BAKER MICHAEL CORP Form 10-Q November 15, 2002

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2002

Commission file number 1-6627

MICHAEL BAKER CORPORATION

(Exact name of registrant as specified in its charter)

PENNSYLVANIA 25-0927646

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

Airport Office Park, Building 3, 420 Rouser Road, Coraopolis, PA

(Address of principal executive offices)

(Zip Code)

(412) 269-6300

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

As of October 31, 2002:

Common Stock

8,385,523 shares

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

The condensed consolidated financial statements which follow have been prepared by Michael Baker Corporation ("the Company"), without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Although certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations, the Company believes that the disclosures are adequate to make the information presented not misleading. The statements reflect all adjustments which are, in the opinion of management, necessary for a fair presentation of the results for the periods presented. All such adjustments are of a normal and recurring nature unless specified otherwise. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and the notes thereto included in the Company's latest Annual Report on Form 10-K.

This Quarterly Report on Form 10-Q, and in particular the "Management's Discussion and Analysis of Financial Condition and Results of Operations" section in Part I, contains forward-looking statements concerning future operations and performance of the Company. Forward-looking statements are subject to market, operating and economic risks and uncertainties that may cause the Company's actual results in future periods to be materially different from any future performance suggested herein. Factors that may cause such differences include, among others: increased competition, increased costs, changes in general market conditions, changes in industry trends, changes in the regulatory environment, changes in anticipated levels of government spending on infrastructure, management changes, and changes in loan relationships or sources of financing. Such forward-looking statements are made pursuant to the Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995.

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MICHAEL BAKER CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

	For the three	months ended
	SEPT. 30, 2002	Sept. 30, 2001
	(In thousan per share	
Total contract revenues	\$ 102,200	\$ 100,799
Cost of work performed	78,475	82,896
Gross profit	23,725	17,903
Selling, general and administrative expenses	12,882	12,247
Income from operations	10,843	5,656
Other income/(expense): Interest income	77	143
Interest expense	(21)	(276)

Other, net		(137)		37
Income before income taxes		10,762		5,560
Provision for income taxes		4 , 386		2,613
NET INCOME	\$	6 , 376	\$	2 , 947
BASIC NET INCOME PER SHARE DILUTED NET INCOME PER SHARE	\$ \$	0.76 0.75	\$ \$	0.35

The accompanying notes are an integral part of the condensed consolidated financial statements.

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MICHAEL BAKER CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

	For the nine months ended		
	SEPT. 30, 2002	Sept. 30, 2001	
	(In thousand: per share a	-	
Total contract revenues	\$ 302,881	\$ 298,401	
Cost of work performed	246,059	247,588	
Gross profit	56,822	50,813	
Selling, general and administrative expenses	36,663	34,958	
Income from operations	20,159	15,855	
Other income/(expense): Interest income Interest expense Other, net	249 (61) (215)	593 (688) 70	
Income before income taxes	20,132	15,830	
Provision for income taxes	8,556	7,302	
NET INCOME	\$ 11 , 576	\$ 8,528 	
BASIC NET INCOME PER SHARE DILUTED NET INCOME PER SHARE	\$ 1.39 \$ 1.36	\$ 1.03 \$ 1.01	

The accompanying notes are an integral part of the condensed consolidated financial statements.

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MICHAEL BAKER CORPORATION CONSOLIDATED BALANCE SHEETS

Commitments and contingencies

ASSETS	SEPT. 30, 2002 (UNAUDITED)
	(In thousand
CURRENT ASSETS	
Cash and cash equivalents	\$ 22,379
Receivables	68,432
Cost of contracts in progress and estimated earnings, less billings Litigation escrow	29 , 831
Prepaid expenses and other	3,728
Total current assets	124,370
PROPERTY, PLANT AND EQUIPMENT, NET	15,113
OTHER ASSETS	0.500
Goodwill and other intangible assets, net	9,590
Other assets	4 , 145
Total other assets	13,735
TOTAL ASSETS	\$ 153,218
LIABILITIES AND SHAREHOLDERS' INVESTMENT	
CURRENT LIABILITIES	
Accounts payable	\$ 17 , 753
Accrued employee compensation	11,484
Accrued insurance	6,606
Accrued litigation reserve	5,000
Income taxes payable	7,392
Other accrued expenses	25,592
Excess of billings on contracts in progress over cost and estimated	
earnings	2,919
Total current liabilities	76,746
OTHER LIABILITIES	2,808

Total liabilities	79 , 554
SHAREHOLDERS' INVESTMENT	
Common Stock, par value \$1, authorized 44,000,000 shares, issued	
8,696,360 and 7,315,894 shares at 9/30/02 and 12/31/01, respectively	8 , 696
Series B Common Stock, par value \$1, authorized 6,000,000 shares,	
issued 0 and 1,296,696 shares at 9/30/02 and 12/31/01, respectively	_
Additional paid-in-capital	38 , 169
Retained earnings	29,420
Other comprehensive loss	(358)
Less - 310,837 and 334,289 shares of Common Stock in treasury,	
at cost, at $9/30/02$ and $12/31/01$, respectively	(2,263)
Total shareholders' investment	73,664
TOTAL LIABILITIES AND SHAREHOLDERS' INVESTMENT	\$ 153 , 218

The accompanying notes are an integral part of the condensed consolidated financial statements.

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MICHAEL BAKER CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(UNAUDITED)

	For the nine	months ended
	SEPT. 30, 2002	Sept. 30, 200
	(In tho	usands)
CASH FLOWS FROM OPERATING ACTIVITIES		
Net income Adjustments to reconcile net income to net cash (used in)/provided by operating activities:	\$ 11,576	\$ 8 , 528
Depreciation and amortization Changes in assets and liabilities:	3 , 056	3 , 893
Increase in receivables and contracts in progress	(8,503)	(10,023)
(Decrease)/increase in accounts payable and expenses	(4,162)	4,841
(Increase)/decrease in other net assets		2,487
Total adjustments		1,198
Net cash (used in)/provided by operating activities	(173)	9,726
CASH FLOWS FROM INVESTING ACTIVITIES		
Additions to property, plant and equipment	(7 , 836)	(3 , 077)
Investment in Energy Virtual Partners	(1,000)	-
Receipt of litigation escrow	12,335	_

Proceeds from sale of short-term investments Funding of litigation escrow	-	8,999 (12,710)
Net cash provided by/(used in) investing activities	3,499	(6 , 788)
CASH FLOWS FROM FINANCING ACTIVITIES		
Repayments of long-term debt	(2)	(2,258)
Payments to acquire treasury stock	_	(290)
Proceeds from exercise of stock options	573	289
Net cash provided by/(used in) financing activities	571	(2,259)
Net increase in cash and cash equivalents	3,897	679
100 11010400 111 04011 4114 04511 1-14-14-14-14	0,22	
	18,482	9,122
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$ 22,379	\$ 9,801
	=========	=========
SUPPLEMENTAL DISCLOSURES OF CASH FLOW DATA		
Interest paid	\$ 42	
Income taxes paid	\$ 2,992	\$ 1,820

The accompanying notes are an integral part of the condensed consolidated financial statements.

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MICHAEL BAKER CORPORATION
NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
AS OF AND FOR THE PERIODS ENDED SEPTEMBER 30, 2002
(UNAUDITED)

NOTE 1 - EARNINGS PER SHARE

Basic net income per share computations are based upon weighted averages of 8,385,523 and 8,306,399 for the three-month periods, and 8,339,732 and 8,295,121 for the nine-month periods, ended September 30, 2002 and 2001, respectively. Diluted net income per share computations are based upon weighted averages of 8,540,121 and 8,490,638 shares outstanding for the three-month periods, and 8,527,885 and 8,405,159 for the nine-month periods, ended September 30, 2002 and 2001, respectively. The additional shares included in diluted shares outstanding are entirely attributable to stock options.

As of September 30, 2002, the Company had 201,439 stock options outstanding which were not included in the computation of diluted shares outstanding for the three or nine-month periods ended September 30, 2002 because the effect would have been antidilutive. Such options could potentially dilute basic earnings per share in future periods.

NOTE 2 - BUSINESS SEGMENT INFORMATION

The Company has the following three reportable segments:

- The Engineering segment provides a variety of design and related consulting services. Such services include design-build, construction management, consulting, planning, program management, surveying, mapping, geographic information systems, architectural and interior design, construction inspection, constructability reviews, software development, site assessment and restoration, strategic regulatory analysis, regulatory compliance, and advanced management systems.
- The Energy segment provides a full range of technical services for operating energy production facilities worldwide. These services range from complete outsourcing solutions to specific services such as training, personnel recruitment, pre-operations engineering, maintenance management systems, field operations and maintenance, mechanical equipment maintenance, and supply chain management. Many of these service offerings are enhanced by the utilization of this segment's OPCO(SM) managed production model as a service delivery method.
- The Non-Core segment includes activity associated with the former buildings and transportation construction operations that are being wound down, and the former Baker Support Services, Inc. subsidiary, which was sold in June 2000.

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The following tables reflect the required disclosures for the Company's reportable segments (in millions):

	For the three	For the three months ended	
	SEPT. 30, 2002	Sept. 30, 2001	SEPT. 30, 2002 Sep
Total contract revenues:		A 60 6	4404
Engineering Energy	\$ 61.4 40.8	\$ 60.6 40.2	\$181.6 121.3
Non-Core	_ 	_ 	-
Total	\$102.2 	\$100.8 	\$302.9

	For the three months ended		For the nine	
	SEPT. 30, 2002	Sept. 30, 2001	SEPT. 30, 2002	
<pre>Income/(loss) from operations without Corporate expenses allocated:</pre>				
Engineering	\$ 6.6	\$ 5.1	\$17.0	
Energy	3.8	4.2	8.8	
Non-Core	4.6	(0.1)	4.0	
Subtotal - segments	15.0	9.2	29.8	

Corporate/Insurance	(4.2)	(3.5)	(9.6)
Total	\$10.8	\$ 5.7	\$20.2

	SEPT. 30, 2002	Dec. 31, 2001
Segment assets:		
Engineering	\$ 77.0	\$ 72.4
Energy	53.7	46.6
Non-Core	0.3	14.6
Subtotal - segments	131.0	133.6
Corporate/Insurance	22.2	14.8
Total	\$ 153.2	\$ 148.4

NOTE 3 - LONG-TERM DEBT AND BORROWING ARRANGEMENTS

The Company has an unsecured credit agreement ("the Agreement") with a consortium of financial institutions. The Agreement provides for a commitment of \$40 million through September 30, 2004. The commitment includes the sum of the principal amount of revolving credit loans outstanding and the aggregate face value of outstanding letters of credit. As of September 30, 2002, no borrowings were outstanding under the Agreement; however; letters of credit totaling \$7.8 million were outstanding as of this date.

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NOTE 4 - CONTINGENCIES

The Company's professional liability errors and omissions insurance coverage had been placed on a claims-made basis with Reliance Insurance Group ("Reliance") for the period July 1, 1994 through June 30, 1999. On May 29, 2001, the Pennsylvania Insurance Commissioner placed Reliance into rehabilitation; and on October 3, 2001, Reliance was placed into liquidation. The Company is uncertain at this time what effect these actions will have on any claim the Company or its subsidiaries may have for insurance coverage under policies issued by Reliance with respect to past years. Currently, Baker Environmental, Inc. ("BEI"), a wholly-owned subsidiary of the Company, is subject to one substantial claim which, if decided adversely to the Company, would be within the scope of an insurance policy issued by Reliance. This claim reflects an action by LTV Steel Company ("LTV") against BEI, which is pending in the U.S. District Court for the Western District of Pennsylvania, and resulted from the failure of a landfill for which BEI provided services. Although LTV claims damages of \$10-11 million, the litigation is in progress and, at this time, it is uncertain whether BEI will have any liability with respect to this claim and, if so, whether any such liability will be funded by Reliance. Based on the uncertainty associated with BEI's liability for this claim, and with Reliance's ability to fund such liability, if any, the Company has not accrued any amounts for this matter in its consolidated financial statements as of September 30, 2002.

On July 24, 2001, the Company announced that it had become aware that certain

activities related to the operations of a 53% owned Nigerian subsidiary engaged in energy-related operations are the subject of an inquiry by the U.S. Department of Justice. The Company acquired the Nigerian subsidiary as part of its acquisition of London-based Overseas Technical Services, Inc. in 1993. The inquiry appears to be focused upon payments made to certain individuals in connection with the subsidiary's operations in Nigeria as they relate to potential violations of the Foreign Corrupt Practices Act and other relevant statutes. The Company has retained legal counsel to represent it in this matter and is conducting an internal investigation of these issues. The Company has been cooperating fully with the government's inquiry. At this time, the Company is uncertain but does not expect the costs of its investigation, its cooperation in the government's inquiry or the outcome thereof, to have a material adverse financial impact on its future financial results. However, the Company's internal investigation and the government's inquiry are ongoing and the Company's assessment of the outcome may vary as the investigation and inquiry proceed.

The Company is insured with respect to its workers' compensation and general liability exposures subject to deductibles or self-insured retentions. As a result of adverse market conditions in the insurance industry, several of these deductibles were either required to increased by the Company because expiring coverages were no longer available, or were voluntarily increased to avoid additional premium cost increases, in connection with the Company's most recent insurance coverage renewals effective July 1, 2002. Provisions for losses expected for these exposures are recorded based upon the Company's estimates of the aggregate liability for claims incurred. Such estimates utilize certain actuarial assumptions followed in the insurance industry. Changes in the estimates of aggregate liability for related claims resulted in unfavorable adjustments to the Company's insurance expense during the three and nine-month periods ended September 30, 2002, and in a favorable adjustment for the nine-month period ended September 30, 2001.

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The Company has reviewed the status of other contingencies outstanding at September 30, 2002. Management believes that there have been no significant changes to the information disclosed in its Annual Report on Form 10-K for the year ended December 31, 2001.

NOTE 5 - NON-CORE OPERATIONS

As further discussed in Note 4 to the Company's consolidated financial statements for the year ended December 31, 2001, in separate rulings during February 2002, the U.S. Court of Appeals for the 11th Circuit reversed both of the U.S. District Court's prior judgments for liability and attorneys' fees and costs on behalf of Baker Mellon Stuart Construction, Inc. ("BMSCI"), a wholly-owned subsidiary of the Company, and remanded the ADF matters back to the District Court for further proceedings.

Based on the decisions of the Court of Appeals, on August 2, 2002, the Company received approximately \$12.3 million of the \$12.7 million previously being held in escrow as a result of this litigation. The amount received was reclassified from the "litigation escrow" balance to "cash and cash equivalents" in the Company's balance sheet at June 30, 2002. The remaining escrow amount of approximately \$0.4 million, relating to an aspect of the litigation that was not contested by BMSCI, was also disbursed by the escrow agent in August 2002 to ADF.

Court-mandated mediation of the ADF litigation was conducted in Orlando, Florida

on October 23-25, 2002. As a result of the mediation, the Company reached a settlement with ADF providing for the payment of \$5.0 million by the Company to ADF. Also resulting from the mediation, the Company agreed to release its existing claim against Hellmuth, Obata & Kassabaum, Inc. ("HOK") arising out of the same project, in exchange for an additional payment of \$2.75 million by HOK to ADF. Legal releases are currently being exchanged among the parties to finalize the settlement. As a result of the settlement, the Company became obligated to pay contingent legal fees estimated at approximately \$1.2 million related to its claim against HOK. Accordingly, the Company reduced its "accrued litigation reserve" balance to the \$5.0 million amount and accrued the contingent legal fees, thereby resulting in a net favorable impact of \$5.1 million on the Non-Core segment's operating income for the quarter ended September 30, 2002. The \$5.0 million settlement was subsequently paid by the Company into an escrow account in November 2002, and will be released to ADF upon the execution of legal releases by all parties involved in the matter.

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NOTE 6 - COMPREHENSIVE INCOME

A reconciliation of the Company's net income and comprehensive income is as follows:

	For the three months ended		
	SEPT. 30, 2002	Sept. 30, 2001	SEPT. 30,
Net income	\$ 6,376	\$ 2,947	\$ 11,5
Other comprehensive income/ (loss), net of tax - Foreign	Ÿ 3, 3, 5	¥ 2,311	Ψ ±± , 5
currency translation adjustment	(71)	(73)	(
Comprehensive income	\$ 6,305	\$ 2,874	\$ 11,4

NOTE 7 - GOODWILL

In June 2001, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets" ("SFAS 142"). Under SFAS 142, the Company's goodwill balance will no longer be amortized, and goodwill impairment tests are required at least annually. The Company adopted this standard effective January 1, 2002, and completed its initial impairment test during the second quarter of 2002. No impairment charge was recorded as a result of this initial impairment test.

The Company's net income and earnings per share results related to the adoption of SFAS 142 are as follows (in thousands, except per share information):

	For	the	three months	ended	L	For
SEPT	. 30	, 20	002 Sept	. 30,	2001	SEPT. 30

Reported net income Add back: Goodwill	\$ 6,376	\$ 2,947	\$ 11,5
amortization, net of tax	-	92	
Adjusted net income	\$ 6 , 376	\$ 3,039	\$ 11,5

	For the three months ended		
	SEPT. 30, 2002	Sept. 30, 2001	SEPT. 30,
Reported earnings per share:			
Basic	\$ 0.76	\$ 0.35	\$ 1.
Diluted	\$ 0.75	\$ 0.35	\$ 1.
Adjusted earnings per share:			
Basic	\$ 0.76	\$ 0.37	\$ 1.
Diluted	\$ 0.75	\$ 0.36	\$ 1.

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NOTE 8 - OTHER RECENT ACCOUNTING PRONOUNCEMENTS

In August 2001 and October 2001, the FASB issued Statement of Financial Accounting Standards No. 143, "Accounting for Asset Retirement Obligations" ("SFAS 143") and No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" ("SFAS 144"), respectively. SFAS 143 requires that obligations associated with retirements of tangible long-lived assets be recorded as liabilities when those obligations are incurred. The Company will be required to adopt this standard effective January 1, 2003, and does not believe that adoption of this statement will have a material impact on its financial statements. SFAS 144 requires that long-lived assets that are to be disposed of by sale must be measured at the lower of book value or fair value, less cost to sell. This standard was adopted effective January 1, 2002. Such adoption did not have a material effect on the Company's financial position as of September 30, 2002 or its results of operations for the three or nine-month periods then ended.

In April 2002 and July 2002, the FASB issued Statements of Financial Accounting Standard No. 145, "Rescission of FASB Statements No. 4, 44 and 64, Amendment of FASB Statement No. 13, and Technical Corrections" ("SFAS 145"), and No. 146, "Accounting for Exit or Disposal Activities" ("SFAS 146"). SFAS 145 prescribes amendments to existing pronouncements on accounting for early retirements of debt and modifications of capital leases. The provisions of this statement are effective for financial statements issued on or after May 15, 2002. SFAS 146 addresses issues associated with exit or disposal activities initiated after December 31, 2002. The Company does not believe that the adoption of these statements will have a material impact on its financial statements.

NOTE 9 - CONSOLIDATION OF FOREIGN OPERATIONS

The differences between the amounts reported in the accompanying Condensed Consolidated Statements of Income for the three and nine-month periods ended

September 30, 2001 and those reported in the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2001 are entirely attributable to the consolidation of local currency activities for two less-than-wholly-owned subsidiaries in Nigeria and Thailand. These subsidiaries' local currency results of operations were consolidated for the first time in the fourth quarter of 2001, and retroactively adjusted in the Company's results of operations for the first three quarters of 2001. These adjustments had no impact on net income for the first three quarters of 2001.

NOTE 10 - RECLASSIFICATIONS

Certain reclassifications have been made to prior year balance sheet amounts in order to conform to the current year presentation.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

RESULTS OF OPERATIONS

The following tables reflect a summary of the Company's operating results (excluding intercompany transactions) for ongoing operations and non-core businesses for the periods ended September 30, 2002 and 2001 (in millions):

	For the three	For the n		
	SEPT. 30, 2002	Sept. 30, 2001	SEPT. 30, 200	
Total contract revenues:				
Engineering	\$ 61.4	\$ 60.6	\$ 181.6	
Energy	40.8	40.2	121.3	
Non-Core*	_	_	-	
Total	\$ 102.2	\$ 100.8	\$ 302.9	

	For the three	For the nine		
	SEPT. 30, 2002	Sept. 30, 2001	SEPT. 30, 2002	
<pre>Income/(loss) from operations with Corporate expenses allocated:</pre>				
Engineering	\$ 5.1	\$ 3.6	\$12.5	
Energy	3.0	3.4	6.5	
Non-Core*	2.5	(1.0)	1.6	

Subtotal - segments Corporate/Insurance	10.6	6.0 (0.3)	20.6 (0.4)
Total	\$10.8	\$ 5.7	\$20.2

* The Non-Core segment includes activity associated with the former buildings and transportation construction operations that are being wound down, and the former Baker Support Services, Inc. subsidiary, which was sold in June 2000.

TOTAL CONTRACT REVENUES

Total contract revenues from the Company's ongoing operations (defined as consolidated revenues less Non-Core revenues) increased slightly in the third quarter of 2002 relative to the third quarter of 2001. In the Energy segment, revenues for the third quarter of 2002 increased 2% from the third quarter of 2001. This lower growth was the direct result of the expiration of several older international contracts that were not renewed in late 2001 and early 2002, and weaker sales in both the domestic and international markets. OPCO(SM) revenues composed 22% and 31% of Energy's total contract revenues for the third quarters of 2002 and 2001, respectively. This decrease in OPCO revenues as a percentage of Energy revenues resulted from the conversion of a significant OPCO account to non-OPCO status during the third quarter of 2002. Engineering revenues increased only

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slightly for the third quarter of 2002 as compared to the third quarter of 2001. This minor increase is mostly attributable to a slowdown in pipeline and telecommunications projects in the Western U.S., which offset a 14% overall revenue gain in the transportation-related sector. The Engineering segment's third quarter 2002 results also benefited from the impact of several contracts and supplements being fully executed by its clients, thereby allowing recognition of related revenues (for which the costs had been expensed in prior periods) under the Company's revenue recognition policy. As expected, the Company's Non-Core segment posted no revenues for the third quarters of either 2002 or 2001. This absence of activity reflects the continuing wind-down of the Company's former construction operations.

For the first nine months of 2002, total contract revenues from the Company's ongoing operations increased 2% over the corresponding period in 2001. In the Energy segment, revenues increased 2% for the first nine months of 2002 as compared to the first nine months of 2001. This lower growth is again attributable to the expiration of several older international contracts that were not renewed and weaker sales in both the domestic and international markets. OPCO contracts composed 27% and 30% of Baker Energy's total contract revenues for the first nine months of 2002 and 2001, respectively. The decrease in OPCO revenues as a percentage of Energy revenues is again attributable to the conversion of a significant OPCO account to non-OPCO status during the third quarter of 2002, and the attrition of several OPCO properties due to client sales of operating facilities since the third quarter of 2001. Engineering revenues also increased 2% in the first nine months of 2002 as compared to the first nine months of 2001 due to a 12% revenue gain in the transportation-related sector, which was partially offset by lower revenues in the Western U.S. The absence of revenues for the Company's Non-Core operations during the first nine months of 2002 again reflects the continuing wind-down of the Company's construction operations.

GROSS PROFIT

For the Company's ongoing operations (excluding Non-Core operations), gross profit expressed as a percentage of revenues increased to 18.8% for the third quarter of 2002 from 17.9% in the third quarter of 2001. Certain third quarter 2002 adjustments for self-insured medical and casualty insurance costs adversely impacted the third quarter 2002 gross profit from ongoing operations. The Energy segment's gross profit percentage was 16.5% for the third guarter of 2002, down from 20.2% for the third quarter of 2001. This decrease was the result of the expiration of several higher margin international contracts that were either not renewed or renewed at lower margins in late 2001 and early 2002. Also affecting gross profit were several new lower margin domestic contracts that commenced during the first quarter of 2002. Energy's OPCO operations posted a gross profit margin percentage of 31% in both the third quarters of 2002 and 2001; however, the 2002 percentage includes the effect of revenue associated with the aforementioned conversion of an OPCO account to non-OPCO status. The Engineering segment's gross profit percentage was 20.0% for the third quarter of 2002 compared to 16.8% in the comparable period of 2001. Contributing to this increase were an overall more favorable mix of higher margin engineering contracts (complimented by more self-performed work and less usage of subcontractors) that continued into the third quarter of 2002, as well as the previously mentioned Engineering revenue recognized as a result of contracts and supplements executed during the third quarter of 2002. These improvements were partially offset by

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the impact of an unfavorable project claim settlement during the third quarter of 2002. The Company's Non-Core segment posted gross profit of \$4.6 million for the third quarter of 2002 versus a loss of \$0.1 million in the prior year period. The third quarter 2002 profit resulted from the favorable settlement of the ADF litigation (discussed in Note 5 to the accompanying financial statements), as partially offset by adverse developments in casualty insurance claims related to the Company's former construction and Baker Support Services, Inc. operations and by the unfavorable impact of an offer to settle project claims related to the sale of a business.

Gross profit expressed as a percentage of revenues for the Company's ongoing operations increased to 17.4% in the first nine months of 2002 from 16.9% in the first nine months of 2001. The Energy segment's gross profit percentage decreased to 15.2% in the first nine months of 2002 from 18.4% in the first nine months of 2001. In addition to a write down on a significant international project that was terminated during the second quarter of 2002, the reasons for this percentage decrease are consistent with those discussed in the preceding paragraph. OPCO operations posted gross profit margin percentages of 29% and 23% for the first nine months of 2002 and 2001, respectively. The below average year-to-date gross profit margin for 2001 related to fluctuations in certain costs incurred in connection with the transition of several OPCO contracts to Phase II of the OPCO model. During Phase I of a typical OPCO contract, only labor and logistics services are provided by the Energy segment; Phase II incrementally includes the provision of turnkey operations and maintenance services. The Engineering segment posted a gross profit percentage increase to 19.1% in the first nine months of 2002 from 16.4% in the comparable period of 2001. Contributing to this increase was the previously mentioned more favorable overall mix of higher margin self-performed engineering work and favorable adjustments on several projects that were completed during the first nine months of 2002, as partially offset by the unfavorable third quarter 2002 project claim

settlement. For the first nine months of 2002 and 2001, the Company's Non-Core operations posted gross profit of \$4.0 million and \$0.4 million, respectively. The 2002 profit is attributable to the same items discussed in the preceding paragraph. Adverse casualty insurance adjustments were recorded by the Non-Core segment during both the second and third quarters of 2002.

SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

Selling, general and administrative ("SG&A") expenses expressed as a percentage of total contract revenues for the Company's ongoing operations decreased to 10.7% in the third guarter of 2002 from 11.2% in the third guarter of 2001. This overall decrease in SG&A expenses as a percentage of total contract revenues primarily resulted from a significant reduction in incentive compensation expense (which resulted in income for the quarter), as partially offset by higher professional fees and increased Engineering personnel-related costs during the third quarter of 2002. The Energy segment's SG&A expenses expressed as a percentage of total revenues decreased to 9.1% in the third quarter of 2002 from 11.7% in the same period of 2001. In addition to the incentive compensation expense reduction, the Energy segment's percentage decrease was also supplemented by the absence of goodwill amortization expense during the third quarter of 2002. In the Engineering segment, SG&A expenses expressed as a percentage of total revenues increased to 11.7% in the third quarter of 2002 from 10.9% in 2001. This percentage increase is attributable to the relatively unchanged Engineering revenues coupled with higher personnel-related costs, as partially offset by the decrease

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in incentive compensation expense. For the Company's Non-Core operations, SG&A expenses were \$2.0 million and \$0.9 million for the third quarters of 2002 and 2001, respectively. These SG&A expenses related entirely to legal costs associated with the ADF and HOK litigation, and the third-quarter 2002 writedown of a non-trade receivable balance in connection with an offer to settle a dispute related to the sale of a business.

Selling, general and administrative expenses expressed as a percentage of total contract revenues for the Company's ongoing operations increased slightly to 11.3% for the first nine months of 2002 from 11.0% for the first nine months of 2001. This overall increase is attributable to the increased Engineering personnel-related costs and higher professional fees (discussed in the preceding paragraph) and pre-implementation expenses incurred during the first quarter of 2002 in connection with a new Enterprise Resource Planning ("ERP") system, as partially offset by significantly lower incentive compensation expense and the absence of goodwill amortization expense in 2002. In the Energy segment, SG&A expenses expressed as a percentage of revenues decreased to 9.8% in the first nine months of 2002 from 11.2% in 2001. The reasons for this variance are consistent with those discussed in the preceding paragraph. In the Engineering segment, SG&A expenses expressed as a percentage of revenues increased to 12.3% for the first nine months of 2002 from 10.8% for the same period of 2001. In addition to the higher first quarter 2002 ERP costs, the reasons for this variance are again consistent with those discussed in the preceding paragraph. For the Non-Core operations, SG&A expenses increased to \$2.4 million in the first nine months of 2002 from \$2.2 million in the first nine months of 2001. Again, the 2002 Non-Core SG&A expenses related entirely to legal costs associated with the ADF and HOK litigation and the previously mentioned non-trade receivable writedown.

OTHER INCOME

Interest income was lower for the third quarter and first nine months of 2002 predominantly due to the significant reduction in interest rates that occurred during 2001. Interest expense also was lower for these periods of 2002 as compared to the same periods in 2001 due to the Company's third quarter 2001 repayment of all remaining seller-financed debt related to the 1999 Steen acquisition, and the favorable February 2002 rulings on the ADF matters which made the further recording of interest expense on the ADF escrow unnecessary. Other expense for the third quarter and first nine months of 2002 resulted almost entirely from minority interest related to the income of two consolidated subsidiaries partially offset by income from an unconsolidated joint venture in the Energy segment.

INCOME TAXES

During the third quarter of 2002, the Company reduced its year-to-date effective rate for income taxes from 44.5% to 42.5%, thereby resulting in an effective tax rate of 40.8% for the quarter. This reduction reflects a more favorable mix of estimated domestic and foreign taxable income for the year ending December 31, 2002 as a result of the ADF litigation settlement discussed in Note 5 to the accompanying financial statements. During the third quarter of 2001, the Company increased its year-to-date effective tax rate from 45.7% to 46.1%, thereby resulting in a 47.0% rate for the quarter.

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The lower effective rate of 42.5% for the first nine months of 2002 primarily results from the Company's 2002 adoption of SFAS 142 under which no goodwill amortization expense is reflected in the Company's pre-tax income, as well as higher domestic pre-tax income due to the ADF settlement.

CONTRACT BACKLOG

(In millions)	SEPT.	SEPT. 30, 2002		Dec. 31, 2001		
Engineering Energy	\$	418.8 114.9	\$	378.9 130.7		
Total	\$ \$	533.7	\$ \$	509.6		

Backlog consists of that portion of uncompleted work that is represented by signed or executed contracts. Certain of the Company's contracts with the Federal government and other clients may be terminated at will, or option years may not be exercised; therefore, no assurance can be given that all backlog will be realized.

Among the more significant new work added in the Engineering segment during the third quarter of 2002 were three new transportation-related contracts totaling \$17.3 million, a contract to develop a long-term wastewater control plan totaling \$7.5 million, a \$6.0 million contract to provide an air quality study, and a change order on an existing contract to provide additional GIS and support

services in the amount of \$3.3 million. In the Energy segment, backlog decreased during the third quarter of 2002 due to expected reductions associated with certain OPCO properties in the Gulf of Mexico. Since the end of the third quarter, the Energy segment has been named to provide services under new contracts that are expected to be added to backlog during the fourth quarter of 2002.

LIQUIDITY AND CAPITAL RESOURCES

Net cash used in operating activities was \$0.2 million for the first nine months of 2002 as compared to net cash provided by operating activities of \$9.7 million for the same period of 2001. This decrease in cash provided by operating activities was the result of the first quarter 2002 payment of 2001 incentive compensation bonuses and increases in receivables and net contract-related assets.

Net cash provided by investing activities was \$3.5 million for the first nine months of 2002, compared to cash used in investing activities of \$6.8 million for the same period of 2001. The cash provided by investing activities for the first nine months of 2002 reflects the receipt of \$12.3 million of the funds placed into escrow during 2001 in connection with the ADF litigation, as reduced by capital expenditures of \$7.8 million and a \$1.0 million investment in Energy Virtual Partners, a management service business that offers a high-value alternative to selling mature, under-resourced oil and gas properties. The net cash used in investing activities for the first nine months of 2001 reflected the funding of \$12.7 million into the previously mentioned escrow account and capital expenditures of \$3.1 million, as partially offset by proceeds from the sale of short-term investments totaling \$9.0 million. The increase in capital expenditures for the first nine months of 2002 resulted

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from the Company's purchase and development of computer software totaling \$5.8 million related to the implementation of a new ERP system.

Net cash provided by financing activities was \$0.6 million for the first nine months of 2002, compared to net cash used in financing activities of \$2.3 million for the first nine months of 2001. The net cash provided by financing activities for the first nine months of 2002 primarily reflects proceeds from the exercise of stock options. Net cash used in financing activities for 2001 primarily reflects the final payment of \$2.2 million on a seller note associated with the 1999 Steen acquisition and payments of \$0.3 million to acquire 24,300 additional treasury shares, as partially offset by proceeds from stock option exercises.

Working capital increased to \$47.6 million at September 30, 2002 from \$41.0 million at December 31, 2001. The Company's current ratio was 1.62:1 at the end of the third quarter of 2002, compared to 1.48:1 at year-end 2001. Both of these increases were impacted favorably by the third quarter 2002 impact of the ADF settlement (as discussed in Note 5 to the accompanying financial statements). During November 2002, the Company paid \$5.0 million into escrow as a result of the ADF settlement.

The Company has an unsecured credit agreement ("the Agreement") with a consortium of financial institutions. The Agreement provides for a commitment of \$40 million through September 30, 2004. The commitment includes the sum of the principal amount of revolving credit loans outstanding and the aggregate face value of outstanding letters of credit. As of September 30, 2002, no borrowings

were outstanding under the Agreement; however; letters of credit totaling \$7.8 million were outstanding as of this date.

The Company currently has a bonding line available through Travelers Casualty and Surety Company of America. At September 30, 2002, bonds totaling \$39.9 million were outstanding under this line. Of this outstanding amount, bonds totaling \$36.3 million related to the Company's former construction operations. Management believes that this bonding line will be sufficient to meet its bid and performance bonding needs for at least the next year.

The Company utilizes operating leases to acquire assets used in its daily business activities. These assets include office space, computer and related equipment, and motor vehicles. The lease payments for use of these assets are recorded as expenses, but do not appear as liabilities on the Company's consolidated balance sheets.

The Company's professional liability errors and omissions insurance coverage had been placed on a claims-made basis with Reliance Insurance Group ("Reliance") for the period July 1, 1994 through June 30, 1999. On May 29, 2001, the Pennsylvania Insurance Commissioner placed Reliance into rehabilitation; and on October 3, 2001, Reliance was placed into liquidation. The Company is uncertain at this time what effect these actions will have on any claim the Company or its subsidiaries may have for insurance coverage under policies issued by Reliance with respect to past years. Currently, Baker Environmental, Inc. ("BEI"), a wholly-owned subsidiary of the Company, is subject to one substantial claim which, if decided adversely to the Company, would be within the scope of an insurance policy issued by Reliance. This claim reflects an action by LTV Steel Company ("LTV") against BEI, which is pending in the U.S. District Court for the Western District

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of Pennsylvania, and resulted from the failure of a landfill for which BEI provided services. Although LTV claims damages of \$10-11 million, the litigation is in progress and, at this time, it is uncertain whether BEI will have any liability with respect to this claim and, if so, whether any such liability will be funded by Reliance. Based on the uncertainty associated with BEI's liability for this claim, and with Reliance's ability to fund such liability, if any, the Company has not accrued any amounts for this matter in its consolidated financial statements as of September 30, 2002.

The Company views its short and long-term liquidity as being dependent upon its results of operations, changes in working capital and its borrowing capacity. These factors are further dependent upon appropriations of public funds for infrastructure and other government-funded projects, capital spending levels in the private sector, and the demand for the Company's services in the engineering and energy markets. Additional external factors such as price fluctuations in the energy industry could affect the Company. The Federal government's TEA-21 legislation has provided significant transportation funding increases to the various state agencies since its approval in 1998. During 2002, however, the Company has seen the transportation market slowing due to Federal and state budget constraints. Management expects that transportation funding will receive significant attention during the Federal budget approval process this year, but cannot predict the outcome. During 2002, the Company has also seen increased Federal spending activity on FEMA, Department of Defense and Homeland Security activities. Additional government spending in these areas could result in profitability and liquidity improvements for the Company. Significant contractions in any of these areas could unfavorably impact the Company's

profitability and liquidity. If the Company commits to funding future acquisitions, it may need to adjust its financing strategies by lengthening existing debt maturities or seeking alternative debt instruments. At this time, management believes that the combination of cash generated from operations and its existing credit facility will be sufficient to meet its operating and capital expenditure requirements for at least the next year.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Currently, the Company's primary interest rate risk relates to its variable-rate investments, which totaled \$13.2 million as of September 30, 2002. If interest rates on investments were to change unfavorably by 10%, the Company would have no material exposure to interest rate risk. In addition, the Company has no interest rate swap or exchange agreements.

The Company has several foreign subsidiaries that transact portions of their local activities in currencies other than the U.S. Dollar. In assessing its exposure to foreign currency exchange rate risk, the Company recognizes that the majority of its foreign subsidiaries' assets and liabilities reflect ordinary accounts receivable and payable balances. These receivable and payable balances are substantially settled in the same currencies as the functional currencies of the related foreign subsidiaries, thereby not exposing the Company to material transaction gains and losses. Assuming that foreign currency exchange rates could change unfavorably by 10%, the Company would have no material exposure to foreign currency exchange rate risk. The Company has no foreign currency exchange contracts.

Based on the nature of the Company's business, it has no direct exposure to commodity price risk.

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ITEM 4. CONTROLS AND PROCEDURES

The Chief Executive Officer and the Chief Financial Officer of the Company (its principal executive officer and principal financial officer, respectively) have concluded, based on their evaluation as of a date within 90 days prior to the date of the filing of this report, that the Company's disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in the reports filed or submitted by it under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and include controls and procedures designed to ensure that information required to be disclosed by the Company in such reports is accumulated and communicated to the Company's management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

There were no significant changes in the Company's internal controls or in other factors that would significantly impact the effectiveness of these controls subsequent to the date of such evaluation.

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS.

As discussed in Item 3 of the Company's Annual Report on Form 10-K and Note 4 to

the Company's consolidated financial statements for the year ended December 31, 2001, Baker Mellon Stuart Construction, Inc. ("BMSCI"), a wholly-owned subsidiary of the Company, had been subject to certain claims by ADF International, Inc. ("ADF") in connection with a construction project being performed by BMSCI during 1999 and 2000 at the Universal Studios theme park in Orlando, Florida.

In separate rulings during February 2002, the U.S. Court of Appeals for the 11th Circuit reversed both of the U.S. District Court's prior judgments for liability and attorneys' fees and costs on behalf of BMSCI and remanded the ADF matters back to the District Court for further proceedings.

Court-mandated mediation of the ADF litigation was conducted in Orlando, Florida on October 23-25, 2002. As a result of the mediation, the Company reached a settlement with ADF providing for the payment of \$5.0 million by the Company to ADF. Also resulting from the mediation, the Company agreed to release its existing claim against Hellmuth, Obata & Kassabaum, Inc. ("HOK") arising out of the same project, in exchange for an additional payment of \$2.75 million by HOK to ADF. Legal releases are currently being exchanged among the parties to finalize the settlement. The \$5.0 million settlement was subsequently paid by the Company into an escrow account in November 2002, and will be released to ADF upon the execution of legal releases by all parties involved in the matter. See additional discussion in Note 5 to the accompanying financial statements.

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ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

The following exhibit is included herewith as a part of this Report:

Exhibit No.

Description

10.4(c)

Third Amendment to Loan Agreement dated July 31,
2002, by and between the Company and Citizens Bank
of Pennsylvania, National City Bank of

Pennsylvania and Fifth Third Bank, filed herewith.

(b) Reports on Form 8-K

During the quarter ended September 30, 2002, the Company filed no reports on Form $8\text{-}\mathrm{K}\,.$

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MICHAEL BAKER CORPORATION

/s/ William P. Mooney Dated: November 14, 2002

William P. Mooney
Executive Vice President and
Chief Financial Officer

/s/ Craig O. Stuver

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Dated: November 14, 2002

Craig O. Stuver

Senior Vice President, Corporate Controller and Treasurer (Chief Accounting Officer)

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CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER

- I, Donald P. Fusilli, Jr., certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Michael Baker Corporation;
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of Michael Baker Corporation as of, and for, the periods presented in this quarterly report;
- 4. Michael Baker Corporation's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for Michael Baker Corporation and we have:
- a) designed such disclosure controls and procedures to ensure that material information relating to Michael Baker Corporation, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
- b) evaluated the effectiveness of Michael Baker Corporation's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
- c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
- 5. Michael Baker Corporation's other certifying officer and I have disclosed, based on our most recent evaluation, to Michael Baker Corporation's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
- a) all significant deficiencies in the design or operation of internal controls which could adversely affect Michael Baker Corporation's ability to record, process, summarize and report financial data and have identified for Michael Baker Corporation's auditors any material weaknesses in internal controls; and

- b) any fraud, whether or not material, that involves management or other employees who have a significant role in Michael Baker Corporation's internal controls; and
- 6. Michael Baker Corporation's other certifying officer and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

/s/ Donald P. Fusilli, Jr. Dated: November 14, 2002

Donald P. Fusilli, Jr.

President and Chief Executive Officer

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CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER

- I, William P. Mooney, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Michael Baker Corporation;
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of Michael Baker Corporation as of, and for, the periods presented in this quarterly report;
- 4. Michael Baker Corporation's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the Michael Baker Corporation and we have:
- a) designed such disclosure controls and procedures to ensure that material information relating to Michael Baker Corporation, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
- b) evaluated the effectiveness of Michael Baker Corporation's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
- c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
- 5. Michael Baker Corporation's other certifying officer and I have disclosed, based on our most recent evaluation, to Michael Baker Corporation's auditors and the audit committee of Michael Baker Corporation's board of directors (or persons performing the equivalent function):

- a) all significant deficiencies in the design or operation of internal controls which could adversely affect Michael Baker Corporation's ability to record, process, summarize and report financial data and have identified for Michael Baker Corporation's auditors any material weaknesses in internal controls; and
- b) any fraud, whether or not material, that involves management or other employees who have a significant role in Michael Baker Corporation's internal controls; and
- 6. Michael Baker Corporation's other certifying officer and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

/s/ William P. Mooney Dated: November 14, 2002

William P. Mooney
Executive Vice President and
Chief Financial Officer

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ADDITIONAL CERTIFICATIONS

Pursuant to 18 U.S.C. ss. 1350, the undersigned officer of Michael Baker Corporation (the "Company"), hereby certifies that the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2002 (the "Report") fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Donald P. Fusilli, Jr. Dated: November 14, 2002

Donald P. Fusilli, Jr.

President and Chief Executive Officer

Pursuant to 18 U.S.C. ss. 1350, the undersigned officer of Michael Baker Corporation (the "Company"), hereby certifies that the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2002 (the "Report") fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ William P. Mooney Dated: November 14, 2002

William P. Mooney
Executive Vice President and
Chief Financial Officer

These additional certifications are being furnished solely pursuant to 18 U.S.C. Section 1350, and are not being filed as part of the Report or as a separate disclosure document.