# SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 

FORM 10-Q<br>b Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For Quarterly Period Ended October 4, 2009
Commission File Number 001-33994
INTERFACE, INC.
(Exact name of registrant as specified in its charter)

GEORGIA
(State or other jurisdiction of incorporation or organization)

58-1451243
(I.R.S. Employer

Identification No.)

2859 PACES FERRY ROAD, SUITE 2000, ATLANTA, GEORGIA 30339
(Address of principal executive offices and zip code)
(770) 437-6800
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes p No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Date File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer p Accelerated filer o Non-accelerated filer o $\quad$| Smaller reporting |
| :--- |
| company o |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

## Yes o No p

Shares outstanding of each of the registrant's classes of common stock at November 6, 2009:

| Class | Number of <br> Shares |
| :--- | :---: |
| Class A Common Stock, \$.10 par | $56,504,428$ |
| value per share <br> Class B Common Stock, \$.10 par <br> value per share | $6,754,016$ |

INTERFACE, INC.

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PART I - FINANCIAL INFORMATION
ITEM 1. FINANCIAL STATEMENTS

## INTERFACE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED BALANCE SHEETS (IN THOUSANDS)

DEC. 28, OCT. 4, 2009 2008
(UNAUDITED) ASSETS
CURRENT ASSETS:
Cash and Cash Equivalen

| Accounts Receivable, Net | 126,914 | 144,783 |
| :--- | :--- | :--- |
| Inventories | 119,744 | 128,923 |

Prepaid Expenses and Other Current Assets
Deferred Income Taxes
Assets of Business Held for Sale
19,219
21,070

TOTAL CURRENT ASSETS
2.150

6,272
381,023
3,150

| PROPERTY AND EQUIPMENT, Less Accumulated Depreciation | 163,321 | 160,717 |
| :--- | :--- | :---: |
| DEFERRED TAX ASSET | 45,910 | 42,999 |
| GOODWILL | 82,037 | 78,489 |
| OTHER ASSETS | 52,090 | 47,875 |
| TOTAL ASSETS | $\$ 724,381$ | $\$ 706,035$ |

LIABILITIES AND SHAREHOLDERS' EQUITY
CURRENT LIABILITIES:

| Accounts Payable | $\$ 41,357$ | $\$ 52,040$ |
| :--- | :--- | :--- |
| Accrued Expenses | 96,901 | 102,592 |
| Current Portion of Long-Term Debt | 14,586 | -- |
| TOTAL CURRENT LIABILITIES | 152,844 | 154,632 |
|  |  |  |
| SENIOR NOTES | 144,870 | 152,588 |
| SENIOR SUBORDINATED NOTES | 135,000 | 135,000 |
| DEFERRED INCOME TAXES | 7,208 | 7,506 |
| OTHER | 41,166 | 38,872 |
| TOTAL LIABILITIES | 481,088 | 488,598 |

Commitments and Contingencies
SHAREHOLDERS' EQUITY:
$\left.\begin{array}{lll}\text { Preferred Stock } & -- & -- \\ \text { Common Stock } & 6,318 & 6,316 \\ \text { Additional Paid-In Capital } & 342,289 & 339,776 \\ \text { Retained Earnings (Deficit) } & (61,124 & (65,616\end{array}\right)$

| Accumulated Other Comprehensive Income - Pension Liability | $(30,255$ | $(28,770$ |
| :--- | :--- | :---: |
| TOTAL SHAREHOLDERS' EQUITY - Interface, Inc. | 234,612 | 209,496 |
| Non-Controlling Interest in Subsidiary | 8,681 | 7,941 |
| TOTAL SHAREHOLDERS' EQUITY | 243,293 | 217,437 |
|  | $\$ 724,381$ | $\$ 706,035$ |

See accompanying notes to consolidated condensed financial statements.

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## INTERFACE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS (UNAUDITED)

(IN THOUSANDS EXCEPT PER SHARE AMOUNTS)


| Discontinued Operations | -- | $(0.08$ | $(0.01$ | $(0.08$ |
| :--- | :--- | :--- | :--- | :--- |
| Earnings (Loss) Per Share Attributable to Interface, Inc. |  |  |  |  |
| Common Shareholders - Diluted | $\$ 0.09$ | $\$ 0.13$ | $\$ 0.08$ | $\$ 0.61$ |
|  |  |  |  |  |
| Common Shares Outstanding - Basic | 63,190 | 63,052 | 63,197 | 62,950 |
| Common Shares Outstanding - Diluted | 63,487 | 63,341 | 63,258 | 63,262 |

See accompanying notes to consolidated condensed financial statements.

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## INTERFACE, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (UNAUDITED)

(IN THOUSANDS)

|  | THREE MONTHS ENDED |  | NINE MONTHS ENDED |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { OCT. } 4, \\ 2009 \end{gathered}$ | $\begin{gathered} \text { SEPT. } 28, \\ 2008 \end{gathered}$ | $\begin{gathered} \text { OCT. 4, } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { SEPT. } 28, \\ 2008 \end{gathered}$ |
| Net Income | \$5,690 | \$8,690 | \$5,465 | \$39,279 |
| Other Comprehensive Income (Loss), Foreign |  |  |  |  |
| Currency Translation Adjustment and Pension Liability |  |  |  |  |
| Adjustment | 6,832 | (19,098 | ) 18,353 | (8,266 |
| Comprehensive Income | \$12,522 | \$(10,408 | \$23,818 | \$31,013 |
| Comprehensive Loss (Income) Attributable to |  |  |  |  |
| Non-Controlling Interest in Subsidiary | (353 | ) (186 | ) (739 | ) (758 |
| Comprehensive Income (Loss) Attributable to Interface, | \$12,169 | \$(10,594 | \$23,079 | \$30,255 |

See accompanying notes to consolidated condensed financial statements.

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## INTERFACE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (UNAUDITED)

(IN THOUSANDS)

|  | NINE MONTHS ENDED |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { OCT. 4, } \\ 2009 \end{gathered}$ |  | $\begin{gathered} \text { SEPT. } 28, \\ 2008 \end{gathered}$ |
| OPERATING ACTIVITIES: |  |  |  |
| Net Income (Loss) | \$5,465 |  | \$39,279 |
| Loss from Discontinued Operations | 650 |  | 5,154 |
| Income from Continuing Operations | 6,115 |  | 44,433 |
| Adjustments to Reconcile Income to Cash Provided by Operating Activities: |  |  |  |
| Premiums Paid to Repurchase Senior Notes | 5,264 |  | -- |
| Depreciation and Amortization | 18,856 |  | 17,656 |
| Deferred Income Taxes and Other | (3,863 | ) | 3,310 |
| Working Capital Changes: |  |  |  |
| Accounts Receivable | 27,535 |  | 10,286 |
| Inventories | 13,457 |  | (21,781 ) |
| Prepaid Expenses | (1,104 | ) | (549 ) |
| Accounts Payable and Accrued Expenses | (20,399 | ) | (17,761 ) |
| CASH PROVIDED BY OPERATING ACTIVITIES: | 45,861 |  | 35,594 |
| INVESTING ACTIVITIES: |  |  |  |
| Capital Expenditures | (9,897 | ) | (20,741 ) |
| Other | 1,370 |  | (5,636 ) |
| CASH USED IN INVESTING ACTIVITIES: | (8,527 | ) | (26,377 ) |
| FINANCING ACTIVITIES: |  |  |  |
| Borrowing of Long-Term Debt | 144,452 |  | -- |
| Repurchase of Senior Notes | (138,002 | ) | -- |
| Debt Issuance Costs | (6,161 | ) | -- |
| Premiums Paid to Repurchase Senior Notes | (5,264 | ) | -- |
| Proceeds from Issuance of Common Stock | 58 |  | 1,393 |
| Dividends Paid | (478 | ) | (5,669 ) |
| CASH USED IN FINANCING ACTIVITIES: | (5,395 | ) | (4,276 ) |
| Net Cash Provided by (Used in) Operating, Investing and |  |  |  |
| Financing Activities | 31,939 |  | 4,941 |
| Effect of Exchange Rate Changes on Cash | 2,242 |  | (1,795 ) |

## CASH AND CASH EQUIVALENTS:

| Net Change During the Period | 34,181 | 3,146 |
| :--- | ---: | ---: |
| Balance at Beginning of Period | 71,757 | 82,375 |
| Balance at End of Period | $\$ 105,938$ | $\$ 85,521$ |

See accompanying notes to consolidated condensed financial statements.
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## INTERFACE, INC. AND SUBSIDIARIES <br> NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

## NOTE 1 - CONDENSED FOOTNOTES

As contemplated by the Securities and Exchange Commission (the "Commission") instructions to Form 10-Q, the following footnotes have been condensed and, therefore, do not contain all disclosures required in connection with annual financial statements. Reference should be made to the Company's year-end financial statements and notes thereto contained in its Annual Report on Form 10-K for the fiscal year ended December 28, 2008, as filed with the Commission.

The financial information included in this report has been prepared by the Company, without audit. In the opinion of management, the financial information included in this report contains all adjustments (all of which are normal and recurring) necessary for a fair presentation of the results for the interim periods. Nevertheless, the results shown for interim periods are not necessarily indicative of results to be expected for the full year. The December 28, 2008, consolidated condensed balance sheet data was derived from audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States.

As described below in Note 9, the Company has sold its Fabrics Group business segment. The results of operations and related disposal costs, gains and losses for this business are classified as discontinued operations for all periods presented.

Additionally, certain prior period amounts have been reclassified to conform to the current period presentation.

## NOTE 2 - INVENTORIES

Inventories are summarized as follows:

|  | Oct. 4, | Dec. 28, |
| :--- | :---: | :---: |
|  | 2009 | 2008 |
|  | (In thousands) |  |
| Finished Goods | $\$ 63,087$ | $\$ 72,495$ |
| Work in Process | 20,650 | 21,610 |
| Raw Materials | 36,007 | 34,818 |
|  | $\$ 119,744$ | $\$ 128,923$ |

## NOTE 3 - EARNINGS (LOSS) PER SHARE

The Company computes basic earnings (loss) per share ("EPS") attributable to common shareholders by dividing income from continuing operations attributable to common shareholders, income from discontinued operations attributable to common shareholders and net income attributable to Interface, Inc. common shareholders, by the weighted-average common shares outstanding, including participating securities outstanding, during the period as discussed below. Income attributable to non-controlling interest in subsidiary is not included in the calculation of basic or diluted EPS. Diluted EPS reflects the potential dilution beyond shares for basic EPS that could occur if securities or other contracts to issue common stock were exercised, converted into common stock or resulted in the issuance of common stock that would have shared in the Company's earnings.

In the first quarter of 2009, the Company adopted a newly issued accounting standard, which requires the Company to include all unvested stock awards which contain non-forfeitable rights to dividends or dividend equivalents, whether paid or unpaid, in the number of shares outstanding in basic and diluted EPS calculations when the inclusion of these shares would be dilutive. As a result, the Company has included all of its outstanding restricted stock awards in the calculation of basic and diluted EPS for all periods presented. This accounting standard also requires additional disclosure of EPS for common stock and unvested share-based payment awards, separately disclosing distributed and undistributed earnings. Distributed earnings represent common stock dividends and dividends earned on unvested share-based payment awards. Undistributed earnings represent earnings that were available for distribution but were not distributed. Common stock and unvested share-based payment awards earn dividends equally as shown in the table below:

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|  | Three Months Ended |  | Nine Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Oct. 4, } \\ & 2009 \end{aligned}$ | Sept. 28, 2008 | $\begin{gathered} \text { Oct. } 4, \\ 2009 \end{gathered}$ | Sept. 28, 2008 |
| Earnings Per Share from Continuing Operations |  |  |  |  |
| Basic Earnings Per Share Attributable to |  |  |  |  |
| Common Shareholders: |  |  |  |  |
| Distributed Earnings | \$0.01 | \$0.03 | \$0.01 | \$0.09 |
| Undistributed Earnings | 0.08 | 0.19 | 0.08 | 0.60 |
| Total | \$0.09 | \$0.22 | \$0.09 | \$0.69 |
| Diluted Earnings Per Share Attributable to |  |  |  |  |
| Common Shareholders: |  |  |  |  |
| Distributed Earnings | \$0.01 | \$0.03 | \$0.01 | \$0.09 |
| Undistributed Earnings | 0.08 | 0.18 | 0.08 | 0.60 |
| Total | \$0.09 | \$0.21 | \$0.09 | \$0.69 |
| Earnings (Loss) Per Share from Discontinued Operations |  |  |  |  |
| Basic and Diluted Earnings (Loss) Per Share Attributable to Common Shareholders: |  |  |  |  |
| Distributed Earnings | \$-- | \$-- | \$-- | \$-- |
| Undistributed Earnings (Loss) | -- | (0.08 | ) $(0.01$ | ) $(0.08$ |
| Total | \$-- | \$(0.08 | ) $\$(0.01$ | ) $\$(0.08$ |
| Basic Earnings (Loss) Per Share | \$0.09 | \$0.13 | \$0.08 | \$0.61 |
| Diluted Earnings (Loss) Per Share | \$0.09 | \$0.13 | \$0.08 | \$0.61 |

The following table presents income from continuing operations and net income attributable to Interface, Inc. that was attributable to participating securities:

|  | Three Months Ended |  | Nine Months Ended |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Oct. 4, | Sept. 28, | Oct. 4, | Sept. 28, |
|  | 2009 | 2008 | 2009 | 2008 |
| Income from Continuing Operations |  | (In millions) |  |  |
| Net Income Attributable to Interface, Inc. | $\$ 0.1$ | $\$ 0.3$ | $\$ 0.1$ | $\$ 1.0$ |
|  | 0.1 | 0.2 | 0.1 | 0.9 |

The weighted average shares for basic and diluted EPS were as follows:

|  | Three Months Ended |  | Nine Months Ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Oct. 4, | Sept. 28, | Oct. 4, | Sept. 28, |  |  |
|  | 2009 | 2008 | 2009 | 2008 |  |
| Weighted Average Shares Outstanding | (In thousands) |  |  |  |  |
|  | 61,796 | 61,576 | 61,803 | 61,474 |  |


| Participating Securities | 1,394 | 1,476 | 1,394 | 1,476 |
| :--- | :--- | :--- | :--- | :--- |
| Shares for Basic Earnings (Loss) Per Share | 63,190 | 63,052 | 63,197 | 62,950 |
| Dilutive Effect of Stock Options | 297 | 289 | 61 | 312 |
| Shares for Diluted Earnings (Loss) Per Share | 63,487 | 63,341 | 63,258 | 63,262 |

For the quarters ended October 4, 2009, and September 28, 2008, options to purchase 292,000 and 220,000 shares of common stock, respectively, were not included in the computation of diluted earnings per share as their impact would be anti-dilutive. For the nine-month periods ended October 4, 2009 and September 28, 2008, options to purchase $1,358,000$ and 195,000 shares of common stock, respectively, were not included in the computation of diluted earnings per share as their impact would be anti-dilutive.

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## NOTE 4 - SEGMENT INFORMATION

Based on the quantitative thresholds specified in applicable accounting standards, the Company has determined that it has two reportable segments: (1) the Modular Carpet segment, which includes its InterfaceFLOR, Heuga and FLOR modular carpet businesses, as well as its Intersept antimicrobial sales and licensing program, and (2) the Bentley Prince Street segment, which includes its Bentley Prince Street broadloom, modular carpet and area rug businesses. In 2007, the Company sold its former Fabrics Group business segment (see Note 9 for further information). Accordingly, the Company has included the operations of the former Fabrics Group business segment in discontinued operations.

The accounting policies of the operating segments are the same as those described in the Summary of Significant Accounting Policies contained in the Company's Annual Report on Form 10-K for the fiscal year ended December 28, 2008, as filed with the Commission. Segment amounts disclosed are prior to any elimination entries made in consolidation, except in the case of net sales, where intercompany sales have been eliminated. The chief operating decision-maker evaluates performance of the segments based on operating income. Costs excluded from this profit measure primarily consist of allocated corporate expenses, interest/other expense and income taxes. Corporate expenses are primarily comprised of corporate overhead expenses. Thus, operating income includes only the costs that are directly attributable to the operations of the individual segment. The nine-month period ended October 4, 2009 includes $\$ 5.9$ million of income at the corporate level from litigation settlements. Assets not identifiable to any individual segment are corporate assets, which are primarily comprised of cash and cash equivalents, short-term investments, intangible assets and intercompany amounts, which are eliminated in consolidation.

Segment Disclosures
Summary information by segment follows:

|  | Modular <br> Carpet | Bentley <br> Prince Street <br> (In thousands) | Total |
| :--- | :---: | :---: | :---: |
| Three Months Ended October 4, 2009 |  |  |  |
| Net Sales | $\$ 194,107$ | $\$ 24,257$ | $\$ 218,364$ |
| Depreciation and Amortization | 4,534 | 586 | 5,120 |
| Operating Income (Loss) | 20,292 | $(1,024$ | 19,268 |
|  |  |  |  |
| Three Months Ended September 28, 2008 | $\$ 242,986$ | $\$ 35,437$ | $\$ 278,423$ |
| Net Sales | 3,917 | 622 | 4,539 |
| Depreciation and Amortization | 30,297 | 725 | 31,022 |
| Operating Income |  |  | Bentley |
|  |  | Modular | Prince |
|  | Carpet | Street |  |
|  |  | (In thousands) |  |
|  |  |  |  |
|  | $\$ 557,127$ | $\$ 71,842$ | $\$ 628,969$ |
| Nine Months Ended October 4, 2009 | 13,153 | 1,847 | 15,000 |
| Net Sales | 44,442 | $(5,981$ | 38,461 |

Nine Months Ended September 28, 2008
$\begin{array}{llll}\text { Net Sales } & \$ 728,372 & \$ 106,792 & \$ 835,164\end{array}$
Depreciation and Amortization
11,277 1,762
13,039
Operating Income
96,530 2,514
99,044
-9-

A reconciliation of the Company's total segment operating income, depreciation and amortization, and assets to the corresponding consolidated amounts follows:

|  | Three Months Ended |  | Nine Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Oct. 4, } \\ 2009 \\ \text { (In } \end{gathered}$ | Sept. 28, 2008 ousands) | $\begin{gathered} \text { Oct. 4, } \\ 2009 \\ \text { (In t } \end{gathered}$ | $\begin{aligned} & \text { Sept. 28, } \\ & 2008 \\ & \text { usands) } \end{aligned}$ |
| DEPRECIATION AND AMORTIZATION |  |  |  |  |
| Total segment depreciation and amortization | \$5,120 | \$4,539 | \$15,000 | \$13,039 |
| Corporate depreciation and amortization | 1,691 | 1,134 | 3,856 | 4,617 |
| Reported depreciation and amortization | \$6,811 | \$5,673 | \$18,856 | \$17,656 |
| OPERATING INCOME |  |  |  |  |
| Total segment operating income | \$19,268 | \$31,022 | \$38,461 | \$99,044 |
| Corporate income, expenses and other reconciling amounts | (343 | -- | 4,403 | (3,615 |
| Reported operating income | \$18,925 | \$31,022 | \$42,864 | \$95,429 |
|  |  |  | Oct. 4, 2009 | $\begin{gathered} \text { Dec. } 28, \\ 2008 \end{gathered}$ |
| ASSETS |  |  | (In thousands) |  |
| Total segment assets |  |  | \$562,315 | \$569,913 |
| Discontinued operations |  |  | 2,150 | 3,150 |
| Corporate assets and eliminations |  |  | 159,916 | 132,972 |
| Reported total assets |  |  | \$724,381 | \$706,035 |

## NOTE 5 - LONG-TERM DEBT

11 3/8\% Senior Secured Notes
On June 5, 2009, the Company completed a private offering of \$150 million aggregate principal amount of $113 / 8 \%$ Senior Secured Notes due 2013 (the "Senior Secured Notes"). Interest on the Senior Secured Notes is payable semi-annually on May 1 and November 1 beginning November 1, 2009. The Senior Secured Notes are guaranteed, jointly and severally, on a senior secured basis by certain of the Company's domestic subsidiaries. The Senior Secured Notes are secured by a second-priority lien on substantially all of the Company's and certain of the Company's domestic subsidiaries' assets that secure the Company's domestic revolving credit facility (discussed below) on a first-priority basis.

The Senior Secured Notes were sold at a price of $96.301 \%$ of their face value, resulting in $\$ 144.5$ million of gross proceeds. The $\$ 5.5$ million original issue discount will be amortized over the life of the notes through interest expense. After deducting the initial purchasers' discount and other fees and expenses associated with the sale, net proceeds were $\$ 139.5$ million. The Company used $\$ 132.9$ million of those net proceeds to repurchase $\$ 127.2$ million aggregate principal amount of its $10.375 \%$ Senior Notes due 2010 pursuant to a tender offer conducted by the Company. (Included in the $\$ 132.9$ million used to repurchase the $\$ 127.2$ million aggregate principal amount of $10.375 \%$ Senior Notes was a purchase price premium of $\$ 5.7$ million). In addition, the Company used $\$ 4.5$ million of the net proceeds to pay accrued interest on the $\$ 127.2$ million aggregate principal amount of the $10.375 \%$ Senior Notes due 2010 that the Company repurchased. The remaining $\$ 2.1$ million of the net proceeds will be used to repay
a portion of the $10.375 \%$ Senior Notes due 2010 that remain outstanding.
The Company may redeem all or a part of the Senior Secured Notes from time to time at a price equal to $100 \%$ of the principal amount plus a make-whole premium. Prior to May 1, 2012, the Company may redeem up to $35 \%$ of the Senior Secured Notes with cash proceeds from specified equity offerings at a price equal to $111.375 \%$ of the principal amount, plus accrued and unpaid interest, if any, to the date of redemption. As of October 4, 2009, the balance of the Senior Secured Notes outstanding, net of the remaining unamortized original issue discount, was approximately $\$ 144.9$ million. The estimated fair value of the Senior Secured Notes as of October 4, 2009, based on then current market prices, was $\$ 162.0$ million.

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### 10.375\% Senior Notes

In the first nine months of 2009, the Company repurchased $\$ 138.0$ million aggregate principal amount of its $10.375 \%$ Senior Notes due 2010 (of which $\$ 127.2$ million aggregate principal amount were repurchased in the second quarter of 2009 pursuant to the tender offer conducted by the Company). As of October 4, 2009, the Company had $\$ 14.6$ million in outstanding $10.375 \%$ Senior Notes. The estimated fair value of the outstanding $10.375 \%$ Senior Notes as of October 4, 2009, based on then current market prices, was $\$ 14.8$ million.

## 9.5\% Senior Subordinated Notes

As of October 4, 2009, the Company had outstanding $\$ 135.0$ million in $9.5 \%$ Senior Subordinated Notes. The estimated fair value of the $9.5 \%$ Senior Subordinated Notes as of October 4, 2009, based on then current market prices, was $\$ 133.1$ million.

## Domestic Revolving Credit Facility

The Company maintains a domestic revolving credit agreement (the "Facility") that provides a maximum aggregate amount of $\$ 100$ million of loans and letters of credit available to us at any one time (subject to a borrowing base) with an option for us to increase that maximum aggregate amount to $\$ 150$ million (upon the satisfaction of certain conditions, and subject to a borrowing base). On May 14, 2009, the Company entered into a Second Amendment (the "Second Amendment") to the Facility, pursuant to which:

- Subject to certain terms and conditions, we were permitted under the Facility to incur additional indebtedness represented by a series of senior notes in an aggregate amount up to $\$ 175$ million, provided that the net proceeds from any such additional senior notes were first used to repay, repurchase or otherwise discharge our $10.375 \%$ Senior Notes due 2010. (See the discussion above in this Note 5 regarding our issuance, subsequent to the Second Amendment, of Senior Secured Notes.)
- The applicable interest rates for loans were increased. Interest on base rate loans is now charged at varying rates computed by applying a margin ranging from $1.75 \%$ to $2.50 \%$ (increased from the range of $0.00 \%$ to $0.25 \%$ ) over the applicable base interest rate (which is now defined as the greatest of the prime rate, a specified federal funds rate plus $0.50 \%$, or the one-month LIBOR rate), depending on our average excess borrowing availability during the most recently completed fiscal quarter. Interest on LIBOR-based loans is now charged at varying rates computed by applying a margin ranging from $3.25 \%$ to $4.00 \%$ (increased from the range of $1.00 \%$ to $2.00 \%$ ) over the applicable LIBOR rate (but now in no event less than the three-month LIBOR rate), depending on our average excess borrowing availability during the most recently completed fiscal quarter.
- The unused line fee on the Facility was increased to $0.75 \%$ (up from the prior range of $0.25 \%$ to $0.375 \%$ depending on our average excess borrowing availability during the most recently completed fiscal quarter).
- The minimum fixed charge coverage ratio set forth in the Facility's financial covenant (which becomes effective in the event that our excess borrowing availability falls below $\$ 20$ million) was changed from " 1.00 to 1.00 " to " 1.10 to 1.00 ".
- The borrowing base was amended to remove equipment and to remove our option to add real estate to the borrowing base.
- The rights of the parties and procedures with respect to defaulting lenders were modified and clarified in several respects.
- The mortgage requirements with respect to owned real estate properties were clarified.

The Company is presently in compliance with all covenants under the Facility and anticipates that it will remain in compliance with the covenants for the foreseeable future. As of October 4, 2009, there were zero borrowings and $\$ 8.8$ million in letters of credit outstanding under the Facility. As of October 4, 2009, the Company could have incurred $\$ 54.0$ million of additional borrowings under the Facility.

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## Credit Agreement with ABN AMRO Bank N.V.

On April 24, 2009, Interface Europe B.V. (our modular carpet subsidiary based in the Netherlands) and certain of its subsidiaries entered into an amended and restated Credit Agreement with ABN AMRO Bank N.V. Under the Credit Agreement (which replaces the prior credit agreement with ABN AMRO Bank, N.V. executed on March 9, 2007), ABN AMRO provides a credit facility, until further notice, for borrowings and bank guarantees in varying aggregate amounts over time as follows:

| Maximum |  |
| :---: | :---: |
| Period | Amount in <br> Euros (in <br> millions) |
| 1, 2009 - | $€ 26$ |
| ber 30, 2010 1, 2010 | 20 |
| mber 30, 2011 | 20 |
| 1, 2011 |  |
| October 1, 2012 | 14 |

Interest on borrowings under the facility is charged at varying rates computed by applying a margin of $1 \%$ over ABN AMRO's euro base rate (consisting of the leading refinancing rate as determined from time to time by the European Central Bank plus a debit interest surcharge), which base rate is subject to a minimum of $3.5 \%$ per annum. Fees on bank guarantees and documentary letters of credit are charged at a rate of $1 \%$ per annum or part thereof on the maximum amount and for the maximum duration of each guarantee or documentary letter of credit issued. A facility fee of $0.5 \%$ per annum is payable with respect to the facility amount. The facility is secured by liens on certain real property, personal property and other assets of our principal European subsidiaries. The facility also includes certain financial covenants (which require the borrowers and their subsidiaries to maintain a minimum interest coverage ratio, total debt/EBITDA ratio and tangible net worth/total assets) and affirmative and negative covenants, and other provisions that restrict the borrowers' ability (and the ability of certain of the borrowers' subsidiaries) to take certain actions. As of October 4, 2009, there were no borrowings outstanding under this facility.

## Other Lines of Credit

Other non-U.S. subsidiaries of the Company have an aggregate of the equivalent of $\$ 10.4$ million of lines of credit available. As of October 4, 2009, there were no borrowings outstanding under these lines of credit.

## NOTE 6 - STOCK-BASED COMPENSATION

## Stock Option Awards

In accordance with accounting standards, the Company measures the cost of employee services received in exchange for an award of equity instruments based on the grant date fair value of the award. That cost will be recognized over the period in which the employee is required to provide the services - the requisite service period (usually the vesting period) - in exchange for the award. The grant date fair value for options and similar instruments will be estimated using option pricing models. Under applicable accounting standards, the Company is required to select a valuation
technique or option pricing model that meets the criteria as stated in the standard, which includes a binomial model and the Black-Scholes model. The Company continues to use the Black-Scholes model. Accounting standards require that the Company estimate forfeitures for stock options and reduce compensation expense accordingly. The Company has reduced its stock compensation expense by the assumed forfeiture rate and will evaluate experience against this forfeiture rate going forward.

During the first nine months of 2009 and 2008, the Company recognized stock option compensation costs of $\$ 1.0$ million and $\$ 0.5$ million, respectively. In the third quarters of 2009 and 2008, the Company recognized stock option compensation costs of $\$ 0.4$ million and $\$ 0.2$ million, respectively. The remaining unrecognized compensation cost related to unvested stock option awards at October 4, 2009, approximated $\$ 1.4$ million, and the weighted average period of time over which this cost will be recognized is approximately one and one-half years.

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model with the following weighted average assumptions used for grants issued in the first nine months of fiscal years 2009 and 2008:

|  | Nine <br> Months |  | Nine <br> Months |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Ended | Ended |  |  |
|  | Oct. 4, | Sept. 28, |  |  |
|  | 2009 |  | 2008 |  |
| Risk free interest rate | 1.6 | $\%$ | 3.9 | $\%$ |
| Expected life | 5.5 years | 3.25 years |  |  |
| Expected volatility | 61 | $\%$ | 61 | $\%$ |
| Expected dividend yield | 2.6 | $\%$ | 0.57 | $\%$ |

The weighted average grant date fair value of stock options granted during the first nine months of fiscal 2009 was $\$ 1.91$ per share.

The following table summarizes stock options outstanding as of October 4, 2009, as well as activity during the nine months then ended:

|  |  | Weighted <br> Average <br> Exercise |
| :--- | :--- | :---: |
| Outstanding at December 28, 2008 | Shares | Price |
| Granted | 679,000 | $\$ 7.43$ |
| Exercised | $1,060,000$ | 4.30 |
| Forfeited or canceled | 57,000 | 4.24 |
| Outstanding at October 4, 2009 (a) | 50,000 | 6.76 |
| Exercisable at October 4, 2009 (b) | $1,632,000$ | $\$ 5.71$ |
|  |  | 502,000 |

(a) At October 4, 2009, the weighted average remaining contractual life of options outstanding was 6.8 years.
(b) At October 4, 2009, the weighted average remaining contractual life of options exercisable was 2.1 years.

At October 4, 2009, the aggregate intrinsic value of in-the-money options outstanding and options exercisable was $\$ 5.2$ million and $\$ 1.2$ million, respectively (the intrinsic value of a stock option is the amount by which the market value of the underlying stock exceeds the exercise price of the option).

Cash proceeds and intrinsic value related to total stock options exercised during the first nine months of fiscal years 2009 and 2008 are provided in the following table:

|  | Nine Months Ended |  |
| :--- | :---: | :---: |
|  | Oct. 4, | Sept. 28, |
| 2009 | 2008 |  |
| Proceeds from stock options exercised | (In millions) |  |
|  | $\$ 0.1$ | $\$ 1.4$ |

## Restricted Stock Awards

During the nine months ended October 4, 2009, and September 28, 2008, the Company granted restricted stock awards for 27,000 and $1,012,000$ shares, respectively, of Class B common stock. These awards (or a portion thereof) vest with respect to each recipient over a three to five-year period from the date of grant, provided the individual remains in the employment or service of the Company as of the vesting date. Additionally, these shares (or a portion thereof) could vest earlier upon the attainment of certain performance criteria, in the event of a change in control of the Company, or upon involuntary termination without cause.

Compensation expense related to restricted stock grants was $\$ 1.5$ million and $\$ 4.6$ million for the nine months ended October 4, 2009, and September 28, 2008, respectively. Accounting standards require that the Company estimate forfeitures for restricted stock and reduce compensation expense accordingly. The Company has reduced its expense by the assumed forfeiture rate and will evaluate experience against this forfeiture rate going forward.

The following table summarizes restricted stock activity as of October 4, 2009, and during the nine months then ended:

|  |  | Weighted <br> Average |
| :--- | :---: | :---: |
| Grant Date |  |  |

As of October 4, 2009, the unrecognized total compensation cost related to unvested restricted stock was $\$ 11.0$ million. That cost is expected to be recognized by the end of 2012.

## NOTE 7 - EMPLOYEE BENEFIT PLANS

The following tables provide the components of net periodic benefit cost for the three-month and nine-month periods ended October 4, 2009, and September 28, 2008, respectively:


| Net periodic benefit cost | $\$ 489$ | $\$ 445$ | $\$ 1,464$ | $\$ 1,334$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## NOTE 8 - RESTRUCTURING CHARGES

## 2008 Restructuring Plan

In the fourth quarter of 2008, the Company committed to a restructuring plan intended to reduce costs across its worldwide operations, and more closely align the Company's operations with reduced demand levels. The reduction of the demand levels is primarily a result of the worldwide recession and the associated delays and reductions in the number of construction projects where the Company's carpet products are used. The plan primarily consists of ceasing manufacturing operations at its facility in Belleville, Canada, and reducing its worldwide employee base by a total of approximately 530 employees in the areas of manufacturing, sales and administration. In connection with the restructuring plan, the Company recorded a pre-tax restructuring charge in the fourth quarter of 2008 of $\$ 11.0$ million. The Company records its restructuring accruals under the provisions of the applicable accounting standards. The restructuring charge is comprised of employee severance expense of $\$ 7.8$ million, impairment of assets of $\$ 2.6$ million, and other exit costs of $\$ 0.7$ million (primarily related to lease exit costs and other closure activities). Approximately $\$ 8.3$ million of the restructuring charge will be cash expenditures, primarily severance expense. Actions and expenses related to this plan were substantially completed in the first quarter of 2009.

A summary of these restructuring activities is presented below:

|  | Total <br> Restructuring <br> Charge | Costs <br> Incurred <br> in 2008 <br> (In thousands) | Costs <br> Incurred <br> in 2009 | Balance at <br> Oct. 4, <br> 2009 |
| :--- | :---: | :---: | :---: | :---: |
|  |  | $\$--$ |  |  |
| Facilities consolidation | $\$ 2,559$ | $\$ 2,559$ | $\$--$ |  |
| Workforce reduction | 7,751 | 1,464 | 6,192 | 95 |
| Other charges | 665 | -- | 261 | 404 |
|  | $\$ 10,975$ | $\$ 4,023$ | $\$ 6,453$ | $\$ 499$ |

The table below details these restructuring activities by segment:

|  | Modular <br> Carpet | Bentley <br> Prince <br> Street <br> (In thousands) | Corporate |
| :--- | :---: | :---: | :---: | :---: |$\quad$ Total

## 2009 Restructuring Plan

In the first quarter of 2009, the Company adopted a new restructuring plan, primarily comprised of a further reduction in the Company's worldwide employee base by a total of approximately 290 employees and continuing actions taken to better align fixed costs with demand for its products on a global level. In connection with the new plan, the Company recorded a pre-tax restructuring charge of $\$ 5.7$ million, comprised of $\$ 4.0$ million of employee severance expense and $\$ 1.7$ million of other exit costs (primarily including costs to exit the Canadian manufacturing facilities, lease exit costs and other costs). Approximately $\$ 5.2$ million of the restructuring charge will involve cash expenditures, primarily severance expense. In the second quarter of 2009, the Company recorded an additional \$1.9 million restructuring charge as a continuation of this plan. The charge in the second quarter of 2009 is due to approximately 80 additional employee reductions, and relates entirely to employee severance expense.

A summary of these restructuring activities is presented below:

|  | Total Restructuring Charges | Costs <br> Incurred <br> in 2009 <br> (In thousands) | Balance at Oct. 4, 2009 |
| :---: | :---: | :---: | :---: |
| Facilities consolidation | \$970 | \$780 | \$190 |
| Workforce reduction | 5,873 | 2,719 | 3,154 |
| Other charges | 784 | 784 | -- |
|  | \$7,627 | \$4,283 | \$3,344 |

The table below details these restructuring activities undertaken in 2009 by segment:

|  | Bentley <br> Modular <br> Prince |  |  |  | Carpet <br> Street <br> (In thousands) |
| :--- | :---: | :---: | :---: | :---: | ---: |
|  |  |  | Corporate |  |  |$\quad$ Total

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## NOTE 9 - DISCONTINUED OPERATIONS

In 2007, the Company sold its Fabrics Group business segment. Current and prior periods have been restated to include the results of operations and related disposal costs, gains and losses for this business segment as discontinued operations. In addition, assets and liabilities of this business segment have been reported in assets and liabilities held for sale for all reported periods.

Summary operating results for the above-described discontinued operations are as follows:

|  | Three Months Ended |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { Sept. 28, } \\ & 2008 \\ & \text { usands) } \end{aligned}$ |  | $\begin{gathered} \text { Oct. 4, } \\ 2009 \\ \text { (In t } \end{gathered}$ | ous | $\begin{aligned} & \text { Sept. 28, } \\ & 2008 \\ & \text { sands) } \end{aligned}$ |
| Net sales | \$ -- | \$-- |  | \$-- |  | \$-- |
| Loss on operations before taxes on income | -- | (7,856 | ) | (1,000 | ) | (7,856 |
| Tax benefit | -- | 2,702 |  | 350 |  | 2,702 |
| Loss on operations, net of tax | -- | (5,154 | ) | (650 | ) | (5,154 |

The loss on operations for the nine months ended October 4, 2009 reflects charges taken to reduce the carrying value of long-lived assets to their approximate fair market value.

Assets and liabilities, including reserves, related to the above-described discontinued operations that were held for sale consist of the following:

|  | Oct. 4, <br> 2009 <br> (In thousands) |  |
| :--- | :---: | :---: |
| Dec. 28, <br> 2008 |  |  |
| Current assets | $\$--$ | $\$--$ |
| Property and equipment | 2,150 | 3,150 |
| Other assets | -- | -- |
| Current liabilities | -- | -- |
| Other liabilities | -- | -- |

## NOTE 10 - SUPPLEMENTAL CASH FLOW INFORMATION

Cash payments for interest amounted to $\$ 27.9$ million and $\$ 32.3$ million for the nine months ended October 4, 2009, and September 28, 2008, respectively. Income tax payments amounted to $\$ 14.4$ million and $\$ 19.3$ million for the nine months ended October 4, 2009, and September 28, 2008, respectively.

## NOTE 11 - RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

In June 2009, the Financial Accounting Standards Board ("FASB") issued the FASB Accounting Standards Codification ("Codification"). The Codification will become the single source for all authoritative generally accepted accounting principles ("GAAP") recognized by the FASB to be applied for financial statements issued for periods ending after September 15, 2009. The Codification does not change GAAP and will not have an effect on our financial position,
results of operations or liquidity.
In May 2009, the FASB issued an accounting standard which establishes the general standards of accounting for, and disclosures of, events that occur after the balance sheet date but before financial statements are issued or are available to be issued. It requires entities to disclose the date through which it has evaluated subsequent events and the basis for the date. This standard is effective for interim and annual periods ending after June 15, 2009. This standard was effective for the Company as of October 4, 2009. The adoption of this standard did not have any significant impact on the Company's financial statements. The Company has evaluated subsequent events through November 12, 2009, the date of the filing of this Quarterly Report on Form 10-Q.

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In June 2008, the FASB issued a new accounting standard regarding the determination of EPS. The FASB declared that unvested share-based payout awards that contain non-forfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and shall be included in the computation of EPS pursuant to a two-class method when dilutive. The standard became effective for the Company on December 29, 2008. The adoption of this standard had the impact of a $\$ 0.01$ reduction of basic and diluted EPS for the third quarter of 2008 and a $\$ 0.02$ reduction of basic EPS and a $\$ 0.01$ reduction of diluted EPS for the nine months ended September 28, 2008. See Note 3, "Earnings (Loss) Per Share," for more discussion on the adoption of this standard.

In March 2008, the FASB issued a new accounting standard intended to improve financial reporting about derivative instruments and hedging activities by requiring enhanced disclosures to enable better understanding of the effects on financial position, financial performance, and cash flows. The effective date is for fiscal years and interim periods beginning after November 15, 2008. The adoption of this standard did not have a significant impact on the Company's consolidated financial statements because the Company is not a party to any significant derivative transactions.

In December 2007, the FASB issued a new accounting standard which establishes standards of accounting and reporting of non-controlling interests in subsidiaries, previously known as minority interest, in consolidated financial statements, provides guidance on accounting for changes in the parent's ownership interest in a subsidiary and establishes standards of accounting of the deconsolidation of a subsidiary due to the loss of control. The standard requires an entity to present minority interests as a component of equity. Additionally, the standard requires an entity to present net income and consolidated comprehensive income attributable to the parent and the minority interest separately on the face of the consolidated financial statements. This standard became effective beginning with the Company's fiscal year 2009 and interim periods thereof. The adoption of this standard resulted in a reclassification of $\$ 7.9$ million and $\$ 8.7$ million of minority interest to equity as of December 28, 2008, and October 4, 2009, respectively. The Company also has adjusted its consolidated condensed statements of operations for the periods presented to reflect the income from the minority interest as a component of net income. The adjustment resulted in a decrease in other expense of $\$ 0.3$ million for the three-month period ended September 28, 2008. The adjustment resulted in a decrease in other expense of $\$ 0.9$ million for the nine-month period ended and September 28, 2008.

In December 2007, the FASB issued a new accounting standard which requires the acquiring entity to recognize and measure at an acquisition date fair value all identifiable assets acquired, liabilities assumed and any non-controlling interest in the acquiree. The statement recognizes and measures the goodwill acquired in the business combination or a gain from a bargain purchase. The standard requires disclosures about the nature and financial effect of the business combination and also changes the accounting for certain income tax assets recorded in purchase accounting. This standard is effective for the fiscal year beginning after December 15, 2008. The adoption of this standard did not have any significant impact on the Company's consolidated financial statements.

In September 2006, the FASB issued a new accounting standard which defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. For financial assets subject to fair value measurements, the standard is effective for fiscal years beginning after November 15, 2007. In November 2007, the FASB granted a deferral for the application of the standard with regard to non-financial assets until fiscal years beginning after November 15, 2008. The adoption of the pronouncement for financial assets did not have a material impact on the Company's consolidated financial statements. The Company's annual fair value measurement of its reporting units under step 1 of the goodwill impairment test represents the only significant fair value measurement on a recurring basis for which the Company expects to be impacted by the adoption of the standard with regard to non-financial assets in 2009. The adoption of this standard did not have a significant impact on the Company's consolidated financial statements.

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## NOTE 12 - INCOME TAXES

Accounting standards require that all tax positions be analyzed using a two-step approach. The first step requires an entity to determine if a tax position is more-likely-than-not to be sustained upon examination. In the second step, the tax benefit is measured as the largest amount of benefit, determined on a cumulative probability basis, that is more-likely-than-not to be realized upon ultimate settlement. In the first nine months of 2009, the Company increased its liability for unrecognized tax benefits by $\$ 1.1$ million. As of October 4, 2009, the Company had approximately $\$ 8.6$ million accrued for unrecognized tax benefits.

## NOTE 13 - SUPPLEMENTAL CONDENSED CONSOLIDATING GUARANTOR FINANCIAL STATEMENTS

The Guarantor Subsidiaries, which consist of the Company's principal domestic subsidiaries, are guarantors of the Company's 11 3/8\% Senior Secured Notes due 2013, 10.375\% Senior Notes due 2010 and its $9.5 \%$ Senior Subordinated Notes due 2014. These guarantees are full and unconditional. The Supplemental Guarantor Financial Statements are presented herein pursuant to requirements of the Commission.

INTERFACE, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS
FOR THE THREE MONTHS ENDED OCTOBER 4, 2009

## INTERFACE,CONSOLIDATION <br> INC. AND <br> GUARANTQPON-GUARANTOR (PARENT ELIMINATIONCONSOLIDATED SUBSIDIARIESSUBSIDIARIESCORPORATION) ENTRIES TOTALS (IN THOUSANDS)

| Net sales | \$151,163 | \$ | 92,493 |  | \$ | -- |  | \$ | (25,292 |  | 218,364 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cost of sales | 113,712 |  | 57,532 |  |  | -- |  |  | (25,292 | ) | 145,952 |
| Gross profit on sales | 37,451 |  | 34,961 |  |  | -- |  |  | -- |  | 72,412 |
| Selling, general and administrative expenses | 23,456 |  | 25,514 |  |  | 4,517 |  |  | -- |  | 53,487 |
| Income from litigation settlements | -- |  | -- |  |  | -- |  |  | -- |  | -- |
| Restructuring charge | -- |  | -- |  |  | -- |  |  | -- |  | -- |
| Operating income | 13,995 |  | 9,447 |  |  | (4,517 | ) |  | -- |  | 18,925 |
| Interest/Other expense | 6,064 |  | 1,650 |  |  | 1,979 |  |  | -- |  | 9,693 |
| Bond retirement expenses | -- |  | -- |  |  | -- |  |  | -- |  | -- |
| Income (loss) before taxes on income and equity in income of subsidiaries | 7,931 |  | 7,797 |  |  | (6,496 | ) |  | -- |  | 9,232 |
| Income tax expense (benefit) | 3,122 |  | 2,977 |  |  | (2,557 | ) |  | -- |  | 3,542 |
| Equity in income (loss) of subsidiaries | -- |  | -- |  |  | 9,396 |  |  | (9,396 | ) | -- |
| Income (loss) from continuing operations | 4,809 |  | 4,820 |  |  | 5,457 |  |  | (9,396 | ) | 5,690 |
| Loss on discontinued operations, net of tax | -- |  | -- |  |  | -- |  |  | -- |  |  |
| Net income (loss) | 4,809 |  | 4,820 |  |  | 5,457 |  |  | (9,396 | ) | 5,690 |
| Income attributable to non-controlling interest in subsidiary | -- |  | (233 | ) |  | -- |  |  | -- |  | (233 |
| Net income (loss) attributable to Interface, Inc. | \$4,809 | \$ | 4,587 |  | \$ | 5,457 |  | \$ | (9,396 | ) | 5,457 |

## CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS FOR THE NINE MONTHS ENDED OCTOBER 4, 2009

| INTERFACE, CONSOLIDATION |  |  |  |
| :--- | :---: | :---: | :---: |
| NON- | INC. | AND |  |
| GUARANTORGUARANTOR | (PARENT | ELIMINATIONCONSOLIDATED |  |
| SUBSIDIARIESSUBSIDIARIESCORPORATION) | ENTRIES | TOTALS |  |
| (IN THOUSANDS) |  |  |  |


| Net sales | \$394,116 | \$ | 311,074 | \$ | -- |  | \$ | (76,221 |  | \$ | 628,969 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cost of sales | 294,841 |  | 205,662 |  | -- |  |  | (76,221 | ) |  | 424,282 |
| Gross profit on sales | 99,275 |  | 105,412 |  | -- |  |  | -- |  |  | 204,687 |
| Selling, general and administrative expenses | 68,033 |  | 77,480 |  | 14,609 |  |  | -- |  |  | 160,122 |
| Income from litigation settlements | -- |  | -- |  | (5,926 | ) |  | -- |  |  | (5,926 |
| Restructuring charges | 3,960 |  | 3,667 |  | -- |  |  | -- |  |  | 7,627 |
| Operating income (loss) | 27,282 |  | 24,265 |  | (8,683 | ) |  | -- |  |  | 42,864 |
| Interest/Other expense | 16,273 |  | 4,999 |  | 3,720 |  |  | -- |  |  | 24,992 |
| Bond retirement expenses | -- |  | -- |  | 6,096 |  |  | -- |  |  | 6,096 |
| Income (loss) before taxes on income and equity in income of subsidiaries | 11,009 |  | 19,266 |  | (18,499 | ) |  | -- |  |  | 11,776 |
| Income tax expense (benefit) | 4,382 |  | 6,880 |  | (5,601 | ) |  | -- |  |  | 5,661 |
| Equity in income (loss) of subsidiaries | -- |  | -- |  | 17,868 |  |  | (17,868 | ) |  | -- |
| Income (loss) from continuing operations | 6,627 |  | 12,386 |  | 4,970 |  |  | (17,868 | ) |  | 6,115 |
| Income (loss) on discontinued operations, net of tax | -- |  | (650 | ) | -- |  |  | -- |  |  | (650 |
| Net income (loss) | 6,627 |  | 11,736 |  | 4,970 |  |  | (17,868 | ) |  | 5,465 |
| Income attributable to non-controlling interest in subsidiary | -- |  | (495 | ) | -- |  |  | -- |  |  | (495 |
| Net income (loss) attributable to Interface, Inc. | \$6,627 | \$ | 11,241 | \$ | 4,970 |  | \$ | (17,868 |  | \$ | 4,970 |

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## CONDENSED CONSOLIDATING BALANCE SHEET

OCTOBER 4, 2009

| INTERFACE, CONSOLIDATION |  |  |
| :--- | :--- | :--- |
| INC. | AND |  |
| GUARANTQIRN-GUARANTOR | (PARENT | ELIMINATIONCONSOLIDATED |
| SUBSIDIARIESUBSIDIARIESCORPORATION) | ENTRIES | TOTALS |
| (IN THOUSANDS) |  |  |


| ASSETS |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Assets: |  |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$184 | \$ | 37,696 | \$ | 68,058 | \$ | -- | \$ | 105,938 |
| Accounts receivable | 54,571 |  | 70,324 |  | 2,019 |  | -- |  | 126,914 |
| Inventories | 66,986 |  | 52,758 |  | -- |  | -- |  | 119,744 |
| Prepaids and deferred income |  |  |  |  |  |  |  |  |  |
| Assets of business held for sale | -- |  | 2,150 |  | -- |  | -- |  | 2,150 |
| Total current assets | 129,899 |  | 175,264 |  | 75,860 |  | -- |  | 381,023 |
| Property and equipment less |  |  |  |  |  |  |  |  |  |
| Investment in subsidiaries | 268,761 |  | 200,750 |  | 17,123 |  | (486,634 | ) | -- |
| Goodwill | 6,954 |  | 75,083 |  | -- |  | -- |  | 82,037 |
| Other assets | 8,110 |  | 13,198 |  | 76,692 |  | -- |  | 98,000 |
|  | \$490,202 | \$ | 546,297 | \$ | 174,516 | \$ | (486,634 | ) | 724,381 |
| LIABILITIES AND |  |  |  |  |  |  |  |  |  |
| SHAREHOLDERS' EQUITY |  |  |  |  |  |  |  |  |  |
| Current Liabilities: | \$43,468 | \$ | 74,072 | \$ | 35,304 | \$ | -- | \$ | 152,844 |
| Senior secured notes and senior |  |  |  |  |  |  |  |  | 279,870 |
| Deferred income taxes | 1,614 |  | 9,894 |  | (4,300 | ) | -- |  | 7,208 |
| Other | 2,506 |  | 11,874 |  | 26,786 |  | -- |  | 41,166 |
| Total liabilities | 47,588 |  | 95,840 |  | 337,660 |  | -- |  | 481,088 |
| Common stock | 94,145 |  | 102,199 |  | 6,318 |  | (196,344 | ) | 6,318 |
| Additional paid-in capital | 249,302 |  | 12,525 |  | 342,289 |  | (261,827 | ) | 342,289 |
| Retained earnings (deficit) | 100,084 |  | 369,282 |  | (502,027 | ) | (28,463 | ) | (61,124 |
| Foreign currency translation |  |  |  |  |  |  |  |  |  |
| Pension liability | -- |  | (27,679 |  | (2,576 | ) | -- |  | (30,255 |
| Non-controlling interest in subsidiary | -- |  | 8,681 |  | 17 |  | ( |  | 8,681 |
|  | \$490,202 | \$ | 546,297 | \$ | 174,516 | \$ | (486,634 | ) | 724,381 |

# CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS <br> FOR THE NINE MONTHS <br> ENDED OCTOBER 4, 2009 

| INTERFACE,CONSOLIDATION |  |
| :--- | :--- |
| INC. | AND |
| GUARANTQRN-GUARANTOR | (PARENT |
| SUBSIDIARIESUBSIDIARIESCORPORATION) | ENTRIES |

(IN THOUSANDS)

| Net cash provided by (used for) operating activities | \$ 12,976 |  | \$ | 32,750 |  | \$ | (2,901 |  | \$ | 3,036 |  | 45,861 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash flows from investing activities: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Purchase of plant and equipment | (4,399 | ) |  | (5,206 | ) |  | (292 | ) |  | -- |  | (9,897 | ) |
| Other | (413 | ) |  | 2,004 |  |  | (221 | ) |  | -- |  | 1,370 |  |
| Net cash used for investing activities | (4,812 | ) |  | (3,202 | ) |  | (513 | , |  | -- |  | (8,527 | ) |
| Cash flows from financing activities: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Issuance of Senior Secured Notes | -- |  |  | -- |  |  | 144,452 |  |  | -- |  | 144,452 |  |
| Repurchase of Senior Notes | -- |  |  | -- |  |  | (138,002 | ) |  | -- |  | (138,002 | ) |
| Debt issuance costs | -- |  |  | -- |  |  | (6,161 | ) |  | -- |  | (6,161 | ) |
| Premiums paid to repurchase Senior |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Notes | -- |  |  | -- |  |  | (5,264 | ) |  | -- |  | (5,264 | ) |
| Other | (9,014 | ) |  | (20,557 | ) |  | 32,357 |  |  | (2,786 | ) | -- |  |
| Proceeds from issuance of common stock | -- |  |  | -- |  |  | 58 |  |  | -- |  | 58 |  |
| Dividends paid | 252 |  |  | (2 | ) |  | (478 | ) |  | (250 | ) | (478 | ) |
| Net cash provided by (used for) financing activities | (8,762 | ) |  | (20,559 | ) |  | 26,962 |  |  | (3,036 | ) | (5,395 | ) |
| Effect of exchange rate change on cash | -- |  |  | 2,242 |  |  | -- |  |  | -- |  | 2,242 |  |
| Net increase (decrease) in cash | (598 | ) |  | 11,231 |  |  | 23,548 |  |  | -- |  | 34,181 |  |
| Cash at beginning of period | 782 |  |  | 26,465 |  |  | 44,510 |  |  | -- |  | 71,757 |  |
| Cash at end of period | \$184 |  | \$ | 37,696 |  | \$ | 68,058 |  | \$ | -- |  | 105,938 |  |

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## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Our discussions below in this Item 2 are based upon the more detailed discussions about our business, operations and financial condition included in our Annual Report on Form 10-K for the fiscal year ended December 28, 2008, under Item 7 of that Form $10-\mathrm{K}$. Our discussions here focus on our results during the quarter and nine months ended, or as of, October 4, 2009, and the comparable periods of 2008 for comparison purposes, and, to the extent applicable, any material changes from the information discussed in that Form $10-\mathrm{K}$ or other important intervening developments or information since that time. These discussions should be read in conjunction with that Form 10-K for more detailed and background information.

## Forward-Looking Statements

This report contains statements which may constitute "forward-looking statements" within the meaning of the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, as amended by the Private Securities Litigation Reform Act of 1995. Important factors currently known to management that could cause actual results to differ materially from those in forward-looking statements include risks and uncertainties associated with economic conditions in the commercial interiors industry as well as the risks and uncertainties discussed under the heading "Risk Factors" included in Item 1A of the Company's Annual Report on Form 10-K for the fiscal year ended December 28, 2008, which discussion is hereby incorporated by reference. The Company undertakes no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time.

## $113 / 8 \%$ Senior Secured Notes

On June 5, 2009, we completed a private offering of $\$ 150$ million aggregate principal amount of $113 / 8 \%$ Senior Secured Notes due 2013 (the "Senior Secured Notes"). Interest on the Senior Secured Notes is payable semi-annually on May 1 and November 1 beginning November 1, 2009. The Senior Secured Notes are guaranteed, jointly and severally, on a senior secured basis by certain of our domestic subsidiaries. The Senior Secured Notes are secured by a second-priority lien on substantially all of our and certain of our domestic subsidiaries' assets that secure our domestic revolving credit facility (discussed below) on a first-priority basis.

The Senior Secured Notes were sold at a price of $96.301 \%$ of their face value, resulting in $\$ 144.5$ million of gross proceeds. The $\$ 5.5$ million original issue discount will be amortized over the life of the notes through interest expense. After deducting the initial purchasers' discount and other fees and expenses associated with the sale, net proceeds were $\$ 139.5$ million. We used $\$ 132.9$ million of those net proceeds to repurchase $\$ 127.2$ million aggregate principal amount of our $10.375 \%$ Senior Notes due 2010 pursuant to a tender offer we conducted. (Included in the $\$ 132.9$ million used to repurchase the $\$ 127.2$ million aggregate principal amount of $10.375 \%$ Senior Notes was a purchase price premium of $\$ 5.7$ million). In addition, we used $\$ 4.5$ million of the net proceeds to pay accrued interest on the $\$ 127.2$ million aggregate principal amount of the $10.375 \%$ Senior Notes due 2010 that we repurchased. The remaining $\$ 2.1$ million of the net proceeds will be used to repay a portion of the $10.375 \%$ Senior Notes due 2010 that remain outstanding.

Restructuring Plans
2008 Restructuring Plan

In the fourth quarter of 2008, we committed to a restructuring plan intended to reduce costs across our worldwide operations, and more closely align our operations with reduced demand levels. The reduction of the demand levels is primarily a result of the worldwide recession and the associated delays and reductions in the number of construction projects where our carpet products are used. The plan primarily consists of ceasing manufacturing operations at our facility in Belleville, Canada, and reducing our worldwide employee base by a total of approximately 530 employees in the areas of manufacturing, sales and administration. In connection with the restructuring plan, we recorded a pre-tax restructuring charge in the fourth quarter of 2008 of $\$ 11.0$ million. We record our restructuring accruals under the provisions of the applicable accounting standards. The restructuring charge is comprised of employee severance expense of $\$ 7.8$ million, impairment of assets of $\$ 2.6$ million, and other exit costs of $\$ 0.7$ million (primarily related to lease exit costs and other closure activities). Approximately $\$ 8.3$ million of the restructuring charge will be cash expenditures, primarily severance expense. Actions and expenses related to this plan were substantially completed in the first quarter of 2009, and the plan is expected to yield annualized cost savings of approximately $\$ 30$ million.

## 2009 Restructuring Plan

In the first quarter of 2009, we adopted a restructuring plan, primarily comprised of a further reduction in our worldwide employee base by a total of approximately 290 employees and continuing actions taken to better align fixed costs with demand for our products on a global level. In connection with the plan, we recorded a pre-tax restructuring charge of $\$ 5.7$ million, comprised of $\$ 4.0$ million of employee severance expense and $\$ 1.7$ million of other exit costs (primarily costs to exit the Canadian manufacturing facilities, lease exit costs and other costs). Approximately $\$ 5.2$ million of the restructuring charge will involve cash expenditures, primarily severance expense. In the second quarter of 2009 , we recorded an additional $\$ 1.9$ million restructuring charge as a continuation of this plan. The charge in the second quarter of 2009 is due to approximately 80 additional employee reductions, and relates entirely to employee severance expense. The 2009 restructuring plan is expected to yield annualized cost savings of approximately $\$ 21$ million.

Discontinued Operations
In 2007, we sold our Fabrics Group business segment. In accordance with applicable accounting standards, we have reported the results of operations for the former Fabrics Group business segment for all periods reflected herein, as "discontinued operations." Consequently, our discussion of revenues or sales and other results of operations (except for net income or loss amounts), including percentages derived from or based on such amounts, excludes this discontinued operation unless we indicate otherwise.

Our discontinued operations had no net sales and no income or loss in the three month period ended October 4, 2009, and had no net sales and a loss of $\$ 0.7$ million in the nine-month period ended October 4, 2009 (these results are included in our statements of operations as part of the "Loss from Discontinued Operations, Net of Taxes"). Our discontinued operations had no net sales in the three-month and nine month periods ended September 28, 2008. Loss from operations of these businesses, net of tax, was $\$ 5.2$ million in each of the three-month and nine-month periods ended September 28, 2008. Included in this loss from discontinued operations were after-tax charges of $\$ 4.2$ million and $\$ 0.9$ million related to a reserve placed on the additional contingent purchase price from the sale of the Fabrics Group business segment and the impairment of certain assets remaining from the segment, respectively.

## General

During the quarter ended October 4, 2009, we had net sales of $\$ 218.4$ million, compared with net sales of $\$ 278.4$ million in the third quarter last year. Fluctuations in currency exchange rates negatively impacted 2009 third quarter sales by $3 \%$ (approximately $\$ 8.0$ million), compared with the prior year period. During the first nine months of fiscal 2009, we had net sales of $\$ 629.0$ million, compared with net sales of $\$ 835.2$ million in the first nine months of last year. Fluctuations in currency exchange rates negatively impacted sales in the first nine months of 2009 by $6 \%$ (approximately $\$ 50$ million), compared with the prior year period.

Included in our results for the nine-month period ended October 4, 2009 is $\$ 6.1$ million of costs related to the tender offer for our $10.375 \%$ Senior Notes in the second quarter of 2009. In addition, this nine-month period also includes income of $\$ 5.9$ million related to settlements of litigation. The $\$ 5.9$ million of income from litigation settlements is the net amount after deducting all legal fees and related expenses. The Company received $\$ 16.0$ million of gross proceeds from these settlements.

During the third quarter of 2009, we had net income attributable to Interface, Inc. of $\$ 5.5$ million, or $\$ 0.09$ per diluted share, compared with net income attributable to Interface, Inc. of $\$ 8.4$ million, or $\$ 0.13$ per diluted share, in the third
quarter last year. Income from continuing operations in the third quarter of 2009 was $\$ 5.7$ million, or $\$ 0.09$ per diluted share, compared with income from continuing operations of $\$ 13.8$ million, or $\$ 0.21$ per diluted share, in the third quarter of 2008.

During the nine months ended October 4, 2009, we had net income attributable to Interface, Inc. of $\$ 5.0$ million, or $\$ 0.08$ per diluted share, compared with net income attributable to Interface, Inc. of $\$ 38.4$ million, or $\$ 0.61$ per diluted share, in the first nine months of last year. Income from continuing operations was $\$ 6.1$ million, or $\$ 0.09$ per diluted share, in the nine months ended October 4, 2009, compared with income from continuing operations of $\$ 44.4$ million, or $\$ 0.69$ per diluted share, in the first nine months of 2008.

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## Results of Operations

The following table presents, as a percentage of net sales, certain items included in our Consolidated Condensed Statements of Operations for the three-month and nine-month periods ended October 4, 2009, and September 28, 2008, respectively:

| Net sales | 100.0 | $\%$ | 100.0 | $\%$ | 100.0 | $\%$ | 100.0 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Cost of sales | 66.8 |  | 65.9 |  | 67.5 | 64.7 |  |
| Gross profit on sales | 33.2 | 34.1 |  | 32.5 | 35.3 |  |  |
| Selling, general and administrative expenses | 24.5 | 22.9 |  | 25.5 | 23.8 |  |  |
| Income from litigation settlements | -- | - | $(0.9$ | $)$ | -- |  |  |
| Restructuring charge | -- | - | 1.2 | -- |  |  |  |
| Operating income | 8.7 | 11.1 | 6.8 | 11.4 |  |  |  |
| Bond retirement expenses | -- | -- | 1.0 | -- | 3.0 |  |  |
| Interest/Other expenses | 4.4 | 3.1 | 4.0 | 8.5 |  |  |  |
| Income from continuing operations before tax expense | 4.2 | 8.0 | 1.9 | 8.9 |  |  |  |
| Income tax expense | 1.6 | 3.0 | 0.9 | 3.2 |  |  |  |
| Income from continuing operations | 2.6 | 5.0 | 1.0 | 5.3 |  |  |  |
| Discontinued operations, net of tax | -- | 1.9 | 0.1 | 0.6 |  |  |  |
| Net income | 2.6 | 3.1 | 0.9 | 4.7 |  |  |  |
| Net income (loss) attributable to Interface, Inc. | 2.5 | 3.0 | 0.8 | 4.6 |  |  |  |

Below we provide information regarding net sales for each of our operating segments, and analyze those results for the three-month and nine-month periods ended October 4, 2009, and September 28, 2008, respectively.

Net Sales by Business Segment
Net sales by operating segment and for our Company as a whole were as follows for the three-month and nine-month periods ended October 4, 2009, and September 28, 2008, respectively:

|  | Three Months Ended |  |  |  | Percentage |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Sales By Segment |  | $\begin{array}{r} \text { (In } \\ \hline \end{array}$ | nds | $\text { t. } 28,2008$ | Change |  |
| Modular Carpet | \$ | 194,107 | \$ | 242,986 | (20.1 | \%) |
| Bentley Prince |  |  |  |  |  |  |
| Street |  | 24,257 |  | 35,437 | (31.5 | \%) |
| Total | \$ | 218,364 | \$ | 278,423 | (21.6 | \%) |

Net Sales By

Oct. 4, 2009
(In thousands)
$\left.\begin{array}{lcccccc}\text { Modular Carpet } & \$ & 557,127 & \$ & 728,372 & (23.5 & \%\end{array}\right)$

Modular Carpet Segment. For the quarter ended October 4, 2009, net sales for the modular carpet segment decreased $\$ 48.9$ million ( $20.1 \%$ ) versus the comparable period in 2008. This decline is primarily attributable to the reduced order activity for renovation and construction projects as a result of the worldwide financial and credit crisis. On a geographic basis, sales in the Americas and Asia-Pacific were down $9 \%$ and $20 \%$, respectively. Sales in Europe were down $32 \%$ in local currency and $35 \%$ as reported in U.S. dollars as a result of the continued strengthening of the U.S. dollar versus the Euro and British Pound Sterling on a year-over-year basis. The decline in the corporate office segment (down $31 \%$ ) was the primary driver of the decrease in sales. The impact of this decline was somewhat mitigated as a result of our market diversification strategy, as we saw increases in our retail (up 11\%) and government (up 9\%) segments.

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For the nine months ended October 4, 2009, net sales for the modular carpet segment decreased $\$ 171.2$ million ( $23.5 \%$ ) versus the comparable period in 2008. This decline is primarily attributable to the reduced order activity for renovation and construction projects as a result of the worldwide financial and credit crisis. On a geographic basis, sales in the Americas and Asia-Pacific were down $15 \%$ and $26 \%$, respectively. Sales in Europe were down $25 \%$ in local currency and $33 \%$ as reported in U.S. dollars as a result of the continued strengthening of the U.S. dollar versus the Euro and British Pound Sterling on a year-over-year basis. The decline in the corporate office segment (down $33 \%$ ) was the primary driver of the decrease in sales. The impact of this decline was somewhat mitigated as a result of our market diversification strategy, as we saw lesser declines in government ( $1 \%$ decline) and education ( $14 \%$ decline) segments.

Bentley Prince Street Segment. In our Bentley Prince Street segment, net sales for the quarter ended October 4, 2009 decreased $\$ 11.2$ million ( $31.5 \%$ ) versus the comparable period in 2008. This decrease is primarily attributable to the reduced order activity for renovation and construction projects as a result of the worldwide financial and credit crisis, as well as the general market movement away from broadloom carpet and toward carpet tile. The sales decrease at Bentley Prince Street occurred in corporate ( $10 \%$ decline) and non-corporate segments, particularly in the hospitality ( $79 \%$ decline) and residential ( $79 \%$ decline) segments.

For the nine months ended October 4, 2009, net sales in our Bentley Prince Street segment decreased $\$ 35.0$ million ( $32.7 \%$ ) versus the comparable period in 2008. This decrease is primarily attributable to the downturn in demand in response to the worldwide financial and credit crisis, as well as the general market movement away from broadloom carpet and toward carpet tile. This decrease at Bentley Prince Street occurred across all market segments, particularly in the corporate (down $25 \%$ ), hospitality (down $76 \%$ ) and residential (down $68 \%$ ) market segments.

## Cost and Expenses

Company Consolidated. The following table presents, on a consolidated basis for our operations, our overall cost of sales and selling, general and administrative expenses for the three-month and nine-month periods ended October 4, 2009, and September 28, 2008, respectively:

Cost and Expenses
Cost of sales
Selling, general and administrative expenses
Total

Cost and Expenses
Cost of sales
Selling, general and administrative expenses Total

| Three Months Ended |  |  |  | Percentage Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Oct. 4, 2009 |  | t. 28, 2008 |  |  |
| (In thousands) |  |  |  |  |  |
| \$ | 145,952 | \$ | 183,506 | (20.5 | \%) |
|  | 53,487 |  | 63,895 | (16.3 | \%) |
| \$ | 199,439 | \$ | 247,401 | (19.4 | \%) |
| Nine Months Ended |  |  |  | Percentage |  |
|  | Oct. 4, 2009 |  | t. 28, 2008 | Change |  |
| (In thousands) |  |  |  |  |  |
| \$ | 424,282 | \$ | 540,688 | (21.5 | \%) |
|  | 160,122 |  | 199,047 | (19.6 | \%) |
| \$ | 584,404 | \$ | 739,735 | (21.0 | \%) |

For the quarter ended October 4, 2009, our cost of sales decreased $\$ 37.5$ million ( $20.5 \%$ ) versus the comparable period in 2008. Fluctuations in currency exchange rates accounted for approximately $3 \%$ ( $\$ 5$ million) of the decrease. The primary components of the $\$ 37.5$ million decrease in cost of sales were reductions in raw materials costs (approximately $\$ 25$ million decrease) and labor costs (approximately $\$ 4$ million decrease) due mostly to lower production volumes in the third quarter of 2009. Our raw materials prices in the third quarter of 2009 were approximately $3-5 \%$ lower than those in the third quarter of 2008. As a percentage of net sales, cost of sales increased to $66.8 \%$ for the quarter ended October 4, 2009, versus $65.9 \%$ in the comparable period in 2008. This percentage increase was due to under-absorption of fixed overhead costs associated with the lower production volumes. However, as a result of our restructuring initiatives discussed above, our cost of sales as a percentage of net sales in the third quarter of 2009 ( $66.8 \%$ ) improved when compared with the second quarter of 2009 (67.3\%).

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For the nine months ended October 4, 2009, our cost of sales decreased $\$ 116.4$ million ( $21.5 \%$ ) versus the comparable period in 2008. Fluctuations in currency exchange rates accounted for approximately $5 \%$ ( $\$ 31$ million) of the decrease. The primary components of the $\$ 116.4$ million decrease in cost of sales were reductions in raw materials costs (approximately $\$ 78$ million decrease) and labor costs (approximately $\$ 12$ million decrease) due mostly to lower production volumes in the first nine months of 2009. Our raw materials prices in the first nine months of 2009 were approximately $3-5 \%$ lower than those in the first nine months of 2008. As a percentage of net sales, cost of sales increased to $67.5 \%$ for the nine months ended October 4, 2009, from $64.7 \%$ in the comparable period in 2008. This percentage increase was due to under-absorption of fixed overhead costs associated with the lower production volumes.

For the quarter ended October 4, 2009, our selling, general and administrative expenses decreased $\$ 10.4$ million ( $16.3 \%$ ) versus the comparable period in 2008. Fluctuations in currency exchange rates accounted for approximately $4 \%$ ( $\$ 3$ million) of the decrease. The primary components of the $\$ 10.4$ million decrease in selling, general and administrative expenses were (1) a $\$ 6.3$ million reduction in selling costs associated with the decline in sales volume, and (2) a $\$ 4.1$ million reduction in marketing expense as programs were cut or reduced to better match anticipated demand. Due to our lower sales volumes in the current year period, as a percentage of net sales, selling, general and administrative expenses increased to $24.5 \%$ for the three months ended October 4, 2009, versus $22.9 \%$ for the comparable period in 2008.

For the nine months ended October 4, 2009, our selling, general and administrative expenses decreased $\$ 38.9$ million (19.6\%) versus the comparable period in 2008. Fluctuations in currency exchange rates accounted for approximately $7 \%$ ( $\$ 15$ million) of the decrease. The primary components of the $\$ 38.9$ million decrease in selling, general and administrative expenses were (1) an $\$ 18.8$ million reduction in selling costs associated with the decline in sales volume, (2) a $\$ 12.2$ million reduction in marketing expense as programs were cut or reduced to better match anticipated demand, and (3) a $\$ 1.6$ million reduction in incentive compensation as performance goals were not achieved to the same degree as they were in the comparable period in 2008. Due to our lower sales volumes in the current year period, as a percentage of net sales, selling, general and administrative expenses increased to $25.5 \%$ for the nine months ended October 4, 2009, versus 23.8\% for the comparable period in 2008.

Cost and Expenses by Segment. The following table presents the combined cost of sales and selling, general and administrative expenses for each of our operating segments:

Cost of Sales and Selling, General and
Administrative Expenses
(Combined)
Modular Carpet
Bentley Prince Street
Corporate Expenses and
Eliminations
Total
*not meaningful
Cost of Sales and Selling, General and

Three Months Ended
Oct. 4, 2009 Sept. 28, 2008 Change
(In thousands)

| $\$$ | 173,815 | $\$$ | 212,689 |
| :--- | :--- | :--- | :--- |
| 25,281 |  | 34,712 | $(18,3$ |
|  |  |  |  |
| 343 |  | - | $*$ |

\$ 199,439 \$ 247, 401
(19.4

| Nine Months Ended |  | Percentage |
| :--- | :--- | :---: |
| Oct. 4, 2009 | Sept. 28, 2008 | Change |

Administrative Expenses
(Combined)

| (In thousands) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Modular Carpet | \$ | 505,819 | \$ | 631,842 | (19.9 | \%) |
| Bentley Prince Street |  | 77,061 |  | 104,278 | (26.1 | \%) |
| Corporate Expenses and |  |  |  |  |  |  |
| Eliminations |  | 1,524 |  | 3,615 | (57.8 | \%) |
| Total | \$ | 584,404 | \$ | 739,735 | (21.0 | \%) |

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## Interest Expenses

For the three-month period ended October 4, 2009, interest expense increased $\$ 1.3$ million to $\$ 9.5$ million, versus $\$ 8.2$ million in the comparable period in 2008. For the nine-month period ended September 28, 2008, interest expense increased $\$ 0.8$ million to $\$ 24.9$ million, versus $\$ 24.1$ million in the comparable period in 2008. These increases were due primarily to the issuance of our $\$ 150$ million aggregate principal amount of $113 / 8 \%$ Senior Secured Notes in June 2009, because (1) the $113 / 8 \%$ Senior Secured Notes bear interest at a higher rate than the $10.375 \%$ Senior Notes, of which $\$ 138.0$ million were repurchased in the first nine months of 2009, and (2) the $113 / 8 \%$ Senior Secured Notes were sold at a discount, which is being amortized into interest expense over the life of the notes.

## Liquidity and Capital Resources

## General

At October 4, 2009, we had $\$ 105.9$ million in cash. At that date, we had no borrowings and $\$ 8.8$ million in letters of credit outstanding under our domestic revolving credit facility, and no borrowings outstanding under our European credit facility. As of October 4, 2009, we could have incurred $\$ 54.0$ million of additional borrowings under our domestic revolving credit facility and $€ 26.0$ million (approximately $\$ 38.1$ million) of additional borrowings under our European credit facility. In addition, we could have incurred an additional $\$ 10.4$ million of borrowings under our other credit facilities in place at other non-U.S. subsidiaries.

## Analysis of Cash Flows

Our primary sources of cash during the nine-month period ended October 4, 2009, were (1) $\$ 144.5$ million from the issuance of our $\$ 150$ million aggregate principal amount of $113 / 8 \%$ Senior Secured Notes due 2013, (2) $\$ 27.5$ million from a reduction of accounts receivable, and (3) $\$ 16.0$ million from settlements of litigation. Our primary uses of cash during this period were (1) $\$ 138.0$ million used to repurchase a portion of our $10.375 \%$ Senior Notes $(\$ 127.2$ million aggregate principal amount of these notes were repurchased pursuant to a tender offer conducted in connection with the issuance of the new $113 / 8 \%$ Senior Secured Notes described above), (2) $\$ 20.4$ million as a reduction in accounts payable and accruals, (3) $\$ 9.9$ million for capital expenditures, (4) $\$ 6.2$ million for debt issuance costs in connection with the $113 / 8 \%$ Senior Secured Notes described above, and (5) $\$ 5.3$ million for premiums paid in connection with the repurchase of our $10.375 \%$ Senior Notes.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our discussion below in this Item 3 is based upon the more detailed discussions of our market risk and related matters included in our Annual Report on Form 10-K for the fiscal year ended December 28, 2008, under Item 7A of that Form 10-K. Our discussion here focuses on the period ended October 4, 2009, and any material changes from (or other important intervening developments since the time of) the information discussed in that Form 10-K. This discussion should be read in conjunction with that Form 10-K for more detailed and background information.

At October 4, 2009, we recognized a $\$ 19.6$ million increase in our foreign currency translation adjustment account compared with December 28, 2008, primarily because of the strengthening of the Euro, British Pound Sterling, Australian dollar and Canadian dollar against the U.S. dollar.

Sensitivity Analysis. For purposes of specific risk analysis, we use sensitivity analysis to measure the impact that market risk may have on the fair values of our market sensitive instruments.

To perform sensitivity analysis, we assess the risk of loss in fair values associated with the impact of hypothetical changes in interest rates and foreign currency exchange rates on market sensitive instruments. The market value of instruments affected by interest rate and foreign currency exchange rate risk is computed based on the present value of future cash flows as impacted by the changes in the rates attributable to the market risk being measured. The discount rates used for the present value computations were selected based on market interest and foreign currency exchange rates in effect at October 4, 2009. The values that result from these computations are compared with the market values of these financial instruments at October 4, 2009. The differences in this comparison are the hypothetical gains or losses associated with each type of risk.

As of October 4, 2009, based on a hypothetical immediate 150 basis point increase in interest rates, with all other variables held constant, the market value of our fixed rate long-term debt would be impacted by a net decrease of approximately $\$ 14.4$ million. Conversely, a 150 basis point decrease in interest rates would result in a net increase in the market value of our fixed rate long-term debt of approximately $\$ 15.5$ million.

As of October 4, 2009, a $10 \%$ decrease or increase in the levels of foreign currency exchange rates against the U.S. dollar, with all other variables held constant, would result in a decrease in the fair value of our financial instruments of $\$ 10.1$ million or an increase in the fair value of our financial instruments of $\$ 8.2$ million, respectively. As the impact of offsetting changes in the fair market value of our net foreign investments is not included in the sensitivity model, these results are not indicative of our actual exposure to foreign currency exchange risk.

## ITEM 4. CONTROLS AND PROCEDURES

As of the end of the period covered by this Quarterly Report on Form $10-\mathrm{Q}$, an evaluation was performed under the supervision and with the participation of our management, including our President and Chief Executive Officer and our Senior Vice President and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 (the "Act"), pursuant to Rule 13a-14(c) under the Act. Based on that evaluation, our President and Chief Executive Officer and our Senior Vice President and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this Quarterly Report.

There were no changes in our internal control over financial reporting that occurred during our last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II - OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

We are subject to various legal proceedings in the ordinary course of business, none of which is required to be disclosed under this Item 1.

ITEM 1A. RISK FACTORS
There are no material changes in risk factors in the third quarter of 2009. For a discussion of risk factors, see Part I, Item 1A, "Risk Factors," in our Annual Report on Form 10-K for fiscal year 2008.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS
None

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS
None

ITEM 5. OTHER INFORMATION
None

## ITEM 6. EXHIBITS

The following exhibits are filed with this report:
EXHIBIT
NUMBER DESCRIPTION OF EXHIBIT

| 10.1 | Amendment and Partial Assignment of Split-Dollar Agreement (included as <br> Exhibit 99.1 to the Company's Current Report on Form 8-K dated September <br> 3, 2009 and filed on September 9, 2009, previously filed with the |
| :--- | :--- |
| Commission and incorporated herein by reference). |  |
| 31.1 | Section 302 Certification of Chief Executive Officer. |
| 31.2 | Section 302 Certification of Chief Financial Officer. |

32.1
32.2

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## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## INTERFACE, INC.

Date: November 12, 2009
By:
/s/ Patrick C. Lynch
Patrick C. Lynch
Senior Vice President
(Principal Financial Officer)

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## EXHIBIT INDEX

EXHIBIT
NUMBER DESCRIPTION OF EXHIBIT
31.1 Section 302 Certification of Chief Executive Officer.
31.2 Section 302 Certification of Chief Financial Officer.
32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. § 1350.
32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. § 1350.

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