## CHART INDUSTRIES INC

Form 10-Q
August 21, 2006

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 <br> FORM 10-Q 

(Mark One)

## p QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2006

## OR

## o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to $\qquad$
Commission File Number 000-50412
CHART INDUSTRIES, INC.
(Exact Name of Registrant as Specified in its Charter)
Delaware
34-1712937
(State or Other Jurisdiction
of Incorporation or Organization)
One Infinity Corporate Centre Drive, Suite 300, Garfield Heights, Ohio 44125
(Address of Principal Executive Offices) (ZIP Code)
Registrant s Telephone Number, Including Area Code: (440) 753-1490
NOT APPLICABLE
(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes o No $b$ Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer o Non-accelerated filer p
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes o No b
Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Section 12, 13, or 15 of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes p No o
At August 18, 2006, there were 23,713,043 outstanding shares of the Company s Common Stock, par value $\$ 0.01$ per share.

## CHART INDUSTRIES, INC. <br> INDEX

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## PART I. FINANCIAL INFORMATION

Item 1. Financial Statements.

## CHART INDUSTRIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

## (Dollars in thousands, except per share amounts)

|  | $\begin{gathered} \text { June 30, } \\ 2006 \\ \text { (Unaudited) } \end{gathered}$ |  | $\begin{gathered} \text { December } \\ \text { 31, } \\ 2005 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Current Assets |  |  |  |  |
| Cash and cash equivalents | \$ | 17,686 | \$ | 15,433 |
| Accounts receivable, net |  | 68,257 |  | 62,463 |
| Inventories, net |  | 57,519 |  | 53,132 |
| Unbilled contract revenue |  | 37,587 |  | 23,813 |
| Other current assets |  | 19,337 |  | 15,139 |
| Assets held for sale |  | 3,084 |  | 3,084 |
| Total Current Assets |  | 203,470 |  | 173,064 |
| Property, plant and equipment, net |  | 73,255 |  | 64,265 |
| Goodwill |  | 245,502 |  | 236,742 |
| Identifiable intangible assets, net |  | 154,952 |  | 154,063 |
| Other assets, net |  | 12,861 |  | 13,672 |
| TOTAL ASSETS | \$ | 690,040 | \$ | 641,806 |
| LIABILITIES AND SHAREHOLDERS EQUITY |  |  |  |  |
| Current Liabilities |  |  |  |  |
| Accounts payable | \$ | 44,941 | \$ | 34,435 |
| Customer advances and billings in excess of contract revenue |  | 42,180 |  | 26,741 |
| Accrued expenses and other current liabilities |  | 37,463 |  | 41,001 |
| Short-term debt |  |  |  | 2,304 |
| Total Current Liabilities |  | 124,584 |  | 104,481 |
| Long-term debt |  | 315,000 |  | 345,000 |
| Other long-term liabilities |  | 79,560 |  | 75,995 |
| Shareholders Equity |  |  |  |  |
| Common stock, par value $\$ .01$ per share $150,000,000$ shares authorized, 11,213,043 and 7,952,180 shares issued and outstanding at June 30, 2006 and |  |  |  |  |
| December 31, 2005, respectively |  | 112 |  | 80 |
| Additional paid-in capital |  | 157,262 |  | 117,304 |
| Retained earnings |  | 10,848 |  | (506) |
| Accumulated other comprehensive income (loss) |  | 2,674 |  | (548) |

## TOTAL LIABILITIES AND SHAREHOLDERS EQUITY

The balance sheet at December 31, 2005 has been derived from the audited financial statements at that date, but does not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements.
See accompanying notes to these unaudited condensed consolidated financial statements. The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

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## CHART INDUSTRIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED) (Dollars and shares in thousands, except per share amounts)

|  | Successor Company Three |  |  | Reorganized Company Three |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Months <br> Ended | Six <br> Months Ended |  | Months <br> Ended <br> June | Six <br> Months <br> Ended |  |
|  | $\begin{gathered} \text { June 30, } \\ 2006 \end{gathered}$ |  | June 30, 2006 | $\begin{gathered} 30, \\ 2005 \end{gathered}$ |  | June 30, 2005 |
| Sales | \$ 129,367 | \$ | 250,207 | \$ 99,721 | \$ | 184,891 |
| Cost of sales | 93,254 |  | 177,107 | 70,049 |  | 130,581 |
| Gross profit | 36,113 |  | 73,100 | 29,672 |  | 54,310 |
| Selling, general and administrative expenses | 21,221 |  | 42,259 | 15,501 |  | 29,902 |
| Employee separation and plant closure costs | 69 |  | 231 | 201 |  | 805 |
| Gain on sale of assets |  |  |  | 1,239 |  | 1,239 |
|  | 21,290 |  | 42,490 | 14,463 |  | 29,468 |
| Operating income | 14,823 |  | 30,610 | 15,209 |  | 24,842 |
| Other (expenses) income: |  |  |  |  |  |  |
| Interest expense, net | $(6,586)$ |  | $(13,131)$ | $(1,626)$ |  | $(2,649)$ |
| Financing costs amortization | (369) |  | (739) |  |  |  |
| Derivative contracts valuation (expense) income |  |  |  | (10) |  | 28 |
| Foreign currency (expense) income | 3 |  | 151 | (127) |  | (148) |
|  | $(6,952)$ |  | $(13,719)$ | $(1,763)$ |  | $(2,769)$ |
| Income from operations before income taxes and minority interest | 7,871 |  | 16,891 | 13,446 |  | 22,073 |
| Income tax expense | 2,510 |  | 5,490 | 4,875 |  | 7,946 |
| Income from operations before minority interest | 5,361 |  | 11,401 | 8,571 |  | 14,127 |
| Minority interest, net of taxes | 53 |  | 47 | 35 |  | 56 |
| Net income | \$ 5,308 | \$ | 11,354 | \$ 8,536 | \$ | 14,071 |

Net income per common share basic

Net income per common share diluted

Weighted average number of common shares outstanding basic

Weighted average number of common shares outstanding diluted
$\begin{array}{llllll}\$ & 0.56 & \$ & 1.30 & \$ & 1.59\end{array}$
2.63
$\begin{array}{llllllll}\$ & 0.50 & \$ & 1.20 & \$ & 1.51 & \$ & 2.50\end{array}$

| 9,540 | 8,746 | 5,360 | 5,359 |
| :--- | :--- | :--- | :--- |

10,636
9,461
5,635

See accompanying notes to these unaudited condensed consolidated financial statements. The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

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## CHART INDUSTRIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) (Dollars in thousands)



See accompanying notes to these unaudited condensed consolidated financial statements. The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

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## CHART INDUSTRIES, INC. AND SUBSIDIARIES <br> Notes to Condensed Consolidated Financial Statements June 30, 2006 <br> (Dollars and shares in thousands, except per share amounts)

## NOTE A Basis of Preparation

The accompanying unaudited condensed consolidated financial statements of Chart Industries, Inc. and its subsidiaries (the Company ) have been prepared in accordance with U.S. generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles for annual financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three and six months ended June 30, 2006 are not necessarily indicative of the results that may be expected for the year ending December 31, 2006.

Principles of Consolidation: The unaudited condensed consolidated financial statements include the accounts of the Company and its subsidiaries. Intercompany accounts and transactions are eliminated in consolidation. Investments in affiliates where the Company s ownership is between 20 percent and 50 percent, or where the Company does not have control, but has the ability to exercise significant influence over operations or financial policy, are accounted for under the equity method.

Use of Estimates: The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Nature of Operations: The Company, a majority owned indirect subsidiary of First Reserve Fund X, L.P. until July 31, 2006 (see Note J), is a leading global supplier of standard and custom-engineered products and systems serving a wide variety of low-temperature and cryogenic applications. The Company has developed an expertise in cryogenic systems and equipment, which operate at low temperatures sometimes approaching absolute zero. The majority of the Company s products, including vacuum-insulated containment vessels, heat exchangers, cold boxes and other cryogenic components, are used throughout the liquid-gas supply chain for the purification, liquefaction, distribution, storage and use of industrial gases and hydrocarbons. The Company has domestic operations located in eight states, including its principal executive offices located in Cleveland, Ohio and an international presence in Australia, China, the Czech Republic, Germany and the United Kingdom.

Basis of Presentation: The consolidated financial statements have been adjusted as of June 30, 2006 and December 31, 2005 and for the three and six months ended June 30, 2006 to give effect to the 4.6263 -for-one stock split of the Company s common stock that occurred on July 20, 2006, and related adjustments to its capital structure and stock options that were effected upon the completion of the Company s initial public offering on July 31, 2006, as further described in Note J. In May 2006, FR X Chart Holdings LLC, controlling shareholder of the Company and an affiliate of First Reserve Fund X, L.P., exercised a warrant for 2,651 shares of common stock at an exercise price of $\$ 14.00$ per share resulting in cash proceeds of $\$ 37,103$ to the Company. On August 2, 2005, the Company entered into an agreement and plan of merger ( Merger Agreement ) with First Reserve Fund X, L.P. ( First Reserve ) and CI Acquisition, Inc. (a wholly-owned subsidiary of First Reserve). The Merger Agreement provided for the sale of shares of common stock of the Company to CI Acquisition (the Stock Purchase ) and the merger of CI Acquisition with and into the Company (which is referred to after the merger as the Successor Company ), with the Company surviving the merger as a wholly-owned indirect subsidiary of First Reserve. On October 17, 2005 ( Closing Date ), the merger and the Stock Purchase (the Acquisition ) took place under the terms of the Merger Agreement. The Acquisition was accounted for at October 17, 2005 in accordance with Statement of Financial Accounting Standards ( SFAS ) No. 141, Business Combinations .
Reclassifications: Certain prior year amounts have been reclassified to conform to the current year presentation.
These financial statements and accompanying notes for the three and six months ended June 30, 2006 are for the Successor Company and the three and six months ended June 30, 2005 are for the Reorganized Company, as defined in the notes to the December 31, 2005 audited financial statements.

Inventories: Inventories are stated at the lower of cost or market with cost being determined by the first-in, first-out ( FIFO ) method. The components of inventory are as follows:

|  |  | December <br> $\mathbf{3 1 ,}$ |  |
| :--- | :---: | :---: | :---: |
|  | June 30, | $\mathbf{2 0 0 5}$ |  |
| Raw materials and supplies | $\$ 28,268$ | $\$$ | 26,385 |
| Work in process | 16,485 | 13,003 |  |
| Finished goods | 12,766 | 13,744 |  |
|  | $\$ 57,519$ | $\$$ | 53,132 |

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## CHART INDUSTRIES, INC. AND SUBSIDIARIES <br> Notes to Condensed Consolidated Financial Statements June 30, 2006 <br> (Dollars and shares in thousands, except per share amounts)

## NOTE A Basis of Preparation Continued

Revenue Recognition: For the majority of the Company s products, revenue is recognized when products are shipped, title has transferred and collection is reasonably assured. For these products, there is also persuasive evidence of an arrangement, and the selling price to the buyer is fixed or determinable. For heat exchangers, cold boxes, liquefied natural gas fueling stations and engineered tanks, the Company uses the percentage of completion method of accounting. Earned revenue is based on the percentage that incurred costs to date bear to total estimated costs at completion after giving effect to the most current estimates. The cumulative impact of revisions in total cost estimates during the progress of work is reflected in the period in which these changes become known. Earned revenue reflects the original contract price adjusted for agreed upon claims and change orders, if any. Losses expected to be incurred on contracts in process, after consideration of estimated minimum recoveries from claims and change orders, are charged to operations as soon as such losses are known. Change orders resulting in additional revenue and profit are recognized upon approval by the customer based on the percentage that incurred costs to date bear to total estimated costs at completion. Timing of amounts billed on contracts varies from contract to contract and could cause significant variation in working capital requirements.

Product Warranties: The Company provides product warranties with varying terms and durations for the majority of its products. The Company records warranty expense in cost of sales. The changes in the Company s consolidated warranty reserve during the three and six months ended June 30, 2006 and 2005 are as follows:

|  | Successor <br> Company Three Months Ended June 30, 2006 |  | Reorganized Company Three Months Ended June 30, 2005 |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance as of April 1 | \$ | 3,760 | \$ | 2,758 |
| Warranty expense |  | 836 |  | 787 |
| Warranty usage |  | (390) |  | (591) |
| Balance as of June 30 | \$ | 4,206 | \$ | 2,954 |
|  |  | sor <br> any <br> nths <br> d <br> 2006 |  | nized <br> any <br> nths <br> d <br> 2005 |
| Balance as of January 1 | \$ | 3,598 | \$ | 2,812 |
| Warranty expense |  | 1,711 |  | 1,265 |
| Warranty usage |  | $(1,103)$ |  | $(1,123)$ |
| Balance as of June 30 | \$ | 4,206 | \$ | 2,954 |

Goodwill and Other Intangible Assets: In accordance with Financial Accounting Standards Board ( FASB ) Statement of Financial Accounting Standards ( SFAS ) No. 141, Business Combinations, and SFAS No. 142, Goodwill and Other Intangible Assets, the Company does not amortize goodwill or other indefinite lived intangible assets, but reviews them at least annually for impairment using a measurement date of October 1st. The Company amortizes intangible assets that have finite useful lives.

SFAS No. 142 requires that goodwill and other indefinite lived intangible assets be tested for impairment at the reporting unit level on an annual basis. Under SFAS No. 142, a company determines the fair value of any indefinite lived intangible assets, compares the fair value to its carrying value and records an impairment loss if the carrying value exceeds its fair value. Goodwill is tested utilizing a two-step approach. After recording any impairment losses for indefinite lived intangible assets, a company is required to determine the fair value of each reporting unit and compare the fair value to its carrying value, including goodwill, of such reporting unit (step one). If the fair value exceeds the carrying value, no impairment loss would be recognized. If the carrying value of the reporting unit exceeds its fair value, the goodwill of the reporting unit may be impaired. The amount of the impairment, if any, would then be measured in step two, which compares the implied fair value of reporting unit goodwill with the carrying amount of that goodwill.

## CHART INDUSTRIES, INC. AND SUBSIDIARIES <br> Notes to Condensed Consolidated Financial Statements June 30, 2006 <br> (Dollars and shares in thousands, except per share amounts)

## NOTE A Basis of Preparation Continued

The following table displays the gross carrying amount and accumulated amortization for all intangible assets.

|  | Estimated <br> Useful Life | June 30, 2006 |  |  | December 31, 2005 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Gross <br> Carrying <br> Amount | Accumulated Amortization |  | Gross <br> Carrying <br> Amount |  | Accumulated <br> Amortization |  |
| Finite-lived assets: |  |  |  |  |  |  |  |  |
| Unpatented technology | 9 years | \$ 9,400 | \$ | (800) | \$ | 9,400 | \$ | (235) |
| Patents | 10 years | 8,138 |  | (794) |  | 8,138 |  | (298) |
| Product names | 20 years | 940 |  | (33) |  | 940 |  | (10) |
| Backlog | 12 months | 6,720 |  | $(3,425)$ |  | 5,440 |  | $(1,110)$ |
| Non-compete agreements | 4 years | 3,474 |  | (504) |  | 1,344 |  | (280) |
| Licenses and certificates | 18 months | 48 |  | (36) |  | 48 |  | (20) |
| Customer relations | 13 years | 101,066 |  | $(4,942)$ |  | 96,906 |  | $(1,480)$ |
|  |  | \$ 129,786 | \$ | $(10,534)$ |  | 22,216 | \$ | $(3,433)$ |

Indefinite-lived intangible assets:
Goodwill
\$245,502
Trademarks and trade names

35,700
\$ 281, 202

236,742
35,280
\$ 272,022

Amortization expense for finite-lived intangible assets was $\$ 3,528$ and $\$ 702$ for the three months ended June 30, 2006 and 2005, respectively, and $\$ 7,096$ and $\$ 1,404$ for the six months ended June 30, 2006 and 2005, respectively, and is estimated to be approximately $\$ 15,600$ for 2006 and $\$ 10,300$ for fiscal years 2007 through 2009.

Employee Stock Options: On October 17, 2005, the Company adopted SFAS No. 123(R) Share-Based Payments , using the modified prospective method, which requires all share-based payments to employees, including grants of employee stock options, to be recognized in the financial statements based on their fair values. Prior to the adoption of SFAS No. 123(R), the Company followed the intrinsic value method of Accounting Principles Board No. 25,
Accounting for Stock Issued to Employees and related interpretations in accounting for its employee stock options.
In November 2005, March 2006, April 2006 and May 2006, the Company granted 2,175, 100, 67 and 100 stock options ( New Options ), respectively, under the 2005 Stock Incentive Plan (Stock Incentive Plan ) to certain management employees. In addition, in October 2005 under the Company s 2004 Stock Option and Incentive Plan ( 2004 Plan ) certain management employees rolled over 610 stock options ( Rollover Options ). The New Options are exercisable over a period of ten years and have two different vesting schedules. The time-based options ( Time-based Options ) vest in equal installments over a five-year period and the performance-based options ( Performance-based Options ) vest based upon specified actual returns on First Reserve s investment in the Company. Furthermore, certain of the Rollover Options were vested on the Closing Date of the Acquisition and the remaining unvested Rollover options vest based upon the performance criteria as outlined in the 2004 Plan and related options agreements. In April 2006, the Board of Directors took action to vest all remaining Rollover Options that had not previously vested, and, accordingly, recorded a charge of $\$ 159$ to accelerate the unrecognized compensation expense related to such options. In May 2006, the Rollover Options were exercised at an exercise price of $\$ 3.50$ per share resulting in the issuance of 610 shares of common stock, and in cash proceeds of $\$ 2,134$. In addition, all of the 2004 stock options
( 2004 Options ) of the Reorganized Company, except the Rollover Options described above, were deemed to be exercised in conjunction with the Acquisition on October 17, 2005.

On June 30, 2006, there were 861 Time-based Options and 1,581 Performance-based Options outstanding under the Stock Incentive Plan. As of June 30, 2005, there were 345 time-based options and 130 performance-based options outstanding under the 2004 Plan. For the three and six months ended June 30, 2006, the Company recorded $\$ 431$ and $\$ 752$, respectively, in compensation expense related to the Time-based Options. For the three and six months ended June 30, 2005, the Company recorded $\$ 270$ and $\$ 540$, respectively, in compensation expense related to the time-based vesting options and $\$ 509$ and $\$ 831$, respectively, in compensation expense related to the performance-based vesting Options. As of June 30, 2006, the total share-based compensation expected to be recognized over the weighted average period of approximately 4.5 years is $\$ 3,274$. Further, the Company may also record additional stock-based compensation expense in future periods related to the 1,581 performance-based options granted under the Amended and Restated 2005 Stock Incentive Plan to certain members of management if it becomes probable that any of the future performance criteria will be achieved. The amount of the expense relating to the performance-based options cannot be estimated at this time.

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#### Abstract

CHART INDUSTRIES, INC. AND SUBSIDIARIES Notes to Condensed Consolidated Financial Statements June 30, 2006 (Dollars and shares in thousands, except per share amounts)

\section*{NOTE A Basis of Preparation Continued}

The Company s 2005 pro forma disclosures showing the estimated fair value of employee stock options, amortized to expense over their vesting periods, are as follows:


|  | Three Months Ended June 30, 2005 |  | Six Months <br> Ended June $\begin{gathered} 30, \\ 2005 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Reported net income | \$ | 8,536 | \$ | 14,071 |
| Add: Share-based employee compensation expense included in reported net income, net of related tax effect |  | 496 |  | 877 |
| Deduct: Total share-based employee compensation expense determined under the fair value method for all awards, net of related tax effect |  | (640) |  | $(1,285)$ |
| Pro-forma net income | \$ | 8,392 | \$ | 13,633 |
| Basic earnings per share: |  |  |  |  |
| Reported net income | \$ | 1.59 | \$ | 2.63 |
| Add: Share-based employee compensation expense included in reported net income, net of related tax effect |  | 0.10 |  | 0.16 |
| Deduct: Total share-based employee compensation expense determined under the fair value for all awards, net of related tax effect |  | (0.12) |  | (0.24) |
| Pro-forma net income | \$ | 1.57 | \$ | 2.55 |
| Diluted earnings per share: |  |  |  |  |
| Reported net income | \$ | 1.51 | \$ | 2.50 |
| Add: Share-based employee compensation expense included in reported net income, net of related tax expense |  | 0.08 |  | 0.16 |
| Deduct: Total share-based employee compensation expense determined under the fair value method for all awards, net of related tax effect |  | (0.10) |  | (0.23) |
| Pro-forma net income | \$ | 1.49 | \$ | 2.43 |
| Weighted average shares basic |  | 5,360 |  | 5,359 |
| Weighted average shares assuming dilution |  | 5,635 |  | 5,622 |
| Recently Issued Accounting Pronouncements. In June 2006, the Financial Accounting Standards Board issued |  |  |  |  |
| Interpretation No. 48. Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109 (FIN 48). FIN 48 clarifies the accounting for uncertainty in income taxes by prescribing thresholds and attributes for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. |  |  |  |  |
| The interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, and disclosure. FIN 48 is effective for fiscal years beginning after December 15, 2006. The Company is currently evaluating the impact of adopting FIN 48 on its financial position and results of operations. |  |  |  |  |

Other. During the six months ended June 30, 2005, the Company recorded in selling, general and administrative expense a $\$ 1,100$ charge for the settlement of a finder $s$ fee claim asserted by a former shareholder of the Company. During the same period, the Company also recorded a $\$ 1,700$ gain on the settlement of a promissory note receivable related to the 2003 sale of its former Greenville Tube, LLC stainless tubing business.

## NOTE B Debt and Credit Arrangements

In connection with the Acquisition, the Company entered into a $\$ 240,000$ senior secured credit facility (the Senior Credit Facility ) and completed a $\$ 170,000$ offering of $9_{8} \%$ senior subordinated notes (the Subordinated Notes ). The Company repaid the then existing credit facility of the Reorganized Company and certain other debt on or before the Closing Date of the Acquisition. The Senior Credit Facility consists of a $\$ 180,000$ term loan facility (the Term Loan ) and a $\$ 60,000$ revolving credit facility (the Revolver ), of which $\$ 35,000$ may be used for letters of credit extending beyond one year from their date of issuance. The Term Loan and the Subordinated Notes were fully funded on

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## CHART INDUSTRIES, INC. AND SUBSIDIARIES <br> Notes to Condensed Consolidated Financial Statements June 30, 2006 <br> (Dollars and shares in thousands, except per share amounts) <br> NOTE B Debt and Credit Arrangements Continued

the Closing Date. The Term Loan matures on October 17, 2012 and the Revolver matures on October 17, 2010. As a result of three voluntary principal repayments totaling $\$ 35,000$ made in December 2005, and March and June 2006, the Term Loan does not require any principal payments prior to the maturity date. The interest rate under the Senior Credit Facility is, at the Company s option, the Alternative Base Rate (ABR) plus $1.0 \%$ or LIBOR plus $2.0 \%$ on the Term Loan and ABR plus $1.5 \%$ or LIBOR plus $2.5 \%$ on the Revolver. The applicable interest margin on the Revolver could decrease based upon the leverage ratio calculated at each fiscal quarter end. In addition, the Company is required to pay an annual administrative fee of $\$ 100$, a commitment fee of $0.5 \%$ on the unused Revolver balance, a letter of credit participation fee of $2.5 \%$ per annum on the letter of credit exposure and a letter of credit issuance fee of $0.25 \%$. The obligations under the Senior Credit Facility are secured by substantially all of the assets of the Company and its U.S. Subsidiaries and $65 \%$ of the capital stock of the Company s non-U.S. Subsidiaries.

The Subordinated Notes are due in 2015 with interest payable semi-annually on April $15^{\text {th }}$ and October $15^{\text {th }}$. Any of the Subordinated Notes may be redeemed solely at the Company s option beginning on October 15, 2010. The initial redemption price is $104.563 \%$ of the principal amount, plus accrued interest. Also, any of the notes may be redeemed solely at the Company s option at any time prior to October 15, 2010, plus accrued interest and a make-whole premium. In addition, before October 15, 2008, up to $35 \%$ of the Subordinated Notes may be redeemed solely at the Company s option at a price of $109.125 \%$ of the principal amount, plus accrued interest, using the proceeds from the sales of certain kinds of capital stock. The Subordinated Notes are general unsecured obligations of the Company and are subordinated in right of payment to all existing and future senior debt of the Company, including the Senior Credit Facility, pari passu in right of payment with all future senior subordinated indebtedness of the Company, senior in right of payment with any future indebtedness of the Company that expressly provides for its subordination to the Subordinated Notes, and unconditionally guaranteed jointly and severally by substantially all of the Company s U.S. Subsidiaries.

The Senior Credit Facility agreement and provisions of the indenture governing the Subordinated Notes contain a number of customary covenants, including but not limited to restrictions on the Company s ability to incur additional indebtedness, create liens or other encumbrances, sell assets, enter into sale and lease-back transactions, make certain payments, investments, loans, advances or guarantees, make acquisitions and engage in mergers or consolidations, pay dividends and distributions, and make capital expenditures. The Senior Credit Facility also includes covenants relating to leverage and interest coverage. As of June 30, 2006, there was $\$ 145,000$ outstanding under the Term Loan, $\$ 170,000$ outstanding under the Subordinated Notes and letters of credit and bank guarantees totaling $\$ 27,718$ supported by the Revolver.

The Senior Credit Facility was amended upon consummation of the initial public offering of the Company s common stock on July 31, 2006. The amendment primarily increased the size of the revolving credit facility by $\$ 55,000$ to $\$ 115,000$, and increased the amount available for letters of credit extending beyond one year from their issuance date to $\$ 55,000$ from $\$ 35,000$.

Chart Ferox, a.s. ( Ferox ), a majority-owned subsidiary of the Company, maintains secured revolving credit facilities with borrowing capacity, including overdraft protection, of up to $\$ 9,600$, of which $\$ 4,400$ is available only for letters of credit and bank guarantees. Under the revolving credit facilities, Ferox may make borrowings in Czech Korunas, Euros and U.S. dollars. Borrowings in Koruna are at PRIBOR, borrowings in Euros are at EUROBOR and borrowings in U.S. dollars are at LIBOR, each with a fixed margin of 0.6 percent. Ferox is not required to pay a commitment fee to the lenders under the revolving credit facilities in respect to the unutilized commitments thereunder. Ferox must pay letter of credit and guarantees fees equal to $0.75 \%$ on the face amount of each guarantee. Ferox s land and buildings and accounts receivable secure $\$ 4,600$ and $\$ 2,500$, respectively, of the revolving credit facilities. As of June 30, 2006, there were no outstanding borrowings under the Ferox revolving credit facilities. However, there were $\$ 2,008$ of bank guarantees supported by the Ferox revolving credit facilities.

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## CHART INDUSTRIES, INC. AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements June 30, 2006
(Dollars and shares in thousands, except per share amounts)
NOTE C Earnings per Share
The following table presents calculations of net income per share of common stock for the three and six months ended June 30, 2006 and 2005:


## NOTE D Comprehensive Income (Loss)

The components of accumulated other comprehensive income (loss) are as follows:

|  | $\begin{gathered} \text { June 30, } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { December } \\ \text { 31, } \\ 2005 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| Foreign currency translation adjustments | \$ 2,936 | \$ | (286) |
| Minimum pension liability adjustments, net of taxes | (262) |  | (262) |
|  | \$ 2,674 | \$ | (548) |

Comprehensive income for the three months ended June 30, 2006 and 2005 was $\$ 7,080$ and $\$ 6,474$, respectively. Comprehensive income for the six months period ended June 30, 2006 and 2005 was $\$ 14,576$ and $\$ 11,180$, respectively.
NOTE E Employee Separation and Plant Closure Costs

For the three and six months ended June 30, 2006, the Company recorded employee separation and plant closure costs of $\$ 69$ and $\$ 231$, respectively, primarily related to the closure of the Distribution and Storage segment s idle Plaistow, New Hampshire facility. For the three and six months ended June 30, 2005, the Company recorded employee separation and plant closure costs of $\$ 201$ and $\$ 805$, respectively, related to the closure of the BioMedical in Burnsville, Minnesota and relocation of the manufacturing operation to Canton, Georgia, closure of the Distribution and Storage segment s idle facility in Plaistow, New Hampshire, and general headcount reductions throughout the Company. For the three and six months ended June 30, 2005, the Company also recorded non-cash inventory valuation charges of $\$ 103$ and $\$ 202$, respectively, included in cost of sales, for the write-off of inventory at the BioMedical facility in Burnsville, Minnesota.

The following table summarizes the Company s employee separation and plant closure costs activity for the three and six months periods June 30, 2006 and 2005.

|  | Successor Company <br>  <br> Chemicals |  |  |  |  | Three Months Ended June 30, 2006 <br> Distribution <br> \& Storage |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | BioMedical | Corporate |  |  |  |  |$\quad$ Total

## CHART INDUSTRIES, INC. AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements June 30, 2006
(Dollars and shares in thousands, except per share amounts)
NOTE E Employee Separation and Plant Closure Costs Continued


| One-time employee termination costs | \$ | \$ | 33 | \$ |  | \$ 40 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other associated costs | 78 |  | 300 | 512 | (125) | 765 |
| Employee separation and plant closure costs | 78 |  | 333 | 512 | (118) | 805 |
| Inventory valuation in cost of sales |  |  |  | 202 |  | 202 |
| Reserve usage | $\begin{gathered} 78 \\ (78) \end{gathered}$ |  | $\begin{gathered} 333 \\ (369) \end{gathered}$ | $714$ (946) | $\begin{aligned} & (118) \\ & (272) \end{aligned}$ | $1,007$ |
| Change in reserve |  |  | (36) | (232) | (390) | (658) |
| Reserves as of January 1, 2005 | 1,557 |  | 341 | 372 | 493 | 2,763 |
| Reserves as of June 30, 2005 | \$ 1,557 | \$ | 305 | \$ 140 | \$ 103 | \$ 2,105 |

The employee separation and plant closure costs reserve of \$1,884 at June 30, 2006 was for one-time employee termination costs. The employee separation and plant closure costs reserve of \$2,105 at June 30, 2005 consisted of $\$ 135$ for contract termination and facility-related closure costs and $\$ 1,970$ for one-time termination and other associated costs.

## NOTE F Acquisitions

On May 26, 2006, the Company acquired the common stock of Cooler Service Company, Inc. ( CSC ) based in Tulsa, Oklahoma. The consideration paid was $\$ 15,858$, net of cash acquired, including transaction costs. The acquisition was funded with cash on hand. The estimated fair value of the net assets acquired and goodwill at the date of acquisition was $\$ 8,031$ and $\$ 8,586$, respectively. The purchase price allocation is preliminary, and subject to adjustment following the completion of the tangible and intangible asset valuations. CSC designs and manufactures air cooled heat exchangers for multiple markets, including hydrocarbon, petrochemical and industrial gas processing. CSC has been included in the Company s Energy and Chemical reportable segment and contributed $\$ 1,900$ of revenue to the second quarter operating results.

On May 16, 2005, the Company acquired $100 \%$ of the equity interest in Changzhou CEM Cryo Equipment Co., Ltd. (CEM), a foreign owned enterprise established under the laws of the People s Republic of China. The purchase price was $\$ 13,644$, including cash of $\$ 12,198$ and a promissory note of $\$ 1,466$ payable to the seller. The acquisition was funded with debt borrowed under the revolving credit line portion of the 2003 Credit Facility and cash on hand. The estimated fair

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## CHART INDUSTRIES, INC. AND SUBSIDIARIES <br> Notes to Condensed Consolidated Financial Statements June 30, 2006 <br> (Dollars and shares in thousands, except per share amounts)

value of the net assets acquired and goodwill at the date of acquisition was $\$ 8,894$ and $\$ 4,770$, respectively. CEM has been included in the Company s Distribution and Storage reportable segment.

## NOTE G Assets Held for Sale

The Company continues to pursue the sale of the idle building and a parcel of land at its Plaistow, New Hampshire facility. In the second quarter of 2006, the Company entered into an agreement to sell the building and parcel of land on which it is situated. This sale is expected to close in the second half of 2006. The Plaistow facility is classified as assets held for sale on the Company s unaudited condensed consolidated balance sheet as of June 30, 2006 and the audited consolidated balance sheet as of December 31, 2005 based on the estimated value of $\$ 3,084$.

## NOTE H Employee Benefit Plans

The Company has four defined benefit pension plans covering certain U.S. hourly and salary employees. All of these plans were frozen as of February 28, 2006. The defined benefit plans provide benefits based primarily on the participants years of service and compensation.

The following table sets forth the components of net periodic pension cost for the three and six months ended June 30, 2006 and 2005:


## NOTE I Reporting Segments

The structure of the Company s internal organization is divided into the following three reportable segments: Energy and Chemicals ( E\&C ), Distribution and Storage ( D\&S ) and BioMedical. The Company s reportable segments are business units that offer different products and are each managed separately because they manufacture and distribute distinct products with different production processes and sales and marketing approaches. The E\&C segment sells heat exchangers, cold boxes and liquefied natural gas vacuum-insulated pipe used by major natural gas, petrochemical processing and industrial gas companies in the production of their products. The D\&S segment sells cryogenic bulk storage systems, cryogenic packaged gas systems, cryogenic systems and components, beverage liquid $\mathrm{CO}_{2}$ systems and cryogenic services to various companies for the storage and transportation of both industrial and natural gases. The BioMedical segment sells medical respiratory products, biological storage systems, and magnetic resonance imaging cryostat components. Due to the nature of the products that each segment sells, there are no intersegment sales. Corporate headquarters includes operating expenses for executive management, accounting, tax, treasury, human resources, information technology, legal, risk management and stock-based compensation expenses that are not allocated to the reporting segments.

The Company evaluates performance and allocates resources based on operating income or loss before gain on sale of assets, net interest expense, financing costs amortization expense, derivative contracts valuation expense, foreign currency loss, income taxes and minority interest. The accounting policies of the reportable segments are the same as
those described in the summary of significant accounting policies.
Information for the Company s three reportable segments and its corporate headquarters is presented below:

|  | Energy and Chemicals | Successor Company <br> Three Months Ended June 30, 2006 <br> Distribution and |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| Sales | \$42,490 | \$66,512 | \$20,365 | \$ | \$129,367 |
| Operating income (loss) | 1,109 | 14,270 | 4,777 | $(5,333)$ | 14,823 |
| 13 |  |  |  |  |  |

# CHART INDUSTRIES, INC. AND SUBSIDIARIES <br> Notes to Condensed Consolidated Financial Statements June 30, 2006 (Dollars and shares in thousands, except per share amounts) 

NOTE I Reporting Segments Continued

|  | Energy and Chemicals | Reorganized Company <br> Three Months Ended June 30, 2005 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Distribution and Storage | BioMedical | Corporate | Total |
| Sales | \$25,066 | \$55,314 | \$ 19,341 | \$ | \$99,721 |
| Operating income (loss) | 4,484 | 11,580 | 3,494 | $(4,349)$ | 15,209 |
|  | Successor Company <br> Six Months Ended June 30, 2006 |  |  |  |  |
|  | Energy and | Distribution | BioMedical | Corporate | Total |
|  | Chemicals | and Storage |  |  |  |
| Sales | \$83,664 | \$ 126,830 | \$39,713 | \$ | \$250,207 |
| Operating income (loss) | 7,043 | 25,347 | 8,491 | $(10,271)$ | 30,610 |


|  | Reorganized Company <br> Six Months Ended June 30, 2005 |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | ---: |
|  | Energy <br> and <br> Chemicals | Sistribution <br> and <br> Storage | BioMedical | Corporate | Total |
| Sales | $\$ 48,729$ | $\$ 99,979$ | $\$ 36,183$ | $\$$ | $\$ 184,891$ |
| Operating income (loss) | 8,061 | 19,944 | 5,609 | $(8,772)$ | 24,842 |

## Note J Subsequent Event

In July 2006, the Company, upon approval of its stockholders and Board of Directors, increased the number of shares of common stock authorized to 150,000 from 9,500. On July 31, 2006, the Company completed its initial public offering of 12,500 shares of common stock for net proceeds of approximately $\$ 175,313$. The Company used $\$ 25,000$ of the net proceeds to repay a portion of the term loan under its Senior Credit Facility. The remaining $\$ 150,313$ of net proceeds was used to pay a dividend to the stockholders existing immediately prior to the offering, consisting of affiliates of First Reserve and certain members of management. The Company expects to issue an additional 1,875 shares in the third quarter of 2006 related to the over-allotment option held by the underwriters of its initial public offering, whether or not the over-allotment option is exercised. As of the closing of the offering, the Company was no longer a majority owned subsidiary of First Reserve.

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## Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations. Overview

Chart Industries, Inc. (the Company, Chart, or we ) is a leading independent global manufacturer of highly engineered equipment used in the production, storage and end-use of hydrocarbon and industrial gases. We supply engineered equipment used throughout the liquid supply chain globally. The largest portion of end-use applications for our products is energy-related. We are a leading manufacturer of standard and engineered equipment primarily used for low temperature and cryogenic applications. We have developed an expertise in cryogenic systems and equipment, which operate at low temperatures sometimes approaching absolute zero ( 0 kelvin; $-273^{\circ}$ Centigrade; $459^{\circ}$ Fahrenheit). The majority of our products, including vacuum-insulated containment vessels, heat exchangers, cold boxes and other cryogenic components are used throughout the liquid gas supply chain for the purification, liquefaction, distribution, storage and use of hydrocarbon and industrial gases.

For the six months ended June 30, 2006, we experienced growth in our sales and operating income compared to the six months ended June 30, 2005, primarily due to growth in the global hydrocarbon processing and industrial gas markets served by our $E \& C$ and $D \& S$ segments and growth and penetration of the biological storage markets and international medical respiratory therapy served by our BioMedical segment. Sales for the six months ended June 30, 2006 were $\$ 250.2$ million compared to sales of $\$ 184.9$ million for the six months ended June 30, 2005, reflecting an increase of $\$ 65.3$ million, or $35.3 \%$. Our gross profit for the first half of 2006 was $\$ 73.1$ million, or $29.2 \%$ of sales, as compared to $\$ 54.3$ million, or $29.4 \%$ of sales, for the same period in 2005. In addition, our operating income for the first half of 2006 was $\$ 30.6$ compared to $\$ 24.8$ for the same period in 2005. Increased sales volume in all three of our operating segments, manufacturing productivity improvements in our D\&S and Biomedical segments, sales mix shift to higher margin products and product price increases in our D\&S segment, were contributing factors to the growth in our gross profit and related margin in the first six months of 2006.

As a result of the continued growth in many of the markets we serve, our present and anticipated customer order trends, our backlog level of $\$ 276.9$ million as of June 30,2006 , and our focus on energy-related industries, we presently expect to experience continued sales and operating income growth for the remaining six months of 2006 as compared to the same period in 2005. We also believe that our cash flow from operations, available cash and available borrowings under the senior secured credit facility should be adequate to meet our working capital, capital expenditure, debt service and other funding requirements for the remaining six months of 2006.

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## Results of Operations for the Three Months Ended June 30, 2006 and 2005

The following table sets forth sales, gross profit, gross profit margin and operating income or loss for our three operating segments for the three and six months ended June 30, 2006 and 2005:

|  | Successor Company |  |  | Reorganized Company Three |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three <br> Months <br> Ended | Six Months Ended |  | Months | Six Months Ended |  |
|  |  |  |  | Ended June |  |  |
|  | $\begin{gathered} \text { June 30, } \\ 2006 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2006 \end{gathered}$ | $\begin{gathered} 30 \\ 2005 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2005 \end{gathered}$ |
| Sales |  |  |  |  |  |  |
| E\&C | \$ 42,490 | \$ | 83,664 | \$ 25,066 | \$ | 48,729 |
| D\&S | 66,512 |  | 126,830 | 55,314 |  | 99,979 |
| Biomedical | 20,365 |  | 39,713 | 19,341 |  | 36,183 |
| Total | \$ 129,367 | \$ | 250,207 | \$99,721 | \$ | 184,891 |
| Gross Profit |  |  |  |  |  |  |
| E\&C | \$ 6,213 | \$ | 17,862 | \$ 7,010 | \$ | 13,006 |
| D\&S | 22,156 |  | 40,978 | 16,478 |  | 30,049 |
| Biomedical | 7,744 |  | 14,260 | 6,184 |  | 11,255 |
| Total | \$ 36,113 | \$ | 73,100 | \$ 29,672 | \$ | 54,310 |
| Gross Profit Margin |  |  |  |  |  |  |
| E\&C | 14.6\% |  | 21.3\% | 28.0\% |  | 26.7\% |
| D\&S | 33.3\% |  | 32.3\% | 29.8\% |  | 30.1\% |
| Biomedical | 38.0\% |  | 35.9\% | 32.0\% |  | 31.1\% |
| Total | 27.9\% |  | 29.2\% | 29.8\% |  | 29.4\% |
| Operating Income (Loss) |  |  |  |  |  |  |
| E\&C | 1,109 |  | 7,043 | 4,484 |  | 8,061 |
| D\&S | 14,270 |  | 25,347 | 11,580 |  | 19,944 |
| Biomedical | 4,777 |  | 8,491 | 3,494 |  | 5,609 |
| Corporate | $(5,333)$ |  | $(10,271)$ | $(4,349)$ |  | $(8,772)$ |
| Total | 14,823 |  | 30,610 | 15,209 |  | 24,842 |

## Sales

Sales for the three months ended June 30, 2006 were $\$ 129.4$ million compared to $\$ 99.7$ million for the three months ended June 30, 2005, reflecting an increase of $\$ 29.7$ million, or $29.8 \%$. E\&C segment sales were $\$ 42.5$ million for the three months ended June 30, 2006 compared with sales of $\$ 25.1$ million for three months ended June 30, 2005, which reflected an increase of $\$ 17.4$ million or $69.3 \%$. This increase in sales resulted primarily from higher volume, particularly larger projects in both heat exchangers and process systems, which were driven by continued growth in the liquid natural gas ( LNG ) and natural gas segments of the hydrocarbon processing market and includes $\$ 1.9$ million of sales from Cooler Service Company, Inc. ( CSC ), which was acquired in the second quarter of 2006. D\&S segment sales increased $\$ 11.2$ million, or $20.2 \%$, to $\$ 66.5$ million for the three months ended June 30, 2006 from $\$ 55.3$ million for the three months ended June 30, 2005. Sales of bulk storage systems and packaged gas systems increased $\$ 9.9$ million and $\$ 1.3$ million, respectively, for the three months ended June 30, 2006 compared to the same period in

2005 primarily due to higher volume as a result of continued growth in the global industrial gas market, and to a lesser extent as a result of price increases. Another contributing factor to the increased D\&S sales in the second quarter of 2006 compared with the same period in 2005 was favorable foreign currency translation of approximately $\$ 2.5$ million as a result of the weakened U.S. dollar compared to the Euro and Czech Koruna. BioMedical segment sales for the three months ended June 30, 2006 were $\$ 20.4$ million compared to $\$ 19.3$ million for the same period in 2005, which reflected an increase of $\$ 1.1$ million or $5.7 \%$. Biological storage system sales increased $\$ 1.7$ million, due to higher demand in the domestic and international markets. MRI and other products sales increased $\$ 0.9$ million on higher volume. Medical respiratory product sales decreased $\$ 1.6$ million primarily due to a decline in sales in the U.S. resulting from U.S. government reimbursement reductions for liquid oxygen therapy systems announced in late 2005.

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## Gross Profit and Margin

Gross profit for the three months ended June 30, 2006 was $\$ 36.1$ million, or $27.9 \%$ of sales, versus $\$ 29.7$ million, or $29.8 \%$ of sales, for the three months ended June 30, 2005 and reflected an increase of $\$ 6.4$ million. E\&C segment gross profit and margin decreased $\$ 0.8$ million, and 13.4 percentage points, respectively, primarily due to lower margins on some process system projects that incurred higher than anticipated project execution and field installation costs. Two of these projects are long-term, on-site construction projects. Gross profit for the D\&S segment increased $\$ 5.7$ million, or 3.5 percentage points, in the 2006 period compared to the 2005 period primarily due to higher sales volume, manufacturing productivity improvements, sales mix shifts to higher margin products, and to a lesser extent the timing of product price increases in both bulk storage and packaged gas systems to absorb increases in raw material costs. BioMedical gross profit increased $\$ 1.5$ million, or 6.0 percentage points, in the 2006 period compared to the 2005 period primarily due to higher sales volume and improved manufacturing productivity, including the medical respiratory product line. In 2005, we incurred higher manufacturing costs as a result of transitioning this product line s manufacturing from our closed Burnsville, Minnesota facility to our Canton, Georgia facility.

## Selling, General and Administrative Expenses ( SG\&A )

SG\&A expenses for the three months ended June 30, 2006 were $\$ 21.2$ million, or $16.4 \%$ of sales, versus $\$ 14.5$ million, or $14.5 \%$ of sales, for the three months ended June 30, 2005. This increase in SG\&A expenses in 2006 includes $\$ 2.8$ million, or $2.1 \%$ of sales, of higher amortization expense for finite-lived intangible assets that were recorded at fair value under purchase accounting at October 17, 2005 as a result of the Acquisition, which is discussed by operating segment below. SG\&A expenses for the E\&C segment were $\$ 5.1$ million for the three months ended June 30, 2006 compared to $\$ 2.6$ million for the three months ended June 30, 2005, an increase of $\$ 2.5$ million. The increase for the $\mathrm{E} \& \mathrm{C}$ segment was primarily the result of higher employee-related and infrastructure expenses to support business growth, higher amortization expense of $\$ 1.3$ million and $\$ 0.6$ million of expenses incurred related to storm damage at an E\&C segment project site. D\&S segment SG\&A expenses for the three months ended June 30, 2006 were $\$ 7.9$ million compared to $\$ 4.6$ million for the three months ended June 30, 2005, an increase of $\$ 3.3$ million. This increase was primarily attributable to higher amortization expense of $\$ 1.5$ million and higher employee-related expenses to support business growth. SG\&A expenses for the BioMedical segment were $\$ 3.0$ million for the three months ended June 30, 2006, an increase of $\$ 0.4$ million compared to the three months ended June 30, 2005. Corporate SG\&A expenses for the three months ended June 30, 2006 were $\$ 5.3$ million compared to $\$ 4.5$ million for the three months ended June 30 , 2005. This increase of $\$ 0.8$ million is primarily attributable to higher employee-related and infrastructure expenses to support business growth.

## Employee Separation and Plant Closure Costs

For the three months ended June 30, 2006 and 2005, employee separation and plant closure costs were $\$ 0.1$ million and $\$ 0.2$ million, respectively. The costs for the 2006 period were related to the idle Plaistow, New Hampshire facility that is being held for sale, while the costs for the 2005 period were for both the closure of the Burnsville, Minnesota and Plaistow, New Hampshire facilities. The closure of the Burnsville, Minnesota facility was completed in 2005.

## Operating Income

As a result of the foregoing, operating income for the three months ended June 30, 2006 was $\$ 14.8$ million, or $11.5 \%$ of sales, a decrease of $\$ 0.4$ million compared to operating income of $\$ 15.2$ million, or $15.2 \%$ of sales, for the same period in 2005.

## Net Interest Expense

Net interest expense for the three months ended June 30, 2006 and 2005 was $\$ 6.6$ million and $\$ 1.6$ million, respectively. This increase in interest expense of $\$ 5.0$ million for the three months ended June 30, 2006 compared to the same period in 2005 was primarily attributable to increased long-term debt outstanding as a result of our entering into the new senior secured credit facility and issuing the senior subordinated notes on October 17, 2005 in conjunction with the Acquisition.

## Other Expense and Income

For the three months ended June 30, 2006, financing costs amortization expense was $\$ 0.4$ million, an increase of $\$ 0.4$ million compared to the same period in 2005. This increase in amortization expense was attributable to deferred loan costs incurred for the senior secured credit facility and senior subordinated notes entered into on October 17,

2005 as a result of the Acquisition.

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## Income Tax Expense

Income tax expense of $\$ 2.5$ million and $\$ 4.9$ million for the three months ended June 30, 2006 and 2005, respectively, represents taxes on both domestic and foreign earnings at an effective income tax rate of $31.9 \%$ and $36.3 \%$, respectively. The decrease in the effective tax rate for the 2006 period as compared to the same period in 2005 is primarily attributable to lower statutory tax rates in certain foreign countries and a higher expected mix of foreign earnings.

## Net Income

As a result of the foregoing, reported net income for the three months ended June 30, 2006 and 2005 was $\$ 5.3$ million and $\$ 8.6$ million, respectively.

## Results of Operations for the Six Months Ended June 30, 2006 and 2005

## Sales

Sales for the six months ended June 30, 2005 were $\$ 250.2$ million compared to $\$ 184.9$ million for the six months ended June 30,2005 , reflecting an increase of $\$ 65.3$ million, or $35.3 \%$. E\&C segment sales were $\$ 83.7$ million for the six months ended June 30, 2006 compared with sales of $\$ 48.7$ million for the same period in 2005, which represented a $\$ 35.0$ million increase, or $71.7 \%$. This increase in sales resulted primarily from higher volume, particularly from larger projects, in both heat exchangers and process systems, which were driven by continued growth in the LNG and natural gas segments of the hydrocarbon processing market and includes $\$ 1.9$ million of sales from CSC, which was acquired in the second quarter of 2006. D\&S segment sales increased $\$ 26.8$ million or $26.8 \%$ to $\$ 126.8$ million for the six months ended June 30, 2006 from $\$ 100.0$ million for the six months ended June 30, 2005. Bulk storage and packaged gas systems sales increased $\$ 22.8$ million and $\$ 4.0$ million, respectively, for the six months ended June 30, 2006 compared to the same period in 2005. These increases were driven primarily by increased volume due to continued growth in the global industrial gas market and to a lesser extent higher product pricing. BioMedical segment sales increased $\$ 3.5$ million, or $9.8 \%$ to $\$ 39.7$ million for the six months ended June 30, 2006 compared to $\$ 36.2$ million for the six months ended June 30, 2005. Biological storage systems sales increased $\$ 3.0$ million as a result of higher volume in the U.S. and international markets. MRI and other product sales increased $\$ 1.5$ million due to higher volume. Medical respiratory product sales decreased $\$ 1.0$ million primarily a result of a decrease in the U.S. market due to U.S. government reimbursement reductions for liquid oxygen therapy systems announced in late 2005.

## Gross Profit and Margin

Gross profit for the six months ended June 30, 2006 was $\$ 73.1$ million, or $29.2 \%$ of sales versus $\$ 54.3$ million, or $29.4 \%$ of sales, for the six months ended June 30, 2005 and reflected an increase of $\$ 18.8$ million. E\&C segment gross profit increased $\$ 4.9$ million in the 2006 period compared to the 2005 period primarily due to increased sales volume, in particular larger projects in both heat exchangers and process systems. The E\&C segment gross profit margin decreased 5.4 percentage points in 2006 primarily due to lower margins on some process systems projects that incurred higher than anticipated project execution and field installation costs. Gross profit for the D\&S segment increased $\$ 10.9$ million, or 2.2 percentage points, in the 2006 period compared to the 2005 period primarily due to higher sales volume, manufacturing productivity improvements, sales mix shifts to higher margin products, and to a lesser extent the timing of product price increases to absorb higher raw material costs in bulk storage and packaged gas systems. BioMedical gross profit increased $\$ 3.0$ million, or 4.8 percentage points, in the 2006 period compared to the 2005 period primarily due to higher sales volume and improved manufacturing productivity, including the medical respiratory product line. In 2005, we incurred higher manufacturing costs as a result of transitioning this product line s manufacturing from our closed Burnsville, Minnesota facility to our Canton, Georgia facility.

## SG\&A

SG\&A expenses for the six months ended June 30, 2006 were $\$ 42.3$ million, or $16.9 \%$ of sales, versus $\$ 29.5$ million, or $15.6 \%$ of sales, for the six months ended June 30, 2005. This increase in SG\&A expenses in 2006 includes $\$ 5.7$ million, or $2.2 \%$ of sales, of higher amortization expense for finite-lived intangible assets that were recorded at fair value under purchase accounting at October 17, 2005 as a result of the Acquisition, which is discussed by operating segment below. SG\&A expenses for the E\&C segment were $\$ 10.8$ million for the six months ended June 30, 2006 compared to $\$ 5.0$ million for the six months ended June 30, 2005, an increase of $\$ 5.8$ million. The increase for the $\mathrm{E} \& \mathrm{C}$ segment was primarily the result of higher employee-related and infrastructure expenses to
support business growth, higher amortization expense of $\$ 2.6$ million, $\$ 0.6$ million of expenses incurred related to storm damage at one of the E\&C segment project sites

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and $\$ 0.2$ million of expenses incurred related to the damage caused by Hurricane Rita at our New Iberia, Louisiana facilities. D\&S segment SG\&A expenses for the six months ended June 30, 2006 were $\$ 15.6$ million compared to $\$ 10.0$ million for the six months ended June 30,2005 , an increase of $\$ 5.6$ million. This increase was primarily attributable to higher amortization expense of $\$ 3.0$ million and higher employee-related expenses to support business growth. SG\&A expenses for the BioMedical segment were $\$ 5.8$ million for the six months ended June 30, 2006, an increase of $\$ 0.2$ million compared to the six months ended June 30, 2005. Corporate SG\&A expenses for the six months ended June 30, 2006 were $\$ 10.3$ million compared to $\$ 8.8$ million for the six months ended June 30, 2005. This increase of $\$ 1.5$ million is primarily attributable to higher employee-related and infrastructure expenses to support business growth.

## Employee Separation and Plant Closure Costs

For the six months ended June 30, 2006 and 2005, employee separation and plant closure costs were $\$ 0.2$ million and $\$ 0.8$ million, respectively. The costs for the 2006 period were related to the idle Plaistow, New Hampshire facility which is being held for sale, while the costs for the 2005 period were for both the closure of the Burnsville, Minnesota and Plaistow, New Hampshire facilities. The closure of the Burnsville, Minnesota facility was completed in 2005.

## Operating Income

As a result of the foregoing, operating income for the six months ended June 30, 2006 was $\$ 30.6$ million, or $12.2 \%$ of sales, an increase of $\$ 5.8$ million compared to operating income of $\$ 24.8$ million, or $13.4 \%$ of sales, for the same period in 2005.

## Net Interest Expense

Net interest expense for the six months ended June 30, 2006 and 2005 was $\$ 13.1$ million and $\$ 2.6$ million, respectively. This increase in interest expense of $\$ 10.5$ million for the six months ended June 30, 2006 compared to the same period in 2005 was primarily attributable to increased long-term debt outstanding as a result of our entering into the new senior secured credit facility and issuing the senior subordinated notes on October 17, 2005 in conjunction with the Acquisition.

## Other Expenses and Income

For the six months ended June 30, 2006, financing costs amortization expense was $\$ 0.7$ million, an increase of $\$ 0.7$ million compared to the same period in 2005. This increase in amortization expense was attributable to deferred loan costs incurred for the senior secured credit facility and senior subordinated notes entered into on October 17, 2005 as a result of the Acquisition.

## Income Tax Expense

Income tax expense of $\$ 5.5$ million and $\$ 7.9$ million for the six months ended June 30, 2006 and 2005, respectively, represents taxes on both domestic and foreign earnings at an estimated annual effective income tax rate of $32.5 \%$ and $36.0 \%$, respectively. The decrease in the effective tax rate for the 2006 period as compared to the same period in 2005 is primarily attributable to lower statutory tax rates in certain foreign countries and a higher expected mix of foreign earnings.

## Net Income

As a result of the foregoing, reported net income for the six months ended June 30, 2006 and 2005 was $\$ 11.4$ million and $\$ 14.1$ million, respectively.

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## Liquidity and Capital Resources

## Debt Instruments and Related Covenants:

As of June 30, 2006, we had $\$ 145.0$ million outstanding under the term loan portion of the senior secured credit facility, $\$ 170.0$ million outstanding under the senior subordinated notes and $\$ 27.7$ million of letters of credit and bank guarantees supported by the revolving portion of the senior secured credit facility. In addition, the senior secured credit facility consisted of a $\$ 180.0$ million term loan credit facility and effective upon the closing of the initial public offering on July 31, 2006, a $\$ 115.0$ million revolving credit facility, of which the entire $\$ 115.0$ million may be used for the issuance of letters of credit, $\$ 55.0$ million of which may be letters of credit extending more than one year from their date of issuance.

## Sources and Use of Cash:

Cash provided by operations for the six months ended June 30, 2006 was $\$ 18.6$ million compared with cash used in operations of $\$ 1.0$ million for the six months ended June 30, 2005. The increase in cash provided by operations in the 2006 period compared to the 2005 period was primarily attributable to increased net income before changes in operating assets and liabilities and improved working capital management. In the 2005 period, our E\&C segment s working capital was negatively impacted by the timing of billings and payment terms under certain contracts entered into in 2004.

Cash used in investing activities for the six months ended June 30, 2006 was $\$ 23.4$ million compared to $\$ 14.8$ million for the six months ended June 30, 2005. In 2006, we used cash of $\$ 15.9$ million, net of cash acquired, to purchase CSC and for the same period in 2005, $\$ 12.0$ million to acquire CEM. Capital expenditures for the six months ended June 30, 2006 were $\$ 7.4$ million compared with $\$ 4.6$ million for the six months ended June 30, 2004.

For the six months ended June 30, 2006 and 2005, cash provided by financing activities was $\$ 6.9$ million and $\$ 11.3$ million, respectively. In May 2006, we received $\$ 37,103$ and $\$ 2,134$ in cash proceeds, respectively, from the exercise of warrants for $2,651,012$ shares and Rollover Options for 609,851 shares of common stock. In the 2006 period, we made $\$ 30.0$ million in voluntary principal prepayments under the term loan portion of our senior secured credit facility, $\$ 0.8$ million of payments under the Ferox revolving credit facilities and a $\$ 1.5$ million payment on the seller note related to the CEM acquisition. In the 2005 period, we made $\$ 1.3$ million of scheduled principal payments under the term loan portion of the 2003 Credit Facility and borrowed $\$ 12.0$ million under the revolving credit portion of the 2003 Credit Facility to purchase CEM.

## Cash Requirements:

The Company does not anticipate any unusual cash requirements for working capital needs for the remaining six months of 2006. We estimate that we will use more cash during 2006 then we have used in recent years for capital expenditures. A significant portion of the capital expenditures will be used for facility expansions and related equipment to increase capacity in the E\&C and D\&S segments. Management believes that these expansions are necessary to support our current backlog levels and our expected growth in business due to increased demand in the industrial gas and hydrocarbon gas markets.

For the remaining six months of 2006, cash requirements for debt service are forecasted to be approximately $\$ 14.0$ million for scheduled interest payments under our senior secured credit facility and the senior subordinated notes. We are not required to make any scheduled principal payments during the remaining six months of 2006 under the term loan portion of the senior secured credit facility due to the voluntary principal payments the have been made to date. For the remaining six months of 2006, we expect to use approximately $\$ 7.0$ million of cash for both U.S. and foreign income taxes and contribute approximately $\$ 0.8$ million of cash to our four defined benefit pension plans to meet ERISA minimum funding requirements.

On July 31, 2006, we completed our initial public offering ( IPO ) of 12,500,000 shares of our common stock for net proceeds of approximately $\$ 175.3$ million. We used $\$ 25.0$ million of the net proceeds to repay a portion of the term loan under our senior secured credit facility. As a result of this payment, the outstanding balance is $\$ 120.0$ million on the term loan. The remaining $\$ 150.3$ million of net proceeds was used to pay a dividend to our stockholders existing immediately prior to the offering, consisting of affiliates of First Reserve and certain members of management. The Company expects to issue an additional $1,875,000$ shares in the third quarter of 2006 related to the over-allotment option held by the underwriters of its IPO, whether or not the option is exercised.

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## Orders and Backlog

We consider orders to be those for which we have received a firm signed purchase order or other written contractual commitment from the customer. Backlog is comprised of the portion of firm signed purchase orders or other written contractual commitments received from customers that the Company has not recognized as revenue under the percentage of completion method or based upon shipment. Backlog can be significantly affected by the timing of orders for large projects, particularly in the E\&C segment, and it is not necessarily indicative of future backlog levels or the rate at which backlog will be recognized as sales. Backlog as of June 30, 2006 was $\$ 276.9$ million, which includes $\$ 18.6$ million of acquired backlog of air-cooled heat exchangers from the CSC acquisition.

The following table sets forth orders by segment for the three months ended June 30 and March 31, 2006 and backlog by segment as of June 30, 2006 and March 31, 2006:

|  | Three Months Ended <br> March 31, |  |
| :--- | ---: | ---: |
|  | June 30, <br> Mon | $\mathbf{2 0 0 6}$ |

E\&C orders for the three months ended June 30, 2006 totaled $\$ 54.0$ million, compared with $\$ 30.8$ million for the three months ended March 31, 2006. E\&C backlog totaled $\$ 168.2$ million at June 30, 2006, compared with $\$ 137.3$ million of backlog at March 31, 2006. This increase in orders of $\$ 23.2$ million is primarily due to the receipt of two process systems orders for $\$ 13.0$ and $\$ 9.0$ million and $\$ 2.5$ million in orders of air-cooled heat exchangers during the three months ended June 30, 2006.

D\&S orders for the three months ended June 30, 2006 totaled $\$ 75.1$ million compared with $\$ 76.0$ million for the three months ended March 31, 2006. D\&S backlog totaled $\$ 103.1$ million at June 30, 2006 compared with $\$ 94.6$ million of backlog at March 31, 2006. Orders for bulk storage and packaged gas systems decreased slightly during the three months ended June 30, 2006 compared with the three months ended March 31, 2006, but remained strong due to continued growth in the global industrial gas market.

BioMedical orders for the three months ended June 30, 2006 totaled $\$ 21.0$ million compared with $\$ 18.2$ million for the three months ended March 31, 2006. BioMedical backlog totaled $\$ 5.5$ million at June 30, 2006 compared with $\$ 5.1$ million of backlog at March 31, 2006. Orders for medical respiratory products have been positively impacted by growth in the international markets and our continued penetration of these markets. Biological storage system orders were primarily driven by growth and further penetration in both U.S. and international markets. Orders for MRI components and other products increased $\$ 0.8$ million for the three months ended June 30, 2006.

## Application of Critical Accounting Policies

The Company s unaudited condensed consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles. As such, some accounting policies have a significant impact on amounts reported in these unaudited condensed consolidated financial statements. A summary of those significant accounting
policies can be found in the Company s Registration Statement on Form S-1, filed on July 20, 2006, in Note A of the Notes to the Consolidated Financial Statements for the fiscal year ended December 31, 2005. In particular, judgment is used in areas such as revenue recognition for long-term contracts, determining the allowance for doubtful accounts and inventory valuation reserves, goodwill and indefinite lived intangibles, environmental remediation obligations, product warranty costs, debt covenants, pensions and deferred tax assets. There have been no significant changes in accounting policies since December 31, 2005.

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## Forward-Looking Statements

The Company is making this statement in order to satisfy the safe harbor provisions contained in the Private Securities Litigation Reform Act of 1995. This Quarterly Report on Form 10-Q includes forward-looking statements These forward-looking statements include statements relating to our business. In some cases, forward-looking statements may be identified by terminology such as may, will, should, expects, anticipates, believes, proje forecasts, continue, or the negative of such terms or comparable terminology. Forward-looking statements contained herein (including future cash contractual obligations) or in other statements made by us are made based on management s expectations and beliefs concerning future events impacting us and are subject to uncertainties and factors relating to our operations and business environment, all of which are difficult to predict and many of which are beyond our control, that could cause our actual results to differ materially from those matters expressed or implied by forward-looking statements. We believe that the following factors, among others, could affect our future performance and the liquidity and value of our securities and cause our actual results to differ materially from those expressed or implied by forward-looking statements made by us or on our behalf:

The cyclicality of the markets which we serve;
the loss of, or a significant reduction in purchases by, our largest customers;
competition in our markets;
our compliance obligations with the Sarbanes-Oxley Act of 2002
general economic, political, business and market risks associated with our non-U.S. operations;
our ability to successfully manage our growth;
the loss of key employees;
the pricing and availability of raw materials and our ability to manage our fixed-price contract exposure;
our ability to successfully acquire or integrate companies that provide complementary products or technologies;
our ability to continue our technical innovation in our product lines;
the impairment of our goodwill and other indefinite-lived intangible assets;
the costs of compliance with environmental, health and safety laws and responding to potential liabilities under these laws;
the insolvency of our formerly consolidated subsidiary, Chart Heat Exchangers Limited, or CHEL, and CHEL s administration proceedings in the United kingdom, including claims that may be asserted against us with respect to CHEL s obligations;
litigation and disputes involving us, including the extent of product liability, warranty, pension and severance claims asserted against us;
labor costs and disputes;
our relations with our employees;
our funding requirements in connection with our defined benefit pension plans;
fluctuations in foreign currency exchange and interest rates;
disruptions in our operations due to hurricanes;
our ability to protect our intellectual property and know-how;
regulations governing the export of our products;

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risks associated with our substantial indebtedness, leverage, debt service and liquidity; and
other factors described in our definitive prospectus filed on July 27, 2006 pursuant to Rule 424 of the Securities Act of 1933.
There may be other factors that may cause our actual results to differ materially from the forward-looking statements.

All forward-looking statements attributable to us or persons acting on our behalf apply only as of the date of this Quarterly Report and are expressly qualified in their entirety by the cautionary statements included in our definitive prospectus filed on July 27, 2006 pursuant to Rule 424b of the Securities Act of 1933. We undertake no obligation to update or revise forward-looking statements which may be made to reflect events or circumstances that arise after the date made or to reflect the occurrence of unanticipated events.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

In the normal course of business, the Company s operations are exposed to continuing fluctuations in foreign currency values and interest rates that can affect the cost of operating and financing. Accordingly, the Company addresses a portion of these risks through a program of risk management.

The Company s primary interest rate risk exposure results from the Senior Credit Facility s various floating rate pricing mechanisms. If interest rates were to increase 200 basis points ( 2 percent) from June 30, 2006 rates, and assuming no changes in debt from the June 30, 2006 levels, the additional annual expense would be approximately $\$ 2.9$ million on a pre-tax basis.

The Company has assets, liabilities and cash flows in foreign currencies creating foreign exchange risk, the primary foreign currencies being the British Pound, the Czech Koruna and the Euro. Monthly measurement, evaluation and forward exchange contracts are employed as methods to reduce this risk. The Company enters into foreign exchange forward contracts to hedge anticipated and firmly committed foreign currency transactions. The Company does not hedge foreign currency translation or foreign currency net assets or liabilities. The terms of the derivatives are one year or less. If the value of the U.S. dollar were to strengthen 10 percent relative to the currencies in which the Company has foreign exchange forward contracts at June 30, 2006, the result would be a loss in fair value of approximately $\$ 0.3$ million.

## Item 4. Controls and Procedures

As of June 30, 2006, an evaluation was performed, under the supervision and with the participation of the Company s management including the Company s Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company s disclosure controls and procedures pursuant to Rule 13a-15 under the Securities and Exchange Act of 1934, as amended (the Exchange Act ). Based upon that evaluation, such officers concluded that the Company s disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in the reports it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission s rules and forms.

There were no changes in the Company s internal control over financial reporting that occurred during the Company s most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

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## PART II. OTHER INFORMATION

## Item 1. Legal Proceedings

On July 8, 2003, we and all of our then majority-owned U.S. subsidiaries filed voluntary petitions for reorganization relief under Chapter 11 of the U.S. Bankruptcy Code with the United States Bankruptcy Court for the District of Delaware to implement an agreed upon senior debt restructuring plan through a pre-packaged plan of reorganization. None of the Company s non-U.S. subsidiaries were included in the filing in the Bankruptcy Court. On September 15, 2003, we and all of our then majority-owned U.S. subsidiaries emerged from Chapter 11 proceedings pursuant to the Amended Joint Prepackaged Reorganization Plan of Chart Industries, Inc. and Certain Subsidiaries, dated September 3, 2003. We have resolved proofs of claim asserted in the bankruptcy proceedings. All bankruptcy proceedings were closed in May 2006.

We are a party to other legal proceedings incidental to the normal course of its business. Based on our historical experience in litigating these actions, as well as our current assessment of the underlying merits of the actions and applicable insurance, management believes that the final resolution of these matters will not have a material adverse affect on our financial position, liquidity, cash flows or results of operations.

## Item 1A. Risk Factors

There have not been any material changes from the risk factors disclosed in the Company s registration statement on Form S-1 as amended (File 333-133254).

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

## Sales of Unregistered Securities

We have issued unregistered securities in the transactions described below. We have adjusted the number of securities issued and the exercise prices for all issuances for the 4.62633-for-one stock split effected on July 20, 2006 prior to the completion of our initial public offering and certain dividends. These securities were offered and sold in reliance upon the exemptions provided for in Section 4(2) of the Securities Act, relating to sales not involving any public offering and Rule 701 of the Securities Act relating to a compensatory benefit plan. These sales were made without the use of an underwriter and any certificates representing the securities sold contain a restrictive legend that prohibits the transfer without registration or an applicable exemption.

During the three months ended June 30, 2006, the Company issued an aggregate of 3,260,863 shares of common stock upon the exercise of $2,651,012$ warrants and 609,851 options. The warrants and the options were exercised by paying cash exercise prices of $\$ 14.00$ and $\$ 3.50$ per share, respectively. The table below provides additional detail regarding issuance of common stock upon the exercise of warrant and options during the three months ended June 30 , 2006:

|  | Warrants/Options | Shares of <br> Common Stock |  |
| :--- | ---: | :---: | :---: |
| Date of Exercise <br> April 30 | Exercised <br> Issued |  |  |
| May 3 | 61,968 | Method of Exercise <br> Cash | 61,968 |
| May 4 | 4,760 | Cash | 4,760 |
| May 18 | 24,154 | Cash | 24,154 |
| May 19 | $2,651,012$ | Cash | $2,651,012$ |
|  | 518,969 | Cash | 518,969 |

On April 27, 2006, we issued 67,206 options at an exercise price of $\$ 12.16$ under the Amended and Restated 2005 Stock Incentive Plan to 24 employees in reliance on the exemption from the registration requirements of the Securities Act provided by Rule 701 promulgated thereunder.

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On May 26, 2006, we issued 99,592 options at an exercise price of $\$ 12.16$ under the Amended and Restated 2005 Stock Incentive Plan to one employee in reliance on the exemption from the registration requirements of the Securities Act provided by Rule 701 promulgated thereunder.

Each of the options granted on April 27, 2006 and May 26, 2006 have similar terms, which are as follows: they have a ten-year term unless they are earlier terminated and approximately $35 \%$ vest and become exercisable over the passage of time, which we refer to as time options, assuming the holder thereof continues to be employed by us, and the remaining portion vest and become exercisable based upon the achievement of certain performance targets, which we refer to as performance options. Time options generally become exercisable by the holder of the option in installments of $20 \%$ on each of the first five anniversaries of the grant date. Performance options generally become exercisable based upon the Fund X Net Return, which is the amount received by First Reserve in cash (and/or in-kind based upon the fair market value of securities or other property received by First Reserve) in respect of its investment in us divided by the aggregate amount of the investment by First Reserve in us, which we refer to as the Fund X Investment.

Immediately prior to a change in control of us (as defined in our Amended and Restated 2005 Stock Incentive Plan), the exercisability of the time options will automatically accelerate to $100 \%$ of the shares of the common stock subject to the time options. In addition, subject to the holder of the option s continued employment, in the event First Reserve sells $100 \%$ of its interest in us to a third party prior to October 17,2008 and, as a result of such sale, the Fund X Net Return is less than 2.50 times the Fund X Investment, but at an internal rate of return of greater than $30 \%$ is realized, the performance options will accelerate with respect to $45 \%$ of the shares of our common stock subject to the performance option.

## Use of Proceeds from the Sale of Registered Securities

On July 31, 2006, we completed our initial public offering of our common stock pursuant to our registration statement on Form S-1 (File No. 333-133254) declared effective by the Securities and Exchange Commission on July 25, 2006. The managing underwriters for the offering were Morgan Stanley \& Co. Incorporated, Lehman Brothers, Inc., UBS Securities LLC, Natexis Bleichroeder Inc., Simmons \& Company International and Howard Weil Incorporated. Pursuant to the registration statement, we sold $12,500,000$ shares of our common stock at a price of $\$ 15.00$ per share, resulting in net proceeds of approximately $\$ 175.3$ million. We used $\$ 25.0$ million of the net proceeds from the offering to repay certain indebtedness. The remaining $\$ 150.3$ million of net proceeds was used to pay a dividend to our stockholders existing immediately prior to the offering.

## Item 6. Exhibits

The following exhibits are filed with this report:
3.1 Amended and Restated Certificate of Incorporation (incorporated by reference to Exhibit 3.1 to Amendment No. 5 to the Registrant s Registration Statement on Form S-1 (File No. 333-133254))

### 3.2 Amended and Restated By-Laws (incorporated by reference to Exhibit 3.2 to Amendment No. 5 to the Registrant s Registration Statement on Form S-1 (File No. 333-133254))

10.1 Amendment No. 1 to the Credit Agreement dated July 31, 2006
10.2 Employment Agreement, dated May 5, 2006, between Chart Industries, Inc. and James H. Hoppel, Jr (incorporated by reference to Exhibit 10.7 to Amendment No. 5 to the Registrant s Registration Statement on Form S-1 (File No. 333-133254))
10.3 Amendment No. 1 to the 2004 Stock Option and Incentive Plan (incorporated by reference to Exhibit 10.13 to Amendment No. 5 to the Registrant s Registration Statement on Form S-1 (File No. 333-133254))
31.1 Rule 13a-14(a) Certification of Chief Executive Officer
31.2 Rule 13a-14(a) Certification of Chief Financial Officer
32.1 Section 1350 Certification of Chief Executive Officer
32.2 Section 1350 Certification of Chief Financial Officer

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Chart Industries, Inc.
(Registrant)
Date: August 21, 2006
/s/ Michael F. Biehl
Michael F. Biehl
Executive Vice President, Chief Financial Officer and Treasurer (Principal Financial Officer)
(Duly Authorized Officer)
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