a decrease of organic sales of 11% and a decrease of 7% from the impact of currency translation. Net sales decreased 17% in the first six months 2015 compared to 2014 due to a decrease of organic sales of 10% and a decrease of 7% from the impact of currency translation. The decrease in organic sales in the second quarter and first six months of 2015 was primarily due to weakness in the global agricultural and the China construction equipment markets.

Operating margin before acquisition integration charges decreased from 12.6% in the second quarter of 2014 to 11.7% in the second quarter of 2015. Operating margin before acquisition integration charges decreased from 13.4% in the first six months of 2014 to 10.9% in 2015. The decrease in operating margin in the second quarter and first six months of 2015 was primarily due to lower sales volumes.

## Aerospace

	Three months ended			Increase (decrease)	Six months ended		
	June 30				June 30		Increase (decrease)
	2015	2014		2015	2014		
Net sales	\$454	\$486	(7 )%	\$918	\$950	(3 )%	
Operating profit	\$77	\$69	12 %	\$154	\$131	18 %	
Operating margin	17.0	% 14.2	%	16.8	% 13.8	%	

Net sales in the second quarter of 2015 decreased 7% compared to the second quarter of 2014 due to a decrease of 3% from the impact of currency translation, a decrease of 2% from the divestiture of Eaton's Aerospace Power Distribution Management Solutions and Integrated Cockpit Solutions businesses in 2014, and a 2% decrease in organic sales. The decrease in organic sales in the second quarter of 2015 reflects the very strong sales in the second quarter of 2014 as a result of cost reimbursements on certain engineering programs. Without these reimbursements in 2014, organic sales in the second quarter 2015 increased 3% over the second quarter of 2014. Net sales decreased 3% during the first six months of 2015 compared to 2014 due to a decrease of 3% from the impact of currency translation and a decrease of 3% from the Aerospace divestitures, as noted above, which was partially offset by a 3% increase in organic sales. The increase in organic sales during 2015 related to higher aftermarket sales and strength in commercial OEM markets.

Operating margin increased from 14.2% in the second quarter of 2014 to 17.0% in the second quarter of 2015. Operating margin increased from 13.8% in the first six months of 2014 compared to 16.8% in the first six months of 2015. The increase in operating margin in the second quarter and first six months of 2015 was primarily due to favorable mix.

Table of Contents

## Vehicle

	Three months ended		Increase (decrease)	Six months ended		Increase (decrease)
	June 30			June 30		
	2015	2014		2015	2014	
Net sales	\$989	\$1,034	(4 )%	\$1,944	\$2,030	(4 )%
Operating profit	\$190	\$155	23 %	\$354	\$306	16 %
Operating margin	19.2 %	15.0 %		18.2 %	15.1 %	

Net sales decreased 4% in the second quarter and first six months of 2015 compared to the second quarter and first six months of 2014 due to a decrease of 8% from the impact of currency translation partially offset by an increase in organic sales of 4%. The increase in organic sales in 2015 was primarily due to improved demand in the North American truck and automotive markets, partially offset by weakness in South American markets.

Operating margin increased from 15.0% in the second quarter of 2014 to 19.2% in the second quarter of 2015.

Operating margin increased from 15.1% in the first six months of 2014 to 18.2% in the first six months of 2015. The increase in operating margin in the second quarter and first six months of 2015 was primarily due to higher organic sales, favorable mix and the impact of certain restructuring activities taken in 2014 to generate ongoing efficiencies.

## Corporate Expense

	Three months ended		Increase (decrease)	Six months ended		Decrease
	June 30			June 30		
	2015	2014		2015	2014	
Litigation settlements	\$—	\$644	(100 )%	\$—	\$644	(100 )%
Amortization of intangible assets	102	109	(6 )%	204	219	(7 )%
Interest expense - net	59	55	7 %	116	117	(1 )%
Pension and other postretirement benefits expense	33	32	3 %	61	83	(27 )%
Gain on divestiture of Aerospace businesses	—	(156 )	(100 )%	—	(156 )	(100 )%
Other corporate expense - net	48	71	(32 )%	109	135	(19 )%
Total corporate expense	\$242	\$755	(68 )%	\$490	\$1,042	(53 )%

Total Corporate expense decreased 68% from \$755 in the second quarter of 2014 to \$242 in the second quarter of 2015. Total Corporate expense decreased 53% from \$1,042 in the first six months of 2014 to \$490 in first six months of 2015. The decrease was primarily due to litigation settlements of \$644, partially offset by a gain of \$156 on the divestiture of Eaton's Aerospace Power Distribution Management Solutions and Integrated Cockpit Solutions businesses. Excluding the litigation settlement charge and gain on sale, corporate expenses decreased 9% and 12% for the three and six months ending June 30, 2015 as compared to three and six months ended June 30, 2014, respectively. The decrease for the three months ended June 30, 2015 is primarily due to corporate cost reduction actions. The decrease for the six months ending June 30, 2015 is also due to lower Pension and other postretirement benefits expense related to lower lump sum settlements in the first quarter of 2015.

## LIQUIDITY, CAPITAL RESOURCES AND CHANGES IN FINANCIAL CONDITION

## Financial Condition and Liquidity

Eaton's objective is to finance its business through operating cash flow and an appropriate mix of equity and long-term and short-term debt. By diversifying its debt maturity structure, Eaton reduces liquidity risk. The Company maintains access to the commercial paper markets through a commercial paper program, which is supported by credit facilities in the aggregate principal amount of \$2,000. There were no borrowings outstanding under these revolving credit facilities at June 30, 2015. Over the course of a year, cash, short-term investments and short-term debt may fluctuate in order to manage global liquidity. Eaton believes it has the operating flexibility, cash flow, cash and short-term investment balances, and access to capital markets in excess of the liquidity necessary to meet future operating needs of the business as well as scheduled payments of long-term debt.

Eaton was in compliance with each of its debt covenants for all periods presented.



## Table of Contents

### Sources and Uses of Cash

#### Operating Cash Flow

Net cash provided by operating activities was \$656 in the first six months of 2015, an increase of \$11 compared to \$645 in the first six months of 2014.

#### Investing Cash Flow

Net cash used in investing activities was \$207 in the first six months of 2015, a decrease of \$355 compared to net cash provided by investing activities of \$148 in the first six months of 2014. Investing cash flows were impacted by the absence of proceeds from the sale of businesses totaling \$273 in 2014, which primarily related to the Aerospace divestitures in 2014. The remaining decrease is due to cash paid for acquisitions of businesses of \$38 in 2015 and a \$53 decline in proceeds from the sale of short-term investments, which was \$162 in 2014 to \$109 in 2015.

#### Financing Cash Flow

Net cash used in financing activities was \$912 in the first six months of 2015, a decrease of \$166 in the use of cash compared to \$1,078 in the first six months of 2014. The lower use of cash was primarily due to proceeds obtained from short-term borrowings, which totaled \$137 in 2015 and a decrease of \$172 in payments on long-term borrowings, offset by increase of \$71 in share repurchases and \$47 in dividends.

### FORWARD-LOOKING STATEMENTS

This Form 10-Q Report contains forward-looking statements concerning litigation developments, capital expenditures and restructuring charges, among other matters. These statements may discuss goals, intentions and expectations as to future trends, plans, events, results of operations or financial condition, or state other information relating to Eaton, based on current beliefs of management as well as assumptions made by, and information currently available to, management. Forward-looking statements generally will be accompanied by words such as “anticipate,” “believe,” “could,” “estimate,” “expect,” “forecast,” “guidance,” “intend,” “may,” “possible,” “potential,” “predict,” “project” or other similar words or expressions. These statements should be used with caution and are subject to various risks and uncertainties, many of which are outside Eaton’s control. The following factors could cause actual results to differ materially from those in the forward-looking statements: unanticipated changes in the markets for the Company’s business segments; unanticipated downturns in business relationships with customers or their purchases from us; the availability of credit to customers and suppliers; competitive pressures on sales and pricing; unanticipated changes in the cost of material and other production costs, or unexpected costs that cannot be recouped in product pricing; the introduction of competing technologies; unexpected technical or marketing difficulties; unexpected claims, charges, litigation or dispute resolutions; strikes or other labor unrest; the impact of acquisitions and divestitures; unanticipated difficulties integrating acquisitions; new laws and governmental regulations; interest rate changes; tax rate changes or exposure to additional income tax liability; stock market and currency fluctuations; war, civil or political unrest or terrorism; and unanticipated deterioration of economic and financial conditions in the United States and around the world. Eaton does not assume any obligation to update these forward-looking statements.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

There have been no material changes in exposures to market risk since December 31, 2014.

### ITEM 4. CONTROLS AND PROCEDURES.

Evaluation of Disclosure Controls and Procedures - Pursuant to SEC Rule 13a-15, an evaluation was performed under the supervision and with the participation of Eaton’s management, including Alexander M. Cutler - Principal Executive Officer; and Richard H. Fearon - Principal Financial Officer, of the effectiveness of the design and operation of the Company’s disclosure controls and procedures. Based on that evaluation, management concluded that Eaton’s disclosure controls and procedures were effective as of June 30, 2015.

Disclosure controls and procedures are designed to ensure that information required to be disclosed in Eaton’s reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission’s rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in Eaton’s

reports filed under the Exchange Act is accumulated and communicated to management, including Eaton's Principal Executive Officer and Principal Financial Officer, to allow timely decisions regarding required disclosure. During the second quarter of 2015, there was no change in Eaton's internal control over financial reporting that materially affected, or is reasonably likely to materially affect, internal control over financial reporting.

Table of Contents

PART II — OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS.

Information regarding the Company's current legal proceedings is presented in Note 7 of the Notes to the Condensed Consolidated Financial Statements.

ITEM 1A. RISK FACTORS.

“Item 1A. Risk Factors” in Eaton's 2014 Form 10-K includes a discussion of the Company's risk factors. There have been no material changes from the risk factors described in the 2014 Form 10-K.

ITEM 6. EXHIBITS.

Exhibits — See Exhibit Index attached.

Table of Contents

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

EATON CORPORATION plc  
Registrant

Date: July 29, 2015

By: /s/ Richard H. Fearon  
Richard H. Fearon  
Principal Financial Officer  
(On behalf of the registrant and as Principal Financial Officer)

Table of Contents

Eaton Corporation plc

Second Quarter 2015 Report on Form 10-Q

Exhibit Index

3 (i)	Certificate of Incorporation - Incorporated by reference to the Form S-8 filed November 30, 2012
3 (ii)	Amended and restated Memorandum and Articles of Incorporation - Incorporated by reference to the Form 10-Q Report for the three months ended September 30, 2012
4 (a)	Pursuant to Regulation S-K Item 601(b)(4), Eaton agrees to furnish to the SEC, upon request, a copy of the instruments defining the rights of holders of its other long-term debt
12	Ratio of Earnings to Fixed Charges — Filed in conjunction with this Form 10-Q Report *
31.1	Certification of Principal Executive Officer (Pursuant to Rule 13a-14(a)) — Filed in conjunction with this Form 10-Q Report *
31.2	Certification of Principal Financial Officer (Pursuant to Rule 13a-14(a)) — Filed in conjunction with this Form 10-Q Report *
32.1	Certification of Principal Executive Officer (Pursuant to Rule 13a-14(b) as adopted pursuant to Section 906 of the Sarbanes-Oxley Act) — Filed in conjunction with this Form 10-Q Report *
32.2	Certification of Principal Financial Officer (Pursuant to Rule 13a-14(b) as adopted pursuant to Section 906 of the Sarbanes-Oxley Act) — Filed in conjunction with this Form 10-Q Report *
91.1	FRS 102 Notification *
101.INS	XBRL Instance Document *
101.SCH	XBRL Taxonomy Extension Schema Document *
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document *
101.DEF	XBRL Taxonomy Extension Label Definition Document *
101.LAB	XBRL Taxonomy Extension Label Linkbase Document *
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document *

\* Submitted electronically herewith.

Attached as Exhibit 101 to this report are the following formatted in XBRL (Extensible Business Reporting Language): (i) Consolidated Statements of Income for the three months ended June 30, 2015 and 2014, (ii) Consolidated Statements of Comprehensive Income for the three months ended June 30, 2015 and 2014, (iii) Condensed Consolidated Balance Sheets at June 30, 2015 and December 31, 2014, (iv) Condensed Consolidated Statements of Cash Flows for the six months ended June 30, 2015 and 2014 and (v) Notes to Condensed Consolidated Financial Statements for the six months ended June 30, 2015.