HORTON D R INC /DE/ Form 10-Q April 29, 2011

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UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 **FORM 10-Q**

þ **OUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Quarterly Period Ended March 31, 2011 OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES 0 **EXCHANGE ACT OF 1934**

То

For the Transition Period From

Commission file number 1-14122 D.R. Horton, Inc.

(Exact name of registrant as specified in its charter)

(State or other jurisdiction of incorporation or organization)

301 Commerce Street, Suite 500, Fort Worth, Texas

(Address of principal executive offices)

(817) 390-8200

(Registrant s telephone number, including area code) Not Applicable

(Former name, former address and former fiscal year, if changed since last report) Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes b No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes b No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

ed filer	Non-accelerated filer o	Smaller reporting company o
•		

(Do not check if a smaller reporting company)

(Zip Code)

75-2386963 (I.R.S. Employer Identification No.)

76102

Delaware

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes o No þ

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Common stock, \$.01 par value 319,363,870 shares as of April 25, 2011

D.R. HORTON, INC. AND SUBSIDIARIES FORM 10-Q INDEX

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PART I. FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS D.R. HORTON, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

ACCETC	,	September 30, 2010 millions) naudited)
ASSETS		
Homebuilding: Cash and cash equivalents Marketable securities, available-for-sale Restricted cash Inventories:	\$ 1,064.8 292.1 45.0	\$ 1,282.6 297.7 53.7
Construction in progress and finished homes Residential land and lots developed and under development Land held for development Land inventory not owned	1,329.0 1,383.7 761.3	1,286.0 1,406.1 749.3 7.6
Income taxes receivable Deferred income taxes, net of valuation allowance of \$856.4 million and \$902.6 million at March 31, 2011 and September 30, 2010, respectively	3,474.0 14.0	3,449.0 16.0
Property and equipment, net Other assets Goodwill	59.2 386.5 15.9	60.5 434.8 15.9
	5,351.5	5,610.2
Financial Services: Cash and cash equivalents Mortgage loans held for sale Other assets	16.3 206.5 47.0 269.8	26.7 253.8 47.9 328.4
Total assets	\$ 5,621.3	\$ 5,938.6
LIABILITIES Homebuilding:		
Accounts payable Accrued expenses and other liabilities Notes payable	\$ 154.1 820.6 1,959.4 2,934.1	\$ 135.1 957.2 2,085.3 3,177.6

Financial Services: Accounts payable and other liabilities Mortgage repurchase facility	31.9 44.9	51.6 86.5
	76.8	138.1
Total liabilities	3,010.9	3,315.7

Commitments and contingencies (Note M)

EQUITY

EQUIT		
Preferred stock, \$.10 par value, 30,000,000 shares authorized, no shares issued		
Common stock, \$.01 par value, 1,000,000,000 shares authorized, 323,018,103 shares		
issued		
and 319,362,870 shares outstanding at March 31, 2011 and 322,478,467 shares		
issued		
and 318,823,234 shares outstanding at September 30, 2010	3.2	3.2
Additional paid-in capital	1,906.9	1,894.8
Retained earnings	794.0	810.6
Treasury stock, 3,655,233 shares at March 31, 2011 and September 30, 2010, at cost	(95.7)	(95.7)
Accumulated other comprehensive income		0.3
*		
Total stockholders equity	2,608.4	2,613.2
Noncontrolling interests	2.0	9.7
Total equity	2,610.4	2,622.9
Total liabilities and equity	\$ 5,621.3 \$	5,938.6

See accompanying notes to consolidated financial statements.

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D.R. HORTON, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF OPERATIONS

				Six Months Ended March 31, 2011 2010 ept per share data) udited)			
Homebuilding:			(0111111				
Revenues:							
Home sales	\$	733.0 \$	894.8 \$	1,494.1 \$	2,003.0		
Land/lot sales		0.1	2.0	6.0	2.7		
		733.1	896.8	1,500.1	2,005.7		
Cost of sales:							
Home sales		613.9	733.7	1,256.4	1,652.5		
Land/lot sales		0.1	1.5	6.0	2.1		
Inventory impairments and land option cost write-offs		14.3	2.4	22.7	3.6		
		628.3	737.6	1,285.1	1,658.2		
Gross profit:							
Home sales		119.1	161.1	237.7	350.5		
Land/lot sales			0.5		0.6		
Inventory impairments and land option cost write-offs		(14.3)	(2.4)	(22.7)	(3.6)		
		104.8	159.2	215.0	347.5		
Selling, general and administrative expense		123.2	129.0	242.0	257.7		
Interest expense		14.7	22.7	31.0	49.6		
Loss (gain) on early retirement of debt, net		2.7		4.2	(1.6)		
Other (income)		(3.4)	(3.6)	(5.6)	(5.4)		
		(32.4)	11.1	(56.6)	47.2		
Financial Services:							
Revenues, net of recourse and reinsurance expense		18.0	16.7	39.2	39.9		
General and administrative expense		18.2	17.4	37.1	36.0		
Interest expense		0.1	0.2	0.4	0.7		
Interest and other (income)		(1.9)	(1.9)	(4.2)	(4.4)		
		1.6	1.0	5.9	7.6		
Income (loss) before income taxes		(30.8)	12.1	(50.7)	54.8		
(Benefit from) provision for income taxes		(58.6)	0.7	(58.1)	(148.6)		
Net income	\$	27.8 \$	11.4 \$	7.4 \$	203.4		

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Basic net income per common share	\$	0.09	\$	0.04	\$	0.02	\$ 0.64
Net income per common share assuming dilution	\$	0.09	\$	0.04	\$	0.02	\$ 0.61
Cash dividends declared per common share	\$	0.0375	\$	0.0375	\$	0.075	\$ 0.075
See accompanying notes to consolidated financial statements. -4-							

D.R. HORTON, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)	
OPERATING ACTIVITIESNet income\$ 7.4 \$ 203.4	
Adjustments to reconcile net income to net cash	t
(used in) provided by operating activities:	
Depreciation 9.9 9.3	3
Amortization of discounts and fees 18.1 14.1	
Stock based compensation expense 6.6 6.5	5
Income tax benefit from stock option exercises (2.9))
Loss (gain) on early retirement of debt, net 4.2 (1.6	
Gain on sale of marketable securities (0.1)	
Inventory impairments and land option cost write-offs 22.7 3.6	5
Changes in operating assets and liabilities:	
Increase in construction in progress and finished homes (48.3) (191.1)
(Increase) decrease in residential land and lots	
developed, under development, and held for development (4.6) 83.1	
Decrease in other assets 47.0 20.4	
Decrease in income taxes receivable 2.0 263.7	
Decrease (increase) in mortgage loans held for sale 47.3 (16.3)	-
(Decrease) increase in accounts payable, accrued expenses and other liabilities (133.3) 35.6)
Net cash (used in) provided by operating activities (21.1) 427.8	;
INVESTING ACTIVITIES	
Purchases of property and equipment (8.2) (7.7	')
Purchases of marketable securities (185.9) (199.1)
Proceeds from the sale or maturity of marketable securities 187.7	
Decrease in restricted cash 8.7 4.9)
Net cash provided by (used in) investing activities2.3(201.9)))
FINANCING ACTIVITIES	
Proceeds from notes payable 8.9)
Repayment of notes payable (186.6) (535.6	5)
Proceeds from stock associated with certain employee benefit plans 1.2 4.0)
Income tax benefit from stock option exercises 2.9)
Cash dividends paid (24.0) (23.8	5)

Net cash used in financing activities	(209.4)	(543.6)		
DECREASE IN CASH AND CASH EQUIVALENTS	(228.2)	(317.7)		
Cash and cash equivalents at beginning of period	1,309.3	1,957.3		
Cash and cash equivalents at end of period	\$ 1,081.1	\$ 1,639.6		
See accompanying notes to consolidated financial statements.				
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D.R. HORTON, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) March 31, 2011

NOTE A - BASIS OF PRESENTATION

The accompanying unaudited, consolidated financial statements include the accounts of D.R. Horton, Inc. and all of its wholly-owned, majority-owned and controlled subsidiaries (which are referred to as the Company, unless the context otherwise requires). All significant intercompany accounts, transactions and balances have been eliminated in consolidation. The financial statements have been prepared in accordance with U.S. Generally Accepted Accounting Principles (GAAP) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. In the opinion of management, all adjustments (consisting of normal, recurring accruals and the asset impairment charges, loss reserves and deferred tax asset valuation allowance discussed below) considered necessary for a fair presentation have been included. These financial statements do not include all of the information and notes required by GAAP for complete financial statements and should be read in conjunction with the consolidated financial statements and accompanying notes included in the Company s annual report on Form 10-K for the fiscal year ended September 30, 2010.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ materially from those estimates.

Reclassifications

Certain reclassifications have been made in the prior year s financial statements to conform to classifications used in the current year. The statement of operations for the three and six months ended March 31, 2010 has been revised to reflect the reclassification of depreciation expense related to rental properties of \$0.3 million and \$0.6 million, respectively, from homebuilding other income to selling, general and administrative expense. Additionally, the statement of cash flows for the six months ended March 31, 2010 has been revised to reflect this reclassification.

Business

The Company is a national homebuilder that is engaged in the construction and sale of single-family housing in 72 markets and 26 states in the United States as of March 31, 2011. The Company designs, builds and sells single-family detached homes on lots it develops and on finished lots purchased ready for home construction. To a lesser extent, the Company also builds and sells attached homes, such as town homes, duplexes, triplexes and condominiums (including some mid-rise buildings), which share common walls and roofs. Periodically, the Company sells land and lots. The Company also provides title agency and mortgage financing services, primarily to its homebuyers. The Company generally does not retain or service the mortgages that it originates; rather, it seeks to sell the mortgages and related servicing rights to third-party purchasers.

Seasonality

Historically, the homebuilding industry has experienced seasonal fluctuations; therefore, the operating results for the three and six-month periods ended March 31, 2011 are not necessarily indicative of the results that may be expected for the fiscal year ending September 30, 2011 or subsequent periods.

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D.R. HORTON, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued) March 31, 2011

NOTE B COMPREHENSIVE INCOME

The following table provides a reconciliation of net income reported in the consolidated statements of operations to comprehensive income for the three and six-month periods ended March 31, 2011 and 2010.

	Three Months Ended March 31,		Six Months End March 31,				
	2	2011	2010	2	011	2	2010
			(In mi	llion	s)		
Net income	\$	27.8	\$ 11.4	\$	7.4	\$	203.4
Other comprehensive loss:							
Unrealized loss related to available-for-sale securities (see							
Note C)			(0.2)		(0.3)		(0.2)
Comprehensive income	\$	27.8	\$ 11.2	\$	7.1	\$	203.2

NOTE C MARKETABLE SECURITIES

The Company invests a portion of its cash on hand by purchasing marketable securities with maturities in excess of three months. These securities are held in the custody of a single financial institution. The Company considers its investment portfolio to be available-for-sale. Accordingly, these investments are recorded at fair value. At the end of a reporting period, unrealized gains and losses on these investments, net of tax, are recorded in accumulated other comprehensive income on the consolidated balance sheet. The Company s marketable securities at March 31, 2011 and September 30, 2010 consisted of the following:

	An	nortized	Gross	31, 2011 Gross Unrealized	
		Cost	Gains (In mi	Losses llions)	Fair Value
Type of security:					
U.S. Treasury securities	\$	9.1	\$	\$	\$ 9.1
Obligations of U.S. government agencies		101.3			101.3
Corporate debt securities issued under the FDIC					
Temporary Liquidity Guarantee Program		101.0			101.0
Domestic corporate debt securities		75.7			75.7
Total debt securities		287.1			287.1
Certificates of deposit		5.0			5.0
Total marketable securities, available-for-sale	\$	292.1	\$	\$	\$ 292.1

	September 30, 2010					
	Gross	Gross				
Amortized	Unrealized	Unrealized				
Cost	Gains	Losses				

					Fair ⁄alue	
			(In mil	lions)		
Type of security:						
U.S. Treasury securities	\$	1.0	\$	\$	\$ 1.0	
Obligations of U.S. government agencies		131.0	0.2		131.2	
Corporate debt securities issued under the FDIC						
Temporary Liquidity Guarantee Program		100.9	0.1		101.0	
Domestic corporate debt securities		39.9			39.9	
Foreign government securities		14.6			14.6	
Total debt securities		287.4	0.3		287.7	
Certificates of deposit		10.0			10.0	
Total marketable securities, available-for-sale	\$	297.4	\$ 0.3	\$	\$ 297.7	
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D.R. HORTON, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued) March 31, 2011

Of the \$292.1 million in marketable securities at March 31, 2011, \$160.7 million mature in the next twelve months and \$131.4 million mature in one to two years. Gains and losses realized upon the sale of marketable securities are determined by specific identification and are included in homebuilding other income. The Company s realized gains related to such sales during the three and six months ended March 31, 2011 were \$0 and \$0.1 million, respectively. **NOTE D INVENTORY IMPAIRMENTS AND LAND OPTION COST WRITE-OFFS**

At March 31, 2011, when the Company performed its quarterly inventory impairment analysis, the assumptions utilized reflected the Company s expectation of continued challenging conditions and uncertainties in the homebuilding industry and in its markets. The impairment evaluation indicated communities with a combined carrying value of \$491.4 million had indicators of potential impairment, and these communities were evaluated for impairment. The analysis of the large majority of these communities assumed that sales prices in future periods will be equal to or lower than current sales order prices in each community, or in comparable communities, in order to generate an acceptable absorption rate. For a minority of communities that the Company does not intend to develop or operate in current market conditions, slight increases over current sales prices were assumed. While it is difficult to determine a timeframe for a given community in the current market conditions, the remaining lives of these communities were estimated to be in a range from six months to in excess of ten years. In performing this analysis, the Company utilized a range of discount rates for communities of 14% to 18%. Through this evaluation process, it was determined that communities with a carrying value of \$59.4 million as of March 31, 2011 were impaired. As a result, during the three months ended March 31, 2011, impairment charges of \$13.0 million were recorded to reduce the carrying value of the impaired communities to their estimated fair value, as compared to \$2.3 million of impairment charges in the same period of 2010. During the six months ended March 31, 2011 and 2010, impairment charges totaled \$19.4 million and \$4.1 million, respectively. In the three months ended March 31, 2011, approximately 71% of the impairment charges were recorded to residential land and lots and land held for development, and approximately 29% of the charges were recorded to construction in progress and finished homes inventory, compared to 81% and 19%, respectively, in the same period of 2010. In the six months ended March 31, 2011, approximately 73% of the impairment charges were recorded to residential land and lots and land held for development, and approximately 27% of the charges were recorded to construction in progress and finished homes inventory, compared to 74% and 26%, respectively, in the same period of 2010.

The Company s estimate of undiscounted cash flows from communities analyzed may change and could result in a future need to record impairment charges to adjust the carrying value of these assets to their estimated fair value. There are several factors which could lead to changes in the estimates of undiscounted future cash flows for a given community. The most significant of these include pricing and incentive levels actually realized by the community, the rate at which the homes are sold and the costs incurred to develop the lots and construct the homes. The pricing and incentive levels are often inter-related with sales pace within a community, such that a price reduction can typically be expected to increase the sales pace. Further, both of these factors are heavily influenced by the competitive pressures facing a given community from both new homes and existing homes, some of which may result from foreclosures. If conditions in the broader economy, homebuilding industry or specific markets in which the Company operates worsen, and as the Company re-evaluates specific community pricing and incentives, construction and development plans, and its overall land sale strategies, it may be required to evaluate additional communities or re-evaluate previously impaired communities for potential impairment. These evaluations may result in additional impairment charges.

At March 31, 2011 and September 30, 2010, the Company had \$17.2 million and \$3.3 million, respectively, of land held for sale, consisting of land held for development and land under development that met the criteria of land held for sale.

During the three-month periods ended March 31, 2011 and 2010, the Company wrote off \$1.3 million and \$0.1 million, respectively, of earnest money deposits and pre-acquisition costs related to land option contracts which are not expected to be acquired. During the six-month periods ended March 31, 2011 and 2010, the Company wrote

off \$3.3 million and recovered \$0.5 million, respectively, of such deposits and costs.

D.R. HORTON, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued) March 31, 2011

NOTE E LAND INVENTORY NOT OWNED

The Company enters into land and lot option purchase contracts to procure land or lots for the construction of homes. Under these contracts, the Company will fund a stated deposit in consideration for the right, but not the obligation, to purchase land or lots at a future point in time with predetermined terms. Under the terms of the option purchase contracts, many of the option deposits are not refundable at the Company s discretion.

Certain option purchase contracts result in the creation of a variable interest in the entity holding the land parcel under option. The current guidance for determining which entity is the primary beneficiary is based on the ability of an entity to control both (1) the activities of a variable interest entity that most significantly impact the entity s economic performance and (2) the obligation to absorb losses of the entity or the right to receive benefits from the entity. Upon adoption of this guidance on October 1, 2010, all of the variable interest entities that were reported as land inventory not owned in the consolidated balance sheet at September 30, 2010 were deconsolidated because the Company determined it did not control the activities that most significantly impact the variable interest entity s economic performance.

NOTE F NOTES PAYABLE

The Company s notes payable at their principal amounts, net of any unamortized discounts, consist of the following:

		March 31, 2011 (In		otember 30, 2010 ions)
Homebuilding:				
Unsecured:				
6% senior notes due 2011, net	\$	70.1	\$	70.1
7.875% senior notes due 2011, net		106.0		118.8
5.375% senior notes due 2012		112.3		146.6
6.875% senior notes due 2013		174.3		174.3
6.125% senior notes due 2014, net		145.1		146.0
2% convertible senior notes due 2014, net		404.7		391.9
5.625% senior notes due 2014, net		137.5		147.1
5.25% senior notes due 2015, net		189.0		199.7
5.625% senior notes due 2016, net		204.7		225.5
6.5% senior notes due 2016, net		392.7		430.1
Other secured		23.0		35.2
	\$ 1	,959.4	\$	2,085.3
Financial Services:				
Mortgage repurchase facility, maturing 2012	\$	44.9	\$	86.5

Homebuilding:

In July 2010, the Board of Directors authorized the early repurchase of up to \$500 million of the Company s debt securities effective through July 31, 2011. At March 31, 2011, \$356.6 million of the authorization was remaining.

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D.R. HORTON, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued) March 31, 2011

Following is a summary of the repurchase activity related to the Company s senior notes for the three and six months ended March 31, 2011:

	Princi	Principal Amount				
	Three Months Ended March 31, 2011 (In	Six Months Ended March 31, 2011 millions)				
Repurchases:						
7.875% senior notes due 2011	\$ 0.9	\$ 12.9				
5.375% senior notes due 2012	20.8	34.3				
6.125% senior notes due 2014		1.0				
5.625% senior notes due 2014	9.0	9.7				
5.25% senior notes due 2015		10.8				
5.625% senior notes due 2016	12.0	21.0				
6.5% senior notes due 2016	22.0	37.5				
	\$ 64.7	\$ 127.2				

These senior notes were repurchased for an aggregate purchase price of \$67.2 million and \$131.0 million, respectively, plus accrued interest. The transactions resulted in a net loss on early retirement of debt of \$2.7 million and \$4.2 million for the three and six months ended March 31, 2011, which included the write off of unamortized discounts and fees.

In April 2011, through an unsolicited transaction, the Company repurchased \$2.6 million principal amount of its 6.875% senior notes due 2013, which further reduced the debt repurchase authorization.

On April 15, 2011, the Company redeemed the remaining \$112.3 million principal amount of its 5.375% senior notes due 2012, which further reduced the debt repurchase authorization. These notes were redeemed for \$120.5 million, which included \$2.0 million of unpaid interest and resulted in a loss on early retirement of debt of \$6.3 million.

On April 15, 2011, the Company repaid the remaining \$70.1 million principal amount of its 6% senior notes which were due on that date.

The indentures governing the Company s senior notes impose restrictions on the creation of secured debt and liens. At March 31, 2011, the Company was in compliance with all of the limitations and restrictions that form a part of the public debt obligations.

Financial Services:

The Company s mortgage subsidiary, DHI Mortgage, has a mortgage repurchase facility that is accounted for as a secured financing. The mortgage repurchase facility provides financing and liquidity to DHI Mortgage by facilitating purchase transactions in which DHI Mortgage transfers eligible loans to the counterparties against the transfer of funds by the counterparties, thereby becoming purchased loans. DHI Mortgage then has the right and obligation to repurchase the purchased loans upon their sale to third-party purchasers in the secondary market or within specified time frames from 45 to 120 days in accordance with the terms of the mortgage repurchase facility. The total capacity of the facility is \$100 million. In March 2011, the mortgage repurchase facility was amended, whereby the term of the facility was extended to March 4, 2012, the accordion provision was removed and certain covenant provisions,

including the required tangible net worth and liquidity covenants, were made less restrictive.

As of March 31, 2011, \$185.5 million of mortgage loans held for sale were pledged under the mortgage repurchase facility. These mortgage loans had a collateral value of \$174.0 million. DHI Mortgage has the option to fund a portion of its repurchase obligations in advance. As a result of advance paydowns totaling \$129.1 million,

D.R. HORTON, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued) March 31, 2011

DHI Mortgage had an obligation of \$44.9 million outstanding under the mortgage repurchase facility at March 31, 2011 at a 3.8% annual interest rate.

The mortgage repurchase facility is not guaranteed by either D.R. Horton, Inc. or any of the subsidiaries that guarantee the Company s homebuilding debt. The facility contains financial covenants as to the mortgage subsidiary s minimum required tangible net worth, its maximum allowable ratio of debt to tangible net worth and its minimum required liquidity. At March 31, 2011, DHI Mortgage was in compliance with all of the conditions and covenants of the mortgage repurchase facility.

NOTE G HOMEBUILDING INTEREST

The Company capitalizes homebuilding interest costs to inventory during active development and construction. Capitalized interest is charged to cost of sales as the related inventory is delivered to the buyer. Additionally, the Company writes off a portion of the capitalized interest related to communities for which inventory impairments are recorded. The Company s inventory under active development and construction was lower than its debt level at March 31, 2011 and 2010; therefore, a portion of the interest incurred is reflected as interest expense.

The following table summarizes the Company s homebuilding interest costs incurred, capitalized, expensed as interest expense, charged to cost of sales and written off during the three and six-month periods ended March 31, 2011 and 2010:

	Three Months Ended March 31, 2011 2010 (In mil				EndedSix MonMarch 31,Mar			
Capitalized interest, beginning of period	\$	89.4 \$ 119.9				91.5	\$	128.8
Interest incurred		33.8		45.8		69.1		95.6
Interest expensed:								
Directly to interest expense		(14.7)		(22.7)		(31.0)		(49.6)
Amortized to cost of sales		(19.5)		(25.7)		(40.4)		(57.4)
Written off with inventory impairments		(0.4)		(0.1)		(0.6)		(0.2)
Capitalized interest, end of period	\$	88.6	\$	117.2	\$	88.6	\$	117.2

NOTE H MORTGAGE LOANS

To manage the interest rate risk inherent in its mortgage operations, the Company hedges its risk using various derivative instruments, which include forward sales of mortgage-backed securities (MBS), Eurodollar Futures Contracts (EDFC) and put options on both MBS and EDFC. Use of the term hedging instruments in the following discussion refers to these securities collectively, or in any combination. The Company does not enter into or hold derivatives for trading or speculative purposes.

Mortgage Loans Held for Sale

Mortgage loans held for sale consist primarily of single-family residential loans collateralized by the underlying property. Newly originated loans that have been closed but not committed to third-party purchasers are hedged to mitigate the risk of changes in their fair value. Hedged loans are committed to third-party purchasers typically within three days after origination. Approximately 85% of the mortgage loans sold by DHI Mortgage during the six months ended March 31, 2011 were sold to two major financial institutions pursuant to their loan purchase agreements. At March 31, 2011, mortgage loans held for sale had an aggregate fair value of \$206.5 million and an aggregate outstanding principal balance of \$202.9 million. During the three months ended March 31, 2011 and 2010, the Company had net gains on sales of loans of \$8.8 million and \$7.3 million, respectively. During the six months ended March 31, 2011 and 2010, the Company had net gains on sales of loans of \$8.9 million and \$19.7 million and \$19.0

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D.R. HORTON, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued) March 31, 2011

million, respectively, which includes the effect of recording recourse expense, as discussed below in Other Mortgage Loans, of \$4.2 million and \$8.6 million, respectively.

The notional amounts of the hedging instruments used to hedge mortgage loans held for sale vary in relationship to the underlying loan amounts, depending on the movements in the value of each hedging instrument relative to the value of the underlying mortgage loans. The fair value change related to the hedging instruments generally offsets the fair value change in the mortgage loans held for sale, which for the three and six months ended March 31, 2011 and 2010 was not significant, and is recognized in current earnings. As of March 31, 2011, the Company had \$59.1 million in mortgage loans held for sale not committed to third-party purchasers and the notional amounts of the hedging instruments related to those loans totaled \$59.3 million.

Other Mortgage Loans and Loss Reserves

Generally, mortgage loans are sold with limited recourse provisions which include industry-standard representations and warranties, primarily involving the absence of misrepresentations by the borrower or other parties and, depending on the agreement, may include requiring a minimum number of payments to be made by the borrower. The Company generally does not retain any other continuing interest related to mortgage loans sold in the secondary market. Other mortgage loans generally consist of loans repurchased due to these limited recourse obligations. Typically, these loans are impaired and often become real estate owned through the foreclosure process. At March 31, 2011 and September 30, 2010, the Company s total other mortgage loans and real estate owned, before loss reserves were as follows:

	Ma 3 20	September 30, 2010 nillions)		
Other mortgage loans	\$	43.8	\$	43.0
Real estate owned		1.8		4.9
	\$	45.6	\$	47.9

Based on historical performance and current housing and credit market conditions, the Company has recorded reserves for estimated losses on other mortgage loans, real estate owned and future loan repurchase obligations due to the limited recourse provisions, all of which are recorded as reductions of financial services revenue. These reserves totaled \$30.8 million and \$39.0 million at March 31, 2011 and September 30, 2010, respectively, allocated as follows:

	March 31, 2011 (In n		Septeml 30, 2010 nillions)	
Loss reserves related to:				
Other mortgage loans	\$	9.2	\$	9.0
Real estate owned		0.8		1.8

Loan repurchase obligations	known and expected	20.8		28.2
		\$ 30.8	\$	39.0

Other mortgage loans and real estate owned and the related loss reserves are included in financial services other assets, while loan repurchase obligations are included in financial services accounts payable and other liabilities in the accompanying consolidated balance sheets.

A subsidiary of the Company reinsured a portion of the private mortgage insurance written on loans originated by DHI Mortgage in prior years. At March 31, 2011 and September 30, 2010, reserves for expected future losses under the reinsurance program totaled \$1.8 million and \$9.7 million, respectively. The loan repurchase obligations and reinsurance loss reserves are included in financial services accounts payable and other liabilities in the accompanying consolidated balance sheets. It is possible that future losses may exceed the amount of reserves and, if so, additional charges will be required.

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D.R. HORTON, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued) March 31, 2011

Loan Commitments and Related Derivatives

The Company is party to interest rate lock commitments (IRLCs) which are extended to borrowers who have applied for loan funding and meet defined credit and underwriting criteria. The expected net future cash flows related to the associated servicing of a loan are included in the measurement of all written loan commitments that are accounted for at fair value through earnings at the time of commitment. At March 31, 2011, IRLCs, which are accounted for as derivative instruments recorded at fair value, totaled \$182.2 million.

The Company manages interest rate risk related to its IRLCs through the use of best-efforts whole loan delivery commitments and hedging instruments. These instruments are considered derivatives in an economic hedge and are accounted for at fair value with gains and losses recognized in current earnings. As of March 31, 2011, the Company had approximately \$19.8 million of best-efforts whole loan delivery commitments and \$145.5 million of hedging instruments related to IRLCs not yet committed to purchasers.

NOTE I FAIR VALUE MEASUREMENTS

Fair value measurements are used for the Company s marketable securities, mortgage loans held for sale, IRLCs and other derivative instruments on a recurring basis, and are used for inventories, other mortgage loans and real estate owned on a nonrecurring basis, when events and circumstances indicate that the carrying value may not be recoverable.

The FASB s authoritative guidance for fair value measurements establishes a three-level hierarchy based upon the inputs to the valuation of an asset or liability. The fair value hierarchy and its application to the Company s assets and liabilities, is as follows:

Level 1 Valuation is based on quoted prices in active markets for identical assets and liabilities. The Company s U.S. Treasury securities are measured at fair value using Level 1 inputs.

Level 2 Valuation is determined from quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar instruments in markets that are not active, or by model-based techniques in which all significant inputs are observable in the market. The Company s assets/liabilities measured at fair value using Level 2 inputs are as follows:

- § government agency securities, corporate debt securities, foreign government securities and certificates of deposit;
- § mortgage loans held for sale;
- § over-the-counter derivatives such as forward sales of MBS, put options on MBS and best-efforts and mandatory commitments; and
- § IRLCs.

Level 3 Valuation is derived from model-based techniques in which at least one significant input is unobservable and based on the Company s own estimates about the assumptions that market participants would use to value the asset or liability. The Company s assets measured at fair value using Level 3 inputs, which are typically reported at the lower of carrying value or fair value on a nonrecurring basis, are as follows:

- § inventory held and used;
- § other mortgage loans; and
- § real estate owned.

D.R. HORTON, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued) March 31, 2011

The following tables summarize the Company s assets and liabilities at March 31, 2011 and September 30, 2010 measured at fair value on a recurring basis:

	Balance Sheet Location	Le	Fair V vel 1	L	nt March 31 evel 2 nillions)	, 2011 Total
Homebuilding:						
Marketable securities, available-for-sale	Marketable securities	\$	9.1	\$	283.0	\$ 292.1
Financial Services:						
Mortgage loans held for sale (a)	Mortgage loans held for sale				206.5	206.5
Derivatives (b):						
Interest rate lock commitments	Other assets				0.4	0.4
Forward sales of MBS	Other liabilities				(0.3)	(0.3)
Best-efforts and mandatory commitments	Other assets				0.5	0.5
	Balance Sheet Location		Fair Va vel 1	L	September (evel 2 nillions)	30, 2010 Total
Homebuilding:						
Marketable securities, available-for-sale	Marketable securities	\$	1.0	\$	296.7	\$ 297.7
Financial Services:						
Mortgage loans held for sale (a)	Mortgage loans held for sale				253.8	253.8
Mortgage loans held for sale (a) Derivatives (b):	00				253.8	253.8
	00				253.8 1.8	253.8 1.8

Best-efforts and mandatory commitments

Other assets

(a) Mortgage loans held for sale are reflected at fair value. Interest income earned on mortgage loans held for sale is based on contractual interest rates and included in financial services interest and other income.

0.2

0.2

(b) Fair value measurements of these derivatives represent changes in fair value since inception. These changes are reflected in the balance sheet and included in financial services revenues on the consolidated statement of operations.

The following table summarizes the Company s assets at March 31, 2011 and September 30, 2010 measured at fair value on a nonrecurring basis:

		Fair Value at	Fair Value at	
	Balance Sheet Location	March 31, 2011 Level 3 (Ir	September 30, 2010 Level 3 1 millions)	
Homebuilding:				
Inventory held and used (a)	Inventories	\$ 46.4	\$ 34.0	
Financial Services:				
Other mortgage loans (a)	Other assets	27.8	27.5	
		1.0 represent only those	3.1 se assets whose carrying value	es were adjusted t

to

D.R. HORTON, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued) March 31, 2011

The fair values of cash and cash equivalents approximate their carrying amounts due to their short-term nature. The Company determines the fair values of its senior and convertible senior notes based on quoted market prices. The aggregate fair value of these notes at March 31, 2011 and September 30, 2010 was \$2,158.9 million and \$2,244.0 million, respectively, compared to an aggregate carrying value of \$1,936.4 million and \$2,050.1 million, respectively. The aggregate fair value of the Company s senior notes includes fair values for the 2% convertible senior notes of \$572.5 million and \$553.8 million at March 31, 2011 and September 30, 2010, respectively, compared to their carrying values of \$404.7 million and \$391.9 million, respectively. The carrying value of the equity component of the 2% convertible senior notes was \$136.7 million at March 31, 2011 and September 30, 2010. For other secured notes and balances due under the mortgage repurchase facility, the fair values approximate their carrying amounts due to their short maturity or floating interest rate terms, as applicable.

NOTE J INCOME TAXES

The Company s benefit from income taxes attributable to continuing operations for the three and six months ended March 31, 2011 was \$58.6 million and \$58.1 million, respectively, compared to a provision for and benefit from income taxes of \$0.7 million and \$148.6 million in the comparable periods of the prior year. The benefit from income taxes in the current year periods was due to the Company receiving a favorable result from the Internal Revenue Service (IRS) on a ruling request concerning the capitalization of inventory costs, allowing the Company to reduce its unrecognized tax benefits and corresponding interest by \$59.2 million. The benefit from income taxes in the prior year period resulted from net operating loss (NOL) carrybacks. The Company does not have meaningful effective tax rates for these periods because its net deferred tax assets are offset fully by a valuation allowance.

The Company had income taxes receivable of \$14.0 million and \$16.0 million at March 31, 2011 and September 30, 2010, respectively. The income taxes receivable at March 31, 2011 relates to federal and state income tax refunds the Company expects to receive.

At March 31, 2011 and September 30, 2010, the Company s net deferred tax assets, which are fully offset by a valuation allowance, were \$856.4 million and \$902.6 million, respectively. The realization of the Company s deferred tax assets ultimately depends upon the existence of sufficient taxable income in future periods. The Company continues to analyze the positive and negative evidence in determining the need for a valuation allowance with respect to its deferred tax assets. The valuation allowance could be reduced in future periods if there is sufficient evidence indicating it is more likely than not that a portion or all of the Company s deferred tax assets will be realized. The accounting for deferred taxes is based upon estimates of future results. Differences between the anticipated and actual outcomes of these future results could have a material impact on the Company s deferred tax assets and consolidated results of operations or financial position.

The Company classifies interest and penalties on income taxes as income tax expense. At March 31, 2011, the amount of the Company s unrecognized tax benefits was \$18.5 million, with a related accrual for interest of \$5.4 million. A reduction of \$3.3 million in the amount of unrecognized tax benefits and accrued interest with respect to state issues is reasonably possible within the next 12 months and would result in a benefit from income taxes in the consolidated statement of operations.

The Company is subject to federal income tax and to income tax in multiple states. The statute of limitations for the Company s major tax jurisdictions remains open for examination for fiscal years 2004 through 2010. The Company is currently being audited by various states and its federal NOL refunds from fiscal 2008 and 2009 are subject to Congressional Joint Committee review.

D.R. HORTON, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued) March 31, 2011

NOTE K EARNINGS PER SHARE

The following table sets forth the numerators and denominators used in the computation of basic and diluted earnings per share for the three and six months ended March 31, 2011 and 2010. For the three and six months ended March 31, 2011, the convertible senior notes and options to purchase 9.5 million shares of common stock were excluded from the computation of diluted earnings per share because their effect would have been antidilutive. For the three and six months ended March 31, 2010, options to purchase 9.7 million shares of common stock were excluded from the computation of diluted earnings per share because their effect would have been antidilutive. Additionally, for the three months ended March 31, 2010, the convertible senior notes were excluded from the computation of diluted earnings per share because their effect would have been antidilutive. Additionally, for the three months ended March 31, 2010, the convertible senior notes were excluded from the computation of diluted earnings per share because their effect would have been antidilutive.

	Three Months Ended				Six Months Ended				
	March 31, 2011 2010 (In mil			llioi	1, 2010				
Numerator:									
Net income	\$	27.8	\$	11.4	\$	7.4	\$	203.4	
Effect of dilutive securities:									
Interest expense and amortization of issuance costs associated with convertible senior notes								14.8	
Numerator for diluted earnings per share after assumed conversions	\$	27.8	\$	11.4	\$	7.4	\$	218.2	
Denominator:									
Denominator for basic earnings per share weighted average common shares		319.3		318.1		319.2		317.9	
Effect of dilutive securities:									
Employee stock awards		0.6		0.9		0.3		0.5	
Convertible senior notes								38.3	
Denominator for diluted earnings per share adjusted weighted average common shares		319.9		319.0		319.5		356.7	

NOTE L STOCKHOLDERS EQUITY

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The Company has an automatically effective universal shelf registration statement filed with the SEC in September 2009, registering debt and equity securities that it may issue from time to time in amounts to be determined.

In July 2010, the Board of Directors renewed the authorization to repurchase up to \$100 million of the Company s common stock. The authorization is effective through July 31, 2011. All of the \$100 million authorization was remaining at March 31, 2011.

During the three months ended March 31, 2011, the Board of Directors approved a quarterly cash dividend of \$0.0375 per common share, which was paid on February 18, 2011 to stockholders of record on February 10, 2011. In April 2011, the Board of Directors approved a quarterly cash dividend of \$0.0375 per common share, payable on May 24, 2011 to stockholders of record on May 12, 2011. Quarterly cash dividends of \$0.0375 per common share were declared in the comparable quarters of fiscal 2010.

D.R. HORTON, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued) March 31, 2011

NOTE M COMMITMENTS AND CONTINGENCIES

Warranty Claims

The Company typically provides its homebuyers with a ten-year limited warranty for major defects in structural elements such as framing components and foundation systems, a two-year limited warranty on major mechanical systems, and a one-year limited warranty on other construction components. The Company s warranty liability is based upon historical warranty cost experience in each market in which it operates, and is adjusted as appropriate to reflect qualitative risks associated with the types of homes built and the geographic areas in which they are built.

At March 31, 2011, the Company had liabilities of \$1.8 million for the remaining repair costs of homes in its Florida and Louisiana markets constructed during 2005 through 2007 which contain or are suspected to contain allegedly defective drywall manufactured in China (Chinese Drywall) that may be responsible for accelerated corrosion of certain metals in the home. Through March 31, 2011, the Company has spent approximately \$5.7 million to remediate these homes. While the Company will seek reimbursement for these remediation costs from various sources, it has not recorded a receivable for potential recoveries as of March 31, 2011. If additional homes in these or other markets are found to contain Chinese Drywall, the Company would likely be required to further increase its warranty reserve for this matter in the future. As of March 31, 2011, the Company has been named as a defendant in several lawsuits in Louisiana and Florida pertaining to Chinese Drywall. As these actions are still in their early stages, the Company is unable to express an opinion as to the amount of damages, if any, beyond what has been reserved for repair as discussed above.

Changes in the Company s warranty liability during the three and six-month periods ended March 31, 2011 and 2010 were as follows:

	Three Months Ended			Six Months Ended				
	March 31, 2011 2010 (In mi				March 31 2011 2 illions)			, 2010
Warranty liability, beginning of period	\$	41.2	\$	54.4	\$	46.2	\$	59.6
Warranties issued		3.2		4.1		6.6		9.2
Changes in liability for pre-existing warranties		4.9		(2.8)		3.0		(7.2)
Settlements made		(5.5)		(6.1)		(12.0)		(12.0)
Warranty liability, end of period	\$ 43.8 \$ 49.6			\$	43.8	\$	49.6	

Insurance and Legal Claims

The Company has been named as a defendant in various claims, complaints and other legal actions including construction defect claims on closed homes and other claims and lawsuits incurred in the ordinary course of business, including employment matters, personal injury claims, land development issues, contract disputes and claims related to its mortgage activities. The Company has established reserves for these contingencies, based on the expected costs of the claims. The Company s estimate of the required reserve is based on the facts and circumstances of individual pending claims and historical data and trends, including costs relative to revenues, home closings and product types, and include estimates of the costs of construction defect claims incurred but not yet reported. These reserve estimates

are subject to ongoing revision as the circumstances of individual pending claims and historical data and trends change. Adjustments to estimated reserves are recorded in the accounting period in which the change in estimate occurs. The Company s liabilities for these items were \$516.4 million and \$571.3 million at March 31, 2011 and September 30, 2010, respectively, and are included in homebuilding accrued expenses and other liabilities in the consolidated balance sheets. Related to the contingencies for construction defect claims and estimates of construction defect claims incurred but not yet reported, and other legal claims and lawsuits incurred in the ordinary course of business, the Company estimates and records insurance receivables for these matters under applicable insurance policies when recovery is probable. Additionally, the Company may have the ability to recover a portion of its legal expenses from its subcontractors when the Company has been named as an additional insured on their insurance policies. Estimates of the Company is insurance receivables related to these

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D.R. HORTON, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued) March 31, 2011

matters totaled \$206.7 million and \$251.5 million at March 31, 2011 and September 30, 2010, respectively, and are included in homebuilding other assets in the consolidated balance sheets. Expenses related to these items were approximately \$10.5 million and \$21.3 million in the six months ended March 31, 2011 and 2010, respectively.

Management believes that, while the outcome of such contingencies cannot be predicted with certainty, the liabilities arising from these matters will not have a material adverse effect on the Company s consolidated financial position, results of operations or cash flows. To the extent the liability arising from the ultimate resolution of any matter exceeds management s estimates reflected in the recorded reserves relating to these matters, the Company would incur additional charges that could be significant.

During the three months ended March 31, 2011, the Company recorded an out-of-period adjustment of \$5.9 million, which increased home sales gross margin and net income while decreasing accrued expenses. The adjustment related to an error in recording the loss reserves of the Company s wholly-owned captive insurance subsidiary. The unadjusted amounts from prior periods are considered to be immaterial to the prior periods and the out-of-period adjustment is not anticipated to be material to the current fiscal year s financial statements.

Land and Lot Option Purchase Contracts

The Company enters into land and lot option purchase contracts in order to procure land or lots for the construction of homes. At March 31, 2011, the Company had total deposits of \$13.6 million, consisting of cash deposits of \$11.8 million, promissory notes of \$1.7 million, and letters of credit and surety bonds of \$0.1 million, to purchase land and lots with a total remaining purchase price of \$912.5 million. Within the land and lot option purchase contracts at March 31, 2011, there were a limited number of contracts, representing \$7.9 million of remaining purchase price, subject to specific performance clauses which may require the Company to purchase the land or lots upon the land sellers meeting their obligations. The majority of land and lots under contract are currently expected to be purchased within three years, based on the Company s assumptions as to the extent it will exercise its options to purchase such land and lots.

Other Commitments

To secure performance under various contracts, the Company had outstanding letters of credit of \$42.8 million and surety bonds of \$759.3 million at March 31, 2011. The Company has secured letter of credit agreements that require it to deposit cash, in an amount approximating the balance of letters of credit outstanding, as collateral with the issuing banks. At March 31, 2011 and September 30, 2010, the amount of cash restricted for this purpose totaled \$43.3 million and \$52.6 million, respectively, and is included in homebuilding restricted cash on the Company s consolidated balance sheets.

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D.R. HORTON, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued) March 31, 2011

NOTE N OTHER ASSETS AND ACCRUED EXPENSES AND OTHER LIABILITIES

The Company s homebuilding other assets were as follows:

	Mai 31 20	, 11	-	ember 30, 2010 ns)
Insurance receivables	\$ 2	06.7	\$	251.5
Accounts and notes receivable		18.4		18.5
Prepaid assets		20.7		28.9
Other assets	1	40.7		135.9
	\$ 3	86.5	\$	434.8

The Company s homebuilding accrued expenses and other liabilities were as follows:

	March 31, 2011 (In	31, September 30,	
Construction defect and other litigation liabilities	\$ 516.4	\$	571.3
Employee compensation and related liabilities	81.6		90.4
Warranty liability	43.8		46.2
Accrued interest	37.6		39.8
Federal and state income tax liabilities	24.6		83.8
Other liabilities	116.6		125.7
	\$ 820.6	\$	957.2

NOTE O RECENT ACCOUNTING PRONOUNCEMENTS

In January 2010, the FASB issued ASU 2010-06, Improving Disclosures about Fair Value Measurements, which requires additional disclosures about transfers between Levels 1 and 2 of the fair value hierarchy and disclosures about purchases, sales, issuances and settlements in the roll forward of activity in Level 3 fair value measurements. This guidance was effective for the Company in fiscal 2010, except for the Level 3 activity disclosures, which are effective

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for fiscal years beginning after December 15, 2010. The adoption of this guidance, which is related to disclosure only, did not and will not have a material impact on the Company s consolidated financial position, results of operations or cash flows.

In April 2011, the FASB issued ASU 2011-02, A Creditor's Determination of Whether a Restructuring Is a Troubled Debt Restructuring, which clarifies when a loan modification or restructuring is considered a troubled debt restructuring. In determining whether a loan modification represents a troubled debt restructuring, a creditor must separately conclude that the restructuring constitutes a concession and that the debtor is experiencing financial difficulties. The guidance is effective for the Company beginning July 1, 2011 and is to be applied retrospectively. The Company is currently evaluating the impact of adopting this guidance; however, it is not expected to have a material impact on the Company's consolidated financial position, results of operations or cash flows.

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D.R. HORTON, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued) March 31, 2011

NOTE P SEGMENT INFORMATION

The Company s 33 homebuilding operating divisions and its financial services operation are its operating segments. The homebuilding operating segments are aggregated into six reporting segments and the financial services operating segment is its own reporting segment. The Company s reportable homebuilding segments are: East, Midwest, Southeast, South Central, Southwest and West. These reporting segments have homebuilding operations located in the following states:

East:	Delaware, Georgia (Savannah only), Maryland, New Jersey, North Carolina, Pennsylvania, South Carolina and Virginia
Midwest:	Colorado, Illinois, Minnesota and Wisconsin
Southeast:	Alabama, Florida and Georgia
South Central:	Louisiana, New Mexico (Las Cruces only), Oklahoma and Texas
Southwest:	Arizona and New Mexico

West: California, Hawaii, Idaho, Nevada, Oregon, Utah and Washington

During the three months ended September 30, 2010, a change in the composition of the Company s operating divisions required that the Las Cruces, New Mexico market, previously included in the Southwest reporting segment, now be included in the South Central reporting segment. Consequently, the Company has restated the prior year segment information provided in this note to conform to the current year presentation.

Homebuilding is the Company s core business, generating 97% and 98% of consolidated revenues during the six months ended March 31, 2011 and 2010, respectively. The Company s homebuilding segments are primarily engaged in the acquisition and development of land and the construction and sale of residential homes on the land, in 26 states and 72 markets in the United States. The homebuilding segments generate most of their revenues from the sale of completed homes, and to a lesser extent from the sale of land and lots.

The Company s financial services segment provides mortgage financing and title agency services primarily to customers of the Company s homebuilding segments. The Company generally does not retain or service the mortgages that it originates; rather, it seeks to sell the mortgages and related servicing rights to third-party purchasers. The financial services segment generates its revenues from originating and selling mortgages and collecting fees for title insurance agency and closing services.

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D.R. HORTON, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued) March 31, 2011

The accounting policies of the reporting segments are described throughout Note A included in the Company s annual report on Form 10-K for the fiscal year ended September 30, 2010.

	Three Months Ended March 31, Restated 2011 2010 (In mi					Six Months Ended March 31, Restated 2011 2010			
Revenues				(111111)	iiiio	113)			
Homebuilding revenues:									
East	\$	93.5	\$	103.9	\$	194.3	\$	231.2	
Midwest		54.9		71.2		112.7		159.9	
Southeast		141.8		145.5		290.6		327.8	
South Central		228.1		287.3		457.9		649.1	
Southwest		50.0		67.9		108.1		159.2	
West		164.8		221.0		336.5		478.5	
Total homebuilding revenues		733.1		896.8		1,500.1		2,005.7	
Financial services revenues		18.0		16.7		39.2		39.9	
Consolidated revenues	\$	751.1	\$	913.5	\$	1,539.3	\$	2,045.6	
Inventory Impairments									
East	\$	1.9	\$	2.0	\$	1.9	\$	2.0	
Midwest									
Southeast		4.1		0.3		4.7		1.6	
South Central		0.2				0.2		0.2	
Southwest						2.2		0.3	
West		6.8				10.4			

Total inventory impairments	\$ 13.0	\$ 2.3	\$ 19.4	\$ 4.1
Income (Loss) Before Income Taxes (1)				
Homebuilding income (loss) before income taxes:				
East	\$ (8.1)	\$ (4.3)	\$ (12.6)	\$ (2.3)
Midwest	(8.5)	(4.4)	(13.2)	(4.8)
Southeast	(11.9)	(2.8)	(13.8)	(1.8)
South Central	6.4	16.2	11.1	41.6
Southwest	1.1	0.3	(2.0)	5.0
West	(11.4)	6.1	(26.1)	9.5
Total homebuilding income (loss) before income taxes	(32.4)	11.1	(56.6)	47.2
Financial services income before income taxes	1.6	1.0	5.9	7.6
Consolidated income (loss) before income taxes	\$ (30.8)	\$ 12.1	\$ (50.7)	\$ 54.8

(1) Expenses maintained at the corporate level consist primarily of interest and property taxes, which are capitalized and amortized to cost of sales or expensed directly, and the expenses related to operating the Company s corporate office. The amortization of capitalized interest and property taxes is allocated to each segment based on the segment s revenue, while interest expense and those expenses associated with the corporate office are allocated to each segment based on the segment s average inventory.

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D.R. HORTON, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued) March 31, 2011

Homebuilding Inventories (1)]	March 31, 2011 (In)	-	ember 30, 2010 s)
East	\$	503.1	\$	511.5
Midwest		280.3		297.3
Southeast		675.7		656.4
South Central		755.1		760.1
Southwest		209.8		218.7
West		948.6		898.8
Corporate and unallocated (2)		101.4		106.2
Total homebuilding inventory	\$	3,474.0	\$	3,449.0

(1) Homebuilding inventories are the only assets included in the measure of segment assets used by the Company s chief operating decision maker, its CEO.

(2) Corporate and unallocated consists primarily of capitalized interest and property taxes.

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D.R. HORTON, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued) March 31, 2011

NOTE Q SUPPLEMENTAL GUARANTOR INFORMATION

All of the Company s senior and convertible senior notes are fully and unconditionally guaranteed, on a joint and several basis, by all of the Company s direct and indirect subsidiaries (collectively, Guarantor Subsidiaries), other than financial services subsidiaries and certain insignificant subsidiaries (collectively, Non-Guarantor Subsidiaries). Each of the Guarantor Subsidiaries is wholly-owned. In lieu of providing separate financial statements for the Guarantor Subsidiaries, consolidated condensed financial statements are presented below. Separate financial statements and other disclosures concerning the Guarantor Subsidiaries are not presented because management has determined that they are not material to investors.

Consolidating Balance Sheet March 31, 2011

	D.R. Horton,	Gu	arantor	Non-	Guarantor				
	Inc.	Sub	sidiaries		osidiaries millions)	Eli	minations	Tota	1
ASSETS				(III	mmons)				
Cash and cash equivalents	\$ 1,036.5	\$	26.4	\$	18.2	\$		\$ 1,08	1.1
Marketable securities, available-for-sale	292.1							29	2.1
Restricted cash	44.3		0.6		0.1			4	5.0
Investments in subsidiaries	1,364.7						(1,364.7)		
Inventories	1,090.0		2,363.7		20.3			3,47	4.0
Income taxes receivable	14.0							1	4.0
Property and equipment, net	18.2		22.9		18.1			5	9.2
Other assets	90.7		254.2		88.6			43	3.5
Mortgage loans held for sale					206.5			20	6.5
Goodwill			15.9					1.	5.9
Intercompany receivables	868.2						(868.2)		
Total Assets	\$ 4,818.7	\$	2,683.7	\$	351.8	\$	(2,232.9)	\$ 5,62	1.3

LIABILITIES & EQUITY

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Accounts payable and other liabilities	\$ 253.9	\$	650.4	\$ 102.3	\$	\$ 1,006.6
Intercompany payables			832.1	36.1	(868.2)	
Notes payable	1,956.4		3.0	44.9		2,004.3
Total Liabilities	2,210.3		1,485.5	183.3	(868.2)	3,010.9
Total stockholders equity	2,608.4		1,198.2	166.5	(1,364.7)	2,608.4
Noncontrolling interests				2.0		2.0
Total Equity	2,608.4		1,198.2	168.5	(1,364.7)	2,610.4
Total Liabilities & Equity	\$ 4,818.7	\$	2,683.7	\$ 351.8	\$ (2,232.9)	\$ 5,621.3
		-2.	3-			

D.R. HORTON, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued) March 31, 2011 NOTE Q SUPPLEMENTAL GUARANTOR INFORMATION - (Continued) Consolidating Balance Sheet September 30, 2010

	D.R.	Guarantor	Non-Guarantor		
	Horton, Inc.	Subsidiaries	Subsidiaries (In millions)	Eliminations	Total
ASSETS			(III IIIIIIOIIS)		
Cash and cash equivalents	\$ 1,234.9	\$ 45.3	\$ 29.1	\$	\$ 1,309.3
Marketable securities, available-for-sale	297.7				297.7
Restricted cash	53.3	0.4			53.7
Investments in subsidiaries	1,316.7			(1,316.7)	
Inventories	1,081.7	2,340.1	27.2		3,449.0
Income taxes receivable	16.0				16.0
Property and equipment, net	18.5	23.3	18.7		60.5
Other assets	101.1	292.8	88.8		482.7
Mortgage loans held for sale			253.8		253.8
Goodwill		15.9			15.9
Intercompany receivables	904.6			(904.6)	
Total Assets	\$ 5,024.5	\$ 2,717.8	\$ 417.6	\$ (2,221.3)	\$ 5,938.6
LIABILITIES & EQUITY					
Accounts payable and other liabilities	\$ 327.9	\$ 688.3	\$ 127.7	\$	\$ 1,143.9
Intercompany payables		871.4	33.2	(904.6)	
Notes payable	2,083.4	1.9	86.5		2,171.8

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Total Liabilities	2,411.3	1,561.6	247.4	(904.6) 3,315.7							
Total stockholders equity	2,613.2	1,156.2	160.5	(1,316.7) 2,613.2							
Noncontrolling interests			9.7	9.7							
Total Equity	2,613.2	1,156.2	170.2	(1,316.7) 2,622.9							
Total Liabilities & Equity	\$ 5,024.5 \$	2,717.8 \$	417.6 \$	(2,221.3) \$ 5,938.6							
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D.R. HORTON, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued) March 31, 2011 NOTE Q - SUPPLEMENTAL GUARANTOR INFORMATION - (Continued) Consolidating Statement of Operations Three Months Ended March 31, 2011

	D.R. Horton,		arantor	Non-G	uarantor					
	Inc.	Sub	sidiaries		idiaries nillions)	Eliminatio	ns]	Fotal	
Homebuilding:				(111-11)	iiiiioiis)					
Revenues	\$ 199.7	\$	529.9	\$	3.5	\$		\$	733.1	
Cost of sales	159.0		461.5		7.8				628.3	
Gross profit	40.7		68.4		(4.3)				104.8	
Selling, general and administrative expense	59.8		67.9		(4.5)				123.2	
Equity in (income) of subsidiaries	(4.5)					4	.5			
Interest expense	14.7								14.7	
Loss on early retirement of debt, net	2.7								2.7	
Other (income)	(1.2)		(1.3)		(0.9)				(3.4)	
	(30.8)		1.8		1.1	(4	.5)		(32.4)	
Financial Services:										
Revenues, net of recourse and reinsurance expense					18.0				18.0	
General and administrative expense					18.2				18.2	
Interest expense					0.1				0.1	
Interest and other (income)					(1.9)				(1.9)	
					1.6				1.6	

Income (loss) before income taxes	(30.8)		1.8		2.7	(4.5)	(30.8)
Benefit from income taxes	(58.6)		(41.4)		(1.6)	43.0	(58.6)
Net income	\$ 27.8	\$	43.2	\$	4.3	\$ (47.5)	\$ 27.8
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D.R. HORTON, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued) March 31, 2011 NOTE Q - SUPPLEMENTAL GUARANTOR INFORMATION - (Continued) Consolidating Statement of Operations Six Months Ended March 31, 2011

	D.R. Horton,		Gı	iarantor	Non-Gu	iarantor		
		Inc.	Sul	osidiaries		diaries illions)	Eliminations	Total
Homebuilding:					(111 111)	iiiioiis)		
Revenues	\$	409.7	\$	1,085.9	\$	4.5	\$	\$ 1,500.1
Cost of sales		325.4		950.5		9.2		1,285.1
Gross profit		84.3		135.4		(4.7)		215.0
Selling, general and administrative expense		109.1		135.9		(3.0)		242.0
Equity in (income) of subsidiaries		(7.2)					7.2	
Interest expense		31.0						31.0
Loss on early retirement of debt, net		4.2						4.2
Other (income)		(2.1)		(1.4)		(2.1)		(5.6)
		(50.7)		0.9		0.4	(7.2)	(56.6)
Financial Services:								
Revenues, net of recourse and reinsurance expense						39.2		39.2
General and administrative expense						37.1		37.1
Interest expense						0.4		0.4
Interest and other (income)						(4.2)		(4.2)
						5.9		5.9

Income (loss) before income taxes	(50.7)		0.9	(6.3	(7.2)	(50.7)
Benefit from income taxes	(58.1)		(41.0)	(1.6)	42.6	(58.1)
Net income	\$ 7.4	\$	41.9	\$,	7.9	\$ (49.8)	\$ 7.4
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D.R. HORTON, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued) March 31, 2011 NOTE Q - SUPPLEMENTAL GUARANTOR INFORMATION - (Continued) Consolidating Statement of Operations Three Months Ended March 31, 2010

	D.R. Horton,		arantor	Non-Guarantor			
	Inc.	Sub	sidiaries	Subsidiaries (In millions)	Eliminations	,	Total
Homebuilding:				(III IIIIIOIIS)			
Revenues	\$ 218.8	\$	676.2	\$ 1.8	\$	\$	896.8
Cost of sales	173.3		563.3	1.0			737.6
Gross profit	45.5		112.9	0.8			159.2
Selling, general and administrative expense	54.2		74.8				129.0
Equity in (income) of subsidiaries	(42.5)				42.5		
Interest expense	22.7						22.7
Other (income)	(1.0)		(1.7)	(0.9)			(3.6)
	12.1		39.8	1.7	(42.5)		11.1
Financial Services:							
Revenues, net of recourse and reinsurance expense				16.7			16.7
General and administrative expense				17.4			17.4
Interest expense				0.2			0.2
Interest and other (income)				(1.9)			(1.9)
				1.0			1.0
Income before income taxes	12.1		39.8	2.7	(42.5)		12.1

Provision for income taxes	0.7		0.5			(0.5)	0.7
Net income	\$ 11.4	\$	39.3	\$	2.7	\$ (42.0) \$	11.4
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D.R. HORTON, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued) March 31, 2011 NOTE Q - SUPPLEMENTAL GUARANTOR INFORMATION - (Continued) Consolidating Statement of Operations Six Months Ended March 31, 2010

	D.R. Horton,		Gı	iarantor	Non-G	uarantor		
	п	Inc.	Sul	bsidiaries		idiaries nillions)	Eliminations	Total
Homebuilding:								
Revenues	\$	490.4	\$	1,512.0	\$	3.3	\$	\$ 2,005.7
Cost of sales		393.3		1,263.8		1.1		1,658.2
Gross profit		97.1		248.2		2.2		347.5
Selling, general and administrative expense		105.4		147.7		4.6		257.7
Equity in (income) of subsidiaries		(108.7)					108.7	
Interest expense		49.6						49.6
Gain on early retirement of debt, net		(1.6)						(1.6)
Other (income)		(2.4)		(1.1)		(1.9)		(5.4)
		54.8		101.6		(0.5)	(108.7)	47.2
Financial Services:								
Revenues, net of recourse and reinsurance expense						39.9		39.9
General and administrative expense						36.0		36.0
Interest expense						0.7		0.7
Interest and other (income)						(4.4)		(4.4)
						7.6		7.6

Income before income taxes	54.8		101.6	7.1	(108.7)	54.8
Benefit from income taxes	(148.6)		(111.9)	(3.0)	114.9	(148.6)
Net income	\$ 203.4	\$	213.5	\$ 10.1	\$ (223.6)	\$ 203.4
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D.R. HORTON, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued) March 31, 2011 NOTE Q - SUPPLEMENTAL GUARANTOR INFORMATION - (Continued) Consolidating Statement of Cash Flows Six Months Ended March 31, 2011

	D.R. Horton,		Gu	arantor	Non-C	Guarantor		
		orton, Inc.	Sub	sidiaries		sidiaries nillions)	Eliminations	Total
OPERATING ACTIVITIES					(111 11	iiiiiioiis <i>)</i>		
Net cash (used in) provided by operating activities	\$	(76.3)	\$	25.4	\$	29.8	\$	\$ (21.1)
INVESTING ACTIVITIES								
Purchases of property and equipment		(3.3)		(4.9)				(8.2)
Purchases of marketable securities		(185.9)						(185.9)
Proceeds from the sale or maturity of marketable securities		187.7						187.7
Decrease (increase) in restricted cash		9.0		(0.2)		(0.1)		8.7
Net cash provided by (used in) investing activities		7.5		(5.1)		(0.1)		2.3
FINANCING ACTIVITIES								
Net change in notes payable		(145.0)				(41.6)		(186.6)
Net change in intercompany receivables/payables		38.2		(39.2)		1.0		
Proceeds from stock associated with certain employee benefit plans		1.2						1.2
Cash dividends paid		(24.0)						(24.0)
Net cash used in financing activities		(129.6)		(39.2)		(40.6)		(209.4)

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Decrease in cash and cash equivalents		(198.4)		(18.9)		(10.9)		(228.2)			
Cash and cash equivalents at beginning of period		1,234.9		45.3		29.1		1,309.3			
Cash and cash equivalents at end of period	\$	1,036.5	\$ -29-	26.4	\$	18.2	\$	\$ 1,081.1			

D.R. HORTON, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued) March 31, 2011 NOTE Q - SUPPLEMENTAL GUARANTOR INFORMATION - (Continued) Consolidating Statement of Cash Flows Six Months Ended March 31, 2010

		D.R. Horton,		iarantor	Non-Guarantor			
	11	Inc.	Suł	osidiaries		ıbsidiaries 1 millions)	Eliminations	Total
OPERATING ACTIVITIES					(11	• • • • • • • • • • • • • • • • • • •		
Net cash provided by (used in) operating activities	\$	285.9	\$	157.7	\$	(15.8)	\$	\$ 427.8
INVESTING ACTIVITIES								
Purchases of property and equipment		(3.6)		(3.7)		(0.4)		(7.7)
Purchases of marketable securities		(199.1)						(199.1)
Decrease in restricted cash		4.8		0.1				4.9
Net cash used in investing activities		(197.9)		(3.6)		(0.4)		(201.9)
FINANCING ACTIVITIES								
Net change in notes payable		(535.7)				9.0		(526.7)
Net change in intercompany receivables/payables		152.2		(149.8)		(2.4)		
Proceeds from stock associated with certain employee benefit plans		4.0						4.0
Income tax benefit from stock option exercises		2.9						2.9
Cash dividends paid		(23.8)						(23.8)
Net cash (used in) provided by financing activities		(400.4)		(149.8)		6.6		(543.6)

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(Decrease) increase in cash and cash equivalents	(312.4)	2	4.3	(9.6)		(317.7)				
Cash and cash equivalents at beginning of period	1,871.2	48	.8.3	37.8		1,957.3				
Cash and cash equivalents at end of period	\$ 1,558.8	\$ 52 -30-	2.6 \$	28.2	\$	\$ 1,639.6				

ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our consolidated financial statements and related notes included in this quarterly report and with our annual report on Form 10-K for the fiscal year ended September 30, 2010. Some of the information contained in this discussion and analysis constitutes forward-looking statements that involve risks and uncertainties. Actual results could differ materially from those discussed in these forward-looking statements. Factors that could cause or contribute to these differences include, but are not limited to, those described in the Forward-Looking Statements section following this discussion.

BUSINESS

We are one of the largest homebuilding companies in the United States, constructing and selling single-family housing through our operating divisions in 26 states and 72 markets as of March 31, 2011, primarily under the name of D.R. Horton, *America s Builder*. Our homebuilding operations primarily include the construction and sale of single-family homes with sales prices generally ranging from \$90,000 to \$700,000, with an average closing price of \$208,900 during the six months ended March 31, 2011. Approximately 88% and 84% of home sales revenues were generated from the sale of single-family detached homes in the six months ended March 31, 2011 and 2010, respectively. The remainder of home sales revenues were generated from the sale of attached homes, such as town homes, duplexes, triplexes and condominiums (including some mid-rise buildings), which share common walls and roofs.

Through our financial services operations, we provide mortgage financing and title agency services to homebuyers in many of our homebuilding markets. DHI Mortgage, our wholly-owned subsidiary, provides mortgage financing services primarily to the purchasers of homes we build. We generally do not retain or service the mortgages we originate; rather, we seek to sell the mortgages and related servicing rights to third-party purchasers. DHI Mortgage originates loans in accordance with purchaser guidelines and historically has sold substantially all of its mortgage production within 30 days of origination. Our subsidiary title companies serve as title insurance agents by providing title insurance policies, examination and closing services, primarily to the purchasers of our homes.

We conduct our homebuilding operations in the geographic regions, states and markets listed below, and we conduct our mortgage and title operations in many of these markets. Our homebuilding operating divisions are aggregated into six reporting segments, also referred to as reporting regions, which comprise the markets below. Our financial statements contain additional information regarding segment performance.

State	Reporting Region/Market	State	Reporting Region/Market
Delaware Georgia Maryland	East Region Central Delaware Savannah Baltimore Suburban Washington, D.C.	Louisiana New Mexico Oklahoma	<u>South Central Region</u> Baton Rouge Lafayette Las Cruces Oklahoma City
New Jersey	North New Jersey	Texas	Austin
North Carolina	South New Jersey Brunswick County Charlotte Greensboro/Winston-Salem Raleigh/Durham		Dallas El Paso Fort Worth Houston Killeen/Temple/Waco
Pennsylvania	Lancaster		Rio Grande Valley
South Carolina	Philadelphia Charleston Columbia Greenville Hilton Head	Arizona	San Antonio <u>Southwest Region</u> Phoenix Tucson
	Myrtle Beach	New Mexico	Albuquerque
Virginia	Northern Virginia		West Region
Colorado	<u>Midwest Region</u> Colorado Springs Denver Fort Collins	California	Bay Area Central Valley Imperial Valley Los Angeles County
Illinois	Chicago		Riverside County
Minnesota Wisconsin	Minneapolis/St. Paul Kenosha		Sacramento San Bernardino County San Diego County
Alabama	<u>Southeast Region</u> Birmingham Mobile	Hawaii	Ventura County Hawaii Maui
Florida	Daytona Beach Fort Myers/Naples Jacksonville Melbourne/Vero Beach Miami/West Palm Beach Orlando Pensacola/Panama City	Idaho Nevada Oregon	Oahu Boise Las Vegas Reno Albany Central Oregon Portland
Georgia	Tampa/Sarasota Atlanta Macon	Utah Washington	Salt Lake City Seattle/Tacoma Vancouver

OVERVIEW

In the second quarter of fiscal 2011 conditions within the homebuilding industry remained challenging, primarily due to weak overall economic conditions, high unemployment and low consumer confidence. Demand for new homes improved during the first half of fiscal 2010 while the federal homebuyer tax credit was in effect, but decreased sharply once the tax credit expired and has since remained at a low level. As a result, our net sales orders in the three and six months ended March 31, 2011 were 23% lower and 21% lower, respectively, than in the comparable prior year periods. Although our net sales orders for the March 2011 quarter increased 47% from the previous quarter, this was primarily a seasonal increase as our spring selling season began. These results suggest that efforts to improve our annual net sales order volume will be challenging and that overall demand for new homes is likely to remain at very low levels for some time.

During the ongoing slowdown in the homebuilding industry that began in 2006, numerous factors have hurt demand for new homes on a pervasive and persistent basis across the United States. These factors include high inventory levels of available homes, elevated sales order cancellation rates, low sales absorption rates and overall weak consumer confidence. The effects of these factors have been magnified by reduced availability of credit in the mortgage markets and high levels of home foreclosures. High levels of foreclosures not only contribute to additional inventory available for sale, but also reduce appraisal valuations for new homes, potentially resulting in lower sales prices. The turmoil in the housing market has resulted in substantial price reductions in our homes during the course of the slowdown. The overall economy remains weak, with a high level of unemployment, substantially reduced consumer spending and low levels of consumer confidence.

The continued low level of demand for our homes after the expiration of the federal homebuyer tax credit indicates that market conditions in the homebuilding industry remain weak, and the timing of a sustainable housing recovery is uncertain. We are maintaining our cautious outlook for the homebuilding industry, and will adjust our operating strategy as necessary as we continually assess the level of underlying demand for new homes in our communities. We expect that our fiscal year home sales, closings and profitability will be lower in fiscal 2011 than in fiscal 2010; however, we expect our home closings and profitability to be higher in the second half of fiscal 2011 than the first half of the year.

Our future results could be negatively impacted by prolonged weakness in the economy, continued high levels of unemployment, a significant increase in mortgage interest rates or further tightening of mortgage lending standards. Additionally, recent inflationary trends, especially in oil prices and other commodities may further weaken the overall economy as well as consumer confidence.

Due to these uncertain market conditions, we have continued to evaluate our homebuilding and financial services assets for recoverability. Our assets whose recoverability is most impacted by market conditions include inventory, earnest money deposits and pre-acquisition costs related to land and lot option contracts, tax assets and owned mortgage loans. These assets collectively represented approximately 90% of our total assets, excluding cash and marketable securities, at March 31, 2011. Our evaluations reflected our expectation of continued challenges in the homebuilding industry. Based on our evaluations, during the three months ended March 31, 2011, we recorded inventory impairment charges of \$13.0 million, wrote-off earnest money deposits and pre-acquisition costs related to land and lot option contracts we no longer plan to pursue of \$1.3 million, recorded additional reserves for losses of \$2.5 million associated with mortgage loans held in portfolio and the limited recourse provisions on previously sold mortgage loans and increased the reserve related to mortgage reinsurance activities by \$0.6 million. We will evaluate whether further impairment charges, valuation adjustments or write-offs are necessary on these assets in the coming quarters. Additional discussion of these evaluations and charges is included herein.

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STRATEGY

While population growth, the fundamental factor which supports housing demand, remains positive it is not possible in the near term to predict if current homebuilding industry conditions will improve or if they will deteriorate from current levels. During the downturn we have increased our cash balances by generating cash flow from operations and have reduced our debt level. Our increased liquidity and reduced leverage provide us with flexibility in determining the appropriate operating strategy for each of our communities and markets to strike the best balance between cash flow generation and potential profit. We are continuing the following initiatives related to our operating strategy:

Maintaining a strong cash balance and overall liquidity position.

Managing the sales prices and level of sales incentives on our homes as necessary to optimize the balance of sales volumes, profits, returns on inventory investments and cash flows.

Entering into new lot option contracts to purchase finished lots to potentially increase sales volumes and profitability.

Renegotiating existing lot option contracts to reduce our lot costs and better match the scheduled lot purchases with new home demand in each community.

Limiting land acquisition and development spending, especially in communities that require substantial investments of time or capital resources.

Managing our inventory of homes under construction by selectively starting construction on unsold homes to capture new home demand, while monitoring the number and aging of unsold homes and aggressively marketing unsold, completed homes in inventory.

Decreasing the cost of goods purchased from both vendors and subcontractors.

Modifying product offerings to provide more affordable homes.

Controlling our SG&A infrastructure to match production levels.

Although we cannot provide any assurances that these initiatives will be successful in the future, we expect that our operating strategy will allow us to continue to maintain a strong balance sheet and liquidity position in fiscal 2011.

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KEY RESULTS

Key financial results as of and for the three months ended March 31, 2011, as compared to the same period of 2010, were as follows:

Homebuilding Operations:

Homebuilding revenues decreased 18% to \$733.1 million.

Homes closed decreased 17% to 3,516 homes and the average selling price of those homes decreased 1% to \$208,500.

Net sales orders decreased 23% to 4,943 homes.

Sales order backlog decreased 17% to \$1.1 billion.

Home sales gross margins decreased 180 basis points to 16.2%.

Inventory impairments and land option cost write-offs were \$14.3 million, compared to \$2.4 million.

Homebuilding SG&A expenses decreased 4% to \$123.2 million, but increased as a percentage of homebuilding revenues by 240 basis points to 16.8%.

Homebuilding pre-tax loss was \$32.4 million, compared to pre-tax income of \$11.1 million.

Homes in inventory were 10,500, compared to 9,500 and 13,900 at September 30, 2010 and March 31, 2010, respectively.

Owned and optioned lots totaled 115,900, compared to 119,400 and 110,500 at September 30, 2010 and March 31, 2010, respectively.

Homebuilding debt was \$2.0 billion, decreasing from \$2.1 billion and \$2.6 billion at September 30, 2010 and March 31, 2010, respectively.

Net homebuilding debt to total capital was 18.7%, up 260 basis points from the ratio at September 30, 2010, but improved 350 basis points from the ratio at March 31, 2010. Gross homebuilding debt to total capital was 42.9%, an improvement of 140 basis points and 670 basis points from the ratio at September 30, 2010 and March 31, 2010, respectively.

Homebuilding cash and marketable securities totaled \$1.4 billion, compared to \$1.6 billion and \$1.8 billion at September 30, 2010 and March 31, 2010, respectively.

Financial Services Operations:

Total financial services revenues, net of recourse and reinsurance expenses, increased 8% to \$18.0 million from \$16.7 million.

Financial services pre-tax income was \$1.6 million, compared to pre-tax income of \$1.0 million. *Consolidated Results:*

Diluted earnings per share was \$0.09, compared to diluted earnings per share of \$0.04.

Net income was \$27.8 million, compared to net income of \$11.4 million.

Total equity was \$2.6 billion, essentially unchanged from the balance at September 30, 2010 and March 31, 2010.

Net cash used in operations was \$70.6 million, compared to net cash provided by operations of \$207.8 million.

Key financial results for the six months ended March 31, 2011, as compared to the same period of 2010, were as follows:

Homebuilding Operations:

Homebuilding revenues decreased 25% to \$1.5 billion.

Homes closed decreased 27% to 7,153 homes, while the average selling price of those homes increased 2% to \$208,900.

Net sales orders decreased 21% to 8,306 homes.

Home sales gross margins decreased 160 basis points to 15.9%.

Inventory impairments and land option cost write-offs were \$22.7 million, compared to \$3.6 million.

Homebuilding SG&A expenses decreased 6% to \$242.0 million, but increased as a percentage of homebuilding revenues by 330 basis points to 16.1%.

Homebuilding pre-tax loss was \$56.6 million, compared to pre-tax income of \$47.2 million. *Financial Services Operations:*

Total financial services revenues, net of recourse and reinsurance expenses, decreased 2% to \$39.2 million from \$39.9 million.

Financial services pre-tax income was \$5.9 million, compared to pre-tax income of \$7.6 million. *Consolidated Results:*

Diluted earnings per share was \$0.02, compared to diluted earnings per share of \$0.61.

Net income was \$7.4 million, compared to net income of \$203.4 million.

Net cash used in operations was \$21.1 million, compared to net cash provided by operations of \$427.8 million.

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RESULTS OF OPERATIONS - HOMEBUILDING

The following tables and related discussion set forth key operating and financial data for our homebuilding operations by reporting segment as of and for the three and six months ended March 31, 2011 and 2010. We have restated the prior year amounts between reporting segments to conform to the current year presentation, reflecting the change in our reporting segments that occurred in the three months ended September 30, 2010.

Net Sales Orders (1)

				Three M	Ionths Ende	ed March 31	Ι,			
	Ne	et Homes S	Sold	Va	lue (In milli	ons)	Aver	erage Selling Price		
			%			%			%	
	2011	2010	Change	2011	2010	Change	2011	2010	Change	
East	603	673	(10)%	\$ 135.4	\$ 155.8	(13)%	\$224,500	\$231,500	(3)%	
Midwest	269	336	(20)%	68.0	96.2	(29)%	252,800	286,300	(12)%	
Southeast	1,143	1,300	(12)%	216.2	239.4	(10)%	189,200	184,200	3 %	
South										
Central	1,843	2,556	(28)%	318.3	442.1	(28)%	172,700	173,000	%	
Southwest	349	579	(40)%	64.3	100.8	(36)%	184,200	174,100	6 %	
West	736	994	(26)%	224.7	283.3	(21)%	305,300	285,000	7 %	
	4,943	6,438	(23)%	\$ 1,026.9	\$1,317.6	(22)%	\$ 207,700	\$204,700	1 %	

Six Months Ended March 31,

	Ne	et Homes S	Sold	Val	ue (In milli	ons)	Aver	age Selling l	lling Price		
			%			%			%		
	2011	2010	Change	2011	2010	Change	2011	2010	Change		
East	1,003	1,070	(6)%	\$ 223.4	\$ 253.0	(12)%	\$222,700	\$236,400	(6)%		
Midwest	455	571	(20)%	119.2	161.9	(26)%	262,000	283,500	(8)%		
Southeast	1,912	2,115	(10)%	365.0	393.0	(7)%	190,900	185,800	3 %		
South											
Central	3,005	4,051	(26)%	523.0	701.3	(25)%	174,000	173,100	1 %		
Southwest	604	985	(39)%	111.7	172.8	(35)%	184,900	175,400	5 %		
West	1,327	1,683	(21)%	390.3	485.7	(20)%	294,100	288,600	2 %		
	8,306	10,475	(21)%	\$1,732.6	\$2,167.7	(20)%	\$208,600	\$206,900	1 %		

Sales Order Cancellations

Three Months Ended March 31,

	Cancen	eu Sales			Cancenati	on nate
	Ord	lers	Value (In	millions)	(2)	
	2011	2010	2011	2010	2011	2010
East	161	128	\$ 33.3	\$ 29.4	21%	16%
Midwest	43	67	11.5	18.1	14%	17%
Southeast	429	325	78.1	57.3	27%	20%
South						
Central	675	761	114.2	127.0	27%	23%
Southwest	172	203	29.0	34.5	33%	26%

Cancelled Sales

Cancellation Rate

		Edga	ar Filing: HORTC	N D	R INC /DE/	- Form 10-Q	
West	172	191	52.	1	54.5	19%	16%
	1,652	1,675	\$ 318.	5\$	320.8	25%	21%
			Six Month	s End	led March 3	·	_
	Cancelle	ed Sales				Cancellati	on Rate
	Ord	lers	Value (In mi	illions)	(2)	
	2011	2010	2011		2010	2011	2010
East	304	247	\$ 64.	7 \$	57.5	23%	19%
Midwest	80	119	20.	7	33.7	15%	17%
Southeast South	684	600	124.	5	103.7	26%	22%

215.9

51.6

102.9

580.3

\$

(1) Net sales orders represent the number and dollar value of new sales contracts executed with customers (gross sales orders), net of cancelled sales orders.

227.5

61.1

106.0

\$ 589.5

30%

33%

21%

26%

25%

27%

18%

23%

(2) Cancellation rate represents the number of cancelled sales orders divided by gross sales orders.

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Central

West

Southwest

1,271

302

349

2,990

1,378

362

368

3,074

Net Sales Orders

The value of net sales orders decreased 22%, to \$1,026.9 million (4,943 homes) for the three months ended March 31, 2011, from \$1,317.6 million (6,438 homes) for the same period of 2010. The value of net sales orders decreased 20%, to \$1,732.6 million (8,306 homes) for the six months ended March 31, 2011, from \$2,167.7 million (10,475 homes) for the same period of 2010. The number of net sales orders decreased 23% and 21% for the three and six-month periods ended March 31, 2011, respectively. Net sales orders in the prior year periods benefitted from the federal homebuyer tax credit, while the current year periods did not have a similar benefit. Since the expiration of the federal homebuyer tax credit, demand for new homes has declined significantly. This decline in demand indicates that market conditions remain weak and the timing of a sustainable housing recovery is uncertain. Historically, especially prior to the onset of the current downturn in the housing market, our first fiscal quarter is our weakest quarter in terms of sales orders, and we would experience sequential improvement in sales orders in the second and third quarters during the spring season and into early summer. We experienced this seasonal increase in our net sales orders during the current quarter, but our outlook remains cautious given the uncertainty in the market.

In comparing the three and six-month periods ended March 31, 2011 to the same periods of 2010, the volume of net sales orders decreased in all of our regions. The volume of net sales orders in our East and Southeast regions decreased to a lesser degree than the other regions as a result of new communities in the Carolinas and Florida. Higher cancellation rates, which were experienced in most regions, also contributed to the decline in net sales orders. Our sales volumes in the future will depend on the strength of the overall economy, employment levels and our ability to successfully implement our operating strategies in each of our markets.

In comparing the three and six-month periods ended March 31, 2011 to the same periods of 2010, the value of net sales orders decreased in all of our market regions, primarily due to decreases in the number of homes sold. In our Midwest and East regions, the decline in average selling price was also a factor, reflecting both weakening market conditions and product positioning to target first-time homebuyers.

The average price of our net sales orders in the three and six months ended March 31, 2011 was \$207,700 and \$208,600, respectively, slightly higher than the averages of \$204,700 and \$206,900 in the comparable periods of 2010. We will continue our efforts to offer affordable product offerings to our target customer base and will seek to adjust our product mix, geographic mix and pricing within our homebuilding markets to meet market conditions.

Our sales order cancellation rates (cancelled sales orders divided by gross sales orders for the period) during the three and six months ended March 31, 2011 were 25% and 26%, respectively, compared to 21% and 23% during the same periods of 2010. These cancellation rates continue to be above historical levels. Our ability to reduce the cancellation rate to historical levels depends largely on the strength of the overall economy and our ability to successfully implement our operating strategies in each of our markets. We anticipate that cancellation rates will continue to fluctuate significantly until there is sustained stability in market conditions.

Sales Order Backlog

	As of March 31,										
	Ног	nes in Ba	cklog	Va	lue (In milli	ons)	Aver	Average Selling Price			
			%			%		%			
	2011	2010	Change	2011	2010	Change	2011	2010	Change		
East	608	651	(7)%	\$ 132.6	\$ 148.5	(11)%	\$218,100	\$228,100	(4)%		
Midwest	278	370	(25)%	76.6	107.2	(29)%	275,500	289,700	(5)%		
Southeast	1,263	1,273	(1)%	242.0	246.2	(2)%	191,600	193,400	(1)%		
South											
Central	2,070	2,605	(21)%	363.2	455.2	(20)%	175,500	174,700	%		
Southwest	423	580	(27)%	75.5	100.0	(25)%	178,500	172,400	4 %		
West	639	835	(23)%	199.4	249.8	(20)%	312,100	299,200	4 %		
	5,281	6,314	(16)%	\$ 1,089.3	\$ 1,306.9	(17)%	\$ 206,300	\$ 207,000	%		

Sales Order Backlog

Sales order backlog represents homes under contract but not yet closed at the end of the period. Many of the contracts in our sales order backlog are subject to contingencies, including mortgage loan approval and buyers selling their existing homes, which can result in cancellations. A portion of the contracts in backlog will not result in closings due to cancellations, which have been substantial during the recent housing downturn.

Homes Closed and Home Sales Revenue

	Three Months Ended March 31,												
	Homes Closed					lue	(In milli	ons)	Aver	Average Selling Price			
	%							%					
	2011	2010	Change		2011		2010	Change	2011	2010	Change		
East	428	422	1 %	\$	93.5	\$	103.9	(10)%	\$218,500	\$246,200	(11)%		
Midwest	209	249	(16)%		54.9		71.1	(23)%	262,700	285,500	(8)%		
Southeast	714	791	(10)%		141.7		144.0	(2)%	198,500	182,000	9 %		
South													
Central	1,323	1,668	(21)%		228.1		287.0	(21)%	172,400	172,100	%		
Southwest	274	364	(25)%		50.0		67.8	(26)%	182,500	186,300	(2)%		
West	568	766	(26)%		164.8		221.0	(25)%	290,100	288,500	1 %		
	3,516	4,260	(17)%	\$	733.0	\$	894.8	(18)%	\$ 208,500	\$210,000	(1)%		

Six Months Ende	d March 31,
-----------------	-------------

	Homes Closed				lue (In milli	ons)	Average Selling Price				
			%			%		%			
	2011	2010	Change	2011	2010	Change	2011	2010	Change		
East	867	978	(11)%	\$ 194.3	\$ 231.1	(16)%	\$224,100	\$236,300	(5)%		
Midwest	424	590	(28)%	112.7	159.7	(29)%	265,800	270,700	(2)%		
Southeast	1,461	1,811	(19)%	285.5	325.9	(12)%	195,400	180,000	9 %		
South											
Central	2,626	3,808	(31)%	457.0	648.6	(30)%	174,000	170,300	2 %		
Southwest	586	897	(35)%	108.1	159.2	(32)%	184,500	177,500	4 %		
West	1,189	1,705	(30)%	336.5	478.5	(30)%	283,000	280,600	1 %		
	7,153	9,789	(27)%	\$ 1,494.1	\$2,003.0	(25)%	\$208,900	\$204,600	2 %		

Home Sales Revenue

Revenues from home sales decreased 18%, to \$733.0 million (3,516 homes closed) for the three months ended March 31, 2011, from \$894.8 million (4,260 homes closed) for the comparable period of 2010. Revenues from home sales decreased 25%, to \$1,494.1 million (7,153 homes closed) for the six months ended March 31, 2011, from \$2,003.0 million (9,789 homes closed) for the comparable period of 2010. The average selling price of homes closed during the three months ended March 31, 2011 was \$208,500, down 1% from the \$210,000 average for the same period of 2010. The average selling price of homes closed during the six months ended March 31, 2011 was \$208,900, up 2% from the \$204,600 average for the same period of 2010. The increase in average selling price in our Southeast region was primarily attributable to a change in product mix that resulted in more home closings from detached product than attached product in the current year periods. During the three and six months ended March 31, 2011, home sales revenues decreased in all of our market regions, resulting from decreases in the number of homes closed.

The number of homes closed in the three and six months ended March 31, 2011 decreased 17% and 27%, respectively, due to significant decreases in most of our market regions. The federal homebuyer tax credit helped stimulate demand for new homes during the prior year periods and following its expiration we have experienced a significant decline in demand for our homes as reflected in our current year results. Considering the decline in net sales orders during recent quarters as compared to the prior year, we expect to close fewer homes in fiscal 2011 than we closed in fiscal 2010. As conditions change in the housing markets in which we operate, our ongoing level of net sales orders will determine the number of home closings and amount of revenue we will generate.

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Homebuilding Operating Margin Analysis

	Percentages of Related Revenues							
	Three Mon	ths Ended	Six Months Ended					
	Marc	h 31,	Marc	h 31,				
	2011	2010	2011	2010				
Gross profit Home sales	16.2 %	18.0 %	15.9 %	17.5 %				
Gross profit Land/lot sales Effect of inventory impairments and land option cost write-offs on total homebuilding	%	25.0 %	%	22.2 %				
gross profit	(2.0)%	(0.3)%	(1.5)%	(0.2)%				
Gross profit Total homebuilding	14.3 %	17.8 %	14.3 %	17.3 %				
Selling, general and administrative expense	16.8 %	14.4 %	16.1 %	12.8 %				
Interest expense	2.0 %	2.5 %	2.1 %	2.5 %				
Loss (gain) on early retirement of debt, net	0.4 %	%	0.3 %	(0.1)%				
Other (income)	(0.5)%	(0.4)%	(0.4)%	(0.3)%				
Income (loss) before income taxes	(4.4)%	1.2 %	(3.8)%	2.4 %				

Home Sales Gross Profit

Gross profit from home sales decreased by 26%, to \$119.1 million for the three months ended March 31, 2011, from \$161.1 million for the comparable period of 2010. As a percentage of home sales revenues, gross profit from home sales decreased 180 basis points, to 16.2%. The reduction in gross profit from home sales was primarily due to the increased levels of incentives and discounts needed to sell homes in this difficult market environment, which narrowed the range between our selling prices and costs of our homes in most of our markets, causing approximately 210 basis points of the decline in home sales gross profit. This decrease was partially offset by a 30 basis point increase in home sales gross profit resulting from a decrease in the amortization of capitalized interest and property taxes as a percentage of home sales revenue.

Gross profit from home sales decreased by 32%, to \$237.7 million for the six months ended March 31, 2011, from \$350.5 million for the comparable period of 2010. As a percentage of home sales revenues, gross profit from home sales decreased 160 basis points, to 15.9%. Generally, the factors impacting gross margin for the six-month period ended March 31, 2011 were similar to those discussed for the three-month period. Specifically, the narrowing of the range between our selling prices and costs of our homes caused 180 basis points of the decline, which was partially offset by a 20 basis point increase in home sales gross profit resulting from a decrease in the amortization of capitalized interest and property taxes as a percentage of home sales revenue.

To the extent we utilize sales incentives and price adjustments to increase the level of home closings, gross profit percentages will continue to be impacted.

Land Sales Revenue

Land sales revenues decreased to \$0.1 million and increased to \$6.0 million in the three and six months ended March 31, 2011, respectively, from \$2.0 million and \$2.7 million in the comparable periods of 2010. Fluctuations in revenues from land sales are a function of how we manage our inventory levels in various markets. We generally purchase land and lots with the intent to build and sell homes on them; however, we occasionally purchase land that includes commercially zoned parcels which we typically sell to commercial developers, and we also sell residential lots or land parcels to manage our land and lot supply. Land and lot sales occur at unpredictable intervals and varying degrees of profitability. Therefore, the revenues and gross profit from land sales fluctuate from period to period. As of March 31, 2011, we had \$17.2 million of land held for sale that we expect to sell in the next twelve months.

Inventory Impairments and Land Option Cost Write-offs

Three Months Ended March 31,

2011

2010

	Inve	ntory	Land Option Cost			Inv	ventory		and Option Cost Write-offs			
	Impai	rments	Write-of	ffs		Total (In m	-	airments s)	(R	Recoveries)	ŗ	Fotal
East	\$	1.9	\$	0.2	\$	2.1	\$	2.0	\$	(0.4)	\$	1.6
Midwest				0.1		0.1						
Southeast		4.1		0.6		4.7		0.3		0.1		0.4
South Central		0.2		0.1		0.3				0.2		0.2
Southwest				0.1		0.1						
West		6.8		0.2		7.0				0.2		0.2
	\$	13.0	\$	1.3	\$	14.3	\$	2.3	\$	0.1	\$	2.4

Six Months Ended March 31,

	2011					2010							
	Inventory			Option Cost			Inve	entory	Land Option Cost Write-offs				
	Impai	irments	Wri	Write-offs		'otal (In m	Impairments nillions)		(Recoveries)		Total		
East	\$	1.9	\$	0.2	\$	2.1	\$	2.0	\$	(0.4)	\$	1.6	
Midwest				0.5		0.5							
Southeast		4.7		0.6		5.3		1.6				1.6	
South Central		0.2		0.2		0.4		0.2		0.2		0.4	

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Southwest	2.2		0.1		2.3		0.3			0.3
West	10.4		1.7		12.1				(0.3)	(0.3)
	\$ 19.4	\$	3.3	\$	22.7	\$	4.1	\$	(0.5)	\$ 3.6
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Carrying Values of Potentially Impaired and Impaired Communities

at March 31, 2011

		Invento Impair	•		Communities with Impairment Charges Recorded at March 31, 2011							
	Total Number	Indicators Number										
	of Communities	of		rrying	Number of Communities]	Prior to					
	(1)	(1)		/alue (Va	(1) lues in millions)		pairment	Fai	r Value			
East	205	16	\$	106.9	3	\$	9.8	\$	7.9			
Midwest	62	13		76.6								
Southeast	329	21		78.6	5		12.6		8.5			
South Central	312	14		35.9	1		1.5		1.3			
Southwest	70	8		39.4								
West	186	25		154.0	4		35.5		28.7			
	1,164	97	\$	491.4	13	\$	59.4	\$	46.4			

Carrying Values of Potentially Impaired and Impaired Communities

at September 30, 2010

			Communit	ies with Impairme	nt Charges
	Invento	ory with		Recorded	
	Impai	rment			
	Indic	ators	at	September 30, 201	10
				Inventory	
				Carrying	
Total				Value	
Number	Number				
of	of	Carrying	Number of	Prior to	
Communities	Communities	5	Communities		
(1)	(1)	Value	(1)	Impairment	Fair Value

East	181	7	\$ 69.9	1	\$ 4.4	\$ 2.8
Midwest	60	13	94.1	3	11.3	6.4
Southeast	308	12	42.7	2	11.8	2.8
South Central	324	19	64.1	6	31.0	18.0
Southwest	89	8	36.5	1	1.2	0.9
West	181	13	102.5	1	3.4	3.1
	1,143	72	\$ 409.8	14	\$ 63.1	\$ 34.0

(Values in millions)

(1) A community may consist of land held for development, residential land and lots developed and under development, and construction in progress and finished homes. A particular community often includes inventory in more than one category. Further, a community may contain multiple parcels with varying product types (e.g. entry level and move-up single family detached, as well as attached product types). Some communities have no homes under construction, finished homes, or current home sales efforts or activity.

Inventory Impairments and Land Option Cost Write-offs

At March 31, 2011, the assumptions utilized in our quarterly impairment evaluation reflected our expectation of continued challenging conditions and uncertainties in the homebuilding industry and in our markets. As we continue to evaluate the strength of the economy (measured largely in terms of job growth), the level of underlying demand for new homes and our operating performance, the level of impairments in future quarters will likely fluctuate and may increase.

Our impairment evaluation indicated communities with a combined carrying value of \$491.4 million as of March 31, 2011 had indicators of potential impairment, and these communities were evaluated for impairment. The analysis of the large majority of these communities assumed that sales prices in future periods will be equal to or lower than current sales order prices in each community, or in comparable communities, in order to generate an acceptable absorption rate. For a minority of communities that we do not intend to develop or operate in current market conditions, slight increases over current sales prices were assumed. While it is difficult to determine a timeframe for a given community in the current market conditions, we estimated the remaining lives of these communities to range from six months to in excess of ten years. In performing this analysis, we utilized a range of discount rates for communities of 14% to 18%. Through this evaluation process, we determined that communities

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with a carrying value of \$59.4 million as of March 31, 2011, were impaired. As a result, during the three months ended March 31, 2011, we recorded impairment charges of \$13.0 million to reduce the carrying value of the impaired communities to their estimated fair value, as compared to \$2.3 million of impairment charges in the same period of 2010. During the six months ended March 31, 2011 and 2010, impairment charges totaled \$19.4 million and \$4.1 million, respectively. In the three months ended March 31, 2011, approximately 71% of the impairment charges were recorded to residential land and lots and land held for development, and approximately 29% of the charges were recorded to construction in progress and finished homes inventory, compared to 81% and 19%, respectively, in the same period of 2010. In the six months ended March 31, 2011, approximately 73% of the impairment charges were recorded to residential land and lots and land held for development, and approximately 27% of the charges were recorded to residential land and lots and land held for development, and approximately 27% of the charges were recorded to construction in progress and finished homes inventory, compared to 74% and 26%, respectively, in the same period of 2010.

Of the remaining \$432.0 million carrying value of communities with impairment indicators which were determined not to be impaired at March 31, 2011, the largest concentrations were in California (23%), Illinois (14%), Florida (10%), Arizona (9%), Texas (7%) and New Jersey (7%). It is possible that our estimate of undiscounted cash flows from these communities may change and could result in a future need to record impairment charges to adjust the carrying value of these assets to their estimated fair value. There are several factors which could lead to changes in the estimates of undiscounted future cash flows for a given community. The most significant of these include pricing and incentive levels actually realized by the community, the rate at which the homes are sold and the costs incurred to develop the lots and construct the homes. The pricing and incentive levels are often inter-related with sales pace within a community, such that a price reduction can typically be expected to increase the sales pace. Further, both of these factors are heavily influenced by the competitive pressures facing a given community from both new homes and existing homes, some of which may result from foreclosures. If conditions in the broader economy, homebuilding industry or specific markets in which we operate worsen, and as we re-evaluate specific community pricing and incentives, construction and development plans, and our overall land sale strategies, we may be required to evaluate additional communities or re-evaluate previously impaired communities for potential impairment. These evaluations may result in additional impairment charges.

Based on our quarterly reviews of land and lot option contracts, we have written off earnest money deposits and pre-acquisition costs related to contracts for land or lots which are not expected to be acquired. During the three-month periods ended March 31, 2011 and 2010, we wrote off \$1.3 million and \$0.1 million, respectively, of earnest money deposits and pre-acquisition costs related to land option contracts. During the six-month periods ended March 31, 2011 and 2010, we wrote off \$0.5 million, respectively, of such deposits and costs. At March 31, 2011, outstanding earnest money deposits and pre-acquisition costs associated with our portfolio of land and lot option purchase contracts totaled \$13.6 million and \$11.1 million, respectively.

In the three and six-month periods ended March 31, 2011, inventory impairment charges and write-offs of earnest money deposits and pre-acquisition costs reduced total homebuilding gross profit as a percentage of homebuilding revenues by approximately 200 basis points and 150 basis points, respectively, compared to 30 basis points and 20 basis points, respectively, in the same periods of 2010.

Selling, General and Administrative (SG&A) Expense

SG&A expense from homebuilding activities decreased 4% to \$123.2 million in the three months ended March 31, 2011, and 6% to \$242.0 million in the six months ended March 31, 2011, from the comparable periods of 2010. As a percentage of homebuilding revenues, SG&A expense increased 240 basis points, to 16.8% and 330 basis points, to 16.1% in the three and six-month periods ended March 31, 2011, respectively, from 14.4% and 12.8% in the comparable periods of 2010. The largest component of our homebuilding SG&A expense is employee compensation and related costs, which represented 57% and 58% of SG&A costs in the three and six-month periods ended March 31, 2011, respectively, and 58% and 59% in the comparable periods of fiscal 2010. These costs decreased by 7%, to \$69.7 million, and by 8% to \$140.0 million in the three and six months ended March 31, 2011, respectively, primarily due to a decline in the level of incentive compensation. Our homebuilding operations employed approximately 2,560 and 2,500 employees at March 31, 2011 and 2010, respectively.

Our homebuilding SG&A expense as a percentage of revenues can vary significantly between quarters, depending largely on the fluctuations in quarterly revenue levels. We continually attempt to adjust our SG&A infrastructure to support our expected closings volume; however, we cannot make assurances that our actions will permit us to maintain or improve upon the current SG&A expense as a percentage of revenues. It has become more

difficult to reduce SG&A expense as the size of our operations has decreased. If revenues decrease and we are unable to sufficiently adjust our SG&A, future SG&A expense as a percentage of revenues will increase.

Interest Incurred

Homebuilding interest costs are incurred relative to the average level of our homebuilding debt outstanding during the period. Comparing the three and six months ended March 31, 2011 with the same periods of 2010, interest incurred related to homebuilding debt decreased 26% to \$33.8 million, and 28% to \$69.1 million, respectively, due to decreases of 25% and 29% in our average homebuilding debt.

We capitalize homebuilding interest costs to inventory during active development and construction. Due to the decrease in the size of our operations, our inventory under active development and construction has been lower than our debt level; therefore, a portion of our interest incurred must be expensed. We expensed \$14.7 million and \$31.0 million of homebuilding interest during the three and six-month periods ended March 31, 2011, respectively, compared to \$22.7 million and \$49.6 million of interest in the same periods of 2010. Interest amortized to cost of sales, excluding interest written off with inventory impairment charges, was 3.2% of total home and land/lot cost of sales in the three and six-month periods ended March 31, 2011, respectively, compared to 3.5% in the same periods of 2010.

Gain/Loss on Early Retirement of Debt

During the three and six months ended March 31, 2011, we retired \$64.7 million and \$127.2 million principal amount of our senior notes prior to their maturity. As a result of the early retirement of these notes, we recognized a net loss of \$2.7 million and \$4.2 million in the respective current year periods, which represents the difference between the principal amount of the notes and the aggregate purchase price plus any unamortized discounts and fees.

During the three and six months ended March 31, 2010, in addition to repaying maturing senior notes, we retired \$234.4 million and \$407.6 million principal amount of our senior notes prior to their maturity, which resulted in a net gain of \$1.6 million in the six-month period ended March 31, 2010.

On April 15, 2011, we redeemed the remaining \$112.3 million principal amount of our 5.375% senior notes due 2012. These notes were redeemed for \$120.5 million, which included \$2.0 million of unpaid interest and resulted in a loss on early retirement of debt of \$6.3 million.

Other Income

Other income, net of other expenses, associated with homebuilding activities was \$3.4 million and \$5.6 million in the three and six months ended March 31, 2011, respectively, compared to \$3.6 million and \$5.4 million in the same periods of 2010. The largest component of other income in all four periods was interest income.

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Homebuilding Results by Reporting Region

				Th	ree Months	End	led March 31	l,			
	Homebuilding		Inco	2011 Homebuilding Income (Loss) % of Before Region Income Taxes			mebuilding	Incor B	2010 ebuilding me (Loss) Before me Taxes	% of Region	
	Re	evenues		(1)	Revenues		Revenues		(1)	Revenues	
					(In m	illio	ons)				
East	\$	93.5	\$	(8.1)	(8.7)%	\$	103.9	\$	(4.3)	(4.1)%	
Midwest		54.9		(8.5)	(15.5)%		71.2		(4.4)	(6.2)%	
Southeast		141.8		(11.9)	(8.4)%		145.5		(2.8)	(1.9)%	
South Central		228.1		6.4	2.8 %		287.3		16.2	5.6 %	
Southwest		50.0		1.1	2.2 %		67.9		0.3	0.4 %	
West		164.8		(11.4)	(6.9)%		221.0		6.1	2.8 %	
	\$	733.1	\$	(32.4)	(4.4)%	\$	896.8	\$	11.1	1.2 %	

			,				
	Homebuil Income (I Homebuilding Before		2011 Homebuilding Income (Loss) Before Income Taxes (1)	% of Region Revenues	Homebuilding Revenues nillions)	2010 Homebuilding Income (Loss) Before Income Taxes (1)	% of Region Revenues
East	\$	194.3	\$ (12.6	5) (6.5)%	6 \$ 231.2	\$ (2.3)	(1.0)%
Midwest		112.7	(13.2	2) (11.7)%	6 159.9	(4.8)	(3.0)%
Southeast		290.6	(13.8	3) (4.7)%	327.8	(1.8)	(0.5)%
South Central		457.9	11.1	2.4 %	649.1	41.6	6.4 %
Southwest		108.1	(2.0)) (1.9)%	159.2	5.0	3.1 %
West		336.5	(26.1	.) (7.8)%	478.5	9.5	2.0 %

\$ 1,500.1	\$	(56.6)	(3.8)% \$	5	2,005.7	\$	47.2	2.4 %
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(1) Expenses maintained at the corporate level consist primarily of interest and property taxes, which are capitalized and amortized to cost of sales or expensed directly, and the expenses related to operating our corporate office. The amortization of capitalized interest and property taxes is allocated to each segment based on the segment s revenue, while interest expense and those expenses associated with the corporate office are allocated to each segment based on the segment s average inventory.

East Region Homebuilding revenues decreased 10% and 16% in the three and six months ended March 31, 2011, respectively, from the comparable periods of 2010. In the three-month period, the decrease was due to a decrease in the average selling price of homes closed, whereas a decrease in the number of homes closed was the primary factor for the decrease in the six-month period. The largest decreases in closings volume occurred in our New Jersey and Virginia markets. The region reported losses before income taxes of \$8.1 million and \$12.6 million in the three and six months ended March 31, 2011, respectively, compared to losses of \$4.3 million and \$2.3 million for the same periods of 2010, primarily as a result of declines in revenue and gross profit. Gross profit from home sales as a percentage of home sales revenue (home sales gross profit percentage) decreased 220 basis points and 280 basis points in the three and six months ended March 31, 2011, respectively, compared to the same periods of 2010 due to the increased use of incentives to sell homes and weakening market conditions during the current year periods. While total SG&A expenses in the three and six-month periods were essentially unchanged from the prior year periods, they increased as a percentage of homebuilding revenues and contributed 230 basis points and 290 basis points, respectively, to the increase in the region s losses before income taxes as a percentage of homebuilding revenues.

Midwest Region Homebuilding revenues decreased 23% and 30% in the three and six months ended March 31, 2011, respectively, from the comparable periods of 2010. These decreases were primarily due to decreases in the number of homes closed in all of the region s markets. The region reported losses before income taxes of \$8.5 million and \$13.2 million in the three and six months ended March 31, 2011, compared to losses of \$4.4 million and

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\$4.8 million for the same periods of 2010, primarily as a result of declines in revenue and gross profit. Home sales gross profit percentage decreased 760 basis points and 560 basis points in the three and six months ended March 31, 2011, respectively, compared to the same periods of 2010 due to construction defect claims in our Denver market as well as the increased use of incentives to sell homes and weakening market conditions, primarily in our Minnesota market. While total SG&A expenses in the three and six-month periods decreased from the prior year periods, they increased as a percentage of homebuilding revenues and contributed 220 basis points and 310 basis points, respectively, to the increase in the region s losses before income taxes as a percentage of homebuilding revenues.

Southeast Region Homebuilding revenues decreased 3% and 11% in the three and six months ended March 31, 2011, respectively, from the comparable periods of 2010. These decreases were due to decreases in the number of homes closed, partially offset by increases in the average selling prices of those homes. The largest decreases in closings volume occurred in our Atlanta and Orlando markets. The region reported losses before income taxes of \$11.9 million and \$13.8 million in the three and six months ended March 31, 2011, respectively, compared to losses of \$2.8 million and \$1.8 million for the same periods of 2010, primarily as a result of declines in revenue and gross profit. Home sales gross profit percentage decreased 220 basis points and 50 basis points in the three and six months ended March 31, 2011, respectively, compared to the same periods of 2010 due to lower margins on homes closed in our North Florida and Mobile markets. As a percentage of homebuilding revenues, total SG&A expenses increased in the three and six-month periods from the prior year periods, contributing 220 basis points and 280 basis points, respectively, to the increase in the region s losses before income taxes as a percentage of homebuilding revenues.

South Central Region Homebuilding revenues decreased 21% and 29% in the three and six months ended March 31, 2011, respectively, from the comparable periods of 2010. These decreases were due to decreases in the number of homes closed in all of the region s markets. The region reported income before income taxes of \$6.4 million and \$11.1 million in the three and six months ended March 31, 2011, compared to income of \$16.2 million and \$41.6 million for the same periods of 2010, primarily as a result of declines in revenue and gross profit. Home sales gross profit percentage decreased 210 basis points and 180 basis points in the three and six months ended March 31, 2011, respectively, compared to the same periods of 2010 due to lower margins in all of the region s markets. While total SG&A expenses in the three and six-month periods decreased from the prior year periods, they increased as a percentage of homebuilding revenues and contributed 100 basis points and 230 basis points, respectively, to the region s decrease in income before income taxes as a percentage of homebuilding revenues.

Southwest Region Homebuilding revenues decreased 26% and 32% in the three and six months ended March 31, 2011, respectively, from the comparable periods of 2010. These decreases were due to decreases in the number of homes closed, with the largest decrease occurring in our Albuquerque market. The region reported income before income taxes of \$1.1 million and loss before income taxes of \$2.0 million in the three and six months ended March 31, 2011, respectively, compared to income of \$0.3 million and \$5.0 million for the same periods of 2010. Home sales gross profit percentage increased 250 basis points and decreased 110 basis points in the three and six months ended March 31, 2011, respectively, compared to the same periods of 2010. In both of the current year periods, gross profit was negatively impacted by the increased use of incentives to sell homes and weakening market conditions in all of the region s markets. However, during the three-month period ended March 31, 2011, the increased use of incentives was offset by subcontractor recoveries on previously incurred construction defect claims, the effect of which resulted in an overall increase in the gross profit percentage. Also contributing to the decrease in gross profit percentage in the six-month period ended March 31, 2011, inventory impairment charges and earnest money and pre-acquisition cost write-offs increased to \$2.3 million, from \$0.3 million in the prior year period.

West Region Homebuilding revenues decreased 25% and 30% in the three and six months ended March 31, 2011, respectively, from the comparable periods of 2010. These decreases were due to decreases in the number of homes closed, with the largest decreases occurring in our Southern California, Portland and Seattle markets. The region reported losses before income taxes of \$11.4 million and \$26.1 million in the three and six months ended March 31, 2011, compared to income of \$6.1 million and \$9.5 million for the same periods of 2010, primarily as a result of declines in revenue. In addition, inventory impairment charges and earnest money and pre-acquisition cost write-offs were \$7.0 million and \$12.1 million in the three and six months ended March 31, 2011, respectively, compared to write-offs of \$0.2 million and net recoveries of \$0.3 million in the same periods of 2010. The region s home sales gross

profit percentage increased 40 basis points in the three months ended March 31, 2011 and was unchanged for the six months ended March 31, 2011, compared to the same periods of 2010. While total SG&A expenses in the three and six-month periods were essentially unchanged from the prior year periods, they increased as a percentage of homebuilding revenues and contributed 510 basis points and 560 basis points, respectively, to the region s losses before income taxes as a percentage of homebuilding revenues.

LAND AND LOT POSITION AND HOMES IN INVENTORY

The following is a summary of our land and lot position and homes in inventory at March 31, 2011 and September 30, 2010:

		As of Mar Lots Controlled Under Lot Option	ch 31, 2011 Total			As of Septen Lots Controlled Under Lot Option	nber 30, 2010 Total)
		and	Land/Lots Owned	Homes		and	Land/Lots Owned	Homes
	Land/Lots	Contracts	and	in	Land/Lots	Contracts	and	in
	Owned	(1)	Controlled	Inventory	Owned	(1)	Controlled	Inventory
East	10,800	5,100	15,900	1,300	10,600	4,900	15,500	1,300
Midwest	5,500	500	6,000	600	6,000	600	6,600	700
Southeast	23,100	10,000	33,100	2,400	24,000	11,300	35,300	1,900
South Central	22,000	8,500	30,500	3,500	21,300	9,300	30,600	3,100
Southwest	5,300	1,100	6,400	900	5,700	1,300	7,000	900
West	22,000	2,000	24,000	1,800	22,100	2,300	24,400	1,600
	88,700	27,200	115,900	10,500	89,700	29,700	119,400	9,500
	77%	23%	100%		75%	25%	100%	

(1) Excludes approximately 7,000 and 7,300 lots at March 31, 2011 and September 30, 2010, respectively, representing lots controlled under lot option contracts for which we do not expect to exercise our option to purchase the land or lots, but the underlying contract has not yet been terminated. We have reserved the deposits related to these contracts.

At March 31, 2011, we owned or controlled approximately 115,900 lots, compared to approximately 119,400 lots at September 30, 2010. Of the 115,900 total lots, we controlled approximately 27,200 lots (23%), with a total remaining purchase price of approximately \$912.5 million, through land and lot option purchase contracts with a total of \$13.6 million in earnest money deposits. At March 31, 2011, approximately 23,100 of our owned lots were finished.

We had a total of approximately 10,500 homes in inventory, including approximately 1,200 model homes at March 31, 2011, compared to approximately 9,500 homes in inventory, including approximately 1,200 model homes at September 30, 2010. Of our total homes in inventory, approximately 5,500 and 5,200 were unsold at March 31, 2011 and September 30, 2010, respectively. At March 31, 2011, approximately 2,400 of our unsold homes were completed, of which approximately 900 homes had been completed for more than six months. At September 30, 2010,

approximately 3,200 of our unsold homes were completed, of which approximately 800 homes had been completed for more than six months.

Our current strategy is to take advantage of market opportunities by entering into new lot option contracts to purchase finished lots in selected communities to potentially increase sales volumes and profitability. We will attempt to renegotiate existing lot option contracts as necessary to reduce our lot costs and better match the scheduled lot purchases with new home demand in each community. We also manage our inventory of homes under construction by selectively starting construction on unsold homes to capture new home demand, while monitoring the number and aging of unsold homes and aggressively marketing our unsold, completed homes in inventory.

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RESULTS OF OPERATIONS FINANCIAL SERVICES

The following tables set forth key operating and financial data for our financial services operations, comprising DHI Mortgage and our subsidiary title companies, for the three and six-month periods ended March 31, 2011 and 2010:

	Three M	onths Ended	March 31,	Six Months Ended March 31,					
	2011	2010	% Change	2011	2010	% Change			
Number of first-lien loans originated or brokered by DHI Mortgage for D.R. Horton homebuyers Number of homes closed by D.R. Horton DHI Mortgage capture rate	2,152 3,516 61%	2,602 4,260 61%	(17)% (17)%	4,410 7,153 62%	5,987 9,789 61%	(26)% (27)%			
Number of total loans originated or brokered by DHI Mortgage for D.R. Horton homebuyers Total number of loans originated or	2,169	2,611	(17)%	4,450	6,025	(26)%			
brokered by DHI Mortgage Captive business percentage	2,503 87%	2,825 92%	(11)%	5,269 84%	6,603 91%	(20)%			
Loans sold by DHI Mortgage to third parties	2,400	2,483	(3)%	5,404	6,466	(16)%			
	Three M	onths Ended	March 31,	Six Mon	ths Ended N	Aarch 31,			
	2011	2010	% Change (In milli	2011 ions)	2010	% Change			
Loan origination fees	\$ 3.7	\$ 3.6	3 %	\$ 7.8	\$ 8.2	(5)%			
Sale of servicing rights and gains from sale of mortgages	11.3	13.0	(13)%	23.9	27.6	(13)%			
Recourse expense	(2.5)	(5.7)	(56)%	(4.2)	(8.6)	(51)%			
Sale of servicing rights and gains from sale of mortgages, net	8.8	7.3	21 %	19.7	19.0	4 %			
Other revenues	1.9	1.3	46 %	4.3	3.3	30 %			
Reinsurance expense	(0.6)			(1.2)	(0.8)	50 %			
Other revenues, net	1.3	1.3	%	3.1	2.5	24 %			
Total mortgage operations revenues	13.8	12.2	13 %	30.6	29.7	3 %			
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Title policy premiums, net	4.2	4.5	(7)%	8.6	10.2	(16)%
Total revenues	18.0	16.7	8 %	39.2	39.9	(2)%
General and administrative expense	18.2	17.4	5 %	37.1	36.0	3 %
Interest expense	0.1	0.2	(50)%	0.4	0.7	(43)%
Interest and other (income)	(1.9)	(1.9)	%	(4.2)	(4.4)	(5)%
Income before income taxes	\$ 1.6	\$ 1.0	60 %	\$ 5.9	\$ 7.6	(22)%

Financial Services Operating Margin Analysis

	Percentages Three Mont March	hs Ended	l Services Revenues (1) Six Months Ended March 31,		
	2011	2010	2011	2010	
Recourse and reinsurance expense	14.7 %	25.4 %	12.1 %	19.1 %	
General and administrative expense	86.3 %	77.7 %	83.2 %	73.0 %	
Interest expense	0.5 %	0.9 %	0.9 %	1.4 %	
Interest and other (income)	(9.0)%	(8.5)%	(9.4)%	(8.9)%	
Income before income taxes (1) Excludes the effects of recourse and reinsurance charge -48-	7.6 % s on financial s	4.5 % ervices reven	13.2 % ues	15.4 %	

Mortgage Loan Activity

In the three and six-month periods ended March 31, 2011, total first-lien loans originated or brokered by DHI Mortgage for our homebuyers decreased by 17% and 26%, respectively, corresponding to the decrease in the number of homes closed by our homebuilding operations of 17% and 27%, respectively. Our mortgage capture rate (the percentage of total home closings by our homebuilding operations for which DHI Mortgage handled the homebuyers financing) was 61% and 62% in the three and six-month periods ended March 31, 2011, respectively, which is consistent with the 61% rate in the prior year periods.

Home closings from our homebuilding operations constituted 87% and 84% of DHI Mortgage loan originations in the three and six-month periods ended March 31, 2011, respectively, compared to 92% and 91% in the comparable periods of 2010. These consistently high rates reflect DHI Mortgage s continued focus on supporting the captive business provided by our homebuilding operations. The relatively lower captive percentages in the current year periods reflect a higher level of refinancing activity than in the prior year periods.

The number of loans sold to third-party purchasers decreased by 3% and 16% in the three and six months ended March 31, 2011, respectively, from the comparable periods of 2010, while the number of loans originated decreased by 11% and 20%, respectively, between such periods. Fluctuations in the volume of loans sold for a given period may not correspond to the change in loan origination volume because of the timing of loan sales, which typically occur within 30 days of origination. Therefore, loan sales for any quarter generally represent the loans originated in the last month of the prior quarter plus the first two months of the current quarter. Virtually all of the mortgage loans originated during the six months ended March 31, 2011 and mortgage loans held for sale on March 31, 2011 were eligible for sale to the Federal National Mortgage Association (Fannie Mae), Federal Home Loan Mortgage Corporation (Freddie Mac) or Government National Mortgage