

Edgar Filing: ARROW FINANCIAL CORP - Form 13F-HR

ARROW FINANCIAL CORP  
Form 13F-HR  
July 27, 2011

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 13F  
FORM 13F COVER PAGE

Report for the Calendar Year or Quarter Ended: 06/30/2011

Check here if Amendment  Amendment Number:  
This Amendment  is a restatement  
 adds new holding entries

Institutional Investment Manager Filing this Report:

Name: ARROW FINANCIAL CORP.  
Address: 250 GLEN STREET  
GLENS FALLS, NY 12801

13F File Number: 28-12533

The institutional investment Manager filing this report and the person by whom it is signed hereby represent that the person signing the report is authorized to submit it, that all information contained herein is true, correct and complete, and that it is understood that all required items, statements, schedules, lists, and tables, are considered integral parts of this form.

Person Signing this Report on Behalf of Reporting Manager:

Name: Terry R. Goodemote  
Title: Executive Vice President & Chief Financial Officer  
Phone: 518-745-1000  
Signature, Place, and Date of Signing:

1 GLENS FALLS, NY 07/28/2011

Report Type (Check only one)  
 13F HOLDINGS REPORT  
 13F NOTICE  
 13F COMBINATION REPORT

I AM SIGNING THIS REPORT AS REQUIRED BY THE SECURITIES EXCHANGE ACT OF 1934

FORM 13F SUMMARY PAGE

Report Summary:

Number of Other Included Managers: 2  
Form 13F Information Table Entry Total: 624  
Form 13F Information Table Value Total: \$ 253,749

List of Other Included Managers:

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| No. | 13F File Number | Name                                      |
|-----|-----------------|---|
| 2   | 28-03696        | GLENS FALLS NATIONAL BANK & TRUST COMPANY |
| 3   | 28-12534        | NORTH COUNTRY INV. ADVISERS, INC          |

FORM 13F INFORMATION TABLE

| NAME OF ISSUER               | TITLE OF CLASS | CUSIP     | VALUE (X \$1000) | SHARES/ PRN | SH/ AMOUNT | PUT/ CALL | INVTMT DISCRN | OT MA |
|------------------------------|----------------|-----------|------------------|-------------|------------|-----------|---------------|-------|
| AT&T INC                     | COM            | 00206R102 | 129              | 4110        | SH         |           | SOLE          |       |
| AT&T INC                     | COM            | 00206R102 | 41               | 1300        | SH         |           | OTHER         |       |
| AT&T INC                     | COM            | 00206R102 | 1197             | 38103       | SH         |           | DEFINED       | 2     |
| AT&T INC                     | COM            | 00206R102 | 521              | 16600       | SH         |           | OTHER         | 2     |
| AT&T INC                     | COM            | 00206R102 | 697              | 22200       | SH         |           | DEFINED       | 3     |
| ABBOTT LABORATORIES          | COM            | 002824100 | 106              | 2018        | SH         |           | SOLE          |       |
| ABBOTT LABORATORIES          | COM            | 002824100 | 11               | 200         | SH         |           | OTHER         |       |
| ABBOTT LABORATORIES          | COM            | 002824100 | 1674             | 31815       | SH         |           | DEFINED       | 2     |
| ABBOTT LABORATORIES          | COM            | 002824100 | 378              | 7178        | SH         |           | OTHER         | 2     |
| ABBOTT LABORATORIES          | COM            | 002824100 | 858              | 16300       | SH         |           | DEFINED       | 3     |
| ADOBE SYSTEMS                | COM            | 00724F101 | 19               | 600         | SH         |           | SOLE          |       |
| ADOBE SYSTEMS                | COM            | 00724F101 | 407              | 12955       | SH         |           | DEFINED       | 2     |
| ADOBE SYSTEMS                | COM            | 00724F101 | 2                | 50          | SH         |           | OTHER         | 2     |
| ADOBE SYSTEMS                | COM            | 00724F101 | 896              | 28500       | SH         |           | DEFINED       | 3     |
| AETNA INC COM                | COM            | 00817Y108 | 11               | 250         | SH         |           | SOLE          |       |
| AETNA INC COM                | COM            | 00817Y108 | 396              | 8985        | SH         |           | DEFINED       | 2     |
| AETNA INC COM                | COM            | 00817Y108 | 926              | 21000       | SH         |           | DEFINED       | 3     |
| AGILENT TECHNOLOGIES         | COM            | 00846U101 | 19               | 381         | SH         |           | DEFINED       | 2     |
| AIR PRODUCTS & CHEMICALS INC | COM            | 009158106 | 41               | 424         | SH         |           | DEFINED       | 2     |
| AIR PRODUCTS & CHEMICALS INC | COM            | 009158106 | 162              | 1700        | SH         |           | OTHER         | 2     |
| ALCOA INC                    | COM            | 013817101 | 114              | 7195        | SH         |           | DEFINED       | 2     |
| ALCATEL-LUCENT               | COM            | 013904305 | 0                | 107         | SH         |           | DEFINED       | 2     |
| ALLIANT ENERGY CORP          | COM            | 018802108 | 32               | 790         | SH         |           | SOLE          |       |
| ALLIANT ENERGY CORP          | COM            | 018802108 | 601              | 14775       | SH         |           | DEFINED       | 2     |
| ALLIANT ENERGY CORP          | COM            | 018802108 | 55               | 1350        | SH         |           | OTHER         | 2     |
| ALLIANT ENERGY CORP          | COM            | 018802108 | 590              | 14500       | SH         |           | DEFINED       | 3     |
| ALLSCRIPTS                   | COM            | 01988P108 | 19               | 1000        | SH         |           | DEFINED       | 2     |
| ALLSTATE CORP                | COM            | 020002101 | 3                | 100         | SH         |           | OTHER         | 2     |
| ALTRIA GROUP INC             | COM            | 02209S103 | 17               | 629         | SH         |           | SOLE          |       |
| ALTRIA GROUP INC             | COM            | 02209S103 | 243              | 9193        | SH         |           | DEFINED       | 2     |
| ALTRIA GROUP INC             | COM            | 02209S103 | 12               | 450         | SH         |           | OTHER         | 2     |
| AMAZON.COM INC               | COM            | 023135106 | 97               | 473         | SH         |           | DEFINED       | 2     |
| AMERICAN ELECTRIC POWER CO   | COM            | 025537101 | 14               | 360         | SH         |           | DEFINED       | 2     |
| AMERICAN EXPRESS CO          | COM            | 025816109 | 90               | 1735        | SH         |           | SOLE          |       |
| AMERICAN EXPRESS CO          | COM            | 025816109 | 16               | 300         | SH         |           | OTHER         |       |
| AMERICAN EXPRESS CO          | COM            | 025816109 | 1378             | 26645       | SH         |           | DEFINED       | 2     |
| AMERICAN EXPRESS CO          | COM            | 025816109 | 172              | 3325        | SH         |           | OTHER         | 2     |
| AMERICAN EXPRESS CO          | COM            | 025816109 | 1179             | 22800       | SH         |           | DEFINED       | 3     |
| AMERIPRISE FINL INC          | COM            | 03076C106 | 5                | 80          | SH         |           | DEFINED       | 2     |
| AMGEN INC                    | COM            | 031162100 | 9                | 150         | SH         |           | OTHER         |       |
| AMGEN INC                    | COM            | 031162100 | 116              | 1993        | SH         |           | DEFINED       | 2     |
| ANADARKO PETROLEUM CORP      | COM            | 032511107 | 50               | 655         | SH         |           | DEFINED       | 2     |
| ANALOG DEVICES, INC.         | COM            | 032654105 | 125              | 3200        | SH         |           | DEFINED       | 2     |
| ANALOG DEVICES, INC.         | COM            | 032654105 | 881              | 22500       | SH         |           | DEFINED       | 3     |
| ANNALY CAPITAL MGMT INC      | COM            | 035710409 | 22               | 1224        | SH         |           | DEFINED       | 2     |
| APACHE CORP                  | COM            | 037411105 | 104              | 839         | SH         |           | DEFINED       | 2     |
| APPLE INC                    | COM            | 037833100 | 70               | 210         | SH         |           | SOLE          |       |
| APPLE INC                    | COM            | 037833100 | 2305             | 6867        | SH         |           | DEFINED       | 2     |
| APPLE INC                    | COM            | 037833100 | 247              | 735         | SH         |           | OTHER         | 2     |
| APPLE INC                    | COM            | 037833100 | 2132             | 6350        | SH         |           | DEFINED       | 3     |

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|                               |     |           |       |         |     |         |   |
|-------------------------------|-----|-----------|-------|---------|-----|---------|---|
| APPLIED MATERIALS INC         | COM | 038222105 | 1     | 100     | SH  | OTHER   | 2 |
| AQUA AMER INC                 | COM | 03836W103 | 4     | 200     | SH  | DEFINED | 2 |
| AQUA AMER INC                 | COM | 03836W103 | 32    | 1465    | SH  | OTHER   | 2 |
| ARCHER DANIELS MIDLAND CO     | COM | 039483102 | 32    | 1068    | SH  | DEFINED | 2 |
| ARROW                         | COM | 042744102 | 10    | 412     | SH  | SOLE    |   |
| ARROW                         | COM | 042744102 | 32004 | 1307903 | SH  | DEFINED | 2 |
| ARROW                         | COM | 042744102 | 560   | 22894   | SH  | OTHER   | 2 |
| ATHENAHEALTH INC.             | COM | 04685W103 | 4     | 100     | SH  | DEFINED | 2 |
| AUTOMATIC DATA PROCESSING     | COM | 053015103 | 30    | 568     | SH  | SOLE    |   |
| AUTOMATIC DATA PROCESSING     | COM | 053015103 | 210   | 3990    | SH  | DEFINED | 2 |
| AUTOMATIC DATA PROCESSING     | COM | 053015103 | 365   | 6930    | SH  | OTHER   | 2 |
| BHP BILLITON PLC-ADR          | COM | 05545E209 | 8     | 100     | SH  | DEFINED | 2 |
| BP PLC                        | COM | 055622104 | 53    | 1192    | SH  | DEFINED | 2 |
| BP PLC                        | COM | 055622104 | 75    | 1700    | SH  | OTHER   | 2 |
| BAKER HUGHES INC              | COM | 057224107 | 27    | 375     | SH  | DEFINED | 2 |
| BAKER HUGHES INC              | COM | 057224107 | 44    | 600     | SH  | OTHER   | 2 |
| BANK OF AMERICA CORP          | COM | 060505104 | 8     | 725     | SH  | SOLE    |   |
| BANK OF AMERICA CORP          | COM | 060505104 | 97    | 8842    | SH  | DEFINED | 2 |
| BANK OF AMERICA CORP          | COM | 060505104 | 26    | 2389    | SH  | OTHER   | 2 |
| BANK OF NEW YORK MELLON CORP  | COM | 064058100 | 72    | 2807    | SH  | SOLE    |   |
| BANK OF NEW YORK MELLON CORP  | COM | 064058100 | 960   | 37464   | SH  | DEFINED | 2 |
| BANK OF NEW YORK MELLON CORP  | COM | 064058100 | 142   | 5557    | SH  | OTHER   | 2 |
| BANK OF NEW YORK MELLON CORP  | COM | 064058100 | 1125  | 43930   | SH  | DEFINED | 3 |
| BARRICK GOLD                  | COM | 067901108 | 13    | 289     | SH  | DEFINED | 2 |
| BAXTER INTL INC               | COM | 071813109 | 72    | 1200    | SH  | SOLE    |   |
| BAXTER INTL INC               | COM | 071813109 | 1062  | 17800   | SH  | DEFINED | 2 |
| BAXTER INTL INC               | COM | 071813109 | 334   | 5588    | SH  | OTHER   | 2 |
| BAXTER INTL INC               | COM | 071813109 | 889   | 14900   | SH  | DEFINED | 3 |
| BERKSHIRE HATHAWAY INC        | COM | 084670702 | 30    | 385     | SH  | SOLE    |   |
| BERKSHIRE HATHAWAY INC        | COM | 084670702 | 986   | 12740   | SH  | DEFINED | 2 |
| BERKSHIRE HATHAWAY INC        | COM | 084670702 | 53    | 690     | SH  | OTHER   | 2 |
| BERKSHIRE HATHAWAY INC        | COM | 084670702 | 1625  | 21000   | SH  | DEFINED | 3 |
| BERKSHIRE HILLS BANCORP INC   | COM | 084680107 | 34    | 1500    | SH  | SOLE    |   |
| BEST BUY CO                   | COM | 086516101 | 3     | 86      | SH  | DEFINED | 2 |
| BLACKROCK INC                 | COM | 09247X101 | 4     | 20      | SH  | SOLE    |   |
| BLACKROCK INC                 | COM | 09247X101 | 114   | 595     | SH  | DEFINED | 2 |
| BLACKROCK INC                 | COM | 09247X101 | 38    | 200     | SH  | OTHER   | 2 |
| BOEING COMPANY                | COM | 097023105 | 218   | 2945    | SH  | DEFINED | 2 |
| BOSTON SCIENTIFIC CORP        | COM | 101137107 | 2     | 265     | SH  | DEFINED | 2 |
| BRISTOL MYERS SQUIBB          | COM | 110122108 | 60    | 2085    | SH  | SOLE    |   |
| BRISTOL MYERS SQUIBB          | COM | 110122108 | 3     | 100     | SH  | OTHER   |   |
| BRISTOL MYERS SQUIBB          | COM | 110122108 | 814   | 28105   | SH  | DEFINED | 2 |
| BRISTOL MYERS SQUIBB          | COM | 110122108 | 85    | 2940    | SH  | OTHER   | 2 |
| BRISTOL MYERS SQUIBB          | COM | 110122108 | 898   | 31000   | SH  | DEFINED | 3 |
| BROADCOM CORP                 | COM | 111320107 | 3     | 100     | SH  | DEFINED | 2 |
| BROWN FOREMAN DISTILLERS CORP | COM | 115637100 | 31    | 432     | SH  | DEFINED | 2 |
| BROWN FOREMAN DISTILLERS CORP | COM | 115637209 | 46    | 610     | SH  | DEFINED | 2 |
| BUCKEYE PARTNERS L P          | LIM | 118230101 | 32    | 500     | PRN | DEFINED | 2 |
| CVS/CAREMARK CORP             | COM | 126650100 | 70    | 1853    | SH  | DEFINED | 2 |
| CVS/CAREMARK CORP             | COM | 126650100 | 2     | 50      | SH  | OTHER   | 2 |
| CA, INC.                      | COM | 12673P105 | 10    | 421     | SH  | DEFINED | 2 |
| CAMPBELL SOUP                 | COM | 134429109 | 3     | 100     | SH  | SOLE    |   |
| CANADIAN NAT'L RAILWAY        | COM | 136375102 | 10    | 125     | SH  | DEFINED | 2 |
| CAPITAL ONE                   | COM | 14040H105 | 5     | 100     | SH  | DEFINED | 2 |
| CAPSTONE TURBINE CORP         | COM | 14067D102 | 0     | 600     | SH  | DEFINED | 2 |
| CARDINAL HEALTH INC           | COM | 14149Y108 | 20    | 450     | SH  | SOLE    |   |
| CARDINAL HEALTH INC           | COM | 14149Y108 | 248   | 5465    | SH  | DEFINED | 2 |
| CARDINAL HEALTH INC           | COM | 14149Y108 | 899   | 19800   | SH  | DEFINED | 3 |
| CARNIVAL                      | COM | 143658300 | 22    | 575     | SH  | SOLE    |   |
| CARNIVAL                      | COM | 143658300 | 325   | 8648    | SH  | DEFINED | 2 |
| CARNIVAL                      | COM | 143658300 | 31    | 834     | SH  | OTHER   | 2 |
| CATERPILLAR INC               | COM | 149123101 | 116   | 1090    | SH  | SOLE    |   |

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|                                |     |           |      |       |    |         |   |
|--------------------------------|-----|-----------|------|-------|----|---------|---|
| CATERPILLAR INC                | COM | 149123101 | 1324 | 12436 | SH | DEFINED | 2 |
| CATERPILLAR INC                | COM | 149123101 | 117  | 1100  | SH | OTHER   | 2 |
| CATERPILLAR INC                | COM | 149123101 | 905  | 8500  | SH | DEFINED | 3 |
| CELGENE CORP                   | COM | 151020104 | 458  | 7600  | SH | DEFINED | 2 |
| CELGENE CORP                   | COM | 151020104 | 12   | 200   | SH | OTHER   | 2 |
| CELGENE CORP                   | COM | 151020104 | 893  | 14800 | SH | DEFINED | 3 |
| CHEVRON CORPORATION            | COM | 166764100 | 306  | 2979  | SH | SOLE    |   |
| CHEVRON CORPORATION            | COM | 166764100 | 30   | 290   | SH | OTHER   |   |
| CHEVRON CORPORATION            | COM | 166764100 | 3165 | 30778 | SH | DEFINED | 2 |
| CHEVRON CORPORATION            | COM | 166764100 | 850  | 8265  | SH | OTHER   | 2 |
| CHEVRON CORPORATION            | COM | 166764100 | 1872 | 18200 | SH | DEFINED | 3 |
| CISCO SYSTEMS                  | COM | 17275R102 | 124  | 7950  | SH | SOLE    |   |
| CISCO SYSTEMS                  | COM | 17275R102 | 3    | 200   | SH | OTHER   |   |
| CISCO SYSTEMS                  | COM | 17275R102 | 1047 | 67059 | SH | DEFINED | 2 |
| CISCO SYSTEMS                  | COM | 17275R102 | 240  | 15367 | SH | OTHER   | 2 |
| CISCO SYSTEMS                  | COM | 17275R102 | 1224 | 78400 | SH | DEFINED | 3 |
| CITIGROUP INC                  | COM | 172967424 | 1    | 30    | SH | SOLE    |   |
| CITIGROUP INC                  | COM | 172967424 | 0    | 18    | SH | DEFINED | 2 |
| CLOROX CO                      | COM | 189054109 | 34   | 500   | SH | DEFINED | 2 |
| CLOROX CO                      | COM | 189054109 | 3    | 50    | SH | OTHER   | 2 |
| COCA COLA CO.                  | COM | 191216100 | 101  | 1500  | SH | SOLE    |   |
| COCA COLA CO.                  | COM | 191216100 | 1053 | 15653 | SH | DEFINED | 2 |
| COCA COLA CO.                  | COM | 191216100 | 5    | 75    | SH | OTHER   | 2 |
| COCA COLA CO.                  | COM | 191216100 | 1750 | 26000 | SH | DEFINED | 3 |
| COCA-COLA ENTERPRISES INC.     | COM | 19122T109 | 12   | 400   | SH | DEFINED | 2 |
| COGNIZANT TECH SOLUTIONS       | COM | 192446102 | 73   | 1000  | SH | DEFINED | 2 |
| COLGATE-PALMOLIVE CO           | COM | 194162103 | 76   | 875   | SH | SOLE    |   |
| COLGATE-PALMOLIVE CO           | COM | 194162103 | 17   | 200   | SH | OTHER   |   |
| COLGATE-PALMOLIVE CO           | COM | 194162103 | 1325 | 15155 | SH | DEFINED | 2 |
| COLGATE-PALMOLIVE CO           | COM | 194162103 | 421  | 4815  | SH | OTHER   | 2 |
| COLGATE-PALMOLIVE CO           | COM | 194162103 | 1355 | 15500 | SH | DEFINED | 3 |
| COMCAST CORP NEW               | COM | 20030N101 | 99   | 3889  | SH | DEFINED | 2 |
| COMCAST CORP NEW               | COM | 20030N101 | 10   | 375   | SH | OTHER   | 2 |
| COMCAST CORP NEW               | COM | 20030N200 | 1    | 56    | SH | DEFINED | 2 |
| CONNECTICUT WATER SERVICE INC  | COM | 207797101 | 5    | 200   | SH | OTHER   | 2 |
| CONOCOPHILLIPS                 | COM | 20825C104 | 66   | 875   | SH | SOLE    |   |
| CONOCOPHILLIPS                 | COM | 20825C104 | 1234 | 16405 | SH | DEFINED | 2 |
| CONOCOPHILLIPS                 | COM | 20825C104 | 131  | 1742  | SH | OTHER   | 2 |
| CONOCOPHILLIPS                 | COM | 20825C104 | 940  | 12500 | SH | DEFINED | 3 |
| CONSOLIDATED EDISON INC        | COM | 209115104 | 51   | 967   | SH | DEFINED | 2 |
| CONSTELLATION ENERGY GROUP INC | COM | 210371100 | 0    | 25    | SH | DEFINED | 2 |
| CORNING INC                    | COM | 219350105 | 7    | 400   | SH | DEFINED | 2 |
| CORNING INC                    | COM | 219350105 | 18   | 1000  | SH | OTHER   | 2 |
| COSTCO WHOLESALE CORP NEW      | COM | 22160K105 | 71   | 875   | SH | SOLE    |   |
| COSTCO WHOLESALE CORP NEW      | COM | 22160K105 | 770  | 9480  | SH | DEFINED | 2 |
| COSTCO WHOLESALE CORP NEW      | COM | 22160K105 | 69   | 850   | SH | OTHER   | 2 |
| COSTCO WHOLESALE CORP NEW      | COM | 22160K105 | 877  | 10800 | SH | DEFINED | 3 |
| DTE ENERGY CO.                 | COM | 233331107 | 10   | 199   | SH | DEFINED | 2 |
| DANAHER CORP                   | COM | 235851102 | 82   | 1550  | SH | SOLE    |   |
| DANAHER CORP                   | COM | 235851102 | 42   | 800   | SH | OTHER   |   |
| DANAHER CORP                   | COM | 235851102 | 1162 | 21935 | SH | DEFINED | 2 |
| DANAHER CORP                   | COM | 235851102 | 296  | 5595  | SH | OTHER   | 2 |
| DANAHER CORP                   | COM | 235851102 | 1749 | 33000 | SH | DEFINED | 3 |
| DARDEN RESTAURANTS INC         | COM | 237194105 | 39   | 775   | SH | SOLE    |   |
| DARDEN RESTAURANTS INC         | COM | 237194105 | 383  | 7705  | SH | DEFINED | 2 |
| DARDEN RESTAURANTS INC         | COM | 237194105 | 25   | 500   | SH | OTHER   | 2 |
| DARDEN RESTAURANTS INC         | COM | 237194105 | 896  | 18000 | SH | DEFINED | 3 |
| DEERE & CO                     | COM | 244199105 | 27   | 325   | SH | SOLE    |   |
| DEERE & CO                     | COM | 244199105 | 756  | 9170  | SH | DEFINED | 2 |
| DEERE & CO                     | COM | 244199105 | 1896 | 23000 | SH | DEFINED | 3 |
| DELCATH SYSTEMS INC.           | COM | 24661P104 | 0    | 150   | SH | DEFINED | 2 |
| DELL INC                       | COM | 24702R101 | 12   | 745   | SH | DEFINED | 2 |

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|                               |     |           |      |       |     |         |   |
|-------------------------------|-----|-----------|------|-------|-----|---------|---|
| DELL INC                      | COM | 24702R101 | 3    | 200   | SH  | OTHER   | 2 |
| DENDREON CORP                 | COM | 24823Q107 | 4    | 100   | SH  | DEFINED | 2 |
| DEVON ENERGY CORP NEW         | COM | 25179M103 | 39   | 490   | SH  | SOLE    |   |
| DEVON ENERGY CORP NEW         | COM | 25179M103 | 438  | 5555  | SH  | DEFINED | 2 |
| DEVON ENERGY CORP NEW         | COM | 25179M103 | 1088 | 13800 | SH  | DEFINED | 3 |
| WALT DISNEY COMPANY           | COM | 254687106 | 143  | 3664  | SH  | SOLE    |   |
| WALT DISNEY COMPANY           | COM | 254687106 | 8    | 200   | SH  | OTHER   |   |
| WALT DISNEY COMPANY           | COM | 254687106 | 870  | 22289 | SH  | DEFINED | 2 |
| WALT DISNEY COMPANY           | COM | 254687106 | 458  | 11725 | SH  | OTHER   | 2 |
| WALT DISNEY COMPANY           | COM | 254687106 | 976  | 25000 | SH  | DEFINED | 3 |
| DOLLAR TREE INC.              | COM | 256746108 | 263  | 3945  | SH  | DEFINED | 2 |
| DOMINION RES INC VA NEW       | COM | 25746U109 | 88   | 1825  | SH  | SOLE    |   |
| DOMINION RES INC VA NEW       | COM | 25746U109 | 10   | 200   | SH  | OTHER   |   |
| DOMINION RES INC VA NEW       | COM | 25746U109 | 1203 | 24932 | SH  | DEFINED | 2 |
| DOMINION RES INC VA NEW       | COM | 25746U109 | 153  | 3175  | SH  | OTHER   | 2 |
| DOMINION RES INC VA NEW       | COM | 25746U109 | 840  | 17400 | SH  | DEFINED | 3 |
| DOW CHEMICAL CO               | COM | 260543103 | 14   | 400   | SH  | OTHER   |   |
| DOW CHEMICAL CO               | COM | 260543103 | 227  | 6300  | SH  | DEFINED | 2 |
| EI DUPONT DE NEMOURS & CO     | COM | 263534109 | 218  | 4030  | SH  | DEFINED | 2 |
| EI DUPONT DE NEMOURS & CO     | COM | 263534109 | 122  | 2250  | SH  | OTHER   | 2 |
| DUKE ENERGY HLDG CORP         | COM | 26441C105 | 18   | 980   | SH  | DEFINED | 2 |
| EMC CORP                      | COM | 268648102 | 79   | 2850  | SH  | SOLE    |   |
| EMC CORP                      | COM | 268648102 | 910  | 33045 | SH  | DEFINED | 2 |
| EMC CORP                      | COM | 268648102 | 28   | 1000  | SH  | OTHER   | 2 |
| EMC CORP                      | COM | 268648102 | 2008 | 72900 | SH  | DEFINED | 3 |
| EQT CORP                      | COM | 26884L109 | 22   | 426   | SH  | DEFINED | 2 |
| EAST WEST BANCORP             | COM | 27579R104 | 10   | 500   | SH  | OTHER   | 2 |
| EASTMAN KODAK CO              | COM | 277461109 | 0    | 100   | SH  | DEFINED | 2 |
| EATON CORP                    | COM | 278058102 | 185  | 3600  | SH  | OTHER   | 2 |
| EATON VANCE                   | COM | 27828S101 | 64   | 4195  | SH  | DEFINED | 2 |
| EBAY INC                      | COM | 278642103 | 49   | 1520  | SH  | DEFINED | 2 |
| ECOLAB INC                    | COM | 278865100 | 39   | 700   | SH  | DEFINED | 2 |
| ECOLAB INC                    | COM | 278865100 | 96   | 1700  | SH  | OTHER   | 2 |
| EL PASO CORPORATION           | COM | 28336L109 | 73   | 3600  | SH  | DEFINED | 2 |
| EMCOR GROUP                   | COM | 29084Q100 | 3    | 100   | SH  | DEFINED | 2 |
| EMERSON ELECTRIC CO           | COM | 291011104 | 97   | 1730  | SH  | SOLE    |   |
| EMERSON ELECTRIC CO           | COM | 291011104 | 11   | 200   | SH  | OTHER   |   |
| EMERSON ELECTRIC CO           | COM | 291011104 | 1007 | 17893 | SH  | DEFINED | 2 |
| EMERSON ELECTRIC CO           | COM | 291011104 | 439  | 7800  | SH  | OTHER   | 2 |
| EMERSON ELECTRIC CO           | COM | 291011104 | 506  | 9000  | SH  | DEFINED | 3 |
| ENTERPRISE PRODS PARTNERS LP  | LIM | 293792107 | 6    | 150   | PRN | DEFINED | 2 |
| ENTROPIC COMMUNICATIONS INC   | COM | 29384R105 | 0    | 100   | SH  | DEFINED | 2 |
| EXELON CORP                   | COM | 30161N101 | 28   | 650   | SH  | SOLE    |   |
| EXELON CORP                   | COM | 30161N101 | 200  | 4660  | SH  | DEFINED | 2 |
| EXELON CORP                   | COM | 30161N101 | 4    | 100   | SH  | OTHER   | 2 |
| EXELON CORP                   | COM | 30161N101 | 428  | 10000 | SH  | DEFINED | 3 |
| EXXON MOBIL CORP              | COM | 30231G102 | 397  | 4876  | SH  | SOLE    |   |
| EXXON MOBIL CORP              | COM | 30231G102 | 28   | 350   | SH  | OTHER   |   |
| EXXON MOBIL CORP              | COM | 30231G102 | 4115 | 50570 | SH  | DEFINED | 2 |
| EXXON MOBIL CORP              | COM | 30231G102 | 1917 | 23559 | SH  | OTHER   | 2 |
| EXXON MOBIL CORP              | COM | 30231G102 | 2995 | 36800 | SH  | DEFINED | 3 |
| FAIRPOINT COMMUNICATIONS INC. | COM | 305560104 | 0    | 2     | SH  | OTHER   | 2 |
| FED HOME LOAN MORT CORP       | COM | 313400301 | 0    | 1116  | SH  | DEFINED | 2 |
| FED NATL MORT ASSOC           | COM | 313586109 | 0    | 1000  | SH  | DEFINED | 2 |
| FEDEX CORPORATION             | COM | 31428X106 | 42   | 445   | SH  | DEFINED | 2 |
| FIDELITY NATL FINANCIAL, INC. | COM | 31620R105 | 71   | 4500  | SH  | DEFINED | 2 |
| FINANCIAL INSTITUTIONS INC    | COM | 317585404 | 49   | 3000  | SH  | SOLE    |   |
| FIRST SOLAR, INC.             | COM | 336433107 | 2    | 18    | SH  | DEFINED | 2 |
| FISERV INC                    | COM | 337738108 | 80   | 1285  | SH  | SOLE    |   |
| FISERV INC                    | COM | 337738108 | 773  | 12350 | SH  | DEFINED | 2 |
| FISERV INC                    | COM | 337738108 | 6    | 100   | SH  | OTHER   | 2 |
| FORD MOTOR CO                 | COM | 345370860 | 46   | 3305  | SH  | SOLE    |   |

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|                               |     |           |      |       |    |         |   |
|-------------------------------|-----|-----------|------|-------|----|---------|---|
| FORD MOTOR CO                 | COM | 345370860 | 581  | 42141 | SH | DEFINED | 2 |
| FORD MOTOR CO                 | COM | 345370860 | 37   | 2700  | SH | OTHER   | 2 |
| FORD MOTOR CO                 | COM | 345370860 | 855  | 62000 | SH | DEFINED | 3 |
| FORTUNE BRANDS INC            | COM | 349631101 | 38   | 600   | SH | DEFINED | 2 |
| FRANKLIN RESOURCES            | COM | 354613101 | 23   | 175   | SH | DEFINED | 2 |
| FREEPORT MCMORAN              | COM | 35671D857 | 50   | 950   | SH | SOLE    |   |
| FREEPORT MCMORAN              | COM | 35671D857 | 872  | 16491 | SH | DEFINED | 2 |
| FREEPORT MCMORAN              | COM | 35671D857 | 90   | 1705  | SH | OTHER   | 2 |
| FREEPORT MCMORAN              | COM | 35671D857 | 894  | 16900 | SH | DEFINED | 3 |
| FRONTIER COMMUNICATIONS CORP  | COM | 35906A108 | 0    | 49    | SH | DEFINED | 2 |
| GABELLI                       | MUT | 36242H104 | 22   | 1350  | SH | DEFINED | 2 |
| GANNETT COMPANY INC           | COM | 364730101 | 2    | 150   | SH | DEFINED | 2 |
| GENERAL DYNAMICS              | COM | 369550108 | 229  | 3075  | SH | DEFINED | 2 |
| GENERAL DYNAMICS              | COM | 369550108 | 41   | 550   | SH | OTHER   | 2 |
| GENERAL ELECTRIC CO           | COM | 369604103 | 149  | 7895  | SH | SOLE    |   |
| GENERAL ELECTRIC CO           | COM | 369604103 | 1448 | 76766 | SH | DEFINED | 2 |
| GENERAL ELECTRIC CO           | COM | 369604103 | 918  | 48675 | SH | OTHER   | 2 |
| GENERAL MILLS INC             | COM | 370334104 | 54   | 1463  | SH | SOLE    |   |
| GENERAL MILLS INC             | COM | 370334104 | 7    | 200   | SH | OTHER   |   |
| GENERAL MILLS INC             | COM | 370334104 | 658  | 17675 | SH | DEFINED | 2 |
| GENERAL MILLS INC             | COM | 370334104 | 147  | 3950  | SH | OTHER   | 2 |
| GENERAL MILLS INC             | COM | 370334104 | 837  | 22500 | SH | DEFINED | 3 |
| GENUINE PARTS CO              | COM | 372460105 | 27   | 505   | SH | DEFINED | 2 |
| GENWORTH FINL                 | COM | 37247D106 | 2    | 200   | SH | DEFINED | 2 |
| GENWORTH FINL                 | COM | 37247D106 | 1    | 100   | SH | OTHER   | 2 |
| GLAXO                         | COM | 37733W105 | 9    | 200   | SH | OTHER   | 2 |
| GOLDMAN SACHS GROUP           | COM | 38141G104 | 83   | 625   | SH | DEFINED | 2 |
| GOLDMAN SACHS GROUP           | COM | 38141G104 | 7    | 50    | SH | OTHER   | 2 |
| GOOGLE INC                    | COM | 38259P508 | 25   | 50    | SH | SOLE    |   |
| GOOGLE INC                    | COM | 38259P508 | 190  | 376   | SH | DEFINED | 2 |
| GRAN TIERRA ENERGY, INC.      | COM | 38500T101 | 3    | 403   | SH | DEFINED | 2 |
| GREENBRIER COMPANIES          | COM | 393657101 | 4    | 200   | SH | DEFINED | 2 |
| HALLIBURTON CO                | COM | 406216101 | 130  | 2540  | SH | DEFINED | 2 |
| HALLIBURTON CO                | COM | 406216101 | 995  | 19500 | SH | DEFINED | 3 |
| HARLEY DAVIDSON INC           | COM | 412822108 | 52   | 1280  | SH | OTHER   | 2 |
| HARSCO CORP                   | COM | 415864107 | 9    | 281   | SH | DEFINED | 2 |
| HARTFORD FINL SVCS GROUP INC. | COM | 416515104 | 32   | 1213  | SH | DEFINED | 2 |
| HARTFORD FINL SVCS GROUP INC. | COM | 416515104 | 3    | 100   | SH | OTHER   | 2 |
| H J HEINZ CO                  | COM | 423074103 | 72   | 1350  | SH | SOLE    |   |
| H J HEINZ CO                  | COM | 423074103 | 1036 | 19439 | SH | DEFINED | 2 |
| H J HEINZ CO                  | COM | 423074103 | 653  | 12250 | SH | OTHER   | 2 |
| H J HEINZ CO                  | COM | 423074103 | 1039 | 19500 | SH | DEFINED | 3 |
| HEWLETT PACKARD CO            | COM | 428236103 | 98   | 2700  | SH | SOLE    |   |
| HEWLETT PACKARD CO            | COM | 428236103 | 15   | 400   | SH | OTHER   |   |
| HEWLETT PACKARD CO            | COM | 428236103 | 1511 | 41499 | SH | DEFINED | 2 |
| HEWLETT PACKARD CO            | COM | 428236103 | 809  | 22234 | SH | OTHER   | 2 |
| HEWLETT PACKARD CO            | COM | 428236103 | 1481 | 40700 | SH | DEFINED | 3 |
| HEXCEL CORP                   | COM | 428291108 | 17   | 775   | SH | DEFINED | 2 |
| HOME DEPOT, INC               | COM | 437076102 | 88   | 2441  | SH | SOLE    |   |
| HOME DEPOT, INC               | COM | 437076102 | 4    | 100   | SH | OTHER   |   |
| HOME DEPOT, INC               | COM | 437076102 | 826  | 22803 | SH | DEFINED | 2 |
| HOME DEPOT, INC               | COM | 437076102 | 179  | 4940  | SH | OTHER   | 2 |
| HOME DEPOT, INC               | COM | 437076102 | 1605 | 44300 | SH | DEFINED | 3 |
| HONEYWELL INTL                | COM | 438516106 | 36   | 600   | SH | SOLE    |   |
| HONEYWELL INTL                | COM | 438516106 | 763  | 12805 | SH | DEFINED | 2 |
| HONEYWELL INTL                | COM | 438516106 | 2205 | 37000 | SH | DEFINED | 3 |
| HOSPIRA INC                   | COM | 441060100 | 15   | 260   | SH | OTHER   | 2 |
| ITT CORP                      | COM | 450911102 | 6    | 100   | SH | SOLE    |   |
| ITT CORP                      | COM | 450911102 | 71   | 1200  | SH | DEFINED | 2 |
| ITT CORP                      | COM | 450911102 | 1    | 25    | SH | OTHER   | 2 |
| ILLINOIS TOOL WORKS INC.      | COM | 452308109 | 6    | 100   | SH | DEFINED | 2 |
| ILLINOIS TOOL WORKS INC.      | COM | 452308109 | 87   | 1543  | SH | OTHER   | 2 |

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|                               |     |           |      |       |    |         |   |
|-------------------------------|-----|-----------|------|-------|----|---------|---|
| IMATION CORPORATION           | COM | 45245A107 | 1    | 120   | SH | OTHER   | 2 |
| INTEL CORP                    | COM | 458140100 | 233  | 10526 | SH | SOLE    |   |
| INTEL CORP                    | COM | 458140100 | 7    | 300   | SH | OTHER   |   |
| INTEL CORP                    | COM | 458140100 | 1986 | 89635 | SH | DEFINED | 2 |
| INTEL CORP                    | COM | 458140100 | 381  | 17175 | SH | OTHER   | 2 |
| INTEL CORP                    | COM | 458140100 | 2005 | 90500 | SH | DEFINED | 3 |
| INTL BUSINESS MACHINES        | COM | 459200101 | 220  | 1283  | SH | SOLE    |   |
| INTL BUSINESS MACHINES        | COM | 459200101 | 17   | 100   | SH | OTHER   |   |
| INTL BUSINESS MACHINES        | COM | 459200101 | 4143 | 24149 | SH | DEFINED | 2 |
| INTL BUSINESS MACHINES        | COM | 459200101 | 2179 | 12700 | SH | OTHER   | 2 |
| INTL BUSINESS MACHINES        | COM | 459200101 | 2299 | 13400 | SH | DEFINED | 3 |
| INTERNATIONAL PAPER CO        | COM | 460146103 | 23   | 775   | SH | SOLE    |   |
| INTERNATIONAL PAPER CO        | COM | 460146103 | 308  | 10330 | SH | DEFINED | 2 |
| INTERNATIONAL PAPER CO        | COM | 460146103 | 18   | 600   | SH | OTHER   | 2 |
| INTERNATIONAL PAPER CO        | COM | 460146103 | 760  | 25500 | SH | DEFINED | 3 |
| ISHARES                       | EXC | 464285105 | 1    | 100   | SH | DEFINED | 2 |
| ISHARES                       | EXC | 464287176 | 6    | 56    | SH | DEFINED | 2 |
| ISHARES                       | EXC | 464287234 | 45   | 954   | SH | DEFINED | 2 |
| ISHARES                       | EXC | 464287564 | 11   | 154   | SH | DEFINED | 2 |
| ISHARES                       | EXC | 464288687 | 115  | 2900  | SH | SOLE    |   |
| ISHARES                       | EXC | 464288687 | 1194 | 30105 | SH | DEFINED | 2 |
| ISHARES                       | EXC | 464288687 | 166  | 4178  | SH | OTHER   | 2 |
| ISHARES                       | EXC | 464288695 | 7    | 100   | SH | DEFINED | 2 |
| ISHARES                       | EXC | 46428Q109 | 71   | 2084  | SH | DEFINED | 2 |
| JPMORGAN CHASE & CO           | COM | 46625H100 | 155  | 3779  | SH | SOLE    |   |
| JPMORGAN CHASE & CO           | COM | 46625H100 | 1615 | 39456 | SH | DEFINED | 2 |
| JPMORGAN CHASE & CO           | COM | 46625H100 | 372  | 9081  | SH | OTHER   | 2 |
| JPMORGAN CHASE & CO           | COM | 46625H100 | 1719 | 42000 | SH | DEFINED | 3 |
| JACOBS ENGINEERING GROUP INC. | COM | 469814107 | 115  | 2661  | SH | OTHER   | 2 |
| JOHNSON & JOHNSON             | COM | 478160104 | 257  | 3858  | SH | SOLE    |   |
| JOHNSON & JOHNSON             | COM | 478160104 | 10   | 150   | SH | OTHER   |   |
| JOHNSON & JOHNSON             | COM | 478160104 | 2901 | 43618 | SH | DEFINED | 2 |
| JOHNSON & JOHNSON             | COM | 478160104 | 1639 | 24640 | SH | OTHER   | 2 |
| JOHNSON & JOHNSON             | COM | 478160104 | 885  | 13300 | SH | DEFINED | 3 |
| JOHNSON CONTROLS INC          | COM | 478366107 | 83   | 1985  | SH | DEFINED | 2 |
| JOHNSON CONTROLS INC          | COM | 478366107 | 12   | 300   | SH | OTHER   | 2 |
| KADANT, INC.                  | COM | 48282T104 | 25   | 809   | SH | DEFINED | 2 |
| KAYDON CORP                   | COM | 486587108 | 37   | 1000  | SH | DEFINED | 2 |
| KELLOGG CO.                   | COM | 487836108 | 4    | 75    | SH | SOLE    |   |
| KELLOGG CO.                   | COM | 487836108 | 133  | 2405  | SH | DEFINED | 2 |
| KELLOGG CO.                   | COM | 487836108 | 216  | 3900  | SH | OTHER   | 2 |
| KIMBERLY-CLARK CORP           | COM | 494368103 | 3    | 44    | SH | DEFINED | 2 |
| KOHL'S CORP (WISCONSIN)       | COM | 500255104 | 4    | 75    | SH | SOLE    |   |
| KOHL'S CORP (WISCONSIN)       | COM | 500255104 | 144  | 2875  | SH | DEFINED | 2 |
| KOHL'S CORP (WISCONSIN)       | COM | 500255104 | 515  | 10300 | SH | DEFINED | 3 |
| KRAFT FOODS INC               | COM | 50075N104 | 18   | 525   | SH | SOLE    |   |
| KRAFT FOODS INC               | COM | 50075N104 | 370  | 10495 | SH | DEFINED | 2 |
| KRAFT FOODS INC               | COM | 50075N104 | 15   | 426   | SH | OTHER   | 2 |
| L3 COMMUNICATIONS HLD INC     | COM | 502424104 | 8    | 90    | SH | DEFINED | 2 |
| L3 COMMUNICATIONS HLD INC     | COM | 502424104 | 9    | 100   | SH | OTHER   | 2 |
| LEGG MASON INC                | COM | 524901105 | 5    | 150   | SH | DEFINED | 2 |
| ELI LILLY & CO                | COM | 532457108 | 182  | 4845  | SH | DEFINED | 2 |
| ELI LILLY & CO                | COM | 532457108 | 71   | 1900  | SH | OTHER   | 2 |
| LIMITED BRANDS INC.           | COM | 532716107 | 21   | 550   | SH | SOLE    |   |
| LIMITED BRANDS INC.           | COM | 532716107 | 459  | 11950 | SH | DEFINED | 2 |
| LIMITED BRANDS INC.           | COM | 532716107 | 904  | 23500 | SH | DEFINED | 3 |
| LOCKHEED MARTIN CORP          | COM | 539830109 | 47   | 575   | SH | SOLE    |   |
| LOCKHEED MARTIN CORP          | COM | 539830109 | 735  | 9079  | SH | DEFINED | 2 |
| LOCKHEED MARTIN CORP          | COM | 539830109 | 2    | 25    | SH | OTHER   | 2 |
| LOWES COMPANIES               | COM | 548661107 | 2    | 100   | SH | SOLE    |   |
| LOWES COMPANIES               | COM | 548661107 | 119  | 5123  | SH | DEFINED | 2 |
| LOWES COMPANIES               | COM | 548661107 | 135  | 5800  | SH | OTHER   | 2 |

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|                             |     |           |      |       |    |         |   |
|-----------------------------|-----|-----------|------|-------|----|---------|---|
| M&T BANK CORP               | COM | 55261F104 | 0    | 2     | SH | OTHER   | 2 |
| MARATHON OIL CORP           | COM | 565849106 | 51   | 975   | SH | SOLE    |   |
| MARATHON OIL CORP           | COM | 565849106 | 671  | 12742 | SH | DEFINED | 2 |
| MARATHON OIL CORP           | COM | 565849106 | 1375 | 26100 | SH | DEFINED | 3 |
| MARRIOTT INTERNATIONAL INC  | COM | 571903202 | 36   | 1009  | SH | DEFINED | 2 |
| MASCO CORP                  | COM | 574599106 | 2    | 200   | SH | OTHER   | 2 |
| MCCORMICK & CO              | COM | 579780206 | 40   | 800   | SH | DEFINED | 2 |
| MCCORMICK & CO              | COM | 579780206 | 4    | 75    | SH | OTHER   | 2 |
| MCDONALDS CORP              | COM | 580135101 | 132  | 1568  | SH | SOLE    |   |
| MCDONALDS CORP              | COM | 580135101 | 8    | 100   | SH | OTHER   |   |
| MCDONALDS CORP              | COM | 580135101 | 1735 | 20572 | SH | DEFINED | 2 |
| MCDONALDS CORP              | COM | 580135101 | 546  | 6475  | SH | OTHER   | 2 |
| MCDONALDS CORP              | COM | 580135101 | 1180 | 14000 | SH | DEFINED | 3 |
| MCGRAW-HILL INC             | COM | 580645109 | 29   | 700   | SH | SOLE    |   |
| MEDCO HEALTH SOLUTIONS      | COM | 58405U102 | 38   | 665   | SH | DEFINED | 2 |
| MEDCO HEALTH SOLUTIONS      | COM | 58405U102 | 53   | 940   | SH | OTHER   | 2 |
| MEDTRONIC, INC              | COM | 585055106 | 73   | 1905  | SH | SOLE    |   |
| MEDTRONIC, INC              | COM | 585055106 | 622  | 16145 | SH | DEFINED | 2 |
| MEDTRONIC, INC              | COM | 585055106 | 111  | 2875  | SH | OTHER   | 2 |
| MEDTRONIC, INC              | COM | 585055106 | 813  | 21100 | SH | DEFINED | 3 |
| MERCK & CO. INC.            | COM | 58933Y105 | 45   | 1272  | SH | SOLE    |   |
| MERCK & CO. INC.            | COM | 58933Y105 | 658  | 18647 | SH | DEFINED | 2 |
| MERCK & CO. INC.            | COM | 58933Y105 | 231  | 6550  | SH | OTHER   | 2 |
| MERCK & CO. INC.            | COM | 58933Y105 | 632  | 17900 | SH | DEFINED | 3 |
| METLIFE                     | COM | 59156R108 | 33   | 750   | SH | SOLE    |   |
| METLIFE                     | COM | 59156R108 | 521  | 11880 | SH | DEFINED | 2 |
| METLIFE                     | COM | 59156R108 | 4    | 100   | SH | OTHER   | 2 |
| METLIFE                     | COM | 59156R108 | 1404 | 32000 | SH | DEFINED | 3 |
| MICROSOFT CORP.             | COM | 594918104 | 210  | 8080  | SH | SOLE    |   |
| MICROSOFT CORP.             | COM | 594918104 | 10   | 400   | SH | OTHER   |   |
| MICROSOFT CORP.             | COM | 594918104 | 2176 | 83690 | SH | DEFINED | 2 |
| MICROSOFT CORP.             | COM | 594918104 | 705  | 27124 | SH | OTHER   | 2 |
| MICROSOFT CORP.             | COM | 594918104 | 1529 | 58800 | SH | DEFINED | 3 |
| MOHAWK INDUSTRIES INC       | COM | 608190104 | 13   | 225   | SH | DEFINED | 2 |
| MONSANTO CO NEW             | COM | 61166W101 | 89   | 1225  | SH | DEFINED | 2 |
| MONSANTO CO NEW             | COM | 61166W101 | 22   | 300   | SH | OTHER   | 2 |
| MORGAN STANLEY              | COM | 617446448 | 48   | 2100  | SH | SOLE    |   |
| MORGAN STANLEY              | COM | 617446448 | 600  | 26075 | SH | DEFINED | 2 |
| MORGAN STANLEY              | COM | 617446448 | 943  | 41000 | SH | DEFINED | 3 |
| MOTOROLA MOBILITY HOLDINGS  | COM | 620097105 | 0    | 25    | SH | DEFINED | 2 |
| NBT BANCORP INC             | COM | 628778102 | 33   | 1500  | SH | SOLE    |   |
| NATIONAL OIL WELL VARCO INC | COM | 637071101 | 166  | 2125  | SH | DEFINED | 2 |
| NATIONAL OIL WELL VARCO INC | COM | 637071101 | 90   | 1150  | SH | OTHER   | 2 |
| NEWELL RUBBERMAID INC       | COM | 651229106 | 3    | 200   | SH | OTHER   | 2 |
| NEWMONT MINING CORP         | COM | 651639106 | 54   | 1005  | SH | DEFINED | 2 |
| NEWS CORP                   | COM | 65248E104 | 45   | 2520  | SH | DEFINED | 2 |
| NFJ                         | COM | 65337H109 | 21   | 1128  | SH | DEFINED | 2 |
| NEXTERA ENERGY INC          | COM | 65339F101 | 9    | 150   | SH | DEFINED | 2 |
| NIKE INC                    | COM | 654106103 | 9    | 100   | SH | SOLE    |   |
| NIKE INC                    | COM | 654106103 | 196  | 2180  | SH | DEFINED | 2 |
| NIKE INC                    | COM | 654106103 | 36   | 400   | SH | OTHER   | 2 |
| NOBLE ENERGY                | COM | 655044105 | 4    | 49    | SH | DEFINED | 2 |
| NORDSTROM INC               | COM | 655664100 | 34   | 725   | SH | SOLE    |   |
| NORDSTROM INC               | COM | 655664100 | 429  | 9145  | SH | DEFINED | 2 |
| NORDSTROM INC               | COM | 655664100 | 9    | 200   | SH | OTHER   | 2 |
| NORDSTROM INC               | COM | 655664100 | 986  | 21000 | SH | DEFINED | 3 |
| NORFOLK SOUTHERN CORP       | COM | 655844108 | 44   | 585   | SH | SOLE    |   |
| NORFOLK SOUTHERN CORP       | COM | 655844108 | 776  | 10360 | SH | DEFINED | 2 |
| NORFOLK SOUTHERN CORP       | COM | 655844108 | 131  | 1750  | SH | OTHER   | 2 |
| NORFOLK SOUTHERN CORP       | COM | 655844108 | 862  | 11500 | SH | DEFINED | 3 |
| NORTHERN TRUST CORP         | COM | 665859104 | 6    | 125   | SH | DEFINED | 2 |
| NOVARTIS A G                | COM | 66987V109 | 9    | 150   | SH | OTHER   | 2 |



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|                                 |     |           |      |       |    |         |   |
|---------------------------------|-----|-----------|------|-------|----|---------|---|
| NOVO-NORDISK A/S                | COM | 670100205 | 13   | 100   | SH | DEFINED | 2 |
| NUCOR CORP                      | COM | 670346105 | 20   | 475   | SH | SOLE    |   |
| NUCOR CORP                      | COM | 670346105 | 414  | 10050 | SH | DEFINED | 2 |
| NUCOR CORP                      | COM | 670346105 | 10   | 250   | SH | OTHER   | 2 |
| NUCOR CORP                      | COM | 670346105 | 849  | 20600 | SH | DEFINED | 3 |
| NUVEEN                          | EXC | 67066V101 | 15   | 1167  | SH | DEFINED | 2 |
| NUVEEN                          | EXC | 67070A101 | 5    | 360   | SH | DEFINED | 2 |
| OCCIDENTAL PETROLEUM CORP       | COM | 674599105 | 82   | 790   | SH | SOLE    |   |
| OCCIDENTAL PETROLEUM CORP       | COM | 674599105 | 1654 | 15893 | SH | DEFINED | 2 |
| OCCIDENTAL PETROLEUM CORP       | COM | 674599105 | 13   | 125   | SH | OTHER   | 2 |
| OCCIDENTAL PETROLEUM CORP       | COM | 674599105 | 1769 | 17000 | SH | DEFINED | 3 |
| OLIN CORP                       | COM | 680665205 | 7    | 300   | SH | OTHER   | 2 |
| ORACLE CORP                     | COM | 68389X105 | 132  | 4020  | SH | SOLE    |   |
| ORACLE CORP                     | COM | 68389X105 | 7    | 200   | SH | OTHER   |   |
| ORACLE CORP                     | COM | 68389X105 | 1892 | 57484 | SH | DEFINED | 2 |
| ORACLE CORP                     | COM | 68389X105 | 232  | 7050  | SH | OTHER   | 2 |
| ORACLE CORP                     | COM | 68389X105 | 1810 | 55000 | SH | DEFINED | 3 |
| PACKAGING CORP OF AMERICA       | COM | 695156109 | 12   | 430   | SH | DEFINED | 2 |
| PACKAGING CORP OF AMERICA       | COM | 695156109 | 64   | 2300  | SH | OTHER   | 2 |
| PARKER-HANNIFIN                 | COM | 701094104 | 18   | 200   | SH | DEFINED | 2 |
| PARKER-HANNIFIN                 | COM | 701094104 | 112  | 1250  | SH | OTHER   | 2 |
| PAYCHEX INC                     | COM | 704326107 | 31   | 1000  | SH | DEFINED | 2 |
| PENN WEST PETROLEUM LTD         | COM | 707887105 | 30   | 1300  | SH | DEFINED | 2 |
| PEPSICO INC                     | COM | 713448108 | 184  | 2613  | SH | SOLE    |   |
| PEPSICO INC                     | COM | 713448108 | 14   | 200   | SH | OTHER   |   |
| PEPSICO INC                     | COM | 713448108 | 2349 | 33359 | SH | DEFINED | 2 |
| PEPSICO INC                     | COM | 713448108 | 1659 | 23556 | SH | OTHER   | 2 |
| PEPSICO INC                     | COM | 713448108 | 859  | 12200 | SH | DEFINED | 3 |
| PFIZER INC                      | COM | 717081103 | 731  | 35499 | SH | DEFINED | 2 |
| PFIZER INC                      | COM | 717081103 | 349  | 16961 | SH | OTHER   | 2 |
| PHILIP MORRIS INTERNATIONAL INC | COM | 718172109 | 637  | 9545  | SH | DEFINED | 2 |
| PHILIP MORRIS INTERNATIONAL INC | COM | 718172109 | 23   | 350   | SH | OTHER   | 2 |
| PLAINS EXPLORATION              | COM | 726505100 | 9    | 237   | SH | DEFINED | 2 |
| POWERSHARES                     | EXC | 73935X500 | 36   | 3950  | SH | DEFINED | 2 |
| POWERSHARES                     | EXC | 73935X575 | 5    | 250   | SH | DEFINED | 2 |
| PRAXAIR, INC.                   | COM | 74005P104 | 75   | 690   | SH | SOLE    |   |
| PRAXAIR, INC.                   | COM | 74005P104 | 1106 | 10205 | SH | DEFINED | 2 |
| PRAXAIR, INC.                   | COM | 74005P104 | 132  | 1215  | SH | OTHER   | 2 |
| PRAXAIR, INC.                   | COM | 74005P104 | 845  | 7800  | SH | DEFINED | 3 |
| T ROWE PRICE                    | COM | 74144T108 | 121  | 2008  | SH | SOLE    |   |
| T ROWE PRICE                    | COM | 74144T108 | 15   | 250   | SH | OTHER   |   |
| T ROWE PRICE                    | COM | 74144T108 | 1429 | 23684 | SH | DEFINED | 2 |
| T ROWE PRICE                    | COM | 74144T108 | 415  | 6875  | SH | OTHER   | 2 |
| T ROWE PRICE                    | COM | 74144T108 | 1916 | 31750 | SH | DEFINED | 3 |
| PROCTER & GAMBLE CO             | COM | 742718109 | 211  | 3323  | SH | SOLE    |   |
| PROCTER & GAMBLE CO             | COM | 742718109 | 13   | 200   | SH | OTHER   |   |
| PROCTER & GAMBLE CO             | COM | 742718109 | 1865 | 29335 | SH | DEFINED | 2 |
| PROCTER & GAMBLE CO             | COM | 742718109 | 958  | 15070 | SH | OTHER   | 2 |
| PROCTER & GAMBLE CO             | COM | 742718109 | 1017 | 16000 | SH | DEFINED | 3 |
| PROGRESS ENERGY INC             | COM | 743263105 | 5    | 100   | SH | SOLE    |   |
| PROGRESS ENERGY INC             | COM | 743263105 | 102  | 2125  | SH | DEFINED | 2 |
| PROGRESS ENERGY INC             | COM | 743263105 | 114  | 2380  | SH | OTHER   | 2 |
| PROVIDENT ENERGY LTD            | COM | 74386V100 | 29   | 3300  | SH | DEFINED | 2 |
| PRUDENTIAL FINANCIAL            | COM | 744320102 | 5    | 75    | SH | SOLE    |   |
| PRUDENTIAL FINANCIAL            | COM | 744320102 | 253  | 3975  | SH | DEFINED | 2 |
| PUBLIC SERVICE ENTERPRISE GRP.  | COM | 744573106 | 13   | 400   | SH | DEFINED | 2 |
| QUALCOMM INC                    | COM | 747525103 | 47   | 835   | SH | SOLE    |   |
| QUALCOMM INC                    | COM | 747525103 | 688  | 12110 | SH | DEFINED | 2 |
| QUALCOMM INC                    | COM | 747525103 | 7    | 125   | SH | OTHER   | 2 |
| QUALCOMM INC                    | COM | 747525103 | 1721 | 30300 | SH | DEFINED | 3 |
| QUEST DIAGNOSTICS INC           | COM | 74834L100 | 77   | 1300  | SH | OTHER   | 2 |
| REPSOL YPF SA                   | COM | 76026T205 | 3    | 100   | SH | OTHER   | 2 |

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|                               |     |           |      |       |    |           |
|-------------------------------|-----|-----------|------|-------|----|-----------|
| RESEARCH IN MOTION USD COMMON | COM | 760975102 | 1    | 50    | SH | SOLE      |
| RESEARCH IN MOTION USD COMMON | COM | 760975102 | 3    | 100   | SH | DEFINED 2 |
| ROCKWELL COLLINS INC          | COM | 774341101 | 9    | 150   | SH | DEFINED 2 |
| ROYAL DUTCH SHELL PLC         | COM | 780259206 | 55   | 772   | SH | SOLE      |
| ROYAL DUTCH SHELL PLC         | COM | 780259206 | 58   | 816   | SH | DEFINED 2 |
| ROYAL DUTCH SHELL PLC         | COM | 780259206 | 14   | 200   | SH | OTHER 2   |
| SPDR GOLD TRUST ETF           | EXC | 78463V107 | 223  | 1526  | SH | DEFINED 2 |
| SPDR S&P                      | EXC | 78463X798 | 44   | 1587  | SH | DEFINED 2 |
| SPDR                          | EXC | 78464A730 | 24   | 415   | SH | DEFINED 2 |
| ST JUDE MEDICAL INC           | COM | 790849103 | 10   | 200   | SH | DEFINED 2 |
| ST JUDE MEDICAL INC           | COM | 790849103 | 36   | 750   | SH | OTHER 2   |
| SCHLUMBERGER LTD              | COM | 806857108 | 74   | 855   | SH | SOLE      |
| SCHLUMBERGER LTD              | COM | 806857108 | 405  | 4685  | SH | DEFINED 2 |
| SCHLUMBERGER LTD              | COM | 806857108 | 78   | 900   | SH | OTHER 2   |
| SCHLUMBERGER LTD              | COM | 806857108 | 933  | 10800 | SH | DEFINED 3 |
| SECTOR SPDR TR FUND           | EXC | 81369Y100 | 4    | 100   | SH | SOLE      |
| SECTOR SPDR TR FUND           | EXC | 81369Y100 | 97   | 2475  | SH | DEFINED 2 |
| SECTOR SPDR TR FUND           | EXC | 81369Y209 | 28   | 800   | SH | DEFINED 2 |
| SECTOR SPDR TR FUND           | EXC | 81369Y308 | 9    | 300   | SH | DEFINED 2 |
| SECTOR SPDR TR FUND           | EXC | 81369Y407 | 35   | 860   | SH | DEFINED 2 |
| SECTOR SPDR TR FUND           | EXC | 81369Y506 | 76   | 1013  | SH | DEFINED 2 |
| SECTOR SPDR TR FUND           | EXC | 81369Y605 | 29   | 1890  | SH | DEFINED 2 |
| SECTOR SPDR TR FUND           | EXC | 81369Y803 | 44   | 1710  | SH | DEFINED 2 |
| SECTOR SPDR TR FUND           | EXC | 81369Y886 | 69   | 2070  | SH | DEFINED 2 |
| SIEMENS INC                   | COM | 826197501 | 15   | 110   | SH | DEFINED 2 |
| SIMON PPY GROUP INC NEW       | COM | 828806109 | 159  | 1370  | SH | DEFINED 2 |
| SIMON PPY GROUP INC NEW       | COM | 828806109 | 32   | 275   | SH | OTHER 2   |
| SMUCKER (J.M.)                | COM | 832696405 | 4    | 50    | SH | OTHER 2   |
| SONOCO PRODUCTS               | COM | 835495102 | 23   | 650   | SH | DEFINED 2 |
| SOUTHERN CO                   | COM | 842587107 | 51   | 1260  | SH | SOLE      |
| SOUTHERN CO                   | COM | 842587107 | 8    | 200   | SH | OTHER     |
| SOUTHERN CO                   | COM | 842587107 | 684  | 16929 | SH | DEFINED 2 |
| SOUTHERN CO                   | COM | 842587107 | 72   | 1775  | SH | OTHER 2   |
| SOUTHERN CO                   | COM | 842587107 | 848  | 21000 | SH | DEFINED 3 |
| SPECTRA ENERGY CORP           | COM | 847560109 | 11   | 390   | SH | DEFINED 2 |
| STAPLES INCORPORATED          | COM | 855030102 | 25   | 1575  | SH | DEFINED 2 |
| STAPLES INCORPORATED          | COM | 855030102 | 32   | 2000  | SH | OTHER 2   |
| STARBUCKS CORP                | COM | 855244109 | 8    | 200   | SH | DEFINED 2 |
| STATE STREET CORP COM         | COM | 857477103 | 31   | 685   | SH | DEFINED 2 |
| STRYKER CORP                  | COM | 863667101 | 26   | 450   | SH | DEFINED 2 |
| STRYKER CORP                  | COM | 863667101 | 35   | 600   | SH | OTHER 2   |
| SUFFOLK BANCORP               | COM | 864739107 | 27   | 2000  | SH | SOLE      |
| SUFFOLK BANCORP               | COM | 864739107 | 35   | 2440  | sh | DEFINED 2 |
| TJX COMPANIES                 | COM | 872540109 | 63   | 1195  | SH | SOLE      |
| TJX COMPANIES                 | COM | 872540109 | 5    | 100   | SH | OTHER     |
| TJX COMPANIES                 | COM | 872540109 | 823  | 15669 | SH | DEFINED 2 |
| TJX COMPANIES                 | COM | 872540109 | 68   | 1300  | SH | OTHER 2   |
| TJX COMPANIES                 | COM | 872540109 | 867  | 16500 | SH | DEFINED 3 |
| TARGET CORP                   | COM | 87612E106 | 20   | 435   | SH | SOLE      |
| TARGET CORP                   | COM | 87612E106 | 9    | 200   | SH | OTHER     |
| TARGET CORP                   | COM | 87612E106 | 556  | 11859 | SH | DEFINED 2 |
| TARGET CORP                   | COM | 87612E106 | 163  | 3467  | SH | OTHER 2   |
| TEMPLE INLAND INC             | COM | 879868107 | 21   | 720   | SH | DEFINED 2 |
| TEVA PHARM INDUS ADR          | COM | 881624209 | 10   | 200   | SH | SOLE      |
| TEVA PHARM INDUS ADR          | COM | 881624209 | 43   | 900   | SH | DEFINED 2 |
| TEVA PHARM INDUS ADR          | COM | 881624209 | 135  | 2800  | SH | OTHER 2   |
| TEXAS INSTRUMENTS INC         | COM | 882508104 | 48   | 1470  | SH | DEFINED 2 |
| 3M COMPANY                    | COM | 88579Y101 | 89   | 940   | SH | SOLE      |
| 3M COMPANY                    | COM | 88579Y101 | 1061 | 11185 | SH | DEFINED 2 |
| 3M COMPANY                    | COM | 88579Y101 | 595  | 6275  | SH | OTHER 2   |
| 3M COMPANY                    | COM | 88579Y101 | 664  | 7000  | SH | DEFINED 3 |
| TIDEWATER, INC.               | COM | 886423102 | 32   | 600   | SH | SOLE      |

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|                             |     |           |      |       |    |         |   |
|-----------------------------|-----|-----------|------|-------|----|---------|---|
| TIDEWATER, INC.             | COM | 886423102 | 233  | 4335  | SH | DEFINED | 2 |
| TIDEWATER, INC.             | COM | 886423102 | 24   | 450   | SH | OTHER   | 2 |
| TIFFANY                     | COM | 886547108 | 27   | 350   | SH | DEFINED | 2 |
| TIME WARNER INC NEW         | COM | 887317303 | 38   | 1050  | SH | SOLE    |   |
| TIME WARNER INC NEW         | COM | 887317303 | 654  | 17970 | SH | DEFINED | 2 |
| TIME WARNER INC NEW         | COM | 887317303 | 22   | 600   | SH | OTHER   | 2 |
| TIME WARNER INC NEW         | COM | 887317303 | 1055 | 29000 | SH | DEFINED | 3 |
| TIME WARNER                 | COM | 88732J207 | 8    | 100   | SH | SOLE    |   |
| TIME WARNER                 | COM | 88732J207 | 8    | 100   | SH | DEFINED | 2 |
| TOMPKINS FINANCIAL CORP     | COM | 890110109 | 43   | 1100  | SH | SOLE    |   |
| TORONTO-DOMINION BANK       | COM | 891160509 | 335  | 3945  | SH | DEFINED | 2 |
| TORONTO-DOMINION BANK       | COM | 891160509 | 110  | 1290  | SH | OTHER   | 2 |
| TRAVELERS COS INC           | COM | 89417E109 | 236  | 4034  | SH | DEFINED | 2 |
| TRAVELERS COS INC           | COM | 89417E109 | 22   | 375   | SH | OTHER   | 2 |
| TRAVELERS COS INC           | COM | 89417E109 | 817  | 14000 | SH | DEFINED | 3 |
| U.S. BANCORP                | COM | 902973304 | 107  | 4175  | SH | SOLE    |   |
| U.S. BANCORP                | COM | 902973304 | 3    | 100   | SH | OTHER   |   |
| U.S. BANCORP                | COM | 902973304 | 1160 | 45465 | SH | DEFINED | 2 |
| U.S. BANCORP                | COM | 902973304 | 121  | 4725  | SH | OTHER   | 2 |
| U.S. BANCORP                | COM | 902973304 | 824  | 32300 | SH | DEFINED | 3 |
| UNION PACIFIC CORP          | COM | 907818108 | 99   | 950   | SH | DEFINED | 2 |
| UNITED PARCEL SERVICE       | COM | 911312106 | 41   | 560   | SH | SOLE    |   |
| UNITED PARCEL SERVICE       | COM | 911312106 | 659  | 9032  | SH | DEFINED | 2 |
| UNITED PARCEL SERVICE       | COM | 911312106 | 80   | 1100  | SH | OTHER   | 2 |
| UNITED PARCEL SERVICE       | COM | 911312106 | 875  | 12000 | SH | DEFINED | 3 |
| UNITED TECHNOLOGIES CORP    | COM | 913017109 | 119  | 1345  | SH | SOLE    |   |
| UNITED TECHNOLOGIES CORP    | COM | 913017109 | 1919 | 21677 | SH | DEFINED | 2 |
| UNITED TECHNOLOGIES CORP    | COM | 913017109 | 998  | 11275 | SH | OTHER   | 2 |
| UNITED TECHNOLOGIES CORP    | COM | 913017109 | 885  | 10000 | SH | DEFINED | 3 |
| UNITED                      | COM | 91307C102 | 6    | 100   | SH | DEFINED | 2 |
| UNITEDHEALTH GROUP INC      | COM | 91324P102 | 64   | 1250  | SH | DEFINED | 2 |
| UNITEDHEALTH GROUP INC      | COM | 91324P102 | 4    | 75    | SH | OTHER   | 2 |
| VALE SA                     | COM | 91912E105 | 9    | 270   | SH | DEFINED | 2 |
| VANGUARD                    | EXC | 922908769 | 60   | 871   | SH | DEFINED | 2 |
| VERIZON COMMUNICATIONS INC  | COM | 92343V104 | 85   | 2275  | SH | SOLE    |   |
| VERIZON COMMUNICATIONS INC  | COM | 92343V104 | 1143 | 30698 | SH | DEFINED | 2 |
| VERIZON COMMUNICATIONS INC  | COM | 92343V104 | 354  | 9500  | SH | OTHER   | 2 |
| VERIZON COMMUNICATIONS INC  | COM | 92343V104 | 670  | 18000 | SH | DEFINED | 3 |
| VIACOM INC NEW              | COM | 92553P201 | 8    | 156   | SH | DEFINED | 2 |
| VIACOM INC NEW              | COM | 92553P201 | 111  | 2170  | SH | OTHER   | 2 |
| VISA INC.                   | COM | 92826C839 | 25   | 300   | SH | DEFINED | 2 |
| VODAFONE GROUP PLC NEW      | COM | 92857W209 | 13   | 500   | SH | SOLE    |   |
| VULCAN MATERIALS CO         | COM | 929160109 | 32   | 840   | SH | DEFINED | 2 |
| WALMART STORES INC          | COM | 931142103 | 126  | 2375  | SH | SOLE    |   |
| WALMART STORES INC          | COM | 931142103 | 965  | 18168 | SH | DEFINED | 2 |
| WALMART STORES INC          | COM | 931142103 | 94   | 1775  | SH | OTHER   | 2 |
| WALMART STORES INC          | COM | 931142103 | 712  | 13400 | SH | DEFINED | 3 |
| WALGREEN CO                 | COM | 931422109 | 49   | 1145  | SH | DEFINED | 2 |
| WASHINGTON FED INC          | COM | 938824109 | 13   | 800   | SH | DEFINED | 2 |
| WASTE MANAGEMENT INC        | COM | 94106L109 | 7    | 200   | SH | DEFINED | 2 |
| WATSON PHARMACEUTICALS INC. | COM | 942683103 | 3    | 50    | SH | SOLE    |   |
| WATSON PHARMACEUTICALS INC. | COM | 942683103 | 306  | 4445  | SH | DEFINED | 2 |
| WATSON PHARMACEUTICALS INC. | COM | 942683103 | 21   | 300   | SH | OTHER   | 2 |
| WATSON PHARMACEUTICALS INC. | COM | 942683103 | 962  | 14000 | SH | DEFINED | 3 |
| WELLS FARGO CO              | COM | 949746101 | 98   | 3480  | SH | SOLE    |   |
| WELLS FARGO CO              | COM | 949746101 | 17   | 600   | SH | OTHER   |   |
| WELLS FARGO CO              | COM | 949746101 | 1435 | 51130 | SH | DEFINED | 2 |
| WELLS FARGO CO              | COM | 949746101 | 192  | 6859  | SH | OTHER   | 2 |
| WELLS FARGO CO              | COM | 949746101 | 1122 | 40000 | SH | DEFINED | 3 |
| WINDSTREAM CORP             | COM | 97381W104 | 30   | 2326  | SH | DEFINED | 2 |
| WISCONSIN ENERGY CORP       | COM | 976657106 | 38   | 1200  | SH | DEFINED | 2 |
| YRC WORLDWIDE INC           | COM | 984249300 | 1    | 1200  | SH | DEFINED | 2 |

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|                          |     |           |     |         |         |   |
|--------------------------|-----|-----------|-----|---------|---------|---|
| YAHOO INC                | COM | 984332106 | 5   | 300 SH  | OTHER   |   |
| YUM BRANDS INC           | COM | 988498101 | 222 | 4018 SH | DEFINED | 2 |
| ZIMMER                   | COM | 98956P102 | 9   | 150 SH  | SOLE    |   |
| ZIMMER                   | COM | 98956P102 | 358 | 5660 SH | DEFINED | 2 |
| ZIMMER                   | COM | 98956P102 | 150 | 2375 SH | OTHER   | 2 |
| ZIMMER                   | COM | 98956P102 | 613 | 9700 SH | DEFINED | 3 |
| ACCENTURE PLC            | COM | G1151C101 | 199 | 3300 SH | DEFINED | 2 |
| ACCENTURE PLC            | COM | G1151C101 | 85  | 1400 SH | OTHER   | 2 |
| INGERSOLL-RAND PLC       | COM | G47791101 | 3   | 71 SH   | DEFINED | 2 |
| MARVELL TECHNOLOGY GROUP | COM | G5876H105 | 1   | 100 SH  | DEFINED | 2 |
| NOBLE                    | COM | H5833N103 | 32  | 800 SH  | SOLE    |   |
| NOBLE                    | COM | H5833N103 | 222 | 5635 SH | DEFINED | 2 |
| NOBLE                    | COM | H5833N103 | 59  | 1500 SH | OTHER   | 2 |
| TRANSOCEAN LTD           | COM | H8817H100 | 27  | 424 SH  | DEFINED | 2 |
| TRANSOCEAN LTD           | COM | H8817H100 | 40  | 618 SH  | OTHER   | 2 |
| CNH GLOBAL               | COM | N20935206 | 6   | 150 SH  | DEFINED | 2 |